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THURSDAY  
May 9, 1991

Volume 36  
Number 107  
Four Sections

54 Pages plus 5

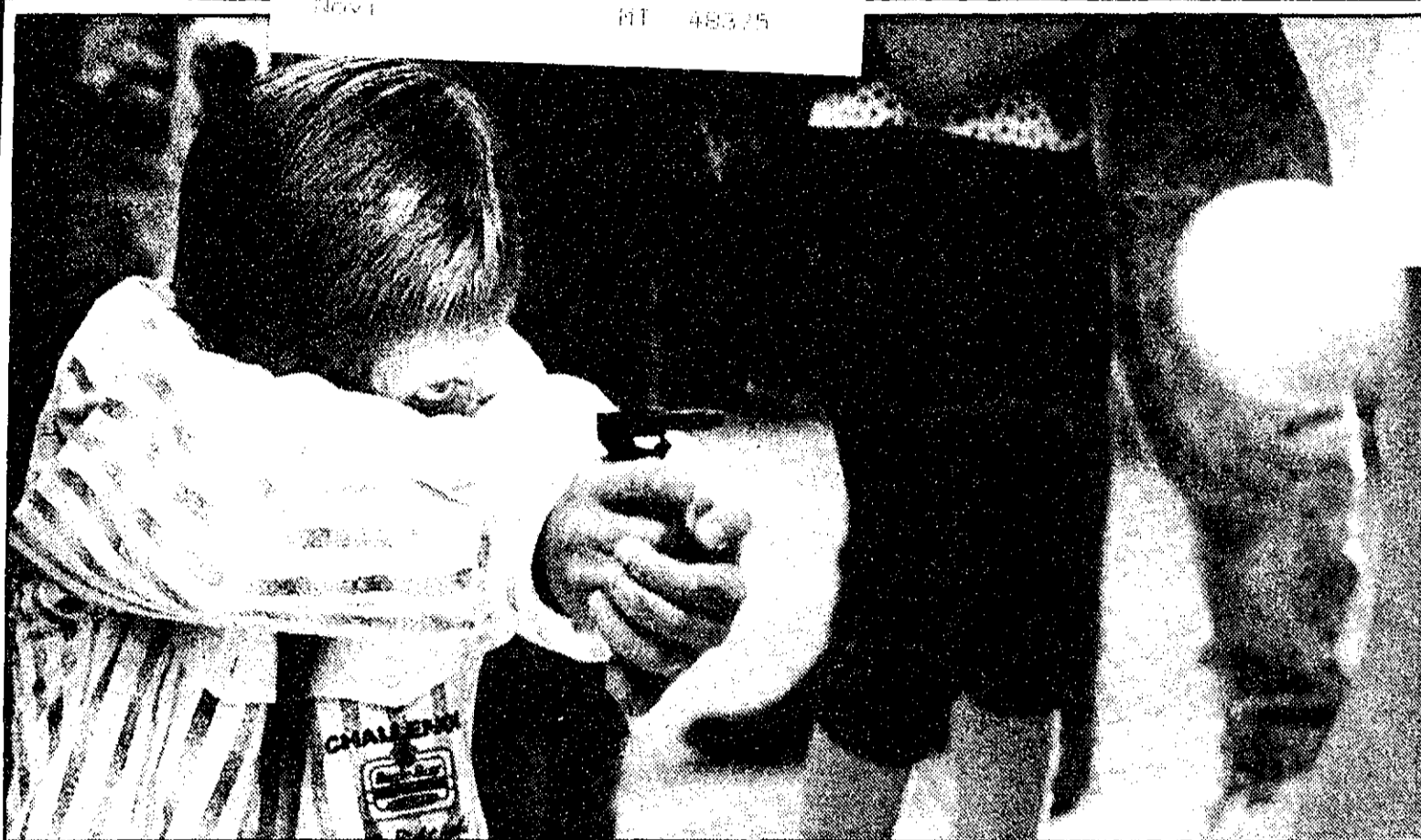
# the NOVI NEWS

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## Spring fling

Village Oaks Elementary students welcomed in spring with a carnival May 3. Pictured is 3-year-old Megan Corwin, who is having her face painted by Vida Chirgwin. Also pictured is Jeffrey Dunwell, who is playing the Village Oaks version of a duck shoot game. Dunwell is shooting foam balls at wooden targets.

Photos by HAL GOULD



## Council nixes fund increase for parkland

By JAN JEFFRES  
Staff Writer

On Monday, Council Member Tim Pope ran past his colleagues a proposal to shift more than \$100,000 from a sidewalk program to parkland acquisition, but the idea didn't jog very far.

"I think it might be wise for us to reflect on \$100,000 to be spent on sidewalks to nowhere . . . I think there is a real concern and real need for parkland acquisition. I would prefer to see the city investing in parkland," Pope said.

He suggested taking the \$103,200 proposed for two sidewalk link-ups and adding it to another \$160,000 in mid-decade census revenues allocated to the

"The price of concrete will not increase as fast as the cost of land in Novi. I think we're being shortsighted."

Tim Pope  
Novi Council member

parcs and recreation department, as well as a possible \$50,000 which may be freed up if the city's recycling center is privatized. This would total \$313,200.

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## Drugs in Novi on 'smaller scale'

By SCOTT DANIEL  
Staff Writer

The typical drug dealer in Oakland County is a caucasian male, 18 to 23 years old, is unemployed and conducts a majority of his "business" in his community of residence.

While Novi, with its well-kept subdivisions and family environment, may not seem a place where this typical drug dealer may do his business, according to narcotic and police officials, it is. They say that the most common narcotic in Novi

over recent years has been marijuana, but an increase others — including cocaine — is likely as they city's population increases.

"This year we've seen an influx of cocaine, powder cocaine into the Novi area," said Oakland Narcotics Enforcement Team (NET) Supervisor Dorothy McAllen. "I would say for this year what they are mainly going to see is marijuana and cocaine."

NET was founded in 1971 by law enforcement agencies in Oakland

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## A letter to our readers

Dear Reader:

No, you did not receive this copy of our newspaper by mistake. The Novi News and its parent company HomeTown Newspapers are conducting what we call a "sampling" this week, sending copies of our publication to all homes in the City of Novi. It is a chance for those who are not familiar with us to see what our paper is all about. And frankly, our hope is that you'll decide to sign up to take our newspaper regularly.

It is an exciting time to live in the City of Novi. Already a hot bed of the retailing business and earning a reputation as a premier residential community, the city is actually little more than one third developed. As a result, the growth here in coming years is expected to be tremendous. Regional planners have said they expect Novi will rank as the fastest growing community in the metro area for the next two decades.

But there is a difference between 'developing a city' and 'building a community.' The first has to do with putting up the buildings. The second has to do with the people who will live in them. It is that second aspect of Novi's development that the News is committed to covering.

So, we hope you enjoy this issue of our newspaper. If you would like to subscribe, you can turn to page 15A of this issue where you'll find a form for a special discount rate, \$13 per year (\$9 off the regular price.) Or you may sign up by calling 349-3627.

Welcome to the Novi News.

Michael Malott  
Managing Editor

## NO VACANCY

### Downturn, overbuilding puts bite on Novi hotels

By JAN JEFFRES  
Staff Writer

There's plenty of room at the inn in Novi. Too much room, apparently.

In 1982, when developer Gerald Gerak came to Novi with the proposal to build a Hilton Hotel at Eight Mile and Haggerty Road, a Plymouth hotelier told the Novi News that the area already had an excess of hotels.

Gerak disagreed, saying it was better "to have three or four in close proximity because you help feed each other."

Today, almost 10 years later, it looks a bit closer to famine than feast for the local lodging industry.

"The hotel business is in bad shape. It's oversupplied. Five to six years ago, there were 12,000 rooms in southeast Michigan. Now there are 28,000 rooms — a lot of rooms chasing the same

■ The Novi Hilton, the city's largest hotel, is under new management. On Jan. 14, the Hilton reverted to the ownership of Standard Financial Corporation, a wholly-owned subsidiary of the Troy-based Standard Federal Bank. The story is on page 15.

dollar," said Novi City Assessor James Klausmeyer.

"The last time I was out at the Hotel Baronette, they had 150 rooms and the biggest night was 26 rooms (filled) . . . I think things are a little ragged out there."

At the dawn of the 1980s, no major hotels were located here.

The Sheraton Oaks — in an elbow of the I-696 and Novi Road intersection — opened in 1981. The Novi Hilton, on Haggerty Road fronting I-275, was built in 1985. The Trammel Crow Corporation debuted their Wyndam Garden Hotel in 1987, adjacent to the Novi Town Center. The Hotel Baronette — perched on a small hill overlooking Twelve Oaks Mall — was ready for business in December 1990.

Together, they brought 763 rooms to Novi. These cater first and foremost to the business traveler.

And that traveler has been staying home these days, said Debbie Marshall, director of sales for the Novi Hilton.

First there was the recession. The Hilton began really feeling the pinch in November, Marshall said. Fewer — and less lavish — corporate Christmas parties were scheduled this year.

Continued on 15

## Students ready for moms day?

By SUZANNE HOLLYER  
Staff Writer

In a very unscientific survey of Novi students, the overwhelming results show most students "don't know" what they are getting their moms for Mother's Day.

Mother's Day is Sunday, but Novi Meadows sixth grader Steve Stocker has no idea what he plans to do to celebrate the occasion.

He will "probably" get her something, he said. Last year he got his mom a glass candy bowl shaped like a duck hoping to see it filled with a constant supply of candy.

"It didn't quite work," he said. Novi Meadows sixth grader Amber Kent also does not know what she will do for her mom on Mother's Day.

Last year Kent got her mom kitchen supplies. She may do the same this year, but was still unsure as of last week.

John Burkhardt also is a sixth grader at Novi Meadows. He does not know what he will get his mom for Mother's Day. In fact, Burkhardt forgot the celebration of motherhood was fast approaching.

He did remember that he will be in a band concert on May 19, which

is coincidentally the same day as Mother's Day.

Sixth grader Jenny Buckman has no plans yet for her mom, but she said she is sure her dad will help with appropriate arrangements.

Melissa Halvorsen also expects some help from dad.

"We're going to buy my mom a present, and we're going to make her breakfast and take it to her in bed," said Halvorsen, a sixth grader.

Parkview Elementary fourth graders had more definite plans for Mother's Day than did their coun-

terparts at Novi Meadows.

Travis Davis expects to give his mom a necklace for Mother's Day.

Asked what he planned to do Sunday, Travis said he might go to a friend's and do some homework.

Angie Pantaleo plans to go to the Hands-on Museum in Ann Arbor. It's kind of a family tradition. Pantaleo's family went to the museum last year, too.

Pantaleo said she does not know what kind of gift she will give her mother, but thinks perfume is a possibility.

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## Canvassers deadlock on Headlee petition

By TIM RICHARD  
Staff Writer

Michigan voters will have to wait to find out whether they will get a chance to vote on the "Headlee II" tax-cut plan.

The state Board of Canvassers deadlocked 2-2 Wednesday on a staff report to keep the plan off the 1992 ballot. The board was considering petitions submitted by Taxpayers United and its leader, Richard Head-

lee, to either place the plan before voters or to force a vote in the Legislature.

The decision left Headlee vowing to take his fight to the state Court of Appeals to place the measure on the ballot. Taxpayers United publicist Bill McMaster suggested a possible federal suit alleging civil rights violations.

Headlee said after the decision, "They'll allow the Michigan Education Association to prove people aren't voters. They won't let us prove

people are voters."

Board of Canvassers voting was along party lines, with Republicans on the board casting "no" votes — that is, to put the measure before voters. Republicans on the board are Jim Alexander, a Birmingham attorney and Oakland GOP chair, and Gail Torrealano, a Senate staff member; Democrats are Mike Pyne, a UAW official from Lansing, and Bernice Shields of Detroit.

"Taxpayers United took six months last year to collect 224,000

petition signatures for the Headlee tax-cut initiative. But it took the Secretary of State and the four-member Board of State Canvassers eight months to certify them. The process usually takes two months," McMaster said.

Earlier Wednesday, the state Senate did not take an expected vote on a resolution urging the canvassers to place Headlee II on the ballot.

Gov. John Engler last week issued a statement urging the canvassers to "move swiftly" in certifying the

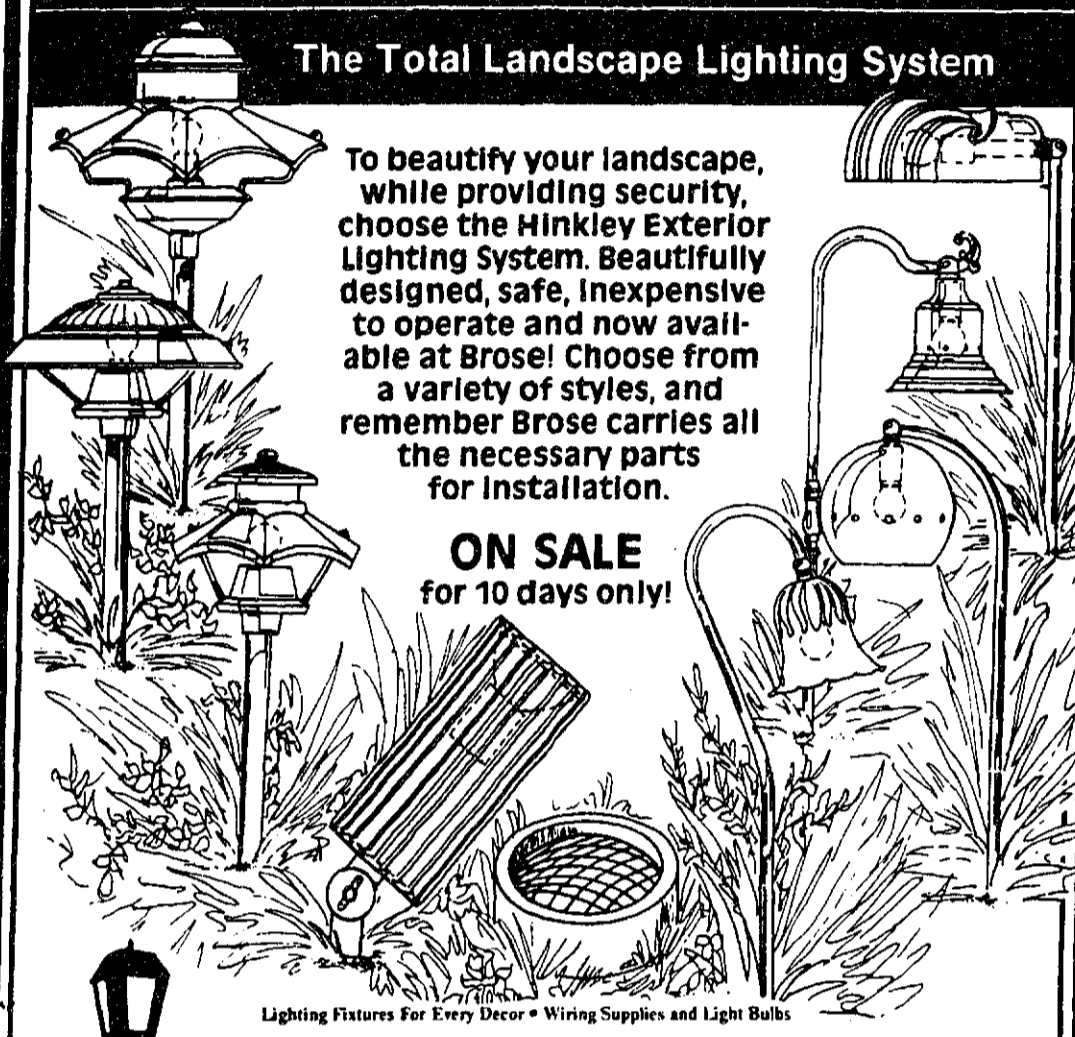
proposal.

If approved by voters, the Headlee initiative would create a new state law that will:

- Cut property assessments for all taxes a total of 20 percent — 10 percent retroactive to Dec. 31, 1990 and 10 percent more on Dec. 31, 1991.
- Force the Legislature to make up lost revenue to all local units from the state general fund at an estimated second year cost of \$1.5 billion.
- Allow any taxpayer to sue in circuit court to enforce the statute.

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**NOVI HIGHLIGHTS:**  
Substance Abuse Council — plans red ribbon week/2B

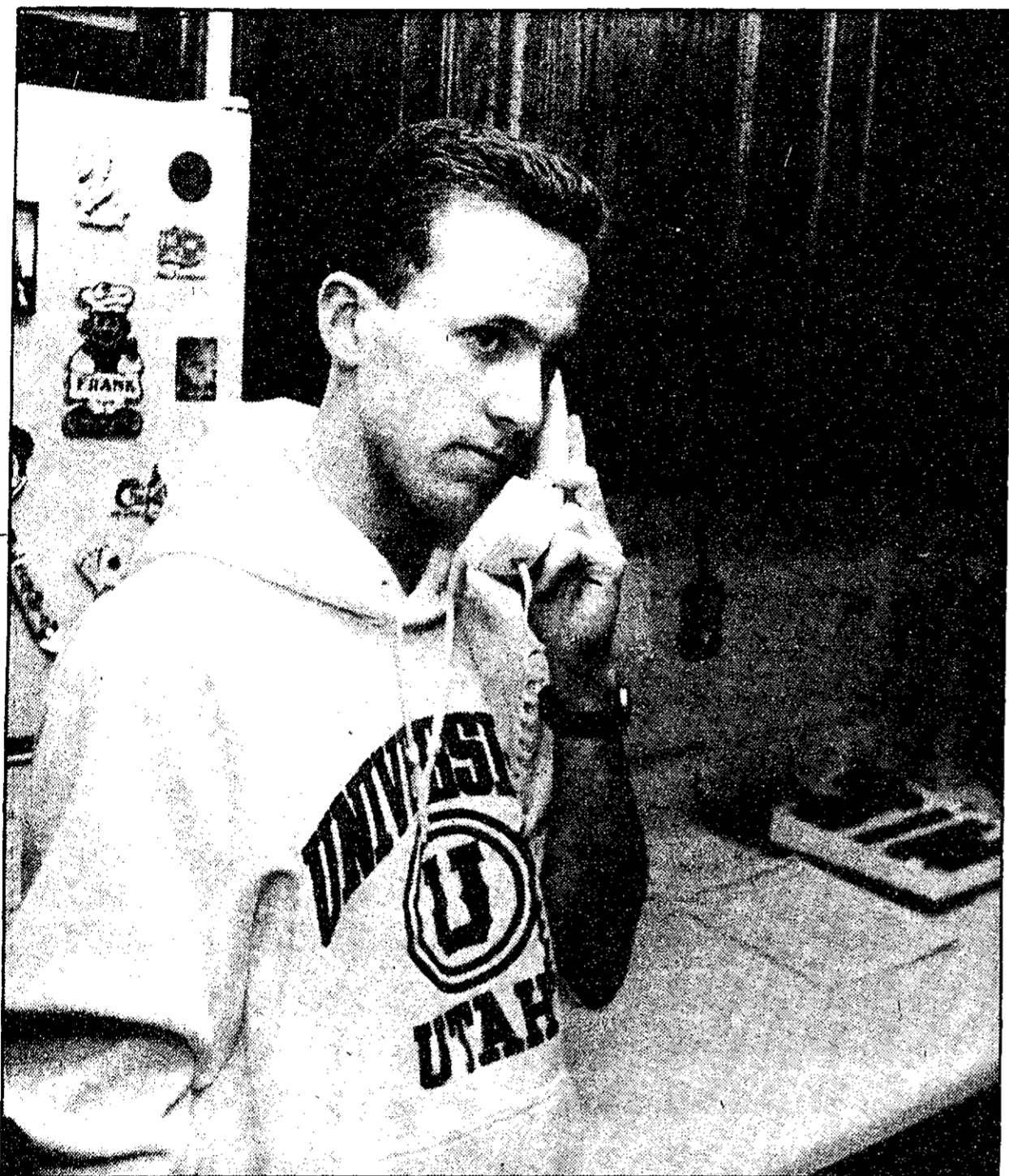
**HONOR ROLL:**  
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THURSDAY  
May 9,  
1991



Jeff still has trouble talking on the phone, but practice has been helping him adjust to it.



Since receiving a cochlear implant, Jeff has become able to hear birds, voices, and some sounds he forgot even existed.

Implant brings world of sound to the hearing-impaired

# I can hear you!

By CRISTINA FERRIER  
Staff Writer

It took a while for Jeff Pollock, nearly deaf since age 15, to decide to go ahead with the operation that would restore his hearing.

"I felt I didn't need it," he said. "I didn't think I was missing anything. I could read lips. I could communicate with my friends."

Today, two years after doctors inserted a cochlear ear implant behind Jeff's left ear, he smiles at that memory.

"There's quite a difference," he said. "It helps a lot in school. And now I can hear the doorbell, the phone, birds . . ."

Jeff, a Northville resident and student at Madonna College, isn't sure whether he was able to hear voices before he received the implant. Deaf or hearing-impaired people who were once able to hear, he explained, often experience a phenomenon called "phantasmal hearing." When this occurs, the brain invents a faint voice to go with lip reading.

Jeff may have experienced the phantasmal hearing because he was once able to hear. But at age 4, his hearing began to decline due to a hereditary condition until at age 15 it was nearly gone.

After receiving the implant, Jeff was still not able to hear right away. A series of visits with his audiologist allowed his implant to be slowly adjusted until he was able to hear voices.

"I was in recovery at home for about a month," he said. "Then it took a few weeks for the computer to be programmed."

The cochlear implant consists of a transmitter, which is a microphone-like device inserted behind the ear; a small receiver surgically implanted inside the head; and a computer contained in a box the size of a small portable radio, which Jeff wears attached to his belt.

With the cochlear implant, sounds are

programmed as electrical impulses. The computer-like device has the ability to translate sounds through 22 different electrodes, each of which represents a different pitch. The electrical impulses stimulate the cochlea of the ear and allow the person wearing the implant to translate sounds.

Jeff does not feel the electrical impulses from the device. Instead, he experiences sounds.

"It sounds pretty much the same (for me as for a person with normal hearing)," he said. "There are some sounds I haven't heard in so long. I forgot what they are."

For example, one day when he was arriving at the restaurant where he works, he heard a "long blast that went on for a long time." He went into work and asked what it was and learned that it was a train.

"I hadn't heard a train in such a long time. I'd forgotten what it sounded like."

But adjusting to his new ability to hear wasn't hard. It just seemed a little noisy at first.

It can even be a little annoying at times, he added. After all, for years Jeff had lived in a very quiet world. But he also has the ability to turn a knob on the computer device and tune out extra noise.

Jeff knows two other people who have the cochlear implant. "One really likes it," he said. "It helps her a lot. But the other took it off. He said he doesn't like it at all."

Jeff isn't really sure why his acquaintance decided to stop wearing the implant. Maybe, he said, it's because he feels self-conscious about wearing the device.

"I was a little self-conscious at first," he recalled, remembering how some people would stare at the implant. "But I don't really care now. You get used to it."

And, he said, he's very happy with the implant and the impact it has had on his life.

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Jeff uses the implant, lip reading and sign language to communicate.

Photos by Bryan Mitchell

## Volunteers



ANDREA VANDERVEEN

## Den mother finds cub scouting fun

By DOROTHY NASH  
Special Writer

One spring day five years ago Andrea Vanderveen's first-grade son came home from school and said there was going to be a Roundup for boys who wanted to get into Cub Scouts in the fall. Would she go with him?

"I said I thought that'd be great," but how great she couldn't then have known.

Her son was no sooner signed up to be a Cub than she was talked into being a Den Mother for eight boys.

"I work full time," Vanderveen said, but considering it, she realized "this was an opportunity to take time for my son."

So one day a week she met with the Cub Scouts after school, and she soon found out that among other advantages in being a Den Mother, "This was a neat way to learn about other boys."

For two years she did it. After that, she said, "Fathers take over the Dens, and I had nothing to do" — but not for long.

The chairperson of the Cub Pack was leaving, Vanderveen said. "So they kept bugging me to take it over."

Eventually she decided, "I'll do it. I'll be chairperson for two years," the length of time her son would still be in Cub scouts. And now the time is up.

It's meant going to the Detroit Area Council to turn in registrations, to pick up forms and awards.

It's meant going to the District Round Table to get information for the Pack committee.

"It's a lot to do," she said. And now, "Although I'm turning over my chairmanship, I'll still be a member of the committee," she said, "but I won't stay forever."

Other things her five-year commitment have netted her, Andrea Vanderveen said, are "friendships with people I'd never have met otherwise."

## Random Sample

### Do you like broccoli?

Six said, "YES"  
Four said, "NO"

"It's good for you."

"If President Bush doesn't have to eat it, neither do I."

Random Sample is an unscientific poll of 10 Northville/Novi residents conducted by the staff of this newspaper.















# REAL ESTATE CREATIVE LIVING



## The Prescott

# Totally modern with wrap-around porch

By James McAlexander  
Copley News Service

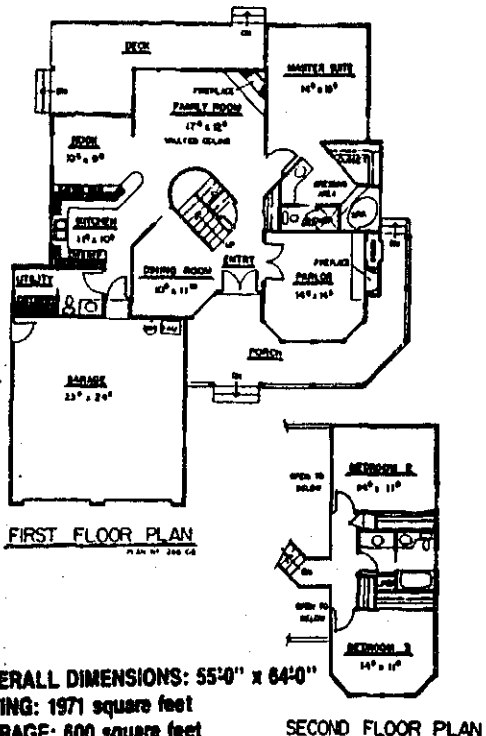
A wide wrap-around porch, complete with railings and posts, gives the Prescott the appeal of an old-style country home and the runner-up spot for 1989. But don't be fooled. The interior of this 1-1/2 home by guest designer Floyd Dinger of Creswell, is totally contemporary.

Just inside the front door, a U-shaped stairway with polished colonial wood dowel posts and banister leads upstairs, visually separating the dining room from the family room. Due to its unconventional placement in the center of the room, a bridge at the top connects the stairway to the two upstairs bedrooms. The stairs and bridge create lofty perches for watching and joining the action below, and are great for family announcements.

French doors open into a parlor with a colonial fireplace and a long mantel for family photos and heirlooms. The wood box can be fed from the outside. Three walls of multi-paned windows flood the area with soft light.

The kitchen, nook and family room run together, separated only by an eating bar long enough for a row to stools. Sliding glass doors fill the nook with light and offer easy access to the wood deck for leisurely meals outside when the weather is inviting. A second fireplace cuts across the far corner of the family room.

A small utility room is tucked behind a bathroom handy to the double garage as well as the house. The master suite has a walk-in closet, shower and spa. The upstairs bedrooms share a bath. An extra vanity that provides makeup space outside the bathroom will be a sure hit with teens.



For a study plan of the Prescott (288-08), send \$7.50 to Landmark Designs, c/o HomeTown Newspapers, 323 E. Grand River Ave., Howell, MI 48843 (Be sure to specify plan name and number when ordering.)



Awnings at Polo Club Apartments in Farmington Hills coordinate the paint scheme and save on cooling costs

**G**randma had an awning on her porch. A two-bedroom bungalow with a cement slab on the front and a green and white metal awning to cover it. The awning was functional, but hardly what you would call an architectural treatment. It wasn't particularly attractive, clashed a little with the house and added nothing but shade.

Which was all anybody wanted 20 years ago.

Today, awnings see most of their use as facades for commercial retail shops, but a few builders are beginning to include them in new residential construction with striking results.

William Bellinger, president and owner of Marygrove Awnings in Southfield, said the bulk of his business is still in awnings supplied to commercial products, but he has begun to see some usage of awnings in new residential developments — particularly in the multi-family apartment and condominium market.

Marygrove Awnings has manufactured and installed awnings in several multiple residential projects including River Oaks West in Novi.

"There's an untapped market in condominiums and apartments," Bellinger said. For builders looking to add a bit of distinction or a bit of color, awnings can be attractive and functional.

Apartment and condominium clubhouses have seen a surge in canvas awning use, he said. Of all awnings he sells, 90 percent of them are of the more modern fabric type.

"I don't think a lot of people know how they can be used," Bellinger said. "We're trying to make people aware."

Awnings serve several functions. By shading windows, they can dramatically reduce cooling costs — for homes with air conditioners — or reduce the need for cooling.

# YEARNING for an AWNING?

*Colored fabric awnings can make your house stand out from the others*

Most people take awnings down during the winter to prevent damage from heavy snow and to allow the sunlight to heat the home, he added.

Most of his clients continue to use awnings in retail uses — the back-lit fabric awnings on store and restaurant fronts have become quite popular in recent years, he said.

Residential use of awnings is still fairly uncommon. Awnings are used, Bellinger said, but they are used in backyards where people can't see them and are strictly for shade.

But they are gaining in use in remodeling. "I had a customer who bought an awning just to sell his home." Depending on the house, colored fabric awnings can

make it stand out from other homes, Bellinger said.

Matthew Wick, president of River Oaks Management Co., the company that owns River Oaks West in Novi, said there aren't many residential developers who use awnings in residential projects.

"But we think we used them quite successfully," he said. When the construction team began the design for River Oaks West, the intent was to use English Tudor style over the entire apartment complex.

In addition to the aesthetics of the awnings on the clubhouse and apartment buildings, Wick said there is also a utilitarian use.

"We thought that if we were going to use awnings, they might as well be functional as well as good looking."

Awnings over apartment windows, doors and the clubhouse block the sun, but they also provide shelter from the sun and rain. "They also help in maintenance by keeping the windows clean."

Wick said he doubts the use of awnings will be widespread. "Like anything else, it's a cost — we wanted to build the finest project and we spared no expenses."

The main reason for the awnings was for appearances, and many builders just aren't willing to spend extra on the smaller details, he said. "We think the finer details are important and include them in our initial design."

William Belluomo, vice president and part owner of Belle Isle Awnings with sales offices in Farmington Hills and St. Clair Shores, said he doubts awning sales for new residential construction will ever become a major component of his business.

Belle Isle awnings manufactured and installed the awnings at the Polo Club Apartments in Farmington Hills.

Continued on 2

## REAL ESTATE

# 'Easy-buy' home ads are often scams

By James M. Woodard  
Copley News Service

As the home sales market becomes more active, the number of scam schemes targeted at home seekers increases. For example, here is an ad I received recently from a reader:

"Own your own home. No down payment. Mortgage payments as low as \$300. To receive details on locating these homes, send \$20 to: (post office box number)."

Included was a cover note that asked: "Is this ad for real? If so, I could sure use the information."

It's probably a scam operation, I was told by a representative of the Better Business Bureau in the community where the ad was carried. They had no knowledge of this particular ad, but said it's typical of an "easy buck" technique that keeps cropping up.

"Legitimate business people don't ask for up-front money sent to a P.O. box," the representative said.

Unfortunately, an increasing number of scam operators prey on people who

are highly motivated to acquire their own home. Owning a home is usually a top-priority goal for families. This spells opportunity in the minds of some quick-buck operators. And this, in turn, should raise the yellow flag of caution for home-seeking consumers.

The above ad, and others like it, are illegal in many states. For example, a section in the California Business and Professions Code states that it is unlawful to offer a service in a mail-order business using a post office box address or telephone answering service and failing to disclose the legal name of the business and the complete street address in all advertising and promotion materials (Section 17538.5).

Common real estate related complaints received by the Consumer Protection Divisions of District Attorneys Offices involve lists of rental properties and security deposits.

"In one case, a company was promoting and selling a list of rental properties culled directly from area newspapers," one district attorney division supervisor said. The company charged an upfront

fee of about \$30. By the time the buyers received their list, most of the listed properties were off the market.

A lot of people fell for the scheme, the supervisor said. And in many cases, the victims were families who could least afford it.

The improper or illegal use of security deposit funds received from new tenants is one of the most common real estate consumer complaints handled by district attorneys offices.

"Any prepayment required of a new tenant (other than rent payment) must be returned to the tenant within two weeks after the rental housing unit is vacated — or the non-returned portion of the deposit must be itemized in writing," the supervisor said, referring to California law. Other states have similar laws.

In some cases, the District Attorney's Consumer Mediation Services can resolve a problem between landlord and tenant before it becomes a court case.

Real estate related complaints also are filed by area Better Business Bureaus. "Most of our consumer complaints involve defects in the construction of

new homes," said one consumer relations director. "These problems often occur soon after the warranty runs out."

In many cases, the BBB simply refers the complainant to other agencies such as the local Board of Realtors or State Department of Real Estate.

### 9. What are the current prospects for the housing market in 1992?

A optimistic view of the 1992 market was recently expressed by Ernest V. Siracusa, Jr., president of the noted research and consulting firm of the Siracusa Co. "In my opinion, current market forces will create a strong housing market in 1992," he said. "The market rebound will be led initially by first-time buyers taking advantage of low-interest rates and price affordability. This will be followed by increased demand for move-up homes as the market for upper-end resale homes rebounds."

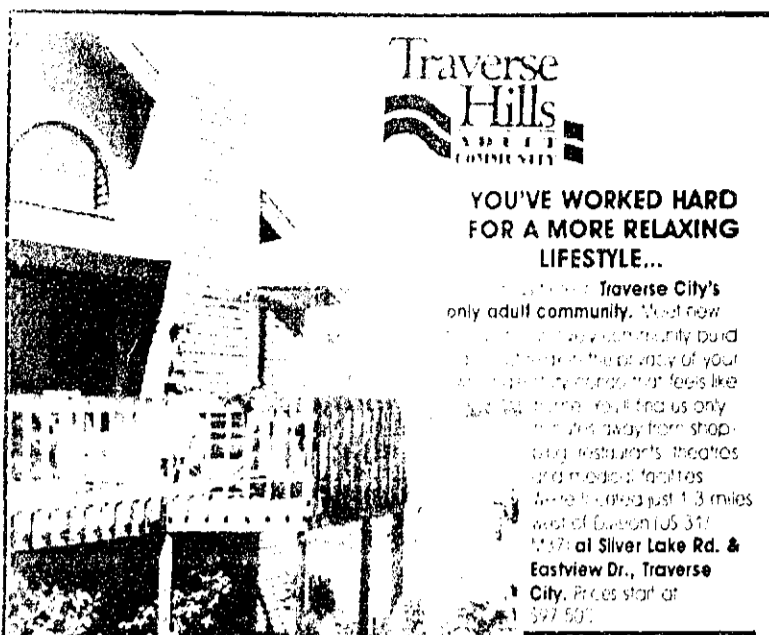
Send inquiries to James M. Woodard, Copley News Service, P.O. Box 190, San Diego, CA 92112-0190.







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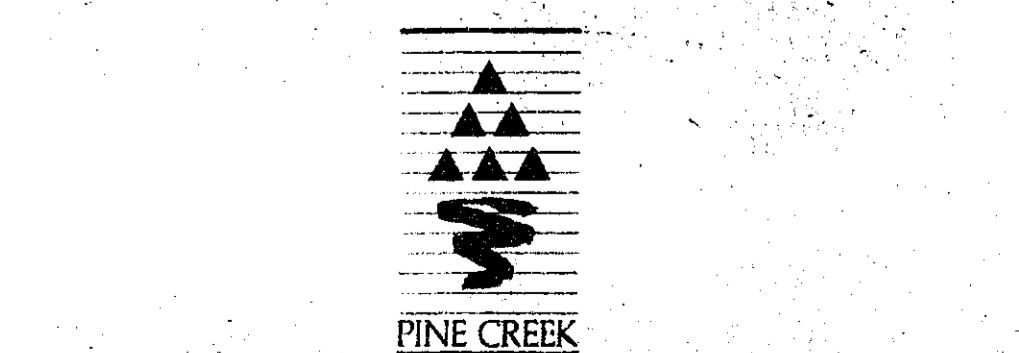
NOVI New and wonderful... Adult condominium community... \$69,900!

South Pointe ADULT CONDOMINIUMS 1127 South Lake Drive... \$624-4670



PINE CREEK RIDGE Two Beautiful Lakes. 15,000 Feet of Shoreline. 660 Wooded Acres. 164,000 Pines.

Few homesites can be called breathtaking. But Pine Creek Ridge in Brighton is truly one of them.



Another Quality Development by Abbey Homes

081 Home For Rent ARE YOU A LANDLORD? If so, you're invited to the Livingston Landlord's Union meeting...

ERA COUNTRY RIDGE REALTY, INC. 3 Locations to Serve You

JUST reduced, stunning 3 bedroom ranch, large lot, huge kitchen with appliances...

NEW CONSTRUCTION Sharp 4 bedroom Cape Cod with large lot, 2 full baths...

ERA, F IN SERVICE Real Estate Showcase Every Sunday from 9 a.m. - 9:30 a.m.

082 Lakelront Homes For Rent BRIGHTON 2 bedroom cottage on Little Crooked Lake, 1 year lease...

083 Apartments For Rent BRIGHTON, Extra large 2 bedroom furnished \$225 plus security...

Luxury In The Woods Fox Run Condominiums

You deserve the best of both worlds. The tranquility of natural woodlands... From \$105,900

SOUTH LYON Brookdale Apartments Freshly decorated 1 & 2 bedrooms FROM \$419

084 Duplexes For Rent BRIGHTON City, nice, clean 2 bedroom, 2 full baths...

085 Rooms For Rent BRIGHTON Township, Lexington Manor, 2 bed, 2 bath...

086 Foster Care ADULT Foster Care home, on lake with private rooms, private back, color TV's in rooms...

087 Condos/Homes For Rent BRIGHTON Hidden Harbor, 3 bedroom, kitchen appliances...

088 Mobile Home For Rent NOVI Old Dutch Farms managed, 2 bedroom mobile home...

089 Living Quarters To Share BRIGHTON Non smoking female to share 2 bedroom...

090 Industrial/Commercial For Rent BRIGHTON Warehouse office, 2800 sq. ft. or take both...

091 Industrial/Commercial For Rent BRIGHTON Light industrial, 8200 sq. ft. Truck wall, 1000 sq. ft. air conditioned office space...

092 Grand Plaza Apartments ONE AND TWO BEDROOMS STARTING AT \$424.00

093 Georgetown Park LUXURY APARTMENT LIVING

094 Industrial/Commercial For Rent BRIGHTON'S brightest new building, 100,000 sq. ft. Warehouse...

095 Pine Hill APARTMENTS Affordable Apartment Living in Livingston County

096 Yorkshire Place Apartments NOW IS THE TIME TO MOVE INTO

097 Kennington Park Apartments MODEL OPEN 7 DAYS

098 BURWICK FARMS APARTMENTS Located between Michigan Ave. & Byron Rd.

BRIGHTON Lakelront with car garage, appliances, security, no pets \$635

083 Apartments For Rent BRIGHTON 2 bedroom, \$450 monthly includes water and heat...

SHORES OF COMMERCCE CUSTOM BUILT LAKE ACCESS HOMES on Commerce Lake Starting \$149,900\*

082 Lakelront Home For Rent BIG Crooked Lake, small year round home \$650

APARTMENTS FOR RENT HIGHLAND, 2 bedroom, nice vast excellent school...

The Villas All the beauty of a single family home and all the convenience of a condominium!

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EXPLORE YOUR OPTIONS IN PLYMOUTH SPECIAL PRICING ON HOMES THAT ARE AVAILABLE FOR IMMEDIATE OCCUPANCY

THE SECRET IS OUT! GRAND OPENING! OWNING YOUR OWN CONDO CAN BE A BREEZE...

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SECURITY home loan NO APPLICATION FEE - NO KIDDING! APPLICATIONS BY PHONE AND FAX

**091 Industrial, Commercial For Rent**  
 HOWELL. Lighted used car lot, 132x66. Office space and storage space at 300 sq. ft. 861 East Grand River, Howell. (517)546-0124, (517)546-4586.

**092 Buildings & Halls For Rent**  
 NORTHVILLE. Retail space, 1000sq.ft. 144 Mary Alexander Ct. Call N/Vest. (313)333-1111; or Sue at (313)349-3126.  
 NOV. Pleasant Run Plaza. Excellent retail and medical center, great exposure, flexible rates. 1,365 - 2,730sq.ft. (313)562-6661.  
 SOUTH LYON. 1000sq.ft. to 4000sq.ft. Light industrial, warehouse and office space. Leasing at \$4.00 per sq.ft. Unit available for sale. Green Oak Twp. Offered by Greenock Group, Inc. (313)486-0590 or (313)482-1324  
 WHITMORE LAKE, off US-23. 2,000 to 4,000 sq.ft., 16 ft. ceilings, truck well. Manufacturing and office. (313)449-5323.

**093 Office Space For Rent**  
 BRIGHTON. Individual offices with shared facilities, secretarial, phone, copying, fax, kitchen, conference room. New building. (313)229-6236.

BRIGHTON. Prime office space in The Summerwood Center. From single offices w/shared services to 2,200 sq.ft. (313)227-2146.  
 BRIGHTON. Executive office suites, up to 1300sq.ft. available. Will lease offices separately to individuals. Receptionist, copier and fax services available. Marj Pickett, Real Estate First. (313)231-1500  
 BRIGHTON. Prime Grand River location, 200sq.ft. Very reasonable. (313)227-3188  
 BRIGHTON. Lakelront office. 1,100 sq.ft. (313)227-3225.  
 FENTON. downtown. Building for lease. Retail/office. 4000sq.ft. \$5.50 per sq.ft. (313)629-8017

HOWELL. 500sq.ft. office in downtown. Reception, office and storage area. Ideal for insurance or sales rep. \$500 monthly. Call Nancy Bohlen at Prudential Preview Properties. (517)546-7550.  
 HOWELL area office space for rent. Approx. 900 sq.ft. near town. (517)546-2546.

HOWELL. 500sq.ft. office in downtown. Reception, office and storage area. Ideal for insurance or sales rep. \$500 monthly. Call Nancy Bohlen at Prudential Preview Properties. (517)546-7550.  
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HOWELL. 500sq.ft. office in downtown. Reception, office and storage area. Ideal for insurance or sales rep. \$500 monthly. Call Nancy Bohlen at Prudential Preview Properties. (517)546-7550.  
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NOVI. Small unfurnished office, access between 9a.m. and 6p.m., 9a.m. and 2p.m. Saturdays. (313)344-0098.  
 SOUTH LYON. 1,100sq.ft. central business district w/parking. Second floor 3 room office space approximately 700sq.ft. Immediate occupancy. (313)437-6886.

CHEBOYGAN. Black Lake rental. Spacious, relaxing, summer home. Sandy beach. Excellent swimming, boating and fishing. (313)632-5216, boat after 6pm.  
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 MAUI, Hawaii. Ocean front deluxe condo, 2 br/baths. By owner. (313)482-8415.

**PINCKNEY STORE FRONT**  
 905 Patterson Lk. Rd.  
 ¼ miles south of Pinckney. 1500 sq.ft., Vacant.  
 Call Joe DeKroub or Bill Mathers  
**313-227-4800**

**096 Storage Space For Rent**  
 BRIGHTON. 400 to 600sq.ft., possible heat. Reasonable. Call Karl. (313)229-2488.  
 HOWELL/Brighton. Warehouse space available, 1,200 sq.ft., \$2.50 per sq.ft., lease only. (517)546-3620.  
 PINCKNEY. 6 car inside storage barn. Rent all or part. Call for details. (313)878-3824

**094 Vacation Rentals**  
 BARTON CITY MI. Lake Front cottages. Weekly rentals. Boat included. Walleye and Bass Fishing. (517)546-1618 or (517)736-8083.

HARTLAND. Office suite in professional building - 720sq.ft. M-59 east of US-23. (313)684-1280.  
 HARTLAND. 200sq.ft. on M-59 near US-23. (313)632-5385.  
 HIGHLAND. Available now. 1000 or 2800 sq.ft. Workshop, office, 3 phase. Ideal for tool & dye. Great location. (313)887-1132

**Professional Offices Available For Rent**  
 611 E. Grand River Howell  
 (The D&N Savings Building Suite 300)  
 Receptionist, Photo Copier, Fax Service and Telephone System Provided  
 Call 517-546-2680  
 Weekdays 9-5

**BEST VISIBILITY IN TOWN**  
 Prime office space in downtown Milford. Perfect for Attorney, CPA, Doctor, Dentist or other Service Professionals.  
 Ask For Sharon Serra  
**REAL ESTATE ONE 851-1900**

MILFORD office suite. 575 sq.ft. Heat, water, parking. (313)685-2203.  
 NORTHVILLE. downtown executive offices. Includes receptionist, conference room, utilities. Individual office or suite available. (313)349-5400.

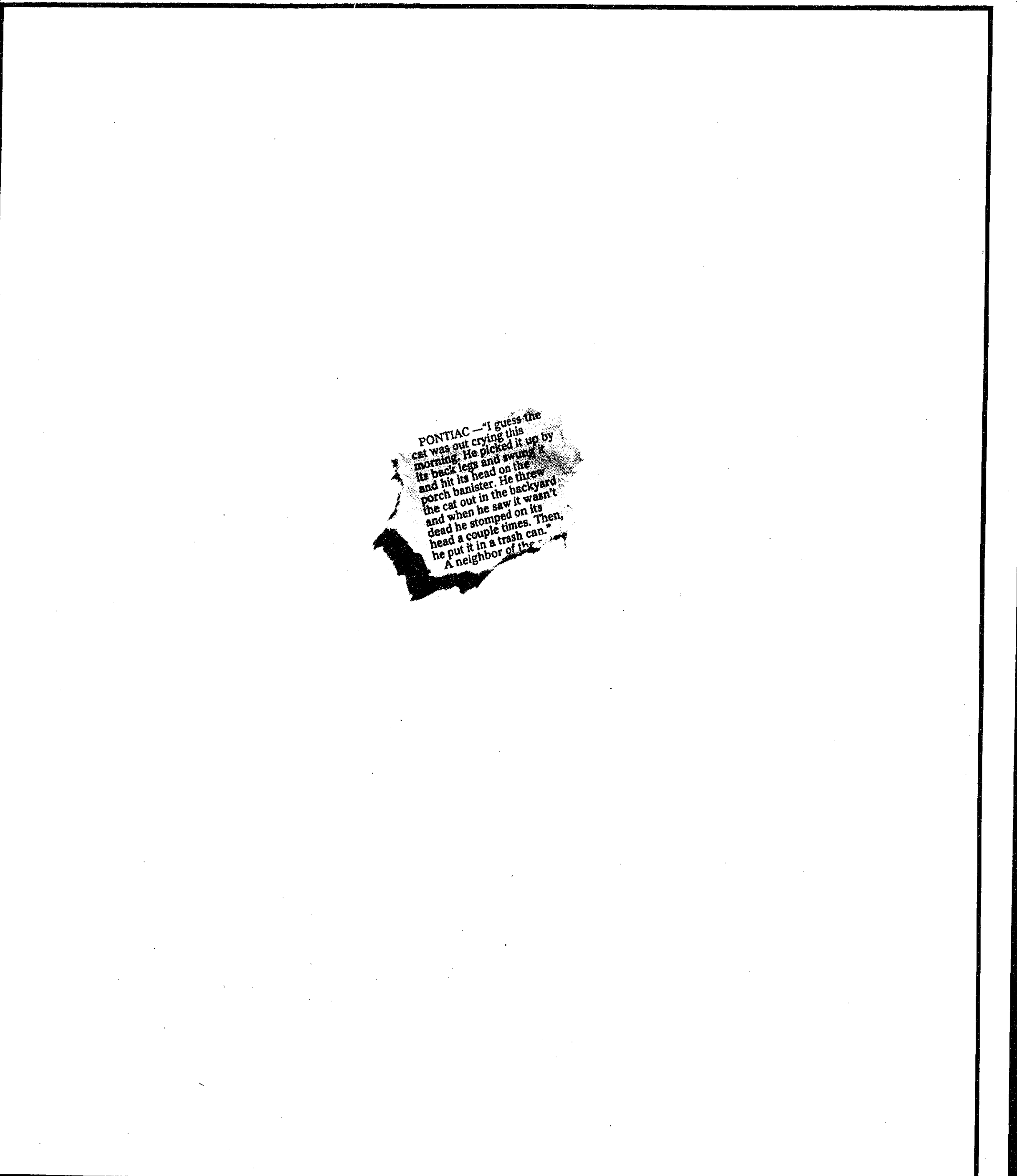
NORTHVILLE. S. Main St. high traffic. 1 room for \$500/mo. includes use of the following: fax machine, copy machine, computer, telephone answering. Perfect for accountant, lawyer, etc. Call between 9am-3pm, ask for Pat. (313)348-6919.

NOVI. 1 or 2 person private deluxe executive office. Downtown, corner of Novi and Grand River. Copier and fax available, kitchenette. Ideal for manufacturers rep and etc. Includes heat and all utilities. Only 2 left. \$250 to \$350 a month. (313)348-7880

**FOR LEASE OR PURCHASE 10% DOWN Restaurant - Pizzeria**  
 Fully equipped in Howell Promenade on Grand River Join Kroger, Grundy's Auto and others.  
 Call A. Silis, Attorney.  
**313/855-3330**

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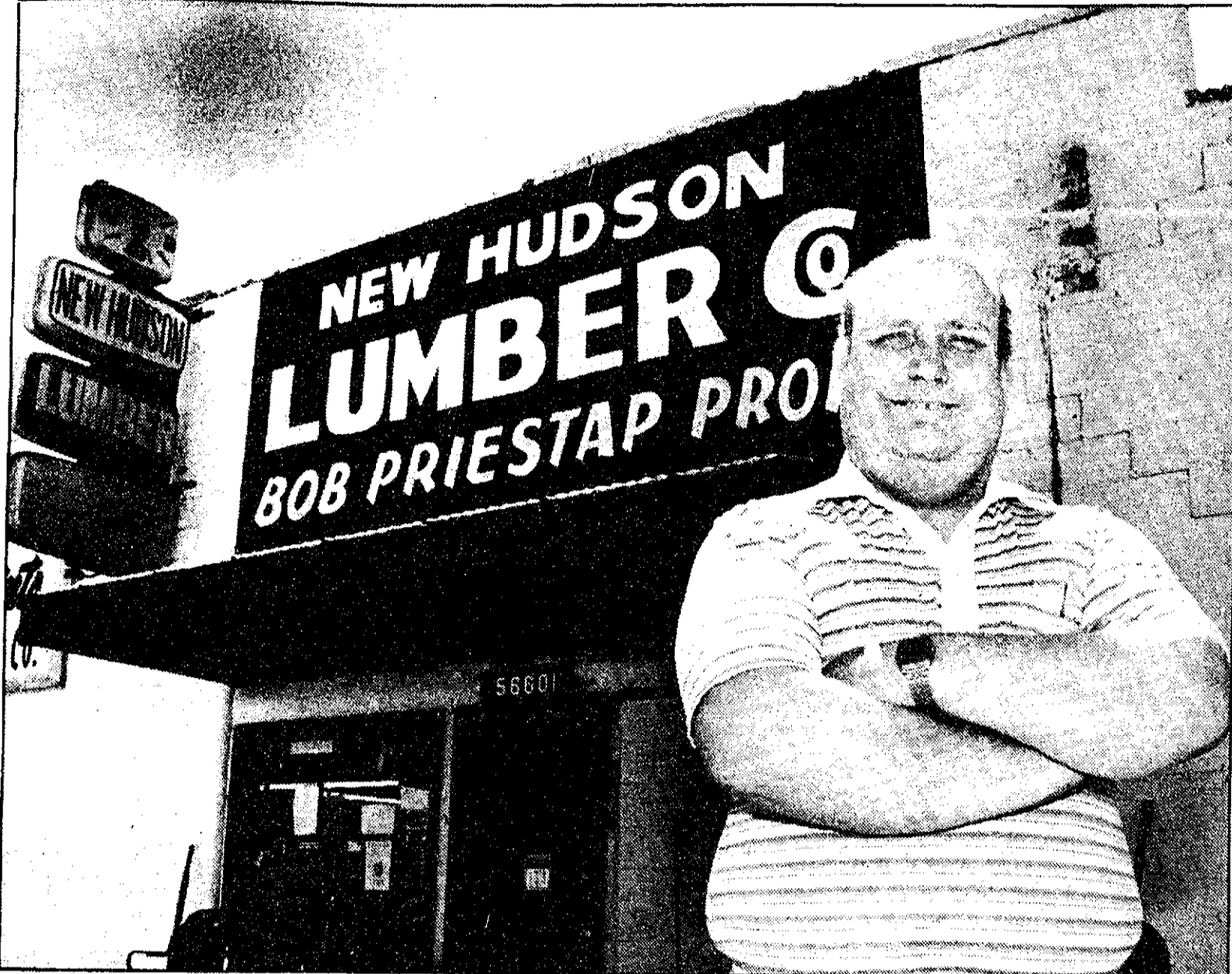
PONTIAC — "I guess the cat was out crying this morning. He picked it up by its back legs and swung it and hit its head on the porch banister. He threw the cat out in the backyard and when he saw it wasn't dead he stomped on its head a couple times. Then, he put it in a trash can." A neighbor of the...

**THIS BE KIND TO ANIMALS WEEK, WE DON'T WANT THE ACTIONS OF CERTAIN INDIVIDUALS TO GO UNNOTICED.**

**Support Be Kind To Animals Week. May 5-11.**  
 Don't let their cries go unanswered. Here's my generous donation of:  
 \$15  \$20  \$50  \$100  Other \_\_\_\_\_  
 Make check payable to: Michigan Humane Society, 7401 Chrysler Dr. Detroit, MI 48211.  
 Or charge my:  VISA  MasterCard  
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 The Michigan Humane Society is a non-profit organization funded by private contributions. All contributions are tax deductible.  
 MICS-22840991 VN91



# Lumber firm springs from this family tree



By DIERDRE DANCEY  
Special Writer

As New Hudson Lumber celebrates 45 years in business, the history of the business and of the Priestap family which owns it provide a wonderful reflection of the American dream come true.

Owner Bob Priestap recounted his family history in the lumber business that dates back to the 1800s when his great-grandfather Albert Priestap owned a lumber mill in Richmond, Mich. In 1910, Albert was killed while felling a tree.

"He died as a result of not following his own golden rule," Priestap explained. "Never turn your back on a tree until you're sure of which way it is going to fall."

After his death, Albert's son Edward William Priestap (Bob's grandfather) founded Richmond Lumber with a \$1,000 loan. Edward had three sons and a daughter. All three of his sons embarked on ventures in the lumber business.

Bob's father, Edward Priestap II, bought New Hudson Lumber from Fred Ebberling in 1946. At that time there was just one main building. In 1953 another building was added and in 1963 the runway was expanded.

As the company grew, Bob was preparing to one day take over the business. He graduated from Milford High School in 1966 and went on to obtain a degree in lumber/marketing from Michigan State University in 1970.

In 1972, Edward retired and died four years later. Bob took control of the business, carrying on a tradition that had survived four generations.

Bob has made some necessary changes at New Hudson Lumber. A computer system now tracks inven-

tory and the buildings have been remodeled to accommodate hardware. During a recent remodeling project, Priestap came across a 1963 nickel that had been left behind by either Edward or John Cash, a long time employee that worked for the Priestaps from 1946-1987.

Priestap lives in South Lyon with his wife, Donna, and two children, Janet and Ned. For a while, Ned showed some interest in carrying on the family tradition, but now is beginning to investigate other avenues. This has left Priestap with "mixed feelings" about the future of New Hudson Lumber.

"The economics of any business are horrendous," Priestap said, rationalizing Ned's decision to seek out other career options. However, a certain sadness lies in realization that a family tradition of sawdust and 10-penny nails may be reaching its conclusion.

Priestap has made no plans for retirement yet, and hopes that the new computer system will enable him to get out of the office and back onto the sales floor. His favorite aspect of the business is customer service. Unfortunately, his administrative duties have kept him isolated over the past few years.

Some additional remodeling will be taking place to buildings which were originally built to accommodate railroad cars. Since the railroad system no longer services the lumberyard, Priestap plans to modernize some of the buildings.

New Hudson Lumber carries a full line of lumber, hardware and gardening supplies. It is located at 56601 Grand River Ave. in New Hudson. Summer hours are Monday-Friday from 7:30 a.m. to 5:30 p.m. and Saturday from 7:30 a.m. to 4 p.m. The phone number is (313) 437-1423.

Bob Priestap is the fourth generation of Priestaps to direct the New Hudson Lumber Co.

**Because Mom deserves the Best\***  
Mother's Day Dinner Noon-7pm at

**WILLIKER'S**  
and more choices  
437-7693

Grand River at Milford Rd. • New Hudson

\*Rated "Best Overall Restaurant" 1991 Herald-Times Readers Poll  
\*Full service. Buffets are suitable for livestock, not your mom. Over 900 served last year.  
Longest wait was 9 minutes. Reservations recommended. 437-7693

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FOR LADIES WHO CAN'T  
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LIVE ALONE ANYMORE

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SCREENED PEAT & MIXED TOP SOIL • WOOD CHIPS & SHREDDED BARK & CEDAR SHREDDED BARK • BRIGHT RED, BLACK & GOLD MESITA & WHITE DOLOMITE STONE • SAND & GRAVEL • PEA & FLOAT STONE & LANDSCAPE BOULDERS

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Delivery prices subject to mileage and yardage.

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OUTSIDE STORAGE

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"Good Quality Food is our Business"

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Drawing Held on Mother's Day May 12, 1991

Special Mother's Day Buffet  
All-U-Can-Eat Featuring Over 10 Items • Serving 11am - 9pm

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No Payments  
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**HR215SXA**

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- 21", 3-Speed, Self-Propelled Mower
- High Capacity Bag
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**Full Size Garden Tractor with 44" mower suggested retail \$4568**  
**Sale \$3295**  
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Model 3012

- 12.5 hp 2 cylinder Vanguard engine
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- Tire size 23x10.50x12
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The Buy of a Lifetime.  
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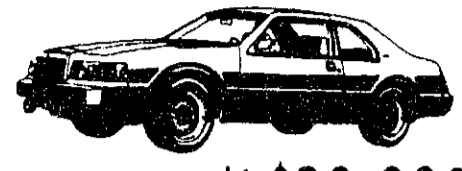






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Leather, moon roof, low miles  
Only **\$20,600**

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Air, stereo.

1984 OLDS TORONADO Only **\$3900** / \$136 per mo.  
Full power

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4 cyl., 5 spd., stereo, moon roof

1987 TAURUS GL 4 DR. Only **\$4800** / \$135 per mo.  
V-6, auto, air, full power

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Auto, air, full power, moonroof

1987 TAURUS LX 4 DR Only **\$4900** / \$129 per mo.  
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1988 RANGER XLT PICK-UP Only **\$5900** / \$155 per mo.  
V-6, auto, air, stereo

1989 TEMPO GL Only **\$5900** / \$155 per mo.  
2 dr., auto, air

1990 RANGER PICK-UP Only **\$5900** / \$134 per mo.  
4 cyl., 5 spd.

1987 T-BIRD TURBO COUPE Only **\$7900** / \$208 per mo.  
Leather, moon roof, auto

1988 RANGER SUPERCAB 4X4 XLT Only **\$8800** / \$232 per mo.  
V-6, auto, air, stereo, low miles

1986 LINC. CONT. DESIGNER SERIES Only **\$8900** / \$234 per mo.  
Low miles, very clean

1989 PONTIAC 6000 LE STA-WGN Only **\$8900** / \$234 per mo.  
Every option

1987 OLDS 98 REGENCY 4 DR Only **\$9300** / \$244 per mo.  
Full power, low miles

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1990 FORD F-150 SUPER CAB XLT Only **\$12,400** / \$276 per mo.  
Air, p. windows & lks., tilt & cruise

1990 BRONCO II XLT 4X4 Only **\$13,800** / \$306 per mo.  
Auto, air, full power

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Supercharged, V-6, auto, power moonroof, leather int.

1988 CORVETTE Only **\$19,900**  
Glass top, red leather, 15,000 miles

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8-9 Mon. & Thur.  
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Over \$1,000

1986 OLDS Cutl. 2 door, 4 cyl. auto, air, power steering/brakes, windows/seat, tilt, cruise, sunroof, rear defog, 78,000 miles, 1 owner, just like new, \$4,650, (513) 878-824.

1986 PONTIAC Fire, 5 speed, air, cruise, new tires, 5 speed, like new, \$4,000, (513) 221-4347.

1986 OLDS Cutl. Am/fm stereo, rear defog, 78,000 miles, like and rare good \$3,000, (517) 229-9782.

1986 TEMPO GL 4 door, auto, air, power steering/brakes, inner cooler, ashtray, Koni shocks, Alpine stereo with amp, built in radar detector, alarm, market alarm and tilt switch, have electric sunroof clean and straight, Mr. Smith Monday through Friday 8 to 7, (313) 58-4878.

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1979 VOLVO	1975 CADILLAC ELDO RADO	1980 CAMARO	1985 CHEVY CAPRICE WAGON
Auto, Air, Locks & Runs Great	Loaded, Loaded, Very Clean	V-8, Auto, Power	5 pass, air
\$1,595 or less	\$2,395 or less	\$2,266 or less	\$1,995 or less

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A door for every body.

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Swift moves. **\$6,699\***

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5 speed, double wall bed, radial tires, fuel inj., plus many more standard features.

**\$6995\*** IN STOCK SALE PRICE

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**ALL TOYOTA AUTOMATIC AND 5 SPEED TRUCKS IN STOCK—50 TO CHOOSE FROM—SAVE THOUSANDS!**

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1987 T-BIRD Turbo, Excellent condition, Loaded, 36,000 miles, \$6,695, best, (313) 221-9257

1987 TOYOTA Camry Convertible, Mint condition, Loaded, One owner, \$10,500, (513) 443-1987

1988 CHEVROLET Spectrum 2 door, 5 speed manual trans., sunroof, stereo, cassette, 35 mpg, 35,500 miles, \$3,000, 6073 Center Road, off Argonne, (517) 546-6620

1988 DODGE Shadow ES Turbo, power windows/locks, air, \$5,600, (517) 546-9027

1988 HONDA Accord DX, Air, sunroof, cassette, cruise, 40,000 miles, \$6,600, (513) 847-3897

1988 MERCURY Tracer, Front wheel drive, 4 door, 4 cylinder, 5 speed, Sun roof, dual interior (leather), racing seats w/ leather support, remote mirror, automatic trunk release, rear window defogger, tinted windows, sunroof, stereo, 40,000 miles, excellent mpg, this car is in mint condition, \$3,500, (517) 546-5252 ext. 309

1988 LINCOLN Towncar, Loaded, Gray, 40,000 miles, Excellent condition, \$9,500 or best, (313) 227-1500

1988 MERCURY Vag, Very good condition, 41,000 miles, \$1,995, (313) 227-4040

1988 OLDS Cutlase Ciera 4 door, V-6, loaded, 1 owner, 90,000 well maintained highway miles, Nice car, \$4,600, (517) 546-0525

1988 TAURUS GL, Loaded, 50,000 miles, Excellent condition, \$1,995, (517) 546-7479 or (517) 363-1700

1989 AEROSTAR XL, loaded, 39,000 miles, clean, asking \$2,200, (517) 546-4590

1989 FIREBIRD Formula 350, fully loaded, T-tops, alarm, super clean, \$11,000, (513) 948-2208

1989 FIREBIRD Loaded, white, top, 23,000 miles, \$9,700, (517) 546-6620

1989 FORD Tempo GL 4 door, fully loaded, excellent condition, First \$2,200 take, (517) 546-4590

1989 FORD Escort, 42,000 miles, sunroof, interior, auto., power windows, \$10,950, must sell, (513) 377-8208 days, (513) 348-2243 after 7pm.

1989 GEO Spectrum 5 speed, 14,000 miles, \$4,700, (517) 546-5013

1989 GEO Spectrum Auto, air, stereo, rear defogger, 21,000 miles, \$4,000, (513) 21-2648

1989 HONDA Prelude Si, Excellent condition, auto., sunroof, air, power steering, power brakes, \$10,950, must sell, (513) 377-8208 days, (513) 348-2243 after 7pm.

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'86 OLDS FORD BRO. 4 DR. **\$4995**

'88 OLDS FORD BRO. **\$4995**

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'87 FORD AEROSTAR XL **\$4995**

'84 CUTLASS CIERA 4 DR **\$4995**

Now **\$14,900**

'88 CHEV. CHEYENNE PICKUP **\$4995**

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'84 PONTIAC 6000 LE 4 DR. **\$3495**

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'88 FORD TAURUS LX **\$4995**

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'79 OLDS CUTLASS	\$1995
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'85 FORD TEMPO	\$1995
'77 FORD T-BIRD	\$595
'83 CHEVY CITATION	\$1795
'83 DODGE OMNI	\$1795
'80 OLDS CUTLASS	\$2695
'82 FORD CROWN VIC	\$2995
'83 PONTIAC GRAND PRIX	\$2995
'86 CHEVY CHEVETTE	\$2995
'86 PLYMOUTH TURISMO	\$2995
'85 FORD ESCORT WGN.	\$3295
'87 FORD ESCORT	\$3495

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'76 FORD F100	\$795
'85 CHEVY ASTRO VAN	\$3995
'78 CHEVY C10	\$1995
'81 CHEVY CARGO VAN	\$995
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**'89 CAVALIER Z24** V6, auto, air, loaded **\$3775**

**'87 DODGE 2 DR. CHARGER** Air, good miles **\$2695**

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**'90 GEO STORM LSI** Auto, p.s., p.b., 2 to choose from **\$11,200**

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**'88 GMC S-15 PU** Auto, power **\$6495**

**'87 FORD AEROSTAR XLT** Auto, air, 6 cyl., 7 pass. **\$7995**

**'89 CHEVY S-10 TAHOE** 4x4 p.u., 6 cyl., air, loaded **\$8995**

**'90 SILVERADO 4x4 EXT. CAB** Every possible option

**PRICED TO SELL!**

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160-GREEN SHEET EAST-Thursday, May 9, 1991



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GEO	 <b>GEO BRAND NEW 1991 STORM 2+2</b> Stk. INC043 <b>\$7995*</b> F.T.B.	 <b>BRAND NEW 1991 METRO H/B 3 DR.</b> Stk. #2750 <b>\$5995*</b>	 <b>BRAND NEW 1990 METRO CONVERTIBLE</b> Stk. #1091X <b>\$9295*</b>	 <b>BRAND NEW 1991 TRACKER CONVERTIBLE</b> Stk. #805 <b>\$8450*</b>	 Stk. 2208 <b>BRAND NEW DEMO 1990 PRIZM 4 DR.</b> Auto, air, stereo <b>\$8589*</b> F.T.B.
	 <b>87 CHEVY CAMARO</b> Auto, air, hurry! <b>\$3999*</b> or <b>\$120*/Mo.*</b>	 <b>89 CHEVY BERETTA GT</b> V6, automatic, air, loaded <b>\$8999</b> or <b>\$195*/Mo.*</b>	 <b>87 LEBARON</b> Auto, air, sun roof, clean <b>\$4499*</b> or <b>\$136/Mo.*</b>	 <b>89 DAYTONA TURBO ES</b> loaded, only 25,000 miles <b>\$8999*</b> or <b>\$195*/Mo.*</b>	

\*Price includes rebates to dealers. Subject to F.T.B. approval if applicable. Must add 4% sales tax, title, doc. and plate fee and destination charge.  
\*\*Payment for 48 month lease, total of payments \* 48x  
\*\*\*Leasee has option to purchase at end of lease for 110% of residual value. (De per mile will be charged over 60,000 miles. Security deposit of \$300 and plate fee plus first mo. payment due at lease signing.  
\*\*\*With approved credit and TTL down: '90-80 mos. 10.95% APR, '89-54 Mos. 11.95% APR, '88-48 mos. 12.95%, '87-42 Mos. 13.95%, '86-36 Mos. 14.95%, '85-30 Mos. 15.95%.

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<b>1986 CAVALIER Z24</b> Auto, air, low miles <b>\$4499</b> <b>\$153*/Mo.*</b>	<b>1987 200 SX</b> Sporty, sunroof, loaded <b>\$4999</b> or <b>\$151*/Mo.*</b>	<b>1988 S10 PICKUP</b> V6, automatic, air, radio <b>\$3999</b> <b>\$107*/Mo.*</b>	<b>1987 CAVALIER RS</b> Automatic, low miles, clean <b>\$4999</b> OR <b>\$151*/Mo.*</b>	<b>1987 LEBARON</b> Automatic & air <b>\$3999</b> <b>\$120/Mo.</b>	<b>1989 TOPAZ GS</b> Automatic, air, low miles <b>\$6999</b> <b>\$168*/Mo.</b>	<b>1990 GEO TRACKER 4X4 CONVERTIBLE</b> Only 12,000 miles, bal. GM Warranty <b>\$8999</b> <b>\$195*/Mo.*</b>	<b>1989 ESCORT</b> Automatic, air, low miles <b>\$5999</b> or <b>\$144*/Mo.*</b>	<b>1989 TAURUS</b> Loaded, clean <b>\$7499</b> or <b>\$180*/Mo.*</b>	<b>1987 SUBURBAN</b> Loaded, extra clean <b>\$9999</b> or <b>\$302*/Mo.*</b>

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