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the NOVI NEWS

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City ponders joint facilities development

By SCOTT DANIEL
Staff Writer

City Manager Ed Kriewall may have found a way to solve Novi's lack of recreational facilities and gas stations — by placing them together.

Kriewall told a joint meeting of the city council and planning commission Saturday that the idea of having a gas station or fast food restaurant together with recreational facilities has worked successfully in California.

"It seems to me that we can couple the need for parks and service stations," he said. "It could be a way of getting recreational facilities without using tax dollars."

A potential development would be done as a joint project between Novi and the private sector. Kriewall said city-run parks, which could include soccer or softball fields for example, would be teamed with privately operated service stations or restaurants.

Zoning for such a project likely wouldn't be a problem. Recent rulings from the U.S. Supreme Court have allowed for "contract zonings," Kriewall said. The rulings mean that zonings could be changed by a municipality after it signed a contract with a company for a development.

"It works out tremendously," Kriewall said. "You could make a service station an attractive part of the community."

According to Mike Maramonte,

parks and recreation director for Santa Maria, Calif., the idea works well. The city, similar in size to Novi, opened a softball complex last summer which included a fast food restaurant.

"In the design for this complex, as we were putting together the design for the kitchen area, we realized we would need more capacity than local concessioners could provide," Maramonte said.

Santa Maria officials then contacted a local McDonald's restaurant owner and presented the idea of having the fast food company in the complex. Maramonte said plans for the joint operation took off from there.

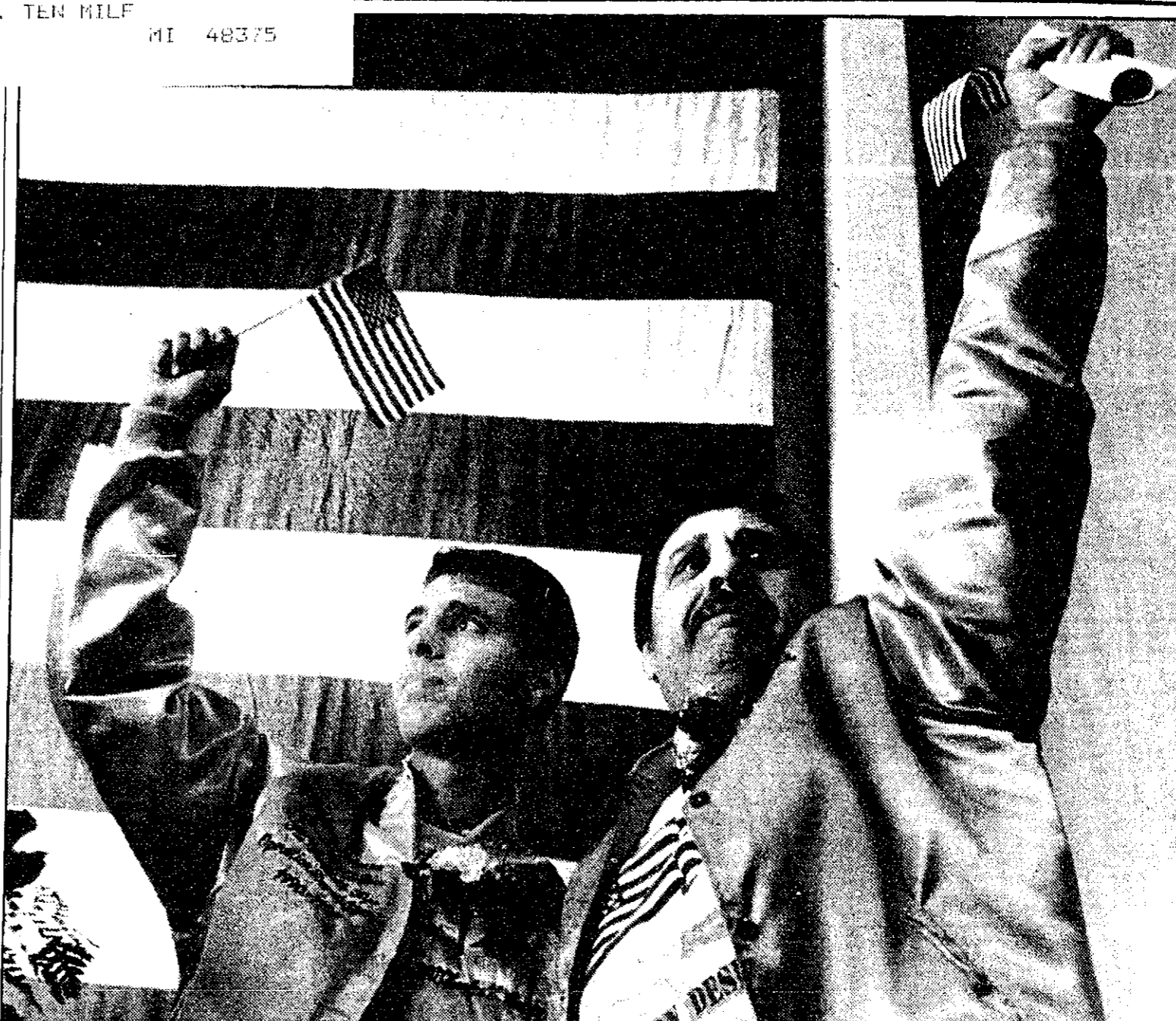
The restaurant at the complex stayed open only during the softball season, he said. Maramonte added that it will likely remain open year-around in the future.

"It's a miniature McDonald's," he said. "It worked very well on co-ed nights."

Maramonte said he thought Novi's plans would probably work just as well.

"It has tremendous potential," he said. "Recreation is a mobile activity. If you can provide conveniences to residents, it's a benefit to everyone."

Kriewall said the idea will go before both the city council and planning commission by the end of the month. If the council believes the idea has merit, he said they would likely appoint a study committee by March 1.



Hometown hero

Novi resident Charles Radcliffe (left) stood proudly with his father Louis at a pep rally for U.S. troops at the Pontiac Airport, in Waterford, Saturday. Radcliffe, a member of the Army's 101st Airborne Division, returned to Novi Jan. 29 after being

wounded in an accident in Saudi Arabia. The 20-year-old received many cheers from an estimated crowd of 8,000 at the airport.

Photo by BRYAN MITCHELL

Tax assessments go up in Novi

By SCOTT DANIEL
Staff Writer

Increases in assessments will be smaller in Novi this year.

According to City Assessor James Klausmeyer, valuation increases in residential, industrial, commercial and agricultural areas will be smaller than last year. The city recently completed assessments and is preparing to send notices by the end of next week.

"I think our increases are as low as there is in the area," he said.

Assessments in the city's residential areas will go up 4 percent on average this year. This compares to a raise of 5.9 percent in 1990.

Klausmeyer said the primary reason for smaller increases in Novi's nearly 10,000 residential parcels was because of a softening of the real estate market. The current downturn in the economy has caused houses to remain on the market for a longer period of time, he said.

The city's assessors attempt to walk through 20 percent of homes in Novi before making their determinations. A total of 2,534 walk-throughs were done in preparing this year's assessment, Klausmeyer said.

In categories such as residential, Klausmeyer said, the actual increases in individual assess-

"I think our increases are as low as there is in the area"

James Klausmeyer
City Assessor

ments will vary from house to house. The four percent figure represents only the average amount home valuations will rise. Differences in assessments among individual are often due to differences in the features and amenities of those homes.

"Our efforts are to make sure that assessments accurately reflect what's happening in the marketplace," he said.

Industrial and commercial areas will see 2- and 3.5-percent increases in 1991, respectively. Last year, industrial was up 7.8 percent while commercial jumped 8.2 percent.

The increase in agricultural areas is significantly less than in 1990. An escalation of 4 percent is asked for this year while an increase of 16.7 percent was assessed last year.

The assessments are based on a two-year study of the real estate market in the city, ending at the first quarter of 1990. Klausmeyer said there is a nine-month displacement period be-

tween the end of the study and tax day, Dec. 31.

The process of putting together assessments is "never smooth," he said. Klausmeyer added that the process has gone fairly well this far.

The city assessor's office followed closely Oakland County's suggested tax increase figures. Each year the county releases figures for each of its municipalities suggesting what the final assessments for each of the four categories should, on average, be.

The county released the figures, called "factors," early last month.

Klausmeyer said the state equalized valuation (SEV) of Novi property would be \$1.1 billion this year. He said the city's SEV went up nearly 100 from 1990. The SEV is approximately one-half of the cash value of property.

Residents who wish to challenge their assessments can ask for a hearing before the city's board of review, which is composed of three members and an alternate. The board is made up of residential and commercial real estate brokers and a financial planner.

The board will hold hearings during the week of March 11 through 15. Residents will have five minutes to make their case. Appointments can be scheduled by filing a petition at the assessor's office in the Novi Civic Center. For more information call 347-0485.

Council sets rules for airing meetings

By JAN JEFFRES
Staff Writer

What do Sid Caesar, Milton Berle, Imogene Coca and the Novi City Council have in common?

Within a few weeks, they'll all be veterans of live television.

Novi's council meetings are going on the air, beginning Feb. 25. Monday, a broadcast policy was adopted in the rough.

The rules are expected to create a smooth transition as the usually lengthy — occasionally rowdy — meeting is translated to 23-inch home viewing screens.

"If someone does a direct verbal attack on us, we should keep our composure," Mayor Pro Tem Edward Leininger warned.

Only Monday night meetings will be broadcast. No video tapes of the proceedings will be made available to the public.

Along with dressing appropriately — City Clerk Gerry Stupp sug-

gested that all council members' ties be grandfathered into the policy — the council has agreed to shoot for a 12 midnight cut-off time.

Council Member Joseph Toth suggested that council study sessions should be on the air, too. "People have the opportunity to turn us on or turn us off but we should give people the opportunity."

But for budgetary reasons, his colleagues opted to show only decision-making meetings for the rest of the fiscal year ending in June.

Here's the cable television policy: Audience participation will continue to be held to three minutes. Or five minutes if an individual represents a group. "I checked with Gerry (Stupp) and she will purchase a timer and she will be in charge of the timer as the clerk," Mayor Matthew Quinn said.

Continued on 13

Much ado: Rumors Tiger Stadium could move to Novi sparks reaction

By JAN JEFFRES
Staff Writer

At the time, council member Tim Pope said it was a bizarre idea.

During its annual Jan. 12 goal-setting meeting, the Novi City Council informally decided to field a resolution that the new Tiger Stadium is not wanted here.

The city has never been approached by the ball club, City Manager Edward Kriewall said.

But Novi officials had read a column by Detroit Free Press writer Bob Talbert that the Tigers were eyeing a site in Novi.

This inspired the resolution, which was passed Monday amidst much media fanfare. The council dressed for the occasion in Detroit Tiger baseball caps.

It's all rumors and speculation,

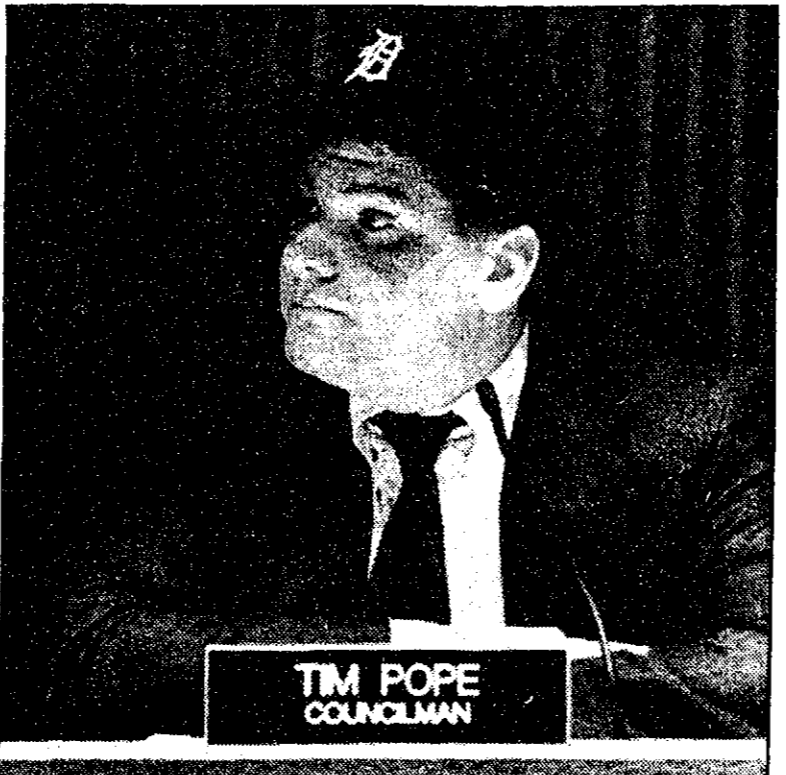
according to Bill Haase, senior vice-president for future planning and administration for the Detroit Tigers, although he didn't rule Novi out all together.

"We mentioned Novi as a possible area we'd look for a location in, but we have not done any discussion at this point," Haase said.

"It's interesting that somebody would pop up and provide a resolution when we haven't done any inquiry or talked to anybody yet."

The resolution reads in part that "Novi City Council herein expresses an opinion that Tiger Stadium should, in fact, remain in the City of Detroit," and that "It is the opinion of the Novi City Council that Tiger Stadium should be restored and preserved as the home of the Detroit Tigers."

Continued on 13



TIM POPE
COUNCILMAN

Council members donned Tiger baseball caps during Monday's meeting as they considered their anti-stadium resolution.

Photo by BRYAN MITCHELL

inside

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Dear John

"From Novi's perspective, the biggest issue in 1991 is the Haggerty Road Connector. It's the largest issue that will impact us. We hope that it will become a priority for Gov. Engler. It's a regional impact situation that sits in our community."

Ed Kriewall
Novi City Manager

"If you're talking about cutting state services, it depends on what's cut whether they have to be replaced. I don't think most local residents would be greatly concerned about funding locally something like the 'Say Yes to Michigan' program. As nice as it is if you're well off, it's hardly something that's vital to your general survival."

Steven Walters
Northville City Manager

"Realizing the financial problems we have, if they would sell off the excess (state) lands in Northville Township and put it back on the tax rolls, that would help ... Sure, they need land for the (Northville Regional) hospital and the Hawthorne Center, but they don't utilize (most of the land) and, with the way things are, they probably are not going to utilize it."

Georgina Goss
Northville Township Supervisor

If you had the ear of newly-elected Gov. John Engler for 15 minutes, what would you tell him are the top priorities for your local community and the State of Michigan in the coming years?

Engler of course won a four-year term in the governor's seat in a surprise victory over James Blanchard in November. He was inaugurated January 1. And although Engler outlined many of his goals in his inaugural address, he is expected to provide more specific proposals for accomplishing those goals, add to the list, and to fill in the details of his plans when he gives his state-of-the-state address to the Legislature on Feb. 11.

In his inaugural speech, Engler said his priorities would be to restore a commitment to "a true market-based economy" through a reduction of government planning, intervention and taxes. He also promised to open the doors of the governor's office to all citizens of the state, called for reforms in ethics and elections laws, and said he'd restore cooperation between the governor's office and the Legislature.

As one might expect, most agreed with Engler about the need for property tax reform and improvements to the education system. Some likewise agreed with Engler about the need for reform in ethics and elections laws. But a few less obvious issues were raised, as well, not all of which seemed to match the agenda the governor has so far laid out.

The City of Novi
In Novi, roads, solid waste and development seem to be the issues most on the minds of public officials, both at the city and county level.

From Novi's perspective, the biggest issue in 1991 is the Haggerty Road Connector. It's the largest issue that will impact us. We hope that it will become a priority for Gov. Engler. It's a regional impact situation that sits in our community," said Novi City Manager Ed Kriewall.

Kriewall also talked about the Detroit Water and Sewerage Department's master plan on expansion of Novi's water system. "We don't know what kind of restraints we have at this point. The question is, can we expand our system before they fix the routing problems. We are unsure of what the situation will hold for us in '91."

Solid waste is something the state has to get involved in. The state should urge Oakland County to go ahead (with a plan)," Kriewall felt that the governor should address infrastructure needs in the state, in particular Michigan's roads. "We need to do something about roads in Oakland County. It's a combination state and county problem. It needs to be resolved, otherwise they can stop growth in Oakland County."

There is insufficient funding at the county level to correct the road problem, Kriewall said. He said Engler should pursue legislation that would place more of the costs of new road work on developers. Kriewall said it would also help to regulate growth.

Kriewall further talked of the state's need to improve relations with the City of Detroit. "The governor has to play the facilitator's role," he said.

Mass transportation was also on Kriewall's wish list for the governor. He said the state still relies too heavily on automobiles. Kriewall added that other systems such as elevated rail and monorail lines should be developed.

Novi Mayor Matt Quinn laid out a set of proposals he would urge the governor to pursue. In a letter to Gov. Engler dated Jan. 22, Quinn asked Engler to consider passage of enabling legislation which would allow local governments to require a variety of impact fees for road improvements, parks improvements, library improvements, and for additional police and fire department personnel.

Mayor Pro Tem Edward Leininger would like the governor to remember. "Specifically, the four (freeway) interchanges that are part of Novi. We need help in getting federal money for them. Right now, all the interchanges are deficient," Leininger said.

"He needs to help us with Haggerty Road. When Gov. Blanchard was here, he looked at Haggerty Road and saw how terrible it was. He either needs to help us with M-9—the Connector—or, if that project is going to be a natural death, we need to know right now so we can do something with Haggerty," Leininger said.

"The problem is, people have decided not to decide. We need leadership in addressing the entire northern tri-state corridor looking to the west for funding."

While Leininger said he agreed with the goal of equalizing education, he disagrees with the redistribution of funds from affluent school districts to less well-off school districts. The Novi Community School District is presently suing the state over its policy of "recapturing" funds.

Novi/Northville citizens name their top priorities for newly-elected governor

"I guess I'm a bit localized in the school funding situation. I'm not in favor of the way the school funding issue has been handled. What we're trying to do is put band-aids on the problem and not address the entire education system," he said.

Leininger suggested looking to the west for inspiration, explaining that he was impressed with how the State of Texas has tackled its public education dilemma.

EDS founder H. Ross Perot was put on the state's payroll to evaluate the problem. Perot suggested the solution is not in throwing dollars at the schools. "The answer is to provide a caring, attentive environment," Leininger said.

"We ought to look at the lead they took in Texas. We ought to look at it for the State of Michigan." Oakland County Commissioner Ray Schmidt is as new to his job as Gov. Engler is to his. Schmidt represents the 24th commissioner's district, which includes Novi and Northville, as well as South Lyon and Lyon Township. She was elected in November and sworn in on Jan. 3. To her, roads, solid waste and taxes should be the governor's top priorities.

"I really think what we have to do is get serious with our solid waste plan with the county. We're talking recycling here," Schmidt said.

"And what I hear constantly is roads, roads, roads. With all the cuts that are going to come down from our new governor — one third of our county budget comes from state and federal funding — if there's going to be a shortfall, we're going to have to find a more fiscally-responsible way to administer those dollars."

"These to me are the two most pressing issues. And of course, you've got to cut taxes. But that's in John Engler's hands," she said.

The City of Northville
Northville City officials worry aloud that Gov. Engler's deep budget cuts might slice into vital local services, and are most fearful that the governor's proposed 20-percent property tax cut could curtail the community's ability to provide essential services, particularly public education.

Mayor Chris Johnson said he'd caution Engler to watch where he trims. "I think the most important things is, as he's implementing ... reductions in property tax reform especially, that he doesn't harm the local units of government that are providing the essential services that we have," Johnson said. "We've got a great school district. We have a good, solid city, and I would want to make sure that those things aren't sacrificed for the tax reform ... There's a lot of things that could be done in terms of tax reform without decimating the school district."

Johnson said the impact of the governor's cuts depends primarily on the way the cuts are made, and the state government's response to the cuts.

"It depends on specifically what gets cut and how it gets cut," he said. "If they decide, for example, that they're going to roll back school property taxes and not provide any kind of relief by way of making that kind of funding up for our local school district, it wouldn't make any sense. We're just hurting the school district. If we're talking about a re-allocation of resources, then we're talking about something important and significant."

expended money that we haven't even seen any revenue back for yet."

Walters urged that if the governor does cut local revenues, he make corresponding cuts in property taxes. That would allow local residents to decide for themselves whether they wanted to fund local services, he said.

"It really depends on whether there are state tax reductions sufficient to offset the local government services in terms of whether that's really a fair deal," Walters said. "If he cuts services that we can't do without, then local taxpayers are going to have to consider (whether) they want to fund them locally."

"If they're cutting revenues to the local units, then the taxpayers have to decide what they want to give up. They're already getting in the way of local services, or decide that they're going to fund more locally," Walters said. "All things being equal ... I'd rather pay a lot less money to the state and federal government, and pay my money to the local governmental units for things that I wanted them to do and have a much more direct ability to influence how the money's used."

The city manager did suggest that the governor could cut some services without upsetting local residents. "If you're talking about cutting state services, it depends on what's cut whether they have to be replaced," he said. "I don't think most local residents would be greatly concerned about funding locally something like the 'Say Yes to Michigan' program. As nice as it is if you're well off, it's hardly something that's vital to your general survival."

Northville Township
Property tax reform and the status of state-owned lands head up the list of issues Novists would discuss if afforded a conference with Gov. Engler.

Township Supervisor Georgina Goss said property taxes stand out as the chief concern of her constituents. "I'd like to see a law go into effect to limit the terms of not only the governor but the senate and the house of representatives in Michigan," he said. "I'm not trying to say that I'm dissatisfied with the job that some people are doing, but ... they're getting paid awful good money for a part-time job."

Sassaman cited several arguments in favor of limiting terms. "It might entice some qualified people to run for an office, knowing full well that they only have to give up two years or four years, and then they can go back into the business sector or whatever sector they're coming from," he said. "I know people that are extremely qualified, very intelligent, very successful businesspeople, that would love to go serve two years or four years, because their business experience probably would be very beneficial. But they don't want to get up there and make a career out of it," Sassaman said.

"If there were limits, it would be an even playing field. You wouldn't have to worry about re-election and you could make some better decisions," he added.

Novi business leaders had a few other topics on their agenda. "To reprivatize the accident fund of Michigan. It's been a fiasco so far," said Keith Tappan, President of the Novi Chamber of Commerce.

He said a property tax reduction should be made by Gov. Engler and that an increase in the sales tax should be made to replace it.

"There are a lot of lobbyists that don't want to see higher sales tax. The governor shouldn't listen to them," Tappan said.

Tappan said he would like to see a cut in the state's welfare programs — a "major cutback."

"People have figured out ways to manipulate the system. I don't think we can effectively monitor people in the programs," he said.

Novi Chamber of Commerce Executive Director Corinne Mallett had several items on her list of priorities for the new governor.

"I wish him Godspeed and good luck."

Novi Schools
Allowing control over school financing to remain on a local level for out-of-formula schools is the number one issue for Novi Community Schools Superintendent Robert Plwko.

"I'm very much concerned in terms of the financing of education," Plwko said.

"I can appreciate the fact that there is an effort to want to reduce taxes. We're all interested in doing the same. But when it relates to the schools, is (Engler) looking at transferring the burden to the local districts, meaning specifically the Novi community, or secondly, the shifting of dollars from Novi to other districts?"

Plwko is concerned that a 20 percent property tax cut advocated by Engler would hurt out-of-formula school districts like Novi that heavily rely on local property taxes.

"The number of dollars we get from the state are very limited. There is the expectation that the state will make up the loss (caused by a property tax cut)," Plwko said.

But Plwko is concerned that state control over distributing money back to local school districts would cause problems for school districts like Novi. He said removing the collection and distribution of local property taxes to the state level is an unnecessary step that provides no guarantees that Novi schools will ever see the money.

"Number one, what types of guarantees come with that, and number two, that removes it to the next level. Local taxes have been collected and spent locally," he said.

Plwko also said he would like to see local school officials included in state decisions relating to education.

"We need to move away from the legislature determining what works best for local school districts," Plwko said.

"Many times they are more of a burden to the local school district than they are helpful. There have been some things that have been more for political reasons than education reasons."

"We welcome the opportunity to work closely with the governor."

Novi Board of Education President Robert Schram would like Gov. Engler to "educate himself about education" before making any decision that could affect schools.

"Education is a tricky business," Schram said.

"It takes a long time to educate yourself. That's why you don't see people making a great impact in their first term or first year on a school board."

Schram also would like to see Engler keep politics out of education.

"He shouldn't use education to solve political problems or unrealistic campaign promises," Schram said.

"The state cannot make up a 20 percent property tax loss to local school districts," Schram said.

Last year's state attempt to equalize state funding of schools by recapturing funds from out-of-formula school districts is still on Schram's mind.

Taking tax money from property-wealthy areas and using it to support education in poorer areas will hurt schools like Novi without helping poorer schools, Schram said.

"The state has to get out of the Robin Hood system of thought. It's going to reduce the overall level of education," he said.

"Novi basically will support education. Engler's counting on that happening. It will put Novi residents in an awkward position."

Engler could help schools and the state at the same time by ending a tradition of state funding shortfalls, Schram said.

"Engler needs to improve the state's horrible reputation of not funding what it mandates," Schram said.

"I would like to see schools reinstated to a high priority in the State of Michigan," Bell said.

The first order of business for Engler must be to look at school funding, Bell said.

"I hope that he has the courage to confront the issue of school funding. I think he has to represent the interests of a wide variety of needs, both the in- and out-of-formula districts."

Last summer's state recapture of over \$72 million from out-of-formula school districts is still on Bell's mind.

"In addressing the needs of in-formula districts, (Engler) must be cautious not to dim the quality of highhouse schools, which I consider Northville to be."

Bell said he hopes that in the future, the state will give more notice to school districts that may face unexpected cuts in funding.

"I wish him Godspeed and good luck."

Residents
A random sample of 10 Novi and Northville residents demonstrated that property taxes are a high priority in the minds of local residents.

John Mlutz of Novi wants to ask Gov. Engler if he is still going to lower property taxes.

Mlutz said his property taxes don't cause an extreme financial strain for him, but he feels his are much higher than in other parts of the country.

"And the Detroit area, especially Oakland County, is extremely high," he added. "I voted for Engler because he said he was going to lower property taxes."

Molly Ann Gasser of Northville, like Mlutz, wants to know how Engler will follow through on his promise to cut taxes.

"I think that a probably what got him elected," she said. "If he doesn't do that, he'll be a one-term governor."

Gasser said her property taxes are "tremendously high. I live north of Eight Mile Road — in Oakland County — but I don't know if that has anything to do with it."

Property taxes are high in all of Northville. We have no industry."

Molly Howley of Northville Township wants to know how he plans to decrease taxes without cutting the education budget.

"How can he lower property taxes and still have money for schools?" she asked. "Where will it come from?"

Howley said she has six grown children. "That all went through the Northville schools. They're really good schools."

She said her property taxes are as high as \$3,000 per acre, and the majority of it goes toward funding the schools.

Carol March of Novi wants to know if tax cuts will be permanent, or just a "one-time thing."

"If they're just for one year, it's not going to do any good," she said. "It won't do any good if they just bump them back up again."

"I can appreciate the fact that there is an effort to want to reduce taxes. We're all interested in doing the same. But when it relates to the schools, is (Engler) looking at transferring the burden to the local districts, meaning specifically the Novi community, or secondly, the shifting of dollars from Novi to other directions."

Robert Plwko
Novi Schools Superintendent

"If we are paying for their education, why aren't they graduating with the basic skills for employment, so we don't have to continue to support them (with tax dollars)?"

Dee Richardson
Northville

"I want to buy a house, but I can't in this area. I grew up here and I can't afford to buy a house in my own town. The taxes are just obnoxious."

Theresa Campbell
Northville

"I wish I could even remember some of the promises Engler made during his campaign, besides his promise to cut taxes. I'll be curious to see how he can cut taxes without cutting our services, because I don't know what services we could possibly cut. But I say, 'More power to you, John. If you can do it, we'll stand behind you.'"

Laurie Marrs
Executive Director
Northville Chamber of Commerce

Sincerely
The Novi/Northville Community

Library Notes

Dinosaur Program: The prehistoric world of dinosaurs comes alive at a program for children ages 5 and up at Novi Library on Friday, February 15, at 11 a.m. Fossil specimens, replicas and slides will be presented by experts from Cranbrook Institute of Science. No registration is necessary for this free, 45-minute program.

Tax Service for Seniors: A free tax service for senior citizens will be held at the Novi Public Library on Monday, Feb. 18, and Thursday, March 7, from 10 a.m. to 2 p.m.

The program is presented by volunteers from the American Association of Retired Persons (AARP). Registration is required for this program. Please call the library at 349-0720 for an appointment.

Program for Singles New ideas on how to make single life more meaningful will be presented by personal growth expert Paul Seaser. His program, entitled "Being single in the '90s," will be held at the library on Thursday, Feb. 28, at 7 p.m.

Call the library at 349-0720 to register for this free program.

Hoop-la subsidizes for residents

By SCOTT DANIEL
Staff Writer

Court action against two Novi residents was dismissed Jan. 24 in connection with violations of the city's year-old basketball hoop ordinance.

Petitions scheduled for Vitas Sirdas, of Lydgate Court, and Peter Roemer, of Shadybrook Drive were dismissed after violations of the ordinance were corrected, according to Novi Ordinance officer Steven Babinchak.

Violation of the ordinance carries a misdemeanor charge with a maximum penalty of 90 days in jail or a \$100 fine.

The ordinance was adopted in October of 1989. It prohibits the placement of a basketball backboard or hoop on a free standing pole any further away from a house than the half-way mark to the property line.

The purpose of the ordinance is to

"I fully expected a large outcry. To my surprise, the majority of people have been in favor of the ordinance."

Steven Babinchak
Novi Ordinance Officer

avoid placement of hoops too close to the road or to an adjoining property owner's home. Backboards and hoops attached to the roof or garage are allowed. The ordinance took effect in October of last year after a one-year grace period in which residents were given to move hoops that were in violation of the ordinance.

Sirdas was cited Oct. 16 of last year for placing a basketball pole past the halfway mark at his home, according to district court records. Roemer was cited Oct. 16 for the same violation.

Since the end of the grace period, a total of about 25 residents have been

expected a large outcry. To my surprise, the majority of people have been in favor of the ordinance," Babinchak said.

Because of the cold weather, he said he has granted extensions for residents to comply with the ordinance until May 15. Babinchak said those granted the extensions had already been ticketed by the city.

Novi residents who are cited for violating the ordinance can go before the Zoning Board of Appeals (ZBA) for a variance. A majority of variance requests have been granted thus far.

Babinchak said the ZBA bases its variance decision on whether the hoop is half-way between the home and the curb, instead of the property line.

To avoid ticketing or court action, residents can follow one general guideline, he said. No hoop should be placed further than about 15 feet from the home, Babinchak said.

Austin steers for DUI bills

Secretary of State Richard H. Austin today said his top legislative priority this year is a comprehensive package of anti-drunk-driving bills.

"It should come as no surprise that we will strive for continued success in preventing the No. 1 killer and killer of Michigan's children, teenagers and adults — traffic crashes."

Richard H. Austin
Michigan Secretary of State

The package includes provisions for:

- Swift and sure suspension of a drunk driver's license.
- Forty-eight hours of consecutive jail time or 10 days of community service for a second-time offender.
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- Tougher drunk-driving standards

New MDOT leader may heed county

With one of its favorite sons as director of the state highway system, Oakland County will get a more sympathetic ear — and maybe more help — from the Michigan Department of Transportation for the county's beleaguered road system.

At least that's the opinion of Lawrence E. Littman, a Troy businessman who is also chairman of the Road Commission for Oakland County.

"Pat Nowak is an excellent selection," Littman said Tuesday. "He's an excellent administrator and he knows the importance of roads in attracting and maintaining businesses."

Littman made his comments one day after Gov. John Engler held a press conference at the Oakland County complex to announce that Patrick M. Nowak would be the new MDOT director.

Nowak, who was a general agent for the Connecticut Mutual Insurance Co. for 16 years before being twice elected as a county commissioner, has been deputy county executive

since 1977.

As second-in-command to County Executive Daniel T. Murphy, Nowak has vast experience in county government, Littman said, and first-hand knowledge of Oakland's transportation needs.

Nowak has been, for example, chairman of the Detroit area mass transit system, SMART or Suburban Mobility Authority for Regional Transportation) since 1989.

He also promoted and encouraged county involvement in the so-called "smart highway" pilot program for southeast Oakland County. That's the \$70 million Advanced Traffic Management System (ATMS) that proposes to ease congestion by computerizing and automating highways.

The ATMS initially targets traffic in Troy. But if it's successful, the ATMS is expected to be expanded to include most of the entire southeast corner of Oakland County.

Because of his experience, Nowak will likely bring a different and more

welcomed perspective to MDOT, said Littman.

The outgoing MDOT director, James Pitz, seemed to focus on building and maintaining expressways, Littman said, "... often at the expense of local highways."

"And I don't think he (Pitz) fully understood the relationship between the state highway system and county roads. But Nowak has a full understanding of how those two agencies are supposed to work together."

As director of MDOT, Nowak has a governor to serve and a state to serve, Littman continued. "But I definitely think Oakland County will get a better hearing in Lansing."

Asked if he would be more receptive to Oakland County, Nowak said, "Michigan's got 83 counties. But I certainly understand the congestion in Oakland County."

"And I certainly understand that the governor wants to do all he can to help every congested area move traffic more efficiently."

With what is perhaps a hint of his personal preference for better traffic management (via ATMS) over more expensive paving, Nowak said, "I certainly don't think Oakland or anybody else can pave their way out of congestion."

Asked if there is any particular area that needs attention, Nowak cited the Haggerty Road extension, a project calling for a six-lane boulevard from the intersection of I-275 and I-696 north to Maple Road.

"There's certainly a great deal of pressure building from congestion in that area," he said. "There's also pressure for something to handle congestion north from Maple. But we'll have to see what happens."

Another person who applauds Nowak's appointment as director of MDOT is James M. Alexander, chairman of the Oakland County Republican Party. "That's the best appointment Engler has made so far," he said.

Asked if having someone with strong ties to Oakland would possibly get more state help to ease county congestion, Alexander replied, "I certainly hope so."

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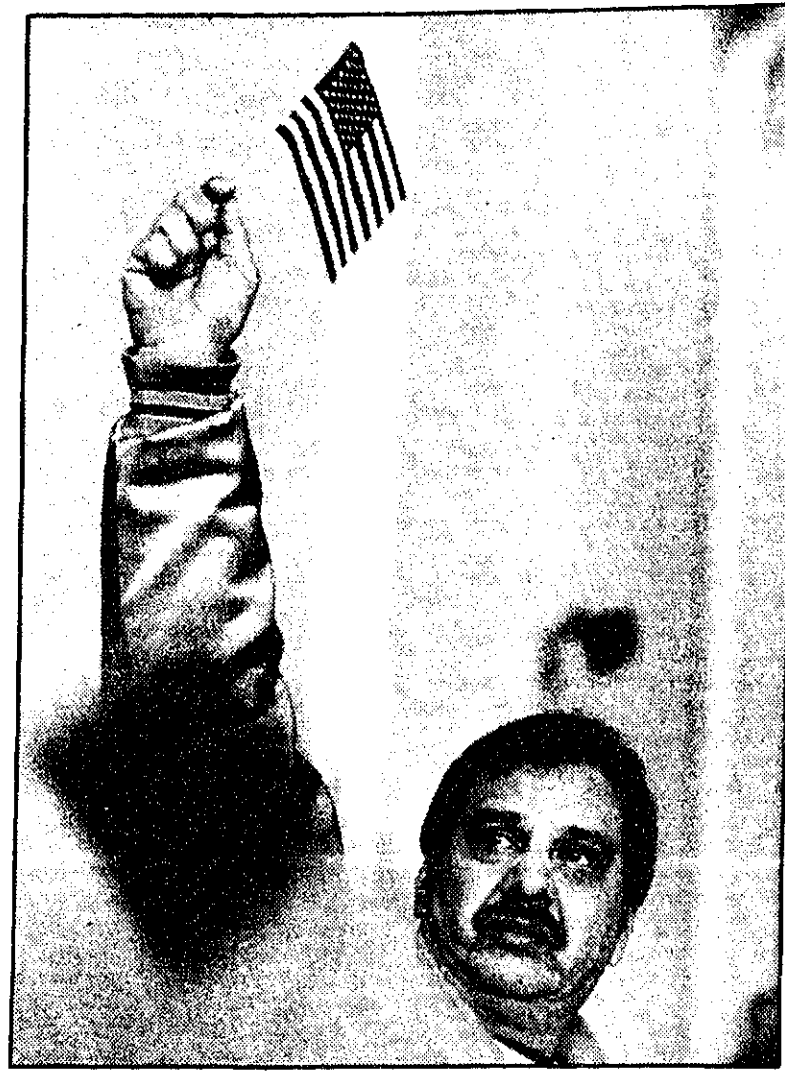
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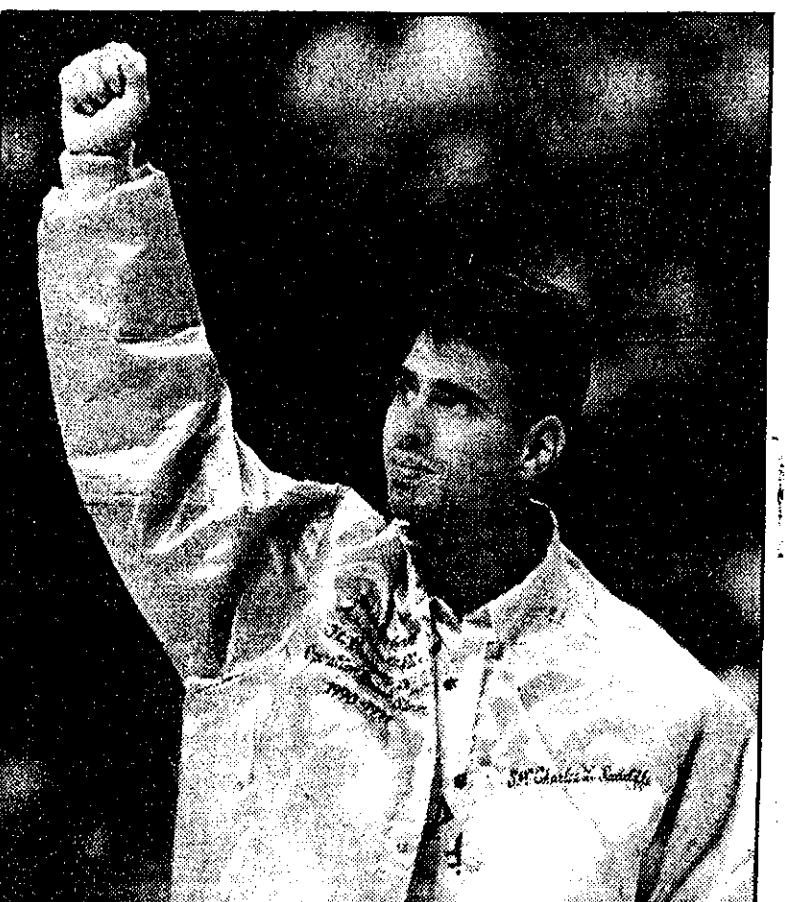
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Soldier support

(Top left, counter-clockwise) Charles Radcliffe, a member of U.S. forces involved in the Persian Gulf war, had a chance to shake hands with supporters during a Saturday pep rally at Pontiac Airport. The Novi soldier, who returned home Jan. 29 after an accident in Saudi Arabia, spoke to a crowd of about 8,000 at the airport, telling them that their support helps to keep the soldiers going. On Sunday, Radcliffe had a chance to watch the Detroit Pistons in action. He was cheered loudly as the Pistons introduced him before the start of the game. Throughout the two days of activities, father Louis Radcliffe showed his pride and support for his son. Charles is currently in Arkansas visiting his mother. If the war continues, he may have to return to action in the Middle East.

Photos by BRYAN MITCHELL



Missile order has low local impact

By SCOTT DANIEL
Staff Writer

A \$44.5 million contract recently awarded to Williams International by the U.S. Navy to produce more than 400 engines for the Tomahawk cruise missile system will not have a major impact on the Walled Lake facility, according to company spokesperson Dave Jolivet.

Almost all production of the engines, which will be done at Williams' Ogden, Utah, plant, he said. Sources from U.S. Senator Carl Levin's office had said that the Michigan facility would produce 25 percent of the engines.

But Jolivet said, the Walled Lake plant would produce less than that number. He wouldn't specify the exact number of engines to be produced at the facility. The spokesperson said the plant would be responsible mainly for prototype and advanced development work of the engine.

"The contract really won't affect us," Jolivet said. "It was adding on to what we were already

"The contract really won't affect us. It was adding on to what we were already doing."

Dave Jolivet
Williams International spokesperson

No new employees will be added to the plant because of the Navy contract. All 418 engines will be produced by September of 1992.

Jolivet said the contract calls for options that could keep Williams' production of the engines through the mid-'90s. If the Navy exercises each of the options, nearly 1,200 cruise missile engines would be produced by the company. The Utah-based firm is the only producer of Tomahawk cruise missile engines.

Williams International began producing the engines for the Navy in 1982. The 37-year-old Wil-

liams company specializes in the manufacture of small jet engines. Along with missile engines, Williams also produces business jet engines and has been working to develop a "flying platform" for use by Army infantry units.

The Tomahawk was one of the first weapons used by allied forces in the Persian Gulf War. Jolivet said the engine, as well as the missile, has performed well in battle.

The engine, dubbed the F107-WR-402, is used in the Navy's sea-launched Tomahawk and "Harpoon" missiles. It also powers the Air Force's air- and ground-launched versions of the missile.

The contract, besides calling for production of 318 new engines, also allows for the "remanufacture" of 100 cruise missile engines, Jolivet said. Missiles in the Navy's inventory will have the old F107-WR-400 engines replaced with the updated version of the engine, he said.

Williams and the Navy had agreed to the contract before the war began, Jolivet added. The spokesperson said the war had no effect on the Jan. 22 signing date for the contract.

May opening set for Links of Novi

By SCOTT DANIEL
Staff Writer

After months of delay, the Links of Novi championship golf course is set to open May 1.

The final design of most golf courses is very difficult to show in detail on site plans, he said. Determining the final grading of putting greens, for example, is hard to do until they are actually completed, Mamola said.

The 200-acre course is located on Ten Mile Road between Beck and Napier roads. Work on the site began in 1988 and will continue through this fall.

These types of problems caused delays in opening the course because the city needs to know development details, before they are done, in order

to grant site plan approvals, he said. The architect said developers now have all necessary approvals.

"The Links of Novi will feature three separate nine-hole courses," Mamola said. "The first nine will open May 1, the second nine a few weeks later and the last nine by this fall."

The holes on each course will offer golfers a wide variety. Scottish-links, high rough, water and other hazards will dot the 27 holes, Mamola said.

"It will be some of the prettiest holes in all of Michigan," he said. Construction work on a 4,000 square-foot clubhouse will be com-

plete in June. It will include bar and grill facilities as well as a pro shop. The clubhouse will also provide Novi residents a view from the highest point in the city, Mamola said.

Novi residents will be able to play at reduced rates, as will city seniors during special times, Mamola said. Greens fees would be competitive with other area golf courses.

Winter sports activities, such as cross-country skiing and ice skating on the course's ponds, will be permitted. A junior golf program is also slated for summer months.

Northville schools often 'shop' locally

By SUZANNE HOLLYER
Staff Writer

Over a half-million dollars spent on construction and renovations for Northville schools has gone to businesses located in the Northville school district, Barton-Malow Co. reported.

Northville contractors were awarded 22 percent of school construction business that has come out of the capital improvements portion of Phase I of a 1989 Bond Issue, Barton-Malow Co. project manager Joseph Myers told the Board of Education recently.

Myers said 22 percent of the district's \$2,439,572 construction costs

were spent through Northville contractors.

A total of \$536,706 was spent on "top-notch contractors" in the Northville School District, he said.

The percent calculation does not include the purchase of instructional materials like computers and software bought through Phase I of the bond issue, said Assistant Superintendent for Administrative Services Burton Knighton.

The Northville companies receiving 22 percent of the school's Phase I capital improvement's business are Charr & Sons, Frank Sinelli Cement Co., Keenan Excavating Co., Long Mechanical, Mapleridge Landscaping,

McRea Electric Co., McSweeney Electric, Ruby Office Supply and Suburban Electric Contractors. Northville Fabricating is located in Novi, but is in the Northville School District and was included in the calculation.

Northville businesses were not given preferential treatment in awarding contracts, said Director of Business and Finance John Street.

"They were advertised and competitively bid," Street said. "It wasn't that we sought them out."

The construction of a new elementary school will be financed under Phase II of the 1989 Bond Issue.

Barton-Malow accepts bids for district projects, reviews projects with contracts and makes recommendations to Knighton on awarding bids.

"They check out that (the contractors) are first class," Knighton said.

Health Notes

War Crisis Hotline: The crisis in the Persian Gulf has altered the lives of millions of Americans, especially those who have loved ones overseas. For some people, their anxiety over the war has become so severe that they have a difficult time carrying on with their daily lives. To help people deal with their anxieties, Henry Ford Health System has instituted a hotline that allows people to talk briefly with a mental health professional.

The Henry Ford Health System Gulf Crisis Hotline can be reached by calling 876-8000. The service began on Wednesday, Jan. 30, and will be staffed from 8-10 a.m. and 4-6 p.m., Monday through Friday. The hotline is manned by psychiatrists, psychologists, nurses and social workers from Henry Ford Health System.

"There's been a hunger for answers in a situation that breeds confusion and helplessness," said Richard Heaverich, Ph.D., clinical psychologist at Henry Ford Hospital. "People need to interact with others about their concerns and frustrations over the war."

Henry Ford Health System is also offering a new "Tip Line" for parents who are concerned about how the war affects children. Call the Gulf Crisis "Tip Line" at 876-7100 anytime and hear a recorded message that offers advice to parents on how to help their children cope with the war.

Free Seminar on Anxiety: Anxiety and panic disorder is the most common emotional problem in our society today. Our seminar will provide the information many of you have been looking for.

The seminar is free and will be held Monday, Feb. 11, at 7 p.m. at the Sheraton-Southfield Hotel, located at 16400 J.L. Hudson Drive, Southfield. For more information call 599-8500.

Cardiac Life Support Course: St. Mary Hospital of Livonia will be holding a prep course in Advanced Cardiac Life Support (ACLS) in April and May.

This course is designed to prepare nurses for a successful completion of the ACLS certification course. The class will provide a review of the management of a patient in cardiac emergency.

The six-day course is presented from 1-3 p.m. or 4:15-6:15 p.m., Tuesdays and Thursdays, April 16 through May 2.

Pre-registration is required and there will be a fee of \$45 per person. Deadline for registration is April 9. For more information or to register, please call 464-4800, Ext. 2213.

Lower Your Cholesterol: The Oakland County Health Division is offering a cholesterol education class at the Troy Public Library, 510 W. Big Beaver Road, Troy, Michigan. The class will meet Feb. 20, 27 and March 6 from 7-9 p.m. The cost is \$7 per person, or \$10 per family. You must pre-register by calling 858-5306 by Feb. 12. Class size is limited, so call today.

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REQUEST FOR BIDS —
386 COMPUTER SYSTEM**

The City of Novi will receive sealed bids for a 386 Computer System to be used at the City of Novi Administrative Offices according to the specifications of the City of Novi.

Bids will be received until 2:00 P.M., prevailing eastern time, Tuesday, February 19, 1991 at which time proposals will be opened and read. Bids shall be addressed as follows:

**CITY OF NOVI
CAROL J. KALINOVIK, PURCHASING DIRECTOR
45175 W. Ten Mile Rd.
NOVI, MI 48275-3024**

All bids must be signed by a legally authorized agent of the bidding firm. ENVELOPES MUST BE PLAINLY MARKED, "386 COMPUTER SYSTEM" AND MUST BEAR THE NAME OF THE BIDDER.

The City reserves the right to accept any or all alternative proposals and award the contract to other than the lowest bidder, to waive any irregularities or informality or bids, to reject any or all proposals, and in general to make the award of the contract in any manner deemed by the city, in its sole discretion, to be in the best interest of the City of Novi.

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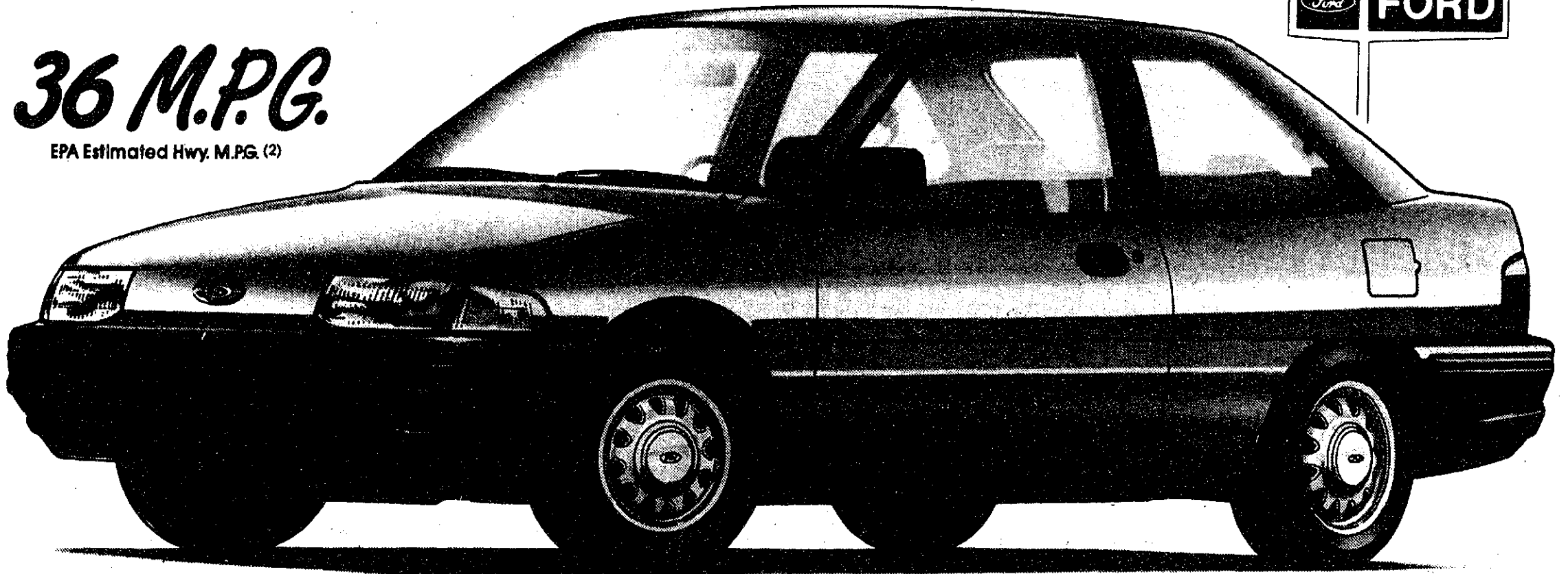
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the NOVI NEWS

Living

NOVI HIGHLIGHTS:
AARP offers tax help for area senior citizens/2B

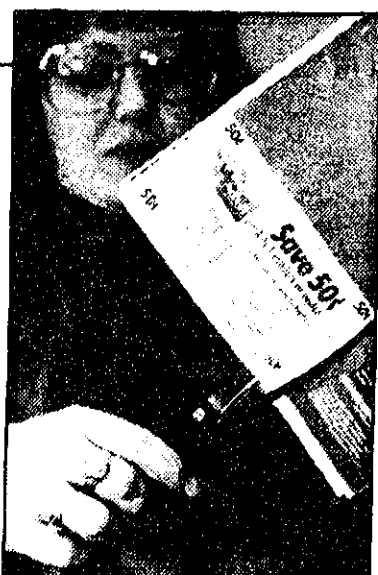
CHRISTIAN ROCKERS:
Group with a message to perform in area/3B

BARBARA LOUIE:
Sledding and tobogganing are ageless sports/4B

DIVERSIONS:
'Trailblazers and Troubadors' are dancing at University of Michigan/6B

B

THURSDAY
February 7,
1991



coupons

Recession-wary shoppers clip more than ever

By CRISTINA FERRIER and MARTIN E. DESCHAINE
Staff Writers

Coupons are everywhere, and coupon shoppers are everywhere too.

In the stores of Novi and Northville, shoppers can be seen matching manufacturer's coupons to the items on their grocery lists. And when the stores offer double coupon discounts, shoppers realize even bigger savings.

Larry Shaheen, assistant manager of Shopping Center Market in Northville, said that "probably 75 percent of all clientele uses coupons" in his store.

And those shoppers, he said, often use more than one coupon. They use handfuls.

Many coupons come from supplements to the Sunday newspapers. The big companies — particularly Procter and Gamble and cereal companies — have lots of coupons each week.

If you're looking for coupons, don't overlook magazines such as *Family Circle*, *Ladies Home Journal* and *Parade*.

Most daily newspapers have a weekly food section (*The Detroit News* on Tuesday and the *Detroit Free Press* and *Oakland Press* on Wednesday) which feature coupons in addition to recipes and nutrition information.

And of course, *The Northville Record* and the *Novi News* also offer coupons. A "Clip and Save Coupon Booklet" is included in the *Record* and the *News* this week and usually appears in the paper in the second week of each month. Coupons are occasionally the subject of special supplements and are occasionally included in the paper's regular pages as well.

Wherever the coupons come from, most grocers double the value up to 50 cents. Some triple the value up to 35 cents.

Shopping Center Market, like nearly every other grocery store in the area, offers double coupons. But, like most stores, it also has a limit on how far the doubling can go.

"Every store is different with the double coupon policy. We'll double up to 10 percent," Shaheen explained. "If it's a weekly shopper we'll stretch it a couple percent. But we don't go any farther because it would hurt our profit. We still have to pay our costs."

Grocery stores are reimbursed for the face value of coupons, plus eight cents for handling, Shaheen said his store sends coupons to a counting-house, which handles them for a fee.

Continued on 4



Photos by CHARLIE CORTEZ

Fear of groceries

I have to confess that I, myself am not a coupon fanatic.



Cristina Ferrier

Every Sunday, I get the newspaper and barely glance at the glossy ads trying to entice me to buy Lite Twinkles and frozen fish sticks. Even the 50-cent-off coupons usually get tossed in the trash.

Maybe it's because I'm afraid of grocery shopping. After all, groceries are for people who define meals as something other than take-out Chinese or fast-food burgers.

Groceries, in my belief, are for people who actually know how to use spices and can bake cookies from scratch.

Of course, I wish I could be a grocery shopper.

Many weekends I've even pondered the thought of going out to buy enough food for an entire week instead of making a daily dash for milk or potato chips.

I visualize my grocery list, full of things like Belgian endive and Paul Newman spaghetti sauce. Sometimes I even see myself at the checkout line whipping those coupons out the way some people pull out their American Express gold card.

Then I call and order a double cheese with pepperoni.

Maybe I was frightened away from grocery shopping as a child. I was never good at math, and I remember countless story problems challenging me to such awesome tasks as figuring out which was the better deal: three for 79 cents or one at 10 percent off the regular price. My head would spin.

So I grew up believing that in order to shop in a grocery store I must be able to make such calculations quickly in my head, without slowing down the train of shoppers behind me. One must be comfortable comparing ounces with pounds.

My great-aunt, Crazy Betty, is a coupon shopper. To her, coupons are better than cash.

She tears through newspapers and magazines with a vengeance against all the money-grubbing food corporations. She's out to get every penny's worth she can get.

She can't just sit down and enjoy the newspaper. Before even glancing at the headlines, she gets a wild-eyed look, hair hanging in her face, with the scissors in her hand.

Her medicine cabinet looks like it belongs in a hospital. She's bought every type of pain reliever or cold medicine ever made that was sold with a coupon. She doesn't take any of them; they just pile up and expire.

But I guess the key is to strike a sensible medium between coupon insanity and coupon rejection. I know that I could save an awful lot of money by eating at home instead of thinking of every fast food drive-through as my cozy country kitchen.

Maybe Crazy Betty and I can meet somewhere in between.

Volunteer



BOB KETTERER

He's returning something by helping other people

By JAMES TOTTEN
Special Writer

An active volunteer, an actor and a model, at age 67, Bob Ketterer of Northville keeps himself busy during the week.

After 40 years of working as a salesperson with Inland Steel, Ketterer retired five years ago and moved with his wife Rita to Northville from Dearborn Heights. He divides his time between several activities, one of which includes tutoring at Schoolcraft Community College.

As part of the Learning Assistance Center, he tutors students who need help in certain subjects. Ketterer has tutored math, English and other subjects for the past three years. His wife has also tutored at Schoolcraft.

"I got a lot out of life — oughta put a little in," he said.

He is also a member of a new group called the Friends of Northville Regional Psychiatric Hospital. Comprised of citizens who are concerned and want to get involved, the group

will work on certain projects to improve the hospital.

For the past three years, Ketterer has been teaching Sunday school at St. Paul's Lutheran Church.

For three years, he volunteered at the library of the Northville Regional Psychiatric Hospital. He monitored the library and helped patients by getting them books.

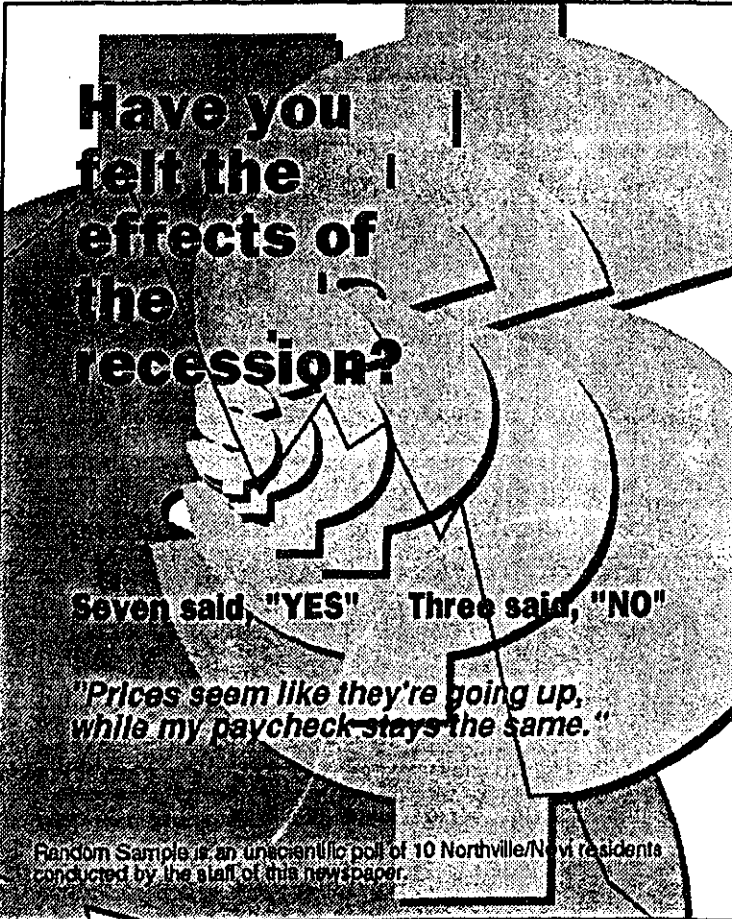
In addition, he was also on the Citizens Advisory Council of the hospital for two years. The council met with administrators of the facility to discuss any problems and make suggestions.

When not volunteering, Ketterer can be found acting in community theaters or modeling.

He has been acting in community theater in the Detroit metropolitan area for the past 20 years. His first acting role was in "A Streetcar Named Desire."

Continued on 4

Random Sample



Seven said, "YES" Three said, "NO"

"Prices seem like they're going up, while my paycheck stays the same."

Random Sample is an unofficial poll of 10 Northville/Novi residents conducted by the staff of this newspaper.

Graphic by ANGELA PREDHOMME

In Shape

the NOVI
**NEWS
10B**
THURSDAY
February 7,
1991

Cut risk of heart disease: exercise

Exercising for 50 minutes, three times a week, will cut a young, overweight person's risk of developing heart disease later in life, according to a University of Michigan study.

"Heart disease actually begins in childhood and develops very slowly," said Prof. Victor L. Katch of the U of M Division of Physical Education. "so it is important to take preventive steps as early as possible."

According to Katch, people can be classified as obese if they have 5 percent or more body fat than is normal for their age group. For instance, normal men ages 17-27 have an average of 15 percent body fat, so 20 percent body fat would be considered obese. Women in the same age group average 25 percent body fat, so 30 percent is obese. Obesity in children may be determined in the same way.

The U-M researcher and his colleagues studied the effects of 20 weeks of diet, counseling and exercise on 36 adolescents whose body fat averaged in excess of 36 percent. The adolescents were divided into three groups. The first group dieted and received weekly psychological and nutritional counseling. The second group dieted, got weekly counseling and also exercised 50 minutes three times a week. The third group served as controls.

The diets, developed by a nutritionist, were designed for a weight loss of approximately one to two pounds per week. The exercises, which kept heart rates at 60 percent to 80 percent of the age-predicted maximum (approximately 200 beats per minute), included walking, jogging, swimming, aerobic dance, soccer and other activities that involved continuous movement.

At the end of the 20 weeks, significant differences between the groups had developed.

"When we measured the impact of the exercise on the whole, we found that the diet/exercise group had improved more than twice as much as the diet-only and the control groups," Katch said.

Coronary risk factors include triglyceride levels, high-density lipoproteins levels (the so-called "good cholesterol"), cholesterol levels, systolic blood pressure, diastolic blood

"Heart disease actually begins in childhood and develops very slowly."

Victor L. Katch
U-M Professor

pressure, percentage of body fat and maximum oxygen uptake.

"In the diet/exercise group, there was a change for the better in an average of two of these risk factors per teen-ager. Among the dieters and the controls, there was only a very slight improvement in an average of less than one risk factor at most," Katch said. "The total risk reduction for the diet/exercise group was 41.4 percent compared with the 14.8 percent reduction in the diet-only group."

Triglyceride levels dropped an average of 32.5 percent in the exercise/diet group compared with 14.8 percent in the diet-only group. Katch added, while the level actually increased an average of 3.8 percent in the control group.

"Cholesterol levels dropped in all groups," Katch said. "But they dropped twice as much (12.5 percent) in the group that exercised as they did in the diet-only group (5.1 percent)."

Maximum oxygen uptake increased 2.2 percent in the diet/exercise group compared with 0.5 percent in the diet-only group. It decreased nearly 3 percent for the controls.

Katch's colleagues in the study included co-principal investigator Albert P. Rocchini, professor of pediatrics and communicable diseases at the U-M medical school; M. Daniel Necque, a postdoctoral fellow now at the University of Massachusetts; Charles R. Marks, assistant professor of exercise science at Oakland University; and Catherine P. Moorehead, health science research associate at the U-M medical school.



Exercising can cut a young person's risk of developing heart disease later in life. Photo by BRYAN MITCHELL

Health club offered by local college

If you're thinking of joining a health club, Schoolcraft College has something for you.

The Livonia Junior College is offering its own health club, a Gym-and-Swim program. The health club is designed for families to enjoy unstructured activity in a modern, fully-equipped physical education facility. A nominal fee of \$3 is charged per visit and you will have the use of gyms, racquetball courts, weight machines and saunas. The club meets on Sundays from 1-5 p.m.

The Gym-and-Swim program is offered on Thursdays and on Saturdays from 8 a.m. to noon. This program costs \$3 per visit on Thursday and \$2 on Saturday, and utilizes facilities including: the pool, weight training equipment, handball/paddleball courts, gyms and saunas. Call 462-4413 for more information.

Open swimming: Northville Community Recreation will host open swimming at the Northville High School pool on Wednesday nights 8-9 p.m. and Saturday afternoons from 12:30-1:30 p.m.

Large groups are encouraged to participate, but must notify the recreation department at 349-0203 in advance. A \$1 fee is payable at the door.

New Attitude Aerobics: Registration has begun for New Attitude Aerobics' upcoming session. Interested participants are encouraged to sign up as soon as possible. Classes are limited.

Northville Community Recreation's fitness program is designed to meet your needs: low- and high-impact aerobic alternatives with toning and shaping floorwork, easy-to-follow workouts and even child care.

New Attitude Aerobics conducts the one-hour classes year-round at the Community Center gymnasium on the following days: Monday, Wednesday and Friday at 9:15 a.m.; Monday and Wednesday at 5:45 p.m.; Tuesday and Thursday at 7 p.m.; and Saturday at 8 a.m.

For registration or more information, call 349-0203 or 348-3120.

Fitness Notes

Rent a pool: For those who like to keep fit by swimming, the Novi High School Pool is available for rent. Groups may rent the pool on Fridays from 7:30-9 p.m. If interested, call the Novi Community Education office at 348-1200 at least one month prior to date requested.

Health screening: The Novi Parks and Recreation Department offers a variety of health screening events each week.

One is blood pressure screening for senior citizens. This free service is offered each Wednesday in the Novi Civic Center from 11 a.m.-noon.

Fitness over 50: A one-hour exercise program called "Fitness Over 50" is held Monday and Wednesday mornings at Twelve Oaks Mall. It takes place 9-10 a.m. in the Lord & Taylor corridor near the east entrance.

The program, conducted by the University of Michigan Division of Physical Education, is particularly aimed at older people and others who want to benefit from an invigorating but non-strenuous exercise program.

Fitness Over 50 welcomes all interested persons, regardless of age and current activity level. Call the Twelve Oaks Management Office, 348-9438, for further information.

Yoga class: Seven-week yoga classes are being offered in Northville this winter. Diane Siegel-DiVita, past president of the Yoga Association of Greater Detroit, is the instructor.

The classes will be offered on Thursdays (7-8:30 p.m.) or Sundays (10:10-11:40 a.m.) at the Northville American Legion Hall. Yoga effectively trains the body to develop strength, flexibility and

balance.

The cost is \$28. For more information, call Siegel-DiVita at 344-0928.

Weight Watchers: Weight Watchers, the internationally recognized weight loss program meets every Wednesday at the Northville Community Center at 9:45 a.m. and 6 p.m.

Registration fee is \$17, plus a weekly fee of \$9. For more information, call Diana Kutzke at 287-2900.

Aerobic Fitness Inc.: A fitness program called "Aerobic Fitness Inc." is now being offered. The one-hour program is designed to stretch, trim and tone. Six-week classes run continuously throughout the year.

Fee is \$33 (two classes per week), \$45 (three classes), \$55 (unlimited). For more information, call 348-1280.

Ask-a-nurse referral: "Ask-a-Nurse," the new 24-hour health-information and physician-referral line sponsored by five Mercy hospitals in southeast Michigan, is offering a new speakers bureau to community groups. Program director Linda Hintze, RN, and registered nurses who staff the telephone lines seven days a week, 365 days a year, will be available to speak to groups of 15 or more about the calls they receive and how they help callers locate physicians and health or community information.

Requests should be made at least three weeks before the intended speaking engagement. There is no charge for the service and participants will give valuable information about how this service can help them day or night. For more information or to make a reservation, please call the Ask-a-Nurse office at Catherine McAuley Health Center toll-free at 1-800-526-MERCY (1-800-526-3729) or in the Ann Arbor area, (313) 572-5500.

Myrna Partrich/Fitness

Yoga: maintaining mental, emotional health

Dear Myrna: I enjoyed your article on stretching very much. I hope you will someday write an article on yoga. I am a yoga instructor in Southfield and I invite you to attend one of my classes anytime.

I like yoga. My teachers and I generally mix a little yoga technique of some sort into our classes, especially our stretch-type classes. We find yoga very beneficial, especially to maintain lifelong flexibility, to cultivate balance, to relax and also steady

the mind.

The practice of yoga is an ancient and respected method for achieving and maintaining a high level of mental and emotional health. The movements are easy, therefore, your physical condition and your age are meaningless. There is no competition; you do only what you can do, comfortably and at your own pace.

Yoga movements reach deep into the organism. They massage, stimulate, relieve tension, revitalize and assist in overcoming some physical and

emotional problems. Yoga reaches out to all systems of the body, focusing on the nervous system, respiratory system and muscular system.

Remember, when addressing yoga positions, never strain and never go further than your own comfort level. There is no hurry to attain any extreme, advanced position. The beginning position holds as much benefit to the new yoga student.

There is a whole philosophy including meditation, related to yoga. I

am not an expert on this philosophy, therefore, I welcome any expert information any reader might have.

Myrna Partrich, co-owner of The Workout Company, Inc. of Bloomfield Township and a recent appointee of The President's Council on Physical Fitness, is happy to answer any questions readers may have regarding exercise. Please send your letters to: Sports Department, Myrna Partrich, 805 E. Maple, Birmingham, MI 48009.

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The Lynndee

Multilevel marvel for fine living

BY JAMES MCALEXANDER
Copley News Service

The Lynndee is a multilevel marvel for the connoisseur of fine living. Designed for a sloping lot, the Lynndee offers a soaring vertical design beautifully contrasted with horizontal features, multiple roofs and a plethora of windows.

The classic entryway boasts a storage closet, a stairway down to the garage and a short flight up to the main level of the home. To the right is a huge vaulted living room with a freestanding fireplace and built-in wood box. A railing separates it from the half-story above.

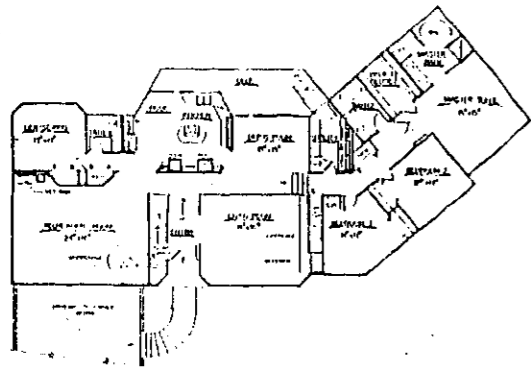
The steps from the entry lead to a hallway. To the left is a recreation room with service counter. This room might feature a wood stove. Above this area are a large den with a generous closet, a short hall with linen storage and a half-bath.

The kitchen is to the right of this area and features a pantry and freezer and a stovetop island. This room also features a breakfast nook and one whole wall built as a large bay window. Sliding glass doors here give access to the rear deck.

A large, vaulted dining room is located off the kitchen. This area has built-in counters and a door to the rear deck. A low railing overlooks the living room a half-flight below.

The private area of the home is located another half-flight up. The hall leads first to a utility room with a door and steps leading to the rear deck. The hall also leads to two large bedrooms, one with a built-in desk and a curved wall with large windows. A full bath is located opposite these bedrooms.

The impressive master suite is located at the head of the hall and is entered through double doors. This area features an oversize walk-in closet, a private bath with double sink and an oversize raised soaking tub. There is also a separate shower. The huge bedroom area boasts vaulted ceilings.



For a study plan of the Lynndee (202-42), send \$7.50 to Landmark Designs, c/o HomeTown Newspapers, 323 E. Grand River Ave. Howell MI 48843. (Be sure to specify plan name and number when ordering.)



Whether its a \$500 dust removal job or a \$3 feather duster most homes can use help with the dust bunnies

BY BUDDY MOOREHOUSE
Editor

When it comes to dusting, comedian Tim Allen has the problem licked.

"I just duct-tape the small stuff down," Allen says. "Then I fire up my leaf-blower. WHOOOOSH!"

Okay, so maybe that's a bit extreme. Still, if you want to keep the dust bunnies from taking up residence in your house, there's more to it than just spraying some Pledge on the furniture and wiping it off.

Indeed, technology has finally caught up with dusting. You've got everything from \$500 dust-removal systems to \$2 feather dusters to help you with the dreaded chore.

And, like anything, there's a right way and a wrong way to dust. So before you give your house its weekly (or, for some of us, yearly) dusting, take the time to know your options.

Carol Freeburn, who runs the Maid in Michigan house-cleaning service in Hartland, follows a regular routine when she dusts a house.

"We start by cleaning everything off with an extended feather duster," Freeburn said. "We find that the

DUST BUSTIN'

ones that work best are made of acetate, not wool. With the acetate dusters, the dust can be shaken out easily. The wool ones tend to lighten up and it's hard to get them clean."

Then, after the initial layer of dust has been removed with a feather duster, the surface gets a hand cleaning, Freeburn said.

"Some people prefer Pledge or Behold (which puts a wax finish on), and some prefer Endust," she said.

No matter which spray you use, though, there's a tip to keep in mind: "Spray it on the cloth, not on the surface," she said. "We find it works better that way."

If you're looking to purchase some dusting equipment, you'll have a wide range of feather dusters from which to choose.

At Grundy Ace Hardware in Howell, you'll find several high-tech dusters. The Polly Duster (\$3.77), which looks like a cheerleader's pompon, claims its electrostatic action attracts dust like a magnet.

The Webster (\$7.99), another electrostatic duster, is a stiffer-bristled model.

If you want a wool duster, several stores in the area carry long-handled models, most in the \$10 range.

And if you prefer the genuine

feather model, Ward's Do-It Center in Hamburg has a top-of-the-line ostrich-feather duster for \$15.

Many people take the additional step of stopping the dust before it has a chance to settle on the furniture and woodwork. Most heating and cooling outlets in the area can install an electronic air cleaner on your furnace for around \$400-\$500.

"It traps the dust before it can be distributed around the house," said Louanne Valan of Pyro Heating and Cooling in Howell. "It attaches to the supply air duct, and electronically collects dust. The ones we sell are 92-93 percent efficient, and they really work well."

Dust is a problem year-round, but some might think that winter is the worst season. Not so, says Maid in Michigan's Freeburn.

"In Livingston County, a lot of homes are on dirt roads," she said. "Because of that, summer is the worst time. When you have a home with no air conditioning, the windows are open all the time. When the dust on the roads gets kicked up, it can make the home really dusty."

"Winter isn't as bad. Everything is closed up, and the dust isn't stirred up as much."

REAL ESTATE

A profile of a typical real estate agent

BY JAMES M. WOODARD
Copley News Service

If you would ask a hundred people what type of person most commonly enters the real estate sales field, about 80 percent of responses would probably fall into one of these categories:

- Housewives who don't really need the money but seek a new business-social challenge.

- Single-parent mothers who desperately need the money.

- Older men or women who are semiretired or fed up with another career field and are attracted by potential big-buck commissions in real estate.

These are the most frequent responses I received in a very informal mini-survey. I decided to check these candid expressions with more factual data.

In my local Ventura (Calif.) Board of Realtors, female members are indeed in the majority—but by only a slim margin. They comprise 51 percent of the membership. The median age of all members is 42 years.

Nationally, about 64 percent of full-time salespeople are female. The median age is 43 years.

John Dennis, broker/owner of a particularly active Century 21 office, noted that more men than women have been applying as sales associates in recent months. His firm now offers the services of 43 associates.

"Most of the folks I've interviewed recently are looking for a new career challenge in a structured environment," Dennis said. "Many came from a structured job situation in another career field. And if they don't find this needed

structure in real estate, they'll soon leave the business."

Bob Ridgeway is a good example. He became a successful electromechanical engineer. He reached the point where he felt the need to expand his career potential and challenge, so he joined Dennis' real estate office as a sales associate.

"It's working out well," Ridgeway said. "I'm not getting rich but things are progressing positively. So far, I've sold six residential properties and listed six others."

"I recommend this career field to people who are willing to work hard and long hours. Real estate sales and listings are not handed to you. It takes a lot of effort."

Nationally, 92 percent of salespeople enter the real estate business after they pursued another career field, according to the National Association of Realtors. And, as Ridgeway noted, to be successful a salesperson must put in a lot of time and effort.

The average full-time salesperson spends 49 hours per week on the job. A quarter of them work 60 hours per week or more. And, of course, many of those hours are during evenings and weekends.

Education has been increasingly important for real estate practitioners. To obtain a real estate sales license in California, for instance, a person must now complete a 45-hour course on real estate principles and complete two additional 45-hour courses during the first 18 months of practice. Then to renew that four-year license, the salesperson must complete another 45 hours of continuing education.

Not all states have such stringent licensing requirements. But it is a nationwide trend for more real estate salespeople to have a college degree, according to NAR.

Many real estate salespeople and brokers obtain far more education than is required to obtain and maintain a license. About 28 percent of brokers and nine percent of salespeople hold the GRI (Graduate, Realtors Institute) educational designation. This requires successful completion of courses offered by NAR and state realtor associations. Others hold specialized designations keyed to their own professional niche.

Residential brokerage is the primary activity of most salespeople (90.9 percent). But other niches include brokerage of commercial properties (28 percent), farm and land (19 percent), industrial properties (13.5 percent), property management (27 percent), appraising (26 percent) and other specialized areas.

Nearly three quarters of real estate salespeople are married (73 percent) and over half of them (60 percent) have dependents.

It's also interesting that real estate professionals practice what they preach. About nine out of 10 brokers and salespeople own the home in which they live. And 12 percent of salespeople own or have an interest in investment real estate.

Last year's downturn in real estate sales had a welcome screening effect in the ranks of real estate salespeople, several brokers commented. It screened out many people who weren't really

serious about real estate. And it leaves a more dedicated and professional group to build a revitalized market in 1991.

Q. Is it true that there is a growing number of Realtors who are dissatisfied with the operation of the National Association of Realtors and are attempting to form a new trade association?

A. There are always dissidents in any major trade group. NAR, with about 820,000 members, is the largest. There have been outspoken mavericks within the NAR membership as long as I can remember—and that includes 30 years as a real estate communicator.

Generally, NAR has done a good job in representing the interests of Realtors throughout the nation, in my opinion. Satisfying every member is, of course, an impossible task. They should not be detoured in their efforts to effectively represent the general membership by occasional loud bursts of criticism by individuals.

Q. What are the chances of mortgage funds drying up in 1991?

A. Here's the opinion of Robert J. Levin, executive vice president of Fannie Mae (Federal National Mortgage Association).

"Mortgage funds will be abundant for lenders and home buyers in 1991 despite the current difficult economic environment. The American mortgage finance system works very well and is extraordinarily adaptive."

Send inquiries to James M. Woodard, Copley News Service, P.O. Box 190, San Diego, CA 92112-0190.

Pewter stein loses lid and value

BY JAMES G. MCCOLLAM
Copy News Service



Q. This stein is marked with a picture of a castle and "Metzsch-VB." Under that mark is the number 2122. Could you please let me know if it has any value? I have been curious about it for along time.

A. Your stein was made in Metzsch, Germany, by Villero & Boch during the late 1800s. Originally it had a pewter lid with a porcelain insert. In its original condition it would be worth about \$3,500. It's impossible to assess the diminished value due to the missing lid; you are at the mercy of any potential buyer.

Q. My doll looks just like a newborn baby and has a "Baby Betty" mark on her back. Can you tell me anything about who made her and if she is valuable?

A. "Baby Betty" was a trademark used by the Butler Bros. on dolls manufactured by Armand Marselles in Koppelsdorf, Germany. The first Baby Betty dolls were imported in 1912.

Q. I have read that old Coca-Cola trays marked "Vienna Art Plates" were worth several hundred dollars. What about similar trays not marked Coca-Cola?

A. The Coca-Cola trays sell for \$400 or \$500 and the trays without that logo sell for about one-tenth as much. Such is the power of fame!

Q. We discovered a bound volume of Harper's Weekly (January to June 1863) in the attic of an old home we acquired. It is in good condition except that the lid is dried out and the pages are brittle. There are pictures and articles about the Civil War. I am sure that this is valuable. What can you tell me about it?

A. Your bound Harper's Weekly is worth about \$250 to \$350 because of the Civil War material. That's about twice the value of a similar bound volume published before or after the Civil War.

Hundreds of dolls are listed here in groups dedicated to manufacturer and type. All dolls are priced based on today's market. The book is profusely illustrated and the text covers the history and methods of production.

The author is a leading authority on collectible dolls and has written several other books on the subject.

Send your questions about antiques with pictures, a detailed description, a stamped, self-addressed envelope and \$1 per letter to James G. McCollam, P.O. Box 1087, Notre Dame, IN 46556. All questions will be answered but published pictures cannot be returned.

McCollam is a member of the Antique Appraisers Association of America.

Removing in-place ceramic tiles takes patience and care

BY GENE GARY
Copy News Service

Q. We recently purchased a home with badly chipped bathroom sinks. I want to replace these sinks, but they are bonded in ceramic tiles that must be taken off in order to remove the old fixtures and install new ones.

A. Removing in-place ceramic tiles takes patience and care. A welding effect is created when tiles are set in mortar. To remove tiles, you will need a hammer, mallet or common center punch and a cold chisel as well as an inexpensive glass cutter and putty knife.

Using the cold chisel and hammer, start chipping out the tile at the center punch hole, working around the hole to enlarge it. Be sure to strike the tile to be removed with light, rapid blows or you may crack adjacent tiles.

When the tile fragments have been removed, use the putty knife to remove all of the old grout and adhesive so the surface will be ready for replacement tiles.

In replacing wall tiles you will need patching plaster to restore the wall finish level with the bottom of the existing tiles. Mix and apply according to manufacturer's directions, making sure that the finish is smooth and even.

Primer after thoroughly dry, prior to installing the new tiles. Replacement tiles should be put in place with adhesive or epoxy and re-grouted.

Instructions on new tile installation, including the details of cutting curves for corners, etc., are available from your tile dealer. Q. Can you tell me how to remove scratches from a cultured marble-topped vanity in a bathroom? Besides some scratches there are several spots caused by accidentally spilling some nail polish remover and a burn mark from a curling iron.

A. Although synthetic marbles are less porous and more stain resistant than natural marble, they will scratch if abrasive cleaners are used and they are subject to damage by caustic chemicals.

Cultured marbles are made of poured polyester resin, usually treated with a clear glaze coat or onyx resin on the top surface. If this fails you can have a professional sand the top and coat it with catalyzed acrylic urethane.

Check with bathtub and sink refinishers for feasibility and estimates. For protection, you should polish your cultured marble at least twice a year.

Send inquiries to Here's How, Copy News Service, P.O. Box 190, San Diego, CA 92112-190. Only questions of general interest can be answered in the column.

The missing lid on this stein diminishes its value.

Q. I have read that old Coca-Cola trays marked "Vienna Art Plates" were worth several hundred dollars. What about similar trays not marked Coca-Cola?

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John has lived in Plymouth for 18 years. Buyers and sellers who work with him are impressed with his professionalism, dedication and caring attitude. Call John Peper at 453-6800.

June Kohler was the top sales associate in the Livonia office in 1990. She has 15 years of real estate experience and has sold over \$1 million a year since 1979. Call June Kohler at 462-8111.

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NORTHVILLE Hill top colonial in quiet subdivision. 4 bedroom, 2 1/2 baths, family room with fireplace. Many more extras! \$165,700 348-6430

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COMFORTABLE 2 bedroom ranch condo in Stonehenge. Best location in the complex. Lots of privacy. 1 car garage. Central air, fireplace in Living Room. 2 doorways to large patio area. Sharp and clean! \$79,900 348-6430

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836 Fretz, Midford
MILFORD VILLAGE. Immaculate brick ranch 3 bedrooms, 2 baths, full basement and 2 car garage. Has hardwood floors, stainmaster carpeting, theme wood windows in great family subdivision. \$82,500 681-1065

BY PATRICK DENTON
Copy News Service

Among the books that have been sent to me for review in recent months, two stand out as gently thoughtful books, perfect for quietly inspiring winter reading. Both would make ideal gifts also for gardening and flower-loving friends.

One of the most visually lovely books I've seen in recent years is "The Scented Garden" by David Squire with Jane Newdick (Rodale Press, 208 pages, hardcover \$24.95).

Appealing color photographs combine with delicate watercolor sketches and 70 pages of illustrated, pastel-tinted cultural guide charts to make this book an aesthetic delight as well as an eminently practical reference to growing a fragrant garden.

"The Scented Garden," a most congenial sort of location and preferred soil type and sun exposure.

"The Scented Garden" ends with an exquisite flourish in a lucidly illustrated chapter on working with scented plants. Here, dramatic photographs accompany directions for making "perfect posies," fresh flower arrangements and a fragrant potted indoor garden. There are recipes for poultices, sachets, herb bags and scented bath bags, floral waters and flowery teas.

An inspiring book for flower lovers is "My Garden," a collection of letters by the popular 19th century English writer, Mary Russell

Milford (Houghton Mifflin Co., 160 pages, hardcover \$25).

Mary Russell Milford was a poet, dramatist and author of several books on country life. But her writing was mainly a means of supporting a spendthrift father and ailing mother. Her true passions were her cottage flower garden and sharing its joys in letters to her many friends and correspondents—the most well-known being Elizabeth Barrett Browning.

"What is so quietly charming about this collection of letters is the infectious enthusiasm of the author as she describes her flowers, the garden and all they mean to her. To Miss Emily Jephson at Bath she writes on May 27, 1825: "I have been sitting at the morning in my little garden, with its roses and stocks of all kinds and rich primroses and geraniums, and yellow laburnums and globe anemones, and green vivid and beautiful even as flowers, making altogether the finest piece of colour I ever saw — and I really yearned after you — you would have liked it so much."

"It is provoking to show such a thing to common eyes, which go peeping about into the details, pulling the eye to pieces as children do daisies... But you will forgive me for overrating it. It is, at least, a mistake on the right side, to be too fond of one's own poor home — and no mistake at all to wish you in it."

And again to Miss Jephson, at Castle Martyr in Ireland in the autumn of 1845. Mary expresses her perception of the flowers she grows as a metaphor for life: "Ah! dearest Emily, I often think that of all the goodness of God, as shown to us in this beautiful world, that little world of flowers is in its sweetness and innocence and peace, the truest and best example of what we ought to try to be ourselves; opening our hearts, as best we may, to the bright sunshine and the pure air of heaven; and sweetening and beautifying, to our fellow-creatures, the path of life along which we dwell."

In perfect counterpoint to this gently loving style of writing are delicate line drawings and watercolors by the British painter Pamela Kay, which accompany the text.

The Prudential Presents...Fine Homes
Great Lakes Realty

DECORATOR PERFECT! Nestled on 1/4 acre of landscaped land in Orchard Lake Woodlands, this beautiful home is filled with many custom features. Showcases hardwood floors, oak moldings, wet bar, recessed lighting, fireplace in family room, Jenn-Air kitchen and master suite with whirlpool and 2 walk-in closets. \$289,900 626-9100 02-B-5237

BE THE FIRST TO LIVE IN THIS HOME! Newly constructed custom built Contemporary is tucked away in the pines for the ultimate country setting. Highlights recessed lighting, whirlpool tub, fireplace in great room, library and 3 car garage. Beach privileges on Lower Straits. \$299,000 626-9100 02-B-5237

BURSTING WITH EXTRAS! Exceptional one year old Tudor is located in Novi. Open floor plan includes fieldstone fireplace, great room with soiling ceiling, open oak staircase, spacious kitchen with doorways viewing wooded lot and French doors. Offers 4 bedrooms and library. \$274,000 626-9100 02-B-5087

ALL THE SPECIALTIES! Lavish custom Tudor is nestled in prestigious Strathmore sub of Farmington Hills. Accents crown moldings, oak floors, cathedral ceiling and fireplace in family room, bay windows, French doors to library and island kitchen. Offers 4 bedrooms including elegant master suite. \$259,900 851-8100 06-B-5261

THE ULTIMATE! Ultra custom Contemporary is nestled among the pines. Open floor plan highlights extensive use of glass blocks, 3 bedrooms including master suite with whirlpool, expansive living room, formal dining room, fireplace in lower level and 3 car garage. Enchanted! \$249,900 851-8100 06-B-5235

DRAMATIC AND IMPRESSIVE! View Oxbow Lake while relaxing on the deck of this Contemporary. Accented by soaring ceilings, full wall fireplace in great room, full wall fireplace in great room, formal dining room, fireplace with whirlpool tub, walk-in closets and over a half acre of landscaped land. Custom decor! \$234,500 851-8100 06-B-5198

PRICED FOR QUICK SALE! Offering so much room for the money this Tudor style home is to be located in area of higher priced walk-out with 2nd kitchen for lake entertaining, 2 fireplaces, 4 bedrooms and completely remodeled kitchen. Three car garage! \$229,900 851-8100 06-B-4929

ON THE WATER! Commerce Lake canal front new construction home is to be located in area of higher priced homes. Will feature great room with gorgeous fireplace, vaulted ceilings, walk-out lower level, 3 bedrooms and deck. \$811,000 to make fixture and color selections! \$229,900 851-8100 06-B-4996

NORTHVILLE IS AFFORDABLE! Beautiful Colonial is located in Northville Colony near everything. Features lovely kitchen open to warm family room with fireplace, newly finished rec room, 4 family size bedrooms, dining room and breakfast room, great schools and neighborhood! \$192,900 626-9100 02-B-5261

WATER ON TWO SIDES! Cass Lake and free flowing canal surround this new home. Prestige marble foyer and fireplace hearth, year round family/Florida room, 3 bedrooms, formal dining room and deck. Includes dock and patio. Gorgeous lake view! \$189,900 851-8100 06-B-6294

FANTASTIC LAKE VIEWS! Privileges on Union Lake come with this custom Contemporary. Boasts 1st floor master suite, Florida room, oak kitchen, full with skylight, 3 family size bedrooms and deck off dining room. Includes full walk-out lower level and great room with stunning fireplace! \$215,000 851-8100 06-B-5151

BEAUTIFUL VIEWS! Charming hillside Ranch situated on almost 4 acres is in move in condition. Open interior features 2 fireplaces, country kitchen, built-ins, walk-out lower level with family room, 3 bedrooms, dining room and patio. A private hideaway just close to everything! \$210,000 626-9100 02-B-5111

NORTHVILLE'S SPECIAL! Exquisite Colonial is packed with extras. Presents hardwood floors, full wall raised hearth fireplace in family room, 4 bedrooms including private master suite, ceramic foyer and deck. Offers security system, central air and sprinklers. \$171,900 626-9100 02-B-5290

CAPTIVATING CAPE COD! Custom built Sylvan Lake home offers lake privileges. Accents beautiful California stone fireplace in family room, 4 bedrooms including private master suite, ceramic foyer and deck. Offers security system, central air and sprinklers. \$171,900 626-9100 02-B-5290

COMFORT, STYLE AND CHARM. This almost new Canton Townhouse is loaded with extras. Lovely mini blinds and custom valances enhance each room, especially the large bay dining room window. Skylights, ceramic tile in foyer and baths, 2 bedrooms and central air. Carpet and basement too! \$75,900 626-9100 02-B-5410

CUTE AND COZY! First time buyers will love this charming Banglow. Comes complete with hardwood floors, lovely living room with fireplace, formal dining room, den/dn bedroom, cheery kitchen and partially finished basement. Clean and neat! \$54,900 626-9100 02-B-5272

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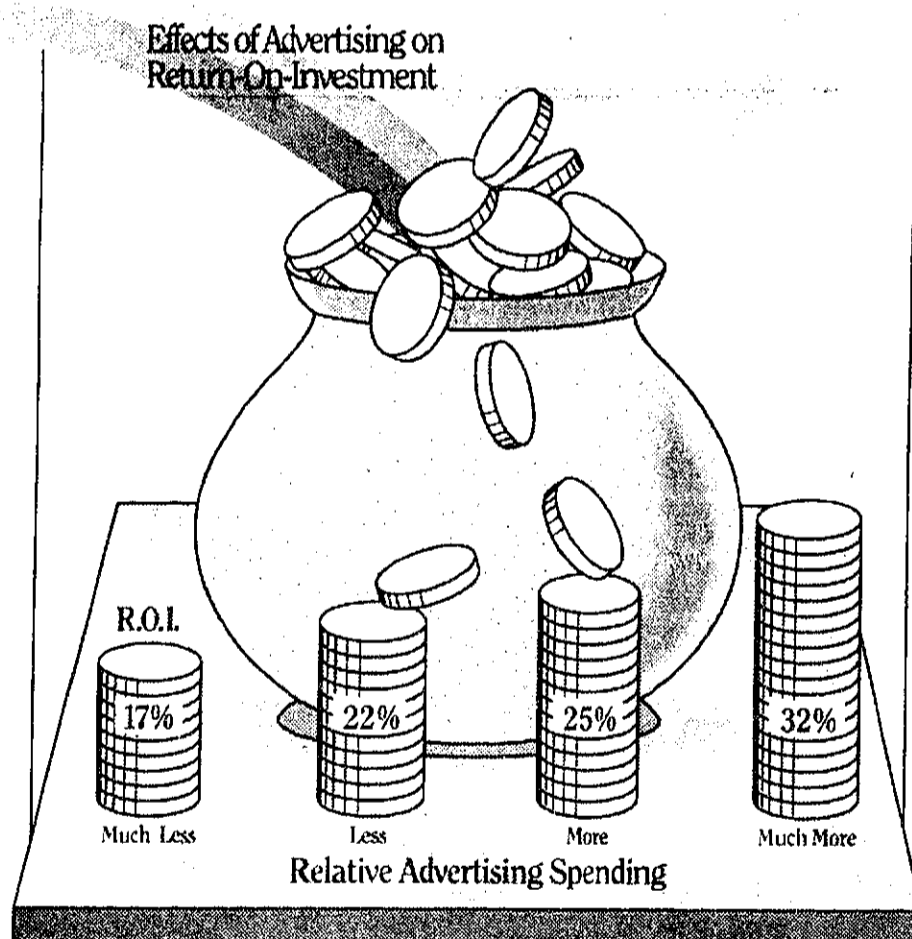
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For more information about this important new research, write to The Committee on the Value of Advertising, Department A, American Association of Advertising Agencies, 666 Third Avenue, New York, New York 10017.

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502 Grand River, Brighton (313) 227-1016 322 E. Grand River, Howell (517) 546-5681

020 Open House BRIGHTON, 878 Alpine Drive, open 2pm to 5pm, Sunday, February 10, 3 bedroom, 2 bath Colonial. Central air, fireplace, large deck overlooking woods. Ready to move in. \$122,900. (313) 227-8334.

HARTLAND, Open Sunday, February 10, 1-4pm. Pride of ownership. Immaculate 3 bedroom, 2 bath home. Beautiful custom kitchen, fireplace in family room, large deck of dining area, central air, 2 car garage, basement & driveway. On Dunham Lake with sandy beaches, park & nature trails. \$133,900. Take Topsoil Lake Floor north of M-59, 4 miles east of US-23. Follow signs to 3167 Bright. England Real Estate. (313) 632-7427.

WEST BLOOMFIELD Condo. Open Sunday 1 to 4pm. 7128 Green Farms Rd, north of Fourteen, east of Hogarty, 2 Bedrooms, 2 full baths, basement 2 car garage. Super sharp! Ask for Nick Re/Max 100, (313) 483-3000.

HARTLAND Open Sunday, February 10, 1-4pm. 3 bedroom yellow room 3 bedroom 2 1/2 bath in corner location. Full walk-out basement, 2 car garage, Anderson windows, sunroom carpet & installed on 2nd floor. Priced to sell at \$134,900. Take M-59, 3 miles east of US-23. Follow signs to 229 Block Lane. England Real Estate. (313) 632-7427.

SOUTH LYON Country Lane Estate. 2208 sq. ft. contemporary ownership. Immaculate 3 bedroom, 2 bath home. Beautiful custom kitchen, fireplace in family room, large deck of dining area, central air, 2 car garage, basement & driveway. On Dunham Lake with sandy beaches, park & nature trails. \$133,900. Take Topsoil Lake Floor north of M-59, 4 miles east of US-23. Follow signs to 3167 Bright. England Real Estate. (313) 632-7427.

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FOREST HILLS of Brighton Condominiums

OUR LUXURY Ranches and Townhouses Starting at \$89,900

ASK FOR DAN LEABU III (313) 227-7838 (313) 229-3375

11518 HIGHLAND RD (M59) Hartland CALL: (313) 632-5050 (313) 887-4663 In Hartland San Marino Meadows "Hartland's New Horizon" All Weekend! Models Open 10-5

BEEN DREAMING OF OWNING A HOME? Own a beautiful 2 bedroom, 2 1/2 bath Fox Ridge Condominium in Howell for only \$14,895 down and only \$98 per month!

040 Ann Arbor
BRIGHTON Home by builder...
ANN ARBOR Schools...
BRIGHTON Look no further...

041 Brighton
3 BEDROOM...
Brand new 1400sq ft 2 story...

RED CARPET KEIM
ELLEN REATORS
DRAMATIC TUDOR
Stately 4 bedroom colonial...

046 Fenton
3 BEDROOM 2 car garage...
Brand new 1400sq ft 2 story...

BRIGHTON \$107,900
3 BEDROOM...
Brand new 1400sq ft 2 story...

BRIGHTON Schools...
Price reduced...
Gorgeous wooded lot...

048 Fowlerville
10 ACRE mini-horse farm...
2000 sq ft 2000 sq ft home...

050 Hartland
GREAT VALUE! Immaculate...
2100sq ft level on 15x135 lot...

048 Fowlerville
10 ACRE mini-horse farm...
2000 sq ft 2000 sq ft home...

052 Highland
HIGHLAND 3 bedroom in-level...
Lake privileges, 12 years old...

056 Millard
2 BEDROOM, 1 bath, 1300 sq ft...
Sculptured wood lot, updated...

057 New Hudson
3 BEDROOM ranch attached...
Car garage, full basement, etc...

053 Howell
1875 HICKORY Ridge, north of...
General Motors Drive. Large 2...

058 Northville
NORTHVILLE 4 bedroom ranch...
1.5 acre, hilltop site by playway...

059 Farmington Hills
2 BEDROOM, 1 bath, 1300 sq ft...
Sculptured wood lot, updated...

064 Plymouth
SALEM Country atmosphere...
bed room, beautiful 4 bedroom...

060 Novi
TRADITIONAL style colonial with...
authentic gambrel barn on good...

062 Pinckney
COUNTRY RANCH 1,340 sq ft...
3 bedrooms, 2 1/2 baths, wood...

066 Novi
NOVI 2 small homes, Pentill and...
Well Road 3 bedroom ranch...

068 Northville
GREEN Oak Township, 5 bedroom...
Colonial model with den, dining...

066 Novi
NOVI 2 small homes, Pentill and...
Well Road 3 bedroom ranch...

070 Whitmore Lake
COUNTRY SUBDIVISION (HOWELL)...
Immaculate 2 1/2 story ranch...

072 Livestock County
LOOKING FOR THAT FAMILY ORIENTED SUB IN THE BRIGHTON AREA...

076 Livingston County
GLOUCESTER TO KENNINGTON PARK AND GM PROVEN GROUND...

074 Lakeland
THIS CUTE, CLEAN home with...
access to private beach on...

077 Oakland County
GOD'S LITTLE ACRE with pond...
scenic tree property, over 1500 sq ft of comfort...

078 Wayne County
BRIGHTON area negotiable, 15 months...
large quiet lot, 3 bedrooms...

079 Lakeland
HARTLAND 3 bedroom home...
\$600 monthly, \$600 deposit...

080 Wayne County
BRIGHTON area negotiable, 15 months...
large quiet lot, 3 bedrooms...

081 Homes For Rent
BRIGHTON area negotiable, 15 months...
large quiet lot, 3 bedrooms...

082 Lakeland
HARTLAND 3 bedroom home...
\$600 monthly, \$600 deposit...

083 Apartments For Rent
MILFORD area. Executive 3 bedroom...
apartment, garage, fireplace...

084 Homes For Rent
BRIGHTON area negotiable, 15 months...
large quiet lot, 3 bedrooms...

085 Homes For Rent
BRIGHTON area negotiable, 15 months...
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087 Homes For Rent
BRIGHTON area negotiable, 15 months...
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095 Homes For Rent
BRIGHTON area negotiable, 15 months...
large quiet lot, 3 bedrooms...

096 Homes For Rent
BRIGHTON area negotiable, 15 months...
large quiet lot, 3 bedrooms...

LEXINGTON MANOR APARTMENTS
Special
Valentine Special
No Security Deposit

APTS FOR RENT
MILFORD area. Executive 3 bedroom...
apartment, garage, fireplace...

NEW IN HOWELL
Experience Modern Living With All The Splendors of...
Yorkshire Place Apartments

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FROM \$159,900 THESE HOMES WILL MOVE FAST.
YOU SHOULD TOO.
Open Daily & Weekends Noon to 5 p.m.

Red Carpet Hot!
RED CARPET KEIM
Beautifully done wood-paneled interior. This immaculate 2 bedroom home has lake access and is located on quiet side road near US-23, 885. Only \$62,500. Hurry!

Historic Milford NOW OPEN
from \$99,900
IMMEDIATE OCCUPANCY
Luxurious Ranches & Townhomes

NEW CONSTRUCTION
Stunning brick and oak ranch with full basement, 2 car attached garage on 1.2 acres. Won't last! \$140,000. Century 21 Suburban, (313) 349-1212.

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OPEN HOUSE SUNDAY
FOCUS ON THE NEW CONSTRUCTION TRAIL, our best value with top notch finishes, cathedral ceilings, granite tile, lighting/flooring allowance, wheelchair access area etc. US-23 1.6 acre \$179,900.

TELESCOPE NOT NECESSARY
It's easy to see what a super buy this 1900 sq. ft. Colonial home is. It's located in a prime area with 3 car garage. It's just what you need. Call today! (313) 227-2200.

ENJOY YOUR LEISURE with this 3 bedroom home. The location is just what you need. Call today! (313) 227-2200.

WALLED LAKE WALNUT RIDGE APTS.
MONTH FREE RENT
\$200 SECURITY DEPOSIT
Large 1 & 2 Bedroom Includes heat & water Near Twelve Oaks Mall Sr. Discount 669-1960

WALLED LAKE WALNUT RIDGE APTS.
MONTH FREE RENT
\$200 SECURITY DEPOSIT
Large 1 & 2 Bedroom Includes heat & water Near Twelve Oaks Mall Sr. Discount 669-1960

BOUVIER BRIDGE Marina
70 DOCKOMINIUMS
On Lake St. Clair's Anchor Bay, Fair Haven, Michigan
Twenty-five dockominiums to be sold absolute, regardless of price.

Summit Ridge
Luxurious Ranches & Townhomes
ALL NEW
Floor plans with 2 car garages, central air, 1st floor laundry, ultra baths, wood decks, cathedral ceilings, arched windows...

SHELL PACKAGES
BE YOUR OWN BUILDER
BASEMENT & WEATHER-TIGHT ROUGH-IN
Your Design Our Design
CONSTRUCTION LOANS AVAILABLE

LOVELY RANCH ON THE POND
South Lyon, 3 1/2 Acres, new construction; super-insulated; 3 large bedrooms, 2 1/2 baths, great room with cathedral ceilings, marble faced fireplace, walk-out basement, first floor laundry, large exterior deck with view of pond, 2 1/2 car attached garage. New subdivision of 150,000 to 300,000 homes. For sale by builder, only \$179,900.

What in the world is a detached condominium?
All the beauty of a single family home and all the convenience of a condominium!
The Villas at...
Priced from \$199,500

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Head For The Hills.
Price Protection Plan Now in Effect at Maple Hills.
Now when you buy a new home at Maple Hills, you're protected from a base price increase for up to one year. It's our way of welcoming you to the neighborhood, and making sure you have plenty of time to sell your old home. You'll love the old-fashioned charm this area offers - and so will your family.

Century 21
Hartford South-West
22454 Pontiac Trail
South Lyon
437-4111
1ST. OFFERING - A lot of potential. This starter home features 2 bedrooms, dining room, kitchen with appliances. Some updating all ready done - newer vinyl siding and newer windows. \$55,900.

BURWICK FARMS APARTMENTS...
where luxury is standard equipment.
Come home to inspiring New England architecture in a peaceful country setting convenient to Lansing and Detroit. Generous living space in new one- and two-bedroom apartments with your own washer/dryer, walk-in pantry, microwave, garage with opener, etc. Private club, pool, exercise room, all the amenities and a "we care" management. Come see your best luxury apartment value. Off M-59 just west of Michigan Ave.

BURWICK FARMS APARTMENTS...
where luxury is standard equipment.
Come home to inspiring New England architecture in a peaceful country setting convenient to Lansing and Detroit. Generous living space in new one- and two-bedroom apartments with your own washer/dryer, walk-in pantry, microwave, garage with opener, etc. Private club, pool, exercise room, all the amenities and a "we care" management. Come see your best luxury apartment value. Off M-59 just west of Michigan Ave.

083

Apartments For Rent

LINDEN. Spacious 1 and 2 bedroom apartments located in beautiful wooded setting on a small lake. Laundry facilities on site, cable TV available. No pets. Call (313)735-9065 for our special winter rates.

MILFORD. 2 bedroom, newly refurbished. No pets. (313)686-3739

MILFORD. spacious 2 bedroom, party, pond view. Non-smoking \$550. (313)684-5607

MILFORD. Downtown managers special, 1 bedroom, \$395 utilities paid. (313)681-9671

MILFORD. Upper 2 bedroom, downtown. Heat included. Appliances. \$550 per month. Anne, (313)348-8150

MILFORD. Villa del Lago. 2 bedrooms, 1 1/2 baths, refrigerator, stove, dishwasher, shades, drapery, central air, new carpeting. Apply: 886 North Main, 9 a.m. to 5 p.m.

NORTHVILLE. Downtown, large beautiful, 2 bedroom, upper apartment, newly decorated, stove, refrigerator, dishwasher, \$560 per month, plus gas and electricity. (313)349-7144

NORTHVILLE. 2 bedroom, utilities included, no pets. \$530/month. (313)349-6594

NORTHVILLE. Beautiful 2 bedroom to sublet 2 baths, skylight cathedral ceiling, fireplace, balcony, lease expires 3-31-91. \$775 monthly. (313)349-3145

NORTHVILLE. Small house suitable for 1, utilities furnished. \$325 month. (313)349-0716

NORTHVILLE. Downtown, spacious 1 bedroom. Stove and refrigerator included. Laundry facilities. \$450. No pets. (313)349-3019

PINCKNEY. 2 bedrooms, remodeled, appliances, \$450 plus security and utilities. No pets. (313)878-6067, (313)878-6342

PINCKNEY city. Spacious, 2 bedrooms in seduced 5-pk; air, garage, garden. (313)878-9272

SOUTH LYON. extra large 2 bedroom on 2 acres, new carpet, close to I-96, heat included. (313)227-2934

SOUTH LYON. Seniors. Extra large 2 bedroom first floor apartment perfect for seniors. Air, cable, new carpet. Heat included. (313)227-2265

SOUTH LYON. upper 1 room efficiency, downtown, includes stove, refrigerator, carpeting. \$250. (313)455-1487

WEBBERVILLE. Kalamink Creek Apts., a FmHA 515 Assisted housing community, is now accepting applications for 1 & 2 bedroom apts. at 392 W. Grand River. (517)521-4924. Barrier free apt. available periodically. Equal Housing Opportunity.

WEBBERVILLE. 2 bedroom appliances garage No pets \$475 (313)553-3471 (517)821-3323

WHITE LAKE. One bedroom, carpet, no pets, working. \$375. (313)881-6750

HOWELL. 2 bedroom duplex with 1 car garage, close to downtown. No pets. \$475 per month. First and last month plus security deposit. (517)546-0731

HOWELL. 2 bedroom duplex on spacious lot. Stove, refrigerator, laundry facilities. Nicely decorated. \$525 monthly. (517)548-3057

HOWELL. 2 bedroom, verticals, appliances, basement garage, clean \$495 plus security. (313)227-9345

PINCKNEY. 2 bedroom duplex, stove, refrigerator, carpeting. \$495 a month. (313)231-2609

PINCKNEY. 2 bedroom duplex. \$485 month plus deposit. Call evenings and weekends. (313)231-9689

PINCKNEY. 2 bedroom, lots of storage space, appliances plus washer and dryer. No pets. \$500 per month. First, last plus security required. (313)878-5072

PINCKNEY. \$495 per month with discount 2 bedroom, in town. Section 8 welcome. (313)887-6361

PINCKNEY. 2 bedroom, \$425/month, country setting. (313)878-5140

SOUTH LYON. Large, two bedroom, refrigerator, stove, dishwasher. No pets. \$545 monthly. (313)347-4942

WHITMORE LAKE. available now. 2 bedroom, \$525/month plus utilities. New carpet. Non smoker, no pets. River access. (313)231-9661

NOVI. Children welcome. 2 bedroom townhouse, 1 1/2 bath, garage and basement. \$750 a month. (313)347-1747

088 Mobile Homes For Rent

NORTHVILLE. Mobile home in park, \$5,000. (313)486-4376

089 Mobile Home Sites For Rent

NOVI. Old Dutch Farms manufactured housing community, off street parking, clubhouse, playground, RV storage, and more. Home sites available. Call Alison, (313)349-3948

090 Living Quarters To Share

BRIGHTON. Female roommate wanted, \$200/month plus 1/2 utilities. \$200 deposit. Lori at (517)548-4248

BRIGHTON. Mature, responsible female to share home on lake with same. (313)227-6275

BRIGHTON. Share large home, private lake, \$350 monthly. (313)231-3084

HIGHLAND. Female will share ranch with same. Non-smoker, no pets. \$250 plus phone and security. (313)887-9991

HOWELL. Downtown area. Responsible adult only, references required. \$375 including utilities. (517)546-4904

NORTHVILLE. Old Town. Non-smoking, professional male, to share fully furnished home, 2 blocks from center of town. Must be relatively neat and quiet. Space available for in house office area if desired. Rent includes garage bay with opener, \$500 plus 1/2 utilities. Call (313)451-9085 (leave message).

NOVI area. roommate wanted to share country home. Non-smoker. \$250/month plus security. Includes utilities. (313)349-7868

085 Rooms For Rent

BRIGHTON township. Lexington Motel, color TV, air, refrigerator, daily and weekly rates. 1040 Old US 23.

BRIGHTON. 1 room efficiency, single occupancy, downtown location. All utilities included, \$295. (313)229-2400

BRIGHTON. furnished sleeping room 2 miles east of Brighton. (313)229-6723

HAMBURG. Complete house privileges, 3 minutes from US 23. \$275. Scot. (313)231-1237

HARTLAND. Female roommate, \$250 monthly. Own room and bath, house privileges. Includes utilities except phone. (517)548-1964

HARTLAND area. Sleeping room in private home, kitchen and laundry privileges. Female only. \$75 week. (313)227-7217

HIGHLAND. Clean, furnished, kitchen. Lake privileges, cable, utilities included. \$75 per week. (313)889-2696

HOWELL area. Wanted quiet mature working person, \$70 weekly. (517)546-6982

HOWELL area. Furnished, country setting, female only. \$50 weekly. (517)546-2864

HOWELL city. Sleeping room, pleasant setting. \$70 weekly. (517)546-6679

HOWELL. Working woman, with references, kitchen privileges, reduced rent in exchange for light housework. (517)546-5390

SOUTH LYON. large, downtown, share bath. \$275/month. (313)449-2684

091 Industrial, Commercial For Rent

BRIGHTON. Downtown, retail, 1200 sq. ft. Available, 3/1/91. 412 W. Main St. Call Evan: (313)227-1328

BRIGHTON. Industrial for lease, Kensington Business Centre. 3000 - 4000 - 6000sq. ft. units. Grand River west of Kensington Rd. Custom office build out. Energy efficient construction. Call Paul J. Gobeille, (313)353-5400, Coldwell Banker Commercial.

BRIGHTON. New building, 6000 sq. ft. of warehouse and 800 sq. ft. of first glass offices. Truck well, drive in door, highly insulated for low utility bills. Call Alan Lutes: Michigan Commercial Realty Inc., (313)227-1234

BRIGHTON. City, 500 to 2500 sq. ft., light industrial. Heavy power. Flexible terms. (517)548-3871

WOODLAND OFFICE CENTER
8137 W. Grand River, Brighton
PRIME OFFICE SPACE FOR RENT
2300 Sq. Ft.
Presently divided into 10 offices with 2 large meeting rooms, large reception area. Can be modified.
• Attractive bldg.
• On site management
• Good location
• Negotiable terms
Call Diane Hoskins Today For A Preview Of This Space (313) 229-2190 (8-5 pm)

BRIGHTON. 750 sq. ft. of office space. Hacker/Grand River area. Immediate occupancy. \$750 per month. (313)227-3710

BRIGHTON. downtown. 1 room office, Grand River, Main Street. Very nice. \$200 per month, includes utilities. (313)685-7005

Professional Offices Available For Rent
611 E. Grand River Howell
(The D & N Savings Building Suite 300)
Receptionist, Photo Copier, Fax Service and Telephone System Provided
Call 517-546-2680
Weekdays 9-5

BRIGHTON. 1,535 sq. ft. in State Farm building on Grand River. (313)227-1011 9am. to 5pm. Monday through Friday.

BRIGHTON. All or part approximately 500sq. ft. Major intersection near new shopping mall. Good parking. Good visibility. Fax available. (313)227-3455.

BRIGHTON. Offices with receptionist, copier and fax. Furniture optional. (313)227-0996, (313)231-1662

BRIGHTON. Designer furnished modern, luxurious 2,400 sq. ft., downtown, oak woodwork, fabric and marble walls, recessed lighting, conference room, kitchen, computer wired, 6 lined 16 extension phone system. (313)227-0996, (313)231-1662.

BEST VISIBILITY IN TOWN
Prime office space in downtown Milford. Perfect for Attorney, CPA, Doctor, Dentist or other Service Professionals.
Call Grace at REAL ESTATE ONE 684-1065

HARTLAND. Office suite in professional building. - 720 sq. ft. M-59 east of US-23. (313)684-1280

HOWELL. South Michigan and Mason. 2 room office. 300sq. ft. includes utilities, \$295. 1-800-432-3184

HOWELL. 2 suites in the Benman Building. Ideal for any professional person. Close to downtown, with good parking. 528 sq. ft. and 1,035 sq. ft. suites available. Call (517)548-4448 or (517)546-1700

HOWELL. 500sq. ft., in central business district, private parking, available April 1. Call for details. (517)546-8884

MILFORD. office suite. 575 sq. ft., heat, water, parking. (313)685-2203

MILFORD. Retail/office space for lease, 900 to 2400sq. ft. downtown Milford, private parking. (313)684-6374

NORTHVILLE. Main Street. Commercial/office. 950sq. ft. Good parking. (313)349-1853

NOVI - NORTHVILLE. I-275 and Eight Mile. One office plus our staff equals success. Complete with telephone answering, conference room and secretarial services. Preferred Executive Offices. (313)454-2771

SOUTH LYON. Business rental space available, Dental office at present. Will vacate first of year. 1100 sq. ft., in central business district, with parking. Also same building has 3 room office space second floor for rent. (313)437-6886 ask for Nick

SOUTH LYON. 300sq. ft. office. \$300 month. Heat, maintenance, taxes included. (313)437-5200

WALLED LAKE. Available 1,100sq. ft. now. Up to 2,200sq. ft. by March 1st. Located 341 N. Pontiac Trail. Ask for John Marshall. (313)624-1832

HARBOR SPRINGS. Harbor Cove. 2 bedroom condo. Sleeps six, fully equipped, minutes to Knubs Nob, Boyne Highlands. Year round rentals. (313)632-7170 after 6 p.m.

HILTON Head. South Carolina. Villa, 2 bedroom, 2 bath, tennis, racquetball, 2 pools. Close to golf, beach, shopping. Video tape available. \$475 a week. (313)425-6782

MAUI. Condo. Deluxe 1 bedroom, Jacuzzi, tennis, 300 ft. to beach, summer rates, for two people. \$60/day. (313)349-0228

MYTLE BEACH SC. ocean front condo. 2 bedroom, 2 bath, \$450/week. Feb.-June. \$690, June-Sept. (313)349-1878

ROYAL. Mayan Cancun, Mexico. 5 star resort. Sleeps 6. \$160/night or may be split to sleep 4 in condo at \$100/night or 2 in double room at \$60/night. Ocean front, March 2-8. (313)437-6705

SCHUSS Mountain. top of the ski slopes, weekend or weekly. Sleeps to 20. (313)227-4347

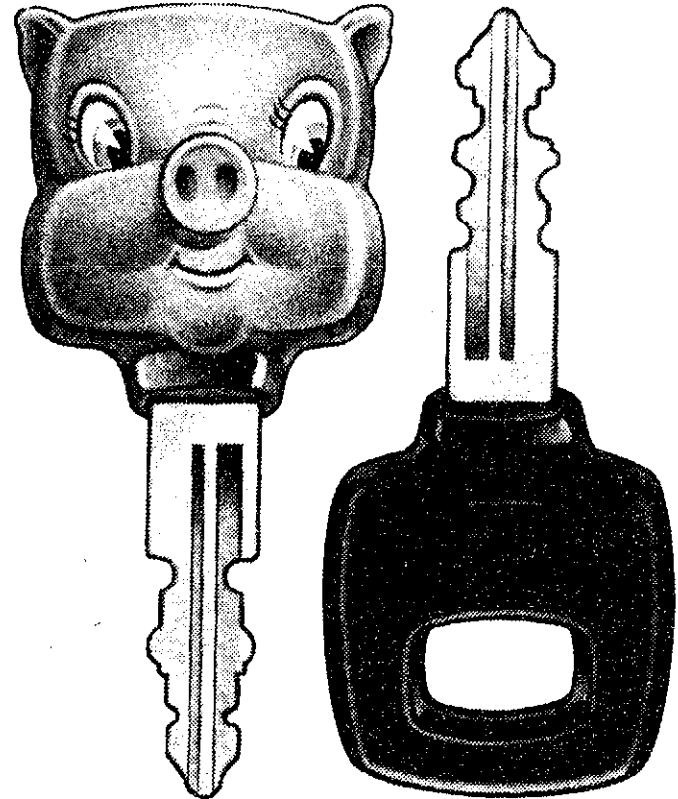
094 Vacation Rentals

BARTON City, MI. Fins, Feathers and Fur Resort welcomes snowmobile, skiing and ice fishing groups. Reservations. (517)546-1616, (517)736-8083

MILFORD/Union Lake/Commerce area. Need 2 or more bedroom house. Dependable married couple. (313)798-2412

097 Wanted To Rent

HOW MUCH WE DEPEND ON UNRELIABLE SOURCES OF OIL DEPENDS ON YOU.



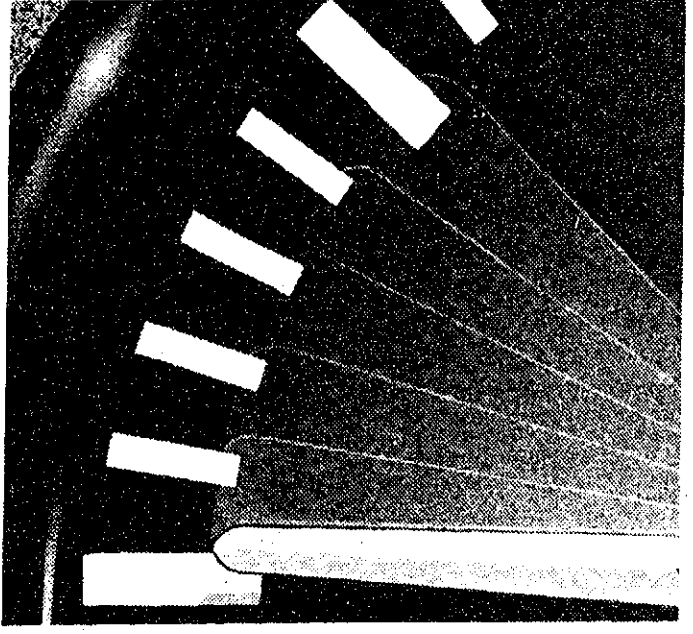
If you have two cars, using the more efficient one will help save us two million gallons of gas a day.



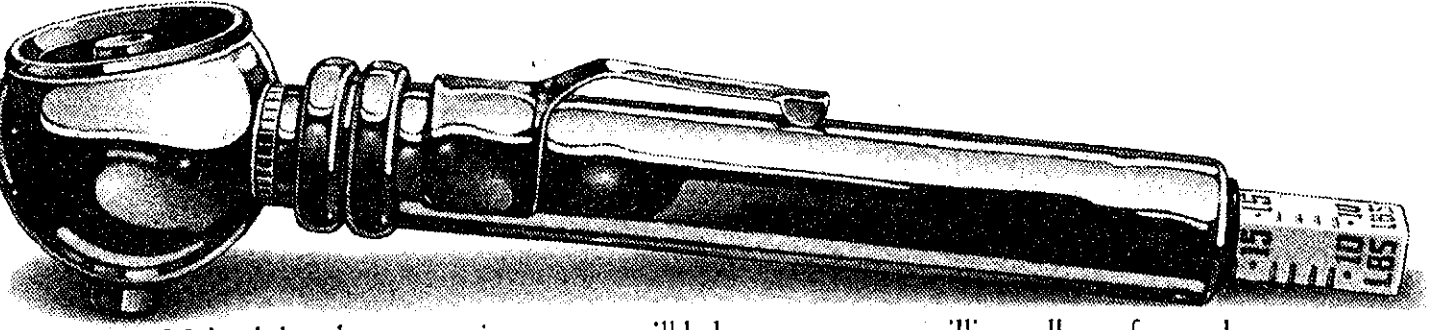
Using lower octane fuels will help save America two-and-a-half-million gallons of gas a day.



Carpooling and using mass transportation will help save almost four million gallons of gas a day.



Driving just five miles per hour slower will help us save over two million gallons of gas a day.



Maintaining the correct tire pressure will help save over two million gallons of gas a day.

***** FOR LEASE *****
OR PURCHASE 10% DOWN
Restaurant - Pizzeria
Fully equipped in Howell Promenade on Grand River Join Kroger, Grundy's Auto and others.
Call A. Sills, Attorney.
313/855-3330

It really is this easy. That's why President Bush hopes that, together, we can make America more fuel independent. **DO YOUR PART. DRIVE SMART.** The United States Department of Energy



CLASSIFIED GREEN SHEET



Money Management

Cost of child care can lead to tax deduction

You can lower the expense associated with raising children if you do your homework first. The Michigan Association of Certified Public Accountants has some basic lessons on tax breaks for parents.

DEFRAYING THE COST OF CHILD CARE

If you pay someone to care for your child under age 13 while you work, you may be able to take a child-care tax credit of up to 20 percent of the amount you pay for child care, or even a higher percentage at lower income levels. The kinds of expenses that qualify for computing the credit include babysitting and day-care costs, nursery and kindergarten tuition and payments to a housekeeper whose duties include care of the child.

In general, to be eligible for the tax credit you must earn income from a job or be self-employed. In addition, you must maintain a home for a child under age 13. (Prior to 1989, children under age 15 could qualify for the tax credit.) If you are married, you and your spouse must both work at least part-time unless one of you is disabled or a full-time student. If you pay for the care of one child, the maximum amount for computing the credit is \$2,400; if you're paying for two or more, that amount doubles to \$4,800.

The size of your tax credit depends on your adjusted gross income. If your adjusted gross income is \$10,000 or less, your credit is 30 percent of your expenses (up to the cap). If your adjusted gross income is more than \$28,000, you're entitled to a 20-percent credit. So if your adjusted gross income is \$30,000 and your child-care expenses for two dependents are \$6,000, you are entitled to a tax credit equal to 20 percent of \$4,800, or \$960. The tax benefit for incomes between \$10,000 and \$28,000 is calculated on a sliding scale.

Two recent changes pertaining to the child-care credit should be noted. The first involves employer-sponsored dependent-care assistance programs, a fringe benefit which allows parents to set aside as much as \$5,000 in pre-tax salary dollars to pay for child-care services. In the past, if you set aside \$5,000 through such a program and your actual expenses were more, the excess amount qualified for the child-care credit. Unfortunately, the dual benefit has been eliminated. Each reimbursement dollar you receive through an employer's dependent-care program now reduces the maximum amount allowed for the child-care credit, dollar for dollar. So if you previously claimed both the credit and the exclusion, you will now have to decide in advance which break saves more tax dollars.

The second change requires you to report the name, address and social security number of your care provider. Parents who pay care providers

in cash and skip the Social Security tax on those wages will not be able to take the child-care credit and are also in violation of various laws.

INCOME SHIFTING

Unfortunately, the long-time tax strategy of shifting income from high-bracket family members to lower bracket children makes less sense now. There are now two distinct sets of rules for taxing children who receive investment income such as dividends, interest, royalties and capital gains. For children age 14 and older, investment income is taxed at their own rate. But children under age 14 can now be taxed at their parents' rate. For these pint-sized taxpayers, the first \$500 in investment income can be offset by a special \$500 standard deduction; the next \$500 is taxed at the child's rate. But any unearned income over \$1,000 is taxed at the parents' rate.

But there are still ways you can lower taxes on the investment earnings of children under age 14. First of all, keep in mind that the first \$1,000 in unearned income is still taxed at your child's lower rate. In other words, your child could hold a \$12,000 investment earning 8 percent in interest, and still come in under the \$1,000 threshold.

Second, consider investing in assets that are tax-free or tax-deferred until the child reaches age 14 and is taxed at his or her own rate. Savings bonds are an option. Or you could give your child stock in growth-oriented companies which generally pay little or no dividends but are expected to appreciate in value.

Your child owes no tax on the potential gain until the stock is sold. If you wait until your child reaches age 14 before you sell the shares, the profit is taxed at the child's rate.

Series EE U.S. Savings Bonds are a less risky alternative for tax-deferred earnings. The interest that accumulates on Series EE bonds does not have to be reported until the bonds mature or are redeemed, so you can hold off cashing in the bonds until your child reaches age 14. In this post-tax-reform world, the key is to plan each investment carefully for each child according to his or her age.

NEW FILING OPTION

Another recent tax law change attempts to make filing easier. Now instead of preparing a separate return for your child, you can elect on IRS Form 8814 to include your child's gross income on your own return, if his or her earnings are between \$500 and \$5,000. You pay the child's rate on the child's investment earnings between \$500 and \$1,000 and your own rate on earnings between \$1,000 and \$5,000.

Jeweler creates wearable art

By AILEEN WINGBLAD
Special Writer

Classic style and quality come together with contemporary flair at Corrine's Commission Jewelry Design in downtown Northville.

Specializing in custom craftings, remounting and restoration of antique pieces, owner Corrine Perez-Michalowski captures the magic and spirit of precious stones and metals with the distinct creations on display in her Center Street shop.

"My work is so different from others — so non-traditional. It's contemporary but with a classic look," says Perez-Michalowski, who has operated the store since last May.

And her business is "doing really well," she says, with her clientele growing as word spreads throughout the area of the unique selections the shop carries — jewelry designed not only by Perez-Michalowski but also by the other various artisans who sell their goods through Corrine's. She rotates the consignment jewelers' items every month or so.

"I try to always have one (artist's work) that specializes in beadwork and pearl jewelry as well as another goldsmith other than myself," adds Perez-Michalowski. Gold is "always popular," she says, and her stock pieces are mostly 14-karat and 18-karat, with all of the work done right on the premises.

"I really enjoy working with metals... taking an idea that is in my head and transforming it into a three-dimensional object," she says of the craft she so obviously loves. "It is just so amazing that one tiny nugget can be made into a wire, or cast or pounded into a sheet to make earrings. There are so many ways to work with metal. It's pliable, responsive and also so recyclable," she says, explaining that if a certain stock piece, for example, remains on her shelves for quite a while, she simply melts down the metal, alters the design, and develops something new.

"It is almost magical. If something doesn't work, I just start over," says



Corrine Perez-Michalowski shows off a creation of her own, a gold necklace with diamonds

them and show them my portfolio. I'll work with them until we come up with a design, be it for a ring, pendant, brooch, wedding set or whatever. It's then carved into a wax model so the customer can try it and make subtle changes before it's cast into either 14- or 18-karat gold," she says.

Perez-Michalowski also carries limited-edition selections which tend to be less expensive than the custom designs.

Her most unusual custom order thus far is a handle design for a penknife, involving semi-precious stone inlays with a gold, custom-cut handle, she says. In fact, the popularity of colored (semi-precious) stone jewelry has been "growing tremendously" since the 1980s — a fashion statement Perez-Michalowski says has definite staying power.

"Colored stones and pearls are certainly not trendy... and I carry a wide range of pieces, both loose and mounted, for all sorts of styles. Using lots of diamond accents with stone is quite popular, such as for cocktail rings, yet I do have plenty of simpler styles for everyday wear," she says, adding that versatility in a piece of jewelry is also very important to customers today. That's why some of her bi-functional items, like pendants that can also clip onto pearls or be worn as a brooch, or earrings with removable jackets, are top sellers too.

Hand-carved gemstones, curly "swirl" rings and other pieces with soft, warm looks are also in vogue, as opposed to the "high-tech, geometric look" of the late 1980s, she adds.

Corrine's Commission Jewelry Design is now operating under winter hours, open Tuesdays through Fridays from 11 a.m. to 6 p.m., and Saturdays 10 a.m. to 4 p.m. Evening appointments are available by special request, and Corrine's offers layaway plans and accepts MasterCard and Visa.

Perez-Michalowski, who holds a bachelor of fine arts degree — marketed her items at art fairs and had an in-home studio. After a time, however, she felt a need to "settle down, lay down some roots, and expand her clientele with custom orders." Subsequently, she chose the Northville location for her business after "falling in love with the quaint-

ness of the town." And she takes great pride in her creations — which she categorizes as "bold" — and speaks of her ability to key in on what clients want in a custom piece. "Some people hesitate coming in for something specific because they don't know if they can convey just what they have in mind... I sit down with a customer, do sketches for

Business Briefs

The new owners of CLOVERDALE CAFE in Northville have announced new expanded hours. Owners Mike and Lynne Beshara will now open their doors from 7 a.m. to 9 p.m. Tuesday through Saturday, and 9 a.m. to 5 p.m. on Sunday. They will continue to serve breakfast and lunch, along with Cloverdale's own hand-packed ice cream. Cloverdale Cafe is at 134 N. Center St. Call 348-2660 for orders to go.

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VOLUNTEERS needed. L.A.C.A.S.A. Inc., Livingston Area Council Against Spouse Abuse needs carry volunteers for the Domestic Violence, Sexual Assault (SARA) and children programs. Approximately 30 hours of training will be required of volunteers willing to commit a minimum of 4 hours a week. Call (313)748-1350 for further information.

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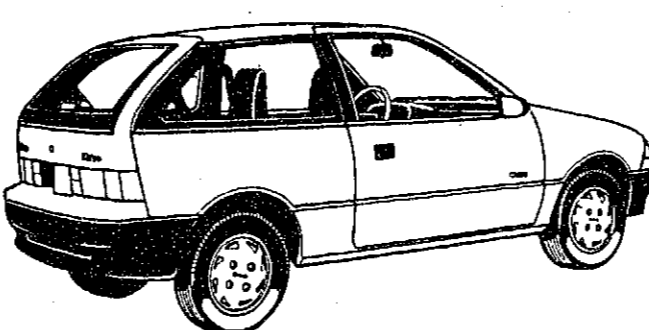
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