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**WEDNESDAY**  
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# the NOVI NEWS

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## Development plan unveiled

By KATHY JENNINGS  
 novi editor

NOVI — City officials decided Monday to move ahead with a plan to redevelop the commercial area surrounding Grand River and Novi Road, known as the Town Center.

In a joint meeting of the city council and planning board a concept for redeveloping the area was proposed by Zuchelli-Hunter and Associates, the consultants hired to plan the Town Center. The conceptual plans generally met with approval, with some calling them "exciting."

Plans were drafted for each of the four quadrants in the downtown, but the consultants focused on the northeast quadrant, explaining it has the largest amount of vacant land and therefore the greatest potential for development.

The plan calls for development that is "clearly suburban," said Zuchelli-Hunter representative Michael Dzaman. Suburban development has a lower density, surface parking, rather than parking structures, and a great deal of amenities such as walkways, plazas and landscaping, he explained.

"This is a mixed-use, multi-use, multi-phase development," Dzaman said. A variety of land uses which would each link, through such amenities as landscaping, to other parts of the development, are proposed.

"The plan is to create an environment that would be better than what would grow up if the entire development were left to develop on its own," Dzaman said.

Although plans unveiled Monday called for specific land uses in specific places, Dzaman emphasized the proposal was no more than a concept.

"This plan shows the way the pieces could fit together. Our goal is to accomplish a project like this. In the end, the pieces would be the same and it would have the same high level of amenities," Dzaman said.

Proposed at the corner of Grand River and Novi Road is a plaza. Stretching out from the plaza, going diagonally through the middle of the development is a common area. Dzaman described the common area as the heart of the Town Center. It leads to a hotel. Restaurants are proposed on one side of the common area. A public facility, or city hall, is proposed on the opposite side. (See related story.)

An office park is proposed along the northern boundary of the Town Center. Dzaman explained office developers would want the highway exposure available in that location. Just west of the office park an off-price retail mall was proposed. Eventually, the area could have two to three retail malls or shopping centers and scattered retail stores, Dzaman projected.

Residential development would be found in the southeastern portion of the development.

Thomas Yockey, also of Zuchelli-Hunter, presented statistical information used to determine the types of land uses that could be supported in the development.

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## ZHA recommends city hall be located in Town Center

NOVI — To foster the type of development the city hopes to see in the commercial area surrounding Grand River and Novi Road the city should consider locating city hall there, according to Zuchelli-Hunter and Associates (ZHA).

But the area known as the "Town Center" also could develop as the city wants without a public building, advised ZHA representatives.

ZHA, the consulting firm retained by the city to plan the Town Center, recommends that the city "strongly consider" development of a public facility in the downtown. More specifically, it recommended that the current planning for the Novi City Hall be directed toward locating it in the Town Center. Plans now are

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Novi-Walled Lake News/RICK SMITH

## Decisions, decisions

Picking pumpkins can be difficult when faced with a multitude of choices, Heather McKinney and her aunt, Carol Yankus, learned this weekend.

The two were hunting Saturday at Andy's Fruit Market on Grand River for the perfect pumpkin to use for making a jack-o-lantern.

## Se lawsuit ended

NOVI — The city council decided Monday to drop its legal battle against the Environmental Protection Agency (EPA), saying the fight is being carried on by Wayne County and there is no longer any reason for the city to remain involved.

On the advice of City Attorney David Fried, the council decided in closed session to end its lawsuit against the EPA. The suit was intended to block the EPA from distributing money for a regional sewer in western Wayne and Oakland counties to other communities.

Novi filed for an injunction against the federal agency in late September when the EPA announced it would not approve funding for the \$120 million sewer project.

The EPA decided to give those funds to other communities when it determined there was insufficient information in the regional sewer plan regarding the potential for flood plain pollution and the ability of the Detroit sewer system to handle the sewage flows.

"Our purpose was to see if we could get the funds tied up before they were distributed," Fried said. "We took action because no other municipalities connected with the North Huron Valley-Rouge Valley project were taking action. We took action and shortly thereafter Wayne County initiated a lawsuit."

"We believe the burden of this should be on Wayne County, not Novi," Fried continued. "We are just a small part of the total project. Our purpose has been served by stimulating Wayne County to take action."

Fried said Monday he advised the city council it should not pursue the lawsuit any further. But he noted the city may join the Wayne County suit as a co-complainant in the future, if necessary.

Wayne County has filed suit in U.S. district court to prevent lower priority projects from receiving \$21 million originally earmarked for the first phase of the North Huron Valley-Rouge Valley wastewater project, known as "Son of Supersewer."

Novi was the first of the 17 communities affected by the EPA decision to take the federal agency to court over the matter.

## Piwko: comparing salaries could be misleading

EDITOR'S NOTE: In today's Special Report, reporters Kathy Jennings and Patricia Bowling examine the recent salary increases of two local superintendents, how the amounts were decided and how they compare with surrounding districts.

By KATHY JENNINGS  
 novi editor

NOVI — With 3,204 students the Novi Community School District is the 21st largest in Oakland County. The man who heads the district, Superintendent Robert Piwko, ranks in the top 10 in the county in a comparison of top school administrators' salaries.

Piwko oversees an \$11 million budget, 187 teachers, 13 ad-

ministrators and six buildings. For those responsibilities he receives a salary of \$65,619 and next year is expected to receive \$68,804.

That salary, which includes a \$1,968 annuity, makes Piwko the eighth highest paid superintendent in a comparison of 26 of the county's 28 school districts. Superintendents receiving comparable salaries, generally speaking, are in larger school districts. Novi is the smallest of the top 10 highest paying school districts. With 3,200 students, Novi's enrollment is 2,000 less than the second smallest district in the top 10 — Hazel Park at 5,789.

But school administrators and board members who set superintendents' salaries agree such comparisons are misleading, if not inappropriate.

## Special Report

Piwko, for example, notes the size of the school district is not a particularly relevant point of comparison.

"Each superintendent is responsible for the same functions in each school district, regardless of its size," Piwko explains. "A superintendent handles contract negotiations, contract administration and a wide range of other responsibilities. All the things that would occur in a district of 5,000 occur in a district of 3,000. The functions don't change. Ultimately, we supervise

what happens for the whole, total program."

A better measure for determining if a superintendent is receiving a fair salary is whether he meets the goals established by the school board, Piwko says.

"In many ways a superintendent is involved in meeting those goals. A salary often is established in relation to the job he is performing," Piwko says.

"You have to look at the salary in relation to how it was arrived at by the local board of education," Piwko

explains. "If a salary were based on enrollment then the only way a superintendent could increase his compensation would be to go to a 'larger' district. There's a fallacy in that."

Piwko explains there is no one factor that determines a salary "There are a multitude of them," he says.

The amount lower-level school district administrators and teachers are paid is one factor.

"There is a relationship that should exist between the person in management or in a supervisory position and the people they are supervising," Piwko says.

"If you are willing to pay a teacher a certain salary, a person overseeing 30 kids, there has to be relationship between their salary and what you're paying a principal responsible for

overseeing 70 classrooms with 30 kids in each one," Piwko says.

An administrator's salary needs to reflect the responsibility involved in relationship to the people they supervise, Piwko says. Carried a step further, the superintendent is responsible for what happens to 3,000 students.

Another consideration is that teachers work nine months and administrators work year-round. Higher salaries reflect the longer work year, Piwko says.

Comparisons between teachers' salaries and administrators' salaries are further complicated by the different criteria factored into each one. Piwko notes that in addition to their salaries, teachers also have the op-

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## Hunters can still enjoy Novi's rural outreaches

NOVI — It's getting smaller every year, but there still is a place for hunters here.

Despite the continued development of Novi, approximately 12 miles of the city's 32 square miles are open to hunters who qualify for permits issued by the police department.

Novi Police Chief Lee BeGole explains hunting in the city is a hold over from the days when the area was strictly rural.

Back then Novi Township was the first stop west of Detroit open for hunting... when the state closed Farmington Hills, to hunters, they came to Novi, BeGole says.

"We would be swamped with calls opening day," BeGole recalls. When the hunters arrived everyone

took cover, BeGole says. "They shot rabbits, pheasants, cows and picture windows — anything that moved and a lot of things that didn't," he says.

Soon property owners objected to the annual influx of hunters. As a result, the city adopted a firearms ordinance modeled on a similar regulation in Livonia. The ordinance declares five acres of undeveloped property as open areas for hunting.

BeGole explains hunting on the property is restricted to the owner and his friends. A property owner with five acres of property must personally register his land. The police department will issue one to three permits to the property owner, depending upon the size of the property.

The city no longer attracts the number of urban hunters it once did, but many residents still enjoy taking out a gun during the fall.

They stalk pheasants, squirrels, fox, deer, racoon, pheasant, partridge and water fowl. BeGole reports a 10-point buck was killed in Novi as recently as last year.

BeGole says many local hunters swap their permits, giving them a broader area to hunt.

An exception to the rule that hunting is for acreage-property owners only is the issuance of permits to farmers whose property recently has been closed to hunting. BeGole explains farmers who have lived in the city for many years, but who now neighbor a residential development,

are given permits to hunt in some areas.

All it takes is a complaint from homeowners and an area once open to hunting will be closed, BeGole says.

Although hunting is legal in some areas of the city, the police department posts "No Hunting" signs throughout Novi the weekend before hunting season opens, BeGole said. Signs went up Friday — before the opening of pheasant season Saturday at 10 a.m.

"The idea is that a stranger coming into the area would see 'No Hunting' signs," BeGole says.

In the past most of the strangers coming into the city were from Detroit. BeGole said hunters now

primarily come from highly populated suburban communities surrounding Novi — Farmington Hills, Livonia, Plymouth Township and Southfield.

Most problems during hunting season come from hunters unfamiliar with the city, according to BeGole. "When we find someone trespassing it invariably is someone from outside the area," he says. "If it is a local person they usually have a legal permit and have wandered off their own property."

Hunters spotted by the police department will be stopped by an officer to determine whether they are carrying a legal permit.



# Grads stress need for math, English

NOVI — Will increasing the length of the school year better prepare students for college and/or careers?

The overwhelming response to that question from Novi High School graduates is "no."

According to a survey conducted by the high school counseling office, 85 percent of the responding graduates from 1979, 1980 and 1981 said increasing the school year would have no appreciable impact on preparing them for college or the world of work.

At the same time, respondents called for the school board to establish "a human relations type of class, a class that would include interpersonal relations, career search and planning, interviewing and resume skills and personal finance (learn about mortgages, taxes, bank loans, investments, etc.)."

The results of the survey were presented at the October 18 school board meeting by Rose Ruppelle of the high school counseling office.

In presenting the report, Ruppelle noted that 203 of the approximately 600 graduates from 1979, 1980 and 1981 responded to the survey which was conducted last spring. Some 152 of the respondents had been or are in college, while 51 had not attended college.

Despite the suggestion for a "human relations type of class," respondents placed highest emphasis on the importance of classes in Math and English.

When asked how the high school experience could better prepare students for work and/or college, 87 percent of the respondents said Math courses should be increased and 85 percent said English courses should be increased. Forty-nine percent called for an increase in Science courses and 24 percent said Social Studies courses should be increased.

Working graduates identified Business (66 percent), Math (66 percent) and English (53 percent) as the classes which were most beneficial in preparing them for a job, while graduates with college experience said English (50 percent), Math (42 percent) and Science (30 percent) were the most

important in preparing them for college.

The same emphasis on Math and English classes was evident when graduates were asked in what areas they should have had more work to prepare them for life after high school. Working graduates identified English (80 percent) and Math (79 percent) as the most important courses, while graduates in college felt Math (90 percent) and English (78 percent) were most important.

Courses in Vocational Education, Home Economics and Foreign Languages were rated as having the least value by both groups of graduates.

In summarizing the survey results, Ruppelle noted four specific comments: 1) Graduates felt they needed practical math and business math as well as advanced math; 2) Graduates' comments regarding English stressed the need for more emphasis on reading, spelling, grammar and communications as well as encouraging students to take Advanced Placement English and Research Paper; and 3) Graduates felt there was a lack of a Science course in Anatomy for people interested in the medical field.

Superintendent Robert Piwo said results of the survey will be used by administrators in examining high school curriculum requirements.

Trustee Gilbert Henderson said his primary concern was that some of the 40 graduates who did not respond to the survey may have had the most important responses. "The ones who did respond are the students who have tied into the system," he said. "They're the ones we were able to reach. I'd also like to hear the responses from the others."

Henderson also said he was pleased to hear that graduates did not believe they needed more time in school, but that they do feel a need for greater flexibility in course selection.

"Flexibility is important for students," said Henderson. "If we load them up with too many required courses, we may be eliminating the flexibility they need to pursue specific areas of interest."



Special to the News/JIM JAGDFELD

## Really scary

Don't be frightened if one of these youngsters shows up on your doorstep Sunday. Children from the Novi Methodist and Faith Community Presbyterian churches will be canvassing Novi neighborhoods this Sunday from 2-5 p.m. to collect funds for UNICEF — the United Nations International Children's Emergency Fund. The tiger

and pumpkin in front are Kerry Irwin and Colleen Fahrner. Standing across the back are (left to right) Scott Krause, Julie Fahrner, Melissa Jacobs, Mike Everett, Jason Everett, and Shara Krause. Members of both congregations will meet at Faith Community after the canvas for a potluck dinner and pumpkin-carving activities.

## Reyes run scheduled

NOVI — The annual "Run for Reyes" will be held Saturday, October 27, at Novi Middle School North.

Co-sponsored by The Farm and Laurel Steel in conjunction with the Novi Jaycees and Novi Parks and Recreation Department, this year's event will feature a one-mile fun run at 9:30 a.m. and an eight kilometer run at 10 a.m.

Proceeds from the annual event are donated to the Reyes Syndrome Foundation.

Race Director Thomas O'Branic said there will be separate age divisions for men and women in the eight kilometer race: 13-and-under, 13-18, 19-24, 25-29, 30-34, 35-39, 40-49 and 50-and-over. The top three finishers in each age division will receive awards.

"The first male and female finisher in the fun run will receive an award, and all fun run finishers will receive a patch.

Entry fees for the fun run are \$6 before October 19 and \$7 the day of the race. Entry fees for the 8K race are \$8 before October 19 and \$10 the day of the race. Registrations on race day will be accepted in the Novi Middle School North cafeteria from 8:30 to 9:15 a.m.

The first 250 entrants will receive a long-sleeved shirt.

O'Branic said show facilities will be available and a merchandise drawing will be held after the race. Race results will be mailed upon request.

To register or for more information call the Novi Parks and Recreation Department at 349-1976.

## Candidates will appear

NOVI — The senior government class at Novi High School will learn a little about government by helping others learn about government.

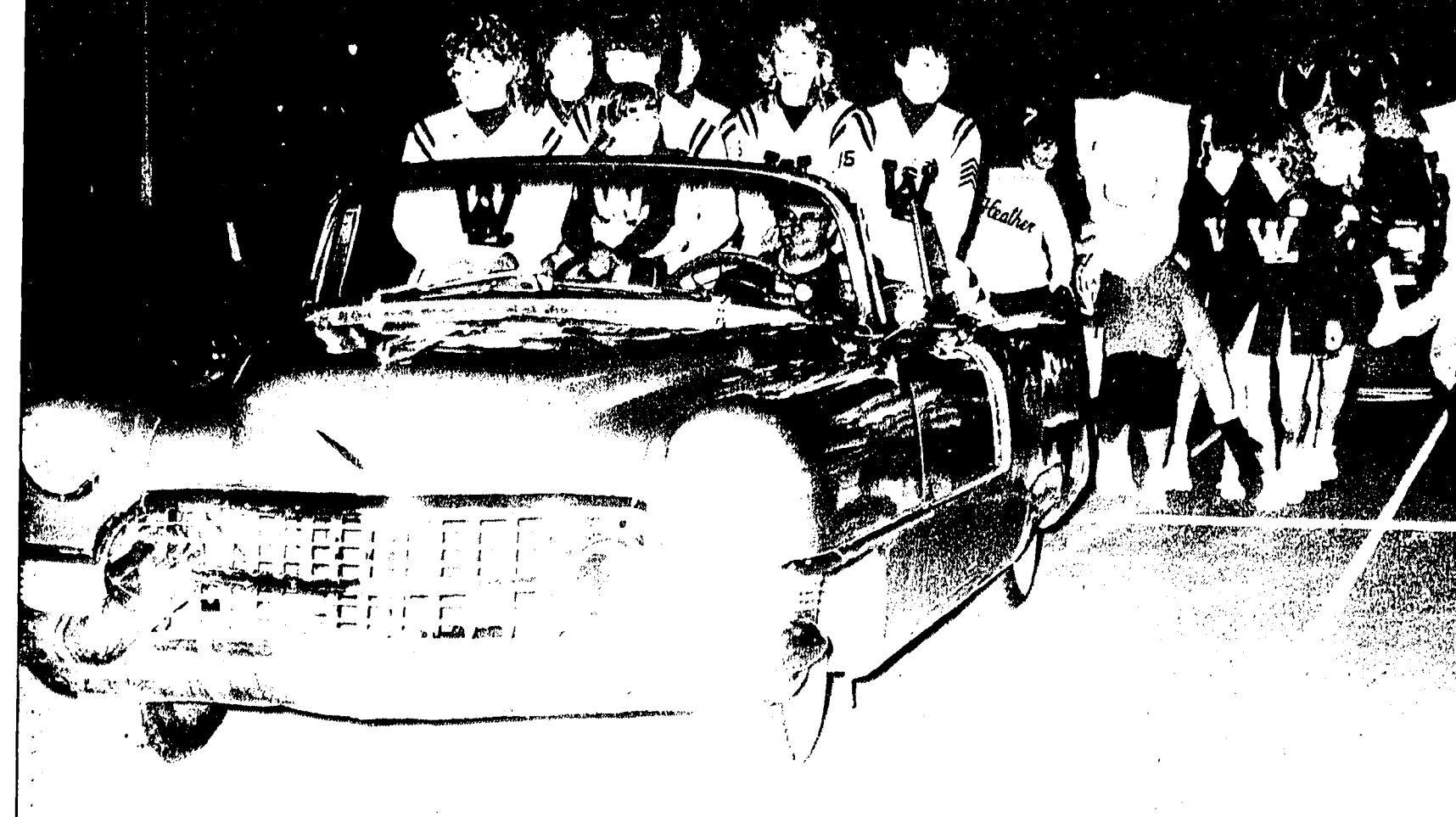
The class, taught by Del Munson, is sponsoring a "Meet the Candidates" Night tomorrow (Thursday) at 7:30 p.m. in Novi High School's Furst Auditorium. Student directors are Scott Schroeder and Sheryl Mercer.

Schroeder and Mercer said invitations have been sent to virtually all candidates, including the Reagan/Bush and Mondale/Perraro campaigns.

Schroeder said Monday that the Reagan/Bush campaign has said it will send a representative and the Mondale/Perraro campaign said it will attempt to send a representative.

On the Oakland County level, County Executive candidate Johannes Spreen plans to attend, as do both candidates for county sheriff — Henry Hansen and John Nichols.

Several state supreme court candidates also have indicated they will attend.



## Homecoming '84

Walled Lake Central celebrated Homecoming '84 in gala fashion last Friday, complete with a parade and Viking cheerleaders in a vintage Buick convertible. Lynn Girling and Garo Gholidian (right) were crowned Homecoming Queen and King during halftime ceremonies of Central's Western Lakes Activities Association battle against Livonia Bentley. Unfortunately, the Viking grid-ers lost the game, dropping a heart-breaking 24-23 decision in overtime to the Bulldogs.



## District schedules building inventory

WALLED LAKE — If one of the district's elementary schools burned down, what would it cost to replace it?

That's what the business office plans to find out from a district-wide inventory being conducted this year. The project will be completed during the school year, at night and on weekends, Assistant Superintendent for Business Patrick Donahue reported. The inventory proposal was approved by the school board at its Monday, October 8 meeting.

In addition to an inventory of contents, the appraisal of each school facility will include a description of the property showing the current cost of reproduction or replacement of the building. All school buildings, the administration center, outdoor education center, building and maintenance warehouse and transportation building will be included in the project.

The appraisal of buildings will include a description of the materials used to construct the building and what it would cost to reproduce the building with present-day construction costs.

An inventory of furniture, machinery, tools and equipment will be itemized for each room, department, floor and building. Donahue reported \$18,000 is already allocated in the budget for an industrial appraisal. The board unanimously approved a contract with the Industrial Appraisal Company of Detroit in the amount of \$18,355 for completing the project. Donahue noted it would require a small adjustment in the budget.

## Commerce delays water system plan

COMMERCE — Establishment of the planned municipal water system will probably be delayed until spring.

Assessor Wynn Berry, who has headed the project, said the delay is expected due to plans to paint the 3.2 million gallon water tank. "The engineers are concerned that the weather might be too cold for the epoxy painting system," Berry said. "They are afraid the painting wouldn't take on the inside. That is what keeps out pollution."

Township officials had hoped to have the municipal water system operating within a couple months. The water tank is being purchased from Detroit Edison under Downtown Development Authority (DDA) tax increment financing.

The township board voted last week to loan up to \$165,000 to the DDA for modifications and improvement to the tank. Cost estimates for the entire project, including installation of pipes, pumps and drilling a new well, range up to \$1.2 million.

Berry has estimated the debt could be paid off by the DDA in less than 20 years. Assessments in the project area will be frozen at their current levels. Any increase in taxes will be recaptured by the DDA as a tax increment in the amount of \$18,355 for completing the project. Donahue noted it would require a small adjustment in the budget.

## Novi marching band hosts Band-arama concert

NOVI — The Novi High School Marching Band will issue a special "thank you" to Novi residents by giving a free concert tonight (Wednesday) at 8 p.m.

"Band-arama" will be held in Novi High School's Furst Auditorium and feature the music of the Wildcat Marching Band under the direction of Craig Strain as well as the first appearance of the year of the Novi Symphony Band.

Also featured will be the Jazz-Rock Ensemble and performances by the Flag Corps and Rhythmettes.

"Flexibility is important for students," said Henderson. "If we load them up with too many required courses, we may be eliminating the flexibility they need to pursue specific areas of interest."

The Wildcat Marching Band has been particularly busy over the past week with appearances at the Detroit Tiger Victory Parade in downtown Detroit and the Michigan School Band and Orchestra Association (MSBOA) Festival at Waterford Kettering High School.

The band helped salute the World Champion Detroit Tigers by marching

in the Victory Parade that started at Tiger Stadium and proceeded to Kennedy Square.

Novi entered competition with 13 other bands at the MSBOA Festival and received "first division" ratings in all three categories — marching, showmanship and music. Novi tied with Clarkston for the highest overall rating in the festival.

Other participants were the bands from Brandon, Ferndale, Waterford Kettering, Waterford Mott, Clarkston, Howell, Brighton, Southfield, Royal Oak Dondoro, Royal Oak Kimball, Farmington Harrison, Fowlerville and Southfield Lathrup. The groups included more than 1,500 high school musicians.

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Second Front Page

Living TEACHER SELECTED FOR U.S. VOLLEYBALL TEAM/1C Opinions MURPHY'S BEST IN COUNTY EXECUTIVE RACE/12A Special AT HOME: A GUIDE TO HOME IMPROVEMENTS/INSIDE

Superintendents' pay: Is it anybody's business?

EDITOR'S NOTE: In today's Special Report, reporters Kathy Jennings and Patricia Bowling examine the recent salary increases of two local superintendents, how the amounts were decided and how they compare with surrounding districts.

Special Report

responsibilities of the superintendent are the same no matter what the size of the district. Having worked in districts ranging from 1,000 students to 10 times that number, Sheldon commented: "In retrospect, the one with 1,000 students was a piece of cake."

WALLED LAKE — Under Michigan's Freedom of Information Act, the salaries of school superintendents must, upon request, be made available to the public.



Outdoor Education teacher Cheryl Tapp examines a cattail with Wixom Elementary sixth graders Dawn Irish and Kelly Garback

Students get four-day science lesson

WALLED LAKE — A week at Walled Lake Schools' Outdoor Education Center is like one big, continuous science lesson.

Hospital is set for construction

COMMERCCE — Construction could begin soon on the Huron Valley Hospital following release of the state issued construction permit last week.

Command officers near settlement

WALLED LAKE — A three-year contract proposal that would give the city's four command police officers a five percent pay increase each year of the agreement is under consideration by the city council.

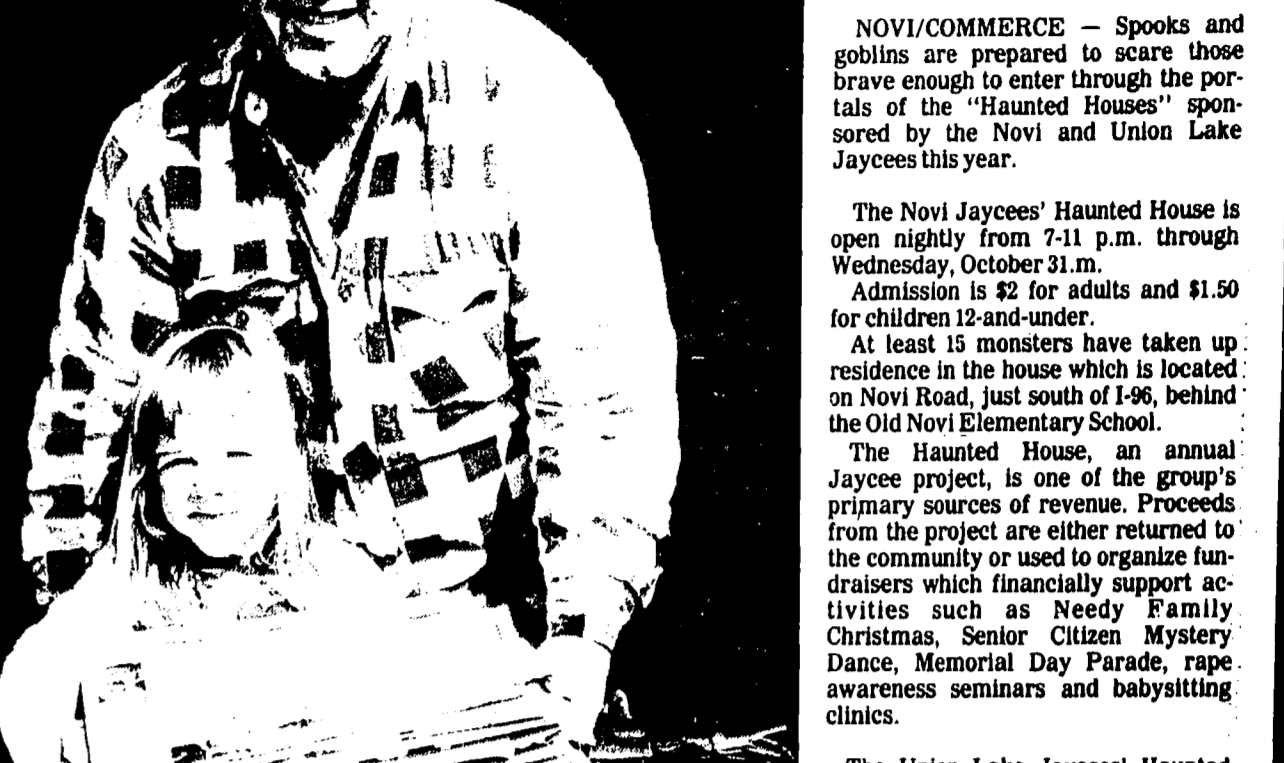
Board, administrator survey cites lack of trust in district

By PATRICIA N. BOWLING Walled Lake editor. WALLED LAKE — After a four-hour workshop on improving communication and trust between the school board and school administrators, only a few of the 17 participants were convinced anything had been accomplished.

Non-residents like city park

NOVI — The figures on this summer's park use are in, and Parks and Recreation Director Thomas O'Branovic reports that the park was used by more non-residents than expected.

Jaycees sponsor 'haunts'



NOVI/COMMERCCE — Spooks and goblins are prepared to brave enough to enter through the portals of the "Haunted Houses" sponsored by the Novi and Union Lake Jaycees this year.

Blood drive in Commerce

COMMERCCE — Area residents can celebrate Halloween in a unique way Tuesday, October 30, by letting the American Red Cross have a pint of blood.

Helping hands

Four-year-old Ann Marie Hardin doesn't mind being called in to assist her father, Robert, with the paper drive sponsored by the Orchard Hills Elementary School PTO in Novi on Saturday.

Historic train rides planned

WALLED LAKE — Coe Rail invites the community to participate in a unique event this weekend — the first historic train rides originating from the 115-year-old Walled Lake railroad depot.

Judy Coe noted that the line lends itself to picturesque rides as it stretches through the largely undeveloped, wooded east end of the city.

JUST COINS New Selection of: Diamond Rings, Custom Rings, 14K Chains & Earrings. Now is the time to buy Englehard Silver Bars, K-Flats, Maple Leaf.

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# Should salaries be public or private?

Continued from Walled Lake 1

as opposed to 16. In a smaller district it's not unusual for everyone to know who the superintendent is. In a larger district, no way is that possible.

Because of the extra responsibilities involved, superintendents of larger districts generally are paid higher salaries, Sheldon suggested.

"A superintendent would hope that his salary would be close to that of a superintendent with a similar amount of experience in a district of similar size," he added.

The relationship between the superintendent's salary and other district employees is another consideration when determining the superintendent's rate of pay.

"At one point, as a rule of thumb, the superintendent's salary was 2 1/2 times the highest teacher's salary. In some places it was three times. That's not a good basis," he said.

Wasn't teacher salaries, but rather administrative salaries, the Walled Lake school board considered when granting Sheldon's recent salary increase.

Walled Lake has four administrators in the \$50,000 range,

Sheldon noted. Recently hired Secondary Education Director Carl Paacaha is the highest paid administrator at \$55,000. Assistant Superintendent for Personnel Barry Roseborough is in the \$52,000 range, while Western High School Principal Richard Smith and Director of Planning and Evaluation Sami Alam both are around \$51,000.

By increasing Sheldon's annual pay, the school board said it was trying to prevent the salary levels of subordinate administrators from bumping the superintendent.

When comparing contracts, Sheldon said the dollar amount of some superintendent contracts is reflected on paper. "But most are pretty standard," he added, including a car or car allowance, tax sheltered annuity and insurance among the "standard" contract features.

Sheldon maintains that, rather than the dollar amount of contract, the noteworthy thing is the length of a superintendent's contract. A longer contract "permits an individual to do some things that a shorter contract would not allow," he said.

# Pay comparisons pose problem

Continued from Nov. 1

portunity to make additional money for extracurricular duties they perform.

"Many times the administration is expected to be at those extracurricular activities, but they don't get any extra compensation for it," Piwko says.

Besides the pressures brought to bear by rising teacher salaries, there is pressure created by raises given to superintendents in other school districts.

"School boards look at what other districts are willing to pay in terms of compensation. To what degree that enters into setting a salary is difficult to say. It is a factor," Piwko says.

Piwko does not anticipate a day when taxpayers will cap salaries paid to public employees as long as the school board continues to be responsive to residents in the district and keeps track of "what the marketplace will bear," he says.

Residents support the school district and appreciate the education students receive, Piwko explains. "Our staff performs on an extremely

**Piwko: 'If a salary were based on enrollment then the only way a superintendent could increase his compensation would be to go to a larger district. There's a fallacy in that.'**



ROBERT PIWKO

high level. People recognize the high performance of our total staff. In the process they incorporate the attitude that they are willing to compensate the staff because they know how the staff relates to youngsters and fosters educational attainment. They recognize the staff continues to strive for additional improvement."

The superintendent's relationship with the school board also is reflected in his salary, Piwko says.

"We don't live inside our own worlds. We're aware of what is occurring on the outside world just as a Chief Executive Officer (CEO) in private business is the highest com-

pensated individual, when it comes time for the board of directors to set his salary, they don't always go to other companies to see what they are paying. If they've been pleased with their CEO and they want to retain that person they will pay him accordingly."

Piwko says he believes the school board has been "more than fair" in setting his salary. But perhaps just as important as his salary is the working relationship he has with the school board.

"I can't say enough about our working relationship. I truly believe that.

# Benefit packages can be 'creative'

When it comes to setting a school superintendent's contract, salary is only a small part of the picture.

In fact, when the wide variety of fringe benefits available to superintendents is considered, salary may well be the most simple item in the contract to settle.

"There are some things it's difficult to put a price tag on," noted Novi School Board Member Ron Milam.

"There are real imaginative things a board can do with benefit packages," he added.

of a car by the district. In Region 9 last year, 31 out of 62 districts provided a vehicle for the superintendent.

Vacation time provided superintendents in Region 9 was perhaps the most consistent benefit in the MASA survey. It ranged from four to six weeks, except for one first-year superintendent who was listed as receiving only two weeks vacation. The 62 superintendents in the survey also had an additional five to 16 paid holidays.

The number of sick leave days provided was easily the most dissimilar item in superintendents' contracts last year. Some districts listed under 100 days, and the remainder had more than 100 or "unlimited" sick leave.

Walled Lake School Board Member Patricia Jackman noted that some school districts prefer to leave "sick leave" days out of a superintendent's contract altogether. Instead they provide "personal leave" which can be used for a variety of purposes. Many boards prefer the public not be aware when the superintendent is out ill, she noted.

Some superintendents may use personal days or "business days" for the purpose of providing consulting services to other districts or teaching at a university. In some cases, this is an opportunity for them to "make a little extra on the side."

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**PUBLIC NOTICE**  
**CITY OF WIXOM**

The report on the uses of General Revenue Sharing Funds for the fiscal year 1983-1984 has been submitted as required. Reports will be available for public inspection at the Wixom Municipal Center located at 49045 Pontiac Trail, Wixom, Michigan, between the hours of 8:30 a.m. and 5:00 p.m., Monday through Friday.

June Buck  
City Clerk  
City of Wixom  
(10-24-84 NWLN)

**NOTICE**  
**NOVI PUBLIC LIBRARY**  
**REQUEST FOR BIDS - PASSENGER VAN**

The Novi Public Library will receive sealed bids for one (1) passenger van in accordance with library specifications.

Bids will be received until 3:00 P.M., prevailing eastern standard time, Wednesday, November 7, 1984 at the Circulation Desk of the Novi Public Library, 45245 W. Ten Mile Road, Novi, Michigan 48050. Bids will be publicly opened and read at that time. All bids must be signed by a legally authorized agent of the bidding firm. Envelopes must be plainly marked, "PASSENGER VAN - NOVI PUBLIC LIBRARY" and must bear the name of the bidder.

The Library reserves the right to accept or reject any or all bids, to waive any irregularities, and to make the award in a manner that is in the best interest of the Novi Public Library.

Dianne L. Bish  
Library Administrator  
(10-24-84 NWLN)

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### Comparing Oakland County Superintendents

Enrollment	School District	Salary (x \$1,000)	(Annuity) (x \$1,000)	Car allowance	District-supplied car	Mileage
2,600	Avondale	\$45,673 (\$5,000)				
4,600	Berkley	\$51,000				
7,505	Birmingham	\$63,500 (\$5,000)				
6,176	Bloomfield Hills	\$84,000 (\$4,000)				
2,641	Brandon	\$48,000 (\$1,500)				
2,021	Clarenceville	\$47,500				
6,043	Clarkston	\$52,749 (B)				
	A Clawson					
10,500	Farmington	\$71,600				
4,826	Ferndale	\$56,644				
5,786	Hazel Park	\$62,719				
3,787	Holly	\$50,800				
8,787	Huron Valley	\$60,000 (B)				
4,775	Lake Orion	\$51,000				
2,538	Lamphere	\$58,000 (\$1,450)				
2,900	Madison	\$55,318 (C)				
3,204	Novi	\$63,651 (\$1,958)				
3,690	Oak Park	\$54,050 (\$4,250)				
2,757	Oxford	\$47,800 (\$2,400)				
16,570	Pontiac	\$88,544 (D)				
9,638	Rochester	\$59,500				
8,330	Royal Oak	\$62,545 (\$4,500)				
8,862	Southfield	A				
3,043	South Lyon	\$52,419 (\$1,500)				
10,836	Troy	\$67,858 (D)				
8,875	Walled Lake	\$62,686 (\$5,000)				
12,889	Waterford	\$63,558 (D)				
4,493	W Bloomfield	\$57,000 (\$5,000)				

Notes:  
A. Refused to release information although required by law to do so  
B. 1983-84 salaries; 1984-85 figures under negotiations  
C. Allowed \$2,100 for car or tax-sheltered annuity  
D. Annuity and/or car allowance included in salary figure

News Chair/JEFF LAPINSKI

# District salaries are interrelated

By KATHY JENNINGS  
novi editor

When it comes to identifying factors that go into setting a superintendent's salary, there is only one that everyone seems to agree on — the salaries of teachers and lower level administrators both affect the superintendent's salary.

This year in Novi the salary increase given administrators was specifically justified by citing increases granted teachers in the 1982 contract. School board members said the increase was intended to maintain parity between teachers and administrators.

School board members said that with incremental raises the average increase for teachers was nine percent, and 70-75 percent of the teaching staff received 12 percent increases. (Un-serv Director Zan Alley contested that percentage, saying less than 70 percent of the teaching staff received both negotiated and incremental raises.

Teachers are paid according to the number of years they have served the school district and the amount of education they have. They receive what are called incremental raises as experience or education increases. There are 11 steps on the Novi School salary schedule. Teachers receive an approximate six percent salary increase each time they move up the salary schedule. They reach the top of the scale in the eleventh year.

A comparison of the increases in Piwko's salary and teachers' salaries shows his raises have outstripped those who receive no incremental increase. But his salary is rising slower than those who are moving up the salary schedule.

When hired by the school district, Piwko's salary was set at \$48,000. In five years it has risen to \$65,619, an approximate 37 percent increase.

There are two points of comparison when looking at teachers' salaries:

Teachers at the top of the salary scale who receive no incremental raises; and,

teachers still climbing the salary scale who receive their negotiated raise plus the incremental raise of about six percent each year.

A Novi teacher at the top of the salary scale in the 1980-81 school year with 11

years experience and a masters degree earned \$27,332. Five years later that same teacher is being paid \$34,280, about a 26 percent increase.

A teacher with six years experience and a masters degree earned \$13,789 in the 1980-81 school year. A teacher with the same amount of experience this year will earn \$24,911, an increase of approximately 26 percent.

The most dramatic increase can be seen by comparing teachers as they climb the pay scale. During the 1980-81 school year a beginning teacher was earning \$13,128. Within five years that same teacher had jumped four notches on the salary schedule and earned \$19,629, nearly a 50 percent salary increase.

Across Oakland County, Piwko ranks as the eighth highest paid administrator; Novi teachers rank approximately 12th.

In Walled Lake the situation is quite different.

During the years of budgetary constraints, bargaining groups have accepted pay freezes at different times. As a result of those lean years, comparisons of salary increases between the superintendent and other employees are difficult because the increases were not spread evenly over the years.

For example, Superintendent Don Sheldon's four-year contract with the district called for no increase in pay the last three years of the agreement (1982-85). However, other top administrators were receiving salary increases. In addition, the resignation of several top administrators during those years created the possibility of new administrators hiring in at higher salaries than their predecessors.

The result was less than a \$4,000 spread between Sheldon and some of his top administrators.

To address this problem, the school board recently granted Sheldon an eight percent increase for the last eight months of the 1984-85 school year. Reviewing the last four years, Sheldon's salary-plus-annuity increased from \$50,000 in 1980, to \$57,000 in 1981, to \$61,490 in 1982. The recent increase will bring his 1984 earnings to \$66,000.

# Setting Supers' salaries: What price excellence?

By PATRICIA N. BOWLING  
walled lake editor

In school districts, as in private corporations, the salary of the general manager reflects back on the corporation. To attract and keep quality leadership, you must pay a competitive salary.

But is it that simple? In private corporations, maybe. In school districts, certainly not, say two local school board members. While they agree that setting a superintendent's salary is sticky business, Novi Board Member Ron Milam and Walled Lake School Board Member Patricia Jackman present different ideas on how to approach the process.

"The first difficulty may be simply in determining what is a 'competitive' salary."

According to Jackman, who helped research the data leading to Superintendent Don Sheldon's recent raise, a school board must look at districts of similar enrollment, similar number of buildings and similar number of employees when determining a competitive salary.

Such a comparison within Oakland County puts Walled Lake in a league with the Farmington, Birmingham, Huron Valley, Royal Oak and Rochester school districts, each of which has between 7,000 and 10,000 students. The superintendent's salary-plus-annuity in these districts ranges from \$59,500 in Rochester to \$71,600 in Farmington. Sheldon falls within this range, with a salary-plus-annuity of \$67,858.

A school board also may look at the average salary in the region. Jackman noted. The Michigan Association of School Administrators (MASA) places Walled Lake Schools in Region 9, which includes Oakland, Wayne and Macomb counties. In 1983-84 the average salary in this region was \$51,900.

The board may review salaries across an even larger area, such as the Great Lakes Region, which includes Michigan, Ohio, Wisconsin, Indiana and Illinois. According to the Educational Research Service, in 1983-84 the average Great Lakes area superintendent's salary in districts with 2,500 to

10,000 students was \$51,834.

But "competitive" salaries may have nothing to do with enrollments, numbers of buildings or averages of salaries in similar districts, Milam pointed out. Milam was president of the Novi board when Superintendent Robert Piwko's first contract with the district was negotiated.

With about 3,000 students, Novi is comparable in size to Avondale, Clarenceville, Holly, Lamphere, Oak Park and South Lyon school districts, all of which have under 4,000 students. Excluding Novi, the superintendent's salary-plus-annuity in these districts ranges from \$47,500 in Clarenceville to \$59,450 in Lamphere. At \$65,619, Piwko's salary-plus-annuity clears the others by over \$6,000.

"We may only have 3,100 students,

## Special Report

but they're our students," said Milam, contending that size of enrollment is not a key factor in determining a competitive superintendent salary. "Does it take three times more responsibility to educate 10,000 students as opposed to 3,000?" he asked. "Does one who is educating 10,000 students work 60 hours and the others (who educate less students) work only 40?"

"The key is the educational program," he continued. "Performance (of the district's students) may be a more important factor (than number of students)," he added.

Whether comparing student numbers or comparing student performance, once a school board determines a salary range it feels is competitive in the marketplace, it must then consider the salaries within its own boundaries.

"You have to take into consideration what the individual is asking for, what you're giving now, and what the incentive is going to look like next year when others get already negotiated raises," commented Jackman.

Both Jackman and Milam agreed that, ideally, salary increases for the superintendent should be based on merit. But, said Milam: "The superintendent's salary increase should at least equal that of other administrators. If you don't reward the superintendent, then what you do with the other employees' salaries doesn't make any difference."

The superintendent is typically the last in the district to receive a raise. And, according to a state attorney general's opinion, superintendents are not entitled to retroactive pay. "So if he's last, he loses out. The district has to make up for that," Jackman suggested.

Once the school board arrives at a salary increase it considers competitive outside the district and fair within the district, the final judgement still may rest with the taxpaying community.

"We are unique," Milam said of the Novi community. "We have had complete cooperation from the electorate in supporting the district financially."

But in 1982-83, Novi had a state equalized valuation (SEV) per pupil of \$109,300, which was the fifth highest in Oakland County. And in general, the wealthier school districts throughout the county tend to pay their superintendents higher salaries.

Birmingham, for example, has the highest SEV per pupil in Oakland County. Its superintendent is the fourth highest paid. Bloomfield Hills has the second highest SEV per pupil. Its superintendent is the second highest paid.

Here again, however, the weakness of comparisons soon is evident. The superintendent of the Pontiac School District this year is the highest paid in Oakland County at \$88,544. Yet in 1982-83, Pontiac's SEV per pupil was 23rd out of 28 districts.

With all the factors to weigh and comparisons to consider, said Milam: "It's good to have seven board members."

# These citizens support high pay for educational leaders



**KAY O'BRIEN** of Wolverine Lake Village said she has a positive attitude toward Walled Lake Schools. She guessed that Superintendent Don Sheldon would make about \$90-95,000 a year and was only mildly surprised the figure was closer to \$66,000. "He has a lot of responsibility. But that's still a lot of money."

**MIKE BOYS** of Novi lives in the Walled Lake school district but sends his children to Wixom Christian School. "To be honest, I think it's very important to have positive reinforcement (of Christian values) in the classroom when they are very young," he explained. Nevertheless, he said the general feeling about Walled Lake public schools is that the system is "better than average." He guessed the superintendent would make about \$40,000. When told the actual amount, Boys suggested that the rising cost of public education was something "we all have to give some thought to."

**MAY BOOTH** of Wixom has grandchildren in Walled Lake Schools. When asked how much she thought the superintendent of schools might make she responded, "I don't know. I hope he makes enough, though." After being told the superintendent's salary-plus-annuity is about \$66,000, she replied, "I can't pay educators enough. They're responsible for educating our future leaders."

**AL WILLIAMSON** has no children in the Novi schools but does not begrudge the taxes he pays to the district. "I never want to see the school district be financially strapped. The quality of the schools is one of the most important assets of the community. It affects our property values and everything else," Williamson said. Williamson said a salary of approximately \$65,000 to the superintendent of schools is "about right."

"It's a very responsible job," Williamson explained.

**SUZANNE KOTH** is satisfied with the educational programs in the Novi Schools, where her son is currently attending Middle School South. She also perceives there is strong support for the Novi Schools. "Parents care about their kids and what happens," Koth said.

Koth had no complaints regarding taxes paid to the Novi schools. "For what we're getting I think it's fair."

Koth also commented that teachers and administrators are paid fairly in the Novi schools and she had no objection to the superintendent earning more than \$65,000.

**FRANCIS CODY** believes there is strong support for the Novi schools. Five of her children have attended Novi schools and she is satisfied with the education they have received. She feels teachers and administrators in the Novi schools are being paid adequately and was surprised to learn Novi school superintendent Robert Piwko earns more than \$65,000.

"That's high," Cody said.







# Hughes challenges Caddell in 25th District race

WALLED LAKE/COMMERCE — The issue for Republican incumbent G. Williams and Democratic challenger Michael Hughes in the race for the 25th seat on the Oakland County Board of Commissioners is whether anything "needs fixing" in the 25th district, both candidates agree.

Caddell encourages residents to elect him because, "if something's not broken, you don't fix it. And nothing's broken in the 25th district."

But Hughes disagrees, claiming, "Walled Lake and Commerce are not getting adequate representation in Oakland County. Caddell is out of touch with the people (in the district)."

The 25th District includes Walled Lake, Commerce Township and a small section of West Bloomfield.

Caddell, a Wolverine Lake resident for 24 years and local businessman for 14 years, says communication with local government in the district "has never been better. Things are going good with us."

Caddell, who was first elected commissioner in 1979, considers the county budget a primary campaign issue. The budget, he notes, is at the crux of the broader issues in the county — such as taxes, roads, the jail and transportation — as well as those issues that are specific to Walled Lake and Commerce.

Although there are many demands on the county's finance committee for three years, claims he "knows where the money's at." He is instrumental in securing funds through the federal "Jobs Bill" program for the extension of Welch Road in Commerce Township.

Hughes downplays the importance of the Welch Road extension. "The problem I have is that it adds another dead-end road to the area," he says. "What it amounts to is a private road for three

worked unsuccessfully to persuade local commissioners to support this additional personnel for the county, which has experienced numerous escapes due to the lack of a security officer. He says he hopes the request finally will make it through the budget process this year.

But Hughes, a maintenance foreman at Oakley Park Elementary School, suggests the projects in which Caddell is being "instrumental" are not as significant as those he has not addressed. Among these is a proposed "crosswalk" on Pontiac Trail for residents of the Walled Lake Villa senior citizens complex. "That should be a priority," Hughes said. "If Caddell would take much power (over finances) why aren't the seniors taken care of?"

The crosswalk project has been stalled until owners of the Novi Plaza Shopping Center complete their share of a sidewalk along Pontiac Trail.

Hughes also notes the traffic problem in Walled Lake, citing the widening of Pontiac Trail and extension of Maple Road as projects worthy of county attention. "There's a definite problem there. We're lucky Walled Lake doesn't have a series of fatal accidents with the road situation the way it is."

Although Hughes forwarded no ideas on how to persuade the county to allocate funds for these projects (the Maple Road extension has been estimated at \$1.2 million), he says he would take a "more aggressive" role in getting road funds for the district. "I'd suggest that we believe there's need for in their right mind could deny the great need for road improvement (in Walled Lake and Commerce)," he adds.

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Hughes claims he is more concerned with the needs of the people than Caddell. "I wouldn't hesitate to go into neighborhoods and find out what the needs are and what the concerns are."

The county's biggest problem is the imbalance of power, Hughes suggests, noting that the party in power holds the leadership position on most committees. "The Republicans in Oakland County have so much power that the needs of the people are really getting pushed aside."

Hughes, a resident of West Maple Road in Walled Lake, is a member of the Walled Lake Parks and Recreation Commission. He also serves on the board of directors of the Walled Lake Michigan Educational Support Personnel Association (MESPA).

Caddell discards the notion that "party politics" is a problem at the county. "It's no different from the state," he says. "Regardless of party, 'you still need 14 votes to pass anything.' It is, if anything, Caddell says it is the district's advantage to have their representative belong to the party in power. "I don't think anyone can come in and do better in their first or second year," he says.

Caddell is a chiropractor with offices in Union Lake. He was first elected in 1979 and re-elected in 1980 and 1982. A resident of Wolverine Drive in Wolverine Lake Village, Caddell is a member of the Lakes Area Chamber of Commerce and the Michigan Chiropractic Council.

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Wixom's Dawn Irish examines pond water at the Outdoor Center

## Kids like outdoors

Continued from Walled Lake 1 plaining how to use the bow and arrow. Jeff proudly noted that he hit his target three times.

"I think crafts, rittier and orienteering were the funnest," responded Kristien. Another Wixom student, Jenny Lambert, concurred that crafts were among her favorite activities at camp.

"It was better than school," Jenny added. "You get to go outdoors and learn more things than you do in school... like how to use a compass. I could never have learned that at school." All four students agreed the class time went by quickly, with the two-hour sessions seeming to take only an hour at most.

"One thing the teachers like a lot is they get to see the kids in a different light. And the kids see them in a different light," Garbutt said, noting that the teachers are with the students 24 hours a day for nearly four straight days.

"The real plusses is the social aspect," she continued. "They do all their daily tasks together."

"The program also includes evening activities such as hayrides and campfires. At night the children bunk in dormitories."

"After the camp experience, the kids talk about it forever. Parents tell me, 'When my kid came home, they wouldn't shut up!' It really is a positive program."

# Candidates taking the gloves off

By KATHY PARRISH  
OBSERVER-ECENTRIC

PONTIAC — With less than two weeks to go before voting day, the candidates for Oakland County executive are getting testy.

At a debate sponsored recently by six South Oakland County Chambers of Commerce, Republican incumbent Daniel T. Murphy and Democratic challenger Johannes F. Spreen were urged not to "hold any punches."

Both rose to the challenge, attacking each other with a vehemence not shown earlier. "It is just Mickey Mouse trying to explain these kinds of things," said the usually cool Murphy after Spreen accused him of raising taxes.

"There are no tax increases. Absolutely not."

Despite many run-ins over the years, Murphy, who has been county executive since voters created the office 10 years ago, and Spreen, who has been sheriff 12 years, pledged themselves to conduct "gentlemanly" campaigns.

"The race has been a quiet one with tempers just starting to flare a bit. Murphy is surging on his record as a cost-conscious manager who holds

down taxes and provides services. He also emphasizes his efforts to help communities bring new industry to Oakland."

"This county needs a leader, and I am that leader," said Murphy firmly. "Touting his public administration degree, Spreen contended his education and professional experience qualify him to become county executive."

But his main issue is crime, which he believes must be fought harder if Oakland County is to attract more businesses and residents. For years he has charged the executive with denying him money to do his work.

"If people are not safe where they work and shop, they will find other places to work and shop," said Spreen. "Stressing their own accomplishments in office, each candidate took potshots at his opponent."

Murphy stressed his success in balancing the county budget. "The sheriff has the only department that's not balanced," he said.

Acknowledging that economic development is important to Oakland County, Spreen knocked the executive for not getting into it sooner.

"I think we should stop this planning and studying and do something about solving things," he said. "But we won't have economic development without safety and security. The two are inseparable. I don't think we need all this studying."

Asked why two law enforcement unions supported Murphy, Spreen said only 10 percent of his deputies took part in the "rump session."

"I'm glad the others stayed professional and cool out of this politics," Waving newspaper editorials critical of Spreen, Murphy discredited the sheriff's statement that the American Federation of State, County and Municipal Employees support the challenger. "I don't know what union in county government endorsed the sheriff. I don't know of one," he said.

Murphy said Spreen "condemns" south Oakland police departments. "You do have good police departments, do have good law enforcement and your crime is going down."

Deputy sheriff, the sheriff said local police departments can't fight arson, homicide and "terrorism — it will come."

Discussing the role of county government over the next five to 10 years, Murphy predicted tremendous growth in service organizations and jobs, and more high tech industries. He would like to see more cooperation with local communities, especially in the area of economic development.

"It's going to be a good five to 10 years and you'll all be part of it. The quality of life will improve."

To Spreen, the two big challenges of the future are public safety and economic development.

While both are concerned about "cutbacks" which would result from the passage of Proposal C, they took different positions on supporting the plan to roll back taxes to end-of-1981 levels.

Although concerned about taxes, Spreen opposes Proposal C. "I think we're turning around and shouldn't let that go," he said.

Murphy would not like to see services cut because of Proposal C. But he won't oppose it because he believes taxpayers should determine whether or not they want the taxes.

"If (Proposal C) passes, Oakland County will make it work," said Murphy firmly.

"My value system is that the purpose of extracurricular activities in middle school is to get students involved, not train them for high school athletics," he said. "On the middle school level, we should have a safe environment for future; we have to increase the number of times we allow students to develop internal controls over their own behavior."

Trustee Ron Milam opposed Henderson's position, stating he disagreed "with much of what Mr. Henderson had to say (on the subject of dropping athletes from the team for repeated absences)."

Trustee Gilbert Henderson objected to the proposed athletic eligibility requirements on the basis they were proposed specifically for athletics. "The same eligibility standards should apply to participation in all extracurricular activities," he said. "I don't think athletes should be treated any better or any worse than anyone else."

The philosophical debate broke out when Henderson also objected to removing students from a team for repeated unexcused absences.

# Eligibility sparks philosophical debate

NOVI — A proposed set of new eligibility rules for Novi Middle School South athletic teams prompted a philosophical debate at the October 18 school board meeting.

The proposed eligibility rules were presented by Middle School South Principal Charles Nanas and Assistant Principal Timothy Falls, who said they felt eligibility requirements of the Michigan High School Athletic Association (MHSAA) were insufficient.

"The MHSAA rules are not stringent enough," said Falls. "The MHSAA says you only have to pass 90 percent of your course to be eligible to participate in athletics."

"We've found ungrading eligibility requirements in academics and citizenship would underscore that they're all part of a total program."

Specifically, Nanas and Falls proposed that students "will be eligible if they do not receive any E's or more than one D." They also proposed that a student who receives two or more "4s" for citizenship will not be eligible. Middle School South students receive citizenship grades in addition to academic grades.

In addition to the eligibility requirements, Nanas and Falls also proposed a set of rules governing participation in middle school athletic events.

Among the proposed rules: 1) Any athlete who misses a practice without making previous arrangements with the coach will not be allowed to participate in the next contest; 2) Repeated unexcused absences shall result in removal from the team; 3)

Any athlete who is caught using alcohol beverages, tobacco substances or drugs (non-prescription) shall be dropped from the squad immediately; and 4) Students must be in school attendance at least for one-half day of the day in order to participate in any athletic contest.

Trustee Gilbert Henderson objected to the proposed athletic eligibility requirements on the basis they were proposed specifically for athletics. "The same eligibility standards should apply to participation in all extracurricular activities," he said. "I don't think athletes should be treated any better or any worse than anyone else."

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**NOTICE**

The LAST DAY to apply for ABSENTEE VOTER BALLOTS for the November General Election of November 6, 1984, is SATURDAY, NOVEMBER 3, 1984, until 2:00 p.m. After 2:00 p.m. of that date no further applications will be accepted.

In the case of an emergency, an eligible voter may vote in person in the office of the City Clerk, 1499 E. West Maple Road, Walled Lake, Michigan, between the hours of 8:30 a.m. and 4:00 p.m. on Monday, November 5, 1984.

RUBY LEWANDOWSKI  
City Clerk  
(10-24, 10-31-84 NWLN)

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**NOTICE**  
The 1983-84 survey of local government finance revenues and expenditures including actual expenditures of Federal Revenue Sharing funds are available for inspection in the Finance Office of the City of Novi, 45225 West Ten Mile Road, Novi, Michigan 48065, between the hours of 8 a.m. and 5:30 p.m., Monday through Friday.  
Les Gibson  
Finance Director  
(10-24-84 NR-NWLN)

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# Opinions

the NOVI  
WALLED LAKE  
NEWS

**12A**  
Wednesday  
OCTOBER 24  
1984

## As We See It Murphy's superior in executive race

"There's no limit to what you can accomplish if you don't care who gets cream," Daniel T. Murphy is fond of quoting that line from an unknown sage as he closes campaign speeches in his bid for a fourth term as Oakland County executive.

Murphy lives by the creed. It's an absolute necessity in Oakland where no one city dominates the way Detroit does Wayne County or Grand Rapids overshadows Kent County.

In Oakland, to get things done you have to win the willing cooperation of local government, stroke the County Board of Commissioners, respect the turf of other county administrators and meet in caucus with your own multi-faceted political party to head off trouble before it starts.

The ironic result: Murphy suffers from a name recognition problem.

So skillfully does he listen to others' ideas and get many people involved that it's possible to give him too little credit for such progressive changes as the solid waste management program, three property tax rate cuts, a tornado alert system, a data center in the planning department that helps local units, cooperative purchasing of police and governmental vehicles, aid in funding local shares of the I-696 freeway, a landmark economic development effort, and so on and so on.

Whom does the federal government turn to when it wants someone to test electric cars? Dan Murphy. Whom does the Urban Mass Transit Administration approach with money for studying the use of private jitneys in semi-rural areas unserved by public buses? Dan Murphy.

Whom does the new Wayne County executive turn to for a crash course in governmental efficiency? Dan Murphy. Whom do aspiring Republican candidates turn to for advice and endorsements before announcing for statewide office? Dan Murphy.

## 'Team' rates edge

The "team" campaign of five Oakland County Circuit Court judges has left a bad taste in our mouths. The taste becomes all the worse when one considers that it was unnecessary.

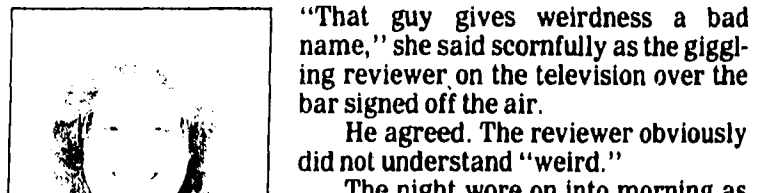
The five circuit court judges — Steven N. Andrews, George LaPlata, Fred M. Mester, Gene Schnelz and Robert L. Templin Jr. — apparently would have us believe they somehow function as a team and need to be re-elected as a team.

They formed a joint committee, erected billboards showing them on the same team bench, raised campaign contributions as a group and attempted to intimidate opponents out of the race. Nevertheless, they failed to scare off Thomas G. Kavanaugh Jr., whose courage has won him a certain amount of sympathy.

The "team" campaign was unnecessary, it turns out, because LaPlata has been nominated for appointment to the U.S. District Court. His Senate confirmation is probable, though it won't be accomplished before the November 6 election.

The "team" approach also was unnecessary because Kavanaugh, though clearly trading on the name of his State Supreme Court justice

## Round peg in a square world



**Kathy Jennings**

"That guy gives weirdness a bad name," she said scornfully as the giggling reviewer on the television over the bar signed off the air.

He agreed. The reviewer obviously did not understand "weird."

The night wore on into morning as they discussed the implications of being weird in a schizophrenic society which advocates individuality, but persecutes non-conformance.

"Have you ever gone out with anyone who didn't understand weird? One boyfriend thought I was being insulting when I called myself weird. I got a lecture on positive thinking. I didn't even try to explain that for some people calling them weird is a compliment."

Her companion shook his head. He hesitated, looked her in the eye, then looked down at his glass. "We're not as weird as we'd like to think," he muttered.

She bristled, then, with apparent effort, coolly asked him what he meant by that.

"We don't have the courage to be incredibly weird. We don't mind people thinking we're unusual. But we wouldn't like it if they thought we were too weird to associate with."

"Maybe you need the approval of the masses. I don't," she said proudly.

He hoisted in laughter. She scowled across the table and his laugh quieted to a deep chuckle.

"Here's another one you won't like, dear," he suggested. "Did you ever think that we're as intolerant of the conventional as they are intolerant of weirdos?"

She paused, thinking it over.

"I've worried about it," she admitted. "But I've come to the conclusion it's not intolerance as much as it is a lack of sympathy. Maybe it's pity. I feel sorry for people who are never weird."

"Noble," he said, grinning at her.

That time she smiled. "Well, there is a certain dignity to being properly weird."

"Wait a minute. There's a proper weird and an improper weird? I don't believe it. Rules of weirdness?" he asked.

"Definitely," she said, nodding with assurance. "And there's a very fine line between the weird and the ridiculous. If

you are properly weird you rarely appear ridiculous. People shake their heads at both kinds of weirdness, but they laugh at one and criticize the other.

"I'm glad to hear you've worked this all out," he said, laughing at her again.

"Weirder than you imagined?" she asked.

"Mmmh," he murmured as he nodded. "Is there more?"

"It's like we said earlier; truly weird people do not have to dress in peculiar clothing to proclaim their weirdness."

"People can sense the difference between an affectation and true weirdness. Some weird people do wear strange clothing. But they make their clothing weird, their clothing does not make them weird."

"Are you saying a person who follows certain rules can become weird?" he asked, intrigued by the concept.

"I don't know if I'd go that far. Weirdness is something you understand or you don't. I don't think a person who has to learn the rules would want to try."

"I thought I understood it. Before tonight, I thought it was just a slightly skewed way of looking at the world. But obviously there's more to weirdness than I realized," he said. "What else is there?"

"I'm not sure, but I think most weird people understand themselves — both their weaknesses and their strengths. They're comfortable enough with themselves to be weird when they want. They don't always like themselves, but they understand the parts they don't like. Understanding themselves is not something they have to think about, though. They worked it out a long time ago and then forgot it. And the best weird people understand the exact limitations of weirdness."

"You mean nobody wants to be too weird? Just like I said before?"

"I guess. But the real reason they don't get excessively weird is they understand the responsibilities that come with weirdness."

"Are you making things up as you go along?" he asked, skeptically. "Responsibilities?"

"It's the weirdness with dignity I was telling you about. Behavior that is weird for weirdness' sake is not acceptable. Weirdness is spontaneous, not calculated."

"You're getting pretentious again," he warned, tipping the last drops out of the pitcher.

"I'm not sure, but I think most weird people understand themselves — both their weaknesses and their strengths. They're comfortable enough with themselves to be weird when they want. They don't always like themselves, but they understand the parts they don't like. Understanding themselves is not something they have to think about, though. They worked it out a long time ago and then forgot it. And the best weird people understand the exact limitations of weirdness."

"Ultimately, we need to find more jail alternatives."

Counties in some western states are contracting with the private sector (businesses which provide jail services). "There are a lot of things to be explored before we take the typical government approach — pass a bond issue," he said.

Although he believes there are many avenues to explore first, Calandro said he does not oppose construction of a jail. "Ultimately, we need to find more jail alternatives."

## Photo Sketch By JIM GALBRAITH

It was bound to happen sooner or later ... somebody was bound to notice the fact that My President is a septuagenarian and question his ability to steer the Ship of State on a straight and narrow course.

It finally happened during the League of Women Voters' debate Sunday night.

But My President was equal to the challenge. In fact, it seemed like he had been hoping someone would ask the question.

"I am not going to make age an issue of this campaign," he said. "I am not going to exploit for political purposes my opponent's youth and inexperience."

It was a pretty good answer. The audience laughed, the guy who asked the question laughed, Vice President Mondale laughed and I may have chuckled a bit myself.

The only person who didn't laugh was the lady with whom I was watching the debate. "I suppose you think that's funny," she said.

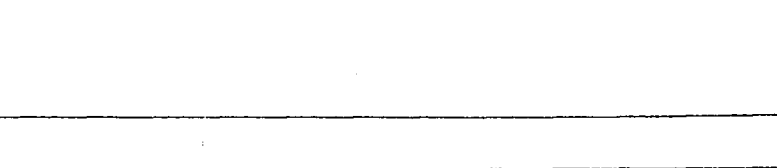
"Even a liberal like you has to admit it was semi-humorous," I replied. "My President may have stumbled over his figures a bit in the first debate, but he's coming back strong this time around. He let ol' Mondale have it that time."

"That's the trouble with you conservatives," she shot back. "You're not smart enough to see the real issues; you get hung up on all the superficial stuff — like old jokes by an old actor."

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"No, you didn't hear any of those substantive issues. The only thing you heard was that old joke. You Republicans are all alike. You get so hung up on the superficial, irrelevant things that you can't even hear the important things that are being said."

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**Philip Jerome**

It was bound to happen sooner or later ... somebody was bound to notice the fact that My President is a septuagenarian and question his ability to steer the Ship of State on a straight and narrow course.

It finally happened during the League of Women Voters' debate Sunday night.

But My President was equal to the challenge. In fact, it seemed like he had been hoping someone would ask the question.

"I am not going to make age an issue of this campaign," he said. "I am not going to exploit for political purposes my opponent's youth and inexperience."

It was a pretty good answer. The audience laughed, the guy who asked the question laughed, Vice President Mondale laughed and I may have chuckled a bit myself.

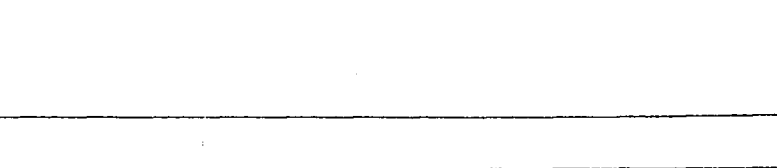
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# Calandro works for re-election to county board

By KATHY JENNINGS  
novi editor

Incumbent John P. Calandro's campaign for re-election to the 24th District seat on the Oakland County Board of Commissioners is being waged against phantom challenger William Brinker.

Brinker declined to be interviewed after the race in the 24th District which includes Novi, South Lyon, Lyon Township and the Oakland County portion of Northville.

Despite the apparent lack of serious competition, Calandro, a Republican, said he is running as if he were facing still competition.

"People deserve to know you want the job," he said. "They should know what you stand for and what you think ought to be done."

Among the issues which Calandro said the constituency should know his positions on are overcrowding in Oakland County Jail, sewer service, continued provision of mandated services and transportation.

Calandro said "creative management" is the way to deal with many of the issues facing the county in the next two years. He explained increased use of the private sector in such areas as urban transportation and jailing criminals are two types of "creative management" to be explored.

On the issue of jail overcrowding, Calandro said the county should continue to study programs that will "lessen the need to build jails." He noted, however, the problem in the county is "finding you can only go so far with work release programs and similar measures."

"Areas like the ones I represent have clearly been ignored, and the needs are different. The grant may ... give us some information on how to meet the needs of seniors and youth."

Although county commissioners have no direct control over the Oakland County Road Commission, relations between communities such as Novi and the commission have improved during Calandro's tenure. Calandro does not

take full credit for improved relations, but instead explains he has "provided a conduit of information flow" between the communities and the road commission.

"It's a matter of playing an intermediary role," he said. "I've been able to bring the parties together and get them to work together. There are growing areas of cooperation.... In all fairness, some of the players (in the road commission) have changed," he added.

Regarding specific transportation problems, such as the traffic-choked Haggerty road corridor, Calandro said he hopes the latest tri-party agreement will be used to resolve such problems. The agreement between the road commission, Oakland County and local units of government will provide \$1.5 million for road construction and maintenance.

On economic development, Calandro said he has been a strong supporter of the county program. "The program is a step in the right direction, but there still is a tremendous amount to be done," he said. "Approximately one-third of the \$73 million the county collects in taxes is paid by commercial and industrial concerns, Calandro said. "It's in our

space. I haven't opposed jail construction. "We've already spent \$5.5 million to comply with the jail consent agreement on programs like expanded work release and improving the trustee camp. If people want tough law enforcement, and I believe most do, then we have to face the problem of what to do with those who are sentenced."

The private sector also may be involved in solving some of the county's transportation problems, Calandro predicts. Oakland County is seeking a \$180,000 grant to study urban mass transit, he said.

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best interest to search out business and keep it here. The county will spend \$500,000 on that effort. We get a good return on our investment."

More economic development can be done in South Lyon, Calandro noted. "They have some geographical problems and problems with access, but there are areas that could develop."

Calandro foresees development that will not alter the character of his district. "We're not talking about smoke stack industries. What we're looking for is business that pays a substantial tax base without making tremendous demands on the level of services. When jobs are brought to an area, it helps the residential base grow, too."

Calandro anticipates steady, rather than rapid, growth. "There are always those people in every community who want it to stay the way it was 30 years ago. The answer is to plan well and develop a community to accommodate all those interests."

Despite Democratic claims, it will not be necessary to increase the Oakland County portion of the tax levy this year, Calandro maintained.

"Most taxpayers in Oakland County are paying less in county taxes (due to a

reduction in state equalized valuation done a good job and I think the board has been responsible. We've continued to expand services without raising taxes," Calandro said.

The Environmental Protection Agency's decision to withhold funding for a regional sewer to serve western Wayne and Oakland counties could mean a stepped up role for Oakland County in the resolution of the problem.

Another major concern is the continued provision of services required by state statute, Calandro said. "We'll be seeing more of a shift from state provided services to local jurisdiction. It's beginning to impact us at the county level. The state is selectively cutting funds, but we are not cutting services, especially in areas such as public and mental health. Our revenue base does not continue to grow, but our responsibilities do. It's going to take creative management so we don't have to continue to go back to the taxpayers for more money."

"The Murphy administration has

youngsters are asked to turn their porch lights on at 6 p.m. and off at 8 p.m. or earlier, if their supply of goodies is exhausted.

"These are suggested hours and failure to respect them is not an offense. However, we encourage compliance not only for the safety of children, but also for the peace and quiet of our residents," BeCole said.

Police will be out in force Halloween night, BeCole reported. Ten patrol cars will be on the road during trick-or-treat hours.

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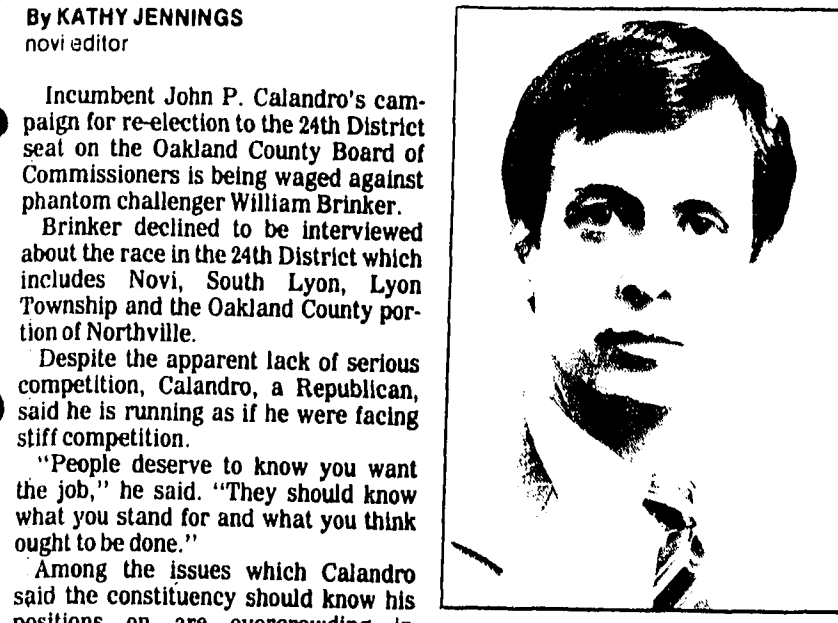
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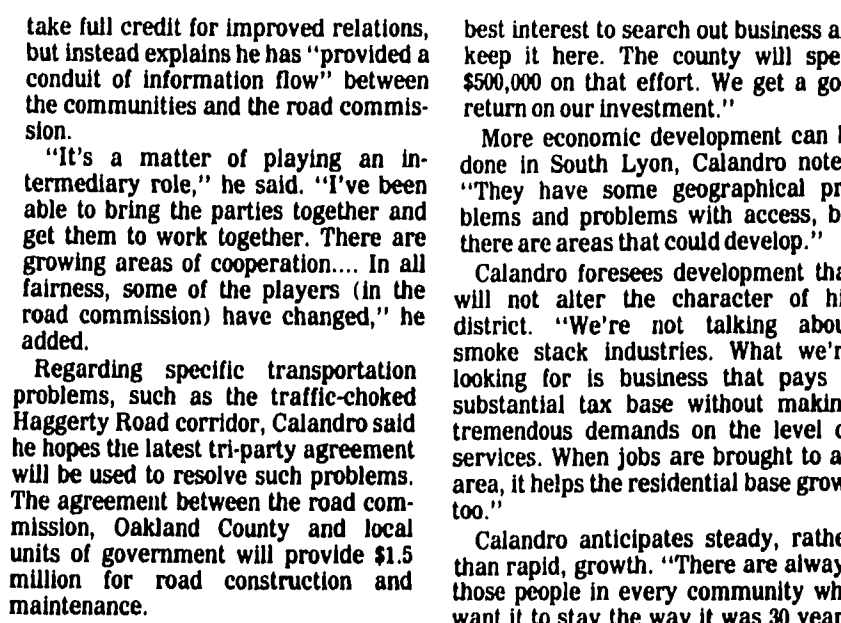
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**JOHN CALANDRO**



**WILLIAM BRINKER**

## Trick-or-Treat time advised by police

NOVI — In seven days, choruses of "trick-or-treat" will be heard on doorsteps across town.

Preparatory to the Halloween holiday, Novi police suggest the best time for local goblins and witches to go out for goodies is 6-8 p.m.

Chief Lee BeCole said he recommends parents limit children's participation in traditional trick-or-treat activities to those hours. Observation of those hours is recommended, but not legal required, BeCole noted.

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We offer expert service on virtually all water conditioning equipment in addition to our own well known DOUGLAS units, which are built here in Union Lake. When DOUGLAS is your water conditioning man, there's no middleman... and you get a better value.

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**CITY OF NOVI**  
**GENERAL ELECTION**

To the Qualified Electors:  
NOTICE IS HEREBY GIVEN, That a General Election will be held in the City of Novi, County of Oakland, State of Michigan within said City on

**TUESDAY, NOVEMBER 6, 1984**

AT THE PLACE OR PLACES OF HOLDING THE ELECTION IN SAID CITY AS INDICATED BELOW. VIZ:

PRECINCT 1 — Church of Holy Cross, 46200 Ten Mile Rd.  
PRECINCT 2 — Novi Middle School, 25299 South Taft Rd. Street.  
PRECINCT 3 — Novi Library, 45245 Ten Mile Rd.  
PRECINCT 4 — Lakeshore Park-Community Bldg., 601 South Lake Drive.  
PRECINCT 5 — Orchard Hills School, 41900 Quince.  
PRECINCT 6 — Novi Fire Station No. 1, 42975 Grand River.  
PRECINCT 7 — Village Oaks Elementary, 23333 Willowbrook.  
PRECINCT 8 — Chateau Estates, 42000 Carouseil.  
PRECINCT 9 — Novi High School Auditorium, 24062 Taft Rd.  
PRECINCT 10 — Fire Station No. 3, 42785 Nine Mile Rd.

FOR THE PURPOSE OF ELECTING THE FOLLOWING OFFICERS, VIZ:

NATIONAL — President and Vice-President of the United States.  
CONGRESSIONAL — United States Senator, Representative in Congress.  
LEGISLATIVE — State Representative.  
STATE — Two Members of the State Board of Education, Two Regents of the University of Michigan, Two Trustees of Michigan State University, Two Governors of Wayne State University.  
COUNTY — Prosecuting Attorney, Sheriff, County Clerk, County Treasurer, Register of Deeds, Drain Commissioner, Surveyor, County Commissioner and such other Officers as are elected at that time.  
AND ALSO ANY ADDITIONAL OFFICERS THAT MAY BE ON THE BALLOT  
AND ALSO TO VOTE ON THE FOLLOWING NON-PARTISAN OFFICERS, VIZ:  
NON-PARTISAN — Three Justices of the Supreme Court, Judges of the Court of Appeals.  
AND ALSO IN COUNTIES ELECTING JUDGES OF:  
Circuit Court, Probate Court, and District Court  
AND ALSO TO VOTE ON THE FOLLOWING STATE PROPOSALS:

**PROPOSAL A**  
A Proposal to allow the Legislature to approve or disapprove Administrative Rules.

**PROPOSAL B**  
A Proposal to establish a Natural Resources Trust Fund and a Board to administer it, to provide revenues for it from Natural Resource leases, and existing funds and to specify and limit the expenditures therefrom.

**PROPOSAL C**



# BENSON & HEDGES

## Lights



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Discover just how rich a light cigarette can be.  
Regular and Menthol.

10 mg "tar," 0.7 mg nicotine av. per cigarette. FTC Report Mar '84

Warning: The Surgeon General Has Determined That Cigarette Smoking Is Dangerous to Your Health.

Section  
**B**

# GREEN SHEET

Sliger/Livingston East

Want Ads  
INSIDE

Wednesday, October 24, 1984

## This Week in BUSINESS

Oct. 24-Nov. 1

**Wednesday** • PROFESSIONAL SECRETARIES INTERNATIONAL Chain O' Lakes Chapter Monthly Meeting At Stach's Family Restaurant on Millford Road, Millard. Social time at 6, dinner at 6:30, program at 7 and business meeting at 8 p.m. Contact Nancy Day at 685-7010 or 972-7665 for more information.

**Thursday** • NORTHVILLE COMMUNITY CHAMBER OF COMMERCE Board • Meets at 8 a.m. in the chamber building on South Main.  
• AMERICAN SOCIETY OF WOMEN ACCOUNTANTS Dinner Meeting At Schoolcraft College, 18600 Haggerty Road, Livonia. Fellowship at 5:30 p.m., dinner at 6:30. Fee \$12 (\$9 for students). Guest speaker on "Job Opportunities with the I.R.S." For information or reservations, contact Virginia LeBlanc at 837-4024 or Sharon Cotton at 591-6400 ext 575 or at 348-3997.  
• NOVI CHAMBER OF COMMERCE Halloween Social At the Coal farm on Novi Road from 5 to 7 p.m. Hors d'oeuvres, cash bar and door prizes. Those wishing to donate a door prize can contact Elaine at the chamber office, 349-3743 or Rose Crain at 348-8779.

**Saturday** • FINANCING FOR SMALL BUSINESS One-day workshop for current and prospective small business owners/managers. At Wayne State University's McGregor Memorial Conference Center from 8 a.m. to 3:30 p.m. Fee of \$40 includes luncheon and materials. Small business consultant Albert D. Spalding, CFA and attorney, is presenter of program sponsored by the U.S. Small Business Administration and Michigan Small Business Development Center. For information, call WSU at 577-4710.

**Monday** • ASSOCIATION OF AMERICAN RAILROADS Specialty-Equipped Freight Car Committee meets At the Dearborn Inn through November 1. Contact Dave Meeks, (202) 835-9273 for more information.  
• U.S. DEPARTMENT OF ENERGY Automotive Technology Development Contractors Coordination Meeting At Hyatt Regency Hotel, Dearborn through November 2. Contact Judi Abraham (202) 376-4675 for more information.

**Thursday** • WALLED LAKE ACTION COMMITTEE of the Lakes Area Chamber of Commerce Regular first Thursday monthly meeting, 9 a.m. at Wall-ed Lake Big Boy. Contact chairman Wendell Allen for more information.

Information for inclusion in this calendar should be directed to Kevin Wilson, business editor, 104 West Main, Northville, MI 48167-1594. Telephone (313) 349-1700 or 624-8100. Deadline is noon the Friday preceding publication date.

## A stitch in time means profit

By SHARON ROSE

There's no business like sewing business, according to a growing number of Michigan men and women. If your mending basket is overflowing, there who'd be happy to help you empty it — and fill your bankbook at the same time.

The ARM (Alterations, Repairs and Mending) business is thriving and quite lucrative, according to Isabel Jones, Clothing and Textile Specialist for the Michigan State University Cooperative Extension Service.

Women in particular find sewing, whether it be in alterations or crafts, an attractive method of supplementing the family income.

Speaking at a recent "Sew for Profit" seminar at the Sheraton Oaks in Novi, Jones said a major advantage to operating a small ARM business is the minimal financial investment required. "I know women who have started their businesses with the bare necessities — a sewing machine, an ironing board, the help of family and friends, and no more capital than a credit card," she explained.

However, to be successful one must be able to sew well and quickly. "Practice and experiment," cautioned Ruth Oblander, president of the Sew/Fit Company. "Plan to alter your first jacket for the Salvation Army."

The profit factor is what turns an interesting talent or craft into a rewarding business, and Jones advises would-be entrepreneurs to analyze their goals carefully before hanging out a shingle. Determine how much time you can afford to spend working and the amount of money you wish to make.

In case you need some incentive, Jones stressed that "it is not unusual at all" for a homemaker to gross an annual income in excess of \$30,000.

Jane Sweltzer and Debbie Allen, district managers for Creative Expressions, a company which markets craft kits and accessories through the use of home parties and training sessions, cited some advantages of a home-based business:

1) Independence. Not having to punch someone else's time clock.  
2) Comfort and familiarity. Being able to work in your own environment, and

3) Pay scale. You determine your own pay and you can make as much or as little as you care to, depending upon the effort and time you invest in your projects.

On the flip side are some disadvantages:

1) Procrastination. It's easy to goof off when you're the boss and no one's watching.  
2) Loneliness. This is a solo operation and you must be self-motivated, and;  
3) Lack of legal and marketing skills.

The small businessman or woman may need to seek outside help in these areas. In spite of these pitfalls, there are plenty of success stories to inspire the faint-hearted. Debbie Allen was forced to take some fast action to support her family when illness kept her husband out of work for a time.

"I did some soul-searching and decided what I liked and did best was sewing," she said. She located a small storefront near her home, invested in some advertising and took advantage of timely sidewalk sales to attract walk-in customers. Within one month she had met her overhead and made a small profit; at the end of six months, she'd banked \$4,000 in profits.

Several years ago Jane Sweltzer was working as a registered nurse in the newborn intensive care unit of a hospital. She was juggling the job with the one at home as a wife and mother to five children.

"It was a high-stress situation," she said, "but I wanted to contribute to the household income."

She became involved with Creative Expressions and found she enjoyed working with crafts as well as training others to do so.

"The business just mushroomed for me," she said. "There was no initial investment or overhead. I started working at it part-time, 10 to 12 hours a week. At the end of three years, I'd given up nursing and was doing the craft thing full-time."



Photo by JIM JAGDFELD

Continued on 3

## The paint that fights DIRT and WINS

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ANNOUNCEMENT

We would like to extend a warm welcome to you for our Second Anniversary Sale which will be held November 2nd, 3rd and 4th. To thank all of you for your patronage, we are very proud to present Price McLauchlin and Jack Lidester.

Price McLauchlin, renowned saddlemaker, will be in the store to assist you in selecting an appropriate saddle during the sale.

Jack Lidester, NRHA Judge, Judge for 1983 reining competition at the Quarter Horse Congress and trainer of many champion reining and cutting horses will conduct a free, two-day reining horse clinic November 3rd and 4th at the Baker J Training Center. The Baker-J Training Center is located near South Lyon, one mile east of Pontiac Trail at 58191 West Eight Mile Road. Stalls will be available for your convenience at a reasonable overnight board charge. Limited camping is permitted and a food concession will be located on the grounds. For more information contact E.R.'s Saddlery.

Company representatives will be in the store from Tony Lama Boots, Tory Leather and Miller Western Wear. Design your own custom belt buckle during our sale. Custom ordered jackets with your own logo by Cheryl. Please make an effort to stop in, meet Price McLauchlin and participate in the activities being planned. Refreshments will be served.

**WATCH FOR OUR SUPER SALE IN NEXT WEEK'S GREEN SHEET**

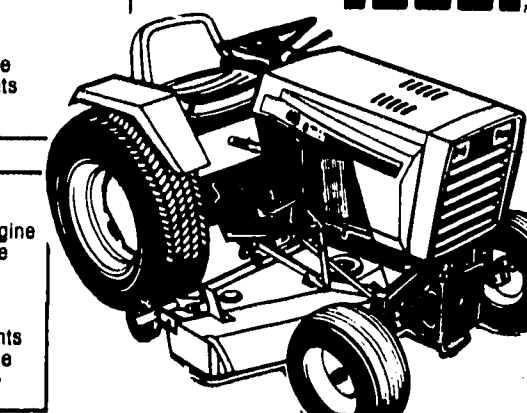
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HOURS: MONDAY-SATURDAY 9:30-9:00 • SUNDAY 12:00-5:00

## Some Items Left From Tent Sale

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With 48" Mower  
Model 446H, Reg. \$499.00  
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- 2 Cylinder Onan engine oil pressure fed
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- Hydraulic Lift
- Cast iron front axle
- 48" Mower
- 2 speed cast iron rear axle
- 12 Volt electric start & lights
- Exclusive high clearance



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With 38" Mower  
Model 220H  
Reg. \$399.00  
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- Hydraulic Lift
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- 2 speed cast iron rear axle
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**Super 214"**  
• Spocket to bar with chrome chain  
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• CO ignition  
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• Automatic oiling  
Regular \$299.95  
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Free Carry Case with purchase of Super 2

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Special Factory Direct VOLUME PURCHASE 10% OFF!  
Current Dealer Cost \$299.95  
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**New Hudson Power (313) 437-1444**

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Reg. \$1,395.00 SALE **\$845.00**

**12 Ton**  
• 2 Stage Pump  
• 5 HP Briggs & Stratton Engine  
• Road Tires

**CASH & CARRY**





FRED FEHLAUER WILLIAM E. RAKOZY

FRED FEHLAUER of Northville has been named senior vice president of the commercial products division of CBS/Fox Video. The announcement was made by Lawrence B. Hilford, president and chief executive officer.

Fehlauer is responsible for directing manufacturing operations, including purchasing, duplication, engineering and physical distribution. His responsibilities also include production and distribution of management training programs, as well as duplication sales.

Hilford said the promotion of Fehlauer underscores the division's vital contributions to the company's growth. Fehlauer formerly was vice president and general manager, Farmington Hills operations.

He joined the company in 1982. Previously he was with Fundimensions, a division of General Mills, where he was in charge of three major plants.

CBS/Fox Video is a major worldwide producer and marketer of pre-recorded videocassettes.

WILLIAM E. RAKOZY, a native of Milford, has been named fraternal coordinator in northern Nebraska and western Iowa for Aid Association for Lutherans (AAL).

Rakozy, who now resides in Norfolk, Nebraska, will be responsible for coordinating the leadership network AAL has developed to guide AAL's 48,000 area members in their volunteerism.

Before joining the AAL staff, Rakozy was planning giving consultant in California for Young Life Ministries. He also worked as manager of partnership development for the Mission Aviation Fellowship in California, and as an AAL district representative in Washington.

Rakozy earned his bachelors degree and masters degree from Michigan State University. He lived in Milford for 25 years and graduated from Milford High.

DOCTOR RONALD SANDA, specializing in general internal medicine, has assumed the practice of retired physician Doctor W. E. Dofin of Ann Arbor.

Sanda has trained at St. Joseph Mercy Hospital in Ann Arbor. His medical school training was at the University of Illinois.

Dofin retired his practice earlier this month. Sanda said he welcomes all of Dr. Dofin's former patients from South Lyon and the surrounding areas.

Sanda's office is located at 708 West Huron in Ann Arbor. The telephone number is 663-3500.

PAUL FOLINO, State Farm Insurance agent in Northville, has been designated a member of one of the company's most prestigious agent groups, the Legion of Honor. Folino has been a State Farm agent for 22 years.

To qualify for the Legion of Honor, an agent must demonstrate the ability and knowledge to write and maintain a quality business. Agents earning Legion of Honor membership also must have provided superior service to clients by meeting their total insurance needs.

Folino also qualified for State Farm's elite Millionaire Club and earned a trip to Hawaii by placing in excess of \$1.4 million of life insurance in 1983.

State Farm provides insurance protection exclusively through agents, who sell and service auto, life, fire and health coverages.

## Business Briefs

DAVID WASS has been named Assistant Center Manager at Twelve Oaks Mall in Novi.

Wass will be responsible for assisting Center Manager William Clogg in the direction and administration of management activity and daily center operations. Prior to joining Twelve Oaks, Wass spent nine years with Redwood & Ross, a jewelry men's and women's retailer. Most recently, he was operations supervisor for Redwood & Ross' two locations in Ann Arbor.

A 1975 graduate of Western Michigan University, Wass holds a Bachelor of Business Administration in Marketing. He currently resides in Ann Arbor with his wife and two children.

RHONA AHMAD, M.D., of Wolverine Lake has been appointed medical director for outpatient services, department of psychiatry, at Providence Hospital in Southfield.

Dr. Ahmad is a graduate of Vanderbilt University (Tennessee) and Far Eastern University (Manilla). Her internship and residency in psychiatry were at Detroit Psychiatric Institute.

In addition to her position at Providence, Dr. Ahmad serves as consultant to the staff of the Louise Program which guides teenage mothers at St. Vincent and Sarah Fisher Center in Farmington Hills. She also serves as a psychiatric consultant for adult foster care homes in Oakland and Macomb counties.

BARBARA KIWITZ of Northville is on the faculty for the November 9-11 CPA "Early Bird" weekend, a program for CPA refresher courses sponsored by the Division of Continuing Education and the School of Economics and Management at Oakland University, Rochester.

Kiwitz, instructor of management at Oakland University, will instruct the class, Tax Reform of 1984 - Corporate Highlights, on November 9. The November "Early Bird" weekend offers an opportunity for CPAs to get an early start on earning 40 continuing professional education hours before July 1, required for the 1984-85 reporting year.

THE MILFORD SHOE REPAIR has opened a branch service in South Lyon in the annex at the South Lyon Pharmacy, 101 S. Lafayette. John DaSilva, owner of the shoe repair, said he will have an assistant doing minor repairs in the South Lyon shop, but the majority of the work will be done in Milford. He added that they will be aiming at returning repaired shoes the next day after they are dropped off.

Orthopedic build-ups, purse and horse tack repair will be done in addition to shoes, according to DaSilva. Hours in South Lyon will be 10:30 a.m. to 7 p.m. Monday through Friday and 10:30 a.m. to 3 p.m. Saturday.

NORTHERN WINDOW DISTRIBUTORS is a new business serving the Huron Valley. Owned by Earl J. Burl, the business deals with wood interior storm windows and custom replacement wood windows and doorways.

Manager Luane Robak runs the business, which wants you to replace old windows to fit your opening at production prices. Northern Window Distributors features Glasswood Cozy inside storm windows that can fit any opening for windows.

PLYMOUTH VETERINARY HOSPITAL will host an open house Sunday, October 28, from 1-4 p.m. to mark its recent relocation from Harvey Street to 725 Wing Street in Plymouth. The new location is one block east of Main Street in downtown Plymouth.

Dr. Steven and Mary Beth Leininger invite all pet owners to visit the new veterinary office and inspect the latest in companion animal care. The Leiningers and Judy Ramsey, licensed veterinary technician, will provide tours of the facility, offer refreshments and pass out complimentary pet care kits for dog and cat owners.

Steven Leininger, a diplomate of the American Board of Veterinary Practitioners, is chairman for continuing education for the Southeastern Michigan Veterinary Medical Association (SEMVA) and the Michigan Veterinary Medical Association (MVMA). Mary Beth Leininger is past president of the SEMVA and first vice president of the MVMA.

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## Housing sales decline in September, still above '83

Existing home sales slacked off in September, some 27 percent below the August level but still substantially better than in 1983, according to the monthly statistical report issued by Metro MLS, the multi-listing service of the Western Wayne Oakland County Board of Realtors.

Officials of the service said that a summer-end decline is not unusual, with this year's dip echoing a similar 19 percent drop a year ago. Total sales in the first three quarters of the year remain 13.2 percent above the 1983 pace.

"With prices staying close to those of last year, we thought the September drop might not be this sharp," said David N. Jensen, Metro MLS president. Members of the listing service said

1,017 units in September, up from 983 a year ago but down from the 1,396 tallied in August. Sales during September were the best since 1980.

Jensen noted that the area covered by the service has registered sales gains for a longer period of time than most. The nation as a whole, he said, began reporting a leveling-off of growth in home sales as early as May.

"New listings also showed a sharp decline in September," he said, "and it is encouraging to see that our sales ratio is running close to the one-third level compared to just over one-quarter a year ago."

Jensen said the decline both nationally and in southeastern Michigan is due to high interest rates. Large sales gains were posted early in the year during a period of lower interest rates, but as rates climbed, sales decreased.

"In the early days of the recovery cycle," he said, "I think we reached a majority of potential buyers who had weathered the recessionary period and could consider a move."

"While need and demand still remains high, many other would-be buyers are regrouping their finances. Despite very attractive housing prices, the high interest rates are keeping out the monthly payment levels of the affordable reach."

The September average price recorded by Metro MLS was \$56,866, just \$287 above a year ago and \$215 below this August's figure. The average price through the first nine months of last year was \$58,015 compared to \$57,793 in 1984.

"If interest rates do ease off significantly in the future, prices will undoubtedly start moving up to offset at least part of the benefit," Jensen predicted. "At the same time, higher prices will increase the amount needed as a down payment as well as the required loan."

A review of Metro MLS residential sales by price range in September shows half being purchased at less than \$50,000. Included were 18.7 percent below \$30,000, and another 17.3 percent selling between \$30,000 and \$39,999.

The lowest price range also showed the greatest use of FHA and VA insured financing. Conventional mortgages found the heaviest use in the \$80,000 to \$89,999 range while sharing popularity with land contracts for homes priced \$100,000 higher.

Use of land contracts was up from August and just below this year's July peak of 24 percent. Mortgage assumptions declined in September, accounting for less than 15 percent of the financing arrangements.

## Home sewing can be profitable venture

Continued from 1

Furthermore, "I had reached the top of the pay scale as an RN without going back to school. Within three years I've tripled my annual income as a nurse and feel that I've unlimited opportunities."

One has only to wade through the crowds at local craft fairs and bazaars to realize the interest in and desire for hand-made items.

"Creative Expressions estimates that 85 percent of the population has some interest in learning a sewing craft," Switzer said. "Largely because of the high-tech revolution, people want to go back to something they can feel and do for themselves."

Switzer suggested this accounts for the popularity of the country-look in decorating. "People want something to do with the conception and realization of a project."

If any of this inspires you, Isabel Jones would like to help. She has written a booklet available through Michigan State University entitled "Starting Your Own ATM Business."

The booklet outlines the skills and equipment necessary to the serious seamstress or tailor.

She also itemizes information on licensing, taxes, insurance and pricing, and offers practical tips for operating, organizing and managing your business and time. Contacts and references for more information also are included.

In addition, Jones has started a talent bank for the home sewer not interested in taking on all aspects of the business world. She is attempting to match the individual with skills to the entrepreneur whose business has outgrown his or her home.

## Guardian reports results

Guardian Industries Corporation (NYSE) of Novi has announced record results for the three months ending September 30, 1984. It was the 57th consecutive quarter in which higher revenue and net income were achieved by the company over the comparable year-earlier period.

Revenue in the third quarter amounted to \$45 million, 16 percent higher than the third quarter of 1983. For the first nine months of 1984, revenue totaled \$140 million, an increase of 18 percent over last year.

Net income totaled \$12.2 million in the third quarter and \$31.5 million in the first nine months of the year, compared with \$12 million and \$29.9 million for the comparable periods last year.

Net income per share was 55 cents in the latest three-month period versus 53 cents a year earlier. For the first nine months, net income per share totaled \$1.41 compared with \$1.32 last year. Per share results in 1984 benefited from

fewer shares outstanding versus 1983. Revenue and operating income of Guardian's combined glass operations advanced during the third quarter compared to the year-earlier period. The Glass Manufacturing Division recorded a moderate increase in revenue. However, operating income was substantially greater, primarily due to higher operating margins at Guardian's Luxembourg and Floreffe facilities.

Revenue of the Architectural Glass Division advanced strongly while operating income advanced at a lower rate because of continuing price competition and costs associated with the new coating operations at Lurgard.

The Automotive Glass Division posted higher revenue, but experienced lower operating income as a result of a shift toward lower margin OEM business and increased competition in replacement markets.

"An owner of a small maternity-wear business in Ann Arbor needs more sewers. A woman who makes purses needs some help. We'll try to find skilled workers for them and other who register with us," promised Jones.

If you enjoy keeping your mending basket empty, and you're looking for a job, think seriously about mending for money.

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33 oz. Enhance	7.25	6.50	
16 oz. Protect	8.25	7.50	
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5 lbs. Granular	\$17.95	\$17.00	
20 lbs. Granular	62.95	58.00	

ACCESSORIES		Reg.	Sale
Thermometer	\$ 6.20	\$ 5.50	
12" Spa Brush	10.65	9.50	
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Fast St. Augustine with lounge. Reg. Price Sale \$2,795.00 \$2,175.00

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Sale ends Sat., Oct. 27 at 6 P.M.

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BRING A FRIEND AND SAVE ... OR COME ALONE AND SAVE

- Individual counseling on a one-to-one basis.
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'84 Cutlass Supreme \$9850	'83 Royale \$9250	'81 Bonneville Cpe. \$6850
4 dr., cruise, v. roof, like new, company car. U418A	4 dr., p. windows, air, r. defogger, 1/10ne Sable, last full size. U85A	1/10ne brown. U422A
'84 Toronado \$14,500	'82 Buick Regal \$6550	'81 Malibu Classic \$6350
D. blue, diesel, loaded, MI special absolutely like new. U413A	2 dr. cpe., cruise, a/c, stereo, lock, defogger, nice car. U233A	



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County Argus/Pinkney Post (313)227-4437
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010 Special Notices: DEER PROCESSING: At Ozze's Hartland Area. (313)632-7145. HAWKINS County Craft Fair: Held at the Hartland Area. (313)632-7145.

011 Lost: COCK-A-POD: Benji type, color male, silver collar. Lost October 12, Pinkney. (313)278-2164. FEMALE Siamese cat near Deco, carpool to Westland. (313)278-2164.

012 Card of Thanks: GORDON and I would like to thank all our friends, relatives and neighbors for their acts of kindness and support during my recent illness. (313)278-2164.

013 Card of Thanks: GORDON and I would like to thank all our friends, relatives and neighbors for their acts of kindness and support during my recent illness. (313)278-2164.

014 In Memoriam: In Loving Memory of J. D. Mack who passed away October 20, 1983. You are sadly missed but never forgotten as you will always live in our hearts. (313)278-2164.

015 Found: GRAYISH Black Kitten, Blue Collar, Burro and VanAmburg. (313)278-2164. MALE Kitten, white, near Pleasant Valley. (313)278-2164.

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103 Garage & Home Furnishings Sale

103 Garage & Home Furnishings Sale

104 Household Goods

104 Household Goods

107 Miscellaneous

107 Miscellaneous

108 Miscellaneous

110 Sporting Goods

111 Farm Products

115 Trade Or Soil

151 Household Pets

152 Horses & Equipment

165 Help Wanted

165 Help Wanted

165 Help Wanted

165 Help Wanted

165 Help Wanted

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111 Farm Products

115 Trade Or Soil

151 Household Pets

152 Horses & Equipment

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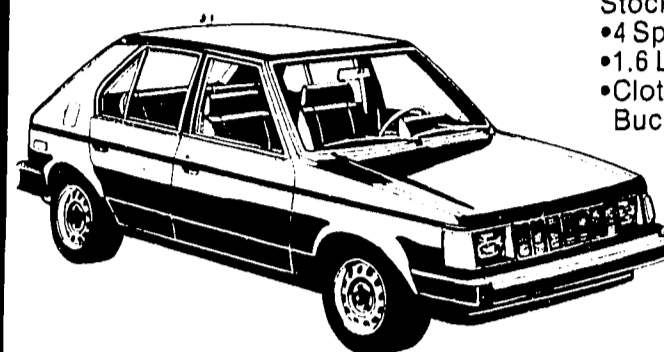
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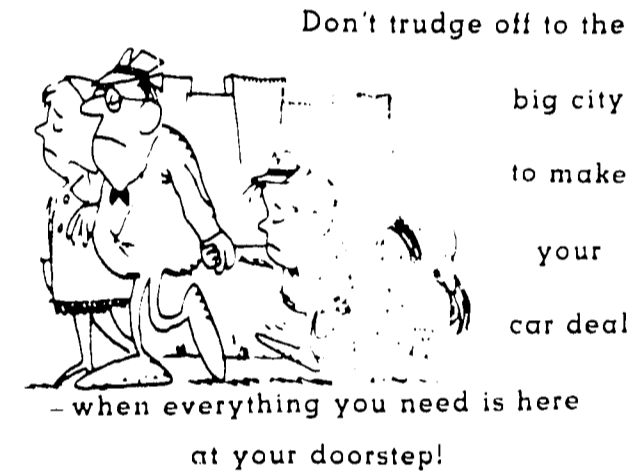
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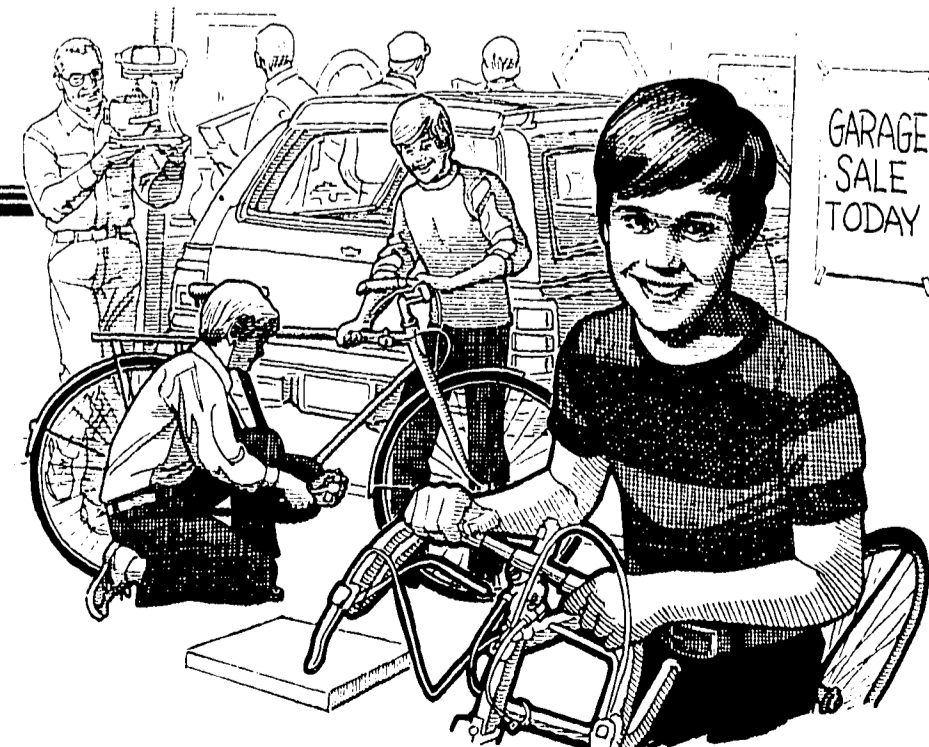
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the NOVI  
WALLED LAKE  
NEWS

# Living

**FLORIDA TRIP:**  
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**SEEKING HELP:**  
Brazilian woman  
seeks funds for orphanage/2C

**DSO CONCERT:**  
Detroit Symphony  
to perform in Novi/3C

**MAKEUP CLINIC:**  
Walled Lake plans  
Halloween makeup clinic/3C

1C

Wednesday  
OCTOBER 24  
1984

## Teacher on U.S. volleyball team

By PATRICIA N. BOWLING  
walled lake editor

WIXOM — Two weeks ago, Deanne Scanlon was relaxing in the new-found routine of her life, teaching physical education part-time at St. Williams Catholic School and part-time at Wayne State University.

Just out of college last year and recently married, Scanlon found her life was "pretty set" for a change. But at 11:30 p.m. long distance telephone call last month from the assistant coach of the U.S. Olympic women's volleyball team changed all that. This week Scanlon, who was an alternate for the 1984 Olympic volleyball team but didn't have the opportunity to play, is in Colorado preparing for a three-week Far East tour with 11 other players, all hopefuls for the 1988 Olympic team.

After the December 1982 tryouts for the 1984 U.S.

women's volleyball team, Scanlon was asked to train with the team as an alternate. She interrupted her college career to accept the opportunity. The interruption was easier then. She wasn't working or married. But her emotions understandably were somewhat mixed last month when she was asked to join the Far East tour.

"I didn't know whether to be happy I had the opportunity a second time, or upset because they screwed up my life again," she said.

Even so, Scanlon said she never hesitated to take the opportunity to tour with the team. "(The coach) has to whip us into shape quickly," she commented. Although the 23-year-old Wixom resident regularly participates in drills with the Wayne State University women's volleyball team, she anticipated a rigorous week in Colorado. Head Coach Arle Selinger is severe, she noted, but after winning the silver medal in this year's Olympics, he now has the

reputation of taking the U.S. women's volleyball team "from the laughing stock of volleyball to the number two team in the world."

In the end, Scanlon hopes to be invited to join the 1988 Olympic team.

"In '84 it wasn't my decision. I'd like to do well enough (on the tour) that it's my decision this time," she explained. "It's very unsatisfying for them to make the decision for you." It took a year to get over it when she wasn't chosen for the team in 1982, she noted.

But even if she's asked to participate on the '88 team, Scanlon said she is not sure what her reply will be. The commitment would involve moving to California and training eight hours a day for the next four years.

For now, however, she's concentrating on playing well during the tour. "I'm just excited about going," she said.



Wixom volleyball star's P.E. class at St. Williams is all behind her



Deanne Scanlon is headed for the Far East

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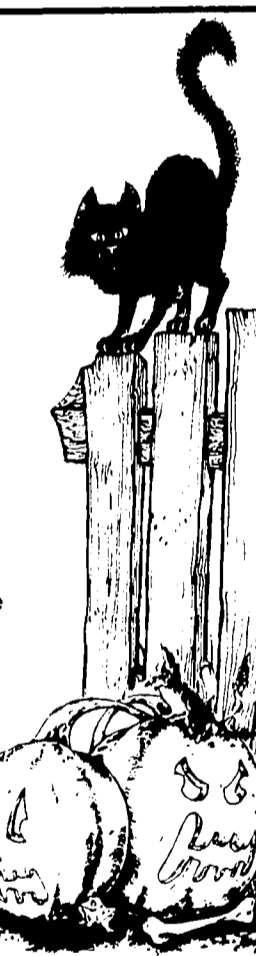
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# Sports

the NOVI  
WALLED LAKE  
NEWS

**WESTERN FALLS:**  
Churchill extends  
losing streak to five/5C

**OT NOT OK:**  
Penalty sinks Vikings  
in overtime loss to Bentley/6C

**HEARTBREAKER:**  
Lions edge Novi five  
on last-minute bucket/6C

**KISH SCORES:**  
Goller leads Western  
to 13th in state meet/6C

**4C**

Wednesday  
OCTOBER 24  
1984

## Warriors claim 3rd WLAA title

WALLED LAKE — Open up the trophy case. For the third consecutive year, Walled Lake Western's boys' cross-country team has won the Western Lakes Activities Association's (WLAA) Western Division championship.

The Warriors (6-0 in the WLAA and 6-1 overall) wrapped up their dual-meet season last week with a narrow 27-20 victory over Livonia Churchill. "This is the third year in a row we've won the division," said Western Coach Dennis Keeney who's teams have had a lock on the division since the WLAA was formed three years ago.

Western defeated Churchill without the services of John Thompson who was troubled by a stiff neck and Kevin Fast who dropped out of the race after spraining an ankle.

"We hope to have them back this week for the league and regional meets," Keeney said.

John Kody sparked the victory, finishing first for the first time this season in 17:16. Steve Creech was a close second in 17:21.

Dave Zehnder, Bill Stanford and Mark Tucker finished seventh, eighth and ninth, respectively for Western. Zehnder clocked 18:06, Stanford, 18:13, and Tucker, 18:16.

"We were in trouble early but we came back after the two mile mark," said Keeney.

Western will compete with 16 other teams in the MHSAA Region 5 Regionals this Saturday at Maribank Park at 2 p.m. The top three teams and top 10 individuals not attached to the top three teams qualify for the MHSAA State Finals on November 3.

"It looks to me like Lakeland and Milford will finish one, two," said Keeney. "Third is probably up for who ever has their best day that day."

"We've got a shot at it but we have to have a good day especially from our fourth and fifth men," he added.



Novi-Walled Lake News/JOHN GALLOWAY

The swarming Novi defense couldn't stop Howell's thrusts

## Howell outlasts Wildcat trickery

NOVI — Running a batch of plays that looked like highlights from *The Mary Brothers Meet The Gipper*, Novi fell short of Howell by a 37-20 count last Friday. The wild up-and-down defeat toppled Novi 1-1 in the KVC, and locked up a league championship for the unbeaten Highlanders.

Talk about pulling out all the stops — Novi tried two on-side kicks in the first half alone. Before the final game, the Wildcats scored touchdowns on a fake punt featuring a between-the-legs handoff and an 80-yard touchdown pass that by all rights should have been a major disaster for Novi.

All the razzle-dazzle nearly paid off. Had the Wildcats scored only one of two failed two-point conversions, they would have trailed by just one touchdown as late as the fourth quarter.

"We made a nice comeback on them," said Novi Coach John Osborne. "We executed some big plays and we had them where we could tie them late in the game. Howell's a very good football team. Very solid fundamentally, and they execute well."

Osborne thought his defense could have taken a cue from them. "We didn't execute well on defense," he said. "This week we're going to be making some defensive repairs and we'll see if we've got other personnel who can do the job for us. There will be some changes made, probably on offense as well."

While the Highlanders were scoring at least one touchdown in each period, the Wildcats clawed out their first TD in the second quarter.

With the Wildcats trailing 16-0, cornerback Karl Pertunen hopped on top of a fumble at the Highlander 46. The Wildcats failed to reach a first down in three tries and set up for a punt.

Jeff Tandersy, the "short" mauler in the backfield, took the snap and slipped the ball between the legs of receiver Sinclair, who hunched over and cradled the ball in his bread-

## Churchill deals Western fifth straight loss, 44-22

WALLED LAKE — The longest losing streak in Chuck Appap's seven years as head football coach at Walled Lake Western continues.

Unless since a September 14 victory over Redford Thurston, the Warriors suffered their fifth consecutive loss Friday when they dropped a 44-22 decision to Livonia Churchill.

The Warriors are now 1-6 on the season. "We've never lost this many games in a row at Western," said Appap. "It's the longest losing streak in my seven years coaching this team."

With a season-ending conference record of 3-3, the Wildcats are preparing for the Class B Regionals at Hudson Hill Metropark (north of Dexter) Saturday at 3:30 p.m.

While Kensington Valley Conference (KVC) rival Hartland is favored to win the regional championship, Norgren is cautiously optimistic his squad can qualify for the state meet for the second straight year.

"Our times in the Oakland County Meet (October 13) were a lot stronger than our times were last year when we qualified," he noted. "So we're stronger than we were last year."

If all 16 teams in the regionals finish, the top three squads qualify for the state meet at Tyrone Golf Course in Fenton. If all 16 teams do not finish — not a rare occurrence, only the top two teams qualify.

Kristine Huotari's 20-04 paced the field in Novi's victory over South Lyon. Kelli Rolles was third in 21:53, Mindy Park fourth in 21:26, Kathy Johnson sixth in 21:43, Maureen Devlin ninth in 22:50 and Leslie Holm in 22:30.

Other Novi finishers were Julie Watkins (12th in 23:30), Becky Prost (13th in 23:52), Dena Mathis (15th in 24:20), Amy Hafferty (17th in 24:47), Amy Blackburn (20th in 25:38), Lisa Riedel (21st) and Kelly Hawn (24th).

me to deal with. I know the players can play better football. I'm upset at the mental errors."

Errors may have contributed to Western's loss to Churchill (also 1-5 going into Friday's game), but the real menace was the running of Churchill's John Stoltisadis. John Stoltisadis, who scored five touchdowns and passed for another.

Trailing 35-7 after three quarters, Western scored 15 points to narrow the gap to 35-22 before Stoltisadis locked up the game with his final touchdown of the night.

Churchill scored first when Stoltisadis passed for a touchdown near the end of the first quarter, but Western drove 69-yards on seven plays. The drive was capped when quarterback John Doria hit tight end Quent Scannell on a 45-yard touchdown pass.

Churchill then went on a rampage, scoring three quick touchdowns to lead 28-7 at the half. Stoltisadis ran for 63 yards to start to explosion, ran 56 yards for another score and then jumped in from the five with two minutes left in the half for his third touchdown in eight minutes.

In the third quarter, Churchill faked a punt and Stoltisadis scored on a 40-yard run putting the team ahead 35-7.

The Warriors came back as they took advantage of a poor Churchill punt to drive in and score in five plays. The touchdown came as Doria hit Scannell on an 11-yard pass play. The same two teamed up to produce a two-point conversion and Western had closed to 35-15.

Western then recovered an on-sides kick and drove from their own 47 to the Charger 26 where fullback Mike Craig powered in on a draw play. Engling's kick was good and Western trailed 35-22.

"We were in striking range," said Appap. "We only needed two more touchdowns to win."

But Churchill recovered and three plays later Stoltisadis scampered 42 yards for the final score of the night.

Offensively, Western rushed for 98 yards on 31 attempts and passed for 139 more as Doria completed 10 of 14 attempts with no interceptions. Scannell caught four passes for 57 yards, two touchdowns and a two-point conversion.

On the ground Craig ran for 56 yards in nine carries including one touchdown.

Churchill tallied 191 yards rushing and 154 passing. The squad had eight first downs compared to Western's seven.

"Scott Coultter played a great ball game on defense," said Appap, "and Quent Scannell is one heckuva tight end."

Coultter, the younger brother of linebacker Brian Coultter, contributed four first hits and a 29-yard interception run to Western's defensive effort. His brother collected nine first hits and five assists, while John Martin had seven first downs.

Western will celebrate Homecoming this Friday when it hosts Plymouth Salem at 7:30 p.m. The game will be played at Walled Lake Central.

"We'll just have to pick up the pieces and go after these last two games," said Appap. "We played two good quarters, one average quarter and one poor quarter against Churchill. We need four good quarters — I know we can do it."

## Huotari leads Novi past Lion harriers

NOVI — Just how important was Novi's 23-22 win over South Lyon's women's cross-country team Tuesday last week?

"Extremely important," said Wildcat Coach Norm Norgren. "What it means is that we're a team in the toughest cross-country league in the state of Michigan."

With a season-ending conference record of 3-3, the Wildcats are preparing for the Class B Regionals at Hudson Hill Metropark (north of Dexter) Saturday at 3:30 p.m.

While Kensington Valley Conference (KVC) rival Hartland is favored to win the regional championship, Norgren is cautiously optimistic his squad can qualify for the state meet for the second straight year.

## Hawks down Falcons

UNION LAKE — The Union Lake Hawks freshman team boosted its season record to 6-1 with a fine 12-6 win over the Livonia Falcons Sunday.

Hawk quarterback Steve Dabb scored on a one-yard keeper and running back Scott Moran bolted into pay dirt from the six to give the Hawks a 12-0 halftime lead. Brian Gannon kept the Falcons' hopes alive with a TD until Union Lake's Bob Noble intercepted a pass with 13 seconds left to end a late

threat and preserve the victory.

All the scoring came early in the junior varsity game, but this time the 12-6 score was in Livonia's favor. Tom Harden scored the Hawks' lone TD on a 19-yard end run. But the Falcons came back with a sneak and a 12-yard TD pass to go ahead to stay.

The Union Lake varsity had its hands full with the Falcons' high-powered offense, falling 44-0 at the final gun.



Novi-Walled Lake News/JOHN GALLOWAY

Central's Sarah VanGordon is enjoying a fine season

## 'Super sophs' spark Central

WALLED LAKE — Kim McKinley doesn't count losses; she only keeps track of victories.

And so, when McKinley's Walled Lake Central girls beat Livonia Bentley 23-33 last week, the Viking cross-country coach proudly announced that their record was "one and one quarter mark."

McKinley and her Viking harriers have had to overcome two major problems this year — lack of depth (there are only six girls on the team) and injuries. At one time or another, as many as three Vikings have been unable to compete because of nagging injuries.

And, as McKinley notes, you can't win if you don't have five runners cross the finish line. But things fell together nicely against Bentley as Central finished first, second and third, and then grabbed the sixth and 11th spots to wrap up their first victory of the season.

A bright spot throughout the season has been the performance of McKinley's three "super sophomores" — Lisa Chalmers, Sarah VanGordon and Michelle McDonald. The "Big Three" came through with flying colors against Bentley as Chalmers finished first (20:28), VanGordon came in second (20:35) and McDonald flashed across the finish line in third (21:08).

Kristen Szepeaniak finished sixth (23:10) and Kendra Nicolay was 11th (29:00). Makiko Kawamura, the sixth member of the team, was out with shin splints.

"It was nice to finally win one," said McKinley, who finished 91st out of 454 female runners in the Detroit marathon two weeks ago. "The girls were happy."

The Vikings competed in the Western Lakes Activities Association meet yesterday (Tuesday) and will run in the Class A Regionals at Maribank on Saturday before wrapping up their season at Royal Oak Kimball next Tuesday.

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June Buck, City Clerk City of Wixom

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# Costly interference penalty boosts Bentley past Vikings

WALLED LAKE — To get the most out of your sports entertainment dollar, it's tough to beat the Walled Lake Central football team.

For the second week in a row, the Vikings went into overtime. But the Vikings weren't as lucky as they were in their previous OT encounter, dropping a 24-23 decision to Livonia Bentley for their fourth loss of the season.

"It sure hurts," stated Viking coach John Van Sicken about the loss before Central Homecoming crowd. "It was real tough."

The Vikings took a 17-3 lead in the third quarter, but Bentley rallied for a pair of touchdowns in the final stanza to knot the score at 17-17 and send the game into overtime.

"It was a combination of things that kept them in the ball game," explained Van Sicken. "It really should have been a blowout."

Central took the coin toss in the overtime and went on offense first. The Vikings scored on their second play as quarterback Dean Nessen passes to Jeff Henry in the end zone. The extra-point attempt snap was bobbled and the play failed, giving Central a six-point lead.

The Vikings held Bentley out of the end zone until its fourth play, when a pass interference call gave the Bulldogs four more plays. On their eighth play, the Dogs scored on a flea-

### Van Sicken: 'It was a combination of things that kept them in the ball game. It really should have been a blowout.'

cker play. The successful extra point gave Bentley the victory.

The pass interference call in overtime was one of five in the Vikings were flagged for in the game. In all, Central was penalized for 110 yards and turned the ball over seven times. Bentley also had seven turnovers.

"It was an extremely poorly played game," stated Van Sicken.

The scoring started in the second quarter when Ted Lilley rambled 16 yards for a Viking touchdown. Jim Ziola's extra point made it 7-0. Central Ziola added a 27-yard field goal in the quarter to increase the lead to 10-0.

Bentley's first got on the board just before halftime with a 25-yard field goal after recovering a Walled Lake Central fumble.

The Vikings took advantage of a Bentley turnover in the third quarter and converted it into a 14-yard touchdown run by Nessen. Ziola added the extra point. But the Bulldogs hung

in there, scoring two fourth-quarter touchdowns to send the contest into overtime.

The Vikings held an advantage in statistics with 11 first downs to Bentley's six. Central gained 126 yards on the ground and passed for another 122 yards. Bentley passed for 97 yards on eight completions in 30 attempts. The Bulldogs were only able to gain 20 yards rushing.

Quarterback Nessen completed seven of 18 passes, four of which were caught by Henry. Three of the passes ended up in Bentley's possession.

On the season, three of Central's four losses have been by a total of six points, including two one-point defeats. "We won a couple close ones and lost a couple close ones," said Van Sicken.

With only two games remaining and injuries starting to take their toll, Van Sicken stated that he will be looking at some other people with an eye toward next season.



Central's Ted Lilley straight-arms his way into the end zone

Novi-Walled Lake News/RICK SMITH

# Western five adds two more victories

By KEN VOYLES news sports writer

WALLED LAKE — Look out, world. The Walled Lake Western basketball team is back at home.

Playing at home for the first time this season, the Warriors dumped Western Lakes Activities Association (WLA) foe Livonia Churchill 54-26 Thursday to up their overall record to 11-1 (9-1 in the WLA). Earlier in the week Western dominated rival Walled Lake Central 38-11.

"Everything is starting to fall in place," said Western Coach Tom Stiener. "We're back in our gym, Val (Hall) is at 90 percent and Nancy (Leach) is starting rehabilitation."

On the court Western's defense continues to act like the offense, according to Stiener. "I'm very pleased with the defense — actually it is now our offense."

Sue Baglow, one of Western's outside shooting specialists, led the Warriors against Churchill with 16 points, five assists and five steals. Sheri Davis added nine points, while Carol Croll, Hall and Dawn Edwards contributed six apiece. Hall also had 10 rebounds.

Western went in front 17-5 at the end of the first quarter and 23-13 at the half. Each squad was held to six points in the third quarter, but Western burst out again in the fourth period with 15 points, while holding Churchill to seven.

"Our offense is still not executing well," said Stiener. "We just made the defensive pressure count. We were also 12 of 14 at the free throw line." In the past three games the Warriors have averaged 90 percent at the line.

Stiener added: "It was nice to be home. The kids were fired up." Against Ken Butler's young Central team, Western opened up a 15-2 lead in at the end of the first quarter and went into the lockerroom at the half with a 25-3 margin. Hall led the first half surge, scoring all 11 of her points in the opening quarter. Hall also grabbed 10 rebounds.

### Stiener: 'Everything is starting to fall in place. We're back in our gym, Val (Hall) is at 90 percent and Nancy (Leach) is starting rehabilitation.'

"Central is a young team (with five starting sophomores)," said Stiener. "What experience they had they lost through injuries."

Barb Watts contributed nine points for the Warriors.

"I just can't say enough about the kids who have stepped in and done a super job of their job," Stiener added.

Besides Watts and Deanna Edwards, Jennifer Siltman, Donna McMillan, Brona Payton also have contributed to Western's success.

"We've come together as a team, maybe because of the injuries or maybe not," Stiener explained.

Western hosts Farmington Harrison Thursday (tomorrow) at 7:30 p.m. Farmington will visit the Western gym next surge, scoring all 11 of her points in the opening quarter. Hall also grabbed 10 rebounds.



Western's Carol Croll looks for an open lane

Novi-Walled Lake News/RICK SMITH

# Warriors place 13th at state

WALLED LAKE — Leo Folsom may have been guilty of an understatement when he called his Walled Lake Western golf team's 1984 season "an exceptional one."

The Warriors finished 13th out of the top teams in the state at the MHSAA State Golf Meet on Saturday to wrap up a year that included a third-place finish in the regionals and runner-up spot at the Western Lakes Activities Association (WLA) tournament. Western was also 7-5 in dual matches.

Led by junior Brent Kish, a Class A regional medalist, the Warrior golfers had a combined score of 339 Saturday over the 16-hole Forest Acres course in Lansing. Birmingham Brother Rice won the state title with a 316. East Lansing was second, 319, and Lansing Sexton was third, 320.

Kish's four-over-par round of 76 was good for fourth place as an individual. Individual medals, however, were presented to the first two places — both 7s.

"Brent had a good round," said Folsom, who made his return as Western's coach this season. "He dou-

blye bogged two par threes on the front nine for a 40, but came back with a 36 on the back nine."

As far as Folsom can recall, Kish's finish is the best ever by a Western golfer.

Western played five golfers and counted four at the state meet. Junior Earl Fergin carded an 83, while senior Paul Bulgarelli and freshman Dennis Sikida both scored 95.

"It was a good weekend just by the fact that we went to the state meet as a team," said Folsom. "We were spotly at times this year, but we finished up with a lot more consistency."

"We'll have a number of good golfers back," he added. "I'm looking forward to next year."

# Stuart claims grid contest

Jeff Stuart of Northville had a near-perfect entry to claim top honors in last week's Northville Record/Novi-Walled Lake News football contest.

Stuart fared only to predict West Virginia's upset of Boston College as he won the top prize of \$10.

Determining the second and third place winners was a different story, however, as nine entrants missed just two games. After the tiebreaker was invoked, Mike Schronce of Northville won the contest.

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# Diet Pill Sweeping U.S. New Grapefruit 'Super Pill' Gives Fast Weight Loss

No Dieting — Eat All You Want Pill Does All the Work

BEVERLY HILLS, CA. (Special) — An amazing new grapefruit pill has recently been developed and perfected that reportedly "guarantees" that you will easily lose at least 10 pounds in 10 days. Best of all, it allows you to "eat as much as you want of your favorite foods and still lose a pound a day or more starting from the very first day until you achieve the ideal weight and figure you desire."

This "super" grapefruit pill is a dramatically improved version of the world famous grapefruit diet. It is far more effective than the original and eliminates "the mess, fuss, and high cost of eating half a fresh grapefruit at every meal."

"Pill Does All the Work!" According to the manufacturer, "the pill itself does all the work — you quickly lose weight with NO starvation 'diet menus' to follow, NO calorie counting, NO exercise, and NO hunger pangs." It is 100% safe. You simply take the pill with a glass of water before each meal and the amazing combination of powerful ingredients are so effective they take over and you start losing weight immediately.

"It was a good weekend just by the fact that we went to the state meet as a team," said Folsom. "We were spotly at times this year, but we finished up with a lot more consistency."

"We'll have a number of good golfers back," he added. "I'm looking forward to next year."

Each pill also contains an amazingly effective amount of "glucosamine," the remarkable natural dietary fiber discovery from Japan (used successfully for over 1500 years) that expands in your stomach and gives you a full and satisfied feeling all day long.

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# Last-second shot sinks Novi cagers

NOVI — South Lyon never let until it had a 15-10 lead. Andrea Nelson popped in a 15-footer with 30 seconds left to give the Lions a 49-39 come-from-behind victory over Novi last Thursday.

The loss snapped a two-game win streak and evened Novi's Kensington Valley Conference (KVC) record at 3-3 (3-3 overall).

"We knew it would be a pretty evenly-matched game," said Novi Coach Bill Ayotte. "We kept buildig a lead, and they kept whittling it down. It could have gone either way. It was a tough one to lose."

By the fourth quarter, South Lyon was carving, not whittling. Holding Novi scoreless over the last 3:50 of the game, the Lions charged from an eight-point fourth-quarter deficit all the way to Nelson's game-winning hoop.

Sue Rasinske, still hampered by her leg injury, led Novi with 15 points. "She's still playing at about 75-80 percent right now," Ayotte said. "But we've been able to use her more and more each game."

Sally Szuma canned six of Novi's first 10 points and finished the game with 10 points. Sheri Lawton scored eight and hauled in 11 rebounds.

The problem for the Wildcats simply came down to missed shots late in the game. "They just weren't falling, and South Lyon has such a big team, we weren't going to get a lot of second and third shots," said Ayotte.

White Novi went stone-cold late in the game from the floor. Ayotte had no complaints about the Wildcats' once-troublesome foul shooting. Novi hit 15 of 19 from the line. "That kept us in the game," he admitted. "We've never shot that high a percentage before."

Novi will host Oak Park in a non-conference encounter tomorrow (Thursday) at 7:30 p.m. The game will provide Novi a look at the team that will host Novi's Class B District Tournament games next month. With Oak Park and Novi, the other district teams will be Detroit Renaissance, Clarenceville, Benedictine and Livonia Ladywood.

# Lions too deep for Novi harriers

NOVI — Bill Huotari's sixth-place finish didn't get Novi very far against South Lyon, the last Kensington Valley Conference (KVC) team on the Wildcat schedule. The Lions swept the first five places to defeat the Wildcats 15-46 last week.

But a pair of lopsided non-conference victories in the previous two weeks over Oak Park and Livonia Clarenceville took at least some of the sting out of the Wildcats' 2-6 dual-meet season.

Novi was the win over Clarenceville that made Novi's season. After five KVC losses, the Wildcats were starved for a victory and they feasted on the Trojans.

Huotari breezed to top honors with the best Cass Benton time this season, 18:00. Craig Cowden finished third in 18:53, Mike LaHaie fourth in 18:57, Alex Milam fifth in 19:00, Tim McBride sixth in 19:04, Kent Luskis seventh in 19:23 and Paul Sumner eighth in 19:30.

"I like the way LaHaie has been coming on," Smith said of the sophomore. I think Mike Dillon (also a soph) is going to look very good for us, too, when he gets over the bug that's going around."

Dillon finished 11th in 20:15, leading Greg Kapp (13th, 20:32), Jeff Kewack (14th, 20:54), Mike Ducker (15th, 21:23) and Chris Caruthers (17th, 22:04).

Against South Lyon, Huotari was 17 seconds out of fifth place — not a bad showing against the strong Lion team. Despite their 3-3 record, Smith feels South Lyon has a chance at winning the KVC meet this week.

Bill Kelley, Jeff Todd and Kevin Delaney together racked up 152 yards rushing to lead the Colt offense.

Novi — Despite Saturday night's downpour, the Novi-Northville Colts' spirits weren't dampened as they defeated the Belleville Cougars 19-0.

Led by Jeff Wesley, Mike Lobbia, Darin Johnson and Reggie Mears in the first half, the Colt defense held Belleville scoreless while Scott Wladischnik scored for a 7-0 Colt lead.

Jeff Johnson, Kris Parker, Bob Forte and Jeff Johns kept up the outstanding defensive effort in the second half for the victory.

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# Wildcat tank squad tops Trojans

NOVI — Clarenceville dissolved in the water like Alka-Seltzer last Thursday, as Novi's swim team nudged its season record to 4-4 with a 114-54 win over the overmatched Trojans.

"Our times were pretty good, considering how hard it is to get psyched up for day swim meets," observed Novi Coach Chad Bak. "It's a time we'd normally be practicing, so this was kind of a quiet meet for us."

Although Clarenceville entered every event, the Trojans' 13 tankers were spread thin and Novi easily swept first place in every event.

Michele Patal captured a first in the



# Marlboro

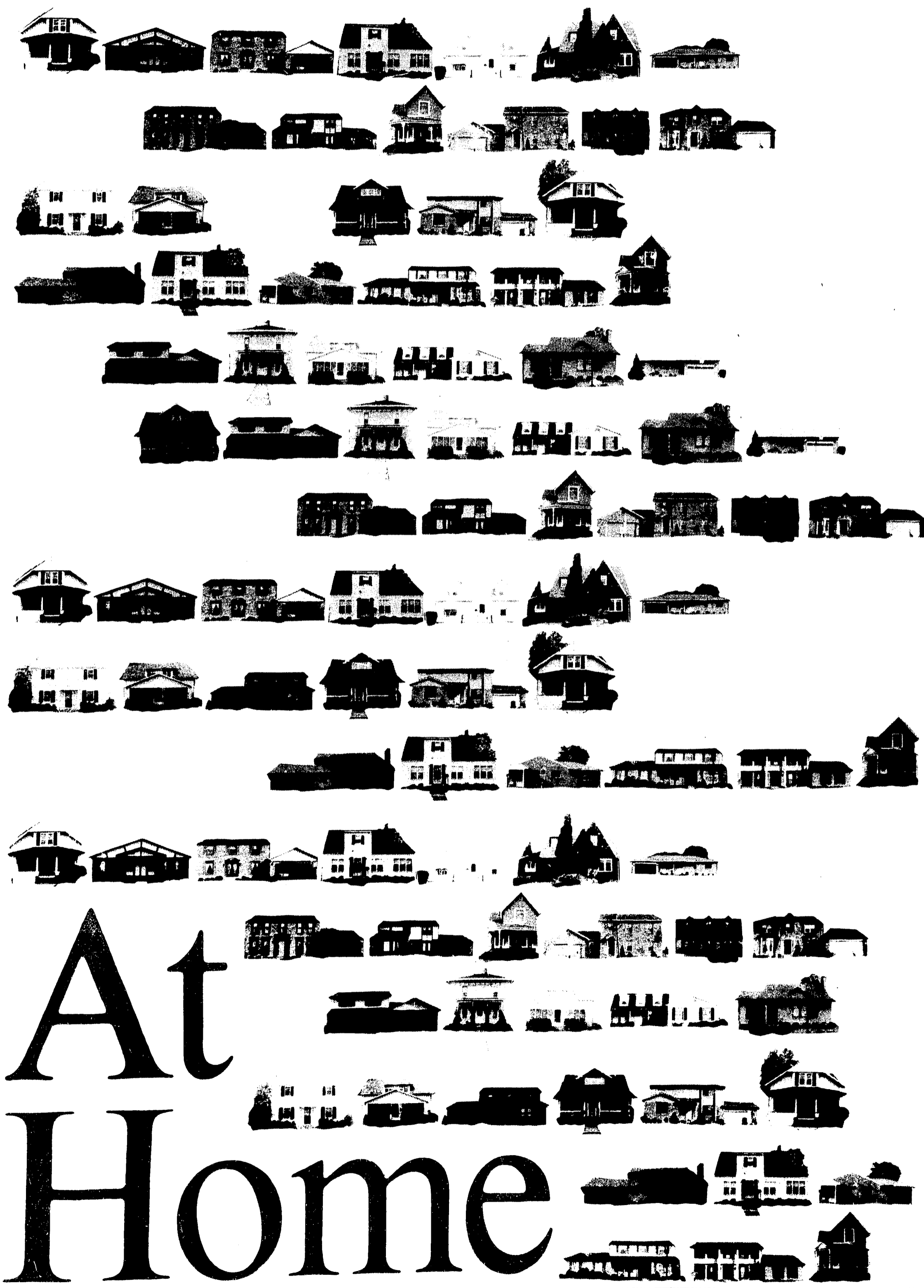


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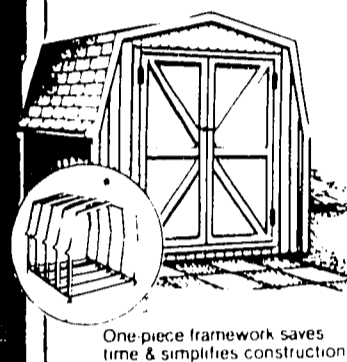


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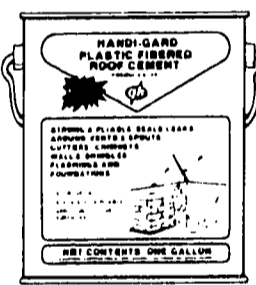


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# At Home

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# The crime Busters

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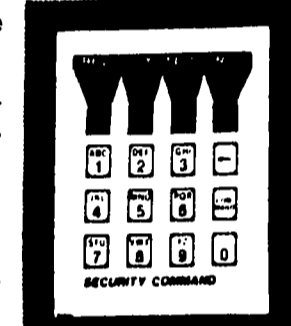
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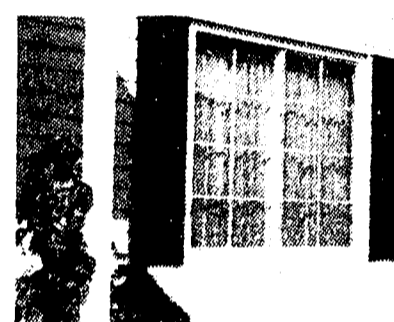
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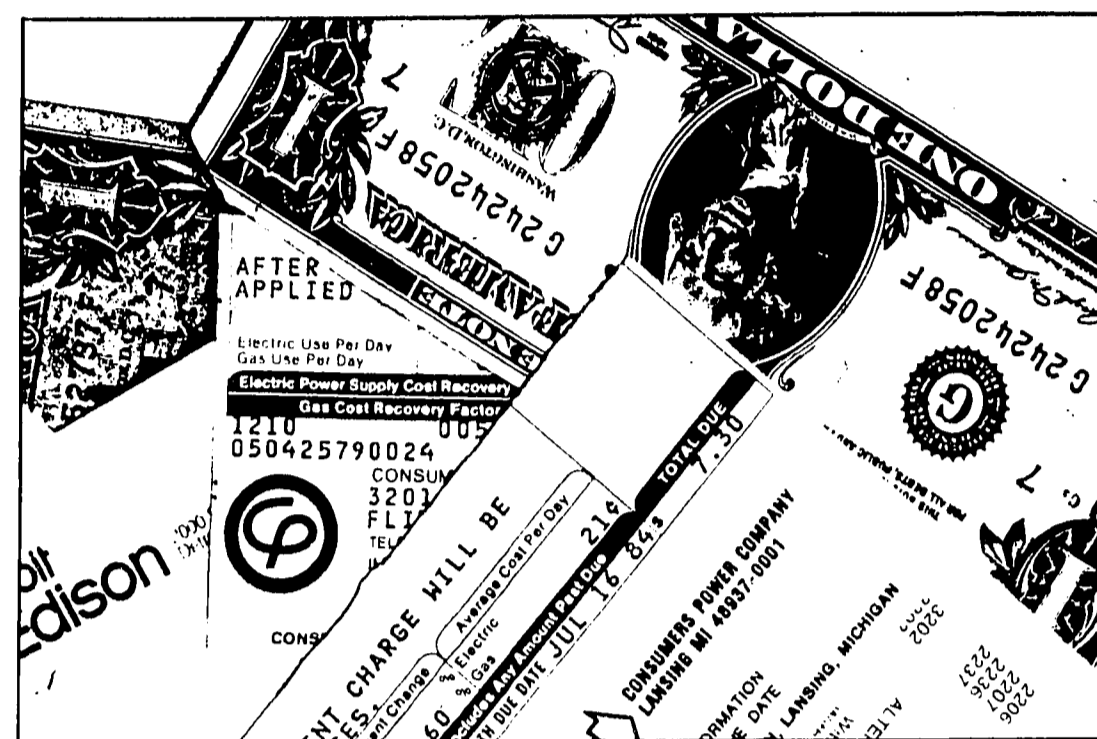
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down before retiring at night, to awake to a cold house the next morning. The programmable thermostat can be set to bring the home up to daytime levels just before the first person arises each morning. Similarly, the thermostat can be programmed to lower the house's temperature while family members are away at work or school.

All the user does is to dial in the times and the amount of change in home temperatures. Automatic thermostats pay for themselves in energy savings in about a year's time, according to the manufacturer of one model, the Econotrol quartz thermostat. Additionally, some automatic thermostats qualify for federal Energy Tax Credit deductions.

**Weatherproofing assistance offered**

continued from page 11

Farmers Home Administration. Specifically, they may be eligible for a one percent interest loan or grant. Grants are made only to low income homeowners, 62-years-old or older, who are unable to repay the loan at the one percent interest rate.

Funds can be used for removing health hazards by repairing roofs, providing sanitary water and waste disposal systems that meet local health department requirements. Funds also can be used for installing screens, windows or insulation; or solving furnace, electrical and plumbing problems.

Homeowners can obtain up to a maximum of \$7,500 from the program, while elderly applicants can obtain a maximum of \$5,000 in the form of a grant if they are unable to repay all or part of their requested funds. Loans must be paid back in 10, 15 or 20 year notes depending on the size of the loan and the homeowner's ability to pay.

Several other programs are available to help low income people weatherize their home and reduce fuel bills:

- Your local Area Agency on Aging helps elderly people by providing home

repairs to improve the condition of the home, extend its life or correct health and safety hazards. Repair services include installing insulation, repairing and painting siding, caulking, weatherstripping and repairing or replacing heating systems.

Anyone over 60 years old may apply to their local area Agency on Aging to determine eligibility.

- Consumers Power Company's "Insulation Outreach Program" provides free ceiling insulation to qualifying low-income Consumers Power customers.

To be eligible you must heat your residence with natural gas from Consumers Power or be an electric customer of Consumers Power who heats with a fuel other than natural gas. You also must meet low-income guidelines and live in a residence that needs ceiling insulation.

- An "Energy Conservation Financing Plan" also is offered by Consumers Power Company. The program provides interest-free ceiling insulation loans of up to \$1,000 to qualifying customers.

To be eligible, you must heat your home with natural gas from Consumers Power and live in a residence that needs ceiling insulation as determined by a free attic inspection.



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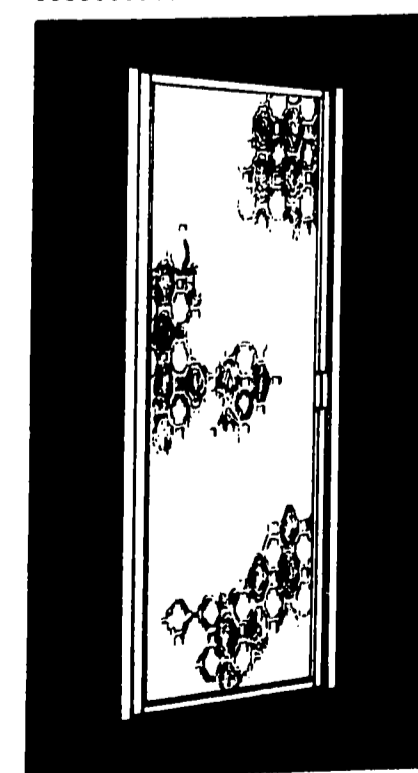
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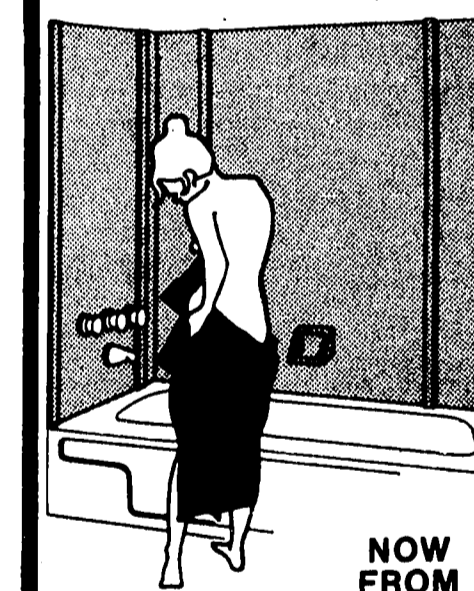
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## Stem hot water use with flow control device

Energy bills can be kept down by paying attention to one of the heaviest users of gas or electricity — the hot water heater.

About 40 percent the water used in every five-minute shower is hot. According to the Edison Electric Institute, there are five low- or no-cost remedies available to help householders curb the outgoing tide of hot water consumption.

• Install a flow controller in the shower head. This simple device, which costs less than \$1, reduces the flow of water from about six gallons a minute to three gallons a minute. Installation is simple. Just remove the shower head, push in the flow controller as far as it will go and replace the shower head. A few minutes work can result in savings of about \$40 per year, the institute said.

• Set the temperature of the water heater at 140 degrees or lower. This temperature is adequate for most household needs, even when using an automatic dishwasher. Without a dishwasher, a setting of 120 degrees is sufficient.

Remember, the higher the setting, the more energy the hot water heater uses. Experiment to find the lowest temperature that meets your household's needs. It pays off in money and energy savings.

• Add an insulating jacket to the water heater. An extra layer of insulation will keep the heat from being lost through the walls of the tank, saving an estimated \$20 a year for electric water



heaters and \$10 for gas. Insulation kits and materials are available at hardware stores. Just be sure to follow instructions carefully, since it is important that doors, vents and heat valves remain uncovered.

• Repair leaky faucets promptly. One drop a second works out to 200 gallons of hot water wasted in a month.

• In homes with washing machines, another easy way to cut back on consumption of costly hot water is by washing clothes in warm water and rinsing them in cold.

## Clipping coupons for fun and profit

Shopping with coupons has gone beyond saving a few cents. Rising supermarket prices have made it a necessity, but have you ever wondered how profitable it can be?

For many people refunding has become a profitable business which they can run from the kitchen table. Believe it or not, top refunders get back most of their grocery money each month. If their grocery bill is \$500 and they receive \$450 in coupons, that money is clear.

To reach that level, super-shoppers do more than just clip coupons. They know how to get coupons mailed to their door. They also know how to get information on loads of manufacturers' refunds few people seem to know about.

Manufacturers issue coupons in the hope of establishing regular customers for their products and would like to see them used.

An astonishing fact is that, though 83

billion coupons and refunds are issued each year, only five percent of them are ever used.

A consumer service group has obtained a special report that gives the inside tips on how to get more manufacturer coupons and refunds each week.

The report also tells shoppers to set themselves up to receive manufacturers' refund checks in the mail on a regular basis, which is one of the keys to saving up to 90 percent of their grocery bill.

Besides saving money, this service also shows some shoppers how to actually earn money depositing special supermarket coupons.

Shoppers interested in receiving this report or more information about making money with these sample coupons should send a self-addressed stamped (long) envelope to Consumer Services, P.O. Box 1264, Central Avenue, Scarsdale, New York 10583-9264.

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All 1st Quality

**FANCY OR PLAIN 8" x 8" ITALIAN QUARRY TILE**  
FROM **69¢** EACH  
AR19  
1st QUALITY LIFETIME GLAZE

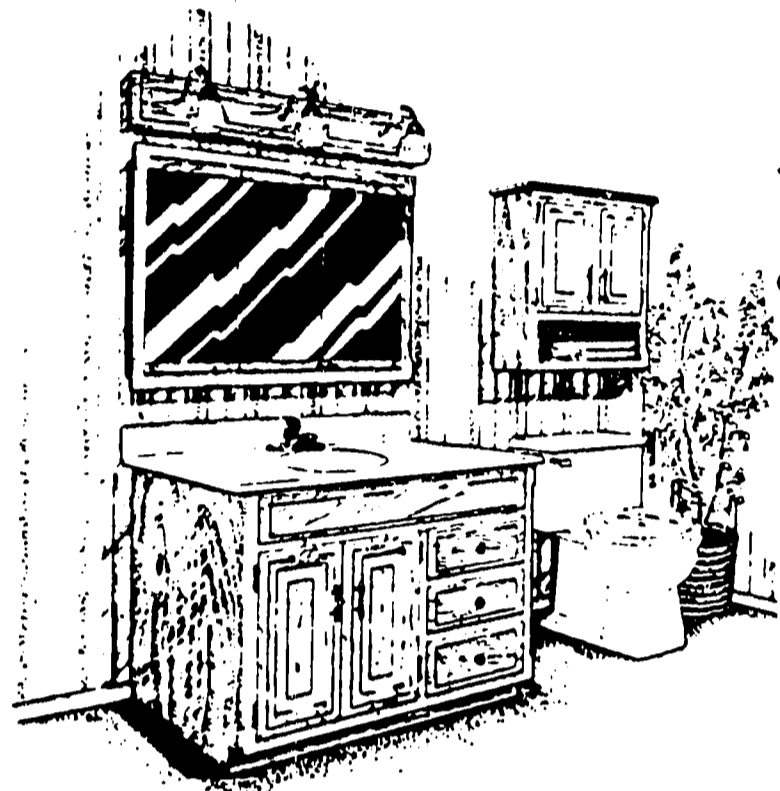
**BRIGHT GLAZE WALL TILE**  
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4 1/4" x 4 1/4" 3 COLORS 1st Quality  
EASY TO DO YOURSELF  
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Division of Long Plumbing

## A sound roof is home's biggest protection

It can start with a small ceiling drip, peeling wallpaper or discolored drywall, and it can represent the largest single expenditure a homeowner will make next to the price of the home itself — the roof.

With so much at stake, the National Roofing Contractor's Association (NRCA) offered the following advice on residential roof care:

- Most roof work should not be do-it-yourself. Professional roofing contractors are trained to safely and efficiently repair and replace a roof. Novices can harm a roof with improper roofing techniques and severely injure themselves by falling off or even through a roof in need of repair or replacement.

- Homeowner maintenance should be confined to roof inspections in the fall and spring to check for cracked or curling shingles and to cleaning rain gutters filled with dead leaves and other debris. A clogged drain can cause water to back up under shingles.

- Ask the roofing contractor to provide a detailed written summary of the condition of the roof. A roof more than 15 years old is usually a candidate for replacement, while a roof less than 10 years old can often be repaired. The roofing contractor should be able to justify his decision.

- If an older home is involved, it may have several roofs piled on top of another. Local building codes dictate the maximum number of layers allowed, but you should know that multiple roofs can put stress on the roof supports, lead to uneven water drainage or cause shingles to warp or curl.

- Make sure the home is properly insulated. A new roof on an improperly in-

ulated home will not make much difference in home heating or air conditioning bills. Attic insulation or insulation blown under the roof should provide an R-value of 19. (Insulation effectiveness is rated by resistance or "R" value.) Most roofing contractors will be able to tell if a home is properly insulated.

- Typically, you will receive two guarantees — one from the roofing contractor to cover labor and another from the manufacturer to cover materials. Ask the contractor about this. Warranty periods vary, but many contractors guarantee labor for two to five years, depending on climate, materials and the amount of abuse the roof will receive. Many manufacturers guarantee materials for 10 to 20 years. Keep in mind that a manufacturer's guarantee alone will not protect you if the system fails because of poor workmanship.

- Check to see if liability insurance is covered in the contract or proposal. If not, the homeowner is liable for any injuries incurred by workmen or for any damage to the home during construction.

- Verify that the roofing contractor has a permanent place of business, a telephone number, a tax identification number and, where appropriate, a business license. Request references, specifically from people who have had roofing work performed that is similar to yours.

- To find a professional roofing contractor, contact local contractor associations, ask for recommendations from business associates and neighbors or call the NRCA at 1-800-USA-ROOF.

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## Get Ahead of the Gang

Consumer Information Center  
Dept. MR, Pueblo, Colorado 81009

Order the free Consumer Information Catalog to be on top of the latest government information on credit, health, home, money matters, and much more. It lists more than 200 booklets, many free. So send for the Catalog now. You'll be head and shoulders above the crowd. Write:

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INSULATE AND SAVE

We're not fooling. There's absolutely no down payment, no interest and you can qualify regardless of income.

Your monthly savings from insulating may actually be more than the loan payment itself. You can't afford not to sign up.

Now is the time to prepare your home for winter.

If it qualifies, the insulation can be added right away, before the heating season starts.

Care & Quality Is Our Commitment

### WINDOWS & DOORS

For New Construction, Remodeling, and Replacement

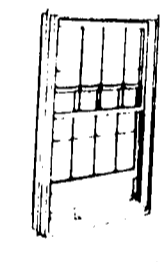


TROCAL WINDOW SYSTEMS



WEATHERVANE

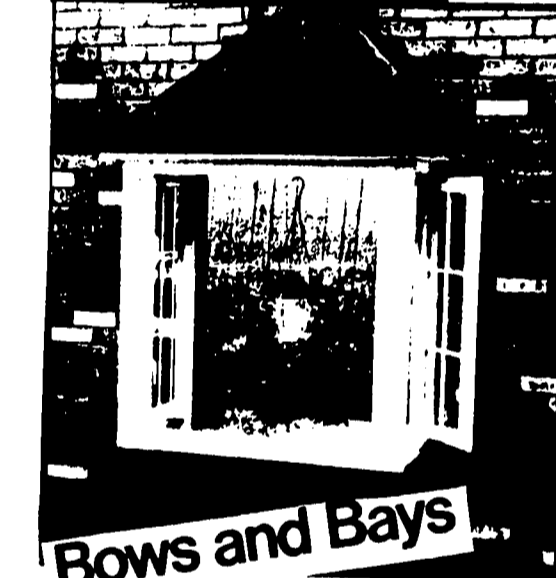
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WOOD & VINYL WINDOWS



Storm Windows  
VINYL and ALUMINUM



Bows and Bays

## Saving energy saves money.

**1** Install storm windows and doors to help seal out cold winter air.

When you put up a storm window it forms an air pocket that insulates the inner surface of your window from winter's chill. And that keeps the air inside your home warmer. There is a wide variety of storm windows available. Older types are usually single pane, but now double and triple panes are available. The more panes of glass the better the insulation. A good substitute is heavy clear plastic.

**2** Caulk around windows and doors to seal tiny cracks that let outside air in.

Caulking finishes the job your storm windows and doors start. All you need is a caulking gun and tubes of caulking... it's easy! Just go around window and door frames, the caulking will seal any tiny cracks or holes which allow your expensive heated air to escape. Just imagine the draft created when you leave a door or window open a crack and you'll see why caulking is so important. Make sure you finish the job you start. Caulk around all windows and doors before winter's chill sets in.

**3** Insulation is your best energy dollar stretcher. Insulate now for warmth and savings all winter.

Insulation comes in all shapes, grades, and prices. You can have it blown in, laid out, poured or stapled up. Every home should have at least six inches in the attic to keep warm air from rising through the roof right along with your energy costs. Insulating walls and under floors will also help.

You can call an insulation specialist and have him advise you on the best type of insulation for your home and he will do the work. Or contact any lumber dealer, home improvement center or other reliable insulation dealer for information on how and what type of insulation to install.

**4** Keep your furnace in top shape for your best energy-wise performance.

Have your furnace cleaned and checked before the heating season begins. Have the pilot light or ignition system checked to make sure they're in proper working order. Check the thermostat to be sure it's reading correctly. Change the filter often so your furnace can work efficiently without the added burden of a clogged or dirty filter. You may also want to be sure your water heater is in proper working condition and well-insulated. Insulate hot water pipes, too!

## Ask us about a Home Improvement Loan



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OTHER NOVI OFFICES: 43395 Nine Mile Rd. Call 348-0320  
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# Winterizing can be done inexpensively

Everyone knows proper insulation can have a dramatic effect on lowering home heating bills. In fact, Consumers Power Company estimates that heating bills can be lowered as much as 40-50 percent with installation of insulation. But for many people — senior citizens or individuals on public assistance or fixed incomes, for example — the cost of having insulation installed is prohibitive. The result, of course, is that individuals who could most benefit from lower heating bills are unable to afford the insulation that would achieve the savings. There is help for these individuals, however. Assistance for people on low or fixed incomes was provided with passage of the Economic Opportunity Act during the War on Poverty in the 1960s.

Additional emphasis was placed on saving energy during the oil embargo and energy crisis of the 1970s. Consequently, there are several places people can look for financial assistance with reducing their fuel bills and conserving energy.

One program available regardless of income level is the Home Energy Analysis offered through Consumers Power Company's Residential Conservation Services Program.

The Home Energy Analysis is the central focus of the company's efforts to assist customers in making sound energy conservation decisions for their homes. Consumers Power Company customers can arrange for a "Residential Energy Consultant" to visit their homes and evaluate its important energy conservation characteristics.

The consultant uses the customer's telephone to relay the characteristics to a computer, which evaluates the home and returns specific information over the phone about different energy conservation measures, costs and anticipated energy savings.

The information along with a packet of energy conservation devices and tips is provided to the customer to help improve the energy efficiency of the home. Fee for the Home Energy Analysis is \$10. The analysis is free to qualifying low income customers.

Free home insulation/weatherization assistance is available to low income individuals through Project Warmth, a division of the Oakland Livingston Human Services Agency (OLHSA).

**Free home insulation/weatherization assistance is available to low income individuals through Project Warmth, a division of the Oakland-Livingston Human Services Agency.**

Jerry Sedick, project manager for Project Warmth in Oakland County, reported that the program is absolutely free for families who qualify under the guidelines. Sedick said program rules prohibit the release of specific income guidelines, but added that qualification is based on 125 percent of federal poverty guidelines.

To obtain Project Warmth funding, it is necessary only to fill out an application form at one of OLHSA's community offices. After program officials determine eligibility, the application is turned over to one of four Project Warmth inspectors who make an appointment to visit the client's residence and determine what work needs to be done. A work order is then dispatched to Project Warmth work crews who complete the work.

In addition to attic insulation, Project Warmth may provide storm windows, weatherstripping, caulking and, on occasion, replacement of doors.

Sedick said Project Warmth weatherized some 900 homes in Oakland and Livingston counties last year.

Help for rural homeowners whose homes need fixing to remove health or safety hazards is available from the

continued on page 4

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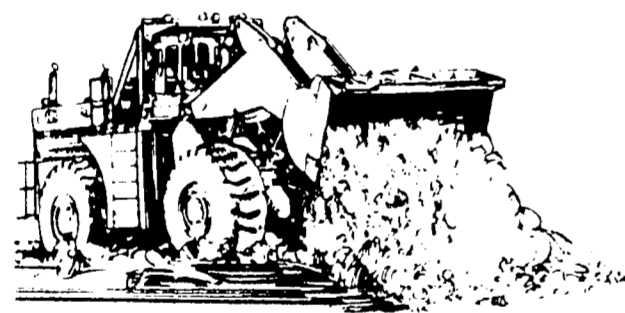
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## Furnace care keeps 'heart of home' well

By SUE LOWE

"The furnace is the heart of the house," says Bill Pousho, owner of Pousho Plumbing and Heating of Highland. "If the furnace stops working in the middle of the winter, the activity in the house shuts down."

Many people agree with Pousho, but neglect the very chores which prevent problems from occurring in their heating system.

Preventive maintenance is the best way to keep the furnace running smoothly and problem-free say the experts in the field of furnace repair. This means giving the furnace a regular checkup.

Tom Keitz of Keitz Appliance Service in Highland insists that an oil furnace should be cleaned and inspected every three years.

"The cleaner you keep your furnace, the more efficient it will work for you," insists Bruno Podlisek, owner of Duquet and Sons Company, Incorporated Heating of Highland.

"Aside from efficiency," says Podlisek, "cleaning your furnace may also save your life. If your system has a cracked heat exchanger, it can be releasing carbon monoxide gas into the home. A skilled serviceman on a regularly-scheduled visit would spot this problem before it became a danger to your family."

Pousho also mentioned the danger of a cracked heat exchanger. He said that he encountered the problem more often in the lakes areas where people were converting summer cottages into year-round homes.

"Preventive maintenance is more efficient, safer and a lot less expensive," explained Pousho who cited midnight emergency calls as the most costly type of furnace repair bill.

Keitz also said that after-hours calls were more expensive than those made during the business day. "I charge time-and-a-half for calls after 5 p.m. and most people say they can wait until the next business day. Unfortunately, by that time, the pipes or the boiler could be frozen and the homeowner is in for a big repair bill."

Keitz told the story of one of his customers whose furnace pilot light went out while he was on vacation. By the time the homeowner returned, the boiler had frozen and cracked and the pipes all over the house were cracked and leaking.

"Water damage repairs as well as furnace repairs could all have been saved by one service call for cleaning," Keitz explained. "The pilot light went out

because it was dirty."

Larry Fournier of Fournier Heating and Cooling in Highland described some of the tasks performed by a serviceman on a routine cleaning and inspection call.

"The job would include cleaning the burners and adjusting the flame, checking the blower and safety controls, changing air and oil filters and oiling the motor if it was the type that needed lubrication," Fournier said. "It is also important to clean the flue and smoke pipe, replace the fuses, and change the nozzle on an oil furnace."

Some people like to tackle the job of cleaning and inspecting their own furnace and for these do-it-yourselfers Ned Watson of Watson Builders Supplies in Milford sells the necessary equipment.

Watson says there are many things an amateur can do such as change filters, fuses or fan belts and brush out chimneys. There are also jobs which require a service call and should not be tackled by an amateur.

Watson advises the homeowner to use his sense of smell. "If you smell oil, check for an oil leak; if you smell smoke, check for a bird's nest in the chimney; if you smell gas, call the gas company — immediately," he urged.

Keitz also advises the homeowner to use his sense of smell to detect problems in the heating system. "A dirty furnace smells and soot can be blown all over the house," Keitz noted.

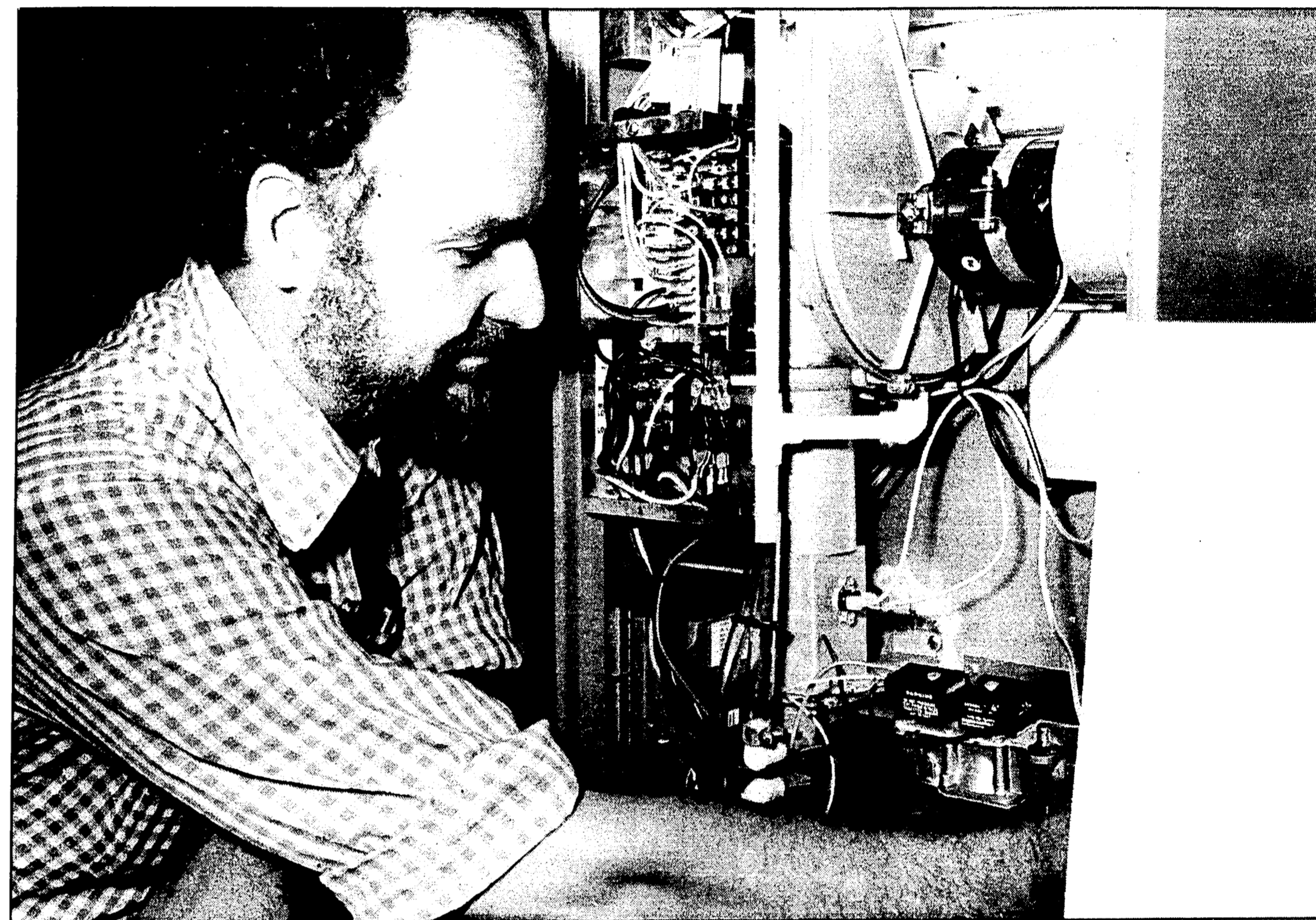
"If you wake up with a headache every morning, call a repairman," cautioned Podlisek. "Carbon monoxide could be escaping into the house and slowly poisoning the entire family."

The energy crisis of the recent past increased the popularity of wood as an alternative fuel to gas, oil and electricity. The wood stove is not sophisticated enough to need a yearly inspection, but the flue of a stove or a fireplace needs an annual checkup.

George Mann, of the Red Barrel Chimney Sweep of Milford, says it's a good rule to clean a chimney every year although some may need it oftener and some no more than once in three years.

Creosote is a product of burning wood. It builds up on the inside of the flue, and, according to Mann, can become extremely dangerous if it reaches a depth of 1½-inches on the flue walls.

Mann sweeps chimneys with brushes shaped to fit each flue. He says it takes from one hour to 1½-hours to clean and vacuum a chimney. Between sweeps, Mann advises the homeowner to use a chemical flue cleaner such as ABC or Safety Flue.



Bill Pousho does routine furnace maintenance

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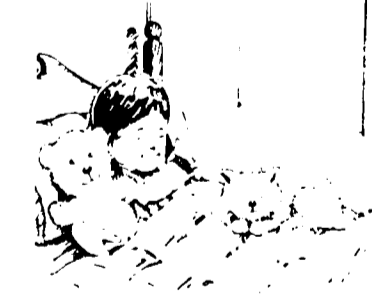
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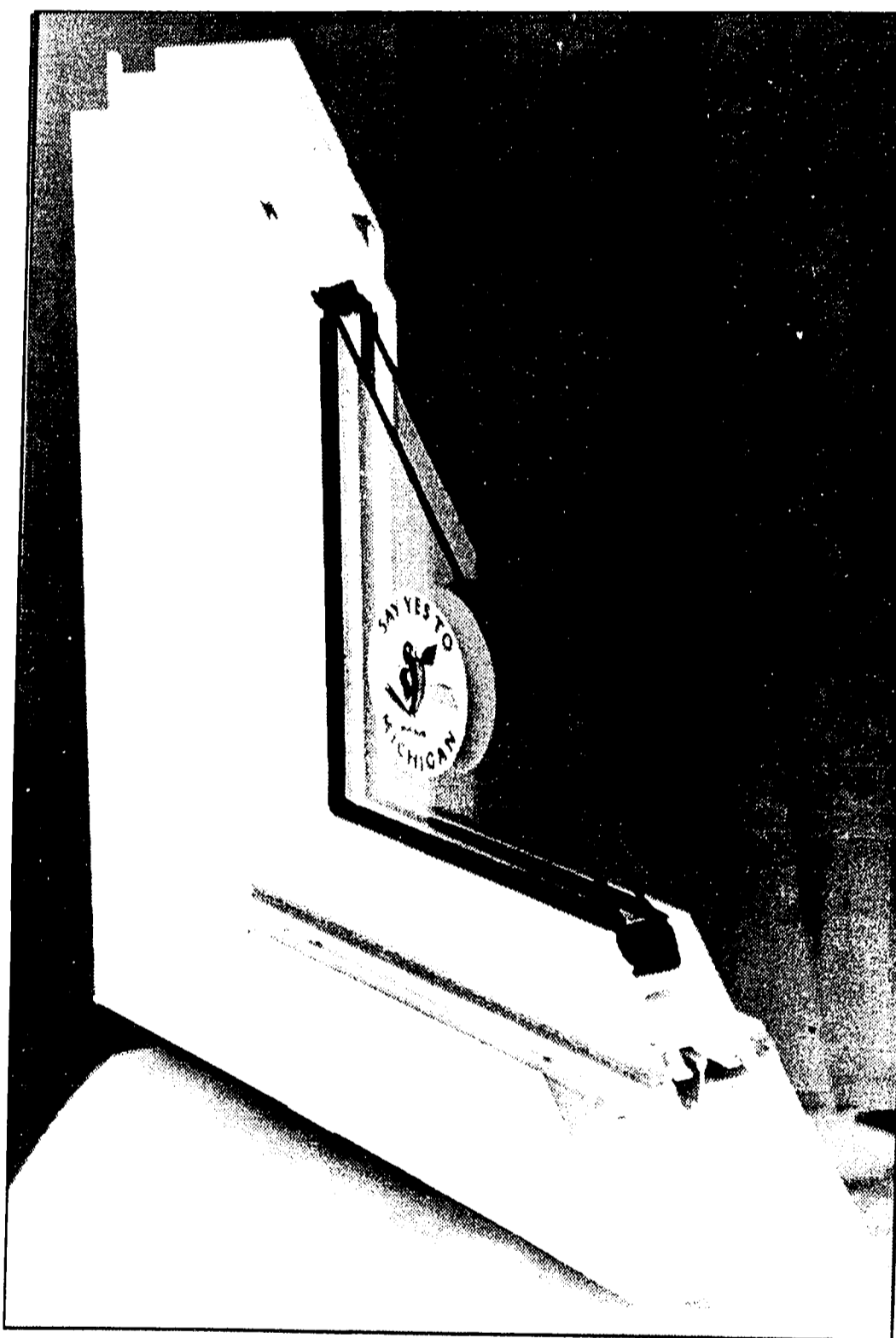
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# Windows:



Double-pane windows such as this can cut fuel bills

'But generally the windows can pay for themselves in five to 10 years...'

**Fran Dougher**

## Insulate panes to save, warm

By B.J. MARTIN

For many of us Michigan dwellers, about one-eighth inch of glass stands between our state's occasional subzero temperatures and our snug living rooms.

While our windows may give us a nice view of the blizzard outdoors, it's an expensive view. Nearly 20 percent of a home's heat escapes through crevices in the edges of windows and doors or right through the windowpanes. On a windy day or night, that figure can reach up to 50 percent.

Most homeowners have read about housing materials' resistance factor, known as its R-value. The higher the R-value, the better insulator a given building material is. A fully insulated wall is R-11. A single glaze glass window — with one window pane one-eighth or three-sixteenths of an inch thick — is R-1.

Almost any homeowner's budget can finance ways to improve the R-value of a home's windows. All of them will repay short-term investment with long-term

energy savings.

The best of these ways is, naturally, the most expensive: completely replacing the windows. Chances are they are made of aluminum or steel — inexpensive building materials, but in most cases far less effective insulators than wood or vinyl.

"The first place builders cut costs in building a house is in the windows," says Fran Dougher, branch manager and consultant for Chirri and Sons, an insulation contracting firm. "Most of the windows we replace, we replace a steel or aluminum window with wood or vinyl."

Most replacement windows sold nowadays are double glazed, that is, they have a 5/8-13/16 inch hermetically sealed air chamber between two panes of glass. The air chamber between the panes acts as an additional insulator. Storm windows work on the same principle, but do not have an airtight seal.

Yes, there is such a thing as triple glaz-

continued on page 16



Fran Dougher demonstrates interior window blinds

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## Windows allow big heat losses

continued from page 15

ing, in which there are three panes of glass. It's better. But best of all — the Cadillac of windows — is a new type in which a narrow-slat venetian blind is situated between the panes of glass. When a special gold-toned exterior finish is applied to the blind slats, this style window can cut window heat loss by upwards of 75 percent. One such window is the Pella Type E Slimshade.

Asked how much in dollars and cents a utility payer would save by going from aluminum windows to double glazed vinyl or wood-type windows, Dougher whipped out her calculator and punched in figures reflecting the current price of fuel and the Michigan climate. "Based on a home with about 10 average-size windows, the annual savings would be something like \$265," she said.

"A lot depends on the rate of fuel consumption in a house and other factors," she added. "But generally the (vinyl or wood) windows can pay for themselves in five to ten years. It's not as expensive as a lot of people think it is."



Also note — a 15 percent tax deduction is often available for such energy-saving home improvements.

Storm windows and storm doors help, of course. Interior-installed storms are more effective than their exterior counterparts, and are now very easy to install with screws and a vinyl seal.

On a still lower budget? At the very least, make sure exterior windows are properly caulked and/or weatherstripped. At \$3 a tube or so, caulking the exterior perimeter of all windows is a modest, but wise investment, providing aluminum or steel windows airtight properties they otherwise would not have.

If you do intend to do some caulking, do it soon. As the temperature approaches freezing, the material hardens and becomes difficult to apply.

From a financial standpoint, if not an aesthetic one, tacking up sheets of plastic outside the windows is definitely

smart. Duct tape is a good sealant for the plastic, although it may take its toll on any painted surfaces it sticks to.

Nails or brads are effective and need not be driven deeply into whatever surface the plastic is held against to hold it securely. If possible, use both duct tape and tacks — the more airtight the plastic sheet, the more effective its resistance to cold.

Although they are attractive, quilted window shades are only slightly more effective in actuality than they are psychologically, Dougher explained. They are also very expensive.

Believe it or not, those cute little fabric snakes or a couple of old towels stuffed around the edges of a little-used door really do make a difference, especially on windy days. If you keep a mat or rug near a door, it's also a good idea to push it up against the bottom crack. And it's a cheap way to save a few dollars.

## Tax credits given for winterizing

Homeowners and renters interested in upgrading insulation in their homes may be eligible to receive insulation tax credits.

The credit applies to fiber glass batts and blankets, as well as other types of attic or sidewall insulation. Tax credits can also be declared for caulking, weather stripping, storm windows and doors, thermal windows and doors, modified flue openings, automatic furnace ignition systems, clock thermostats and similar conservation products.

To qualify, products must have been purchased and installed between April 20, 1977 and December 31, 1985.

The energy conservation products must have been placed in a principal place or residence, whether that is a single family home, condominium or co-operative. Renters are eligible for the

tax credit, as long as they pay for the insulation themselves. Vacation homes are excluded from the weatherizing tax credit.

The credit equals 15 percent of the first \$2,000 invested, up to a maximum of \$300. The investment refers only to materials costs. The credit is subtracted from the final amount of one's Federal tax liability. It is not a deduction, but a credit off the bottom line.

The dwelling in which the products are installed must have been built prior to April 20, 1977.

For further information, consult a local Internal Revenue Service office, or write to the CertainTeed Home Institute, P.O. Box 860, Valley Forge, Pennsylvania, 19482, for a free brochure explaining the tax credit in detail.

## Take a look at good lighting

Consider the average all-American family: They're wonderful people — friendly, helpful and polite. They could be your next-door neighbors. And like most people, reading is an important part of their lives. In fact, they spend a good part of their days with a book or paper in hand.

But there's a dark side to their lives. By day, they are all well-read. But when they come home at night, they have difficulty in reading.

Oh, they try. They really do. They squint. They strain. They hold the book or newspaper this way, then that. They sit up straight. They scrunch down. But nothing works. Quite simply, they need help. And they can get it in the form of a good reading lamp.

While this tale of at-home illiteracy may be somewhat exaggerated, the value of a good reading lamp is not. The right lamp can literally shed new light on any subject.

"The sensors in the eyes that allow us to read are activated by color contrasts, like those created by dark type on a white page," said John Bartley, a consumer affairs manager for a hardware firm. "But under poor lighting conditions, those sensors become less sensitive and we have to work harder to see. The result can be eye strain and, many times, severe headaches."

No one has ever gone blind from reading in too-dim light. But millions of American families are subjecting their eyes to unnecessary wear and tear with inappropriate reading and study lights.

How can you determine the right kind of light? Bartley offered the following hints:

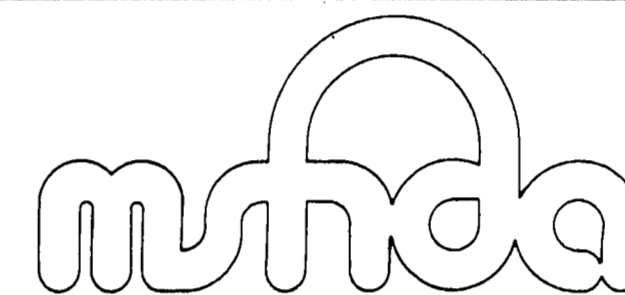
- Whether you choose a table or floor-style lamp for reading, the height of the lamp (including table height) should always be 40 to 49 inches from the floor, with the bottom of the shade

just at or below eye level, to prevent reflected glare.

- Proper light distribution is essential. A good study shade should be at least 14 inches in diameter at the bottom and eight inches at the top. Shades should be light in color and dense enough to prevent spot glare from the bulb.

- Placement is the key. The best position for a lamp is to the left or right of reading material — 15 inches from the work center for a desk top lamp.

- Bulbs make a difference. For the best reading light, choose soft-white bulbs (they're easier on the eyes) that are 150 to 200 watts.



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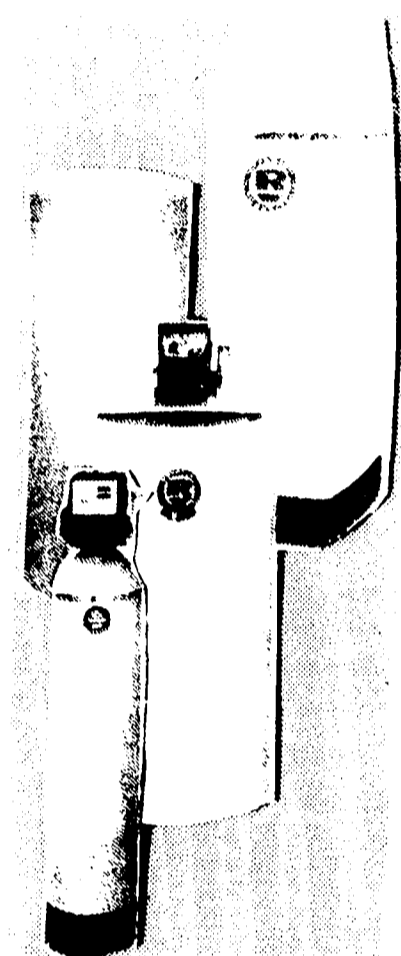


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## Fuel-efficient appliances mean savings

By BOB SMITH

During the past 10 years, great strides have been taken toward energy efficiency awareness. Like the automobile industry, the home appliance business has not been left untouched by this trend.

Several changes in household appliances such as washers, refrigerators, freezers, stoves and dishwashers have resulted in more energy-efficient performances.

These changes include insulation alterations, more efficient compressors in refrigerators and the elimination of pilot lights in stoves.

In dryers, the drum-size has increased, Whitaker said. "The more space you have around clothes while they're drying, the faster they'll dry," he commented.

Despite this improvement in dryers, that appliance, along with the microwave oven, is not subject to the federal regulations, Whitaker said.

"There's no real energy efficiency gain in dryers," Whitaker observed. He added that microwaves, which cook by wave friction and not heat, are energy efficient by nature.

Stoves are also not affected by the federal law, Whitaker noted. He said that pilot lights, which burn all the time, have been eliminated in many stoves.

Consumers still have a choice between gas and electric stoves, Whitaker said.

In Michigan, gas is much cheaper than electricity, Whitaker noted. Gas stoves are more expensive than electric stoves, he added. Whitaker also said that utilities have estimated it takes three to four months for a gas stove to pay for its extra cost through lower energy bills.

The federal law, the Energy Policy and Conservation Act (EPCA) of 1975, requires a bright yellow energy label to be attached to all applicable appliances in a store.

"The primary purpose of the Federal Trade Commission's energy labeling rule is to encourage consumers to comparison shop for energy efficient household appliances," according to a Sears document on the federal law.

The energy label, which has the same appearance in all appliance stores, includes such things as national average cost rate of fuel that the appliance uses, the estimated yearly energy cost of the appliance, the range of yearly energy costs for that type of appliance, the size of the appliances used in industry comparisons and the estimated yearly energy cost for different energy rates.

The label also includes comments about energy rates varying in different areas and with different uses, the availability of local energy rates from the salesperson, and the illegality of removing the energy label before the product is purchased.

According to the Sears information on the federal law, each manufacturer is responsible for the cost of testing and labeling their products. The testing standards were developed by the Department of Energy.

'The primary purpose of the FTC energy labeling rule is to encourage consumers to comparison shop for energy efficient household appliances.'

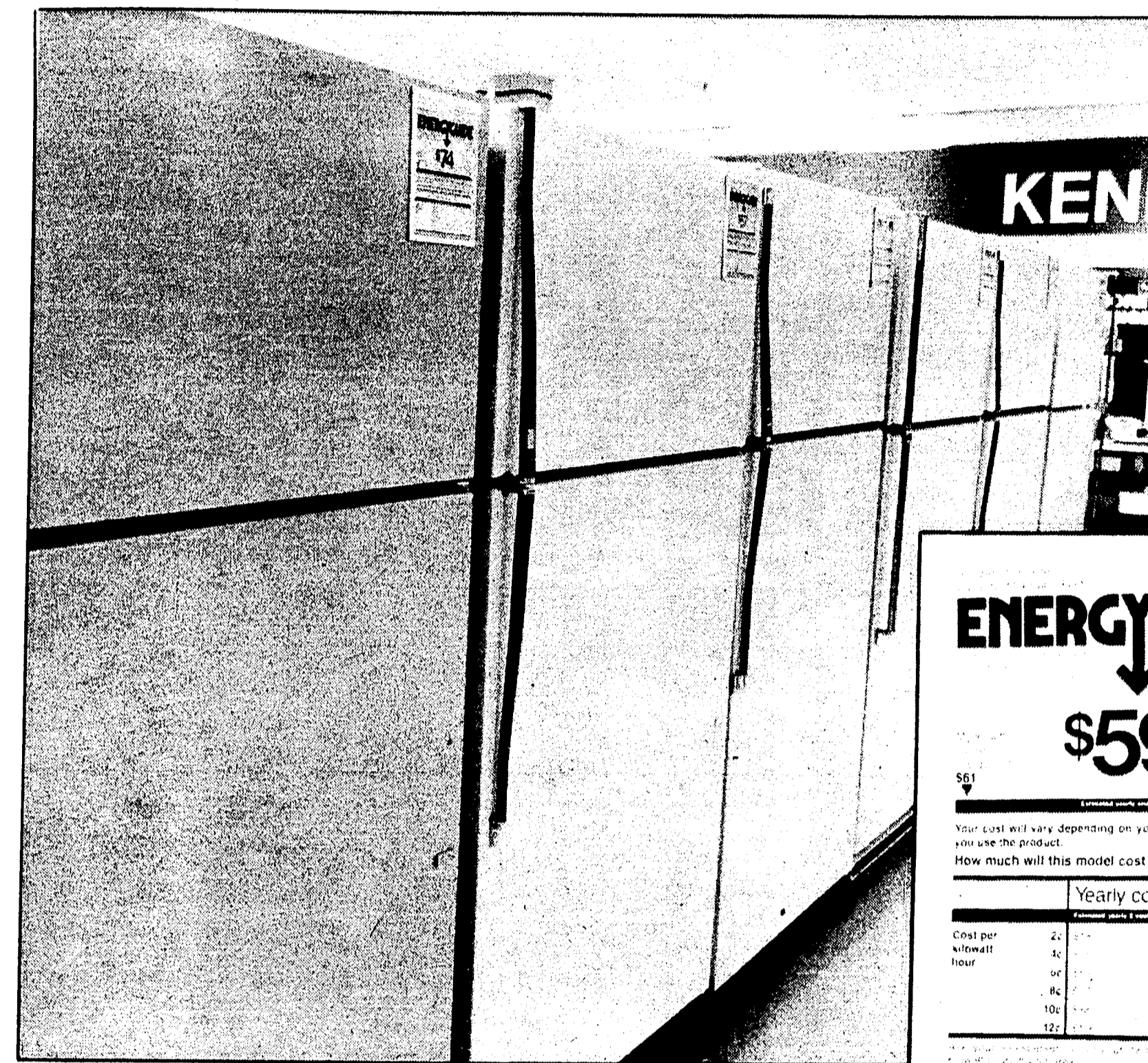
The federal government has had a hand in these changes. A 1975 law mandated that such appliances as washers, refrigerators, freezers and dishwashers on display in appliance stores include a label describing the energy cost of the appliance, according to Bob Whitaker, appliance manager at Sears in Novi's Twelve Oaks Mall.

Refrigerator and freezer technology has particularly benefitted from this law. Whitaker noted that foam is now used to insulate these appliances, rather than fiber glass which could settle and fail to properly fill the space it was placed in.

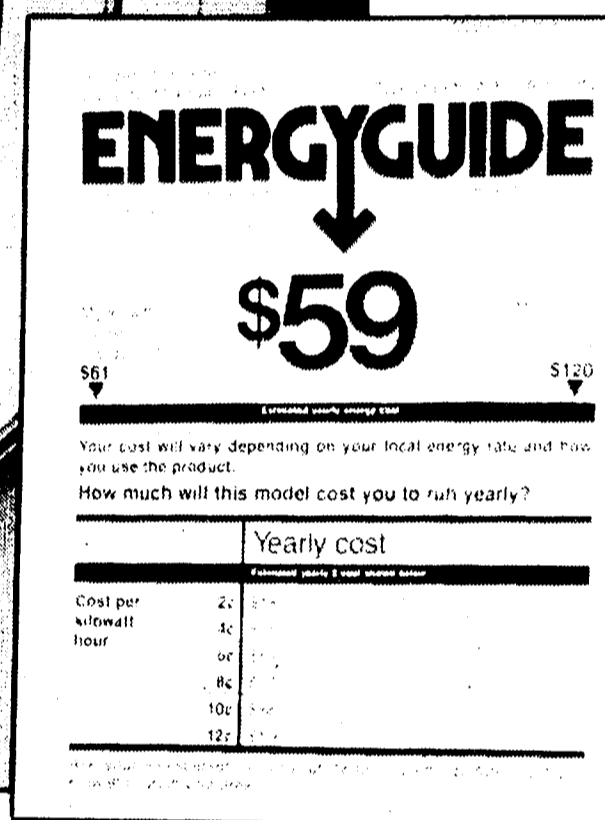
"That (foam) gives you a much higher R-(insulating) factor," Whitaker commented.

Some refrigerators and freezers also have switch-actuated heat tape around the inner edge which "eliminates moisture condensation and runoff," Whitaker said.

More efficient compressors have been placed in freezers and refrigerators, Whitaker noted.



New appliances are better insulated and must bear energy labels like this one



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'Fall is a more consistent growing season. Cooler temperatures, higher humidity and better soil moisture provide the perfect conditions for growth.'

Loren Blum



Hugh Foreman rakes leaves to protect his lawn

JOHN GALLOWAY

## Fall yard work yields better spring blooms

Now that fall has arrived, many homeowners are tempted to hang up their hedge clippers and put the lawnmower into storage for the winter.

According to those in-the-know at Frank's Nursery and Crafts, Inc., however, there's no better time than the fall season to get your lawn into shape.

Showcase lawns and spring flowering bulb displays are the result of fall planning, said spokesman Loren Blum, and October is the perfect time to winter-protect your lawn and get it ready for spring.

"Fall is a more consistent growing season," Blum explained. "Cooler temperatures, higher humidity and better soil moisture provide the perfect conditions for growth."

Root growth is especially active in the fall, he said, and plants and turf can get a better start in the spring if they're taken care of now.

For instance, fall is the only time to plant spring-blooming bulbs, Blum said. Tulips, daffodils, crocuses, hyacinths and lilies can all be planted now, and with adequate moisture, should have vigorous root systems by winter.

He recommended mixing bone meal in the root system before setting the bulbs in the soil in order to assure a more sturdy spring growth.

To build up a thicker and stronger lawn, Blum suggested reseeding bare spots and applying fertilizer late in the season.

Fertilization helps thicken and strengthen the turf, and enables it to withstand the harsh winter months. It also makes the grass more disease-resistant.

"Fall is the best time to kill dandelions, a biennial," said Blum. "Broadleaf weed killers applied to these actively growing weeds now will prevent their blooms from producing seeds next year."

"Once the weeds die, turf fills the bare spots created and makes it difficult for weeds to regain a foothold in the spring."

Homeowners should also avoid the temptation to sit back and let the leaves fall where they may, waiting for a snowfall to cover them up.

Leaves can mat on the lawn and smother the grass if they aren't raked regularly, said Blum. He suggested raking them once a week and adding the leaves, dead stems and foliage to a com-

post pile for next year's garden.

Another step recommended by Blum is continued watering and mowing of the lawn throughout the fall season.

Lawns should be mowed as long as they keep growing, with the final cut set at 1½ inches, as long grass invites fungus. Lawns require one inch of water and should be watered until the ground freezes, he said.

Trees also should not be ignored at this time of year, warned Blum. This is a good time to cord-bind upright evergreens to protect branches from being pulled out of shape by snow and ice.

Canvas or burlap screens supported by stakes will shield evergreens against drying sun and wind, and windblown salt spray.

It's also a good idea to wrap newly planted or thin-barked tree trunks with tree wrap, said Blum. This prevents intense sun rays from warming and activating cells under the bark, which rupture at night when the temperature drops.

When wrapping the trunk, start about two inches below the soil and continue to the first limb.

Fall is also the time to give some attention to indoor plants that have been kept outside all summer.

Bringing plants back inside should be done in stages if possible, said Blum, adding that all plants should be indoors before frost.

Plants should first be moved to the porch, then inspected for insects. Blum advised treating or discarding those with pest problems.

Gradually reaccustom plants to lower light and the home's dry conditions by increasing the time they sit indoors. Once the plants are brought in permanently, they should be given adequate lighting, water and humidity, said Blum.

By following these steps and keeping the summer lawn care momentum going a bit longer, homeowners can eliminate many of the frustrating problems they might face in the spring, Blum explained.

Once your lawn is winterized and you're finally ready to put those clippers back in the garage, you might want to heed just a few more words of wisdom from Frank's — they advise garden tools be scrubbed, sharpened and oiled before they're stored for the season.

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# Burn kerosene, wood instead of your money

By BUDDY MOOREHOUSE

Is the high cost of heating your home getting you down? Are you sick and tired of keeping the utility companies fat and happy every winter?

Well, it needn't be that way. If you're tired of having your home heated by conventional methods of gas, oil or electricity, there are other places to turn.

You could, for instance, install a wood-burning stove in your abode. That's becoming a very popular method of alternative heating, according to Dave Billings of Pietila Brothers in Howell, a business which deals in wood-burning stoves.

"About five years ago, wood stoves were selling hot and heavy," Billings said. "Then it tapered off for a couple years. Now, though, it's starting to really pick up again."

Pietila Bros. only sells one brand of stoves — the Buck Stove. "That's the Cadillac of wood-burning stoves," Billings said. Prices start at \$899 for a stove that can either be free-standing or put in the fireplace. It also burns coal.

What makes the Buck Stove more efficient at heating your home, Billings said, is that it takes in the cool air in the home, circulates it through the stove, then blows the heated air back out.

The blower-enhanced air flow makes it possible for the stove to heat the entire house, not just one room.

The reasons for getting a wood-burning stove are many, Billings said.

"The most obvious reason is that it will save you a lot of money," Billings said. "That's the reason most people are buying one."

How much money will it save you? Well, according to Billings, the average home would take seven to 10 face cords

of wood per winter. If you pitched in with several other families who had stoves and bought an entire truckload of wood, the cost would be about \$30 per face cord.

So if it took, for example, eight face cords of wood to heat your home this winter, it would cost about \$240. That's probably what it would cost to heat your home for one month with conventional methods.

"And that's if you have to buy the wood," Billings said. "The cheapest way, of course, is just to harvest your own wood. Then it would cost you next to nothing."

As for what kind of wood is best to burn in the stove, Billings recommends red oak. "That's my favorite," he said. "Any kind of seasoned hardwood is good. It's best to use wood that's been seasoned for a year or two."

Billings also pointed out that saving money isn't the only benefit that owning a wood-burning stove will bring.

"It also gives you a pleasant atmosphere in the house," he said. "It's nice to have that nice wood-burning aroma. And it's a good conversation piece."

If you do decide to get a wood-burner, there are several safety tips to keep in mind. The most important is to make sure you keep it clean and well-maintained. A build-up of creosote in the chimney could cause a fire, Billings said.

It's also important to remember that the top of the stove is very, very hot. Keep body parts and flammable materials away.

If you don't want to give up your furnace altogether, and you're just looking

continued on page 23



Pietila Brothers' Dave Billings stokes up a wood-burner

BUDDY MOOREHOUSE

# Stove alert issued

A warning has been issued by the Consumer Product Safety Commission (CPSC) concerning possible carbon monoxide hazards with certain oil/wood combination furnaces.

The units involved were manufactured by Itasca Manufacturing Incorporated of Menasha, Minnesota. They were sold under the names Itasca Duo Model W0330 and Home Duo Model W0320. CPSC believes the units have demonstrated a pattern of weld failure that could allow carbon monoxide to escape and be drawn into the home. Carbon Monoxide can cause headaches, nausea and lead to death.

Over 100 complaints associated with cracks in the weld of the furnace were reported to the firm. At least one complaint involved various levels of carbon monoxide being emitted into the home.

Approximately 12,000 units have been produced and sold since 1972. The model number W0330 or W0320 can be found on a metal plate attached to the unit.

The CPSC urges owners of these furnaces to contact a qualified professional heating equipment installer and arrange for the furnace to be inspected for cracks, particularly at the top of the heat exchanger between the creosote collectors and around the firebox doors.

If cracks are found, consumers should have a certified welder repair them.

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for a cheap way to supplement your heating, you might want to consider a kerosene heater.

"Most of the time, the people who come in to buy a kerosene heater are looking for a way to turn the thermostat down," said Lisa Foote of Foote Gravelly Tractor, Inc., in Novi.

"What they do is keep the thermostat at a constant temperature of 60-65 degrees, sometimes even lower, and then use the kerosene heater to heat

whatever room they're in. That way, the furnace won't turn off and on 25 times a day."

At Foote's establishment, kerosene heaters range in price from \$69.95 to \$119.95. The going rate for kerosene fuel is about \$1.50 a gallon.

"It can really be a money-saver for a lot of people," Foote said. "We get a lot of people who live in small houses or mobile homes who buy a kerosene heater. They can put it in the family room at night, then turn it on in the kitchen in the morning."

It's also important to keep in mind some safety pointers when using a kerosene heater. The most important, Foote said, is to make sure the room being heated is well-ventilated. "You shouldn't use it in a small, enclosed room with no ventilation," she said.

It's also important to use the heater only for its intended use — heating a room.

"We've heard of some people who have used it for other things, like drying mittens," Foote said. "That's a real fire hazard."

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