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THURSDAY
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the NOVI NEWS

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Sports NOVI 'STEALS WIN' FROM HOWELL AT THE BUZZER / 7B

Novi's still on the prowl for park land

By JAN JEFFRES
Staff Writer

Parks and Recreation Director Dan Davis was encouraged by the city council Monday to go on a scouting expedition.

With \$50,000 in hand from pulling in the department's belt as well as letting out some program fees — along with a special census revenue fund of \$180,000 — Davis has been instructed to look out for likely land to buy for city parks.

Also not ruled out is asking the voters once again to dig into their wallets for the money, City Manager Edward Kriewall said.

If so, this would be the third time in two years residents would be asked to finance parks acquisition. In November 1989 and April 1990, voters emphatically said no to a one-half mill tax increase which would have purchased and developed new parks, including the Novi Tree Garden.

A millage or bonding proposal could come on the November ballot, with council approval, Kriewall said.

The only issue left is parks and recreation in the immediate future. We purposely set it aside so we could get the road program forward. It's really the only remaining capital issue in this community for the next ten years," he said.

Gerald Shulman, chairman of the parks and recreation commission, wondered if voters thought buying parks was a frivolous use of money. The city's argument in previous elections has been that rapid growth of the city will leave little available and affordable free land.

Tonight, the commission is expected to discuss potential sites for

purchase, Davis said.

In a joint meeting Monday with the commission, some city council members suggested that stockpiling vacant land before developers snapped up the remaining acreage might be preferable to earmarking available funds for the development of existing sites such as Power Park.

"The present need in the city is for additional land. I think the thrust should be in this direction," Council Member Joseph Toth said.

"It's a good deal. If you're saying this is potentially a \$5 million piece we can get for \$1 million, we're willing to listen to it."

Look at lower-priced sites along stormwater retention areas and in flood plains, as well as adjacent city parks, Mayor Matthew Quinn suggested to Davis: "If indeed there's any land like that available, start snooping it out."

The city needs 50 additional acres of park lands and \$180,000 won't buy that, Commissioner Phil Konedia cautioned.

"Then buy 10 acres," City Council Member Martha Hoyer answered.

But Hoyer was skeptical about voters buying a parks and recreation millage hike. The current tax rate for the department is one-half mill.

"I don't think the tax climate in this community has changed since this was defeated. I think this will be defeated again. I think you'll be spinning your wheels," she said.

Council Member Tim Pope suggested that the city listen to the voters: "I'm not convinced we have exhausted all our resources with the money we've saved and with the grants and we could be creative with a developer."



Photo by BRYAN MITCHELL

Novi High Principal Robert Youngberg gives the grand tour of the faculty room to a contingent of Japanese visitors.

Owani students try Novi on for size

By SUZANNE HOLLYER
Staff Writer

Novi students are discovering that Japanese students are not as different from Americans as they might have first thought.

They are making their discoveries first-hand by meeting students, who arrived Saturday from the Owani Town School District in Owani, Japan to participate in an exchange program with Novi schools.

Japanese student-visitor Katsumi Harako joined his host student and Novi High School senior, Jeff Schram, at basketball practice Monday. Harako was not just being polite, he actually likes basketball. In fact on a trip to the mall with Schram, Harako identified Michael Jordan from a picture. He also recognized a San Francisco 49ers jersey as the same as one worn by Joe Montana.

Baseball is the most popular sport in Japan, Harako told Schram.

Their communications have been somewhat limited. Harako speaks a little English, and he

"You can't see another country from Japan."

Rita Traynor

Assistant superintendent of instruction

them," assistant superintendent of instruction Rita Traynor said. "You can't see another country from Japan."

The group also paid 50 cents to ride Detroit's infamous People Mover. Japanese junior high school teacher Masae Shimauchi was surprised that the above-ground rail system did not have a human driver.

In fact, it was American technology that impressed the visiting administrators the most, especially the technology they saw in the schools.

Chairperson of the Owani Board of Education Sakae Akimoto said he was surprised to see elementary school students proficient on computers. Akimoto spoke through Keiko Noji, a translator who is also a parent of a Novi student.

Owani schools do not have computers yet. He expects to get them within the next few years, but they will be installed in upper grade levels first. It may be quite some time before Owani elementary and junior high schools have computers, Akimoto said.

Continued on 2

Mohawk found unfair in strike

By JAN JEFFRES
Staff Writer

The National Labor Relations Board (NLRB) recently upheld a Detroit trial court decision that Mohawk liquor negotiated in bad faith with striking employees in 1987, but quashed a ruling which would have forced the firm to rehire a worker who allegedly lobbed stones at a job applicant's car.

The company was ordered to pay interest on cost of living allowances (COLA) withheld from 72 employees for two months, as well as post a

sign in its Novi plant stating that it was in violation of the National Labor Relations Act, a three-member panel in Washington, D.C. determined Dec. 31.

The twist is that there's no place to tack up the sign and no one left to read it.

"That's really a moot point. The plant is no longer in existence. There are no employees," said Donald Greenspon, attorney for the AFL-CIO's Local 42, General Industrial Employees.

"No strikers were absorbed by the parent company."

The distillery shut its doors in early 1989, not long after a final contract was ratified with Local 42, which represents the production and maintenance workers. The union earlier filed the unfair labor practice complaint with the NLRB.

Greenspon said he will recommend an appeal of the NLRB ruling to the sixth federal circuit court in Cincinnati, but a decision has not yet been made by the union.

Mohawk's parent company, the McKesson Corporation, a multinational firm, is liable for the interest payments assessed on the local

business, Greenspon added.

Mohawk's unionized workers went on strike in June 1987 after what one picketer called a "bombshell" was dropped by the company during collective bargaining.

Mohawk proposed a contract that would have rescinded a final six-month COLA check which was part of the existing contract. The new contract, as suggested by the company, would have removed all future COLA payments and cut wages by 10 percent.

Continued on 10

State allows Edison to turn up light rates

By JAN JEFFRES
Staff Writer

Novi, the leader of a 15-community charge against a proposed Detroit Edison hike in street lighting rates, decided Monday that a recent Public Service Commission (PSC) ruling was the Waterloo of its 14-month war.

On Dec. 20, the Lansing-based commission essentially agreed to a compromise allowing the utility company to raise its rates for new lights 16.4 percent this month and 39 percent in January 1992.

Monday, on the recommendation of City Attorney David Fried and consulting attorney Hugh Anderson, the city council agreed not

to appeal the case.

"It isn't much of a compromise. We don't recommend an appeal. We're satisfied we've exhausted it all we can on the matter," Fried said.

City Manager Edward Kriewall predicts that the higher tariffs will mean that fewer subdivisions will opt to install street lights.

"The problem is it really only impacts growing communities. . . It's going to discourage new street lighting in all these communities. It's just going to be too expensive. The city will have to sell bonds," he said.

"It's a disappointment, but I

Continued on 2



Photo by BRYAN MITCHELL

Considering that Novi's ZBA has approved 59 of 60 variances requested, one member of the board has asked city council to revise its ordinance regulating placement of basketball hoops

ZBA member asks for revised 'hoops' rules

By MICHAEL MALOTT
Managing Editor

With a record of 59 variances granted out of the 60 that have been requested, at least one member of the Novi Zoning Board of Appeals believes the city council's year-old basketball hoop ordinance ought to be revised.

In a joint meeting between the two panels Monday, ZBA member Lisa Foote said she believed a review and possible revision of the ordinance is now in order. She did not suggest in that session precisely what might be amended.

But she did explain the problem. The ordinance, adopted in October of 1989, prohibits the placement of a basketball backboard or hoop on a free standing pole any further away from a house than the half-way mark to the property line. The object is to avoid placement of hoops too close to the road or to an adjoining property owner's home. Backboards and hoops attached to the roof or garage are allowed.

Foote said that many of those seeking variances for their backboard poles are those with larger parcels where the most level area is located further from the house than the halfway

point. In these instances, placement of the pole beyond the halfway mark did not place it too close to the road.

"I don't like to see people have to come before the ZBA any more than they have to," Foote said, suggesting some easing of the wording to allow for such circumstances without the need for a variance.

ZBA chairman Gerald Bauer however disagreed. "That is what we are here for, to grant the exception to the rule," he said. He said that to attempt to draft the ordinance in such a way as to accommodate unusual circumstances on a lot might open the door to undesirable placements.

In any case, Bauer said he believed it was too soon to review the ordinance. He suggested he would rather wait until the current rush of variance requests is over.

The city council allowed a one-year grace period to allow those those who already had installed backboard poles to move them to permitted locations. The effective date of the ordinance therefore was October, 1990.

The variances requested were for those who had poles up. City officials are not granting variances for new poles.

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In today's issue



AUTO SHOW SECTION



Photos by CHRIS BOYD

Workers of Novi's Mohawk liquor facility won their case before the NLRB recently, but the plant is now closed

NLRB: liquor firm was past its limit

Continued from Page 1

Mohawk said its profits had been slashed by as much as 40 percent when the company, which imported and rectified liquors, vodka and rum, lost a hefty Hiram Walker contract. COLA payments per worker ranged from \$2,000 to \$2,500. At the onset of bargaining in 1987, the union sought the names of staff who might be fired due to alleged picket line misconduct. The union contended that Mohawk did not readily provide these names, but Pacht disagreed.

In mid-August 1987, the employees submitted an unconditional offer to return to work, reportedly to defuse decertification action in the plant. However, the company only reinstated 15 union workers because 48 replacements had already been

hired. The NLRB supported Pacht's finding that the strike changed in character from an unfair labor practice strike to an economic one after the June 4 COLA was issued. This means that the company did not violate labor laws by hiring a new staff.

The company held interviews with 12 employees accused of misconduct and found six guilty. Two eventually got their jobs back when openings were available.

Six others were fired for allegedly behaving in a threatening manner towards staff members who crossed the picket lines, including spraying paint remover on several cars and dropping planks spiked with nails

before the tires of trucks and cars. During the course of the strike, the Novi police department was called to the scene several times.

Pacht ordered Mohawk to reinstate Mary Louise Witmar, who was discharged for reportedly throwing stones at a job applicant's car, causing \$131 in damages. The judge said that Witmar was unjustifiably fired for engaging in protected labor activities.

The NLRB disagreed, backing the liquor company's action on the grounds that Witmar's alleged behavior would tend to intimidate employees.

Mohawk's attorney as not available for comment by presstime.

Mohawk produced fruit brandies, cordials, schnapps, vodka, rum and gin, with annual profits in the \$46 million range in the final years. Reportedly, profits were dropping off, especially after the company lost a lucrative contract with Hiram Walker.

In Dec. 1988, Mohawk was purchased by a joint-venture company, Mohawk-Distilled Products Ltd. but the Novi plant has stood empty.

Steve Gordon, a salesman with Signature Associates of Southfield, said his firm has been seeking tenants for the building for almost a year.

Drinking and driving may mix if hall moves

By JAN JEFFRES
Staff Writer

Novi officials are still holding out to hopes that the Mohawk Liquor building, vacant for almost two years, will become a conference center and a future home of the Motorsports Museum and Hall of Fame.

"We've been working with the owner to try and find a use for that facility. We haven't been having much luck up until now. The difficulty is Mohawk still had a lease on it, they were paying the rent," City Manager Edward Kriewall said Tuesday.

"For the last couple weeks, the owner has had the building back

now."

The 314,277 square foot structure at the southwest intersection of Novi Road and Interstate-96 takes up 18.4 acres in the city's downtown, an area now targeted for a redevelopment. It is owned by the Adell Brothers Children's Trust of Sunnyvale, Texas, and has an assessed market value of \$7,087 million.

Mohawk ceased production in Novi on Jan. 13, 1989, laid off the employees and closed up shop about two weeks later. The firm was owned by the McKesson Corporation, which was divesting itself of its alcoholic beverages division.

A hybrid use of the plant would be ideal, Kriewall said, with space donated for the Motorsports Museum. "They make it pretty attractive with a convention center type of use. We have been trying to find them a free home."

The drawback is that refurbishing the building will be expensive. Potential developers have steered away because the site was available for rent, not purchase, Kriewall said. But that might change.

"We have heard through the grapevine that maybe the owners would consider selling it now. They're paying taxes on it," he added.

Novi's census results due soon

George Bush has his 1990 U.S. census figures. Novi City Clerk Gerry Stupp is still waiting for hers.

The Census Bureau recently announced that the United States has grown by ten percent since 1980 to 249,632,692 residents (including overseas federal employees and military service personnel) and Michigan has 9,328,784 residents.

percent growth over the 22,525 counted in the city in 1980.

Nonetheless, Stupp has calculated that Novi has 1,527 residents more than the number found by census workers, which would be a 44 percent growth over 1980.

Money for the city rides on the final figure — as much as \$160 per person in state shared revenue funds.

But final word won't be out on how many people live in Novi as until sometime between Jan. 14 and Jan. 18, a spokesperson for the Census Bureau said.

"I don't have any confidence that any of it's right. I just wish they'd let the local communities have a bit more input on how they do the thing," Stupp said.

The numbers had been expected to be finalized in October, after Novi and other communities challenged preliminary census figures released in August.

Michigan is one of 13 states for which the census showed a population decrease significant enough to cause a loss of seats in the U.S. House of Representatives. Michigan will lose two members of congress.

Novi is likely to show a major gain in population over the last decade, bucking the overall decline in population seen in Michigan.

Other Rust Belt states, including New York, Illinois, Ohio and Pennsylvania will lose two or more representatives.

Preliminary census figures indicated there were 30,843 residents here in Novi, which would be a 37

percent growth over the 22,525 counted in the city in 1980.

Stonehenge to get long-awaited signal

By SCOTT DANIEL
Staff Writer

Novi residents living in Stonehenge subdivision will be getting some relief from traffic problems on Haggerty Road — eventually.

After years of complaints by residents and city officials, the Oakland County Road Commission recently agreed to install a traffic signal at the intersection of Villagewood and Haggerty Road. The signal will go up within the next six months.

wanted done," he said. "I decided to ask (the road commission)."

According to Novi City Manager Ed Kriewall, the total cost of the signal will be about \$12,000. He said the city would contribute a little more than \$4,000 for the signal while the county would pick up the rest of the expense.

"The city has been trying for several years to get the signal," Kriewall said. "But they had never responded."

The road commission did respond last month. Kriewall said they finally approved the deal after determining that traffic conditions warranted the signal.

Aruffo filed a complaint with the commission last fall to speed the process of getting the signal installed. The planning commissioner said that Stonehenge residents had been seeking to create traffic gaps on Haggerty Road by installing the light.

The Oakland County Road Commission is an agency that you have to keep after," he said. "They haven't historically responded to traffic complaints."

Stonehenge subdivision is located between Nine and Ten Mile roads off Haggerty Road. Aruffo said he got involved after explaining the road program to residents in the area and then hearing their concerns.

"The signal will help," Kriewall said. "It will put a break in the traffic."

"It was something the residents

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Novi Dental Center
A. Allen Tuchklaper D.D.S.

TEMPORARY CROWNS

If you'll be waiting for a crown to be fitted to a tooth, chances are you'll be given a temporary crown until the permanent one is ready. The "temporary" will have cosmetic value in maintaining the appearance of your mouth. It will also serve some important functions, such as maintaining the proper space and bite relationships with adjacent and opposing teeth.

Often the temporary crown will be made of acrylic material of the exact shade to match your other teeth. But is not intended to last very long, only until the permanent crown is in place to give the tooth long-lasting protection.

Sometimes a temporary crown may have to last several months. This can happen if other work has to be completed before the crown is put in place. If this is the case, a longer-lasting temporary crown will be made. This may be made of a heat-processed acrylic, which has a harder, more durable finish than the usual acrylic, or of some other wear-resistant material.

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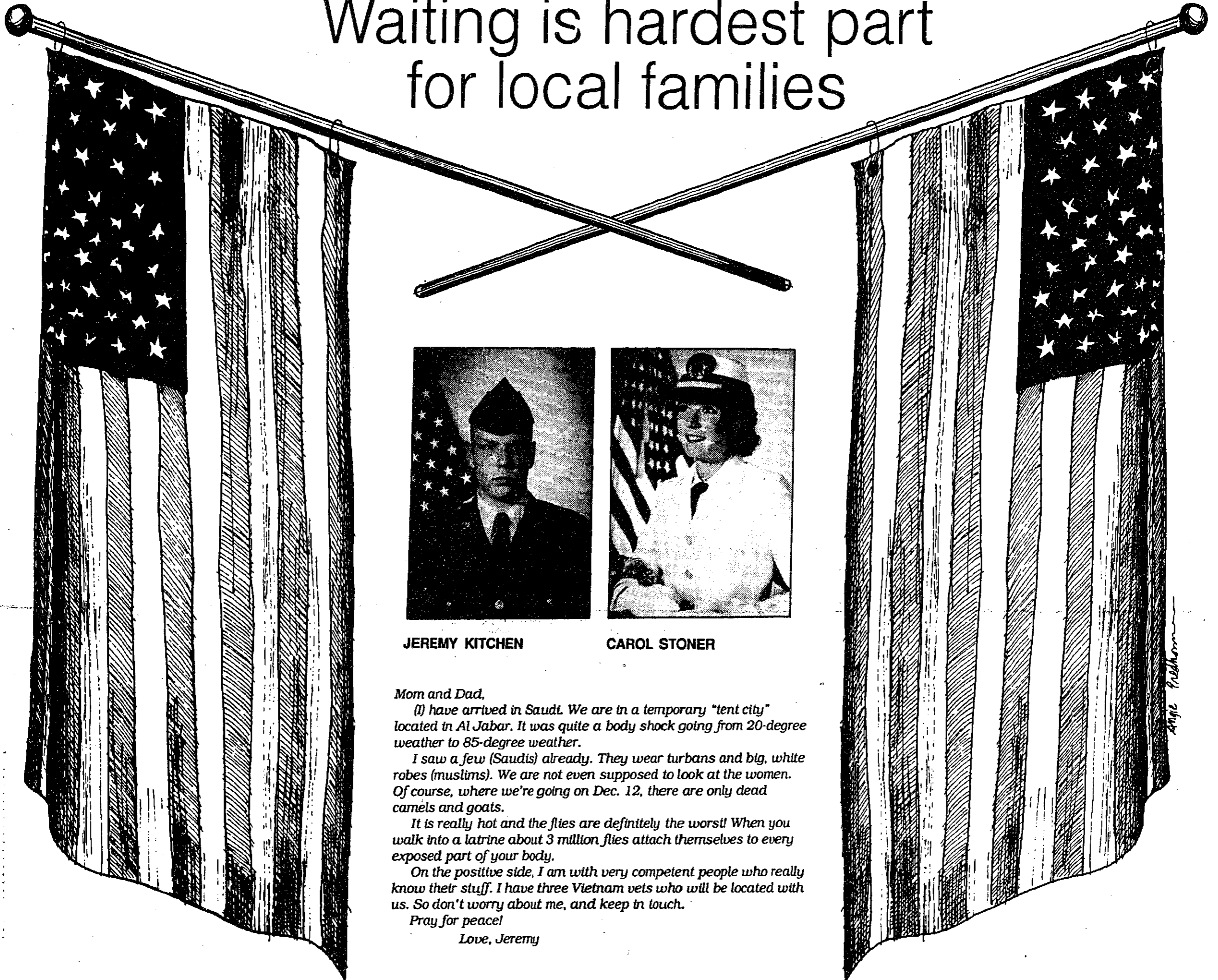
Living

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Novi man celebrates
a century of living/4BDIVERSIONS:
Skating fans get
a chance to meet the stars/6BTHURSDAY
January 10,
1991

COUNTDOWN TO JAN. 15!

Waiting is hardest part
for local families

JEREMY KITCHEN



CAROL STONER

Mom and Dad,

I have arrived in Saudi. We are in a temporary "tent city" located in Al Jabar. It was quite a body shock going from 20-degree weather to 85-degree weather.

I saw a few (Saudis) already. They wear turbans and big, white robes (muslims). We are not even supposed to look at the women. Of course, where we're going on Dec. 12, there are only dead camels and goats.

It is really hot and the flies are definitely the worst! When you walk into a latrine about 3 million flies attach themselves to every exposed part of your body.

On the positive side, I am with very competent people who really know their stuff. I have three Vietnam vets who will be located with us. So don't worry about me, and keep in touch.

Pray for peace!

Love, Jeremy

By CRISTINA FERRIER
Staff Writer

Do you know Jeremy Kitchen? He's a 1988 Northville High School graduate who attended Ferris State University.

He's a March 1990 honor graduate of the Army field artillery school in Fort Sill, Oklahoma. Last October he was awarded an Army achievement medal while stationed in Amberg, West Germany.

If you know him, maybe you'd like to write to him. He arrived in Saudi Arabia Dec. 9. That's when he wrote the above letter to his parents. On Dec. 12 he was sent to what will be the front line if war breaks out.

"I'm just waiting to see what's going to happen," said Jeremy's mother, Gloria Loudy of Northville. "The scary part is not knowing what might happen on Jan. 15."

Jan. 15 is the United Nations' deadline for Iraqi leader Saddam Hussein to pull his troops out of Kuwait. After that date, President George Bush has threatened to use force to get him out.

"He's right on the front line. He's right on the Kuwait/Iraqi border, so all the worst things go through my mind."

If you'd like to write to Jeremy, or any of the following service members, the addresses are listed at right.

The phone rings constantly at Ginny Hathorn's Northville home. She, along with Sue Pittonet, is co-

founder of the Northville branch of the Michigan Military Family Support Group.

Her son, Tom Strickland, was in the Mediterranean on an aircraft carrier last August when the Middle East crisis began.

"When this broke out, they immediately sent him to the Gulf," she said. "I was going crazy. I didn't have anyone to talk to."

She was watching TV when she saw someone featured on a local news program whose son was on the same ship. She later discovered it was Pittonet, also of Northville. Her son is Mike Beachman.

The two of them got together, and soon after the support group was

born. "We started on a Thursday night, and that Sunday we had 35 people in my backyard," she recalled.

The support group provides an outlet for friends and family members who want to talk about their hopes and fears for their loved ones in the Middle East. It also has become a great place to find answers to questions.

"If you really want to do something, you can do great things in numbers," she said.

Tom Strickland and Mike Beachman are now back in the United States, unless war breaks out in the Middle East, in which case they will probably be sent back.

"I don't want him to go," Hathorn

said. "I feel crazy, worried sick."

Hathorn and Pittonet are still involved in the support group. The biggest fear of the group's members, Hathorn said, is "not knowing. You hear they're doing OK; you hear the morale is down. You wait."

The support group meets the second Friday night of each month at St. Paul's Lutheran Church in Northville. The next meeting is tomorrow at 7:30 p.m. For more information call Hathorn at 349-0996 or Pittonet at 348-0703.

Waiting is getting difficult for all of the local families of people who have been sent to Saudi Arabia as a part of Operation Desert Shield. And, said

Patricia Stoner of Northville, it's getting difficult for the servicemen and women there, too.

She knows, because her daughter is there as part of her duties in the Navy.

Do you know Carol Stoner? She's a 1982 Northville High School graduate and a 1988 Michigan State University graduate with a degree in nursing.

"She joined the Navy, and this is part of her job," Patricia explained. "Of course we're concerned and we hope there's a peaceful solution. That would be the best thing that could happen."

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Here's
where to
write:

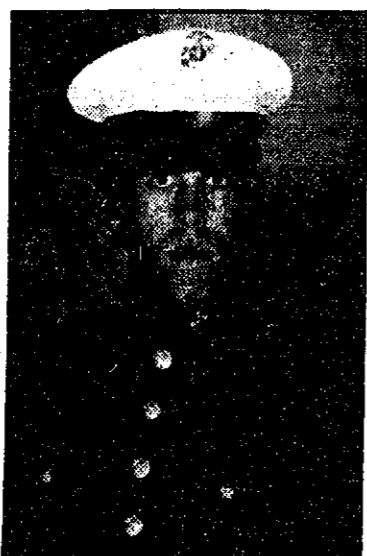
If you know any of these local people who are a part of Operation Desert Shield, a letter from you might take the edge off their waiting game. Here are their addresses:

Kitchen, Jeremy, PFC
377-70-8127
HHT 3/2 ACR (FSC)
Operation Desert Shield
APO New York, NY 09759

Tom Strickland
USS Eisenhower
CVN-69
Division 01-03 Dept. ASWM
FPO New York 09532-2830

Mike Beachman
USS Eisenhower
VF-143 NAS Oceana
Virginia Beach, VA 33460-5220

Carol L. Stoner
386-84-4098
Ward 2, Fleet Hosp. 5
1st MEF
FPO San Francisco, CA 96608-5409



BRENT DANIELS



SEAN HARDING



MARK SCHAPER



JIM LA PRAD

Continued on 2

SCOREBOARD

Eagles now 1-5 on road

There's no place like home. Or so the Lakeland High School basketball team is undoubtedly saying after the Eagles dropped their first game on the road, a 51-49 decision to Hartland.

BASKETBALL

KVC STANDINGS (League games through Jan. 7): Miford 3-0, Novi 2-3, Brighton 1-1, Hartland 1-2, Lakeland 1-2, Howell 0-2, South Lyon 0-2.

Recreation

NOVI THURSDAY COED VOLLEYBALL Division I: State Farm 41-9, Northville 38-12, Hawk 30-20, South Lyon 17-33, White 15-55, Rude 9-41.

NOVI S-O-N-Basketball

30 & Over League: Northville 4-0, Stryker 3-1, MI Slayers 2-2, The A Team 2-2, HHS 1-3, Old Bald 0-4.

NORTHVILLE WOMEN'S VOLLEYBALL

Bill Hauge 43-12, Lady Spars 32-23, Good Dig 32-28, Just Dig It 30-30, Altuda Adjustment 29-31, PMS Express 29-31, Net Works 5-50.

NORTHVILLE BOYS BASKETBALL

10th-12th Grade: Wolverines 2-0, Spartans 2-0, Wildcats 1-1, Bulldogs 1-1, Cobbers 1-1, Gophers 0-2, Bopars 0-2.

NOVI MEN'S VOLLEYBALL

Division I: S.L. Howl 40-10, No Stars 34-16, M. B's Farm 29-21, Shields 25-27, Man In Blue 13-37, Newark Packard 11-30.

NOVI MONDAY COED VOLLEYBALL

VFS 39-11, Medis 35-12, Dash Burn 25-30, Iron Setters 25-38, Spiked Punch 22-33, Carron & Co. 27-23, Burps & Grinders 19-38, Cooker Bar 16-34.

Monday League

High Rollers 72-8, Dog Eats 54-26, Guardian Photo 37-43, Voley Crew 30-50, Getz Pub 10-70.

Wildcats of the Week Mustangs get another shot at Novi



Diminutive Tony Wise came up big on Jan. 4 for the Novi basketballers, and we think "Wildcat of the Week" honors are in order.

When Novi topped Northville 74-61 in prebasketball back on Dec. 18, it would have signaled a whole year of bragging rights for the Wildcats in past seasons.

Rec Briefs

Floor hockey: The Northville Recreation Department is offering a class to teach the basic skills of floor hockey.

Wrestler Tony Scappaticci has been exceeding expectations all season, and that's why "Wildcat of the Week" honors are heading his way.

Salem loss drops Novi tankers to 1-3

After just one week of the 1990-91 season, the Novi swimmers were already unable to match last season's stellar 9-1 dual meet record.

Trackin' The Cats

Boys Basketball: Brighton at Novi, 7:30 p.m. Friday; Novi at Northville, 7:30 p.m., Tuesday.

Wanted: We need your used Hockey Equipment

Pine Ridge Center, Novi Road, North of 10 Mile 347-4499. M, Tu, W, Th, F, Sa, Su 10-6, Sun 12-6.

Krygier proves he belongs in NHL

The 1990 Nation Hockey League training camp was the one Northville native Todd Krygier had always wished for.

Krygier made quite an impact as a rookie last season. Actually, he became a familiar name to many fans as he won the AHL Rookie of the Year award.

realize I was there to be a decoy. And an agitator. Krygier's impact didn't come as much from his 30 points (18 goals in 59 games) as from his speed and work ethic.

Gowans, Paquette lead Novi wrestlers

Malcolm Gowans decided Scott Martin of Salem 18-8 to capture the title. Novi's only other top-three finisher was Tony Scappaticci.

"I'm never satisfied with second place, but I was semi-pleased because we wrestled well." Tom Fritz, Novi coach.

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In Shape

theNOVI
NEWS
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January 10,
1991

American teens have poor diets

The Silent Generation, the Beat Generation, the Woodstock Generation and the Me Generation all have taken their place in American history. Could the Generation of Teenage Couch Potatoes be next?

It's possible, as numerous studies have concluded that many American teens have poor dietary habits and are physically unfit.

Plenty of exercise and a balanced diet, including the recommended dietary allowance (RDA) for calcium, provide both immediate and long-term benefits to teens. Short-term benefits include higher energy levels and better physical appearance. Long-term benefits include a decreased risk of chronic diseases and the building of sufficient bone mass to help delay or prevent osteoporosis, a degenerative disease which leaves bones brittle in later life.

Although the nutritional status of teens as a group generally is considered adequate, numerous dietary practices may put them at risk of chronic diseases if their eating practices continue into adulthood. The following data from a variety of sources helps put teen nutrition in perspective.

Teen-agers' diets typically are high in sugar, saturated fats and sodium. Teens frequently snack, miss meals, rely on convenience and fast foods, and eat on the run. To improve their appearance and self image, they may experiment with fat diets.

Surveys show that the most popular food items among teens are soda pop, milk, steak, hamburgers, pizza, spaghetti, french fries, ice cream, oranges, orange juice, apples and bread.

A 1988 Gallup Organization survey of youth 12 to 17 years old revealed that:

- 71 percent considered potato or corn chips, cookies, candies, ice cream or other sweets their favorite snack foods;
- Only 10 percent named fruit as their favorite snack;
- 79 percent said they preferred hamburgers, cheeseburgers,

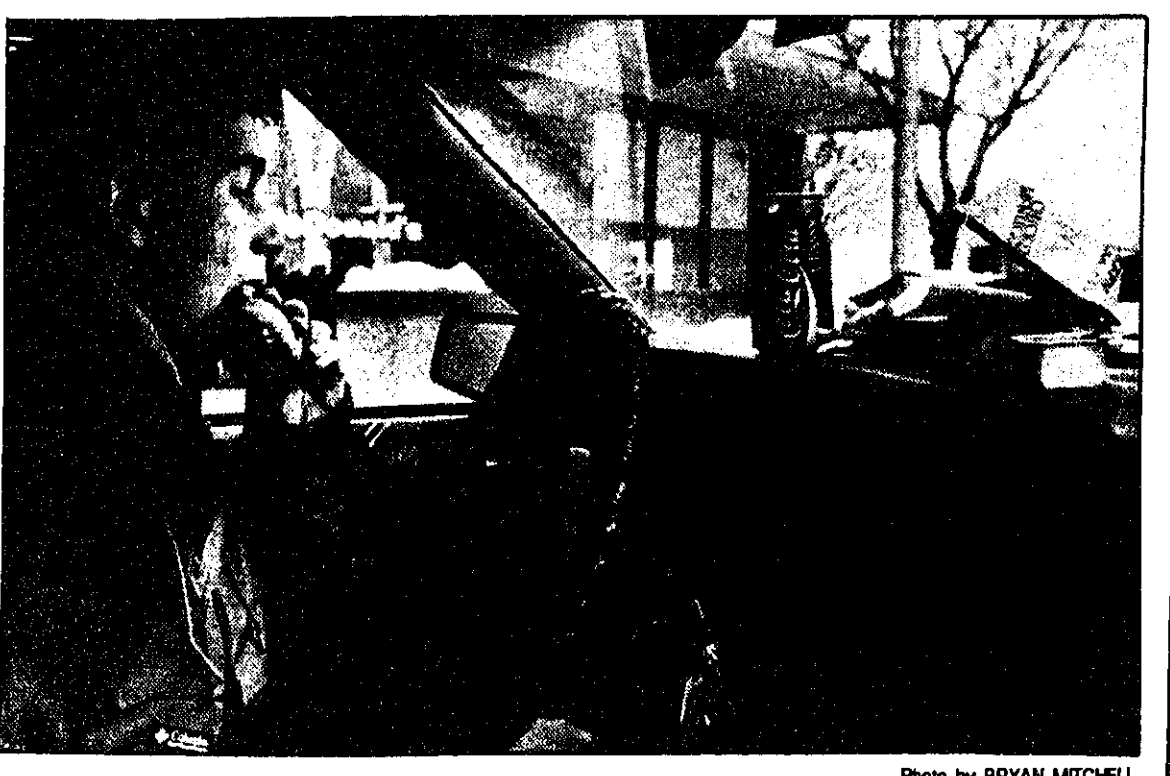


Photo by BRYAN MITCHELL

Numerous studies have concluded that many American teens have poor dietary habits and are physically unfit.

Teens consume calcium at levels well below the RDA of 1,200 mg. Surveys suggest that substituting soft drinks for milk is partially to blame.

- 40 percent of boys ages 6 to 12 — and 70 percent of girls ages 6 to 17 — could do no more than one pull-up. They should be able to do at least two.
- Only two percent of the 18 million children who took the "President's Challenge," a series of exercises that measure strength, flexibility and endurance, performed well enough to qualify for the award.

Without self-motivation and help from parents, teachers and other influential leaders, the poor dietary and exercise habits of many of America's teens likely will remain the same. If they do, the Couch Potato Generation could be the next to come of age.

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Aerobics registration gets underway

Registration for New Attitude Aerobics' upcoming session begins on Jan. 14. Interested participants are encouraged to sign up as soon as possible. Classes are limited.

Northville Community Recreation's fitness program is designed to meet your needs: low and high impact aerobic alternatives with toning and shaping floorwork, easy-to-follow workouts and even child care.

New Attitude Aerobics conducts the one-hour classes year-round at the Community Center gymnasium on the following days: Monday, Wednesday and Friday at 9:15 a.m.; Monday and Wednesday at 5:45 p.m.; Tuesday and Thursday at 7 p.m.; and Saturday at 8 a.m.

For registration or more information, call 349-0203 or 348-3120.

Fitness Notes

ONE IS BLOOD PRESSURE SCREENING FOR SENIOR CITIZENS. This free service is offered each Wednesday in the Novi Civic Center from 11 a.m.-noon.

MOTORIZED CALISTHENICS: Motorized calisthenics at "The Slender You" is being offered at a special price for senior citizens through the Novi Parks and Recreation. The program promotes mobility and better circulation.

You'll get a free visit, as well as your next visit at only \$4.50 each or 12 for \$49, as long as you visit on weekdays between 1-3 p.m.

Call 347-0400 for more information.

the body to develop strength, flexibility and balance.

Cost is \$28. For more information, call Siegel-DiVita at 344-0928.

WEIGHT WATCHERS: Weight Watchers, the internationally recognized weight loss program, meets every Wednesday at the Northville Community Center at 9:45 a.m. and 6 p.m. Registration fee is \$17 plus a weekly fee of \$9. For more information, call Diana Kutzke at 287-2900.

AEROBIC FITNESS INC.: A fitness program called "Aerobic Fitness Inc." is now being offered. The one-hour program is designed to stretch, trim and tone. Six-week classes run continuously throughout the year.

Fee is \$93 (two classes per week), \$45 (three classes), and \$55 (unlimited). For more information, call 348-1280.

CPR CLASSES: Botsford General Hospital in Farmington Hills is offering adult CPR classes and infant/child CPR classes.

The adult program is offered the first Thursday of every month in the Administration and Education Center from 7-10 p.m. Pre-registration is required.

The infant/child program is offered the first Monday of every month in the Administration and Education Center from 7-10 p.m. Pre-registration is also required.

Fee is \$5 for each class. Call 471-8090 for more information.

A cardiopulmonary resuscitation (CPR) class is also offered by Schoolcraft College on Tuesdays and Thursdays from 6-10 p.m.

An American Red Cross CPR certification card is issued upon successful completion of the course. Cost is \$18. For more information call 591-6400, Ext. 410.

Simple exercises can help stressed feet

Myrna Partrich/Fitness

Dear Myrna: I'm a business woman who has to dress nicely every day. I always wear high heels. I've noticed my calves aren't as taut as my friends who work out. I do like to run occasionally, but only occasionally. Can you give me some help to improve the shape of my calves?

You tell me you "always wear high heels" Oh, my aching legs and feet! I know high heels do make your legs look sleeker, but the downside to these sexy shoes is that the Achilles tendon (below the calf muscle) shortens and becomes prone to injury. Not to mention the position of your lower back (arched) and those poor stressed feet.

Walking in this position tends to create a muscle imbalance — your

calf overpowering your shin muscle. With correct exercise, you can improve your condition and create beautiful sexy legs. Building up your legs while neglecting the muscles in your shins can lead to muscle imbalance and injuries, such as shin splints.

In addition to injury prevention, strengthening these muscles can improve your performance in various sports and activities. The muscles in your lower leg are vital to walking, running, climbing stairs, etc.

You must also work through the range of motion whether you are stretching or strengthening. The calf muscle. The gastrocnemius is the thinner, more visible muscle that gives your lower leg its shape, and the soleus is the larger muscle under-

neath it, which provides the bulk in the calf. The Achilles tendon attaches both the gastrocnemius and soleus to the heel.

There are some simple exercises that can be done at home to strengthen your shins. Daily for the first week, sit with one leg out and pull your toe back toward you approximately 30 times. Repeat with the other leg.

Daily for the second week, stand with your weight forward and hands on your thighs, and with one leg at a time, lift and lower toes 20 times for each leg.

The daily exercise for the third week consists of standing on a step approximately two inches high and raising up on your toes for 10 seconds, then slowly bringing your heel down 10 more seconds to mid-air and holding another 10 seconds. Repeat the sequence 10 times.

If you are a slim person with fairly slim legs, you will see an improvement in around six weeks.

Try to keep a pair of flat shoes in your car. It would help to change shoes whenever possible. Enjoy your new sexy legs!

Myrna Partrich, co-owner of The Workout Company of Bloomfield Township and a recent appointee of the President's Council on Physical Fitness, is happy to answer any questions readers may have regarding exercise. Please send your letters to Sports Department, Myrna Partrich, 805 E. Maple, Birmingham, MI 48009.

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(1) Cash Bonus or 7.9% APR financing through Ford Credit for qualified buyers. 48 months at \$24.36 per month per \$1000 financed with 10% down. Dealer participation may affect savings. Take new retail vehicle delivery from dealer stock by 2/28/91. See dealer for details. (2) Savings based on Manufacturer's Suggested Retail Price of Option Package vs. MSRP of options purchased separately. (3) Total savings based on cash bonus plus Option Package savings. (4) Escort Pony, EPA estimated 41 City MPG, 31 City MPG.

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ADDITIONAL PROGRAM INFORMATION: Customer Cash Back directly from Lincoln-Mercury on 1991 models with a 24-month Ford Credit Red Carpet lease. \$1,300 on Town Car, \$500 on Grand Marquis, \$600 on Sable. Customer Cash Back can be applied toward down payment, refundable security deposit and first month's lease payment or you may keep the cash. For cash back and special lease terms you must take new vehicle delivery from dealer stock by 2/28/91. *Total cash due at lease inception includes a refundable security deposit, cash down payment and first month's lease payment. Lease payment is based on Manufacturer's Suggested Retail Price of \$30,039 on Town Car, \$21,175 on Grand Marquis, \$16,929 on Sable and \$12,001 on Tracer LTS. Lease payment includes destination charges but excludes title, taxes and license fee and is based on a 24-month closed-end Red Carpet Lease from Ford Credit. Lessee may have the option to purchase the car at lease end at a price to be negotiated with the dealer at lease inception. However, lessee has no obligation to purchase the car at lease end. Lessee is responsible for excess wear and tear. 30,000 miles is the total mileage allowed with an \$11 per mile charge over 30,000. Lease subject to credit approval and insurability as determined by Ford Credit. See your Lincoln-Mercury dealer for details and his price and terms.

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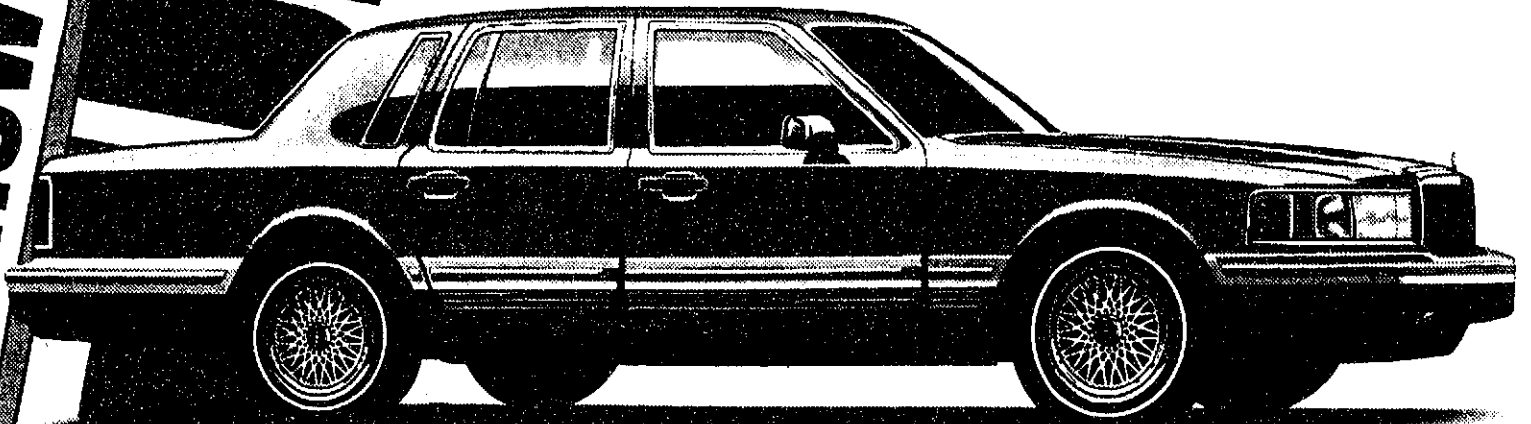
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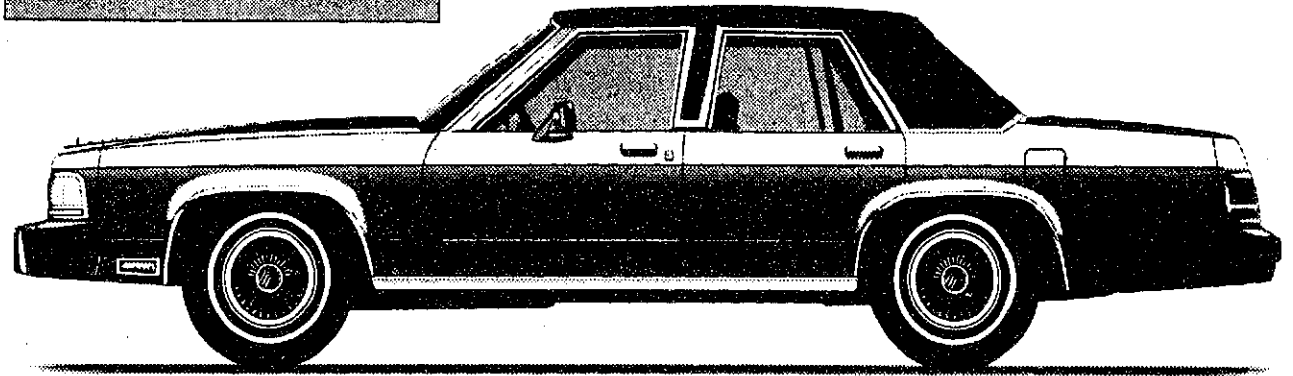


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Total cash due at lease inception includes first month's lease payment*	\$7,602.59
Cash back from Lincoln-Mercury	\$1,300.00
Customer cash reduces down payment to	\$5,503.59

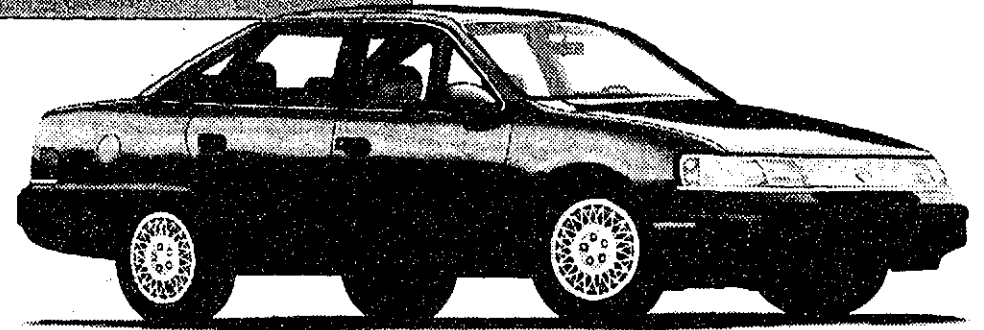


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Total cash due at lease inception includes first month's lease payment*	\$5,727.97
Cash back from Lincoln-Mercury	\$500.00
Customer cash reduces down payment to	\$4,628.97

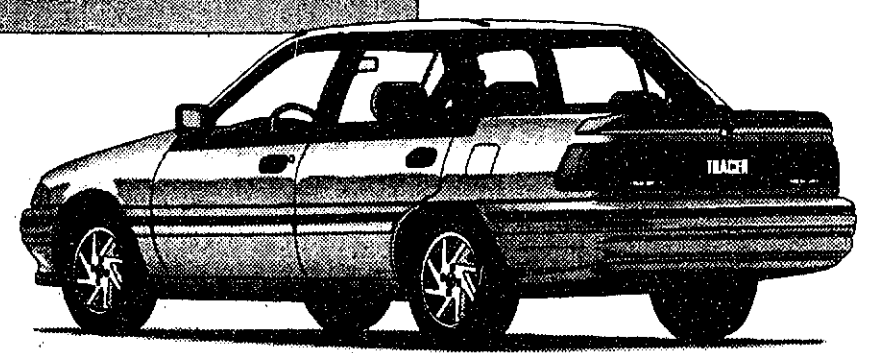


Mercury Sable GS.

One of Car and Driver magazine's Ten Best for 1991. The second year in a row.

\$299
24 MONTHS

Cash down payment	\$3,307.27
Refundable security deposit	\$300.00
Total amount of payments	\$7,176.00
Total cash due at lease inception includes first month's lease payment*	\$3,906.27
Cash back from Lincoln-Mercury	\$600.00
Customer cash reduces down payment to	\$2,707.27



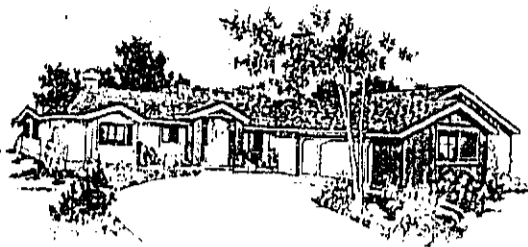
Mercury Tracer LTS.

Another one of Car and Driver magazine's Ten Best for 1991.

\$199
24 MONTHS

Cash down payment	\$2,508.93
Refundable security deposit	\$200.00
Total cash due at lease inception includes first month's lease payment*	\$2,907.93
Total amount of payments	\$4,776.00
24 monthly lease payments at	\$199.00





The Merriam

Ranch style is not large or expensive

BY JAMES MCALEXANDER
 Copley News Service

A carriage, complete with liveried driver, wouldn't seem out of place unloading passengers in front of the Merriam's high arched entryway. Symmetrical cultured brick planters and columns flanking the entrance add to the impression of solid class.

Yet, contrary to first impressions, the basically ranch-style Merriam is neither excessively large nor expensive.

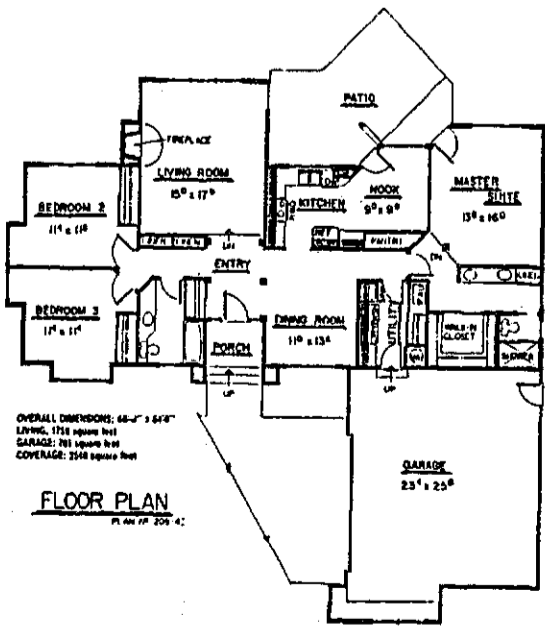
Inside it's totally contemporary in styling. And open. While the kitchen, living room and dining room each has its own separate space, there are no doors to impede traffic flow by closing these areas off from the main hall.

The elegant sweep of twin arches marks the end of the vaulted, window-lit entryway and the entrance to the living room. In addition to the eye-pleasing qualities of the arches, the arched entry to the living room also stands as an open invitation to step in the warm chilly backsides by the fire.

A large eating nook with a pantry tucked in one corner functions as a mini-family room. Plenty of room here for a big table for family meals, board games and homework.

Parents of teen will appreciate the master suite's location at the opposite end of the house from the children's bedrooms. Empty nesters could convert one of the extra bedrooms to a study and leave the other for guests.

The utility room opens to both the hallway and a two-car garage, convenient for carrying groceries. The garage comes complete with a naturally lit workbench.



For a study plan of the Merriam (209-42), send \$5 to Landmark Designs, P.O. Box 2307 CN, Eugene, OR 97402. (Be sure to specify plan name and number when ordering.)



Linda Riffenburg helps daughter Amy pick up Samantha, the family cat.

Photos by CHARLIE CORTEZ

BY THOMAS M. VARCIE
 Staff Writer

PET PROOF

Thinking of decorating the home? Consider this: new furniture, carpeting and drapes can be nothing but play toys for a kitten or puppy.

So says Linda Reider at the Humane Society of Huron Valley in Ann Arbor.

Cute as they may be, that dear kitten or puppy can turn an elegant living room into a nightmare.

A cat's natural instinct is to sharpen its claws. It does this by scratching at various objects, including furniture. And puppies in their first year have a natural tendency to chew on just about anything, Reider said.

When used with pressure, cat claws are like razors and dog teeth are like scissors.

So how can the home be protected? Reider said there are numerous ways.

"For cats, we recommend training cats on non-carpeted scratching posts. This will save the furniture," Reider said. "They shouldn't be carpeted because cats many times associate the carpeted scratching post with the carpeting



Amy and friend Samantha.

Continued on 3

REAL ESTATE

Mortgage loans tailored to meet buyers' needs

BY JAMES M. WOODARD
 Copley News Service

Home mortgage loans are becoming more flexible and creative. Increasingly, they are being custom-designed to meet the needs of individual borrowers.

For example, a man recently needed a permanent mortgage loan to finance a new home he had constructed on a 12-acre site. He contacted 10 lenders to determine who could come up with the most favorable loan.

The winning proposal came from a loan officer in the mortgage department of a regional bank. It was a "piggyback combination loan"—actually two loans secured by both a first and second trust deed.

The first TD loan was in the amount of \$187,450, the maximum loan amount that is salable to the secondary market (Fannie Mae).

The second TD secured a companion loan for the remainder of the needed total amount of ~260,000. Both of the piggyback loans carry a fixed interest rate of 103/8 percent with payments calculated on a 30-year amortization schedule.

However, the second TD portion is due (must be paid off) in 15 years. Only one percentage point was paid as a total loan fee.

Reason for two loans: Since the first loan is in an amount that can be sold

by the bank to the secondary market, a lower interest rate was possible. The remainder of the needed funds was generated via the second TD loan, and since the second loan was part of the financing package the same low interest rate was approved.

"I'm very pleased with this special loan," said the borrower. "The only downside is that I cannot place another second TD loan on the property if I should need it. But considering everything, this was the best and most creative deal from any of the lenders I contacted."

Incidentally, the maximum loan that Fannie Mae (Federal National Mortgage Association) will purchase from primary lenders will be raised to \$191,250 as of Jan. 1. This applies to mortgage loans for single-family home financing.

In another case, a professional man wanted a no-point, one-step mortgage loan to finance his home purchase. This means there would be no initial loan fee and there would be only one adjustment in the interest rate (typically after seven years) in an otherwise conventional 30-year loan.

After shopping several lenders, with the help of his real estate broker, he found precisely the type of loan he was seeking. He planned to resell the home in five or six years, so this loan met his needs.

For other personal situations, a 15-

year loan term can be arranged, or a biweekly payment plan. Or a graduated-payment plan or an interest buy-down mortgage might best meet a home buyer's needs. These and other special types of mortgages are available in today's market.

Even mortgage loans insured by the Federal Housing Administration are becoming more flexible. Over 15 million Americans have purchased homes with FHA loans. Most of those loans are of the fixed-rate 30-year variety.

However, a graduated-payment FHA loan is available (245 program) that starts with an exceptionally low interest rate and payment schedule. Thus, many low-income families can qualify for this loan who could not meet qualification requirements of other mortgages.

With the increasing number of home financing options, and related complexities, most buyers need help in sorting it all out. Many real estate brokers are equipped to help buyers by keeping up to date on mortgage plans and terms offered by lenders in their area.

Many lenders, realizing the value of broker referrals, communicate daily mortgage information to selected brokers via fax or computer.

In a growing number of metro areas, "family finance centers" are being established. Through these centers, home buyers can obtain up-to-date informa-

tion on mortgage loans available from local and regional lenders.

Q. Are delinquencies rising on mortgage loans used to finance condos and town houses?

A. No. Delinquencies are decreasing, according to a recent report from Fannie Mae (Federal National Mortgage Association), the nation's largest investor in home mortgages.

Multifamily delinquencies of 60 days or more declined to 1.3 percent at the end of the third quarter, from a peak of 6.6 percent in the fourth quarter of 1988 and 3.7 percent in the third quarter of 1989, the Fannie Mae report stated.

Q. Are farmland values increasing?

A. Yes. Agriculture is enjoying its fourth consecutive year of recovery—a trend that positively influences farmland values.

"Unlike commercial real estate, agriculture is in good shape," according to the Real Estate Research Corp. "Historically, agricultural real estate has had average returns of 10 percent per year. We expect these strong returns in agriculture to continue in the 1990s and to attract more institutional investments."

Send inquiries to James M. Woodard, Copley News Service, P.O. Box 190, San Diego, CA 92112-0190.

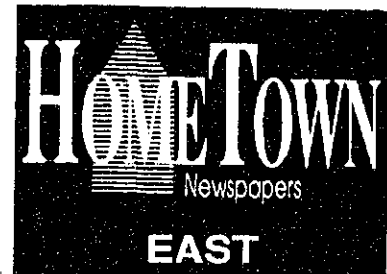
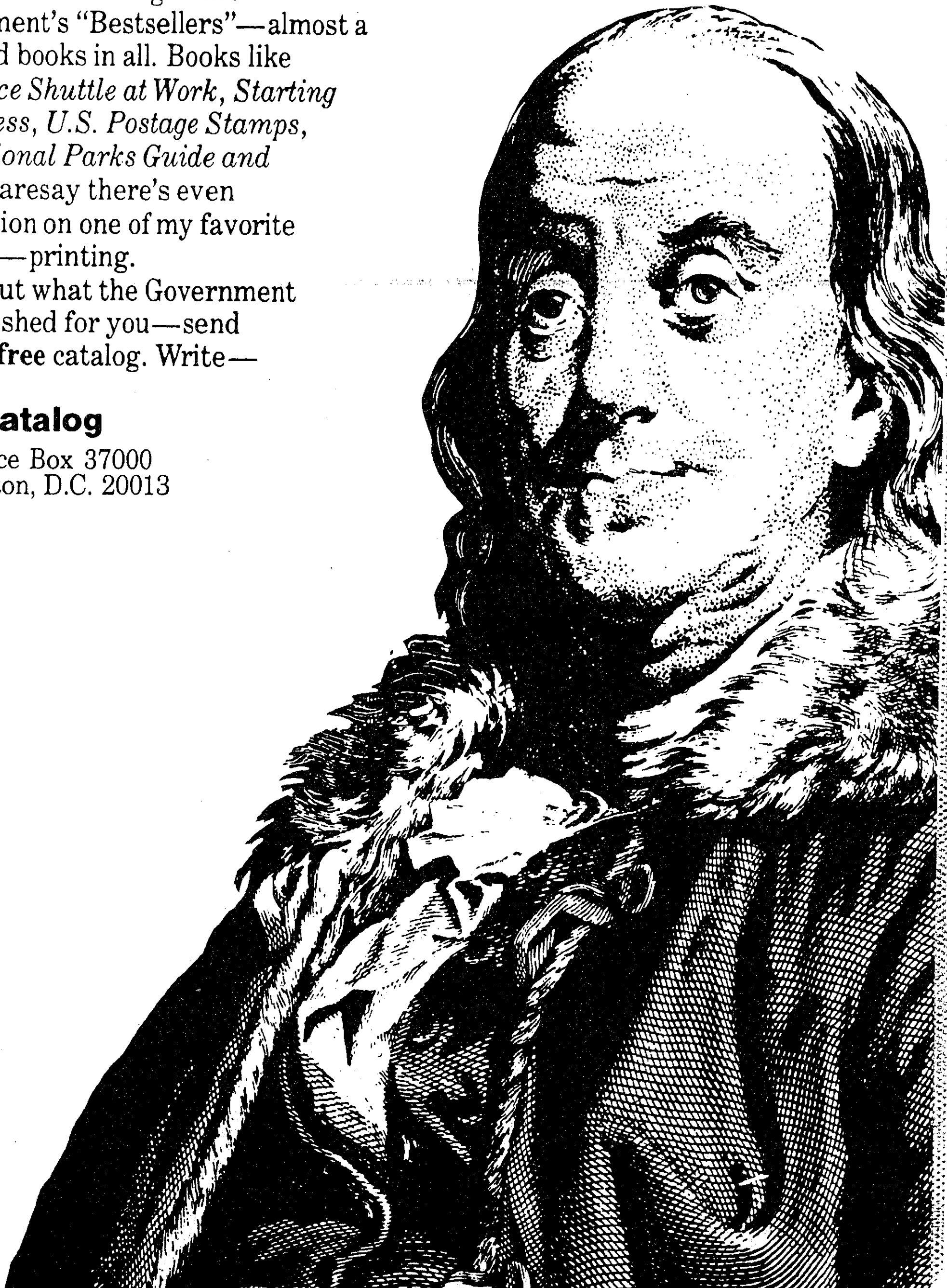
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BRIGHTON. Old US-23 Commerce Center. Now leasing 2400 sq. ft. for light industrial. Call (313)227-3650.

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Go against the grain. Cut down on salt. Adding salt to your food could subtract years from your life. Includes American Heart Association logo.

CLASSIFIED
GREEN SHEET

Infiniti dealer comes to Novi

By RICK BYRNE
Copy Editor

The new Infiniti dealership in Novi will be unique, but not just because it's the first seller of imported cars in the area.

When Infiniti of Novi opens its doors this fall at Haggerty and Ten Mile roads, its customers will be treading new ground in sales techniques and product display.

Infiniti is the luxury car division of Nissan Motor Corp. in the U.S., and the owner of its Novi dealership will be William Cook, who also operates the Bill Cook Motor Mall in Farmington Hills.

"As the (General Motors) Saturn, Nissan is redefining its approach to the business with Infiniti," said Cook. "The purpose of the new concept is to deliver a totally satisfying buying and ownership experience."

Infiniti likes to think of the new design as low-pressure and customer-oriented. All of its new dealerships will be built from the ground up on

the same corporate "footprint." "It uses a very different showroom design and product display. The sales area is located in another part of the building, away from the showroom. There are video presentations for prospective buyers... They'll be unique and very beautiful buildings."

Cook, selected from more than 2,000 franchise applicants nationwide, will be one of approximately 150-165 dealers that will represent Infiniti by 1994. With such a high-line product, an intense concentration on service and customer satisfaction, and a relatively small number of dealers, Infiniti picked and chose its franchisees from a very competitive list of nominees.

"Standards for Infiniti dealer selection are the most stringent in the country," said Bill Bruce, vice president and general manager of the Infiniti Division.

"In addition to a proven track record, Infiniti dealers must be completely committed to customer satisfaction. Based on Mr. Cook's past performance, we are proud to select him to represent Infiniti in this market," added Bruce.

The franchise agreement also stipulates that all dealership personnel attend the Infiniti National Training Center in Scottsdale, Ariz. Staff must complete the program, the most comprehensive in the industry, before the doors open. Cook calls it "Infiniti School."

"The entry price into the auto business nowadays is customer satisfaction," said Cook. "Many of the things we're already doing will carry over." Cook has had success with high-line automobiles before. At the Bill Cook Motor Mall in Farmington Hills, located at Grand River and Ten Mile Road, he sells and services Buick, Audi, Mazda and Nissan cars. He has also sold Porsches and Lotuses.

Joining Infiniti at the new "Novi Motor Mall" will be another Nissan outlet, as well as a Chrysler-Plymouth dealer, relocating from Farmington Hills. Lexus cars will

also be sold.

Nissan is already building its North American Research & Development Center at Haggerty and Twelve Mile, and he confides that the company is very happy to have both of its divisions selling just two miles away.

The Infiniti line will include the Q45 luxury/performance four-door sedan, the M30 luxury/sports coupe, and the G20 four-door mid-size luxury sedan.

Infiniti also broke new ground with its controversial advertising this past year. In what is perhaps a first for the automobile industry, the advertising showed no pictures of the cars themselves, choosing instead to portray on the motivation and mindset of the division through images of forests and waterfalls. More recent ads have been closer to the mainstream, and show the cars.

The cars may be seen at the North American International Auto Show starting Saturday at Cobo Hall.

Deductions for car can stall your taxes

Money Management

You may know where to find the distributor cap in your business car, but do you know where to find your business car deduction? If you're not sure, park yourself in a comfortable chair and browse through the following tax tips provided by the Michigan Association of Certified Public Accountants.

Unreimbursed employees' transportation costs are considered miscellaneous itemized expenses. As you probably know by now, such expenses are deductible only to the extent that they exceed 2 percent of adjusted gross income. Transportation expenses of a self-employed person, however, are not subject to the 2-percent floor.

If you drive your car for both business and personal use, you must allocate your expenses between the two forms of travel, so be sure to maintain thorough records.

Driving a car for business use generally means traveling between two places of business. A recent IRS ruling may also enable you to claim travel from home to the first business stop of the day as a business expense. For example, a management consultant who has a fixed business office may often have early morning appointments that require her to drive directly from home to a client's office. The key is that the client's office is considered a temporary business location. Since this is a recent tax change, you should consult your CPA to see if it applies to your situation.

One important fact to keep in mind is that commuting to and from work is not considered business use. The

IRS defines commuting as travel from your residence to your first job location of the day and from your last job location to your home. And for those of you who have equipped your car with a cellular phone, take note that doing business on your phone or discussing business with associates on the way to and from work does not allow you to define your trip as a business expense.

When you deduct automobile expenses, you have two options: You may claim the standard mileage rate, which allows you to deduct a fixed amount for each business mile you drive, or you may deduct the actual costs of operating your car. Using the standard mileage deduction is the simpler of the two methods since you simply keep track of the business miles you drive during the year and multiply the total by the standard mileage rate. For 1990, the standard mileage rate was 26 cents per mile.

The actual cost of using your car may exceed the amount allowed by the standard mileage rate. If you use the actual-expenses method, you may deduct a percentage of your automobile expenses equal to the percentage of mileage attributable to business. By keeping track of your business mileage and comparing it to your total mileage, you can determine what percentage of your car's use is for business. For example, if your total mileage at the end of the year is 20,000 miles and your records show that 15,000 miles of that was for business, 75 percent of your car expenses are deductible.

Continued on 2

Auto show brings more than sales

Car and truck dealers harvest sales from exhibitions like the North American Auto Show. Most families that attend buy a vehicle within a year, said Daniel Hayes, executive director of the Detroit Auto Dealers Association.

But hundreds of models, singers, dancers and musicians, local talent for the most part, can expect a more immediate payoff and a pretty good one during the run of the show Jan. 12-20 in downtown Detroit.

They'll work as narrators and floor people at exhibits. They'll greet dignitaries at the airport, assist in the press room and sell tickets at Cobo. They'll entertain at parties and breakfasts.

"And in the end, they will earn \$2-3 million for their aggregate efforts, said Tim Rice, general manager for Gail & Rice Productions of Troy. "There are a lot of people working down there," he said.

"Manufacturers prefer not to be used by name. We'll have at least 115 people, male narrators, female narrators, spokespersons," Rice said. "They're pre-screened before the client sees them."

"We look for a nice appearance. They have to be smart enough to talk one-on-one. Anyone can learn a script. They have to have a nice personality. They can't be stuck on themselves," he said.

Narrators can earn from \$135 to \$850 per day depending on experience, credentials and what they're asked to do, Rice said.

But because Detroit is still considered the Vatican of the auto business, Rice said, most narrators are hired here in April to work the exhibition circuit through the following March.

"A lot of our people are carry over from previous years, about 50 percent," Rice said.

Margery Krevsky, vice president for Productions-Plus of Birmingham, will place upwards of 70 floor product specialists and narrators for Pontiac, Buick, Nissan and Infiniti.

The floor specialists will earn upwards of \$200-\$300 daily, narrators \$160-\$250, she said.

Krevsky expects some travel from her placements. "I won't consider a person who will do just one week," she said. "It's expensive to train talent."

Cynthia Guenther, president of United Talent Agency of Detroit and Dearborn, helped the Detroit Auto Dealers Association select some 80 women to help with public relations tasks relating to the show.

"They will do credentialing. Many women will greet dignitaries from

Paris, Tokyo; many women will sell tickets," she said.

Those jobs, which pay \$7-\$10 per hour, often are used as stepping stones to narrator and product specialist jobs, Guenther said.

Guenther also placed about 20 in exhibits with Buick, Hyundai, Ford and Pontiac.

"Then there are opportunities for local talent with ambitions other than mouthpieces for manufacturers."

"We're doing all the domestic manufacturers parties, 15, easy," Rice said. Most will be afterglows following the charity preview Jan. 11, and the fare varies.

"One party has a 22-piece big band, another a trio," he said. A large orchestra could command about \$3,000 for three hours work; a piano player \$135-\$250, Rice said.

Chrysler will feature a five-piece jazz band for its party, said Peter Brown, shows and exhibit specialist for Chrysler. "I told the agency in this particular case what I wanted — a nice piano, bass, drums playing mellow, light music for the 45- to 65-year-old group," he said.

Entertainment Connection of Southfield has booked a trio for a dealership party and Doug Jacobs and the Red Garter Band for a breakfast, said Karen Hall, a sales agent.

"Once we find the location and type of atmosphere, we'll suggest a certain type of music," she said. "It all depends on what the client is trying

to do."

Some exhibitors hire entertainers to supplement the narrators.

"We've got eight dancers for Chevrolet, the Chevy Thunder Dancers, and eight dancers for Toyota, Team Toyota Dancers," Rice said. They can expect to make \$150-\$250 per day and hit the road for other big domestic shows.

"It's pretty tough to get a job," Rice said of the dancers. "We looked at 160, the client looked at 80."

National talent sometimes supplements local entertainers.

GMC Truck has hired a group from the Up with People troupe, while Chevrolet has engaged Mike Sweet, a comedian/magician and former Detroit, and The Piano Juggler, both from Los Angeles.

"We have entertainment for one reason only — to attract an audience," said Jim Wagner, manager of shows and exhibits for GMC Truck. "It [auto show] is a family affair. You have one third who come there basically to be entertained, another one third are interested in concept cars and the other third are true buyers," he said.

But there's another school of thought. Chrysler, not wanting singers or dancers to detract from the vehicles, complements narrators and floor people with simulators and in exhibits.

"We feel to a certain extent it gets people more hands on, involved in

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- Raised panel pocket door
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106 Musical Instruments
RATTAN Saiter, matching...
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107 Miscellaneous
SMALL church group looking...
THOMSON, Chris Good cond...

108 Miscellaneous
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Super Crossword

ACROSS 1 Mad of Okeana 59 10 Scientist 61 10 Ginger's partner 19 Eye amorously 21 Turgeon's heroine 21 Shelley's muse 22 Top-notch 23 Take notice 24 Salspeter 25 Plaintiff 26 Pro 27 Requires 28 It was — 30 Like of exile 31 Merlin 32 Cavalry 33 Pound 34 Quick punch 35 Lede 38 Henry 41 The — 42 Black snake 43 Throes rage 45 Thru freer 46 Canine employees 47 Singer Barry 48 Head 49 Of the cheek 50 Distinct areas

181 Old-time 182 DRYN 183 Prave's 184 Jolly 185 Secured 186 Lounges 187 188 In 189 190 191 192 193 194 195 196 197 198 199 200

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Answers to SuperCrossword

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164 Restaurant

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166 Help Wanted

167 Help Wanted

168 Medical Assistant

169 Help Wanted

170 Help Wanted

171 Help Wanted Sales

172 Business Opportunities

173 Schools

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1989 CHEVY CONVERSION VAN Dual air, TV ONLY \$12,900
1989 BRONCO EDDIE BAUER Loaded 4x4 ONLY \$13,900

1989 MARK VII LSC Moon roof, leather, JLB stereo ONLY \$15,600
1989 CADILLAC SEDAN DEVILLE Leather, full power, 28,000 miles ONLY \$15,900

1989 LINCOLN TOWN CAR SIG. SERIES Leather, 22,000 Miles, Like New ONLY \$16,300
1990 LINCOLN MARK VII Bill Bliss Designer, leather trim ONLY \$17,900

1990 LINCOLN CONTINENTAL SIG SERIES Full power ONLY \$18,900
1990 NEW LINCOLN MARK VII LSC JBL stereo, traction lock, compact disc ONLY \$24,600

1990 NEW LINCOLN TOWN CAR SIG SERIES Loaded, moon roof after rebate \$25,700
1990 NEW LINCOLN CONTINENTAL SIG SERIES JBL stereo, leather, moon roof after rebate \$26,100

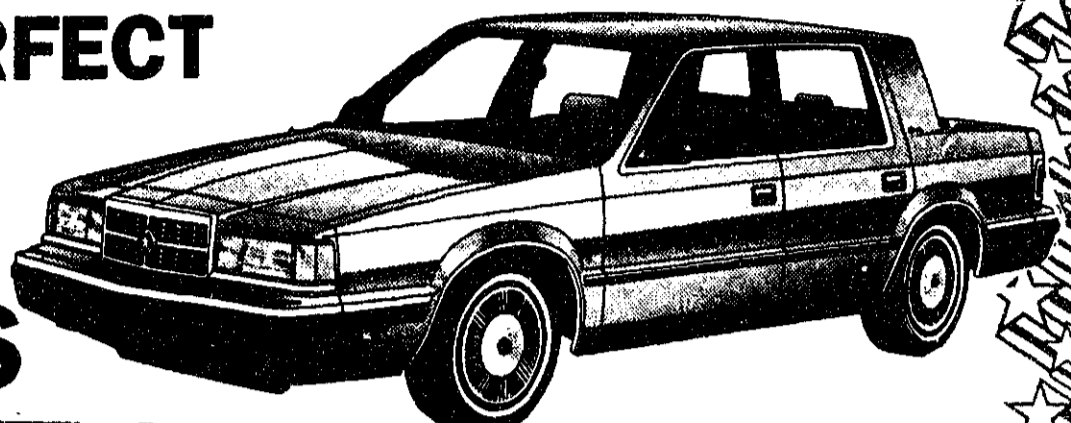
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HILLTOP FORD LINCOLN MERCURY INC.
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TREASURES

SPECIAL PURCHASE SALE!

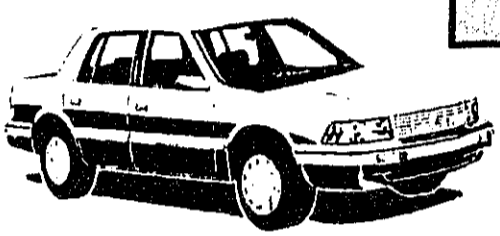
10
To Choose From
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Most Cars Include These Options:
Auto with over drive, V-6 front wheel drive, deluxe cloth interior, Air cond., locks and mirrors, AM/FM stereo, tilt, cruise & much, much more!

\$9995* or payments as low as \$199 per month**



1990 PLYMOUTH ACCLAIM LE
Power windows, locks, mirrors, air, tilt, cruise, stereo and more
Starting at **\$7995*** or payments as low as \$159***

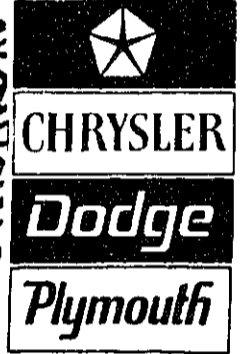
9.5%
Financing Available for 48 months

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PLYMOUTH • DODGE



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**Price based on 10% down, 10.5% fixed financing for 60 months.

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USED CARS

AT OUR BRIGHTON LOT USED TRUCKS

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St# 123 Demo
\$12,832*

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4 DR LOADED
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\$11,264*

1990 CHEV CONVERSION VAN

St# 427
\$15,630*

More Available At Similar Savings

1990 LUMINA EURO

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St# 2339 Demo
\$13,296*

1990 APV LUMINAS

St# 288
\$13,943*

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Fantastic Selection at our Lowest Prices of the Year
AS LOW AS 0 DOWN - EZ TERMS
Sale Prices Good Through Tuesday, Jan. 15
OPEN SATURDAY 9-4

'79 Chevy 3/4 Ton Pickup - automatic	\$2222
'80 Chevy Chevette 2 Dr. - automatic	\$775
'80 AMC Concord - auto, low miles	\$950
'81 Dodge Aries - Great Transportation	\$688
'82 Chevy Celebrity 4 Dr. - auto, a/c, clean	\$1999
'82 Dodge 024 2 Dr. - runs great	\$969
'84 Dodge 600 Convertible - low miles, loaded	\$3977
'84 Pontiac Parisienne Wagon - full size	\$3434
'84 Cadillac Fleetwood Brougham - super clean	\$3999
'85 Chevy Beauville Van - 8 passenger	\$4444
'85 Ford Tempo - automatic, air	\$1499
'85 Chrysler Laser 2 Dr. - auto, a/c, sporty	\$1995
'85 Buick Skyhawk 2 Dr. - T-type, low miles	\$2499
'85 Ford Escort - 2 to choose from	\$1977
'86 Chevy Nova - includes a/c, runs great	\$1999
'86 Chevy Cavalier - auto, a/c, stereo	\$2999
'86 Chevy 1/2 Ton Pickup - low miles, 2 to choose from	\$6988
'86 Ford F150 Pickup - hurry, won't last	\$2980
'87 Pontiac Sunbird GT 2 Dr. - loaded	\$2975
'87 Plymouth Sundance 2 Dr. - new car trade, low miles	\$4500
'87 Pontiac Bonneville SE 4 Dr. - loaded, leather	\$8888
'87 Chevy Cavalier 224 2 Dr. - includes sunroof, auto, a/c	\$4999
'87 Chevy 3/4 Ton Conversion Van - includes rear air	\$8977
'87 Chevy S10 Blazer - 2 to choose from, V6, loaded	\$7988
'87 GMC Safari Van - loaded, hurry	\$3966
'87 Ford Ranger Ext. Cab 4x4 - 40,000 mi., V6, auto, XLT	\$8444
'87 Dodge D150 4x4 - V8, automatic	\$8499
'87 Ford Bronco II - XLT, extra clean	\$6966
'88 Chevy Camaro - auto, a/c, t-tops	\$7500
'88 Chevy Cavalier 2 Dr. - auto, a/c, stereo	\$5988
'88 Ford Taurus GL 4 Dr. - One owner, new car trade	\$5999
'88 Chevy S10 4x4 - auto, low miles, V6	\$8888
'89 Chevy Caprice Classic 4 Dr. - Brougham, loaded	\$8844
'89 Chevy S10 Ext. Cab 4x4 - 4.3LV6, 23,000 mi., loaded	\$11,775
'89 Chevy S10 Ext. Cab - First one gets it	\$7999
'89 Chevy Full-Size Blazer 4x4 - very low miles, loaded	\$13,922
'89 Chevy Suburban - 8 passenger, one owner, loaded	\$14,930
'90 Chevy Lumina Euro. 4 Dr. - loaded, new car trade in	\$9999
'90 Geo Storm GSI - very low miles, loaded, 2 to choose from	\$10,377
'90 Geo Tracker LSI 4x4 - low miles, like new	\$9999

CHAMPION SERVICE SPECIALS

- \$1395*** LUBE, OIL & FILTER
- \$2995*** FRONT END ALIGNMENT
- \$4995*** COOLING SYSTEM POWER FLUSH



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