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**WEDNESDAY**  
 September 17, 1986

Volume 31  
 Number 21  
 Three Sections  
 36 Pages plus Supplements

# the NOVI NEWS

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## Novi consultant once was Daniloffs' neighbor



Consultant Brandon Rogers: Vivid memories of Daniloff family in '30s and '40s

By BRUCE J. MARTIN  
 staff writer

In this exclusive report, a local source offers little-documented information related to the arrest and subsequent conditional release of U.S. journalist Nicholas Daniloff to the Soviet Union.

A barely-noticed subplot of U.S. News and World Report's Nicholas Daniloff's arrest by Soviet authorities is Daniloff's reported ancestral ties to a high-ranking military official of Czar Nicholas II, deposed and executed during the Russian Revolution.

Brandon Rogers, a planning consultant to numerous southeast Michigan communities (including Novi), and a friend of the Daniloff family more than 35 years ago, said

### Planning consultant Brandon Rogers' recollections of the Daniloff family illuminate little-known aspects of the U.S. journalist's background in this report.

last week that Daniloff's family members told him that Nicholas Daniloff is the grandson of the general of the guard of Nicholas II's imperial army. Czar Nicholas II, Czarina Alexandra, their children and aides were killed by revolutionary Bolsheviks July 16, 1918. While various national media

have reported on Daniloff's relation to "White" Russians killed by revolutionaries, the apparently close relationship of Daniloff's family to the Romanov regime has received somewhat little attention.

According to Eastern Michigan University history professor Walter Ross, the emigration of anti-Bolshevik forces to America accounts is hardly unusual and in fact accounts for a large percentage of Americans of Russian ancestry. Asked if the Soviet Union's treatment of Nicholas Daniloff could be interpreted as a continued vendetta against the Daniloff family because of its Romanov ties, Ross said he doubted it.

"It's possible it might affect their decision to a small degree," Ross said. "But his speaking up in public and denouncing fellow journalists are much more significant factors in why he was singled out, I would think."

Daniloff's family history, however, may be of more importance as it relates to his detention on smuggling charges which arose subsequent to accusations of spying. Reports of the put forth that Niet entered the count Ruth, without jewelry at the top. Ruth Daniloff smuggling was in the jewelry she by country were of a Still, there appears Daniloff at least, valuable artifacts. Revolutionary Russia. As Rogers explained: "I've talked on several occasions with Madama Daniloff (Nicholas Daniloff's grandmother and wife of General Daniloff). She was a grand, impressive lady in her eighties by that time. "Apparently, while the imperial

## Rape suspect seeks counsel

The pre-trial examination of a Novi man charged with raping a woman in her apartment in the Tree Top Meadows Apartment Complex has been re-scheduled for Monday, Sept. 22, at 9:30 a.m.

The exam will be held before Judge Michael Batchik in the 52nd District Court in Walled Lake. Patrick Gerald Hamlin, 45, of 14602 Manor Park Drive in Novi appeared for pre-trial examination before Batchik on Sept. 11 and asked the court to appoint an attorney to handle his case.

Hamlin said he had only \$2.48 to his name and was unable to afford attorney fees. The suspect said he had been employed by General Motors, but has been unable to work while being held in the Oakland County Jail and has no savings to retain an attorney for his defense.

Batchik granted the request for a court-appointed attorney and rescheduled the pre-trial examination for Sept. 22.

In addition, Batchik granted the prosecution's request that bond be continued. Hamlin currently is being held in the county jail on cash bonds totalling \$110,000 with no 10 percent surety permitted.

"The purpose of a pre-trial exam is to determine that a crime has been committed and there is sufficient evidence to believe it may have been committed by the suspect. If the judge finds sufficient evidence on both those criteria, the case will be bound over to the Oakland County Circuit Court for trial."

Hamlin is charged with two counts of sexual criminal conduct in the first degree and a third count of breaking-and-entering an occupied dwelling with intent to commit first degree criminal sexual conduct.

The charges stem from the rape of a Novi woman in her Tree Top Meadows apartment shortly before midnight on Aug. 27.

## City committees: too few openings

By BRUCE J. MARTIN  
 staff writer

It's often been called The City of Novi's "good problem": a tendency to get far more individuals interested in serving on the various boards and commissions than there are seats available for them.

But in reviewing a suggestion by Council Member Ronald Watson that the city's policy for appointing or re-appointing non-elected positions be reviewed, most city council members - including Watson himself - considered that existing mechanisms for introducing "new blood" are working too well to tamper with them, at least at the moment.

A study conducted by Assistant City Manager Craig Klaver determined that other communities rare-

ly fix written guidelines. In fact, Klaver pointed out, many municipalities have difficulty finding qualified, dedicated volunteers.

"The problem is that we seem to be getting interested, qualified people who have to apply five or six times to get on these boards and panels," said Watson. "They come from the community offering their time... It's a dilemma we face each time, and talented people are being lost."

Council Member Nancy Covert also felt a need to "open up" the process of selecting appointees. "We do want to encourage new blood," she pointed out. "Maybe we need to have a review after three consecutive terms... not

Continued on 8

## Interests clash over plan for industrial/office park

By BRUCE J. MARTIN  
 staff writer

The first of several deadlines arrives this week for Manufacturers Industrial Subdivision, a proposed 49-acre office/industrial park plot bitterly opposed by Novi residents who are its potential neighbors.

The city planning commission has been advised it must render a decision on whether to approve Manufacturers' preliminary plat by Saturday in order to fulfill a city ordinance guaranteeing developers a prompt review process. A meeting is scheduled tonight (Wednesday) to consider the issue.

Under the proposed plat, the 25-acre development would occupy property between Meadowbrook Lakes subdivision to the east and the C&O Railroad to the west. Ever since the plat's introduction in August, it has generated criticism from Meadowbrook Lakes residents who feel its noise and traffic levels and its visual disruption make it an unsuitable neighbor for the subdivision's western homes.

By a 5-2 vote, Novi City Council has directed the com-

mission to conduct a public hearing on residential zoning of the property, which has been zoned for industrial development for more than 20 years. But the commission will not be able to conduct that hearing until after tonight, a fact that raises some possibility city officials will be giving a green light to a project which a future rezoning will later rescind.

It's expected that Meadowbrook Lake residents will continue to press their case every step of the approval process. "We really think this is a much bigger issue than simply our subdivision," observed three-year Ennishore Street resident Rico DiGirolamo. "We feel this is a city-wide problem when industrial areas are seen as compatible neighbors with residential homes."

DiGirolamo identified numerous reasons residents oppose industrial construction of the adjacent site:

□ The city's Master Plan shows the site's eventual use as residential, although a 1984 hearing on rezoning the property to conform with the Master Plan led to a reaffirmation of its existing zoning. City officials were

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Novi News/JERRY ZOLYNSKY

### Shell game

Jeanie (left) and Brian Wilson of Novi examine a red-footed tortoise presented by Bonnie Neff, the instructor of a Novi Community Education class called Living Science. Jeanie (4) wanted to see

if the tortoise would retreat into its shell when she touched it. She found out the tortoise stubbornly wouldn't retreat into safety, but rather stayed put, examining Jeanie and Brian right back.

## Panel to study seniors' needs

## Panel to study seniors' needs

The need for senior citizens housing in Novi will be the main concern of a new nine-member citizens' committee created by Novi City Council Monday.

Two senior citizens, four citizens-at-large (who may or may not be seniors) and Special Recreation Coordinator Kathy Crawford will serve on the committee along with Council Member Edward Leininger and a city planning commissioner to be named soon.

The Senior Citizens Housing

Needs Study Committee will investigate proposed congregate housing and determine what additional housing is needed to meet the growing needs of Novi's expanding senior citizen community. City Manager Edward Kriewall said he was optimistic the committee could trigger privately-financed senior citizen housing much as the city's hospital needs committee was a catalyst in attracting the Novi Providence Ambulatory Care Center. "We've already had some senior

interest in this, and we're confident we can put together a team that can be very effective," said Kriewall. Leininger told fellow council members that seniors had expressed to him a need for affordable housing and care facilities in the area. "I feel this committee can explore this matter to see if we can determine the extent more facilities are required," he added. Individuals interested in serving on the committee may contact the City Clerk's office at 349-4300.

3 awards for News

The Novi News has won three awards for excellence in journalism in competition with newspapers from across North America. The awards for the 1986 SNA Editorial Contest were announced Friday by Suburban Newspapers of America, a trade association comprised of 194 companies publishing more than 1,000 suburban and community newspapers in the United States and Canada. Members of the association have a combined circulation in excess of 14.4 million. This is the second consecutive year in which The News has been cited for excellence in journalism in national competition. The News won two awards in the 1985 National Newspaper Association competition, including third place in the

Continued on 13

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**'Ya put your right foot in . . .**  
No. 1 students in the Novelty Dance class at Village Oaks Elementary School aren't really learning to do the Hokey-Pokey. What's going on here is a little basic instruction in the fine old art form of tap dancing. Kelly Bendernagel, Erin Lahrich and Molly Melamed (left to right) keep their eyes focused on instructor Lisa Lubig as they try to pick up all the right moves.

## Novi may add 21 employees by '92

The City of Novi is planning a major expansion of its personnel services department by the end of fiscal year 1992. The city's personnel services department is currently staffed with 10 employees. The city manager's office is currently reviewing the department's budget for fiscal year 1987-88. The city manager's office is currently reviewing the department's budget for fiscal year 1987-88. The city manager's office is currently reviewing the department's budget for fiscal year 1987-88.

DEPARTMENT	86-87	91-92
Police	50	59
Public Works	12	15
City Clerk	3	4
Assessing	4	5
Treasurer	3	4
Registration	5	6
Maintenance	2	3

## Council says 'No' to fill-up district

There will be a Marathon for any other gas station for motorists on the northwest corner of Elm and Haggerty Road. With only Council Member Hugh Crawford opposing, Novi City Council voted 5-1 Monday to refuse a request to rezone a vacant site at that location for free-way service, which would have permitted development of a service station.

Gerak noted that at one time, the site had been zoned for general business use — which permits service stations. It was changed and added to the larger office-service-center district encompassing the Novi Hilton and other major office buildings to the north and west.

## 14 Mile and Haggerty: An office site?

Whether an office project at the southwest corner of Haggerty Road and 14th Mile is preferable to a group of apartments is the question city planners are scheduled to consider tonight Wednesday. Under a rezoning from R-M1 multiple family to O-3 office, requested by Siegel, Turballe and Associates, a Farmington Hills architectural firm, about 12.5 acres would be re-aligned under the action if eventually approved by the city council.

Gerak noted that at one time, the site had been zoned for general business use — which permits service stations. It was changed and added to the larger office-service-center district encompassing the Novi Hilton and other major office buildings to the north and west.



Bob Melvin has found that efforts to improve his lakefront property can be an expensive proposition.

## Red tape ties up clean-up plan

Got a couple hours? Ask Bob Melvin about bureaucracy. Melvin, an architect and developer of relatively small-scale projects, recently bought a run-down East Lake Drive house and he wants to rebuild and turn into a pleasant lakefront home. The problem is, various governmental agencies are doing more to hamper his efforts than help them.

## MIA memorial site at Oakland Hills

Michigan will be the first state in the nation to have a memorial for servicemen still unaccounted for from the Vietnam War. Novi's Oakland Hills Memorial Gardens at Twelve Mile and Novi Road will be the location for the eight-foot tall memorial. The Prisoner of War Committee of Michigan, along with Oakland Hills, are planning a ceremony to unveil and dedicate the memorial this Friday (Sept. 19) at 1 p.m. The public is invited to attend.

**Tobias: 'Several personal experiences started me thinking about the vigilance of the POW/MIA families.'**

City planners will decide tonight (Wednesday) whether to recommend a rezoning which would permit higher-density housing on 116 acres of property, much of it forested and low-lying, near the city's southeast boundary.

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## Off the trail, Novi grows natural way

By BRUCE J. MARTIN  
staff writer

The word "city" can be a little misleading sometimes, especially when it describes an unspoiled area like that southwest of Shawood Lake in Novi.

Living on more than a square mile of privately-owned land — yet nearly in the shadow of West Oaks and Twelve Oaks shopping centers — there's a virtual who's who and what's what of plant life and wildlife indigenous to southeast Michigan.

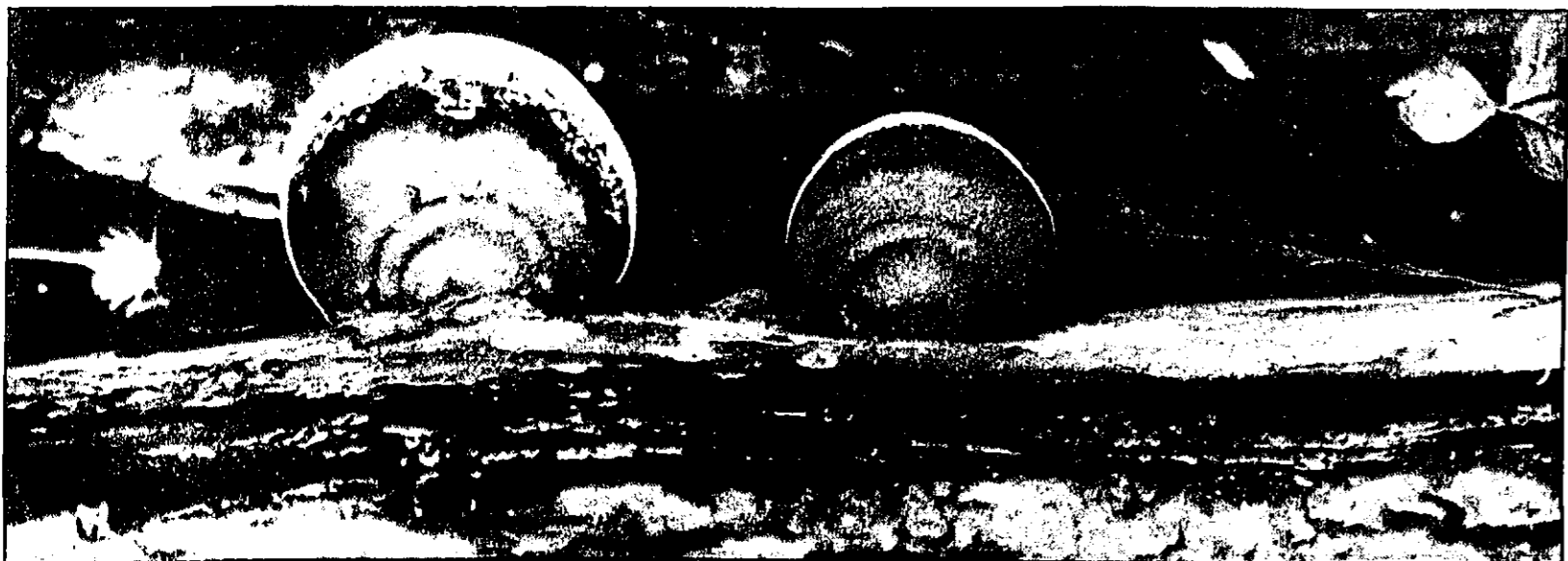
"This is one of the prime habitats for rare and endangered species," observes environmentalist Susan Nayh. Nayh and others in the community would like to see steps taken to protect it from the escalating demand for development property elsewhere in the city.

A trek through the land — and since it is private, a hike there

shouldn't be undertaken without owners' permission — encourages a first-hand understanding of its value. Parts of it are forests at full maturity, but among the most interesting sections are the low-lying marshes and bogs which are forests in the making.

The marshes are host to a wide variety of plant and animal forms: orchids which bloom vividly in spring, six-foot-tall cattails and huge fan-like ferns, spongy carpets of moss gathering near tamarack trees, and everywhere, blueberries and elderberries, enough to feed clusters of deer, raccoons and muskrats.

City officials have considered acquiring large portions of the emerging "bog" forests should funding become available. Preferred, however, is obtaining federal grants to render the area a permanent wildlife preserve.



On a recent expedition into forested regions southwest of Shawood Lake, a wide variety of plant and animal forms could be found in abundance: Clockwise from top right: A sphynx moth caterpillar makes its way up a stem of Joe Pye-Weed; The fruit and stalk of Jack-in-the-Pulpit after the bloom disappears; Joe Pye-Weed stands chest-high, surrounded by wide fields of six-foot tall rushes; Elderberries dangle within reach of deer and squirrels; Water-thin wedges of fungi spring up on a decaying tree trunk; A pickseed sunflower blossom attracts two insect visitors; A salamander snagged on its way through a puddle — an unusual sight in more populated areas of Novi.

Photos By  
Jerry Zolynsky



Margaret Schmidt is instrumental in efforts to start a nature center in the Novi schools

Novi News/JERRY ZOLYNSKY

## Margaret Schmidt: A resource

By MICHELE M. FECHT  
staff writer

Living on a five-acre homestead with a flock of woolly lambs, a bountiful heirloom garden and all the fixings for making homemade maple syrup, it's easy to see that Margaret Schmidt harbors an infectious enthusiasm for the great outdoors.

A former teacher, onetime Peace Corps volunteer and current Novi 4-H co-leader (husband Larry is the other 4-H chief), Schmidt has spent the past few months spearheading an effort to provide Novi students with a greater understanding and appreciation of the area's unspoiled natural resources and history.

Sitting at her kitchen table in the tiny red house she shares with her daughters and husband, Schmidt is anxious to talk about her efforts but is cautious about disclosing too much

information.

"Without divulging the fine details, Schmidt explains that a proposal for implementing an outdoor education program in Novi — an environmental classroom of sorts highlighting the area's history as well as its numerous natural resources — is expected to be among the proposals being considered by the Novi Education Foundation. The foundation will make its first presentation to the board of education Thursday night.

Though Schmidt did not author the proposal for a nature program, she can take credit for its concept.

The idea for the proposal stems in part from Schmidt's work with 4-H and the many maple syrup demonstrations she conducts for Novi school children.

She admits she became even more convinced of the need to preserve the district's resources while working

with Novi's 4-H group, "The Adventurers" in creating a nature trail behind Novi Woods Elementary.

Last spring, the group went into the woods and began identifying wildflowers and clearing out some of the debris. Schmidt notes that while working in the woods, 4-H members uncovered an old dump site containing a variety of old bottles and other materials.

The history of the site, coupled with the plethora of plant life, particularly the numerous varieties of wildflowers, prompted Schmidt to approach Superintendent Robert Piwko with the suggestion that the school district offer a nature program or possibly create a nature center.

Enthusiastic about the project, Piwko steered Schmidt toward the newly-incorporated education foundation, a non-profit support group of-

fering financial assistance to school district projects.

"We're very excited about the proposal," said Piwko, who serves as a trustee on the foundation. "We'd like to make it one of the top priorities."

Noting that the education foundation was designed to support extracurricular or special projects not part of the regular curriculum, Piwko said the outdoor education proposal "is unique from the standpoint that the foundation would seek funding."

The superintendent noted that the education foundation will be looking at several proposals and various funding methods for the projects — from seeking individual and corporate donations to possibly some type of grant.

"What's exciting about this pro-

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## Officials charting progress on goals

By BRUCE J. MARTIN  
staff writer

City council members generally are pleased at efforts they and other officials and staff are making to achieve goals drawn up by the council in March this year.

The council will meet planning commissioners in joint session in mid-October to further discuss community goals, but an administrative report prepared for the council Monday pointed to at least some progress on many of the topics. Among them:

- Cemeteries:** Chief librarian Brenda Burrell will review how the historical commission can address care and improvements to existing cemeteries in the city.
- Clean-Up:** City Clerk Geraldine Stipp reported that no applicants had been received for the posted beautification commission openings. Council members Monday agreed that the purpose of the commission may have been misinterpreted by the public as a "flower-planting" group and not as a group charged with advising city officials on public and private maintenance and landscaping standards. A re-working of the concept is expected.
- Ambassadors:** The Novi Ambassadors, designed as a "meeters and greeters" group to assist visitors to the city, are continuing to meet and have targeted two conventions as projects.
- Postal deliveries:** Parks and Recreation Director Thomas

- O'Branovic:** representing city efforts to coordinate Novi's postal district with the city boundaries.
- Bike paths:** Planning commissioners are continuing to discuss ways to build and locate bike paths in the city.
- Novi Festival:** The Novi Economic Development Corporation has decided not to renew its annual Expo, and instead spearhead a Novi festival based in the Town Center area, possibly involving Trammel Crow.
- Architectural Review:** A committee designed to promote quality architecture in the community is being studied by Planning Consultant Brandon Rogers. A conclusion is expected this fall. Related to the review committee is a suggestion to improve major entrances to the community through zoning ordinance amendments.
- Sewer and water:** Consulting engineers are preparing for a mid-October report on the city's sewage treatment needs and alternatives.
- Ultimate population:** A new study item forwarded by Council Member Edward Leininger, the city will be reviewing ordinance and planning activity which may produce the net effect of limiting population growth through density requirements, lengthened setbacks, limited cluster options and zoning.

Many of these and other matters will be reviewed in the October joint study session between the council and the commission.

## Twelve Oaks site for contest draw

The second drawing in a \$50 million "Gold Rush" consumer sweepstakes sponsored by the Coca-Cola Bottlers of Detroit will be held Saturday, Sept. 20, at Twelve Oaks Mall.

Prizes include a 1986 Pontiac Trans Am, courtesy of the Tri County Pontiac Dealers; two Delta Air Lines Golden Island vacations-for-two to Bermuda; and merchandise from Twelve Oaks' merchants.

Jim Johnson and George Baier of radio station WJLZ (FM 98.7) will begin drawing the winners at 1:30 p.m. during a live broadcast from Twelve Oaks.

The "Gold Rush" promotion, which runs through Sept. 30, is during the final sweepstakes drawing available to consumers within Coke's six-county metropolitan Detroit marketing area.

Millions of cans of Coca-Cola and 13 allied brands, each with a distinctive gold top, contain an instant winner number or grand prize sweepstakes entry symbol etched on the opener tab.

Brochures containing entry information and a list of sweepstakes prizes are available at over 15,000 area Coca-Cola retailers and the 222 business locations of participating "instant winner" partners.

One more 1986 Pontiac Trans Am and two additional Delta Air Lines vacations-for-two will be given away during the final sweepstakes drawing at Westland Center on Oct. 4.

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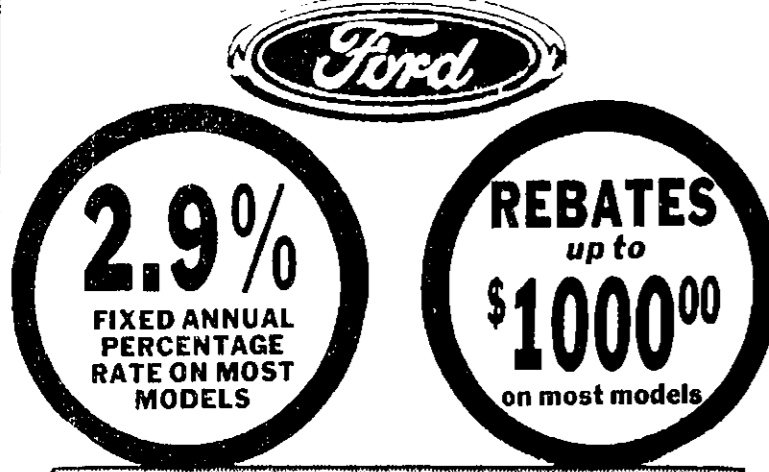
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# Living

the NOVI NEWS

## The Tailgate Party

# Football Form: Getting it right for The Game

Probably there's little that sounds as carefree at midweek as a romp out to the old school for a weekend football game. Then you find out it's trickier than you thought.

There's the parking. The waiting. The traffic. The crowded stands. The weather. The concession stand lines. The time-outs and halftimes with not much to talk about.

No, you haven't made a mistake in deciding to go to the game. You just didn't plan it right.

Well, we're ready to help. Staffers from The Novi News/Northville Record news room put heads together last week and came up with sure-fire ways to live up your football weekends.

Offering tips on the proper form for tailgate parties above right is Michele M. Fecht. Far right, Northville/Novi sports historian Phil Jerome collected the tidbits on two legendary figures whose gridiron roots extend herabouts. Bottom, Bruce J. Martin explains that no one should never use the word "gridiron." Not even if you're talking about pancakes. Below, Anita Crone catalogs the necessities of sustaining life, health and extended viewing to huddled masses yearning to beat the stuffing out of opponents. And finally, we printed the fight songs to which everybody remembers the melody and nobody the words.

It's everything you need for this fall season. Except for the Chicago Bears to miss their games against the Lions.

**PP&K CONTEST:** Parks & Rec slates competition on Saturday/2C

**ADULT ED:** Time to register for adult ed classes/3C

**ANNIVERSARIES:** Two local couples mark 50th anniversaries/3C

**1C** WEDNESDAY September 17, 1986



Party revelers getting ready for the definite tailgate are from left Jill Sobkow, Judy Miskovich (kneeling in center), Lou LaChance (with sandwich), Judy Cauley and Todd Lewis. Our thanks to Novi High school cheerleaders Jill Sobkow and Judy Cauley for braving the cold, Novi football players Joe Miskovich and Todd Lewis for cutting short their lunch hour and Lou LaChance (Go Blue!) for the use of his van, his cooperation and most of all his enthusiasm. Thanks also to John and Toni Genitti for the food supply and Novi High principal Robert Youngberg for use of the parking lot.

## Stand Survival

### The fight song words nobody knows

The first thing to remember when getting ready to sit in the stands, depending on which game you're going to, probably closer than you're going to any other human, is that that term advisedly for anywhere from 1-5 hours.

So come prepared with cushion, sustenance (both solid and liquid) and dressed for the weather, which you can't count on anyway.

## NOVI WILDCATS

**Northville Mustangs**  
University of Michigan  
Northville High School

**Novi High School**  
Michigan State University

## How to like football and still sound smart

The secret of football wisdom, noted sports columnist Elinor Kaine, is being smart enough to know the game and dumb enough to think it matters.

In other words, it's all right not to know anything about football. But for those times when you feel a need to impress someone, or at least be able to fake a reasonably profound knowledge of the Game, we'll help you out by answering your questions.

You there, ma'am, with the booster club button.

Is there any sure-fire expressions I can use that will make me look like I understand the game?

Yes, Kaine has noted that one can dazzle neighboring fans by jumping up on any running play (that is, a play on which nobody kicks or throws the ball) by saying, "Did you see that pulling guard?" There is always a pulling guard. It's a long pass play, say, "Whoa - it's the home run ball." This will show you know home runs don't really happen in football. If someone says, "I thought there weren't any

## Home-town heroes

There have been some great ones who wore the orange-and-black and the green-and-white over the years. But two stand out: Northville's Steve Juday and Novi's Jimmy VanWagner.

Juday was an All-State quarterback under Ron Schipper and Ron Horvath during his prep career at Northville High School. After graduating in 1962, he achieved national prominence as the quarterback of Duffey Daugherty's great Michigan State teams during the mid-60s.

VanWagner was an All-State halfback under John Osborne at Novi in 1972 and then took his considerable talents to Michigan Tech where he led the nation (Division II) in rushing his sophomore, junior and senior seasons, finishing with a career total of 4,300 yards on the ground. He was a Division II second-team All-American as a sophomore and a first-team All-American as a senior, when he was also an Academic All-American.

Drafted by San Francisco on the 6th round in 1977, he played two years with the New Orleans Saints before knee injuries brought an end to his career.

News says don't bet on an underdog unless you think it will win. In other words, don't pick it to beat the point spread. This won't make your bet much safer, but it sounds logical enough that you may reduce the number of games you'll consider betting on, thereby saving you money.

You bear a lot about momentum in football. Can you explain it?

Momentum is what football experts call getting the ball deep in the opponent's end. You there, young lady.

Is a basic grasp of the game necessary to be a cheerleader?

No. Yes, sir, you in the tweed with the pipe.

Football is a bloodthirsty, degradingly savage game that reflects our society's lust for violence. Where did this bad carnage start?

Harvard.





# the NOVI NEWS Sports

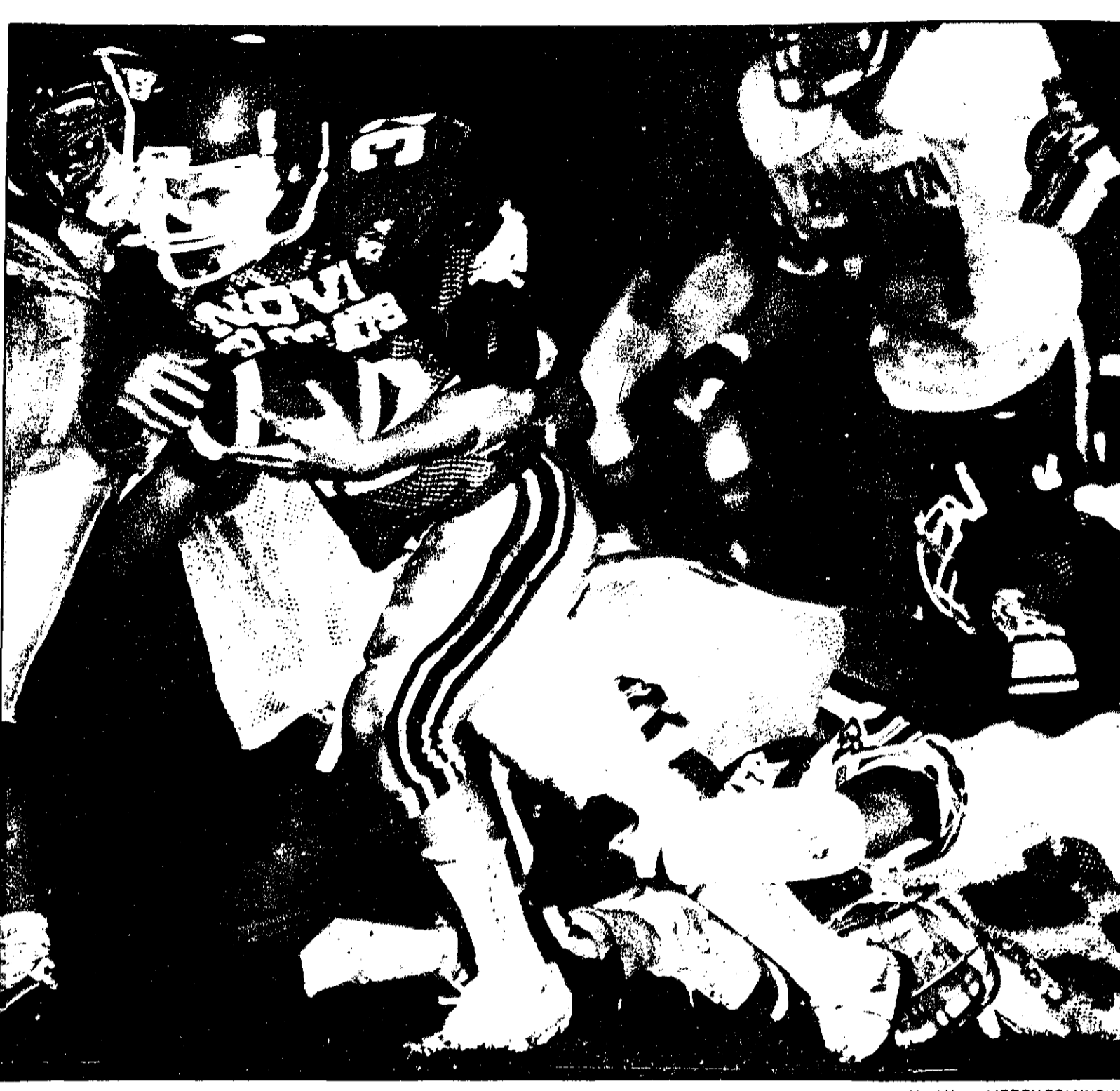
**UPHILL BATTLE:** Netters start slowly in KVC title defense/6C  
**RECORD SETTERS:** Another record falls as tankers top Thurston/8C  
**4C**  
WEDNESDAY September 17, 1986  
**MOVING UP:** Piotrowicz shoots 78 in KVC Pre-League meet/5C  
**FAST START:** Ladycats start last with two straight wins/8C

## Wildcats surprise Brighton

By PHILIP JEROME managing editor

It was billed as the battle of the quarterbacks. Novi's Jeff Tanderis, Brighton's Joe Gabriele. A pair of bonafide All-State candidates. And it was, too. Tanderis put the ball in the air 21 times and completed 12 for 138 yards and one touchdown. Gabriele attempted an incredible 45 passes, completing 21 for 239 yards and two touchdowns. But when all was said and done, it was a running back who spelled the difference in Novi's 27-20 conquest of Brighton's highly-favored Bulldogs in the Kensington Valley Conference (KVC) opener last Friday.

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Novi's Joel Finzel breaks loose for a 66-yard touchdown scamper against Brighton. Novi News/JERRY ZOLYNSKY

Novi's heroes were the highlight of an outstanding game. Brighton entered the scene as the favorite to win the KVC championship on the strong right arm of Gabriele, their outstanding junior quarterback. But Coach John Osborne's Wildcats have a few offensive weapons of their own and the game was an exciting see-saw battle right down to the final seconds.

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## Schwartz sparks Wildcat kickers

Remember when the Novi soccer team won about as often as Shirley Temple used profanity? Well, not anymore. After years of frustration, Coach Nick Valentini's Wildcats broke through with their best week in history by winning not one... not two... but three games last week.

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Mike Schwartz tallie four goals against Redford Union on Wednesday. Novi News/JERRY ZOLYNSKY

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## Harriers finish 9th at invite

Remember the adage about "a house divided...?" Well, that's what happened to the Novi boys cross-country team at the Walled Lake Western Invitational last Saturday.

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Novi's Kathy Bealor prepares to wade into a forehand against Milford. Novi News/JERRY ZOLYNSKY

## Milford upsets Novi netters, 5-2

It's going to take an uphill battle for Novi to defend its Kensington Valley Conference (KVC) tennis championship. After being drubbed 7-0 by Northville in the season opener on Monday, the Wildcats opened their KVC title defense against Milford last Tuesday. And the results were somewhat discouraging as the Redskins stroked to a 5-2 victory.

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## Piotrowicz shines to lead golf team

Gary Piotrowicz shot a fine round of 78 to lead Novi to a fourth-place finish in the Kensington Valley Conference (KVC) Pre-League Meet at the Kensington Golf Course last week.

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LADIES: Tues. 2 Teams 6:15p.m., Wed. 1 Team 6:15p.m., Thurs. 1 Team 6:30p.m.  
MIXED: Mon. 1 Team 7:30p.m., Tues. Singles Lge. 5p.m., Wed. 1001 1st Place, Wed. Dbls. Lge. 6:30p.m., \*2,000 1st Place  
MENS: Mon. 7:30p.m., Wed. 5p.m. & 8p.m., Fri. 10a.m. & 8:30p.m., Fri. E.O. Wk. 8:30p.m.  
EVERY OTHER WEEK MIXED LEAGUES: Fri. 6:30p.m., Sat. 5p.m., \*8p.m., Moonlight-10:30p.m., Sun. \*6p.m., \*8:30p.m., \*9p.m.  
Back By Popular Demand!! "PRIVATE DRIVE" Tues., Wed., Thurs. Ladies Nite - Drinks \*1.00

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Save up to 70% on these famous brands: LouverDrape, LEVOLOR, Jidel mar, BALI, Graber, JOANNA

**NORTHVILLE RECORD AND NOVI NEWS FOOTBALL CONTEST**  
1st PRIZE \$15  
2nd PRIZE \$10  
3rd PRIZE \$5  
ENTER TODAY...  
**CONTEST RULES**  
Take a plain piece of paper and number down the left hand side form 1 to 15. You will notice that each square below is also numbered from 1 to 15 and each contains a football game to be staged this coming weekend. To complete your entry you must do the following:  
(1) After each number on your paper write the name of the sponsor of the corresponding squares.  
(2) Following the sponsor's name - write the name of the winning team.  
(3) In addition, you must pick the total points scored on the outcome of the game in square 15. This will be used in the case of a tie and then the contestant whose score is closest to the actual score will be declared the winner.

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**Tie Breaker Game:** Score: 13. BYU at Washington 14. Penn State at Boston College 15. Notre Dame at Michigan State (Tie Breaker)

## Wildcats of the Week



JOEL FINZEL



MIKE SCHWARTZ

Joel Finzel sparked Novi's 27-20 upset of Brighton in the Kensington Valley Conference grid opener last week by gaining 180 yards and scoring three touchdowns, including a 66-yard jaunt in the fourth quarter that provided the decisive points. For his efforts, Finzel has been named a Wildcat of the Week in two games so far this season, the slashing 5-6, 167-pound senior has rambled for 321 yards on 41 carries, an average of 160 yards per game and 7.8 yards per carry.

Novi's soccer team enjoyed its most successful week in history, winning three times in as many outings last week. And a big reason was the outstanding play of senior center forward Mike Schwartz, who tallied a total of eight goals in the three victories. Schwartz scored twice in a 4-2 victory over Lakeland on Monday, tallied four times in a 5-2 conquest of Redford Union on Wednesday and netted two more goals in a 2-0 win over Belleville on Friday. For his outstanding performance, Schwartz has been named a Wildcat of the Week.

## Smith wins prize in weekly contest

Robert F. Smith of Northville missed just three games to claim the \$15 first prize in the second week of The Novi News/Northville Record football contest. Smith missed only Arizona State's victory over Michigan State and two pro games — the Rams' victory over San Francisco and Cleveland's triumph over Houston — as he was all alone in first place.

Second place was a great deal closer, however, as six entrants missed only four games and — you guessed it — the old tiebreaker had to be called into play to determine second and third place winners.

The \$10 second prize went to another Northville resident, Mickey Newman. Newman picked Michigan and Notre Dame to score a total of 41 points in the tiebreaker — just six off the actual total of 47 points in the Wolverines' exciting 28-23 triumph. Not even the tiebreaker was sufficient to determine a third place winner as Dave Viers of Novi and Brian Odom of Livonia both had four misses and both picked Michigan and Notre Dame to score a total of 38 points in the tiebreaker. As a result, Viers and Odom will split third place money of \$5.

Three other entrants also missed just four games, but were farther away on the tiebreaker score — Chris Odom of Northville, Art Thompson of Farmington and Carolann Ayers of Northville.

With the college season in full-swing, there are no professional games in this week's quiz so get out your street & Smith's College Football Guide and start figuring.

Oh, yes, a few of you are still forgetting to pick the winner of the tiebreaker game. You must pick a winner in addition to predicting how many total points will be scored. If no winner is indicated, it's counted as an incorrect prediction.

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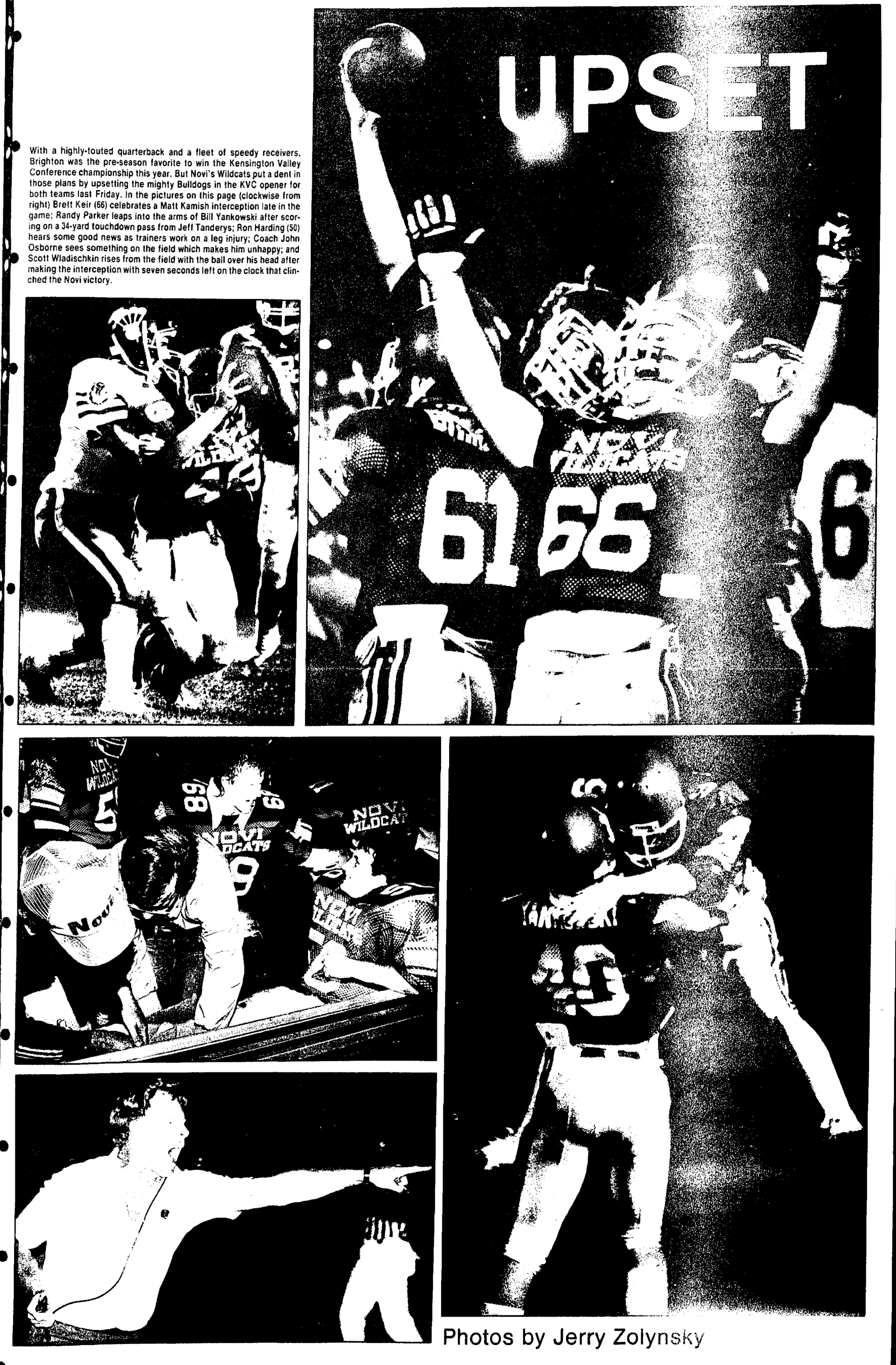
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### How bonds can affect financial planning



**SHOULD YOU** invest in corporate bonds or municipal bonds? Before you decide, says the Michigan Association of CPAs, you should understand how this kind of investment will affect your tax and total financial situation.

A bond is an I.O.U. from a corporation or municipality. Bonds are issued to raise capital to build plants, buy machinery and maintain a business. If you lend your money to a corporation by buying its bonds, the corporation promises to pay you back with interest.

Typically bonds are sold in \$1,000 units. So, if you buy a \$1,000 bond, and it pays a 10 percent annual interest, you receive \$100 a year until the bond matures. Interest is usually paid out twice a year. At maturity, you receive the \$1,000 original investment — also called the face value.

**BONDS PROVIDE** a relatively secure return on your investment. However, inflation and changes in interest rates can make your investment less attractive. Here's how: After investing in a \$1,000 bond that pays 10 percent interest, the interest rates on other investments may rise. If new bonds are issued at a 15 percent interest rate — \$150 a year — your \$100 return is no longer as attractive, and the value of your bond decreases if you want to sell it.

Conversely, your bond may become more valuable if interest rates fall below the 10 percent rate of return. The bond you paid \$1,000 for will be worth more on this "secondary" market — where bonds are traded — when interest rates decline.

The interplay between interest rates and bond prices is measured by the bond's current yield. To find the current yield, divide a bond's annual interest rate by its current price. For example, take a bond issued at \$1,000 and paying 15 percent interest. Say interest rates rise to 15 percent, the current yield would be 15 percent. As you can see, when prevailing interest rates rise, the value of the bond should you want to sell it.

Then, if the bond's price slips to \$950 on the secondary market, you would compute the current yield by dividing the annual \$150 interest payment by the current market value of \$950. In this case, the current yield would be 15.8 percent. As you can see, when prevailing interest rates rise, the value of the bond should you want to sell it.

**THE RATE OF RETURN** on a bond is not the only factor to consider when you are looking for the right bond to buy. Bonds are rated by independent financial services, such as Standard and Poor's and Moody's. The rating indicates the bond issuer's capacity to pay investors interest and repay the principal when the bond matures. Generally, the higher rated bonds pay less in interest because the risk of default is lower. You will find that a bond rated AAA offers a yield two or three percentage points lower than those rated BBB, because AAA is less risky.

On the flip side, a bond which has been issued with increasing frequency in recent years, is the municipal bond. These bonds are issued by state and local governments or their agencies, not corporations. Interest on municipal bonds is exempt from state and local income taxes in the areas in which they are issued. Because these bonds are tax-exempt, a municipality can offer an interest rate that is lower than that of a corporate bond.

The lower interest rate may be offset by receiving interest income that is tax-free. Your effective yield depends on your tax bracket. If you are in the 44 percent tax bracket, the yield on a 10 percent tax-exempt investment is equivalent to a taxable yield of 17.86 percent. A rule of thumb is that those in the 40 percent or higher tax bracket should be able to benefit by investing in a municipal bond rather than a corporate bond.

Consult your tax adviser before making this sort of tax-advantaged investment.

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### For better or for worse?

#### Impact of proposed tax uncertain

By Steven M. Zimberg, special writer

**T**HROUGHOUT THE PAST few decades, there have been major tax changes nearly every year. This year's revision promotes a very interesting twist. It successfully utilizes scare tactics on the tax-paying consumer.

The initial result being the consumer is now more willing to pay his fair share, especially if that share of taxes is reduced. Interestingly enough, many of the major objectives have already been reached.

For example, as a result of the government's closer scrutiny of the subject "tax shelters," the term has rapidly evolved into tax-advantaged investments, then investments with tax benefits, then to investments with economic, and now, strong cash-flow investments.

Since very few tax-subsidized investments currently offered through brokers generate strong cash flow in the early years, decisions to invest in light of the new tax rules have caused the once record high levels of tax-subsidized investments to come to a critical standstill.

**SO IS THIS** new law for better or for worse? The answer, I believe, is not simply the few thousands in taxes each taxpayer will save or lose. Rather, the benefit will be based upon how the total economy is affected.

For starters, we have seen that as a result of tax law uncertainty during the past six months, new real estate construction has actually come to a halt, a major cause of our present stagnant economy.

With the decreased tax benefits and other governmental subsidies afforded to investors, there is less incentive for investors to absorb the extra risks associated with new real estate construction.

Even if investors will be in a lower tax bracket and have more discretionary funds available to invest, they will seek investments which will generate more income and less tax benefits. Unfortunately, the early years of a new development will not generate the cash flow necessary to make it economically viable.

**SINCE THERE WILL** be less new developments, existing developments will command additional value. As a result, rental income will naturally increase, especially with tenants having more money at their disposal. Personally, I am strongly recommending that my clients participate in existing, income-producing real estate and not new construction.

Simply lowering taxes would further erode productivity by discouraging savings and investment. Without incentives to take securities like bonds, instead of riskier equity type investments having generally lower cash flow.

Likewise, with the main consumer shelter being the interest deduction for home mortgages, it would be a disaster if the average consumer couple refinanced their home one nest egg to the hilt just for the tax incentive, just for the deduction.

### Practice fiscal fitness

**K**EEPING FINANCIALLY fit involves the same common sense principles as keeping physically fit. You develop a sound program that fits your needs and particular situation, stick to it, monitor it, diagnose and treat any difficulties, and measure the results on a regular basis.

For financial fitness, the measuring should be done at least once a year. Once every three months is even better, given the size and volatility of your portfolio, changes in tax laws and economic conditions.

Changes in your personal situation involving income, divorce, births or deaths also necessitate revisions in your financial plan.

If you HAVEN'T had a fiscal physical in at least the past year, give yourself a quick examination and take a look at your financial history. The following questions should serve as a guide:

- Do you have a will and has it been updated to correspond to changes in tax legislation?
- Does your spouse know where your will, insurance policies, bank and brokerage accounts and other investment information are located?
- Have you estimated your upcoming taxes?
- Do you have most of your tax information organized by the end of January?
- Can you trace all your income for the past year?
- Do you know how much money you'll have available on your retirement?
- Has your annual return on investments in the past 10 years exceeded the rate of inflation?
- What was your net worth in the past year and has it been increasing?
- Have you invested in more than insurance policies and the stock market?
- Does your spouse know where your will,

Please turn to Page 9

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- How can I prevent a major illness from destroying my financial resources?
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## Investing a challenge

So is this new law for better or for worse? The answer, I believe, is not simply the few thousand in taxes each taxpayer will save or lose. Rather, the total economy is impacted.

—Steven Zimberg, CFP

Financial Planning, Inc., a Registered Investment Advisory firm located in Frankfort, Kentucky.

Continued from Page 3

## Some Bank Cards

Some bank cards are also "prepaid" cards. These cards are issued by banks and are used to pay for goods and services. They are similar to credit cards but do not allow the cardholder to borrow money. Some banks offer these cards to their customers as a way to encourage them to use their bank's services. They are often used for recurring payments, such as rent or utilities. They can be a convenient way to manage your finances and avoid late payments.

Continued from Page 8

## Practice fiscal fitness

When making a credit-card transaction, be alert. Watch that the card is returned to you and that it is no annual fee for a retail card. Finance charges range up to about 22 percent.

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## Set goals before investing in stocks

If you think you'd enjoy the risk associated with playing the stock market, you're not alone. According to a recent study by the New York Stock Exchange, more than 42 million Americans — more than ever — now own stocks or mutual funds. This includes five million first-time investors who put money into the market from July 1982 to July 1983 when it was "bullish."

Before you decide to join the ranks of the bulls or the bears, says the Michigan Association of CPAs, be sure you have a clear financial goal for the future. You should also understand the tax implications of investing in the stock market.

Some understanding of how the stock market works may help. Wall Street is a narrow passage that cuts through New York City's financial district in Lower Manhattan. "The Street" is a nickname which obscures the presence of other stock markets which are scattered around the nation. The New York Stock Exchange and the American Stock Exchange are the biggest.

IN ADDITION, THERE are regional exchanges in Philadelphia, Chicago, Boston, Los Angeles and Cincinnati. Finally, the National Association of Securities Dealer Automated Quotation System functions as an electronic auction place instantly available to investors in terminals. Investors purchase shares of companies on these markets and the companies translate investor money into plants and expanded operations.

Can you make money in the market? Yes. Studies show that small investors, freed from the constraints on institutional money managers who must make conservative stock picks, often outperform those institutional money managers.

Stock analysts say that the most common error made by small investors stems from a failure to set firm goals when they purchase stock. Before picking a stock, it is important to know what you want from it. Generally, you pay more for a blue chip stock — that is a stock of a larger company with a prolonged record of steady growth.

But it is a less risky investment, and, because of that, its dividends are unlikely to spurt ahead. Clue chips can provide a steady income from dividends, but remember, income tax will be due on all but the first \$100 of these earnings.

On the other hand, you may be looking for a more speculative stock on the

## Plastic portfolio

### Credit cards add cash to your paycheck . . .

MILLIONS OF Americans — about a third of the population — are adding to their collections of Vissas and MasterCard.

It's not a difficult thing to do in a society where plastic is as pervasive as fast food and TV.

The average cardholder has 7.2 credit cards, including bank cards, travel-and-entertainment cards, gasoline cards and department store cards, according to Spencer Nilson, publisher of the Tilson Report, a newsletter about the credit card industry.

If, for some reason, a consumer wanted to limit himself to one credit card, a bank credit card such as Visa or MasterCard would be the best choice, according to an article in Money magazine. Both of these cards are accepted at nearly 4 million establishments worldwide.

HOWEVER, NOT all bank cards are equal. Some cost more per year to use than others, because of higher annual fees.

But there is a catch — all charges must be paid in full each month. on travel-and-entertainment plates how much interest will be paid on the balance and how high the credit limit will be. So the consumer would be wise to shop around for the best credit card.

A bank credit card and an entertainment card will enable a consumer to pay with plastic just about anywhere. The serious shopper can find lower rates — and even free bank cards, according to the article.

Some banks offer a "prepaid" card, which is similar to a credit card, but does not allow the cardholder to borrow money. Some banks offer these cards to their customers as a way to encourage them to use their bank's services. They are often used for recurring payments, such as rent or utilities. They can be a convenient way to manage your finances and avoid late payments.

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## but the tax man may cutleth

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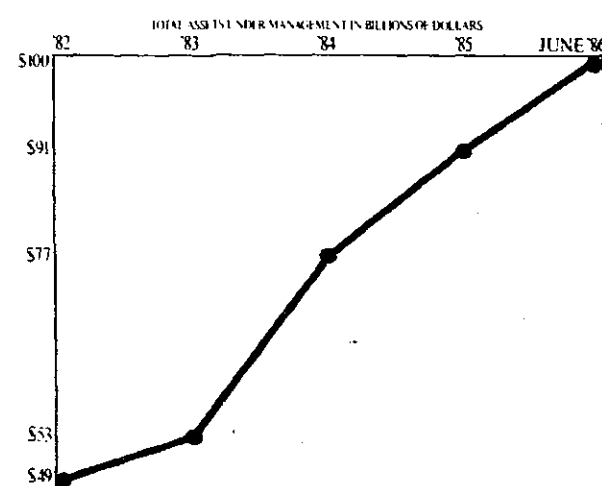
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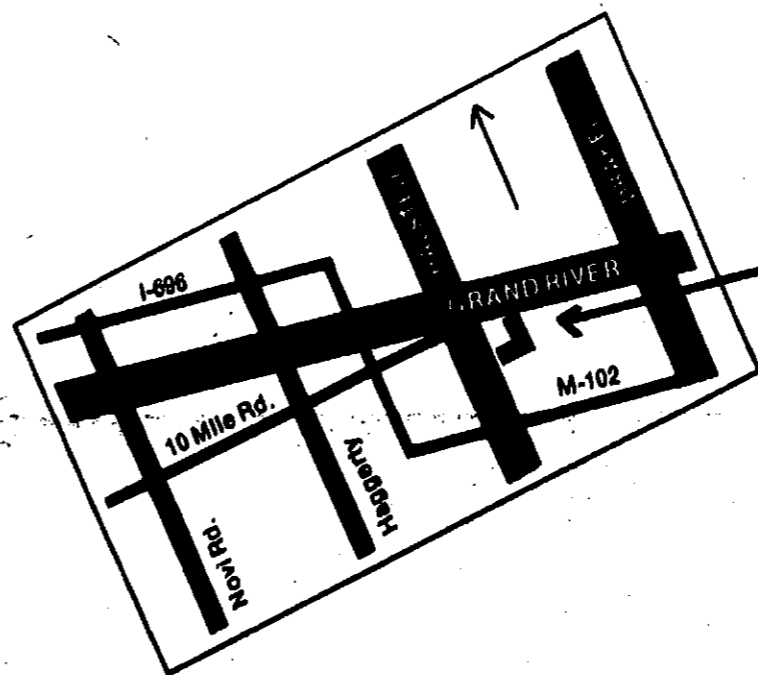


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2-Liter Bottle, Assorted Varieties

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MIX OR MATCH

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DOUBLE COUPONS Limited To Manufacturer's Coupon Valued Up To 50¢  
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September 17 & 18, 1986

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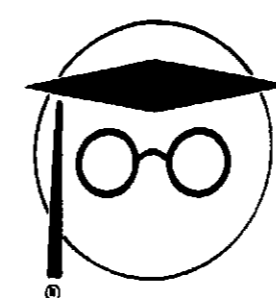
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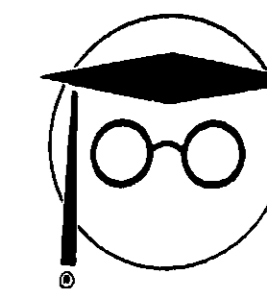
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"THE LORD WILL CARRY  
YOU THROUGH"  
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PRECIOUS MOMENTS™ porcelain bisque collectibles make gift-giving fun, inspirational, and easy with figurines for almost any occasion. These finely crafted, hand-painted figurines are sure to touch the hearts of giver and receiver alike. So why not take the indecision out of gift-giving? Stop by and see our selection...you'll be glad you did.  
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This coupon valid until 10/18/86 when you buy a complete pair of eyeglasses or prescription sunglasses only at participating Pearle Vision Centers listed below. This coupon must be presented at time of order. No other discounts apply.

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14 kt Italian Crafted Gold Chains & Bracelets  
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 2 Large Eggs with Meat, Hash Brown Potatoes,  
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 Plus More Specials

COMPLETE, FAST CARRYOUT SERVICE  
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 Formerly **JAN DRAKES GARDEN CAFE'**  
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NEW EXPANDED MENU  
**Family Dining**

37057 Grand River Avenue  
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**Deli Sandwiches**  
**Super Salads**  
**Delicious Soups**

**New**  
**Dinner Menu** 7 New Items  
**Daily Specials**  
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**Wednesday Nites**  
**All You Can Eat**  
**Spaghetti Only \$4.50**

**Complete Catering Services**

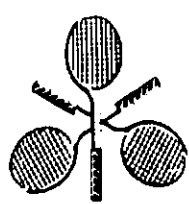
**50% OFF SECOND MEAL**  
 with purchase of meal of equal or greater value (does not include beverage, desserts, buffet or extras.)  
 After 4:00 p.m.

**Sunday Breakfast Buffet**

**Senior Discount**  
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 37057 Grand River  
 Gr. River-Halsted Plaza  
 Expires 10/4/86



# Racquet Club

CONTEMPORARY NATURAL SHOULDER APPAREL



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## WHEN ONLY THE BEST OF ASSOCIATIONS WILL DO

Emphasizing his attributes with the contemporary natural shoulder clothing he prefers, the true clubman chooses a camel hair blazer by Racquet Club. Expertly tailored from 100% camel hair, and styled with the man inside in mind, it's a classic. \$225. Sale \$189



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fashion, selection  
and value always  
at drapery boutique

SAVE UP TO 75%  
on all items



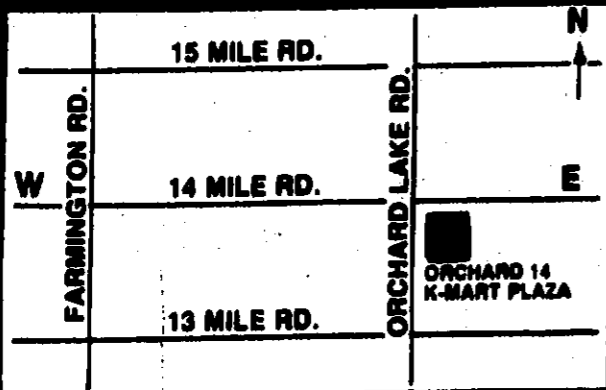
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Since 1969

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SPECIAL ORDER Wallpaper

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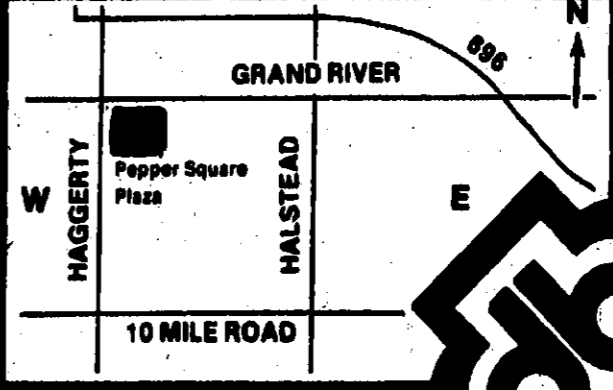


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(313) 626-4113  
Daily 9:30-6:00  
Mon. & Thurs. 9:30-8:30  
Open Sun. 12:00-4:00

### GRAND RIVER & HAGGERTY Pepper Square

39253 Grand River  
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(313) 478-3133  
Daily 9:30-6:00  
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# drapery-boutique

PAGE 2

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Since 1969

**we've got your windows covered!**

**FREE LINING** WITH THE PURCHASE OF **CUSTOM DRAPERIES**

Select any of our "IN STOCK" drapery fabrics and receive Free Lining with the purchase of Custom Draperies.

Styling With Imagination



You'll love the beauty of your custom draperies. At a savings that would make Scrooge reach for his change purse.

**SHEERS**  
**\$3.88** Per Yard and up

**ANTIQUE SATINS**  
**\$6.88** Per Yard and up

**CASEMENTS**  
**\$8.88** Per Yard and up

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**\$10.88** Per Yard and up

All previous orders excluded. All fabrics sold "as is" basis.

**1/2" BALI MICRO MINI BLINDS** **67 1/2% OFF ALL SIZES**

Widths up to 120"	23"	26"	29"	32"	36"	40"
42	27.34	29.66	31.97	34.28	36.46	41.45
48	29.73	32.30	34.88	37.45	42.02	45.45
54	32.11	34.95	37.78	40.62	45.56	49.33
60	34.50	37.59	41.01	43.78	49.13	53.26

This chart reflects prices after 67 1/2% discount. NO FREIGHT • NO HANDLING CHARGES

**PLEATED SHADES**  
Sola-Re & Louver-Drape  
**50% OFF PLUS 25% OFF THAT**

NO FREIGHT • NO HANDLING CHARGES

**Wood Horizontal 1" & 2" Blinds**  
**SAVE 70%**  
**R.C. Woven Woods**  
*Roman Fold Design*  
**SAVE 50%**

NO FREIGHT • NO HANDLING CHARGES

Blackout-Insulated Fiberglass

SIZE	COMPARE	db	SAVE UP TO
37 1/4 x 6	25.00	14 <sup>88</sup>	<b>47%</b>
White — 46 1/4 x 6	34.00	18 <sup>88</sup>	
Ivory — 55 1/4 x 6	49.00	25 <sup>88</sup>	
Champagne 73 1/4 x 6	59.00	36 <sup>88</sup>	

NO FREIGHT • NO HANDLING CHARGES

**CONCORD 1" Mini Blinds** **SAVE 72% OFF ALL SIZES**

Widths up to 112"	23"	29"	36"	48"	62"	72"
42	17.64	20.44	24.64	30.52	39.48	44.52
48	19.04	22.40	26.88	33.60	43.40	48.72
54	20.72	24.36	29.12	36.40	47.04	53.20
60	22.12	26.04	31.64	39.48	50.96	57.40

This chart reflects net prices after 72% discount. NO FREIGHT • NO HANDLING CHARGES

**BALI 1" CLASSIC Blinds** 108 Designer Colors **70% OFF ALL SIZES**

Widths up to 142"	23"	29"	36"	48"	62"
42	20.10	24.00	28.80	36.60	47.10
48	29.90	36.10	45.80	58.20	74.10
54	33.70	41.30	51.80	66.40	84.10
60	35.80	44.10	55.80	71.40	90.10

This chart reflects prices after 70% discount. NO FREIGHT • NO HANDLING CHARGES

custom drapery designs - our specialty!

**drapery boutique**

GRAND RIVER & HAGGERTY ROADS  
Pepper Square Plaza

ORCHARD & 14 MILE CENTER



# drapery-boutique

PAGE 3

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Since 1969

**we've got stacks & stacks of Dakotah deals!**



**NEW!** **SAVE UP TO 67%**  
by **Dakotah**

**Duvet Comforter & Blanket Covers**

Available in stock. Twin, Full, Queen, King Sizes in assorted styles and colors.

	Compare	db
TWIN	\$180.00	\$59 <sup>88</sup>
FULL	220.00	73 <sup>88</sup>
QUEEN	250.00	83 <sup>88</sup>
KING	275.00	89 <sup>88</sup>

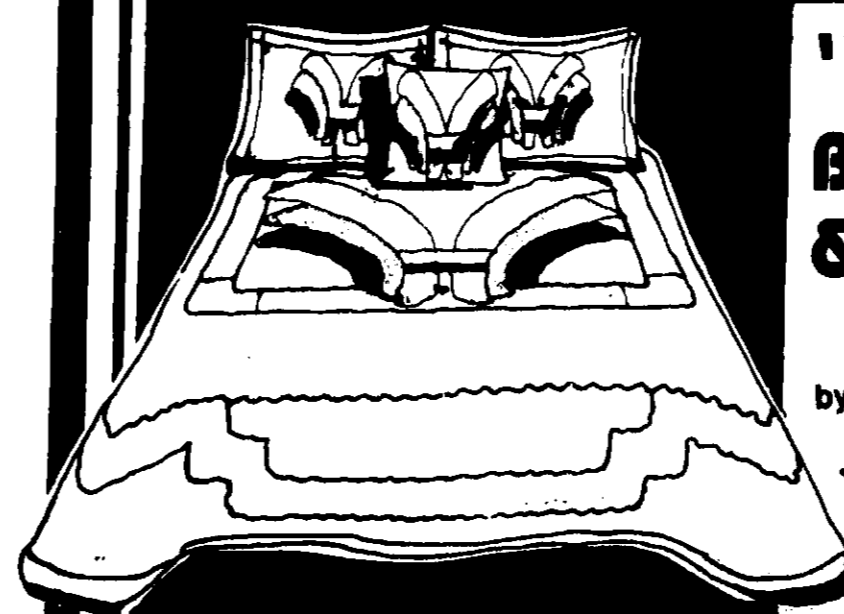
Matching Pillow Shams Matching Dust Ruffles Available at Savings

**Scalloped Ruffled Edge Comforters**

• "Soft Sheen" finish  
• Wildflowers quilt design  
• Rich decorator colors  
• Polyester fiberfill  
Matching pillow shams & dust ruffles available at savings!

**SAVE UP TO 69%**

	Compare	db
TWIN	\$200 <sup>00</sup>	\$67 <sup>88</sup>
FULL	275 <sup>00</sup>	87 <sup>88</sup>
QUEEN	300 <sup>00</sup>	97 <sup>88</sup>
KING	340 <sup>00</sup>	107 <sup>88</sup>



**"FAN FARE" Bedspreads & Comforters**

by **Dakotah**  
"Another Dakotah Value"

**SAVE UP TO 65%**

	COMPARE	db	COMPARE	db
TWIN	\$370.00	\$159 <sup>88</sup>	\$300.00	\$139 <sup>88</sup>
FULL	420.00	183 <sup>88</sup>	390.00	163 <sup>88</sup>
QUEEN	490.00	209 <sup>88</sup>	450.00	179 <sup>88</sup>
KING	520.00	224 <sup>88</sup>	490.00	204 <sup>88</sup>

our values on comforters are superb!

ORCHARD & 14 MILE CENTER

**drapery boutique**

GRAND RIVER & HAGGERTY ROADS  
Pepper Square Plaza



# drapery boutique

## VERTICAL BLINDS

COMMERCIAL BIDS  
for Vertical & Horizontal  
Blinds and Draperies  
Please call 855-5144  
ask for Mr. Bob Pettito

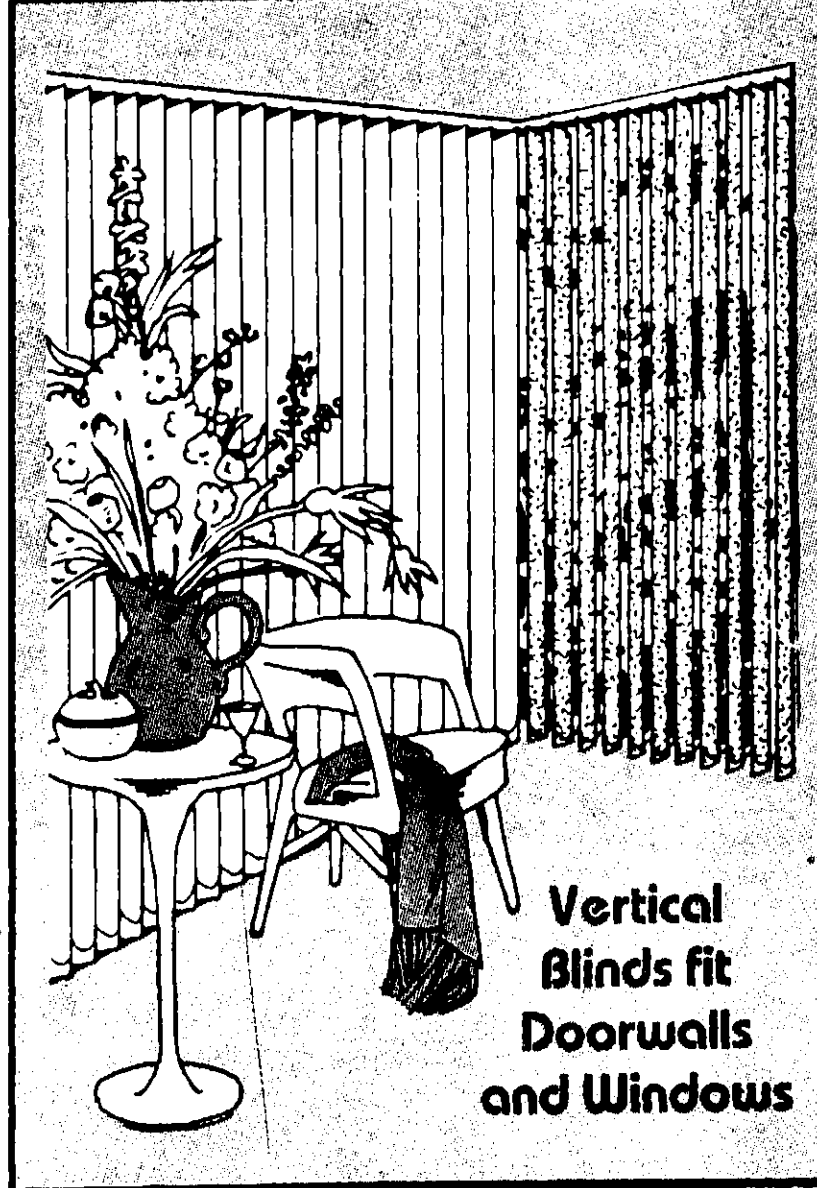
Compare our Quality, Selection, Service and Price before buying.  
No freight - No Handling Charges

SAVE UP TO  
**78%**  
NO FREIGHT  
NO HANDLING  
CHARGES

DISCOUNT	75%	75%	75%	75%	78%	78%				
Pattern & Style	Shade Cloth	Canada	Hirk	Sunlite	Cedar	Clouds				
Width & Height	Compare	Compare	Compare	Compare	Compare	Compare				
47 x 48 1 Way	\$163	\$40 <sup>75</sup>	\$191	\$47 <sup>75</sup>	\$191	\$47 <sup>75</sup>	\$172	\$37 <sup>84</sup>	\$136	\$29 <sup>82</sup>
72 x 84 1 Way	\$313	\$78 <sup>85</sup>	\$416	\$104 <sup>00</sup>	\$461	\$104 <sup>00</sup>	\$416	\$75 <sup>02</sup>	\$273	\$60 <sup>04</sup>
109 x 84 1 Way	\$465	\$116 <sup>25</sup>	\$623	\$155 <sup>75</sup>	\$623	\$155 <sup>75</sup>	\$510	\$112 <sup>20</sup>	\$404	\$88 <sup>88</sup>
100 x 84 2 Way	\$422	\$105 <sup>50</sup>	\$583	\$142 <sup>00</sup>	\$588	\$142 <sup>00</sup>	\$568	\$142 <sup>00</sup>	\$462	\$101 <sup>44</sup>
119 x 84 2 Way	\$495	\$123 <sup>75</sup>	\$667	\$166 <sup>75</sup>	\$677	\$166 <sup>75</sup>	\$667	\$166 <sup>75</sup>	\$544	\$119 <sup>40</sup>
84" W x 84" H one way draw fits 8' doorway	Compare \$360 <b>\$89<sup>88</sup></b>	Compare \$483 <b>\$120<sup>75</sup></b>	Compare \$483 <b>\$120<sup>75</sup></b>	Compare \$483 <b>\$120<sup>75</sup></b>	Compare \$395 <b>\$86<sup>90</sup></b>	Compare \$314 <b>\$68<sup>88</sup></b>				

SAVE UP TO  
**65%**  
**2" WIDE VANES!**  
CUSTOM  
VERTICAL  
BLINDS  
Selected P.V.C. - Aluminum  
Decorator Shade Fabrics  
The look of drapery -  
the new fashion accent!

DISCOUNT	65%	65%	65%
SIZE	P.V.C. C-Curve	Aluminum Curve	Shade Cloths
Width & Height	Compare	Compare	Compare
21 x 48 1 W	\$87	\$30 <sup>45</sup>	\$111
35 x 48 1 W	\$108	\$37 <sup>00</sup>	\$133
47 x 48 1 W	\$136	\$47 <sup>00</sup>	\$170
60 x 48 1 W	Compare \$165 <b>\$57<sup>75</sup></b>	Compare \$165 <b>\$57<sup>75</sup></b>	Compare \$207 <b>\$72<sup>45</sup></b>



Visit our unique Showroom... you will be amazed at our selection!  
Compare our Quality, Selection, Service and Price before buying...  
There are NO FREIGHT or HANDLING CHARGES.

NEW!  
VERTICAL  
BLINDS  
Visit Our Complete  
In-Stock, Take-With  
Selection!

DISCOUNT	78%	77%	78%
PATTERN	Capri	Spicer	P.V.C. Flat
SIZE	Compare	Compare	Compare
84 w x 84 h one way draw left or right fits 8' doorway	\$314	\$68 <sup>88</sup>	\$395
109 w x 84 h one way draw left or right fits 8' doorway	\$404	\$88 <sup>88</sup>	\$510

with self-aligning clutch memory system  
with a 60 month limited warranty

Compare our Quality, Selection,  
Service and Price Before Buying...  
There are NO FREIGHT or  
HANDLING Charges.

# drapery boutique

## WE'VE GOTCHA COVERED ON VERTICAL BLINDS

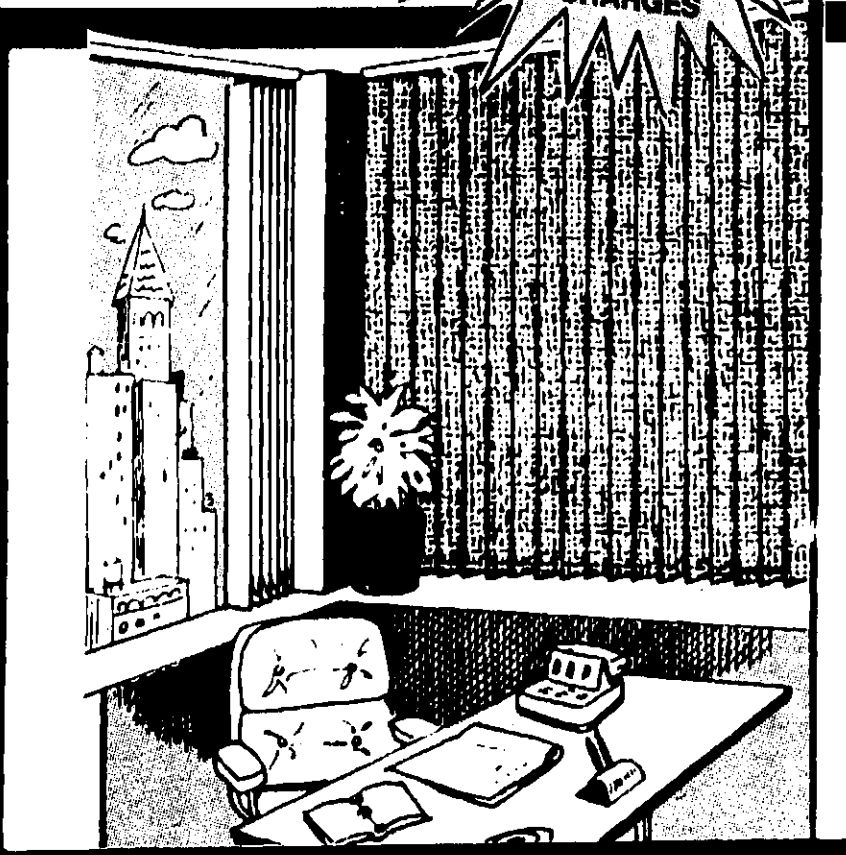
COMMERCIAL BIDS  
for Vertical & Horizontal  
Blinds and Draperies  
Please call 855-5144  
ask for Mr. Bob Pettito

Compare our Quality, Selection, Service and Price before buying.  
No freight - No Handling Charges

Since 1969  
SAVE  
UP TO  
**78%**  
NO FREIGHT  
NO HANDLING  
CHARGES

Visit our unique Vertical Blind Showroom... you will be  
amazed at our selection!

NO FREIGHT • NO HANDLING CHARGES			
Patterns	Aluminum 20 Fashion Colors	Macrame 20 Elegant Patterns/Colors	P.V.C. Flat White, Ivory, Tan
Discount	Save Up To <b>78%</b>	Save <b>75%</b>	Save Up To <b>73%</b>
Width & Height	Compare	Compare	Compare
35 x 84 1 Way	\$123	\$30 <sup>75</sup>	\$120
47 x 84 1 Way	\$157	\$39 <sup>25</sup>	\$152
59 x 84 1 Way	\$190	\$47 <sup>50</sup>	\$183
72 x 84 1 Way	\$225	\$49 <sup>88</sup>	\$217
109 x 84 1 Way	\$333	\$83 <sup>25</sup>	\$319
84" W x 84" H one way draw fits 8' doorway	Compare \$259.00 <b>\$59<sup>88</sup></b>	Compare \$750.00 <b>\$187<sup>50</sup></b>	Compare \$248.00 <b>\$66<sup>94</sup></b>



ALL OTHER SIZES ARE AVAILABLE AT EQUAL SAVINGS

Compare Our Quality, Selection, Service and Price Before Buying. There are NO FREIGHT  
or HANDLING CHARGES. We use a Heavy Duty Tracking System with self-aligning clutch memory system  
with a 60-month limited warranty. Measuring, Installation & Design Service at Nominal Charge.

and we have more, and more  
special values to offer on custom Vertical Blinds SAVE UP TO **78%**

SPECIAL  
PURCHASE  
SAVE 77%  
"MACRAME" NATURAL

SIZE	Compare	COMPARE \$483
35 X 84 ONE WAY	\$149	\$34 <sup>27</sup>
47 X 84 ONE WAY	\$191	43 <sup>25</sup>
72 X 84 ONE WAY	\$461	106 <sup>03</sup>
100 X 84 TWO WAY	\$568	130 <sup>64</sup>
119 X 84 TWO WAY	\$677	155 <sup>71</sup>

COMPARE \$623  
109w x 84h one way  
fits 8' doorway

COMPARE \$287.00  
84" W x 84" H  
one way draw  
fits 8' doorway

ALL other custom sizes at  
equal savings!

NO FREIGHT • NO HANDLING CHARGES			
Patterns	Capri Fabric Unique texture & weave	Spicer SHADE CLOTH Most famous cloth	S-Curve P.V.C. The look of draperies
Discount	Save <b>78%</b>	Save <b>77%</b>	Save <b>75%</b>
Width & Height	Compare	Compare	Compare
47 x 48 1 Way	\$136	\$29 <sup>92</sup>	\$140
59 x 84 1 Way	\$229	\$50 <sup>38</sup>	\$211
72 x 84 1 Way	\$273	\$60 <sup>06</sup>	\$250
97 x 84 1 Way	\$356	\$78 <sup>38</sup>	\$326
109 x 84 1 Way	\$404	\$88 <sup>88</sup>	\$370
84" W x 84" H one way draw fits 8' doorway	Compare \$314.00 <b>\$68<sup>88</sup></b>	Compare \$395.00 <b>\$90<sup>85</sup></b>	Compare \$287.00 <b>\$71<sup>75</sup></b>

ALL OTHER SIZES ARE AVAILABLE AT EQUAL SAVINGS

OUR VERTICAL BLIND PRICES... ARE LIKE BUYING WHOLESALE!

our selection on vertical blinds is superb!

ORCHARD &  
14 MILE CENTER

drapery boutique  
*Fashion with Values Always!*

GRAND RIVER &  
HAGGERTY ROADS  
Pepper Square Plaza

# drapery-boutique

never knowingly undersold

Since 1969

for back to school  
we've got stacks & stacks of bedcovers!

**WHITE**  
GOOD YOUR CHOICE  
**\$77<sup>88</sup>** any size

**BETTER YOUR CHOICE**  
**\$117<sup>88</sup>** any size

**GOOSE DOWN COMFORTERS**

**Duvet Comforter & Blanket Covers**  
Available in stock, Twin, Full, Queen, King Sizes in assorted styles and colors.

- White goose down
- Channel & box stitch designs
- Hi-tech colors
- 100% cotton cover
- Excellent value
- Fashion colors
- All year round use

**"ULTRA" "Super Solid" Comforters** **SUPER BUYS!**

TWIN **\$25<sup>88</sup>**  
Compare \$79.00

FULL/QUEEN **\$36<sup>88</sup>**  
Compare \$89.00

KING **\$44<sup>88</sup>**  
Compare \$99.00

150 PIECES AVAILABLE

**"SWISHEE" TOSS** by *Dorothy*

**Decorative PILLOWS**  
25 COLORS

20" SIZE **\$7<sup>88</sup>** ea.  
COMPARE \$16.00

Solid Color Elegance

Excellent for sofas, chairs, or beds, in rich high fashion decorator colors.

**Solid Color-Reversible Allure Supreme Comforters**

Reversible - Deluxe Extra Fill - Polyester Fiberfill - Rich Fashion Colors & Designs

TWIN	COMPARE \$79.00	db <b>\$39<sup>88</sup></b>
FULL	89.00	<b>51<sup>88</sup></b>
QUEEN	119.00	<b>59<sup>88</sup></b>
KING	129.00	<b>69<sup>88</sup></b>

Matching Shams & Dust Ruffles Available

**Special Savings**

**Flannel - Suede Solid Color - Reversible Comforters**

100% polyester fiberfill. Rich textured colors. Frame design stitch...

TWIN	COMPARE \$90.00	db <b>\$28<sup>88</sup></b>
FULL	110.00	<b>34<sup>88</sup></b>
QUEEN	125.00	<b>39<sup>88</sup></b>
KING	135.00	<b>45<sup>88</sup></b>

our values on comforters are superb!

ORCHARD & 14 MILE CENTER

drapery boutique

GRAND RIVER & HAGGERTY ROADS  
Pepper Square Plaza

# drapery-boutique

never knowingly undersold

Since 1969

BACK TO SCHOOL

bath decor and "necessary accents"

**CANNON FAMILY**  
of fine quality  
**Terry Towels**

**Royal Delite Terry** **SAVE 50%**

Bath	COMPARE \$10.00	db <b>\$3<sup>88</sup></b>
Hand	7.00	<b>2<sup>88</sup></b>
Wash	3.00	<b>1<sup>88</sup></b>

**Royal Classic Terry** **SAVE 43%**

Bath	COMPARE 12.00	db <b>\$6<sup>88</sup></b>
Hand	8.00	<b>5<sup>48</sup></b>
Wash	3.50	<b>2<sup>88</sup></b>
Fingertip	4.00	<b>2<sup>88</sup></b>
Tub Mat	18.00	<b>12<sup>88</sup></b>
Bath Sheet	30.00	<b>18<sup>88</sup></b>

**BATH SHOWER TOWELS**  
36" X 72"

Compare at \$24.00

**\$10<sup>88</sup>** ea.

Slightly Imperfect

**Tub & Floor Mats**  
"Famous Maker"  
Extra Thick • Super Colors  
Compare \$16<sup>00</sup>

Slightly Imperfect **\$7<sup>88</sup>** ea.

**Shower Curtains**

**SAVE 25%-50%**  
Special Select Group

VINYLS  
FABRICS  
COTTONS

**NOSTALGIA Cotton Mattress Pads**  
100% Cotton Cover  
Bonded Polyester Fill  
Slightly Imperfect.

TWIN	\$28.00	COMPARE db <b>\$14<sup>88</sup></b>
FULL	35.00	<b>18<sup>88</sup></b>
QUEEN	40.00	<b>25<sup>85</sup></b>
KING	48.00	<b>28<sup>88</sup></b>

**Goose Bed Pillows**

Standard Reg. \$25.00 ea.  
Queen Reg. \$28.00 ea.  
King Reg. \$30.00 ea.

**Your Choice \$15<sup>88</sup>**  
Any Size

elegant thick covering

SAVE UP TO 47%

**Lucite Wall Accessories**

Clearview - Sparkling wall accessories with chrome accents

**SAVE UP TO 25%**

**the essence of design**

**Oxford**

Lucite's fine lustre and accents of inherent charm of 6 fashion colors

**SAVE UP TO 25%**

Basket	COMPARE \$20.00	db <b>\$15<sup>88</sup></b>
Boutique	16.00	<b>12<sup>88</sup></b>
Soap dish	9.00	<b>6<sup>88</sup></b>
Pop-up cup	11.00	<b>8<sup>88</sup></b>
Tumblers	5.75	<b>4<sup>48</sup></b>

**BATH RUGS AND WALL to WALL CARPETS**

SAVE UP TO 40%

OVAL & OBLONG DESIGNS

Fashion Decorator Colors

**PILLOW JAMBOREE**  
2 for the price of 1

**SAVE UP TO 51%**

**"BONUS" Bed Pillows**

- 100% polyester fiberfill
- non-allergenic
- mildew resistant
- moth proof
- odorless

STANDARD COMPARE \$13.00	STANDARD 2 For <b>\$13<sup>88</sup></b>
QUEEN COMPARE \$16.00	QUEEN 2 For <b>\$15<sup>88</sup></b>
KING COMPARE \$20.00	KING 2 For <b>\$17<sup>88</sup></b>

Shop Our Unique Bath Shop For Big Selection & Low Prices

ORCHARD & 14 MILE CENTER

drapery boutique

GRAND RIVER & HAGGERTY ROADS  
Pepper Square Plaza

# drapery boutique

never knowingly undersold

"Bargains Galore"

**White Zippered Pillow Protector**  
Polyester-Cotton-Washable  
Protect your pillows.

drapery boutique COUPON

Zippered Pillow Protectors	Compare	\$2.99
Standard		\$3.99
Queen		\$4.99

**Inflatable Vinyl BATH PILLOW**

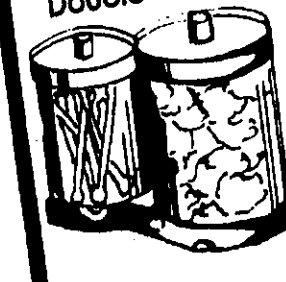


Comfort in the tub - suction cup secured.  
Inflates easily.  
Compare at \$8.00

drapery boutique COUPON

**INFLATABLE - VINYL BATH PILLOW**  
\$3.68

**Clear Acrylic Container**  
Double - Cotton Balls & Swabs



Compare \$7.99

drapery boutique COUPON

**BEDRESTS**  
The Perfect Comfort As Well As Accessory



Chintz fabric - In a great choice of colors

Compare \$30.00

drapery boutique COUPON

**Covered Q-Tip Box**  
Clear Lids



Compare at \$3.99

drapery boutique COUPON

**Colored Shower Curtain Magnetic Liners**

Compare at \$6.99

drapery boutique COUPON

**Wallpaper Clear Edge Guards**

4' and 8' sizes  
Protect your corners

drapery boutique COUPON

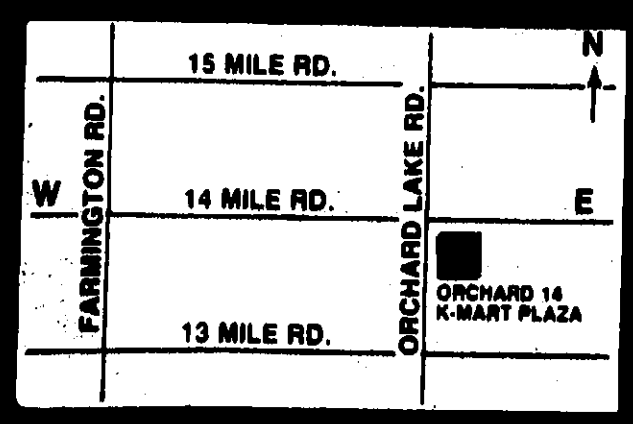
**BLANKET & COMFORTER DUVET COVERS**  
ASST SOLID COLORS AND HI-TECH DESIGNS

Compare	Compare
TWIN \$35.00	QUEEN \$42.00
FULL \$37.50	KING \$47.50

drapery boutique COUPON

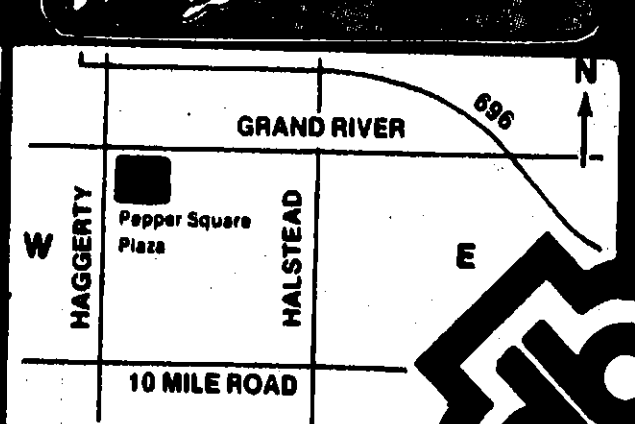
**\$19.88**

"Bargains Galore" Since 1969



**ORCHARD & 14 MILE CENTER**  
30858 Orchard Lake Road  
Farmington Hills  
(313) 626-4313  
Daily 9:30-6:00  
Mon & Thurs 9:30-8:30  
Open Sun 12:00-4:00

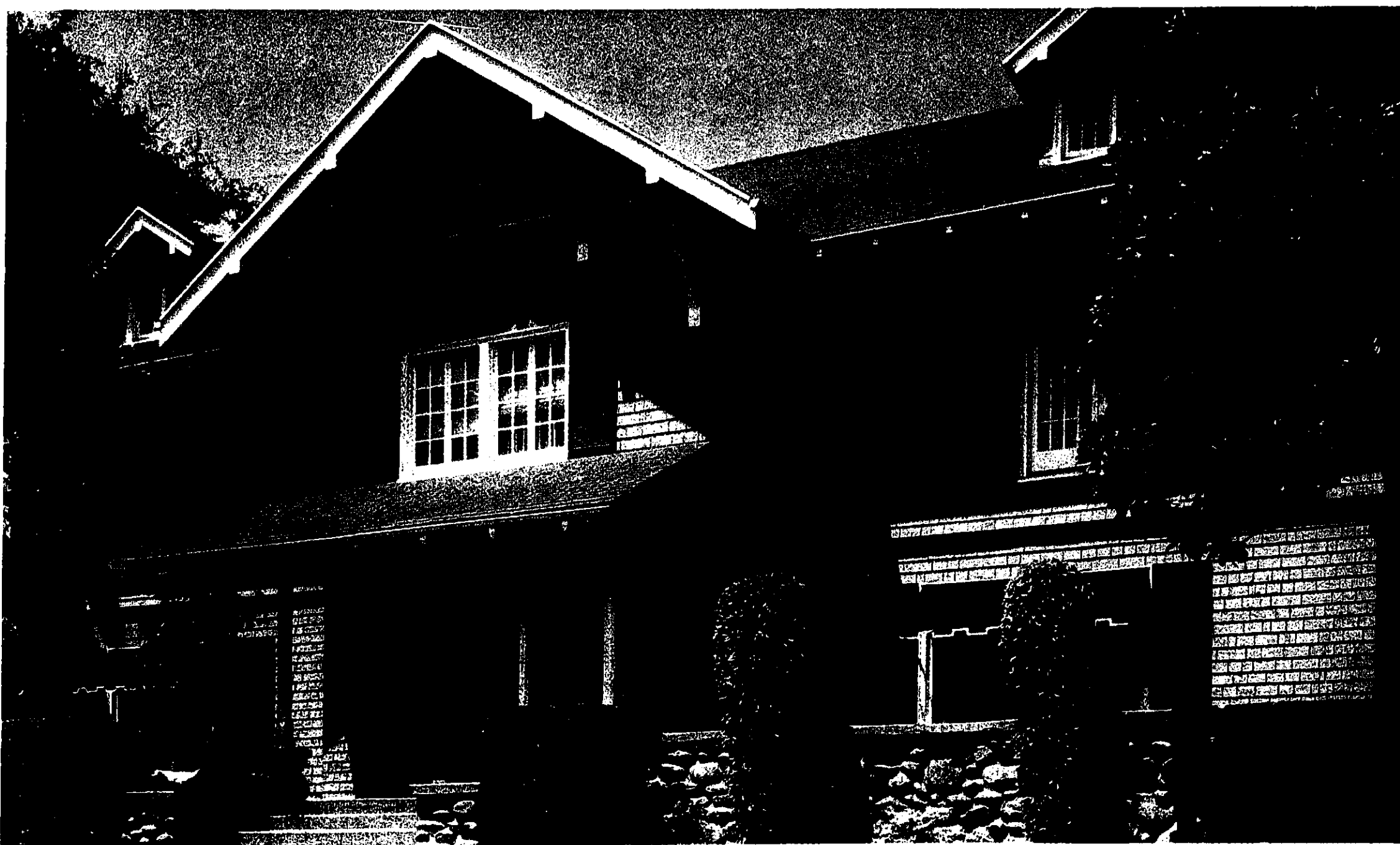
**GRAND RIVER & HAGGERTY** Pepper Square  
39253 Grand River  
Farmington Hills  
(313) 478-3133  
Daily 9:30-6:00  
Mon & Thurs 9:30-8:30  
Open Sun 12:00-4:00





COLDWELL BANKER  
**80**  
YEARS OF SERVICE  
1908 - 1988

# SHOWCASE OF HOMES<sup>SM</sup>



## OPEN HOUSE EXTRAVAGANZA

**Sunday, September 21st-Noon to 4 p.m.**

Come see our OPEN HOUSES this Sunday throughout the area. Make sure you register for our prize drawing. And find that dream home you've been looking for. See inside for complete details.

A MEMBER OF THE  
SEARS FINANCIAL NETWORK 

**COLDWELL  
BANKER** 

*The Home Sellers*

AMERICA'S LARGEST FULL SERVICE  
REAL ESTATE COMPANY



**COLDWELL  
BANKER**

# SHOWCASE OF HOMES OPEN HOUSE EXTRAVAGANZA!

**SUNDAY, SEPT. 21<sup>st</sup> 12:00 NOON TO 4:00 PM**

Fall is in the air and Coldwell Banker Real Estate is ready! On Sunday, Sept. 21st, we're having an OPEN HOUSE EXTRAVAGANZA from 12:00 noon to 4:00 p.m. Stop by any "OPEN HOUSE" on pages 3 thru 6

and register for a chance to win this exciting prize in our FALL SWEEPSTAKES:

**19"  
Color  
Television**

For additional OPEN HOUSE locations, see our display ads in the real estate sections of the Observer & Eccentric, Green Sheets East, Macomb Daily and the Daily Tribune.

**REGISTER TO WIN • FALL SWEEPSTAKES**



## FALL SWEEPSTAKES ENTRY FORM

*The Home Sellers*  
Please enter my name in the Coldwell Banker FALL SWEEPSTAKES, also provide me with information on:

- The value of my home in today's market
- How can I save 15 to 30% at Sears on purchases for my home.
- Career opportunities in real estate.

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State \_\_\_\_\_

Telephone \_\_\_\_\_

Coupon may be mailed to: 33030 NW Hwy., W. Bloomfield, MI 48033

Clip this coupon and bring it to any OPEN HOUSE on Sept. 21st, or drop it by any of our Metropolitan Detroit offices to register for our Fall Sweepstakes Drawing.

Rules: (1) Drawing to be held 10/6/86. (2) Chance of winning is dependent upon number of entries. (3) Winner to be drawn at random. (4) Must be 18 or older to be eligible to win. (5) No purchase necessary. (6) Winner need not be present to win. (7) Void where prohibited. (8) Coldwell Banker employees not eligible to win.

## SHOWCASE OF HOMES



**AUBURN HILLS** - Clean and comfortable! Low maintenance, tri-level, hardwood floors, fireplace in family room. 3 bedroom 1½ baths. Excellent location! \$64,900. Call 642-2400.



**AUBURN HILLS** - Oakland University area. Quad-level w/potential, 1500 sq. ft.; rural setting; lot - 76'x158'; aluminum siding; 3 bedroom; offering VA/FHA terms at \$57,900. Call 524-9575.



**BEVERLY HILLS** - Beverly Hills beautiful! Wonderful family home - 5 bedrooms, 2½ baths, family room w/fireplace, sliding door from breakfast nook to patio, heated inground pool. \$165,900. Call 642-2400.



**BEVERLY HILLS** - Lovely brick ranch in Beverly Hills. Patio off the family room. Finished basement and central air. \$95,900. Call 524-9575.



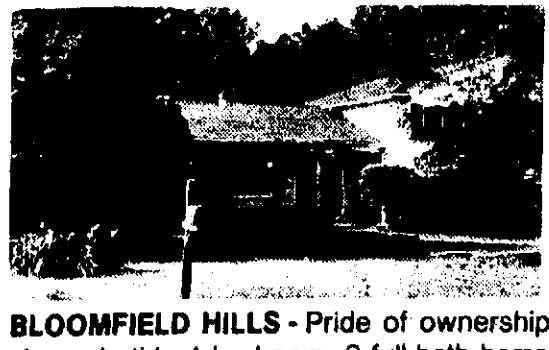
**BIRMINGHAM** - Beautifully landscaped. This charming Cape Cod near Quorton School has 3 bedrooms, 2 baths, large kitchen, 2 fireplaces, shake roof, and hardwood floors. \$235,000. Call 642-2400.



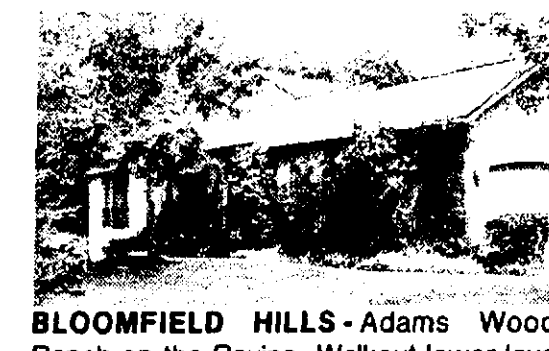
**BIRMINGHAM** - Classic Birmingham Tudor on lovely corner lot. Updated kitchen w/rich cherry cupboards, almond counters. 3 bedrooms - good closet space. Close to schools, parks. \$145,000. Call 642-2400.



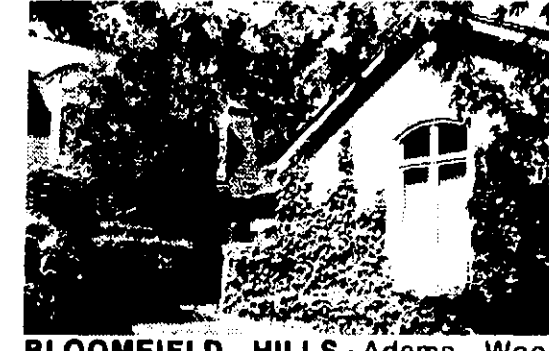
**BIRMINGHAM** - Bloomfield Hills Estate. Living room with fireplace DR, 3 bedroom family w/built-in BBQ & wet bar, indoor swimming pool, jacuzzi, sauna, patio, sun deck, many extras. \$289,000. Call 524-9575.



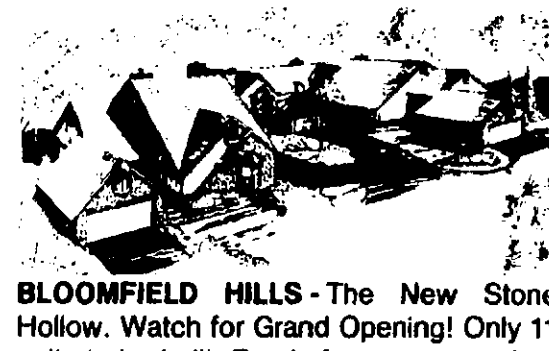
**BLOOMFIELD HILLS** - Pride of ownership shows in this 4 bedroom, 3 full bath home in Birmingham schools. Family room with fireplace. Also a library. Private setting. \$157,900. Call 642-2400.



**BLOOMFIELD HILLS** - Adams Woods Ranch on the Ravine. Walkout lower level, two decks, two stairways, summer kitchen, central garden, atrium, special moldings, beams. \$275,900. Call 642-2400.



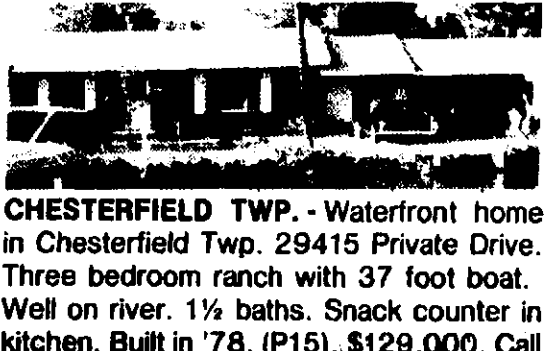
**BLOOMFIELD HILLS** - Adams Wood Townhouse. Great location. Very secluded, patio, excellent condition. Move in with little effort. 3 bedrooms, neutral decor. \$179,900. Call 642-2400.



**BLOOMFIELD HILLS** - The New Stone Hollow. Watch for Grand Opening! Only 11 units to be built. Ready for occupancy late fall and summer '87. Call 642-2400.



**BLOOMFIELD** - Bloomfield Hills Schools - four bedroom tri-level in Fox Hills, spacious, private yard. Lower level bath and bedroom. Pool & tennis courts in sub. Close to I-75. \$119,900. Call 737-9000.



**CHESTERFIELD TWP.** - Waterfront home in Chesterfield Twp. 29415 Private Drive. Three bedroom ranch with 37 foot boat. Well on river. 1½ baths. Snack counter in kitchen. Built in '78. (P15). \$129,000. Call 247-0060.



**CLAWSON** - Clawson Special! Open Sunday 12:00-4:00. 3 bed, 1 bath, two story frame base. Deck off dining room. \$43,900. Call 589-1344.



**CLINTON TOWNSHIP** - 20156 15 Mile. Enjoy carefree living in this 3 bed condo, 1½ baths, finished basement, patio, low maintenance fee. \$36,200. Call 296-3240.



**DETROIT** - Your own little ½ acre is waiting for you with this 3 bedroom brick ranch with a lovely landscaped lot. Enjoy the cool breezes in the cozy Florida room. \$56,900. Call 476-6636.



**FARMINGTON HILLS** - Motivated Seller! 3 BR brick ranch in central part of Farmington Hills. This house has it all plus Florida room & swimming pool. Excellent condition! Terms! \$68,500. Call 348-4700.

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SEARS FINANCIAL NETWORK  
**COLDWELL  
BANKER**

*The Home Sellers*

# SHOWCASE OF HOMES<sup>SM</sup>

**COLDWELL BANKER**



**FARMINGTON HILLS** - Farmington Hills Special! Just redecorated from top to bottom. Terrific starter or small family home. Stove & refrigerator will stay. Excellent buy! \$33,900. Call 348-4700.



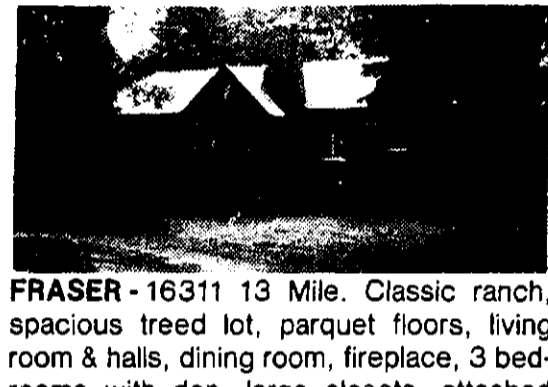
**FARMINGTON HILLS** - Star Ship Enterprise! A unique offering round house made of steel, stucco and cinder block. 4 bedrooms, a fifth on lower level, patio deck over a winding stream, trees everywhere. Studio with arched sky light, office or study, 40x16 exercise room in basement. Must be seen. \$146,500. Call 737-9000.



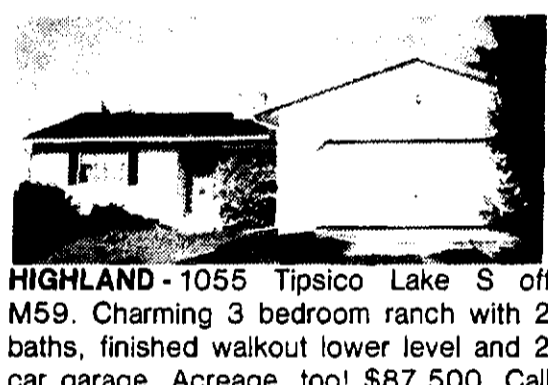
**FARMINGTON HILLS** - Could you ask for more? 4 bedroom ranch in mint condition. First floor laundry room. Family room, plus enclosed porch. "Fantasy pool," wood decking, plus, plus, plus! \$164,900. Call 737-9000.



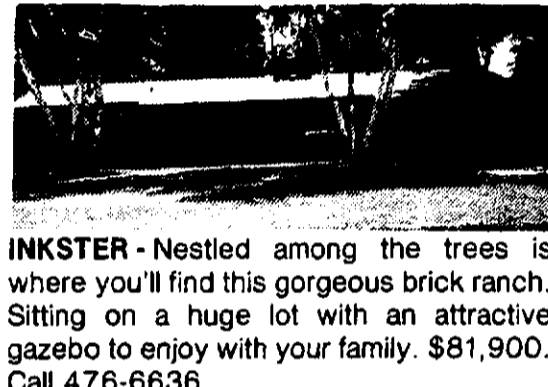
**FARMINGTON HILLS** - Rambling ranch on enormous lot in Farmington Hills will delight your eyes. Enjoy the jacuzzi or roam the land for a truly country atmosphere. \$124,900. Call 476-6636.



**FRASER** - 16311 13 Mile. Classic ranch, spacious treed lot, parquet floors, living room & halls, dining room, fireplace, 3 bedrooms with den, large closets, attached garage. \$73,900. Call 296-3240.



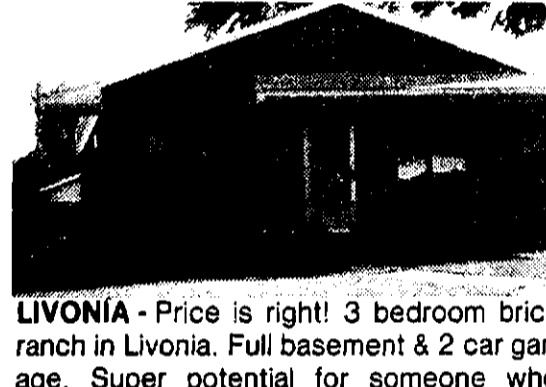
**HIGHLAND** - 1055 Tipsico Lake S off M59. Charming 3 bedroom ranch with 2 baths, finished walkout lower level and 2 car garage. Acreage, too! \$87,500. Call 348-4700.



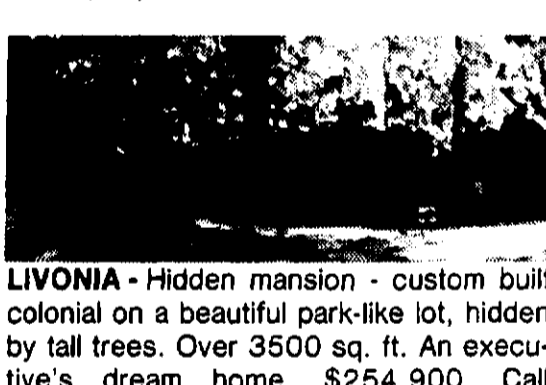
**INKSTER** - Nestled among the trees is where you'll find this gorgeous brick ranch. Sitting on a huge lot with an attractive gazebo to enjoy with your family. \$81,900. Call 476-6636.



**LAKE ORION** - Beautiful lake living in Lake Orion! Exciting 4 bedroom bi-level home, vast living space on 268 ft. frontage on quiet private access Lake Manistee. Spectacular view. Great swimming. \$189,000. Call 642-2400.

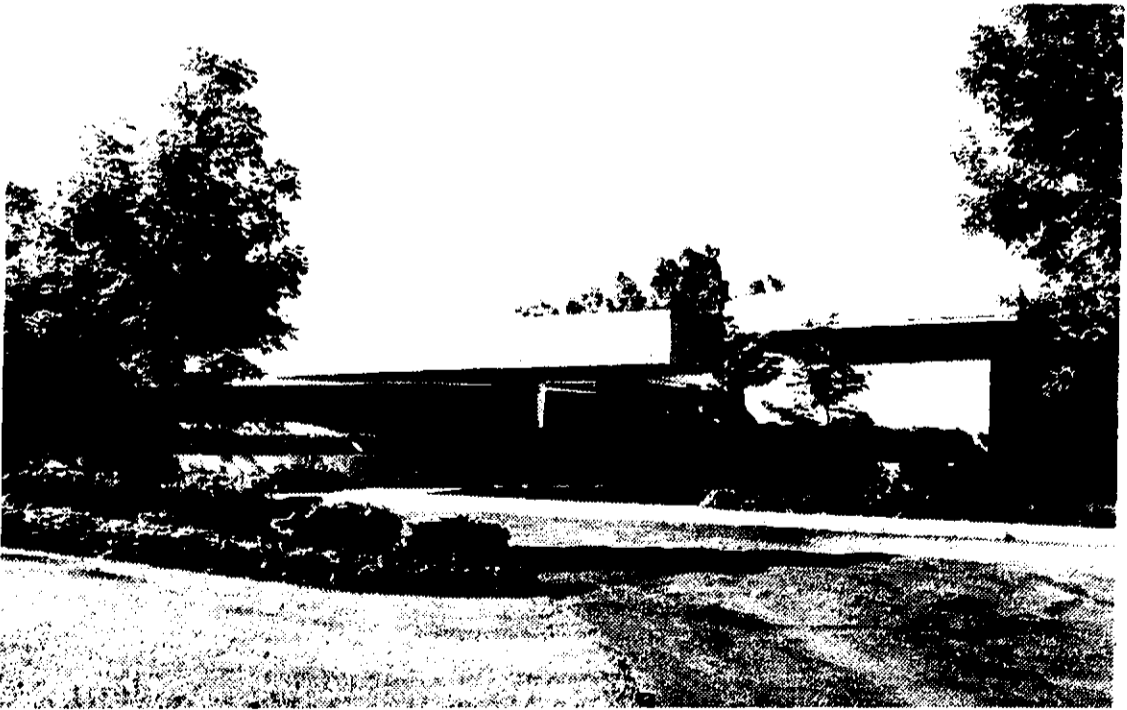


**LIVONIA** - Price is right! 3 bedroom brick ranch in Livonia. Full basement & 2 car garage. Super potential for someone who wants to "fix 'er up." Hurry up to see this one! \$49,500. Call 348-4700.



**LIVONIA** - Hidden mansion - custom built colonial on a beautiful park-like lot, hidden by tall trees. Over 3500 sq. ft. An executive's dream home. \$254,900. Call 476-6636.

## FEATURE SHOWCASE PROPERTY



## Elegant Franklin Village Estate

**FRANKLIN** - Fabulous multi-level contemporary on 5.89 secluded treed acres. Soaring cedar ceilings, atrium, wonderful custom built-ins, dream kitchen, 5 fireplaces, Travertine floors, ceramic tiled indoor pool, extensive use of solid oak. Call for your private showing. \$1,500,000. Call 642-2400.



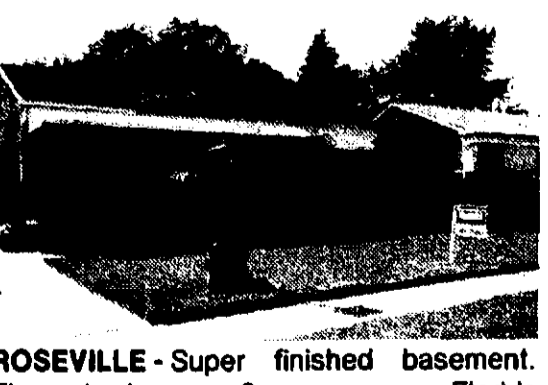
**MADISON HEIGHTS** - Exceptional value! Lovely 3 bedroom ranch in Madison Heights. Very clean home, eating area in kitchen, many extras. \$38,500. Call 524-9575.



**MADISON HEIGHTS** - Great starter home! Open Sunday 12:00-4:00, 3 bed aluminum ranch, all appliances stay, great starter home. \$41,900. Call 589-1344.



**OAK PARK** - Estate sale. Oak Park ranch, reduced for quick sale. 3 bedroom, 2 bath, den. Move in condition. Bring all offers. Only \$48,900. Call 737-9000.



**ROSEVILLE** - Super finished basement. Three bedrooms, 2 car garage, Florida room. Two refrigerators & stove remain. Built-in dishwasher. Half bath in basement. Wow! See today. \$54,900. Call 247-0060.



**ROYAL OAK** - North Royal Oak. Clean and neat three bedroom, updated kitchen, brown-tone carpet, fenced yard. Yours to enjoy for \$47,900. Call 642-2400.



**ROYAL OAK** - Desirable Cape Cod home in North Royal Oak. This home is as perfect inside as it is out! 3-bedroom, 2 baths, dining room, fireplace. Very nice! \$119,000. Call 642-2400.



**ROYAL OAK** - 3 bedroom - North Royal Oak. Lovely neighborhood. 3 bedroom, 2 bath, finished basement, 2 car garage. 2929 Maplewood - be our guests on Sat. 12-3 or Sun. 1-4. \$69,900. Call 524-9575.



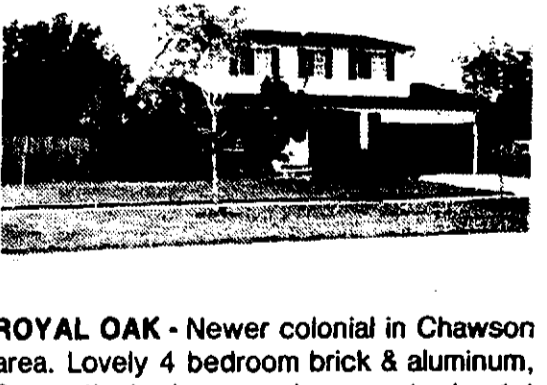
**ROYAL OAK** - This is a sleeper. Open Sunday 12:00-4:00. Super investment, great home with extra lot, front porch, family room. \$55,900. Call 589-1344.



**ROYAL OAK** - Cozy bungalow. 3 bedroom separate dining area, finished basement with wood-burning stove, dry bar, w/1/2 bath, 1 1/2 car detached garage. Fenced corner lot. \$53,900. Call 524-9575.



**ROYAL OAK** - Royal Oak brick ranch. Three bedrooms, one and a half baths, fenced in yard with two car garage. Full basement immediate occupancy. \$64,000. Call 524-9575.



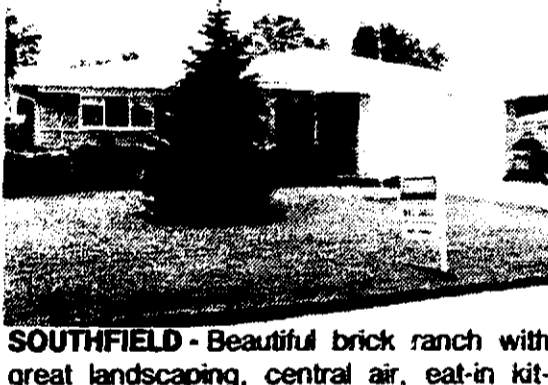
**ROYAL OAK** - Newer colonial in Chawson area. Lovely 4 bedroom brick & aluminum, 2 car attached garage, basement, plus 1st floor laundry, privacy fence, lot 100x119. \$115,000. Call 524-9575.



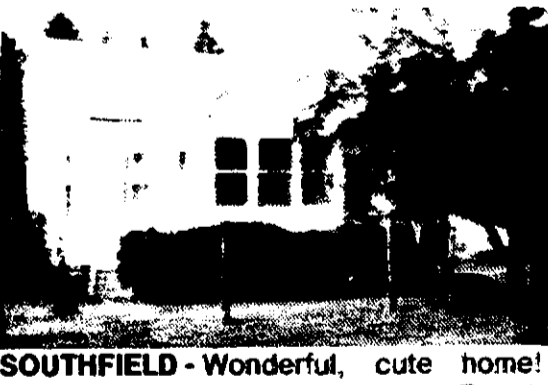
**ROYAL OAK** - This is a sleeper. Open Sunday 12:00-4:00. Super investment, great home with extra lot, front porch, family room. \$55,900. Call 589-1344.



**SOUTHFIELD** - Move in condition. 3 bedroom 1 1/2 bath, brick ranch on large corner lot. Quiet, tree lined sub. \$53,500. Call 642-2400.



**SOUTHFIELD** - Beautiful brick ranch with great landscaping, central air, eat-in kitchen, fireplace, first floor laundry, basement, fenced yard, sprinklers. \$67,900. Call 642-2400.

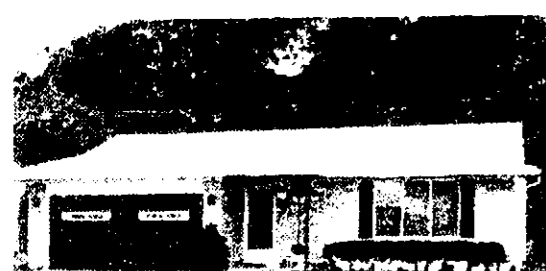


**SOUTHFIELD** - Wonderful, cute home! Adorable, lovely dead-end street. Treed. LR, DR, library, 2 bedrooms, garage, workshop. Full basement, additional 4 lots available at \$4000 per lot. \$39,000. Call 737-9000.



**SOUTHFIELD** - Southfield Gardens - large family home. 18830 Filmore. Large, 4 bedroom, 2 1/2 bath colonial with formal living room & dining room, large kitchen with built-ins - large family home! \$98,900. Call 737-9000.

# SHOWCASE OF HOMES <sup>SM</sup>



**SPRINGFIELD** - Move right into this 3 bedroom ranch. Family room leads to private landscaped lot. Newer neutral carpet, furnace and roof, central air, 2 car attached garage & more, more, more! \$67,500. Call 737-9000.



**WARREN** - 24431 Prairie Lane - Delightful ranch with 3 bedrooms, living room with dining "L", updated kitchen, finished basement, 2 car brick front garage, large lot. \$58,900. Call 296-3240.



**WEST BLOOMFIELD** - Simple assumption. Sharp 4 bedroom, 2 full, 2 half baths, perfect for entertaining, library, finished basement, sprinklers, all formica kitchen, central air & more. \$205,000. Call 737-9000.



**WEST BLOOMFIELD** - Bloomfield Hills Schools - elegance and charm! Custom built 4 bedrooms, 4 1/2 baths, central air, sprinklers, security alarm, and intercom, too. Many features to list. \$415,000. Call 737-9000.



**ST. CLAIR SHORES** - 20201 E. 10 Mile. Sharp 3 bedroom brick ranch with finished basement, 2 baths, built-ins, 2 car garage. \$51,500. Call 296-3240.



**WARREN** - Mechanic's dream. Excellent ranch in nice area. Kitchen completely remodelled, extra large lot, w/2.5 car garage. Owner very anxious. Make offer. \$58,500. Call 524-9575.



**WEST BLOOMFIELD** - Pride of ownership shows in this custom built quad-level home. Large open floor plan. Beautiful kitchen & baths. Large built-in pool & many other extras. \$199,500. Call 642-2400.



**WESTLAND** - Go suburban with this lovely 3 bedroom brick ranch in Westland. Convenience to Livonia schools, shopping and churches await you. \$59,900. Call 476-6636.



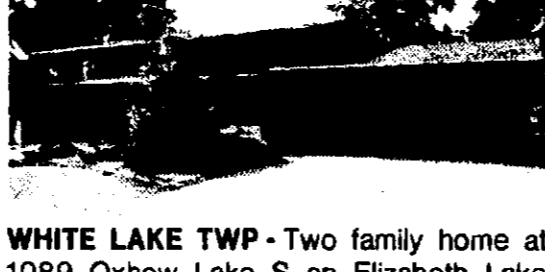
**STERLING HEIGHTS** - Open Sunday 12:00-4:00. 3 bedroom, 2 bath, tri-level, brick, Florida room, new roof, thermal windows. \$69,900. Call 589-1344.



**WARREN** - Move in condition. Open Sunday 12:00-4:00. 3 bedroom, 1 1/2 bath, brick ranch. Extra large garage, family room 23'x19'. \$59,900. Call 589-1344.



**WEST BLOOMFIELD** - Sharp, 3 bedroom brick ranch, Florida room, family room with fireplace, neutral decor, 2 car attached garage, treed lot. \$115,000. Call 737-9000.



**WHITE LAKE TWP** - Two family home at 1089 Oxbow Lake S on Elizabeth Lake from M59 to Oxbow. White Lake Twp. Newer 6 bedroom with 2 of everything else, fireplaces, too! \$119,900. Call 348-4700.



**UNION LAKE** - Move in condition. Stop by and see this 3 bedroom, 2 1/2 bath charmer. Ceramic foyer and kitchen, cozy family room, air conditioning, 2 car garage & much more! \$97,000. Call 737-9000.



**WEST BLOOMFIELD** - Location Plus! Charm and good taste describe this immaculate 4 bedroom home. Huge master bedroom suite, formal dining room, family room, wood deck, plus extras galore! \$169,900. Call 737-9000.

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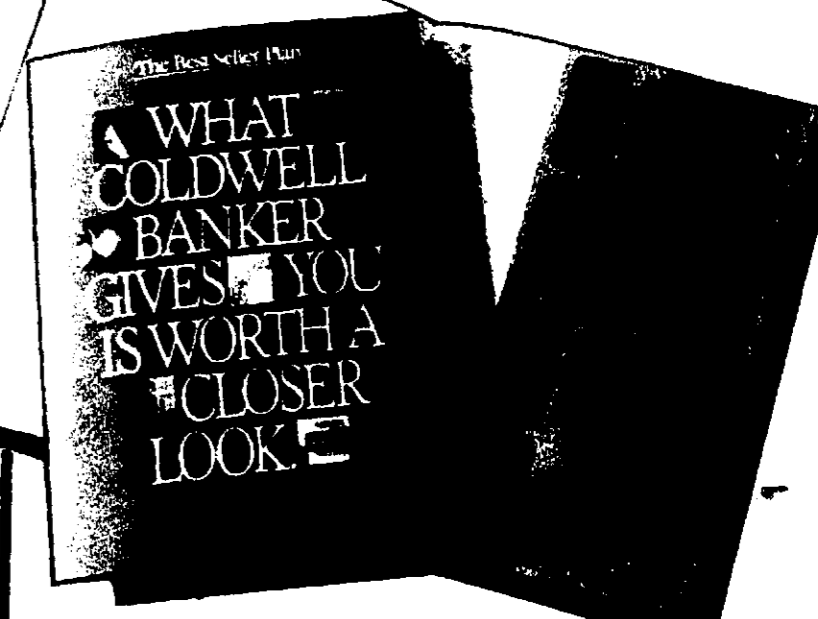
with discounts on travel and accommodations along the way to your new home from American Airlines, Hilton Hotels and Ramada Inns.

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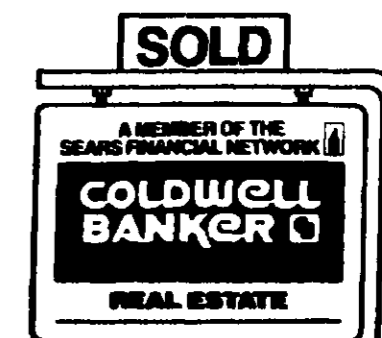
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Monday, September 29  
at 7:30 P.M.

Michigan State University  
Management Conference Center  
811 West Square Lake Road  
Troy, Michigan

R.S.V.P. (313) 737-9323 Virginia Staton



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