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WEDNESDAY
September 24, 1986

Volume 31
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Four Sections
38 Pages plus Supplements

also serving Wixom and Walled Lake

Living MAKING THE MOST
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Sports DOOM IN THE D
DRAGONS BURN NOVI/1D

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Haggerty/I-96 plans unveiled

Haggerty Road commuters now know where they stand — or idle. State Transportation Director James Pitz yesterday released official plans for extensive improvements to I-696 freeway and the freeway corridor in Western Oakland County.

Pitz confirmed those plans include commencement of construction by late 1988 or early 1989 of an interchange between Haggerty Road and the juncture of I-96/I-696/I-275 freeway in Novi.

The project also will include expanding traffic capacity in the Haggerty corridor north to Fifteen Mile (Maple) Road. The estimated cost of the work is \$22-\$35 million, approximately 95 percent of which will come from the Federal Highway Commission.

The planned improvements represent the follow-through of a commitment to improvements by Governor James Blanchard, who

toured the Haggerty corridor last July.

At Blanchard's direction, Pitz laid out a five-point, 5-year plan for improving traffic movement through the area extending from Telegraph Road (U.S. 24) west to I-96 at Novi. Estimates for the total cost of the regional improvements is \$59-76 million, most of it financed with federal highway funds.

According to Pitz, the highway improvement plan is designed to relieve daily traffic congestion and accommodate continuing traffic growth in one of the fastest developing areas of the state.

"The Michigan Department of Transportation has been studying the growth and traffic situation in this area for some time and now we have a blueprint for action," he reported.

"Governor Blanchard gave impetus to our efforts when he took a

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East Lake Drive closure debated

By BRUCE J. MARTIN
staff writer

The idea of closing East Lake Drive to through traffic sounded fine to the Novi residents living on the two-lane which winds along Walled Lake's east shore.

In Walled Lake and Wixom, it was a different story.

In response to presentations by Novi staff and consultants to the neighboring municipalities, officials of both Wixom and Walled Lake have drafted letters and passed resolutions opposing Novi's plan to place a cul-de-sac immediately south of the East Lake Drive/Fourteen Mile intersection.

The flurry of reaction to the proposed closing culminated at Monday's Novi City Council meeting in what amounted to an inter-community public hearing. For close to an hour, residents and representatives of all three cities debated the issue before the council voted to approve "in concept" the road closure and to eventually schedule a public hearing to air thoroughly all sides.

According to a letter directed to Novi from the Walled Lake City Council, Walled Lake business owners fear the closure will result in a loss of trade and decreased revenues.

The letter continues: "Fears were expressed about increased traffic creating even more delay in exiting or entering private driveways, the increased risk of traffic accidents, increased noise levels for residents to endure and the possible creation of 'bottle-necks' even worse than those that presently exist..."

... Council is dismayed that Novi is considering closing a road when Walled Lake is attempting to extend and improve existing roads to alleviate the traffic problems, not only in Walled Lake, but in surrounding areas also." The letter concludes by requesting Novi City Council delay action until further

Meyer: 'The safety and the welfare of children are more important than the extra time it takes to go a little further.'

research is done on the proposed closure.

Wixom Mayor Henry Mack ordered a resolution drafted which states residents of Wixom, Wolverine Lake, Walled Lake, Commerce Township and Novi who normally use East Lake Drive to drive to Twelve Oaks and West Oaks will have to find alternate routes. The resolution listed Beck Road to Twelve Mile, south Wixom to I-96 and South Lake Drive. It did not mention Decker Road, which parallels East Lake Drive immediately to the east.

In response, longtime East Lake Drive resident Debbie Meyers and newcomer Robert Melvin pressed their case for closure.

Meyers, a mother of four, said she feared for her children's safety because of reckless and impatient drivers along East Lake Drive, which actually intersects the front yards of most residents.

"Decker was supposed to eliminate the problem, and it just hasn't worked," said Meyers. "People are talking about being so inconvenienced, but all they have to do is go three-tenths of a mile at

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Gary Janicki of St. Clair Shores, Fred Porman of Livonia and David Gray of Pontiac were among the visitors who came to opening ceremonies for the new Michigan Vietnam Veterans Memorial in Oakland Hills Memorial Gardens cemetery in Novi Friday.

'Never forget'

Michigan MIAs saluted in Novi

By ANITA CRONE
staff writer

Michigan Remembers, a bronze plaque set in marble, commemorating the state's 75 servicemen still listed as missing in action from the Vietnam war, was unveiled Friday at Oakland Hills Memorial Gardens.

Amid moments of silence, interspersed with moments of eloquence, families of the servicemen watched as the American flag was lifted, revealing the names of the military men still missing. Each plate contains a space to list the date when the serviceman returns.

For some families, the day was bittersweet — "sweet" because they realized that there are people

who still remember 2,000 servicemen are still unaccounted for and "bitter" because each remembered the son, brother, father or boyfriend who went to Vietnam and never returned.

"Why would these people still hold prisoners of war," questioned Roy L. Knight III, president of the P.O.W. Committee. He got no answer from the 200 who came from throughout the state to the dedication.

"Help us father, never to forget," intoned Robert Larson, who gave the dedication prayer. "We will never forget, never forget, never forget," he promised.

Gerald Allan Holman's name is listed on the plaque. His parents, Joseph and Dorothy, who live in

Northville, were among the spectators.

Holman, who enlisted in the Navy, was shot down in the Gulf of Tonkin, Dec. 14, 1966, just one week before his carrier was scheduled to leave Vietnam.

"I will always remember coming home from work and seeing the Navy car in front of the house," Joseph Holman, who is now retired, said Friday. "I knew right then."

For his wife, the day the Navy came was even more difficult. "I knew that they didn't just come unless something had happened," she recalled.

Both Holmans say that although their oldest son's body was never

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Novi cite DNI

By BRUCE J. M
staff writer

Builders in Novi who haven't obtained sewer construction permits from the Department of Natural Resources may have a long wait before they get them.

Citing Novi's noncompliance with ammonia-nitrogen discharge standards at the Walled Lake-Novu Wastewater Treatment Plant and other violations of recently-approved DNR water quality standards, the department announced yesterday it will not grant new sewer construction permits until an agreement for managing wastewater treatment and disposal is reached, unless withholding the permits would retard improvements related to public health.

Further, the department has directed Novi city officials to gather specific information to allow re-structuring of a regional sewage interceptor system confounded when funding plans were rejected by Canton Township recently. (See story on Page 7A).

"They're raining missiles on Novi," City Manager Edward Kriewall told city council members Monday. But Novi is not alone.

Reportedly Novi is just one of many communities cited by the DNR in what local officials describe as a state-directed incentive to alleviate overburdened sewage disposal routes in the area.

According to the DNR, sewage overflows during heavy rainfall are causing human sewage to affect surface waters under recently approved DNR water quality standards.

The ban on new permits probably will remain in effect until a plan to remedy the action through an inter-community sewage interceptor is approved. Construction of such a facility is expected no sooner than 1988.

The DNR has reported sewage overloads at the Novi-Walled Lake Waste Water Treatment plant are causing problems from May 1 to November 30, when warm weather conditions inhibit the water purification process. Rainfall in particular poses problems, since the system must accommodate excess stormwater runoff.

William Stone, an environmental quality analyst for the DNR, said Monday that the discharged water poses no hazards to humans, but some aquatic life "may be affected" by the reduced levels of oxygen in the water.

"I've been out to the stream, and I haven't seen any ill effects," said Stone. "But it's something we have to survey intensively."

According to Kriewall, the DNR's decision to withhold the permit likely will not affect most short-range construction in the northwest part of the city.

"I've been talking with a couple developers since Friday and the ac-

Continued on 7

□ Salem snags new disposal route plan /7A

Blood drive set Thursday

The American Red Cross is urging local residents and business people to roll up their sleeves and join participants in the Novi Community Blood Drive tomorrow.

The blood drive takes place from 1-7 p.m. Thursday, September 25 at Holy Family Catholic Church, 34505 Meadowbrook Road between Ten Mile and Grand River.

Red Cross representatives have announced there is an acute need for donors carrying Type O blood; however, all blood types are needed. For more information or to make an appointment, contact the City of Novi clerk's office at 349-4300 between 8 a.m. and 5 p.m. daily.

Red Cross volunteers remind donors it is impossible to contract communicable diseases donating blood, since each sterile needle is used only once.

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GREEN SHEET

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Suspect bound for trial

The 45-year-old Novi man accused of raping a local woman in her Tree Top Meadows apartment has been bound over to face charges in Oakland County Circuit Court.

Patrick Gerald Hamlin of 41602 Manor Park Drive was bound over on all three counts following pre-trial examination before Judge Michael Batchik of the 52nd District Court in Walled Lake on Monday, Sept. 20.

Hamlin is charged with two counts of criminal sexual conduct in the first degree and a third count of breaking-and-entering an occupied dwelling with intent to commit first degree criminal sexual conduct.

Purpose of a pre-trial examination is to determine that a crime has been committed and there is sufficient evidence to believe it may have been committed by the suspect.

In addition to binding Hamlin over to stand trial on the charges, Batchik raised the bond from \$110,000 to \$100,000 on each of the three counts — a total of \$300,000. Hamlin remains

lodged in the Oakland County Jail.

The pre-trial examination was closed at the request of Prosecutor Laura Amtsbuechler of the Oakland County Prosecutor's Office. Amtsbuechler asked that the exam be closed on the request of the victim in the alleged sexual assault.

Hamlin originally was slated for pre-trial examination before Judge Batchik on Thursday, Sept. 11, but the exam was re-scheduled after Hamlin said he was unable to afford attorney's fees and asked for a court-appointed attorney. Harold Ironcroft has been appointed by the court to represent the defendant.

Hamlin is charged in conjunction with the rape of a Novi woman in her Tree Top Meadows apartment shortly before midnight on Aug. 27. Hamlin is a resident of the same apartment complex in which the alleged crime occurred.

The suspect is slated to be arraigned Oct. 7 before Oakland County Circuit Court Judge Stephen N. Andrews.

Ceremonies honor MIAs

Oakland Hills site of marker

Continued from Page 1

received, they hold out no hope that he is alive.

The dedication was also hard on Oakland County Commissioner John Calandro (R-Now), who along with State Representative Willis "Bill" Bullard (R-Milford), presented a county commission framed resolution to Knight, noting as he did so that "for the grace of God, it could have been my name on that plaque."

The ceremony itself was not marked by tears, but rather by resolve from each participating spectator, as well as a flyover by three planes from the 127th tactical wing at Selfridge Air National Guard base. As the planes flew overhead, silence engulfed the participants, the same silence that occurred as Keith King read aloud the names of the servicemen whose names are enshrined on the plaque.

"This is not an end, nor is it a beginning," explained Marty Eddy, chairperson of the Michigan POW Committee. "It is simply a tribute to the men who served."

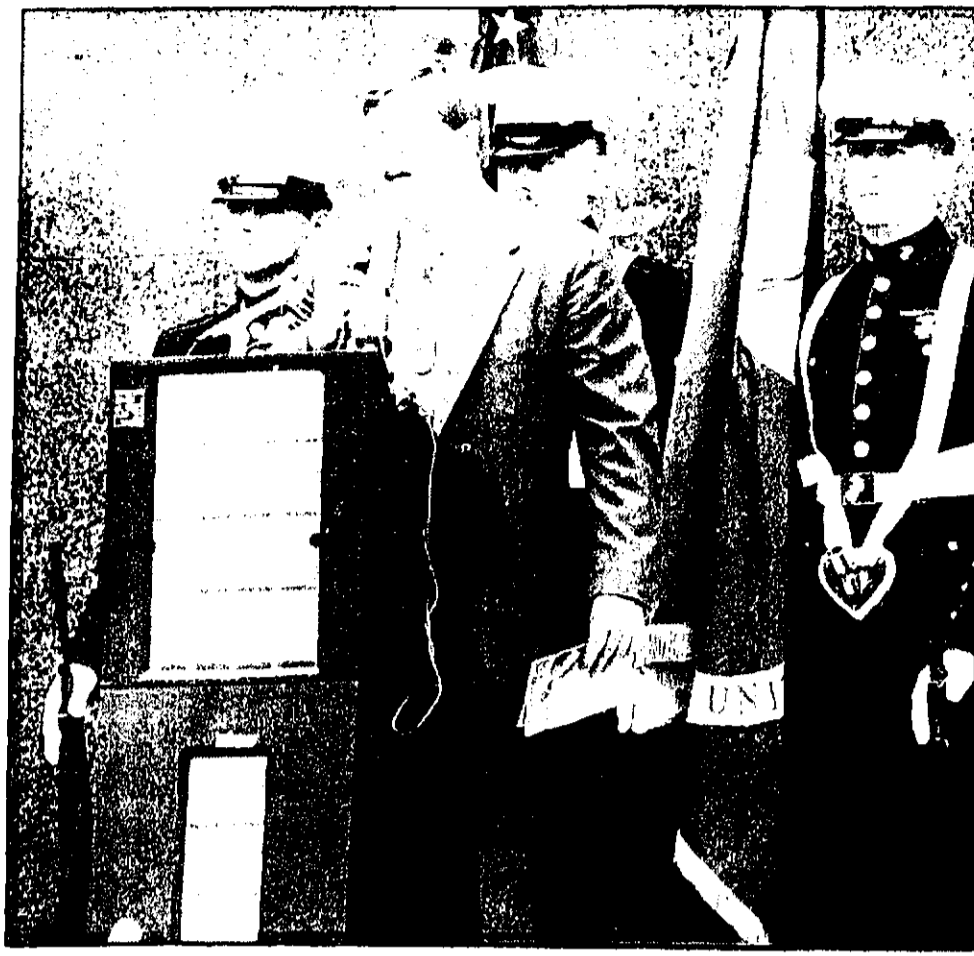
She explained that the idea for the memorial, the first in Michigan and believed to be the first in the country to MIAs, originated with Jonathan Tobias at the cemetery.

"He came to the committee wanting to do something to remember the MIAs. We talked about it, and the memorial was created," Eddy said.

Tobias, the assistant manager at Oakland Hills, said the idea for the memorial was generated after a business meeting with a former POW who managed to escape from his South Vietnamese captors.

"He wanted to talk that day and I evidently wanted to listen," Tobias said.

About a month and a half later, after having discussed the idea for the memorial with his bosses, Tobias said he was rummaging through a bucket that had belonged to his



Oakland Hills owner William Eldridge addresses gathering

"This is not an end, nor is it a beginning. It is simply a tribute to the men who served. (Jonathan Tobias) came to the committee wanting to do something to remember the MIAs. We talked about it, and the memorial was created."

— Marty Eddy,
Chairperson, Michigan POW Committee

father and found a lighter inscribed with the name, Larry Prieur, and the design of the Mount of Vigilance in Vietnam.

"I remembered then, and realized that I had forgotten," Tobias said. Now, a year and a half later, Tobias said he won't be able to forget — the completed project adorns Oakland Hills.

Tobias said the cemetery owner,

William Eldridge, donated the cost of the memorial, in excess of \$30,000. In addition, Paul Marshall from Matthews International, a manufacturer of bronze memorials, took Tobias' rough sketch and went to the foundry where the idea was translated into a final sketch.

The finished product arrived in Novi on Sept. 17, just two days before the formal unveiling.



Vietnam veteran Marty Griffin pauses for prayer

NOTICE - CITY OF NOVI REQUEST FOR BIDS - SALE OF USED CARS

The City of Novi will sell four (4) automobiles and one (1) dump truck by sealed bid. Bids will be received until 2:00 p.m., prevailing eastern time Wednesday, October 1, 1986 at the Office of the City Clerk, 45225 W. Ten Mile Road, Novi, Michigan 48050.

- 1 - 1981 Black Plymouth Fury - 1P3BR27N1BA116249
- 1 - 1978 Gold Aspen - NL41GBF153325
- 1 - 1979 Burgundy AMC Concord - A9A057E256364
- 1 - 1982 Plymouth Gran Fury - Gray Metallic 2P3BB28N6CR187420
- 1 - 1973 Green Ford Dump Truck - Green F75FVQ7527

These vehicles are being sold as is. Vehicles may be inspected at the City of Novi DPW Facility, 26300 Delwal, Novi, Michigan 48050.

(Notice Dated: 9/23/86)
(9/24/86 NR, NN)

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Section B

GREEN SHEET

Sliger/Livingston East

Want Ads
INSIDE

Wednesday, September 24, 1986

Heslops turn perseverance into success

By KATHLEEN MUTH

As so many Americans do, Ron and Barbara Heslop talked a lot about going into business for themselves.

But, unlike most people, the Heslops did it, and Heslop's Inc., unlike most business ventures, has turned out to be a great success.

Heslop's Inc. began as a little shop in Livonia called Yankee Peddler Cards and Gifts. From his well-appointed office at the corporate headquarters in Novi, Ron recalls, "Barbara ran the store by day. For the first three years I worked another job and went in to the store at night."

Barbara remembers that time well. "Our warehouse was our garage in Country Place and our delivery van was our Pinto station wagon. Just before Christmas (the busiest season in retailing) we would move both cars out of the garage. The garage was filled to the top with merchandise. We had boxes in closets and under the beds."

"The day we opened, we were so green," Ron says. "I didn't even know how to operate the cash register. I was making change for customers out of my pocket. We couldn't have been any greener."

"We didn't know anything about reordering merchandise..." Barbara says.

"We saw a pile of catalogs in the back room," Ron laughs at the memory. "We thought we had to do all our ordering by mail."

"That was before we knew about suppliers or trade shows," says Barbara.

"We learned a lot with

perseverance and hard work we overcame our own ignorance," Ron says.

Today, Heslop's Inc., just recently renamed from Yankee Peddler, has 15 stores throughout Michigan, primarily located in major malls including Twelve Oaks Mall, and 35,000 square feet of office and warehouse space in Novi's Novex Industrial Park.

"The name, 'Yankee Peddler,' fit our original concept," Barbara says. "Cards, gifts, and collectibles. It wasn't until we opened our fourth store in 1979 that we really got into tableware."

"What's known in the trade as table-top products," Ron says.

"Fine china and glassware," Barbara explains.

It is the concentration on table-top products for which Yankee Peddler, now Heslop's Inc., has become known.

Typically, passers-by are drawn to a Heslop's store by the colorful patterns of bone china and the reflected light of faceted crystal in the windows.

Inside, tables stacked with casual dinnerware form aislesways. There are rows of mug-holding display racks and floor-to-ceiling wall-niches filled with kitchenware. The low-key, inviting atmosphere entices the visitor inward.

"It has to look good," Ron insists. "The quality of the product is not enough, he says. "I don't care how good it is, if it doesn't look good, no one will buy it."

Barbara Heslop's corporate responsibilities include merchandise selection and marketing — "hanging



Ron and Barb Heslop started their multi-million dollar business in the garage of their Novi condominium

a plate on the wall and convincing a couple that it would look good in their home." Her influence can be seen in each store.

Toward the middle of a Heslop's store and leading to the back are rows and rows of wall-mounted plates, Wedgewood, Mikasa, Lenox, Spode — names often found in bridal registries. At dinner table height, five-piece place settings are accompanied by silver and glassware.

Typically, passers-by are drawn to a Heslop's store by the colorful patterns of bone china and the reflected light of faceted crystal in the windows.

Most department stores find it a

very expensive investment to carry stock. They sell pre-packaged sets or they special order," Ron says. "We want to be competitive; to give the customer the best price and to have stock available. Price can bring people to the store; service keeps them coming back."

An important part of customer service is stock availability. If merchandise is not in stock in the store, a phone call to the Novi warehouse will

have it there for customer pick-up the following day.

The Heslops have what they describe as a "natural partnership," she runs the retail operations — merchandise selection, personnel, marketing; and he handles the corporate operations — financing, market research. "The day-to-day work" of the corporation.

Continued on 3

MICHIGAN REMEMBERS

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Assistant Manager Jonathan Tobias unveils memorial

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NOVI — Move right in. Newly decorated 4 bedroom Colonial with 2 1/2 baths, family room, fireplace, wet bar, 1st floor laundry, Central air, fabulous rec. room, insulated windows plus storm, automatic sprinkler, attached 2-car garage with opener. \$129,900. Call 478-9130 ERA Rymal Symes

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Business Briefs

THE QUANEX CORP., parent company of South Lyon's Michigan Seamless Tube Division, has reported a net loss of \$3.7 million or 30 cents a share in the third quarter ending July 31. Sales for the three-month period were \$72.6 million, down 10 percent from the \$81 million reported in the third quarter of 1985. The Houston-based corporation reported an operations loss of \$4.4 million for the most recent period, as compared to a \$600,000 loss a year ago.

The company enjoyed a net profit of \$1.8 million, or 15 cents a share in the third period of 1985.

Continued weak demand and pricing at the company's MacSteel-Arkansas facility, were blamed for operating losses reported from the third period. Quanex also reported a large drop in sales from 16 percent to three percent—to the energy exploration and production market.

Quanex laid off 64 employees from the MacSteel-Arkansas facility in July to reduce operating costs.

The corporation also announced that its board of directors has declared a dividend of one preferred stock purchase right on each outstanding share of Quanex common stock. The move is designed to send off "advisory and coercive takeover tactics" sometimes used by corporate raiders.

The purchase rights, which would not prevent a friendly acquisition of the company, are being distributed to protect stock investments and do not signal an impending takeover attempt, according to Quanex officials.



FASHIONS A-HEAD, a family hair care center, has opened its doors for business at 4137 West Ten Mile in Novi. Fashions a-head is located east of the Cone Zone at the Ten Mile/Meadowbrook Road intersection.

The hair care center is owned and operated by Cathy Leonard Rogers (above). A longtime Novi resident, Rogers graduated from Novi High School in 1979. She received her professional training at the David Presley School of Cosmetology in Royal Oak, graduating in 1980. She has worked previously in salons in Brighton and Union Lake before opening her own salon in Novi. Her brother, Tom Leonard, owns Willowbrook Farm at Ten Mile and Beck Road in Novi.

Fashions a-head offers complete hair styling and hair cutting services for men, women and children. Special services include eyebrow waxing, manicures, ear piercing, perms, highlighting and coloring.

The salon also carries Nexus and Paul Mitchell products, and currently has a staff of four stylists.

Hours are Monday and Friday from 9 a.m. to 5 p.m.; Tuesdays, Wednesdays and Thursdays from 9 a.m. to 8 p.m.; and Saturdays from 9 a.m. to 4 p.m. Appointments are recommended, but walk-ins will be accepted. Call 477-6041 for appointments or more information.



THE WESTERN WAYNE/OAKLAND BOARD OF REALTORS has awarded the Life Member Award by the Michigan Realtors Political Action Committee (RPAC) during the Michigan Association of Realtors' MAR Government Affairs Days recently in Lansing.

RPAC is comprised of real estate professionals who have united to compete for a leadership role in shaping the government. The role of RPAC is to protect private property rights and promote private property ownership.

The award is presented to the board with the most Life Members for the current year. A Life Member contributes \$200 per year for five years. Members must be paid for the current year if they are to be counted.

The Western Wayne/Oakland Board received the award as it has 15 new life members.

GITFIDDLER MUSIC will celebrate the grand opening of its new store at 100 South Commerce in Milford on Saturday, Oct. 11, with live music, food, a raffle and a raft of "grand opening" specials.

The new Milford store is owned and operated by Tom Rice (above), who has run The Giftiddler in Northville for the past 13 years. Rice is the sponsor of the popular Folk and Bluegrass Festival in Northville for the past 10 years as well as The Raven Gallery, which features top entertainers in the field of folk and bluegrass music.

Rice said the Milford store will be similar to the Northville store, offering instruction in all stringed instruments, band instruments and piano in addition to vocal lessons. Experienced instructors will be available to provide lessons on guitar, banjo, fiddle, violin, mandolin and both Appalachian and hammered dulcimer. Instruction on all band instruments — woodwinds, brass and percussion — also will be offered.

The store also will carry all stringed instruments, band instruments (new and used), electric guitars and amplifiers, plus a full line of sheet music, books and accessories for all instruments. Repair service for all instruments also is available.

"We want to provide the same service we've rendered successfully in Northville for the past 13 years to a pleasant downtown community like Milford," said Rice.

"All our instructors are accomplished musicians and experienced teachers, and we place strong emphasis on a family orientation," he added. "We focus attention on the individual student. Anyone who wants to learn to play an instrument can learn to play it at the Giftiddler."

Hours at the Milford Giftiddler are 10 a.m. to 9 p.m. Monday through Thursday, 10 a.m. to 7 p.m. on Friday and 10 a.m. to 6 p.m. on Saturday. Call 685-9200 for more information.

MARK SANCRANTE of Northville has been appointed director of pharmacy systems by Perry Drug Stores, Inc. Sancrante will oversee operations for Perry's store pharmacy computer systems and manage claim processing for the company's 204 drugstores.

Sancrante, 33, comes to Perry from 3PM in Livonia, where he was manager of claims processing. He previously worked for Perry from 1976-79 as a pharmacy manager and then joined the Meadowbrook Corner Drug Store in Rochester.

Sancrante received a bachelor's degree in pharmacy from the University of Michigan in 1976 and also holds a master's degree in business administration from Oakland University in Rochester.

ROBB L. HOWELL of the Aid Association for Lutherans (AAL) has been honored for passing the \$30 million mark in career sales of life insurance. An associate of the Patrick M. McDonald Agency of AAL in Plymouth, he has many clients in the Novi/Northville area.

Howell joined AAL's field staff in 1969 and has been honored 12 times by the association for outstanding sales and service to members. In addition, the National Association of Life Underwriters awarded Howell its National Quality Award five times and its National Sales Achievement Award seven times.

AAL, the nation's largest fraternal benefit society, provides 14 million members in 6,400 nationwide branches with insurance and other financial services. AAL's home office is located in Appleton, Wis.

PRICE POINT JEWELRY is celebrating its grand opening in the Pheasant Run Shopping Plaza on Grand River Avenue in Novi.

Price Point Jewelry specializes in quality, selection and discount pricing on its entire collection of 14k gold jewelry, diamonds, stone rings, watches, clocks, cultured pearls and fashion jewelry.

To celebrate its grand opening, the store is having a free drawing for three prizes. First prize will be a \$500 gift certificate, second prize is a \$250 gift certificate and third prize is a \$100 gift certificate.

To register for the drawing it is necessary to visit the store between Sept. 24 and Oct. 31 and fill out an entry form. No purchase is necessary. Everyone who registers will receive a \$5 gift certificate from Price Point Jewelry. The prize drawing will be held Nov. 1.

MARGO GORCHOW, BSN, has been appointed executive director of the Health Development Network at Botsford General Hospital in Farmington Hills.

A native of Chicago, Gorchow earned her BSN degree from the University of Illinois in 1969. She was associated with the Adult Psychiatry Program at the University of Michigan from 1969 to 1972 and worked as a public health nurse and diabetes educator for the Oakland County Health Department from 1972 to 1983.

Gorchow has served as an instructor in community health nursing at Madonna College. She joined Botsford General Hospital as a health education coordinator in 1983.

Newlyweds need to consider finances

Money Management

Are you about to get married? If so, the word "planning" probably has taken on a new dimension as you make the seemingly endless decisions leading up to the big day.

Thinking ahead, says the Michigan Association of CPAs, is also the key to financial stability, especially for newly married couples.

Your tax liability should be one of your first concerns. Determine your tax situation, taking into consideration the benefits of filing either joint or separate returns. In most cases, married couples pay less tax by filing jointly, which allows the use of joint return rates.

Drop in new listings slows home sale pace

The continued decline in new listings may be helping slow the pace of 1986 home resales, according to Metro MLS, the state's largest multiple listing service.

"Sales by our members in August dipped to 1,562 detached homes and condominiums," said Metro MLS President Joanne Bryngelson. "This was 146 fewer than July and down some 10 percent from a year ago."

She said at the same time listings this year are running nearly 12 percent under 1985 figures with August showing a decline of more than 15 percent.

A good budget will reduce stress and pressure from not properly managing finances. It will improve financial control by helping you identify priorities, set aside money and even help you keep records and clear up misunderstandings about how money will be used.

As you do your projected budget, you may want to take time to talk about those things you want to buy or achieve. Knowing how each one of you wants to finance those goals and dreams can indeed prevent misunderstandings and help foster a financially secure marriage.

"We are seeing an increased move toward a seller's market," Bryngelson stated. "Sales this year remain nearly 10 percent above last year, the second best on record, and continue to surpass those achieved at this point in 1978, which set the record."

She said that, while home sales historically slow down moving into the fall and winter months, the market may be aided this year by further easing of interest rates. This should come as a follow-up to the recent drop in the prime lending rate by most financial institutions, she added.

Hilton announces national relocation service

In partnership with eight national companies, Hilton Hotels Corp. has launched "America on the Move," a national relocation network designed to capture a substantial share of America's multi-million dollar temporary lodging market.

After six months of field testing at Hiltons in five major market cities, "America on the Move" was judged ready for system-wide distribution.

The statistics of the relocation market are impressive. Each year nearly 17 percent of all Americans relocate. It is further estimated that executive transferees make at least three trips to the area where they will move. With the "America on the Move" network of business partners, Hilton plans to tap this market segment.

Heslops reap rewards

Continued from 1

They agree that the challenges of their business are in "selection of the right merchandise, location, financing, adequate and timely distribution of merchandise to the stores and public relations." For the Heslops that adds up to customer service.

"We're very fussy about customer service," Barbara says.

"Especially when it's our name on the door," adds Ron.

It is this focus on customer service that the Heslops credit for their success. "We are the largest independent retail dealer of tabletop products in the United States. If you include department stores, we are still in the top 10 nationwide," says Ron.

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130 5 1/2 P. gasohli w/32" mower	SALE \$1670.00
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210 21 H.P. w/48" mower	SALE \$3138.00
212 21 H.P. w/48" mower	SALE \$3286.00
214 21 H.P. w/48" mower	SALE \$3441.00
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NEW RALLYE GT \$69.95
STEELERS \$45.95
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Laurel Pharmacy, Laurel Aire • 4870 Clark, Ypsilanti • 434-6220
Laurel West • 3745 Jackson, Ann Arbor • 769-7139

PIETI BROS. POOL

2545 E. Grand River - Howell
30735 Grand River - Farmington
313/478-4978

Table listing local call services, newspapers, and shopping guides with contact information for Northville, Milford, Brighton, and Farmington.

ADVERTISING RATES section detailing costs for Wednesday Green Sheet, Classified Display, and other advertising options.

absolutely FREE 001 Absolutely Free section featuring various services like Animal Rescue, Arcade Soccer, and various classified ads.

Real Estate Inc. INC. REALTORS advertisement for Northville + Novi 348-6430, featuring a 'How to Buy a Home' brochure.

Slinger/Livingston Publications GREEK SHEET EAST CLASSIFIED ADS

012 Absolutely Free 010 Special Notices 013 Card of Thanks 021 Houses. Various classified advertisements including real estate listings and personal notices.

DOG WALKING service advertisement for RICK SMITH, offering dog walking services in the Farmington Hills area.

The Very Finest Every MALIK HOME advertisement for Malik Master Builders, emphasizing quality construction and service.

LOT OWNERS! GENTRY REAL ESTATE advertisement for a large lot in Brighton with a complete price of \$69,900.

Carol Mason Realty advertisement for a new starter or retirement home available today in Farmington Hills.

Schwitzer Real Estate, Inc. advertisement for a better home in Farmington Hills, featuring a large ranch home.

DOG WALKING service advertisement for RICK SMITH, offering dog walking services in the Farmington Hills area.

ASK FOR RICK SMITH advertisement for a large ranch home in Farmington Hills with 7 bedrooms and a pool.

Century 21 REAL ESTATE advertisement for a beautiful home in Farmington Hills with 4 bedrooms and a large lot.

DOG WALKING service advertisement for RICK SMITH, offering dog walking services in the Farmington Hills area.

Century 21 AUCTION advertisement for 21 parcels totaling 335 acres in Livingston County, available for sale on October 4, 1986.

165 Help Wanted

WOMAN needed, 2 to 6 p.m. Haggerty & Mite area. Cooking light housekeeping. Wages \$3.50. Call (313)486-678.

167 Business Opportunities

BUILDING LICENSE SEMINAR
Building trades professionals. Seminar on building codes and regulations. Nov 11-12. \$150. Call (313)486-678.

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1968 Dodge 4x4. Automatic, power steering, power brakes. Call (313)486-678.

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'85 NEW YORKER \$9900

'85 Plymouth Voyager AM/FM, cruise, running boards	'84 Dodge Caravan 5 spd, cloth	'85 Dodge D-50 Pickup AM/FM, cruise, cap.	'81 Renault LeCar
\$9200	\$8800	\$2995	\$1799

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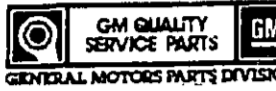
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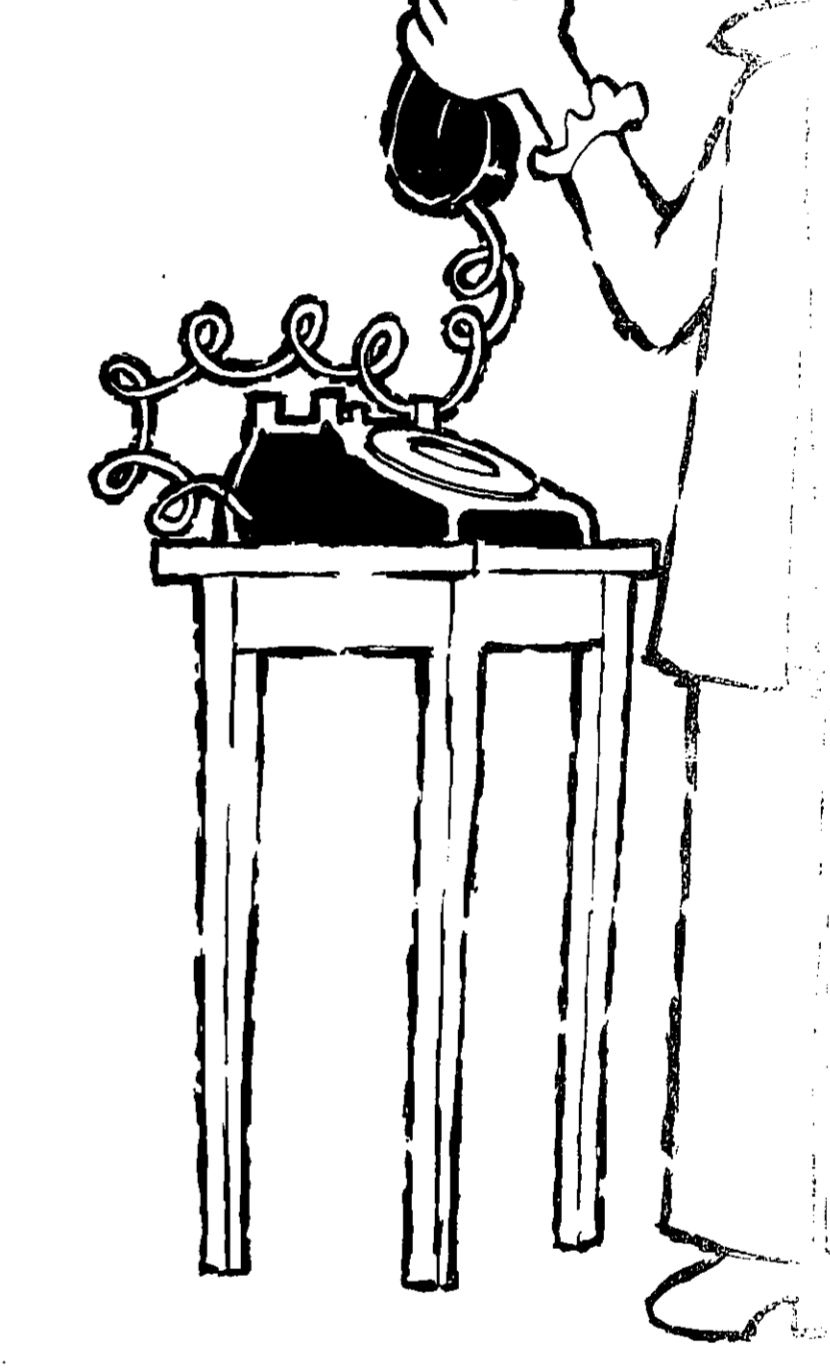
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2.9% FIXED ANNUAL PERCENTAGE RATE FINANCING ON MOST MODELS
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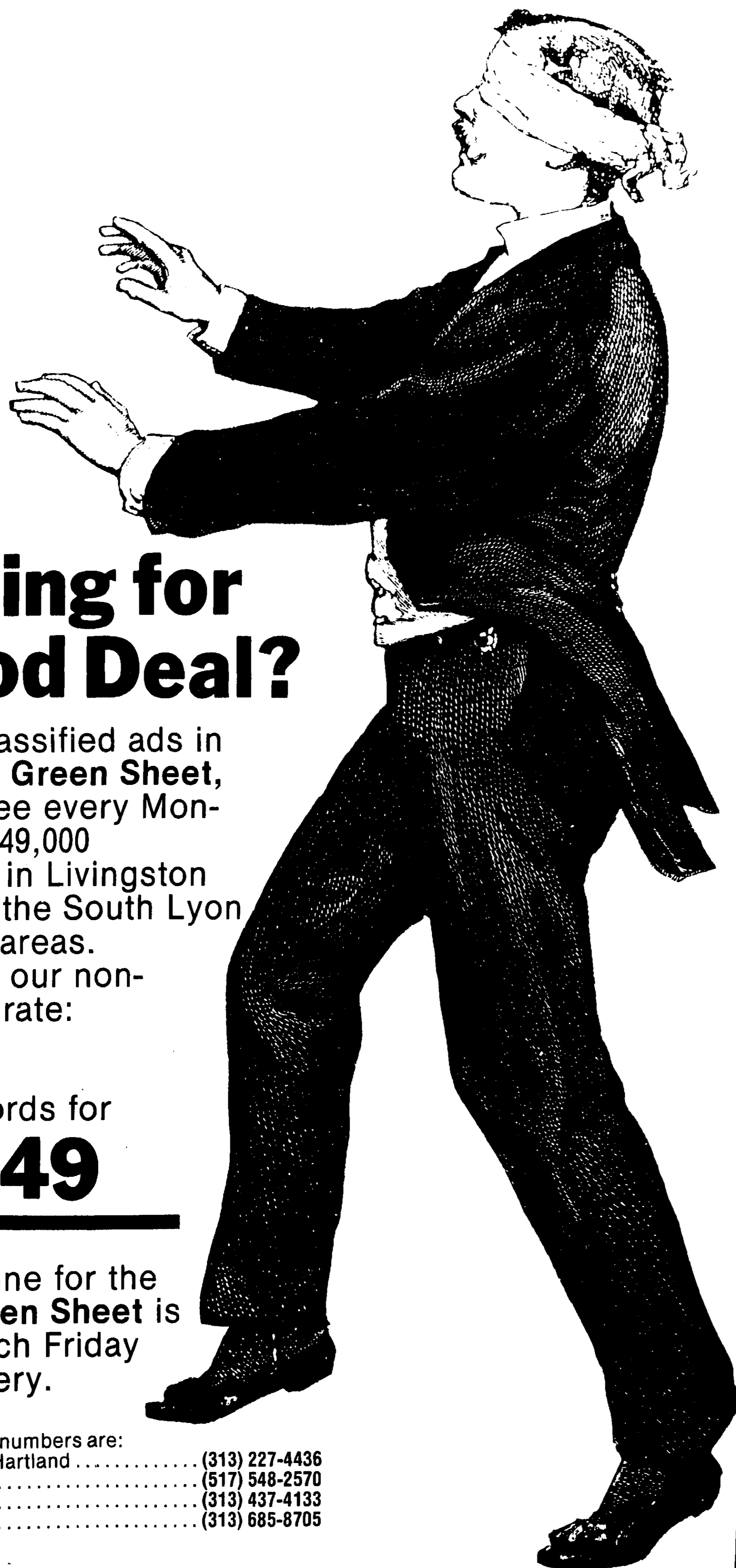
the fairy godmother secret is out!

Don't let that "magic wand" fool you! She's tried to make us believe that with a wave of that wand, she can turn pumpkins into carriages, mice into white horses and rags into white gowns.



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WEDNESDAY One call places your ad in over 64,000... HOWELL (517) BRIGHTON NOVI NORTHVILLE SOUTH LYON MILFORD CLASSIFIED AD DEADLINE FRIDAY 3:30 P.M.



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the NOVI NEWS

SESQUICENTENNIAL:
Novi committee sets organizational meeting/2C

INSPIRATION:
Famed artist finds creativity in nature/6C

1C

CAREER CHANGE:
New minister gets fulfillment in church/3C

CAMERA MAN:
Doctor's orders led to photographic hobby/5C

WEDNESDAY
September 24,
1986

In search of THE NEW LOOK

by Michele M. Fecht

Before you read any further, it should be pointed out that when the staff of *The Northville Record* and *The Novi News* first discussed doing a story on beauty makeovers, the author of this article was not in attendance at the meeting. Actually, I thought it sounded like a terrific idea... until I saw my initials scratched into the margin of the story list. It wasn't the primping and pampering that bothered me, it was the idea that someone (i.e. staff photographer Jerry Zolynsky) would be documenting this metamorphosis.

After reluctantly agreeing to serve as the subject (I'm expecting some sort of monetary compensation for all this), I contacted the very gracious and cooperative cosmetologists at Lord and Taylor's beauty salon at Twelve Oaks. Salon manager Martha Smit offered us use of the salon and Kim Alessi agreed to take us through an Adrienne Arpel makeover step-by-step.

Having treated myself to a similar makeover about a year ago (I know what you're thinking: "She's had a

makeover?"), I was ready for the full treatment.

Unfortunately, time constraints kept me from indulging in the facial — a glorious half hour of lathering, pore cleaning, massaging, scrubbing, etc.

When you're feeling like you've been hit by a truck, a facial is an amazing pick-me-up. Having someone else do the dirty work makes it especially nice.

Alessi, who has worked at the Lord and Taylor salon for almost two years, began the transformation by taking off the old makeup.

If the truth be known, I'm extremely negligent when it comes to skin care (Alessi was too polite to mention this). I hate the night-time ritual of taking off fading foundation and plucking clumps of dried mascara off my eyelashes. Therefore, I often skip the entire ordeal only to wake up in the morning with eyeshadow smeared across the pillow case and mascara marks down by my chin.

Continued on 6



Before

FACE SHAPE: Oval

SKIN TYPE: Very fair. Foundation shade should not be too light.

CHEEK BONES: Pudgy cheeks. Need to highlight cheekbones, masquerade lower jaws.

EYES: Blue. Avoid dark shadows. Pastels are best bet. Use dark mascara on lashes.

MOUTH: Small mouth, use lipliner and light lipstick shades.

After

FOUNDATION: Not-too-light foundation used to cover up any marks or blemishes. Foundation blended with sponge to avoid blotches.

CHEEK BONES: Light pink blush applied upward to accentuate cheekbones.

EYES: Blue eyelliner used to highlight eyes. Light grey shadow placed on lower portion of lid with pink on top. Gold leaf used beneath eyebrow line. Shadows should be smoothed together so there are no gaps. Black mascara on lashes.

MOUTH: Light pink lipliner outlines mouth, identical shade of lipstick used.

Spa vs. Spa
The full treatment

More? You want more? All right, sometimes the haircut-makeover treatment isn't enough. For just a little while, you want to wash that man, job, in-law, pet, kids, etc. not just out of your hair, but out from under your skin and right out of your blood. You don't want to simply look nice. You want to be a New Woman.

There are several places eager to assist you in this glorious quest. For instance:

Mira Linder Spa In The City, 29935 Northwestern (Applegate Square), Southfield. The flagship of the Detroit-area beauty spa market, Mira Linder remains the most deliciously indulgent with everything under the sun for your face, hair and body.

The spa offers 10 different packages, but it's hard to top the Day at the Spa, 5-6 hours of lavish pampering: A facial, a body massage and biosauna (relaxing steam/dry treatment), manicure, pedicure, a mind-melting paraffin foot treatment, waxing, eyebrow arching, scalp conditioning treatment, hair styling and makeup application, and of course, lunch. All that runs about \$200. Sumptuous extras include mudpacks, body-wrapping, anti-cellulite treatments, hair coloring and cutting. Phone: 356-5810.

Great Shape Salon & Spa, 630 Starkweather, Plymouth. Mira Linder's has the name, but Great Shape has a comparable approach. The company offers a morning-til-noon mid-afternoon Day at the Spa package that doesn't scrim on luxury.

About \$110 gets you a facial, a body massage, water therapy (hot tub, in other words), manicure, pedicure, hair styling, makeup and lunch, in a comfortable, conveniently-located setting. Phone: 453-5254.

Sheraton-Oaks Spa Weekend: While the Sheraton isn't offering its getaway health-and-beauty weekend package year 'round (not yet, anyway — there may be plans to do so in the future), for three years it has been a popular event in winter months, when resolve is needed most.

Resolve, you wonder? Well, the Spa Weekend isn't quite the pampered frill we've described so far. No, Gail Greenfield Productions through the Sheraton makes you work hard, or at least play hard, for yourself with a three-day self-revitalization program of aerobic exercise and dance, water exercises, weightlifting, salon, diet workshops, high energy-low calorie meals, and health and beauty clinics. Phone: 348-5001.



During

Lord and Taylor cosmetologist Kim Alessi applies mascara to lashes to accentuate eyes.

In Northville

It isn't necessarily necessary to spend an afternoon at a spa for a beauty treatment or just to feel good about your hair, your face and your makeup.

Hair salons much closer to home and sometimes more affordable to the pocketbook also offer facials, makeup applications and instruction, tanning booths and the like.

The only thing different from the high-priced spreads is that you can't get a massage — at least not yet.

While most salons recommend appointments for special treatments, some will, providing there is an opening on the schedule, take walk-ins. All of the salons, however, recommend appointments.

The Fashion Cellar, 102 West Main, offers makeup applications and instruction for day and evening events. A quick touchup and daytime makeup application costs about \$5; evening makeup, because of the extra time spent in shading, is \$10 and a special instruction and makeup application is \$20, says Krystyna

Continued on 2

In Novi

There are all kinds of places to go in Novi to get that "pampered" feeling.

Manicures, pedicures, facials, tanning booths, even massages are available at various salons around town as many offer "luxury" services that go beyond hair styling.

Manicures and pedicures are the most widely available services. Dekens in the Roman Plaza, Hudson's Beauty Salon at Twelve Oaks, Heidi's/Twelve Oaks, Suzzette & Company in the Novi Plaza, Your Hair & Us in West Oaks and BelLynn Hairstyling on Novi Road at Ten Mile all offer manicures and pedicures at prices starting from \$7 for a manicure to \$17 for a pedicure.

In addition, manicures-only are available at the Novi Hair Afair on Grand River and Fashions A-Head on Ten Mile at Meadowbrook Road.

Appointments to have your nails done are recommended but not required at most salons.

If you're looking for tanning facilities, they're available at two

Continued on 2



Artwork/JEFF LAPINSKI

Novi netters rejoin title chase

Jim Hansen's contention that the race for the Kensington Valley Conference KVC girls tennis championship will go down to the wire looks like a safe bet at the midway point of the season.

Without a clear favorite and scattered teams throughout the entire league, Hansen figured before the season even began that the KVC title could seemingly go to anybody.

Copp paces field in football contest

The competition's warming up on the gridiron — and it's getting hotter in the Novi News/Northville Record weekly football contest.

Two entrants missed just two games in last week's contest, but after the tiebreaker was used to break the deadlock, Hub Copp of Novi was declared the winner of the \$15 first prize.

Rec Briefs

PEPSI HOTSHOT CONTEST: The Pepsi Challenge/NBA Hotshot Contest will be held at Novi High School on Saturday, Oct. 4.

YOUTH BASKETBALL LEAGUES: Registrations are now being taken by the Novi Parks and Recreation Department for girls and boys basketball leagues.

NOVI YOUTH BASEBALL LEAGUE: Directors of the Novi Youth Baseball League will hold their annual meeting to elect officers at Thursday, Oct. 8 at 7:30 p.m.

RUN FOR REYES: The 1986 "Run for Reyes" will be held Saturday, Oct. 25, at Novi Upper Elementary School on Tatt Road.

OPEN SWIMMING: Novi residents may participate in the open swim program offered throughout the summer by the Community Education Department.

OPEN SWIMMING: Novi residents may participate in the open swim program offered throughout the summer by the Community Education Department.

Ladycat five falls to Brighton, 50-46

By NEIL GEOGHEGAN staff writer

The Novi hoopsters may have won their first three games of the season, but Coach Bill Ayotte would gladly trade those three for a win in the fourth.

Earlier in the week, Novi netched win number three by trouncing Clarencville 61-35, but it was the setback against Brighton that continues to weigh on the minds of Ayotte and the Wildcat players.

"It was a very tough loss for us," said the Wildcat coach. "I'd say it was one of the hardest I can remember."

"We were just being aggressive and got caught — it happens to everybody. Without her in there, we just couldn't turn the corner and put Brighton away."

Novi girls dumped by Milford



Norm Norgren knows he doesn't have to build up the reputation of his Kensington Valley Conference (KVC) counterparts when it comes to girls' cross country.

Novi's Tammy Onofrey drives down the court on a fast break

The conference is without a doubt the best from top to bottom in the State of Michigan and everybody knows it — well, almost everybody.

"Yes, they walked all over us, but I expect them to be state finalists," Norgren reminded everyone.

Several seconds later, freshman Jenny Galland was nipped by a second at the finish line by a Milford runner for fifth place and had to settle for sixth with a time of 22:03.

The rest of the Novi finishers were Becky Pross (23:33, 13th place), Maurine Devin (23:50, 13th place) and Amy Blackburn (24:24, 15th place).

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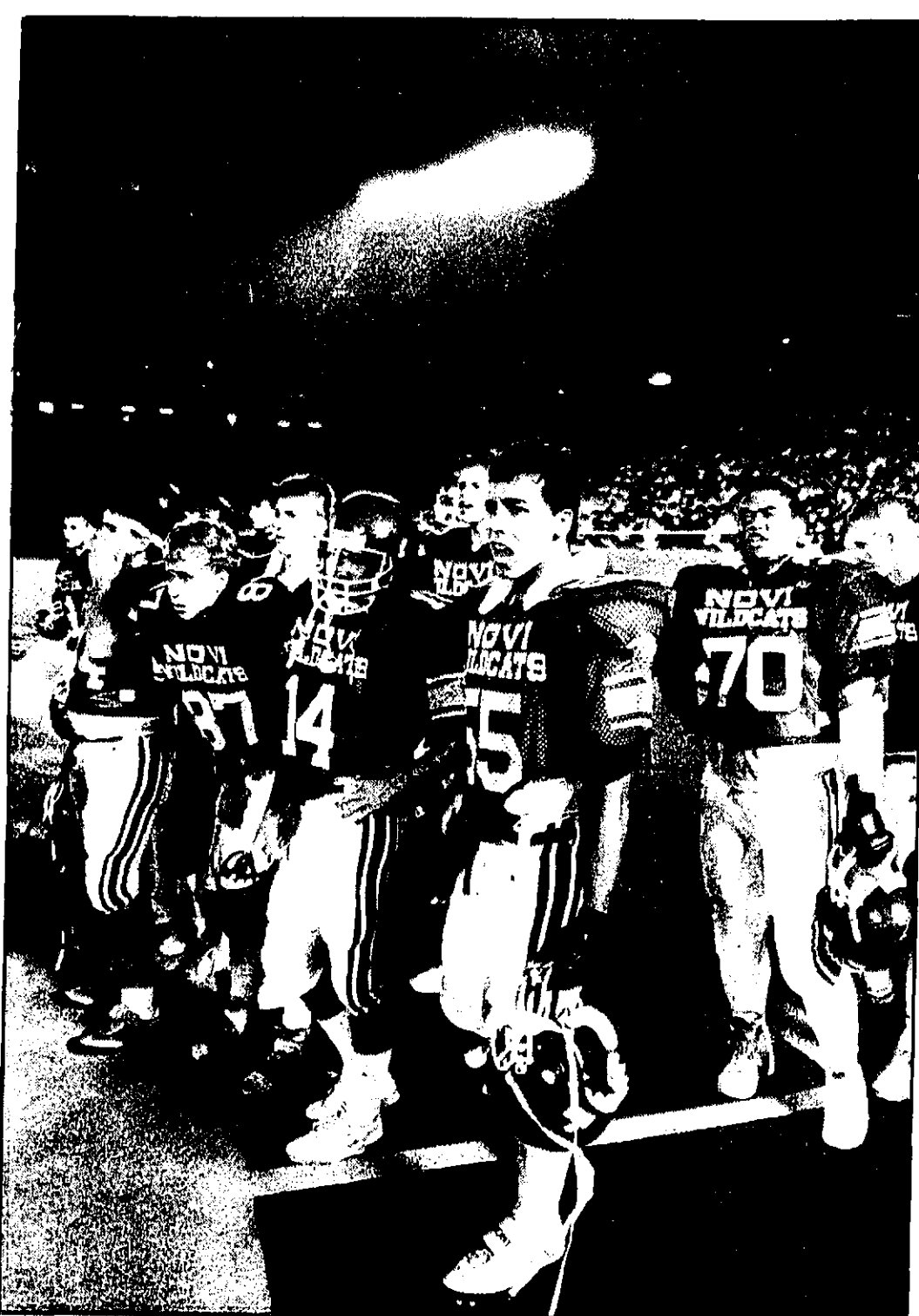


Lake Orion's Dan Vance intercepts a pass in the final minute of the game



DOOM at the DOME

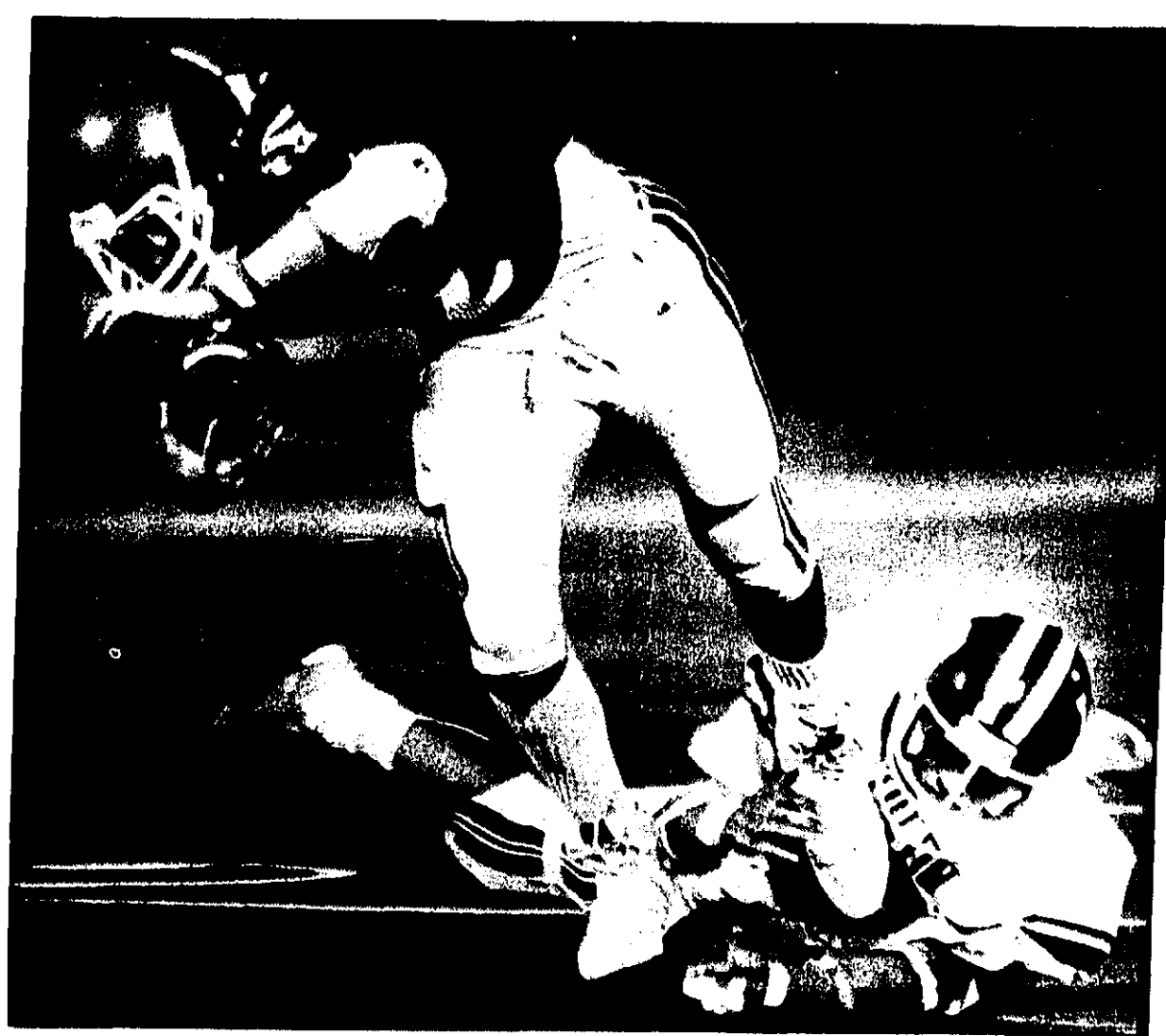
Coach John Osborne's high-flying Novi Wildcat gridders made their debut at the Pontiac Silverdome last Saturday, but the results were not at all what had been hoped for as Lake Orion downed the Wildcats 14-7. With a sparkline 2-0 record after victories over Walled Lake Western and Brighton, the Wildcats were looking to make it three straight. But it wasn't to be. Novi dominated the offensive and defensive statistics, but in the final analysis it was their own mistakes — fumbles, penalties, interceptions and missed assignments — which led to their demise.



Wildcat gridders watch the game from the sidelines

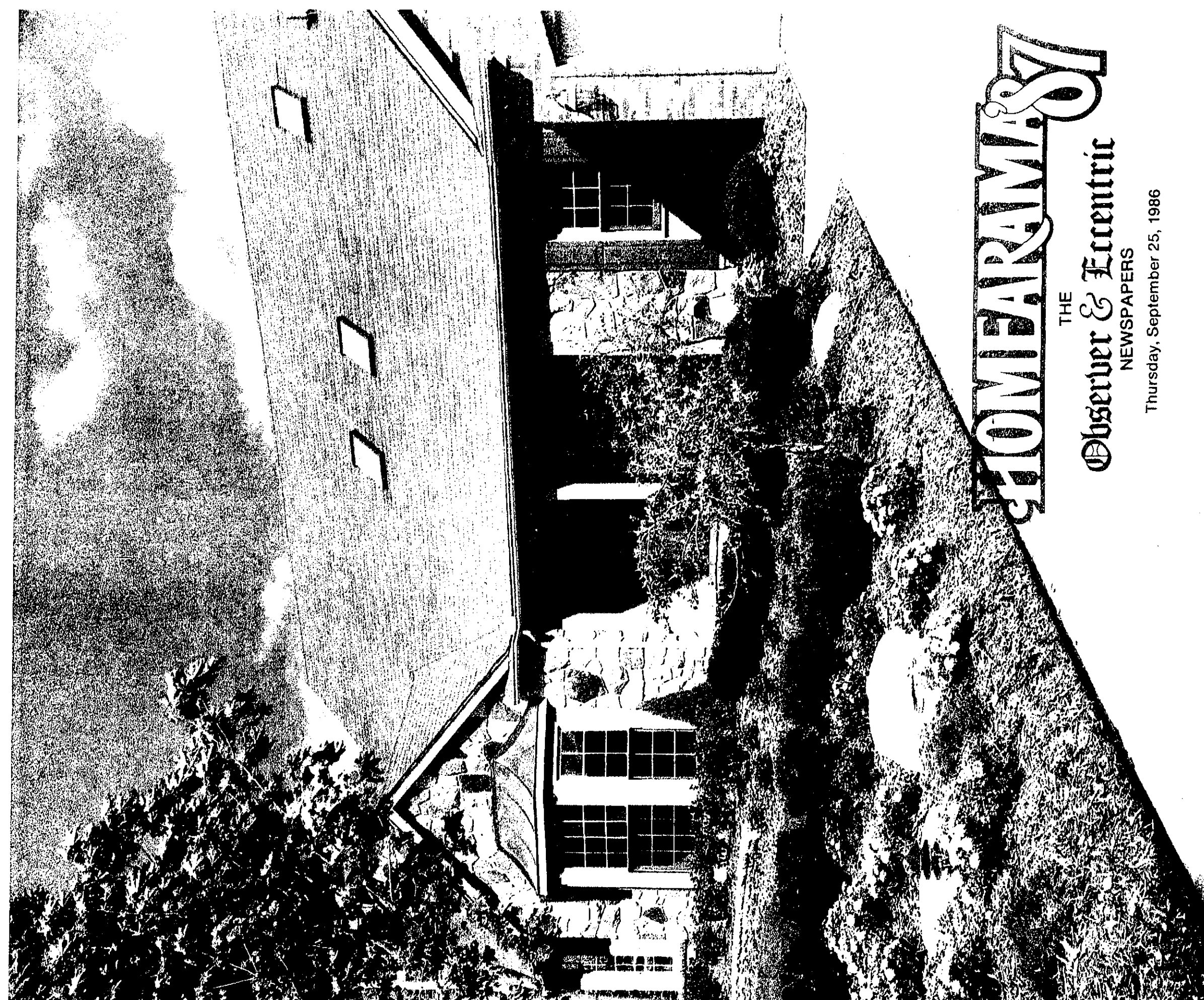


Quarterback Jeff Tanderys is dejected in defeat



Joe Miskovich gets tripped up by a Lake Orion defender

Photos by Jerry Zolynsky



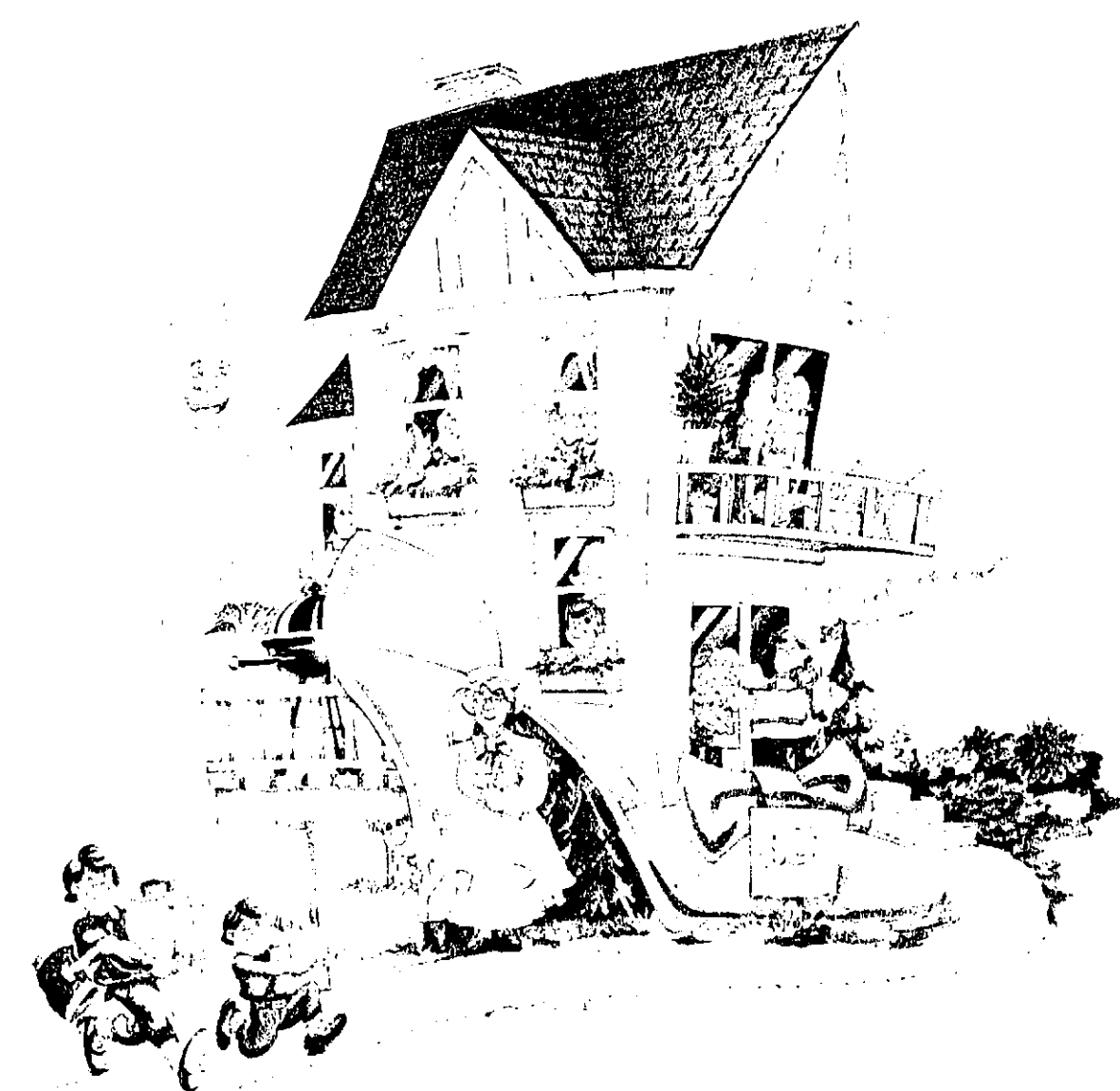
HOMERAMA'S

THE Observer & Eccentric NEWSPAPERS

Thursday, September 25, 1986

HOMERAMA Thursday, September 25, 1986

Page 28



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Solarium savings

EVERYONE LOVES the openness and freedom offered by the great outdoors. It is possible, though, to enjoy it without ever stepping outside the door of a solarium or sunroom to your home.

Two homes in Homearama '87 have just such additions for visitors to see first-hand the beauty and advantages of the "suncatchers."

Solariums not only add to the beauty and spaciousness, they also can serve as a source of energy for home heating.

The "greenhouse effect," storing the sun's energy and radiating it within an enclosed area, is the underlying idea behind the solarium.

RAY'S FROM THE sun enter the room through large glass windows and energy is collected in the masonry bricks or dark tile lining the floor and perhaps part of the walls. The tiles then radiate the warmth trapped within the room.

The warm air can be circulated throughout the house during the cool months of the year through the use of fans and ventilation to reduce fuel costs.

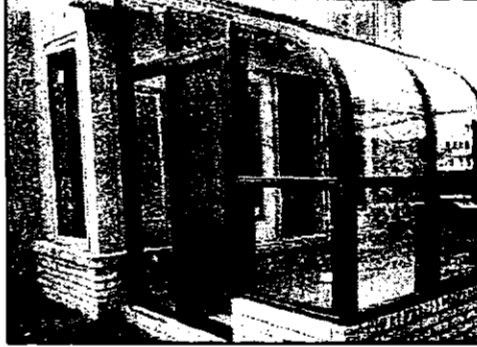
In cooler parts of the country, a solar room can keep a whole house warm throughout the day and into the evening if it's constructed correctly.

Many solariums serve as family rooms, patios or even enclosed hot tubs. And, of course, you could always follow tradition and use it strictly as an area for raising flowers and plants.



Polished beauty

An unusual feature in the Newport house by Curtis Building Co. is the hardwood flooring in the kitchen. Yes, you read that right. It blends beautifully with the oak cabinets and the country look that dominates the rest of the house.



Two homes in Homearama '87 have solariums — or green houses. One is the four-bedroom Dorchester house by Billmore Properties. The second is the five-bedroom Grandville by Leo Soave Building Co.

Credits
The Homearama '87 supplement to the Observer and Eccentric Newspapers was coordinated by Marie McGee, special sections editor. Advertising coordinators were Roy McDowds and Scott Miller. The cover was done by Glenna Merrillat, creative services director. Photos were taken by staff photographer Bill Bresler.

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Living it up

For a guide of Homearama homes, please turn to Page 6.

DOZEN NEW "dear" homes in the new Dear Creek (BASM), sponsored by the Builders Association of Southeastern Michigan, will be featured in a building by 10 different builders, to the "sympathy home" built up from 24th to 11th place nationally in the number of housing starts during the first six months of this year, according to the National Association of Home Builders (NAHB).

Single family housing starts increased 33.4 percent during the period, from 4,547 in 1985 to 6,067 in 1986, according to BASM.

Total housing, including multiple family units, grew 17 percent during the period, from 9,792 units in 1985 to 10,944 in 1986, according to BASM figures.

Donald Pratt, who has headed up the Homearama committee for the past four years, predicts that the next year, particularly since the new building boom will continue through 1987, the year will be a record.

"We're having our best year in years," said Pratt, principal of Wake-Frost Enterprises of Troy.

Homearama has a long history in Michigan. The first Homearama was held in 1946 in the Dear Creek area. The year was incorporated into the year's program.

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Bays are bigger

Bay windows are bigger than ever this year in new home construction. By Bonadoo Builders, which has them in the living room, dining room, and master bedroom.

The home featured in this advertisement is a two-story, 2,400-square-foot Hacienda Del Rey, which can be heated and cooled for \$400 or less per year, according to its builder, G.W. Homes Inc. of West Bloomfield.

There are so many vaulted and cathedral ceilings in the new homes today that one almost has a religious experience going through such homes as the Parkview by Leo Soave Building Co. of Livonia. It has vaulted ceilings in the living room, kitchen and master bedroom.

Bay windows are bigger than ever this year, as seen in many of the Homearama homes, reaching a pinnacle in the Tudor, by Bonadoo Builders of St. Clair Shores, which has them in living room, dining room and master bedroom.

Two-story ceiling height is definitely "in" for the foyer and great room, which is the "in" word for living room, with its two-story fireplace and two-story windows, as exemplified in the Classic Cranbrook home of Long Lake Building Co. of Farmington Hills. Inside windows looking into the two-

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What's hot . . .

Continued from Preceding Page

Janet and James Compo of Farmington Hills. (See photo on Page 16)

Another hot item is the whirlpool tub for two, also in Villa Amore. Super insulation and energy saving are a hot item in most of the homes in Homearama '87, best exemplified in the double-walled, 2,400-square-foot Hacienda Del Rey, which can be heated and cooled for \$400 or less per year, according to its builder, G.W. Homes Inc. of West Bloomfield.

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See Our Model "Hacienda Del Rey" at Homearama '87

Hacienda Del Rey

This G.W. Homes of Livonia is a beautiful custom home with a sun deck and large fireplace on first floor. The second floor has a sun deck and large fireplace on second floor. The kitchen features a sun deck and large fireplace on second floor. The living room features a sun deck and large fireplace on second floor. The master bedroom features a sun deck and large fireplace on second floor. The price is \$175,000.

Security lighting a focal point

HOME SECURITY lighting. Heat pump makes the outdoor temperature control in the winter. In the winter, the outdoor temperature is lower than the indoor temperature. Outdoor security lighting is a focal point for the homeowner. Security lighting is a focal point for the homeowner. Security lighting is a focal point for the homeowner.

Haute homes

Architectural, interior trends in new housing

FASHIONS COME and go, but you'd think the American home would be one institution unaffected, especially since family dwellings carry such monstrous price tags compared to a pair of new shoes or a designer dress.

Well, it's not necessarily so. Although the basic structures of the American house will see very little change in the next five years, the styles of our homes are subject to change as swiftly and with as much flair and diversity as styles in the world of fashion.

"Houses are just like fashion. Unless we can create a sense of obsolescence, people won't be inclined to move," said market analyst Lester Goodman, who studied housing trends with other experts in a panel organized by Color Design Art, a Los Angeles-based interior merchandising firm.

"True, people don't change homes as often as they rush out to buy the latest clothes, but that's only because housing is a much greater investment

Dining rooms in many of the Homearama '87 homes show the sleek European design styles prevalent today.

Dining room in many of the Homearama '87 homes show the sleek European design styles prevalent today. Pictured here is the dining room of the Parkview home, done predominantly in black and white.

father, non-working mother and two kids. More one-parent families and single adults are entering the housing market.

"With today's smaller space in homes, buyers expect more from every square inch, so architecture has become a high-stakes game. To support this more vibrant architecture, interior merchandising features cleaner, sleeker lines and a lighter palette," Trupp says.

"There's also a trend toward simplification in people's lives. The older market, moving down into small spaces, wants to divest themselves of clutter. Young professionals are influenced by the sleek European design

Continued on Next Page

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Hours: Mon., Tue., 10:00-6:00; Wed., 10:00-5:00; Thurs., 10:00-6:00; Fri., 10:00-6:00; Sat., 10:00-5:00; Sun., 12:00-5:00

Grandville

The largest home in Homearama is the Grandville, a five-bedroom, three-bath custom colonial with a three-car garage. Built by Leo Soave Building Co., the home has a 20-foot brick over the garage building. Double circular steps lead to a great room with fireplace that extends to the ceiling. A glass doorwall in the great room opens to a solar/greenhouse. The large library has a desk/painting area, island work space, oak cabinets, double ceiling beams and large windows and closet. The kitchen features a granite breakfast room, island work space, oak cabinets, double ceiling beams and large windows and closet. The kitchen features a granite breakfast room, island work space, oak cabinets, double ceiling beams and large windows and closet. The kitchen features a granite breakfast room, island work space, oak cabinets, double ceiling beams and large windows and closet.

First Floor Plan

Second Floor Plan

Garage

Classic Cranbrook

The two-story home by Long Lake Building Co. has a brick-in-garden area by the front entrance. Interior features include a cathedral ceiling in the gathering room, foyer, dining room and master bedroom. The two-story foyer has an open staircase and a granite breakfast room. Highlights of the spacious kitchen are a large walk-in pantry and oak cabinets. The master bedroom closet has a window, built-in shoe shelves, 10-to-hanging facilities. There is stained birch shelving in the closet, linen and bath pantries. The exterior is cedar siding with brick. At the peak is a simulated pigeon roost. The home has three or four bedrooms with 2 1/2 baths and is in the \$150,000-\$185,000 price range.

First Floor Plan

Second Floor Plan

Garage

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The Parkview

A traditional ranch, the Parkview offers three bedrooms and 2 1/2 baths. The living room has vaulted ceilings and custom natural brick fireplace. Crown moldings are used throughout the 2,060-square-foot home by Leo Soave Building Co. The large open kitchen/nook also has vaulted ceilings and a bay window in the sink area. A window wall from the nook leads to deck overlooking a wooded area. The master bedroom suite has a vaulted ceiling and Casablanca ceiling fan. The master bath includes vanity/dressing area, walk-in closet, shower and all-ceramic tile. The house as a full basement. It is in the \$100,000-\$185,000 price range.

First Floor Plan

Second Floor Plan

Garage

Elegant

The living room in the Parkview is done in neutral tones highlighted with black and white accents. It is indicative of the clean and clutterless look that is popular in home decorating trends today.

BILL BRESLER/staff photographer

Villa Amore

Built by James and Janet Compo, the 2,500-square-foot ranch has been designated the Detroit Symphony Home. Dramatic angles are used throughout the home that also offers the Kitchen of Tomorrow by Detroit Edison. Energy efficient, the home is also designed to accommodate the handicapped. It has a custom-designed fireplace, cathedral ceilings and beams in the great room. The master bath has a skylight, whirlpool tub for two, and angled walls. The lower level features an exercise bar, wet bar and huge recreation area. The home has three bedrooms and three baths and is in the \$145,000 to \$175,000.

Main Floor Plan

Lower Level Plan

Garage

THURSDAY, SEPTEMBER 25, 1986

Page 23

Classic BATHS

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Devonshire

Built by Roseale Homes, the Devonshire offers four bedrooms and two baths with a 61-foot deck along the rear of the house. The first-floor master bedroom has two skylights and a door to the deck. The large kitchen features a fireplace, mudroom and large entry. The kitchen has a custom formal dining room with bay window, a large laundry/pantry and back door with basement stairs. The master bedroom has a cathedral ceiling and window overlooking the hillside and a walk-in closet and a large shower in the bath. There are custom built-in bookshelves in the formal dining room or gathering room — has a cathedral ceiling and skylights. There is a dramatic fireplace framed by windows. The library has built-in bookshelves and a cathedral ceiling. The home, in the \$185,000-\$200,000 price range, also has a first-floor laundry room.

Knottingham

The traditional two-story Tudor home by Hemphill and Felt features a two-story foyer with windows overlooking the staircase, a formal dining room with bay window, a large laundry/pantry and back door with basement stairs. The master bedroom has a cathedral ceiling and window overlooking the hillside and a walk-in closet and a large shower in the bath. There are custom built-in bookshelves in the formal dining room or gathering room — has a cathedral ceiling and skylights. There is a dramatic fireplace framed by windows. The library has built-in bookshelves and a cathedral ceiling. The home, in the \$140,000-\$150,000 price range, also has a first-floor laundry room.

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Dorchester

Many features highlight the four-bedroom, 2½-bath Dorchester by Biltmore Properties. Among them are European-style kitchen cabinets, a butler pantry connecting the dining room to the kitchen, a large box window in the kitchen, an open floor plan and ceramic tile foyer. It also features a spacious formal dining room and den with French doors. The gathering room also has French doors leading to the greenhouse. In the master bedroom, there are walk-in and regular closets and the master bath has a skylight, marble jacuzzi and shower. The house is in the \$171,000-\$182,000 price range.

Royalcrest

Built by Pinewood Homes Inc., this 1,860-foot raised-level ranch features a large great room with round-top windows accented in natural wood. The open design gives a contemporary look. Other features include: large corner windows in the nook; bedroom area separated from living room with step-up; dramatic angled walls accenting windows in living area; free-flowing kitchen; large laundry room; basement area with bonus space with extra ceiling and no steel beams or posts. The Royalcrest has three bedrooms and 2½ baths and is in the \$145,000-\$165,000 price range.

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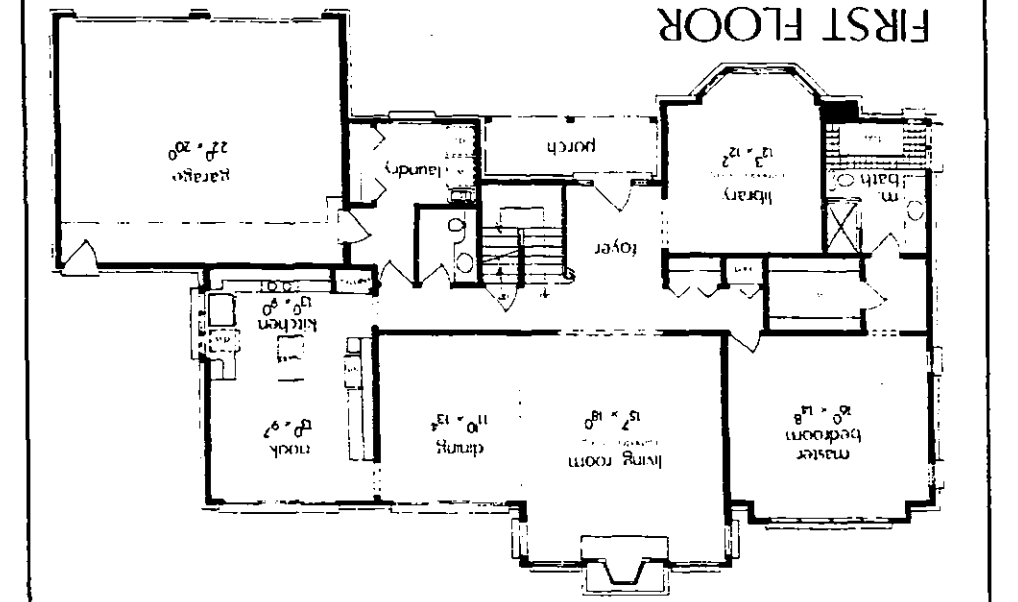
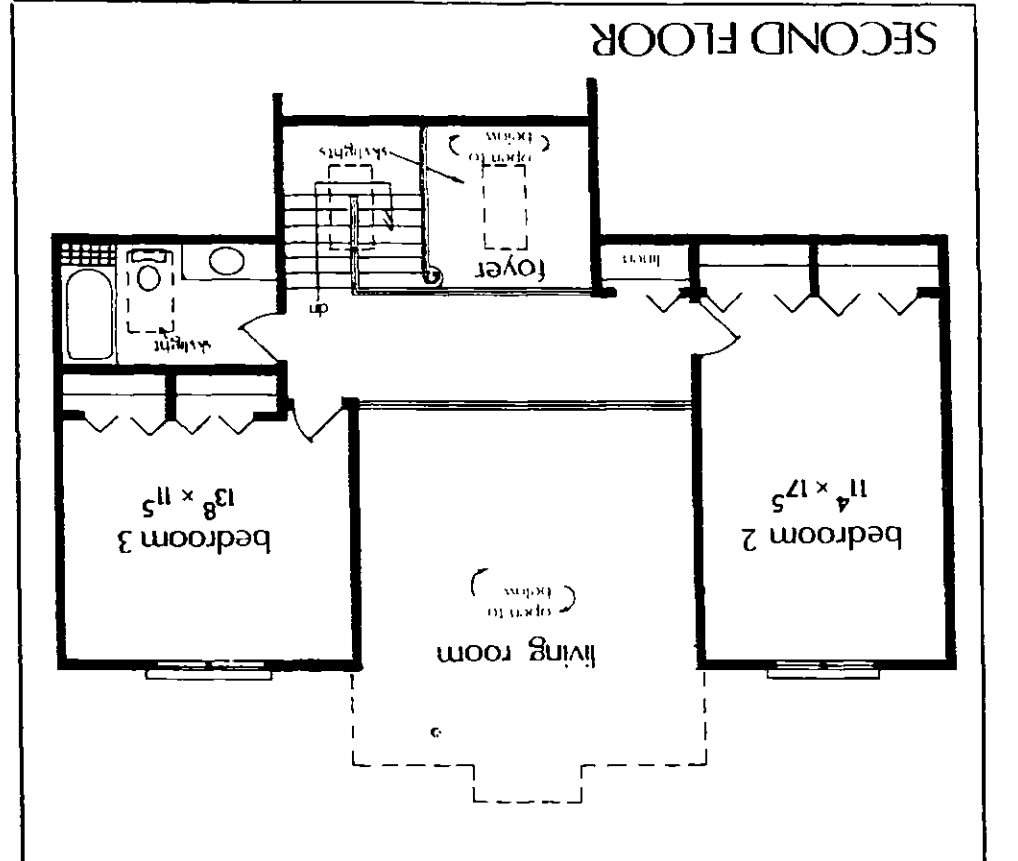
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HOMEARAMA Thursday, September 25, 1986



Newport
Three skylight in the two-story foyer features in this Curtis Building Co home that also features a master bedroom with a large window, dressing area, large walk-in closet and a master bath with a step-down tub, shower and corner window. Michigan two-story windows. The room also has a cathedral ceiling. The two-story windows. The room also has a cathedral ceiling. The two-story windows. The room also has a cathedral ceiling.

HOMEARAMA Thursday, September 25, 1986

Sheffield II
A traditional ranch, the Sheffield II has 1,900 square feet, three bedrooms and 2½ bathrooms. It features a spacious gathering room with cathedral ceiling and doorways framing a ceramic tile fireplace. There are bay windows in the nook, kitchen, den and master bedroom. The master bedroom also includes a walk-in closet and beamed cathedral ceiling. The master bath has a step-up tub and shower. There is a window door wall in the dining room. The builder is Biltmore Properties and it is in the \$148,000-\$158,000 price range.

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The 12 homes in this year's exhibit area for the duration of the show. Hours for the show are noon to 10 p.m. Monday through Friday and 10 a.m. to 10 p.m. Saturday and Sun- day. Discount admission coupons for Standard Federal at competitive in-Home financing is available from \$135,000 to \$185,000. We will also provide financing to purchasers of homes throughout the Standard Federal branch offices. Applications can be made at any of our offices. For information on interest rates, call 643-8597.

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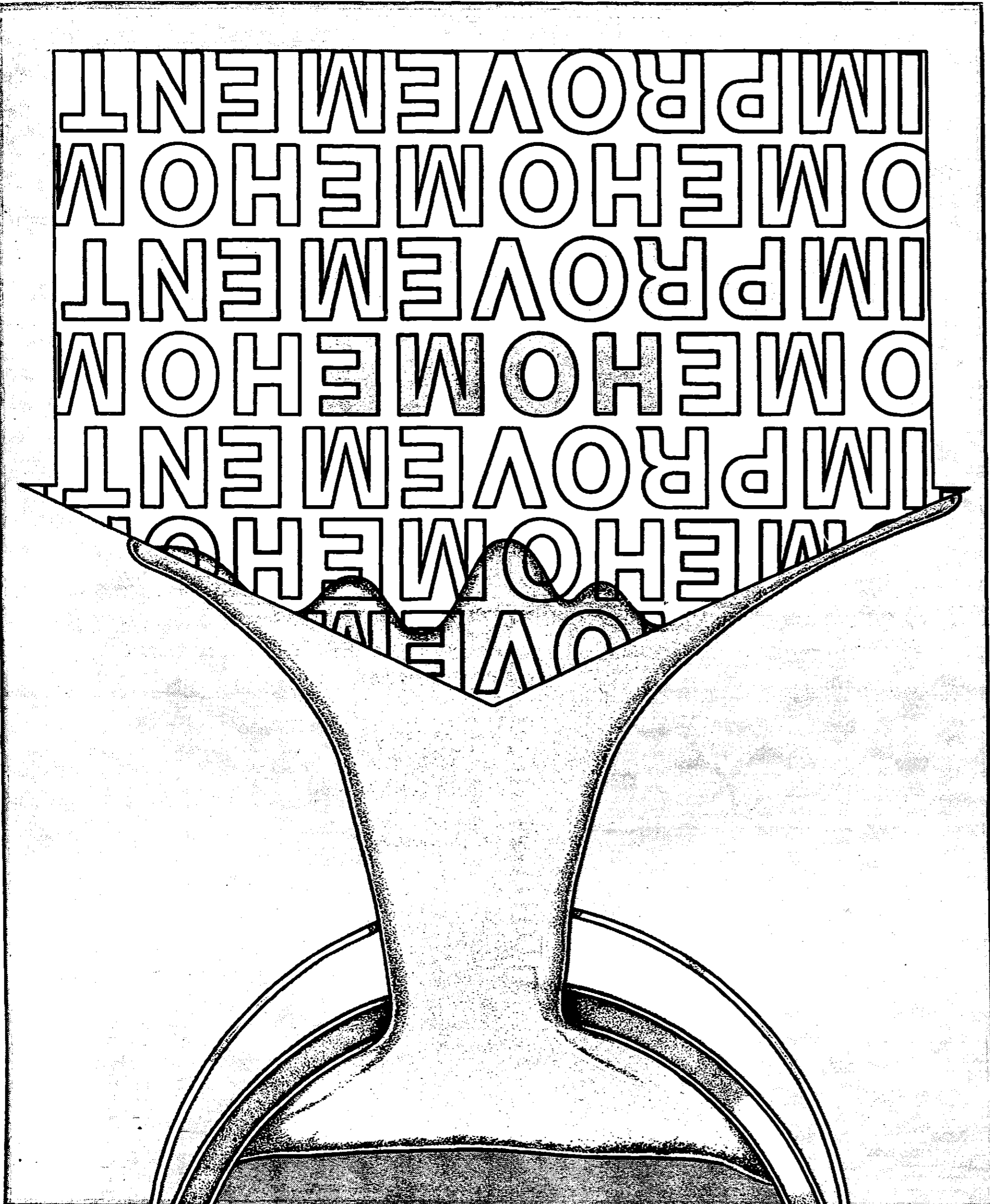
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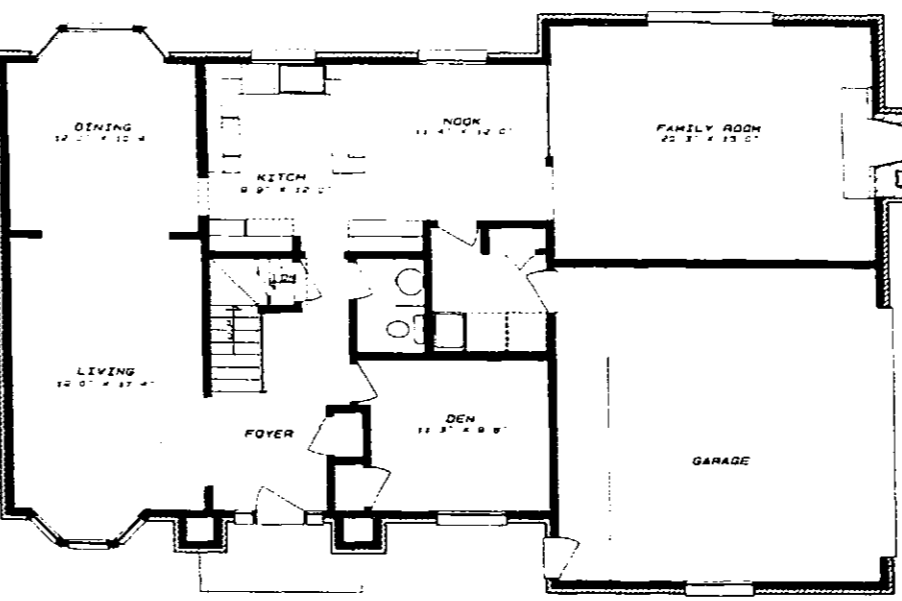
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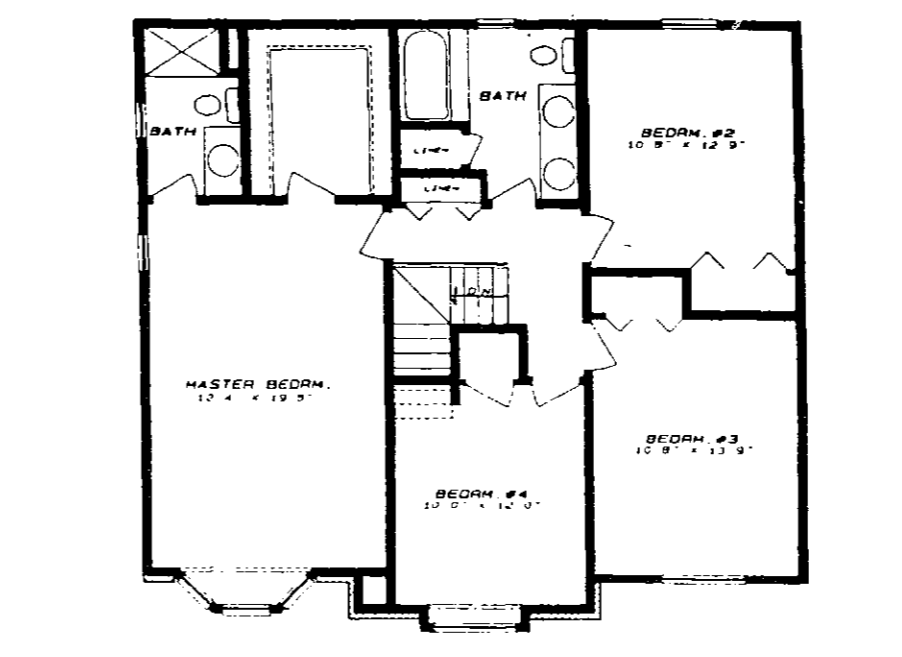
Tudor

Elegantly traditional in the tudor style, builder Nancy Bonadeo named her home after the period it reflects. Evidence comes in the styling that has bay windows in the living room, dining room and master bedroom and in the country-style kitchen that opens to a nook and a great room beyond that. There are cathedral ceilings with natural cedar beams in the great room with fireplace and window wall. Oak cabinets highlight the kitchen. The master bedroom has a large bath and walk-in closet. The first-floor or guest room can serve as a den or office. The entrance foyer has ceramic tile floor and the staircase is oak. The house is 2,488 square feet with four bathrooms and 2 1/2 baths. It is in the \$155,000-\$165,000 price range.

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INSULATION
 Insulation can save \$

INSULATING

By CAROLINE CASE

lower your heating bills, give your home added protection and can be a big plus. If you're thinking of making some home improvements but don't know what you should do first, you might want to consider insulation.

A well-insulated home can substantially reduce the heat loss. According to the U.S. Department of Energy, a well-insulated home can reduce its heating bills by 10 to 20 percent.

There are several types of insulation, including cellulose, fiberglass and mineral wool. The major way to compare them is by their R-value, or their ability to resist the flow of heat. The higher the R value, the better the heat.

The higher the R value, the better the heat. The higher the R value, the better the heat. The higher the R value, the better the heat.

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INSULATION
 Insulation can save \$

INSULATING

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Landscaping solves problems

A variety of trees, bushes and shrubs make this front yard an eye-catcher.

Landscaping a home can be thought of as a way to make a home more attractive. It can be used to create a certain atmosphere for a particular home. The plants and other touches provide a certain look and feel to the home. The plants and other touches provide a certain look and feel to the home.

The plants and other touches provide a certain look and feel to the home. The plants and other touches provide a certain look and feel to the home. The plants and other touches provide a certain look and feel to the home.

INSULATION
 Insulation can save \$

INSULATING

Insulation can help

Continued from 3

ceiling, the outside walls and possibly the crawl space. But if you can't afford to go whole hog, start with the attic, Boshars says. Because heat rises, heat loss is greatest there. Insulating only the walls would create a chimney effect, she said, drawing the cold air up and out.

"Twenty-five to 30 percent of heat loss is through the roof and that's caused by not adequate insulation," she said.

How cost-effective is insulation? In many cases, very.

Boshars says the first year she was in her home, the heating bill ran \$1,400. After insulating to an R value of 44 in the ceiling and 19 in the outside walls, the bill dropped to \$800.

If you are living in an older home and have not insulated recently, chances are you need to, says Boshars.

"If your house is over 20 years old you can figure you've got nothing," she said. "Twenty years ago, the most that would've been in a house would be a 2-inch batt which would've deteriorated by now," she said.

It is possible to do the insulating work yourself, but it may not be cost-effective in the long run. Insulation installers must be licensed in the State of Michigan and may know some tricks of the trade that an inexperienced person would not. Also, a professional can evaluate the existing R value of your home.

Says Boshars, if you choose a professional, it is your right to see how much insulation you're getting by checking the R value on the packages and the number of packages used.

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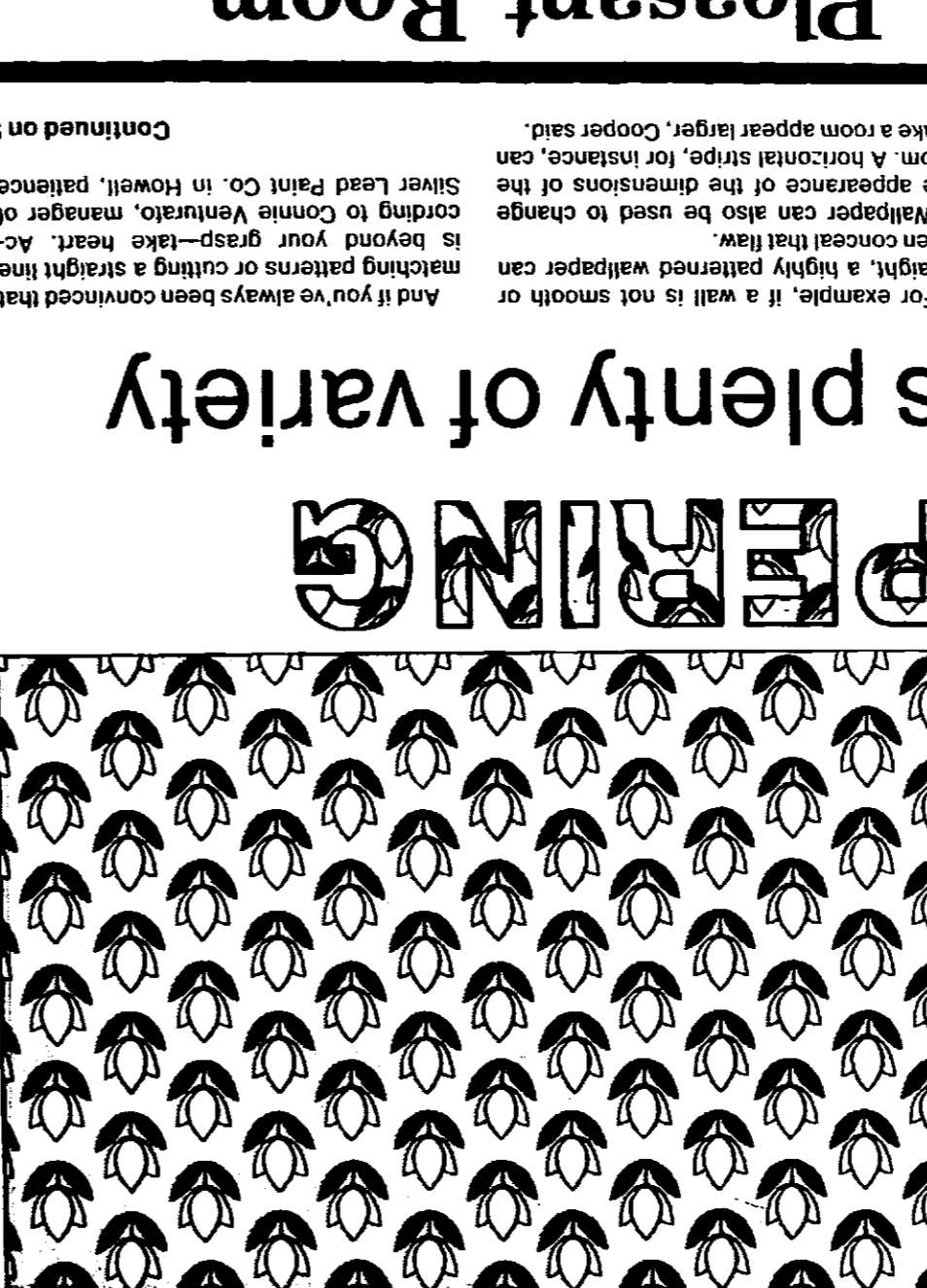


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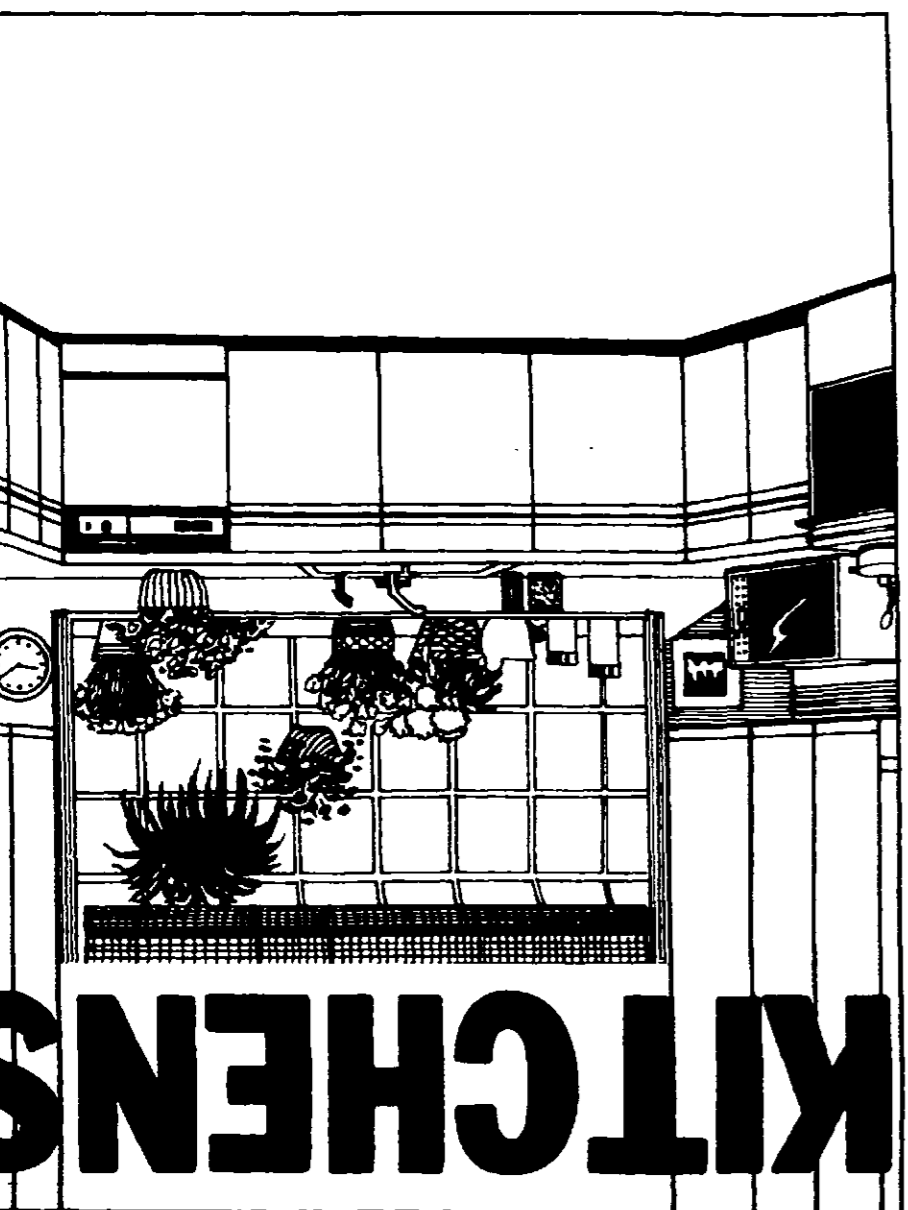
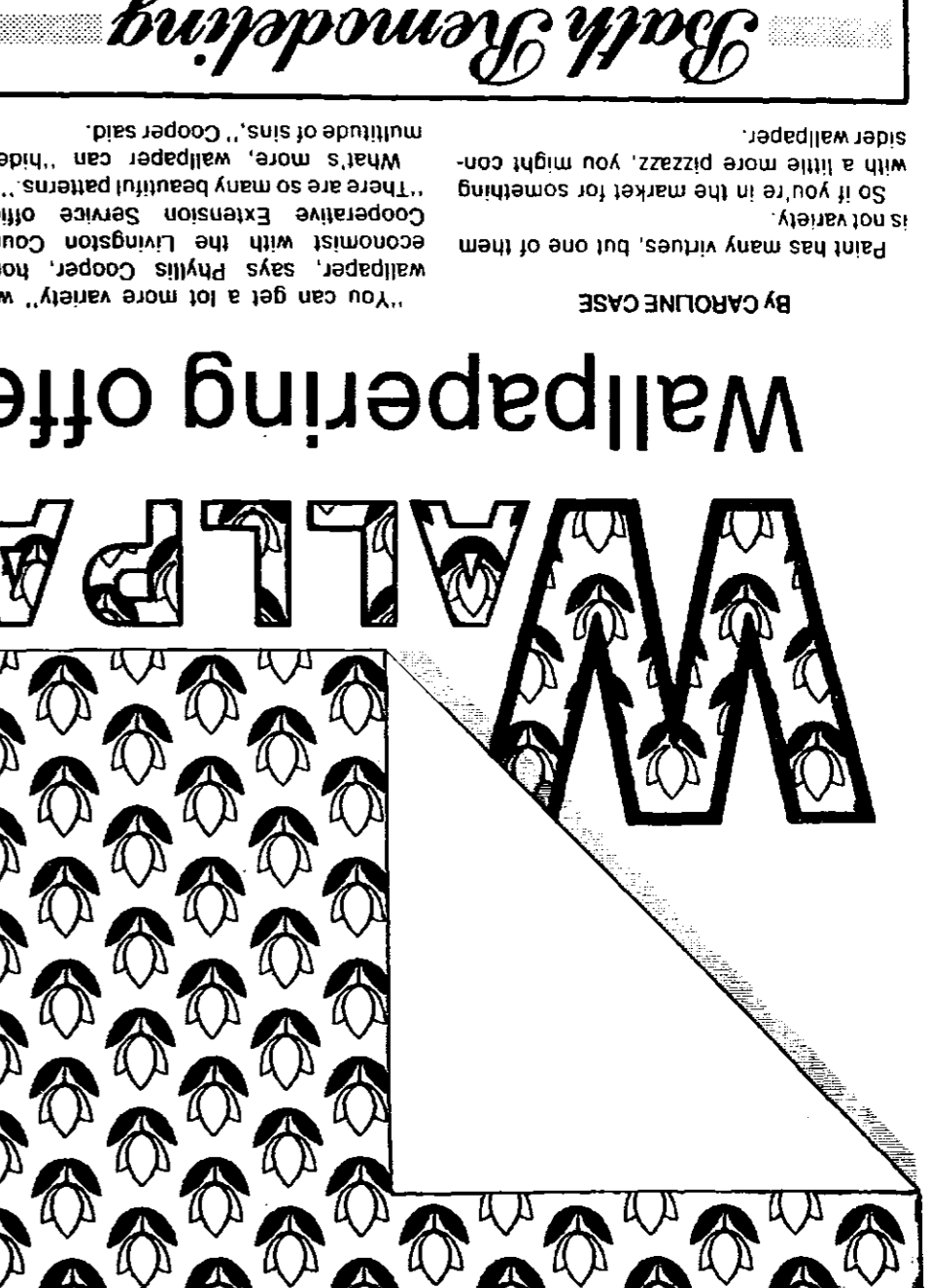
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KITCHENS

task of hanging the wallpaper need not be a difficult one, says Venturini with Silverleaf.

"It's a matter of taking your time and preparation can make anyone into a wallpaper hanger.

But before you hang, you've got to know what you have to do."

The two most important steps you should take before wallpapering are to clean and size your walls. Often, different patterns can be combined in the same room, and a wallpaper border added. Borders can also be used alone, to add an interesting touch to a painted room.

There are many other types of wallpapering that can give a striking effect to a room.

She recommends that the novice start in a room with a large wall space.

"It's much easier to start in a room—wherever hard use is likely, Cooper says—such as a recreation room or teenager's bedroom, you might consider cork or burlap wallpapering.

Grasscloth is also becoming a popular wallpaper choice. It's not true of the type of wallpapering, Grasscloth is the type of the housewife who has been the cheapest and the most expensive paper—expensive because they may have a fragile backing, it has a rich, smooth elegant look, dried, shredded and woven into a cloth.

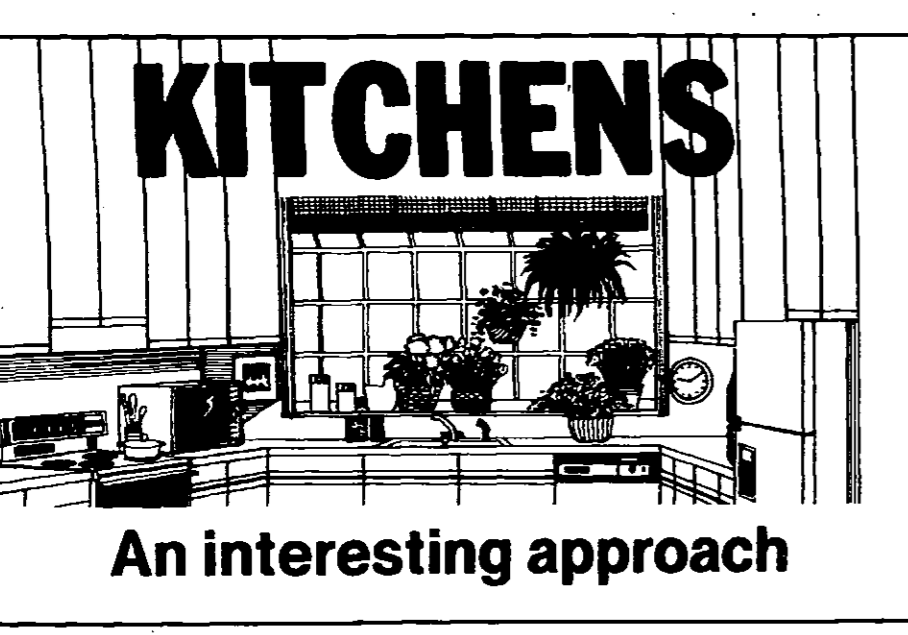
Cooper said. Because it textured, it goes well in a room decorated mostly with smooth surfaces, such as glass and metal or for wallpapering can give a very dramatic or high-tech look, Cooper says. It begins at \$75 and go on up—even as high as \$100 a roll. But she says an average good-quality roll costs about \$12.95.

Wallpapering offers plenty of variety

Continued on 5

Wallpapering offers plenty of variety

Continued on 5



KITCHENS

An interesting approach

Not too many years ago, kitchens were often little more than cramped glorified hallways and bathrooms were nothing more than small, windowless white cubicles.

But in recent years an explosion of design, color and innovative appliances and fixtures has turned these once forgotten rooms into spectacular showplaces.

Unlike the kitchen of the past, today's kitchen often is not separated from the active areas of the house but is instead an integral part of the family living area.

One design feature which has become particularly popular in recent years is the "great room"—a room which often combines the kitchen, family dining area and living area in one large shared space. Also popular with today's new home buyer is the kitchen-family room combination which provides a functional family activity area separate from the more formal section of the house.

The design, fixtures and appliances in the modern kitchen are also far removed from the kitchen of the past. Laid out for maximum efficiency, today's kitchen provides the cook with a spacious, functional room in which to work.

Color is also an integral part of the contemporary kitchen. Counters, floors, walls and fixtures come in virtually any imaginable shade—from intense bright primaries to subtle pastels.

Cabinetry is more attractive than ever and is available in a variety of styles and finishes—from traditional wood looks such as oak and cherry to sleek, ultra modern laminated European styles.

And there's more behind those cabinet doors than just shelves. Those attractive doors often camouflage bins for bulky food items, lazy susans that turn inaccessible corners into functional storage areas and fold-out pantry cabinets that can dramatically increase available storage space.

Also popular in today's kitchens are built-ins such as counters for informal dining, desks for meal planning and spacious pantries. Greenhouse windows are another innovation seen in custom and tract houses alike.

Just as the appearance of the kitchen has changed in recent years, so have the appliances in it. Trash compactors, instant hot water dispensers and built-in food processors are but a few of the many new convenience items available.

Cooktops are now available with grill and griddle units and new ovens combine the convenience of microwave cooking with regular oven functions. The refrigerator not only makes ice but dispenses it, along with chilled water, and new compact dishwashers fit under the kitchen sink to conserve valuable cabinet storage space.

Just as the kitchen has changed, today's bathroom is no longer a drab, 5-by-7-foot cubicle. Instead it has become one of the most exciting and personal rooms in the house.

Probably no bathroom innovation is more popular than the whirlpool tub. Available in a multitude of colors, sizes and shapes, the whirlpool tub is often large enough to accommodate more than one person or is extra deep for soaking. In addition, compact models that fit in the space of a standard bathtub are readily available.

Unlike the spartan bathrooms of the past, today's baths include virtually every imaginable luxury. Many are extremely spacious and have room for dressing and exercise areas, separate vanities and freestanding showers.

Others have saunas, steam baths, greenhouse windows, fireplaces, wall-to-wall mirrors, built in appliances such as hair dryers, tub and shower doors and media centers.

In addition, fixtures are more attractive than ever and are available in virtually any color from black and white, blue, raspberry, mocha, forest green or beige. Particularly popular in both master and family baths are dual sinks, hand-held showers and skylights to bring sunlight into these formerly dreary spaces.

The possibilities for a truly personal and inviting bathroom are virtually limitless and today's modern technology is an important contributor to making these rooms special retreats.

For example, one manufacturer is now making a "soft" bathtub that is cushioned with foam for bathing comfort. Other companies offer special compartments that mimic different environments including wind, rain and sun. And recently introduced to the market is an oversized whirlpool tub with built-in stereo, telephone, clock and neck massage unit.

Wallpaper is versatile

Continued from 4

Wallpaper is versatile

Continued from 4

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For many plants with flowers on only the lower portion of the stems, the plastic covering can prevent the injury. Frost damage to plants can be prevented by covering the trunk and buds with a plastic covering. Frost damage to plants can be prevented by covering the trunk and buds with a plastic covering.

Continued from 8

Landscaping covers problems

Howell Landscaping and Nursery of Lansing is a client's backyard with a new landscaping project. Including virtually eliminating the need to maintain certain areas.

Joe Sorrentino and a crew had two projects for the Puhman Township home of Williams and Geris Spaw, designing and installing landscaping around the new pool, and creating a landscaping scheme for the side yard.

Joe Sorrentino said he took into consideration the second plan of the pool in hand, and the landscaping.

With the second plan of the pool in hand, Sorrentino said he took into consideration the second plan of the pool in hand, and the landscaping.

Continued on 11

Winter can be harmful to plants

Winter dormancy is nature's way of giving woody landscape plants a chance of surviving a Michigan winter. But even dormant plants can suffer severe weather injury.

You can't do anything about the weather, but you can reduce the chances of winter injury, says Curt Peterson, extension horticulture specialist at Michigan State University.

The first and most important step in preventing winter injury is to plant only species or cultivars (varieties) of woody plants that are known to be hardy in Michigan or areas north of here. Exotic plants—plants native to other areas with less severe winter weather—may be able to survive mild or even normal winters but be injured or killed by more severe weather.

Plant maintenance can enter into the picture, Peterson points out. Ordinarily hardy plants may suffer winter injury if they go into winter weakened by insufficient water or inadequate nutrition. Keeping plants healthy with regular watering, adequate water during drought, and protection against mechanical injury and insect attack can improve their chances of surviving the winter in good condition.

Where a plant is located also will influence the likelihood of winter injury. A marginally hardy plant such as rhododendron may flourish in a protected site but die if planted in a spot exposed to prevailing winds.

Low-lying, poorly drained planting sites may contribute to winter injury, too. Lows

Continued on 7

Landscaping covers problems

Joe Sorrentino and a crew had two projects for the Puhman Township home of Williams and Geris Spaw, designing and installing landscaping around the new pool, and creating a landscaping scheme for the side yard.

Continued from 10

In addition, he used pom pon junipers, which are small, unusual looking trees that add character to the poolside area. They are also quite expensive. But, like the ivy, they do not interfere with pool maintenance, he said.

In the side yard, the biggest problem was the steeply sloping ground, which caused more than one problem. He said it was impossible to mow the lawn, and to complicate matters, the side yard was quite visible from the house.

Water was also seeping into the basement.

To improve the situation, he put in tiers, constructed of wood, and inlaid them with mulch and bushes.

Besides the aesthetic quality, the tiers solved the problem of erosion, by eliminating the sand and water from washing down the hills. (There had previously been two slopes that curved down to the middle of the house.)

Sorrentino points out that the "tie walls" are structurally sound—each tie is held in place, and the two tiers are actually one piece.

The plants on the ties need trimming for two or three years while they mature. After that, he said they only need to be trimmed once in a while to maintain their size and shape.

In addition to the side and back yards, Sorrentino's crew built a walkway out of the pool area to the driveway, and reseeded the grass after the pool was constructed.

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Landscaping trends are changing

By MICHELE M. FECHT

With custom bathrooms, Cathedral ceilings and gourmet kitchens making their mark in contemporary home design, it's no wonder today's homeowners are shying away from the cement patios, pink flamingos and aluminum chaise longues so popular a generation ago.

Brick walkways, decks, hot tubs, theme gardens, exotic trees and plantings only account for a few of the trends distinguishing today's landscape styles.

That landscaping has become as essential to home design as interior decorating is evidenced by the growing demand for expert landscape architects and designers.

In the short time since starting his own firm last April, landscape designer James C. Jones has been carving a niche for himself among clients in the Northville/Novi/Plymouth/Farmington areas.

Noting that most of his work is residential — particularly in Novi and Northville Township considered among the leaders in new home construction in southeastern Michigan — Jones says he is looking to achieve a distinctive style.

"I'm trying to achieve something different in my business," he notes, adding that he spends "many late hours in front of the drawing board" working on designs.

A 1975 graduate of Michigan State University with a degree in parks design, Jones spent eight years with two larger landscape firms before venturing out on his own.

"I had a couple of very good teachers," Jones says of his former employers, Crimboji Landscape Contractors in Canton Township and Skandia Landscaping in Livonia.

With only a four-acre containing area (for plants, shrubs, etc.) behind his home/office, a seven-member crew and limited equipment, Jones notes that he uses a lot of subcontractors — particularly for grading, excavation and cement work.

He also notes he is a constant presence on nearly all his jobs. "I haven't found a foreman I'm really happy with," he says, noting that in addition to designing, meeting with clients and drawing plans, he also supervises his crew.

Among the projects Jones is most proud of is his first residential job since founding James C. Jones and Associates.

"This is one of the few jobs I've done where I was given almost carte blanche permission to do what I wanted," Jones says of the Northville home of Matt and Nellie Adawi.

Situated in one of Northville's newer subdivisions, the home is situated on a sizeable piece of property with a sloping back yard. A small stream runs behind the property, encircling a small island.

"The nice thing about this particular job was that they had an island across the

stream with this magnificent willow tree," Jones notes.

In designing the back yard, Jones explains that he "treated the island on a much more informal basis" by using a lot of wildflowers and adding a small bridge across the stream.

Jones constructed a terrace out of more than 300 timbers to utilize the sloping backyard. Steps extend from the terrace down two levels to the small bridge.

Jones placed dwarf crab apples, Bar Harbor Junipers, Japanese flowering quince and an assortment of annuals around the terrace.

In the front, Jones opted for a more formal appearance to complement the circular driveway. Plantings included Japanese maples and rosebud azaleas.

Jones notes that he spent a considerable part of last season working on the Adawi project, but says it was worth the effort.

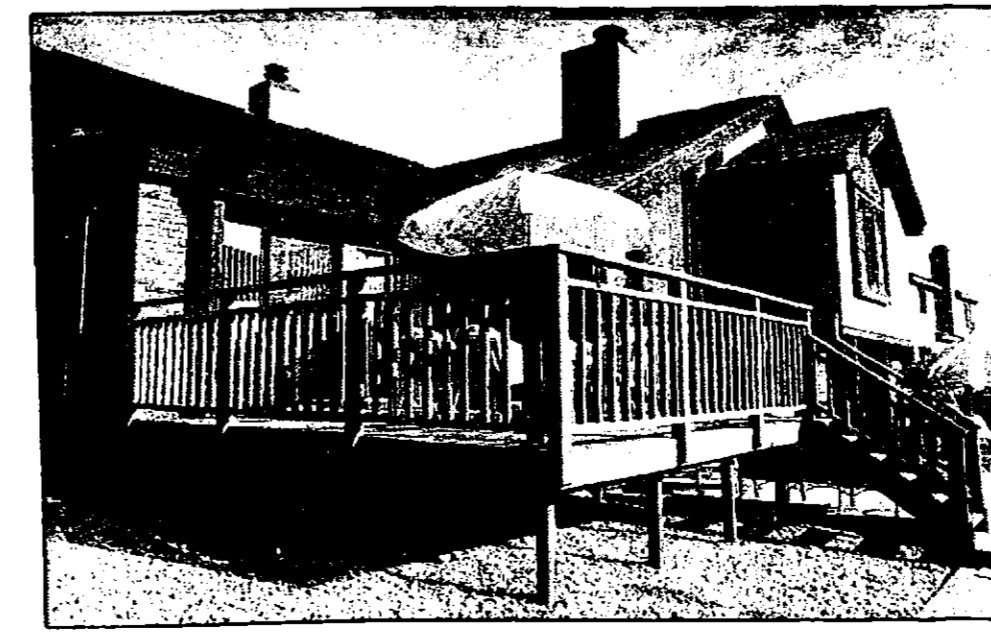
His first independent effort earned him recognition from the Metropolitan Detroit Landscape Association which honored him with its environmental improvement award.

With the winter season quickly approaching, Jones says he is finishing up remaining projects and beginning plans for next season.

Because the planting season is only eight months — April through November — Jones says he spends the winter months doing bookwork and planning designs for clients.

He also takes over the childcare responsibilities at home.

"In the winter, I usually become Mr. Mom," he says.



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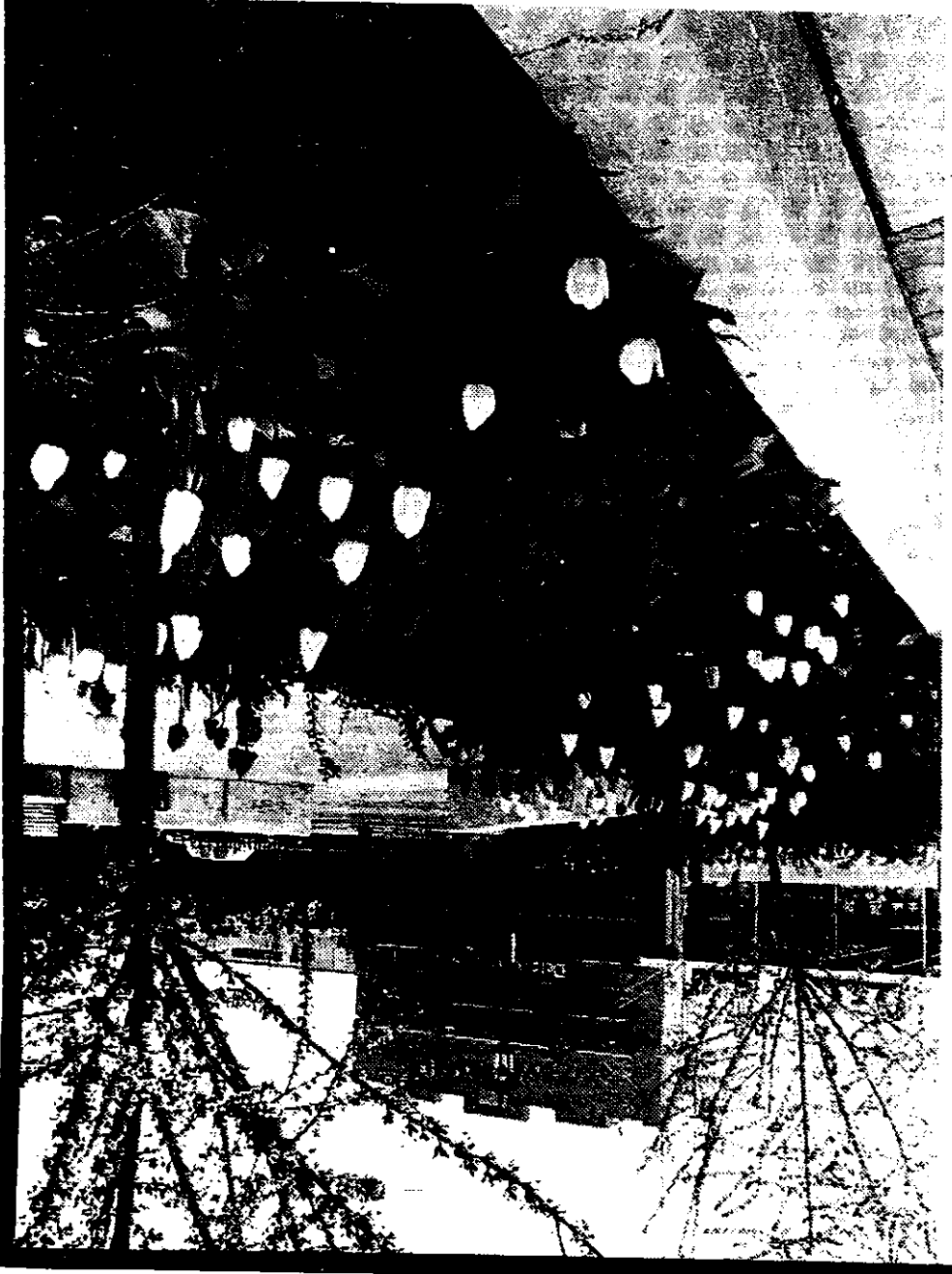
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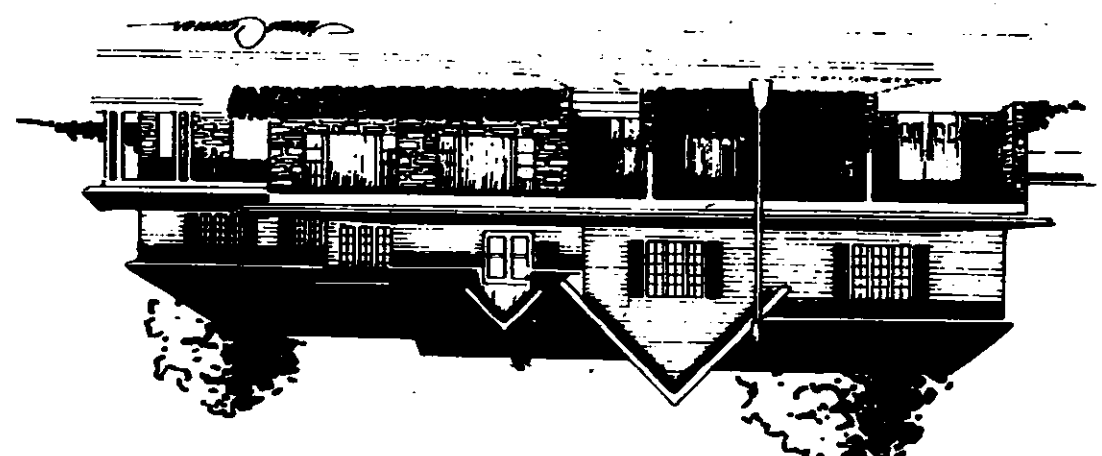
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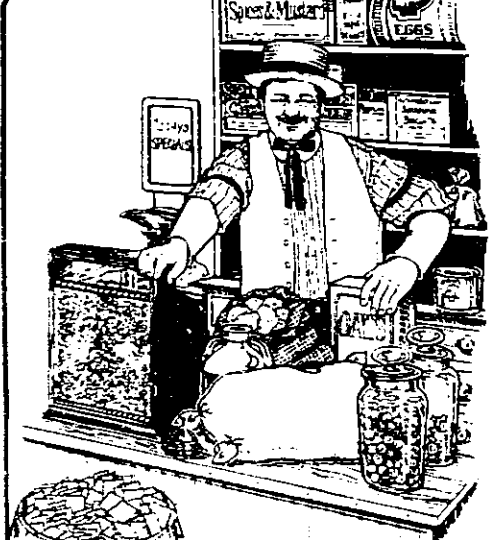
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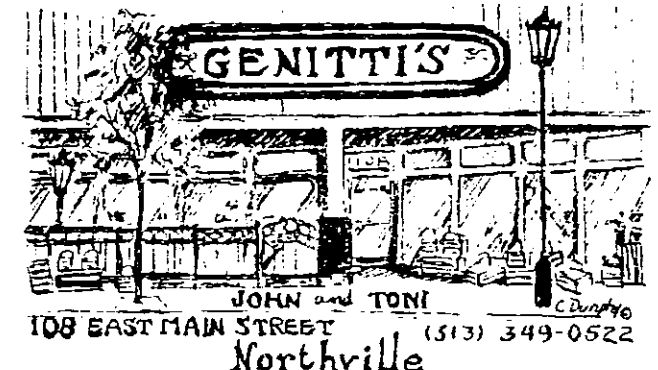
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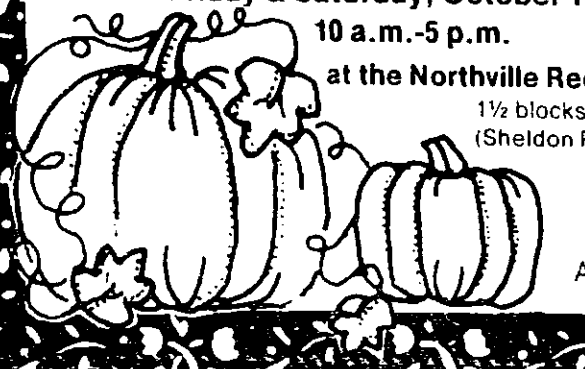
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Northville folk artist Susan Cutting will return to the Fall Fair this year

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Sat., Sept. 20 — 11:30 a.m. Matinee
Sat., Sept. 27 — 11:30 a.m. Matinee

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FRIDAY, SEPTEMBER 26

- **Tivoli Arts & Crafts Fair** — Northville Historical Society - 140 Exhibits - Northville Downs
- **Helium Balloon Launch** — Northville Merchants Assoc. - Behind Northville Pharmacy 4:30 p.m.
- **Bandshell Entertainment** — Friends of Northville - Towne Square Park
- **Community Square Dance** — Band Shell - Towne Square Park 7:30-10:00
- **Main Street Arts & Crafts Fair** — Main Street, Downtown
- **Pony Rides** — Downtown - continuous
- **Farmer's Market** — Hutton & Main Streets
- **Foreman Orchards** — Main Street - Downtown
- **Parmenter's Cider Mill** — Main Street - Downtown
- **Luncheon** — Presbyterian Church - Women's Association Serving Maurice Salad 11-2
- **Mill Race Historical Village** — Northville Historical Society - Griswold St.
- **Ming The Magician** — Presented by Friends of Northville - Band Shell - 5:30

TIVOLI FAIR

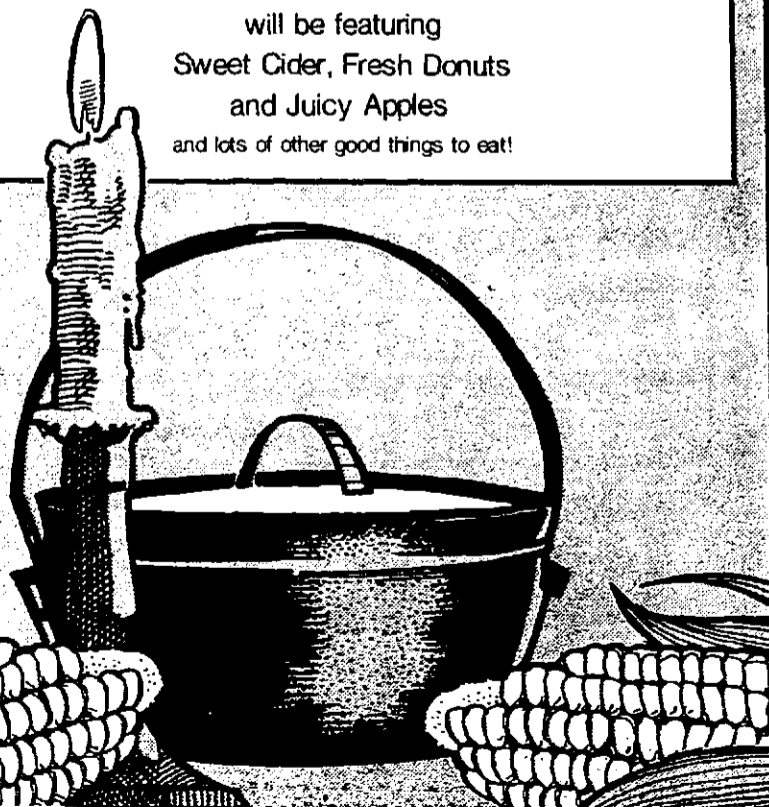
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- 2:30-4:30 High School Band
- 5:30-6:15 Ming the Magician
- 6:15-7:30 Folk Singer
- 7:30-10:00 Community Square Dance

Saturday - September 27

- 10:00-11:00 Jazz Band
- 11:00-12:30 Schoolcraft College Band
- 12:30-1:30 Puppet Show
- 2:00-3:00 Northville Main Street Cloggers
- 3:00-4:30 Novi Band
- 4:30-6:00 Square Dance Demo

7:30-10:30

DJ - "HOT" Top Hits Dance

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SATURDAY, SEPTEMBER 27

- **Tivoli Arts & Crafts Fair** — Northville Historical Society - 140 Exhibits - Northville Downs
- **Bandshell Entertainment** — Friends of Northville - Towne Square Park
- **Main Street Arts & Crafts Fair** — Main Street, Downtown
- **Pony Rides** — Downtown - Continuous
- **Farmer's Market** — Hutton & Main Streets
- **Foreman's Orchard** — Main Street - Downtown
- **Parmenter's Cider Mill** — Main Street - Downtown
- **Mill Race Historical Village** — Northville Historical Society - Griswold St.
- **Sidewalk Chalk Art Contest** — 4-10 yrs., Presbyterian Church 10:30 a.m. - Northville Arts Commission
- **Puppet Show** — Band Shell 12:30 - Friends of Northville
- **Clown Face Painting/New Wave Hair** — 11:00 a.m.-3 p.m. - Cady Street Shops - V-Salon, Northville Gallery of Flowers and Chicks & Chams
- **"Mom's" Apple Pie Sale** — Towne Square Park, Mother's Club
- **Apple Dunking Contest** — 2:00 Main St., Northville Camera Shop
- **Dunk Tank** — Main & Center Streets - Northville Jaycees
- **Pumpkin Decorating** — 11:00 in Towne Square Park, Kiwanis Club
- **Pet Show** — Main & Hutton Streets, Puppy Love Pet Salon
- **Punt, Pass & Kick Contest** — 10:00 Ford Field, Northville Recreation
- **Skateboard Contest** — 1:00 High School Parking Lot, Northville Recreation
- **Hot Wheels Grand Prix** — 3 to 6 yrs., 2:30 p.m. at Main & Wing Streets, Northville Jaycees
- **Donut Eating Contest** — 3:00 p.m., Main Street, Holloway's Bakery
- **DJ "HOT" Top Hits Dance** — 7:30 - Towne Square Park, Friends of Northville

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★★ KIDS ★★

★★ KIDS ★★

★★ KIDS ★★

- **Pony Rides** — Downtown - Both Days
- **Helium Balloon Launch** — 4:30 Fri., behind Northville Pharmacy
- **Ming the Magician** — 5:30 Fri. Band Shell
- **Sidewalk Chalk Art** — 4-10 yrs. - Sat. 10:30, Presbyterian Church
- **Clown Face Painting/
New Wave Hair** — 11-3 Sat. - Cady Street Shops

- **Pumpkin Decorating** — 11 a.m.-on, Towne Square Park
- **Hot Wheels Grand Prix** — 3-6 yrs., 2:30 Main & Wing
- **Skateboard Contest** — 1:00 High School Parking Lot
- **Puppet Show** — 12:30, Band Shell
- **Punt, Pass & Kick** — 10 a.m. - Ford Field

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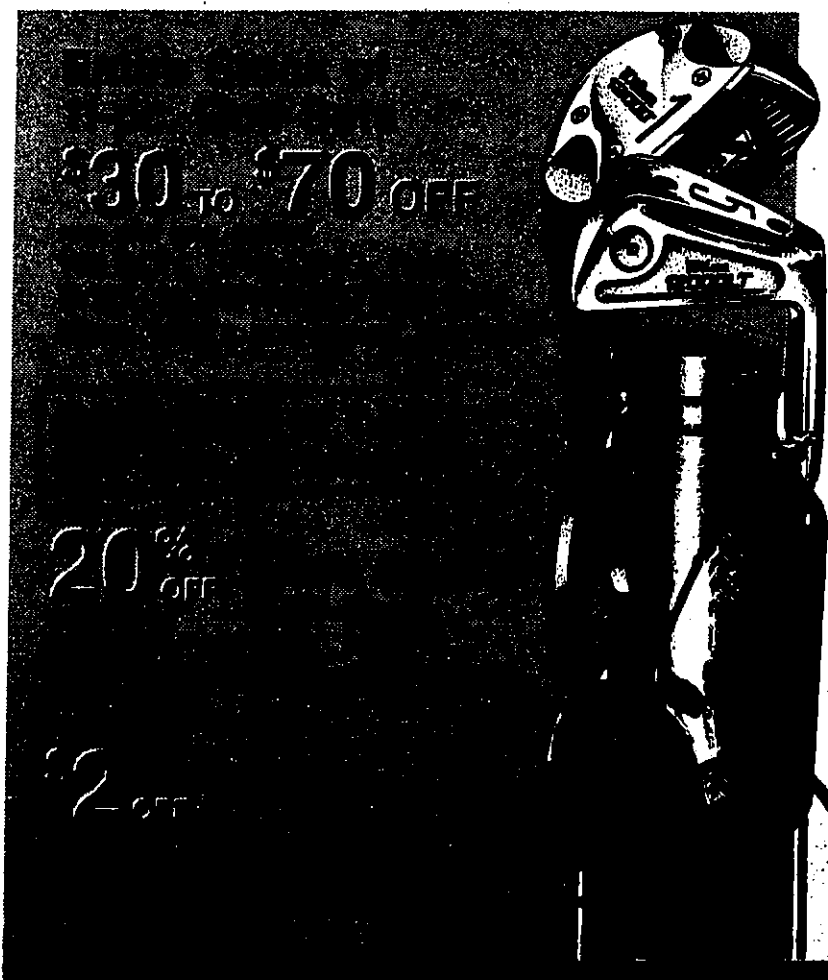
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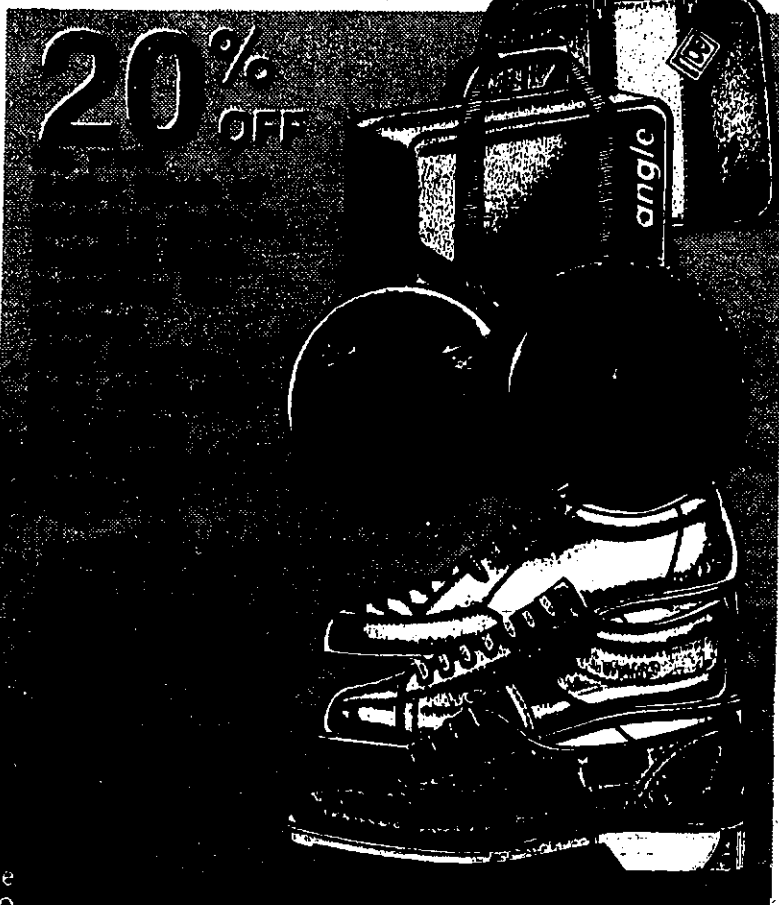
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jacket; matching
pants in poly
cotton blends.



GREAT BUY! NEW BALANCE 480
Men's High Top Basketball Shoes

29.99
orig. 49.99

Ankle-supportive leather
uppers with protective
padding and rubber sole.

BIG SAVINGS! ETONIC Europa Men's
Nylon/Suede Running Shoes

29.99
orig. 54.99

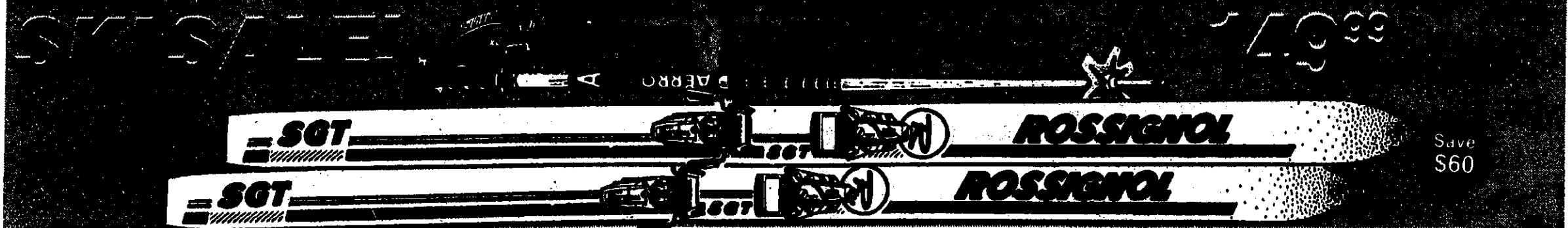
Super value on durable
and lightweight shoes with
all-surface sole.

NIKE Jenny Women's
Soft Leather Fitness Shoes

27.99
reg. 34.99

No break-in required!
Comfortably padded;
durable, non-slip sole.

**SEE PAGES 4 AND 5 FOR FANTASTIC PRE-SEASON SAVINGS
ON THE FINEST IN SKI GEAR, SKI WEAR AND MORE.**



ADVERTISING SUPPLEMENT

FASHION FLEECE FASHION FLEECE FASHION

NIKE Men's Fashion Fleece Separates

crew top reg. 29.99 pants reg. 26.99

Latest fall styles and colors. Famous Nike quality now at 20% off!

PUMA Men's Fashion Fleece Separates

crew top reg. 27.99 pants reg. 23.99

Durable and comfortable poly/cotton fleece fabric. Crew top and pull-on pants in great colors.

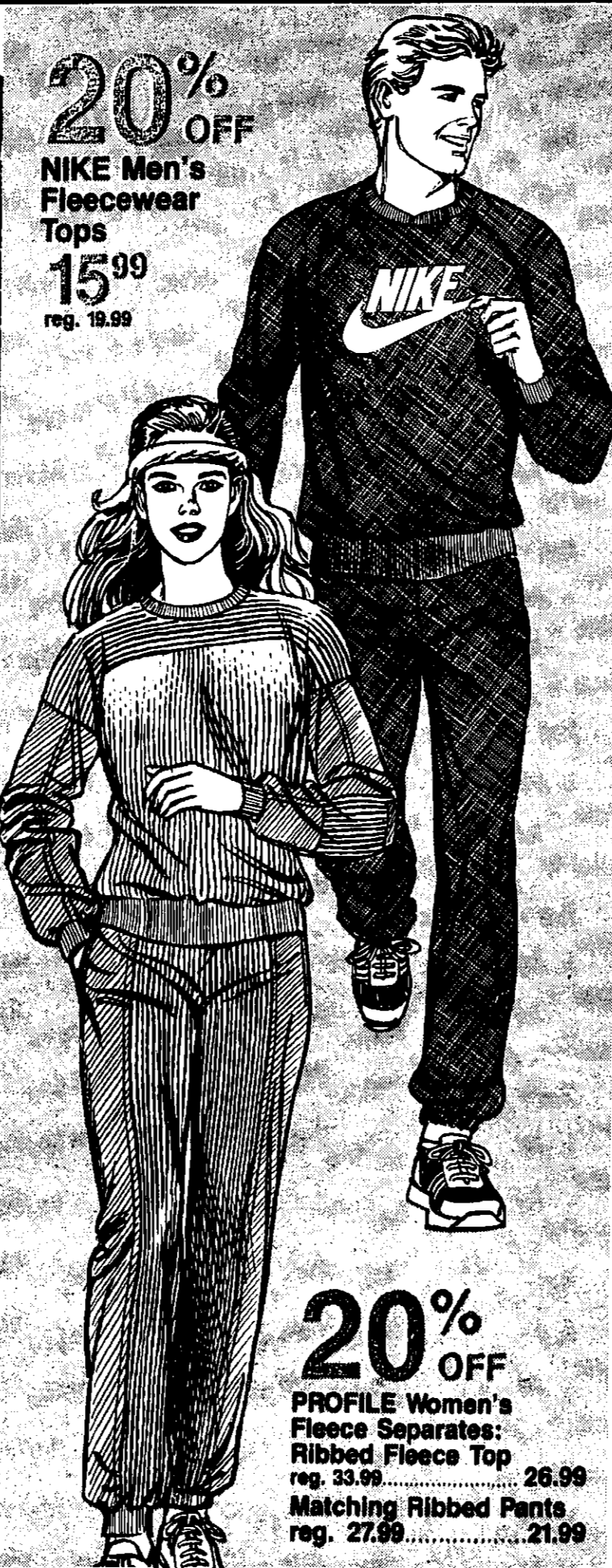
CHAMPION Men's Super Heavyweight Sweats

crew top reg. 31.99 pullover reg. 41.99 pants reg. 27.99

Reverse weave for minimal shrinkage. Heavyweight cotton blend combines comfort, easy care and long wear.



20% OFF
NIKE Men's Fleecewear Tops
15.99
reg. 19.99



20% OFF
PROFILE Women's Fleece Separates: Ribbed Fleece Top
reg. 33.99 **26.99**
Matching Ribbed Pants
reg. 27.99 **21.99**

FLEECE FLEECE FLEECE FLEECE

20% OFF
reg. prices

Entire Stock of Men's All-New Ultra Sweats II and Women's Active Fleece Separates



Introducing HERMAN'S ULTRA SWEATS II Tops and Pants for Men

A heavier, softer and more durable fabric; longer length for unsurpassed comfort.

Crew Tops, Pants, reg. 15.99 ea. **12.79**
Hooded Tops, reg. 18.99 **15.19**
Zip Hood Tops, reg. 22.99 **18.39**

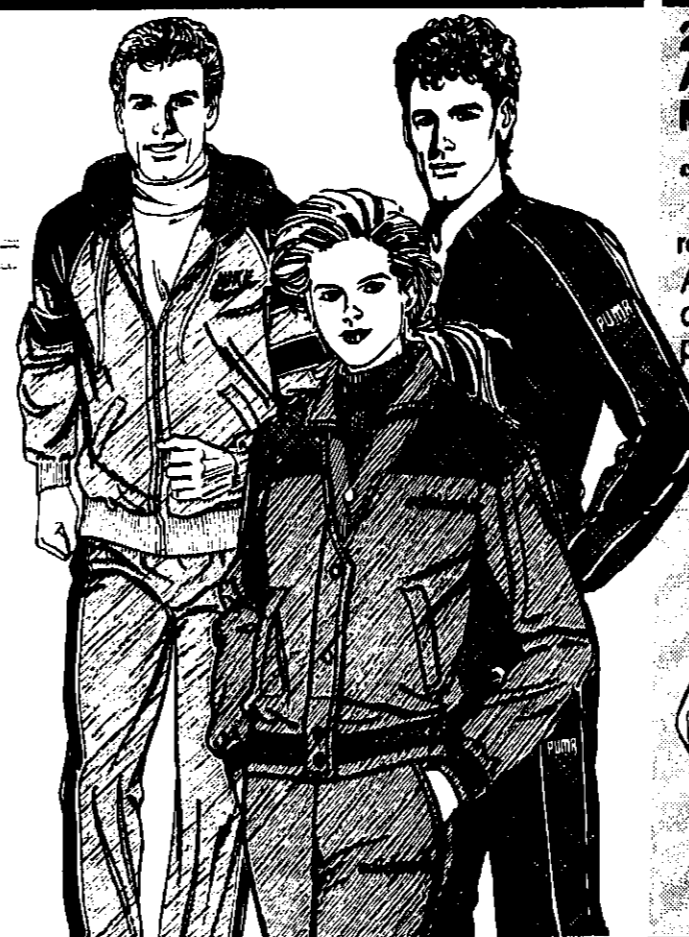
HERMAN'S Women's Active Sweat Separates

Great collection of styles.
Short-Sleeve Crew Tops, reg. 8.99 **7.19**
Long-Sleeve Crew Tops; Pants, reg. 10.99 ea. **8.79**
Strap Pants or Oversized Top, reg. 12.99 ea. **10.39**
Hooded Tops, reg. 13.99 ea. **11.19**
Zip Hood Tops, reg. 16.99 **13.59**

WARMUPS

20% OFF
30% OFF

reg. and orig. prices
Entire Stock of Warmup Suits for men and women
NIKE, ADIDAS, PUMA, PROFILE, HERMAN'S, more!
Choose from a wide variety of styles and fabrics in the newest fall colors. Hurry in for these!



ACTIONWEAR

20% OFF ADIDAS or NIKE Men's Shirts

12.99 to 15.99
reg. 16.99 to 19.99
Assorted colors coordinate with pants (right).

20% OFF ADIDAS or NIKE Action Pants

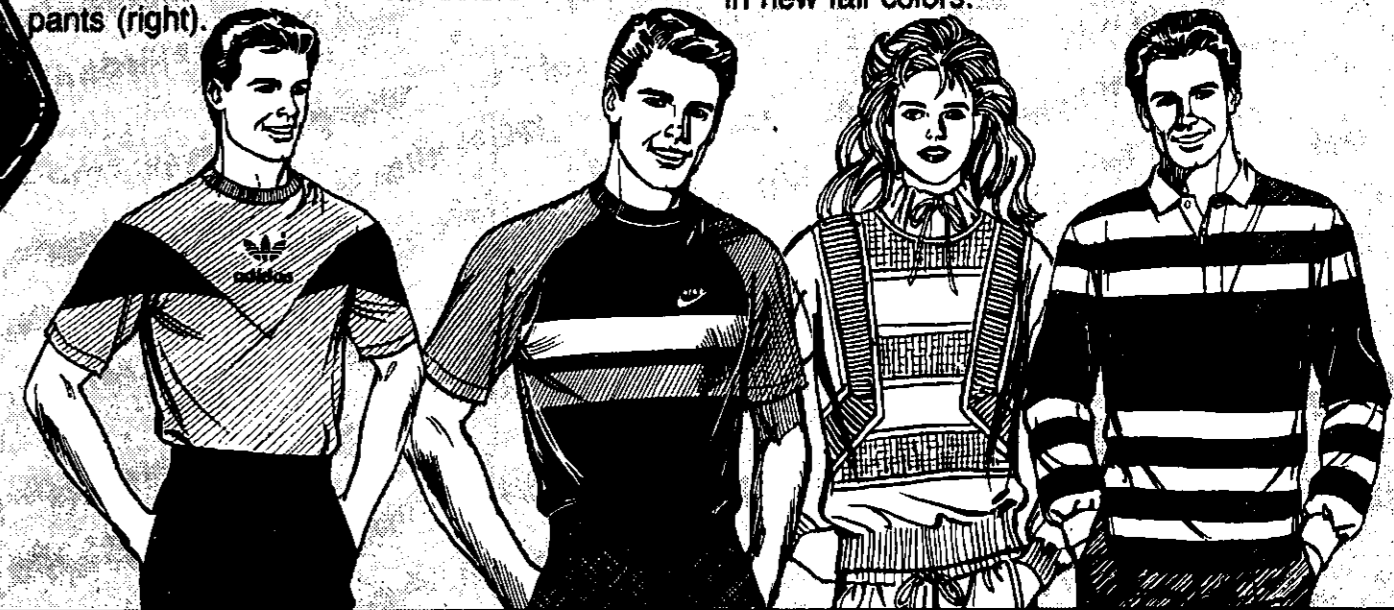
21.99 orig. 27.99
Comfortable pull-on styles in great fall colors.

20% OFF LAND GEAR for women

Top **19.99** Pants **15.99**
reg. 24.99 reg. 19.99
Uniquely fashioned in new fall colors.

20% OFF HERMAN'S Men's Rugby Shirts

23.99 reg. 29.99
Variety of styles and colors. Fantastic value!



GYMWEAR

20% OFF
30% OFF
reg. and orig. prices

NIKE, ADIDAS, PUMA and other Men's Selected Gymwear
Assorted shirts and shorts to mix 'n match. Cotton blends.



JACKETS

Entire Stock of STARTER Team Jackets



ATHLETICWEAR

NIKE or ADIDAS Football Jerseys reg. 23.99 **19.99**
Men's mesh and plaid styles in poly/cotton.

SPANJIAN Men's Halfback Shorts reg. 13.99 **11.19**
Drawstring front; easy care poly. Assorted colors.

BIKE Men's Schimmel Shirts reg. 9.99 **7.99**
Poly mesh. Men's Coaches Shorts reg. 15.99 **12.79**

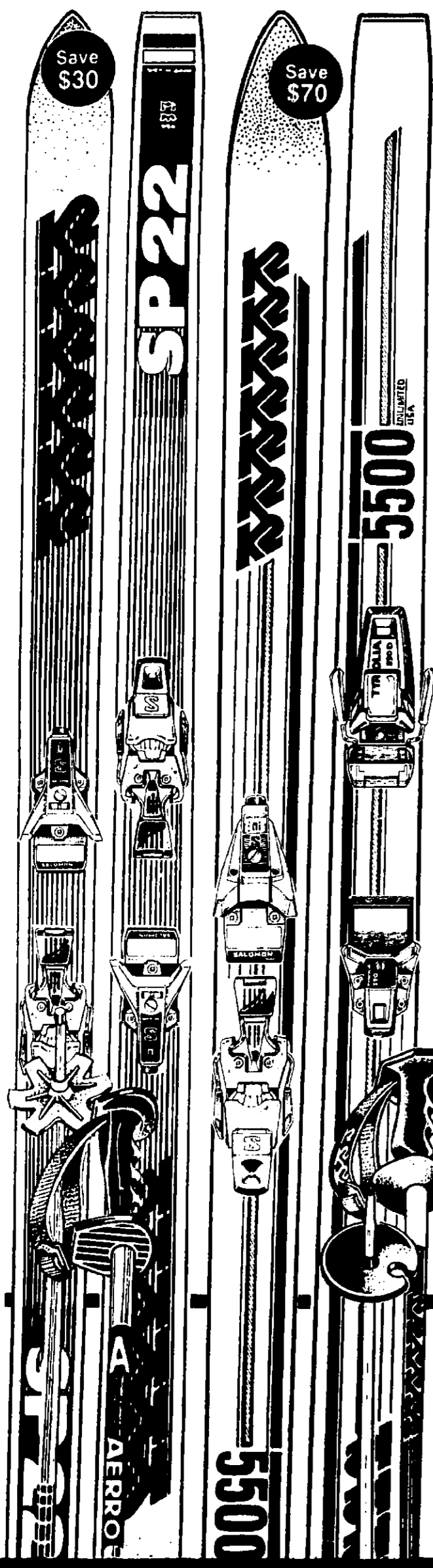


RUNNING

20% OFF PUMA Men's Nylon Running Separates: Half-Zip Top or Matching Pants
19.99 each
Comfortable and durable. Ideal for both running and casual wear.

KIDS'

20% OFF
PUMA Cyclone Warmup Suit reg. 33.99 **27.19**
NIKE Fashion Fleece Separates: Hooded Top reg. 25.99 **20.79**
Pants reg. 14.99 **11.99**



Herman's
WORLD OF SPORTING GOODS

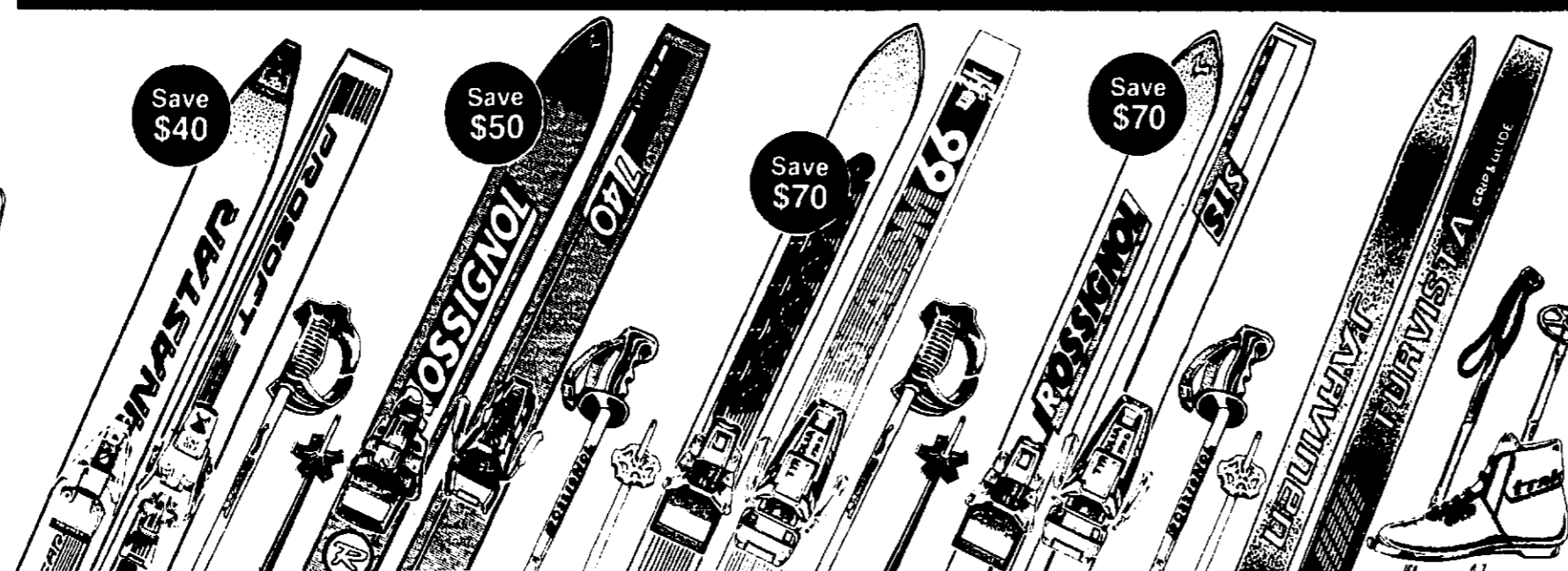
STARTING RIGHT NOW, YOU SAVE MORE THAN EVER ON SKI PACKAGES AT HERMAN'S BECAUSE THE SALE PRICES SHOWN HERE ARE RESULTS OF REDUCTIONS OFF OUR LOW, DAY-IN DAY-OUT COMPLETE PACKAGE PRICES ON THE FINEST NAMES IN SKIING!

K2 SP22 Ski Package

179⁹⁹ reg. 209.99
For beginning to intermediate skiers.
Package includes: K2 SP22 skis
• Tyrolia 230 or Salomon 347 bindings
• Aarro ski poles

K2 5500 Ski Package

279⁹⁹ reg. 349.99
For intermediate to advanced skiers.
Package includes: K2 5500 '85-'86 skis
• Tyrolia 390D bindings
• K2 or Scott ski poles



DYNASTAR Prosoft Carbon Ski Package

209⁹⁹ reg. 249.99
• Prosoft skis
• Salomon 547 ski bindings
• Scott poles

ROSSIGNOL 740 Ski Package

239⁹⁹ reg. 289.99
• 740 skis
• Tyrolia 290D ski bindings
• Rossignol or Scott poles

K2 66 Ski Package

299⁹⁹ reg. 369.99
• K2 66 skis
• Tyrolia 390D ski bindings
• K2 or Scott ski poles

ROSSIGNOL STS II Ski Package

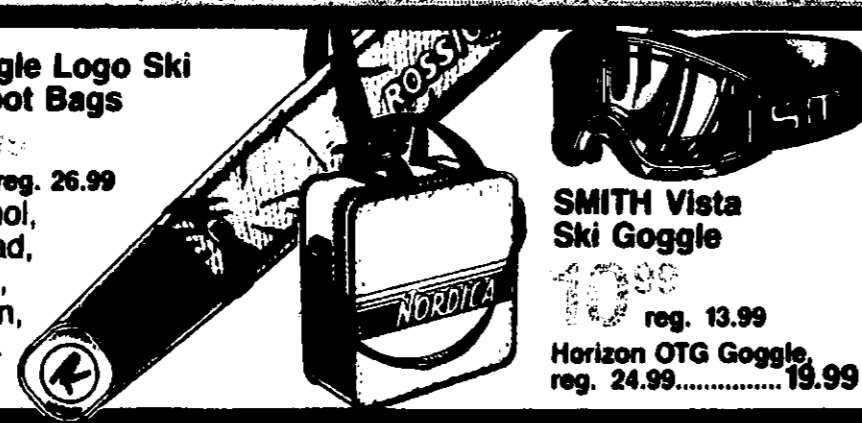
299⁹⁹ reg. 369.99
• STS II skis
• Tyrolia 390D ski bindings
• Rossignol or Scott poles

JARVINEN Turvista II X-C Package

99⁹⁹ reg. 121.99 to 129.99
• Turvista II waxless skis
• Trak boot and binding system
• X-C poles
• Mounting

All Single Logo Ski and Boot Bags

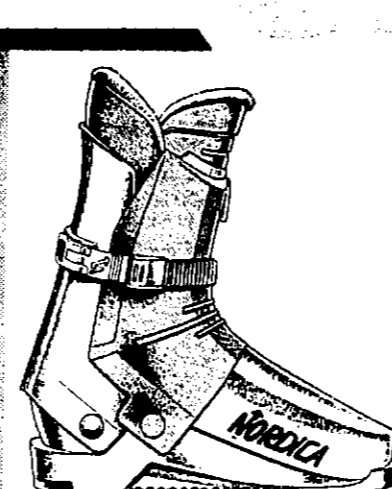
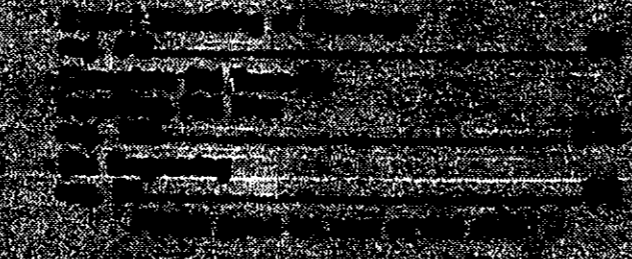
19⁹⁹ reg. 26.99
Rossignol, K2, Head, Nordica, Salomon, Raichle.



SMITH Vista Ski Goggle

19⁹⁹ reg. 13.99
Horizon OTG Goggle, reg. 24.99... 19.99

DOWNHILL SERVICE SPECIALS



NORDICA Lady Venus RE Ski Boots

99⁹⁹ reg. 99.99
Rear entry boots designed for beginning skiers. Double hinged cuff.



NORDICA Pro or Lady Pro Boots

139⁹⁹ reg. 159.99
Intermediate to advanced. Rear entry; forefoot fit adjustment.



RAICHLER RTX II Men's Boots

139⁹⁹ reg. 159.99
Intermediate to advanced. Rear entry with integrated air pump.



SALOMON SX61S Men's or Women's

149⁹⁹ reg. 179.99
Intermediate to advanced. Rear entry; progressive forward flex.



NORDICA 786 Men's Boots

199⁹⁹ reg. 219.99
Intermediate to advanced/expert. Microadjustable in-step fit system.



NORDICA Men's Gemini RE Recreational Ski Boots

Rear entry boots designed for beginning skiers. Double hinged cuff; constant leverage buckles.
89⁹⁹ reg. 99.99

Save \$10

Save \$30

Save \$20

Save \$20

Save \$30

Save \$20

SKIWEAR



20% OFF reg. and orig. prices
Entire Stock of Ski Parkas, Bib and Stretch Pants
Famous maker parkas for men and women. Down blends and other warm fills. Coordinating pants.

20% OFF reg. and orig. prices
Entire Stock of Ski Vests and Ski Sweaters
Warmly insulated vests plus 100% wool and wool blend sweaters to mix 'n match.

20% OFF reg. and orig. prices
Entire Stock of DUOFOLD and PROFILE Turtlenecks
Men's and women's styles. 100% cottons or poly/cottons.

20% TO 33% OFF reg. and orig. prices
Entire Stock of Children's Skiwear
Parkas, sweaters, bibbers and more. Pre-season savings!

20% OFF reg. and orig. prices
Entire Stock of "Sport Shells"
HERMAN'S and PROFILE. Men's and women's styles and colors. Great for those cool fall days. Hurry!

PROFILE Polypropylene Underwear for men and women
Tops or Bottoms
14⁹⁹ ea. reg. 17.99
Wicks away perspiration so skin stays dry and warm. Drips dry in minutes.

GORDINI Gore-Tex® Ski Gloves for men and women
29⁹⁹ reg. 43.99

SARANAC Selected Ski Gloves for men and women
17⁹⁹ reg. 24.99

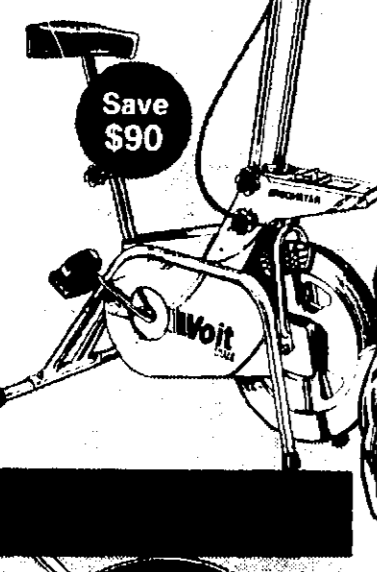
20% OFF reg. and orig. prices
Warm and fashionable parkas with matching bib pants. Don't miss the savings!

EXERCISE BIKES

MCA Deluxe Flywheel Exercise Bike
99⁹⁹
reg. 129.99
Adjustable tension. Speedometer, odometer and timer. Sturdy, balanced flywheel.



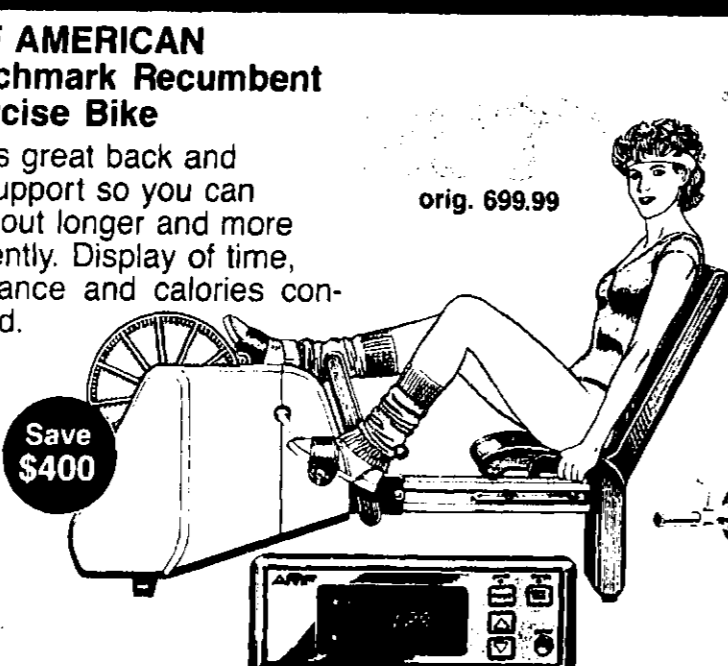
AMF VOIT Ergometer Exercise Bike
159⁹⁹
reg. 249.99
Measures your energy output. Smooth ride. Great buy at \$90 off!



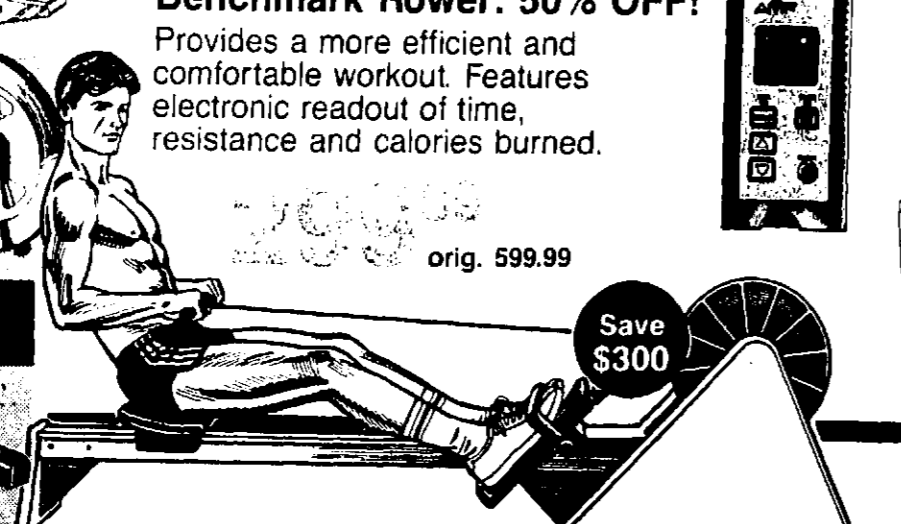
TUNTURI Exercise Bike Reading Rack
orig. 14.99..... 8.99

\$300 TO \$400 OFF AMF! BENCHES, MORE

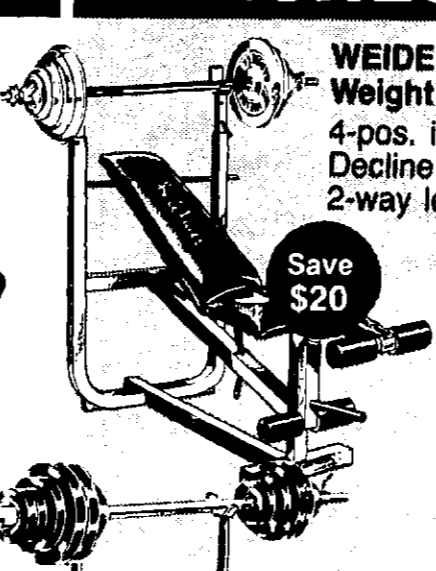
AMF AMERICAN Benchmark Recumbent Exercise Bike
Offers great back and leg support so you can work out longer and more efficiently. Display of time, resistance and calories consumed.
orig. 699.99



AMF AMERICAN Benchmark Rower: 50% OFF!
Provides a more efficient and comfortable workout. Features electronic readout of time, resistance and calories burned.
orig. 599.99



WEIDER Total Blaster Weight Bench
4-pos. incline. Decline feature. 2-way leg lift.
139⁹⁹
reg. 159.99



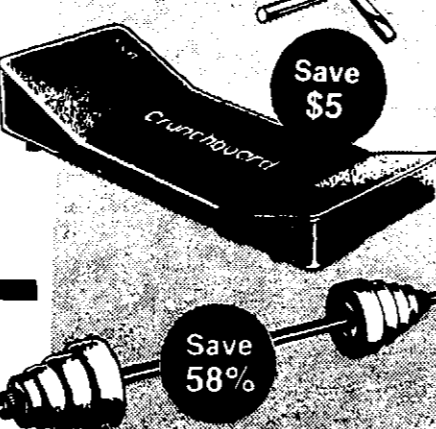
WEIDER 160 lb. Weight Set
99⁹⁹
reg. 139.99
6' chromed bar; 2 dumbbell bars.

MARCY Monster Weight Bench with leg lift
109⁹⁹
reg. 139.99

BILLARD 110 lb. Steel Weight Set
49⁹⁹
reg. 69.99
Solid steel bar. 2 dumbbell bars.

NEW! EXCEL Crunch Board
24⁹⁹
reg. 29.99
Positions body for abdominal exercises.

SAVE 58% TRIANGLE 70 lb. Softweight Set
49⁹⁹
reg. 119.99



ROWERS



DP HR2000 Precision Rower
Smooth riding rower with adjustable hydraulic cylinders.
129⁹⁹
reg. 149.99



WESTBEND 5100 Rower with FREE Fitness Scale
Receive a \$35 value fitness scale by mail, in addition to our low sale price!
179⁹⁹
orig. 229.99

Now save \$50 MARCY EM-1 Deluxe Home Fitness System
499⁹⁹
reg. 549.99

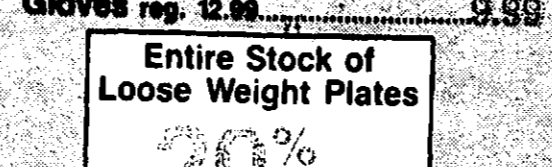
Comes with 200 lbs. of weight capacity which can be increased up to 320 lbs. (optional, extra cost). Freestander eliminates bolting EM-1 to a wall.
reg. 169.99..... 139.99
Butterfly Unit reg. 219.99..... 159.99
40 lb. Weight Kit, reg. 49.99..... 42.99



ACCESSORIES

EVERLAST 70 lb. Heavy Bag
reg. 69.99..... 49.99
JANE FONDA Workout Mat
reg. 29.99..... 24.99
MARCY Leather Weightlifting Gloves
reg. 12.99..... 9.99

Entire Stock of Loose Weight Plates
20% OFF reg. prices



FOOTBALL

WILSON Official NFL Game Ball
39⁹⁹
reg. 44.99
As used by the pros! Finest leather.



WILSON Duke Leather Football
24⁹⁹
reg. 29.99
Official size. Triple lined.

WILSON Duke Jr. or K2 Peeewe Footballs
YOUR CHOICE 19⁹⁹
reg. 24.99

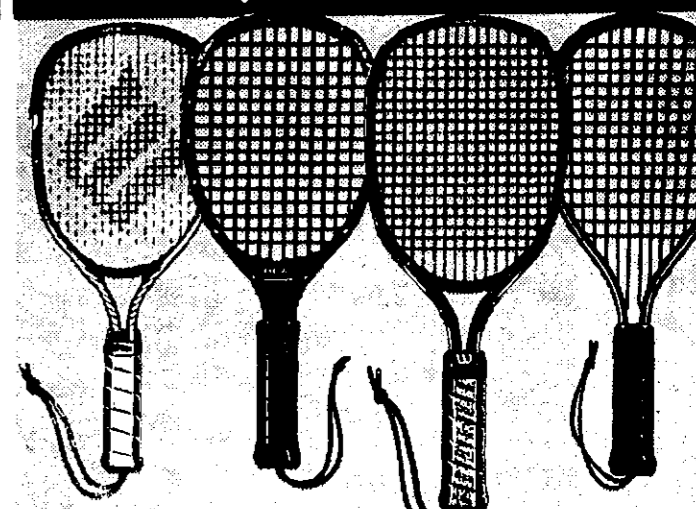
20% OFF reg. prices
AT FLAHERTY Football Hand and Arm Pads

ATHLETICWEAR



STARTER NFL Heavyweight T-Shirts, reg. 13.99..... 10.99
CHAMPION Men's NFL Heavyweight Practice T-Shirts, reg. 13.99..... 10.99
RAWLINGS Men's NFL Jerseys, reg. 17.99..... 14.39
Kids' Jerseys..... 12.99
AJD NFL Corduroy Hats reg. 11.99..... 8.99
STARTER 100% Cotton Embroidered Polo Shirts reg. 22.99..... 17.99
CHAMPION Men's NFL T-Shirts or Shorts reg. 8.99..... 7.19
RIDGEVIEW Men's and Boys' 3-pr. Pack Sanitary Socks reg. 4.99-5.99..... 3.99 to 4.79

RACQUETBALL



EVYCOM 250G Graphite Comp. Racquet reg. 99.99..... 89.99
HEAD Master Aluminum Racquet reg. 49.99..... 39.99
WILSON Graphite Aggressor Racquet reg. 39.99..... 29.99
EVYCOM Dynax Aluminum Racquet reg. 24.99..... 19.99
PENN RB900 Racquetballs reg. 2.99..... 1.99
EVYCOM Champion Racquetball Bag reg. 19.99..... 14.99

BASKETBALL

SPALDING Super-Flite Basketball
24⁹⁹
reg. 29.99

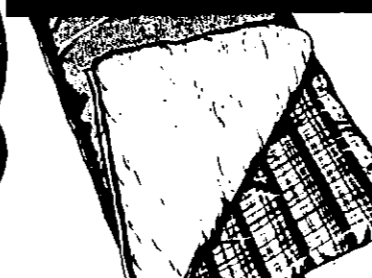
SPALDING Larry Bird Basketball
11⁹⁹
after mailed rebate

PORTER Fiberglass Backboard with Goal and Net
59⁹⁹
reg. 79.99

PORTER Basketball Pole, reg. 109.99..... 99.99



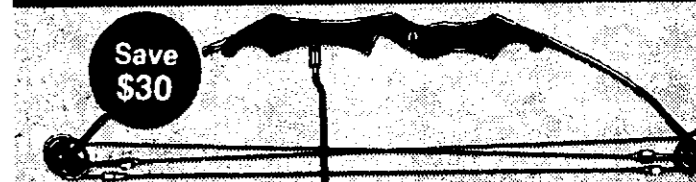
CAMPING



COLEMAN SLEEPING BAGS
3 lb. Camper after mailed rebate..... 17.99
4 lb. Wilderness after mailed rebate..... 24.99
5 lb. Oversized Woodsman after mailed rebate..... 34.99

HERMAN'S Experience Cordura® Pack with organizer, reg. 19.99..... 14.99
JANSPORT Book'n Bike Pack reg. 16.99..... 12.99
JANSPORT Paper Chase Cordura® Pack with organizer, reg. 24.99..... 19.99

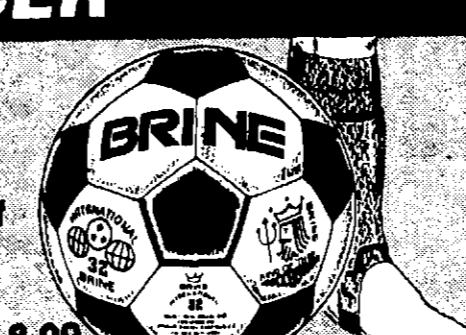
HUNTING



BEAR Super Grizzly Camo Cam Wheel Bow reg. 129.99..... 99.99
BEN PEARSON Compound Bow Kit reg. 84.99..... 74.99
STEMMLER Game Getter Arrows reg. 24.99..... 19.99
BUSHNELL 10x50 Binoculars reg. 64.99..... 49.99

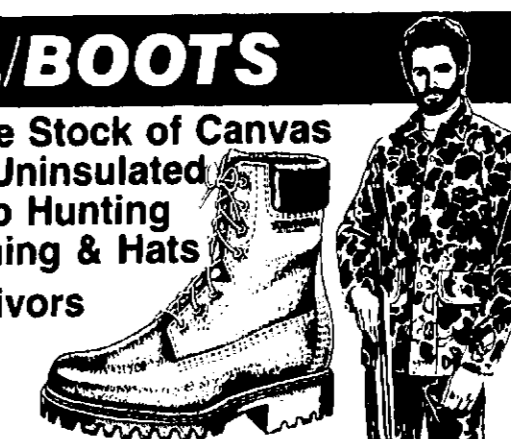
SOCCER

20% OFF reg. prices
Entire Stock of Soccer Balls
TRACE Soccer Shin Guards reg. 10.99..... 8.99



APPAREL/BOOTS

20% OFF reg. and orig. prices
J.M. HERMAN Survivors 8" Leather Boots
69⁹⁹
reg. 79.99



SKATEBOARDS

30% OFF reg. prices
Entire Stock of Skateboards
Assorted colors and prints from famous makers.



Herman's
WORLD OF SPORTING GOODS

SPORT SHOE SALE

TENNIS

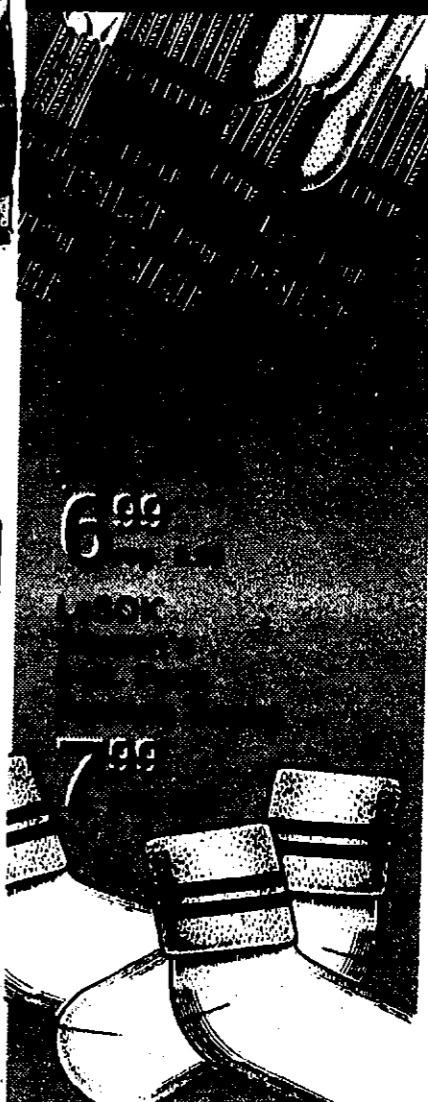
 Save \$5	 Save \$9	 Save \$7	 Save \$6	 Save \$7
34 ⁹⁹	39 ⁹⁹	39 ⁹⁹	52 ⁹⁹	42 ⁹⁹

RUNNING

BASKETBALL

 Save \$5	 Save \$8	 Save \$6	 Save \$10	 Save \$6
NEW! PONY Men's Dunkmaster 34⁹⁹ reg. 39.99 Spud Webb's soft leather shoes!	NIKE Men's Convention High 36⁹⁹ reg. 44.99 Supportive and durable leather.	REEBOK 4600 Men's High Top 39⁹⁹ reg. 45.99 No-break-in soft leather uppers.	CONVERSE Weapon for men 49⁹⁹ reg. 59.99 As worn by Larry Bird and "Magic".	REEBOK 6600 for men 59⁹⁹ reg. 65.99 Garment leather; heel stabilizer.

SOCKS



6⁹⁹

7⁹⁹

FITNESS

 Save \$6	 Save \$15	 Save \$5	 Save \$5	 Save \$5
36 ⁹⁹	34 ⁹⁹	34 ⁹⁹	27 ⁹⁹	34 ⁹⁹

KIDS

- **BIRMINGHAM:** 13 Mile & Southfield Rds.
- **TROY:** 268 John R. Road
- **SOUTHFIELD:** Northland Shopping Center
- **HARPER WOODS:** Eastland Center
- **STERLING HEIGHTS:** Lakeside Mall
- **FLINT:** Genesee Valley Mall
- **DEARBORN:** Fairlane Town Center
- **NOVI:** Twelve Oaks Mall
- **LANSING:** Lansing Mall
- **ANN ARBOR:** Briarwood Mall
- **Toledo Ohio:** Talmadge Plaza

VISIT OUR 2 NEW STORES:
WESTLAND
Across from Westland Mall
SOUTHGATE
Eureka Rd. & Dix Toledo Rd.

NOTE: All items may not be available at all stores. Savings reflect reductions off regular and/or original prices. Intermediate markdowns may have been taken.

'86 FALL SHOPPER

True Value

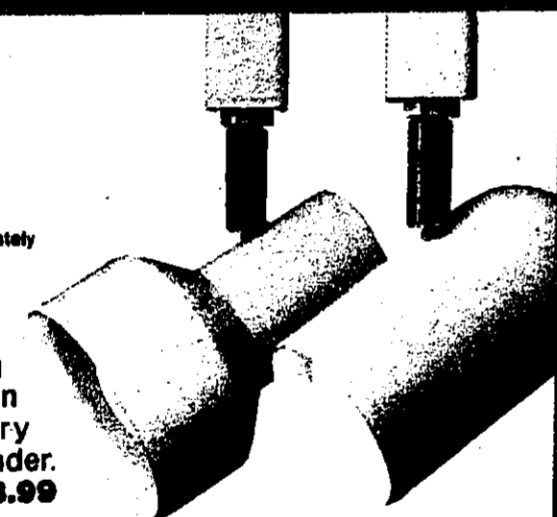
HARDWARE STORES®

SPECIAL PRICES END OCTOBER 25, 1986

Trac Lighting from Edison

14.99

4-Ft. Lighting Trac is 1 3/8 in. wide. Slim design fits almost anywhere. White finish. E4001P (316372/1) Trac Lighting Fixtures in choice of contemporary round-back or step cylinder. White finish. E26/2700P . . . **8.99**



4.99 Gallon Flat Latex Wall Paint for a soft, high-hiding finish on walls and ceilings. Quick-drying, easy cleanups. Colors & white. YF



10.99 12-Ft. Booster Cable for reliable performance. 10-gauge cable, heavy-duty clamps offer a good connection. MC1210 (178881/8)

True Value ANTI-FREEZE & COOLANT

3.77 Gallon Summer Coolant & Winter Antifreeze protects your car from overheating. Recommended for all types of cars. TV (471599/F5)

\$3.00

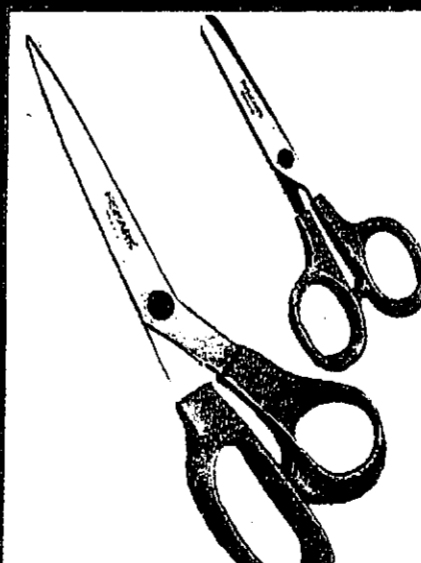
Crosley by EMERSON



49.95 52-in. 3-Speed Reversible Ceiling Fan cools in summer, moves warm air down in winter. Antique brass finish, wood blades. (206334/1)



16.88 6-Ft. Derby Wood Ladder w/ reliable side-spreader locking device. Sturdy. 390-6 (181933/1) 5-Ft. Ladder. (181934/1) . . . **14.88**



6.99 2-Pc. Scissors Set w/8-in. household, round-tip school scissors. Both have steel blades, molded handles. 10M12 (570531/12)



99¢ Spray Enamel provides a glossy finish on wood or metal surfaces. Available in black or white. 11 oz. net wt. SVS-1/2



119.99 14-in. Gas Chain Saw with powerful 2.0-cu. in. engine, Control Tip® guide bar. Features solid-state ignition, auto. chain oiling, adjustable carburetor. 600842 (503912/1)



SEE THE BACK COVER FOR THE LOCATION OF YOUR NEAREST True Value HARDWARE STORE

Master MECHANIC Hand and Power Tools

42.99 A) 7 1/2-in. Circular Saw w/powerful high-torque 2-HP motor, cutting guides, scales, blade wrench storage. Lightweight. MM8550 [571745/1]

35.99 B) Variable-Speed Jigsaw goes from 0-3,200 spm to handle many materials. Powerful 1/2-HP motor, tilt foot, more. MM8540 [571737/5]

49.99 C) 3x18-in. Belt Sander w/dust collector, 1/4-HP motor for 700 ft. per minute belt speed. Auto. belt control, more. MM8575 [571778/1]

39.99 D) Finishing Sander w/ dust collector is powered by a 1.6-amp motor for 10,000 orbits per minute. Easy paper clamp. MM8570 [571760/5]

31.99 E) 3/8-in. Variable-Speed Reversible Drill w/1/2-HP, 3-amp motor. Speed range from 0-2,500 rpm. Locking trigger. MM8580 [571752/1]



7.99 17-Pc. 1/4-in. Drive Socket Set for small chores. Incl. spinner handle, sockets, more. 1417 [259648/1]

64.99 70-Pc. 3/4-in. Drive SAE & Metric Socket and Wrench Set with standard & metric sockets and wrenches, deep well & spark plug sockets, 3 quick release ratchets, extensions, spinner, speeder, more. 3870 [580407/1]

49.99 6-Gal. Wet/Dry Vacuum offers the power and accessories to clean shop messes. With 6-ft. hose, ext. wands, nozzle, dolly. MM600-6 [105901/1]

64.99 Dual-Height Portable Workbench features swivel pegs to hold odd shapes, swing-up front jaws for vertical clamping. Folds. MM1600 [163783/1]

CUSTOMER SATISFACTION POLICY
If any Master Mechanic® tool fails due to a defect in workmanship or material, return it to your True Value® Hardware Store for immediate replacement. This specifically excludes normal wear or misuse.

14.99 19-in. Hip-Roof Toolbox offers room for bulky tools. Incl. tote tray with socket divider. MM819 [117523/1]

21.99 Self-igniting Soldering & Brazing Torch offers pistol grip design, propane cylinder. MM86-65 [555417/4]

3.29 3-Pc. 3/8-in. Drive Ext. Set w/3, 5 and 10-in. sizes. MM38EL123 [472563/10]

5.99 6-in. Long-Nose Locking Pliers for all-around use. 6LN [124891/5]

9.99 25-Ft. x 1-in. Power Tape Rule features toggle lock. MM425 [463307/5]

11.49 20-Oz. Straight Claw Hammer w/heat-treated head. F20MM [451502/4]

4.99 4-Way Self-Storing Screwdriver w/2 double-ended tips. [433144/4]

1.89 Heavy-Duty Retractable Utility Knife w/blades. MM55-0099-2 [105919/10]

6.79 6-in-1 Ratcheting Screwdriver with steel ratchet. MM401 [341172/4]

2.89 9-in-1 Fold-Up Hex Key Set of alloy steel. MM91 [105973/12]

1.29 3-in. Screwstarter with durable alloy-steel shank. MM53 [502640/6]

89¢ 3-Pc. Woodcutting Sabre Saw Set of high-speed steel. [117887/10]

44.50 A) Variable-Speed Auto-Scroll Jigsaw with locking trigger, front assist knob for control. Foot tilts 0-45°. 4355-02 [160069/1]

52.50 C) 7 1/4-in. Standard Circular Saw offers powerful 2 1/4-HP motor for easy cutting through many types of material. S250 [192955/1]

36.99 B) 1/2-in. Cordless Drill/Screwdriver with charging stand with 3-Hz. recharge; pistol-grip design, 3 bits. 2129-02 [555359/1]

19.99 D) Cordless Screwdriver with charging stand, forward/reverse, rocker switch for control, double bit, 2 bits. [319726/1]

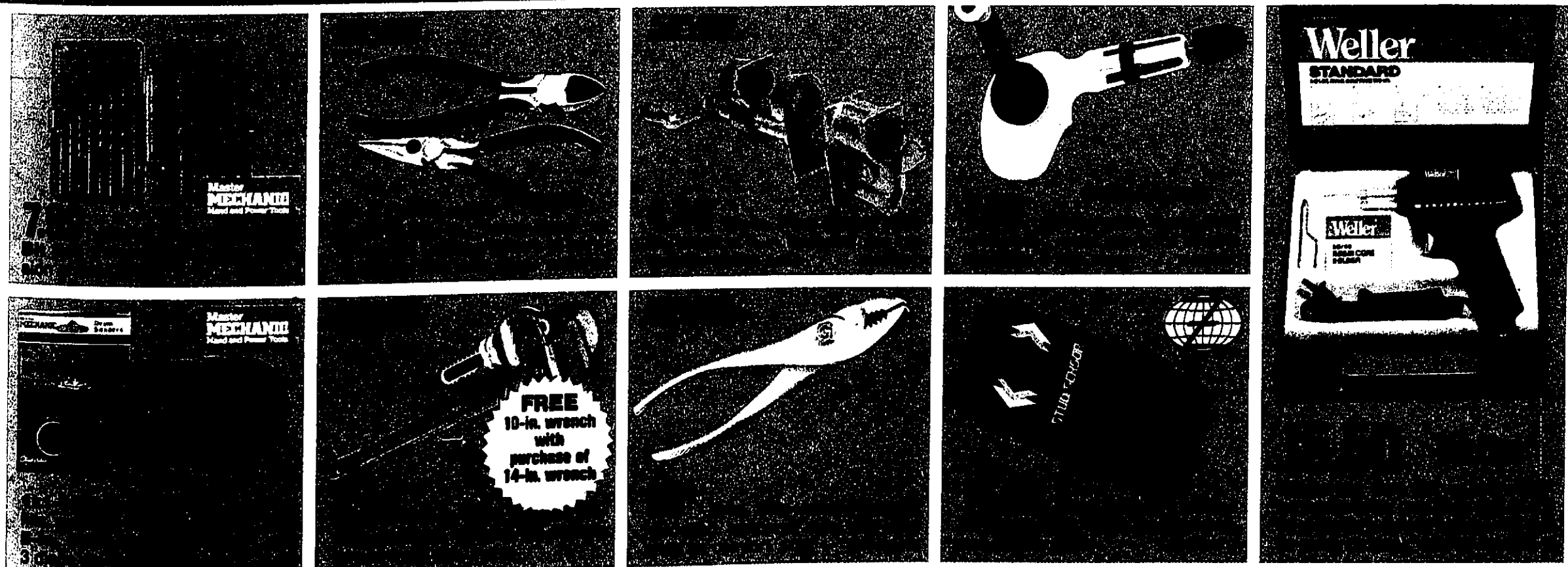
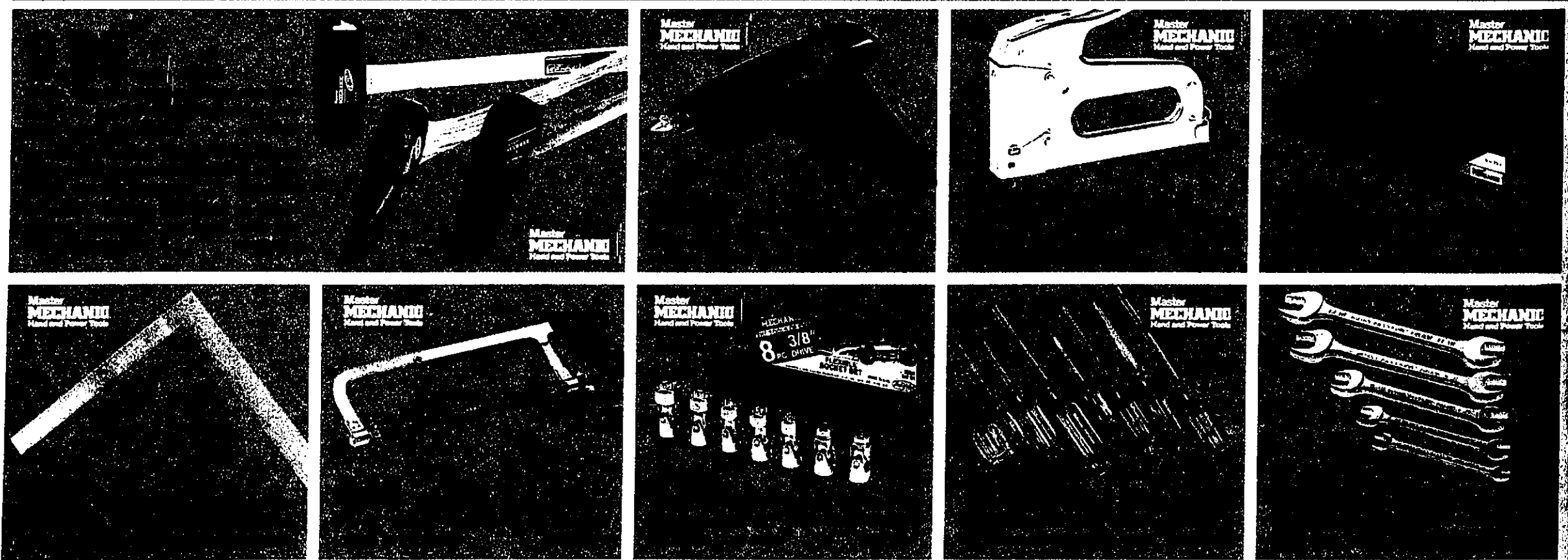
39.99 E) 1/2-in. Variable-Speed Reversing Hammer Drill with 3.2-amp motor for powerful hammer drill action. [574078/5]

True Value HARDWARE STORES

SKIL POWER TOOLS

4.49 FLANO Tool Tender II offers tray with 4 compartments, plus deep box bottom for large tools. 201 [555185/1]

47.50 shop-vac® Mighty Mini® Vacuum Cleaner offers big cleaning power in a compact size. With 1.0-peak HP motor, 6-ft. hose, ext. wands, crevice tool, more. 100-00-00 [160077/1]





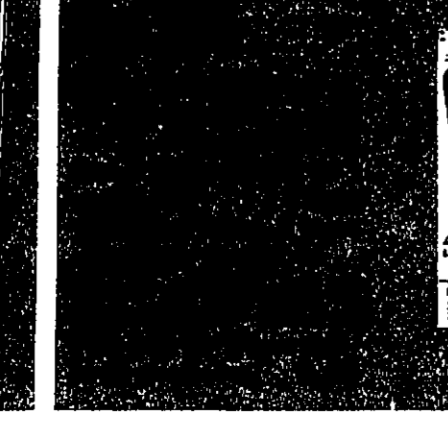
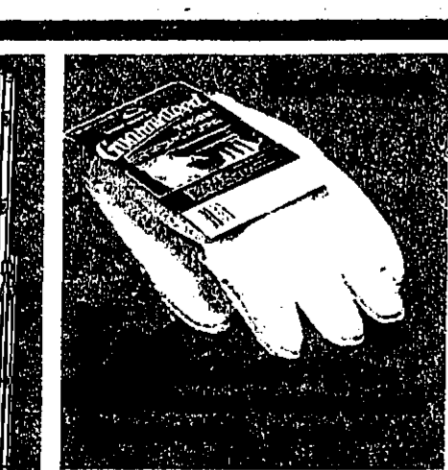
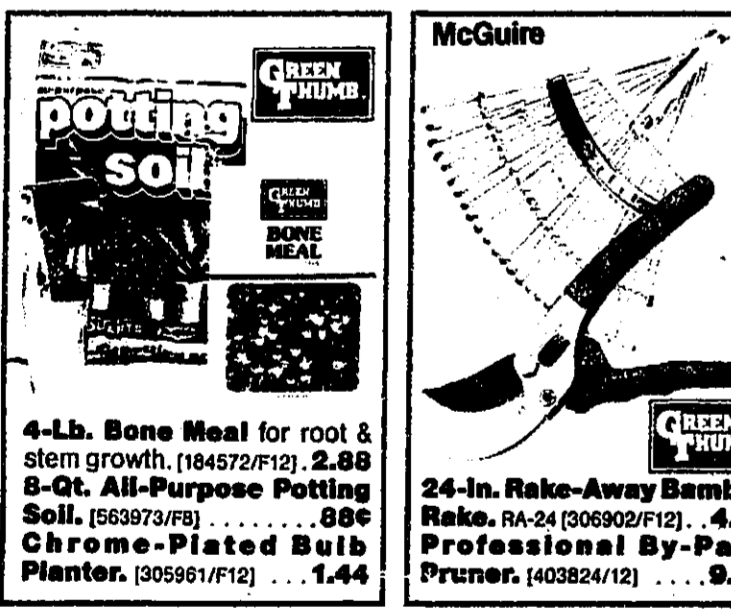
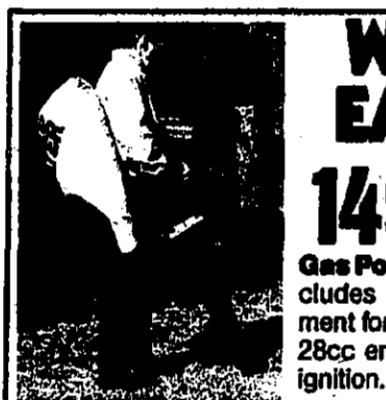
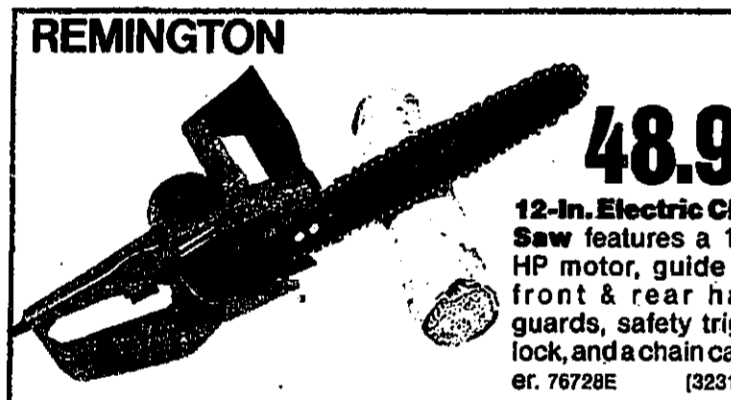
164.88 10x9-Ft. Greenville Storage Bldg. is constructed of 100% galvanized steel. Interior dim.: 115 1/4"W x 103 3/4"D x 71 1/2"H in. GR109 [273490/1]
269.99 10x14-Ft. Storage Building. GR1014 [192617/1]

299.95 10x9-Ft. Wellington Storage Building with built-in attic. Interior dim.: 118 1/4"W x 102 1/4"D x 97"H in. WL109 [495267/1]

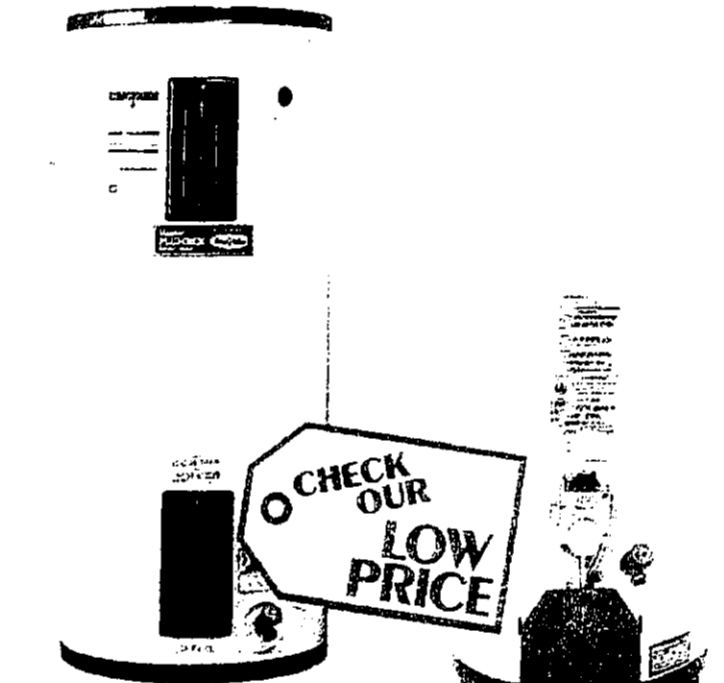
39.88 4-Cu. Ft. Homeowners' Wheelbarrow has a strong full-curl rim, seamless-steel tray. H42W9 [489526/1]

49.88 26-In. Lawn Sweeper with a big 5 1/2-bushel capacity, mildew-proof hamper, adj. brush height. R368 [131383/1]

134.95 1-HP Garden Shredder makes mulch or compost from garden waste. Push-button start, slide funnel. 8501 [346940/1]



Master PLUMBER

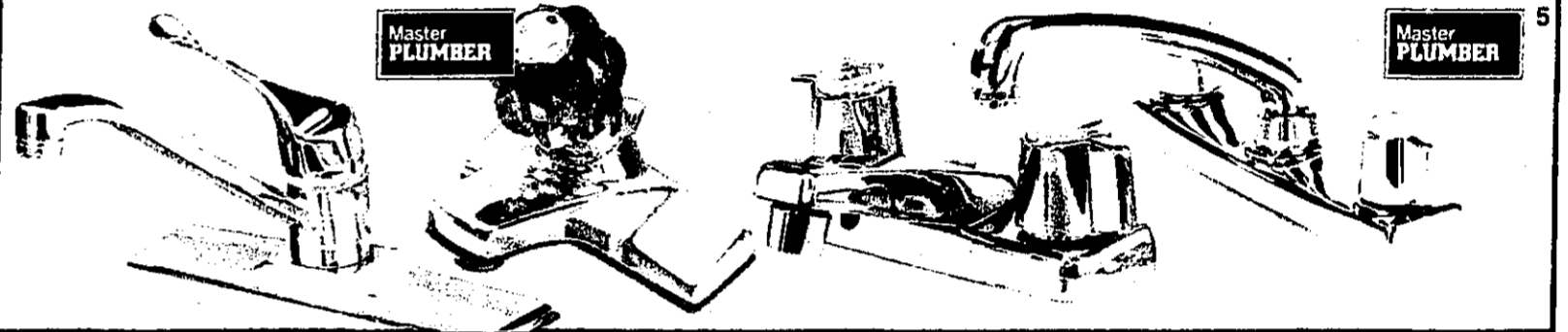


Savings on energy-efficient water heaters

40-Gal. Energy-Saving Gas Water Heater features Foamlock® insulation and heat traps to help reduce standby heat loss. Constructed of heavy-gauge steel with Thermo-Glas lining. With vacation setting to save energy. 5-yr. limited warranty. **50-Gal. Fuel-Saver Electric Water Heater** offers copper Duraseal® disc on heating element to inhibit corrosion. With Foamlock® insulation, heat traps. 5-yr. limited warranty.

Added energy savings
7.99 **CONSERV.** Water Heater Insulation Jacket wraps around heater to save energy. Easy installation. CHW203/48

24.99 **Master PLUMBER** Electric Hot Water Heater Time Control schedules hot water heat for 2 peak times daily. Do-it-yourself installation. [440216/12]

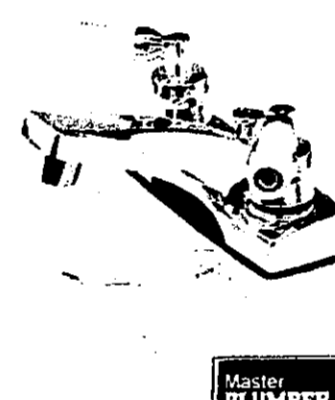


31.95 Single-Lever Kitchen Faucet is washerless. [452615/6] **39.95** With Spray. [452631/6]

29.95 Single-Handle Lavatory Faucet. Washerless. [452649/6] **36.95** With Pop-Up. [452656/6]

15.95 2-Handle Lavatory Faucet is chrome plated. [453480/6] **22.95** With Pop-Up. [453506/6]

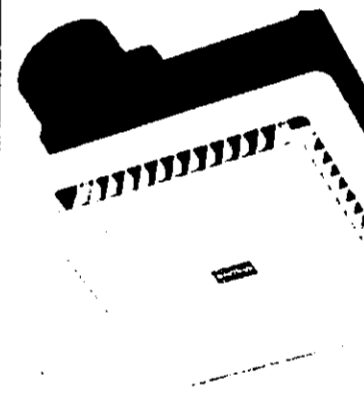
19.95 2-Handle Kitchen Faucet installs easily. 90-310 [453563/12] **28.95** With Spray. [453571/12]



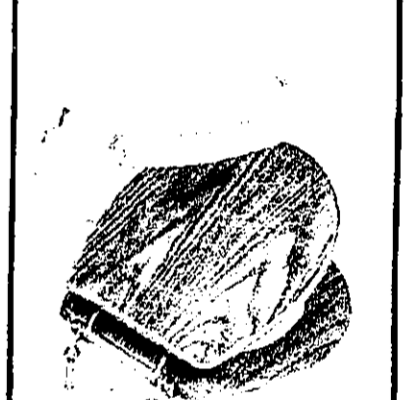
64.95 2-Handle Polished Brass Lavatory Faucet w/pop-up. Incl. extra set of clear handles. 90-165 [395996/6]



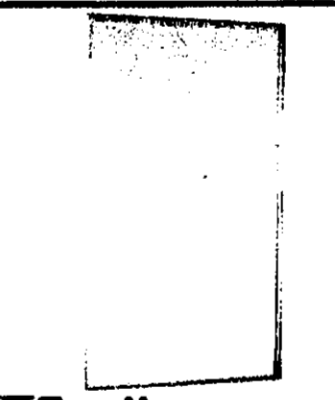
22.95 Pulsating Shower Head. SM2-U [359174/10] **22.95** Hand-Held Shower Head. (Not shown.) [207266/10] **32.95** Instantaneous Water Filter. F2C [206847/10] **15.95**



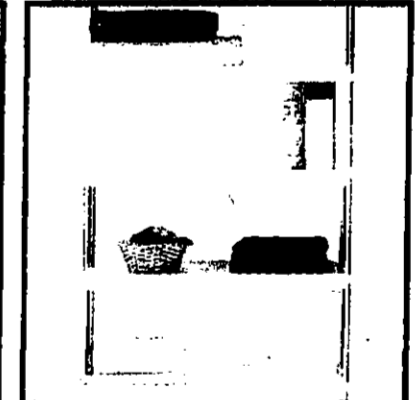
12.88 Nautilus Bath Ventilator Fan for bathrooms up to 45 sq. ft. HVI certified at 50 CFM. [275719/1]



5.49 Magnolia Toilet Seat, White. [220285/6] Ass'd Colors. M100... **5.99** Oak-Lock Seat. M160 **19.95**



22.95 Zenith Economy Surface-Mount Cabinet with 3 shelves, silver metal frame. [276589/4] **17.99** Oak-Frame Surface-Mount Cabinet. [395957/1]... **34.95**



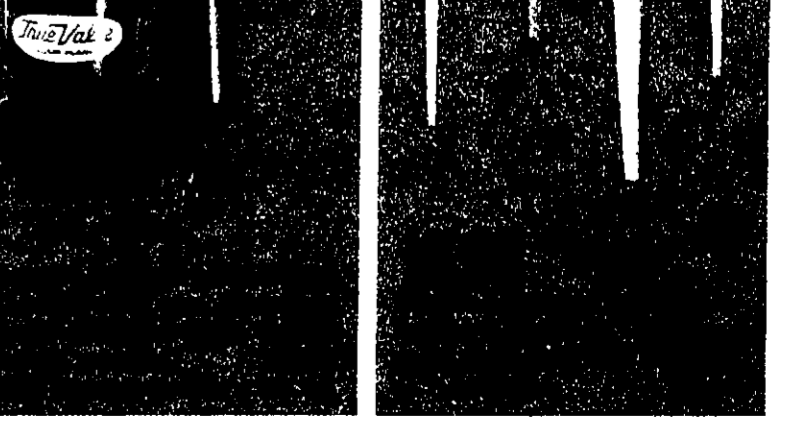
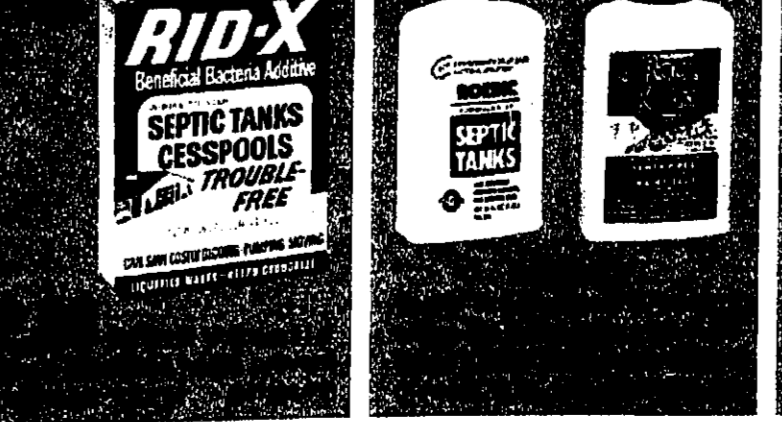
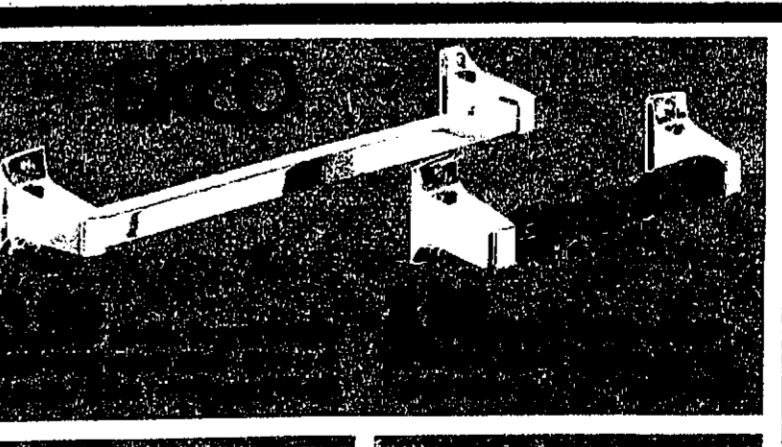
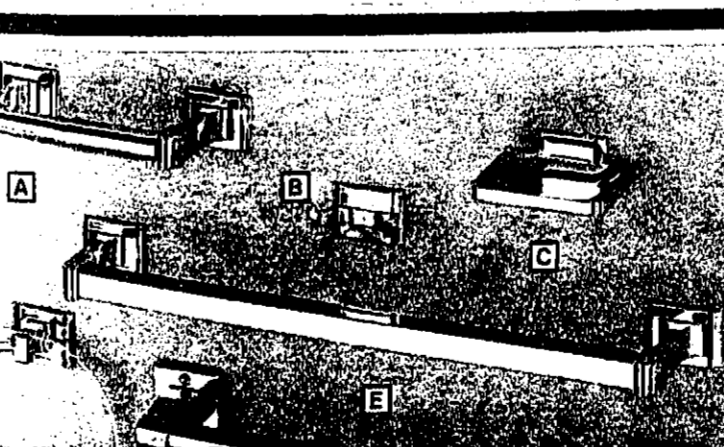
5.49 Zenith Space-Saver Organizer w/ cabinet, 2 shelves. Adj. to 8-ft. 3-in. ceiling. 90W [453011/1]

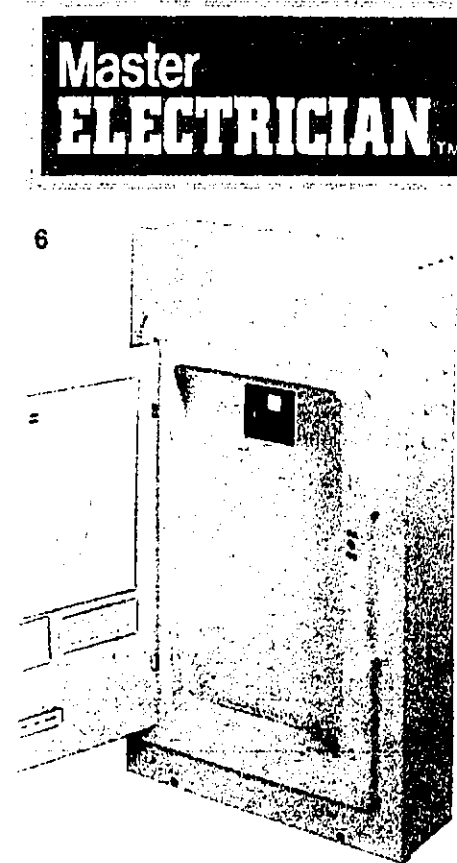


59.99 Crosley Clear Acrylic Shower Caddy organizes bath area. Ribbed soap tray. [164780/63]

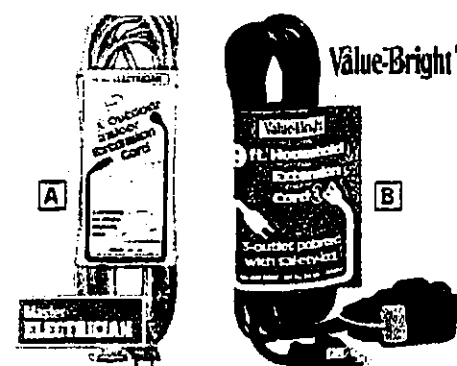


149.99 1/2-HP Garbage Disposer is ruggedly built. C103 [303285/1] **Stainless Steel. C105**

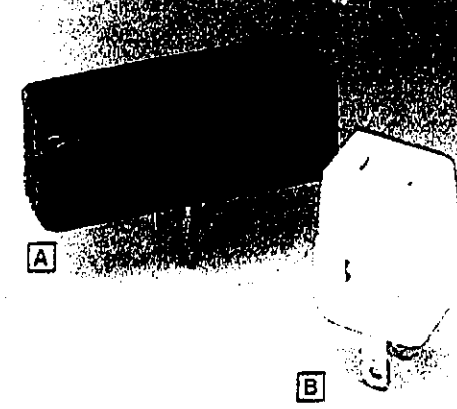




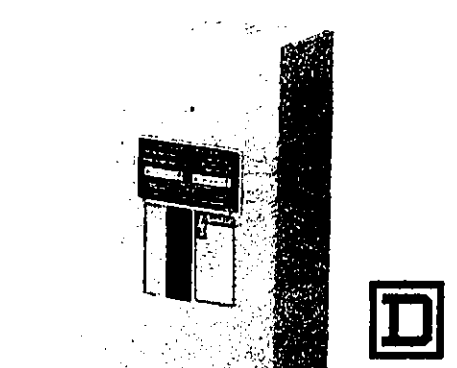
59.99
100-Amp Load Center with main breaker installed. Holds 20 one-inch single-pole breakers or 24 total circuits. Interchangeable. (245554/1)
200-Amp System. (410431/1) **119.99**



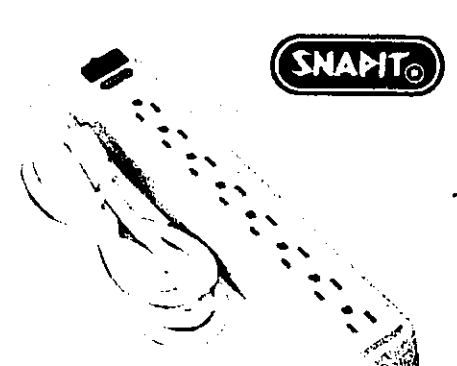
A) 25-Ft. Extension Cord. Indoor/outdoor. 2 wire, 16 ga. (239301/12) **3.69**
B) 9-Ft. Extension Cord has 3 outlets, safety cover. 18 ga., 2 wire. Brown or white. 268995/4135 **84c**



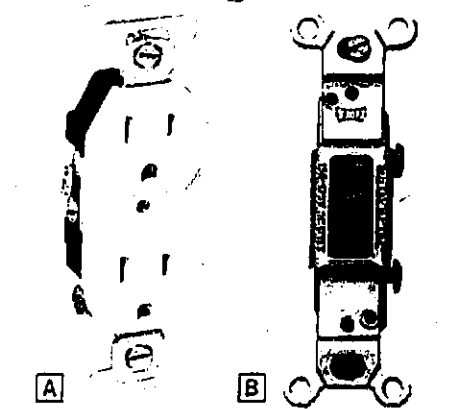
A) Triple Grounding Tap in brown or ivory. 245897/2502 **1.99**
B) Vinyl Cube Tap. 2 pole, 2 wire. White or brown. 245316/671 **33c**



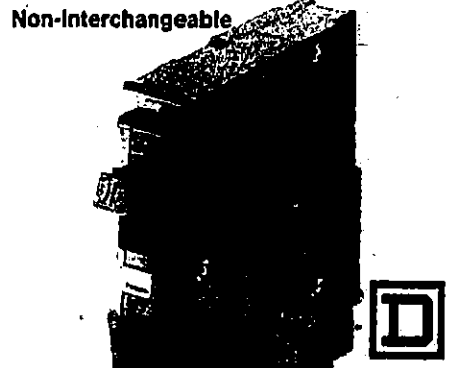
12.49
70-Amp Surface-Mount Load Center gives reliable protection. Main lugs, 2-4 circuit. (125435/1)



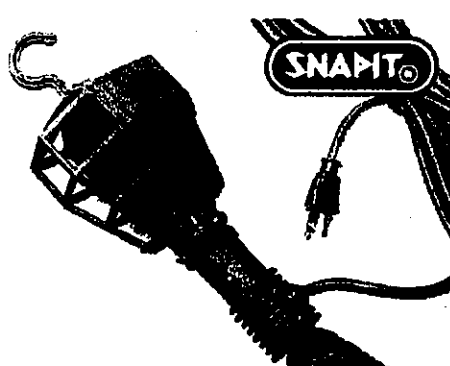
9.99
8-Outlet Strip with grounded receptacles, 15-amp circuit breaker, illuminated on/off switch and a 6-ft. 14/3 wire. 46888 (342428/1)



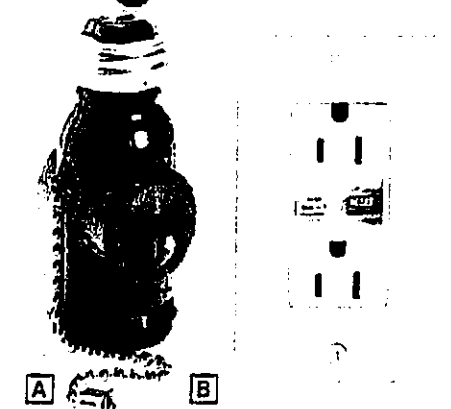
A) 3-Wire Grounding Duplex Receptacle. 409599/250/268 **41c**
B) E-2 Quiet Switch. Single pole. Ivory or brown. 249847/6559 **59c**



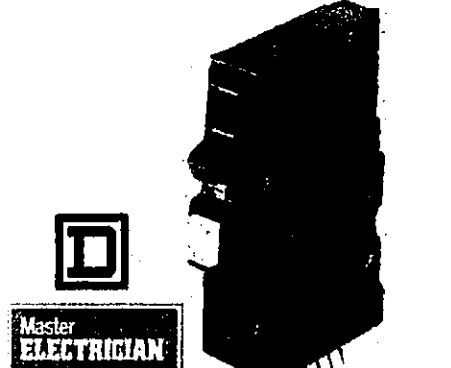
5.99
Single-Pole Circuit Breaker in 15, 20 or 30-amp sizes. With red Visi-Trip indicator. 401922/39828/400390



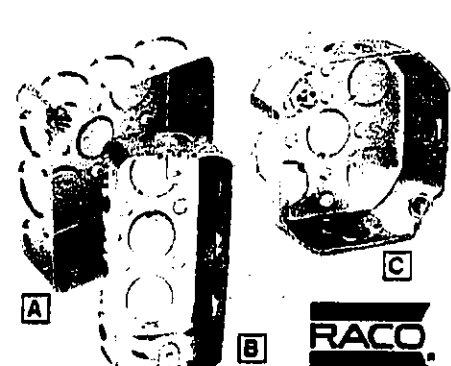
13.88
Magneflex Work Light bends 180° from a magnetic base. With hanger, 3-wire side outlet for tools and a 25-ft. cord. 7485 (175943/1)



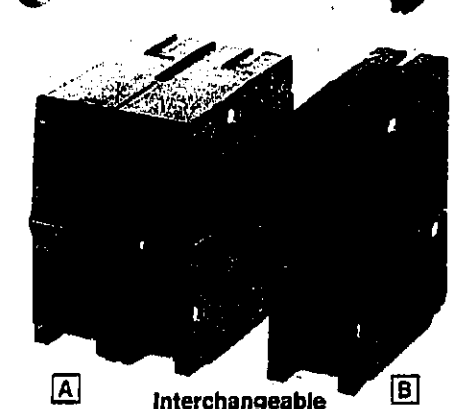
A) Pull-Chain Lamp Outlet with 2 taps. Brown, ivory. 244481/439 **1.19**
B) Safety Outlet interrupts current to protect you. Ivory. (387327/1) **9.99**



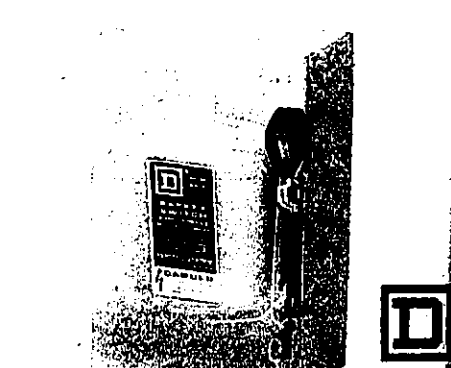
46.77
20-Amp Single-Pole Ground Fault Interrupter protects family in bathroom, kitchen. (425157/1)



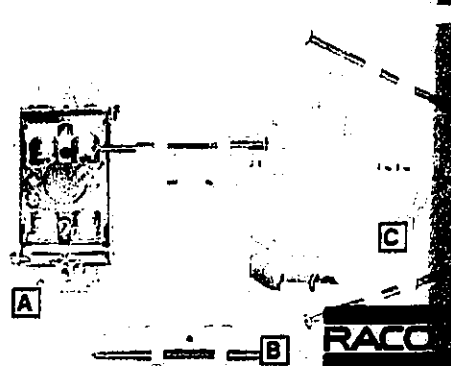
A) 4-In. Square Electrical Box is 1 1/2 in. deep. 9192 (243170/23) **59c**
B) 4 x 2-In. Box is 1 1/2 in. deep. Surface mount. 8660 (243295/25) **69c**
C) 4-In. Octagonal Ceiling Box is 1 1/2 in. deep. 8125 (243105/25) **69c**



A) 2-Pole Breaker, 20, 30, 40 or 50-amp. 2 in. 245494/40710/1692/2315 **7.99**
B) Single-Pole Circuit Breaker, 15, 20, 30 amp. 246688/7254/694 **3.39**



16.99
30-Amp Indoor Safety Switch features 2 blanks and 2 fuses with neutral bar. 120/240V. (248332/1)



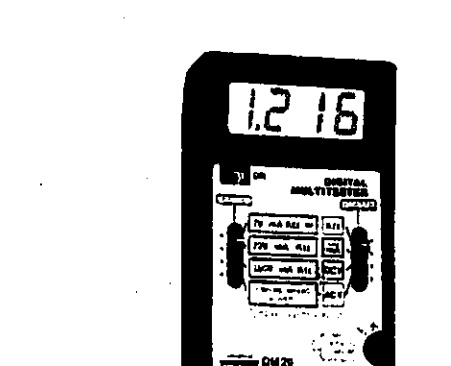
A) 2 1/2-In. Switch Box with beveled corner. 9471 (242968/225) **99c**
B) Single-Gang Switch Box. Non-metallic. 9302 (419457/25) **29c**
C) Ceiling Box with captive nails. Non-metallic. 9824 (419499/25) **77c**



1.19 A) 4-Pk. Inside Frost Bulbs for a soft glow. Choose 40, 60, 75 or 100 watts to light rooms with long-lasting value. 468173/250187/548/65



B) Decorative Bulbs dress up sockets. Choose clear or white; 25, 40 or 60-watt bulbs. 3-in. diam. 409502/321165/24/73 **1.49 Each**



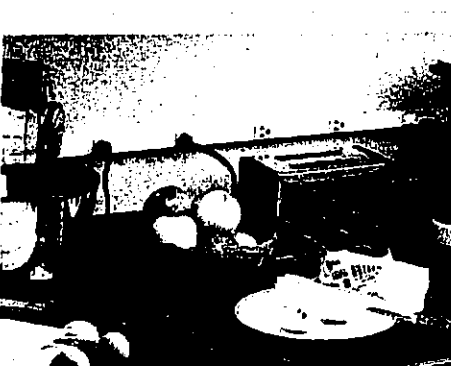
29.99
14-Range Digital Multi-Tester. AC/DC and DC millamps. Pocket-sized with test leads, battery and fuse. DM2K (393546/1)



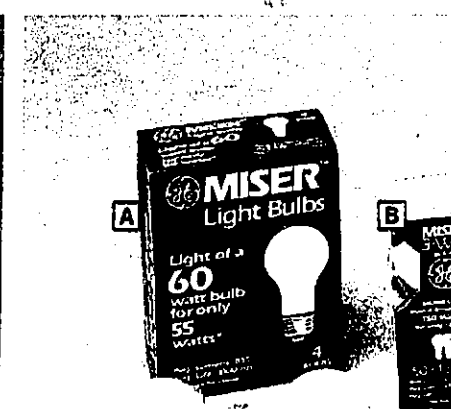
2.88 C) 22-Watt Ring-Of-Lite Fluorescent gives you an 8-in. circle of cool white light. (409486/12) **2.88**
D) 40-Watt Clear Appliance Bulb for bright light! (102206/28) **79c**
E) 75-Watt Reflector Bulb for flood lighting. 120V. (410357/28) **2.89**



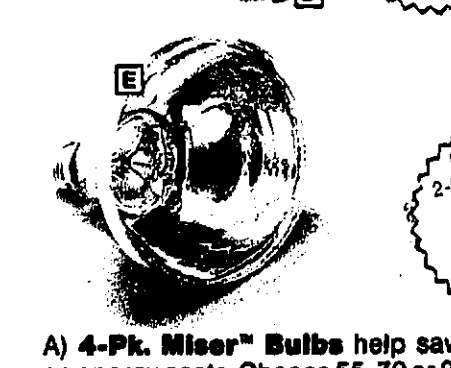
17.77 Wiremold On-Wall Plugmold Multi-Outlet Strip gives you 7 outlets on a 48-in. strip. Perfect for a crowded kitchen or workshop. PM-48 (175958/1)



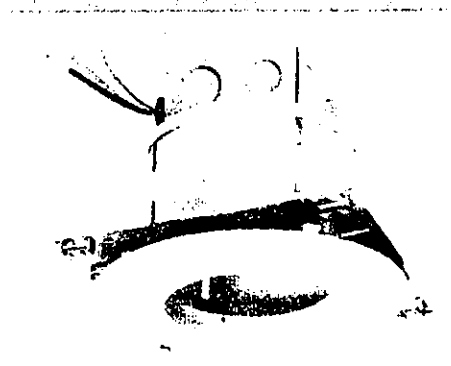
9.99 Edison 7 1/2-in. Recessed Fixture fits 2 x 6-in. joint construction. Open style, low profile. White. E37009P (473295/1) 9 in. E37001P (176420/1) **12.99**



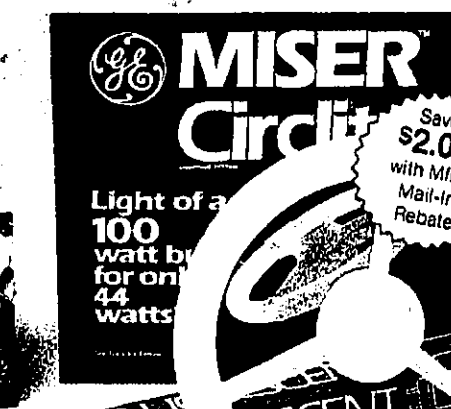
A) 4-Pk. Miser Bulbs help save on energy costs. Choose 55, 70 or 95 watts. 587095AWM **2.39**
B) 3-Way Miser Bulb. Gives 15, 135 and 150-watt light using less energy. 15/150 (431981/12) **1.59**
C) 44-Watt Miser Circulite gives 100-watt light. (431999/4) **11.99**



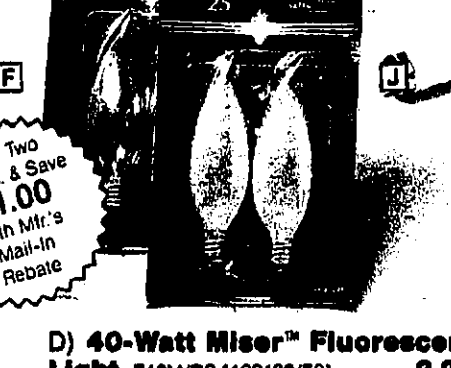
D) 40-Watt Miser Fluorescent Light. F40W/RS (488132/28) **2.29**
E) 250-Watt Heat Lamp reflects heat. 250R40/1 (252791/24) **1.69**
F) 2-Pk. Decorative Bulbs have bent tips. Choose clear or frosted; 25, 40 or 60 watts. 25/40/60CACF **1.19**



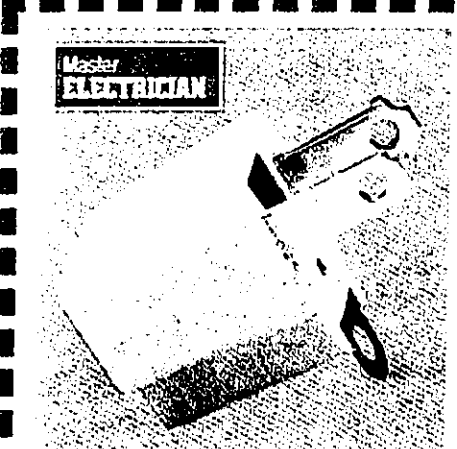
11.99 American Fluorescent 48-in. Fluorescent Workshop Fixture includes 3-wire cord, plug, hanging chain set. Holds two 40-watt bulbs (not included). (546119/1)



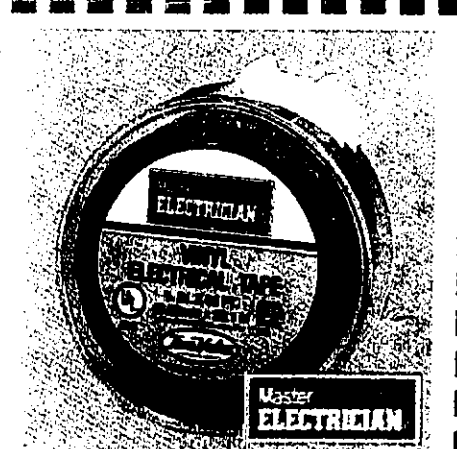
G) Soft White 3-Way Bulb. To 100 or 150W. 30/100/150 **1.39**
H) 4-Pk. Soft White Bulbs. 40, 60, 75 or 100 watts. 40/60/75/100AW **2.19**
J) 15-Watt Fluorescent Light. 18 in. F15W/CW (252882/28) **3.29**
K) 20 Watt. F20T12/CW (252940/28) **3.49**
L) 40 Watt. F40CW (344623/30) **1.29**



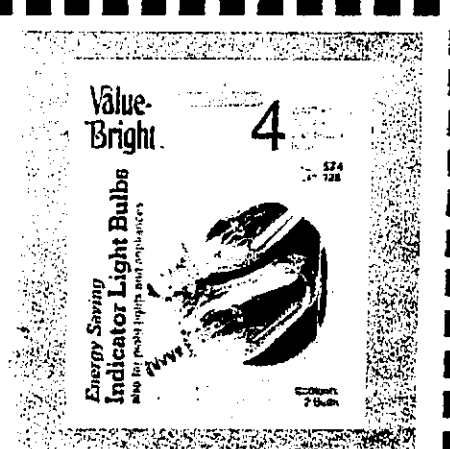
6.99 American Fluorescent 24-in. Strip Light delivers 20 watts of power to light storerooms, workshops and garages. Designed for maximum lighting. White. (249615/1)



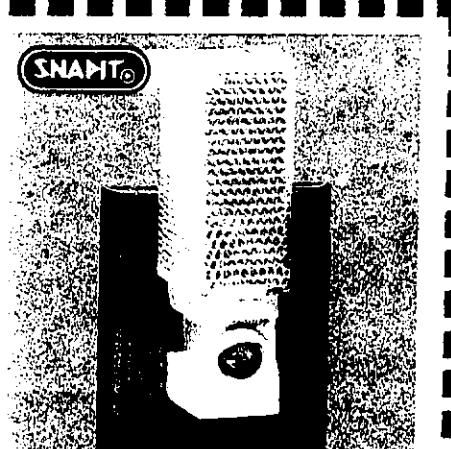
19c with coupon without coupon 39c
Grounding Adapter converts from 3 to 2 wires, for a variety of appliances. Gray vinyl. (245803/25)



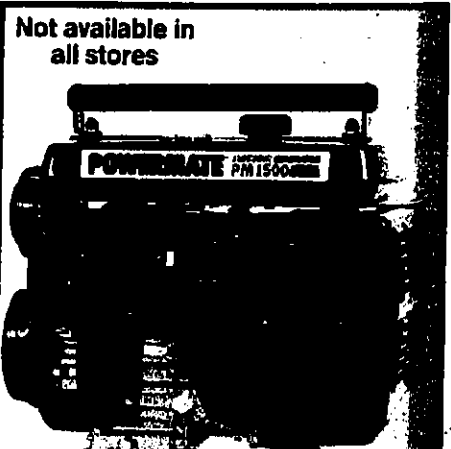
1.39 with coupon without coupon 2.49
3/4-In. Vinyl Electrical Tape. Flexible, highly adhesive. 66-ft. roll with dispenser. Black. (468264/12)



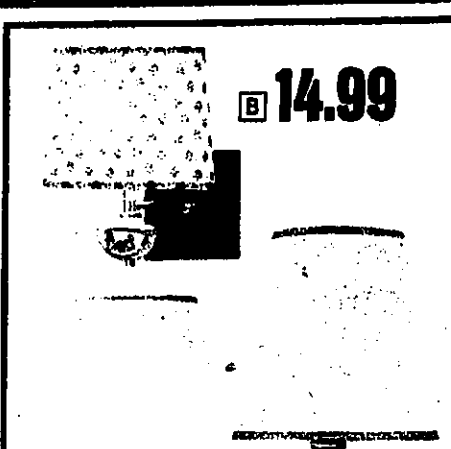
56c with coupon without coupon 99c
2-Pk. Night Lamp Bulbs. Ideal for appliances, too. Choose clear or white. 120 volt. 102574/750



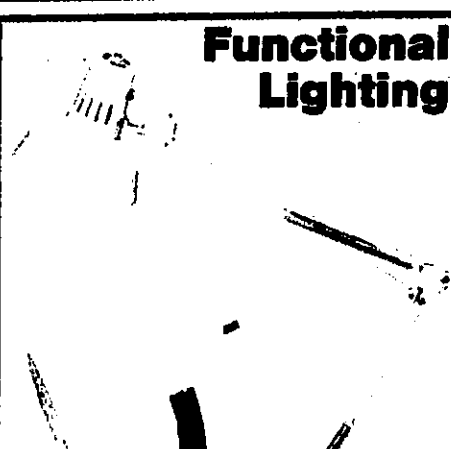
2.49 with coupon without coupon 4.99
Sensor-Lite turns itself on at dusk, off at dawn. Variable intensity. Saves energy. 46569 (391151/12)



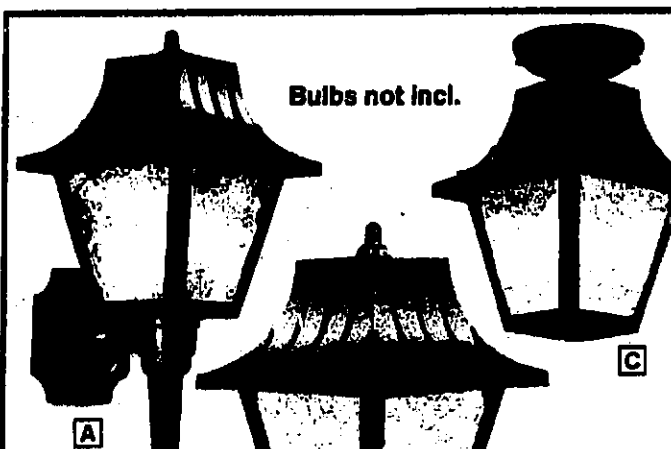
Not available in all stores
466.66
1500-Watt Powermate Elect Generator for quiet power to operate light-duty power tools, sump pump more. AC/DC circuit breakers, 1 outlet. Lightweight. PM1500 (24267)



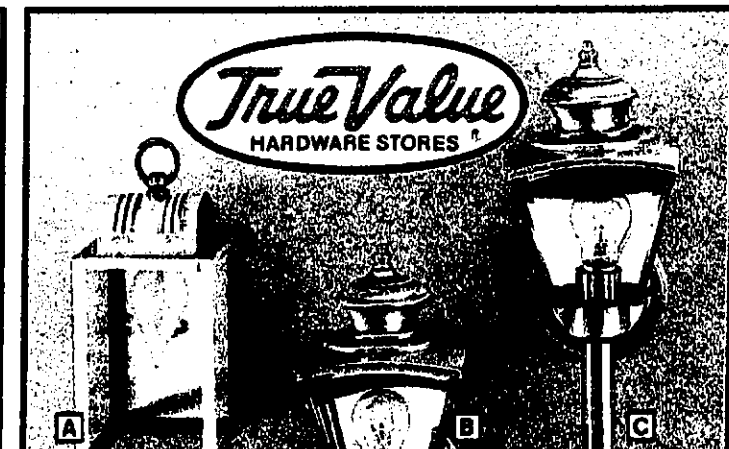
12.99 Your choice
A) Matching 12-in. Pin-Up or 15 1/2-in. Vanity Lamps softly light any room. With polished brass-finish trim. Natural burlap shade. 178V
B) Lamps With Beige Shade. 172V



4.99 **9.99**
A) Clip-On Gooseneck Light fits surfaces up to 1 1/2 in. Twists in all directions. W-209WH (128975/12)
B) Architect's Swing-Arm Lamp. Enamel finish. 32 in. S1WH (228054/1)



11.88 Your choice
A) Outdoor Wall Lantern with clear panels features a mansard roof and handsome matte black finish. (410508/1)
B) Outdoor Square Post Lantern with clear panels. Matte black finish resists rust, weather damage. (411577/1)
C) Semi-Ceiling Lantern. Clear panels. (107441/1)



17.89
Master Electrician

HOME SECURITY-FIRE SAFETY

INFORMATION CENTER

Look for this sign in your True Value Hardware Store—they're home safety experts!

KIDDE Polonox
27.88

Rebate
 9.99 Our Price
 -1.50 Mfr's Rebate
8.49 Final Cost

EVEREADY

A) Home[®] Fire Extinguisher is UL rated 1-A; 10-B-C, w/mounting bracket. H110 (160820/8) . . . **10.99**
 B) Force-9[™] Halon Extinguisher. UL rated 2-B-C. Leaves no residue. F-9KOM (551498/6) . . . **17.99**
 C) Rescuer[™] Emergency Communication System with AM/FM, TV bands. SR1 (578550/3) **27.99**
 D) Floating Halogen Lantern w/6V spring-top battery. 209HS (502450/6) . . . **After Mfr.'s Rebate 8.49**

Outdoor Security Switch. C-24 (553070/4) . . . **34.88**
Cordless Timer for lights, appliances. (325621/12) . . . **4.88**

65 or 120W Lamp. 75PAW/FL65W/150PAR/FL120W/4 . . . **4.49**
Naloga Flashlight w/2 batts. (240788/12) . . . **6.88**

GENIE
127.88

1/4-HP Trac-Drive[™] Garage Door Opener is fast and easy to install, and it never needs oiling. Plus its transmitter has a personal security code that eliminates opening by random signals. GS-250 (495424/1)

SCHLAGE
12.88

Entry Lockset offers a convenient panic-proof locking feature. F51W (131375/F2)

18.88 **Morelock**
Property Identification System personalizes your belongings. P2000 (578260/12)

23.73 **Remote Light Plug-In Receiver** is easy to install. 4876 (318655/1) . . . **18.67**
Screw-In. (S19012/1) . . . **21.78**
 50 ft. away. 48873 (S18410/1) . . . **9.66**

13.99 **SCHLAGE**
Single-Cylinder Deadlock. 1-in. Throwbolt. (322685/10) **22.99**
Double. (330175/10) . . . **22.99**

9.99 **First Alert[™]**
Self-Programming Lamp Timer with power failure protection. LS530 (1178836/1)

9.99 **First Alert[™]**
Smoke Detector with 9V ionization sensor, test button. SA670 (308635/6)

17.88 **First Alert[™]**
Smoke Detector With Escape Light[®] and 9V batts. SA125 (535708/1)

24.99 **4-Outlet Surge Controller** with a surge monitor alarm and a circuit breaker. 48736-6 (182352/1)

21.88 **6-Outlet Surge Controller** with a circuit monitor light, lighted control switch. 48964 (04035/1)

9.99 **Voltage Spike Protector** has a 15-amp circuit breaker and a power monitor light. 48719 (388957/6)

17.99 **Ready-Lite[™] Rechargeable Light** with an adjustable beam and swivel head. RL100H (482703/6)

9.99 **Compact Rechargeable Flashlight.** A.5 (401042/8) **Hi-Powered.** FL10 (401380/6) . . . **13.99**

Tru Guard

14.99 A) **Heritage Entry Lock** w/polished brass finish. HE-3 (551259/6) **Antique Brass.** HE-5 (551358/6) . . . **15.99**
7.99 B) **Tempo Entry Lock** w/universal fit. Deadlatch adjustable for backset. Polished brass. TE3 (551242/6)

8.49 C) **Single-Cylinder Deadbolt** of polished brass. SD-3 (551325/6) **Antique Brass.** SD-5 (551442/6) . . . **11.49**
7.88 D) **Jimmy-Proof Single-Cylinder Deadlock.** Brass. (179946/5) **Double Cylinder.** (189027/5) . . . **9.88**

The household hardware stop

Coat Hook. (488015/F25) . . . **57c**
 8x10-in. Bracket. 500 . . . **44c**
 10x12-in. Bracket. 500 . . . **77c**
 Door Stop. (487500/F50) . . . **47c**
 1/2-in. Bumpers. 434XC . . . **57c**
 3/8-in. Tack Bumpers in a 4-pack. 440XC (102749/F10) . . . **57c**
 1/2-in. Self-Adhesive Bumpers. 4-pk. (118836/F10) . . . **57c**
 1-in. Brass Swivel Glides. 4-pack. 6051 (189894/F8) . . . **1.19**
 10x7-in. Ornamental Bracket. Black. 152 (193778/10) . . . **3.89**
 Brass Door Knocker with viewer. 577CB (430660/1) . . . **19.88**

kwikset
12.88

Bel Air Entry Lockset w/adjustable deadlatch. Key or turn button unlocks both knobs. Incl. **FREE** Eveready[®] flashlight with coupon for battery discount. Bright brass finish. 89783-ALCP (551382/6)

4.50 Each
5-In. House Numbers of durable, hand-polished solid brass. 3089

Master
777 2-Pk. Laminated Padlocks. Keyed alike. (189555/F6) **Padlock.** (181420/12) . . . **3.99**

FREE 1/2 Gallon of Soft Soak[™] with purchase. \$7.99 value!

16.88 **Turbo Wash[™] Pressure Washer** attaches to your garden hose for cleaning cars, siding, etc. Tips, nozzle. 1040 (554907/12)

See our complete selection of designs and finishes!

A) **Magnetic Catch** holds up to 12 lbs. 3473-PT (188714/F50) **3.99**

B) **Porcelain Knob** w/ceramic insert. (431270/F25) . . . **1.29**
 C) **Pull W/Ceramic Insert.** 4 7/8"x1 1/4" in. (431262/F25) **1.99**

5.44 **Uni-Force[™] Door Reinforcer** for keyed deadbolt locks. 20PB (348177/1)

1.88 **Combination Padlock** w/smooth 3-number dialing, steel shackle. (513598/F5)

A) **Storm Door Closer** for out-swinging wood or metal doors. V1020 (179960/5) . . . **4.44**
 B) **Keyed Patio Door Lock** adds security to sliding doors. 2 keys. V10AKA (192739/5) **4.44**
 C) **Knob Latch** for out-swinging doors. Can be converted to keyed lock. (182923/5) **4.44**

29.99 Each
Plug-In Intercom. Buy a pair for monitoring baby's room, more. 1160 (343483/4)

29.99 **Solid-Brass Mailbox** w/magazine rack. 12Wx16Hx3 3/4"D in. 4015 (551507/1)

8x10-Ft. Storage Tarp is poly-coated. (249848/1) . . . **4.99**
10x12 Ft. (249474/1) . . . **7.49**
10x20 Ft. (249849/1) . . . **12.99**

16-Oz. Armor All[®] Protectant. 10160 (291302/F12) . . . **4.99**
32-Oz. Refill. (440644/6) **7.99**
12-Oz. Multi-Purpose Lubricant. 40015 (366211/F12) **1.89**
Tri-Flow[™] Lubricant penetrates w/Teflon[®] formula. 3-oz. spray. (427507/F12) . . . **2.00**
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SMART PACK

TOUCH & GLOW

TRU GUARD

Rebate

159.88 Our Price
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149.88 Final Cost

1/4-HP Heavy-Duty Garage Door Opener combines industrial-strength chain drive, steel T-rail, rugged motor, includes auto. light, transmitter, wall control panel. 550TV (45770/1)

TRU-TEST
9.98 Gallon
E-Z Kare™ Latex Flat Finish is the rich, flat finish that's perfect for walls and ceilings in bedrooms, living room, etc. 39 colors and white. EZF.
E-Z Kare™ Latex Flat Enamel puts a low-sheen, scrubable finish on walls and woodwork. Fast, easy clean-up. 39 colors, white. ez **12.98** Gal.*
E-Z Kare™ Latex Semi-Gloss Enamel goes on smoothly in busy areas to give walls a beautiful finish. 39 colors and white. ez **12.98** Gal.*



4.98 Quart
Red Metal Primer seals out moisture to resist rust. 1267 (362384/F4)
Aluminum Paint is our finest Use inside or out. Silver. X0-10 (372144/F4)
Gloss Enamel. Colors. X0
 Pint. X0 ... **3.98** 1/2-Pint. X0 **2.58**

4.98 Quart
Polyurethane Varnish in flat, satin, or gloss. 012/039/055
Gallon. 012/039/055 ... **18.98**
1.88 16 Fl. Oz.
Hi-O™ Spray Enamel for a tough, glossy finish on wood and metal surfaces. Colors. u

3.55 Quart
Adhesive Remover loosens old, hardened adhesive from most nonporous surfaces. (S46533/F6)

6.99 Gallon
Tru-Seal™ Waterproofing Coating penetrates and resists warping, water damage. CS-1 (S2747/F4)

8.99 Gallon
Woodlife™ Clear Wood Preservative repels water while it protects against decay. 903 (206033/F4)

2.98 Your choice
STRIP-EM™ Paint & Varnish Remover in choice of qt. can or 16-oz. net wt. spray. SE-1

4.98
Clear Wood Finish dries fast as it seals. Qt. (207228/F3) ... **4.88**
Spray Finish is great for intricate jobs. 13 oz. (195718/F6) ... **2.99**

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Slip No More Paint Additive. Easy to use. 1/2 lb. 541 (509453/F12) ... **66c**

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Nearest Thing To Chrome Paint. 8 oz. NTC (299263/F12) ... **1.99**



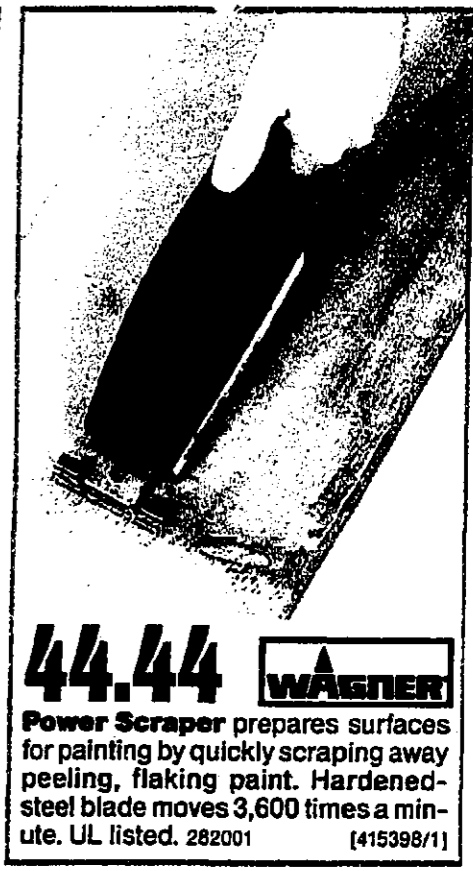
A) 2-Ton™ Epoxy for waterproof repairs. 1 oz. 7831 (437659/F12) ... **1.22**
B) Epoxy Putty is strong, non-sagging. 1 oz. 7870 (437533/F12) ... **1.33**
C) Super Glue™ bonds fast; easy to use. 3 gr. 78290 (459009/F12) ... **66c**
D) Super Glue Gel. 3 gr. 78293 **88c**
E) Glue Pen. 2 gr. (459198/F12) **99c**



74.99
Power Roller™ Kit pumps paint straight from the can to the roller to make painting large areas easy. Kit is complete with canister, 18-ft. hose, paint shield. 155001 (S14782/F1)



39.99
Power Stripper™ removes paint with hot air and comes with 2 accessory nozzles and a tool. Also great for drying fresh paint and thawing icy locks. 0283001 (S65448/F1)



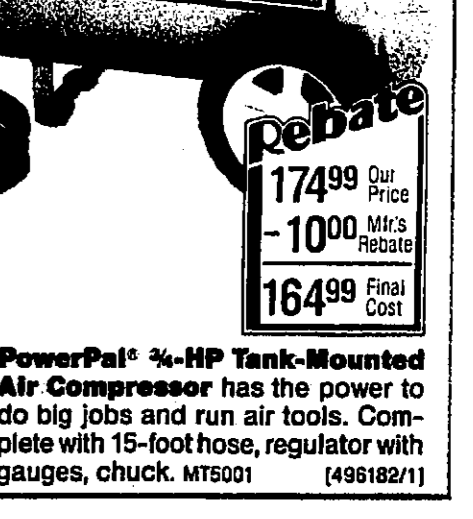
44.44
Power Scraper™ prepares surfaces for painting by quickly scraping away peeling, flaking paint. Hardened-steel blade moves 3,600 times a minute. UL listed. 282001 (415398/F1)



88.88
Heavy-Duty 10-Pc. Power Painter™ includes 5-ft. suction tube, assorted tips, extension, adjustable spray control. 3058/200 (298381/F1)
Pro-Duty Kit. (289407/F1) ... **119.99**



99.99 Our Price
-500 Mfr's Rebate
94.99 Final Cost



174.99 Our Price
-1000 Mfr's Rebate
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88c with coupon
1/4-in. Yardstick is top-quality enameled wood, handy for the household. 157 (473298/F50)

1.99
4-Pc. Easy-O-Brushes includes 1/2, 3/4, and 2-in. polyester brushes. A value! (S12118/F12)

4.44
EZ-PAINTR™ has a 9-in. cover, frame, tray, and 11-in. pole. 306-220-90 (207565/F9)

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Drywall Sanding Screen works fast and resists clogging. Fine grit. 4 1/2 x 11 in. 8096 (S32384/F20)

3.88
4-Pc. Easy-O-Brushes includes 1/2, 3/4, and 2-in. polyester brushes. A value! (S12118/F12) ... **6.99**

1.78
4-Pc. Easy-O-Brushes includes 1/2, 3/4, and 2-in. polyester brushes. A value! (S12118/F12) ... **99c**

15.99
Turnkey™ includes 5-ft. suction tube, assorted tips, extension, adjustable spray control. 3058/200 (298381/F1)

1.88
2-Pc. Kit includes 5-ft. suction tube, assorted tips, extension, adjustable spray control. 3058/200 (298381/F1)

88c with coupon
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4.77
4-Pc. Wall Paint Brush has Oval® polyester bristles for good results. 1107 (301298/F9)

77c
1 1/2-in. x 60 Yds. Sanding Tape for most painting, wrapping. 1217C (217430/F9)

1.66
1 1/4-in. Flexible Putty Kalls of high-carbon steel with a hardwood handle. 4502 (118714/F8)

1.19
11 1/2 Oz. Liquid: Rona™ Concrete Adhesive grouts set on wood, concrete, plaster, etc. 12819 (118714/F8)

88c
10 Fl. oz. Remover-A-Seal™ Clear solvent can be peeled away easily. Many surfaces. 1832 (12873/F12)

1.50
4-Pc. Kit includes 5-ft. suction tube, assorted tips, extension, adjustable spray control. 3058/200 (298381/F1)

7.99
Turnkey™ includes 5-ft. suction tube, assorted tips, extension, adjustable spray control. 3058/200 (298381/F1)

4.99
Wood Finish stains and seals in one easy step. Assorted colors. 1/2 Pint. 2.59 Quart. 6.99

5.49
Polystyrene Finish in your choice of gloss or satin finish. Gloss. Gloss or Satin. 6.99

SNOW THROWERS

Snow Chief

22-In. 3-HP Snow Thrower With Electric Start

Features powerful, 3-HP Briggs & Stratton engine with separate choke and primer for fast, easy starts. 22-in. auger moves snow quickly through remote-control top chute with adjustable deflector. Lightweight unit has a lift handle to clear porches, patios and stairs. Auxiliary recoil start and key interlock. SC3222S (323259/1)

349.88

22-In. Electric Snow Thrower

Lightweight model features 4-helix auger, 12-amp Briggs & Stratton motor, lift handle, and a 180° remote-control swivel chute. SC3222EL (431122/1)

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21-In. 3-HP Snow Thrower With Adjustable Vanes and Electric Start

Features electric start engine, replaceable rubber augers for long life, auxiliary recoil start, safety key interlock, paddle-style impeller. Remote control lets you change angle of the vanes. SC3218ES (363940/1)

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8.99 Value 2 1/2-Gal. Gas Can
FREE With Any Gas Snow Thrower (271080/98)

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8-HP, 2-Stage Snow Thrower With 6 Speeds and FREE Electric Starter!

Powerful 6-speed snow thrower with 3-blade second-stage impeller throws even wet snow far. Lock-out differential provides maximum straight-ahead drive power. Features 25-in. clearing width, 13x5-in. pneumatic tires, remote-control chute control with adj. deflector. SC8250 (324947/1)

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Features 10-in. diameter carbon-steel auger that clears a 20-in. path, 10x2.75-in. tractor-tread, semi-pneumatic tires. With remote-control chute that swivels 180°, adj. snow deflector. SC5211 (323552/1)

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14-In. Electric Power Snow Shovel

features a 3-blade paddle auger with reversible, replaceable blades; pistol grip with keyed switch. SC14EL (315119/1)

6.99

Poly Shovel, Aluminum Shovel or Ice Scraper

are lightweight, with sturdy hardwood handles to hold up through long winters. PS1/LS/PS/SIS

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True Value Hardware Stores & Home Centers manufacture power mowers, trimmers, whetbarrows and snow removal equipment in their own modern factory.

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Softest 750W Portable Hot Water Baseboard Heater

offers the special comforts and safety features of electric hot water heat. With built-in thermostat, more. HR750 (400006/1)

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35,000-BTU Kerosene Heater

provides warmth for a small garage, workshop. Operates 11 hours on 1 tank. HR5 (300400/1)

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Automatic Thermostat

lets you automatically raise/lowers temp. Easily attaches to existing thermostat unit. HR550 (300400/1)

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1,500W Fan-Forced Utility Heater

for fast heat. Features auto. thermostat, safety tip-over switch, more. MH21 (431114/1)

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Dual-Heat Quartz Electric Heater

features powerful 1,500W setting for fast maximum heat. 750W setting for most heating needs. With auto. thermostat, more. HR802 (369751/1)

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1,500W Fan-Forced Baseboard Heater

warms a wide area. Offers auto. thermostat, safety tip-over switch. Tip-resistant. HR70 (300245/1)

For comfort in your home rely on

Crosley

79.99

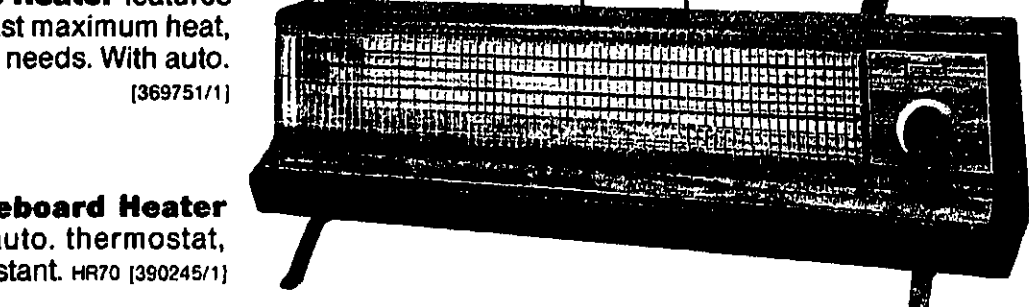
Single-Speed Console Humidifier

offers full moisturizing action. Features auto. humidistat to keep humidity at desired level. 2,000-sq. ft. capacity. In handsome wood-grain poly cabinet. C14033 (304626/1)

149.99

Variable-Speed Front-Fill Humidifier

features solid-state control to vary fan speed, auto. humidistat and shutoff. Reservoir removes for easy cleaning. 2,500-sq. ft. capacity. C4039 (304691/1)



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2.99 **3M** Window Insulator Kit for Indoor Use

3.33 **3M** Press-In-Place Caulk

3.99 **3M** Patio Door Insulator Kit for Indoor Use

8.77 **3M** Mortex Vinyl Foam Door Strip

2.44 **3M** Mortite Rope Caulk Weather Strip

3.99 **3M** V-Seal Weather Strip

2.44 **3M** Transparent Weather Sealing Tape

3M seals in the warmth for savings

A) 42x62-in. Window Insulator Kit shrinks tight for a tough weather seal. 1491092/F12 . . . **2.99**

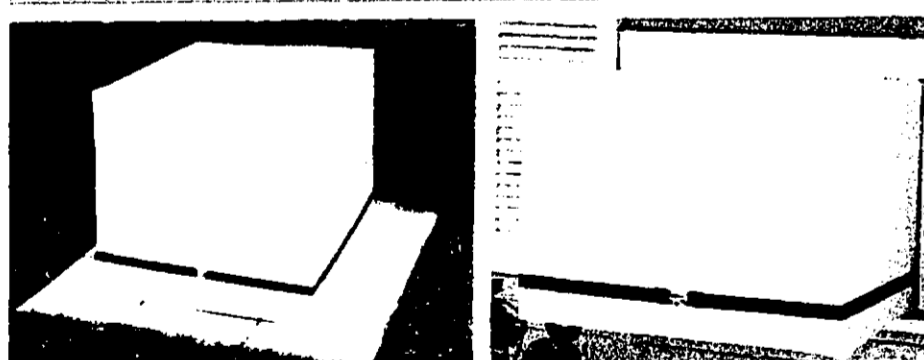
B) 62x210 in. 21414 (521100/12) . . . **10.99**

C) 64x112-in. Patio Door Insulator Kit keeps cold air out and warm air in. Shrinks tight. Easy to install. 2144 (510545/12) **8.77**

D) Press-In-Place™ Caulk is quick and easy to install with no mess. 22 ft. 205088/12 . . . **3.33**

E) V-Seal® Weather Strip blocks drafts around windows, doors. 17-ft. roll. 210010/A . . . **3.99**

F) Transparent Weather Sealing Tape. 30 ft. 21101933/31/12 **2.44**



22.44 **3M** Nylon Central Air Conditioner Cover is urethane coated to withstand the elements. Won't crack. 34Wx30Hx34D in. 31 (475990/6)

9.44 **3M** Nylon Window Air Conditioner Cover prevents cold air from entering house. Protects unit. 27Wx18Hx18D in. 35 (476044/6)

MORTELL

2.99 **MORTELL** Mortex Vinyl Foam Door Strip stops heating, cooling loss. Easy to install. M-2 (194118/F12)

MORTELL

3.99 **MORTELL** Mortite Rope Caulk Weather Strip. 45 ft. F-4 (194084/24) . . . **1.77**

1.77 **MORTELL** Transparent Weather Strip Tape in 1-in. x 45-ft. or 2-in. x 25-ft. roll. T745/25-2 . . . **1.33**

3M

3.44 **3M** High Temperature Flue Tape seals joints, stops leaks. Use indoors or out. 15 ft. 2113 (195412/12)

Tuck

3.99 **Tuck** Cloth Duct Tape helps save energy. In economical 2-in. x 60-yd. roll. S260-SR27 (265837/F5)

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379 Our Price
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10x25-Ft. Poly Sheet. MK728/9
10x100 Ft. 8/CK0410 . . . **11.69**
20x100 Ft. C0620 (199034/F1) **34.99**

Red Devil

Fireplace & Stove Repair Cement. 10.3 oz. 0466(441014/F12) **1.44**

Polycel® Foam Sealant expands to fill cracks and holes. 12 oz. PCS-SHRW (510271/F12) . . . **3.99**



3.99 **MASTER SUITE** Vinyl Window Air Conditioner Cover stops drafts, saves energy. Adjusts to fit snugly. 29Wx19Hx27D in. 100-2 (273813/6)



1.59 **deflecto.** 2-Pk. Air Deflectors adjust 10-14 in. and help save energy. Clear plastic. 102 (479444/24)

2.29 **deflecto.** 15-25 in. 53 (2671138/12) **3.29** Each



2.29 **PLUM-CREER** 1/2-in. x 3-Ft. Copper Pipe Insulation. 338C50M (453423/F15)

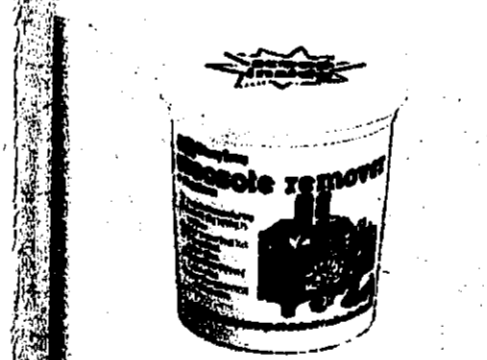
2.79 3/4 in. 338C75M (453431/F10)

3.19 1 in. 338C100M (453449/F9)

Frostex

99¢ Per foot
Frostex® II Pipe Heating Cable is easy to install over plastic, metal pipe. 2100/2300

14.99 **Ardo-mat** 32x36-in. Walnut Wood-Grain Stove Board protects floor from ash. W3236 (435818/F8)



6.99 **CHIMNEY SWEEP** Chimney Sweep Creosote Remover loosens deposits, prevents chimney fires and heat loss. Just sprinkle on fire. 2 lb. CR-2 (166021/F5)

19.99 **SECRET-SPRAY** Polished Brass Wood Holder features simple classic styling. 21Lx31D in. 3429 (466946/F1)

16.99 **INTEC** Aluminum Chimney Cover keeps rain and birds out. Reduces repairs. CB0913 (583575/F1)



2.49 **CHIMNEY SWEEP** Chimney Sweep Soot Destroyer vaporizes soot—just sprinkle on fire. Helps improve draft, more. 38 oz. CS3 (267260/6)

CHRISTEN Keep the fire burning with hearthside values!

8.99 A) 19-in. Hardwood Bellows feature classic sailing ship design, more. 31-112 (310276/1)

33.99 B) 4-Pc. Fireplace Tool Set offers duckhead handles, polished brass. 21-319 (144212/1)

7.99 C) 4-Pc. Fireplace Tool Set with stand, shovel, broom, poker in black finish. 21-021 (433078/1)

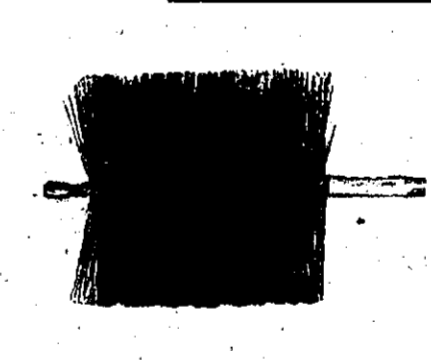
29.99 D) 4-Pc. Fireplace Tool Set in gleaming polished brass finish to match decor. 21-337 (466951/1)

17.99 E) 40-in. Log Storage Crib keeps firewood neat and ready to use. Open top. 57-540 (272773/1)

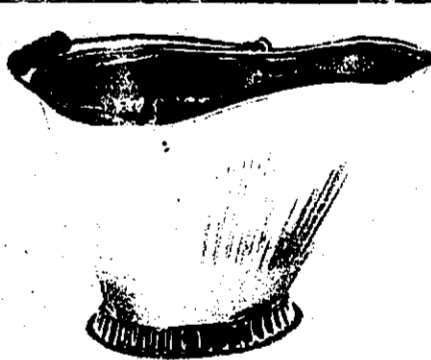
17.99 F) Log Holder with detachable cloth carrier for trips to the wood pile. 27-327 (383190/1)

99¢ G) Fireplace Safety Matches with long stems for safe lighting. 90-ct. 47-060 (271643/F12)

1.69 H) Fireside Log Litters with 36 easy-to-use cubes to get your fire roaring! 46-101 (271718/F12)



8.99 **CHIMNEY SWEEP** 6-in. Round Chimney Wire Brush helps remove deposits from chimney. 35066 (523407/1)



19.95 **BRASS** Brass Coal Hod features heat and corrosion-resistant brass-plated finish, wooden handle. Also use for planter. BCH (323980/1)

True Value W4

24-in. Steel Bar Grate for coal or wood. 58-24 (343103/1) . . . **5.99**

27 in. 10.99 30 in. 11.99

24-in. Cast Iron Grate for stove, fireplace. 3245 (269555/1) . . . **15.99**

27 in. 18.99 30 in. 19.99

