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THURSDAY
January 3, 1991

Volume 35
Number 71
Four Sections
30 Pages plus Supplements

the NOVI NEWS

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Gas leak ignites into 30-foot fire

Fire injures six, service shut off to area residents

By CRISTINA FERRIER
Staff Writer

At least six Consumer's Power workers suffered minor injuries Wednesday when a gas leak turned into a 30-foot blaze on Grand River Avenue.

The fire resulted in the shut-off of gas service to 650 Novi homes and businesses, many of which remained off throughout the night, as temperatures dropped below zero. Service was still being restored Thursday morning. The blaze also tied up traffic on I-96, Grand River and Twelve Mile during the Wednesday rush hour.

The fire ignited at approximately 5:15 p.m. when the gas became ignited by an unknown cause, said Consumer's Power Community Service Manager Tom Rugh.

Rugh said the incident began Wednesday afternoon when a contractor was installing a water main under Grand River.

Eye-witnesses discuss gas leak, fire, cold weather

By SCOTT DANIEL AND JAN JEFFRES
Staff Writer

Ken Valentine, owner of VIP Tire Store was watching nervously from his shop window when a ruptured gas line exploded across the street and shook his building.

"It was a big boom. Everything went up in flames. It was pretty nasty," Valentine said.

"It blew up while they were working. I saw somebody catch on fire."

The incident occurred just east of Jimmy's Furniture on Grand River Avenue between Wixom and Beck roads.

Valentine said he saw the vapors rise when the gas line was pierced by a drill at between 3 p.m. and 3:30 p.m. About half an hour later, he said, Consumer Power workers arrived on the scene.

From VIP's showroom window, Valentine said he was watching the workers' attempt to repair the puncture when he heard a loud boom and his building shook.

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A 30-foot tall ball of flame rises from the gas main rupture which ignited Wednesday evening on Grand River between Beck and Wixom roads

Photo by HAL GOULD

Recent SEMCOG study finds Novi development continuing

By SCOTT DANIEL
Staff Writer

A recently released study of residential building permits shows that Novi is among the fastest developing communities in the area.

The study was conducted by the Southeast Michigan Council of Governments (SEMCOG). The

council is comprised of seven nearby counties: Wayne, Oakland, Macomb, Livingston, Monroe, Washtenaw and St. Clair.

Edward Limoges, a coordinator of planning analysis for SEMCOG's data center, said Novi is one of six towns that together account

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Tax increases may be small

By SCOTT DANIEL
Staff Writer

Tax increases in Novi could be a little smaller this year.

Preliminary information from Oakland County indicates that tax increases in residential, industrial, commercial and agricultural areas in the city could be smaller this year.

Each year, Oakland County releases figures for each of its municipalities suggesting what final assessments for each of the four categories should be, on average. The county is responsible for reporting those figures to the state by Dec. 31 each year for the following year's assessments.

According to Don Bailey, Oakland County equalization division manager, the figures, which are called "factors," are in for Novi for 1991 assessments. The factors show a decline from 1990 figures.

The county said residential assessments in Novi should be escalated by 4 percent this year.

In 1990, Oakland County also recommended a 4 percent increase in the assessment on average.

But, according to City Assessor James Klausmeyer, Novi actually raised residential assessments 6.7 percent, on average, in 1990.

In categories such as residential, Klausmeyer said, actual individual assessments vary from neighborhood to neighborhood in the city because of the value of the property.

Oakland County gave factors of 3 percent for commercial and 2 percent for industrial areas in Novi for 1991. This compares to 6 percent factors last year for both categories.

The county's factor for agricultural areas in Novi also dropped. A 4 percent factor was assigned for this year while 8 percent was factored in 1990.

Overall, a 5 percent increase for real property in Oakland County was factored, Bailey said. "The county's (factors) look reasonable," Klausmeyer said.

Assessments will be mailed by the middle of

February in Novi.

Klausmeyer said it is premature to predict what this year's assessments would be. But, he added, that each category would likely vary somewhat from the county's figures.

"Some will go up and some will go down," Klausmeyer said.

The city assessor projected that the state equalized valuation (SEV) of local property would be about \$1.1 billion this year. The SEV is approximately one-half of the cash value of a property.

For the Oakland County portion of Northville, the county also shows a drop in the factors for assessments.

Residential areas are factored at 6 percent this year, Bailey said. Last year, the factor stood at 9 percent.

Commercial areas are assigned a 3 percent assessment factor while industrial areas at 1 percent. Last year, those figures were 6 and 5 percent respectively.

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Novi may form sister city link in Japan

By JAN JEFFRES
Staff Writer

Novi is contemplating extending its family network — about 8,000 miles or so.

With a group of students and teachers from Owari, Japan, scheduled to brunch with the Novi City Council Sunday, the Asian city is under consideration for the post of Novi's "sister city." Public Information Director Cindy Stewart said.

"It started with the (Japanese) schools. They just wanted to do something in terms of international relations. They wanted to send stu-

dents to America," Stewart said. Letters sent back and forth between Orchard Hills Elementary School students and their counterparts in Owari spurred the interest.

Representatives of the Japanese school district visited Novi last summer to arrange the four-day visit. The teen-aged guests will stay in local homes, attend Novi High School and have a Tuesday tour of city hall and the police station.

Owari is located in northern Japan. While Stewart has an information packet sent by the visitors, she was at a loss to provide any data on the town. Everything is written in

Japanese, which she doesn't read. "It's a resort town, it's just gorgeous," said Stewart, while leafing through an illustrated book on the city.

The city council is expected to decide this month if Novi will officially link up with Owari, she added.

In November, Stewart and a representative of the Novi school district attended the first annual meeting of Sister Cities of Michigan, held in Frankenmuth. The state organization is affiliated with the national group, Sister Cities International in Virginia.

Japanese and Michigan communities engaging in this cultural exchange have become relatively commonplace. One of the most active is the long-term relationship between Detroit and its automobile-producing counterpart, Toyota City.

But not out of the running for Novi's partner is the namesake city, Novi Ligure, Italy. Mayor Pro Tem Edward Leininger, on a business trip in June, sidetracked to visit the northern Italian community. Leininger said at the time he'd like to

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Nice place to park

Side streets and dirt roads were still very icy on the snowfalls of a week ago, as the driver of this pickup discovered Wednesday morning. The accident happened on Six Mile

Road near Sheldon in Northville Township. No one was hurt, and a pull from a tow truck later got the driver back on his way.

Photo by BRYAN MITCHELL

Japanese students visit Novi schools

By SUZANNE HOLLYER
Staff Writer

Students at Novi High School can expect to see a few new faces when they return from their holiday break Monday.

Japanese high school students, teachers and administrators from the Owari school district in Japan will spend three days visiting Novi schools.

The group of 18 students, two teachers and three administrators will arrive Saturday and check in at the Wyndham Garden Hotel at Novi. Sunday they will meet their host families at a brunch.

Board of Education and Novi City Council members are invited to the Sunday brunch. The city council has reported an interest in establishing Owari, Japan, as a sister city to Novi.

The host families will join the Japanese visitors on a Sunday afternoon tour of the University of Michigan in Ann Arbor.

The student visitors will join their host students in attending high school classes for part of the day

Monday. The Japanese group will get a taste of American cuisine as experienced by American students when they have lunch in the high school cafeteria Monday. The students will also receive a tour of the high school, including a video taping in the school's television studio.

On Tuesday, Owari students will tour Novi City Hall, the police station and Orchard Hills Elementary School. Orchard Hills is the sister elementary school for the Owari School district. Orchard Hills principal Paul LePae will present books to the sister school in Owari in a morning ceremony.

The visitors will get a taste of the big city when they visit Tuesday afternoon. The trip downtown will include a tour of the Renaissance Center and a ride on the People Mover.

The school district will send the visitors on their way Wednesday with a continental breakfast at the Education Services Building Wednesday. The group will return to Owari via Los Angeles.

Resort town could become sister city

Continued from 1

work out an unofficial sister city relationship between the two Novas. The Italian municipality responded by mailing him a package of its major export — gourmet chocolates.

It's possible for a community to have more than one "sister," provided they are not in the same country, Stewart said.

Owari is also a natural partner for Novi, Michigan, she added. Not only does this city have a sizable share of Japanese residents, but local students are learning the language.

"We've got a tie-in with both of them," she said.

The swap of students, local officials and just plain folks is usually underwritten by fundraisers, Stewart said. Typically, the visiting delegation pays its own airfare and the host city then provides all on-ground accommodations.

"The idea is to establish a friendly relationship with another city and that could include the schools and businesses, to trade ideas and interests, to further friendly relations and mutual understanding on a more personal level. It's for global understanding."

"One of the cities told us they had a sister city in Germany and a company in Germany came over here and started the same business in their city," she said.

Plant security had copied the vehicles' identification numbers before the men left the parking lot. After comparing the numbers from the vehicles on the expressway and those from the plant, troopers determined that they were the same vehicles. The cars were identified as a Lincoln Continental and a Lincoln Town Car.

Health wise

The Novi Senior Center conducted a blood pressure screening last week at the Novi Civic Center. Above, Doris

Richter (l) takes a reading on Mary Connell, while above right, the results must be good for Fran Verard.



Photos by BRYAN MITCHELL

Car thief nabbed; 2 escape

By SCOTT DANIEL
Staff Writer

A 38-year-old Detroit man was arrested Christmas day after allegedly taking part in the theft of two automobiles from the Ford Motor Co. factory in Wixom.

Leonard McCall, 38, was taken into custody early Christmas morning by State Police after a tracking dog followed his trail from the two stolen cars. Two other Detroit men believed to be involved in the incident eluded police in the three-hour manhunt.

State Police patrolling I-96 first observed the two vehicles parked under the Wixom Road overpass at about 4:15 Christmas morning, reports stated. Two males were reportedly standing by the vehicles when troopers flashed a spotlight on the area.

The men then reportedly fled the scene and ran up an embankment heading south on Wixom Road. Troopers then secured the cars and checked to see if any individuals were still in the cars. The officers alerted the Novi and Wixom police departments of the situation as well as the Oakland County Sheriff's department.

Suspecting that the vehicles had possibly been taken from the Wixom Ford plant, troopers contacted the factory's security department. Ford security told the troopers that two cars had been taken from the plant's parking lot that evening under "suspicious circumstances," reports stated.

Reports said tracking dogs from the State Police Post in Flat Rock, arrived at the scene at about 5 a.m. At that time, it was reported that Novi Police had detained a man who was hitchhiking on southbound I-96 just west of Beck Road.

After following the scent of the men from the Wixom Road overpass, the dog led police to the location where Novi Police had detained McCall, and he was subsequently arrested.

The 38-year-old was then taken to the Northville State Police post where he was charged with the unauthorized driving away of a vehicle, receiving stolen property and resisting and obstructing police officers. The first two charges are felonies that carry five-year penalties while the third is a misdemeanor that carries a two-year penalty.

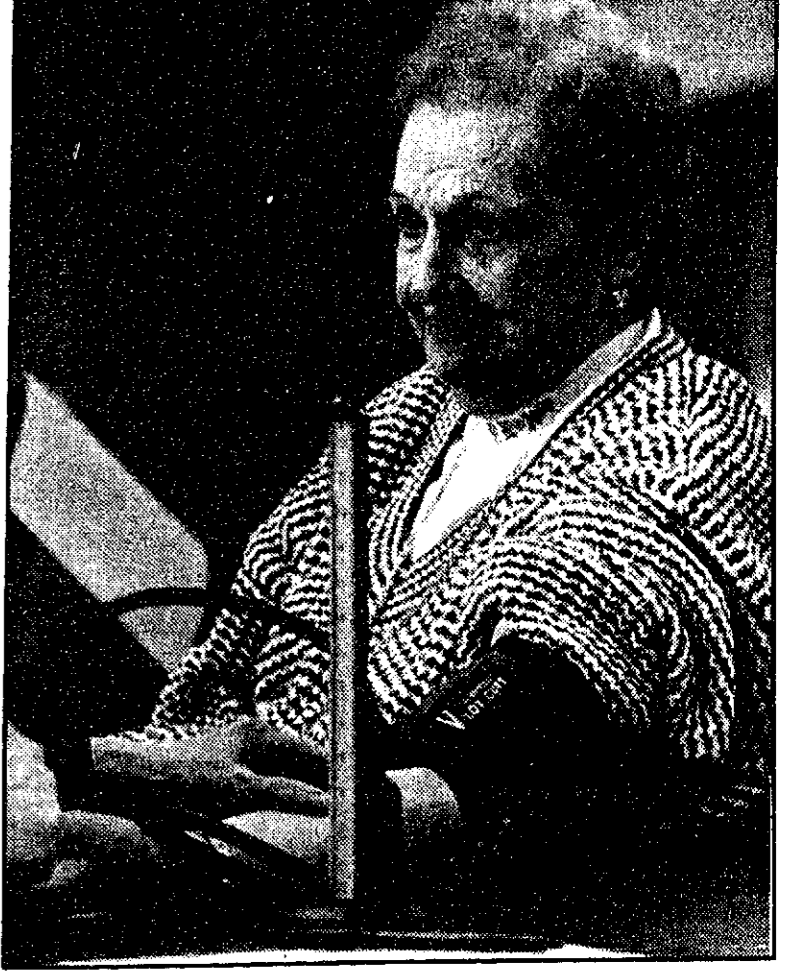
The other two suspects in the incident are described as black males, both 32-year-old and both from Detroit. Anyone with information about the incident should contact the State Police at 349-1505.

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Women a majority at state colleges

By TIM RICHARD
Staff Writer

Women outnumber men on 11 of Michigan's 15 public four-year university campuses.

That is especially true among blacks, a group in which women had a whopping 64 percent majority, according to a State Department of Education report.

Among whites, women are 52 percent of total enrollment — about the same as the statewide average of 52.5 percent women.

Women's proportions among other recognized ethnic groups were American Indian/Alaskan (56 percent) and Hispanic (51).

The only ethnic groups where men predominated were Asians (55 percent) and non-resident aliens (67).

Last bastions of male dominance are the University of Michigan's Ann Arbor campus, Ferris State University, Michigan Technological University and Lake Superior State University.

They tend to emphasize graduate, professional, engineering or technical programs. (U-M has a single board of regents and president, but its campuses in Ann Arbor, Dearborn and Flint are treated as separate universities for budget and statistical purposes.)

Members of the State Board of Education, who received the report recently, made almost no comment except to note that enrollment rates

are different from graduation rates. The report submitted by Superintendent of Public Instruction Donald L. Bemis, covered only fall enrollments, not graduations. It offered no reasons for the trends.

Women have outnumbered men on two-year community college campuses since the late 1970s. Last fall they were nearly 57 percent of all community college students.

But women majorities at Michigan's four-year university campuses are a relatively recent phenomenon. Of the four-year universities, Be-

mis report said, "The number of women enrolled grew slightly faster — up 1.9 percent from 1989 — than the number of men — up 1.5 percent. . . . Women have maintained a slight edge in university enrollments for several years, particularly evident in the part-time student numbers."

It added: "Each minority racial category showed a slight increase in enrollment at public universities in 1990 compared to 1989. . . . Blacks made up 7.7 percent of the total enrollment in 1990. Asian student numbers . . . reached 2.5 percent."

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Six men injured in gas line fire

Continued from Page 1

The contractor was drilling under Grand River with a large drill-like device called an auger, Rugh explained. The auger struck a six-inch diameter gas line under the road and ripped a one-inch by five-inch hole in the gas main.

Rugh said the auger, which was stuck in the gas line, was removed at 4:30 p.m. At 5:15 p.m. a Consumers Power crew began installing a sleeve-like device over the torn pipe to fix the gas leak.

"Normally, that would have stopped the gas leak and everything would have been fine," Rugh said. "But this time, as they were bolting it down, the gas became ignited."

Community EMS transported six Consumers Power employees to Huron Valley Hospital and Providence Hospital for injuries.

Listed as injured at Providence were Consumers Power employees J. James of Redford, David Hough of Jackson, and Dane Nielsen of Royal Oak. They were treated and released for minor burns to the face.

Transported to Huron Valley Hospital was 27-year-old Dennis Walker, of Royal Oak, who was treated and released for first and second degree burns to the forehead and neck and 32-year-old Mike McCurry, of Clawson, for first and second degree burns to the wrist and neck. A third patient, 32-year-old David Runge, of Livonia, was treated for second degree burns on both arms and his head. He was also released.

Rugh said the cause of the ignition was unknown. "It's hard to pinpoint," he said. "It could have been any of a number of things. Even static electricity in somebody's clothing could have caused it."

At this point, Rugh said, "the best and safest thing to do was to turn off the gas line, using a regulator valve." He said the fire was out at 6:45 p.m., shortly after the gas was turned off.

The action shut off the gas to approximately 650 homes and businesses, including the Ford Wixom plant, which Rugh said was the largest business affected.

Dave Swan, production clerk at the plant, said all workers on the afternoon shift were sent home.

Rugh said a section of the gas line would have to be cut out and replaced, but Consumers Power hoped to have the gas turned back on by midnight.



Firefighters were unable to put the blaze out. They had to wait for Consumer's Power to turn off gas in the main and let the fire burn itself out. Photo by BRYAN MITCHELL



Photo by BRYAN MITCHELL

Consumers Power workers believed they had nearly completed repairs to the gas main leak when the fire ignited. What sparked the blaze is not known.



Photo by HAL GOULD

Firefighters hose down a nearby building to ensure the fire from the blazing gas main won't spread.

Explosion rocked building

Continued from Page 1

Six people were injured when the gas combusted. Witnesses estimate the gas ignited at about 5:15 that evening.

"We came barreling a-- out of the store," said Mike Savat, a diesel mechanic from the nearby Novi Truck & Trailer.

"I got the hell out of there." Valentine estimated that a pillar of fire rose as high as 40 feet. Welding trucks in the area were hosed down, he said.

A strong odor of gas spread along the one-mile stretch of Grand River. Flames shot halfway up a utility pole.

As the fire intensified, Valentine and four employees moved down Grand River Avenue to O'Shea's Tavern to take shelter from the 28-degree weather and to monitor news programs on the bar's wide-screen television.

"I figured it was a nice place to come and see if my business would still be there," Valentine said, while four of his employees wondered if they'd be able to go to work Thursday. "I'm going to wait until the fire is out."

Lyon Township, Northville Township and Wixom fire departments assisted the Novi Fire Department, along with officers from the Novi, Wixom and state police departments.

Gas service to at least 650 Novi residences, including Old Dutch Farm and Novi Meadows mobile home parks and the Wixom Ford plant was cut.

No one took advantage of the city's offer of shelter at the Novi Civic Center, parks and recreation director Dan Davis said.

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the NOVI NEWS

Living

NOVI HIGHLIGHTS:
Amateur radio club shares its news/4B

BARBARA LOUIE:
Novi street names have an interesting history/2B

TRAVEL:
Norway Fjords are a traveler's delight/3B

DIVERSIONS:
Blue Angels show delights young and old/5B

B
THURSDAY
January 3,
1991



Too Chez Owner Toni Wisne (standing, right) greets guests with Maitre d' Achille Bianchi (standing, center)

RATING THE EATERIES: SECOND ANNUAL POLL LETS YOU BE THE JUDGE

Let the customers decide.

That's what we're asking our readers to do in the second annual *Northville Record/Novi News* restaurant poll.

Here's your chance to let others know where to find the best: the best hamburgers, the best atmosphere, the best places to eat in Northville and Novi.

Once again, we're keeping it local. Only restaurants in the Northville/Novi area are eligible for this contest.

Tell us where you go to enjoy a leisurely breakfast when you don't feel like cracking eggs and squeezing oranges. Let us know which eatery you think serves the juiciest, most tantalizing burgers and steaks.

Let us know where you go to feed your sweet tooth. Let us know who's got the best pizza. Who has fast service? We want to know, and so do our readers.

So put down your forks — just for a moment — and pick up a pen to share your restaurant knowledge with others — and forget about your diet.

Categories in our poll include best overall restaurant, best service, best breakfast restaurant, best sandwiches, best desserts, best atmosphere, best pizza, best burgers, best seafood, best ethnic food, best fast food, best soups and best steak. There's also room for comments, in case you want to elaborate.

At right you'll find a restaurant poll entry form. Following are a few rules to keep in mind:

● Only restaurants in Northville and Novi are eligible to be mentioned on your ballot. Each ballot must include your name, address and telephone number. Ballots without this information will not be included in the poll.

● Only ballots clipped from the newspaper will be accepted. Photocopied ballots will not be considered. These restrictions will help us avoid ballot-box stuffing.

Upon completing the entry form, mail it by Feb. 1 to: *Northville Record/Novi News*, 104 W. Main St., Northville, MI 48167 Attention: Restaurant Poll.

If you prefer, restaurant poll entry forms also may be dropped off at the newspaper office.

When all the ballots are in, we'll compile the results of the poll and publish them in the Feb. 21 edition of *The Northville Record* and the *Novi News*.

In case you misplace this edition of the newspaper, entry forms will also be published in subsequent issues.

One ballot will be selected at random and the winner will receive dinner for four at one of the Northville/Novi restaurants included in the poll.

If you have any questions about the poll, don't hesitate to call us at 349-1700. We're looking forward to hearing from you.

Second Annual Northville Record and Novi News

RESTAURANT POLL

Which restaurants in the Northville/Novi area are the most popular? Help find out by filling out this ballot.

The Rules:

1. Only restaurants in Northville/Novi area are eligible to be mentioned on your ballot.
2. To help us avoid ballot-box stuffing, each ballot must include your name, address, and phone number. Ballots without this information will be thrown out.
3. Only ballots clipped from the newspaper will be accepted. Photocopied ballots will be thrown out.
4. Mail your completed ballot by Feb. 1 to: *The Northville Record/Novi News*, 104 Main St., Northville, MI 48167. Or drop it off at our offices.
5. Poll results will be published Feb. 21.
6. One ballot will be selected at random, and the winner will receive dinner for four at the Novi/Northville restaurant. (HomeTown employees and their families are not eligible for the free dinner)

The Categories

Best Overall Restaurant _____

Best Inexpensive Restaurant _____

Best Service _____

Best Breakfast Restaurant _____

Best Sandwiches _____

Best Desserts _____

Best Atmosphere _____

Best Pizza _____

Best Burgers _____

Best Seafood _____

Best Ethnic Food _____

Best Fast Food _____

Best Soups _____

Best Steak _____

Comments _____

Please note: The following name and address blank must be filled out. Ballots without this information will be thrown away.

Your Name _____

Street _____

City _____

Phone _____

Volunteers

Trio helps program at area church



Photo by JAMES TOTTEN

Marty Greer, Jenda Mills and Anita Saurer are the volunteers who run the Novi Emergency Food Program at Faith United Presbyterian Church in Novi. The food shelter provides meals for hungry area families year-round. People interested in contributing to the food program can call 349-5666.

By JAMES TOTTEN
Special Writer

Every other Monday morning in Novi, several women can be found distributing food to the needy at the Faith Community United Presbyterian Church.

Marty Greer, Jenda Mills and Anita Saurer are the volunteers who run the Novi Emergency Food Program year round.

According to Dick Henderson, minister at Faith Community, the program will be 10 years old next year and is supported through donations from individuals, employees of the school district, the Novi Rotary Club and other churches. He described the women working the program as extremely dedicated.

"Many people are not aware that there are people living like this," said Marty Greer, who has been involved with the program for the past 8 years. Jenda Mills, a volunteer for the past two years, feels that more people need to become aware of those people facing hard times.

The women have brought their children to help while giving out the food and believe it sets a good example by making them more aware.

The issue of poverty, according to the volunteers, is emphasized more as a problem strictly in Detroit than in Novi or the surrounding areas.

"Most people do not think of people living that badly around here," said Anita Saurer.

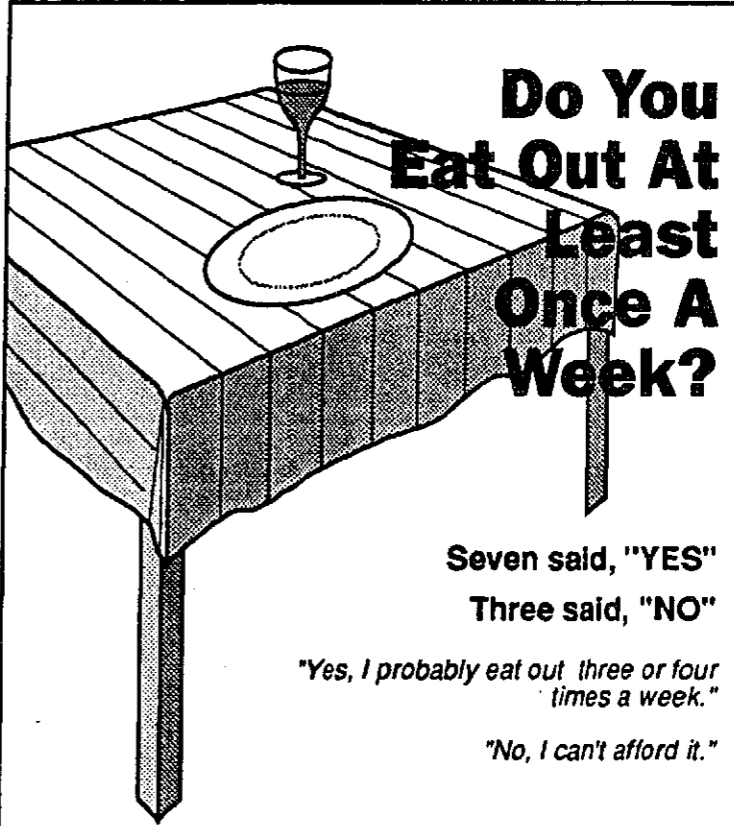
Henderson remembered a family that "lived in one of the better suburbs and were selling their furniture to get by."

Although the program has experienced cycles of low food supply, the volunteers have noticed it is running low compared to last year at this time. In addition, they have noticed that the demand has been rising recently and see a trend in younger families seeking support.

They noted that last year the program received additional support from Elias Brothers and a Boy Scout seeking his Eagle badge which is missing this year.

Continued on 3

Random Sample



Seven said, "YES"
Three said, "NO"
"Yes, I probably eat out three or four times a week."
"No, I can't afford it."

Random Sample is an unscientific poll of 10 Northville/Novi residents conducted by the staff of this newspaper.

the NOVI NEWS Sports

THE OUTSIDER:
Novi's Shoemaker may be the KVC's least-loved coach/7B

IN SHAPE:
Novi business slams the winter blues/8B

RECREATION BRIEFS:
Chili Open Golf Tournament scheduled/7B

FITNESS NOTES:
10-weeks fitness class is offered/8B

6B
THURSDAY
January 3,
1991

Briningstool and Heaton put academics first Gridders amassing All-Big Ten honors

By NEIL GEOGHEGAN
Staff Writer

Michigan State University athletes are making great strides in the classroom as well as on the field of play.

The school's rapid improvement among scholarship athletes in important academic areas (like graduation rates) can be directly attributed to the recruitment of student-athletes like Tony Briningstool and Toby Heaton. The two Northville natives are success stories rarely told in the big-money world of college football.

Briningstool is a redshirt junior who has the inside track on a starting outside linebacker position next season. Heaton is a redshirt sophomore who started eight games this season as an offensive tackle for the Spartans. Briningstool and Heaton have the ability and talent to become future All-Big Ten football picks—but more importantly, both are already academic All-Big Ten selections.

They are student-athletes in the true sense.

"Academics has always been my top priority," Briningstool said.

The former Northville High star has been plagued with injuries for much of his college career. But the 1990 season brought Briningstool his third straight appearance on the Big Ten's all-academic team. The pre-med major has already sent an application to MSU's Medical School.

"We're right in the middle of the application process right now," Briningstool said. "I should find out in February."

Heaton—a Detroit Catholic Central graduate—made the academic All-Big Ten team for the second consecutive year, and was recently named to the District IV (Michigan, Ohio, Tennessee, Kentucky and Alabama) Academic All-America team.

The 6-foot-6, 290-pounder is majoring in advertising and has a 3.58 grade-point average. Heaton has made the dean's honors list every term since enrolling at Michigan State.

With student-athletes like Briningstool and Heaton leading the



Heaton (67) keeps an Iowa linebacker away from the MSU quarterback last fall. Photo by BRYAN MITCHELL.

way, Michigan State jumped from ninth to fifth in graduation rates among Big Ten schools this year according to a recent study by *The Detroit News*.

"I think it sends out a good message that here at MSU we are working hard to improve our status as student-athletes," Briningstool said. "If guys like Toby and myself can mix football with studies, we can be good role models."

Although 1990 was rewarding in the classroom for both Briningstool and Heaton, the football season was filled with frustration. Briningstool missed seven full games after injuring his right shoulder in the Big Ten opener against Iowa on Oct. 6. Heaton went down with a broken right fibula in the eighth game of the season and missed the final three regular season games.

Briningstool underwent surgery on Oct. 15, didn't return to practice until Dec. 7, but did make an appearance in MSU's 17-16 victory over the University of Southern California at the John Hancock Bowl on New Year's Eve. As a matter of fact, in Briningstool's four years at Michigan State, the Spartans have gone to four bowl games and won three times, including the '88 Rose Bowl.

"Everything's going good," Briningstool said prior to leaving for El Paso, Texas. "My surgery went well and I'm expecting to play in the bowl game. I've tested the shoulder in practice and I feel 100 percent. This is my first game since Iowa and I'm very excited."

Unfortunately, Briningstool's injury isn't new for Briningstool. Just prior to the 1988 Gator Bowl, he suffered a similar injury to his left shoulder.

"I don't think I'll have a problem staying healthy from now on," he said. "They have been kind of freak injuries. It's weird because in high school, I never had any injury troubles."

Briningstool began the '90 season as one of MSU's top special teamers. The Spartans entered the year as the pre-season No. 1-ranked special teams unit in the nation by the *Sporting News*. But



Novi quarterback Jeff Schram in action. Photo by BRYAN MITCHELL.

Novi athletic teams struggle in 1990

By NEIL GEOGHEGAN
Staff Writer

The year 1990 was up-and-down for athletic teams at Novi High School. The Wildcats finished 18 varsity teams last year, but just six of those had winning seasons.

The winter teams performed well, overall, with a combined 32-30-2 record. Three of the four squads sported winning marks, but the volleyballers struggled at 2-16.

The fall was less successful with just three of eight teams in the black (golf, football and girls tennis), and the half-dozen spring teams performed even worse. Nobody won more outings than they lost last spring, but the boys and girls track teams were 4-4.

And for the first time in many years, no Novi team managed to grab a Kensington Valley Conference title—including the defending four-time KVC football champs.

The following is a closer look at the 1990 teams:

WINTER

Boys Basketball: With nine underclassmen on the squad, first-year coach Bob Shoemaker led the hoopers to a 12-9 overall record and 7-5 in the KVC (second place tie). The Wildcats got off to an impressive 5-1 start, but ended with a 2-5 finish. Novi also extended its home-court winning streak to eight before the KVC champs from Milford put it to an end. The team's top player was 6-foot-6 senior forward Mark Fisher, who was an All-Area and All-Conference selection with a 17.3 points-per-game average.

Wrestling: In a big turnaround from the year before, the Novi grapplers placed second in the brutal KVC with a 9-2-1 record. The Wildcats were 9-5-1 overall for veteran coach Tom Fritz. Novi's two KVC champions were underclassmen Brian Paquette at 103 and Mike Gowaris at 130. The two combined

for 80 wins in 90 bouts during the entire season. Heavyweight fixture Bob Ahrens wrapped up his career with a solid 31-6-1 season.

Volleyball: For a program that always seems to be struggling, nothing changed in 1990. The spikers got off to a 2-1 start, but then fell apart and dropped the final 15 matches to finish 2-16 overall (1-12 and lost in the KVC). The Wildcats were competitive at times, but blew many late leads. Setter Dede Kotrych (2.44 goals against average) and setter Jennifer Formwald led the team in hitting (88 percent) and serving (100 percent).

Boys Swimming: The Novi tankers had a fine 9-1 record for rookie coach Mark Winter. The Wildcats beat sixth-ranked Northville in a dual meet, took sixth at the Oakland County Meet and wound up placing 25th at the MHSAA State Meet. Seniors Steve Cohen and Rudy Speersneider were the team's top swimmers, but both were hampered by illness and injury.

SPRING

Baseball: It was a disappointing 12-18 campaign (9-15 in the level) for the Novi baseball squad. The Wildcats had a team batting average of .346, hit 36 homers and scored more than seven runs per game on average, but struggled with a team earned run average of 6.38. After winning nine of the season's first 16, Novi staggered the rest of the way with a 3-9 finish. The hitting stars included Darnel Krause (.418 average), Nate Faulkner (.414) and Chris Lowery (.371, 11 homers, 34 RBIs).

Girls Soccer: The Wildcat kickers were not competitive against the elite of the KVC, as their 1-21-1 record against those teams can attest. Novi finished with a 5-12-1

overall record and were fifth in the seven-team KVC (4-8). The top players included Jessica Fritz (14 goals, four assists), Cristy D'Agostino (8 goals, 10 assists), Joanna Pasucci (eight goals, three assists) and goaltender Dede Kotrych (2.44 goals against average).

Softball: The Ladycats got off to a horrendous 0-12 start against KVC opponents and finished 15-27 overall—but Novi was 11-7 in non-conference games. The Cats finished with a flurry and then advanced to the district finals before falling. The team's top hurler was Heather Campbell (134 strikeouts, 15 victories). Other contributors included Heather Spindler (350 average), Deanna Reed (418) and Jennifer Formwald (400).

Boys Track: Novi notched fifth in the KVC with a 2-4 dual meet mark and were 4-4 overall. The Wildcats placed eighth in regional action and boasted three state meet qualifiers: Kris Krueger (high jump), Brian Molloy (two-mile) and Rob Herman (mile). The team's top event was the pole vault. Novi placed four vaulters in the top seven at the KVC Meet.

Girls Basketball: Under rookie coach John Hoffman—the program's fifth coach in five years—the Ladycat cagers started slow and ended slow. The result was a 6-14 season, 3-9 in the KVC (fifth place). The team dropped seven of its first eight, then went on to win five of the next seven, only to end with five losses in a row. The team's leading scorer was Heather Humphrey (8.2 points per game) but point guard Joanna Pasucci was named the MVP.

Girls Cross Country: In a rebuilding year, the Novi runners placed fourth at the KVC Meet and finished with a 2-4 record. Senior Cherie Stewart was a second team All-KVC pick and sophomore Tampa Frank established herself as a potential star of the future.

Boys Tennis: The Novi netters were only 2-8 in the KVC but did place third at the KVC Meet and wound up fifth for the season. The Wildcats did finish strong, winning three of their final six duals. Novi's only winning record in singles came

Shoemaker: an outsider who wins

The word is out: Novi basketball coach Bob Shoemaker isn't a very popular guy in the Kensington Valley Conference (KVC) coaching circles.

In his second season at the helm of Wildcat hoops, Shoemaker does have respect for his coaching abilities and is admired for his apparent turnaround of the Novi program. But that doesn't mean the rest of the KVC coaches have to like him.

Shoemaker didn't exactly get off to a harmonious start last winter. If you recall, he was involved in a highly publicized verbal confrontation with Brighton Coach Dan Christner, and it's apparently carried over. It all started last Feb. 13 when Christner sent his players over to the Novi end of the court for what had become a pre-game ritual of handshakes by the Bulldog

players prior to the tip-off. The 'Cats, on the other hand, were completing their pre-game shoot-around and Shoemaker took offense to what he thought was an unorthodox disruption.

Ironically, the talk around the conference this year is that the KVC coaches don't appreciate, or understand, a lot of Shoemaker's pre-game rituals, the way he conducts huddles during games or the number of assistant coaches he has with him on the bench. It's really a series of small—perhaps insignificant—things, but obviously the coaches believe that it's an attempt to show up or psych-out their teams. Nobody is going on record criticizing Shoemaker, but the sentiment is clear.

Why is all this happening? I believe much of this mess stems from the fact that Shoemaker is considered an outsider who—unlike most of the current KVC basketball coaches—came into the league with no background or ties to the conference. Shoemaker's methods are different, but that's not surprising since they were developed when he was a fixture in the Detroit Catholic League, coaching tremendously successful programs at Detroit St. Andrew's

and Orchard Lake St. Mary's. He won 41 in a row in one span at St. Andrew's and notched a state title at St. Mary's. Some of his coaching ideas and practices may be a bit unorthodox, but you can't argue with the results.

Shoemaker's career record is 233-48. That's a winning percentage of .829, which is outstanding at any level. From my experience, the only thing those in the so-called coaching fraternity hate more than an outsider is an outsider who wins. Shoemaker's record so far at Novi is 16-10 and the current Wildcat team is 2-0 in the KVC and a legitimate contender for the school's first-ever conference crown.

Are there more fireworks in store for '91? Novi will host Brighton on Jan. 11 in the first meeting between the two teams since last year, so we will find out soon.

I have two more important questions: 1) Will Christner send his players over for handshakes this time? and 2) Would the other KVC coaches be upset with Shoemaker if he was 4-22 instead of 16-10?

Six Novi teams have winning records in '90

Continued from 6

(3-3 record, 5-3 overall) but were one of the top 10 teams in the state. The Wildcats qualified for the state meet with a runner-up finish at the MHSAA Regional, and then placed ninth in the elite field. Junior Brian Molloy was second in the KVC and 14th in the state, while senior Rob Herman was—according to Smith—one of the top No. 2 runners around.

Girls Swimming: For the first time in a long time, the Novi tankers failed to qualify any individuals for the MHSAA State Meet. The team was 3-8 overall, but lost the final five

meets in succession. The top swimmers included senior Shelly Wasco and juniors Ellen Surowicz and Lynette Rowlands.

Boys Soccer: It was a mediocre 7-9-2 season for the kickers last fall. Novi was 4-7-1 in the KVC and placed fifth out of seven teams. The top Wildcat performers were Steve Lovelady, Eric Reed, Tony Wise and Phil York—who combined to score 24 of the team's 39 goals. Lovelady and York were All-KVC selections and goalie Kevin Mittel had a solid 2.8 goals against average.

Girls Tennis: As usual, the Ladycat

netters were a force in the KVC. But the team lost out on the KVC title for the second straight year to Brighton. Novi was 9-3 overall and 8-2 in the KVC (both losses were to the Bulldogs). The KVC champs from Novi were No. 2 singles player Nilo Sald (14-5 record) and Kristen Pate at No. 4 (13-4 record). The doubles team of Chris Champline and Nikki Nelson were undefeated during the regular season but struggled in the post-season.

Boys Golf: The 1990 golfers were Novi's most successful ever. The

Rec Briefs

Chili golf tourney: Attention golf fanatics—the eighth annual Chili Open Golf Tournament is scheduled for Jan. 5 at Ann Arbor's Leake Park. The event, sponsored by the Ann Arbor Parks and Recreation, starts at 9 a.m., and costs \$8 for six holes in the snow. Hot chili will be served upon completion of the game. Call 971-3228 or 971-6840 for more information.

Volunteers needed: Novi Youth Baseball needs volunteers for the 1991 baseball season. The league needs a Senior League Director (14-16 year old division), a Major League Director (12-13 year old), a Player Agent and a Director of Fundraising. If you would like to be a part of Novi Youth Baseball, call 348-7218.

Schneider in Europe: Northville High School senior Brooke Schneider is now in Budapest, Hungary, to compete in the United States Fencing Association Junior Olympic Fencing competition. The event began on Dec. 30 and will continue through Jan. 7. Northville social studies teacher, Chris Ford, led the fundraising campaign to cover the costs of the trip. The following donated to the fund: The Northville Rotary Club, The Northville Mother's Club, The Northville High School Choir and Honor Society, The Northville SADD Chapter, The Northville High School Student Congress and Senior Class of 1991, The Berkaw Family on behalf of the Junior Class of 1992, The Whitley Family, the Boltho Family, Sophomore Class of 1993, Northville High School Yearbook and Pep Club.

Trackin' The Cats

Boys Basketball: Novi at Howell, 7:30 p.m. Friday; Walled Lake Central at Novi, 7:30 p.m., Tuesday.

Wrestling: Novi at Plymouth Salem Invitational, 9 a.m., Saturday.

Boys Swimming: Novi at Plymouth Salem, 7 p.m., Thursday; Novi at Chelsea, 7 p.m., Tuesday.

Volleyball: Novi at Walled Lake Central Invitational, TBA, Saturday; Novi at Brighton, 7 p.m., Monday; Novi at Garden City, 7 p.m., Wednesday.

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Pursuant to Section 6104(b) of the Internal Revenue Code, notice is hereby given that the annual return for the calendar year 1990 of THE VINCENTI FOUNDATION, a private foundation, is available at the foundation's principal office for inspection during regular business hours, 9:00 A.M. to 4:00 P.M., by any person who requests it within 90 days after the date of this publication.

The foundation's principal office is located at 61113 So Drive, Novi, Michigan 48250.

The principal manager of the foundation is JOHN VINCENTI. The telephone number of the principal office is 619-3303.

Published January 3, 1991

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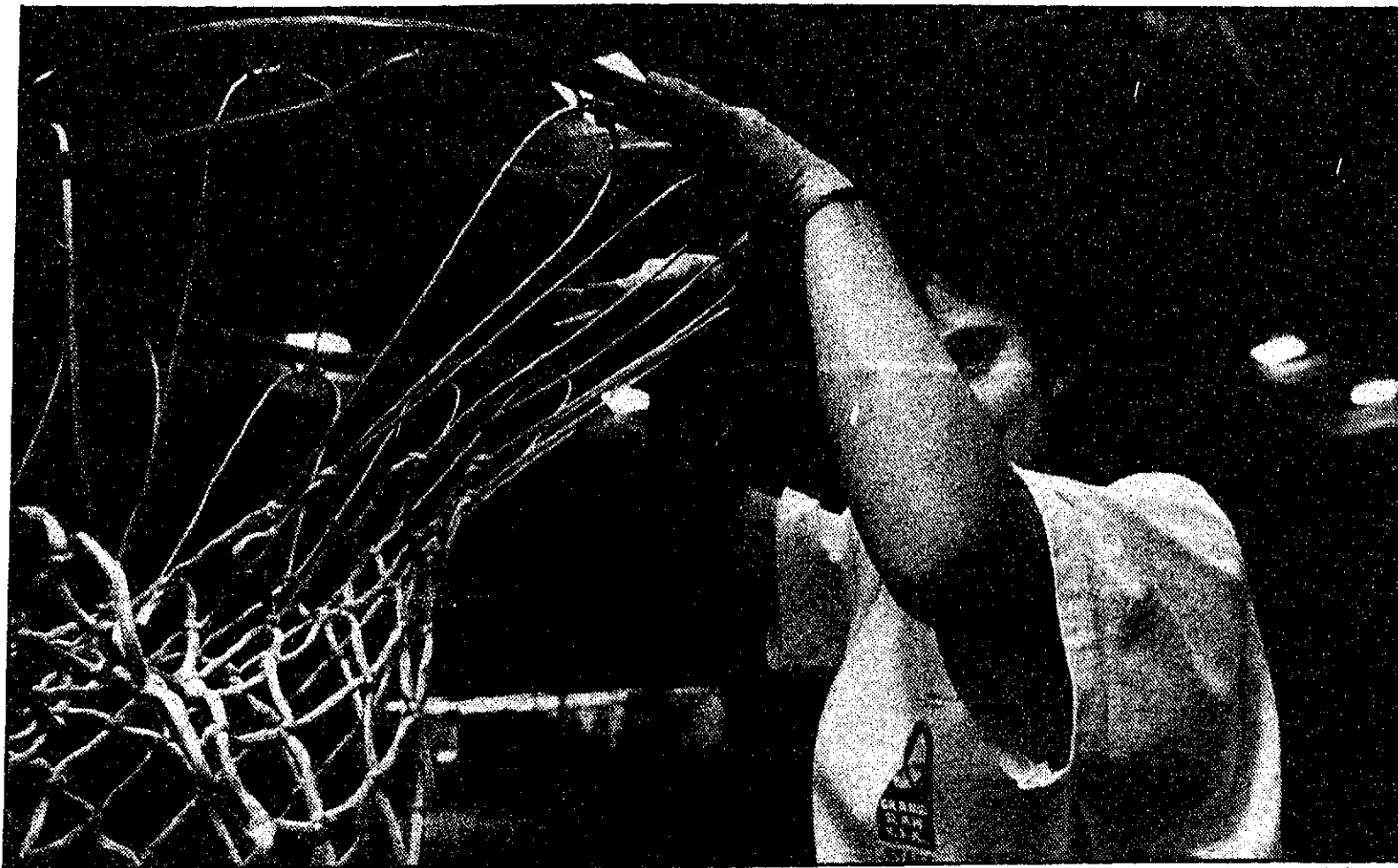
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January 3,
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Heather Campbell of Novi gives the Grand Slam basketball hoops a workout

Photo by HAL GOULD

Novi business slams winter blues

By SCOTT DANIEL
Staff Writer

Time was that baseball was a forgotten sport during the long winter months.

But, no more. Grand Slam U.S.A. 42930 W. Ten Mile Road in Novi, provides area residents with the chance to develop their baseball skills — 365 days a year. The indoor facility also features full-length basketball courts for hoop enthusiasts.

"It's a place for people to come and have some fun," said Stu Rose, academy director of baseball for the company. "They can also receive quality instruction."

"It never rains at Grand Slam." The 22,000 square-foot facility opened Aug. 1 this year. Since then residents, athletes and baseball teams have been coming to sharpen their skills.

"We've had high school teams from

Detroit, Canton, Flint, Plymouth and Livonia," said Don Keen, manager of Grand Slam. "We had a team come from Windsor to practice here for an hour."

The back wall of the facility is lined with several batting cages. Separate cages for baseball and softball are available. Each cage is designated to pitch hard rubberized balls at different speeds — slow, medium and fast.

A "pitching tunnel," which is enclosed by netting, allows for pitching, batting and catching instruction, Keen said. Rose, who is the baseball coach at Henry Ford Community College, provides the instruction, he said.

Major League Baseball players, such as the Tigers' Frank Tanana and Mike Henneman, have visited Grand Slam. Taylor native and Atlanta Braves pitcher Steve Avery will put on a pitching clinic from 10 a.m. to 12:30 p.m. tomorrow.

Classes teaching the fundamentals of hitting and pitching are scheduled monthly, Keen said. The classes, which are held for youths 9 and up, cost \$45 and last for an hour.

Whiffle Ball leagues held by Grand Slam give adults a chance to exercise. Seasons include 10 games with a playoff to determine the champion. Trophies and t-shirts are awarded to the winning team.

Hitting leagues are also featured at the facility. Teams such as the Hawks, Hammertime and Legion of Doom make up the "Stan Musial" batting league.

Games are seven innings and each batter on the team gets 42 swings, Rose said. Points are awarded for hitting to certain areas of the batting cage. Champions are crowned in each of the several leagues.

To supply aspiring baseball stars, Grand Slam features a pro shop. Everything from bats and gloves to pitching machines can be bought.

"It's a great facility for baseball and the baseball fanatic," Rose said.

Besides baseball, Grand Slam organizes basketball leagues. A league for 10- to 12-year-olds is currently under way and another will start in January. An entry fee of \$30 is charged for each player.

A girls five-on-five league began in November and runs through January. A 10-game season for the teams is held with a \$350 entry fee charged to each.

Novi High School Basketball Coach Bob Shoemaker runs the program at Grand Slam. Keen said the coach organizes fundamentals classes, much like the baseball program, for basketball players.

Grand Slam is open seven days a week from 10 a.m. to 10 p.m. Prices include: 20 pitched balls for \$1.50, 160 for \$10; pitching tunnel, \$20 per hour, batting cage rental \$35 per hour and open basketball for \$5 per hour, per person.

10-week water fitness class offered

The Northville Recreation Department is offering a 10-week water fitness class starting Jan. 7 and continuing through March 20.

The class is for adult swimmers and non-swimmers who would like to lose excess pounds and inches without the strenuous exercise of aerobics. Water workouts use the resistance of the water to firm and tone muscles.

The class is held from 7:15-8 p.m. on Mondays and Wednesdays at the Northville High School pool. The fee is \$24.

Exercise Energie Class: Do you want to exercise but are afraid of the aerobic craze? The "Exercise Energie" class is for you.

Non-violent, low-impact aerobics are combined with light weights for toning and strength. Yoga stretches are used for warm up, cool down, flexibility and relaxation. Emphasis is placed on correct posture, neck and back care.

The nine-week class starts on Jan. 7 and is held on Mondays and Wednesdays at Orchard Hills Elementary School from 7-8 p.m. Fee is \$55. Call 348-1200 for more information.

Rent a pool: For those who like to keep fit by swimming, the Novi High School Pool is available for rent. Groups may rent the pool on Fridays from 7:30-9 p.m. If interested, call the Novi Community Education office at 348-1200 at least one month prior to date requested.

Health screening: The Novi Parks and Re-

Fitness Notes

creation Department offers a variety of health screening events each week.

One is blood pressure screening for senior citizens. This free service is offered each Wednesday in the Novi Civic Center from 11 a.m.-noon.

Motorized Calisthenics: Motorized calisthenics at "The Slender You" in Novi is being offered at a special price for senior citizens through the Novi Parks and Recreation. The program promotes mobility and better circulation.

You'll get a free visit, as well as your next visits at only \$4.50 each or 12 for \$49, as long as you visit on weekdays between 1-3 p.m. Call 347-0400 for more information.

Fitness over 50: A one-hour exercise program called "Fitness Over 50" is held Monday and Wednesday mornings at Twelve Oaks Mall. It takes place 9-10 a.m. in the Lord & Taylor corridor near the east entrance.

The program, conducted by the University of Michigan Division of Physical Education, is particularly aimed at older people and others who would benefit from an invigorating but non-strenuous exercise program.

Fitness Over 50 welcomes all interested per-

sons, regardless of age and current activity level. Call the Twelve Oaks Management Office, 348-9438, for further information.

Yoga class: Seven-week yoga classes are being offered in Northville this fall. Diane Siegel-DiVita, past president of the Yoga Association of Greater Detroit, is the instructor.

The classes will be offered on Thursdays (7-8:30 p.m.) or Sundays (10:10-11:40 a.m.) at the Northville American Legion Hall. Yoga effectively trains the body to develop strength, flexibility and balance.

Cost is \$28. For more information, call Siegel-DiVita at 344-0928.

Weight Watchers: Weight Watchers, the internationally recognized weight loss program meets every Wednesday at the Northville Community Center at 9:45 a.m. and 6 p.m.

Registration fee is \$17, plus a weekly fee of \$9. For more information, call Diana Kutzke at 287-2900.

Aerobic Fitness Inc.: A fitness program called "Aerobic Fitness Inc." is now being offered. The one-hour program is designed to stretch, trim and tone. Six-week classes run continuously throughout the year.

Fee is \$33 (two classes per week), \$45 (three classes), \$55 (unlimited). For more information, call 348-1280.

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6:30 - 10:30
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• All Airport/Hotel transfers
• Six nights lodging at the Truck Lagoon Hotel (Ocean Front rooms)
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• Two tanks daily, dive guide and permits
• All taxes and service charges
• \$2250
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Support
March of Dimes
Preventing Birth Defects

Myrna Partrich

Depression is common among young people

Dear Myrna: My 24-year old daughter has a problem with depression. She also has trouble sleeping. Her doctor has suggested exercise to help her problem. I guess depression is common at her age. Do you also recommend exercise for this situation? This has all made me very depressed.

I am so sorry. As a mother I can understand what you are going through. It's hard to watch children struggle.

Depression is common among young people. In fact, depression is the most prevalent mental illness in the United States today. Last year, the National Institute of Mental Health reported that 25 percent of the women and 11 percent of the

men in the U.S. will experience depression sometime in their lives.

According to the National Institute of Mental Health, children of 2 years of age have been diagnosed with depression and it is a serious problem of many teenagers and people in their mid-20s.

Several studies do show that exercise can help relieve depression and that people who exercise regularly have fewer episodes of depression than sedentary people. Studies show that exercise has an anti-depressant effect.

In my research, I found a report by Dr. Dwight German, a Dallas Neurobiologist, who says the following: "People jump for joy because movement and emotion are biologically in-

tertwined. Mood elevation that results from exercise is related to some basic survival needs. Under stress caused by fear or by exercise, the brain releases opioid peptides, or endorphins, to lessen pain and produce an analgesic, blissful, effect."

I know that mood and movement complement each other when endorphins activate brain cells that are vital to our physical and mental health. Our brain cells produce the chemical called "dopamine." Through exercise, we activate these brain cells and pump dopamine into adjoining brain regions that regulate movement and emotion.

Too little dopamine in the brain results in depression and muscular rigidity.

In addition to the biological effects exercise has on depression, researchers have found that exercise can benefit people who have bouts of depression by giving them time out from their normal day — a relief from the stress of each day that sometimes leads to depression.

Myrna Partrich, co-owner of The Workout Company Inc. of Bloomfield Township and a recent appointee of the President's Council on Physical Fitness, is happy to answer any questions readers may have regarding exercise. Please send your letters to Sports Department, Myrna Partrich, 805 E. Maple, Birmingham, MI 48009.



The Porter

A home that will never be dark inside

BY JAMES MCALEXANDER
Copley News Service

Whatever the season of the year, the Porter is a home that will never be dark inside. And its huge living room, family room and wide wrap-around deck make it a natural for home entertaining.

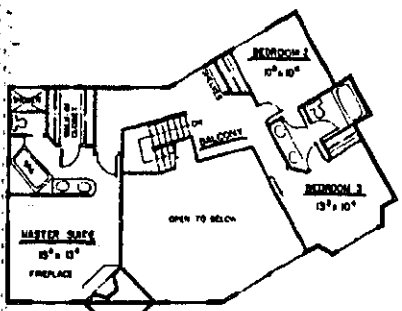
Double tiers of windows along the back wall flood the lofty living room, vaulted to the ceiling, with natural light. The family room is just as big (plenty of room for a pool table) and several more windows on another.

Firelight adds yet another dimension. During the colder months, the Porter takes on the ambience of an exclusive ski lodge, with large crackling fires in the living room and family room and a smaller, cozier fire in the master suite. In summer, yet a fourth flue in the wide chimney is put to use as an outlet for smoke from the built-in barbecue, outside on the rear deck.

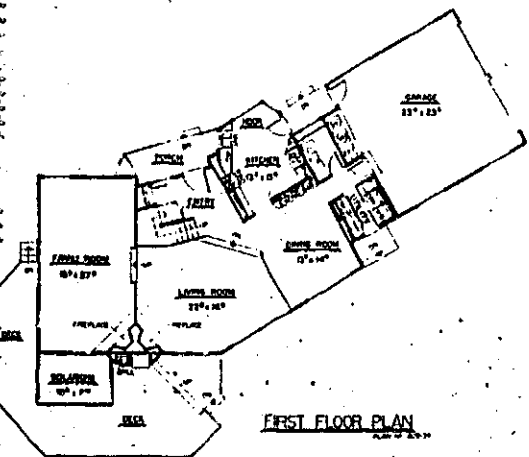
The kitchen is every bit as bright as the other shared living areas. Windows line a large bay, creating a sunny custom-shaped eating nook. The eating bar that separates the kitchen from the dining room, doubles as a buffet area for formal dining. Built-in utilities are nearby in a room that's also large enough to accommodate a freezer and utility tub.

At the top of the stairs to the second floor, a wide landing overlooks the living room. Family members can't help but curl up in easy chairs here to catch up on their reading.

In addition to its fireplace, the master suite has a double walk-in closet, compartmentalized shower and toilet, a spa and double vanities. Twin bedrooms at the opposite end of the upper floor share a second double vanity, also outside of the water closet.



SECOND FLOOR PLAN
OVERALL DIMENSIONS: 79'-1" x 62'-0"
LIVING: 2639 square feet
GARAGE: 516 square feet
COVERAGE: 2264 square feet



For a study plan of The Porter (209-34), send \$5 Landmark Designs, P.O. Box 2307 CN, Eugene, OR 97402. (Be sure to specify plan name and number when ordering.)



Little things may go bump in the night, but the fall won't be far.

Bed for toddlers is built for comfort, height and

NIGHTY-NIGHT

BY AILEEN WINGBLAD
Staff Writer

What started out as an idea for a special gift for their grandchild has become a growing home-based business for a Northville couple.

The Sleepy Head Toddler Bed is the brainchild of William and Shirley MacNicol, who designed, developed and now distribute the unique, low-profile frame — the sole product of their company Joint Concepts Enterprises. And with orders coming in from throughout the metro-Detroit area, as well as from as far away as New Jersey and Florida, creating this hand-crafted starter bed has seemingly set the MacNicol well on their way toward a successful business venture.

"I've had nothing but good remarks with this," says Shirley MacNicol.

Indeed, the Sleepy Head Toddler Bed does boast some features which the MacNicol say offer durability and practicality while giving a youngster a safe, fun place to sleep. Measuring just 14 inches from the floor to the top of the mattress, the bed is easily accessible — ideal for the child, age 18 months to around 8 years, who wants the independence of climbing in and out

himself. And since the toddler bed uses a standard crib-size mattress, parents simply transfer the child's existing crib mattress into the Sleepy Head frame.

The bed is ideal to ease the child out of his or her crib. The low sides also minimize the risk of injury in the event the child rolls out of bed while sleeping.

Only solid rock maple is used to construct the bed, which comes pre-sanded and ready to stain or paint to coordinate with the child's other furnishings. All that's needed for assembly is a screwdriver. The price is \$119.95.

"It has a strong, safe, attractive look ... and it's especially nice to have if you live in an apartment or in a smaller house with limited space," adds Shirley MacNicol.

Her husband, William, a lathe machinist by trade, built the first Sleepy Head Toddler Bed in the basement of his home as a pet project for his grandchild, utilizing a Hollywood-bed type of concept. Shirley says that when she invited a couple of neighbors in to see the finished product, the response was astounding.

"Everyone ranted and raved right from the start. We couldn't believe how impressed everyone was with the bed. My next door neighbor was our first customer.

She bought two beds right away — one for her home and one for her daughter's. She just begged my husband to make them for her," Shirley said.

From there, orders continued to come in. Since then the MacNicol have hired a carpenter in Traverse City to craft the beds, which are then shipped by UPS.

And while some local retailers have expressed interest in marketing and distributing the Sleepy Head Toddler Bed, MacNicol says she and her husband have decided that, for now, they aren't ready to expand the business to such a large scale. However, they are considering adding bedding accessories to the Sleepy Head line.

"If nothing else comes of it, we've had a lot of fun with the business. It's really something different for us."

"And I love the bed ... every one of the children who have tried it love it too. Sometimes our customers will call back and tell us how much their kids and they enjoy the bed. We are very, very pleased," she said.

The Sleepy Head Toddler Bed is available through Joint Concepts Enterprises for \$119.95 plus shipping, with Visa and Mastercard accepted. Write to 42772 Lake Success, Northville 48167, or call 347-9475.

REAL ESTATE

Fixer-uppers can be good investments

BY JAMES M. WOODARD
Copley News Service

"Fixer-upper home for sale. Save thousands of dollars by fixing up this neglected property yourself. A great opportunity!"

That type of ad copy generates a strong appeal to many of today's prospective home buyers, even in an otherwise sluggish real estate market. So report many brokers.

With home prices at high levels and loan qualification requirements stiffening, the opportunity to trade sweat for cash is very appealing. And that's reflected in the number of prospect responses to fixer-upper offerings.

This might lead a seller or broker to take this marketing approach for a listed home.

Mess up the windows and walls a bit, dirty-up the kitchen cabinets and bathroom fixtures, let the lawn and shrubs go to pot, put a few junk items on the front patio among the leaves—and advertise the property as a "fixer-upper with great potential."

I contacted several active brokers regarding this type of offering. They didn't advocate the fabrication of a fixer-upper appearance, but attested to the strong appeal of these properties in today's market.

One broker cited a dramatic example. She advertised a listed house

for some time, pointing out positive features the house offered. Response was minimal.

Then she decided to advertise it as a fixer-upper opportunity. Within a few days she had an offer-to-buy and seven backup offers on the property.

One broker in my home town also is experiencing strong response from fixer-upper home offerings. One is a bank foreclosed property.

I inspected this neglected home. It's basically an attractive Spanish style ranch home, built in 1973, but desperately in need of TLC.

The front patio was messy, complete with a discarded beer bottle. Screens needed repairing and were leaning against the side of the house. The outside stairs were broken. And I could almost hear the yard screaming for a rototiller and seed.

It's located high on a hill and the view is fantastic. That's one element that can't be ruined by human neglect.

"I'm receiving lots of calls on this property—12 in the last two days," the broker said. "The idea of paying less for a home needing work is very appealing to many families. It's like investing a bit of sweat equity along with cash."

Fixer-uppers also appeal to investors who want to improve and rent the property. And if it's a foreclosed property, many prospects are even more motivated knowing that exceptionally favorable financing terms might be available from the lending institution

owner.

One broker, who also has had an exceptionally large number of inquiries about fixer-upper homes in recent months, said that many of the foreclosed properties are not particularly good deals. They were purchased at the height of the market and, in some cases, their mortgage loan balance is now more than their current market value.

Advice to prospective buyers: Don't assume a house advertised as a fixer-upper is priced far below market value. It may indeed be a very good deal, but check recent comparable sales to be sure you're investing wisely. Your broker can probably help by generating comparable data via his computer.

Q. Where can I find a good source of information about major real estate firms throughout the country?

A. The most complete and well-organized compilation of information I've seen recently is a directory called, "Real Facts—the information sourcebook for the real estate industry." The directory is published by Real Trends, 4600 S. Ulster St., Suite 700, Denver, CO 80237-2870.

Q. Do real estate brokers sometimes receive a bonus for selling a home quickly?

A. A recently emerging trend in today's home sale market is the practice of sellers paying higher than nor-

mal broker commissions or a flat bonus to the selling office. This, of course, is to gain an edge in a highly competitive market.

"Yes, we have sellers who offer bonuses," one real estate agent said. "They usually range from \$1,000 to -5,000. We also have sellers who offer to pay all closing costs in a transaction if completed within a specified time period. Or they will pay a higher sales commission."

Nationally, this practice is growing dramatically, particularly in the Northeast region. Higher commissions normally range from 7 percent to 9 percent.

In one case, a firm invites sellers to pay an extra \$500 or an extra percentage point in commissions. That cash is put into a special pool and agents periodically participate in a drawing for the money.

"Personally, I don't like these broker incentive bonuses," a real estate agent added. "It would be better to reduce the price of the home by that much money, or give a credit to the buyer to cover landscaping or decoration costs."

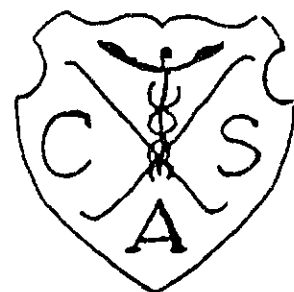
There's potential "conflict of interest" problem in these bonuses, he added. "We should render equal professional service to all clients, regardless of offered bonuses."

Send inquiries to James M. Woodard, Copley News Service, P.O. Box 190, San Diego, CA 92112-0190.

Save those old issues of Vanity Fair

BY JAMES G. MCCOLLAM
Copley News Service

The enclosed mark is on the back of an 11-inch oyster plate that is decorated with all-over floral sprigs. Can you tell me something about its origin and value? A. Your oyster plate was made by the Carl Schumann Co. in Arzberg, Germany, about 1960. An antique dealer would probably price it at about \$75 to \$85.



O. I now that old-fashioned straight razors are collectible, but is there any special significance to one that is marked "World's Fair Razor—1893"? A. Anything associated with any of the world's fairs has additional value as a collectible. Your razor would probably sell for \$45 or \$50—at least twice the value of an unmarked razor.

Send your questions (with pictures), a detailed description, a stamped, self-addressed envelope and \$1 per item to James G. McCollam, P.O. Box 1087, Notre Dame, IN 46556. All questions will be answered but published pictures cannot be returned.

McCollam is a member of the Antique Appraisers Association of America

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THIS 1600 SQ. FT., 3 BEDROOM RANCH IS LOCATED IN BRIGHTON TOWNSHIP and sits on 1.4 gorgeous country acres. Updates include a remodeled kitchen, living room, and beautifully finished lower level. Just minutes away from downtown Brighton, G.M. Proving Grounds and the 1-561 S. 23 interchange. This home also has brand new insulated windows and exterior doors throughout, new water heater in 199, newer carpet and floor covering, and a spacious 12 x 16 workshop for the hobbyist. Hartland School District. \$124,500. GRH-027

THIS 3000 SQ. FT. EXECUTIVE HOME located in prestigious Myrtle Hills. Home is updated and in move-in condition. Enjoy the breathtaking view from the 14 x 30 dock. Call today for more details. \$299,900. GR-0710.

ENJOY THE FUN THAT CAN BE HAD AT THE LAKE IN THIS WONDERFUL TWO STORY walkout ranch. Located in the Brighton Schools and just minutes from both shopping and X-rays. Many updates have been done, and this home will sell fast priced at only \$153,900.00. GR-0777.

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Sanding necessary for best finish

BY GENE GARY
Copley News Service

Q. I am in the process of refinishing several pieces of quality wood furniture. Now that I have finished stripping all of the old finish so that the bare wood exposed, I am wondering what would be the best finishing process? I am not certain I want to sand and varnish over and over again. But, I do want a finish that will protect the wood from damage.—M.W.

A. There isn't any way to eliminate sanding when finishing furniture. The sanding between coats of varnish or oil not only provides the smoothest finish, but with varnish it also helps each subsequent coat adhere to the previous coat. An oil finish, however, is easier to apply than a varnish finish and will protect your furniture. With all you won't have to be as

Sanding between coats can give a wonderful finish.

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Sanding necessary for best finish

metulous with a brush, and it's much easier to sand smooth. First sand the surface smooth using 22-grit sand paper. Remove all dust with a tack cloth and then apply Danish oil, giving it time to soak in. Follow manufacturer's directions carefully. Thoroughly wipe off any residue that remains on the surface. This is very important. Follow this by lightly sanding with 600-grit wet/dry paper, either used dry or lubricated with a little Danish oil. Repeat this procedure, applying several coats of oil. Then follow with a furniture wax. An oil finish has a soft lustrous look, often more attractive than the standard varnish finish. Danish oil is available at most paint stores.

Q. Last year we had a garbage disposer installed. It is a very convenient appliance, but I dislike the odors that develop after using it. Do you have any suggestions on how to keep a disposer clean and clean-smelling? I am afraid to use caustic cleaners which might damage the unit.—E.P.

A. You are right not to use strong chemicals in your garbage disposer. There are several special cleaning products on the market made specifically for garbage disposers. One such product that helps remove strong odors and grease buildup is Disposer Care, made by Twincro Products Inc. 625 N. Michigan Ave., Chicago, IL 60611. It sells in four-packs and is recommended by some disposer manufacturers, which indicates that it can be safely used in your disposer. If you can't locate this product in your local hardware or hardware store, write the manufacturer for outlets in your area.

Send inquiries to *Her's How*, Copley News Service, P.O. Box 190, San Diego, CA 92112-190. Only questions of general interest can be answered in the column.

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ACCENT ON VALUE! Many amenities in this 3 bdrm., 3 bath full bath ranch. Well designed floor plan, spacious kit., beautiful fp., 1st floor laundry, whirlpool tub, in-room, central air, full basement, extensive decking w/21 ft. gazebo. Excellent location on 1.67 acres w/relaxing views. \$168,500. Hartland Schools.

PICTURE PERFECT! Pretty Cape Cod on over 1 acre. Over 2000 sq. ft. 3 or 4 three bedroom ranch, set on live acre, close to ski resort, and US-23. \$127,000.00.

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YOUR REAL ESTATE PROFESSIONALS

No stopping Garage-Saver makers keep rolling

By RICK BYRNE
Editor

If you're not moving forward, you're moving backward. That philosophy would seem to sum up the latest movements by the Novi firm 4 Guys Marketing.

Last summer 4 Guys scored a hit with its Garage Saver. The miniature stop-sign lookalike is suspended from the garage ceiling to indicate when your car is positioned properly. The idea is to keep you from running into (or in some cases through) the back end of your garage.

The Garage Saver was sold through Meijer and a number of other stores, and sales are showing no signs of slowing.

But now there are new frontiers for the makers of Garage Saver. According to Mark Fleming, a Northville resident and one of the four founders of 4 Guys Marketing, the Garage Saver concept is being taken a few steps further.

"We've got over 60 designs now, some of them in neon colors, and more to come," said Fleming. "We have travel, sports and kids themes. We offer national themes like 'Don't Drink and Drive,' and 'Say No to Drugs.' And we're trying to have some international impact with international stop signs."

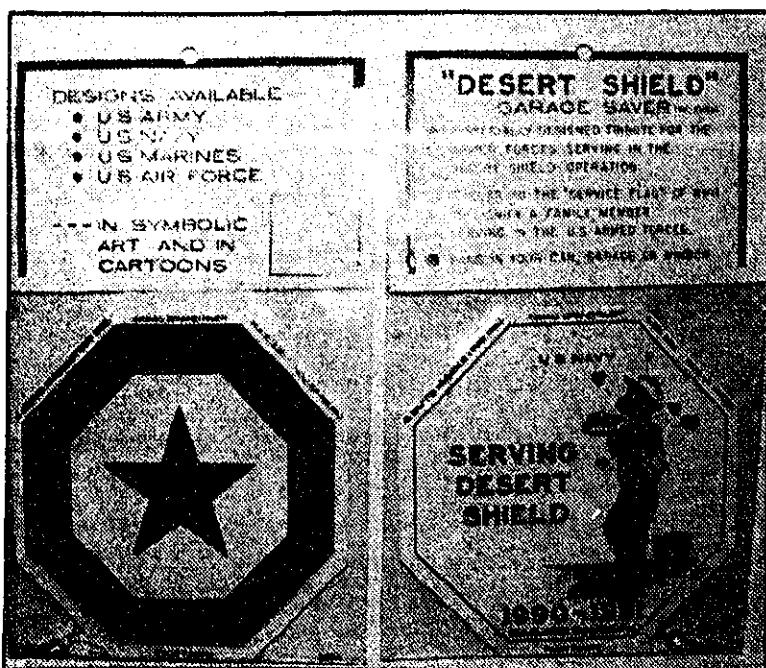
Going international is a big step for any small business, but Fleming says it's a necessary one.

"The international market is the key to the success of a small business," said Fleming. "If you're not anticipating the overseas market, you're going to be in trouble because it's so price-competitive."

In fact, 4 Guys has been so successful that its founders have been chosen to host a series of television spots which will appear on the "Larry King Live," a weekly talk show that airs on various national cable networks.

The feature, called "Newsmakers U.S.A." will spotlight the video news releases of various businesses, both large and small. Just how 4 Guys was chosen to introduce the series is a mystery to Fleming.

"I really don't know how this all



The Operation Desert Shield Garage-Saver

happened," he said. "We've sold (Garage Makers) to a number of large companies — NAPA, Kroger, Meijer, AAA — and we've gone to trade shows. Our name has gotten out. Larry King got the name, and he selected us."

Since the feature is valuable publicity for the companies featured, there will be a fee. The first spot will air Jan. 20.

An equally large step for 4 Guys is the launching of the Operation Desert Shield Garage Saver. With the conflict in the Persian Gulf on the minds of everyone, Fleming and his partners have come up with a way to capitalize on it.

There are 12 different designs depicting the four branches of the military — Army, Navy, Air Force and Marines — with the inscription "Serving Desert Shield, 1990-91." The images on the Desert Shield Garage Saver are a mix of humorous and serious cartoons. For the more hawkish buyer, there are Garage Savers featuring targets superimposed over

the face of Saddam Hussein and a map of Iraq.

"It's a tribute to the troops serving in Saudi Arabia," said Fleming. "It's a memorabilia thing that you can place in the home, or hang in the window. It's similar to the service flags that people had in their homes during World War II when a family member was in the service."

For a more upscale look, the Desert Shield Garage Saver is available in a custom frame, with the work done exclusively for 4 Guys by Kean Framing of Novi.

"Tim Kean is doing this for us," said Fleming. "It's a very first-class, very professional framing job."

Further down the road, 4 Guys will debut the Straight Aim, a golfer's aid. It's a brightly colored piece of wood with a point on one end. A golf tee fits into the center, and the Straight Aim acts as a guide.

For the guys who reinvented the stop sign, there appears to be no stopping.



Photo by BRYAN MITCHELL

The Garage-Saver idea of Mark Fleming has been taken in many new directions

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Business Briefs

The former Plymouth Auto Parts has reopened as PLYMOUTH CARQUEST AUTO PARTS. It's new because Carquest is new to the Plymouth area, yet it's old because Plymouth Auto Parts, formerly known as Garfield Auto Parts, has been a fixture in the community since 1966 at 1102 W. Ann Arbor Road.

Kurt Stanley, the owner of the newly christened Plymouth Carquest Auto Parts, explains. "We have affiliated with Carquest so we could continue to provide our customers with the highest quality auto parts and services available in the marketplace today. We are all very excited about the change."

Carquest is a national distribution network based in Terrytown, N.Y., designed to allow independent owners to take advantage of combined buying power to provide top quality auto parts to the market at competitive prices. With 2,500 members nationwide, and over 125 in Michigan alone, that buying power is substantial.

"My goal," said Stanley, "is to provide the best products available to my customers at competitive prices. I insist that only quality products be sold here."

I can do that with the Carquest program. Though many of the products we now sell are packaged under the Carquest name, the contents of the boxes are name-brand items. Names like Mopar, Mennen, Wagner, Standard, Blue Streak, and Gates, names familiar to any serious automotive buff, are just a few mentioned by Stanley.

"The other great benefit of dealing through Carquest," said Stanley, "is that we can continue to provide the best service in the area to our customers. We pride ourselves on the quality of our service. It has always been our goal to provide fast, friendly, knowledgeable service to all our customers. We try to give our customers whatever help we can, be it answering questions, looking under the hood of a car, calling around for hard-to-find parts, or suggesting to a customer where they can go to get help with a problem they can't, or don't want to, fix."

The Carquest affiliation also allows Plymouth Carquest Auto Parts to extend nationwide warranties on many of the parts sold there, as well as a toll-free phone number customers can use to locate the nearest Carquest store anywhere in the nation.

"Many discount stores sell auto parts," Stanley continues, "but they can't give the customer the best quality parts or advice. You have to cut back somewhere. With Carquest, though, we come as close as possible to my goal of providing our customers with the best quality auto parts and services at competitive prices."

Store hours are Monday through Friday 8 a.m. to 6 p.m. and Saturday 8 a.m. to 5 p.m. Call 455-0760.

Comerica Inc. announced that Nov resident MARY P. DEPACE has joined its staff as senior investment analyst and officer, Comerica Capital Management. Chairman Eugene A. Miller made the announcement.

DePace received a bachelor's degree in 1979 from Bowling Green State University. She is a member of the Detroit Financial Analysis Society.

PHIL WEXLER, author, video and audio personality, will be speaking on Monday, Feb. 25, at 7 p.m., at the Sheraton Southfield Hotel. His topic will be "Service: A Philosophy, Not a Department." This program focuses on action ideas guaranteed to have a significant impact on the way you think about customer service. Learn the reasons why some businesses fail while others abound with success. Tickets are \$30 in advance and can be reserved by calling Yes... A Positive Network at (313) 362-2424.

Jack Canfield, a leading self-esteem expert, will be speaking on Monday, March 25, at 7 p.m., at the Sheraton Southfield Hotel. His topic will be "How to Build High Self-Esteem." This seminar uses advanced Neuro-Linguistic Programming and other transformational techniques to program yourself for major breakthrough. Learn to heal the past without pain and move into the future you have always wanted. Tickets are \$30 in advance and can be reserved by calling Yes... A Positive Network at (313) 362-2424.

Go against the grain. Cut down on salt. Adding salt to your food could subtract years from your life. Because in some people salt contributes to high blood pressure, a condition that increases your risk of heart disease.

Some New Year's resolutions

Money Management

The new year is the time for resolutions. Promises to stop smoking, go on a diet or explore new career possibilities make the list of many individuals. But what about your financial well-being? According to the Michigan Association of Certified Public Accountants, the start of a new year is an ideal time to review your financial fitness and take any necessary action. Here are some suggestions to get you started.

If you don't already have a budget, now is the time to start one. A budget is an excellent way to forecast how you will get and use money, plus a way to discipline yourself when spending gets out of line.

The first step is to figure out how much you earn and how much you spend. Add up your salary and any other money you receive, then examine how you spend your money. This cash flow analysis forms the basis of your budget. Carefully evaluate your income and expenses and make changes that will allow you to live within your budget. Once you learn to save and invest wisely, you will be able to take your financial future into your own hands.

Review your investments. You need different strategies for different stages of life. Your goals and ability to tolerate risk are likely to change in tune with your age, job, family status and economic well-being. Also, minimize risk by spreading your investments over a number of different categories and vehicles.

Some people deliberately overpay

Uncle Sam in order to get a large refund in the belief that this is the only way they can save. Well, there is a better way. Most companies will automatically withdraw an amount you request from your account and deposit it to a company savings plan, your bank or a mutual fund. Check with your payroll department. You can correct your withholding overpayment by filing a new Form W-4.

Every few years you should check your Social Security records. Just call the Social Security Administration at 1-800-937-2000 and ask for Form SSA7004 (Request for Statement of Earnings). Complete the card, return it to the Social Security Administration and in a few weeks you will receive a statement showing how much you have paid into the system. Compare the totals with your year-end W-2 forms and report any discrepancies to the Social Security Administration.

Beginning in 1991, borrowing will make less sense than ever. As of Jan. 1, interest on personal debt will not be deductible. That makes this an excellent time to check your debt to make certain you are not overextending yourself. According to expert, if more than 15 to 20 percent of your after-tax income is spent on credit payments (not counting your monthly mortgage or rent), it's time

to go on a debt diet. Resolve not to use your credit cards and allocate a set amount every month for debt reduction. Pay off as much as you can afford. Also do some research to see that you are getting a good deal on your credit card. To compare the true cost of credit cards, be sure to consider the interest rate, annual fee, and the grace period for the cards you are considering.

This is also a good time to check your credit rating. To get a copy of your credit history, try calling the local branch of a credit reporting firm. There is a fee for this service except if you have been turned down for credit in the last 30 days in which case you can get a copy free. Review your credit history carefully. Circle anything that seems wrong and return it to the credit firm for an investigation.

Your life changes over the years and so do your life insurance needs. Remember the primary function of your insurance is to provide a substitute for your income to protect your dependents. You may need more insurance at some times, less at others. The actual amount you need depends on your personal situation. Review your coverage frequently, especially if there is a change in your family or financial circumstances. Don't ignore the need for disability

insurance. If you are now working, you have a much larger risk of being disabled for three months than of dying. Yet even young people seem to attach more importance to life insurance than to disability insurance. A good rule of thumb to follow is that your disability insurance should aim to replace 50 to 60 percent of your current earnings before taxes.

Look, too, at home and auto insurance. Read your policies and understand your coverage. Keep your coverage up to date. Notify your insurance company or agent of changes that might affect your coverage.

If you don't have a will, make plans to get one. If you do have a will, take a few minutes to review it and make sure it is current. An update may be needed if you have a new child, move to a new state or change your marital status. A change may also be necessary when someone named in the will as beneficiary, guardian or executor is no longer available.

You don't have to write a new will each time you want to make a small change. Just have a lawyer prepare a codicil and attach it to your will. If you don't keep score, you'll never know if you are winning. Work out a record system that best suits your family's individual needs. According to CPAs, records needed for tax purposes should be kept for at least three years following the filing of that return. Other papers should be kept for as long as you might need them to document facts.

Realtors push for FHA loan fairness

Realtors across the nation are increasing pressure for a change in FHA policy that allows home mortgage lenders to charge borrowers interest through the end of the month when an FHA loan is prepaid after the first day of the month.

"We thought such problems would be resolved when the previous 30-day notification requirement on prepayments was waived in 1985," said Douglas G. Courtney, president of MetroMLS, the state's largest multiple listing service.

He said that for loans insured prior to Aug. 2, 1985, lenders must be notified 30 days in advance of a borrower's intent to prepay an FHA-insured mortgage. If the payment is not received by the first day of the month, the lender has the option of prorating the interest or charging interest through the last day of that month.

"Unfortunately that option still applies, even though the advance notice of pre-payment is no longer required on loans insured after the 1985 date," Courtney said. "Almost all lenders currently are electing to charge interest for the full month if the prepayment is not received by the first."

He said the National Association of Realtors is urging the federal Department of Housing and Urban Development (HUD) to bring the policy into line with VA and conventional loan requirements. These call for prorating any interest accrued after the first of the month until the prepayment is received.

"It seems extremely unfair that a person can end up paying an entire month's interest for as little as one day's use of a lender's money," Courtney stated. "Paying off a home loan is challenging enough for most buyers without the addition of what we feel are unjustified costs."

Courtney pointed out that such tracking and

reaction to government housing policies and regulations is a continuing source of realtors that remains largely unrecognized by most property owners.

"Through our National Association, we will also seek to have Congress modify some misdirected and counterproductive changes in FHA programs made during the current session," he said. "The most glaring need is the price of mortgage insurance premiums to the risk of default and boosted the amount of cash some FHA borrowers need at closing."

"By our reckoning, these changes may result in as many as 40,000 cash-poor potential FHA homebuyers finding themselves priced out of the market. It is difficult to understand why Congress would take such negative action at a time when home sales and housing affordability is declining."

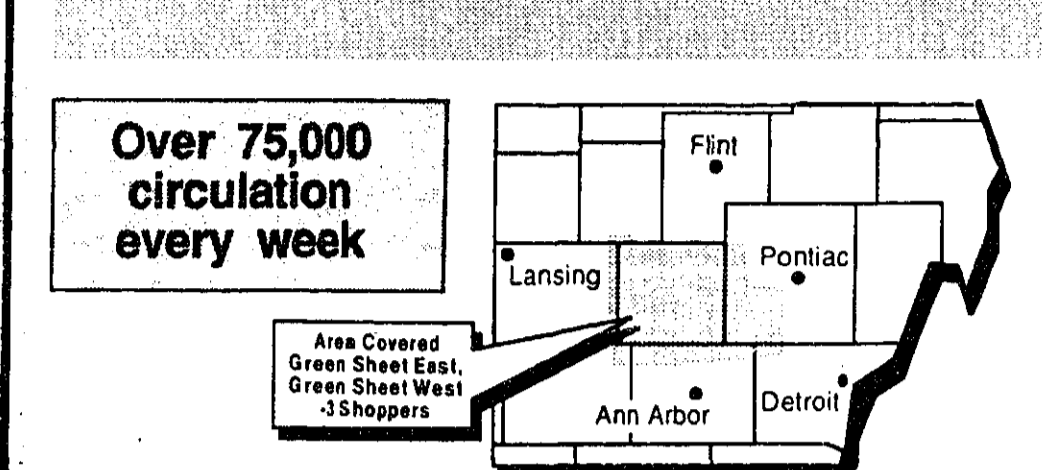
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100% MIXED hardwood split... 517-546-4088

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FORD 8N tractor with gear... 517-546-5514

151 Household Pets

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161 Day Care/Babysitting

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162 Medical/Dental

ECHO LAB CARDIO/PULMONARY... 517-546-5138

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335 Ceramic Tile... 335 Ceramic Tile... 335 Ceramic Tile... 335 Ceramic Tile...

335 Clock Repair... 335 Clock Repair... 335 Clock Repair... 335 Clock Repair...

335 Cabinetry... 335 Cabinetry... 335 Cabinetry... 335 Cabinetry...

335 Capacity... 335 Capacity... 335 Capacity... 335 Capacity...

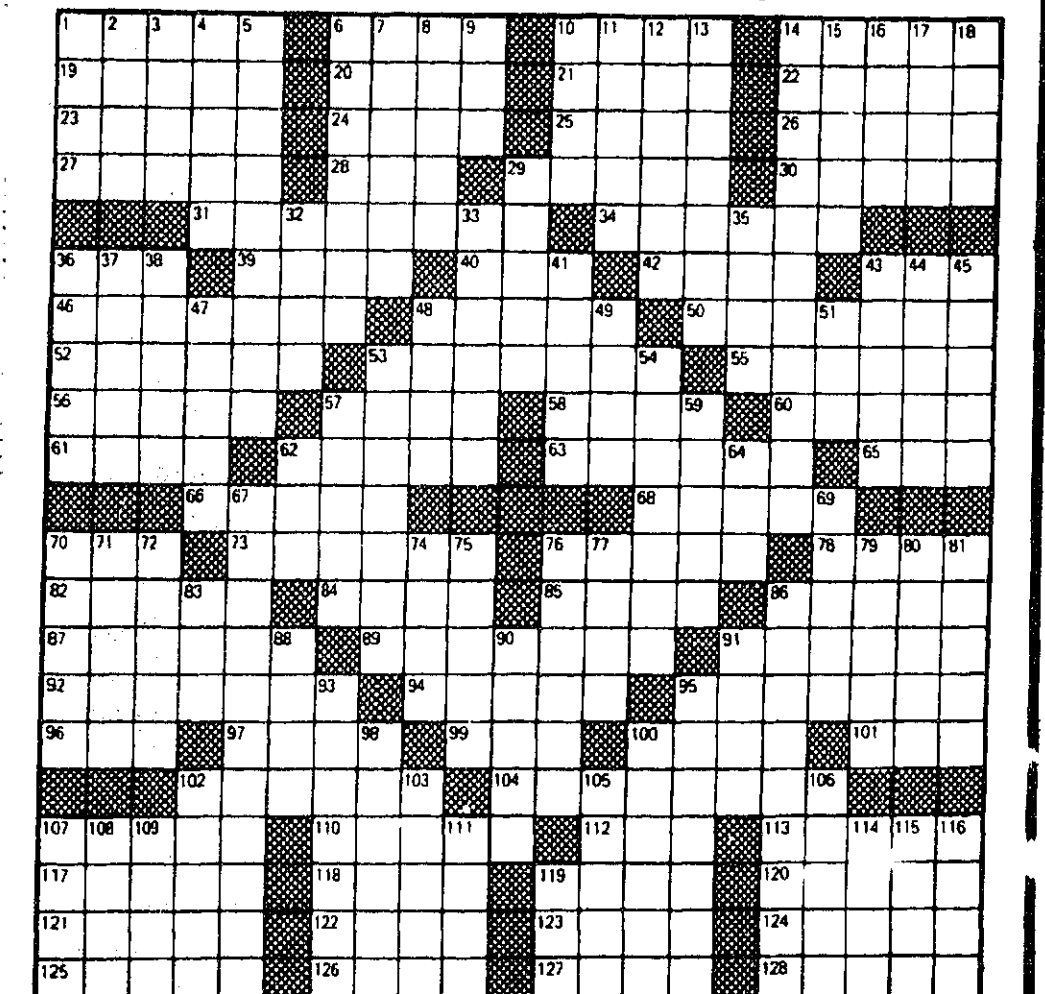
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 1 Street talk
 2 A king of Israel
 3 Medicine
 4 Yarned
 5 Victim's counterpart
 6 Russian V.I.
 7 "Splitville"
 8 Roundup
 9 Scissors
 10 Molding
 11 Short-order cook's need
 12 Hife's companion
 13 Victim's counterpart
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Average time of solution: 70 minutes

LAST WEEK'S SOLUTION

170 Help Wanted
General
EXPERIENCED collection person to work full time on pass due accounts, long phone knowledge, efficient record keeping. Winona area. Please state salary desired. Send resume to: S & R Equipment, 51722 Grand River, Winona, MN 56303. Attention: Collections. (517) 546-0545.
FACTORY positions available for all shifts. (517) 546-0545.
FOREMAN capmaker wanted. Looking for a hardworking dependable individual for full time position at our Farmington Hills warehouse. Clean, pleasant working conditions with opportunity for advancement. Applications taken between 9 a.m. and 5 p.m. La-Z-Boy Showcases Shoppe, 23550 Commerce Drive, Farmington Hills, MI 48334. (313) 974-3441.
GUARANTEED home assembly work available. Call for information. 504-641-8033. Ext. 3070 for optional start-up material.
HARDWARES assistant, must be licensed. \$4.00 per hour to start. (517) 546-2150. Ask for: Hena of evenings. (517) 546-0545.
HAIR STYLIST
EARN FAST FASTIC BACKS with our new commission plan and wage guarantee. Call or apply in person: Fantastic Sams, 21522 New Road, between Eggt and Nino Aves. (517) 546-8903.
HANDICAPPED male needs personal attendants, all shifts, call mornings. (517) 546-6800.
IF YOU have considered a career in real estate call Lynn Tappan at (313) 227-5005 or (517) 478-7650 for coffee and conversation.
JANITORIAL help needed. Part-time, Monday through Friday, 2 hours per night. \$5.50 per hour. Must have reliable transportation. (517) 546-2360.
JANITORIAL help needed. Heavy duty and 1-88 areas. Monday through Friday evenings, 15 hours per week. \$5.00 an hour. Transportation required. (517) 546-4200.
JANITORIAL position. Ideal for high school student or retiree. (517) 437-2228.
LAUNDRY Aide, full time, days. EOE. Contact Chris Schuller, (517) 546-4210.
LIGHT industrial laborers needed. \$5 wage.
MACHINE Repair, electrical and hydraulic. blueprint a plus. (517) 546-6545.
MACHINE Tool Pipe Fitter, familiar with pneumatic diagrams and quality machine building experience a plus. Apply at: Novi Precision, 11777 East Grand River, Brighton.
MCKENIST Growing manufacturing company, seeking dependable, general and screw machine operators. Starting wage, \$6.75, raise to \$6.34 after 4 months with progressive raises thereafter. Benefits include: 401-K profit sharing, medical/dental insurance, productive bonus opportunity, tuition reimbursement and vacation, among other extras. Please apply after Jan. 6, at G.T. Products Company, 315 South 1st Street, Ann Arbor.

171 Help Wanted
General
MAINTENANCE person needed for 289 West apartment complex located in Northville. Experience required. Please call (517) 546-2825 for more information. Monday through Friday, 11 a.m. to 5 p.m.
MANAGER maintenance needed couple for small mobile home knowing efficient record keeping. Winona area. Please state salary desired. Send resume to: S & R Equipment, 51722 Grand River, Winona, MN 56303. Attention: Collections. (517) 546-0545.
MECHANICAL Dealer, special machine 2 to 5 years experience. Auto CAD required. Send resume to: Engineering Manager, 11777 East Grand River, Brighton, MI 48116.
MECHANICS wanted, transmission field preferred. Must be certified. (517) 227-8265, ask for Bob.
ROUGH carpenters wanted. (517) 229-9287.
SFW man wanted, familiar with different types of steel helpful. Different working 40 hours welcome. Apply at: Novi Precision, 11777 East Grand River, Brighton.
SCREW machine operator/welder with 3 years experience on Acme Gridleys. Currently working 50 to 58 hours per week. 3200 W. Grand River, Farmington Hills, MI 48336. EOE.
NEW faces, models wanted for commercial runway. Contact: Roberta Photography Studio, (517) 569-2096.
NOW hiring part-time cashiers and stock position, and shift opening. Excellent benefits, vacation and holiday pay. Advancement possible. Apply: Sweeney, 105 Milford Road, Milford, MI 48150.
UMPIRE director. Salary \$2000. To recruit, train, evaluate and schedule umpires for youth baseball and softball program. Position begins in February with season starting in May 1 and continues into August 1991. Retirees welcome. Reply in writing to: Bob Wilson, Director of Northville Recreation, 303 W. Main, Northville 48167. Closing date: January 8.
VICTORY Lane Quick Oil Change now hiring full and part-time positions. Apply within 300 W. Grand River, Brighton. (517) 546-4533.
WEEKEND help needed to do dishes and lead crafts, horses and dog. Must be 16 or older. Call YNKA Camp Divines, week days 9 to 5. (517) 546-4533.
WOMAN for minimal personal care for elderly woman, and light general housecleaning. Days: ideal for mothers. (517) 229-7088 (517) 577-4481.
WOMAN wanted to burn out? Let us help you learn, whether you heat with the water, steam, forced air or want to switch. Give us a call. One Creek Mechanical, (517) 546-1065.
TWO men with night maintenance work, well clean restaurant/lounge or apartment. (517) 546-2197.

172 Business Opportunities
RECEPTIONIST
 Wanted for wild and crazy office, must get along well with other people and enjoy working in rock and roll atmosphere. Methodical and enthusiastic only need to apply. For interview call: (517) 568-7300.
Dick Scott Motor Mall is expanding its sales force. We are seeking a few aggressive individuals for new and used car combined sales. Located in a fast growing area with a full line of Chrysler, Plymouth, Dodge and Dodge trucks. Benefits, bonus, paid vacations and more. Experience necessary. Contact Mr. Tripp for an appointment.
 Livingston Co. 517-223-3721
 Lansing 517-482-4159
 Detroit 313-963-5009
POSTAL BOX SERVICE
 SHIPPING UPS/DHL
 BULK MAILING
 MAILING LISTS
BUSINESS
 - INVOICING/PROCESSING
 - BUSINESS CARDS
 - RUBBER STAMPS
 - COMMUNICATION
 - FAX SERVICE
 - TELEGRAM/TELEX
 - PHONE ANSWERING
 AND MUCH MORE!
MAIL BOXES ETC.
 4342 WEST OAKS DR.-NOV.
 WEST OAKS II
 347-2850

205 Snowmobiles
 1990 CHAMPION 400. \$3000. (517) 546-2825.
 1990 ARCTIC CAT Jag. Good condition. \$775. 1974 Ski-Doo. \$225. (517) 546-2825.
 1990 POLARIS 440 TX. \$800. 1990 John Deere 440 Trailblazer. \$500. 2 place 8 ft. ft. trailer. \$225. (517) 546-2825.
 1987 340 YAMAHA XL Deluxe. Ride 1 season, low miles, excellent condition. 1986 2 place trailer. Both \$2200. 1978 440 Ski-Doo, runs great. \$250. Will sell package for \$2,400. (517) 546-2825.
 1988 POLARIS and trailer, with warmers, cover and turn around. \$3000. (517) 546-2825.
 1988 POLARIS Indy Trail 450cc. electric start, excellent condition. \$2895. (517) 546-2825.
 2 ARCTIC Cat Panthers, 500 cc and trailer. Superior or at \$1000 each. (517) 546-2825.
ARCTIC CAT SNOWMOBILES
 Parts and service. Wright Brothers Equipment, 7200 W. Grand River, Brighton. (517) 522-6500.
215 Campers, Trailers And Equipment
 FOUR place snowmobile trailer. 1988 or best offer. (517) 546-5819.
Attention Meyers Snow Plow Owners
 We Now Have Service Parts To Fit Your Plow only at Hilltop Ford 2798 E. Grand River Howell 546-2250
 U.S. SAVINGS BONDS
 1-800-US BONDS

STEVENSON'S WANTS WRECKED and JUNK CARS CASH PAID (313) 887-1482

220 Auto Parts And Services
 1985 CHEVY motor 6 cylinder with 3 speed standard transmission. Runs great. Low mileage \$300. (517) 546-4842.
 4 GOOD Year Eagle speed rated steel wheel radial snow tires. Match your high performance V7 (jet) block with excellent winter tires. For Top-2, Ford, Trans Am, Mustang, P245/50VR16, \$200 matched pair or \$350 set of 4. (517) 546-8558.
 CHEVY 350 high performance short block. New. \$775. (517) 546-2825.
 1978 to 1979 PROCLIP. 1978. No rust. \$25. (517) 546-4842

225 Autos Wanted
 I SELL MY YOUR CAR. TRUCK OR VAN, 1980 to 1986, low mileage or high mileage, good condition or fair condition. Out state buyers waiting. Instant cash. Please call Dale, (517) 546-0189, 9 a.m. to 8 p.m. seven days a week.

GUARANTEED Auto Loans - No Rejects!
 Good Credit No Pay Backlogs
 Bad Credit No Pay Backlogs
 All you need is a job and a desire to drive 1988-0557 or 1988-0558. Act Now For Approval. ASK FOR MR. RENO OR MR. BLAINE. NO CO-SIGNERS NEEDED.
VARSIITY

221 Truck Parts And Services
 1978 to 1979 PROCLIP. 1978. No rust. \$25. (517) 546-4842

218 Situations Wanted
ATTENTION Quality cleaning is hard. Personalized home care. Nancy. (517) 546-2825.
CURRENTLY, dried, roofing, electrical, plumbing, cement, brick, water proofing and additional. It's not to cold!
Business And Professional Services
185
REjuvenate the old homestead today and a new one? Give us a call. We'll be happy to give you a price to fit your budget. One Creek (517) 529-1965.
SECRETARIAL SOLUTIONS 344-0098
 BUSINESS SUPPORT SERVICES
 - Word Processing
 - Mail Mergers & Labeling
 - Transcribing to typed
 - Conversion to 8 1/2" Programs
 - Report Letters, Resumes
 - Telephone Answering (24)
 - Mail Merges, Fax, Copies
 - Business Cards & Stationery
 - Letter, Labels & Wide Carriage
 - Expressmail & Airtel
RESUMES that get results. Get a resume today and a job tomorrow. Free job searches. Copyrite, Inc. (517) 546-8320.
THE old stove about to burn out? Let us help you learn, whether you heat with the water, steam, forced air or want to switch. Give us a call. One Creek Mechanical, (517) 546-1065.
TWO men with night maintenance work, well clean restaurant/lounge or apartment. (517) 546-2197.

HILLTOP SPECIAL OF THE WEEK

1985 FORD CONVERSION VAN

Full power, V-8 auto

\$6900

0 Down With Approved Credit ONLY

1986 ESCORT 4 DR.

Auto, Stereo

1988 RANGER PICK-UP

4 Cyl., 5 spd.

1985 LINCOLN TOWN CAR

Loaded, All Options

1986 T BIRD TURBO COUPE

Auto, A/C, Stereo

1989 TEMPO 4 DR. GL

Auto, A/C

1987 T-BIRD TURBO COUPE

Full Power, 5 Speed

1990 TEMPO GL 4 DR.

4 Cyl., Auto., A/C,

1986 CADILLAC SEDAN DEVILLE

Leather, Full Power

1988 AEROSTAR XL

Auto, V-6, A/C, Stereo

1989 MERC. SABLE LS

Full Power

1987 LINCOLN CONT.

Sign Series, Leather, Moon Roof

1989 AEROSTAR XLT

Quad Captains Chairs, A/C, Stereo

1988 DODGE CARAVAN SE

Power Windows - Locks - Seats - Stereo, Tilt, & Cruise

1989 CHEV. CONVERSION VAN

Dual Air, TV, Stereo, Full Power

989 T BIRD SUPER COUPE

Auto, A/C, S.L.B. stereo, moon roof

1989 BRONCO XLT

351, V-8, auto, A/C, tilt & cruise, P. windows, locks

1989 JIMMY SIERRA CLASSIC

350-V8, Auto, A/C, Full Power

1990 LINCOLN CONTINENTAL SIG. SERIES

Leather Trim

0 Down With Approved Credit Instant Financing We Pay Top \$ for Clean Cars & Trucks

FULL-SERVICE AND BODY SHOP DIVISIONS

HILLTOP FORD

LINCOLN MERCURY INC.
 2798 E. Grand River, Howell, MI
 (517) 546-2250
 Showroom Hours: 9 a.m. to 6 p.m. 5-6 Tues., Wed., Fri. 9-3 Sat.

REDUCTION

Michigan Adult Restraint Law

12.5% reduction in the frequency of injury to occupants 16 and older.

Source: Office of Highway Safety Planning, Michigan State Police

Savings To Celebrate

\$9995* YOUR CHOICE

1990 DODGE DYNASTY
 Air conditioning, tilt, cruise, locks and more!!!
 Stock #A-1512

1990 DODGE DAYTONA ES
 Tilt, cruise, air conditioning, automatic, power locks, power windows, cassette, and much more!
 Stock #A-1519

1990 PLYMOUTH ACCLAIM LE
 V-6 power, automatic, air conditioning, power locks, power windows, tilt & cruise!
 Stock #A-1514

1990 PLYMOUTH ACCLAIM LE
 Power windows, locks, mirrors, air, tilt, cruise, stereo & more
 Starting at **\$7995***

BRIGHTON CHRYSLER PLYMOUTH • DODGE
 9827 E. Grand River • Brighton
 (313) 229-4100

*Taxes, title, transfer extra

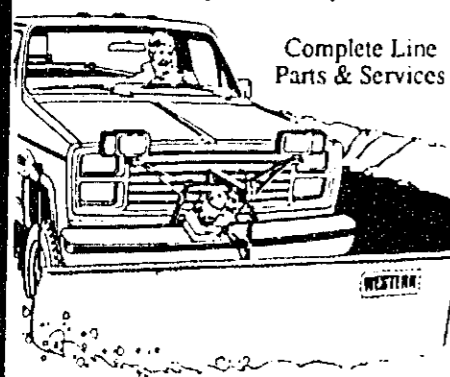
HILLTOP FORD **HILLTOP FORD**

WINTER IS HERE!

SNOW PLOW HEADQUARTERS

The "Big Red" by **WESTERN**

FULL POWER FEATURES
50 In Stock - Ready for Delivery - More Coming



Complete Line Parts & Services

- HEAVY DUTY PLOW
- INSARMATIC LIFT
- ALL ELECTRIC ROLL ACTION BLADE
- LOW PROFILE LIGHT KIT
- MARK III A CONTROLS

Also Available Pro Plow Line

Livingston County's Snow Plow King...


HILLTOP FORD, LINCOLN, MERCURY

At the Top of the Hill
Open Mon & Thurs til 9

2798 E. Grand River - Howell - 546-2250

HILLTOP FORD **HILLTOP FORD**

CAMP CATCH A-RAINBOW



FIND OUT ABOUT CAMP CATCH-A-RAINBOW FOR CHILDREN WITH CANCER.

CALL
1-800-ACS-2345

AMERICAN CANCER SOCIETY

225 Autos Wanted

I WANT OLDSMOBILE 98'S OR CADILLACS. 1977 to 1984. Please call Dale, (517)676-0189.

230 Trucks

1971 GMC 3/4 ton stake. Good condition. \$1995. (517)548-2429.

1978 FORD F-150. 6 cylinder, cap, new brakes & muffler system, runs excellent. \$900. (313)229-5655.

1984 GMC 4 x 4. DRW D. cab. Turbo, 6.2 diesel, loaded, set up for left wheel or goose neck. 70,000 miles. \$10,500. (313)477-2122, extension: 218.

233 4 Wheel Drive Vehicles

1977 FORD 3/4 auto, fair condition. \$1795/best. (517)546-5815.

1978 FORD 1/2, auto, fair condition. \$1595/best. (517)546-5815.

1984 BRONCO, automatic, power steering/brakes, air, cruise, tilt, power windows, doors, good condition, 65,000 miles. \$5500 or best. (313)231-4877.

1984 K5 BLAZER. Loaded. Clean western vehicle. New tires. \$5800. (313)884-5400

1985 GMC S-15 4x4. V6, 4 speed, tilt, am/fm cassette. \$3,750. (517)548-3442.

1986 FORD F-250. Power steering, power brakes, stereo, extra heavy suspension. Excellent condition. \$6,000. Evenings. (517)521-3214.

1989 CHEVY S-10 Blazer 4 x 4, loaded, excellent. \$12,900 or make offer. (517)546-9498 between 9 a.m. and 7 p.m.

1989 JEEP Wrangler. 6 cylinder, soft top, 73,000 miles. Clean. \$7,800. (313)449-0460.

1990 RANGER XLT. Supercab. 6 cylinder, 5 speed, air, cruise, sport buckets, under coated, 3 year extended warranty. \$11,700. (517)548-4025.

235 Vans

1979 DODGE work van, 3/4 ton, low miles, better than average condition. V8 automatic. \$2250. (517)546-0651.

1987 GMC Starcraft conversion. 1 owner, excellent condition, 35,000 miles, fully powered, too much to list. Must see to appreciate. \$11,200. (313)261-0506.

238 Recreational Vehicles

1974 DODGE Sportmans Mini. Gen Set. Sleeps 2. \$2750. (517)546-0651.

1981 HERITAGE mini. 24 ft. sleeps 6, dual air, rear tub and shower. Very good condition in and out. Many extras. Must sell. \$7,700. (313)730-2068.

FOUR wheelers. Honda 70, Suzuki quad 80, Honda 250X tandem trailer. Like brand-new, less than 30 hours on each. (517)546-3138, after 5 p.m.

239 Classic Cars

1966 1/2 TON Chevy pick up. 283 four speed, runs and looks good. \$1400 or best offer. (517)223-3185.

240 Automobiles Over \$1,000

1983 OLDS Delta 88. 2 door, loaded, clean, grandpa's Florida car. \$3500. (313)987-7564.

1984 BUICK Century. New tires, brakes, exhaust, paint Sunroof. Must see to appreciate. \$3,150. (313)632-7957.

1984 CHRYSLER LeBaron. 2 door, air, automatic, excellent condition. \$1800. (313)227-6655.

1985 CADILLAC Sedan DeVille. 1 owner, good condition. Fully powered. Must see to appreciate. \$4250. (313)261-0506.

1985 LINCOLN Continental. High miles. Excellent care/shape. \$5000 or best offer. (517)546-7380.

1986 CHEVY Cavalier. 4 door, gold. loaded. \$2,750. (313)227-7868.

1986 ESCORT wagon. Automatic, 40,000 miles. New tires. Excellent condition. \$3,400. (313)344-4464.

1987 BUICK Electra wagon. excellent condition, loaded. 45,000 miles, \$8000 or best. Days. (517)548-4266, evenings. (517)546-6640.

1987 CHEVY Spectrum. 4 door, auto, air. Must sell. \$3,500. (313)448-2658.

1987 FORD Escort. excellent. \$2500, warranty. (517)337-0278.

1987 MERCURY Colony Park station wagon, 25,000 miles. \$9,000 or best offer. (517)546-8755.

1988 BERETTA GT. Loaded. \$5,995, or best offer. (517)548-2944.

1988 CORSICA LT. 5 speed. V-6, every option. \$6100. Must sell in January. (313)229-6689

1988 MERCURY Tracer 2 door. 5 speed. Good condition. \$4300. (313)978-2274

1988 PONTIAC Bonneville SE. loaded, including moon roof, \$8100. (313)229-7190 after 5 p.m.

1988 TOWNCAR Signaturer series. Silver with vinyl roof and darkened windows. \$12,500. (313)227-4017.

1989 CHEVY Corsica hatchback. must sell, loaded, 27,000 miles. Call (313)449-4647.

1989 MERCURY Sable LS. loaded, 29,000 miles, 3.8 liter engine, great car. \$9700. (313)349-7136.

1989 PONTIAC Bonneville SSE. Black. \$13,500. (313)231-2480.

AUTO LOANS - BAD CREDIT? BANKRUPT? Local Chevy dealer can arrange low cost financing even if you have been turned down elsewhere. No co-signers necessary. Your job is your credit. Phone applications accepted. Call Mr. Allen at (517)548-4744 or (517)548-5714.

LASCO Ford Chrysler Plymouth. 1987 Plymouth Sundance. Automatic. air. \$4,995. (313)629-2255.

LASCO Ford Chrysler Plymouth. 1986 Plymouth Turismo. 4 cylinder, 4 speed. \$3,395. (313)629-2255.

LASCO Ford Chrysler Plymouth. 1986 Plymouth Reliant. 4 door, auto. \$2,477. (313)629-2255.

LASCO Ford Chrysler Plymouth. 1984 Ford Crown Victoria. loaded. \$2,685. (313)629-2255.

LASCO Ford Chrysler Plymouth. 1987 Ford Tempo. 4 door, automatic. air. \$4,888. (313)629-2255.

LASCO Ford Chrysler Plymouth. 1986 Plymouth Caravelle. Automatic. air. 4 door. \$3,888. (313)629-2255.

241 Automobiles Under \$1,000

1974 FORD Elite 2 door, 302 engine, mag wheels, runs and drives good. \$400. (517)548-0116.

1980 FORD Fairmont. 109,000 miles. Runs, looks good. \$500. (313)349-4184.

1981 FORD Pick up, runs great. \$500 or best. (313)227-3064 after 5 p.m.

1984 FORD Escort GL. 4 door, fuel saver engine, 1 owner, 108,000 miles. \$1200. (313)685-8235.

BRIGHTON FORD-MERCURY USED CAR OUTLET



THIS WEEKS SPECIAL!

1990 CAVALIERS

Automatic, air, stereo

Starting \$3995

At 3 to choose from

\$0* Down Financing Available

1985 FORD 150 PICK-UP

with Western plow, V-6, automatic

\$7495

1988 LINCOLN MARK VII LSC

Black with burgundy leather interior with finest options, 28,000 miles

\$13,495

85 NISSAN 300 ZX 5-SP Midnight blue, cloth, air, cruise, power windows, tilt, buy now & save	\$3995	85 MERKUR XR4TI 5-speed air, am/fm/cassette, lots of toys. World class car!	\$3995
86 BUICK CENTURY LIMITED Automatic, air, am/fm/cassette, tilt, cruise, luxury you can afford!	\$3895	85 MERC GRAND MARQUIS Cloth, tilt, cruise, air, power seat, am/fm/cassette, the works!	\$4399
86 PONTIAC GRAND AM Automatic, air, tilt, cruise, am/fm sporty, great on gas	\$4495	86 NISSAN SENTRA Air, am/fm stereo, cloth. Dependable, reasonable	\$3495
84 CHEVY S10 PICKUP 4x4 Extended cab, running boards, alum. wheels, cruise, am/fm, v6, sharp!	\$5995	86 FORD F150 PICKUP 4x4, am/fm, ready for snow! Hurry, this one won't last!	\$5695

CAR LOANS

• NO CREDIT? ANY CREDIT PROBLEM-WE CAN HELP

• SLOW PAY? AS LOW AS 20% DOWN - (CASH OR TRADE)

• BANKRUPTCY? CALL 313/227-6149

• DIVORCE?

LIVINGSTON COUNTY'S LARGEST USED CAR SELECTION-ALL MAKES AND MODELS

BRIGHTON FORD-MERCURY **USED CAR OUTLET**

9797 E. Grand River
Across from Empress's Palace

OPEN SATURDAYS Open Mon. & Thurs. til 9

Brighton 227-7253

CHAMPION Chevrolet - Geo BRIGHTON

NEW CARS & TRUCKS USED CARS AT OUR BRIGHTON LOT USED TRUCKS

0 Down No Payments Until February

MANAGER'S SPECIALS OF THE WEEK

86 CHEVY CAVALER Low miles, auto., AC, hurry	\$3995 or \$120 mo.	87 PONT. SUNBIRD GT 2 DR Runs great, clean, equipped	\$3333 or \$90 mo.
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CARS	TRUCKS
86 FORD TEMPO Auto & AC, clean	87 CHEVY 3/4 TON CONVERSION VAN Top of the line, rear AC & heat, low mileage
84 DODGE 400 CONVERTIBLE 65,000 miles, none nicer	86 CHEVY 1/2 TON SILVERADO 2-tone blue, V8, loaded, low miles
85 FORD ESCORT Auto, 49,000 miles, clean	86 GMC 1/2 TON SIERRA CLASSIC 50,000 miles, V8, auto, a/c, clean
88 CHEVY NOVA Low miles, auto, a/c	87 CHEVY S10 BLAZER 4X4 40,000 miles, V6, auto, a/c, loaded
88 CHEVY CAPRICE CLASSIC BRM 4DR Low miles, loaded, none nicer	87 DODGE 1/2 TON 4X4 V8, automatic, runs great
87 BUICK SOMERSET 2 DR Loaded, incl. sunroof	88 FORD BRONCO II XLT 4X4 V6, auto, a/c, loaded, low miles
87 PLYMOUTH SUNDANCE 34,000 miles, auto, a/c, stereo	88 FORD RANGER Great transportation
88 CHEVY CAVALER 2 DR Auto, a/c, stereo, runs great	88 CHEVY S10 EXT. CAB Low miles, tahoe, incl. AC
87 PONTIAC BONNEVILLE SE 4DR White, low miles, loaded incl. leather, clean	89 CHEVY S10 EXT. CAB 4X4 Red, 23,000 miles, auto, a/c, 4.3L V6 & more
80 CHEVY LUMINA EURO 4 DR Burg., super clean, loaded, new car warranty	88 CHEVY FULL SIZE BLAZER 4X4 Low miles, Silverado, like new, warranty

CHAMPION'S DISCOUNT OUTLET IN HOWELL

904 E. Grand River-Howell (517) 548-4744 or 548-5715

Across From Bowl E Dome

CARS	TRUCKS
84 CADILLAC FLEETWOOD DELANCE Loaded, leather, tilt, sunroof	85 BUICK SKYHAWK 2DR Auto, air, cruise, SE, AM/FM Cass. Won't last!
84 CHEVY CAVALER 2DR TYPE 10 Auto, AM/FM Cass, clean car	88 GMC SAFARI MINI VAN V6, loaded, towing pack. Only
88 FORD TAURUS L 4DR Auto, V6, cruise, SE. A real at	88 CHEVY 2-10 LOMBARD 4X4 P.J.U. Auto, 33,000 miles. This one won't last!
86 DODGE DASH 4DR Auto, P.S., P.S. good transportation	87 FORD RANGER EXT CAB 4X4 Auto, V6, XLT pack, 40,000 miles one owner, clean
87 PONTIAC SUNBIRD SE 2DR Auto, air, tilt, sunroof	88 GMC 1/2 TON P.J.U. Auto, V8, SE, cruise, 59,000 miles
85 FORD ESCORT L 4DR Auto, air, P.S., P.S.	88 GMC 9-15 SIERRA P.J.U. LOMBARD Auto, V8, SE, cruise, 35,000 miles
86 CHRYSLER LADER 2DR Auto, air, AM/FM	87 FORD BRONCO II 5 cyl., auto, loaded, 50,000 miles
87 FORD MUSTANG GT V6, 3 speed, all the toys, only red beauty	86 CHEVY 1/2 TON P.J.U. Auto, V6, AM/FM air, backdoor, one owner
84 FORD CROWN VICTORIA 4DR Auto, air, loaded, nice car	79 GMC 3/4 TON P.J.U. Auto, V8, air, cdp, good work truck. Must see
86 BUICK SOMERSET 2DR Auto, air, loaded, nice car	87 FORD 1/2 TON P.J.U. Auto, V6, AM/FM, tilt, cruise, dual tanks
84 PONTIAC SUNBIRD 2DR SE Auto, all the toys, sunroof	

MSRP \$12,230
Your Price \$897*
YOU SAVE \$3233

MSRP \$832
Your Price \$585*
YOU SAVE \$2973

MSRP \$15,825
Your Price \$12,550*
YOU SAVE \$3275

MSRP \$11,171
Your Price \$8,598*
YOU SAVE \$2573

CHAMPION SERVICE SPECIALS

\$1395* LUBE, OIL & FILTER	FRONT END ALIGNMENT \$2995*	COOLING SYSTEM POWER FLUSH \$4995* With coupon
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Exit 145 off I-96

CHAMPION CHEVROLET

Winning Spirit!

OPEN MON & THURS 9 TO 9, TUES., WED., FRI. 9 TO 6 SAT 10 TO 4 (EXCEPT SUMMERS)

603 W. GRAND RIVER-BRIGHTON

PARTS & SERVICE DEPT. OPEN MON 7:30 TO 7:30, TUE. THRU FRI. 7:30 TO 6

229-8800