

# Cabana nine wins two behind mound efforts

By NEIL GOGHEGAN  
staff writer

Novi Cabana, the local Mickey Mantle League entry, is finding out just how important pitching can be to a baseball team.

Over the first two weeks of the '87 season, Cabana has managed to win four games in five tries. And in all four wins, Cabana has had the luxury of complete-game performances from its starting pitchers.

"The secret of the game is pitching, and I think we are finding that out," Cabana Manager Ron Ross said.

In action last week, Cabana bombed Dearborn Heights 10-2 on June 11 behind another solid performance from starter Steve Ross, and then split a twinnit with Livonia Churchill on June 13. A 2-1 loss in the opener was Novi's first of the season and without a doubt the squad's worst effort as well, but the team showed a lot of character in game two as they came-from-behind to post an 8-7 triumph.

Against Dearborn Heights, Ross was brilliant, giving up just four hits in seven full innings of work. The soon-to-be Novi High School Junior, fanned six and walked just one to notch his second win of the season against no defeats.

Dearborn actually grabbed an early 2-0 lead off Ross with single runs in the first two innings, but Cabana narrowed the gap with a run in the bottom of the second without the aid of a hit.

In the third, Novi tied the score as Scott Wladishkin led off with a single, stole second, reached third on a passed ball and then scored on a sacrifice fly. A few batters later, Doug

Ross: 'I was really pleased with the kids the way they fought back. I guess they realized the first game was just a loss — and it really doesn't matter if it's 2-1 or 20-1.'

Justice smacked a two-run homer that gave Cabana the lead for the first time, and Dearborn never caught up.

"That home run by Justice was the highlight of the game," said Ross. "It was at a time when we needed a clutch hit, and he came through."

From there, Cabana added a half-dozen more runs in the final three innings to wrap up the victory. The defensive play of the game came from Wladishkin who made a circus catch in centerfield in the fourth, and two more crossed the plate in the seventh and combined with a Sean Murray hit and a couple walks, Cabana tied the score to send the game to extra innings.

Beck continued his hitting assault in the sixth with a home run, and heading into the last inning, Novi trailed by two. Again Ross and Wladishkin came through at the plate in the seventh and combined with a Sean Murray hit and a couple walks, Cabana tied the score to send the game to extra innings.

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The nightcap featured more of the

same after the first inning as Cabana starter Bill McCaig was lagged for five runs. It was at that point that the Novi coaches had a long talk with the team.

"We talked to them, and they responded and played much harder after that," Ross said. "At that point, we started to whittle away the lead."

In the second, Brian Daniels singled and later scored on a hit by Scott Beck to make it 5-1. A RBI hit by Lewis scored Cabana's second run in the third, and two more crossed the plate in the fifth on key hits by Ross and Wladishkin to narrow the deficit to 7-4.

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Novi's Brian Daniels slides home safely against Dearborn Heights

Novi News/CHRIS BOYD

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June 25, 1987

Volume 32  
Number 9  
Three Sections  
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# Twister damage hits homes, lives



An unidentified woman searches through the rubble surrounding her overturned home Sunday night

Novi News/CHRIS BOYD

## Emergency funds welcome donations

Novi residents have responded to the disaster which struck the Chateau Estates mobile home park last Sunday night with characteristic helpfulness.

The Salvation Army and the Red Cross were on the scene within hours of the disaster, aiding victims with food, shelter and clothing. County wide assistance from police and fire agencies was "tremendous" according to Novi officials.

Mayor Patricia Kanovich said the offers from citizens to aid in the effort have been "overwhelming."

Community organizations, residents and area developers have offered help, clothes, money and time for the victims of the tornado. Officials stress the amount of damage makes the need for resources ever growing.

Massive clean-up efforts have now begun and local businesses have donated boxes and trucks to help residents move belongings to safety.

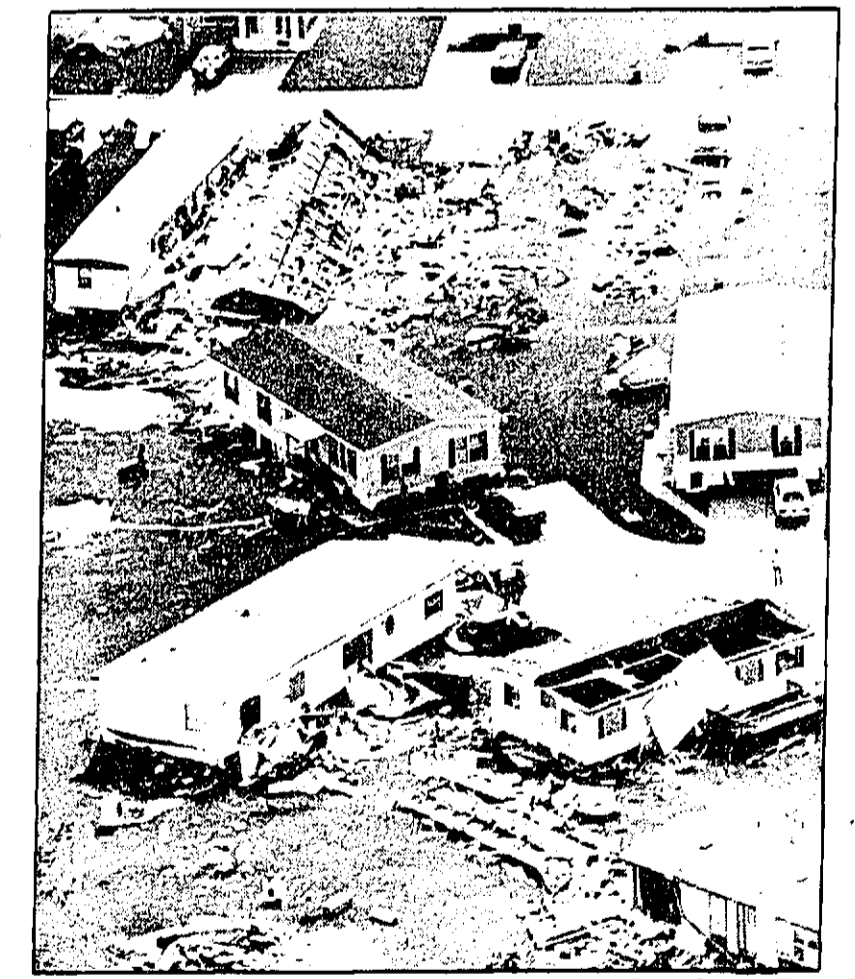
Anyone wishing to donate to emergency funds for the victims of the disaster may do so through one of four designated agencies.

The Salvation Army, Farmington Hills office, is coordinating all volunteers for relief assistance including community organizations. In addition, the Salvation Army is accepting donations of food, clothing and other items for the victims of the disaster.

The City of Novi Emergency Fund is accepting donations of money to aid the victims. Checks may be sent, made out to the fund, in care of the Mayor's Office, 45225 Ten Mile, Novi, 48060.

Security Bank and Trust of Novi has set up an emergency fund at all four of its branch offices for anyone wishing to donate to the relief effort.

The Novi Minister's Fund is developing a long-range financial fund to help victims with more wide-scale financial help. Many of the victims were uninsured and the Minister's Fund may be used to help those most devastated by the loss of their homes.



Aerial photograph shows the site where Michael Muscatello was killed

Novi News/CHRIS BOYD

**Living BACKYARD DECKS:**  
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**Sports TANDERYS PICKED**  
TO START ALL-STAR GAME/5C

**Opinions DESPITE GLITCHES**  
RESPONSE WORKED WELL/18A

The tornado that ripped through Novi's Chateau Estates Mobile Home park Sunday, June 21, lasted only minutes. The park, city and county efforts to clean-up following the disaster will take much longer. For many residents, the effects of the freakish summer storm will last a lifetime.

The sudden storm, which caught residents completely by surprise, killed Michael Muscatello, 24, and critically injured his wife Vandy and 19-month-old son Michael. The two are currently listed in stable condition in local hospitals.

Of the 735 mobile homes in the park, 227 were damaged in some way by the sudden tornado. Fifty-seven homes have been declared destroyed by the county's assessing team. Eighty-four were assessed as "moderately" damaged, and 86 others sustained "minor" damage.

Oakland County's assessment team began the task of assigning a damage figure to the twisted steel remains in the trailer park. Preliminary estimates place the damage at \$1.7 million.

The tornado struck the 130-acre park located at Thirteen Mile and Decker Road shortly before 4 p.m. Sunday. No warning sirens were sounded before the touchdown.

Clean-up efforts in the city's largest mobile home park began early Monday morning, as residents sifted through the debris and waited for insurance companies.

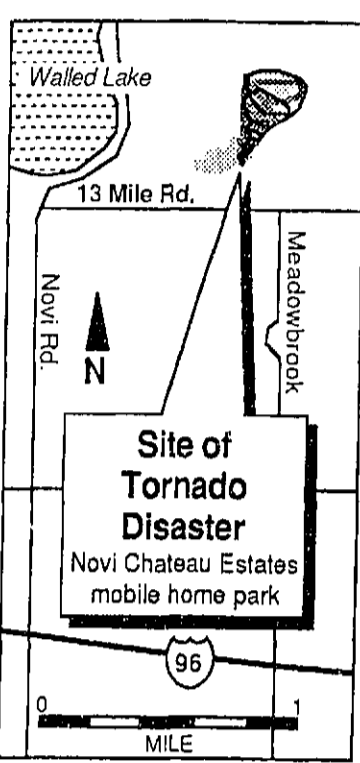
Oakland County Executive Daniel Murphy declared the county a disaster area on Monday. The 500 residents affected by the storm will now be eligible for low-interest Small Business Loans and possibly federal and state disaster relief monies.

The city's building department was on the scene early, determining which homes were habitable and which should remain off-limits due to structural damage and possible gas leaks.

Many of the homes were flipped completely over, with some losing roofs, windows and entire sides. The contents of the homes were strewn over the park. On the days following the disaster, residents wandered the streets looking for lost cats and checking on neighbors.

Clean-up efforts could not begin until Tuesday after all insurance and county assessments had been determined. By Tuesday night most residents had removed salvagable items from their trailers, and life for those unaffected by the blast returned somewhat to normal.

Darling Manufactured Homes of Novi donated a "lotter" to lift damaged trailers and help drive



Limited electrical and gas supplies were hit by the park Monday. Many residents spent Sunday night in their damaged trailers, afraid to leave their homes for fear of looters.

At Monday night's city council meeting, council members voted in an emergency curfew ordinance for the mobile home park and for the portion of Decker Road surrounding the park. Although City Attorney David Fried noted that no looting had occurred at the scene, the ordinance was to aid police in preventing the possibility.

No one other than emergency vehicles or park residents may be in the park or on Decker Road between 10 p.m. and 5 a.m. Police expect to be able to lift the curfew and return the park security over to Chateau Estates management as soon as residents secure their belongings.

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Continued on 14

Joan and Alex Zeid watched the funnel form and swirl over their home/3A

The tornado destroyed all the possessions of a single mother trying to 'make it on my own'/10A

Twister hit too fast for National Weather Bureau to activate the siren warning system/10A

The tragedy created more than a few unsung heroes who rushed to the scene to render assistance/12A

Chateau Estates residents praise the speedy work of the Salvation Army and American Red Cross at the disaster scene/12A

A tale of two neighbors — one home untouched the other wiped out by the tornado/12A

**147**  
**Garage Sales**  
In The Green Sheet

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**inside**

**School scheduling irks parents**

By BOB NEEDHAM  
staff writer

A group of parents from Novi Upper Elementary School last week protested schedule changes and the decision process used to make them, leading some Novi school board members to respond that both the new schedule and its development were handled properly.

Some parents have objected that students who take band at the school next year will miss out on half the time other students will spend in fine arts and foreign languages.

They also questioned the utility of shorter and more frequent gym periods. Superintendent Robert Pivko has said that even the band students will still spend more time studying music overall (including vocal and instrumental); and will gain by having a full physical education schedule and by adding foreign language in fifth grade.

In addition to the potential effects of the changes, some parents objected to the plan procedurally, saying that parents and teaching staff should have had more opportunity to help develop the new system. Particularly, they have asked for more definition of what needs the changes are attempting to address.

The dispute is semantic as well, with some parents saying the plan constitutes a "curriculum change" — something which would require school board approval — while officials have said it is only a change in "time allocation."

At the board meeting, Streit emphasized that those who signed the petition "are people who are concerned, and support this district, and will continue to do so."

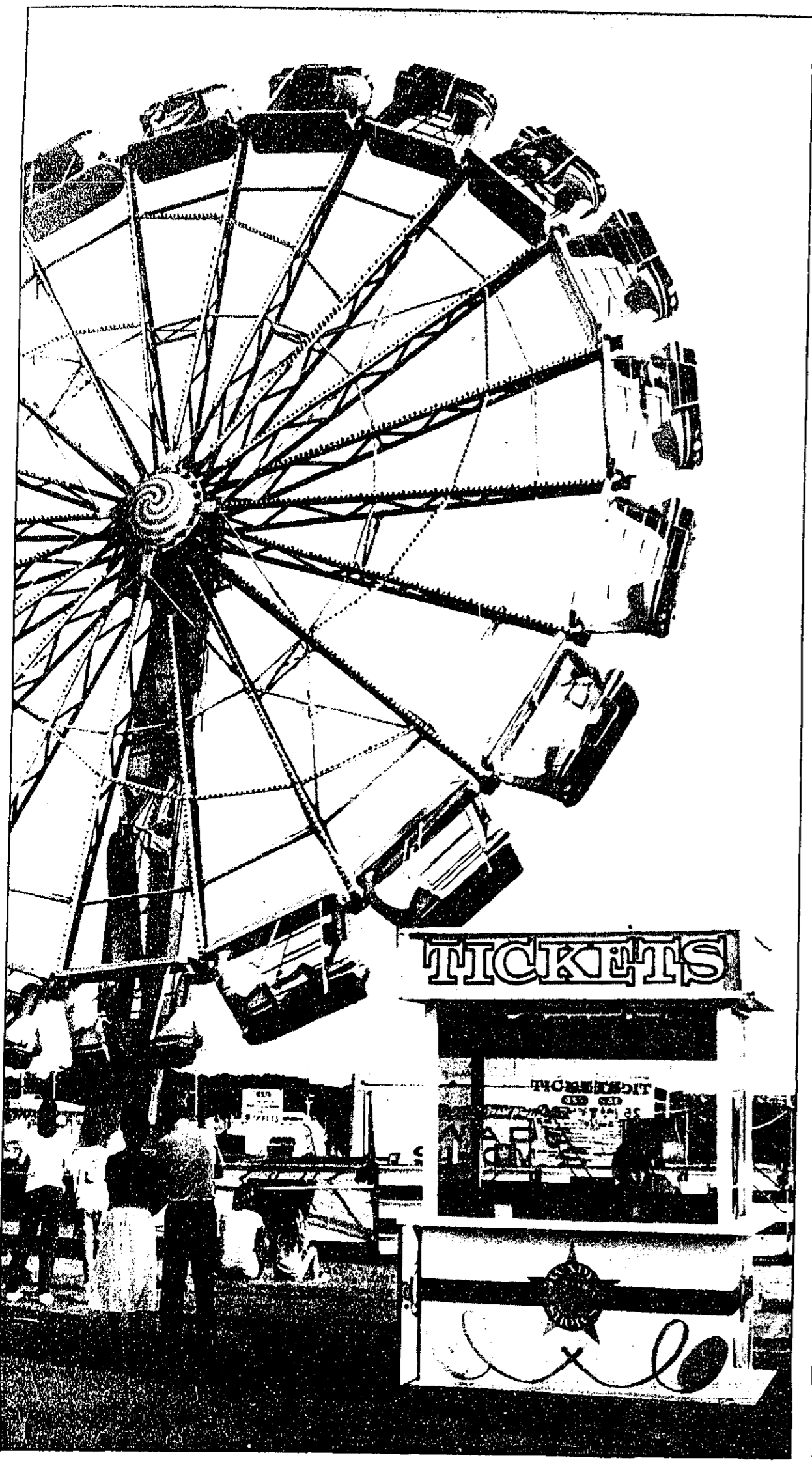
Streit requested a reconsideration of the new plan, saying that "I understand that (decision) process is water under the bridge, but I would hope that we can reverse that flow or even build a new bridge."

Other parents told the board of similar concerns. Sally Marchak said parents were still not clear on the total effect of the changes.

"I am at a loss, because as a parent to know whether I want my child to be a part of that school," she said.

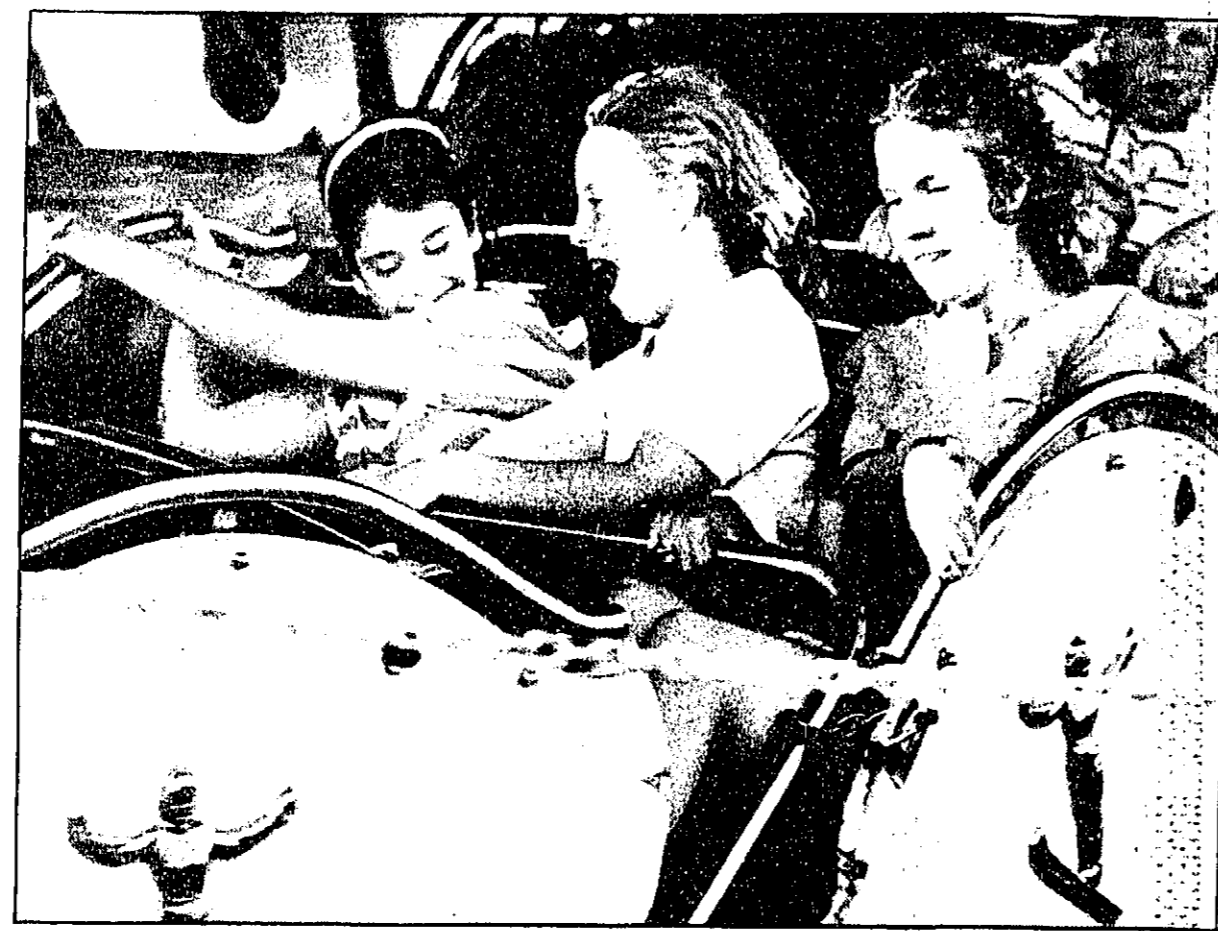
Several parents mentioned a pattern of decision-making among the parents, staff and administration which they said had been broken in this instance. "I'm really disappointed this process of communication was not followed through with

Continued on 17



## Gala Days '87

The tail end of Gala Days '87, the annual summer festival sponsored by the Novi Jaycees, got rained out by a huge rainstorm Sunday afternoon. But carnival-lovers still had plenty of opportunity to join in the fun at the city fair that opened Wednesday. Pictured at left is one of the rides on the midway provided by Wade Shows. Enjoying the Polar ride in the picture immediately below are Jennifer Attard, Jennifer Fox and Kris Fox. The equestrian in the page is John Szymusiak. Pictured at bottom of the page is John Szymusiak.



Novi News/MARK HAMMOND

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## Catcher on the fly

Strapping on the catcher's garb quickly between innings isn't as easy as Matt Nokes makes it look, particularly if you haven't done it that many times before. Justin Andress, an up and coming young catcher in the Novi Youth Baseball League, gets a helping hand with the gear from Coach Steve Mills before heading out for another inning behind the plate.

## Senior housing zoning OK'd by city planners

By CHRISTOPHER J. KOZLOWSKI staff writer

Senior citizens may soon find more desirable areas in the city in which to reside as a result of action by the Novi Planning Commission last week.

Specifically, the commission recommended that the city council approve a "Senior Citizen Housing Zoning Amendment," which would allow multiple-unit senior homes to be constructed in zones that were not zoned for multiple use.

The action, which is pending approval by the city council, would provide for four separate categories of senior housing, depending on the type of senior home, project height and its proposed location.

The ordinance states: "Senior citizen housing uses shall be treated as uses permitted subject to special conditions (special land uses) within the RA, R-1, R-2, R-3, R-4, R-7, RM-1, RM-1/PD-1, RM-2, MH, NCC, TC, OS-1/PD-2 zoning districts."

The four types of senior housing specified in the amendment include:

SCH-1: Shared living in which no more than four unrelated individuals would share a home specifically designed for senior use. This is the only category under which this type of senior development could take place in single-family platted subdivisions. However, not more than five percent of the lots in any subdivision would be allowed to be used for senior housing.

SCH-2: Independent and congregate senior care which may include: cottage-type dwellings or condominiums, provided meal services.

SCH-3: Assisted senior living and convalescent care, or nursing home care. Such uses would be required to meet state public health standards and practices.

SCH-4: Mid-rise housing for the elderly. Such structures would be restricted to 65-feet or five stories in height and would not be permitted on property zoned for single-family residential use.

The zoning amendments, as studied by the city's Senior Citizen Housing Committee, were designed to increase the housing opportunities for seniors in the city. According to the ordinance, traditional senior complexes are allowed only in areas zoned for multiple-family use—areas which are scarce in Novi.

Commissioner Riley Richard voted against the amendments, citing discomfort with specific language in the amendment. Riley also cited providing financial incentives for developers who would take on such projects, the city may be bordering on subsidizing housing for the elderly.

Commissioner Richard Clark also questioned whether a new subdivision could be dominated by such developments despite the five percent limitation provided in the amendment.

The commission ultimately voted 7-2 to recommend approval of the amendment. Richard and Clark cast the two dissenting votes.

## Plan variance discovered, West Oaks changes made

By CHRISTOPHER J. KOZLOWSKI staff writer

City officials last week corrected a "breakdown" in communications and urged developers of the West Oaks II shopping center to increase the height of a berm bordering the Twelve Mile side of the project.

Ernest Aruffo, chairman of the Novi Planning Commission, reported at last week's commission meeting that city officials three weeks ago discovered that the berm on the north side of the project was not being constructed at the height at which it was initially proposed.

Aruffo, Commissioner Edward Kramer, Mayor Patricia Kanewich and other city officials visited the development site and met with the developer, Ramco-Gershenson Co., to discuss the deviation in plans.

The retail shopping center project, which began construction last spring, was jointly approved by the planning commission and the city council provided that the view of the 400,000 square foot complex would be obstructed from view on Twelve Mile, according to Aruffo.

Aruffo said the confusion concerning the berm centered around the developer's and city officials' interpretation of the initial conceptual proposal. Aruffo said Ramco-Gershenson representatives felt the city misread drawings of the project, and that city officials had made themselves clear concerning the height of the berm on Twelve Mile.

Aruffo last week commended city officials for spotting the deviation in the plan and credited the project's developers for taking quick action to resolve the problem.

"In the future, this is a lesson for the commission," Aruffo said. "I would highly recommend that when we see a concept, we ought to see the whole thing presented at once." Aruffo said immediately after conferring with the city, construction workers commenced raising the berm along Twelve Mile.

Michael Ward, a Ramco-Gershenson representative, said last week his company has "satisfied the city's concerns."

"I have not discussed a breakdown in communications with anyone," Ward said. "But it is definitely possible that between our office, the general contractor, the City of Novi, the planning consultant and the engineering consultant, there could have been... a communication problem. I think the important thing is that whatever the concerns were, they have been addressed and corrected."

"When we get the landscape material in place on the berm, I think everyone will be pleased with the end result," Ward added.

Following Aruffo's West Oaks presentation last week, some commissioners spoke out on the discrepancy and blamed the developer for not having met a previously agreed-upon condition for approval.

"I do not think there is any problem in terms of understanding a conceptual," said Commissioner Richard Clark.

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### City social to salute 150 years

"A Look at the Past/Speeding toward the Future."

That's the theme selected by the Novi Chamber of Commerce for its big Sesquicentennial celebration social at the Pleasant Run shopping center on Grand River just east of Haggerty Road this Saturday and Sunday, June 26-27.

The event will run from noon to 9 p.m. on Saturday and from 10 a.m. to 6 p.m. on Sunday.

Featured will be Novi's own Guernsey ice cream, musical entertainment, barber shop quartets and an "old-fashioned photographer" with costumes and settings for special Sesquicentennial portraits.

In addition, the Novi Special race car will be on display, and city representatives will be on hand

to meet residents and discuss plans for future development on an informal basis.

Also included will be crafts, free balloons and old-fashioned box lunch specials.

The highlight of the event, however, promises to be the presentation of several awards by Chamber President Lisa Foote.

Awards will be presented to the oldest business in Novi, the oldest continuously-owned business in Novi, the oldest resident in Novi and Novi's oldest continuous resident.

The Sesquicentennial Ice Cream Social will swing into high gear on Saturday when the Novi High School summer band presents an hour-long concert beginning at 1 p.m.

Following the concert at 2 p.m. will be a program including remarks by Foote and Novi Mayor Patricia Karcovich as well as other local dignitaries. At the end of the program (approximately 2:50 p.m.), participants will release several hundred helium-filled balloons, sing "Happy Birthday" to Michigan and help blow out the candles on a Sesquicentennial birthday cake.

Musical entertainment will be provided throughout the two-day event which is part of Novi's official Sesquicentennial celebration. In addition to the Novi High School summer band, Tracey Lynne and the Mountain Express will perform "Top 40" country-rock music on Saturday and there will be a live band featuring Jerry McKenzie on the drums on Sunday.

### Nearby

**THE LIGHT OPERA OF MICHIGAN** will present Sigmund Romberg's "The Desert Song" at the Marquis Theatre in Northville on Friday, Saturday and Sunday, June 26-28.

Following successful productions of "Iolanthe" and "The Barber of Seville," the new opera company will recreate the era of Jeannette McDonald and Nelson Eddy in Romberg's lush romance on the sands of Morocco.

Performances will be held at 8 p.m. on Friday and Saturday and 2:30 p.m. on Sunday. Tickets priced at \$10 for senior citizens and students are available at the Marquis Theatre box office at 135 East Main Street in Northville or by calling 349-8110 or 349-8988 (Visa, MasterCard or American Express will be accepted on phone orders).

**"CURTAINS UP,"** a revue featuring many Broadway favorites, will be presented by the Farmington Community Band, Community Chorus and Musicals.

The revue will include songs from 14 different musicals, including "Summertime," "If Ever I Would Leave You" and "Sing, Sing, Sing."

There will be evening performances Thursday through Saturday, June 25-27, at 8 p.m. and a Sunday performance, June 28, at 2:30 p.m. Tickets are priced at \$4 for adults and \$2 for senior citizens and students. Call 661-4604 or 661-4610 for tickets or more information.

**"I THINK I CAN,"** a play for children by Katherine Schult Miller Barry Miller, will be presented at the Marquis Mother Goose Theatre in Northville on Saturday, June 27, at 11:30 a.m.

"I Think I Can" is about a little girl who doesn't think she can do anything until her wise cat, the Professor, and her Raggedy Ann and Andy dolls convince her she can be anything she wants — even president of the world.

All tickets are \$3.50 per person. Ticket orders of \$10 or more can be purchased in advance with Visa, MasterCard or American Express by calling the Marquis Theatre box office at 349-8110 or 349-8988. Tickets also are available at the Marquis stores at 135 East Main Street in Northville.

**MATTHEI BOTANICAL GARDENS** in Ann Arbor will host an open house in conjunction with the Humane Society of Huron Valley on Sunday, June 28, from 1-4 p.m.

To have an event listed in Nearby, write to: "Nearby," Novi News, 104 West Main, Northville, MI 48167 at least two weeks in advance of the event. Photos and artwork welcome. For information, phone 349-7700.

## Report says Novi doesn't need more retailers

By CHRISTOPHER J. KOZLOWSKI staff writer

Novi already contains enough square footage of retail space to rank as one of the area's leading retail centers and does not need to provide additional space through rezoning, according to a new report by City Planning Consultant Brandon Rogers.

In a Phase II report updating the city's Master Plan, Rogers analyzed the city's retail and office sector and concluded that the city has made enough preparations to identify its retail and office priorities. The city should now make efforts to remain true to its residential priorities, concluded Rogers.

"There may be a need for more retail shopping centers in the city that will attract and be supported by consumers who live outside the city," Rogers said. "But with what we have now and what has been approved and is on-line to be built, it is my opinion that we do not need to reserve and plan on additional commercial sites (in the Master Plan)."

According to Rogers, Novi has more than doubled its retail space occupancy and retail sales volumes since 1967. He also estimates that the city's emerging office sector will experience a "significant" growth, keeping it in step with Oakland County's stronghold on office development in Southeastern Michigan.



Twelve Oaks Mall is the cornerstone of Novi's commercial development.

Combining the city's retail and office holdings, Rogers estimates that the city's traffic and support services will be the key factors in determining the city's success in competing as a regional center.

Commercial space utilization in Novi has increased steadily during the past 12 years, according to Rogers' report. A 1974 land use survey indicated that 99 acres of the city was developed for commercial purposes. A similar survey in 1986 showed that 466 acres of land was used for local, community and general business (which did not include planned projects which had yet to begin construction).

According to Rogers, further evidence to support Novi's stronghold was discovered in analyzing U.S. Census/Retail Trade data for 1967-1982. In 1982 retail trade actual sales in Novi totaled \$254.89 million, or 2.7 times 1977 levels. Wholesale trade sales multiplied 3.1 times 1977 levels to \$494.706 million during the same time period.

"This growth reflects the growth in new residential development and demand for products and services of Novi's residents in recent years and indicates the viability of the city's commercial sector as a regional draw," Rogers said in his report.

Of the city's 456 individual business establishments in 1987, two major concentrations are evident — the Twelve Oaks/West Oaks area and the Novi Town Center area, both adjacent to I-96 and Novi Road. Twelve Oaks Mall, in particular, boasts two highly successful retail outlets, according to the report. The J.L. Hudson store recorded higher sales volume than any other store in the chain and the Lord & Taylor outlet recorded the second highest sales volume of all stores in its nationwide chain.

"Without question the presence of several major modern shopping centers in the city, plus several more being built, has resulted in retail establishments being very competitive in most of the retail trade categories and unusually high sales volumes," the report said.

"It is again evident that the city's major shopping centers (Twelve Oaks, West Oaks I, West Oaks II, Novi Town Center), comprising approximately 2.3 million square feet of floor space and several department stores, more than meet city residents' future needs," concluded the city's planning consultant.

Rogers said he is recommending that the city not rezoned additional property to accommodate retail development. Instead, he suggests the city remain faithful to the

time of the survey was 300,000 square feet.

"While there has been concern about oversaturation of the office space market, notwithstanding low vacancy rates in the Novi region, the overall regional office demand is strong," according to the report. "It is expected that the thrust into the City of Novi of new office development will be significant."

Fiscally speaking, Rogers admits that a community with an abundance of commercial, retail and light industrial zoned areas is a community built upon a strong tax base. But he also says Novi has a very healthy tax base and may be better-served by carefully studying the area's land use.

"(Novi) is seeking to achieve a happy balance, and not to like some communities (and opt) for industrial use at any price," Rogers said. "They want a community of residential, commercial, and industrial, in balance, not everything should be a profit center."

According to Rogers' report, the city's retail and office space depends on related factors which, if they fail, may cripple what promises to be an economic success story: traffic congestion, site accessibility and utility service.

"The City of Novi has a strong retail trade sector... However, traffic generated from existing and future retail uses will place demands upon the city, county and state agencies to upgrade the transportation system," said Rogers in the report. "In the final analysis, the city's ability to optimally capture its economic potential becomes a question of whether such items as accessibility, traffic control, parking and urban design and beautification are well handled by the city, other governmental agencies and commercial developers."

### Bill to give seniors insurance help

LANSING — Legislation to protect senior citizens from becoming victims of insurance agents selling duplicate supplemental insurance policies has been introduced by state Senator Jack Faxon (D-Farmington Hills), co-sponsored by a majority of state senators.

Faxon's bill would call for regulation of insurance agents by requiring anyone selling a Medicare supplemental policy to determine if a prospective customer already has such a policy. The bill would require the insurer to tell the customer how the additional policy being offered would duplicate or coordinate with any existing coverage of the customer. The bill would also allow the

insurance Commissioner the authority to establish penalties for those who violate its requirements.

In addition, both the insurance agent and the senior citizen consumer would be required to sign an acknowledgment certifying that any new contract does not provide coverage a person is already entitled to or is currently receiving. The consumer will acknowledge, along with the agent, that they are purchasing supplemental insurance with a better understanding of what the additional coverage will provide.

"I am again bringing this bill before the legislature because I strongly feel we must protect senior

citizens from spending their limited assets on supplemental insurance policies they erroneously believe will keep them from being wiped out financially should they become seriously ill," Faxon said.

"Too often, sales people oversell medical insurance to seniors who are concerned about their coverage. In truth, most of these policies mirror each other, and little additional coverage is gained by having more than one policy."

As an advocate of senior citizens' rights, Faxon has proposed Senate Bill 328 as part of a package of legislation dealing with the problems of senior citizens. He believes that SB-328 stands a good chance of being passed by lawmakers this session because of the growing realization of the supplemental insurance problem.

Increasingly, the media has published stories that tell of senior citizens spending as much as \$4,000 a year on insurance premiums and still not have coverage for vision, dental, hearing and nursing home care, as well as prescription drugs and many forms of medical equipment not currently covered under Medicare.

"My bill would make it more difficult for an insurer to sell seniors a policy that is useless by preying on their fears when, in fact, the policy duplicates existing coverage," Faxon added.

### Fessler backs hotel fire safety bill

LANSING — State Senator Richard Fessler (R-West Bloomfield) has introduced legislation requiring more fire safety and prevention measures in hotels.

His legislation also makes willful and malicious arson resulting in a death a felony punishable by life imprisonment without parole.

"It's a shame that it takes a fire tragedy like the one in Mexico over the New Year's holiday and the Las-Vegas fire of a few years ago to prompt this

kind of legislation," Fessler said. "But it certainly points out the need for better safety standards we should demand in our hotels."

The first bill of Fessler's two-bill package requires a chemical fire extinguisher for every 2,500 square feet of floor space and at least one fire detector in each sleeping room as well as in public hallways outside the room. The bill also specifies a fluorescent sign must be posted telling patrons to use the stairs in case of fire, and that each sleeping room must have a clearly visible sign telling hotel guests what to do in case of a fire.

Fessler's second bill states that anyone who purposely sets fire to a building or other real property which causes a death is guilty of a felony and shall be imprisoned for life and be ineligible for parole.

"Arson is one of the fastest-growing crimes today," Fessler said. "By increasing safety features in hotels and recognizing an arson-related death as murder, perhaps we can prevent the personal and economic trauma that results from burned buildings and lost lives."

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# Autonomy is road work goal

PONTIAC — John Grubba, top hired man at the Oakland County Road Commission, sat at the rear of the commissioners' auditorium and raised an eyebrow.

"I don't want to comment on what I think they're going to do," he said, emphasizing "think."

"He hasn't got his proposals down yet."

"They" are the 27 elected county commissioners who appropriate all county budgets except the Road Commission's.

"He" is County Executive Daniel T. Murphy, who is drafting a proposed state law that would bring Road Commission administration under his office.

Michigan has had nearly autonomous county road commissions since the early years of the automobile, the outgrowth of a reform movement to "take roads out of politics."

The state gives counties a cut (39 percent) of state gasoline and weight taxes to use solely for roads. Governing body was to be a three-member road commission appointed by the elected county board of commissioners.

"The road commission hires the chief operating officer, who has the title of 'managing director,' a term used by European corporations but almost unknown in the U.S."

In Oakland County, Grubba, 52, has been managing director of the OCRC since 1973. A lawyer, he previously was a deputy drain commissioner and county legislative agent.

"Has anyone got his proposals down yet?"

"The managing director reports to two bosses — the Road Commission and the county executive."

"Why does he (Murphy) want to take over the Road Commission?"

"What does it mean to say administration and policies are 'folded into' general county government?"

Grubba said the Road Commission was taken by surprise at the general government committee's resolution. "We weren't even aware it was coming up," he said.

Murphy's administration is working with friendly legislators. Republican David Houghten of West Bloomfield and Democrat David Gubow of Oak Park — in drafting legislation.

Houghten was blunter in his attack

on Murphy's reorganization plan. In his "state of the roads" speech, Houghten told county commissioners:

"The statement made, repeatedly, throughout Oakland County by citizens, business people, city and township officials is that the roads need more funding."

"Now we are hearing from the county executive and some county commissioners that they are in favor of more funding for roads — but only if they can have control. That, ladies and gentlemen, is nothing more than a ploy for political status."

Houghten, who was a county commissioner and board chairman himself until his 1977 appointment to the Road Commission, recalled how the road agency spent all of 1985 surveying local officials to see what impact Oakland's economic boom was having on roads.

"The verdict: \$740 million in new money would be needed over 10 years to bring county roads up to par."

With no political base of its own, the road agency looked to the political leadership for help.

"We specifically asked that others make use of our work and take the lead in funding," Houghten said.

# Area Briefs

**A MORATORIUM ON DEVELOPMENT** in the northwest area of West Bloomfield Township is being recommended by the West Bloomfield Planning Commission.

Specifically, the commission has recommended that the township board place a moratorium on accepting new development proposals until there is adequate water and roads in the area. City water for the area is at least 10 years away which means developers must provide wells. The roads are under the jurisdiction of Oakland County.

The moratorium was proposed by Commissioner Howard Dell. "It's lousy planning. We're going in the northwest area like gangbusters; we have a lot of water problems," said Dell.

**APPROVAL OF A \$20 MILLION MARIOTT HOTEL** may be vetoed by Southfield Mayor Donald Praccasi because "it doesn't meet the need for top-of-the-line services."

The Southfield City Council voted June 8 to approve the six-story, 224-room Marriott near the Northwestern Highway service drive and Berg Road.

Suggesting that he might veto the council's action, Praccasi said Southfield already has too many hotels like the Marriott with rooms for less than \$10 a night. "We should be in the market for top-of-the-line hotels with higher occupancy rates to take in the cost of operating full services," said Praccasi. "This would address the meeting and banquet needs of corporate executives."

**A STRICT CURFEW TO KEEP TEENAGERS** from hanging out in public places has been adopted by the Southfield City Council.

The curfew bans minors 16 or younger from congregating between the hours of 10 p.m. and 6 a.m. and bans 16 to 17 year olds from gathering from 11 p.m. to 6 p.m. The ordinance is more restrictive than state law which does not cover 16-17 year olds.

Southfield Police Chief Ronald Fasbinder said the curfew is a tool to protect the community: "not a hammer to club kids to death. We want to avoid a long hot summer."

**A FARMINGTON HILLS LIQUOR LAW CRACKDOWN** has resulted in the issuance of tickets to 12 of 34 licensed package liquor establishments in the city on charges of selling to minors.

Six of the businesses were previously ticketed in the last crackdown in late October/early November 1986. Owners of restaurants, party stores and bars had been warned by police in early June that they would be checked for sales to minors.

Despite the warning, however, store owners were angry at the latest crackdown, saying undercover police cadets younger than 21 were used to pose as young people trying to buy liquor.

**FRESHMEN ENTERING BLOOMFIELD HILLS SCHOOL** next fall will have to put in at least 40 hours of community service by the time they graduate to earn a diploma.

Students can choose between a 100-hour community service elective for one-half credit or a non-credit 40-hour class. The work can be done in or out of the school day and includes working with the handicapped, working in hospitals or helping the poor.

More than 40 percent of the nation's private schools require community service for graduation. Among public schools, Birmingham has an elective class in which students can perform 80 hours of community service to get credit toward graduation. School officials report the course has not been popular, however.

**GARDEN CITY SCHOOLS** may get a \$1.3 million state grant to convert a vacant elementary school into a major training center for the fast-growing hotel, motel, restaurant and conference industry.

Approval of the funds, part of the state labor department budget, appears likely since it has been approved by the House and endorsed by Senate Majority Leader John Engler.

If the school district gets the money, it would pay for the proposed renovation of Marquette School which was closed in the late 1970s due to declining enrollment.

# Murphy seeks road work authority

PONTIAC — He has proposed it before. Now, however, the timing is much better for County Executive Daniel Murphy to bring the Road Commission under Oakland County's general government.

"It's a matter of accountability and efficiency," said Patrick Nowak, Murphy's chief deputy.

"The Road Commission doesn't have the political clout to get new revenue. We need to develop revenue sufficient for a bond issue. There are so many projects that will take a bond issue. We can't string them out over 50 years."

In the 1970s, shortly after Oakland voters adopted the unified county administrative system with an elected executive, Republican Murphy twice sought legislation to bring the Road Commission administration under his wing.

It was no go — not with Democrats controlling both houses of the Michigan Legislature and no precedent for the change.

In 1984, Wayne County Executive William Lucas, still a Democrat, broke the ice by winning a permissive law allowing home-rule

counties to abolish their road commissions. Wayne voters approved a charter amendment. The Wayne County Road Commission's duties were brought under the elected Wayne County Commission. Its staff was brought into the executive's public works agency.

Oakland is still a Public Act 139 county — unified county government, not a home rule county. It can't put a proposal to abolish the Road Commission before Oakland voters. Oakland still must get permissive legislation through Lansing.

Meanwhile, the Oakland County Road Commission (OCRC) found itself with demand for road improvements to accommodate the high-technology boom from Rochester to Novi.

In 1985, OCRC Managing Director John Grubba added up the "wish lists" of cities, townships and villages and found they totaled \$740 million over 10 years — that is, \$740 million more than existing revenue sources could produce.

The OCRC's three-man board is appointed by the county board of commissioners and has no political constituency of its own, as Nowak pointed out.

And the OCRC's leadership knew it. "We specifically asked that others make use of our work and take the lead for funding," OCRC Chairman Fred Houghten told the county board last week.

Again: "We hope that, after conducting the hearings, (the board's) transportation committee, the county board and the county executive will feel it's worthwhile to take a stand and join in taking the lead to get funding desperately needed for roads," Houghten said.

Murphy reasons: If general county government is going to put its prestige on the line before the voters and Legislature, then general county government should run the road system.

It's not like the days when the road commission could live off its 39-percent share of state gasoline and weight taxes.

Murphy isn't out after Grubba's head. "John Grubba, in my opinion, is very intelligent. I think John Grubba is a manager who carries out the functions of the board he works for,"

Murphy said. "All I want is to appoint the (roads) manager the way I appoint the airport manager and the DPW manager."

As executive, Murphy fields calls about roads from many irate travelers who think he's in charge. "Ninety percent of the calls we receive are about roads," added Roy Rowold (R-Rochester Hills), chairman of the 27-member county board.

The case for unification is summed up by two-term Commissioner David Mofitt (R-Bloomfield Township): "PA 139, adopted by voters in 1974, mandated a unified form of county under a county executive. I believe it's consistent with the voters' intentions in adopting this form of government that the Road Commission ultimately be consolidated under the county executive, with budgetary control to reside with the board."

But veteran Commissioner John McDonald (R-Farmington), who chairs the board's transportation committee, is cooler to the idea.

McDonald likes the OCRC's proposal: Whatever money for roads the general county government raises, it should control.

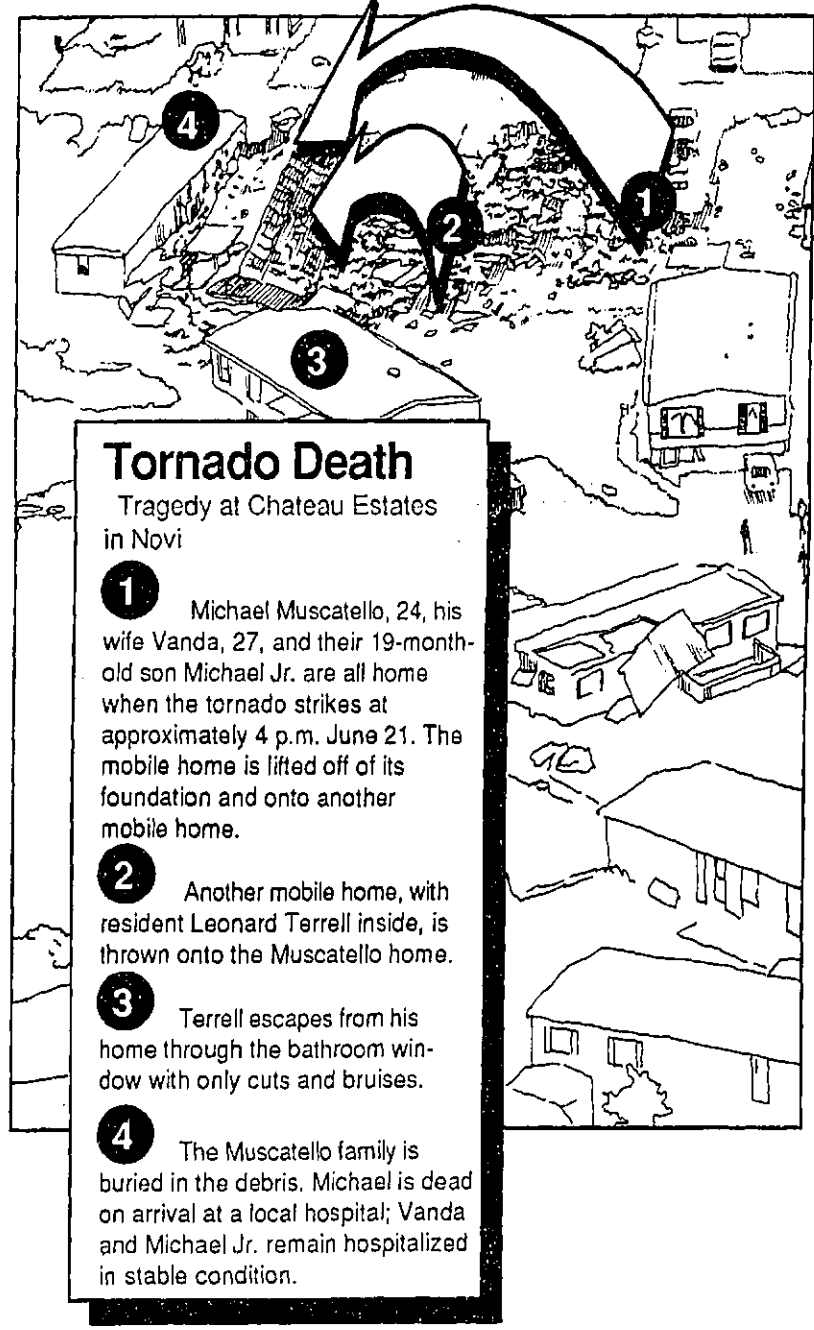
# Tornado in Novi



Above, an aerial view of the Chateau Estates Mobile Home Park following Sunday's lethal tornado. Over 200 homes were damaged, with 57 completely destroyed.



Photograph, left, and graphic taken from photograph, below, show the where and how of Michael Muscatello's death.



## Tornado Death

Tragedy at Chateau Estates in Novi

- 1 Michael Muscatello, 24, his wife Vanda, 27, and their 19-month-old son Michael Jr. are all home on the tornado strikes at approximately 4 p.m. June 21. The mobile home is lifted off of its foundation and onto another mobile home.
- 2 Another mobile home, with resident Leonard Terrell inside, is thrown onto the Muscatello home.
- 3 Terrell escapes from his home through the bathroom window with only cuts and bruises.
- 4 The Muscatello family is buried in the debris. Michael is dead on arrival at a local hospital; Vanda and Michael Jr. remain hospitalized in stable condition.

## The toll

- When: Father's Day, June 21, 1987.
- Where: Chateau Estates, Thirteen Mile and Decker Road, Novi
- Damage: Some 227 of 733 mobile homes were damaged. Fifty-seven homes were destroyed, 84 moderately damaged and 86 received minor damage.
- Killed: Michael Muscatello, 24, when his mobile home was sent spinning into a neighboring home. Muscatello's wife Vanda and 19-month old son Michael were seriously injured.
- Injured: A total of six persons.
- What Happened: A small, deadly tornado touched down on the mobile home park with no warning.
- Preliminary damage estimate: \$1.7 million



Debris from homes covered the park following the twister touchdown.

# Tornado struck quickly, 'There was no warning'

By PHILIP JEROME managing editor

Two Chateau Estate residents who saw the tornado seconds before it touched down near their home were Alex and Joan Zeid.

"I was watching the ballgame when I heard a big crack and the television set blew up and started smoking," reported Zeid, still clad in a pair of bermuda shorts.

"Then my wife yelled that our other television set was smoking, and it wasn't even on. One of our neighbors said he saw our place get hit by a bolt of lightning. That's apparently why the TV sets started smoking."

The smoking television sets also created the set of circumstances which enabled Zeid to see the tornado form and hit down north of his home.

"I opened the back bedroom window to let the smoke out and that's when I saw it," he reported.

"There was no warning; the sirens did not go off."

"When I got to the window I could tell there was a great big wind; when I looked out I could see hundreds and hundreds of little pieces of debris flying through the air."

"Then I saw a swirling wind come over the top of my place and come down across the street. I saw people's furniture flying through the air over there."

"Right after it happened, I ran

over there, but I smelled gas so I told everyone to get away from there."

"Except for the television sets, damage to the Zeid's home was relatively minor."

"We lost some heavy wood furniture that had been sitting on the patio behind the house," he said. "It's over there somewhere," he added, motioning toward the area across the street where the tornado touched down.

"The wind picked up a heavy chaise lounge and carried it across the street. It's over there... about 150 feet away."

Another resident whose home survived the tornado relatively unscathed was Dave Hammerschmidt, who has lived in Chateau Estates approximately two years.

Hammerschmidt was at his parents' home in Livonia celebrating

Fathers Day when he heard of the tornado.

"At first they wouldn't let me in, but I got through eventually," he said. "I was worried about my dog, Mitze, who was here while I was away."

"She's okay now," he continued, holding the dog in his arms. "She was really scared when I got here. She's not eating anything yet, but she'll come around."

"Hammerschmidt's home suffered some wind damage. He reported that a few windows were broken out and there are some leaks inside the house. "There may be some damage to the roof; the other thing is my shed," he reported. "I don't know where my shed is."

"It's a pretty scary thing, but I feel fortunate," he added. "Very fortunate."

Zeid: "When I got to the window I could tell there was a great big wind; when I looked out I could see hundreds and hundreds of little pieces of debris flying through the air."

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Tornado in Novi



Above, victim Bill Lavier carries clothes from his damaged trailer. On the days following the disaster residents salvaged what they could and moved in with friends.

Twister hit fast, no time for alert

By ANITA CRONE staff writer

Not only was there no warning of the tornado that touched down in Novi's Chateau Estates Mobile Home Park shortly before 4 p.m. last Sunday, it wasn't until nearly three hours later that the National Weather Service at Metropolitan Airport agreed that the storm was indeed a tornado.



Victims searched through the debris.

Eighty-four trailers were damaged in the storm; 37 of them were totally destroyed. "There definitely was evidence of rotation," a clue that a tornado had touched down, said Mary Green, meteorologist in charge at Metro. "But until I had a chance to see the damage since everything happened so quickly, we really didn't know that there had been a tornado."

Green said the National Severe Storm Center in Kansas City had issued a severe thunderstorm watch about 2 p.m. Eastern Daylight Time for a six-county area, including Oakland, Wayne, Washtenaw, Lenoire, Livingston and Macomb counties, and during that time, funnel clouds had been sighted.

But Green said the tornado that left one man dead at the Chateau Estates struck with little warning and deadly force. "We had our spotters on alert because of the warning, but this one struck without warning," Green said. He added that there was little anyone could have done to alert the mobile home owners of the danger because of the swiftness of the strike and the relatively small size of the tornado.

Green explained that the severe storm center compiles meteorological data from all over the world, including metropolitan Detroit, before issuing warnings from its Kansas City headquarters. "Those warnings cover a wide area," Green said, noting the warning issued Sunday encompassed an area from 20 miles east of Ann Arbor to 70 miles west of the West Virginia border.

Watches, on the other hand, which are issued by local weather services, include a much more restricted area and are issued only after a severe storm or tornado has been sighted.



Resident Kendra Duncan, (left) and friend Chris Behnke look over the destruction.

Witnesses recall when tornado hit

On Sunday night, June 21, Kevin Youles said he was cooking chicken on his gas stove getting ready for dinner one minute, and hiding from a lethal tornado the next. Youles, who moved into the Chateau Estates Mobile Home Park a month ago, said he first noticed that the rain had stopped and then that the wind had picked up. In a flash he said, his windows were blown out, glass was flying and he was "running to turn off the gas on the stove."

His trailer was damaged and an outside shed is missing, but Youles said he did not fare as badly as some of his neighbors. He is staying with friends until his trailer is repaired he said.

"I'M A SINGLE MOTHER trying to make it on my own and I just lost everything," Julie Cogo, a Chateau Estates resident, said with tears in her eyes on Monday. Cogo, standing in front of the wreckage of her mobile home, said she felt lucky that she and her eight-year-old daughter were away from home at the time of the tornado. She said the trailer appeared to be totalled and the Novi Building department had posted a "Keep Out" sign.

Cogo said she had only the clothes on her back, but that help in the form of money for clothing and food was



Most of Julie Cogo's home was destroyed by the tornado.

**Debot: 'We just laid on the living room floor and watched everything go over us. I'm just glad our kids weren't here at the time. Whatever ripped off the trailer ended up in the children's room.'**

"IT WAS THE MOST horrible thing I ever saw," Don Bailey said. "It came from the southeast, I just stood on my porch and watched it come. It just flew. It was so quick we didn't have time to run."

The Baileys stood in the middle of the living room and were two of the lucky people unharmed by the storm. "I never want to go through that again," Jan Bailey said.

"THE THREE OF US just fell on the kitchen floor and prayed," Bill Lavier said. Lavier's son and daughter-in-law had arrived for a visit immediately before the storm hit. "It's a total wreck," he said point-

ing to the trailer from which he was salvaging clothes and personal items. Lavier said he had no idea what he was going to do next.

"OUR TRAILER JUST rocked and rocked," said Elizabeth Ellis, who was at home with her two children during the tornado.

"All I could hear was thing rolling around inside. It lasted a good 15 minutes; it was like a nightmare." Neither Ellis nor her children were injured during the storm. And their mobile home also suffered only minimal damage. "We lost some skirting and the shed, but we didn't get hit too bad," she reported.

Terrells salvage pieces of life

By ANN WILLIS staff writer

Joan Scanlon saw a child's Raggedy Ann doll lying in the debris of what used to be two neighboring mobile homes, and picked it up, brushed it off, and placed it with the other salvagable items from her sister's trailer. It was a very small pile.

Scanlon spent the Monday after Father's Day with her daughter, Ray Haulala, helping her sister Kathy Terrell cope with a disaster of unreal proportions.

Terrell's neighbor, Mike Muscatello was killed in the tornado, and his wife and son were critically injured. The Muscatello home was lifted and blown into the Terrell home, demolishing both trailers. Kathy Terrell was grocery shopping at the time of the storm, but her husband was at home. He managed to escape from the overturned trailer with only a few bruises.

Scanlon thought the bright doll might belong to the injured boy. "I'm shaken up and I'm tired," Terrell said Monday as she watched her sister walk through what had been her home. She and her husband had spent the night at a neighbor's home in the park and Terrell had been worried about her two Yorkshire terrier dogs.

The dogs had been in the trailer during the storm, and despite attempts by the Oakland County Sheriff's department, could not be found by the time darkness fell on Sunday.

Terrell said a lieutenant with the sheriff's department went in first thing on Tuesday morning and soon presented her with two very scared, but unharmed, dogs.

The Terrells had lived in Chateau Estates for six years. Now Terrell said they will look elsewhere. "I'll never be in a mobile home again," she said. "They're just too unsafe."



Joan Scanlon finds a toy belonging to the Michael Muscatello, 19-months, who was injured in the storm.

Many residents escape disaster, free from harm

By NEIL GEOGHEGAN staff writer

Nobody really knows what happened inside Tom and Pat Fuller's mobile home at 20165 Montmorency during Sunday's tornado — nobody, that is, except Jake and Pete — the Fullers' two cockatiels.

As luck would have it, the Fullers and their sons, Don and Tom Jr., weren't on hand when the twister hit Novi's 130-acre Chateau Estates Mobile Home Park. Upon returning to the site more than four hours after the tornado roared through the area, the Fullers were relieved to find very

minor damage to their home and possessions.

There is a fortunate story of good fortune and perhaps destiny amid the tragedy and devastation surrounding them. The Fullers don't really know how close the tornado came to their home Sunday. A home three doors down the road was totally demolished and yet their residence escaped seemingly unscathed.

They do know that Jake and Pete suffered through the whole ordeal from their cage in the corner of the living room, but they'll never be able to tell their story.

The Fullers moved into Chateau Estates about four months ago. Early in the afternoon on Sunday they left home to attend an open house for a high school graduation and then went to visit relatives for Father's Day. It was there they heard the news of the tornado.

"When we heard, we knew nobody was there so we weren't concerned about that, but we were wondering what happened to the trailer," Tom Fuller said.

The Fullers tried to get into Chateau Estates to survey the possible damage at about 6:30 p.m. but police weren't letting any residents

in. Finally, around 8 p.m., the police began to let the residents in and the Fullers drove slowly past all the destruction.

"Once I saw everything in person, all the destroyed homes, I didn't know if I wanted to go any further," said Pat Fuller. "I was very worried, but once we got there and surveyed the damage, we were very relieved."

"It was real strange the way the tornado hit and then missed houses. The lady across the street had her porch ripped away and the trailer damage at about 6:30 p.m. but we were just in the right place I guess."

The only damage sustained by the mobile home was two dents caused by flying debris. A piece of roofing also scratched Tom's car, but it was minor compared to most of the others. The Fullers spent most of Sunday night contacting relatives and friends, letting them know they were OK.

"I look around at some of the homes that were hit and I can't believe it," Tom said. "It's terrible — there are no words to describe it. We feel very lucky."

The Fullers found their gas and electricity shut off; they were able to receive calls on the telephone but

could not make out-going calls. All three utilities were fully restored Monday.

You'd never know the Fullers home had survived a tornado if you stood inside. But it is a different story when you step outside.

"Everything is pretty much back to normal for us, but for a lot of the people around here, they weren't as fortunate," Tom said. "As for Jake and Pete, life in the cage goes on, but they are still affected by what they saw and felt."

"Both of them have been very, very quiet since this whole thing happened," Pat said.

Tornado in Novi

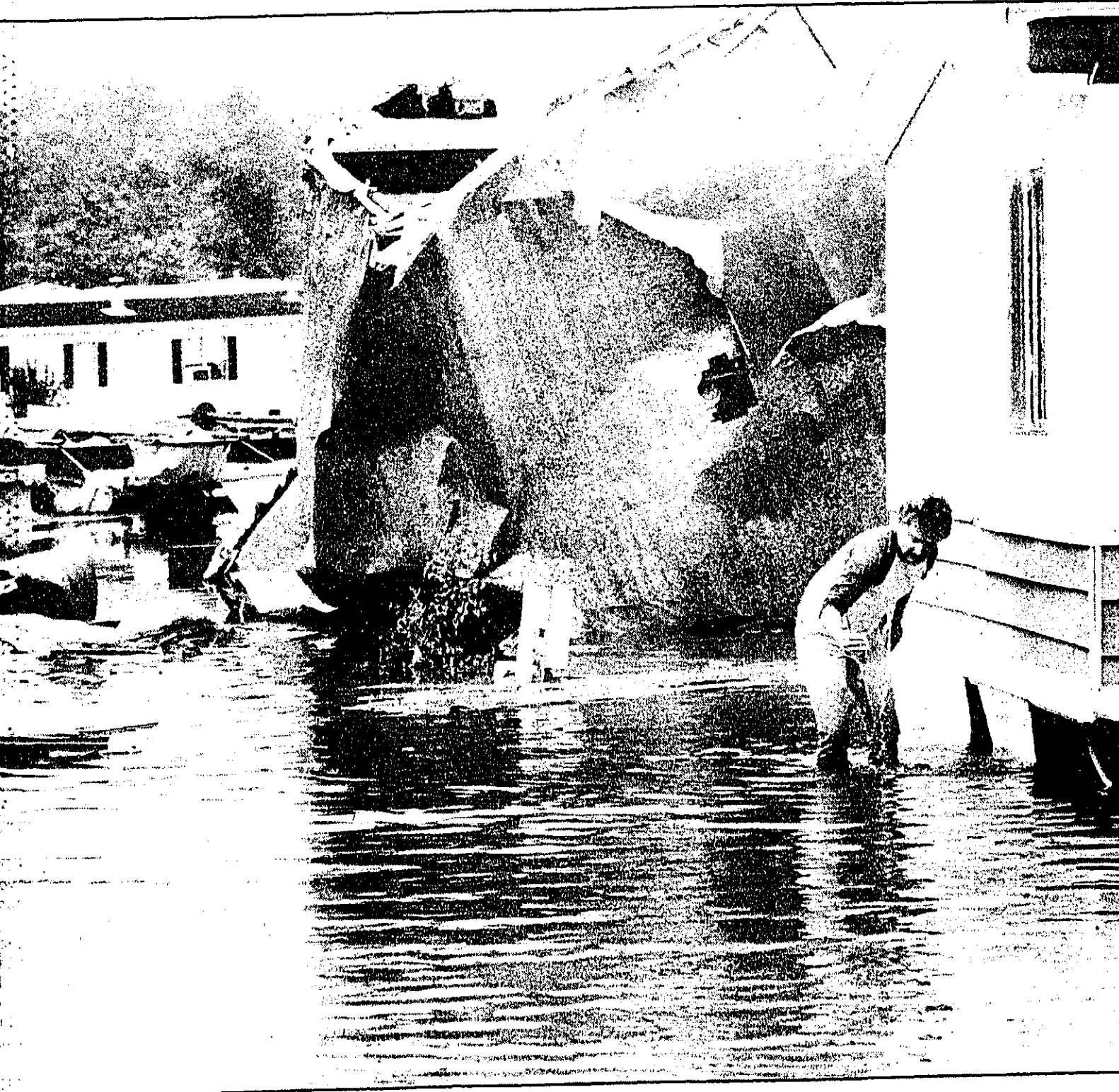


Below, a man surveys the wreckage left by the storm from the porch of his home. Right, a lucky resident from one of the undamaged mobile homes surveys the path the tornado took.

Disaster unites community effort



Right, Mayor Patricia Karevich at the scene following the tornado touchdown, confers with Police Chief Lee BeGole (middle) and Fire Chief Art Lenaghan (left). Below, initial clean-up efforts were hampered by flooding following the heavy rains that accompanied the tornado.



A police officer patrols the grounds of the Chateau Estates Mobile Home Park following the tornado disaster.

Photos by Chris Boyd and Phil Jerome

### Tornado in Novi



Residents attempt to salvage their belongings after Sunday's tornado destroyed their home.

### Neighbors lend hand for victims

When the tornado hit Chateau Estates Mobile Home park, Novi's police and fire departments sprang into immediate action.

Likewise, the city's active core of citizen volunteers quietly moved in to help out in any way they could. Sunday's disaster provided more than a few "soufflé" hot food, strong coffee and moral support at Fire Station No. 2, closest station to the park, were Mary Kotrych and Christine Charles.

When they heard of the extent of the disaster, the two women knew the firefighters and victims would be using the station as a relief center. They made sure food and drink were on hand for most of the night, washed dishes and kept the phone lines manned through the worst part of the night.

Lavigne and Evelyn Reinke threw a graduation party on Sunday night. After news of the tornado reached them, they decided the large amount of leftover food could be used by the volunteers and victims, so they drove the food to the fire station, where it was quietly put to good use.

### Official offers storm tips

Persons living in mobile homes are particularly vulnerable to severe weather, said Marv Green, meteorologist in charge of the National Weather Service at Detroit Metropolitan Airport.

Green said that trailers, because they are tied down to their lot rather than built on the land as a house is, can and do come loose from the land during heavy winds.

While Green said all appearances indicated that the trailers at the Chateau Estates in Novi were well tied down, no mobile home is safe in a tornado.

"Basically, they are steel structures that are not secured to the ground. If a tornado strikes, they come loose and can be tossed around like any piece of metal in a wind," Green said.

Although he noted that precautions called for the residents to seek shelter at Twelve Oaks Mall, the tornado that cut a small swath through a small portion of the mobile home community, struck so quickly that residents would have had no time to react.

"We can't legislate that mobile home parks create a permanent structure on the site in case of emergencies, but we highly recommend that park owners build such a structure," Green said.

If no structure is available, Green said people should leave their mobile homes in severe weather and seek shelter in the nearest structure.

If no structure is nearby, Green said, it is important that people still leave their homes. When a tornado is sighted, he said mobile home dwellers should lie flat in a ditch or, if there is enough time, get under a viaduct.

He cautioned that automobiles are no safer than mobile homes.

"You still have a very unstable piece of steel in a very unstable wind. The tornado is just as likely to move an automobile from the road as it is a mobile home from its slab," Green said.

### Volunteer organizations assist victims

Dealing with the tornado was made a little bit easier for the residents of Chateau Estates by members of the Salvation Army and the American Red Cross, who rushed to the scene when the tragedy hit and have been working ever since to help the residents return to their lives.

The disaster aid system of both groups got a tough workout over the weekend, since both participated in the search for the body of drowned Detroit Police Officer Richard Fortin.

Once members of the groups heard the news of the tornado, workers quickly mobilized to ease the situation as much as possible, earning praise and thanks from the residents of Chateau Estates.

Salvation Army and Red Cross volunteers, workers and officers stayed on hand throughout the night Sunday, providing food and drink to storm victims, police and fire officers, and utility workers.

"We called volunteers and officers, and they've been there around the clock since then," Salvation Army spokesperson Lois Duguay said Tuesday. Officers and volunteers helped provide counseling and distribute donations, she said.

The Kroger Food Company and area Domino's Pizza, Elias Brothers Big Boy, Hardee's and McDonald's restaurants contributed food and beverages to the effort. Securix Bank/Oakland County donated cartons and the Novi Jaycees provided garbage bags, while the Salvation Army helped out with dry socks and work gloves.

"People have been down in the dumps and discouraged, and we've been able to put an arm around them and say 'Things will get better,'"



Salvation Army volunteers were on-hand to assist Sunday's tornado victims.

Duguay said.

The Red Cross set up a shelter for storm victims at Walled Lake Junior High School Sunday night. On Monday the Red Cross conducted a preliminary damage assessment, concluding that of the 733 mobile homes in the park, 44 were destroyed, 54 suffered major damage and 87 suffered minor damage.

Monday afternoon, the Red Cross spokesperson Sabrina Kalleberg said.

The next step was an individual assessment of each family which suffered damage during the storm. From that information, the Red Cross planned to provide emergency assistance to individuals.

began distributing cleanup kits, Kalleberg said. The local Red Cross was expecting some additional assistance from its Midwest operation headquarters in St. Louis.

Both the Salvation Army and the Red Cross are accepting financial donations for the storm victims, as is the Novi Ministers' Association.

### Father's Day visit may have saved family's lives

By PHILIP JEROME  
managing editor

David Kauppi used to live next door to Keith and Sue Goodling in the Chateau Estates Mobile Home Park. That was before the tornado struck Sunday afternoon.

The Goodling's mobile home was destroyed by the tornado, Kauppi's residence was virtually untouched.

"I've got some damage, but it's pretty minor," said Kauppi, who moved into Chateau Estates approximately a week ago. "When you see what happened, I was very lucky."

And even though the Goodling's home was destroyed, the young couple was also lucky — they weren't at home when the tornado struck.

"Everybody was over at my house celebrating Father's Day," said Bill Austin, a Commerce Township resident and Sue Goodling's father, as he and his son, Bill Jr., helped their son-in-law rescue some clothing from the wreckage of the trailer Sunday night.

"Thank God they were at my place and not back here," he added.

Kauppi said he was at home with his girlfriend when the tornado hit. "I didn't hear anything to begin with, but I noted that the wind was blowing very hard and I was racing about about maybe a tornado was coming — 30 seconds later it was here."

Kauppi said he did not see anything, but he heard the wind blow-

ing and felt the trailer rocking. "The way it was blowing I knew it had to be a tornado," he said.

"We went into a bedroom where there were no windows so we wouldn't be hit by flying glass and waited until it went by."

"I feel very lucky. Over on Rousseau, a trailer completely disappeared. It's gone."

Austin expressed amazement that the home of his daughter and son-in-law was demolished, while neighboring residences — including Kauppi's home — were virtually untouched.

"It's unbelievable," he said.

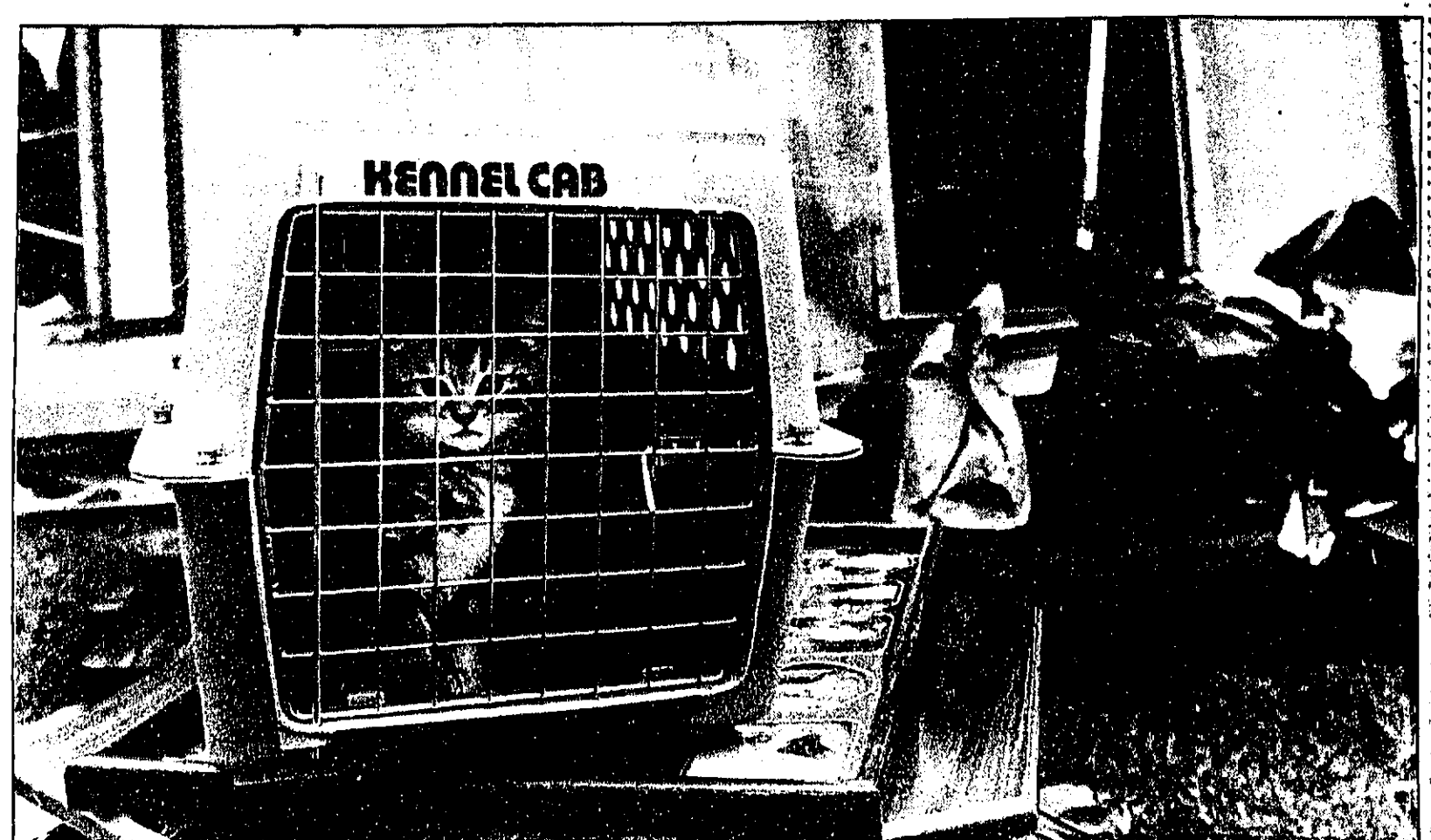
"Some homes are still standing and some are totally destroyed. It's hard to believe something like this could happen."

Although the Goodlings were away when the tornado struck, their home was not unoccupied — inside were six cats, two adults and four kittens.

"We don't know what happened to the adults," Austin reported. "We hope they ran off after the tornado hit because we can't find them anywhere."

"But we've got the kittens," he added, pointing to a plastic box with four mewling kittens sticking their paws and noses between the metal bars.

"When we heard about the tornado, that was one of the first things my daughter mentioned. She'll be happy when she finds out her kittens are safe."



One of the Goodling family's four kittens which were recovered after the tornado struck the family's home.

### Health Notes

**BREAST IMAGING SERVICE:** Providence Hospital and the Michigan Cancer Foundation (MCF) will provide breast imaging and education services at the Providence/Novi Center.

The breast imaging center will emphasize diagnosis, education, self-examination, referral and research in keeping with both organizations' commitments to the value of early detection, prevention and treatment. The breast care center will use standard detection methods refined by more than 20 years' experience at MCP's Breast Detection Center in Detroit.

Proven to be 90 percent effective in detecting breast lumps, the program combines the latest low-dose radiation mammography technique with breast palpitation. A comprehensive medical history is taken from each woman, and she is taught breast self-examination.

For more information call the Providence/Novi Center at 471-4300.

**IMMUNIZATION CLINIC:** The Oakland County Health Division will offer an immunization clinic at the Walled Lake United Methodist Church on Tuesday, July 7, from 9:30 a.m. to noon. The church is located at 313 Northport in Walled Lake.

Immunizations will be available for measles, German measles, mumps, polio, diphtheria, tetanus and whooping cough. A parent or legal guardian must accompany children under 18 years old and should bring any immunization records, including notices from the schools.

Call 424-7000 for more information.

**BLOOD PRESSURE SCREENINGS:** Bolstford General Hospital's Health Development Network offers free blood pressure screenings the second Monday of every month from 1-4 p.m.

The screenings take place in Bolstford's Administration and Education Building at 28050 Grand River in Farmington Hills. For more information call 471-8090.

**PARKINSON'S DISEASE:** A support group for individuals suffering from Parkinson's Disease in the Novi/Northville area meets the first Wednesday of each month from 7-9 p.m. at the Holy Family Church in Novi. The church is located on Meadowbrook Road between Ten Mile and Grand River.

In addition to people afflicted with the disease, the group includes friends and relatives of those suffering from Parkinson's. For more information call Frank Raabe at 348-2631.

**CAR SEATS:** Infant and toddler safety seats are available by loan to Oakland County residents through the Easter Seal Society.

The seats can be rented for a \$5 deposit and a \$5 fee. For more information call the Easter Seal Society of Oakland County at 338-3030 weekdays from 8:30 a.m. to 4:0 p.m.

### Preparation key to vacation

By PHILIP SCHOEN  
special writer

Ahh, summer's here again! It's time to start planning that yearly vacation trip. You'd better tune up the boat motor and make sure the camper or the tent hasn't developed any leaks. Planning and preparing for a trip properly can make it all the more enjoyable.

Part of your preparations should include taking steps to protect your property while you're away. How many of you have already had the tragic experience of coming home from a great vacation trip to discover that your home has been burglarized and some of your valuable possessions are gone?

No matter how much a person dotes to prevent this from happening, sometimes it can't be avoided. One of the most positive steps you can take to prevent property from being stolen or to improve chances of recovery is to join "Operation Identification."

Simply stated, it is the process of permanently marking your valuable property items with an easily traceable number, which associates that article only to you.

In most cases, the best number to choose is your Michigan Operator's License Number, which is located on the upper left corner of your license. It is unique and, unlike Social Security or military serial numbers, police agencies have computer access to it 24 hours a day.

The advantage to this is that if a police officer comes in contact with an unsavory individual at 3 a.m. and your television set is in his back seat, your driver's license number could provide a fast means of determining that it is stolen. This is true even when an item already has its own serial number because it leaves no doubt that it belongs to you.

Marking your property is most easily accomplished by using an electric engraving tool with a carbide tip. These can be purchased at most hardware outlets in the \$10 to \$20 price range, or the Novi Police Department will loan one to you for up to 48 hours at no cost.

To borrow an engraver, come into the Novi Police Department between

8 a.m. and 5 p.m., Monday through Friday and fill out a loan slip. Your driver's license or some other positive identification is required.

First, determine what property you wish to mark and log it on an inventory sheet to be stored in a safe place. For each entry in the log, include all pertinent information about the item:

- Brand name
- Model number (if available)
- Serial number (if available)
- Physical description (common name, color, size, etc.)
- Location marked with your number
- Value of the item

When picking a spot to mark an article, try to choose an area that is easily accessible, but not easily seen or removable (battery covers, plates or parts that are bolted on, etc.). Common sense also dictates not marking a valuable item in an area so obvious that would ruin its appearance.

For example, you might engrave the underside of a camera or an area of a fine shotgun that is normally hid-

den by the wooden stock. It is especially important to make note of the marked location on parts of items.

In the interest of safety, wear eye protection when using the engraver as you would with any power tool. Also, if you must engrave glass items, remember that the engraver tip operates with high frequency vibration which could cause the glass to shatter.

Remember, the greatest risk a thief takes is being caught in the act. The second greatest risk is being caught with stolen property in his possession. "Operation Identification" takes some of your time, but every minute spent could be worth hundreds of dollars if your property is stolen. It might even put a thief where he belongs — behind bars.

Phillip Schoen is the Crime Prevention Officer with the Novi Police Department. His columns are published to help Novi residents learn how to protect themselves and their personal property.

### Help offered to make neighborhoods safer

Homeowner association and Neighborhood Watch groups trying to make their neighborhoods safer places to live now have some help in their efforts.

Detroit Edison is offering a free Home Security booklet that comes

complete with a home security check list and some home security tips. The booklet, which is available in bulk quantities for group members, also provides a vacation security check list to use before leaving for a trip.

Homeowner association and Neighborhood Watch groups wishing to distribute copies of the booklet to their members can order them by calling the telephone number on their Detroit Edison statement or writing:

Detroit Edison, Home Security Booklet, 2000 Second Avenue, 142 SB, Detroit, Mich. 48226.

Requests for booklets should include your name, the name of the organization, address, telephone number and number of brochures needed. Single copies of the brochure also are available at all Detroit Edison customer offices.

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**NOTICE CITY OF NOVI REQUEST FOR BIDS - WATER SERVICE MATERIALS**

The City of Novi will receive sealed bids for Water Service Materials according to the specifications of the City of Novi.

Bids will be received until 2:00 P.M., prevailing eastern time, Wednesday, July 1, 1987 at the office of the City Clerk, 45225 W. Ten Mile Road, Novi, Michigan 48050. Bids will be publicly opened and read at that time. All bids must be signed by a legally authorized agent of the bidding firm. ENVELOPES MUST BE PLAINLY MARKED, "WATER SERVICE MATERIALS - BID," and bear the name of the bidder.

The City reserves the right to accept any or all alternative proposals and award the contract to other than the lowest bidder; to waive any irregularities or informally, or both to reject any or all proposals; and in general to make the award of contract in any manner deemed by the City, in its sole discretion, to be in the best interest of the City of Novi.

CHARL J. KALINOVIK,  
PURCHASING AGENT  
(7-25-87 NR, NN)

**CITY OF NOVI NOTICE OF ENACTMENT AMENDMENT TO ZONING ORDINANCE**

THE CITY OF NOVI ORDAINS:

PART I. That Ordinance No. 84-18, known as the Zoning Ordinance of the City of Novi, is hereby amended by the amending of the Zoning Map as indicated on ZONING MAP NO. 18.452 attached hereto and made a part of this Ordinance.

PART II. CONFLICTING PROVISIONS REPEALED. Any ordinance or parts of any Ordinance in conflict with any of the provisions of this Ordinance are hereby repealed.

PART III. WHEN EFFECTIVE. The provisions of this Ordinance are hereby declared to be immediately necessary for the preservation of the public peace, health and safety and is hereby ordered to take effect ten (10) days after final enactment and publication. The effective date of this Ordinance is July 2, 1987.

Made and passed by the City Council of the City of Novi, Michigan, on this 22nd day of June, 1987. Copies of the Ordinance Amendment may be purchased or inspected at the Office of the City Clerk, 45225 W. Ten Mile Road, Novi, Michigan, weekdays between 8:00 AM and 5:00 PM.

PATRICIA A. KAREVICH  
MAYOR  
GERALDINE STIPP  
CLERK

TO: B-3 GENERAL BUSINESS DISTRICT OR ANY OTHER APPROPRIATE ZONING DISTRICT

**ORDINANCE NO. 18.452**  
**ZONING MAP AMENDMENT NO. 452**  
**CITY OF NOVI, MICHIGAN**  
**CERTIFICATE OF ADOPTION**

I, Geraldine Stipp, Clerk of the City of Novi, do hereby certify that the above Ordinance was approved and adopted by the Council of the City of Novi, at a Special Meeting thereof, duly called and held on this 22nd day of June, 1987, and was ordered to be given publication in the manner prescribed by law.

GERALDINE STIPP  
CITY CLERK  
( 6/25/87 NR, NN)





# Hope sees artist through handicap

By STEPHANIE FRANIA  
Staff Writer

Overcoming a handicap is no easy task. But for Novi's Robert Fritz, who became blind three years ago, it's something he had to do.

"I was angry when I couldn't do things that were easy for most people," he said. "I did a lot of sitting around and moping."

But then something clicked for the Novi man. He got tired of sitting around. He wanted to get out and get back into circulation again.

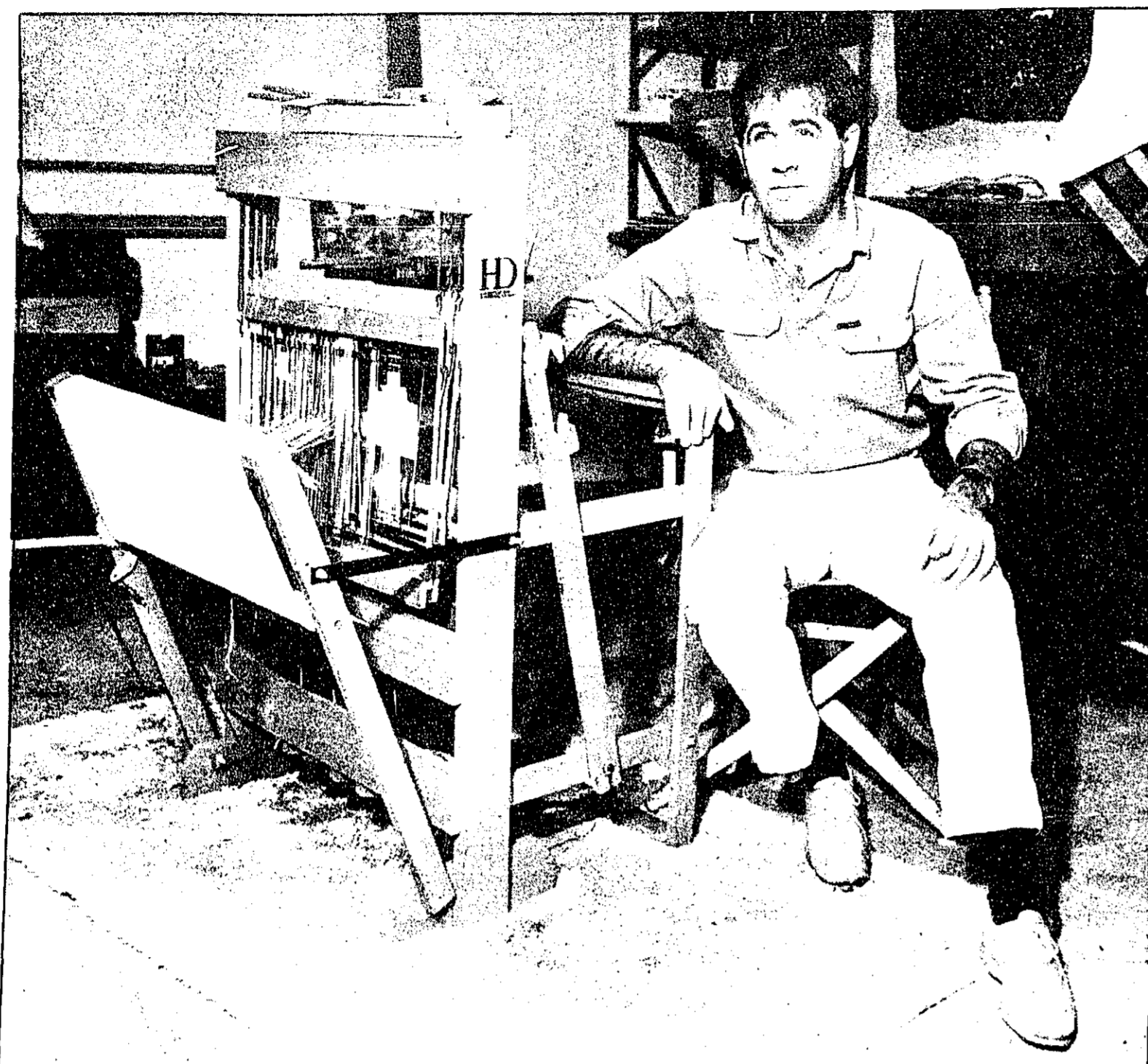
"Sawyer or later you realize you can sit around and live a real dull life or you can do something exciting," he said. He opted for the exciting life, and that's exactly the kind of life he lives.

Fritz recently has returned home after completing three weeks of training at the Michigan Rehabilitation Center for the Blind in Kalamazoo.

At the Center, he learned how to cope with blindness and the complications he has experienced as a result. Individualized programs emphasized daily living skills such as personal care, cooking, housekeeping, communications, industrial arts and independent travel. This prepared him to live independently.

The Center also offers various training programs, of which Fritz chose weaving. With this new-found skill, he is making plans to open a weaving studio in his home on Ten Mile which will feature woven items for the home and office.

"I picked weaving because I wanted to stay in the arts," he explained. "I can be really artistic with



Novi's Robert Fritz has learned to weave despite his blindness as a means of earning a living

Novi News/CHRIS BOYD

His artistic inclination stems from his past love — photography. Before the blindness set in, Fritz was a photographer for Powell Studios in Detroit. He did a great deal of nature work, photographing swans, flowers, trees, etc. He also photographed models. "Now that was something I really enjoyed," he said with a smile.

A photograph of Aspen trees he shot in Colorado is presented on the cover of "Using and Displaying Your Pictures" by David M. Kirkman. The same work, collectively with several flower photos, won an award from Kodak and the Professional Photographers of America.

"I hope to take pictures again — within the year," said Fritz. "All I really need to do is get a camera that focuses automatically. I can compose a picture. I just can't focus."

Fritz suffers from diabetic retinopathy and has gone through four laser treatments on each eye, two surgeries on the right eye and one surgery on the left. Through his left eye, he can make out some colors and shapes, depending on the lighting.

Neuropathy, which is the deadening of nerve endings, has also afflicted Fritz. It affects his feet, and after a kidney operation, it affected his hands, too. Now, however, he has full use of his hands.

"I didn't want all this to get the best of me," said Fritz. "I wanted to be productive."

And he is.

Walking at the mall and exercising

Continued on 17

**CITY OF NOVI  
NOTICE**

NOTICE IS HEREBY GIVEN that the Woodlands Review Board of the City of Novi will hold a meeting on July 3, 1987 at 4:00 p.m. to review the Woodlands Permit Application for Richard Barnes' property, Lots 97 & 98 of Conaqua Shores Sub (Section 2) (a proposal to put a modular home on the site).

All interested persons are invited to attend. Any written comments may be sent to the Dept. of Community Development at 45225 W. Ten Mile Road, Novi, MI 48050 until 5:00 P.M. July 2, 1987.

KAREN TINDALE  
PLANNING CLERK

(6/25/87 NR, NN)

**CITY OF NOVI  
NOTICE OF ENACTMENT  
ORDINANCE 87-127.01**

NOTICE IS HEREBY GIVEN that the City Council has adopted Ordinance No. 87-127.01, an Ordinance to repeal a moratorium on the approval of final site plans and on the issuance of building permits for certain parcels of land within the City of Novi.

This ordinance was declared to be an emergency Ordinance which is immediately necessary for the preservation of the public peace, health and safety, and became effective immediately upon adoption. The Ordinance was adopted June 23, 1987, and the effective date is June 23, 1987.

A complete copy of the Ordinance is available for public use and inspection at the office of the City Clerk during the hours of 8:00 A.M. to 5:00 P.M., local time.

Geraldine Stipp,  
City Clerk

(6/25/87 NR-NN)

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# Reunions

**NOVI HIGH SCHOOL/1972:** Novi High School's 1972 graduating class will hold its 15-year reunion at the Novi Hilton on Saturday, July 11, at 6 p.m. There also will be a class picnic on Sunday, July 12.

More information is available from Jenny (Lyke) Evenson at 693-2290.

**WALLED LAKE WESTERN/1972:** Walled Lake Western's Class of 1972 will celebrate its 15-year reunion on Aug. 29. For more information call Ms. Squires at Walled Lake Western, 624-5020.

**CHADSEY HIGH SCHOOL/1937:** The 50th reunion for Chadsey High School's January and June 1937 graduating classes will be held Sunday, Sept. 23, at the Monsignor Hunt Knights of Columbus Hall at 7080 Monsignor Hunt Drive in Dearborn Heights.

Early responses are requested to assist in planning. For more information call Stan Padys at 562-0992 or Steve Stevens at 937-2257.

**COOLEY HIGH SCHOOL/1962:** 1962 graduates of Cooley High School are planning a 25th reunion. Members of the class are asked to call 555-7363 or 471-3896 as soon as possible.

**DETROIT FINNEY HIGH SCHOOL/1967:** The 1967 graduating class from Detroit Finney High School will hold its 20th reunion at Penna's of Warren on Friday, Sept. 25, at 7 p.m.

Classmates may obtain more information by calling 286-5535.

**DETROIT SOUTHEASTERN/1944:** Detroit Southeastern High School's Class of 1944 will hold its 43rd reunion on August 22. Call 420-0880 for reservations or more information.

**FARMINGTON HIGH SCHOOL/1962:** Farmington High School's 1962 graduating class will hold its 25th anniversary the weekend of Aug. 28-30. The reunion weekend will include a golf outing/cocktail party on Aug. 28, a dinner-dance at the Farmington Hills Holiday Inn on Aug. 29 and a family picnic on Aug. 30.

The reunion committee also would like to hear from teachers who were on the staff in 1962. More information about the reunion weekend is available from Dan Gerber at 313-625-9162 or Jerry Nelson at 312-682-4019.

# In Uniform

Marine Maj. STEPHEN HANSON recently received the Navy Commendation Medal. He is the son of Donald and Janice Hanson of Glen Haven Circle in Novi.

Hanson received the decoration for meritorious service while serving as company officer and an instructor of mathematics at the U.S. Naval Academy in Annapolis from June 1984 to July 1986.

He currently is serving at Marine Corps Development and Education Command in Quantico, Va. A 1973 graduate of the U.S. Naval Academy with a Bachelor of Science degree and a 1979 graduate of the University of Michigan with a Master of Science degree, he joined the Marine Corps in June 1973.

Marine Pfc. MICHELLE CLOUTIER has been promoted to his present rank while serving at Naval Air Station Memphis in Millington, Tenn.

The son of Patrick Cloutier of Walled Lake, he is a 1986 graduate of Bloomfield High School and joined the Marine Corps in July 1986.

Marine Chief Warrant Officer THOMAS RICE has reported for duty with Fleet Marine Force, Pacific, Camp Smith, Hawaii. He is the son of Don Rice of Walled Lake.

Marine Cpl. MICHAEL WOZNICKI recently received a Certificate of Commendation. He is the son of Roger Woznicki of Walled Lake.

Woznicki received the citation for exceptional performance of duty while serving with the Communications Platoon, 3rd Light Anti-aircraft Missile Battalion, Marine Corps Air Station, Cherry Point, North Carolina, from April 7 to Sept. 30, 1986.

# Fried denounces court ruling

"We really think it's a bad decision," Novi City Attorney David Fried said regarding the U.S. Supreme Court's recent decision that landowners must be compensated when government regulations bar use of their property.

The high court ruled June 9 that governmental regulations which temporarily deny an owner all use of land so as to constitute a taking of property require compensation under the Fifth Amendment's Just Compensation Clause.

In its 6-3 decision, the court ruled that regulations such as zoning ordinances, which impose new limits on land use, may amount to what is called a taking. The U.S. Constitution requires just compensation for a taking.

The court ruled that compensation to a landowner from a municipality may be required even if the taking is permanent.

The case tried before the court involved a church in California. The First English Evangelical Lutheran Church of Glendale owned a 21-acre parcel of land in a canyon within the Los Angeles National Forest, a portion of which was used as a campground retreat center and a recreation area.

The church's suit alleged that the ordinance constituted inverse condemnation by denying all use of the Lutherlegen parcel and that compensation was therefore required.

The Supreme Court overturned two lower court rulings, saying the Fifth Amendment does not prohibit governmental interference with private property, but instead requires compensation when the government action rises to the level of a taking of the property.

According to a letter Fried supplied to the city council and planning commission, the effect of the decision on the city will be "the city will have to compensate the owner for the loss of the property during the period when the taking was in effect. The city will not have the option of merely ceasing to enforce the regulation after it is declared invalid."

As in many Supreme Court rulings, the full effect of the decision will be felt until further suits come to trial. According to Fried, the most fundamental question is when a regulation rises to the level of a taking. "Under Glendale, a taking occurs when the owner is denied all use of his property," Fried noted.

Prior cases, according to Fried, have called for an analysis of the economic effect that regulations have on the value of property and on an owner's reasonable investment-based expectations with respect to the property. "The courts have not held that the mere diminishing of the value of a parcel, by permitting some uses and prohibiting others, is in itself a taking," Fried said.

Fried said the decision puts the "whole process of zoning in a very risky position," when asked what the effect of the ruling will be on the city's future planning processes.

"I don't think it'll have an immediate effect. We won't hesitate to zone because of that particular decision," he said.

views on the change at the school.

In a prepared statement, board president Joan Daley said that the changes planned for next year are not a subject for board action. She also said suggestions are always welcomed and considered, but not necessarily adopted.

"The board and the administration take into consideration the needs of all students, recognizing that there will be different perceptions and expectations of student needs," Daley said. "Some may feel that one group of students may be getting a larger allocation of time for the arts than others, but the emphasis has been to offer a program that meets the needs for all students in the basics, as well as the arts."

Daley then suggested that school officials consider instituting an after-school band program, which Pitvko said might be an excellent possibility.

Board member Stephen Hitchcock said, "It's unfortunate that there is a perceived lack of communication or an actual lack of communication... (but) I don't think anything is going to be gained by delaying these proposals. We are going to make every effort to keep parents advised."

Pitvko said he understands a parent's concern for a child's interests. "The amount of time devoted to an instructional program is going to benefit the vast majority of students," he said.

# Parents protest school curriculum

Continued from Page 1

the ad hoc committee," Barbara Kushman said.

Other parents said they believed it was the responsibility of board members, as the elected officials of the school district, to consider the new schedule.

The school board took no action on the request to reexamine the new schedule. Several board members responded with their individual

Art is unaffected by blindness

Michigan Department of Labor to put the okay on his weaving business. "They are trying to decide whether to rent or buy a loom for me," he explained. "They are also going to purchase glasses with a permanently attached scope to use for detailed weaving work."

As he impatiently waits for the approvals to come through, he remains active in the profession. He is a member of the Michigan League of Handweavers and has joined the

Michigan Handweavers Guild. With his weaving skills, he will produce clothing, wall hangings, placemats, rugs, shawls, scarves and blankets. "I'll probably see what I like best and then go from there," he said.

Striving to offer whatever he can to others and living a fulfilling life despite his handicap are high on Fritz's list of priorities. Through his numerous activities and weaving talent he is doing just that.

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**CITY OF NOVI  
NOTICE OF PUBLIC HEARING**

NOTICE IS HEREBY GIVEN that the City Council will hold a Public Hearing on the request of the Sametson Company for a permit to conduct a mining/filling operation on their property on Orchard Hill Place Dr. They will be moving dirt on site to fill low areas.

The plans are available at the office of the City Clerk for public inspection.

NOTICE IS FURTHER GIVEN that this hearing will be held at 8:00 P.M., or as soon thereafter as the same may be reached, on Monday, July 6, 1987, at the Novi Public Library, 45245 West Ten Mile Road, Novi, Michigan.

All interested persons will be heard at the Public Hearing. Written comments should be filed with the City Clerk at the City Offices, 45225 W. Ten Mile Road, Novi, Michigan, 48050, prior to the date of the hearing.

GERALDINE STIPP  
CITY CLERK

(6/25/87 NR, NN)

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# GREEN SHEET

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INSIDE

Wednesday/Thursday — June 24/25, 1987

## New firm helps clients beat home-building woes



Neil Chapin helps home-builders deal with hassles of construction

For years, persons involved in commercial construction have had the opportunity to make sure their buildings were built right, on time and with the proper materials because they have hired specially trained consultants to do the job. Adopting that commercial activity to the residential home builder is a relatively new idea, yet a very necessary one, explains Neil Chapin, a Green Oaks Township resident who has recently opened his own business, Alliance Construction Services. Chapin says he sees his role as three-fold — to act as a consultant to individuals or families who are building a house to make help them avoid pitfalls and time-consuming delays; to help those who are renovating existing dwellings; and to act as a liaison between builders and the people building the homes to ensure the paid for and the proper materials are used.

"Building a home is a time consuming and a costly proposition," Chapin says. "A home to the person who is having it built is just as important, if not more important, than a building is to a commercial customer." Chapin has spent hundreds of hours working at residential construction. He has a real estate broker's license and a master's degree in business administration. "I've seen residential construction and renovation from all the angles," he explains, "and there definitely is a need for this type of service." He points out that while he expects to make a profit, he can be saving the home builder a bundle by advising the customer about new techniques and problems with the plans for a home. "There was a woman who wanted to use marble in her foyer," he recalled. "From an aesthetic view, it was a good idea, but it was totally impractical when applied to the home she was building. She had two young children, and marble requires a great deal of upkeep and attention. But she didn't listen when we advised against it. Now, she has to do major upkeep every six months, he said. Chapin says another area he can provide expertise in is working to make sure everything is properly prepared for the various trades. "I know the preliminary work that needs to be done before you can call in an electrician to wire the house or a plumber to plumb it. If you don't, they can't do their work and the homeowner has the additional expense of calling for another visit," he explains. For those renovating existing homes, Chapin says the emphasis is on researching the house and trying to adapt modern techniques so the home, when finished, is as accurate as possible. In addition, he can bring a small, but well-trained, crew to perform some of the exacting work and renovation the person wants. Chapin says he intends to set his rates based on the amount of work that needs to be done. His charges will be based on a percentage of the cost of the house, but will segregate his clients to those building or renovating custom homes that cost more than \$350,000. "I've found that homes costing less normally are located in subdivisions and you don't have the need for the type of service my company offers," he explains. Alliance Construction Services is located at 2000 Town Center, Suite 1900, Southfield. The telephone number is 351-2873.

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NOVI — You'll love this 2 story Colonial with fireplace, country kitchen, family room, 1 1/2 baths, unfinished basement, swimming pool, and much more for \$73,900. ERA Rymal Symes  
NOVI — Enticing 2 story provides brick facade. Newly decorated, central air, gas heat, new carpeting. Kitchen appliances included, 3 bedroom, 1 1/2 baths, partially finished basement, swimming pool, tennis court, patio. \$74,900. ERA Rymal Symes  
NOVI — Lovely tri-level brick Contemporary offering real warmth, family room, study, modern kitchen, 3 bedroom, 1 1/2 baths, custom blinds, doorways, finished lower, patio. \$105,000. ERA Rymal Symes  
NORTHVILLE — Looking for mature trees, a great lot and a gorgeous pool? All this featuring a 3 bedroom brick Ranch with a great floor plan. Large kitchen with 2 pantries, 1st floor laundry, 2-car attached garage, basement, fireplace in family room, solarium floor in kitchen and more \$215,000. ERA Rymal Symes  
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When you're four years old, you've got more important things to do than worry about living to be five.  
You've got pictures to draw. Balls to catch. Castles to build. And, if you're like Peggy, you've got time for it all. Even if you were born with a defective heart valve. Even if you did spend the first two years of your life in a hospital bed. Even if no one thought you'd make it to kindergarten. Why? Because Peggy had a few million people on her side. Scientists and physicians all over the country who've dedicated their lives to fighting heart disease—the nation's number one killer—and who have continued through the years to find the solutions we need to beat it. Without research, thousands of lives would have ended too soon. And 4-year-olds like Peggy would be playing like there's no tomorrow.  
WE'RE FIGHTING FOR YOUR LIFE  
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Here's Good News!  
The Salvation Army offers a mixture of traditional caring and contemporary solutions. COME AND TALK TO US...  
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Mary Trudeau (right) watches as Molly Maids clean the home of Minnie Korzon (left)

# Molly Maid: One million clean sweeps

Cleaning teams of Molly Maid Inc., a franchise home cleaning service, have cleaned one million homes. Frank W. Flack, president, announced June 1. A share of them are in the circles Molly Maid marked cars are seen regularly in local neighborhoods.

Headquartered in Ann Arbor, Molly Maid is represented by independent operators in 102 franchise territories across the United States and 150 franchise territories in Canada.

They're traditional, middle-aged Americans with a highly developed work ethic and sense of family values. Uncumbered by the baggage of what's often called the 'me generation,' they seem to embody the best of traditional America, English said.

**'We have reasonable rates that depend on the size of the house and how long the cleaning takes. If there are no children, it usually takes less time.'**

They work — 87 percent of main income producers are active workers; 12 percent are retired; 1 percent describe themselves as not working, but not retired.

They earned their own money — 62 percent acquired most of their financial assets primarily through inheritance; only 6 percent primarily inherited their assets.

They buy real estate — 79 percent of those who have held real estate investments in the past year. The weather they are, the more likely they are to increase investment in real estate during the next year — surprising in light of the battering real estate investments endured under the reform.

They're middle-aged — median is 48, nearly a decade older than the U.S. median of 39.

They're married — 83 percent; only 7 percent have never married. (In the adult population as a whole, 61 percent are married or living with a partner, and 20 percent have never married.)

Spouses work, too. In 56 percent of the households with married couples, spouses also work.

They're professional, and they're successful. Company of our kind in the world, truly a success story," Flack states.

They're professionally-trained and bonded cleaners arrive. "The bathrooms are really scrubbed and sanitized, walls and cupboards are spot clean."

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# Rich people's habits aren't very different

Are the rich really different from the rest of us? "The most remarkable thing about those who have more money than us is just how unremarkable they really are," said Lawrence P. English, president of CIGNA's Individual Financial Services Division.

English commented on a Louis Harris and Associates poll of wealthy Americans to better understand what drives them.

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NORTHVILLE Moving

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HOWELL Grand River near

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**LIBRARY FUN:** Novi library offers summer activities for kids/2C  
**SAFETY TOWN:** Community Ed adds more Safety Town sessions/3C  
**PRESCHOOLERS:** Classes available for Novi youngsters/3C  
**SWOCC AWARDS:** Cable TV channel presents annual awards/4C

1C

THURSDAY June 25, 1987

# Deck life

'Sculptured' designs replace old porches

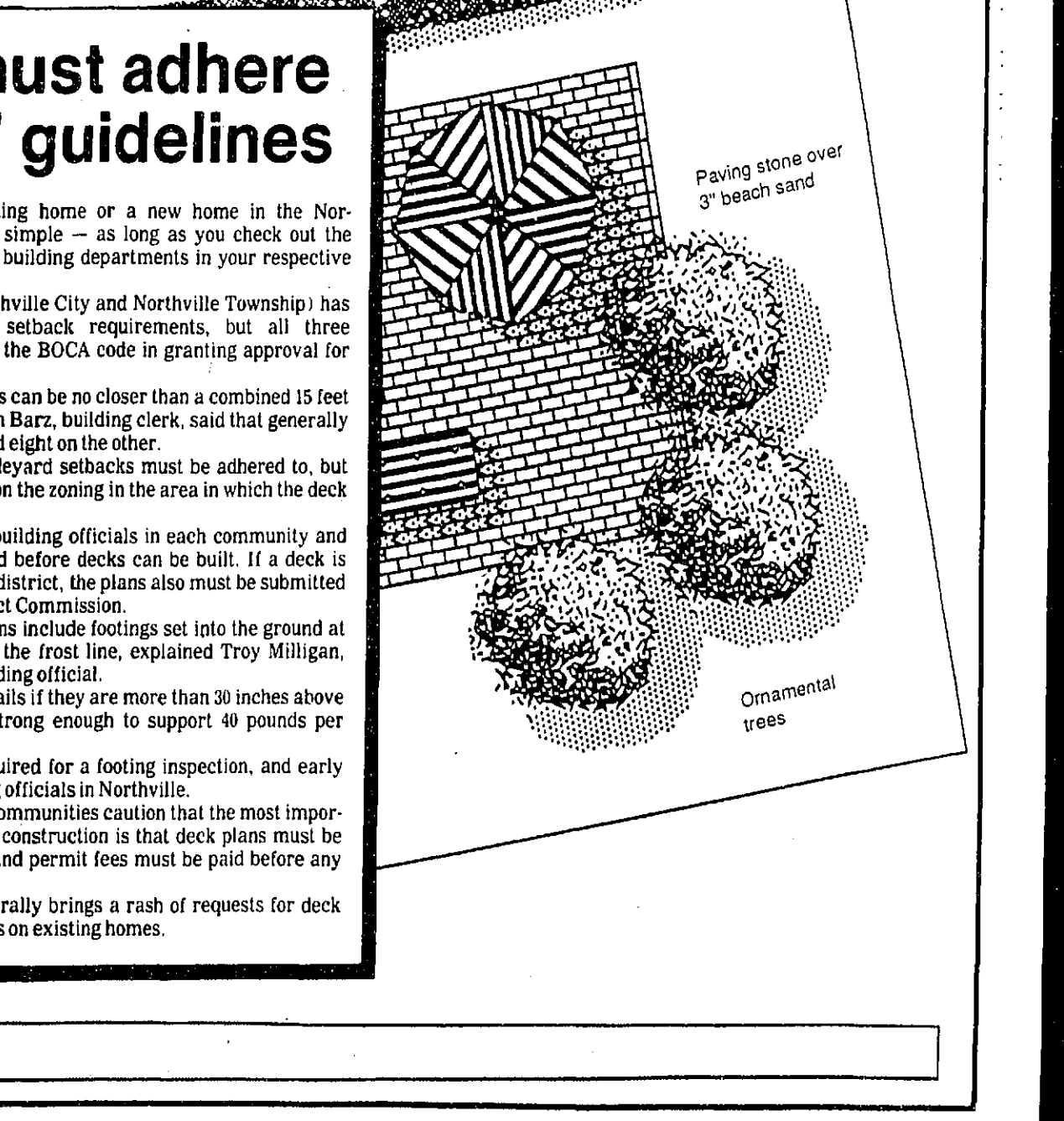
By CHRISTOPHER J. KOZLOWSKI staff writer  
Deck and patio living may soon re-define the way most Novi/Northville residents spend their leisure time around the house.  
Although decks and patios are not new to home-style living, they have shown an increase in popularity, as reflected by any trip through your neighbors' backyards.  
There are two main ways most people go about getting their deck. You can simply (or not so simply) build it yourself, or you can seek professional help from a private contractor. Whichever you choose, there are many important factors to be aware of if you want your decks to last, and if you want them to be legal.  
Novi and Northville residents are required to obtain construction permits from their respective governments. In some cases, design approval must be acquired from homeowners associations. City inspectors must verify the depth of your deck's support posts, and they must ensure that the finished product is structurally sound.  
If you plan to construct the deck yourself, you can obtain all the materials you will need at most lumber stores. Most stores even carry patio and deck kits — which include everything from floor plans to all the materials you will need.  
If you are not the ambitious type and would rather leave the nail-driving to someone else, there is plenty of help available through professional contractors. (Consult "The Green Sheet" in this newspaper under "decks and patios" or home "improvement" for a listing.)  
Matt Parison of Renovation One in Farmington Hills says he has constructed more than 30 decks in the Northville-Novi area since March, and that business is booming earlier than usual this season.  
General contractors work with home owners in designing a deck that will fit the house — both physically and in terms of design. Parison said he encourages home owners to have input into the design because "they have to live with the deck." I only have to live with it for a few days."  
"Decks" are not porches anymore," Parison said. "They are actually sculptures on the backs of houses. They are fit not only to needs, but how they look."  
"I just tore (a deck) off the back of my house today that had been constructed using non-treated lumber," Parison said. "After stepping on it in two places we felt right through the deck, and it was probably only up 12-15 years."  
Treated lumber is chemically coated to prevent rotting and also prevents insects from devouring the wood. Most treated lumber is guaranteed not to rot for as long as 40 years. Parison said he recommends using wolmanized redwood or cedar for deck construction.  
The second most important consideration in building a deck, according to Parison, is a solid support foundation. Without sufficient support, Parison said the wood is likely to bend, which could turn your deck into a giant-sized diving board.  
Professionally constructed decks are more expensive to build than ones you could build yourself, but most are constructed within 24 hours, and can save you time and aggravation — not to mention a bruised thumb or two. Professionally-constructed decks vary in price depending upon size and can easily cost thousands of dollars.  
Parison said the current rate for his decks is generally \$80 per square foot, which includes substructure construction, grass and gravel foundations.

# Summertime fun centers on deck

Photos by Chris Boyd

For Patricia Keyes, a resident on Westridge Lane, family life in the summer revolves around her backyard deck.  
Mother of five and grandmother of nine, Keyes said she spends a great deal of time entertaining, and the backyard deck is a natural congregating spot for her entire family.  
The Keyes family recently built a brand new 970-square-foot deck, replacing their 18-year-old deck. The old deck had begun to show wear, Keyes explained, and needed yearly painting and maintenance work. The new deck is made of wolmanized wood and needs only plantings in the built-in flower boxes to start the summer complexion.  
The new deck provides separate spaces for dining and entertaining. The Keyes' designed the deck themselves with the idea of creating a "big" deck that was safe for the children and included their large sycamore tree.  
The result is a deck with room for a table near the sliding glass doors, which the family uses for most of its meals during the summer; a separate area for an umbrella table for entertaining; a seat built-in around and shaded by the sycamore tree; and a gazebo.  
The 10-foot gazebo adds a special touch to the large deck and is big enough for a band, Keyes noted, should they ever decide to have one. She plans to screen in the gazebo, which will allow entertaining outside even after the mosquitos show up, she said.  
There is a great deal of detail work on the deck, Keyes noted, with built-in flower boxes, benches and tables.  
The deck fits the Keyes' lifestyle, as they enjoy spending time outdoors in the summer. "We're out here almost every meal," Keyes said, beginning with breakfast and ending with a barbeque.  
She prefers entertaining on the deck to entertaining on a grass yard because of how clean both the deck and her house remain. There is no tracking in of dirt or leaves she said, and water runs right off the wood. "When it gets dirty you just spray it off," she said.  
Keyes said the deck is the natural gathering place for her family on all major family occasions, and this year was no exception. "We have a family tradition of everybody getting together and eating strawberry shortcake on Father's Day," Keyes said. This year was no exception, with the new deck finished in plenty of time for a Father's Day initiation.  
The Keyes family uses its deck for special occasions, and everyday dinners.

**Decks must adhere to cities' guidelines**  
Putting a deck on an existing home or a new home in the Northville/Novi area is relatively simple — as long as you check out the specific requirements with the building departments in your respective communities.  
Each community (Novi, Northville City and Northville Township) has specific side and rear-yard setback requirements, but all three municipalities generally follow the BOCA code in granting approval for deck construction.  
In the City of Northville, decks can be no closer than a combined 15 feet from the property line, and Ruth Barz, building clerk, said that generally means seven feet on one side and eight on the other.  
In Novi and the township, side-yard setbacks must be adhered to, but those setbacks vary depending on the zoning in the area in which the deck is being constructed.  
Decks must be submitted to building officials in each community and building permits must be pulled before decks can be built. If a deck is planned in Northville's historic district, the plans also must be submitted for review by the Historic District Commission.  
General construction conditions include footings set into the ground at least 42 inches, which is below the frost line, explained Troy Milligan, Northville Township's chief building official.  
Decks also must have guard rails if they are more than 30 inches above grade and the deck must be strong enough to support 40 pounds per square inch.  
In Novi, 24-hour notice is required for a footing inspection, and early notice is requested from building officials in Northville.  
Building officials in all three communities caution that the most important thing to remember in deck construction is that deck plans must be approved by building officials, and permit fees must be paid before any work can be done.  
Milligan said that spring generally brings a rash of requests for deck construction, especially for decks on existing homes.









# Standings

## NOVI PARKS & RECREATION SOFTBALL LEAGUES

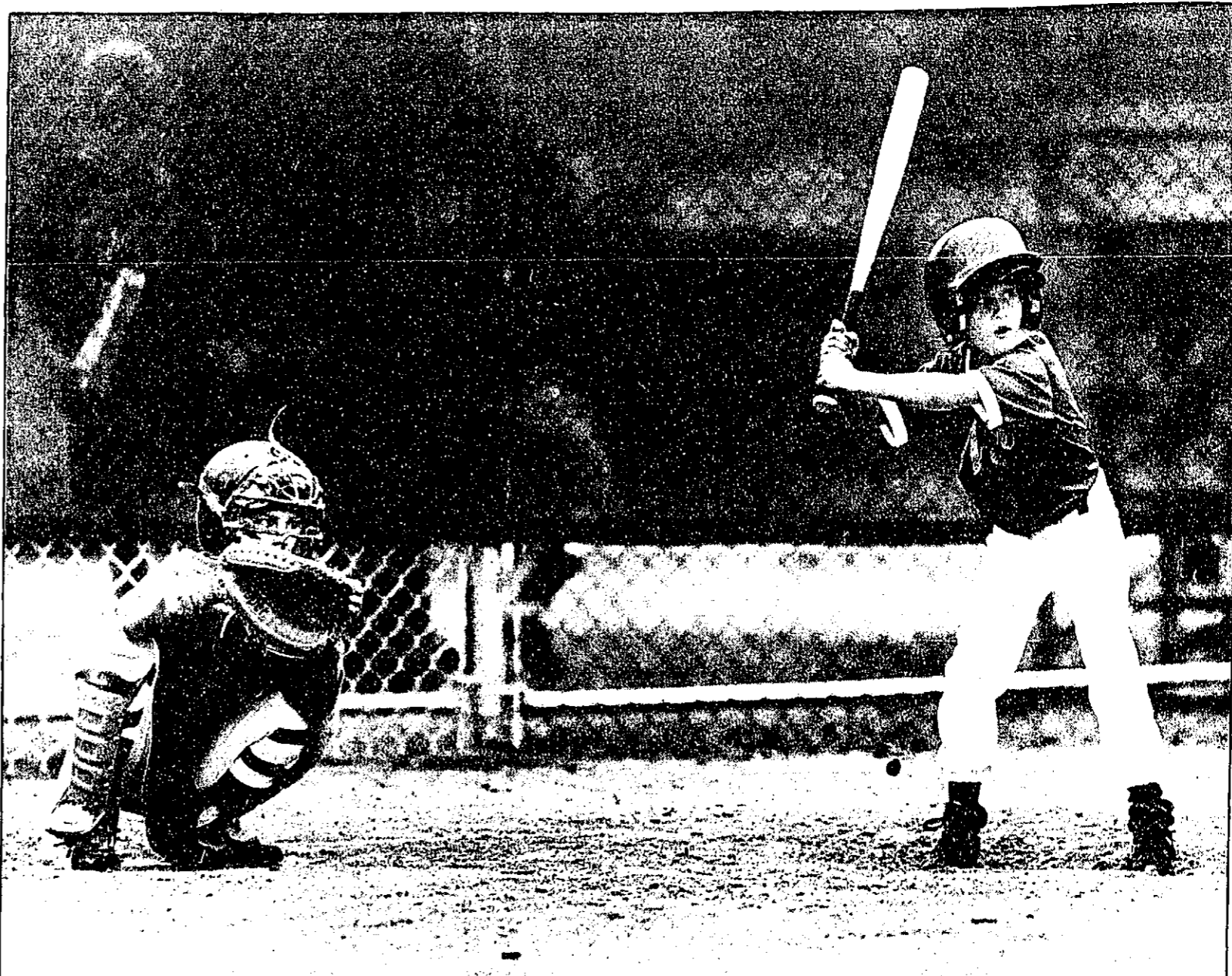
MEN'S SUNDAY SOFTBALL			
Division	W	L	Team
Division I	6	0	Ernie's Auto
	5	1	G & B/Ecko
	4	2	Traditional
	2	4	Bertin Agency
	1	5	
Division II	6	0	Novi Bowl
	5	1	Lou LaRiche
	4	2	McNish Sports
	3	3	Goat Farm
	1	5	King Brothers
Division III	6	0	Public Rubber
	5	1	ABC Topsoil
	3	3	Brewers
	1	5	Fried and Levitt
	0	6	B&B Associates
Division IV	5	0	Mancuso Produce
	3	2	Champion
	3	2	Firm Built
	2	3	Nemos
	1	4	Novi Hilton

MEN'S WEDNESDAY SOFTBALL			
Team	W	L	Home Run Leaders
The Farm	6	0	Proos, Quigley Building, 6; Shose, Quigley Building, 4; Hartley, G&B/Ecko, 3; Brakier, Bertin Agency, 3; Cracion, Goat Farm, 3.
McNish/Farm	5	1	
Traci Const.	3	3	
Nyberg Janit.	3	3	
Graco	1	5	
H & B Const.	0	6	

MEN'S RESIDENT SOFTBALL			
Division I	W	L	Team
Novi Bowl	7	1	
Sterling Oil	6	2	
Guardian Alarm	6	2	
X-Mation	4	4	
Farm Club	2	6	
Northwest	2	6	

WOMEN'S SOFTBALL			
Division I	W	L	Team
Ideal Customizing	7	0	
The Farm	5	2	
Novi Auto Wash	4	3	
Jerry's Barber	3	4	
Woodland Medical	2	4	

MEN'S OVER 35 SOFTBALL			
Division I	W	L	Team
Quigley Building	6	1	
The Farm	6	1	
Jerry's Barber	4	2	



The action can get intense during Novi Youth Baseball League games

Novi News/CHRIS BOYD

## Novi youth league in full swing

Action in the Novi Youth Baseball League is already hot and heavy. Here's a run down of some of the games played last week.

**MAJOR DIVISION:** General Filters bombed Police 15-0 on June 8 thanks to the pitching brilliance of Clint Trombley. The General Filter hurler posted a no-hitter, fanned 10 and walked only four. Adray Appliance downed McSweeney Electric 11-8 on June 11. Shawn Eising put Adray ahead to stay in the bottom of the second inning with a grand slam home run.

**MINOR DIVISION:** On June 6, Subway Sandwich rolled over Novi Bowl 6-2 in Minor league action. Outfielder David Ziebel, catcher Brian Mitchell and shortstop Brian Cody all had outstanding defensive plays for the winners. Fife Electric nipped Subway Submarine 18-16 in a high-scoring affair on June 9. Subway Sandwich came back on June 11 to register a 9-8 victory over Dan's Auto Repair. Bobby Hart smacked a home run in the fourth inning to pace Subway and Eric Kelly drove in the winning run in the bottom of the sixth inning.

Goat Farm turned back Auto Parts 5-1 behind the hitting of Rob Vedro (three RBIs). It was B.J. Robinson's first start and he kept Auto Parts in check, allowing only two hits in seven innings of work. The Goat Farm received another fine pitching performance by Adam Correll to top Big Bills 6-0 on June 8. Correll was also a big factor offensively with two hits. Other hitting stars for the winners included Rob Vedro, B.J. Robinson, Mark Clary and Jason Wladishkin. Correll scratched five hits and struck out seven.

### MINOR DIVISION

Real Estate One	5	0
Dan's Auto	4	2
Fife Electric	4	2

Subway Sandwich	3	3
Century 21	1	5
Novi Bowl	1	6

### SENIOR DIVISION

Goat Farm	6	1
Big Bills	5	1
Andys	2	5
Auto Parts	1	6

### PONY DIVISION

Guardian	5	1
Novi Auto Wash	4	2
Erwin Farms	4	2
Cone Zone	3	2
Trudeau	2	4
Jack Meats	1	4
Keford Coll.	1	5

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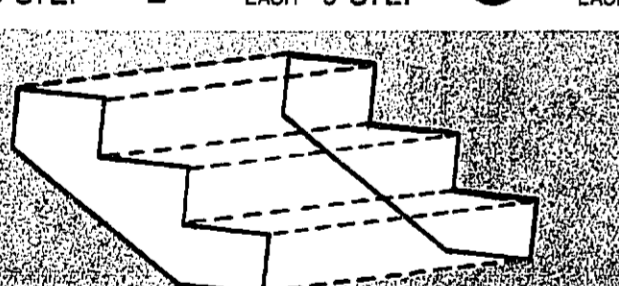


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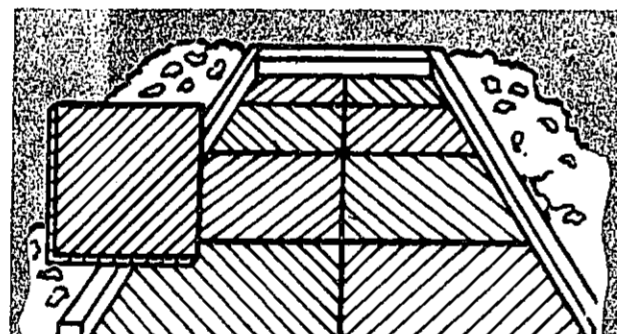


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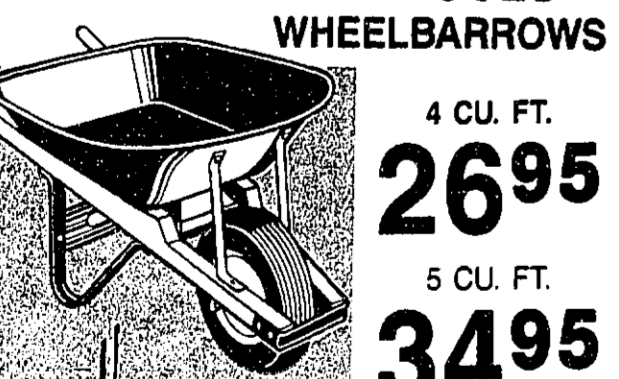
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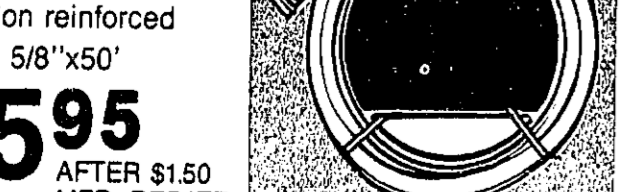
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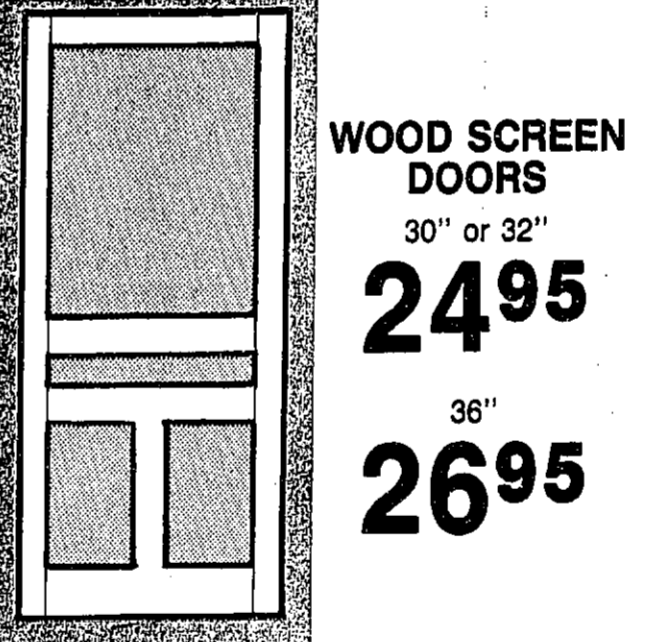
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 You've got it made with Parrott overlay patterns. Kit comes complete with shingles, fir siding, nails, hardware and templates that make it an easy, do-it-yourself job. Available in almost any size to fit your need.

8'x8' KIT ONLY	10'x12' KIT ONLY
<b>\$275</b>	<b>\$419</b>
12'x16' KIT ONLY	
<b>\$559</b>	



**VINYL GUTTER**  
 Strong, durable — won't scratch or dent, never rusts, rots or corrodes — never needs painting. Snaps on tight... won't leak.  
 Brown or White  
 10' Gutter  
**349** **RAIN MASTER**



**PLASTIC ROOF CEMENT**  
 Seals cracks or holes in roofs, chimneys, flashing, valleys, etc.  
 Gallon **399**  
 5 Gallon **1399**



**HEAVY-DUTY DRIVEWAY SEALER**  
 Dual purpose blacktop filler and sealer.  
**899** 5 Gal. No. 599883

**STANDARD DRIVEWAY SEALER**  
 Quality blacktop surface sealer.  
**779** 5 Gal. No. 149489

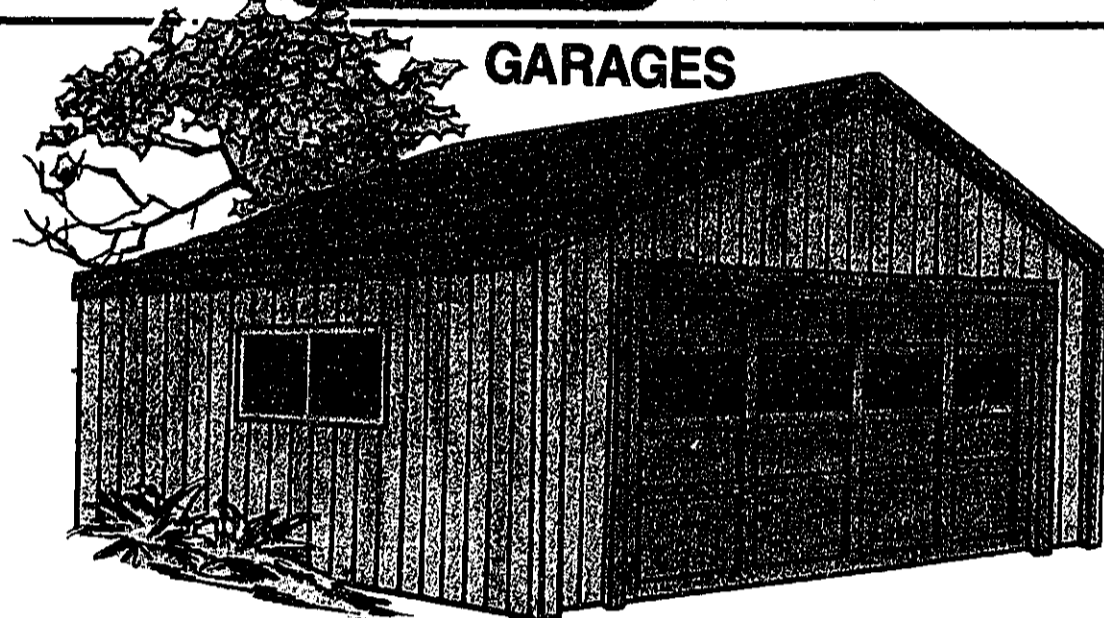


**PINE  
CASHWAY  
LUMBER**

# VACATION IN YOUR OWN BACKYARD

**PINE  
CASHWAY  
LUMBER**

## GARAGES



Standard packages include: •Shingles •Nails •2X6 rafters •4X8-7/16" structure board roof sheathing •16" O.C. standard & better lumber •4X8-19/32" rustic T-1-11 fir siding

20'X20' Standard Pkg. <b>\$1019</b>	22'X22' Standard Pkg. <b>\$1169</b>	24'X24' Standard Pkg. <b>\$1309</b>
-------------------------------------------	-------------------------------------------	-------------------------------------------

Deluxe packages include: •Shingles •Nails •Engineered roof trusses •16" O.C. standard & better lumber •4X8-7/16" structure board roof sheathing •4X8-19/32" rustic T-1-11 fir siding •Aluminum window •Prehung service door w/key lock •Drip edge.

20'X20' Deluxe Pkg. <b>\$1275</b>	22'X22' Deluxe Pkg. <b>\$1399</b>	24'X24' Deluxe Pkg. <b>\$1589</b>
-----------------------------------------	-----------------------------------------	-----------------------------------------

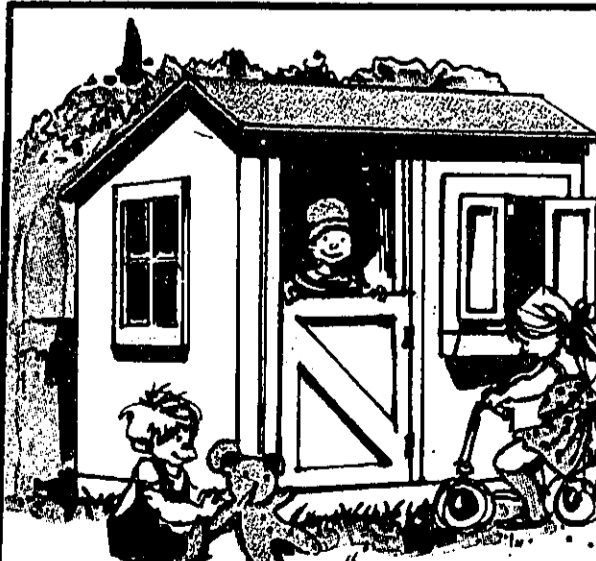
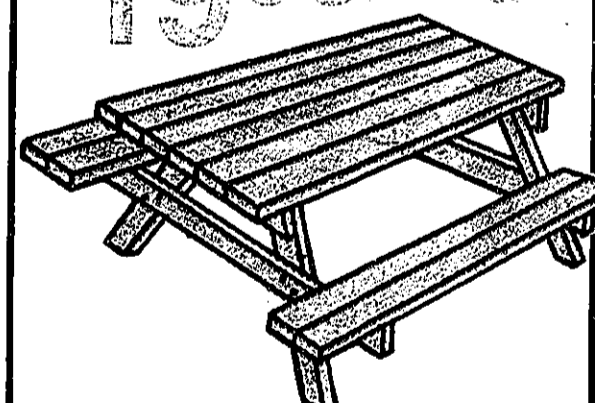
## FIAM LOUNGE CHAIR

The ultimate in back yard seating! This cloth chair has multiple positions for cool, summer relaxation.  
No. 607142



## EASY-UP™ PICNIC TABLE

Pre-cut. Ready to assemble. 24"X72" top.  
No. 607150



## A YEAR 'ROUND INDOOR-OUTDOOR PLAYHOUSE!

•Easy to assemble...everything is pre-cut •Features window grilles, shutters, half door and flower box. 60" wide X 48" deep X 60" high. 119.95 SALE PRICE -10.00 MANUF. REBATE

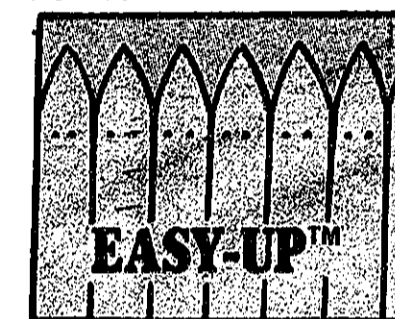
**10995**  
YOUR FINAL COST

No. 594334

**KID-E-KABIN**

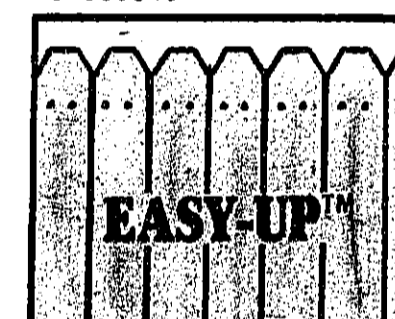
## STOCKADE FENCE

Spruce 6'X8' **1795**  
No. 2054



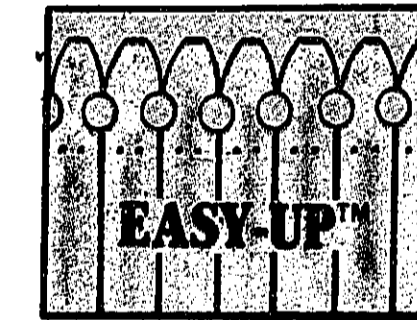
## DOG-EAR FENCE

Pressure-treated. 6'X8' **2695**  
No. 583340



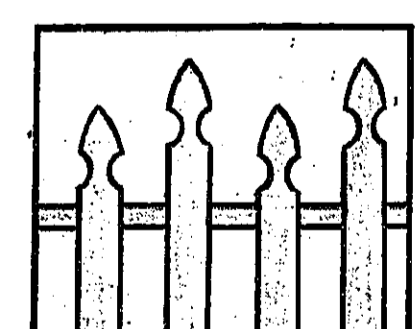
## MODIFIED FRENCH GOTHIC FENCE

Pressure-treated. 6'X8' **2695**  
No. 606588



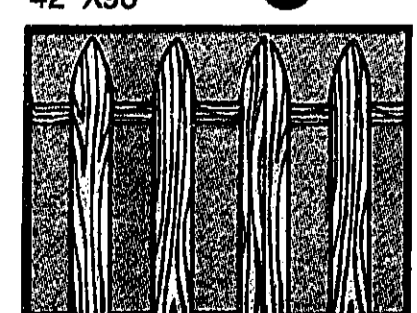
## FRENCH GOTHIC RANDOM SPACED PICKET

Pressure-treated. 42"X96" **1295**

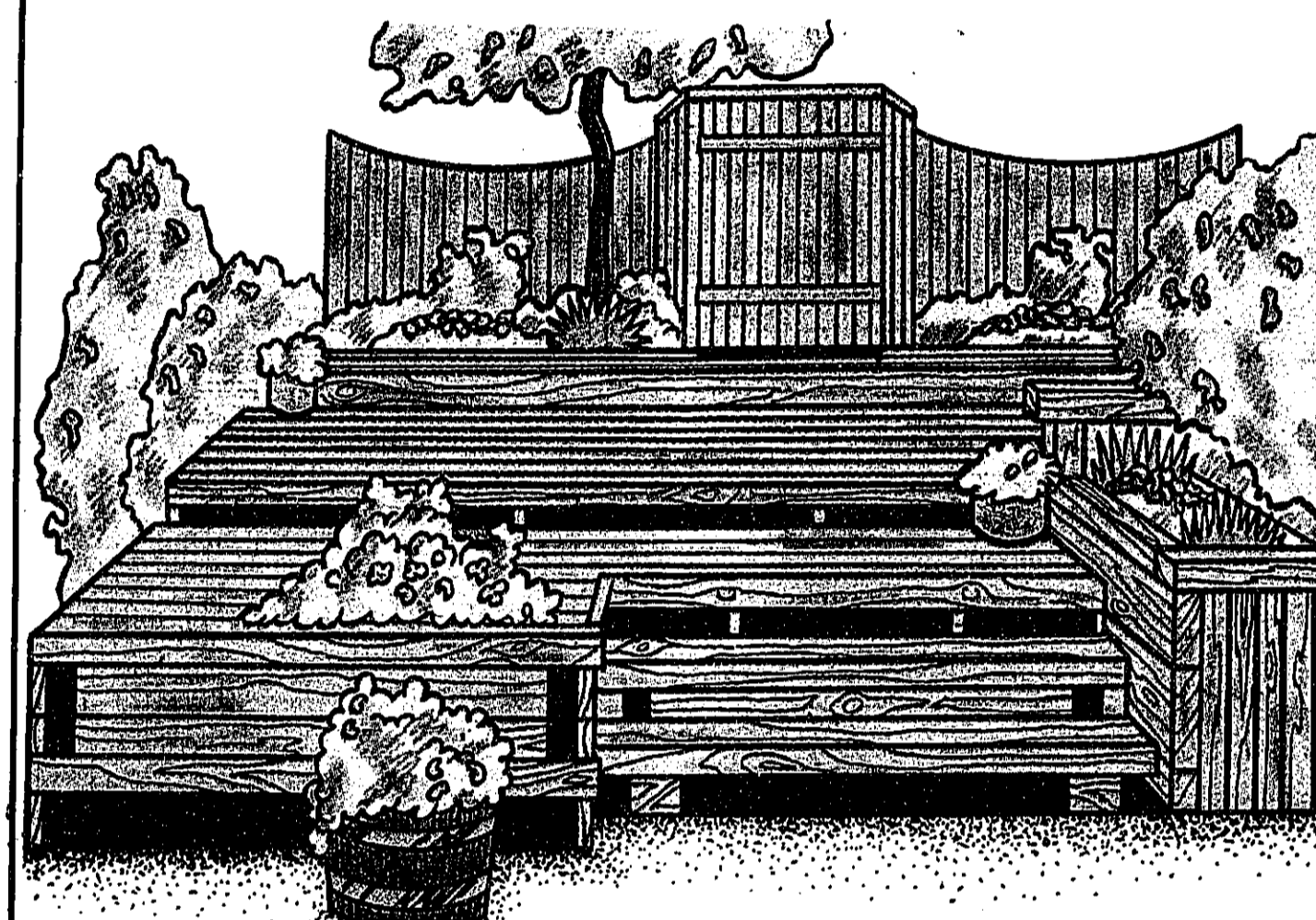


## SPACED PICKET FENCE

Spruce. 42"X96" **995**



## ALL DECKED OUT WITH PRESERVATIVE PRESSURE TREATED LUMBER!



10'X14' DECK ONLY <b>22995</b>	12'X12' DECK ONLY <b>26295</b>	16'X16' DECK ONLY <b>42185</b>
--------------------------------------	--------------------------------------	--------------------------------------

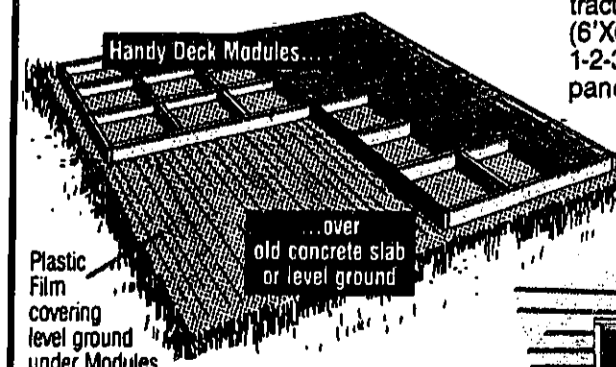
Decks include: pressure-treated posts, joists, beams and 5/4X6 deck boards and nails.

## TREATED LUMBER

2X4 8' <b>229</b>	2X6 8' <b>379</b>	4X4 8' <b>399</b>	5/4X6 Radius Edge Deck Boards <b>41¢</b> LIN. FT.
-------------------------	-------------------------	-------------------------	------------------------------------------------------------------

PINE LUMBER HAS TREATED 2x4'S THRU 2x12'S-IN. LENGTHS THRU 20 FT. AT OUR JULY 4TH SPECIAL LOW PRICES.

## HANDY DECK™



Complete Kit Ready-to-Assemble One 6'X6' Module... ONLY

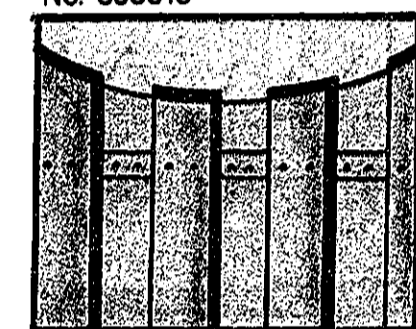
**7995**  
No. 615455

The Do-It-Yourself modular system. In an afternoon, you can build an attractive patio deck. The Handy Deck concept lets you assemble 69 1/2" X 69 1/2" (6'X6' nominal) all-wood modules to any layout. It's as easy as 1-2-3... (1) Assemble frames... (2) Connect frames... (3) Put in red cedar deck panels. Everything's pre-cut...there's no sawing!



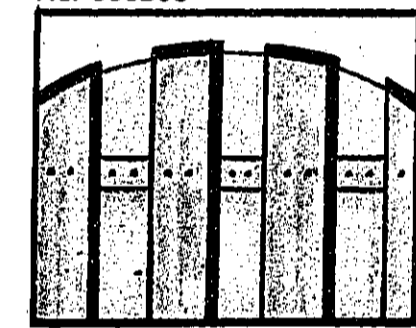
## CONCAVE SHADOWBOX

Pressure-treated. 6'X8' **3495**  
No. 606618



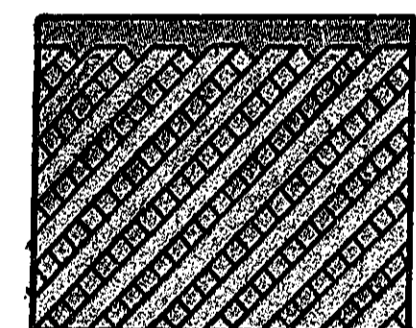
## CONVEX SHADOWBOX

Pressure-treated. 6'X8' **3495**  
No. 606596



## TREATED LATTICE

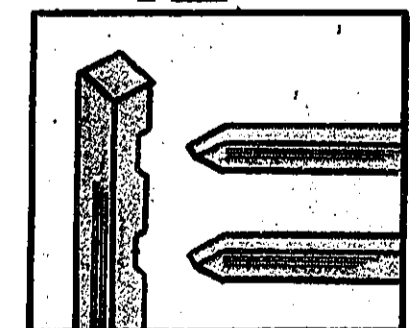
24X96 48X96  
**695 1295**  
No. 597406 No. 597392



## CEDAR SPLIT RAIL FENCE

8 ft. section includes: one post & two 8 ft. rails.

**1295**



## TREATED POSTS

4 Ft. Deck Posts

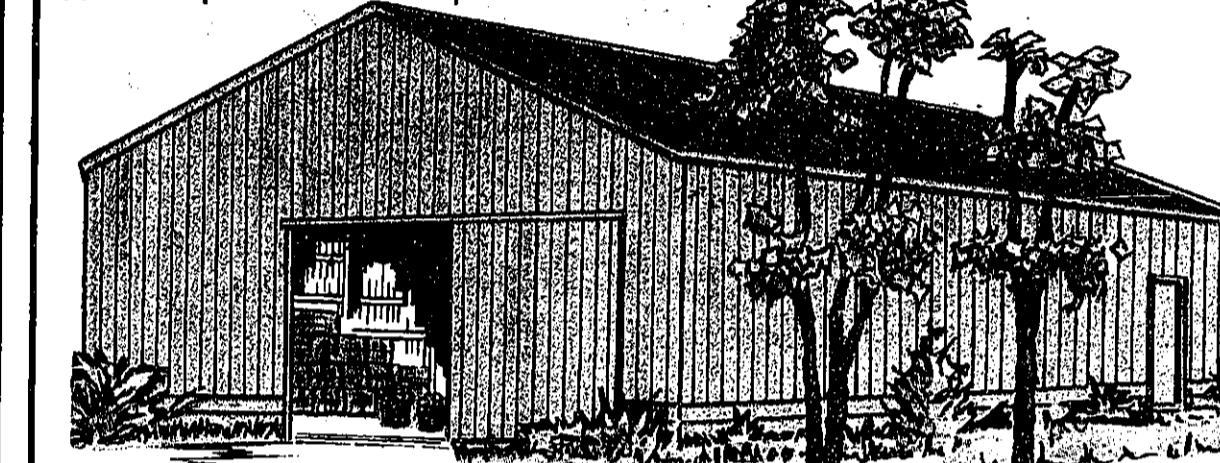
**395**  
No. 606553

9 Ft. Fence Posts

**795**  
No. 606545

## POLE BUILDINGS

Standard packages include painted steel, prehung service door and professional blueprints.

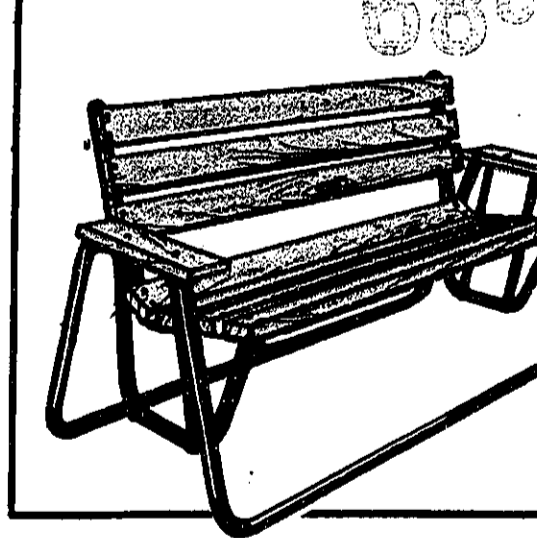


20'X24'X8' Standard Pkg. <b>\$1679</b>	24'X32'X8' Standard Pkg. <b>\$2099</b>	24'X32'X10' Standard Pkg. <b>\$2299</b>
30'X40'X10' Standard Pkg. <b>\$2999</b>	30'X56'X10' Standard Pkg. <b>\$3799</b>	30'X64'X10' Standard Pkg. <b>\$4249</b>
40'X64'X12' Standard Pkg. <b>\$6149</b>	40'X80'X12' Standard Pkg. <b>\$7199</b>	60'X64'X14' Standard Pkg. <b>\$10,149</b>

## 5 FT. SWING GLIDER

Easy-to-assemble kit includes all lumber & hardware.

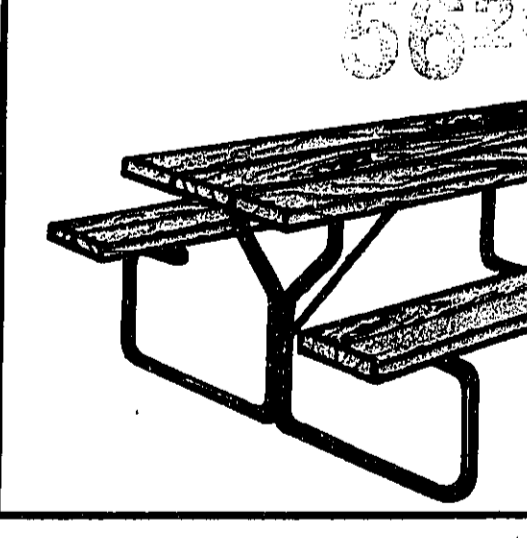
6569 WITH TREATED LUMBER 6889



## PICNIC TABLE

Heavy construction with frame and five 2X10-8'.

4795 WITH TREATED LUMBER 5620



## HANDY HUT™

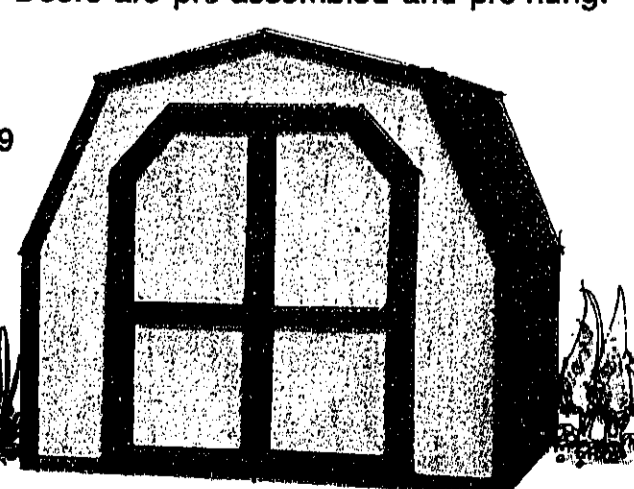
8'X8' KIT  
SALE PRICE...209.00  
MANUF. REBATE...-10.00  
YOUR FINAL COST

**19900** No. 583529

10'X12' KIT  
SALE PRICE...419.00  
MANUF. REBATE...-20.00  
YOUR FINAL COST

**39900** No. 583510

Permanent all-wood construction-will not rust or dent. Everything is pre-cut-nothing to saw. Doors are pre-assembled and pre-hung.



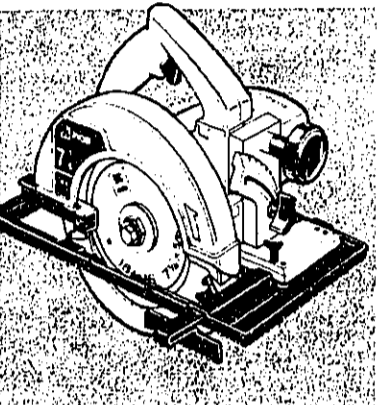
**PINE CASHWAY LUMBER**

**PINE CASHWAY LUMBER**



**POWER TOOLS**  
**7 1/4" CIRCULAR SAW**

Ball & roller bearing construction, variable torque clutch, large depth and bevel controls.



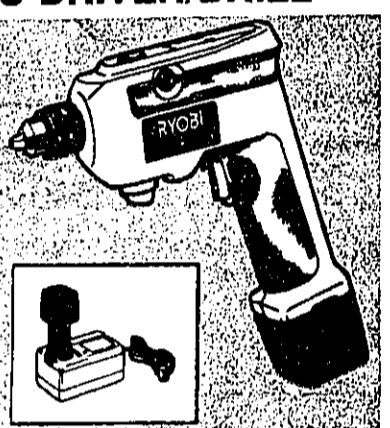
**9995**

MODEL NO. W620  
SKU-615579



**CORDLESS DRIVER/DRILL**

9.6 volt removable battery pack, reversible driver or drill. 2 gear ranges for 2 speeds.



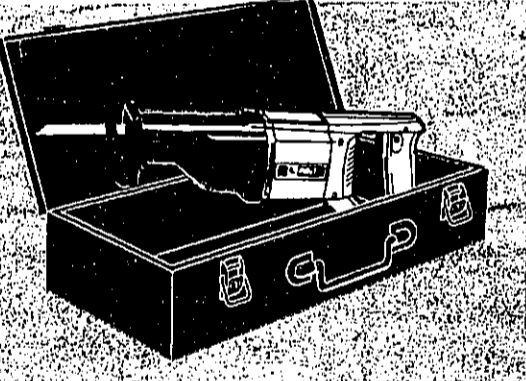
**9995**

MODEL NO. BD-1025R  
SKU-615684



**RECIPROCATING SAW KIT**

Variable speed control, ball & needle bearings, 6 blade assortment in vinyl pouch and heavy gauge carrying case included.



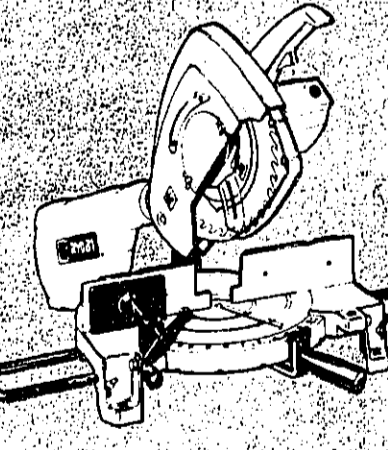
**11995**

MODEL NO. RJ-100VK  
SKU-615633



**10" MITER SAW W/CARBIDE BLADE & ACCESSORY KIT**

Miter cuts up to 45° right or left. Rugged heavy-duty construction. Accessories include carbide blade, vise assembly, extensions, stop and dust bag — a \$70 value.



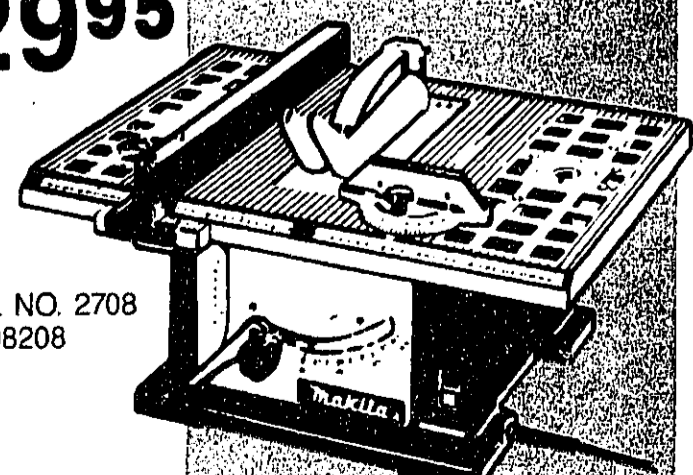
**21995**

MODEL NO. TS-215IU  
MITER SAW ALONE \$199.95

**Trakita TABLE SAW**

Powerful 12 amp, 4500 rpm motor. See-thru blade guard with anti-kickback safety device. Removable switch key for added safety.

**22995**

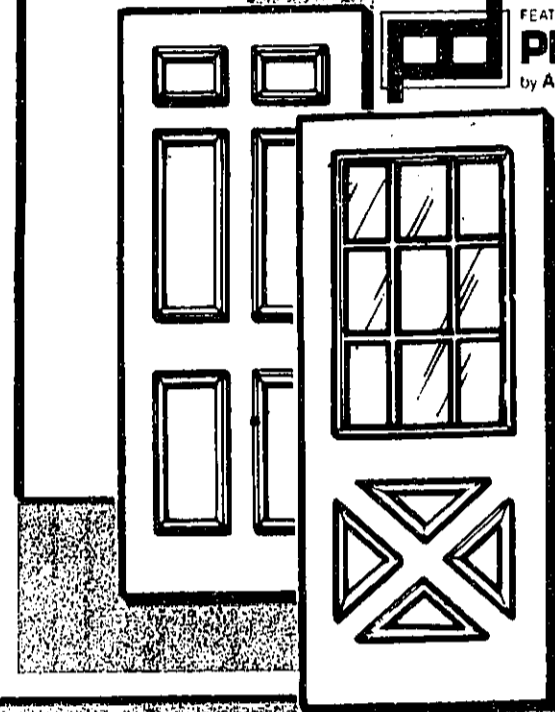


MODEL NO. 2708  
SKU 598208

**EXTERIOR STEEL DOORS**

**PERMA-DOOR "TRENDSETTER"**  
by American-Standard

The energy efficient answer to drafty ill-fitting entry doors. Already bored for lockset. Prehung in a wood frame.



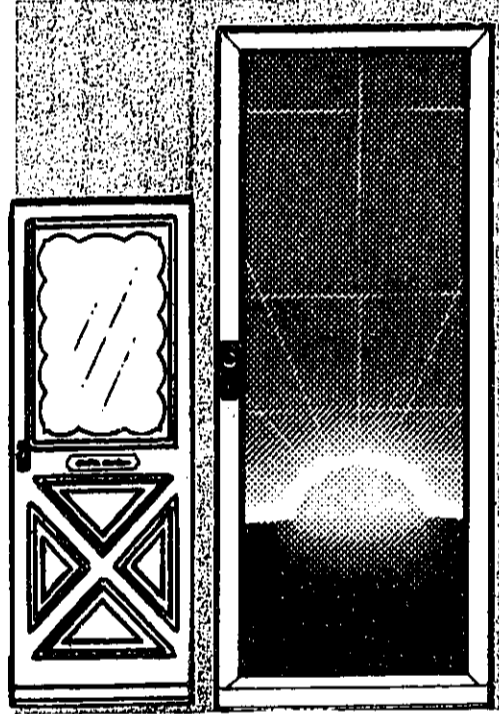
PLAIN PD-1  
32" 615994 32" **8995**  
36" 616001 36" **\$99.95**

6 PANEL DE-21  
32" 616028 32" **9995**  
36" 616036 36" **\$109.95**

CROSSBUCK DE-51  
32" 616044 32" **13995**  
36" 616052 36" **\$159.95**

**the Forever doors**

Guaranteed for as long as you own your home! 1 1/2" thick • Full-length continuous piano hinge • Two closers for optimum sealing • Maximum security, key-lock latch set with deadbolt. 32" or 36" CROSSBUCK 32" or 36" TRADITIONAL 36" FULL-VIEW, SG. GLZ.



WHITE **18800**

BROWN **19800**

**Skil Twist**

**CORDLESS SCREWDRIVER**

1/4" hex collet, convenient - always ready to use. Phillips & slotted bit included. Stores in handy recharging stand.

**1995**

No. 2105

**SKIL VARIABLE SPEED DRILL**

3.0 amp, 1/2 h.p. variable speed range, 0-2500 rpm forward or reverse. Locking trigger switch. Built in chuck key storage.

**3395**

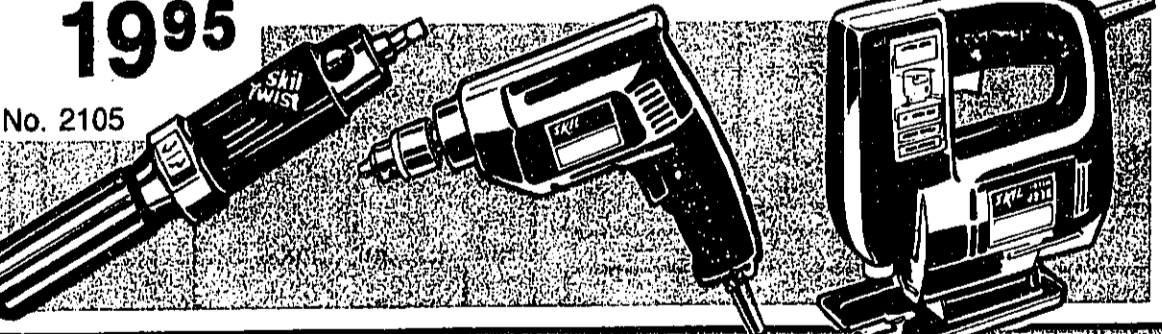
No. 6225

**SKILSAW VARIABLE SPEED JIGSAW**

Durable 3.0 amp motor, locking trigger switch, foot bevels 45° right or left for bevel cuts.

**3995**

No. 4235



**LADDERS**

Aluminum step ladders.

5 FT. **3795**

9" ROLLER FRAME **99¢**

No. 574155 No. 579483

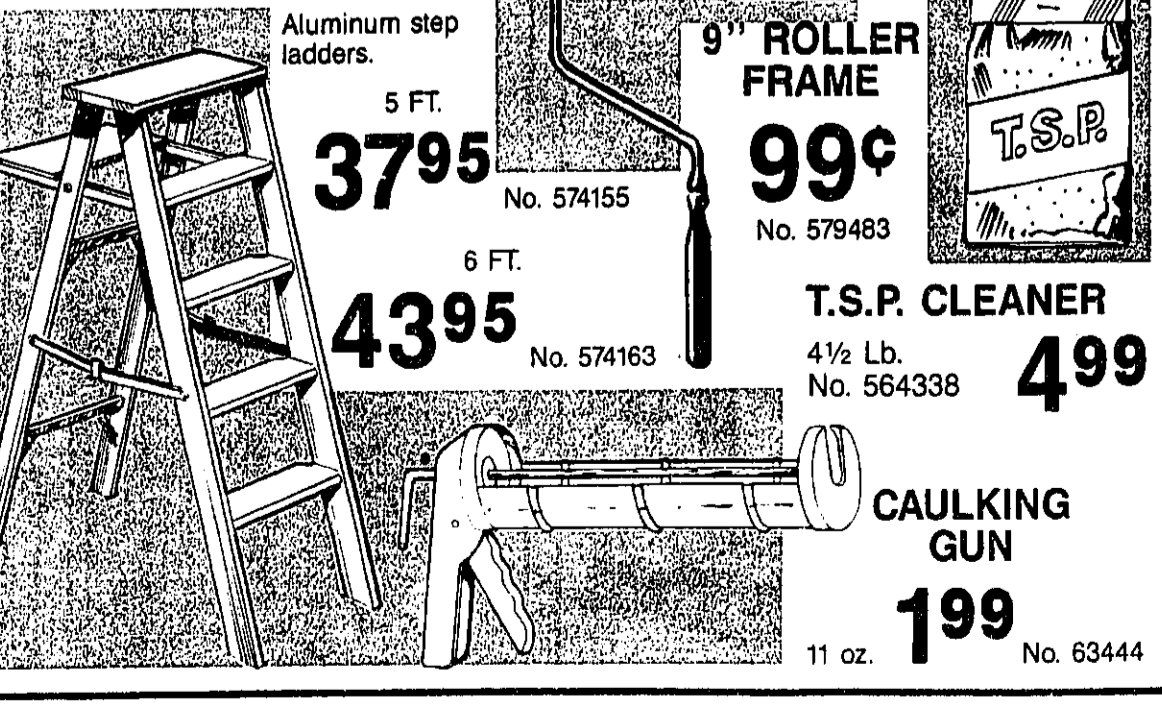
6 FT. **4395**

T.S.P. CLEANER

4 1/2 Lb. No. 564338 **499**

CAULKING GUN

11 oz. No. 63444 **199**



**PINE CASHWAY LUMBER**

**REMODEL, RENEW**

**PINE CASHWAY LUMBER**



**LATEX REDWOOD STAIN**

•Semi-transparent •Fast drying •Water cleanup.

**299**

GAL. No. 598240



**RUSTIQUE SEMI-TRANSPARENT OIL STAIN**

Enhances grain and texture. Will not crack, peel or blister. Seals the surface.

**999**

GAL.



**RUSTIQUE SOLID COLOR LATEX STAIN**

High hiding, self primer, fade resistant and flexible.

**999**

GAL.



**WHITE LATEX HOUSE PAINT**

For use on exterior wood, hardboard siding, concrete, and primed metal.

**699**

GAL. No. 557854



**EXTERIOR LATEX HOUSE PAINT**

Durable, self-priming and blister resistant, latex convenience, too.

**1099**

GAL.



**INTERIOR LATEX SEMI GLOSS**

High hiding, scrubbable. A favorite for kitchens, baths and trim.

**999**

GAL.



**OLYMPIC PROTECTS WOOD BEAUTIFULLY!**



**OIL STAIN**

Semi-transparent or solid colors. Made with linseed oil. Sugg. retail \$18.95.

YOUR PRICE AFTER \$1.50 MFR. REBATE **1345**

**DECK STAIN**

Water repellent formula scuff & mar resistant. Sugg. Retail \$21.95

YOUR PRICE AFTER \$1.50 MFR. REBATE **1645**

**CLEAR WOOD PRESERVATIVE**

For wood above ground including decks & fences. Repels water. Sugg. Retail \$13.95

YOUR PRICE AFTER \$1.50 MFR. REBATE **745**

**VANITY, TOP & FAUCET COMBINATIONS**

Combinations include: Oak cabinet by Saga, cultured marble top & Moen lavatory faucet w/pop-up drain assembly. No. 84421.

**24" VANITY COMBO**

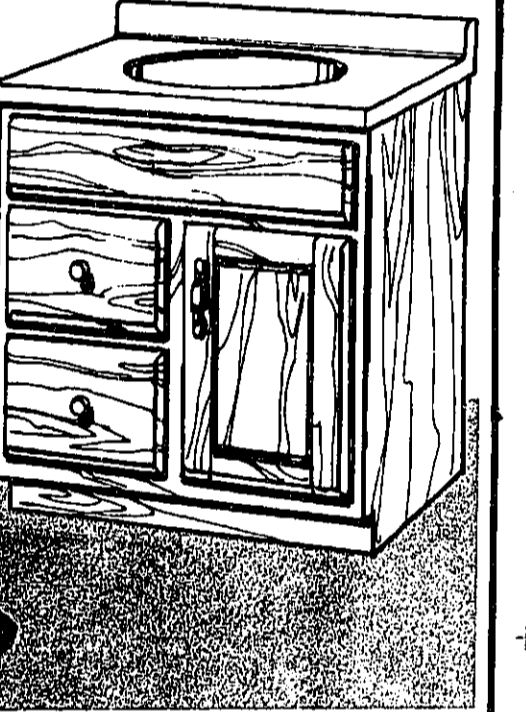
**17495**

REG. PRICED SEPARATELY \$231.32

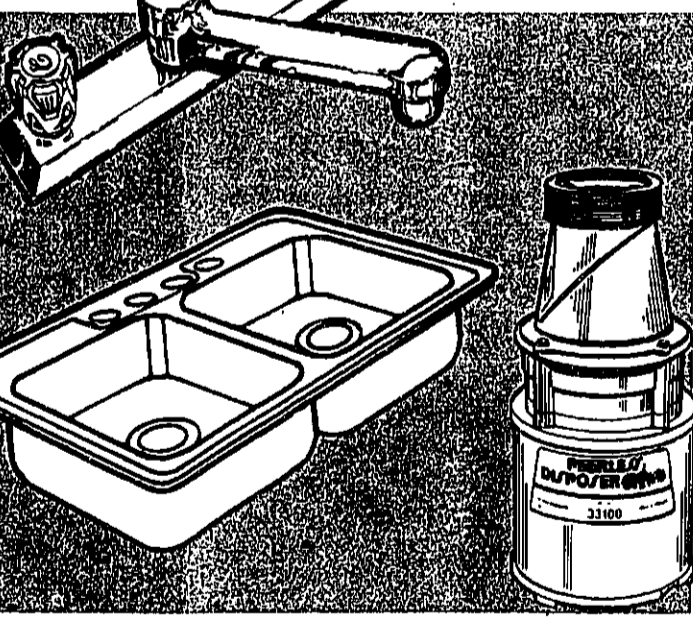
**30" VANITY COMBO**

**19495**

REG. PRICED SEPARATELY \$257.77



**KITCHEN SINK, FAUCET AND GARBAGE DISPOSAL COMBINATION**

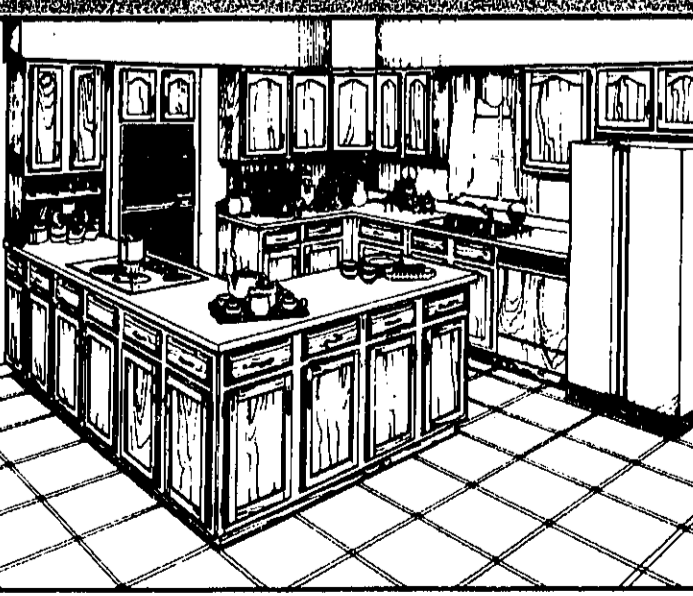


Combination includes: Moen double bowl stainless steel sink No. 22500, Moen two-handle kitchen faucet No. 87401 and 1/3 h.p. Peerless garbage disposal No. 33100.

**9997**

Save over \$20! Reg. Separate Prices: Sink \$40.61, Faucet \$35.71, Disposal \$45.95.

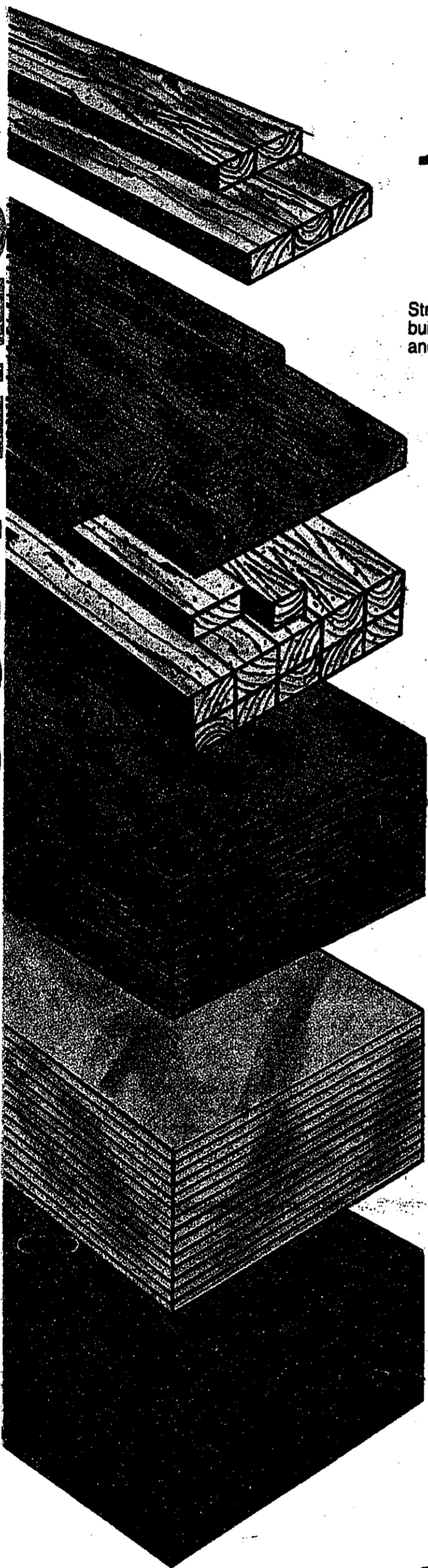
**Aristokraft KITCHEN CABINETS**



Aristokraft has a complete selection of cabinet styles, from the traditional look of oak to the contemporary feel of laminates — and Aristokraft kitchen cabinets are as functional as they are beautiful, with all the features you expect from a leader in the business.

NOW **40%** OFF MANUF. LIST

# BUILDING SUPPLIES



**PINE  
CASHWAY  
LUMBER**

**TREATED PLYWOOD**  
Good-One-Side  
4x8-1/2" **1495** 4x8-3/4" **1995**

**STRUCTURE BOARD**  
Structural sheathing. APA rated. The smart man's building panel — does most jobs better than plywood and costs less.  
4x8-1/4" **575** 4x8-7/16" **679** 4x8-3/4" T&G **1325**

**CDX SHEATHING**  
4x8-1/2"  
**745**  
(Nominal 1/2")

**2x4's**  
Stud Grade  
7 Ft. **87¢** 8 Ft. **145**

**NATURAL RUSTIC FIR SIDING**  
Attractive, rustic panels for interior or exterior use.  
**1399**  
4x8-19/32"  
Tex. 1-11, 8" O.C. No. 583197

**DRYWALL**  
4x8-3/8" or 4x8-1/2"  
**429**

**JOINT COMPOUND** **799** 5 GAL.  
**DRYWALL PRIMER** **995** 2 GAL.

TREATED LUMBER					
	8'	10'	12'	14'	16'
2x4	2x4-8'	2x6-8'	4x4-8'		
2x6	<b>229</b>	<b>379</b>	<b>399</b>		
2x8					
2x10					
2x12					
4x4					

PINE LUMBER HAS TREATED 2x4's THRU 2x12's — IN LENGTHS THRU 20 FT. AT OUR JULY 4TH SPECIAL LOW PRICES.

**PLYWOOD**  
Good-One-Side.  
4x8-1/2" **1395** 4x8-3/4" **1875**

FIBERGLASS INSULATION		
KRAFT-FACED	SQ. FT.	ROLL
3-1/2x15 (88 Sq. Ft.) R-11	15°	13.20
3-1/2x23 (135 Sq. Ft.) R-11	15°	20.25
6-1/4x15 (49 Sq. Ft.) R-19	26°	12.74
6-1/4x23 (75 Sq. Ft.) R-19	26°	19.50
UNFACED	SQ. FT.	ROLL
6-1/4x15 (49 Sq. Ft.) R-19	24°	11.76
6-1/4x23 (75 Sq. Ft.) R-19	24°	18.00

Savings vary. Find out why in the seller's fact sheet on R-values. Higher R-values mean greater insulating power.

**2x4's**  
Economy Grade  
8 FT. **97¢**

	Rev. Bd. & Batten 19/32" Thick	Tex. 1-11 4" or 8" O.C. 19/32" Thick	R/S 11/32" Thick
4x8	17.95	16.95	11.99
4x9	9 FT. & 10 FT. LENGTHS AVAILABLE		
4x10	AT CURRENT LOW PRICES.		

**TEMPERED PEGBOARD**  
4x8-1/4" **849**

	White Woods	R/S Spruce	Red Oak
1x2	14' Lin	14' Lin	72' Lin
1x3	19' Lin	19' Lin	107' Lin
1x4	26' Lin	26' Lin	143' Lin
1x6	39' Lin	39' Lin	217' Lin
1x8	49' Lin	49' Lin	289' Lin
1x10	62' Lin	62' Lin	362' Lin
1x12	75' Lin	75' Lin	433' Lin

BRIGHTON	525 MAIN ST.	227-1831
FENTON	14375 TORREY RD.	629-3300
LINCOLN PARK	3255 FORT ST.	386-5177
MIDLAND	802 ASHMAN	631-4290
MT. CLEMENS	5 S. GROESBECK	469-2300
OWOSSO	1315 E. MAIN ST.	723-8911
REDFORD	12234 INKSTER RD.	937-9111
SOUTHFIELD	22900 W. 8 MILE	353-2570
UTICA	48075 VAN DYKE	739-7463
WATERFORD	7374 HIGHLAND RD.	866-2450
YPSILANTI	626 N. HURON	481-1500

**OPEN:**  
MON.-FRI. 8 A.M.-8 P.M.  
SATURDAY 8 A.M.-5 P.M.  
SUNDAY 10 A.M.-4 P.M.

CASH & CARRY PRICES GOOD THRU JULY 12, 1987 UNLESS OTHERWISE INDICATED.

SOME ITEMS MAY NOT BE AVAILABLE AT ALL LOCATIONS. ALL ITEMS CASH & CARRY. NO SALES TO DEALERS

# JULY 4th SALE

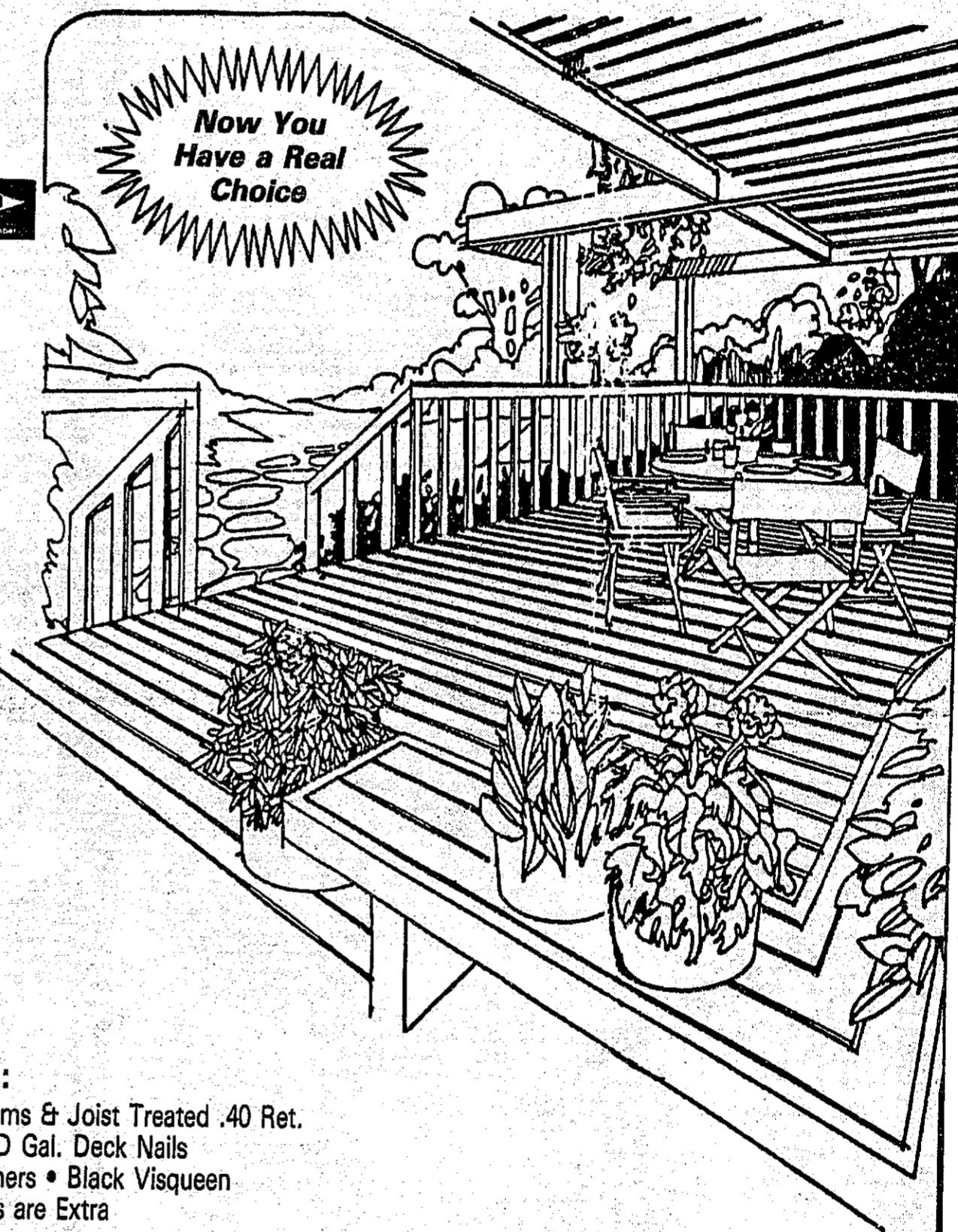


<b>Northville Lumber Co.</b> 615 E. Baseline Rd. Northville, Mich. (313) 349-0220 Mon.-Fri. 8-6 Saturday 8-4:30 Sunday 10:30-2:30		<b>Hartland Lumber &amp; Hardware</b> 10470 Highland Rd. Hartland, Mich. (313) 632-5535 Mon.-Fri. 8-6 Saturday 8-4:30 Sunday 11-3	
<b>OPEN 7 DAYS - 2 LOCATIONS</b>		Sale starts June 24, Ends July 12	

## 10'x10' DECK PACKAGE PRICES

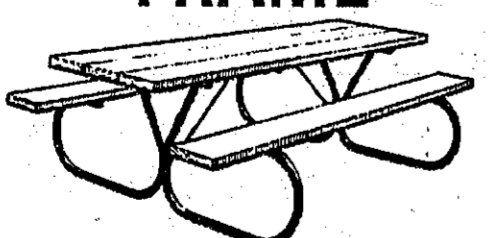
20 SIZES AVAILABLE

2"x6" <b>PONDEROSA PINE</b> WOLMANIZED .40 RET. TOP & FACIA BOARDS <b>\$211<sup>00</sup></b>	5/4"x6" <b>PONDEROSA PINE</b> WOLMANIZED .40 RET. TOP & FACIA BOARDS <b>\$196<sup>00</sup></b>
2"x6" <b>NATURAL CEDAR</b> TOP & FACIA BOARDS <b>\$253<sup>00</sup></b>	2"x4" <b>NATURAL CEDAR</b> TOP & FACIA BOARDS <b>\$253<sup>00</sup></b>



- ALL PACKAGES INCLUDE:**
- 4"x4" Post Treated .40 Ret.
  - Beams & Joist Treated .40 Ret.
  - Redi-Mix Concrete
  - 16D Gal. Deck Nails
  - 3/8" Carriage Bolt, Nuts, Washers
  - Black Visqueen
  - Railing and Steps are Extra

### PATIO-MATES™ PICNIC TABLE FRAME



DO-IT-YOURSELF

- 1 1/2" Diameter Tubular Steel Frame
- Black Enamel • Plated Hardware

**FRAME ONLY**

**\$26<sup>95</sup>**  
**\$73<sup>99</sup>**  
 with 5 - 2"x10"x8'



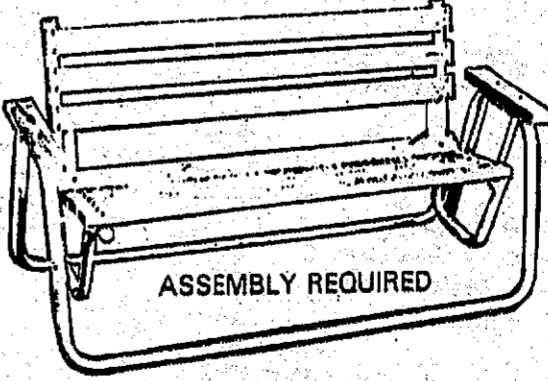
### AMERICAN FLAG KIT

- Includes:
- 3'x5' American Flag
  - Aluminum Pole with Eagle perched on top
  - Bracket for wall mounting

Reg. \$13.99-  
**\$5<sup>99</sup>**

### PATIO MATES®

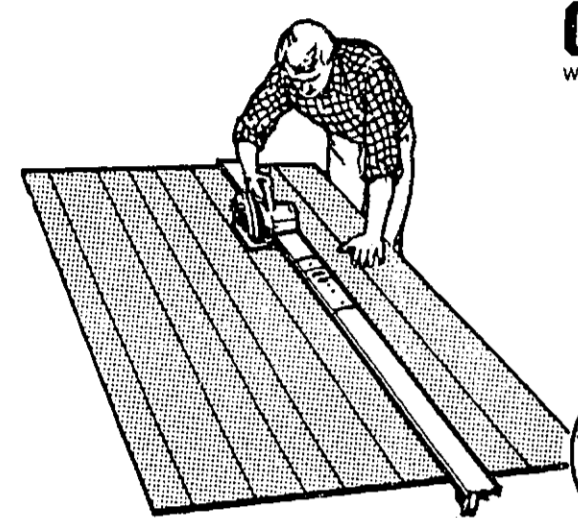
- 1 1/2" Diameter Heavy Duty Framework
- Luan Mahogany Wood • Plated Hardware
- Vanilla Tough Coat Resist Rust & Scratching



**GLIDER  
KIT** **\$74<sup>99</sup>**

# GREAT HOLIDAY TOOL BARGAINS

## Hirsch THE CUTTER'S EDGE all purpose cutting guide

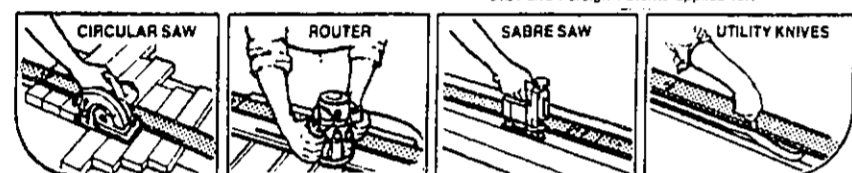


**OVER 8 FT. LONG**  
WHEN 2 SECTIONS INCLUDED ARE CONNECTED

SALE  
**\$14.99**

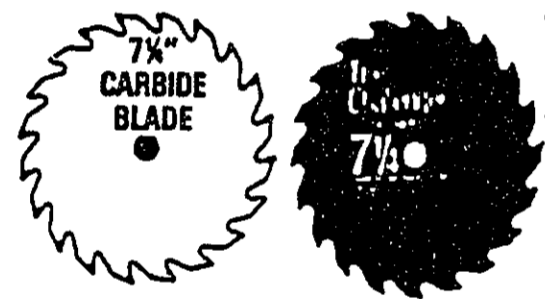
Rugged locking clamps slide and store inside of rail, no test clamps.

U.S. and Foreign Patents applied for.



### NEW AcuEdge CARBIDE BLADE

\*1.00 REBATE  
**\$3.88**  
AFTER REBATE  
**\$2.88**



### Disston

**CHALLENGER 7 1/4" CIRCULAR SAW BLADE CHISEL/COMB.**

SALE  
**99¢**  
CW714

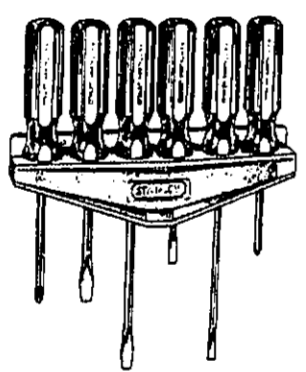
### STANLEY

#51-616  
**16 OZ. WOOD HANDLE HAMMER**

SALE  
**\$3.88**  
**26" CROSSCUT HAND SAW**  
Features 8-point crossfiled blade and multi-purpose handle with built-in 45 and 90 degree angles.  
15-350  
SALE  
**\$6.99**

**STANLEY FIBERGLASS HANDLE HAMMER**  
Curve & Straight Claw  
Fiberglass handle.  
Contoured vinyl grip.  
SALE  
**\$9.99**  
51-110 51-518

**24" MAGNESIUM LEVEL**  
3 replaceable vials.  
360° reading.  
42-224  
SALE  
**\$6.59**  
**UTILITY KNIFE**  
Retractable blade locks in 3 cutting positions. 2 extra blades furnished.  
10-099, 99  
SALE  
**\$2.99**



**6 PC. THRIFTY™ SCREWDRIVER SET**  
Assortment of 6 popular screwdrivers. Includes storage rack. 64-457  
SALE  
**\$3.99**



**UTILITY KNIFE**  
Retractable blade locks in 3 cutting positions. 2 extra blades furnished.  
10-099, 99  
SALE  
**\$2.99**

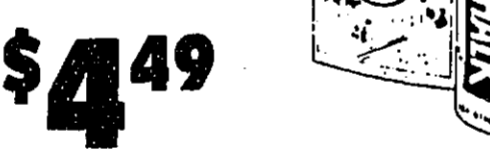
## STANLEY TOOLS

55-515  
**WONDER BAR**  
SALE  
**\$6.99**  
12 1/2" forged steel. Ideal for prying, lifting, scraping and pulling nails.  
55-515



**HANDYMAN™ FOLDING POCKET SAW**  
Folds like a jack knife. Accepts standard, sabre and reciprocating saw blades.  
15-333  
SALE  
**\$4.99**

**CHALK LINE REEL & CHALK**  
Complete package. Shatter-resistant polypropylene chalk reel and 4 oz. container of blue chalk.  
47-671  
SALE  
**\$4.49**

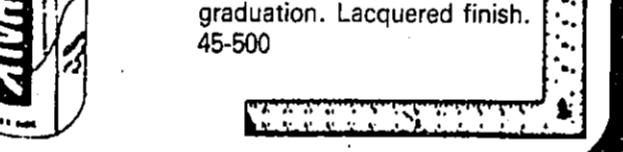


**POWERLOCK® II RULE**  
SALE  
**\$10.59**  
1" x 25' 33-425



**SURFORM® POCKET PLANE**  
SALE  
**\$3.29**  
One-handed speed cutting and trimming tool. Fine steel blade included.  
21-399

**24" x 16" STEEL SQUARE**  
SALE  
**\$4.99**  
Face and back have 1/8" graduation. Lacquered finish.  
45-500



**STANLEY**

**19" TOOL BOX w/LIFT OUT TRAY**  
SALE  
**\$7.99**  
X19



**12" COMBINATION SQUARE**  
SALE  
**\$3.88**  
End-to-end grooved blade moves square at any point. Brass adjusting screw locks square.  
CS12



### Disston

**6 PC. THRIFTY™ SCREWDRIVER SET**  
Assortment of 6 popular screwdrivers. Includes storage rack. 64-457  
SALE  
**\$3.99**

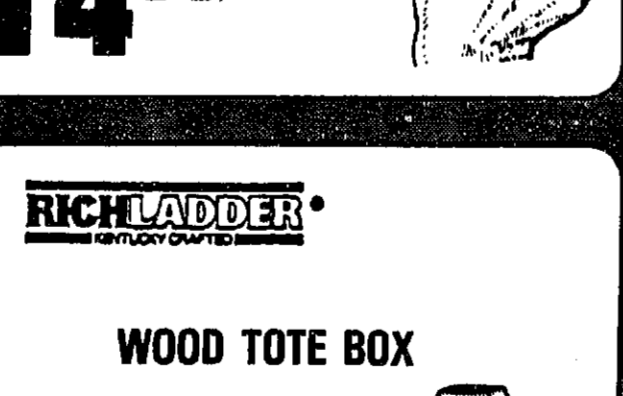


**UTILITY KNIFE**  
Retractable blade locks in 3 cutting positions. 2 extra blades furnished.  
10-099, 99  
SALE  
**\$2.99**



### At Last! STUD SENSOR™

A STUD FINDER THAT FINDS STUDS - NOT NAILS!  
Uses 9-Volt Battery (Not Included)  
SALE  
**\$14.99**



**WOOD TOTE BOX**  
SALE  
**\$3.49**



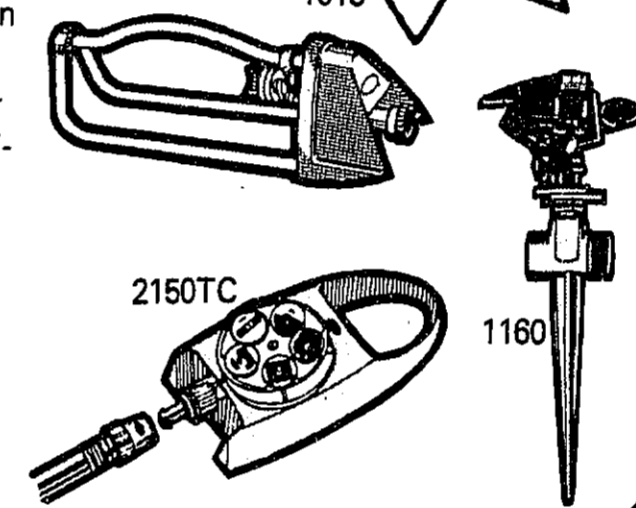
# AND SUMMER LAWN & GARDEN SALE

## YOUR CHOICE

three great sprinklers  
one special price

SALE  
**\$4.99** ea.

**1015 Oscillator**—Rugged ABS® housing, 16 precision water openings.  
**1160 Impact**—Water saver arm, full or part circle, easily adjusted collars for pattern setting.  
**2150TC Dial 5"** with Twist Connector—Five patterns to choose from, durable ABS housing, new 1/4 turn Twist Connector™ for easy hose attachment.



**BLACK& DECKER.**  
**14" ELECTRIC STRING TRIMMER**  
SALE  
Price **\$44.97**  
Less Rebate **-5.00**  
**\$39.97**  
Your Cost After Rebate

Wide 14" cutting swath, bump feed, adjustable handle for easier control.  
82214

**BLACK& DECKER.**  
**16" ELECTRIC HEDGE TRIMMER**  
SALE  
Price **\$38.99**  
Less Rebate **-5.00**  
**\$33.99**  
Your Cost After Rebate

16" double-edged reciprocating blades give 3,000 cutting strokes per minute.  
8124

**ORTHO Hornet & Wasp Killer**  
SALE  
**\$2.88**  
1103

**ORTHO Ant Killer Bait**  
SALE  
**\$1.29**  
4690

**ORTHO Diazinon Granules**  
Kills Home Invading Pests  
SALE  
**\$2.88**  
2581

**Good Nature**  
**VINYL REINFORCED GARDEN HOSE**  
5/8 x 50' ..... SALE **\$6.99**  
5/8 x 75' ..... SALE **\$9.99**

**Good Nature**  
**THREE TUBE SPRINKLER/SOAKER**  
50 FT. LENGTH  
SALE  
**\$4.99**  
23-840

**Gilmour**  
**PISTOL GRIP HOSE NOZZLE**  
SALE  
**\$1.99**  
564

**AMES**  
**POLY HOSE HANGER**  
SALE  
**\$1.49**  
23-840  
Rustproof—durable poly  
Neatly stores 150 3/4" diameter garden hose

**HEAVY DUTY LAWN EDGING**  
IN 20 FT. ROLLS  
SALE  
**\$1.59**

**ALL STEEL CAMP AXE**  
With SHEATH  
**\$4.99**  
Tubular handle, full polish with sheath.

**Eagle**  
**GARDEN HOE**  
YOUR CHOICE  
**\$3.99** EACH  
18-501

**AMES**  
SINCE 1774  
a McDonough company  
**14" BOW RAKE**  
18-816

**ROUND POINT SHOVEL**  
15-543

**WHITE CANVAS WORK GLOVES**  
WELLS LAMONT®  
49A  
**99¢** Pair

# FIRECRACKER DO-IT-YOURSELF SALE!!

**COOK & DUNN's SPECIAL OFFER!**

**\$3.00 OFF**

**Premium Roller & Tray Set**  
For All Paints Reg. \$5.99  
**NOW \$2.99**

- Quality 4-wire cage frame
- Durable solvent resistant tray
- 9" COOK & DUNN Professional Cover

*While Quantities Last*

**COOK & DUNN GRAND OPENING**

**FREE OFFER**

**Plastic Drop Cloth**  
from COOK & DUNN  
9'x12' Plastic Drop Cloth FREE

with Purchase of 1 Gallon of COOK & DUNN Paint.  
Retail Value \$1.19  
Protect furniture, floor and carpet while you paint!

**COOK & DUNN WALL GUARD**  
LATEX FLAT ENAMEL FOR INTERIOR WALLS & TRIM

**LATEX FLAT ENAMEL**  
#100, #101 Reg. \$19.99  
SALE  
**\$13.99** gal.

**COOK & DUNN One Coat Self-Priming LATEX HOUSE PAINT**

**LATEX HOUSE PAINT**  
#250, #251, #252 Reg. \$19.99  
SALE  
**\$12.99** gal.

**COOK & DUNN DRYWALL PRIMER**  
Ceiling White #160  
Antique White #161

**HIDE FAST LATEX FLAT**

GAL. .... SALE **\$5.99**  
2 GAL. .... SALE **\$11.49**  
5 GAL. .... SALE **\$26.99**

**BEHR**

**PLUS 10 SOLID COLOR STAIN**  
No. 22 & 33  
Available in 5 Gal.  
**\$11.99** GAL.  
PINTO WHITE #337

**PLUS 10 SEMI-TRANSPARENT STAIN**  
No. 44 & 55  
Available in 5 Gal.  
**\$11.99** GAL.

**NWF NATURAL WOOD FINISH**  
No. 92  
**\$13.99** GAL.

**PLUS 10 DECK & SIDING STAIN**  
No. 77 & 88  
Available in 5 Gal.  
**\$12.99** GAL.

**EXTERIOR CLEAR WOOD PRESERVATIVE**  
No. 93  
**\$8.99** GAL.

**ALSO A FULL COLOR LINE OF INTERIOR SCANDINAVIAN OIL STAIN**

**ROOF REPAIR SALE**

**# 15 FELT**  
SALE **\$9.99** 432 SQ. FT.

**JET COAT ROOF & FOUNDATION COATING**  
FEATURES: Asbestos Liquid Roof Coating is ready for use without stirring. It is of such consistency that it is easy to smooth or brush on. It will resist constant abuse from the elements, protecting the roofing and reducing maintenance costs caused by the sun, wind, rain, dirt, snow and ice.  
USES: On foundations or on roofs where Fiberglass Roof Coating is not required.  
**\$15.99** 5 GAL. BUCKET

**90 LB. MINERAL SURFACE ROLL ROOFING**  
100 sq. ft. roll  
Heavy asphalt base coated with mineral granules. Black, white or brown.  
**\$12.99**

**RAIN MASTER VINYL GUTTER**  
• Won't rust, rot or corrode—never needs painting  
• Snaps on tight—won't leak  
**\$3.99** 10' SECTION  
Sug. Ret. \$5.99  
**10% off ALL ACCESSORIES**

**WET or DRY PLASTIC ROOF CEMENT**  
SALE **\$12.99** 5 Gal.

**ALUMINUM ROOF COATING**  
SALE **\$21.99** 5 Gal.

**DECK CARE CENTER**

**Wolman Pressure-Treated Wood Brightener** 4 OZ. PKG. **\$7.99**  
Restores a bright and natural look to your gray, weathered deck. Fast and easy to use (contains no acid or chlorine bleach). Restores an average deck in less than one hour. Also effective on untreated wood.

**Wolman RainCoat® Water Repellent** GAL. **\$15.99**  
Specially formulated for deep penetration of wood to minimize warping, splintering, and cracking. Beads water longer than other brands. For use on pressure-treated or untreated wood.

**Wolman Pressure-Treated Wood Deck Stain With Water Repellent** GAL. **\$16.99**  
Beautifies and protects. Fortified with two water repellents for lasting wood protection. Minimizes warping, splintering, and cracking. Available in four beautiful semi-transparent colors.

**Wolman Clear Wood Preservative With Water Repellent** GAL. **\$15.99**  
Provides excellent protection against the natural enemies of untreated wood. Contains two active fungicides for better protection against decay and mildew. Repels water to minimize warping, splintering, and cracking.

**WOLMAN**  
KOPPERS  
Protection Products

**4 CU. FT. WHEELBARROW**  
WITH HARDWOOD HANDLES AND PNEUMATIC TIRE  
SALE **\$22.99**

**POWER TOOL SALE**

**SKILSAW®** 7 1/4" CIRCULAR SAW Model 5150 SALE **\$39.99**

**SKIL** VARIABLE SPEED JIGSAW SALE **\$39.99**

**SKIL** 3/8" VARIABLE SPEED REV. DRILL SALE **\$39.99**

**QUIKRETE® REDI-MIX CEMENT**  
80 lb. bag  
**\$2.99** EACH

**AMES®** POST HOLE DIGGER SALE **\$6.99**  
17-074



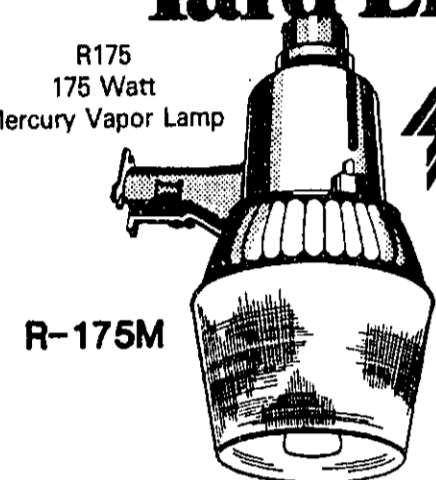
# ELECTRICAL SUPPLY BARGAINS

## OUTDOOR LIGHT SALE

UTILITY  
**Yard Lite**

R175  
175 Watt  
Mercury Vapor Lamp

**AMERICAN ELECTRIC**

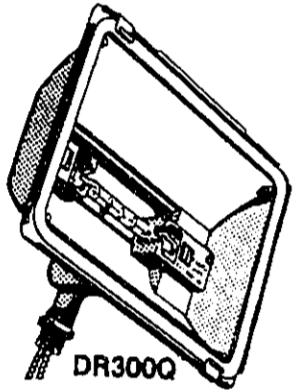


R-175M

SALE  
**\$29<sup>99</sup>**

**AMERICAN ELECTRIC**  
**Decorator Flood Lite**

PR300Q  
Quartz  
Halogen  
300 Watt



SALE  
**\$15<sup>99</sup>**



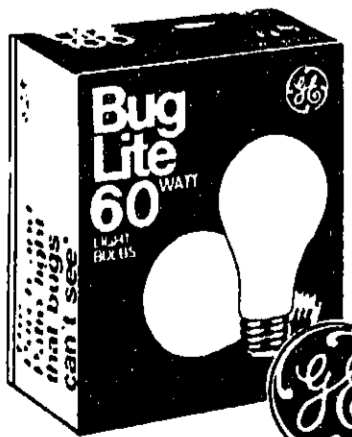
**DOUBLE FLOOD LIGHT HOLDER**

SALE  
**\$4<sup>99</sup>**



**OUTDOOR FLOOD BULB**

SALE  
**\$2<sup>99</sup>**



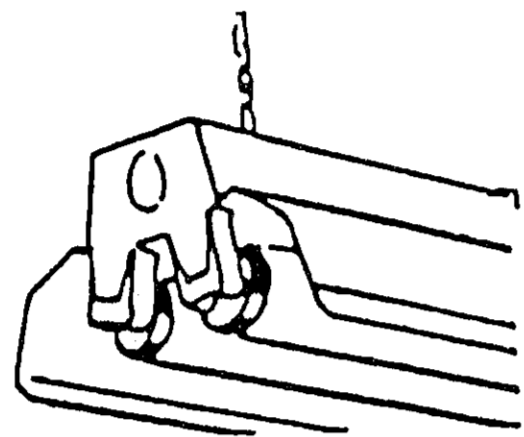
**GE**

**BUG-LITE BULBS**

**\$1<sup>69</sup>**

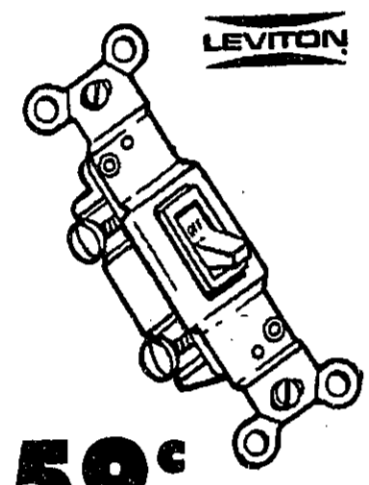
2-PACK

The yellow outdoor light that most insects can't see. 60 or 100 watt. 60A/Y, 100A/Y



**48" FLUORESCENT SHOP LIGHT WITH BULBS**

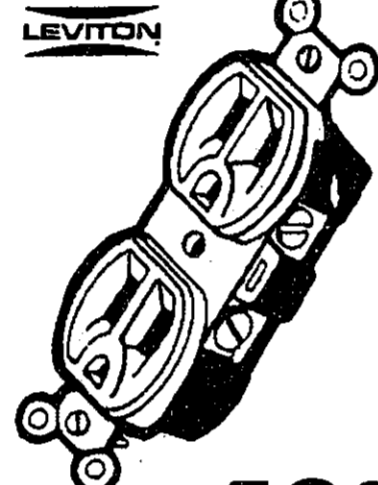
SALE  
**\$12<sup>99</sup>**



**59<sup>c</sup>**

**SINGLE POLE QUIET SWITCH**

Brown or ivory. 1451, 1451L, 1301B, 1301V



**49<sup>c</sup>**

**DUPLEX GROUNDING OUTLET**

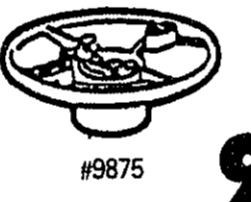
Brown or ivory. 5320, 5320L, 270B, 270V

**PULLCHAIN LAMPHOLDER**

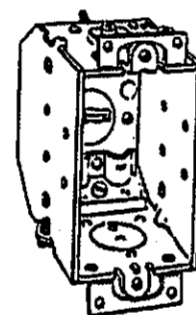


SALE  
**\$1<sup>88</sup>**

**KEYLESS LAMPHOLDER**



SALE  
**99<sup>c</sup>**



**2"x3" SWITCH BOX**

**99<sup>c</sup>**

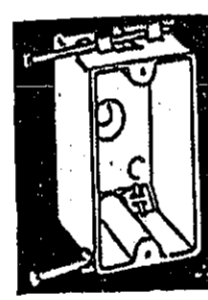
2 1/4" deep. Non-metallic cable clamps.



**4" OCTAGON BOX**

**99<sup>c</sup>**

1 1/2" deep. Non-metallic cable clamps.



**CARLON SWITCH & OUTLET BOX**

Safe non-metallic

**39<sup>c</sup>**



**CEILING BOX**

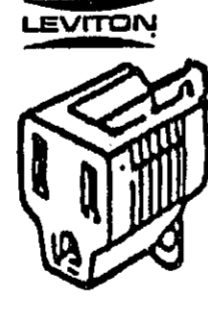
Non-metallic Non conductive

**\$1<sup>29</sup>**



**3/4" x 60' ELECTRICAL TAPE**

SALE  
**49<sup>c</sup>**



**PLUG-IN OUTLET GROUNDING ADAPTER**

SALE  
**19<sup>c</sup>**

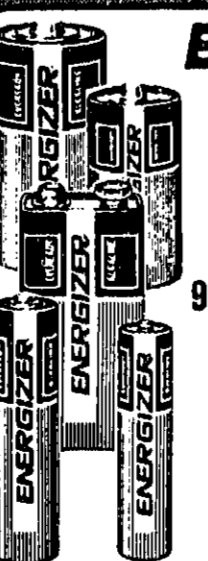


**ELECTRICAL WIRE**

For use as internal wire.

12/2 250' **\$23<sup>99</sup>**

14/2 250' **\$17<sup>99</sup>**



**ENERGIZER FROM EVEREADY**

"C" or "D" SIZE ALKALINE BATTERIES

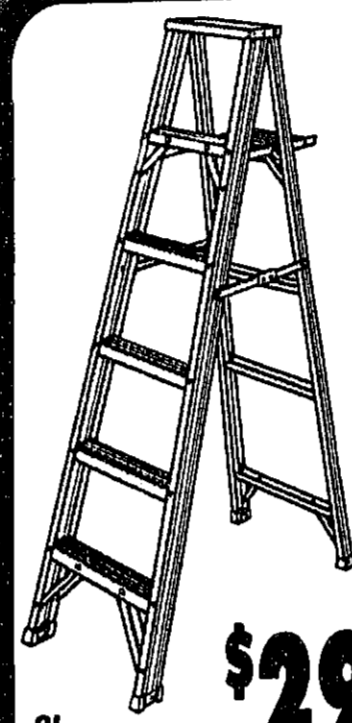
E398P-2, E598P-2 2-Pack **\$1<sup>99</sup>**

9 VOLT ALKALINE BATTERY **\$1<sup>99</sup>**

522BP Each "AA" or "AAA" ALKALINE BATTERIES

E918P-2, E928P-2 2-Pack **\$1<sup>49</sup>**

# HOME FIX UP SUPPLY SALE



**6' ALUMINUM STEPLADDER**

**\$29<sup>99</sup>**

Residential Ladders by **KELLER**

**ALUMINUM EXTENSION 16" LADDER**

**\$44<sup>88</sup>**

**20' LADDER**

**\$69<sup>88</sup>**

**24' LADDER**

**\$87<sup>88</sup>**



**Red Devil 1 1/2" PUTTY KNIFE**

**\$1<sup>88</sup>**

Flexible steel blade, nylon handle. 4204.

**THOMAS INDUSTRIES INC. 2" TRIM BRUSH**

Use to paint woodwork, doors and cabinets. Small to medium jobs.

**\$2<sup>99</sup>**

PYN1320



**4" WALLBRUSH**

Use to paint walls, ceilings and siding—all large, flat surfaces.

**\$6<sup>99</sup>**

PYN1340



**Perm-E-Lastic.**

**GLAZING COMPOUND**

A superior sealant for glazing or sealing.

**\$2<sup>49</sup>**



**ONETIME SPACKLING**

Will not crack, sag, shrink, or require sanding, or your money back.

**\$2<sup>99</sup>**



**STRYPREEZE PAINT & VARNISH REMOVER**

**\$9<sup>99</sup>**

1103, 1 Gal.



**MINERAL SPIRITS PAINT THINNER**

**\$2<sup>49</sup>**

020806



**WHITE TOILET TANK & BOWL**

SEAT NOT INCLUDED

SALE  
**\$49<sup>99</sup>**



**PANEOAK BATH VANITIES**

- Solid Oak Front
- Oak Recessed Panel Doors
- Cultured Marble Tops

17x20 SALE  
**\$74<sup>99</sup>**



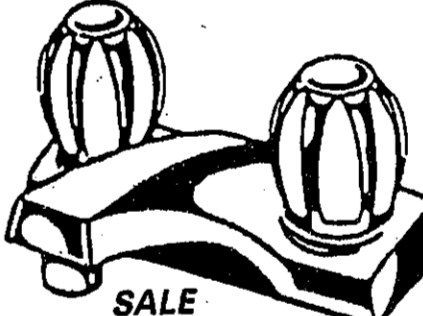
19x25 SALE  
**\$99<sup>99</sup>**

**COMMODORE** FAUCETS NOT INCLUDED

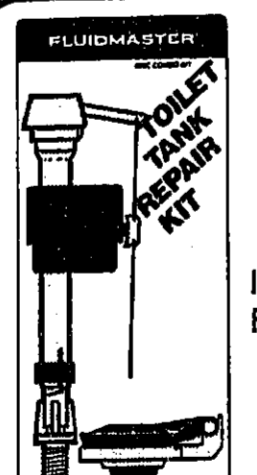


**PEERLESS TWIN HANDLE "WASHERLESS" LAVATORY FAUCET**

Americraft



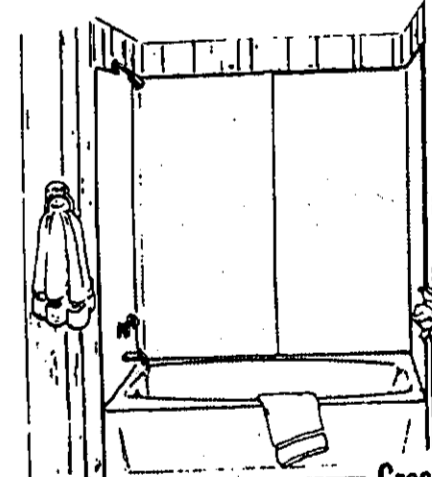
SALE  
**\$16<sup>99</sup>**



**FIX IT RIGHT THE FIRST TIME WITH FLUIDMASTER Toilet Tank Repair Kit**

Includes 400A Valve and Bull's Eye Flapper.

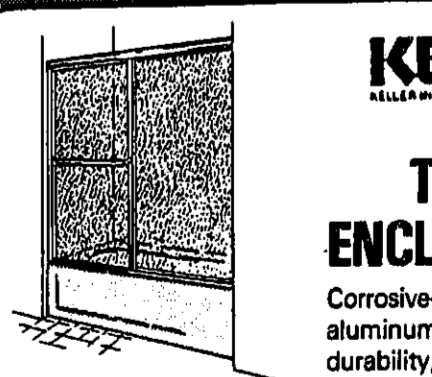
SALE  
**\$9<sup>99</sup>**



**THIF-T-WALL BATHTUB WALL KIT**

INSTALLS WITH 5 FT. BATHTUB

SALE  
**\$19<sup>99</sup>**

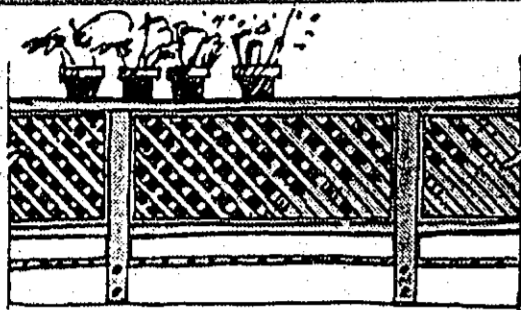


**KELLER**

**TUB ENCLOSURE**

Corrosive-resistant, all-aluminum frame for durability, ribbed construction for strength.

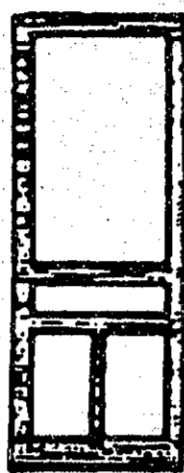
SALE  
**\$39<sup>99</sup>**



4'x8'  
**LATTICE PANELS**  
Treated Cedar

**\$11<sup>25</sup> \$15<sup>75</sup>**

WE STOCK 7 TYPES

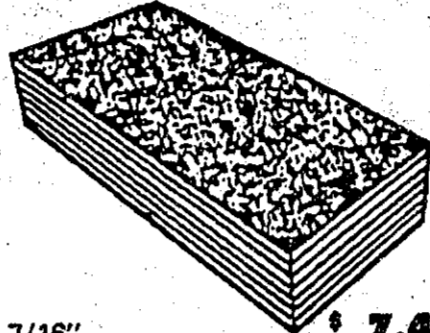


**WOOD SCREEN DOOR**

- 32" & 36" Widths
- 1 1/8" Thick
- Hardware Available

SALE  
**\$29<sup>99</sup>**

**O.S.B. BOARD**  
4'x8' EXTERIOR USE  
BLANDEX



7/16" ..... **7.49**  
1/2" ..... **8.79**  
3/4 T & G ..... **14.89**

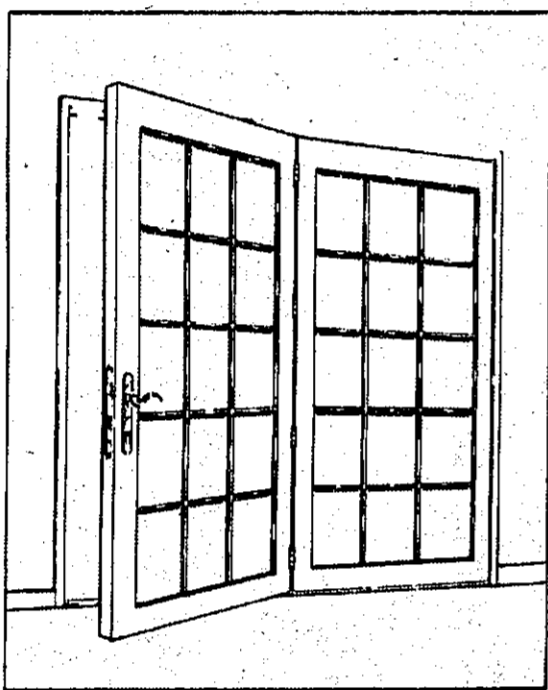
A perfect way to Pave.

PATIO SLABS **42<sup>¢</sup>** ea.  
2"x8"x16"

PATIO BRICK **\$1<sup>69</sup>** sq. ft.  
2 1/4"x4"x8"

COBBLE LOCK **\$2<sup>07</sup>** sq. ft.

**The Atrium Door.<sup>®</sup>**  
Nothing Else  
Even Comes Close.



Although you can find doors that at first glance look like The Atrium Door, you won't find another patio door that's built the same.

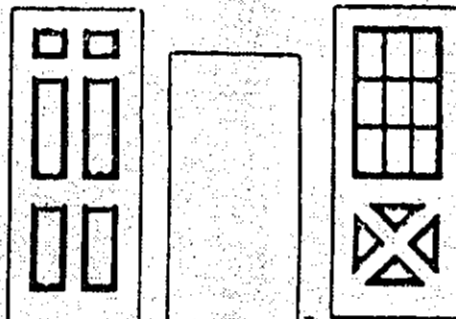
- Hand crafted edge-glued ponderosa pine with red oak sill.
- Beautiful solid brass mortice lock for security.
- Energy efficient double-pane insulated safety glass and high-tech weather stripping.
- Completely assembled. Easily replaces aluminum sliding door.
- In stock for immediate delivery. Don't settle for a door that just looks like The Atrium Door. We have the real thing.



pane insulated safety glass and high-tech weather stripping. • Completely assembled. Easily replaces aluminum sliding door. • In stock for immediate delivery. Don't settle for a door that just looks like The Atrium Door. We have the real thing.

**LANDSCAPE TIMBERS**  
TREATED RED PINE ROUGH

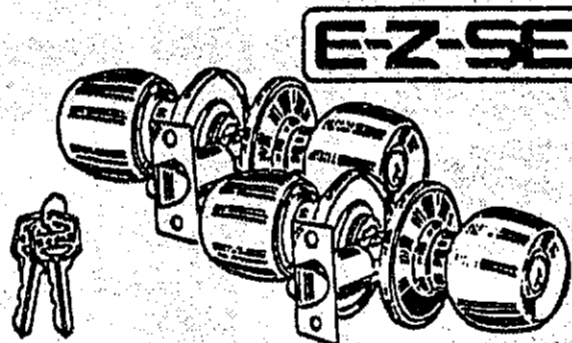
3"x5"x8' Peeler Cores S.Y.P. .... **\$3<sup>59</sup>**  
4"x6"x8' ..... **\$5<sup>79</sup>**  
5"x5"x8' ..... **\$7<sup>49</sup>**  
6"x8"x8' ..... **\$11<sup>99</sup>**



**EXTERIOR DOORS ON SALE!**

- Pre-hung • Insulated Steel • Pre-bored • Primed
- 2'x8" or 3'0" in stock • Embossed
- Complete installation instructions included

	H-1	HF-70	HF-92
Reg.	\$122.00	\$128.00	\$173.00
<b>SALE</b>	<b>\$99<sup>99</sup></b>	<b>\$109<sup>99</sup></b>	<b>\$144<sup>99</sup></b>



**EZ-SET.**

**PRIVACY LOCKSET**  
SALE

**\$5<sup>88</sup>**

For interior doors that require locking.

**ENTRANCE LOCKSET**  
SALE

**\$6<sup>99</sup>**

Keyed for outside and turn button inside.

POLISHED BRASS FINISH WITH UNIVERSAL LATCH

The Original **The Atrium Door.**

6-0 x 6-8  
IN STOCK

**\$539<sup>00</sup>**

PRICE INCLUDES:  
INSULATED GLASS, SCREENS & HARDWARE



**#727 HEAVY DUTY DRIVEWAY SEALER**

SALE

**\$8<sup>99</sup>**

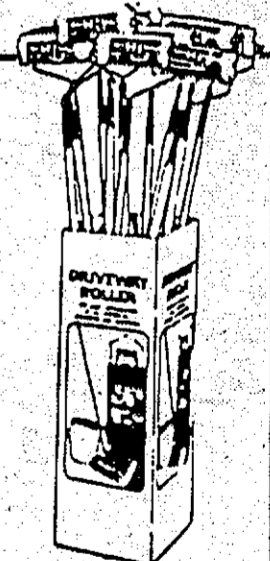
5 Gal. BUCKET

**DRIVEWAY ROLLER**

For easy applications of all driveway sealants and coatings.

SALE

**\$4<sup>99</sup>** EA.



This is a syndicated publication. All prices are suggested retail prices, and merely a general indication of value, and are not binding on the dealer. This distributing dealer is an independent merchant who has the option to sell at prices set by him that will be competitive in his local trade area. The participating dealer's ability to stock all items during the sales period is dependent upon the availability of merchandise from the manufacturer. The dealer reserves the right to substitute items of equal or better quality.

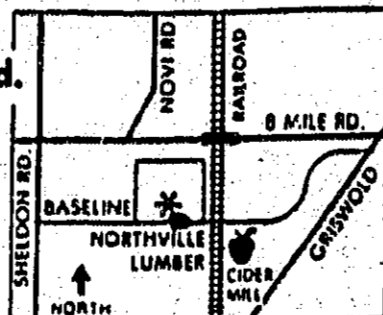
Not responsible for printing errors.



**Northville Lumber Co.**

615 E. Baseline Rd.  
Northville, Mich.  
(313) 349-0220

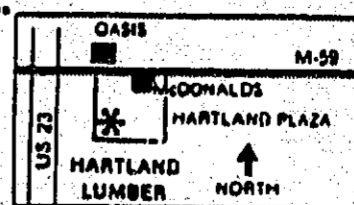
Mon.-Fri. 8-6  
Saturday 8-4:30  
Sunday 10:30-2:30



**Hartland Lumber & Hardware**

10470 Highland Rd.  
Hartland, Mich.  
(313) 632-5535

Mon.-Fri. 8-6  
Saturday 8-4:30  
Sunday 11-3



**OPEN 7 DAYS - 2 LOCATIONS**

Sale starts June 24,  
Ends July 12

SALE STARTS WEDNESDAY JUNE 24 • PRICES GOOD THRU WEDNESDAY JULY 1, 1987



# OVER 2 ACRES

AMERICA'S FAVORITE HOME IMPROVEMENT WAREHOUSE!

1987 Retailer of the Year

PACKED WITH

OPEN SUNDAYS

HOME IMPROVEMENT ITEMS!

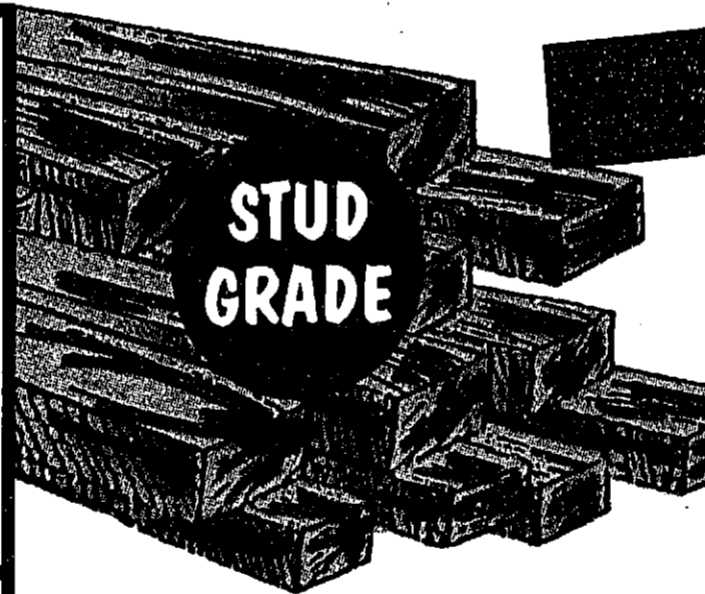
**DAYTONA GREEN**

**CARPET TURF**

**97¢** LIN. FT.

1.94 LIN. FT.

- Durable, stain resistant turf carpet
- All weather backing.



**STUDS**

**2x4x8' PREMIUM WHITE WOOD**

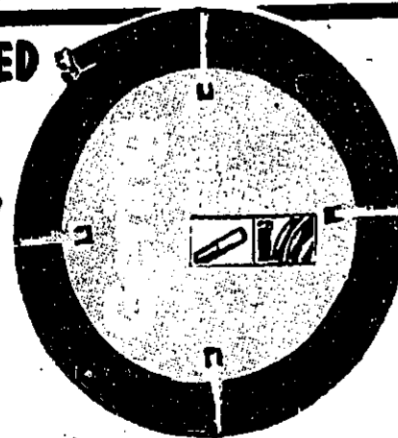
**5/8" x 50' REINFORCED**

OUR LOW PRICE

**7.27**

LESS MFR. REBATE - 1.50

YOUR FINAL COST AFTER REBATE **5.77**



- Get the watering done faster with a 5/8" diameter hose.
- Flexible, easy-to-coil, general purpose hose.
- Excellent burst resistance. #G1615-50

LIMIT: 1 REBATE PER PRODUCT PER HOUSEHOLD!

**ELECTRIC**

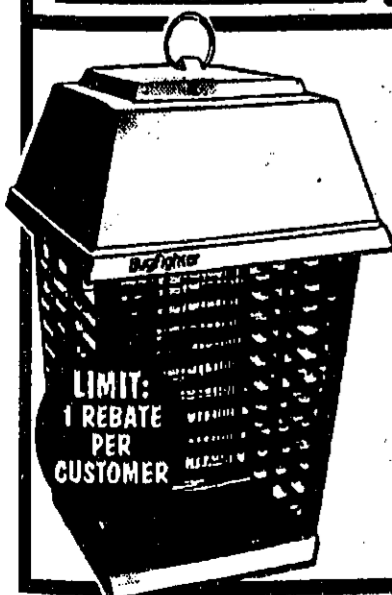
OUR LOW PRICE

**23.87**

LESS MFR. REBATE - 4.00

YOUR FINAL COST AFTER REBATE **19.87**

- 15 watt intensity black light.
- Lures annoying, light-sensitive flying insects.
- Up to 1/2 acre coverage.



**Glidden HOUSE PAINT**

**ENDURANCE LATEX PLUS 2**

- Use over paint or stain.
- Durable, self cleaning acrylic flat latex paint, for exterior surfaces.
- No special primer required over sound, previously painted surfaces.



**FREE PAINT MIXING! OVER 2,400 DIFFERENT COLORS**



# BUY WHERE THE BUILDERS BUY!

**SUPER PRICE!**

4x8 FT.  
**TREATED LATTICE**  
**10<sup>99</sup>** EA.

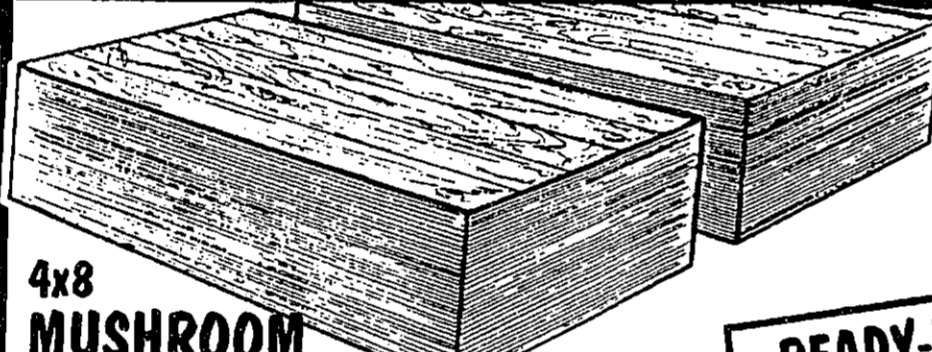
Perfect for decorating patios or as a plant trellis.

4x8 FOOT  
**WHITE TILEBOARD PANEL**

**8<sup>44</sup>**

ALMOND TILEBOARD	9.98
BLUEWATER REEF	18.73
AEGEAN GOLD	16.92
DESERT MIST	18.73
SANDPEBBLE	22.27
CORALINE ROSETTE	

## HARDWOOD BACKED PLYWOOD PANELING!



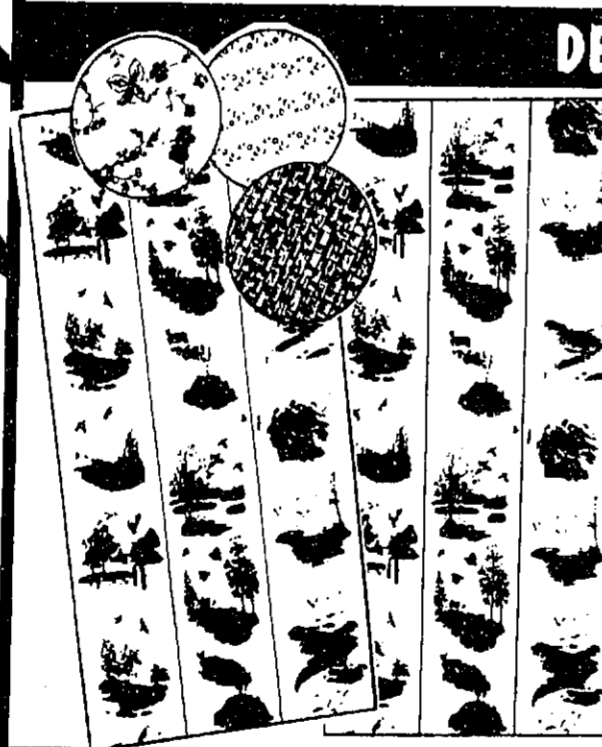
4x8  
**MUSHROOM HICKORY PANELING**

**4<sup>25</sup>** SHEET

PANELING NAILS **96¢** PKG.

**READY-TO-FINISH MOULDING AVAILABLE!**

## DECORATOR PANELING!



"YOUR CHOICE"  
**NATURE'S WOOD, MAYFLOWER**

**12<sup>33</sup>**

CARRIAGE HOUSE, AUTUMN HARVEST OR COLONIAL MANOR ..... **12.73**

## 4'x8' HARDBOARD

**STANDARD**

1/2 INCH ..... **4<sup>12</sup>**  
1/4 INCH ..... **5<sup>98</sup>**

**TEMPERED**

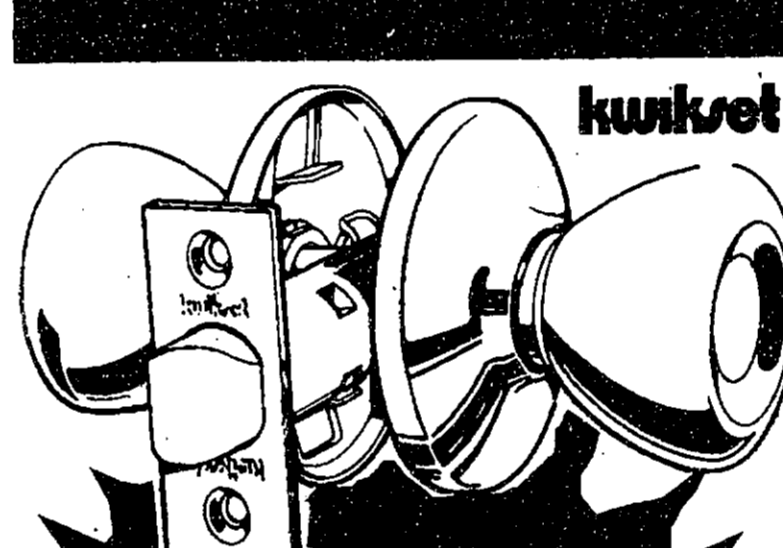
1/2 INCH ..... **6<sup>98</sup>**  
1/4 INCH ..... **8<sup>98</sup>**

**PEGBOARD**

1/2 INCH ..... **5<sup>98</sup>**  
1/4 INCH ..... **8<sup>49</sup>**

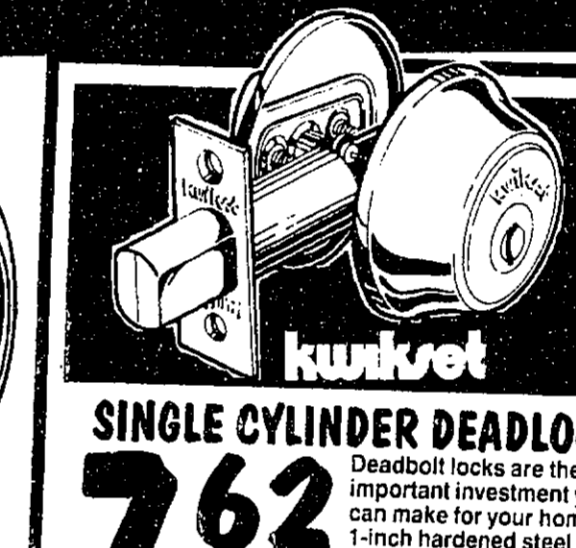
**NO MIDDLEMAN MARK-UP**

# HOME SECURITY AND SAFETY-SAVE NOW!



**kwikset**

PASSAGE BRIGHT BRASS #200T	<b>4<sup>96</sup></b>
ANTIQUE BRASS #200T	<b>5<sup>25</sup></b>
PRIVACY BRIGHT BRASS #300T	<b>5<sup>52</sup></b>
ANTIQUE BRASS #300T	<b>5<sup>96</sup></b>
ENTRY BRIGHT BRASS #400T	<b>6<sup>53</sup></b>
ANTIQUE BRASS #400T	<b>8<sup>62</sup></b>

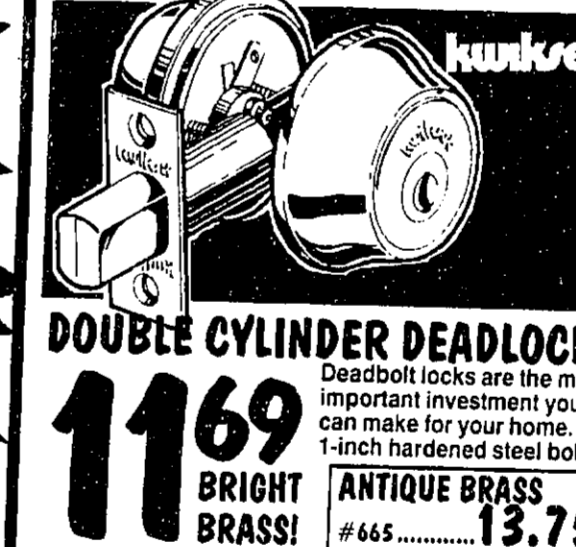


**kwikset**

**SINGLE CYLINDER DEADLOCK**

Deadbolt locks are the most important investment you can make for your home. 1-inch hardened steel bolt.

**762 BRIGHT BRASS!** **9.75** ANTIQUE BRASS #665

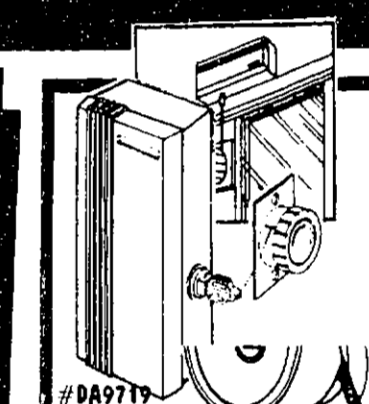


**kwikset**

**DOUBLE CYLINDER DEADLOCK**

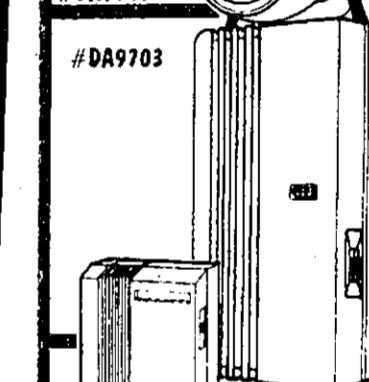
Deadbolt locks are the most important investment you can make for your home. 1-inch hardened steel bolt.

**1169 BRIGHT BRASS!** **13.75** ANTIQUE BRASS #665



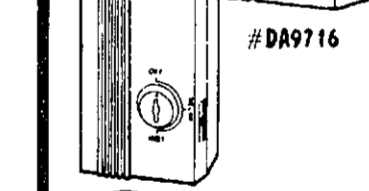
**FORTRESS**

**PATIO DOOR OR WINDOW ALARM**  
**6<sup>74</sup>** Multi-purpose. Alarm sounds when door/window is opened.



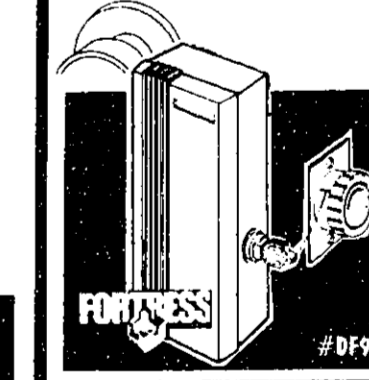
**PORTABLE DOOR ALARM**  
**12<sup>25</sup>**

Electronically sensitive alarm sounds when door is touched. Powered by 9-volt battery.



**KEYPAD DOOR ALARM**  
**19<sup>96</sup>**

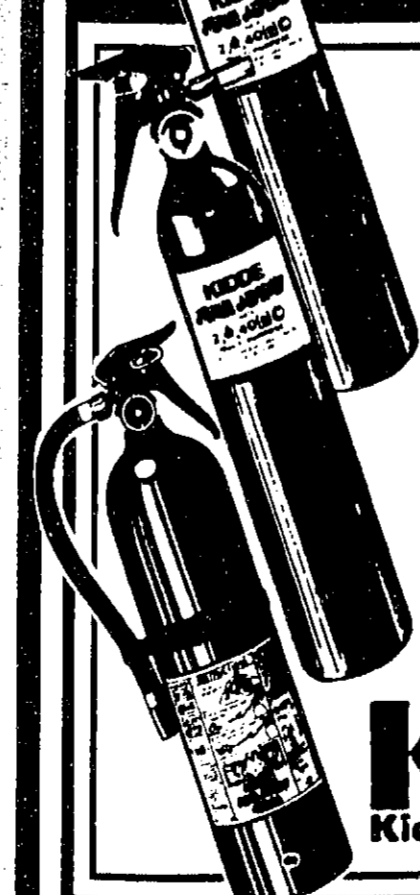
Battery-powered, piercing alarm; plus voltage indicator light.



**90 MINUTE POWER FAILURE LIGHT**  
**11<sup>75</sup>**

Lights up when power fails. It's a rechargeable flashlight and nightlight. Glows when power is on.

## FIRE SAFETY EQUIPMENT!



**FIRE AWAY 10BC**

**5<sup>96</sup>** UL rated 10BC, this extinguisher is effective on gasoline, oil, kerosene, grease, and other flammable liquids. #10BC

**FIRE AWAY 1A10BC**

**9<sup>76</sup>** This extinguisher is effective on wood, paper, cloth, flammable liquids, and electrical fires and is UL rated 1A10BC.

FIRE AWAY 2A40BC ..... **23**

**FIRE AWAY 460 HD**

**\$32** Industrial strength for your home. For all common house fires. Flexible hose/nozzle for better attack on hard-to-reach fires in walls, rafters, tiles.



**First Alert 9 VOLT SMOKE DETECTOR**

**8<sup>43</sup>** Professional smoke detector with solid state horn. Uses low-cost 9 volt carbon zinc battery.



**First Alert SMOKE DETECTOR WITH ESCAPE LIGHT**

**13<sup>50</sup>** Senses smoke, sounds electronic alarm horn. Light alerts family to fire, acts as escape guide.

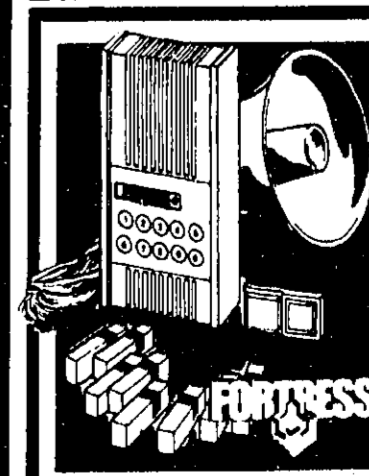


**9"x24" 2 BAR BURGLAR BARS**

**9<sup>26</sup>** Inside mount for top security. Unique locking channel for safety, allows quick opening.

15"x24" 3 BAR ..... **12.39**  
21"x24" 4 BAR ..... **16.46**

24-42Wx27H 5 BAR EXPANDIBLE ..... **19.60**  
24-42Wx33H 6 BAR EXPANDIBLE ..... **23.61**



**HOME SECURITY ALARM SYSTEM**

**\$69**

Complete "do-it-yourself" system. Includes enough sensors to protect 6 doors or windows. One year limited warranty. 9 volt battery powered, 80 decibel alarm.



# WINDOW DRESSING - FACTORY DIRECT SAVINGS ON BLINDS, SHUTTERS AND RODS

## READY-TO-FINISH SHUTTERS

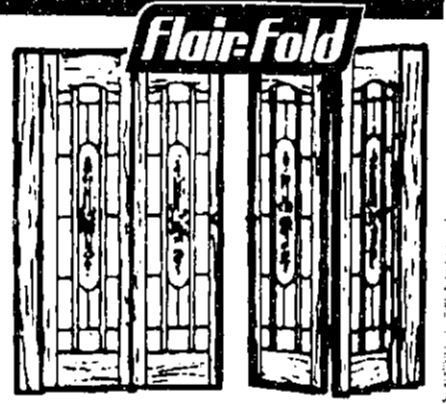
These pine shutters with movable louvers & matrix balance can be painted or stained to complement your decor and protect your room from the sun's rays.

	6"	7"	8"	9"	10"	11"	12"
16"	1.47	1.96	2.44	2.92	3.22	3.57	3.88
20"	1.96	2.47	2.94	3.43	3.78	4.07	4.66
24"	2.47	2.98	3.47	3.93	4.28	4.62	5.16
28"	2.98	3.56	3.96	4.54	4.81	5.16	5.73
32"	3.43	3.91	4.48	4.93	5.37	5.64	6.27
36"	3.96	4.65	4.98	5.47	5.86	6.72	7.88

## WINDOW PANEL SHUTTERKITS

Simulated leaded glass creates beautiful lighting effects. Kit includes knobs, closure, and hanging hardware. Easy to install—pre-hung frames with hanging strips may be mounted on outside of window with no trimming!

WIDTH	25" - 29"	29 1/4" - 33"	33 1/4" - 37"	37 1/4" - 41"
17 1/4" - 20 1/4"	\$24	\$27	\$29	\$32
21 1/4" - 24 1/4"	\$27	\$31	\$34	\$39
25 1/4" - 28 1/4"	\$29	\$34	\$37	\$43
29 1/4" - 32 1/4"	\$33	\$38	\$41	\$47
33 1/4" - 36 1/4"	\$38	\$42	\$44	\$52



## PVC ROLL-UP BLINDS

**247** 2 1/2" x 6"

Classic vinyl roll-up. Easy care, long wear, indoor or out. Installation a breeze. Available in White, Almond and Woodgrain.

3'x6'	4'x6'	6'x6'	8'x6'	10'x6'
3.66	4.96	8.66	11.86	14.34

## TRAVERSE RODS newell

WHITE

28"-48"	48"-84"	66"-120"
LIGHT DUTY 4.27	5.58	7.47

REGULAR DUTY 5.36 8.37 11.76

DECORATIVE

30"-50"	50"-86"	84"-150"
1" 9.96	13.96	21.96
1 1/2" 14.96	22.98	31.96

## MINI BLINDS

Easy care and long wear

PVC 1"	23" x 42"	PVC 1"	1" SLAT	WOOD	ALUMINUM
	3.96	64"	64"	64"	64"
PVC 1/2"	4.96	23"	4.96	6.96	23"
ALUM.	8.96	31"	8.96	7.96	23"
WOOD	12.96	23"	6.96	8.96	29"
		31"	7.96	9.96	31"
		35"	8.96	9.96	34"
		35"	9.96	10.96	35"
		36"	10.96	10.96	36"
		43"	10.96	12.96	43"
		46"	12.96	13.96	43"
		47"	12.96	13.96	46"
		48"	13.96	14.96	47"
		48"	13.96	14.96	48"
		49"	15.96	15.96	49"
		49"	15.96	15.96	50"
		49"	17.96	17.96	72"

## WINDOW SHADES

27" INCH LIGHT FILTERING 296 WHITE

Easy to install. No tools needed for cutting shade to size.

LIGHT FILTERING MEDIUM WT.		ROOM DARKENING MEDIUM WT.	
37-INCH WHITE ON EGGSHELL	4.96	37-INCH WHITE	6.43
46-INCH WHITE	7.74	46-INCH WHITE	9.96
55-INCH WHITE	9.96	52-INCH WHITE	13.96
73-INCH WHITE	19.86	73-INCH WHITE	26.50
87-INCH WHITE	29.86	87-INCH WHITE	41.50
RESERVE WHITE OYSTER OR BROWN	6.43	37-INCH WHITE OR OYSTER	8.50

## VERTICAL BLINDS

Easy to care, easy to clean blinds. Provides privacy. Your choice White or Alabaster.

63" x 84"	\$44
72" x 84"	\$54
78" x 84"	\$59
85" x 84"	\$69
104" x 84"	\$79

# WE SHELVED HIGH PRICES!!!

## HIRSH SHELVING

**\$2 REBATE!** FROM THE MANUFACTURER ON ALL HIRSH SHELVING SHOWN WITH AN ASTERISK. PRICING SHOWN IS BEFORE REBATE.

**STEEL UTILITY SHELVING 4 SHELF** OUR LOW PRICE **7.92**

LESS MFR MAIL-IN REBATE -2.00 YOUR FINAL COST **5.92\***

12x30x59  
Perfect for storage in garage, basement or laundry.  
Easy to assemble.

5 SHELF 12x36x71	11.84*
5 SHELF 16x36x71	14.78*
8 SHELF 12x30x59	14.96*

**HEAVY DUTY 9.24** 12x30x59

5 SHELF 12x30x59 13.54\*

5 SHELF 16x36x71 16.82\*

8 SHELF 12x30x59 16.66

**THE DANCRAFT HEAVY DUTY WORKBENCH**

WHILE QUANTITIES LAST! **\$34**

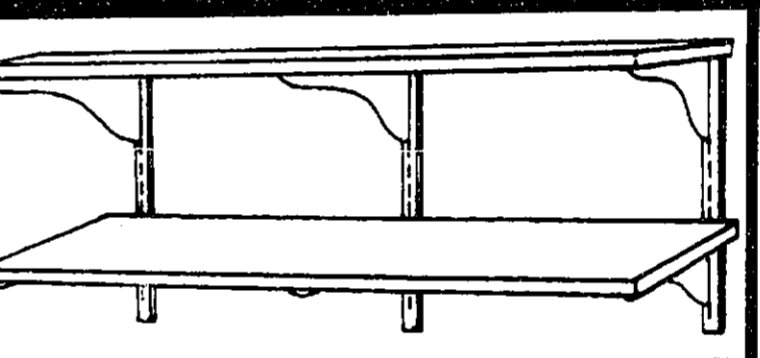
Measures 5'x30"x35". Heavy duty construction eliminates sway while you're working. Do-it-yourself assembly—slotted for quick set up. Goes together in minutes!

**STORAGE TOWER 7 SHELF** OUR LOW PRICE **19.96**

LESS MFR MAIL-IN REBATE -2.00 YOUR FINAL COST **17.96**

18"Wx70"Hx12"D adjustable. Can be assembled for a width of 18" or 12". Heavy Duty braces for stability.

## SHELVING



**READY-TO-FINISH PINE**

Ready-to-finish shelves are made of solid pine available in varying widths and lengths.

	24"	36"	48"
5 1/2"	5.23	7.30	9.27
7"	5.98	8.96	
9"		10.91	14.67

**READY TO FINISH LAUAN**

	8"	10"	12"
24"	1.97	2.96	3.07
36"	2.66	3.90	3.99
48"	4.15	5.24	5.35

**READY TO FINISH OAK**

	8"	10"	12"
24"	3.46		
36"	5.18	8.64	9.23
48"	6.24		10.36

**PRE-FINISHED WHITE, PECAN AND WALNUT**

	8"	10"	12"
24"	2.66	4.69	5.73
36"	3.98	6.34	7.16
48"	5.62	8.17	9.48

**RUSTIC SHELF KIT**

Brackets included.

24"	8.96
36"	11.84
48"	15.26

**RANCH OR REGENCY SHELF KIT 11.47**

Brackets included.

36"	15.22
48"	18.51
60"	21.88

**SHELVING HARDWARE BRACKETS**

	8"	10"	12"
UTILITY	71¢	83¢	95¢
ALUMINUM	1.21	1.32	1.44
BRASS	1.37	1.47	1.57
PEANUT	1.47	1.57	1.67
PEANUT OR CHARCOAL	1.67	1.78	1.96

**AMERICAN RANCH MANTLE**

2 1/2" inch thick mantle perfect for display of trophies, pictures and books.

5'	\$24
6'	\$32

**STANDARDS**

	1FT	2FT	3FT	4FT
ALUMINUM	1.21	1.78	2.26	3.03
BRASS	1.23	1.46	2.12	2.87
PEANUT	1.33	1.56	2.22	2.97
PEANUT OR CHARCOAL	1.33	1.56	2.22	2.97

**CLIPS AND SUPPORTS**

STRIPS	ZINC	BRASS
36"	56¢	68¢
48"	74¢	94¢
60"	95¢	1.14
72"	1.06	1.38

**CLIPS** PER LN. FT. ZINC 1.16 BRASS 1.33

**SHELVING BOARD**

1x12' #3 WHITE WOOD **55¢** PER LN. FT.

5/8"x12" PARTICLE BOARD

107 3'	1.46'
6'	1.99
8'	2.69



# CONTRACTOR PRICES FOR EVERYONE!!



**Glidden**  
**SPRED GEL-FLO**  
HOUSE & TRIM PAINT  
**15.86**  
GALLON

- One coat gloss alkyd house paint.
- Applies thick and smooth to last longer.
- Tough, beautiful finish.
- Resists weather and cracking.

**SPRED**  
HOUSE PAINT 5 GAL. .... **\$47**



**Glidden**  
**ENDURANCE**  
OIL OR LATEX  
STAINS  
**8.22**  
GALLON

- Endurance stains beautifully all types of wood shingles, shakes, rough sidings, panels and fencing.
- Available in several solid or semi-transparent colors.



**BUILDERS BEST**  
**LATEX GLOSS**  
HOUSE  
PAINT  
**11.95**  
GALLON

- For exterior trim surfaces, shutters, doors and porch ceilings.
- Quick drying, high gloss acrylic latex enamel.
- Easy to apply.



**Glidden**  
**RUSTMASTER**  
OIL ENAMEL  
**4.86**  
QUART

- For use inside or outside - on wood, plaster or metal surfaces.
- Extremely durable, non-yellowing enamel.
- Available with oil or latex base in a wide variety of colors.

ONE GALLON ..... **\$16**



**BUILDERS BEST**  
**FLOOR & PATIO**  
ENAMEL  
**7.96**  
GALLON

- Use on wood, concrete, primed metal and asphalt tile.
- Not affected by grease, oil or alkali.
- A weather resistant latex enamel.
- Easy soap and water clean up.
- Several colors to choose from.

## AIR COMPRESSORS



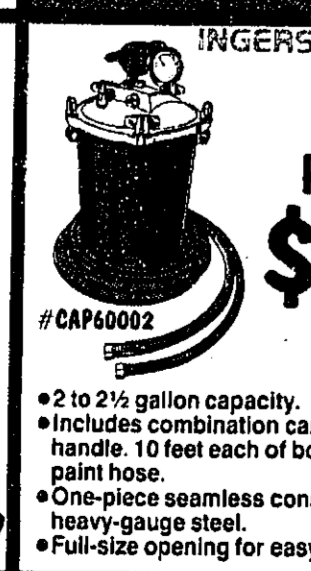
**1/2 H.P. PORTABLE**  
**AIR COMPRESSOR**  
**\$86**

- Completely portable.
- Oilless design is virtually maintenance-free.
- Includes air hose and tire chuck.



**5 H.P. - 60 GAL. AIR COMPRESSOR**  
**\$493**

- Vertical stationary compressor.
- 5 HP delivers 12.7 CFM at 90 PSI.
- 60 Gallon tank capacity.
- Fully automatic pressure switch.



**INGERSOLL-RAND**  
**2 1/2 GALLON PROFESSIONAL PAINT TANK**  
**\$79**

- 2 to 2 1/2 gallon capacity.
- Includes combination carrying and ladder handle. 10 feet each of both air hose and paint hose.
- One-piece seamless construction of heavy-gauge steel.
- Full-size opening for easy filling.



**BUILDERS BEST**  
**LATEX CAULK**  
**2.51**  
FOR

- Multi-purpose caulk.
- Ideal for sealing around doors & windows.
- Cleans up easily with water.

• 10-3 oz.



**BUILDERS BOND**  
**CONSTRUCTION ADHESIVE**  
**93c**

- Formulated for bonding all types of foam insulation.
- Permanent. Lasts as long as the surfaces it joins together.
- Resistant to moisture, dampness and temperature fluctuations.
- Retains its flexibility...will not turn brittle with age.

• 10-3 oz.



**KELLER**  
**5 FOOT WOOD STEP LADDER**  
**15.24**

- Steel bottom stop braces.
- Household plated hardware.



**16 FOOT TYPE III ALUMINUM EXTENSION LADDER**  
**\$32**

- Household duty extension ladder.
- Features spring activated solid aluminum extruded rung locks.
- 2 1/2 inch modified "I" beam rail with full single interlock.
- Exclusive 75 1/2" pivot safety foot with non-slip tread.

• 3116  
20 FT. # 3220 ..... **\$57**  
24 FT. # 3224 ..... **\$67**

# FREE PAINT MIXING!! OVER 2,400 COLORS TO CHOOSE FROM!



**BUILDERS BEST**  
**LATEX WALL PAINT**  
**5.22**  
GALLON

- Ideal for interior walls, woodwork, ceiling and trim.
- Dries to touch in 30 minutes.
- Washable finish.
- #7200



**Glidden**  
**SPRED LUSTRE**  
LATEX FLAT WALL PAINT  
**3.86**  
GALLON

- Versatile interior surface paint.
- White or Antique White.
- Quick drying, easy soap and water clean up.



**BUILDERS BEST**  
**LATEX FLAT WALL PAINT**  
**5.22**  
GALLON

- Ideal for interior walls, woodwork, ceiling and trim.
- Dries to touch in 30 minutes.
- Washable finish.
- #7200



**BUILDERS BEST**  
**LATEX SEMI-GLOSS**  
**8.43**  
GALLON

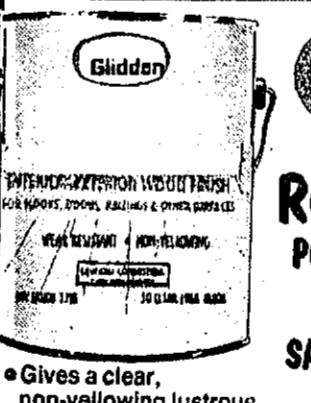
- Ideal for interior walls, woodwork, ceiling and trim.
- Dries to touch in 30 minutes.
- Washable finish.
- #7200



**Glidden**  
**SPRED LUSTRE**  
ALKYD SEMI-GLOSS ENAMEL  
**5.63**  
QT.

- Especially suitable for areas around steam, grease splatters and heat.
- Washable high-hiding finish.
- All-purpose, low-odor enamel.

ONE GALLON ..... **\$6.44**



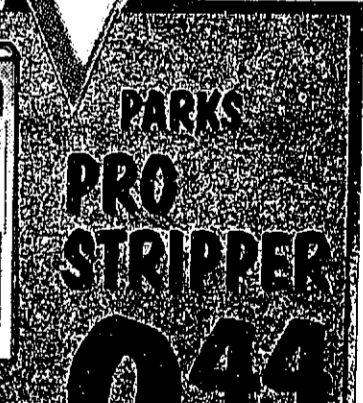
**Glidden**  
**ROCKSPAR**  
POLYURETHANE VARNISH  
**9.66**  
GALLON

- Gives a clear, non-yellowing lustrous finish.
- For cabinets, furniture, anything where the natural beauty of wood shines through.



**COMPARE**  
**PARKS PAINT THINNER**  
**1.78**  
ONE GALLON

- 100% mineral spirit thinner.
- Economical clean all solvent.



**Formby's**  
**1/2 GALLON FURNITURE REFINISHER**  
**12.66**  
ONE GALLON ..... **\$22**

- Dissolves old finish on furniture.
- Eliminate sanding or scraping.
- Preserves natural beauty of wood.
- Recommended for varnish, lacquer or shellac.



**KRYLON**  
**INTERIOR/EXTERIOR ENAMEL**  
**10.66**  
TWO GALLONS

- Fast drying and easy to apply sealer.
- Ideal for interior walls, trim, bare plaster or new drywall and masonry.



**TRIPP**  
**LIQUID PLASTIC**  
**\$16**  
ONE GALLON

- Superior quality polyurethane liquid plastic.
- Ideal for interior walls, trim, bare plaster or new drywall and masonry.



**Formby's**  
**SIX PIECE FURNITURE FACE LIFT KIT**  
**9.43**  
#30907

- Creates new, permanent shine for your worn furniture without refinishing.
- Applies in less than one hour-convenient for in-home use.
- Contains no harsh chemicals or overpowering fumes.



# NO MIDDLEMAN MARKUP!

## CRAFTMASTER GAS WATER HEATER

**\$99**

30-GALLON #CRGV303T ..... \$114  
 40-GALLON #CRGV403T ..... \$157  
 50-GALLON #CRGV503T ..... \$157

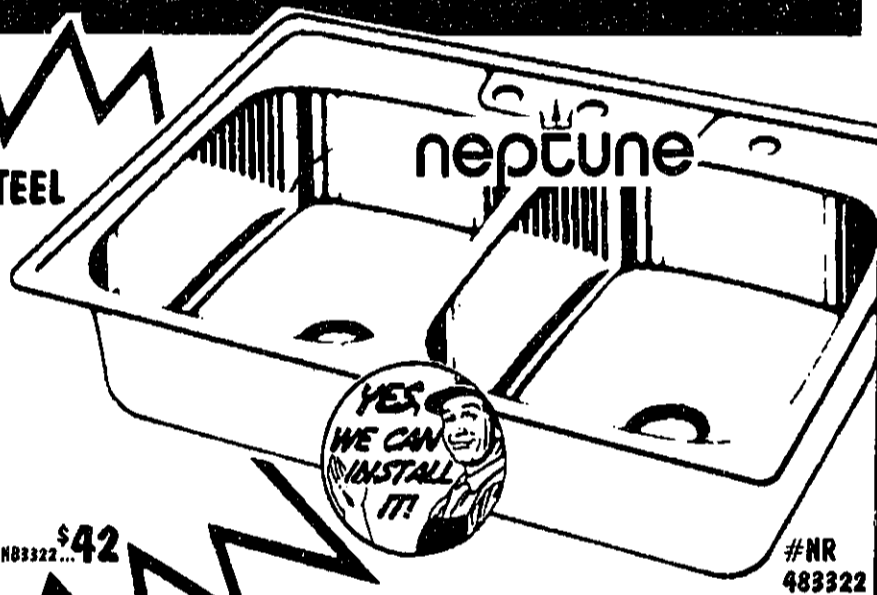
- Fiberglass insulated to reduce heat loss.
- Glass-lined inner tank.
- Easy access adjustable thermostat.
- 5 year limited factory warranty.

**\$22**

STAINLESS STEEL SINK

#NR 48322

- 33" x 22" double bowl.
- 5 1/2" deep bowls.
- Durable buffed finish.
- 7" DEEP EXTRA CAPACITY #103322... \$42

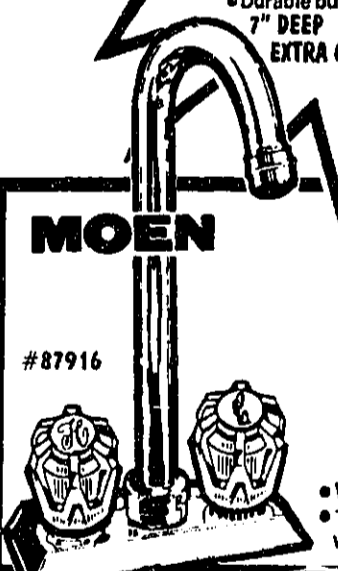


**\$37.24**

MOEN TWO-HANDLE BAR SINK FAUCET

#87916

- Washerless.
- 10-year limited factory warranty.

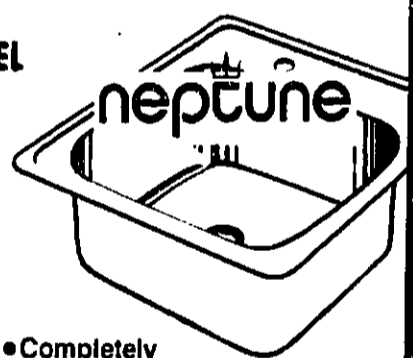


**\$23**

STAINLESS STEEL DELUXE BAR SINK

#NE1515

- Great for hospitality sink, second kitchen sink or garage sink.
- Polished to a satin finish.
- Completely undercoated.
- Great value.

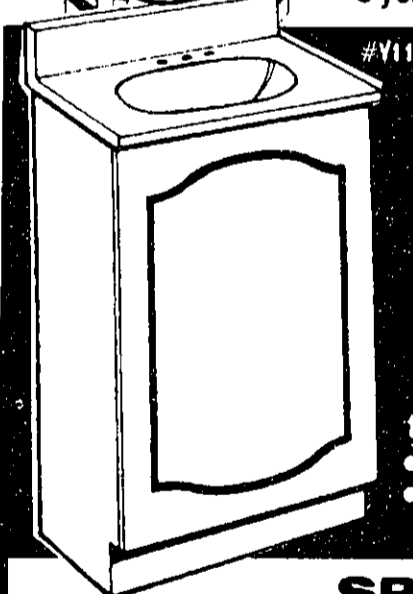


**\$33**

PERMA-BILT HIGHLANDER VANITY

#V1109

- White with gold trim.
- Includes quality cultured marble top.



**\$9.66**

4-INCH LAVATORY FAUCET WITH OUT POP-UP

#20850

- Cast brass underbody, triple chrome plated, all brass construction.
- 10 year drip-free factory warranty.
- Easy installation.

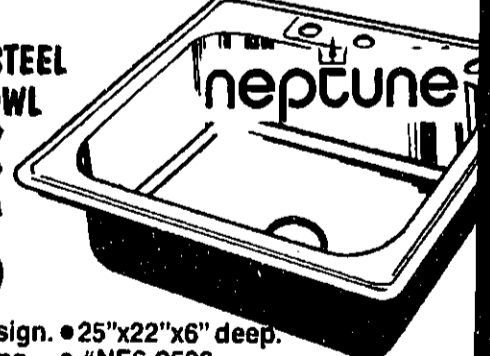


**\$25**

STAINLESS STEEL SINGLE BOWL SINK

#NE6-2522

- Self-rimming design.
- 25" x 22" x 6" deep.
- 3 1/2" drain opening.

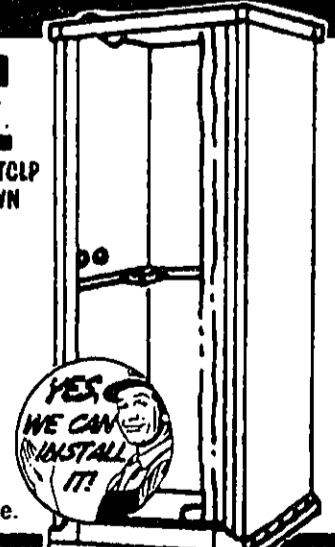


**\$66**

32-INCH SHOWER STALL

#STC1P 32WN

- One piece heavy gauge plastic side walls.
- Includes no-caulk drain, shower curtain, shower head, faucet and assembly hardware.



**\$17.76**

MOEN TWO-HANDLE LAVATORY FAUCET

#84401

- Washerless.
- 10-year limited factory warranty.
- Water/energy saving aerator.
- Easy installation.

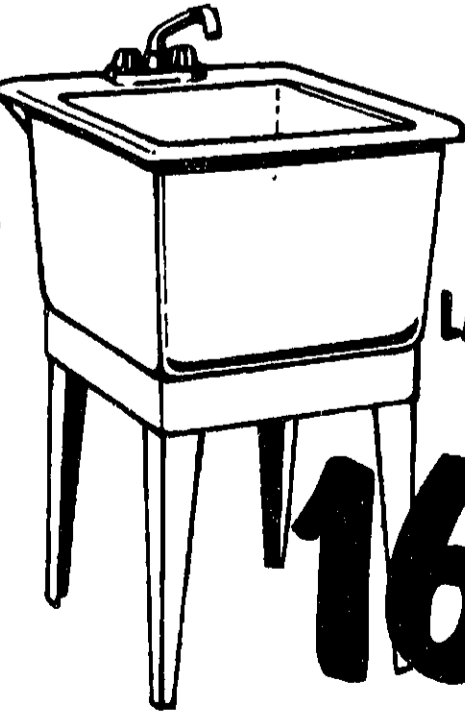


**\$16.44**

UTILITY LAUNDRY TUB

#SS100

- Heavy duty plastic single utility laundry tub with stand.
- Less faucet.



SCHEDULE 40 PVC PIPE

	1/2"	3/4"	1"	1-1/4"
10-FOOT	.85	1.10	1.65	2.40
	1-1/2"	2"	3"	4"
10-FOOT	2.25	3	6.25	8.50

SOLID SEWER/RAIN PIPE #52115

**\$2.85** 4"x10'

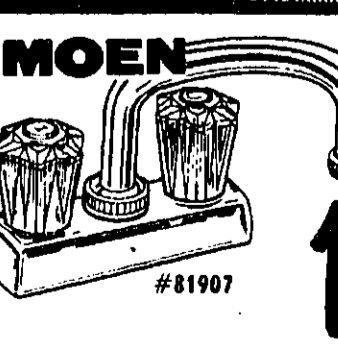
PERFORATED SEWER/RAIN PIPE #52110

**\$2.88** 4"x10'

**\$19.87**

MOEN TWO-HANDLE LAUNDRY FAUCET

#81907



# YES... WE CAN INSTALL IT FOR YOU!

**LET US INSTALL YOUR CUSTOM TREATED WOOD DECK**

- Built according to the Universal Building Code.
- Decks consist of #2 Grade 4x6 posts joists with 2x4 decking material.
- Rails, stairs and seal stain extra.

**\$65**

VANITY AND BASE REPLACEMENT

LABOR ONLY

JOB CODE 0408

- Installation kit extra.
- Single bowl.

**\$9.65**

1x6x6 DE #2 CEDAR FENCING WITH TREATED POSTS AND RAILS

LABOR ONLY

JOB CODE 0109

- Does not include gates.
- Must be on flat, diggable ground.
- Minimum 50' order.

**LET US INSTALL YOUR KITCHEN CABINETS**

LABOR ONLY

JOB CODE 0124

**10% OFF**

CUSTOM ALUMINUM SIDING

LABOR ONLY

JOB CODE 0126

- Has baked on enamel finish.
- Available in assorted colors.
- Available in vented and non-vented varieties.
- Lifetime limited warranty.
- \$250.00 minimum order.

**\$68**

30 GALLON GAS WATER HEATER

LABOR ONLY

JOB CODE 0402

- These water heaters save you money and energy.
- Let Builders Square install one for you!
- Installation kit extra.

**\$70**

EXTERIOR WOOD DOOR REPLACEMENT

LABOR ONLY

JOB CODE 0104

**\$475**

6' WOOD SWINGING DOUBLE INSULATED PATIO DOOR

LABOR ONLY

JOB CODE 0111

- Durable Lexan sill with rot resistant cedar sub-sill.
- Screen and hardware extra.

**34¢**

R-19 BLOWN-IN INSULATION

LABOR ONLY

JOB CODE 0114

- Must have adequate attic space.
- Minimum 1500' job.
- R-value means resistance to heat flow.
- Cellulose or fiberglass.

**CHAIN LINK FENCING**

4' L.F. **\$3.19**  
 5' L.F. **\$3.81**  
 6' L.F. **\$4.19**

- Price includes fabric, line posts, top rail.
- Price does not include terminal posts and gates.
- Must be on flat diggable ground.
- Minimum 50 ft. order.

JOB CODE 0102

**\$1.69**

5 INCH CONTINUOUS ALUMINUM GUTTERING

L.F.

- Available in six colors.
- Baked on finish.
- 50' minimum order.

JOB CODE 0113

**\$33**

WE'LL INSTALL ANY CEILING FAN (LIGHT FIXTURE REPLACEMENT)

LABOR ONLY

JOB CODE 0501

**WE INSTALL:** CHAIN LINK FENCING, WOOD FENCING, EXTERIOR DOORS, INTERIOR DOORS, BLOWN IN INSULATION, CONTINUOUS GUTTERING, GARAGE DOOR OPENERS, WATER HEATERS, TOILETS, GARBAGE DISPOSERS, VANITIES, CEILING FANS, SECURITY LIGHTS, LIGHT FIXTURES... AND MUCH, MUCH MORE!

**CALL OR COME BY FOR A FREE ESTIMATE!**

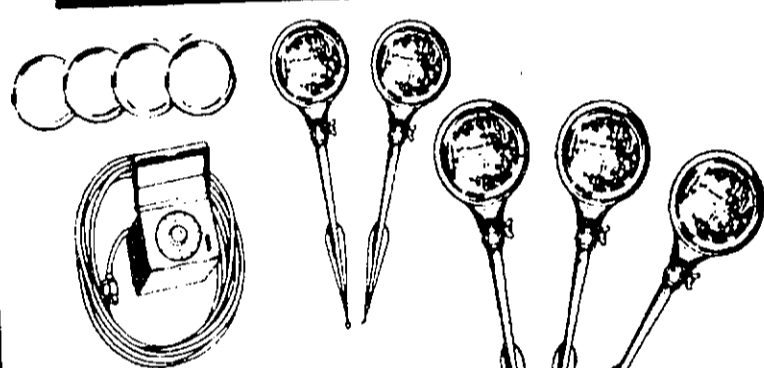




# EXTERIOR LIGHTING

## FOR SECURITY OR BEAUTY

### CHECK THESE SAVINGS!!

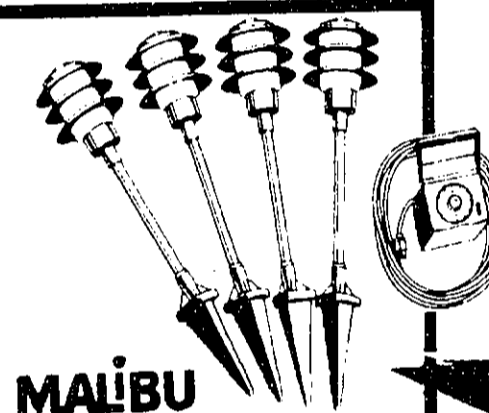


### INTERMATIC MALIBU II SIX LIGHT SET WITH TIMER

- Includes 6 floodlight fixtures, plus 4 assorted color lenses.
- Stakes, 100' of low voltage cable.
- Plug-in power pack with timer.

OUR LOW PRICE **45<sup>83</sup>**  
 LESS MFR'S MAIL-IN REBATE **-5<sup>00</sup>**  
**YOUR FINAL COST AFTER REBATE 40<sup>83</sup>**

**4-LIGHT MALIBU SET (WITH PHOTOCELL) 36<sup>96</sup>**



### MALIBU 4-LIGHT TIER SET WITH TIMER

OUR LOW PRICE **47<sup>54</sup>**  
 LESS MFR'S MAIL-IN REBATE **-5<sup>00</sup>**  
**YOUR FINAL COST AFTER REBATE 42<sup>54</sup>**

- Lights walkways, paths and steps.
- Set includes 4 light fixtures, 50 ft. of low voltage cable, plug-in power pack with timer.
- #LV2874T

### 175 WATT MERCURY VAPOR SECURITY LIGHT

OUR LOW PRICE **26<sup>86</sup>**  
 LESS MFR'S MAIL-IN REBATE **-7<sup>00</sup>**  
**YOUR FINAL COST AFTER REBATE 19<sup>86</sup>**

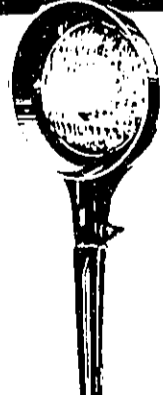
- Get outdoor security with dusk-to-dawn photo control.
- Corrosion resistant, cast aluminum head.
- 5-7 year lamp life; includes mounting hardware.
- Operates on normal 120 volt house current.
- #NH-1204M



### REPLACEMENT OR ADD-ON MALIBU LIGHTS

#### FLOODLIGHT FOR MALIBU II

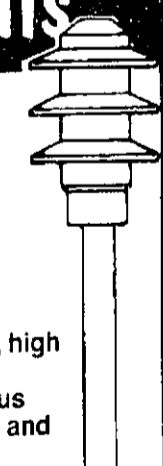
#LV-103 **\$8**



#### TIER LIGHT

#LV-183 **\$10**

- Fixture and ground stake are constructed of a weather-resistant, high impact, noncorrosive plastic.
- Features a 12 watt, 12 volt lamp, plus three tiers, each with solid shades, and a frosted cylinder to diffuse light.

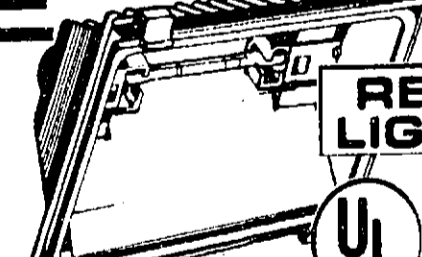


### INTERMATIC "WELCOME HOME" LIGHT SET WITH PHOTOCELL

**21<sup>96</sup>**

- Automatic photocontrol for dusk-to-dawn operation.
- Lights up your walkway or patio for night-time safety.
- Includes automatic plug-in power pack.

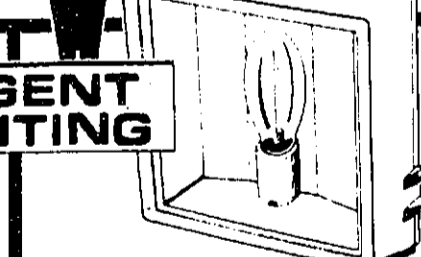
#LW-2811P



#### 300 WATT QUARTER FLOODLIGHT

OUR LOW PRICE **11<sup>56</sup>**  
 LESS MFR'S MAIL-IN REBATE **-5<sup>00</sup>**  
**YOUR FINAL COST AFTER REBATE 6<sup>56</sup>**

- Includes 300 watt bulb.
- Operates on normal house current.
- Adapts to any dimmer switch.
- Adjustable swivel mount.
- Bronze finish.



#### 50 WATT HIGH PRESSURE SODIUM SECURITY LIGHT

**59<sup>97</sup>**

- Operates on normal house current.
- Medium base high pressure sodium lamp.
- Adjustable swivel mount.
- Specular aluminum reflector.

#### SLATER-ELECTRICAL ACCESSORIES



LAMP-HOLDER KIT **5<sup>96</sup>**



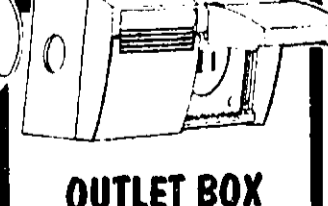
4" ROUND LAMPHOLDER **3<sup>83</sup>**



TWIN FLOODLIGHT HOLDER WITH PHOTOCELL **9<sup>87</sup>**



RECTANGULAR LAMPHOLDER **4<sup>53</sup>**



OUTLET BOX WITH COVER AND RECEPTACLE **6<sup>42</sup>**



OUTLET BOX WITH COVER AND SWITCH **6<sup>35</sup>**

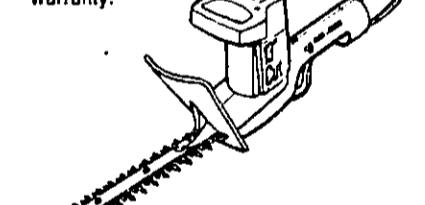
# SAVE ON MOWERS...AND MORE

### BLACK & DECKER

#### 10 INCH BUMP FEED TRIMMER

**\$22**

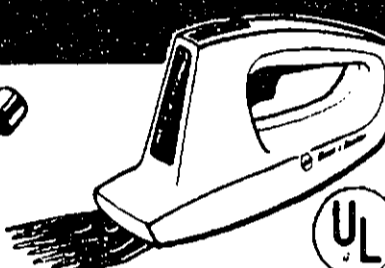
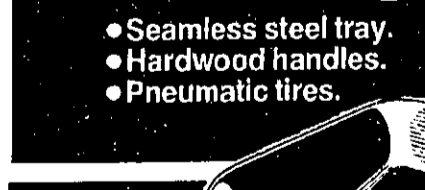
- 10" cutting swath.
- Automatic bump line feed.
- Adjustable auxiliary handle for easier control.
- Well balanced, easy to use.
- 1 year limited mfr. warranty.



#### 13" HEDGE TRIMMER

**\$24**

- 13" double-edge blades cut in either direction.
- 2 handles for added control.
- Powerful 2.0 amp motor for smooth, consistent trimming.



#### CORDLESS GRASS SHEAR

**\$28**

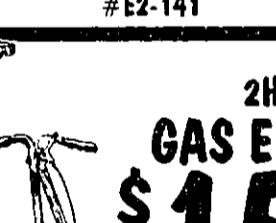
- Rechargeable-trims up to 30 minutes on a full charge.
- Durable sharp blades.
- Lightweight, easy to use.
- Automotive lock "OFF" switch.



#### 14" ELECTRIC STRING TRIMMER

**\$34**

- This edge guide wheel turns the E-Z trimmer into a neat cutting edger in one easy move.
- The wheel just slides out and clicks into place.



#### BLACK & DECKER ELECTRIC EDGER

**\$57**

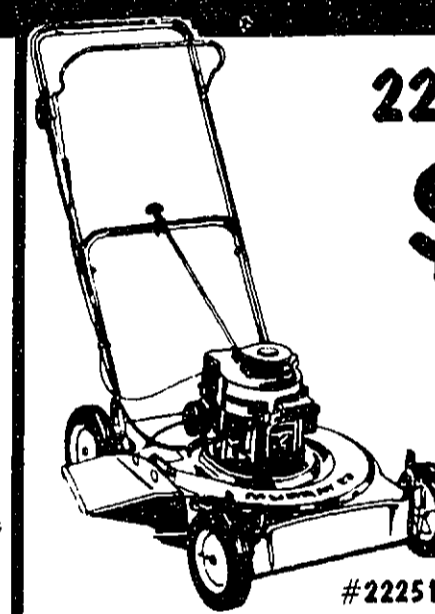
- Cuts neat, clean edges along walks, drives.
- Adjustable side handle for 2 handed control.
- Swing-open blade guard makes cleaning and blade replacement a snap.
- 1 year limited factory warranty.



#### 2HP GAS EDGER

**\$157**

- Get an edge on yard grooming with this 2HP gas edger.
- Extended front wheel arm and heavy-duty double handle make it ideal for edging curbs.



#### 22" LAWNMOWER

**\$124**

- This MURRAY lawn mower mows down grass almost as quickly as the WAREHOUSE has mowed down prices!
- Features include a 22" cut, standard height adjuster.
- New tunnel style deck.
- Complies with all new safety standards.



#### BLACK & DECKER 18" ELECTRIC LAWNMOWER

**\$97**

- Lightweight, easy to operate.
- 18" rotary blade.
- 4 cutting heights.
- Fold down handle for easier storage.
- 1 year BLACK & DECKER warranty.



#### HIGH WHEEL WALKING LAWNMOWER

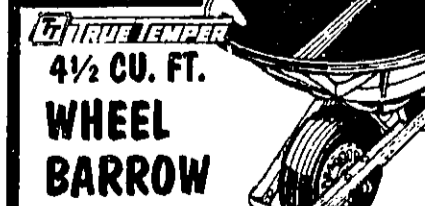
**\$187**

- 22" CUT.
- Powerful Briggs & Stratton 4HP engine.
- High-wheel model preferred by professional landscapers.

#### 4 CU. FT. WHEELBARROW

**\$24**

- Seamless steel tray.
- Hardwood handles.
- Pneumatic tires.



#### 6 CU. FT. WHEELBARROW

**\$32**

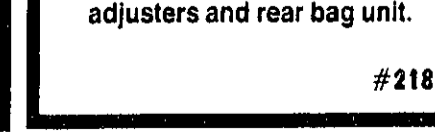
- Seamless steel maroon tray boasts a hefty 6 cu. ft. capacity.
- Easy maneuvering on 2-ply, pneumatic wheel with oil-lube bearings.



#### 21" REAR BAGGING LAWNMOWER

**\$162**

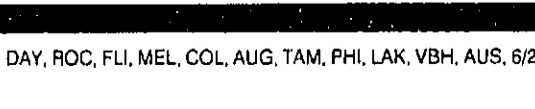
- 3.5 HP Briggs & Stratton engine.
- 8" wheels with deluxe height adjusters and rear bag unit.



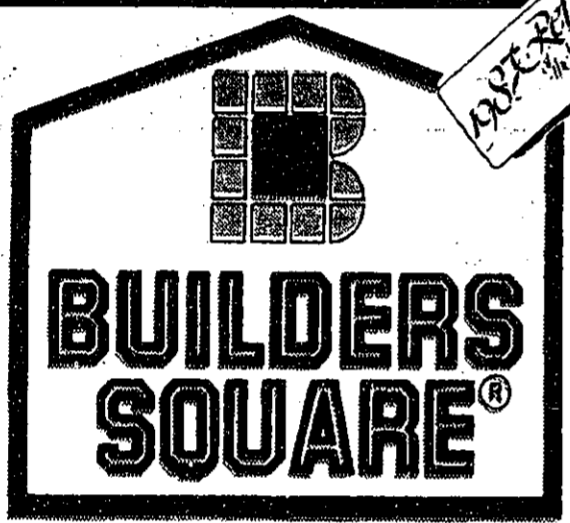
#### BUILDERS SQUARE DELUXE SELF-PROPELLED REAR-BAGGING MOWER

**\$222**

- Our deluxe model, powered by 4 HP Briggs & Stratton engine; full 21" cutting span.
- Height adjusts for precision cut, folding box-style handle for easy storage.
- Sturdy plastic catcher with generous, 2 bushel capacity.

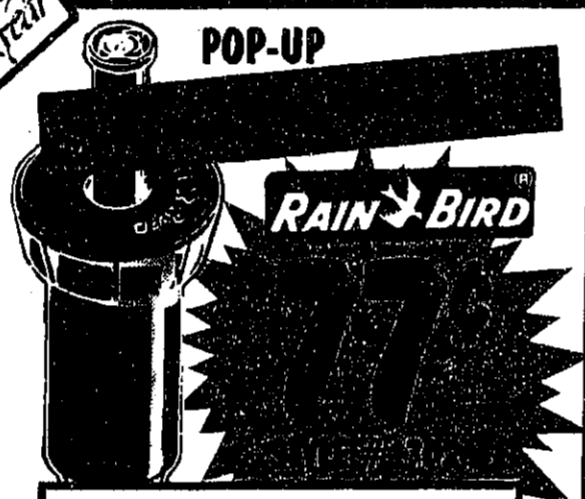






AMERICA'S FAVORITE HOME IMPROVEMENT WAREHOUSE

LAST REMINDER  
LAST 7 DAYS



- 2-inch pop-up clearance for normal grass.
- Pops up to water, down for safety.
- Full, half, quarter, center and end strip.

<b>POP-UP IMPULSE SPRINKLER</b> YOUR CHOICE LOW OR MEDIUM GALLONAGE <b>777</b>	<b>RAIN BIRD</b> #2SP10A-C <b>BRASS IMPULSE SPRINKLER</b> <b>888</b> • Adjustable deflector controls stream, prevents side splash, saves water.	#PC-106 <b>DIGITAL SPRINKLER TIMER</b> <b>3217</b> OUR LOW PRICE MFR'S MAIL-IN REBATE -5.00 <b>YOUR FINAL COST 27.17</b> <small>*SEE STORE FOR DETAILS</small>
--------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

# OVER 2 ACRES

PACKED WITH HOME IMPROVEMENT ITEMS!



- Spans 2300 sq. ft.
- Precision spray jets.
- 32 settings for exact, pinpoint coverage.
- Stable, wide base.

**RAIN BIRD**  
**ADJUSTABLE ROTATING SPRINKLER**  
 #RD-50  
**644**  
 • Distance control dial adjusts diameter from 8' to 50'.

**RAIN BIRD**  
**IMPULSE SPRINKLER**  
 #PS-125  
**1288**  
 • Full circle or part circle coverage.  
 • Extra outlet with hose cap allows in-series connection.

**RAIN BIRD**  
**SPIKE SPRINKLER**  
 #SK-125  
**1144**  
 • Adjustable distance control, prevents side splash, saves water.  
 • Metal spike base with stabilizer ribs.

**TIME-A-MATIC**  
**OSCILLATING SPRINKLER**  
 #132  
**1188**  
 • Built in water timer shuts sprinkler off automatically.

**TIME-A-MATIC**  
**PULSATING SPRINKLER**  
 #114  
**\$13**  
 • Waters all or any part of an 88' diameter circle.

**LAWN & GARDEN SPRAYER**  
 #389  
**1988**  
 • Battery powered pump, one gallon sprayer.

**Gering REINFORCED HOSES**

<b>1/2" x 50'</b> #1515-50 <b>Gering</b> OUR LOW PRICE <b>444</b> LESS MFR'S MAIL-IN REBATE -1.50 <b>YOUR FINAL COST AFTER REBATE 2.94</b>	• High strength - won't burst under pressure. • Flexible for easy coiling. • Full flow brass couplings.
<b>ALL SEASONS</b> #BQ-58100 <b>Gering</b> OUR LOW PRICE <b>\$17</b> LESS MFR'S MAIL-IN REBATE -2.00 <b>YOUR FINAL COST AFTER REBATE 15.00</b>	• 5/8" x 100' • Excellent burst resistant. • Easy coiling in all weather. • Tire cord reinforced.
<b>3/8" x 50'</b> #RF5850 <b>Gering</b> OUR LOW PRICE <b>\$15</b> LESS MFR'S MAIL-IN REBATE -3.00 <b>YOUR FINAL COST AFTER REBATE 12.00</b>	• Premium rubber reinforced hose. • All weather, won't crack, easy to coil. • Contractor quality; radial reinforced.

LIMIT 1 REBATE PER PRODUCT PER HOUSEHOLD

BUY WHERE THE BUILDERS BUY!

For Your Convenience  
 Our Store Hours Are:  
**7:30am-9pm**  
 Monday thru Saturday  
**9am-6pm**  
 Sunday



NO MIDDLEMAN MARKUP!

Limited quantities. Sorry, no rainchecks. At least one of each item available in the store at the beginning of the sale.

LOWEST PRICES GUARANTEED!

We guarantee the lowest price on every item...every day! And, if you find a lower price at a competitor (Heaven forbid!) just let us know and we'll change it...plus we'll give you 10% more in SQUARE BUCKS for your next purchase. Identical items only (same manufacturer and model number). Offer limited to items in stock. No rain checks. Price comparisons are at time of purchase. We reserve the right to limit quantities to dealers and competitors.

- |                                                                                                                                     |                                                                               |                                                         |                                                                     |                                                                       |                                                                                                                      |
|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|
| <b>IN LIVONIA</b><br>30000 PLYMOUTH RD.<br>AT MIDDLEBELT RD.<br>ACROSS FROM WONDERLAND MALL<br>(ONE MILE SOUTH OF I-96)<br>522-2900 | <b>MT. CLEMENS</b><br>37555 S. GRATIOT<br>1 BLK. N. OF METRO PKWY<br>468-0620 | <b>FLINT</b><br>63603 MILLER RD.<br>AT I-75<br>733-7582 | <b>STERLING HEIGHTS</b><br>12000 HALL RD.<br>M59 AT M53<br>254-1640 | <b>SOUTHGATE</b><br>14800 DIX-TOLEDO RD.<br>AT EUREKA RD.<br>246-8500 | <b>8400 E. 8 MILE (BASELINE)</b><br>BETWEEN VAN DYKE (53)<br>& HOOVER RD.<br>IN THE OLD BEL-AIR DRIVE-IN<br>893-4900 |
|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|

PULL OUT THIS SECTION FOR MORE SAVINGS!!



STAY COOL... WITH THESE QUALITY CEILING FANS FROM



1387 Retailer of the Year

DON'T WAIT! THESE PRICES ARE ONLY GOOD WEDNESDAY JUNE 24 THRU WEDNESDAY JULY 1, 1987

**#UF42Q**

**42 INCH SHOW BIZ CEILING FAN**

- 42 inches in span.
- 4 stencilled wood blades.
- Built-in 3 speed control.
- Reversible motor.
- Light kit adaptable.

**\$29**

YOUR CHOICE

POLISHED BRASS ANTIQUE BRASS OR WHITE AND BRASS

**#F42Q**

**42 INCH PARK AVENUE**

- 42 inch span.
- 4 stencilled wood blades.
- Built-in 3 speed control.
- Reversible motor.
- "Hang Sure" ball type hanging kit.
- Light kit adaptable.

**\$35**

POLISHED OR ANTIQUE BRASS AND WHITE/BRASS

**#U52M**

**52 INCH ROYAL FLUSH**

- 4 Stencilled wood blades.
- Built-in 3 speed control.
- Reversible motor.
- Light kit adaptable.

**\$36**

ANTIQUE OR BRIGHT BRASS AND WHITE/BRASS

WE'LL SAVE YOU MORE!

WE'LL INSTALL IT FOR YOU!

**#T52MA #UT52MA**

**52 INCH EMPEROR DELUXE**

- 52 inches in span.
- 4 cape iris treated wood blades.
- Complete with schoolhouse light kit.
- Built-in 3 speed control.
- Reversible motor.
- "Hang Sure" ball type hanging kit.

**\$39**

CARE INSTRUCTIONS: WASH WITH SOAP AND WATER

**ANTIQUE OR POLISHED BRASS AND WHITE/BRASS**

**52 INCH "OLD VIC"**

- 4 Stencilled wood blades.
- Built-in 3 speed control.
- Reversible motor.
- "Hang Sure" ball type hanging kit.
- Light kit adaptable.

**\$43**

**48 INCH WOOD BLADE CEILING FAN**

- 3 speed pull chain operation.
- Reversible motor.
- Light kit adaptable.
- Available in white or brown finish.

**\$19.97**

YEAR/AMPS: 1488/MBP

**BUILDERS SQUARE**

**WE CARRY OVER 40**

**52" ORIGINAL LO-PROFILE CEILING FAN** #25576 \$216  
 #25571 ANTIQUE WHITE CEILING FAN \$156  
 • 3-speed, reversible motor.  
 • Limited lifetime warranty.

**52" 3-SPEED BIARRITZ CEILING FAN** #23022 \$76  
 #23023  
 #23024  
 ANTIQUE OR POLISHED BRASS

**52" 3-SPEED BARRITZ LO-PROFILE CEILING FAN** #23020 \$85  
 #23021  
 #23024  
 ANTIQUE OR POLISHED BRASS OR WHITE

**42" 3-SPEED ORIGINAL WHITE CEILING FAN** #23877 \$99  
 #23828 \$139

**DIFFERENT MODELS OF CEILING FANS!!**

**1886 CEILING FAN** #18860 \$347  
 • Hunter's 100th year commemorative fan.  
 • Exquisitely sculptured cast iron housing.  
 • 3 speed reversible motor.

**48" 3-SPEED SUMMER BREEZE CEILING FAN** #22441 \$65  
 #22442  
 #22443  
 • Available in 48" blade span in brass, antique brass, and antique white.  
 • Real wood blades and motor housing enhanced with designer touches.  
 • Has three speed electrically reversible motor with special noise reducers.

**52" 3-SPEED ANTIQUE BRASS OR BRIGHT BRASS CEILING FAN** #25574 \$210  
 YOUR CHOICE  
 • Three-speed reversible motor in heavy-duty, all-metal housing.  
 • Balanced, matched wood blades.  
 • Light kit adaptable.

**PLAIN SCHOOL HOUSE LIGHT** #K101 \$396  
 BRIGHT BRASS OR ANTIQUE BRASS

**WE BLOW AWAY HIGH PRICES!**

**5 AMP TOGGLE SPEED CONTROL** #443-121 \$657  
 • Fully variable Low-To-High speed levels.  
 • Mechanical full-on feature.  
 • Installs easily on standard single-gang wall box.  
 • UL Classified.

**6 AMP DIAL-ON OFF SPEED CONTROL** #444-431 \$734

**3-SPEED WALL CONTROL** #444-431 \$1382  
 • Installs quickly with only a screwdriver.  
 • "Wisper Quiet" so you can sleep.  
 2 LEVEL DIMMER SWITCH DUO/DE HUMMER \$14.77

**EASY FAN BRACE** #K3758 \$987  
 • Fits wood, concrete or metal truss.  
 • Expands to 16 or 24" joist.  
 • Easy floor level installation.

FAN OIL .....1.86  
 BALANCING KIT .....2.36

**3 LAMP VICTORIAN LIGHT KIT** #K3758 \$1687  
 • Victorian inspiration design with pull chain.  
 • Available in white or black, brass finish.

**PLAIN LOW PROFILE** #101341 \$1773  
 • Complete with all mounting hardware, instructions, and pull chain.  
 • Fits all standard ceiling fans.

**FIVE LIGHT BEADED CHAMPAGNE** #K401BB \$1956  
 • Fits all standard ceiling fans.  
 • Kit comes complete with all mounting hardware, instructions and pull chain.  
 • Available in polished or antique brass.

**5 LIGHT TULIP LIGHT KIT** #K51043 \$1992  
 • Fits standard ceiling fans.  
 • Includes all mounting hardware, pull chain and instructions.  
 • Light kit adaptable.

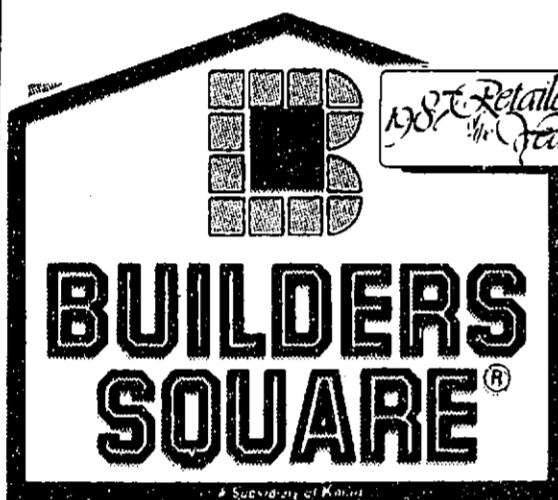
**5 LIGHT ROSE LIGHT KIT** #K51043 \$2118  
 • Fits standard ceiling fans.  
 • Includes all mounting hardware, pull chain and instructions.  
 • Available in antique or polished brass.

**ETCHED OR BEVELED 4-LIGHT KIT** #K-411 \$2133  
 • Complete with all mounting hardware, instructions, and pull chain.  
 • Fits standard ceiling fans.

**4-LIGHT KIT** #K-401BB \$1296  
 • Complete with all mounting hardware.  
 • Instructions and pull chain included.  
 • Fits all standard ceiling fans.  
 • Available in bright or antique brass.

**10" TIFFANY FAN LIGHTS** #AF SERIES \$24  
 • Handmade leaded glass fixtures.  
 • Available in antique or polished brass.

**PULL OUT THIS SECTION FOR MORE SAVINGS!!**



1987 Retailer of the Year

**SAVING IS A BREEZE... AT BUILDERS SQUARE!!**



**HUNTER**

**12,500 BTU AIR CONDITIONER #31145**

WHILE QUANTITIES LAST **\$335**

• High energy for maximum cooling  
• Automatic thermostat  
• 24-hour timer  
• Remote control  
• Automatic air filter cleaning  
**16,000 BTU WITHOUT TIMER #31146 \$440**

**HUNTER**

**HORIZONTAL OR VERTICAL HEAT/COOL THERMOSTAT**

**14<sup>33</sup>**

YOUR CHOICE! #4006-V OR 40004

- Provides accurate temperature control.
- Complete do it yourself installation instructions.
- Alcohol thermometer for accurate temperature indication.
- Heating/cooling: oil or electrical central systems.

**9 INCH 2-SPEED OSCILLATING FAN**

**10<sup>97</sup>** #GM-902

• Automatic, full 90° span, variable elevation energy efficient.

12 INCH<sup>2</sup> SPEED..... **12.97** 16 INCH<sup>2</sup> SPEED..... **15.83**

**16 INCH 3-SPEED STAND FAN**

**22<sup>77</sup>** #GM1600

- Full 90° span oscillating fan on sturdy, adjustable pedestal.
- Variable height, speed and elevation for perfect air flow.

**HUNTER**

**POINT HEAT/COOL THERMOSTAT**

**15<sup>93</sup>** #40007

**20 INCH 2-SPEED FLOOR BOX FAN**

**16<sup>92</sup>**

**HIGH VELOCITY FAN**

**31<sup>56</sup>**

**24 INCH SUNGARD WINDOW FILM**

**32<sup>¢</sup>** L.F.

- Reduce utility costs the easy way by installing window film.
- Cures have a self adhesive back.
- Assorted colors: Silver, Bronze, Gray.

36 INCH.....**48<sup>¢</sup>** L.F. 48 INCH.....**64<sup>¢</sup>** L.F.

**Herman's**  
WORLD OF SPORTING GOODS

# SUMMER SALE

WE WELCOME THE AMERICAN EXPRESS CARD



Sale now through June 27, 1987.

**20% OFF**

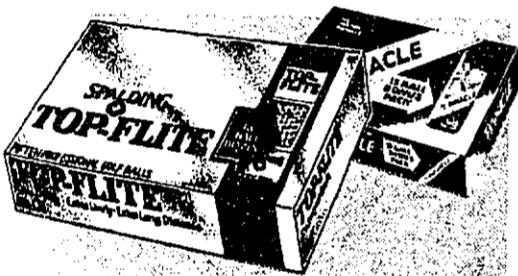
orig. prices  
Our Entire  
Stock of  
Men's  
Golf Wear  
MUNSINGWEAR  
and HERMAN'S  
golf shirts;  
HERMAN'S  
label  
golf pants.  
Assorted  
styles.

Save  
\$48

**PRO KENNEX  
Bronze Ace  
Midsize  
Tennis Racket**

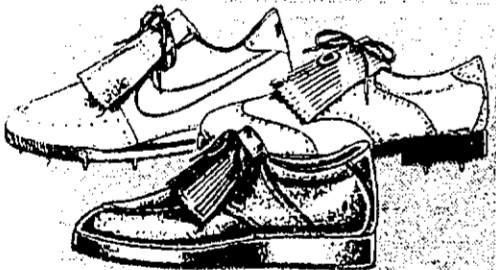
**49<sup>99</sup>**

orig. \$7.99  
Strong yet light-  
weight string racket.  
Graphite and glass  
composite. Cover  
included. Super buy!



**SPALDING Top-Flite or  
ACUSHNET Pinnacle  
15-Ball Packs**

**15<sup>99</sup>**



**\$5.00 OFF** reg. prices  
Entire Stock of Golf Shoes  
for men and women.  
Choose from **NIKE, FOOTJOY,  
ETONIC & ENDICOTT JOHNSON.**

**WILSON 3200PC  
11-Piece  
Golf Set**

**219<sup>99</sup>**

reg. 249.99  
3 laminated woods;  
8 perimeter weighted  
cast irons.



Save  
\$30

**\$30 TO \$120 OFF**

**SELECTED COMBO AND  
SLALOM WATER SKIS**

**JOBE Blue Combo  
Water Skis..... 99<sup>99</sup>**

reg. 129.99

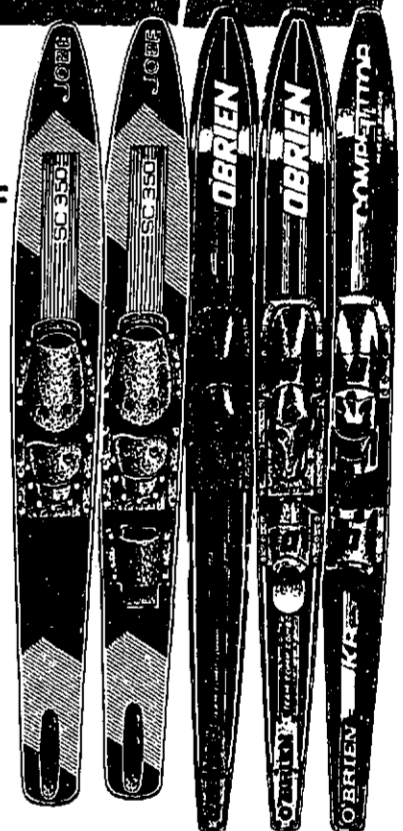
**O'BRIEN  
Team Comp  
Fiberglass  
Combo Water Skis**

**129<sup>99</sup>**

reg. 179.99

**O'BRIEN  
Competitor  
Slalom Ski..... 179<sup>99</sup>**

reg. 299.99



Save  
\$80

**MCA Deluxe  
Dual Action Ergometer**

**149<sup>99</sup>**

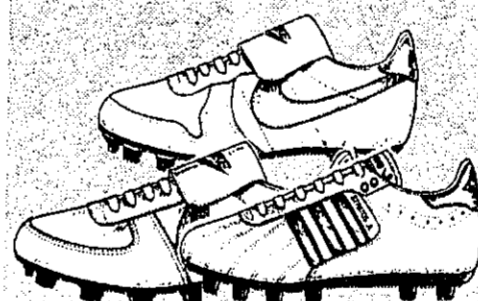
orig. 228.99  
Pedal and row, separately  
or simultaneously.



**20% OFF**

**All Fielder's Gloves,  
First Baseman's Mitts  
and Catcher's Mitts**

reg. prices  
**RAWLINGS, WILSON** and other top makers!  
Choose from a great collection of models  
for both adults and little leaguers!



**20% TO 30% OFF**

reg. prices  
**ALL CLEATS**  
for men and kids  
Variety of styles  
from top-makers!



Save  
\$20

Save  
\$15

**CONVERSE  
Men's Weapon  
Basketball Shoes for men**

**39<sup>99</sup>**

reg. 59.99

**BROOKS  
Response  
Basketball Shoes for men**

**29<sup>99</sup>**

orig. 44.99

**20% TO 30% OFF**

reg. and orig. prices  
**Entire Stock of  
SWIMWEAR**

for men and women  
The newest styles and  
colors from  
**ROYAL JAVELIN,  
SPEEDO,  
ARENA AND  
HOBIE.**

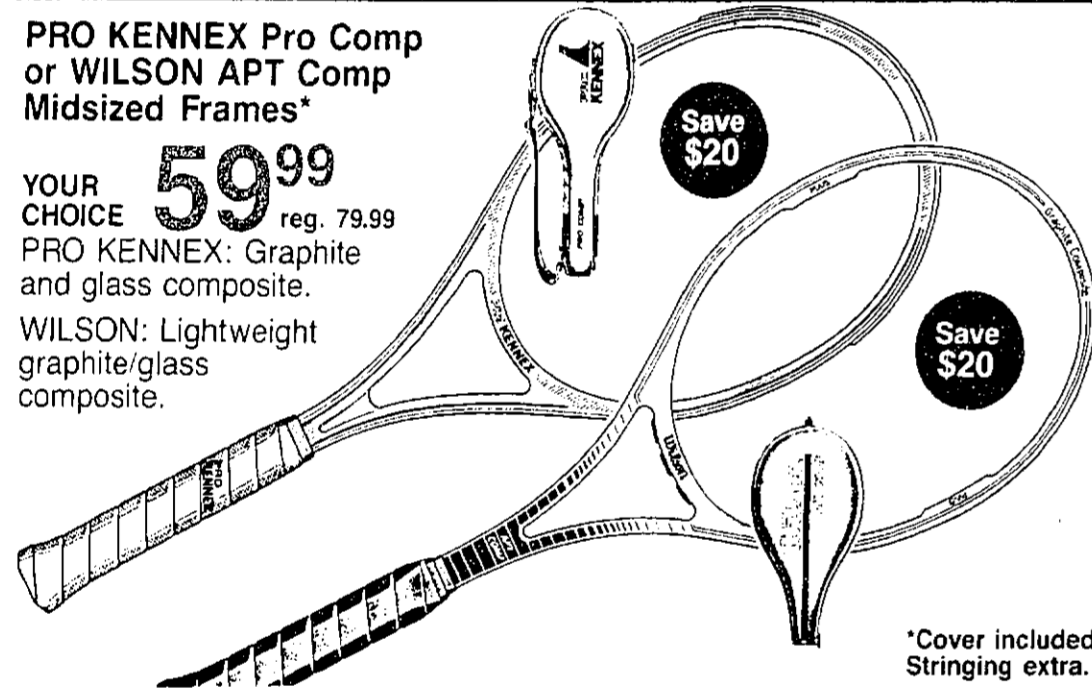


**HERMAN'S**  
WORLD OF SPORTING GOODS

## TERRIFIC TENNIS BUYS!

PRO KENNEX Pro Comp or WILSON APT Comp Midsized Frames\*

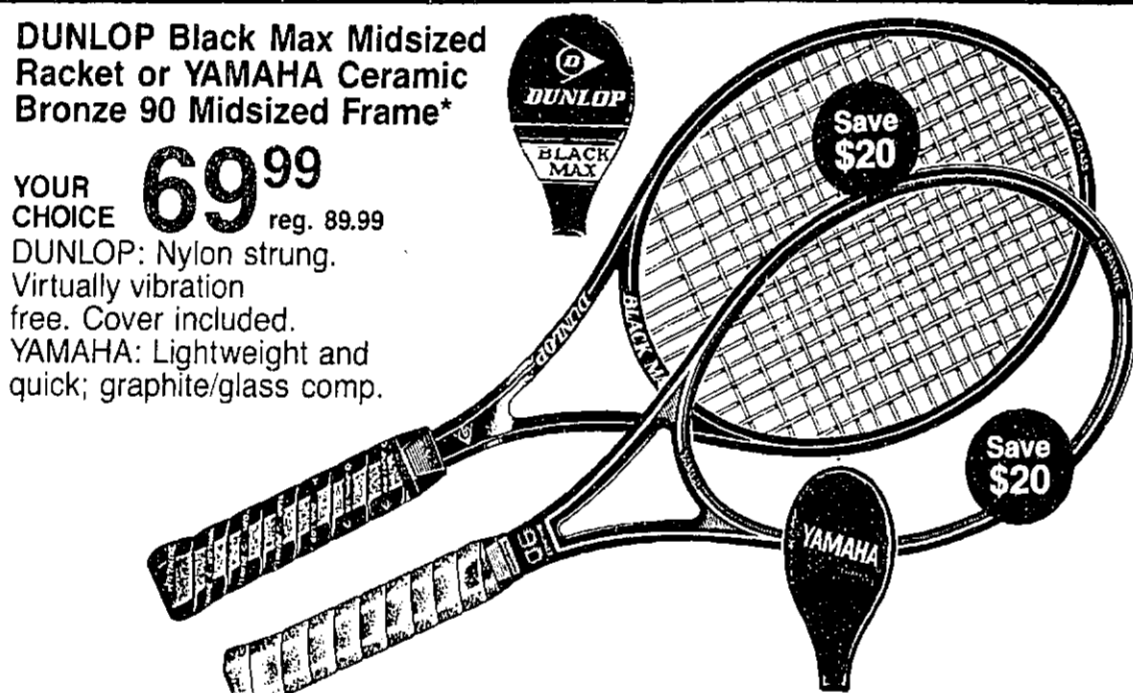
YOUR CHOICE **59<sup>99</sup>** reg. 79.99  
PRO KENNEX: Graphite and glass composite.  
WILSON: Lightweight graphite/glass composite.



\*Cover included. Stringing extra.

DUNLOP Black Max Midsized Racket or YAMAHA Ceramic Bronze 90 Midsized Frame\*

YOUR CHOICE **69<sup>99</sup>** reg. 89.99  
DUNLOP: Nylon strung. Virtually vibration free. Cover included.  
YAMAHA: Lightweight and quick; graphite/glass comp.



PRINCE Spectrum 110 Oversized Ceramic Frame\*  
**139<sup>99</sup>** reg. 159.99  
Graphite/glass and ceramic composite.

PRO KENNEX Silver Ace 90 Midsized Ceramic Frame\*  
**99<sup>99</sup>** reg. 119.99  
Ceramic comp. Strong yet lightweight.

HEAD Comp Tour Midsized Frame\*  
**89<sup>99</sup>** reg. 109.99  
Graphite/glass composite construction.

DUNLOP McEnroe Midsized Racket  
**24<sup>99</sup>** reg. 29.99  
Aluminum. Nylon strung. Great buy!

DUNLOP GLM 1, 2 or 3 junior rackets YOUR CHOICE  
**11<sup>99</sup>** ea. reg. 14.99



WILSON, PENN or DUNLOP Tennis Balls  
**2<sup>09</sup>** reg. 2.69  
Limit 8 cans per customer.



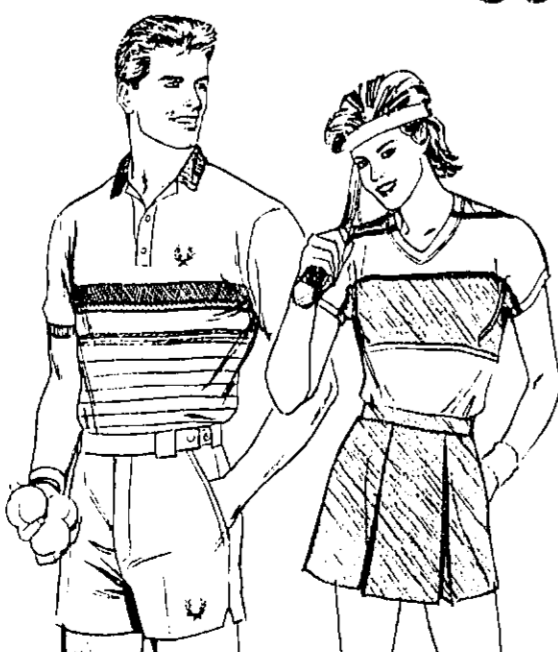
DUNLOP Black Max Cadet Jr. Racket  
Graphite/glass comp. With Cover. Nylon strung.  
**39<sup>99</sup>** reg. 49.99

Selected Tenniswear for men and women

**20% TO 30% OFF** reg. and orig. prices

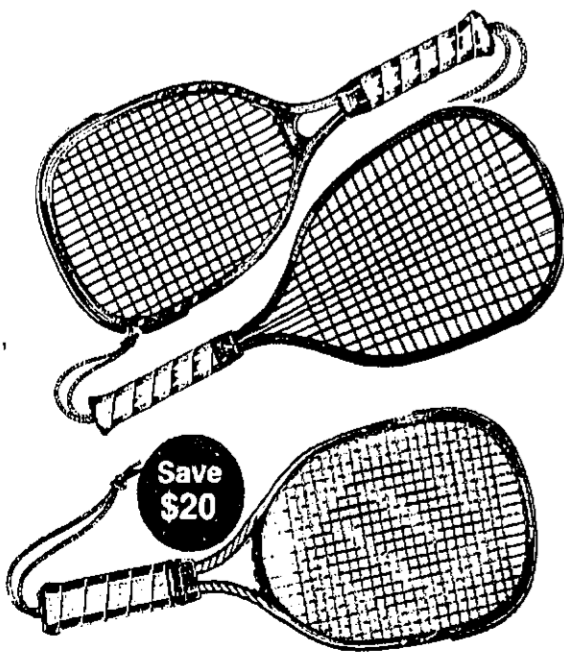
FRED PERRY, ADIDAS, PRINCE, PROFILE and HERMAN'S Separates for men Assorted shirts and shorts.

PROFILE, ADIDAS, LeCOQ SPORTIF, HERMAN'S and more for women! Choose from a great collection of tops, shorts and skirts to mix and match.



**20% OFF** reg. prices  
Our Entire Stock of Racquetball Racquets  
Great selection! Choose from EKTELON, PRO KENNEX, HEAD, DP, WILSON and others!

EKTELON 250G Racquetball Racquet  
Graphite/glass composite. Comes with cover.  
**79<sup>99</sup>** reg. 99.99



## GREAT GOLF SAVINGS!

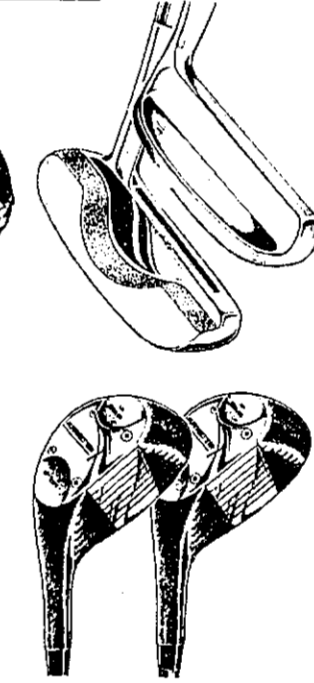
# SUMMER SALE

SPALDING Executive Men's and Ladies' 11-Pc. Pro Golf Set

**279<sup>99</sup>** reg. 299.99  
Plus, get a FREE Executive putter from Spalding and a \$20 gift certificate mailed from Herman's with purchase of complete 11-pc. Executive set!



LYNX Assorted Putters  
**26<sup>99</sup> ea.** reg. 34.99  
Great buy now at \$8 off!



SPALDING Super-Flite Bonus Pack  
**10<sup>99</sup>** reg. 12.99  
Super value!

NORTHWESTERN Gary Player Tour Trac Stainless Drivers  
**39<sup>99</sup>** reg. 59.99  
Assorted lofts.



DUNLOP Blue Max Golf Balls  
**8<sup>99</sup>** reg. 10.99  
Distance, durability.

LYNX Radius 11-Piece Pro Golf Set  
3 radiused sole metal woods; 8 cambered sole cast irons.  
**399<sup>99</sup>** reg. 449.99



RAM Accubar 11-Piece Pro Golf Set  
3 metal woods; 8 cambered sole cast irons.  
**319<sup>99</sup>** reg. 349.99



MIZUNO XR-2 11-Piece Golf Set  
3 laminated woods; 8 investment cast irons.  
**249<sup>99</sup>** reg. 279.99



NORTHWESTERN Weiskopf 360 CS 11-Pc. Golf Set  
3 stainless steel metal woods; 8 cast irons.  
**239<sup>99</sup>** reg. 269.99



NORTHWESTERN LTD Men's or Ladies' Golf Sets  
**149<sup>99</sup>** reg. 169.99  
NORTHWESTERN Tournament 7-Pc. Golf Sets  
reg. 89.99..... **79.99**



SPALDING Super-Flite 11-Pc. Golf Set  
3 laminated woods; 8 investment cast irons.  
**199<sup>99</sup>** reg. 229.99

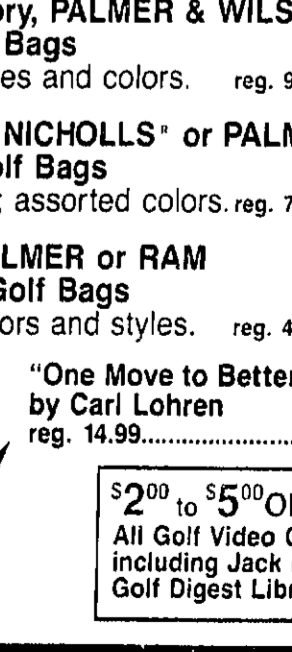
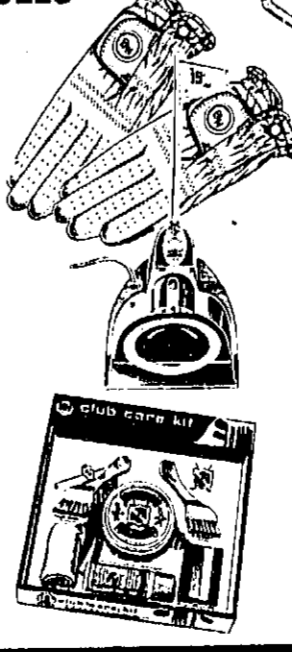


BUTCHART NICHOLLS® Calfskin Gloves  
Assorted colors and styles.  
**5<sup>99</sup>** reg. 7.49

BRANDELL Putting Cup  
**9<sup>99</sup>** reg. 12.99

BRANDELL Cleaning Kit  
**8<sup>99</sup>** reg. 10.99

**5<sup>99</sup>** reg. 10.99



RAM Advisory, PALMER & WILSON Deluxe Golf Bags Assorted styles and colors. reg. 99.99 **79<sup>99</sup>**

BUTCHART NICHOLLS® or PALMER Midsize Golf Bags Shaft savers; assorted colors. reg. 79.99 **59<sup>99</sup>**

MIZUNO, PALMER or RAM Featherlite Golf Bags Variety of colors and styles. reg. 49.99 **39<sup>99</sup>**

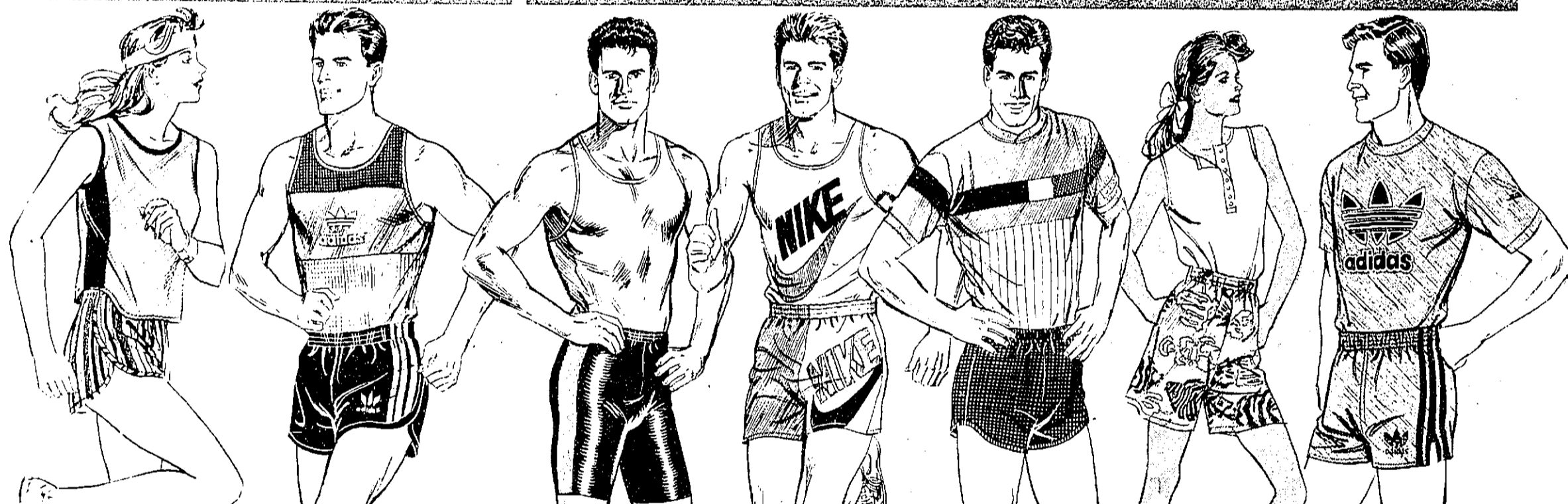
"One Move to Better Golf" Video by Carl Lohren reg. 14.99..... **12.99**

**\$2.00 to \$5.00 OFF** reg. prices  
All Golf Video Cassettes including Jack Nicklaus and Golf Digest Library Series!

# HERMAN'S SPORT FASHION PRICED RIGHT... WORLD OF SPORTING GOODS

## RUNNINGWEAR

## 20% TO 30% OFF ACTIVEWEAR



Entire Stock of Men's and Women's Running Separates

**20% OFF**  
reg. and orig. prices

Choose from such famous name brands as: ADIDAS, NEW BALANCE, MOVING COMFORT, NIKE, HERMAN'S and more. Selection includes a variety of styles and great summer colors in lightweight, cool, easy care fabrics. Don't miss out on these super values!

Special Group! Lycra Shorts for men

**19.99**  
reg. 24.99  
Run, bike, swim or wear them in the gym.

NIKE Men's Action Separates

Shirt **7.99**  
reg. 9.99  
Shorts **14.99**  
orig. 19.99

WILSON Men's Gym Separates

Shirt **9.99**  
orig. 14.99  
Shorts **10.99**  
orig. 15.99

HERMAN'S Label Women's Activewear

Tops; Floral Shorts **10.39**  
reg. 12.99  
Solid Shorts **7.99**  
reg. 9.99

ADIDAS Men's Gymwear Separates

Shirt **8.79**  
reg. 10.99  
Shorts **10.99**  
orig. 14.99

## HOBBIE & REEBOK

## SAVINGS FOR KIDS

## SPORTS APPAREL

HOBBIE Women's Activewear  
Crop top or oversized t-shirts with distinctive Hobbie prints. Pull-on shorts. T-Shirts or Shorts

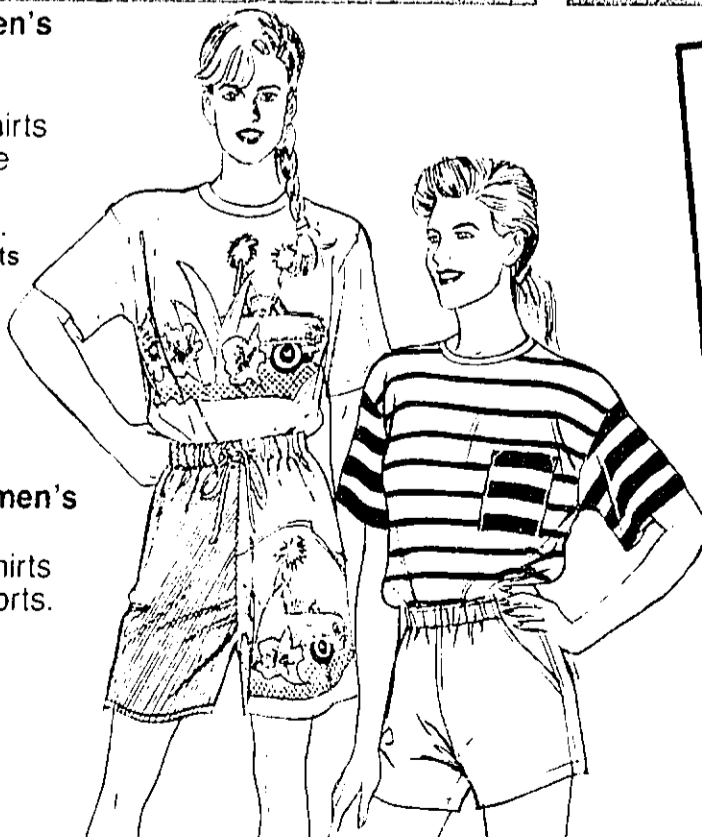
**15.99**  
reg. 19.99  
Crop Tops

**13.59**  
reg. 16.99

REEBOK Women's Activewear  
100% cotton shirts and pull-on shorts. Shirts

**19.99**  
reg. 24.99  
Shorts

**14.39**  
reg. 17.99



**20% to 40% OFF** reg. prices  
Children's Selected Warmup Suits

**20% to 30% OFF** reg. prices  
Children's Selected Action Separates

**20% to 30% OFF** reg. prices  
Children's Selected Fleece Separates

**20% OFF** reg. prices  
Children's Selected Gym Separates

**20% to 30% OFF** reg. prices  
Children's Selected Swimwear



25% OFF BIKE Men's Keyhole Mesh Schimmel Shirts  
Cool and comfortable. **7.49**  
reg. 9.99

20% OFF BIKE Men's Nylon Stretch Coaches Shorts  
reg. 15.99..... **12.79**

25% OFF SPANJIAN Men's Halfback Shorts  
reg. 13.99..... **10.49**

**20% OFF** reg. and orig. prices  
All Major League Baseball Clothing  
Starter jackets not included.

20% OFF Baseball Sanitary Socks  
Adult 3-pr. Pack, reg. 5.99..... **4.79**  
Youth 3-pr. Pack, reg. 4.99..... **3.99**

# STOREWIDE SAVINGS!

# SUMMER SALE

## SWEATS

HERMAN'S Ultra Sweats II for men  
**20% OFF** reg. prices  
Comfortable, and more durable fabric.



HERMAN'S Active Sweats for women  
**30% OFF** reg. and orig. prices  
Assorted tops and pants to mix and match.



## WARMUPS

Entire Stock of Warmup Suits for men and women

**20% to 40% OFF** reg. and orig. prices  
Choose from a great collection of styles and colors from makers like: NIKE, ADIDAS, PUMA and PROFILE!



## BASKETBALL

PORTER Deluxe Fiberglass Backboard  
Full size 54"x39" board. Includes goal and net. **99.99**  
reg. 124.99



SPALDING Super-Flite Basketball  
**24.99**  
reg. 29.99

SPALDING Larry Bird Basketball  
**11.99**  
after \$2.00 mailed rebate

DP HR2000 Dual Piston Rower  
**119.99**  
reg. 149.99  
Adjustable hydraulic cylinders.

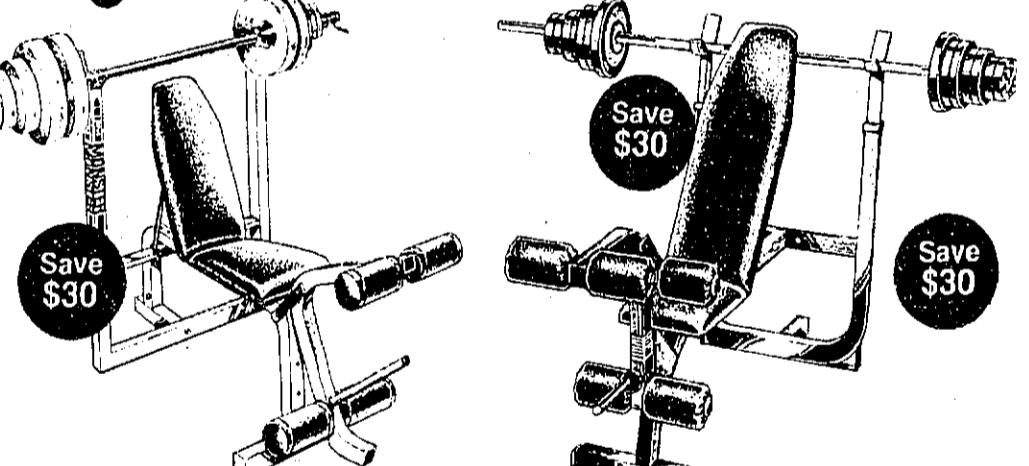
EVERLAST 80 lb. Heavy Bag  
**59.99**  
reg. 79.99  
Sturdy and durable for tough punches and kicks!

JANE FONDA Aerobic Exercise Mat  
**24.99**  
reg. 29.99



## EXERCISE SAVINGS!

MARCY Easy Rider Recumbent Exercise Bike  
**199.99**  
reg. 249.99  
Provides a more efficient and comfortable workout.



MARCY Monster IPM Weight Bench  
With 2-way leg lift. **109.99**  
reg. 139.99

112 lb. Vinyl Weight Set  
reg. 32.99..... **27.99**

EXCEL Brutus I Weight Bench  
Leg lift; 4-position incline. **169.99**  
reg. 199.99

MARCY Monster 110 lb. Rubberized Weight Set  
reg. 119.99..... **89.99**

160 lb. Rubberized Weight Set  
reg. 169.99..... **129.99**

PRECOR 612 Precision Rowing Machine  
reg. 279.99..... **229.99**  
Silent ETA cylinders.

20% OFF reg. prices  
Entire Stock of Dumbbells, Wrist and Ankle Weights, Heavy Hands Handles and Weights

MARCY Leather Weightlifting Gloves  
reg. 12.99

RICHARD SIMMONS Stomach Formula Exercise Tape  
**17.99**  
orig. 29.99

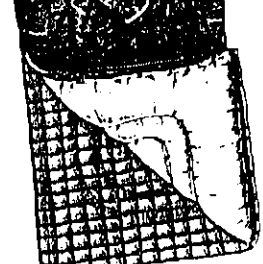
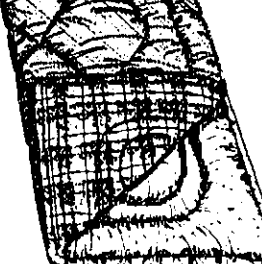
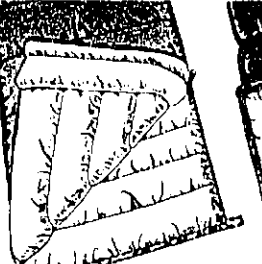
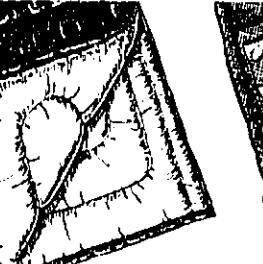
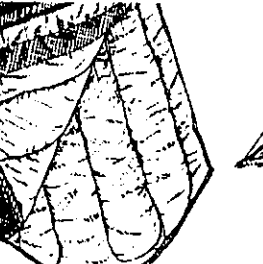


**WORLD OF SPORTING GOODS**


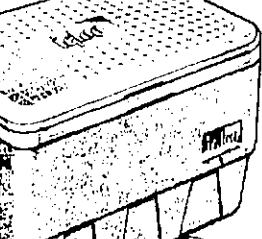
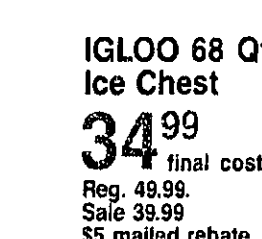

**\$20 TO \$100 OFF TENTS!**

 <p><b>WENZEL 9'x12' Sequoia Cabin Dome Tent</b> 159.99 reg. 259.99 Attached awning. 10'x14' Cabin Dome reg. 289.99..... 189.99</p>	 <p><b>HIGH ADVENTURE 10'x12' Family Dome Tent</b> 99.99 reg. 149.99 Flow through ventilation; hooded door and window.</p>	 <p><b>HIGH ADVENTURE 12'x12' Family Screenhouse</b> 49.99 reg. 69.99 Rip stop polyethylene roof. Fine mesh screening.</p>	 <p><b>HIGH ADVENTURE Deluxe Mountain Dome</b> 49.99 reg. 79.99 Sleeps 3 in comfort. 8'x7'; 52" center height. Save \$30!</p>
 <p><b>EUREKA 2-Person Timberline Tent</b> 79.99 reg. 99.99 Free standing "A" frame. Shock corded poles.</p>	 <p><b>4-Person Timberline</b> reg. 139.99..... 109.99</p>	 <p><b>WENZEL 8'x10' Twin Falls Tent</b> 79.99 reg. 99.99 Lightweight yet spacious. Screened window and door.</p>	 <p><b>WENZEL 9'x15' Summer Breeze</b> 129.99 reg. 149.99 Combination tent and screenhouse.</p>

**SLEEPING BAG SALE**

 <p><b>COLEMAN Camper 3 lb. Sleeping Bag</b> 17.99 final cost Sale 22.99, \$5 mailed rebate.</p>	 <p><b>COLEMAN Wilderness 4 lb. Sleeping Bag</b> 26.99 final cost Sale 29.99, \$3 mailed rebate.</p>	 <p><b>WENZEL Cascade 3 lb. Sleeping Bag</b> 39.99 reg. 49.99 Sierra Mummy Bag reg. 59.99..... 49.99</p>	 <p><b>COLEMAN Alpine 3 1/2 lb. Sleeping Bag</b> 49.99 final cost Sale 52.99, \$3 mailed rebate.</p>	 <p><b>SLUMBER JACK 3 1/2 lb. Yukon Mummy Bag</b> 64.99 reg. 79.99 Filled with Hollofil II®.</p>
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**COOLERS & JUGS**

 <p><b>IGLOO 36 Qt. Ice Chest</b> 13.99 final cost Reg. 19.99, Sale 16.99, \$3 mailed rebate.</p>	 <p><b>IGLOO 68 Qt. Ice Chest</b> 34.99 final cost Reg. 49.99, Sale 39.99, \$5 mailed rebate.</p>	 <p><b>IGLOO 16 Qt. Playmate Cooler</b> 9.99 final cost Reg. 17.99, Sale 13.99, \$4 mailed rebate.</p>	 <p><b>Lil' Playmate Cooler</b> 6.99 after \$3 mailed rebate</p>
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**20% OFF**

reg. prices  
Our Entire Stock of Binoculars

**20% OFF**

reg. prices  
Our Entire Stock of VICTORINOX Swiss Army Knives

**MAG INSTRUMENT**

Mini-Mag Combo Pack  
14.99 reg. 17.99

**BACKPACKS**

 <p><b>HIGH ADVENTURE Tour Pack Convertible.</b> 39.99 reg. 49.99</p>	 <p><b>HERMAN'S Cordura Flight Pack Attache</b> 24.99 reg. 29.99</p>	 <p><b>HERMAN'S Experience Day Pack Zippered pocket.</b> 14.99 reg. 19.99</p>
 <p><b>JANSPORT Olympic Frame Pack Anodized aluminum frame.</b> 64.99 reg. 79.99</p>	 <p><b>JANSPORT Great Escape Travel Pack Easily converts to carry-on luggage.</b> 79.99 reg. 99.99</p>	

**OUTDOOR VALUES!**

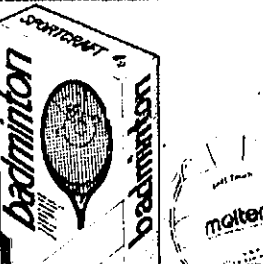

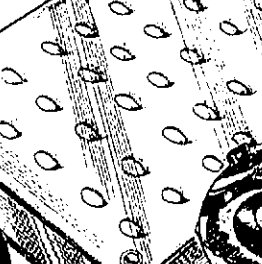
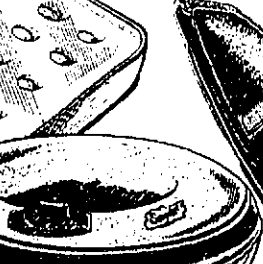


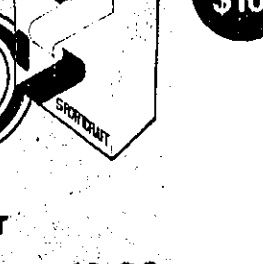



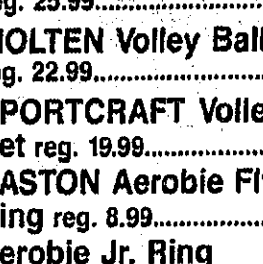
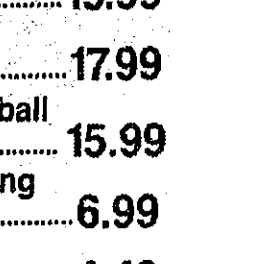
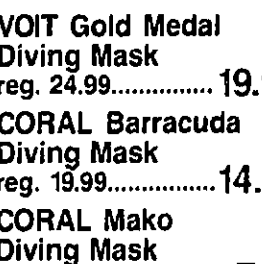
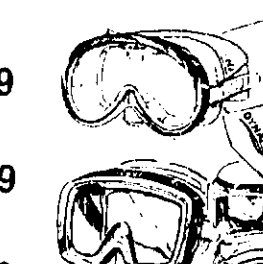
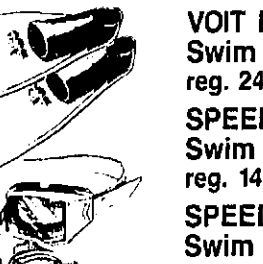
**SUMMER SALE**

 <p><b>SHIMANO BKM100 Baitcast Reel</b> 49.99 reg. 59.99 Exclusive Bio Grip® design. Now save \$10!</p>	 <p><b>DAIWA RG Series Spinning Reels</b> 29.99 reg. 39.99 Multi-disc drag; high speed retrieve.</p>	 <p><b>ZEBCO Quantum Spinning Reels</b> 24.99 reg. 31.99 Magnum drag; adjustable spool tension.</p>	 <p><b>DAIWA BG Series Spinning Reels</b> 49.99 reg. 59.99 Ball bearing; high speed retrieve.</p>	 <p><b>DAIWA Strike Gold Series Reels</b> 24.99 reg. 34.99 Autocast control; graphite components.</p>
 <p><b>DAIWA PR10G Baitcast Combo</b> 69.99 reg. 89.99 Procaster Magforce reel with matching rod.</p>	 <p><b>DAIWA Minispin Compact Combo</b> 31.99 reg. 41.99 Smaller-than-ultra-light rod and reel; unique-travel pack.</p>	 <p><b>DAIWA Apollo Spinning Combo</b> 24.99 reg. 34.99 Model AG1350 graphite reel and matching rod.</p>	 <p><b>JOHNSON Century Spincast Combo</b> 19.99 reg. 27.99 Tangle-free reel with matching fiberglass rod.</p>	 <p><b>ZEBCO 4415 Spinning Combo</b> 16.99 reg. 24.99 Lancer reel with matching spinning rod.</p>

**ENTIRE STOCK OF BROWNING, DAIWA AND FENWICK FISHING RODS**  
20% TO 30% OFF reg. and orig. prices  
Choose from a variety of models, lengths and actions.

FENWICK 1060 Tackle Box reg. 12.99.....	9.99
PLANO 6303 Tackle Box reg. 14.99.....	11.99
PLANO 707 Tackle Box reg. 19.99.....	11.99
DUPONT Prime Line reg. 8.99 to 10.99.....	6.99 to 8.99
BERKLEY Tri-Max Line reg. 9.99 to 10.99.....	7.99 to 8.99

**OUTDOOR GAMES WATER SPORTS SAVINGS**

 <p><b>WEATHERITE Full-Size Air Bed</b> 29.99 reg. 39.99</p>	 <p><b>SEVYLOR River Tube</b> 7.99 reg. 9.99</p>	 <p><b>O'BRIEN Tracer Knee Board</b> 64.99 reg. 79.99</p>	 <p><b>SEVYLOR Ski Bob with padded seats</b> 49.99 reg. 59.99</p>	 <p><b>SEVYLOR 4-person Sea Cruiser Inflatable Boat</b> 36.99 final cost Reg. 59.99 Sale 39.99 Less \$3 mailed rebate. 5-person Sea Cruiser Reg. 99.99 Sale 79.99 \$5 mailed rebate..... 74.99</p>
 <p><b>SPORTCRAFT Master Badminton Set</b> reg. 25.99..... 19.99</p>	 <p><b>MOLTEN Volley Ball Set</b> reg. 22.99..... 17.99</p>	 <p><b>SPORTCRAFT Volleyball</b> Set reg. 19.99..... 15.99</p>	 <p><b>EASTON Aerobie Flying Ring</b> reg. 8.99..... 6.99</p>	 <p><b>Aerobie Jr. Ring</b> reg. 5.99..... 4.49</p>
 <p><b>VOIT Gold Medal Diving Mask</b> reg. 24.99..... 19.99</p>	 <p><b>CORAL Barracuda Diving Mask</b> reg. 19.99..... 14.99</p>	 <p><b>CORAL Mako Diving Mask</b> reg. 9.99..... 7.99</p>	 <p><b>VOIT Dynaflex Swim Fins</b> reg. 24.99..... 17.99</p>	 <p><b>SPEEDO Futura Swim Goggles</b> reg. 14.99..... 9.99</p>



**Herman's**  
WORLD OF SPORTING GOODS

# SUMMER SALE

## TENNIS



**TRETORN Lite**  
for women  
**19<sup>99</sup>**  
reg. 24.99  
Cool, lightweight  
canvas uppers.

**NIKE Men's**  
**LTS 7100**  
**29<sup>99</sup>**  
reg. 36.99  
Durable mesh and  
leather uppers.

**REEBOK**  
**Newport Classic**  
**34<sup>99</sup>**  
reg. 39.99  
Men's & women's;  
leather uppers.

**HEAD Edge**  
for men  
**34<sup>99</sup>**  
reg. 39.99  
All leather uppers;  
hobnail sole.

**ADIDAS Men's**  
**Continental**  
**37<sup>99</sup>**  
reg. 44.99  
Durable outsole;  
leather uppers.

**CONVERSE Men's**  
**GSV France**  
**39<sup>99</sup>**  
reg. 48.99  
Great comfort  
and support.

## BASKETBALL



**PONY**  
**Strategy Plus**  
for men  
**32<sup>99</sup>**  
reg. 39.99  
¾ height all-  
leather uppers.

**CONVERSE Cons**  
**High Tops**  
for men  
**44<sup>99</sup>**  
reg. 49.99  
Supportive  
leather uppers.

**ADIDAS**  
**Rivalry Hi**  
for men  
**49<sup>99</sup>**  
reg. 59.99  
Comfortable  
leather uppers.

**NIKE Men's**  
**Air Pro**  
**High Tops**  
**54<sup>99</sup>**  
reg. 64.99  
Great support;  
air® insole.

**CONVERSE**  
**RS II**  
for men & women  
**19<sup>99</sup>**  
reg. 24.99  
Lightweight uppers;  
durable sole.

**ADIDAS**  
**Commodore**  
for men  
**34<sup>99</sup>**  
reg. 39.99  
All surface  
training shoe.

**NIKE**  
**Pegasus Plus**  
for men & women  
**34<sup>99</sup>**  
reg. 49.99  
Nike Air® sole  
for cushioning.

## FITNESS



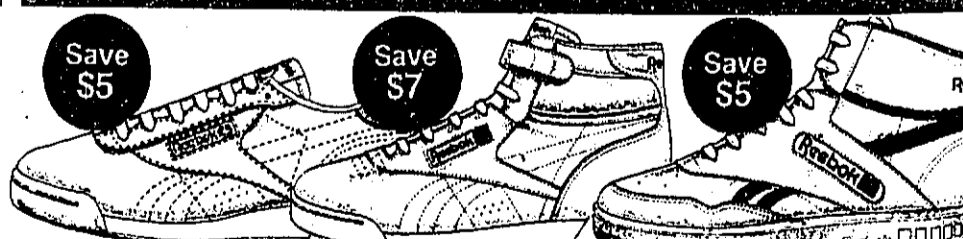
**AVIA**  
**440 Classic**  
for women  
**36<sup>99</sup>**  
reg. 41.99  
Cantilever sole;  
leather uppers.

**AVIA**  
**460**  
for women  
**39<sup>99</sup>**  
reg. 46.99  
Soft, supple  
leather uppers.

**REEBOK Men's**  
**Ex-O-Fit**  
**Low Tops**  
**37<sup>99</sup>**  
reg. 44.99  
Leather uppers;  
durable sole.

**REEBOK**  
**Workout Mid**  
for men  
**39<sup>99</sup>**  
reg. 54.99  
Side straps  
for support.

## KIDS



**REEBOK Jr.**  
**Freestyle Low**  
**Fitness Shoes**  
**24<sup>99</sup>**  
reg. 29.99  
Leather uppers;  
padded for comfort.

**REEBOK Jr.**  
**Freestyle High**  
**Fitness Shoes**  
**27<sup>99</sup>**  
reg. 34.99  
Soft, supple  
leather uppers.

**REEBOK**  
**4600 Jr.**  
**Basketball Shoes**  
**34<sup>99</sup>**  
reg. 39.99  
Supportive leather  
high tops.

- **BIRMINGHAM:** 13 Mile & Southfield Rds.
- **TROY:** 268 John R. Road
- **SOUTHFIELD:** Northland Shopping Center
- **HARPER WOODS:** Eastland Center

- **STERLING HEIGHTS:** Lakeside Mall
- **TOLEDO OHIO:** Talmadge Plaza
- **FLINT:** Genesee Valley Mall
- **DEARBORN:** Fairlane Town Center

- **NOVI:** Twelve Oaks Mall
- **LANSING:** Lansing Mall
- **ANN ARBOR:** Briarwood Mall
- **WESTLAND:** Westland Shopping Center
- **SOUTHGATE:** Dix Toledo Road

**NOTE:** All items may not be available at all stores. Savings reflect reductions off regular and/or original prices. Intermediate markdowns may have been taken.

I-275 at 8 Mile Road • (313) 349-4000 • JULY 1987

# INN & ABOUT

A Novi Hilton Publication

## SUMMER FUN



*Ediner, Twelve Oaks Mall*

### SUMMER OF \$59.00

Reminiscent of the "Summer of '59" the Novi Hilton is offering a \$59 nightly rate through September 7 for guests whose stay includes Saturday night.

Reservations may be made any time up to two days in advance of arrival for a stay of as many as ten nights.

The special reduced rate applies for either single or double occupancy and includes Continental breakfast. As always, children stay free in the same room with their parents.

"This is the value of the season for vacationers or those visiting friends or relatives in the metropolitan Detroit area," says Gary Seibert, General Manager at the Novi Hilton. "It's also a perfect opportunity for a wonderful weekend escape. Our "Summer of '59" is another way of thanking our customers for their business."

Hilton's "Million Dollar A Day Thank You," a four-month program of instant travel awards and discounts provided to every guest, every day, was a successful prelude to the company's special summer rate program.

Rooms at the "Summer of '59" rate may be booked through the Hilton's reservation office, travel agents or

Hilton's Vacation Hotline, 1-800-HILTONS. The special \$59 rate is available at Hiltons across the United States on a limited basis, so early booking is advised. Rates may be slightly higher at resorts and in certain other cities. ■

### GOURMET PICNIC IDEAS

Summer is that favorite time of year to pack a gourmet picnic basket for some "fun in the sun" at local beaches, parks or outdoor concerts.

Novi Hilton's Chef Wilson and the Crystal Swan's Manager, Aliece Younie, have teamed up to offer ingredients needed to ensure your romantic picnic for two. Select a bottle of Champagne Chardonnay complimented with Iced Blueberry Soup Grand Marinier. For an elegant main course serve Chilled Lobster Salad and Cold Glazed Duckling. Strawberries Amaretto are the perfect ending to this romantic affair . . . or is it the beginning?



Don't forget to include a checkered table cloth plus linens, silver wine bucket, china, fresh flowers and candles for a romantic ambiance.

Recipes are available by writing the Novi Hilton, attention: Aliece Younie, 21111 Haggerty Road, Novi, Michigan 48050. ■

## SERVICE: THE SECRET TO MEETING SUCCESS



Better known as the Convention Center Manager, Vince Blasky's job is to make certain meetings at the Novi Hilton run smoothly.

Blasky takes his in-house hotel expertise and shares it with meeting planners, working with them in the preliminary stages and throughout their stay at the hotel. His interpersonal skills allow him to extract from planners every organizational skill that helps to give emotional support and reassurance that everything is under control.

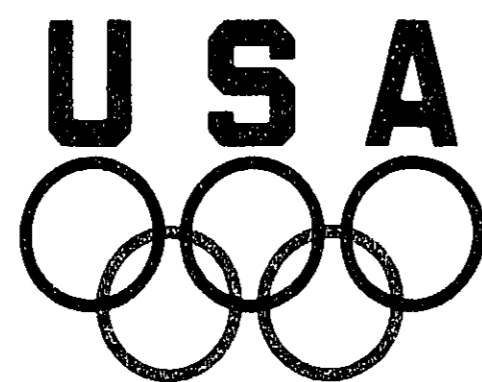
For planners, a positive relationship with Blasky translates to a good relationship with the hotel and, consequently, a successful meeting. Blasky's daily responsibilities include coordination with all hotel departments regarding the specifics of each meeting. Communication is of utmost importance with the meeting planner to assist with audio-visual needs, set ups, etc.

Blasky also handles last minute changes which are inevitable, assuring the situation will be handled promptly.

The meeting planner or host of the function is greeted each morning by Blasky to be sure everything is satisfactory.

The rewards come later for Blasky when the group leaves the hotel happy and rebooks their meeting for the following year. ■

## HHonors



HHONORS is a new level of hospitality which has just been added to Hilton.

Every time you stay at participating Hiltons, you'll be honored with extra courtesies and points that count toward exciting travel awards.

Moreover, as the official sponsor of the 1988 U.S. Olympic Team, Hilton will honor U.S. athletes with a contribution to the Olympic Team each time a guest stays at the hotel.

HHONORS membership card applications are available at the front desk of the Novi Hilton or any other participating Hilton. You'll receive 10 points for every dollar spent including restaurant, laundry, phone charges, etc., and will become eligible for a full spectrum of generous gifts.

Besides Hilton Hotel Awards, you can claim awards from our travel partners; United Airlines, TWA, Northwest, Hertz and Cunard.

You may also redeem HHONORS points for United Mileage Plus or TWA Frequent Flight Bonus Miles.

Stay at a Hilton and help U.S. Athletes fulfill their Olympic dreams. ■

## PRIORITY ONE

"Improving guest relations and increasing the level of satisfaction guests feel is a primary goal embedded in the minds of all Novi Hilton employees," reports Jane Black, Personnel.

"PRIORITY ONE, a 10 hour Hilton training program, teaches employees how to better communicate with guests. Developing a good understanding of guest expectations and improving communication skills is what service is all about," says Black.

Employees are given hotel related situations and then discuss in groups, how they would handle guest requests and complaints. Role playing and interaction between employees from different departments provide an opportunity to express ways to anticipate problems and understand guest feelings.

The essence of the program is for employees to recognize guest expectations of prompt service, helpfulness, courtesy, quality and correct information. The Novi Hilton employee is responsible for providing this service because the guest is considered PRIORITY ONE. ■

## MEETING PLANNERS QUESTIONNAIRE

To better service the needs of meeting planners, the Novi Hilton has implemented a questionnaire encouraging feedback about the service and accommodations provided by the Hilton staff for meetings and conventions.

"Our ambition is to continually offer the finest convention and meeting facilities in the Metro Detroit," says General Manager, Gary Seibert.

"This direct and objective feedback following a meeting at the Novi Hilton is helpful in maintaining our high standards which are expected from our clients," comments Seibert.

The feedback and comments are reviewed by all departments and corrective action is taken when needed. On the other hand, compliments received are passed on to employees to continually stress the importance of good customer service. ■

## MAKE IT A CELEBRATION



Whether it's for a wedding night, anniversary, birthday or a unique gift idea, stay at the Novi Hilton and make it an unforgettable occasion.

For just \$98.00 per couple enjoy the luxury of overnight accommodations in a plush guestroom complimented with a chilled bottle of champagne to toast the special day.

A lovely tray garnished with hand-dipped chocolate with amaretto strawberries await you at bedside.

The next morning select either a leisurely breakfast served in bed or scrumptious brunch in the Orchard Cafe.

To avoid the hassle and expense of long term airport parking, newlyweds, en route for their honeymoon the next morning, can be taken to the airport in the Novi Hilton limousine for \$45.00. What a perfect way to end a special night. Advance reservations are required. ■

## HERTZ RENT A CAR

Now available at the Novi Hilton is Hertz for the ease and convenience of car rentals.

Hotel guests may pick up or drop off rented Hertz cars at the Novi Hilton 8 a.m. - 8 p.m., Monday through Sunday.

Special rates are always available. For more information, please call the hotel gift shop at 349-8830! ■

## DON'T TURN YOUR TAIL UP TO THE SEAFOOD BUFFET



Seafood lovers come aboard and indulge in a dining experience.

A lavish Seafood Buffet is offered each Friday from 6 p.m. to 10 p.m. in the Orchard Cafe at just \$21.95 for adults and \$14.95 for children.

Enjoy all the seafood you can eat and more. Whole Maine lobster, fresh shrimp, oysters on the half shell, smoked fish and cajun specials await you.

For land lubbers, the buffet features a steamship round of beef, pastas and BBQ chicken or ribs. Don't miss the delicious hot breads, salads and the extraordinary dessert table.

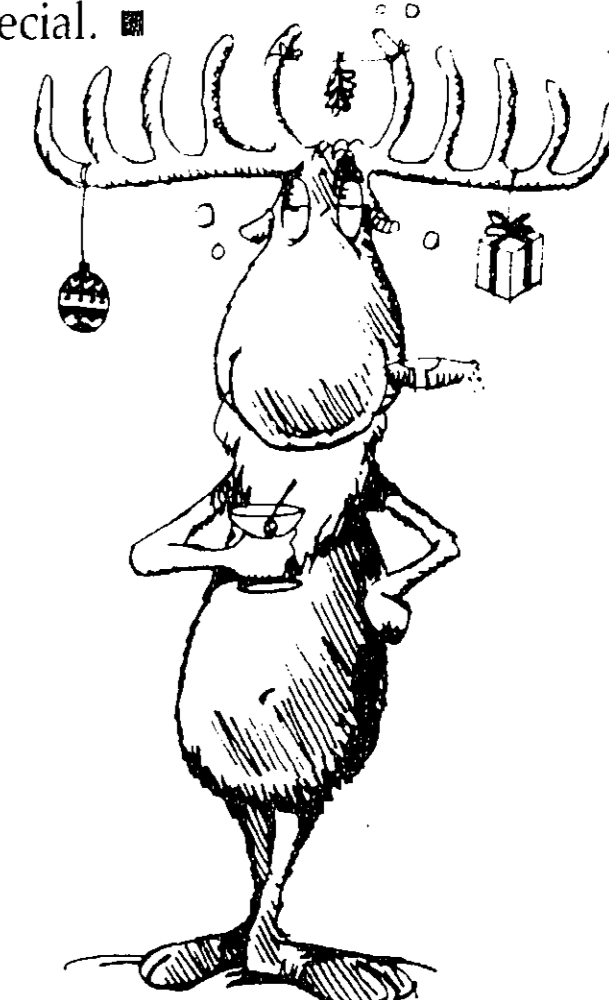
The atmosphere is charming with a strolling violinist, dimmed lighting and nautical touches.

Reservations are recommended. Call 349-4000, extension 1080. Ask about our Friday Feast weekend overnight package. ■

## CHRISTMAS IN JULY??

Wouldn't it be nice if Christmas came twice a year? It does at the Novi Hilton. Whisper's Lounge is planning a spectacular Christmas party Saturday, July 25th, just 6 months prior to the true holiday. Come join us and get into the Christmas spirit early!

Who knows, you may find yourself under the mistletoe with someone special. ■



## IT'S BOGGLING!!

How many pounds of wash does the Novi Hilton do on an average per month? ■

spunod 000'08

## ON THE MOVE AGAIN

The Novi Hilton and several area businesses have joined together to participate in AMERICA ON THE MOVE, a national network designed to meet the needs of the relocating public moving to the Metropolitan Detroit area.

Together these partners offer "one-stop relocation shopping" for transferees at no cost to the family or corporation. This includes qualified professional service and products with special amenities to make the move easier.

The Hilton offers long staying guests special reduced rates and an upgraded guestroom to suit the needs of the extended stay. A custom relocation guide is available to answer the many questions that confront transferees such as; housing, day care centers, banking, insurance, etc.

Lisa Elian, Hilton's Assistant Director of Sales, heads the local group.

(Continued on back page)

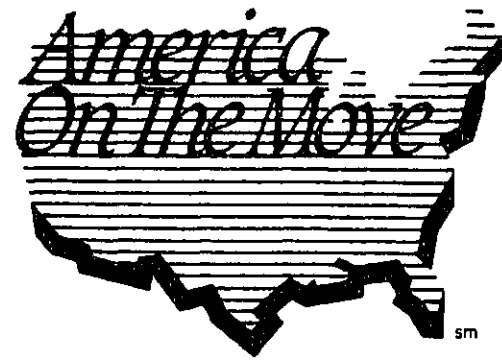
**On The Move Again (cont.)**

"Our objective with AMERICA ON THE MOVE, is to give direction and service through our various members to help newcomers get settled as smoothly as possible."

Among the local groups are: Cummings and Associates Insurance Company, Providence Hospital, Beznos Company Apartment Rental, McDonald Rentals and National Bank of Detroit.

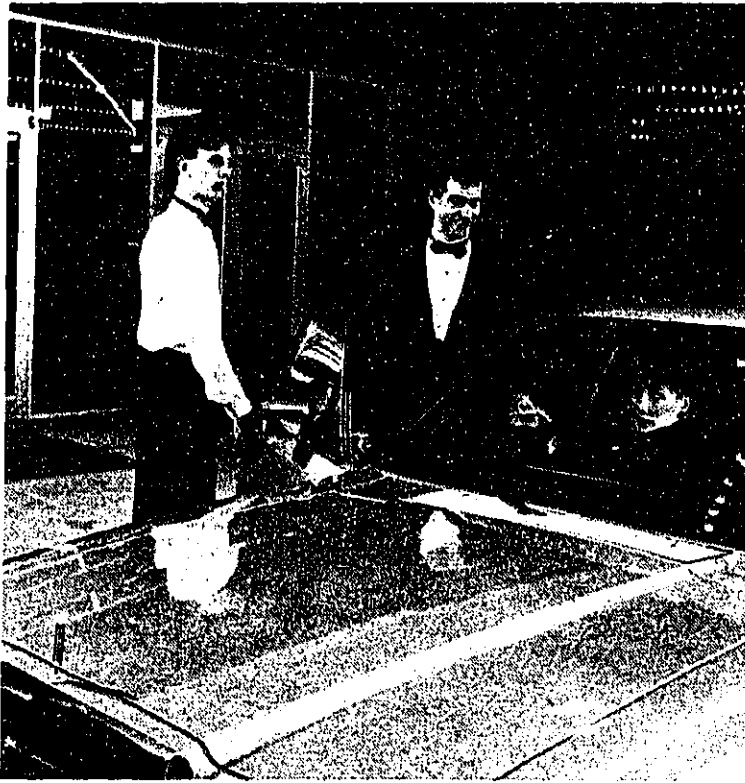
The national sponsors with Hilton Hotels Corporation include; Eastern Airlines, USA Today, IDS Financial Services, ADT Security Systems and Ryder Truck Rental.

Similar local business networks have formed all over the country. For additional information contact Lisa Elian at 349-4000, extension 1041, or direct with AMERICA ON THE MOVE by calling toll-free 1-800-835-MOVE. ■



A National Relocation Referral Network

**FIRST IMPRESSIONS**



Bellman Jim Paris

A guest's first impression is sometimes made the minute they walk into a hotel.

A welcome greeting at the door and assistance with one's luggage are just a few of the bellmen's responsibilities.

The bellmen at the Novi Hilton offer a full line of guest services which include: assistance with airport transportation, limousine service for VIP's, suggestions for sightseeing in the area, new housing and relocation information, complimentary valet parking and hotel tours.

The guest service desk, located in the lobby, is staffed around the clock. Continually updated on community attractions as well as hotel happenings, the bell staff serves as an information center.

Personal service and attention given to a guest's needs makes the impressionable difference! ■

■ Call us when planning your next meeting or catering function. ■

	Phone: (313) 349-4000	Extension
Debbie Marshall, Director of Sales .....		1045
Lisa Elian, Assistant Director of Sales .....		1041
Cathy Shaw, Sales Manager .....		1035
Terry McBride, Convention Sales Manager .....		1040
Bill Fenech, Weekend Sales Manager .....		1132
Vince Blasky, Convention Services Manager .....		1131
Karin Hodgdon, Director of Catering .....		1038
Corinne Sorge, Catering Manager .....		1039
Mary Kendzicky, Rooms Division Manager .....		1044
Terry Coffman, Director of Guest Services .....		54

Novi Hilton  
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Novi, Michigan 48050

ADDRESS CORRECTION  
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