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THURSDAY
February 13, 1992

Volume 36
 Number 83
 Four Sections
 42 Pages plus Supplements

NOVI
NEWS

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Living FINDING A GOOD HOME FOR ORPHANED ANIMALS / 1B

Sports NOVI DIVERS ARE 'HELL ON THE BOARDS' / 7B

Maximum sentence for driver

By STEVE KELLMAN
 Staff Writer

The family members of joggers Yusuf Hanania of Novi and Albert Abdelnour said they obtained a measure of justice Tuesday when the man convicted of killing the brothers-in-law was sentenced to 15 to 24 months in prison.

The sentence was one month less than the maximum allowable by law.

Kenneth Loveday, the former Novi resident charged with negligent homicide in the two men's deaths June 5, was sentenced by Oakland County Circuit Court Judge Francis X. O'Brien.

Loveday, 20, was convicted Jan. 9 of negligent homicide in the June 5 deaths of Hanania and Abdelnour on Eight Mile Road just east of Beck Road. His westbound Jeep Wrangler struck the two joggers after Loveday swerved off the road into their path.

He claimed that he swerved to avoid a grey pickup truck, but the claim was not supported by other



Angela Hanania of Novi comforts her daughter, 12-year-old Andrea, and helps her read a statement to the Oakland County Circuit Court during the sentencing of Kenneth Loveday. Loveday was convicted of negligent homicide in the death of Andrea's father, Yusuf. Basin Abdelnour, brother to the other victim of the accident, looks on.

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Survey says people think M-5 is needed

By JAN JEFFRES
 Staff Writer

The economy tops the list of concerns for most Novi residents contacted in a recent survey.

But that wasn't the reason for the poll.

A telephone interview of 401 registered voters was carried out between Jan. 27 and Feb. 1 to find out just what the public thinks about the Haggerty Connector. The results conclude that 61 percent favor the proposed boulevard, 17 percent would vote against it, and 22 percent remain undecided.

The report was commissioned by the Haggerty Road Connector/M-5 Support Group, funded by Twelve Oaks Mall, conducted by Charles N. Hakes Marketing and Research of Lathrup Village and delivered to the Novi City Council Monday.

Hakes Marketing concluded that if M-5 were put to a local vote today, it would win approval by a four-to-one margin. This is based on the assumption that either the undecided would not vote or they would be split along the same lines as the more decisive voters.

"To me it looked like people supported it very strongly. It looks like they're really in favor of it," marketing researcher Charles Hakes said.

"People that are thinking about it tend to support it more than the people who are somewhat less aware of it."

■ **Work on the Haggerty Connector** could begin as soon as this summer, provided the state DNR issues the needed wetlands permits. The story is on page 7A.

■ **Novi City Council** wants residents to know that a vote for the city's \$18.8 million road bond millage in 1990 was not a vote for the Haggerty Connector. "That road program had absolutely nothing to do with M-5," member Robert Schmid said Monday. The story is on page 6A.

While the pollsters found that men had a "slight" tendency to favor the Connector, the support was not differentiated by age group, length of residence in Novi, homeownership versus rental, or occupation. "The funding is there, let's use it," M-5 Support Group founder Martha Hoyer told the city council Monday when she handed over the survey results.

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Engler backs Novi's innovation

By SHARON CONDRON
 Staff Writer

Gov. John Engler said Monday he intends to balance out school funding inequities caused by tax base sharing by cutting a host of education programs and dumping those monies into the state's general school aid formula.

His proposal calls for a repeal of tax base sharing and allows the state to recapture and redirect retirement funds, a move he says will give local districts more flexibility and give the state more leeway in budgeting matters.

"It says to local school districts 'you are free to do what you want to do with your dollars,'" Engler said in an interview with the Novi News Monday. "And to the state's budget process 'you are free to budget as you wish.'"

In the past the state has been preoccupied with financing special education programs and

"I would like to leave the schools as free as possible to be innovators, to not be bound by state rules and regulations."

Gov. John Engler

line items that has taken money away from the general state aid pot. But now Engler has suggested deleting those extras and dumping the money back into the general pot in an effort to balance out inequities.

"One of the criticisms local districts have, that I think is a fair criticism, is that the state, by over-emphasizing categorical, has handcuffed the districts and prevented them from solving the educational problems that are most urgent in

their respective local districts," he said.

The decision to cut categorical — with the exception of special education and transportation needs — was taken after the Governor said he saw the impact tax base sharing had on creating large disparities between districts and the results those inequalities had on the effectiveness of districts.

"I would like to leave the schools as free as possible to be innovators — to not be bound by state rules and regulations — and to allow them to meet the educational challenges with the creativity that can only come from local school districts that are freed from state shackles," he said.

The steady erosion of state funding to local districts has prompted some districts to identify alternative methods of financing and creative strategies for recovery.

Continued on 2

Judge shuts Strain courtroom

By SUZANNE HOLLYER
 Staff Writer

Another proceeding in the case against Novi High School's former band director Craig Strain was closed to the public in Livonia Tuesday.

Sixteenth District Court Judge Robert Brzezinski closed the court for Strain's preliminary exam at the request of Wayne County Prosecutor Andrew Telek.

Only witnesses and Strain were permitted to remain in the courtroom. Strain stands accused of second degree criminal sexual conduct.

The accuser, a former student, and her pa-

rents were present for the exam.

The hearing is not the only event to be closed in the ongoing legal case against Strain.

Strain resigned from his position with the school district after a closed tenure hearing. Police reports detailing the case also have been withheld by the Livonia Police Department.

Following the Tuesday exam, Strain was bound over to the Wayne County Circuit Court. He is scheduled for arraignment in the Frank Murphy Hall of Justice in Detroit on Feb. 25.

The former band director stood mute to charges of second degree criminal sexual conduct when he was arraigned Jan. 3 at the 16th

District Court in Livonia.

Strain received \$25,000 and retired on Jan. 9 as part of a settlement with Novi Community Schools. Strain is accused of sexual misconduct with a student.

In his settlement with the school district, Strain was paid \$25,000 and given the opportunity to receive state-funded retirement benefits that he earned from 27 years of service in public schools. Those benefits include \$25,000 a year, which will be paid by the state. Strain earned \$54,870 a year as the high school band director.

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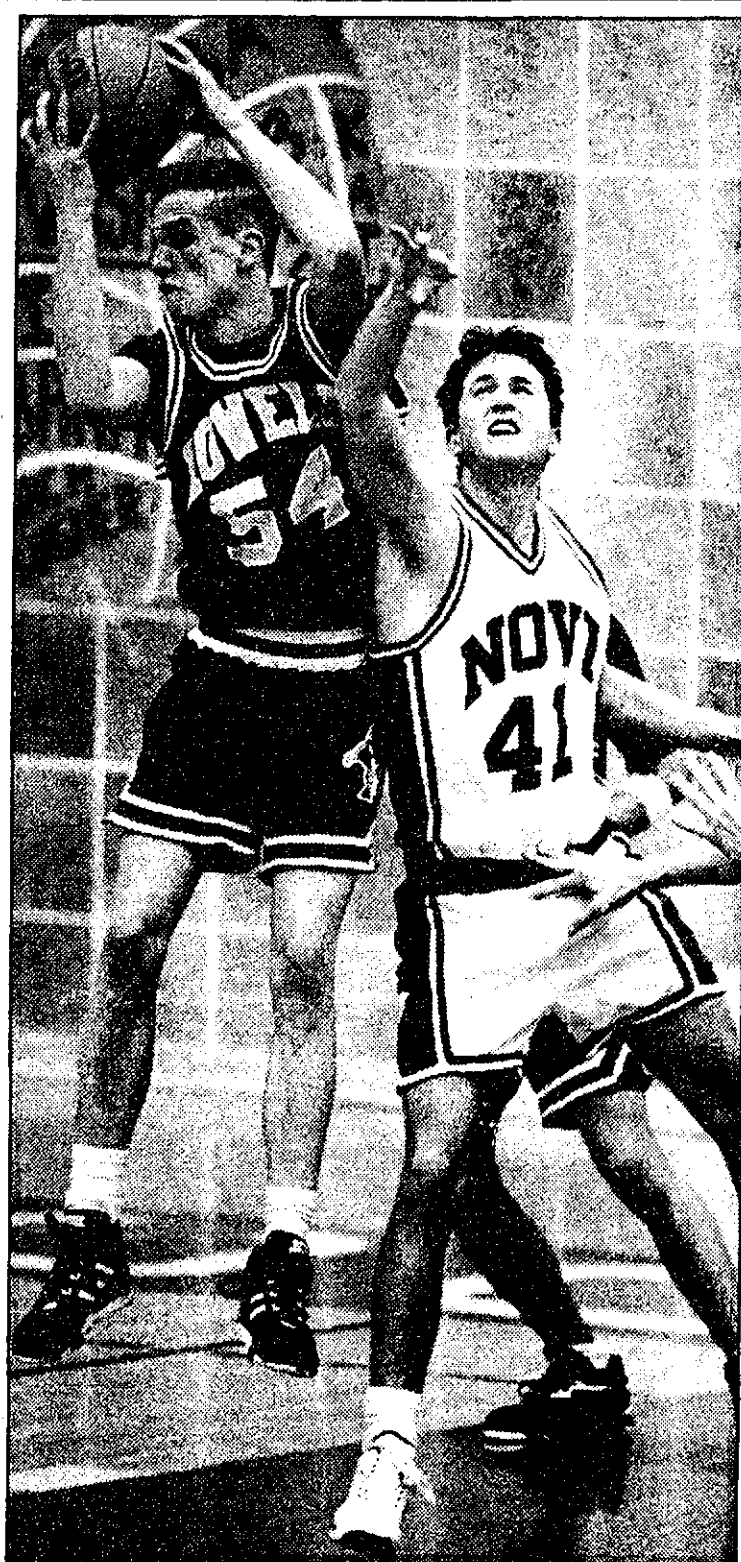


Photo by BRYAN MITCHELL

The stage is set

The Novi and Howell basketball squads will face off tomorrow night for a first place showdown in the Kensington Valley Conference. The teams took care of business last week — with the 'Cats defeating both Lakeland and Hartland — to set up the classic confrontation. Above, Matt Rolfe is shown struggling for the ball in the last confrontation between the two schools. More details on last week's games and the upcoming battle are on page 7B.

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Novi school millage approved by voters

By SUZANNE HOLLYER
 Staff Writer

Novi voters approved a 13-mill renewal by a margin of more than 2-1 Tuesday.

Over 1,000 voters turned out with 778 voting in favor of the renewal and 345 voting against it. Slightly more than 7 percent of the 15,517 registered voters in Novi Community Schools turned out for the election.

The 13 mills, which expired on Dec. 31, represent over one-third of the 33.04 mills authorized for Novi schools.

Superintendent William Barr said the mills bring in funds for about one-third of the district's operating budget. Novi schools allocated about \$25 million for the 1991-92 school year.

The proposal passed in each of

the district's three voting precincts. Voters in precinct one, which lies in the western third of Novi, approved the millage 195-85.

Precinct two, which lies in the central portion of Novi, saw a 219-98 approval of the proposal. The eastern precinct in Novi, precinct three, saw a 350-153 approval of the millage renewal.

Fourteen absentee voters supported the proposal with nine voting against it.

The last unsuccessful millage election was held in June, 1977. Three proposals were on the ballot. One passed.

Barr attributes some of the success in recent millage elections to the school board. The board has levied the full 33.04 allowable mills only three times since the Headlee

Continued on 2

Community Calendar

Today, February 13

Parkview PTO: The PTO board of Parkview Elementary meets at 7 p.m. in the school's art room, room 103.

Parks and rec: The Novi Parks and Recreation Commission will meet at 7:30 p.m. in the Novi Civic Center.

Historical Commission: The Novi Historical Commission is set to meet at 7:30 p.m. in the Novi Civic Center.

Friday, February 14

School recess: Mid-winter recess begins at the end of the school day.

Property taxes due: Today is the last day property tax payments will be accepted by the City of Novi without a penalty.

Daddy-Daughter Dance: The Novi Recreation Department will host the annual Daddy-Daughter Dance as a celebration of Valentine's Day. The Friday dance will be a dance only, from 6:30-8:30 p.m. at the Novi Civic Center. Tickets will be \$8 per couple, plus \$3 for each daughter. The ticket price includes refreshments, photos, flowers, prizes and music.

Saturday, February 15

Daddy-Daughter Dance: The Novi Recreation Department will host the annual Daddy-Daughter Dance as a celebration of Valentine's Day. On Saturday, the event will include dinner and dancing at the Novi Civic Center, with the buffet provided by B & B Catering. Dinner starts at 5:30 p.m., with the dance at 6:30. Tickets are \$8 per couple, plus \$3 per additional daughter. Additional fees are \$8 for dad's dinner and \$7 for daughter's dinner. Ticket price includes refreshments, photos, flowers, prizes and music.

Monday, February 17

President's Day: Offices of the City of Novi will be closed due to President's Day. The Novi Public Library will remain open.

Band Boosters: The Band Boosters for Novi High School will hold their regular monthly meeting at 7 p.m. in room 511 of the high school.

Millage approved by 2-1 margin

Continued from Page 1

Amendment began regulating tax levies in 1976.

Novi typically levies slightly more

than 11 of the 13 allowable mills that were renewed Tuesday, Barr said.

Because of a tax freeze that went into effect Jan. 1, the district prob-

Engler likes local control for districts like Novi's

Continued from Page 1

Novi Community Schools is a forerunner in such innovation, Engler said.

The district at its Feb. 6 board meeting pondered the possibility of becoming a private district after the completion of state aid left the district virtually without state funding.

According to district officials the discussion stems from staff budget cuts that have reduced state aid to only .02 percent of its operating budget.

In response to Novia's action, Engler said he supports the idea of local districts taking the initiative to improve themselves by using their knowledge, and find alternatives to state mandates.

Judge closes courtroom in sexual misconduct case

Continued from Page 1

He had been suspended with pay from his position as band director since October when the female student accused him of sexual misconduct.

The criminal sexual conduct charge is a felony carrying a penalty of up to 15 years in jail and mandatory AIDS testing.

The student accused Strain of

Longest term given for jogger deaths

Continued from Page 1

witnesses to the incident. Passenger Michael Gibson testified that the two had smoked marijuana minutes before Loveday struck the joggers.

Loveday had faced the more severe charge of involuntary manslaughter with a motor vehicle, a felony punishable by up to 15 years in prison.

The Feb. 11 sentencing was punctuated by emotional statements from Hanania's wife Angela and their 12-year-old daughter Andrea, and Abdelnour's brother Basim.

"Please your honor," Angela Hanania said, "let me be able to go home to my children, look them in the face, and tell them that justice has been done."

Hanania, 38, was an engineer and vice president with Singh Development Co. His wife lives in Novi with their three children, who attend Northville schools.

Basim Abdelnour held photos of his brother and brother-in-law for the courtroom to see, describing them as beloved husbands and fathers, as other family members in attendance at the sentencing stifled their sobs.

Abdelnour, who described the incident as "several seconds of drug-induced insanity," said, "Kenneth Loveday is not the victim. He has shown no remorse. Instead he smirks and sneers and smiles at our pain."

Defense attorney Jerry D'Avanzo tried to shift the focus of the incident to the condition of Eight Mile Road.

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Novi school district employees Sue Henderson, center, and Betty Graves, right, were featured in the Novi News last year with former Superintendent Robert Piwko when they sent care packages to soldiers fighting in the war. This year, Graves, Henderson and the Novi Secretarial and Paraprofessional Association were recognized for their public relations effort surrounding the project.

Local association honored for troop-support efforts

By SUZANNE HOLLIVER Staff Writer

Last year, secretaries and paraprofessionals in Novi Community Schools sent CARE packages to soldiers with local ties who were serving in the war against Iraq.

This year, the Novi Secretarial and Paraprofessional Association was recognized for its public relations efforts surrounding the CARE-package drive. The Michigan Education Association granted the E. Dale Kennedy Award to the local group for its outstanding public relations program.

The award is given by the 110,000-member Michigan Education Association. MEA is the largest school employee union in Michigan.

Novi secretaries and paraprofessionals were given what the MEA calls a "prestigious" award at a Jan. 30 conference.

More than 500 local groups belong to the MEA. Novi's award winners were among 33 winners statewide.

School district secretary and co-chair of the package drive Sue Henderson said the award was for the public relations effort surrounding the package drive, not the drive itself.

The association's work was publicized in a school district newsletter, the local newspaper, an MEA newsletter, and through word of mouth.

The group even made and sold buttons advertising their work.

District secretaries and paraprofessionals called on Novi school staffers, community members and local businesses to get involved.

The local association collected the names of Novi High School graduates and family members of district staffers to receive care packages from Novi.

Pit bull owners dog council to halt breed-specific rule

By JAN JEFFRIES Staff Writer

American pit bull terriers are snapping at the heels of a possible threat to ownership of the dogs in Novi.

Speaking in favor of the breed at the Novi City Council Monday night was Jerry Rooney, a field representative for the Kalamazoo-headquartered United Kennel Club (UKC).

"The problem is on the other end of the leash. There are good owners and bad owners. There are good dogs and bad dogs in any breed," Rooney said.

"This has not been a problem breed and it is not a breed that deserves to be discriminated against."

Novi's ordinance review committee is currently looking at the advisability of a ban against the pit bull terriers. Mayor Matthew Quim said, but no action has been taken. If the committee passes a draft ordinance onto the city council, this would happen no earlier than late March.

Rooney cautioned the city that owners of the animals are "well-organized" and prepared to challenge any breed-specific legislation.

"You have better things to do with your community budget than get bogged down with a fight over a breed. Make your law as strict as you want but make it across the board," he said.

Locally, American Staffordshire terrier owner Randi Holzman has formed a group to defend the breed, Novi Advocates for Non-Breed Specific Legislation. The UKC registers the dogs as American pit bull terriers, while the American Kennel Club calls them Staffordshires.

Quinn invited Novi Advocates to attend the ordinance review committee meeting.

The city began considering cracking down on ownership of the breed when a resident complained of being frightened by a neighbor's two adult female pit bull ter-

"The problem is on the other end of the leash. There are good owners and bad owners. There are good dogs and bad dogs in any breed."

Jerry Rooney
Field Representative,
United Kennel Club

riers and the 15 puppies in their half-breed litters.

Novi currently has "leash laws" prohibiting dogs from running at large outside of an owner's property. Keeping a dangerous animal is also prohibited in the city.

South Lake Drive resident Tim Napier also lives next door to the 17 dogs.

"I do believe we don't have to ban a certain breed — but 17 dogs in a makeshift kennel every time I try to leave my house they're on the fence," he said.

Napier said he was worried about the safety of his children: "If one of them gets hurt, what are we going to do? This problem needs to be taken care of."

Rooney said trouble for the pit bull terriers began when a widely-publicized campaign against dog fighting brought the breed to the attention of the public.

"In the process, they brought a lot of vermin out of the woodwork. People who don't deserve to have any dog decided a pit bull was the macho dog to have," he said.

The owner of a boarding kennel in Hart, Rooney said he chose the American pit bull terrier as the ideal pet for children when he started his family 20 years ago.

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Council: road bonding, M-5 are no way connected

By JAN JEFFRES Staff Writer

The Novi City Council wants residents to know that a vote for the city's 1992 bond issue will not be a vote for the Haggerty Connector.

"That road program had already been approved by M-5. If they were told that they were misinformed," Council Member Robert Schmidt said.

"I just want to be clear. I'm frankly getting beat up bad enough. I don't need people who are on the (Haggerty Support) committee saying to their neighbors the City of Novi voted for M-5."

The council is considering a resolution stating that the voter-approved road improvement program does not give direct funding to the Michigan Department of Transportation (MDOT) and that a clear connection has never been established between the one-mile widening of Twelve Mile Road and M-5.

Schmidt said statements in newspaper articles and from members of the Haggerty Support group are a link between the two projects.

"It may have supported certain parts of it," Council Member Tim Pope said.

According to a 1991 status report on the road bond program given to the city council by the city administrator in December 1991, a vote for the road bond millage was a vote to assist in the widening of Twelve Mile Road to a six-lane boulevard that will provide access to a new interchange with direct connections to the expressway system. Project will be constructed in conjunction with M-5.

The Connector would run from Pontiac Trail from a freeway access just south of Twelve Mile Road.

Within the 10-item road bond program, \$6.4 million was set aside for Twelve Mile, which hooks up with a boulevard already partially completed in Farmington Hills.

The status report added that engineering on the project is in progress and that "city staff has been authorized by MDOT to proceed with right-of-way work."

The draft resolution prepared by City Manager Edward Kriewall states that the road bond fund does not give money directly to MDOT and never established a direct relationship between the two projects.

The city's responsibility in the Twelve Mile widening is to buy the right-of-way. MDOT has given Novi \$500,000 to assist in this.

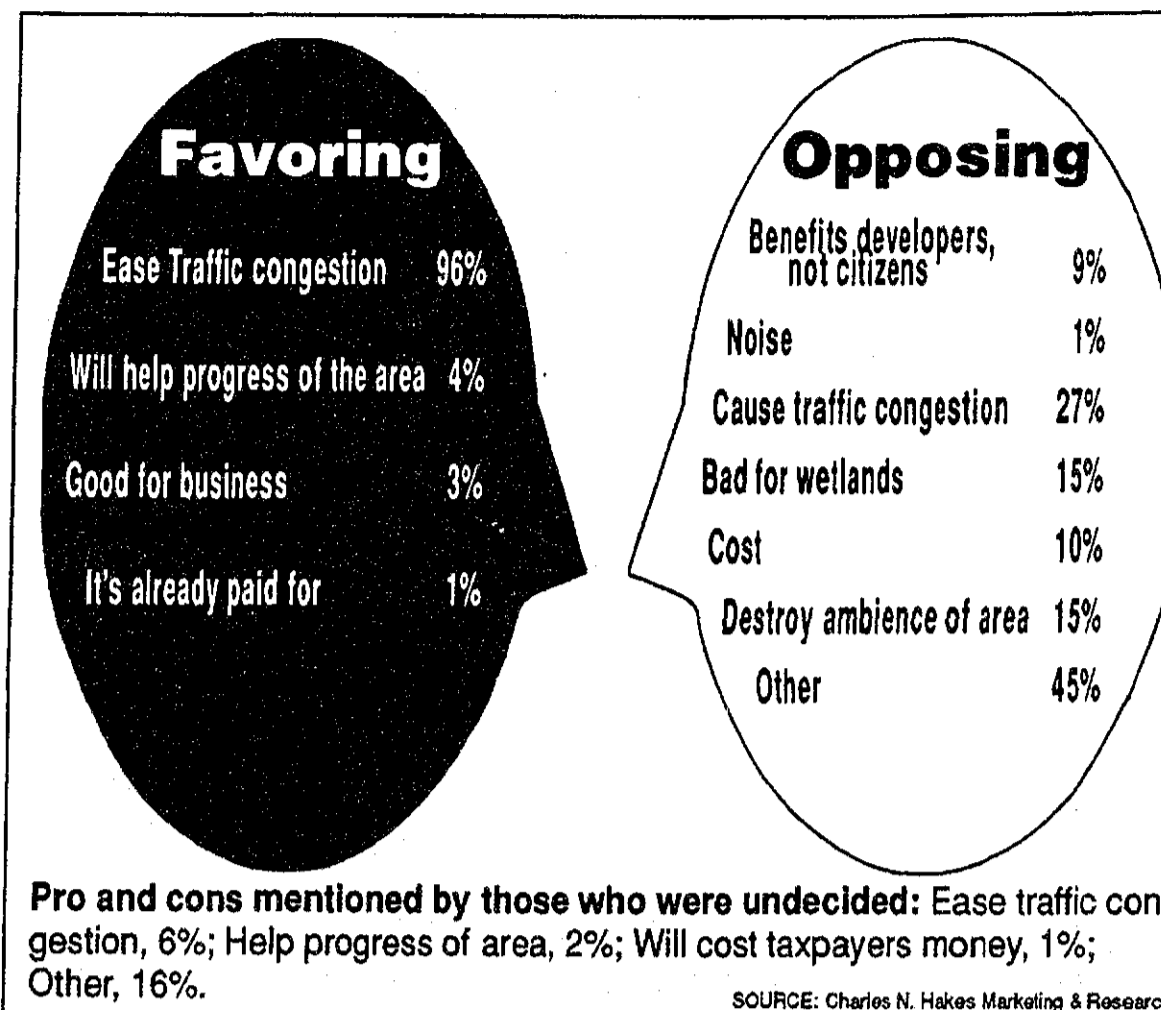
Promotional material circulated during the road bond millage campaign states that passage of the bonding proposal will ensure \$65 million in state and federal funds for the Twelve Mile widening. The Federal Highway Administration's recent record of decision approving funding for M-5 includes the Twelve Mile improvements as part of the package.

Meanwhile, Council Member Joseph Toth says he has not been swayed by the rapid growth of the pro-Connector support group. Toth and Schmidt earlier considered introducing a resolution to restrict Novi's 1989 backing of M-5. This plan has been dropped.

"I've received many letters from concrete and asphalt pavers and everybody else who's concerned about M-5. I have been on the record as of day one opposing the project," Toth said.

Council Member Nancy Cassis also came on the record on the project: "I will not support rescinding M-5. That's brief and that's the point."

The Haggerty Connector: Pros and Cons



Pollsters say voters would strongly back M-5

Continued from Page 1

Hoyer also delivered petitions signed by 700 in favor of the Haggerty Connector, as well as support letters from Novi Township, the Lakes Area Residents Association, Meadowbrook Lake Subdivision, Stonehenge and Country Place condominiums and the Novi Economic Development Corporation.

The support group got rolling when two city council members considered proposing a resolution to withdraw Novi's role from the \$90.6 million project. His plan has since been scratched.

Hoyer says she wants to combat the influence of the "againers" and to get "positive public opinion" out in the open.

It appears that some of the "againers" could switch roles. Of the 67 people who said they would vote against the roadway, 5 percent indicated they would change their vote upon learning the money was already allocated and 12 percent would alter their vote if their concerns over the disruption of local wetlands were alleviated.

Those who live less than a mile from the road site were found to be less likely to support the project while those who live about a

mile away were more likely to eye M-5 favorably.

The major reason given by 96 percent of those who favored the Connector was to ease traffic congestion, followed by 4 percent who felt it would help the progress of the area.

Opposition to M-5 included the possibility that it could cause traffic congestion (27 percent), destroy wetlands (15 percent), destroy the ambience of the area (15 percent), benefits developers (9 percent) and costs to Novi taxpayers too much (6 percent).

The margin of error in the survey is 4.9 percent. Respondents were not told the purpose or sponsorship of the project.

When Novi residents were asked to list several of the major national and local issues that concern them today, 66 percent zeroed in on economic issues such as unemployment, cost of living and the trade imbalance. Thirty-three percent said taxes. Eleven percent pointed to health care issues and senior citizen services, and 8 percent each focused on crime and schools.

Only 7 percent pointed a finger at the Haggerty Connector.

"Clearly the connector is not a primary top-of-mind concern," the survey concluded.

But the respondents were more interested in the proposed boulevard than they were in drug abuse (1 percent), AIDS (2 percent), traffic (6 percent), the environment (6 percent), abortion (6 percent), growth and development issues (6 percent) and the homeless (5 percent).

Several pointed to local issues such as the East Lake Drive closing and the fee shanty controversy.

The survey also found that of 27 residents in case that message doesn't get through, the city may also install flashing signs warning that the 25 m.p.h. speed limit will be strictly enforced.

The council agreed to end Bay's fishbowl existence by pulling the sign.

"I stood in his living room looking out his front window and I could read the instrument panel of every car that went by. The experts told us a long time ago not to put stop signs there," said Council Member Hugh Crawford, who visited Bay Saturday.

The city staff has been asked to research placing an "explanatory sign" to plead with speeders that East Lake Drive is a residential neighborhood.

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Bay said neighbors didn't object to the removal of the sign, which was set up as an alternative solution when a temporary closing of East Lake Drive raised a multi-community ruckus.

"They know the living hell I'm going through down there," Bay said.

Mayor Matthew Quinn wasn't sure how the other homeowners there will react.

"We may have 200 people from East Lake Drive at the next meeting protesting this," he said.

Council members seemed perplexed about which way to turn on the East Lake dilemma.

"This will be the last time I support a motion to do anything but strictly enforce the speed limit, which is precisely what the traffic consultant and Mr. Kriewall (the city manager) told us should be done," Council Member Tim Pope said. "If this doesn't work, we keep trying, but I'm at a loss."

The Walled Lake Sector Study, scheduled for completion this summer, is expected to come up with traffic solutions.

Until then, Council Member Nancy Cassis urged the council to stop coming up with a different response each month.

"We're hitting in the dark. I don't see us coming up with something that's going to please everyone," she said.

"East Lake Drive has become a nightmare."

That's because the council members are the wrong people to deal with the issue, Council Member Schmidt said, arguing that the problem be left to the experts to solve.

"Right now, I'm afraid to react. If you pull those stop signs down, those people may go zipping back to 30 to 40 mph," Council Member Joseph Toth said, voting against the latest East Lake resolution.

M-5 ground breaking may start this summer

By JAN JEFFRES Staff Writer

Work on the Haggerty Connector could begin as soon as this summer and continue at a rapid pace, provided the state Department of Natural Resources issues wetlands permits for mitigation either in St. Clair County or for sites nearer the proposed boulevard.

Mike Flajole, Michigan Department of Transportation project manager for the Connector, said Phase One of the two-segment project will be the interchange linking M-5 to I-96/I-696/I-275 and then moving up to Twelve Mile Road. The department anticipates having all necessary road rights-of-way in place by May.

Flajole said the goal is to "speed up" the work, with all but the finishing touches to the two-phase plan possibly wrapped up by 1996.

Improvements to Twelve Mile Road in Novi — which would link into the M-5 project — could also begin as early as May. Both the

Twelve Mile upgrade and a redesign of a portion of Twelve Mile are hooked to the final approval of the Connector.

The only "yes" now needed for the \$90.6 million project is from the DNR, which must issue construction and wetlands mitigation permits. The DNR is currently reviewing an application to replace most of the wetlands lost here in St. Clair County, but MDOT and City of Novi engineers have pinned down three local sites which could be suitable for the work.

Mayor Matthew Quinn said the council majority would not support a draft resolution prepared by Council Members Robert Schmidt and Joseph Toth, suggesting that the city withdraw its backing of M-5.

"The citizen input has stopped that in its tracks," Quinn said, adding that the resolution which could have a "hint or a glimmer of passing" would be one calling for measures to minimize the road's noise and light pollution for nearby residents.

Rewriting the wetlands application could

enforce the project down somewhat. Flajole said, as the new Novi and Commerce Township-based plan would have to be evaluated by the DNR.

Phase One of building the Connector would take three years and include needed improvements on Twelve Mile Road in 1993. This segment could be open to traffic as early as late 1994 and cleanup and landscaping could be done by spring 1995.

Flajole met Feb. 7 with Novi's North Central Traffic Planning Committee, a group of city administrators and members of the business community which meets periodically to discuss road-related issues. The committee is mustering public support for M-5.

"There is grass roots support helping bring the project to a speedy conclusion," Flajole said.

Carving a new road through Summit Drive is anticipated to disrupt traffic less than widening Haggerty Road, Flajole said. Phase Two, which would start one year after

Phase One, would push the Connector north to Pontiac Trail and be ready for drivers by late 1995.

MDOT is now appraising the needed rights-of-way for this stretch of the boulevard. Flajole said. MDOT plans to bar divers accessing onto M-5 and plans indirect turns with traffic signals at Thirteen Mile, Fourteen Mile, Maple Road and Pontiac Trail.

Novi's consulting engineer Joseph Kapelczak, president of JCK & Associates, said engineers from his office and MDOT are checking out several possible sites for wetlands mitigation in Novi. As part of its voter-approved \$18.8 million road improvement bond proposal, Novi will eventually need to replace 70 to 80 acres of wetlands, he said. It's possible the city and the state could do this work on a shared parcel.

"MDOT wholeheartedly came forward and endorsed some alternatives we put forward," Mayor Matthew Quinn told the committee. Kapelczak said Novi has secured all but

three right-of-way parcels needed for Twelve Mile Road. The road bond dedicates \$6.4 million to the land acquisition; \$63 million in state and federal funds will underwrite widening the road to four-to-six lanes from Haggerty to Meadowbrook.

Without the Connector, Twelve Mile Road expansion in Novi could continue but possibly to no purpose, according to Kapelczak.

"You wouldn't want to spend the city's tax money to have a half-mile boulevard going nowhere," he said.

Farmington Hills expects to complete in spring 1993 its conversion of Twelve Mile from a road to a boulevard, stopping at Novi's borders.

Novi has already designed a revamp of Thirteen Mile between Meadowbrook and Haggerty roads and has secured federal funding for the work, but this has been held in abeyance for four years due to the delay in the Haggerty Connector.

"It's just waiting for the Connector to go," Kapelczak said.

East Lake homeowner rescued from stop sign 'hell'

By JAN JEFFRES Staff Writer

Life on the scenic shores of Walled Lake hasn't been terribly pleasant lately for Martin Bay, after the city installed a stop sign at East Lake Drive and Lashbrook in November.

Bay began to feel that he was part of all that scenery. The sign is so close to his home that he's had to keep the blinds drawn to keep out the curious eyes of motorists at a full halt.

The screeching of brakes and the smell of exhaust fumes invaded his home, fraying his nerves. He's become "enraged" and "dismayed" he told the Novi City Council Monday.

The council agreed to end Bay's fishbowl existence by pulling the sign.

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REGISTRATION NOTICE FOR THE PRESIDENTIAL PRIMARY ELECTION TUESDAY, MARCH 17, 1992

TO THE QUALIFIED ELECTORS of the City of Novi, County of Oakland, Michigan.

NOTICE IS HEREBY GIVEN that qualified electors not presently registered may make application to register at the Office of the Clerk, 45175 West Ten Mile Road, Novi, Michigan, or at any Secretary of State Office.

The statutory deadline for registering to vote and declaring a political party preference for the March 17, 1992 Presidential Primary is February 18, 1992. Voters registered by February 18th, 1992, who have not declared a political party preference by that date should contact their city clerk for information on their balloting system.

NOTICE IS FURTHER GIVEN that I will be at my office at 45175 West Ten Mile Road, Novi, Michigan, on TUESDAY, FEBRUARY 18, 1992, from 8:00 AM to 5:00 PM, local time, which is the LAST DAY to register for the Tuesday, March 17, 1992, Presidential Primary Election, for the purpose of receiving applications for registration of the qualified electors in City of Novi.

GERALDINE STIPP
CITY CLERK • 347-0576

(2-6 & 2-13-92 NR, NN)

CITY OF NOVI NOTICE

NOTICE IS HEREBY GIVEN that the Planning Commission for the City of Novi will hold a public hearing on Wednesday, February 19, 1992 at 7:30 P.M. in the Novi Civic Center, 45175 W. Ten Mile Rd., Novi, MI to consider ROMANO S. MACCARONI GRILL RESTAURANT, west side of Haggerty, north of Eight Mile Road, for possible SPECIAL LAND USE APPROVAL.

All interested persons are invited to attend. Verbal comments will be heard at the hearing and any written comments may be sent to the Department of Community Development, 45175 W. Ten Mile Rd., Novi, MI 48375 until 5:00 P.M. Wednesday, February 19, 1992.

NOVI PLANNING COMMISSION
TIM GILBERG, SECRETARY
STACIA DeNOYER, PLANNING CLERK

(2-13-92 NR, NN)

NOTICE CITY OF NOVI REQUEST FOR SPECIAL USE PERMIT

NOTICE IS HEREBY GIVEN that Blair Bowman, representing the Novi Expo Center, Inc., is requesting a temporary use permit to allow the following events at the Novi Expo Center, located at 43700 Expo Center Drive:

1) Cimmims and Forman Prototype Display and Seminar to held February 22 and 23, 1992, and
2) Spring in Detroit Classic Car Auction, Seroka Productions, to be held May 21 through 24, 1992.

A public hearing can be requested by the property owner of a structure located within 500 feet of the boundary of the property being considered for Temporary Use Permit.

This request will be considered at 3:00 p.m., on Wednesday, February 19, 1992, at the Novi Civic Center, 45175 Ten Mile Road. All written comments should be directed to the City of Novi Building Official and must be received prior to February 19, 1992.

(2-13-92 NR, NN)

NOTICE CITY OF NOVI REQUEST FOR BIDS - SOFTBALL PURCHASE

The City of Novi will receive sealed bids for Softball Purchase, according to the specifications of the City of Novi.

Bids will be received until 3:00 P.M., prevailing eastern time, Wednesday, February 26, 1992 at which time proposals will be opened and read. Bids shall be addressed as follows:

CITY OF NOVI
CAROL J. KALINOVIK, PURCHASING DIRECTOR
45175 W. Ten Mile Road
Novi, Michigan 48375-3024

All bids must be signed by a legally authorized agent of the bidding firm. ENVELOPES MUST BE PLAINLY MARKED, "SOFTBALL PURCHASE" AND MUST BEAR THE NAME OF THE BIDDER.

The City reserves the right to accept any or all alternative proposals and award the contract to other than the lowest bidder, to waive any irregularities or informalities or both, to reject any or all proposals, and in general to make the award at the discretion in any manner deemed by the City, in its sole discretion, to be in the best interest of the City of Novi.

Notice Dated February 11, 1992

CAROL J. KALINOVIK, PURCHASING DIRECTOR
347-0445

(2-13-92 NR, NN)

NOTICE CITY OF NOVI 1991 PROPERTY TAXES

1991 December tax payments MUST BE RECEIVED by the Novi City Treasurer's Office on or before FEBRUARY 14 to avoid a 4% penalty. Post marks on checks or envelopes WILL NOT be accepted. A drop box is available for checks only.

OFFICE HOURS: 8:00 A.M. - 5:00 P.M.
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Opinions

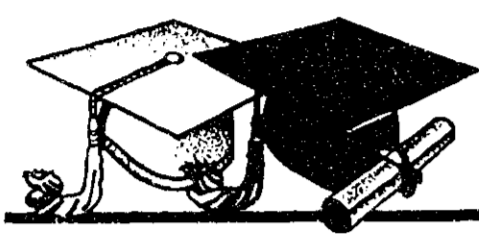
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8A THURSDAY February 13, 1992

As We See It

Driving is not simply a luxury for students

Here's the theory — if you make participation in a popular program contingent on academic performance, students will have an additional strong incentive to keep up their grades.



Education

That has been the thinking behind the long-standing practice of making students' eligibility for sports programs contingent on passing grades. And that is the thinking behind the proposal to make participation in driver education courses also dependent on how students do in their studies.

Some students seem to place the priority in their lives on the playing of high school football or basketball, so for many the question of athletic eligibility has succeeded in inspiring them to work harder in their regular courses.

Many students also put a high priority on their mobility, because, so well, youngsters like to get around. So they can be with their friends. That's why the state is now allowing school districts to put eligibility requirements on driver education, under a new law passed last year, and why the Novi school board has raised the idea of adopting that practice here.

But we see driver education as something fundamentally different than sports, and the Novi school board should consider this difference before deciding whether to adopt such a standard.

There will always be those few students who won't, or can't, improve their grades no matter what incentive the

school places before them. And when it comes to sports, the idea that a student might miss out on the experience of being a member of the tennis or wrestling team is a shame. They won't get to feel that camaraderie you can only share with teammates. They'll miss out on the physical training. But it's doubtful the impact will affect their lives after they graduate. Most students don't go on to professional sports careers anyway.

For the student who misses out on driver education, the impact could be somewhat more severe. Already handicapped in the job market because of low grades, he'll have the secondary handicap of not being able to get to the job. And attendance is after all a pretty fundamental requirement of most jobs.

In this day and age, especially in this area, individuals are dependent on their driving skills to get around. Few of us can get to our jobs without driving. So in Novi, driving isn't strictly a luxury. It is a basic employability skill.

If that is the only skill the less motivated students get from Novi schools, we don't think it would be wise to deprive them of it.

Let's face it, all elections get some degree of interpretation after the fact. Politicos elected to office by significant majorities will argue voters gave them a mandate to push for their pet project or issue. Supporters of failed millage propositions will spend a good deal of time trying to figure out why voters turned it down — did they not like the project, or did they simply not want to pay additional taxes for it?

So if there is a variety of opinion surfacing these days on just what Novi voters meant last November when they approved an \$18.8 million road improvement bonding program for the city, it is nothing unusual. It is frankly just another part of process of public policy-making.

It smacks of an attempt to rewrite history. There clearly was a connection. City literature on the Twelve Mile Road portion during the election campaign made the connection. The project was to be done in conjunction with M-5. The project would provide access to M-5.

So adopting a resolution now to interpret the results of the election seems like an attempt to "put a spin" on the results. And what after all is the point? Supporters of M-5 are entitled to their opinions and interpretations. It's just another aspect of the public debate.

Fur flying over redistricting



Phil Power

It didn't take long for the fur to fly after both parties submitted their competing congressional redistricting plans.

"You may pick the word to describe the Republican plan. The word could be outrageous, egregious, ruthless, overreaching, self-serving or myopic. All are correct," said John Dingell, the Democratic dean of the Michigan delegation.

"It's obviously not intended to be assistance to the Democrats," said an unnamed Michigan GOP source.

"The Republicans act as if they believe they have the federal court in their pocket. Their plan would destroy one of the most powerful congressional delegations among the states," according to Gary Corbin, Michigan Democratic chair.

Bill Ballinger, former Republican state senator and now editor of *Inside Michigan Politics*, believes that the GOP plan will at a minimum force Democrats to abort the loss of both seats in Congress that Michigan's relative population loss requires.

What's really going on? In part, it's just politics as usual. Michigan's quota of seats in Congress slips from 18 to 16, a result of population losses in the 1990 census. And both parties have submitted competing plans to redistrict the state to a panel of three federal judges. Two of them are Republican appointees and one is Democratic.

Although the judges aren't talking, guess which plan looks like it will be approved? In part, Republicans claim, it's just payback for nearly 20 years of Democratic domination of the Michigan delegation. And, Republicans add, in part it's merely a reflection of the fact that Republican-leaning areas of Michigan

have grown in the last 10 years while Democratic-leaning areas have not.

But there is more to it than that. It is hardly sheer coincidence, if the GOP plan is accepted, that:

■ Democratic Rep. Sander Levin (who holds a powerful seat on the powerful Ways and Means Committee) would have to run in a primary against Democratic Rep. Dennis Hertel (who is chair of the Merchant Marine subcommittee with jurisdiction over the Great Lakes).

■ Flint's Democratic Rep. Dale Kildee (who is Michigan's only member of the House Budget Committee, where he chairs a subcommittee) would face in a primary Saginaw's Bob Trasker (who chairs the Appropriations subcommittee on Housing and Urban Development, Veterans Administration and Independent Agencies).

■ Chances for re-election for Democratic representatives Howard Wolpe and Robert Carr would be jeopardized. Wolpe chairs a subcommittee of the Science, Space and Technology Committee and Carr sits on the Appropriations Committee.

Most observers agree that while redistricting plans are inherently political, the Democratic proposal was relatively moderate while the GOP plan went for a partisan home run.

"Roll Call," the widely respected and independent newspaper circulated on Capitol Hill, last week ran a big story on the Michigan redistricting fight. The headline read: "Outrageous" GOP Remap Targets Michigan Powers."

The article remarks that the Michigan delegation has "truly extraordinary power" on Capitol Hill and concludes that if the Republican plan is accepted, "it will be a long time before Michigan's Democrats ever again wield the clout on the Hill they currently possess."

Phil Power is chairman of the company that owns this newspaper. His award-winning column will appear periodically.

Moments

By Bryan Mitchell



Donald C. Young Jr.



Eight-year-old Novi resident Andrea Mazur flashes a smile.

Defeat for the cable industry



Tim Richard

It was deliciously ironic. "Senate votes for controls on cable TV," said the headline. Your basic cable TV bill is going up \$1.50, said the bill in the afternoon mail.

Deregulation is the name of the game everywhere but Cuba. So cable TV companies must be doing something(s) very, very badly if the U.S. Senate is planning to require that the Federal Communications Commission set rate standards.

"It was a stunning defeat for the cable industry: 73 yes, 18 no — a veto-proof margin. Democrats favored it 46-4. Republicans backed it 27-14, almost 2-1 for a party that has berated governmental regulation since the days of Harding. S. 12's chief sponsor is a Republican.

Cable's record has been dismal, according to my checkbook, which is typical in the region. My new rate for basic is \$18.45, up 8.8 percent. The consumer price index rose only 3.7 percent in the last year, so my cable company is gouging me at 2.4 times the rate of inflation.

In the eight years I've been a customer, the company has raised its rate from \$8.25 to \$18.45, or 124 percent. That's just under 14 percent a year — far in excess of the rate of inflation.

It's worse than OPEC's record. Since summer, fuel prices have actually dropped. This year the state has frozen assessments for property taxes. Our homes have seen some whopper percentage increases, but cable TV's inflation rate outstrips everything.

As usual, my cable company has come up with alibis to placate the economically literate. "Along with the normal inflationary increases, the cable industry continues to experience cost increases for basic programming of 25 to 30 percent annually," said the no-

Tim Richard reports regularly on the local implications of state and regional events.

Council should reaffirm M-5 support

To the Editor: About two years ago a Road Committee was formed to promote public understanding and approval of the \$18.8 million bond issue proposed for road improvements in Novi. The citizens of Novi were told that \$6.4 million, or about one-third of the total amount, represented costs related to the Haggerty Connector. At the Novi City Council meeting of Oct. 15, 1990, the Council passed a resolution of . . . firm intent of utilizing the \$18.8 million in road bond proceeds to address the specific programs outlined . . . The bond issue was approved by approximately 57 percent of the voters in the election of Nov. 6, 1990.

In addition, Novi has long followed the practice of special limited millage funding for specific programs. Novi voters have almost always approved these millage proposals knowing that the funds would be used only for the stated purpose.

The present publicity concerning a draft resolution attempting to withdraw support for the Haggerty Connector threatens both the credibility of the council and the state and federal support for the \$90 million program. The credibility of the council could also inhibit the use of this special millage funding the future.

In order to allay the fears of Novi voters, the surrounding communities participating in the Haggerty Connector and the state and federal agencies involved, we would request that the Novi City Council reaffirm the commitment made to the public in the Oct. 15, 1990, road bonding Resolution of Intent with another like resolution at this time. In addition, we would suggest that copies of the Oct. 15, 1990, resolution, the resolution of confirmation and a letter of intent be sent to all agencies concerned. It is most important that the Novi City Council put to rest the false signal sent to the public and the agencies involved and reaffirm the commitment to carry out the mandate of the citizens in the Nov. 6, 1990, election.

Question: How did the residents and many, many vacant lot owners on Eleven Mile Road go about having their gravel road paving project placed on the ballot with other road paving projects, which was voted on and passed by the voters of Novi?

Eleven Mile Road is 2.4 miles long. It dead ends at Whipple Street one block east of Clark Street. In order to reach this stretch of Eleven

Letters

To the Editor: I write this as an open letter because I believe that the majority of our Novi residents rely upon the Novi News for the majority of their news and information.

I write to ask you about two different procedures the residents of Novi can take in order to have their gravel roads paved, if and when they might decide to do so.

I live on Clark Street off Grand River Avenue in the Novi Heights subdivision, near Eleven Mile. In order to reach Eleven Mile Road, Stassen Street, Durson Street and Marlson Street, you must use Clark Street. Our subdivision dead ends just past Marlson; all the above mentioned streets are dead ends.

I am fully aware of the procedure taken in our subdivision to have our gravel roads paved.

First Procedure: A resident in our subdivision decided to ask all the residents if they wanted to have our gravel roads paved.

Second Procedure: A resident in our subdivision decided to ask all the residents if they wanted to have our gravel roads paved. After I gave my vote, a meeting was held by residents, a vote was taken to pave or not to pave and the years out-numbered the nays for paving. (I gave my vote to pave.)

However, this entire procedure had been done in a highly democratic way (as always should be). So the proposal was taken before the Novi City Council in 1988 and Council granted the request to pave. The total cost to Novi Heights residents and lot owners was \$444,000 to have their roads paved.

My question to you is about the second procedure for other Novi residents, living on gravel roads who might in the future have to have their roads paved, should they so choose.

Question: How did the residents and many, many vacant lot owners on Eleven Mile Road go about having their gravel road paving project placed on the ballot with other road paving projects, which was voted on and passed by the voters of Novi?

Eleven Mile Road is 2.4 miles long. It dead ends at Whipple Street one block east of Clark Street. In order to reach this stretch of Eleven

Mile Road, you take Grand River or 10 Mile to Clark Street, Taft Road, Beck Road and there is one short Lannys Road off Grand River west of Clark Street. Ten Mile Road is the only road that does not go through to Clark Street. Eleven Mile Road is only a lightly traveled road. In the 1970s residents on Taft Road had to have their road paved and they had to pay by the footage for their land. Taft is a highly traveled road.

In my opinion the ballot procedure, which I call the Second Procedure, is important for all residents to know about.

If I had the names and addresses of all the residents and many lot owners on Eleven Mile Road, I would write to commend them on their great success of having their road paving project placed on ballot to be voted on and paid for by all taxpayers of Novi. A health handicapped person at this time from going door to door to commend them in person.

In closing I want to thank you for your time and attention given to my letter, and also thank you for serving all the people of Novi as our elected officials. As an avid viewer of the Council on television I find the majority of you to be highly dedicated, hard working, sincere, each an individual in your own judgement as matters are brought before you. Your monetary pay is only a token, but being able to leave your late night meetings knowing you have served the people of Novi well must be very rewarding to you.

Anita Fay Gurr

Have been unfairly maligned

To the Editor: As representatives of Village Oaks Subdivision we address the Jan. 23 article by Suzanne Hollyer regarding the issue to Willowbrook Drive residents. There appears to be no factual information to substantiate all allegations that our residents are "egg-throwing vandals" and have created a dismembered doll. Ms. Hollyer, we would like to have the police report on this issue. Your article cited one Willowbrook resident's allegations but no officials of our subdivision were contacted to address those allegations. Mrs. Sloan, whom you ad-

ressed as Sloan but did not identify, is no longer an official of the sub. She did provide you with other contacts.

Village Oaks residents were not the only people protesting Willowbrook closure. Many Willowbrook subdivision residents were also opposed. While we were not in favor of closure, we did offer support to the Willowbrook residents. Our clubhouse meetings and newsletter were offered as a forum to address area drivers. We've also issued several pleas through that newsletter to follow proper driving regulations on Willowbrook. Many of us share similar concerns on our own streets.

We hope the allegations are not true as such actions are wrongfully malicious and not reflective of the good neighbor policy witnessed in our subdivisions. We feel that Village Oaks residents have been unfairly maligned by this article.

Katy Angeski, Chairperson, Board of Directors Nancy Plevin, President, Executive Council Village Oaks Homeowners Association

Tell them to say no

To the Editor: In February third's Observer and Eccentric's article, "Nagging Problems Still Haunt Incinerator," Ann Hobart, county spokesman for the county solid waste plan, complains re: the seemingly endless delay on the part of state government to issue an operating permit for the proposed Oakland County Incinerator. Is it the delay due to bureaucratic red tape as implied or is it DNR hesitating due to concern for the health and well-being of Michigan citizens?

The county applied for a permit more than two years ago. The delay is due in part to concern re: mercury emissions.

Perhaps it's time the county commissioners are forced to face their short-sightedness, and failure to provide environmentally sound leadership. It's not too late to stop the incinerator dead in its tracks. Oakland county municipalities are currently being asked by the county to commit their trash to the incinerator via an Intergovernmental Agreement (IGA). If communities refuse commit their trash, the incinerator will be a dead issue.

Laura Kennedy Help Oakland County Protect the Environment (HOPE)

Questions procedures

EDITOR'S NOTE: The following letter was directed to Novi Mayor Matt Quinn and the Novi City Council. It is reprinted here at the request of the writer.

Novi Jaycee DISTINGUISHED SERVICE AWARD

Name of Nominee _____ City _____ Zip code _____ Home Phone _____ Work Phone _____

Address _____ City _____ Zip code _____ Home Phone _____ Work Phone _____

Occupation _____ Employer _____

How long has nominee lived in Novi? _____

1991 COMMUNITY SERVICE RECORD

List any organization that the nominee is a member of, any office held and any contribution made to that organization within 1991.

Name of Organization _____ Office held _____ Contributions made _____

Name of Organization _____ Office held _____ Contributions made _____

Name of Organization _____ Office held _____ Contributions made _____

List any additional activities the nominee is involved in, but does not hold office in (sports, PTOs, Jaycees, Rotary church, etc.) _____

What civic contributions has the nominee made during 1991? (City, State, National) _____

Why do you, the nominator, feel that the nominee is deserving of the 1991 distinguished service award? _____

Is the nominee aware of this nomination? Yes No

The breakfast honoring all nominees and announcing the honorees will be held on Saturday, March 14, 1992 at the Wyndham Garden Hotel, Novi, beginning at 9 a.m. Nominees and their spouse will receive a complimentary breakfast. All other reservations are \$7.00.

Would you, the nominator, like to make a reservation for the breakfast? Yes Number of people _____ No

Name of Nominator _____ City _____ Zip code _____ Home Phone _____ Work Phone _____

Address _____ City _____ Zip code _____ Home Phone _____ Work Phone _____

Nominator's signature _____ Date _____

Completed forms must be returned by Tuesday, February 25, 1992 to:

DSA Committee
Novi Jaycees
P.O. Box 249
Novi, MI 48376

Please direct any questions to the Jaycees at 313-348-3121

NOTE: One additional sheet of paper will be accepted to substantiate your submission.

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President Bush hopes you'll do your part, because when you think about it, it's no less than for America.

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The United States Department of Energy

CONTACT YOUR LEGISLATORS

STATE SENATE Jack Taxon (D) 28444 Davers Ct. Farmington Hills, MI 48018 398-7888	OAKLAND COUNTY COMMISSION Key Schmitt (R) 28105 Summit Novi, MI 48377 349-0099
U.S. HOUSE William Broomfield (R) 371 N. Main Milford, MI 48042 685-2640	STATE HOUSE OF REPRESENTATIVES Willis Bullard, Jr. (R) 1181 N. Milford Rd. Milford, MI 48045
U.S. SENATE Carl Levin (D) 1860 McNamara Bldg. 477 Michigan Ave. Detroit, MI 48226 226-6020	Donald Riegle (D) 1860 McNamara Bldg. 477 Michigan Ave. Washington, D.C. 20510 (202) 224-4822 226-3188

Youths to be honored with DSA

By SUZANNE HOLLYER
Staff Writer

Adult volunteers will not be the only people in the spotlight at the Novi Jaycees Distinguished Service Award Breakfast next month.

Novi Youth Assistance hopes to recognize an active high school student from Novi who participates "behind the scenes" without receiving formal recognition for his or her efforts.

The Novi Jaycees will present its Distinguished Service Award at a March 14 breakfast. The Jaycees have been offering the award for 20 years. Novi Youth Assistance is in its 12th year of recognizing students with the annual award.

Youth Assistance organizers are looking for students who have developed responsibility, self-esteem and

maturity through volunteering. Volunteer programs that potential candidates may be involved with include tutoring, working at a hospital or nursing home, participating in ecology or beautification projects. Students who have shown major improvement academically or socially also qualify for the award.

Youth Assistance is looking for youths who have bettered themselves, an organization, school, family or the community through volunteer work.

Anyone can nominate students who are attending high school and who live in Novi.

Applications are due by March 6. All students who are nominated will be honored with a Certificate of Recognition at a Novi Youth Assistance June breakfast meeting. But only one student will be honored with

the Youth Recognition Award, which will be presented at the Jaycees breakfast on March 14.

All nominees are welcome to attend the Jaycees breakfast.

Candidates will be judged only on the basis of information provided on nomination forms. Applications should be complete and include any information that would help in the selection.

The person who nominates the youth selected to receive the award will be invited to attend the Jaycees Award Breakfast.

Novi Youth Assistance has been recognizing distinguished Novi youths for 11 years.

Past recipients of the Youth Assistance award include Heather Campbell in 1991, Brian Kemp and Adam Beyer in 1990, Fred Vincent in 1989, Audra Borland in 1988, Ben Krpi-

chak in 1987, Jennifer Henderson in 1986, Mindy Park in 1985, Melissa Halton in 1984, Amy Traynor in 1983, Steven Pendergrass and Wayne Limbricht in 1982, Jim Young in 1981 and Mark Ortwine in 1980.

Board of Directors member Clara Porter said the selection committee has chosen two recipients of the award in past years when a consensus could not be reached.

Nomination forms are available in the Youth Assistance office in the Novi Civic Center, 45175 Ten Mile Road, or by calling 349-8398.

Nomination forms for the Jaycees Distinguished Service Award are available at the Novi Public Library, in the Novi Parks and Recreation Department offices in the Novi Civic Center and by calling 348-3121.

Council shakes-up ZBA membership

By JAN JEFFRES
Staff Writer

Long-time Zoning Board of Appeals (ZBA) Chairman G. Brent Canup and member Wayne Bullen were re-elected by the City Council Monday, while veteran Charles Pfeiffer was moved up from alternate to a full-time spot in the lineup.

The ZBA shake-up appears to reflect the board's April voting record on Southern Michigan Oil Company's (SOMOCO) application for variances needed to dig a second well in Novi.

Only Mayor Matthew Quinn and Council Members Joseph Toth and Hugh Crawford voted for Canup, a 12-year-veteran and Bullen, who served 10 years. Both were sharply criticized by council members during January interviews for the ZBA's support of SOMOCO while the city was fending off a lawsuit brought by the company, as well as

for variances given in October to Big Al's Quick Oil Change.

Pfeiffer, an alternate, did not vote on the SOMOCO issue.

The second ZBA member selected is attorney James Harrington, who served as an advisor to Echo Valley Estates residents fighting SOMOCO.

Gerald Harris, a founder of Citizens for Responsible Development, was voted in as an alternate. All will serve three year terms.

Other new appointees include: Housing and Community Development Committee — Laura Lorenzo.

Construction Board of Appeals — incumbent Michael Cullity, William Briggs and David Stec.

Library Board — Myrtle Locke. Economic Development Corporation — Larry Czepak, Nancy McMullen, Robert Taub and Robert Sherman.

Board of Review — Denise Jenkins.

School counselors' achieve goals

By SUZANNE HOLLYER
Staff Writer

A conflict between Novi High School counselors and district administrators helped put a new face on the high school counseling program.

Counselors took a disagreement with high school administrators to the school board for resolution in May, 1991. The conflict arose after counseling schedules were changed in the 1990-91 school year. Novi High School students had been assigned to counselors alphabetically in the past. High school administration changed student assignments to a grade-level basis.

The change was made without input from counselors. The ensuing conflict was settled when the school board directed school administrators and counselors to reach an agreement together. Students are assigned by the old alphabetical method for this year.

Part of the new agreement in-

cluded writing outcomes-based goals for student guidance and counseling. Outcomes-based counseling requires that goals be set for student achievement.

One recommendation that came out of the meetings between counselors and administrators will allow counselors to set outcome expectations for students and parents and to increase communication with both parents and students.

Counselors will continue to help students explore career interests and acquire skills for employment. But if the new program is a success, counselors also will help students "develop a realistic understanding of self," develop decision-making skills and develop positive interpersonal relationships.

Board Vice President said the counselors and administrative staff have set "lofty goals" for the counseling program.

Schram added the program will need time for counselors to interact

with students.

School board Trustee Michael Meyer applauded the outcomes-based counseling program.

Other recommendations for the district counseling program were developed based on counselor input, the results of a student survey and district-wide counseling needs.

Recommended goals include developing a career center at the high school and developing student portfolios. Other results of the counseling overhaul include recommendations to integrate curriculum goals with the goals of individual disciplines, and to evaluate the outcomes-based education process for high school students during the 1992-93 school year.

Counselors also hope the district will offer professional development workshops to all counselors in the school district.

The high school counseling staff will attend the next school board

meeting to discuss the new program. The meeting will be held at 7:30 p.m. on Feb. 27 at Novi Meadows, 25549 Taft Road.

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Board reviews review process

It's that tense time of year again for both residents and city officials, as the topic of taxes springs to the forefront.

To help guide interested property owners through the Board of Review process, the city is holding an informational meeting on Wednesday, Feb. 26, 7 p.m. at the Novi Civic Center, in the city council chamber.

Members of the Board of Review will be on hand to answer questions on the appeals process, including the state-imposed freeze on property tax

assessments — limiting the board's ability to adjust assessments.

Property assessments will be kept at the 1990 level, but residents can still protest in the hopes of winning a refund in 1993. In addition, the freeze does not include new construction, including new homes. Errors in assessment and hardship cases will also be addressed by the review board.

On the agenda will be: the function of the Board of Review; the data resi-

dents need to support their claims and how to read the assessor's field cards.

For those who cannot make it to the Novi Civic Center, the meeting will be broadcast live on cable Channel 13.

A series of rebroadcasts on cable Channel 12 are also scheduled. Tune in on March 3 at 9 p.m.; March 4 at 5 p.m.; March 6 at 6 p.m.; March 9 at 4:30 p.m.; March 10 at 9 p.m. and March 11 at noon.

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CITY OF NOVI NOTICE OF MEETINGS OF BOARD OF REVIEW

Notice is hereby given that the Board of Review meetings will be held on the Second Floor of the Civic Center in the Assessor's Office Conference Room located at 45175 W. 10 Mile Road. The meetings will commence on March 3rd, 1992 with the Board of Review reviewing the 1992 Assessment Roll. No appointments will be taken for this opening meeting.

Appointments will be taken for the Meeting dates of March 9, 10, 11, 12, & 13, 1992. This year all appearances will be by appointment only. If you or your representative want to appear in person, the appointment must be made on or before 5:00 p.m. EST, Friday, March 6, 1992. Appearances before the Board of Review are limited to five (5) minutes or less. Petitions are available at the Assessor's Office. NO APPOINTMENTS WILL BE GIVEN UNTIL A PETITION IS RECEIVED BY THE ASSESSOR'S OFFICE.

Written protests will be accepted on or before 5:00 p.m. EST, Friday, March 13, 1992. Postmarks will not be considered. When submitting a written petition for the Board of Review's consideration, you must attach the formal petition (available at the Assessor's Office), fully executed along with any supporting information. All agents protesting values on property, other than their own, MUST HAVE WRITTEN AUTHORIZATION from each property owner they are representing.

Board of Review Schedule

Monday, March 9th, 1992	8:00 a.m. to 5:30 p.m.
Tuesday, March 10th, 1992	12:00 p.m. to 9:00 p.m.
Wednesday, March 11, 1992	8:00 a.m. to 5:30 p.m.
Thursday, March 12, 1992	8:00 a.m. to 5:30 p.m.
Friday, March 13, 1992	8:00 a.m. to 5:30 p.m.

* Thursday and Friday appointments given only if Monday through Wednesday appointment schedules are filed. Any questions should be directed to the Assessor's Office at 347-0485.
(2-6, 2-13 & 2-20-92 NR, NN)

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the NOVI
NEWS

Living

NOVI HIGHLIGHTS

Mayor Matt Quinn
plans state of the city address/2B

HISTORIC COSTUMES:

Speaker to offer tips
on creating a historic look/4B

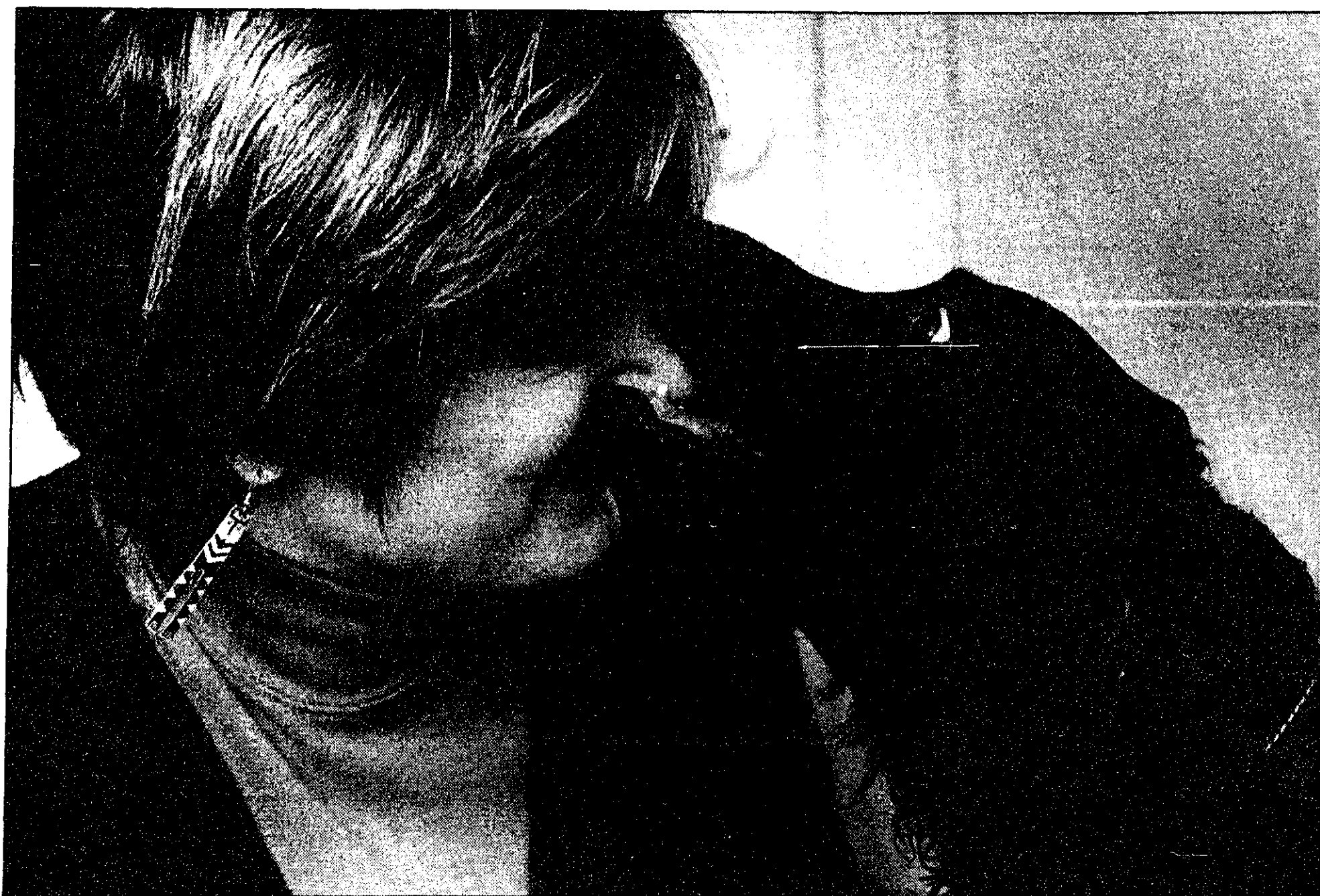
ONLY ONE OF ITS KIND:

Novi First Baptist launches
pilot school program/3B

DIVERSIONS:

Author Ruth Ryan Langan
featured at luncheon/6B

1B

THURSDAY
February 13,
1992

Norene Miller gets an affectionate greeting from Godiva.

Photo by HAL GOULD

FOSTERING FRIENDS

'I consider them all my own. We treat them like they are our own pets.'

By SHARON CONDRON
Staff Writer

A typical day at Linda Cloud's house in Novi starts about 5:30 a.m. with tube feedings for a litter of 12-13 possum babies, a host of bunnies, four to five infant squirrels, and an occasional groundhog or two.

And that's all before she gets her 8-year-old daughter off to school, her husband to work, and herself ready for work as a wholesale lace distributor.

Parts of that sound like a typical day for a housewife. So you may think.

But for some, Cloud's day is a far cry from the norm.

As a foster parent for injured and abandoned wildlife, Cloud has a full house.

"You just get yourself down to a system. It takes about an hour and a half to make a blender of formula for the day, feed everybody, and wash their bedding," Cloud said.

Though other people run foster animal homes, Northville's Norene Miller is maybe only one of handful of people who can truly appreciate the work Cloud does on a daily basis.

Miller fosters domestic animals for Animal Aid Inc., an animal wel-

fare group based in Brighton. At various times, Miller has cared for a litter of seven puppies, five adult dogs, and five kittens. She too knows the demand of early-morning bottle feedings.

"I don't think it's as bad as having a baby, but I have had to bottle-raise nine puppies before. You wake up to puppies screaming in a cage next to your bed," Miller said.

After breakfast, both Miller and Cloud have busy schedules cleaning pens and crates and giving babies baths.

But for the most part the similarities stop there.

At Miller's house, foster pets

spend the day learning to become good pets so they'll be adopted into good homes. At Cloud's, animals are handled as little as possible and left to fend for themselves so that, upon their return to their natural habitats, they'll have the instinct to survive.

Fostering wild animals has distinct advantages and disadvantages, she said.

"Feeding frozen mice to a litter of possums takes some getting used to. But you learn to disassociate yourself from it and it's just something you do."

Cloud said once baby possums "graduate" from their first month's incubation period inside her laundry room, they are kept in crates inside her garage until they are big enough to be released.

After being tube fed on puppy formula five times a day, possum babies are weaned off formula and introduced to their normal diet foods — about 30 mice a day per litter of 12-13, along with leaves and certain roots.

"It's really a lot of work, but you really are proud of them. I love to see them getting fat. It's a lot of fun for me. It's a good feeling when they get nice and fat and have good fur," she said.

Possums are released once they are about 14 inches long and weigh about a pound, she said. In their

first month of life, possums can devour about four packages of chicken wings, one canteloupe, five pounds of grapes, apples, and nibble on pounds of kitten chow.

Since puppy formula costs about \$18 a can, fostering wildlife can be a costly hobby for Linda, her husband Jim, and daughter Chelsea.

"It is expensive. Sure I give up other things to do this. But it's our hobby; Jim is very active too. Besides, we are doing something we enjoy, and it's very rewarding," she said.

For Cloud, training to be a wildlife foster parent required earning a license from the Howell Nature Center. That license allows her to foster anything from wild birds to raccoons to skunks to groundhogs. Since she prefers mammals to birds, she fosters primarily squirrels, bunnies, and possums. But she said she could never close the door on any injured animal.

"I don't mind any kind of wild animal," she said. "That's why I'm in it. We owe the animals that. I wouldn't hesitate to take them in any time of day."

For Miller, the story's essentially the same but the characters and conditions are different.

On a typical day, Miller's adult

Here's what
you can do
for animals

Animal Aid Inc. is an animal welfare group based in Brighton. The 25-member group operates solely on a volunteer basis to provide pet owners with a viable alternative to euthanasia and abandonment.

Incorporated in January 1984, Animal Aid seeks to control the puppy and kitten population by encouraging pet owners to have pets spayed or neutered as soon as possible. According to Animal Aid activists, some 75,000 kittens and puppies are born each day.

In an effort to reduce the number of animals they have to place, welfare groups like Animal Aid are urging pet owners to spay and neuter, keep identity tags on their pets, and keep pets indoors.

If interested in working with Animal Aid Inc. or adopting a pet, write Animal Aid, Inc., P.O. Box 851, Brighton, MI 48116.



Miller relaxes at home with a chow.



Gail Savino holds Captain, a newly adopted cat.

Photos by HAL GOULD

Diversions

the NOVI NEWS
6B
THURSDAY
February 13,
1992

Friends host famous writer

A well-known writer with 30 published books will speak at a benefit book and author luncheon Tuesday, March 10 at the Novi Civic Center.

Ruth Ryan Langan of Farmington Hills will appear with the Friends of the Novi Civic Center. Copies will be available at the luncheon where Langan will sign any purchased.

Tickets are available at any of the four libraries at \$10 each. No tickets will be sold after Wednesday, March 4, and none will be sold at the door. Groups of six to eight guests may reserve a table if all tickets are purchased at the same time. Checks are payable to the Friends of Northville Public Library.

The Novi Civic Center is located at 45175 W. Ten Mile Road between Novi and Fair Road. Seating is available at 11:30 a.m.; luncheon will be served at noon.



RUTH RYAN LANGAN

Intown

Music

STARTING GATE: The Starting Gate Saloon offers live music every Friday and Saturday night from 9 p.m. to 1:30 a.m.

Each weekend in February, Squander will perform.

The Starting Gate is located at 135 N. Center in downtown Northville.

WHISPERS LOUNGE: Whispers Lounge, in the Novi Hilton, is open Monday through Saturday, 11:30 a.m. to 2 a.m. and Sunday, noon to 1 a.m. Live entertainment from 9 p.m. to 1:30 a.m. Tuesday through Saturday.

Intrigue plays through Feb. 15.

Heartbeat is scheduled Feb. 18-29.

VICTOR'S: Where can you find an active Hammond organ, great music and good food? Answer: Victor's of Novi, Call 349-1438 ahead to find out if nostalgia Connie Mallett will be on keyboard.

A graduate of the mid-life crisis, master of the Hammond and the venerable Novi Chamber executive director, Mallett charms her audiences at Victor's with such favorites as "Misty," "New York, New York" and "Moonlight Serenade." Her playing is smooth and familiar without being too sweet; easy listening without the elevator.

PIANO MAN: Pianist Tom Albertson is now performing nightly at the Country Epicure Restaurant.

Albertson, who has delighted audiences for years in metropolitan Detroit, performs new and classic selections Tuesday through Saturday. Crowds are welcome to sing along beginning at 7 p.m. each night.

Country Epicure is located at 42050 Grand River between Meadowbrook and Novi Roads. For more information call 349-7770.

WEEKEND JAZZ: Home Sweet Home restaurant, on Nine Mile just east of Novi Road, offers live jazz every Tuesday and Wednesday from 8-11 p.m.

Performances are by the Buddy Budson Band with featured vocalist Eric Brandon. Often local jazz stars like Ursula Walker and Marcus Belgrave sit in as well.

There is no additional charge for the performances. For more information, call the restaurant at 347-0095.

CHURCH CONCERT SERIES: The First Presbyterian Church of Northville presents its 1991-92 concert series. The remaining schedule is as follows:

- David Lee Heinman, organist and composer, in a concert of original music for organ, Sunday, March 8, at 4 p.m.
- Men and Boys Choir of Christ Church Grosse Pointe, D. Frederick DeHaven, conductor, in a concert of English Cathedral Music, Sunday, May 17, at 4 p.m.

Tickets to all concerts are \$8 each. For more information call 349-0911.

Art

GATE VI GALLERY: The Gate VI Gallery is located in the atrium of the Novi Civic Center, 45175 W. Ten Mile. Now showing is the annual Photo Show, featuring the winners of the 1991 Novi Photo Contest and other selected contest entries.

From March 10 to March 21 will be the traveling photo exhibit of Oakland County parks sponsored by the Oakland County Parks and Recreation Commission. The display features color photographs highlighting facilities, activities, and events at the nine Oakland County parks.

Literature

BORDERS: The following events are scheduled at Borders Book Shop in the Novi Town Center:

- In Honor of Women's History Month (March), Lotus Press proprietor Naomi Long Madgett will read from her book *Octavia and Other Poems* at 7 p.m. Wednesday, March 25.
- In honor of Earth Day (April 22), Northville's Kathleen Ripley Leo and Brighton's Dan Mirnock

Theater

DINNER THEATER: The Northville Community Center, 303 W. Main, presents a family dinner-theater production with "The Actor's Company."

"Earlthings," on Friday, April 3, is a musical designed for education about ecology. In an entertaining way, dinner at 6:15 p.m. and show at 7.

The three authors are also at work on three original screenplays slated to be filmed in Russia in 1993.

The fourth of a Harlequin Historical series set in Sixteenth Century Scotland, Highland Heart will be in book stores this month. Copies will be available at the luncheon where Langan will sign any purchased.

The novel and romance writer has appeared on The Phil Donahue Show, Good Morning America, Kelly and Company and the Brian Gizzard Show in Montreal.

After publishing many paperback works, the mother of five adult children is at work on a hardbound novel for a British publisher, has crafted a screenplay with two other writers, and is working on another feature length screenplay.

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Sports

KVC showdown set for tomorrow

By SCOTT DANIEL
Staff Sports Writer

The stage is set. Novi and Howell will square off tomorrow night for a first place showdown in the Kensington Valley Conference. The teams took care of business last week to set up the classic confrontation.

The Wildcats beat Lakeland and Hartland while the Highlanders knocked off Milford. Novi stands at 8-0 in the KVC and Howell at 7-1.

"They will be loaded for bear," coach Bob Shoemaker said of the Highlanders. "We are really looking forward to playing them. It will be high school sports at its best."

The winner of the game, which will be at Howell at 7:30 p.m., will likely be the conference champ. A Novi win would put the Cats up by two in the KVC with three games to

go against Brighton and Milford at home and South Lyon on the road.

"A win would put us in the driver's seat, no question," Shoemaker said. "I think we'll be ready to play. We come up big for big games."

Hartland very nearly spoiled the showdown by pulling an upset Friday night. The Eagles held a five-point advantage at halftime, but the Cats stormed back behind Jason Walker, Mike Kramer and Tony Wise in the final 16 minutes.

Walker and Kramer, Novi's two leading scorers, were benched by Shoemaker with only a few minutes gone by in the first quarter. They didn't return to action until aier intermission.

Shoemaker said he sat them down for a couple of reasons. Dissatisfied with their effort, he thought the seniors may have been looking

past the struggling Eagles.

"I expect them to play hard all of the time," the coach commented. "Basically, I was hoping the bench would do well and they wouldn't have to go back in. But (the bench) didn't."

It's not a surprise that the Wildcats were looking past Hartland. Novi whipped the Eagles by 39 points back in December.

Both teams came out stone cold in the first quarter. The Wildcats managed just seven points but were outscored only by one, Matt Rolles and Dave York each had three points while Wise contributed one.

It didn't get much better in the second. With a lineup of Rolles, York, Greg Pieman, Brian Cordas and Jeff Turski, Novi managed just eight more points before halftime.

With time nearly gone in the second, the Wildcats trailed 20-9. But

COLUMN:
Recreation pages start today/8B

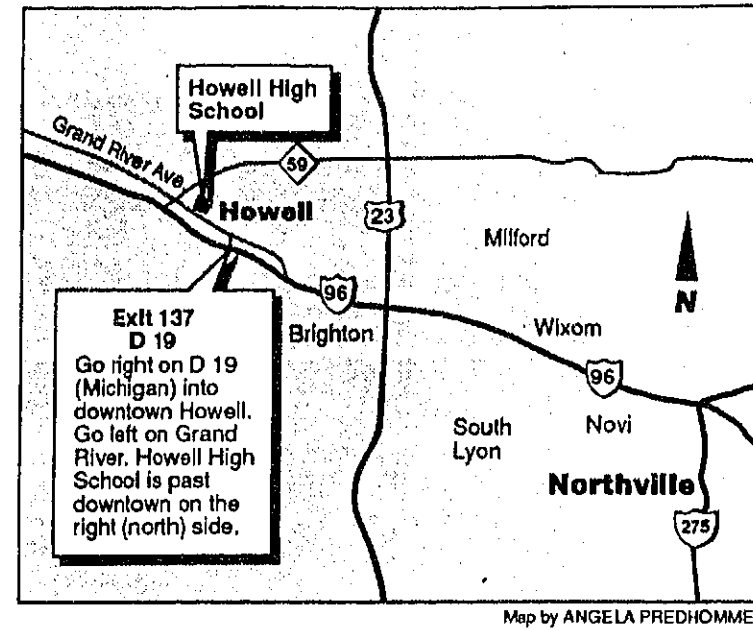
TANKERS:
Novi sinks Churchill/8B

STATS:
See who's leading the KVC in three-pointers/9B

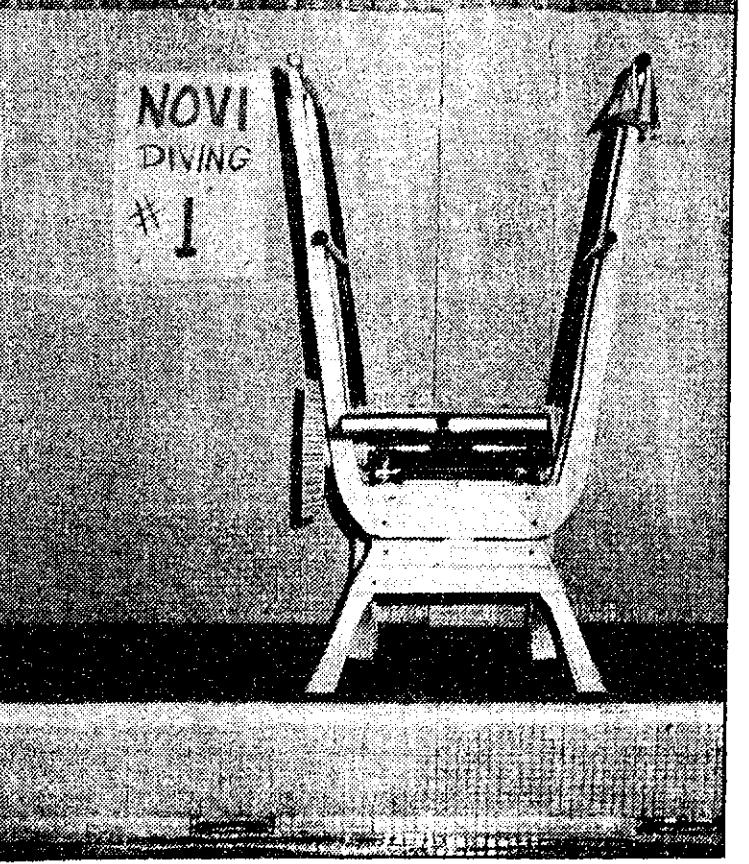
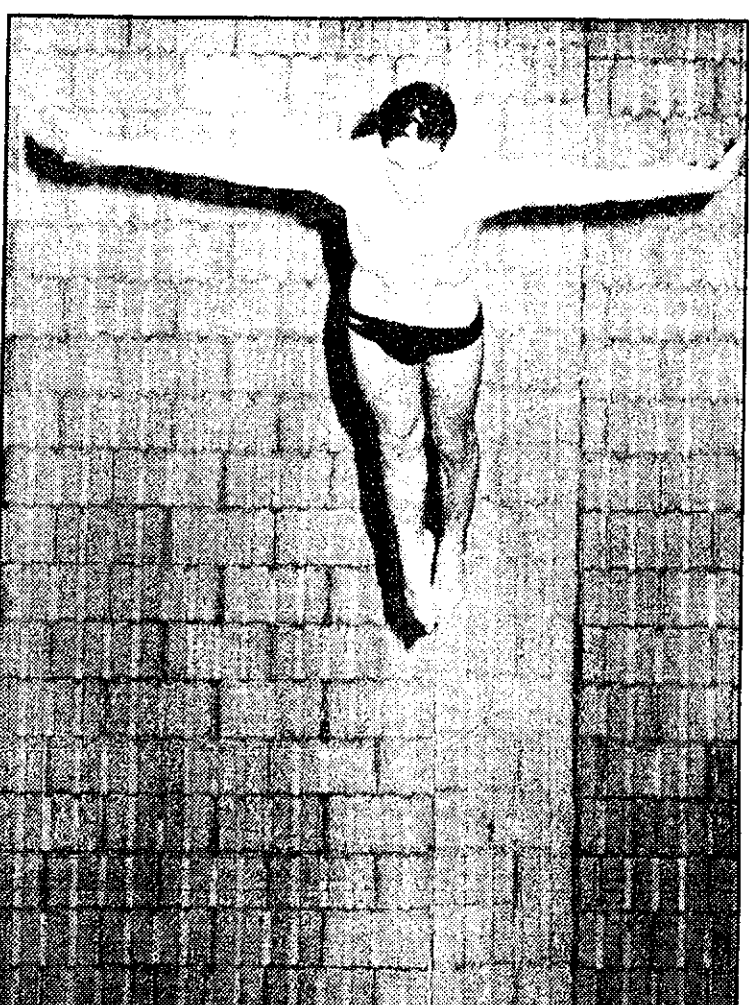
RECREATION:
Benefit planned for AHA/6C

7B
THURSDAY
February 13,
1992

Heading to Howell



Map by ANGELA PREDHOMME



(Left) Adam Cox arches high in the air in practice. (Above) The 17-year-old will study engineering this fall.

Cox splashes opposition, sets sights on college diving career

By SCOTT DANIEL
Staff Sports Writer

Adam Cox has a few things in common with Doogie Howser. Like the mythical teenage television doctor, the Novi native is tall, nubile and finally gliding down to a splashless entry.

But, according to Cox, the one-meter isn't even his best diving event.

"I'm a decent one-meter diver," he said. "But, I'm better at three meters."

Unlike many city residents, the high school senior has grown up in Novi. A good portion of his childhood was spent in Village Oaks

where, strangely enough, he met Luther in the second grade.

The longtime friend has nothing but kind words for Cox.

"Adam is a very dedicated person," Luther said. "He's a good example for the other guys on the team."

That dedication is evidenced by Cox's practice schedule.

Besides competing on the Wildcat swim team, the teenager is part of a junior olympic team that practices every day at Eastern Michigan University. Cox often ends up practicing with both squads, first with the Cats, either before or after school, and then at Eastern in the evenings.

The schedule seems to suit him, however.

"I'm the kind of person who really likes practicing," Cox said, although he admitted it can be tought at times. "Every so often you get frustrated with how you're doing."

"There are little sacrifices you have to make. But it's definitely worth it."

Cox began his diving career as a freshman at Novi High School. He said he had always been interested in diving more than swimming.

"I've never been a great swimmer," he commented. "I never really thought about being a swimmer."

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"I've never been a great swimmer," he commented. "I never really thought about being a swimmer."

Lakeland stuns Wildcat spikers

By SCOTT DANIEL
Staff Sports Writer

The Wildcat volleyball team's hopes for a Kensington Valley Conference crown were dealt a serious blow Thursday as the spikers fell to Lakeland in two games.

The loss moved Novi into a three-way tie for second place with Milford and the Eagles. Brighton leads the KVC by a comfortable three-game margin.

Cox and teammate Jim Luther have provided an excellent one-two punch for Novi. Cox has won every diving competition this season, with one exception, and Luther has often been right on his heels.

"We're hell on the diving board,"

"Our biggest problem was setting up the offense. That was a tough one to lose. We beat them once before."

Again, the Wildcats fell behind early 6-3. Novi rallied for a few points, but the Eagles came out the victors 15-7.

"The sad part about it was that it wasn't the service reception," Wagner said. "It was an inability to run the offense."

Statistics bear the coach out. The Wildcats were able to return 83 percent of only 77 percent of their own serves for the match.

Elisa Munro led Novi in the two-game match by scoring for six points. Loves was next with five while Alexis Johnson captured four. Laura Jones and Kate MacKenzie each scored three points.

Munro also led with three on the evening.

Loves was subbing for an injured Mary Yankowski, but the Wildcats could come no closer and the Eagles closed the game out 15-8.

Game two was much the same for Novi.

Amy Wagner
Volleyball Coach

"The girls were pretty disappointed," Wagner said. "They wanted to play them again."

The Cats got their chance Saturday at the annual Lakeland Tournament.

The eight-team tournament put Novi into pool action with Milford, Waterford Kettering, and West Bloomfield. According to Wagner, the tournament didn't count in KVC standings and was more of a tune up for her squad heading into the final weeks of the season.

"The nice part is that the non-starters got to play," she said.

The Cats didn't fare well in their opening match against West Bloomfield. Novi fell twice, 15-6 in game one, and by a 15-2 count in game two.

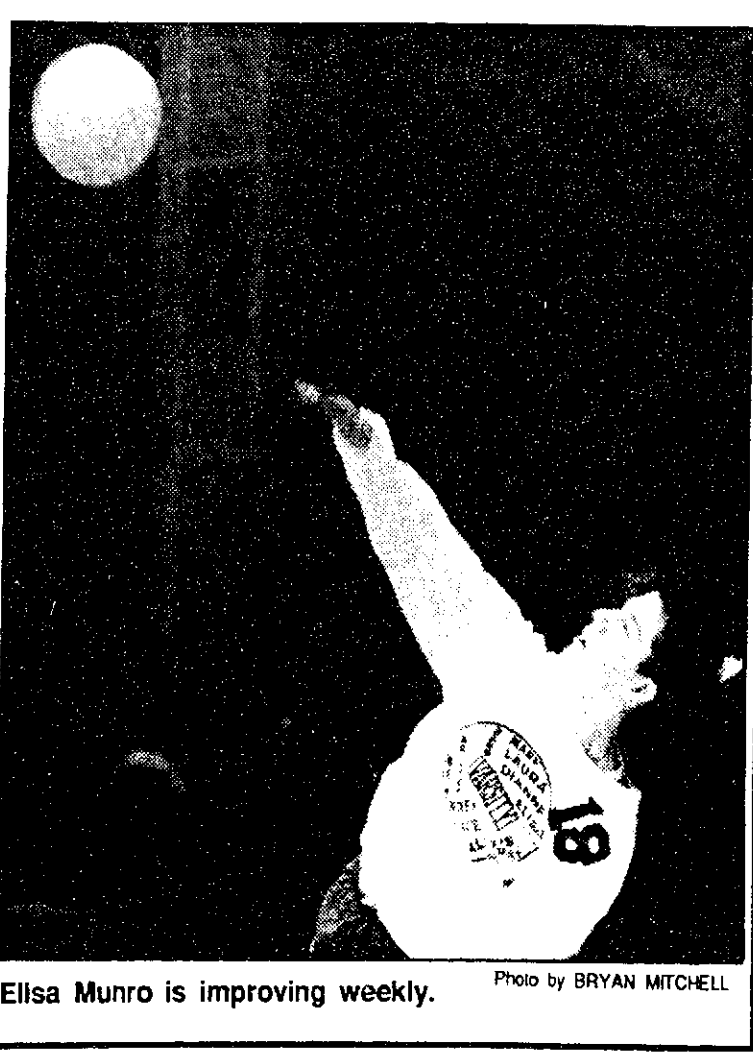
Against Kettering, the Wildcats garnered their first victory in game two with a 15-5 whipping of the Captains. Novi lost game one 15-10.

In the final match of pool play, Novi split with KVC Milford. The Cats and Redskins played two games of 15-13 scores.

Wagner's crew got its rematch opportunity against Lakeland in the first match of tournament play. Unfortunately for the Wildcats, the result was the same as the Thursday match as the Eagles twice by 15-7 scores.

Despite the setbacks, Wagner said she was pleased to get younger players like Johnson, Loves, Becky Lanyon and Kristin Kenny valuable game experience. She said the group played very well in spols.

For the tournament, Dianne Bassett was the top point-getter with 27. Jones was next with 14 while Beth Vanderhoff contributed eight and Johnson seven.



Elisa Munro is improving weekly. Photo by BRYAN MITCHELL

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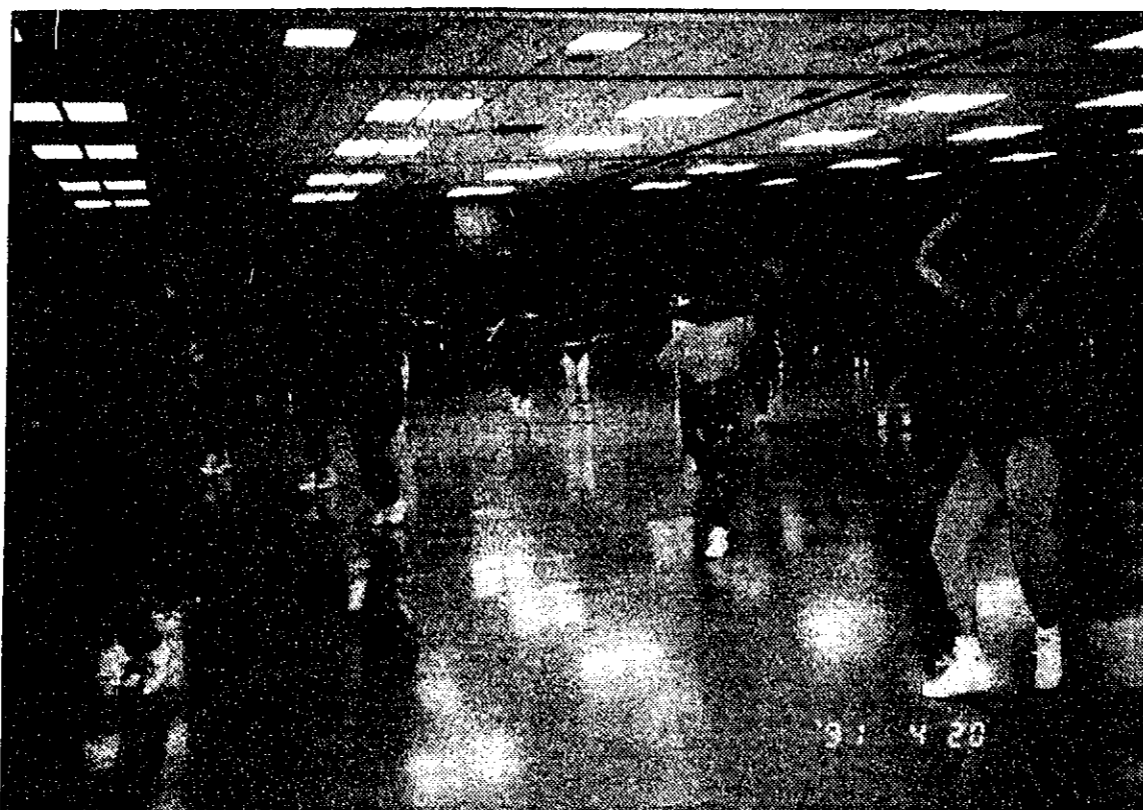
Aerobic-Thon benefits AHA

Are you looking for a way to have fun, be healthy and help out a worthy cause? Well, Novi Parks and Recreation has just the activity for you. The Third Annual "Dance For Heart" Aerobic-Thon will be held at the Novi Civic Center on Saturday, March 7 from 8:30 a.m. to 11:30 a.m.

The Dance For Heart Aerobic-Thon is a three-hour fund raiser to benefit the American Heart Association of Michigan. The event consists of warm-up exercises, an aerobic workout, muscle repetitions and a cool-down with floor stretches. Fitness instructors Terry Snurka, Judy Mau and Laura Prevost will lead the aerobics. The program is formatted into two 90-minute segments so that participants can do either one 90-minute workout or the entire three hours.

Snurka began this event in Novi in 1990. As a Fitness Factory instructor, Snurka was familiar with Novi Parks and Recreation Programs. A variety of Fitness Factory classes are offered at the Novi Civic Center, Monday through Friday mornings and evenings. Novi Parks and Recreation was very receptive to holding the annual Dance For Heart at the Civic Center.

"Dance For Heart is a national program to raise funds for the American Heart Association, as well as to encourage people that aerobics and dancing are good for the heart," said Diane Porter, Regional Director, American Heart Association. Novi's Dance For Heart last year raised \$3,500 for cardiovascular research and educational programs. Participants



Aerobic-Thon will benefit the AHA.

ants are also awarded prizes based on their level of pledges.

It was the prior Dance For Heart events that inspired Prevost to begin teaching aerobics. Currently she teaches in Livonia and Canton. "I had so much fun and felt so good about raising money for the Heart Association. This is my first year teaching at the event. I hope more people come

together to work out and raise money for this good cause," said Prevost.

Novi resident Sue Balk participated in the two prior Dance For Heart events. "Anyone can take part in Dance For Heart, size, shape and age doesn't matter," said Balk. "Everyone exercises at their own pace and has fun doing it."

Participants can work at their own

pace which is the secret to lasting three hours. Instructors stress the safety factor and will periodically monitor the participants' pulse rates. The event is limited to the first 100 participants and a \$25 minimum pledge is required. Sponsor pledge sheets, rules and guidelines are available at the Novi Parks and Recreation Department. For more information call 347-0400 or 349-2193.

Novi Youth Baseball holds registration



Jacquie Downs

Have you ever noticed how well teenagers can play "games" with adults? These games serve two principal purposes — manipulation and defense. Manipulation is the teen's method of getting what he or she wants with the least amount of effort on their part. Defense allows teens to discover two key facts of life: how to assert their own feelings and needs according to adult rules and how to recognize when their own goals must be shifted or abandoned, while saving face.

To a teen, gamesmanship is like a contest. Don't be fooled; playful testing may be hidden beneath a facade of utter seriousness. This helps them practice that their defense can be a positive gaming experience. However, a teen permitted to deal with life by slipping into gametime and manipulating situations may become a shallow, manipulative, insensitive adult. Here are some of the most common games teenagers play.

Health tips

Switch and Bait — This strategy is merely a decoy to camouflage or distract from a second plan which is held in reserve. You're 16-year-old wants to borrow the car, knowing full well that you don't let him use it at night. So he begins with, "My girlfriend and I want to go to an all night party for the prom with another couple." He knows you will respond negatively and say he needs to be home by 1 a.m. So he's ready to jump to the second plan and say something like, "Well, then I'll need the car in order to get home by 1 a.m." Your best defense is to refuse to play the game or tell him you'll get back with him on it.

Finding the Chinks in your Armor — This strategy is peppered with comments that push your buttons: "Oh cripes, Mom, you're in the dark ages." "Just like always, you never listen." "Calm down, don't have a spaz over it." "Jon's parents don't mind if he goes." If your guilt bell goes off, you're not alone. Although your internal reaction to these comments may be irrita-

tion, your external reaction might be something like, "You may think that, but it doesn't change my response."

Divide and Conquer — The teen knows the most sympathetic parent is and will always approach that person first. Through a sleight of hand, they can manipulate the situation and get what they want. The teen asks her dad to spend the night at Beth's and he says, "I don't know about that." The teen then responds, "It's okay with Mom." Dad says it's okay with him, too. The teen then goes to mom and says that dad okayed it. A clever parent will see through the play and double-check with their spouse before responding to the teen.

In conclusion, I leave you with a comment someone made that sums up gamesmanship succinctly. "Teens may actually be disappointed if they get their own way too easily without opposition, because it deprives them of getting used to their skills. The thrill of victory can only happen in true competition. No one likes to win when the other team won't take the field."

Jacquie Martin-Downs, M.S.W., is a counselor at the Northville Counseling Center. This series is coordinated by Peg Campbell of the University of Michigan Health Centers.

Rec Briefs

'Games' serve purpose for teens

Novi Youth Baseball: Registration for all levels (ages 8-16 by July 31, 1992) of Novi Youth Baseball will be held from 6-9 p.m. at the Novi Civic Center March 11 and from noon to 3 p.m. March 7.

Fees range from \$40-\$50 per player, with a \$100 maximum for those families registering three or more players. Birth certificates are required.

For more information call 348-9456 or 349-6983. If you would like to volunteer for Novi Youth Baseball call 349-2543.

Soccer Clinic: Open enrollment to anyone interested in understanding soccer game rules and for prospective soccer referees. Clinics begin March 1. For more info call Novi Parks and Recreation at 347-0400 or Dick Burke (evenings) at 348-8548.

Open Gym: Open gym time is available at Novi Meadows school from 8:30-10 p.m. Mondays and Wednesdays. You must be a Novi school district resident. A \$1 charge per person is asked and you must present I.D. For more information call Novi Community Education at 344-8330.

Baseball Camp: A camp for boys and girls, grades 2-9, will be held at Novi Meadows School 9:30 a.m. to noon Feb. 20-21. The fee is \$38. The camp will stress both pitching and batting skills. For more information call 348-1200.

Dance For Heart: The third annual dance for heart aerobic-athon will be held at the Novi Civic Center March 7 from 8:30-11:30 a.m. The event will be limited to 100 participants. For more information call 347-0400 or 349-2193.

Aerobic Exercise: Designed for men and

women, this aerobic exercise program stresses an individual workout at your own pace. The class, sponsored by Novi Community Education, meets at Novi Meadows Gym Monday through Thursday from 7-8 p.m. For more info call 344-8330.

Fitness for the '90s: Aerobic conditioning is combined with progressive resistance using weight machines to reduce body fat and achieve good muscle tone. Meets in the Novi High School weight room. For more information call 344-8330.

Early Morning Jog & Swim: Class meets at the Novi High School gym each day of the week. For more information, call Novi Community Education at 344-8330.

Adult Swimming: Classes for beginners to high level swimmers will be held at the high school pool this winter. The fee is \$42. Call 344-8330.

Swimming: Approach fitness with a "gentle-to-your-joints" program. Emphasis is on cardiovascular health. Monday and Wednesday 8:30-9:30 p.m. at the high school pool. Fees range from \$32 to \$82. For more info call 344-8330.

Karate: Learn "Tang Soo Do" under the instruction of fourth-degree black belt Master Bob Gordon. Sponsored by Novi Community Education, the classes will be held at the Novi Civic Center.

Registration deadline for the winter session was Jan. 7. The winter course runs through Feb. 25. Spring sign-up will be held until March 10. The fee for the course is \$28 for residents.

Ballroom Dance: A beginner's course in dancing will be held at the Civic Center starting

Jan. 10 and running through Feb. 21. The cost is \$60 per couple.

State Permits: State Park Permits for 1992 are now on sale. The prices are the same as last year, an permit is \$15 and a senior annual is \$3.75.

This year permits also have gift certificates in denominations of \$25 — good toward camping or purchases made within state parks.

Handball, Racquetball: If you enjoy handball, racquetball or paddleball, open court time is being offered by Schoolcraft College. Courts can be scheduled for doubles play. Gloves, paddles, racquets, balls and lockers are furnished.

For more information, call 462-4413.

Travel Coaches Needed: Northville Junior Baseball is looking for travel coaches for the 1992 season. Interested parties should contact Bob Willerer at 348-0975.

Returning teams will receive first preference and games are played on Sundays. Team fee is \$275 plus referee fees and non-resident fees. For more information, call 349-0203.

Novi Trackers: Membership in the Novi Trackers Running Club is open to all interested individuals regardless of age, sex or skill level.

Prospective members are invited to join the Trackers for either or both of their twice-weekly runs. The group meets Wednesdays at Novi High School at 6:30 p.m. and Saturdays at O'Sheehan's on Seven Mile in Northville at 8 a.m.

More information about membership in the Trackers is available by calling the Novi Parks and Recreation at 347-0400 or new President Jeanne Willford at 227-3127.

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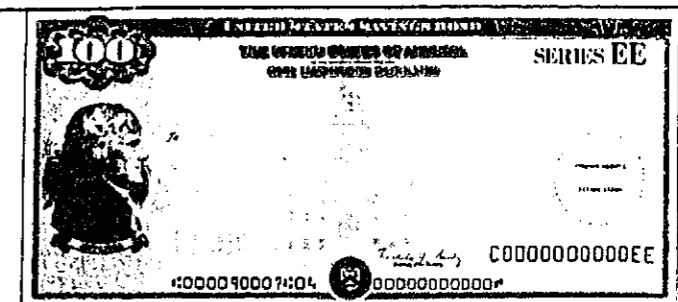
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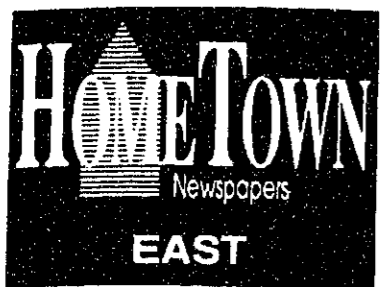


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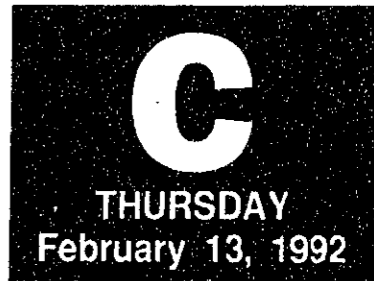
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REAL ESTATE

Refinance loans gain in popularity

By James M. Woodard
Copley News Service

Home mortgage loans are becoming less expensive and amortization periods are shorter. At the same time, the variety of loan types is on the increase, providing home buyers with the best-ever selection of mortgage offerings.

Currently favorable terms have sparked a surge of activity by homemakers to refinance their existing mortgage loan.

"About 80 percent of our fixed rate home mortgages are now refinance loans," said Sam Lyons, senior vice president for mortgage banking at Great Western Bank—a national lender (20 states).

"Considering all types of mortgage instruments, about 70 percent of our loans are now for refinancing a residence."

Lyons said. "That's up from 30 percent a year ago." Lyons also reported a substantial recent increase in requests for 15-year loan term mortgages, as opposed to the more conventional 30-year term.

"We now have \$240 million in the pipeline (loans now being processed) for 15-year mortgage loans. A year ago at this time, we had only \$40 million being pro-

cessed for 15-year loans."

Other lenders and mortgage brokers have noted the same trend. With today's low interest rates, many homeowners can refinance their 30-year loan with a 15-year loan and pay very little more in monthly payments than they have been paying.

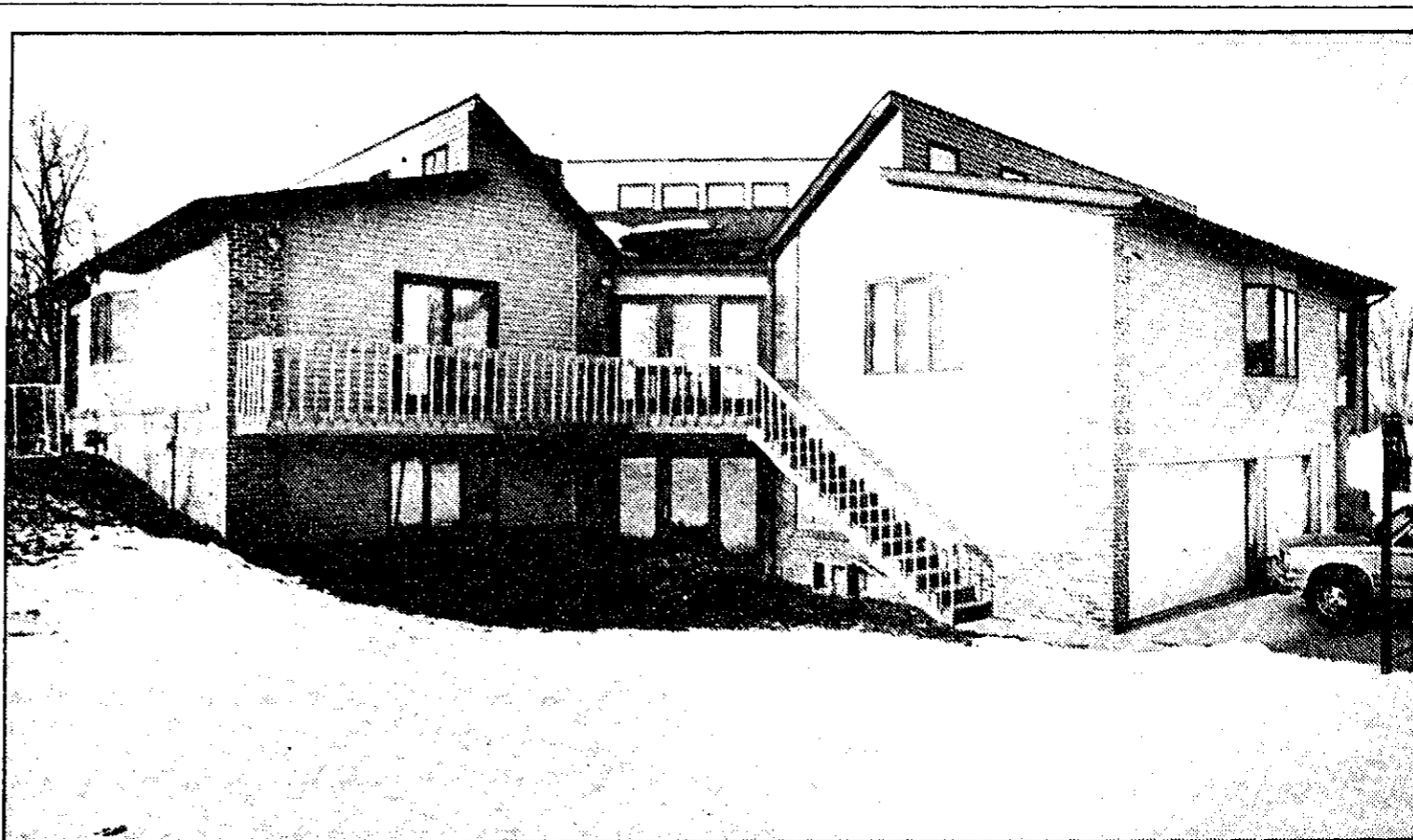
First Nationwide Bank also is busy processing refinance loans for homeowners, and most of those loans are for 15-year terms, according to Tom Cross, a regional sales manager.

"About 80 percent of our loans are now refinance mortgages, and the idea of paying off a home loan in a shorter time period is really catching on. Sometimes the added amount in monthly payments to achieve this shorter term is only \$50 to \$150."

However, many homeowners prefer a standard 30-year term mortgage loan, with the idea of making extra principal payments monthly or periodically. Using this method, they are not committed to making higher monthly payments but can receive the same benefits. If they face a particularly tight money period, they can simply postpone their extra payments.

One lender pointed out that if a homeowner pays only one addi-

Continued on 2



The view from the back yard shows the octagon shape of the Murphy's 2,800 square-foot home.

Murphy's law . . . NOT!

Milford Township couple show that building your own home can go right

By Pamela Dear
Special Writer

As the saying goes, if you want a job done right, do it yourself. Roger and Roelle Murphy of Milford Township did.

"If I was putting a nail in a floor board and I missed, I wouldn't just move on to another area," Roger explained. "I would stop and nail it where it belonged," he said.

Roger is very meticulous and quality conscious," wife Roelle said. "He wouldn't have someone else build his house."

Using Roger's original house plans, the Murphys single-handedly built their 2,800-square-foot contemporary ranch. They contracted outside help only when the time came to pour the foundation and lay the exterior brick.

Roger's brothers, Ed and Darren, and his dad, Tom, lent helping hands on weekends. After 16 months, the Murphys, with their two sons, Paul and John, moved into their home in September of 1988. They previously lived in

Westland.

"You'll never find this house anywhere in a book of plans," Roelle said. "There's not one just like it." Sitting almost majestically on a 3.68-acre parcel on Pearson Road, this uniquely shaped home contains a great room, four bedrooms, three full baths, utility room, full basement with a walk-out, rear cantilever deck, and a lower-level three-car heated garage. It also features vaulted ceilings, clerestory windows, and hot-water baseboard radiant heating.

"People call it the 'round house,' but it's not," Roger said. "It has 12 different wall surfaces."

Roger's design dates back to his high school days. "It was much larger, 5,400 square feet," he recalled. "Then I became older and I understood what money was and I down scaled it," he said with a good-natured laugh.

He explained that the size of the home is actually based on the garage. "The garage has to be a certain depth for the car. To make it three cars wide, that determined how wide the dining room and kitchen would be. From that, the home is complete."

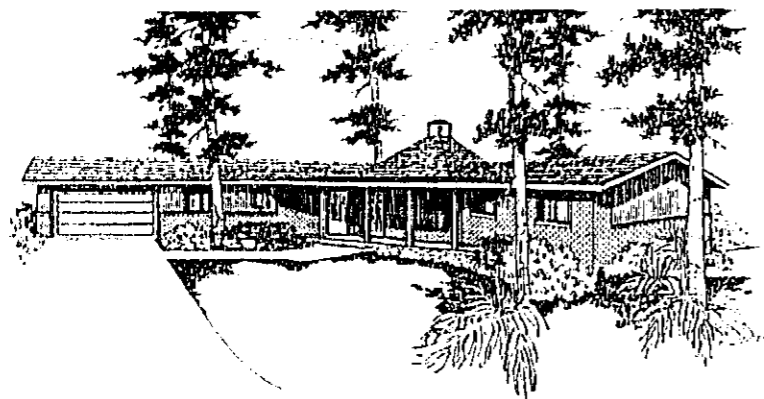
Continued on 3



Photos by HAL GOULD

The dining room shows off the vaulted ceiling.

HOME DESIGNS



Striking vistas highlights the Killian point of view

By James McAlexander
Copley News Service

Almost every room has a striking view in the Killian, but the vista from the hexagonal great room is by far the best. The panoramic scope of this central living area allows full appreciation of the finest that nature has to offer, be it ocean, lake, river, valley or even an ever-changing orchard.

And in warm weather, a wide deck spanning three sides expands the viewing possibilities, along with living space, still further. At the heart of the vaulted great room, a fireplace, flanked by a closet and a built-in china cabinet, provides a warm welcome on chilly nights. This combination unit also provides visual separation between the otherwise open kitchen and the living room.

The kitchen has plenty of cupboard and counter space. Other kitchen amenities include a walk-in pantry and a work island with vegetable sink. Two or more chefs can work together here without ever getting in each other's way.

Rectangular wings extend from two sides of the central living area. This arrangement allows kids and teens to make as much noise as

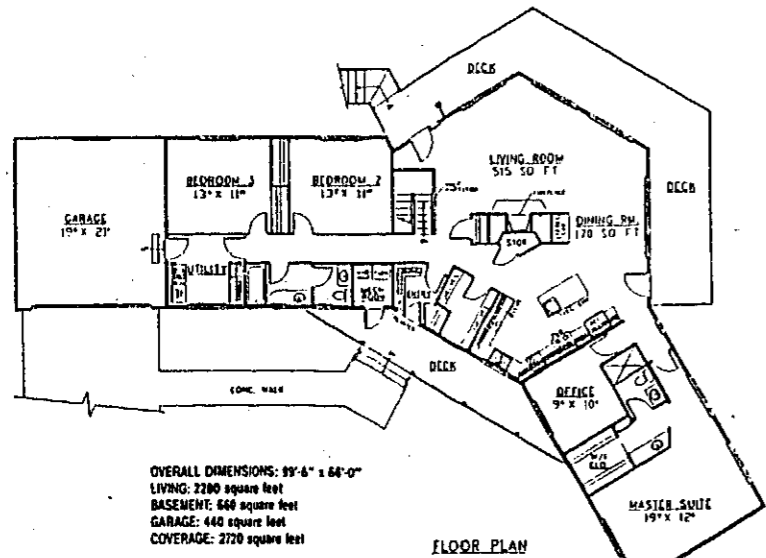
they want in their bedrooms without the sound they produce intruding on their parents' privacy and quieter atmosphere at the other end of the house.

The room adjacent to the master suite can serve as a home office, a nursery, a den or whatever. This space could be redesigned as another bedroom, if needed.

Benches and planters line the odd-angled air lock entry vestibule, creating a friendly and cheerful first impression. Boots and wet shoes will find a home under the bench, coats and umbrellas on the wall. This room also includes a closet.

And because the home is built over an unfinished full basement, storage space will never be a problem. All it takes is a few walls to create more living space. Some possibilities include a workshop, home office, exercise room, media room or even a musical rehearsal space.

For a study plan of the Killian (207-10), send \$7.50 to Landmark Designs, c/o HomeTown Newspapers, 323 E. Grand River Ave., Howell, MI 48843. (Be sure to specify plan name and number when ordering.)



What plant where

By C.Z. Guest
Copley News Service

GARDENING

When choosing houseplants that will work in your home environment, whatever indoor garden spaces you have, you can find a plant to thrive there!

• Full-sunlight plants: Indicates direct and unobstructed southern exposures. Includes bird of paradise, kalanchoe, passionflower, myrtle, bougainvillea, cactuses, gardenia, gloxinia (large hybrids), hibiscus (Chinese), jasmine, lantana, geranium, chrysanthemum, basil, mint, ginger, sage, thyme to name a few.

• Bright-light plants: Indicates southern exposures that are filtered through curtains, blinds or partially obstructed trees, a building or porch and direct unobstructed western, northern or eastern exposures. Includes devil's ivy, kaffir lily, Chinese fan palm, coleus, azalea, cactuses, camellia, chives, cineraria, fern, ivy, (German, English).

• Indirect-light plants: Indicates filtered western, eastern or northern exposures. Includes arrowhead, Norfolk Island pine, Germany ivy, philodendron, ficus, dumbcane, ferns, orchid, palm, narcissus, primrose.

• Low-light plants: Indicates any exposure that is very obstructed and offers only dim light. Includes Chinese evergreen, mosaic plant, resurrection plant, aspidistra, dracaena, snake plant, pothos.

• Combination-light plants: Indicate those plants that need different lighting during different seasons of the year or at different growing stages, such as amaryllis, spathiphyllum, azalea, crocus.

TIP

Tickle your houseplants clean!

By using an inexpensive feather duster, you can keep houseplants looking their very best (between regular groomings), and it entails little time and effort. The soft feathers brush away lint and dust film to perfection; in fact, so easily that you can entrust tiny tots to tickle the plants clean.

C.Z. Guest is a gardening authority whose work appears in House and Garden and author of numerous books and videos, including "Five Seasons of Gardening" (Little, Brown and Co.).

Plant placement

Bird of paradise

- Plants that need full sun include bird of paradise, bougainvillea, cacti and chrysanthemums. Herbs, such as basil, mint, ginger, sage and thyme, also should be planted in direct southern exposures.
- Ferns, ivy, azaleas and chives do well in bright light that is filtered through curtains, blinds and trees.
- Keep Norfolk Island pine, philodendron, ficus and orchids in indirect light.
- Low-light plants include Chinese evergreen, dracaena and snake plant.

Copley News Service/Dan Clifford

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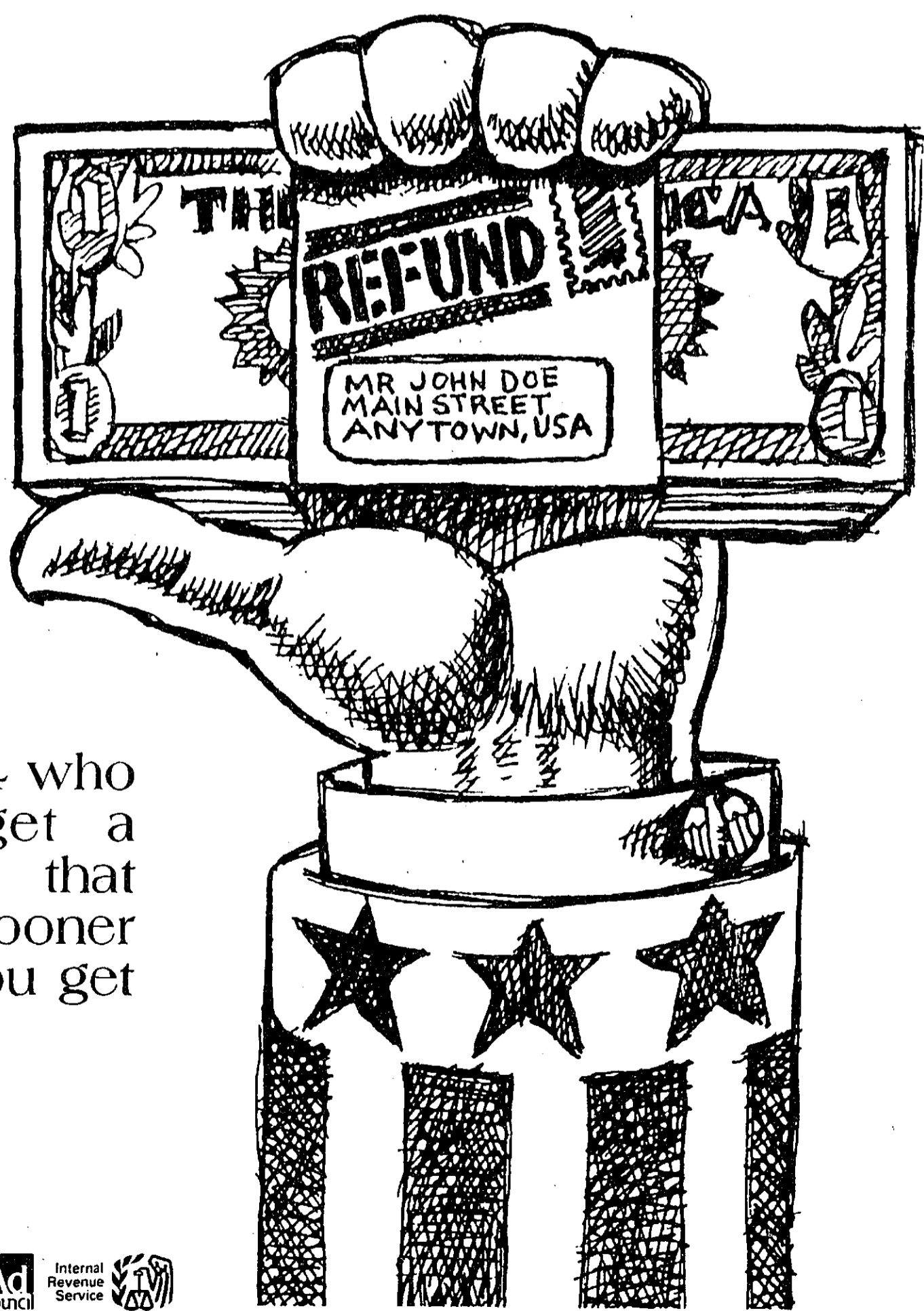
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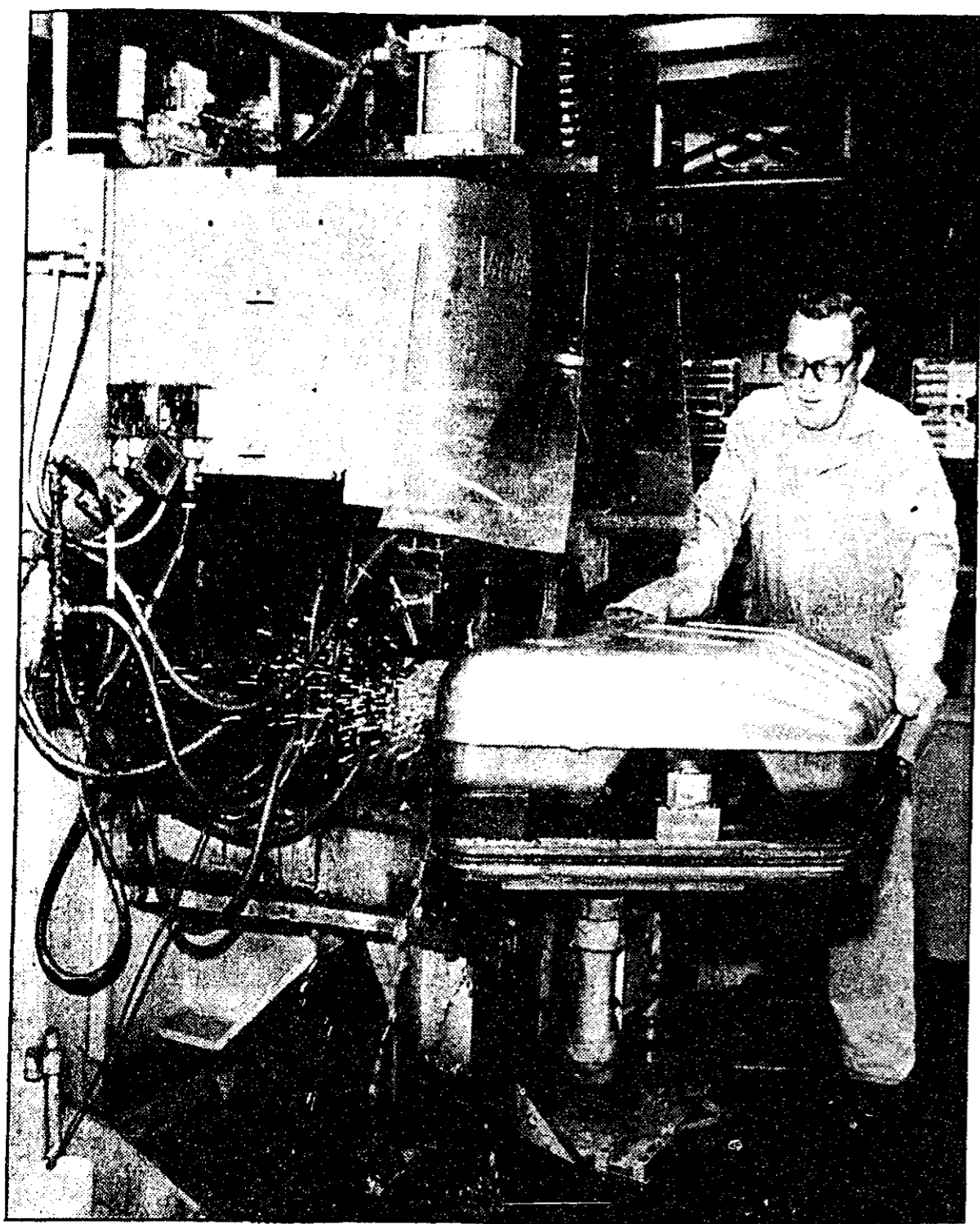
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CLASSIFIED GREEN SHEET



Automotiles, parts and tools are good bets for U.S. sales in Europe

File Photo

Worldly wise Smart companies looking to Europe

By RICK BYRNE
Copy Editor

Regardless of where you stand on the issue of trade with Japan, neither side denies the fact that Japan is a tough market for the U.S. to crack.

Aside from Japan's protectionist policies, person-on-the-street interviews reveal the Japanese consumer believes U.S. goods are of inferior quality.

So why bang your head against a brick wall? Peter Thielenhaus of International Marketing Systems believes U.S. companies should be looking instead toward Europe for overseas sales.

Thielenhaus' company helps American firms set up operations in European markets, which he believes are ripe for the picking.

"The basic facts are that the U.S. dollar is presently very favorable with regard to European currencies," said Thielenhaus. He points out that the deutchmark, which once traded at 350 to the dollar, is now hovering around 160, or less than half. He adds that U.S. labor costs have a 30-percent advantage over those in Germany, and a similar factor in all but three European countries.

"Our trade balance with Europe has become positive over the last five years," he said. "Products are less expensive than five years ago. We've worked with a number of companies and brought them over here. In all cases, they were very price competitive."

One company which has entered the European market with help from IMS is Automatic Valve Company of Novi. Though Automatic Valve had dabbled with European sales at vari-

ous points in its 45-year history, it wasn't until three years ago that a European subsidiary was created in Germany.

"Talking about our type of product, when it came to pneumatics, their collective gross national product matched or exceeded that of the U.S.," said Steve Burke, vice president of Automatic Valve. "So as a marketplace with potential, it was outstanding."

"We found that people were willing to listen, and look at the opportunity of dealing with a U.S. company. There was a level of quality that was interesting to Europeans. We didn't expect to march in and take over their market share, but it has been profitable."

In fact, it's been so profitable that Automatic Valve is talking about expansion of its European operation, and creating a second facility in Holland.

"It's an extraordinary market opportunity," said Burke. "To any company that is thinking about going over there, I'd say go, you've got nothing to lose."

Thielenhaus said the most surprising thing U.S. firms find in dealing with Europe is the ease with which they can break in.

"I'm still surprised at how little American companies are aware of opportunities over there," said Thielenhaus. "They become so involved in their home market, where it has been good for so many years and now is not that good anymore. So many European companies have come to this market. Very often (American companies) have tremendous products and have done well, but are perhaps shy of a different culture. Most people over there speak English, so it's not so difficult to deal with them."

Plus, he said, U.S. companies don't face a battle of perception as to the quality of their goods in Europe. As a rule, Europeans think highly of American quality in many areas.

"Daimler-Benz, which manufactures the Mercedes-Benz automobile, has an express policy of purchasing more auto components in the U.S.," said Thielenhaus. "It's

Continued on 2

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Business Briefs

GARY M. McCausland of Northville has been promoted to vice president of Domino's Pizza Inc. and managing director of Domino's Pizza International...

Based in Ann Arbor, Domino's Pizza International is a wholly owned subsidiary of Domino's Pizza Inc., the world's largest pizza delivery company...

McCausland, a native of Detroit, joined Domino's Pizza in 1987 as corporate controller for the parent company. In 1990, McCausland was appointed to his most recent position as vice president of finance and administration for the international subsidiary.

Before joining Domino's, McCausland worked with Burroughs Corporation for seven years. He began his career with Price Waterhouse after earning a bachelor's degree in accounting at Michigan State University in 1973.

VALUE CITY FURNITURE, based in Columbus, Ohio, recently opened an approximately 50,000-square-foot store at 22625 Ecorse Road in Sunrise Shopping Center...

Novi resident Marshall R. Solomon, of Beale Group Inc., a Southfield-based commercial real estate firm, arranged the lease and was the only outside broker involved in the transaction...

NORTHVILLE ATTORNEY CHARLES N. SIMKINS has been appointed as Local Brain Injury Legal Consultant for Michigan by the Association of Trial Lawyers of America's Traumatic Brain Injury Litigation Group...

Extracris, a pioneer in this type of law practice, says persons living in Michigan will have an opportunity to talk with a local professional specializing in brain injury cases. Closed-head injury clients require special handling.

Frequently, a mild but significant cranial injury may be overlooked by initial examinations in an emergency room. Days or weeks later, the victim may begin to show an aggressive attitude, personality changes or even bizarre activity.

Designers are tested on relocation-related real estate, corporate relocation tax and legal issues, and family relocation issues. To retain their designation, CRPs must remain in their current profession, maintain their ERIC membership, and earn 30 hours of continuing education every three years.

Simkins is available to speak to closed head injury groups, support groups, professional associations or other groups of this nature throughout the United States.

Charles N. Simkins is a partner in Simkins & Simkins, Attorneys at Law 194 East Main Street, Suite B, Northville, 48167; phone 349-6030 (with offices also in Brighton).

DEBRA KROLL of Northville recently joined MDS-Detroit (Media Distribution Services) as an account executive.

Kroll is a 1991 graduate of Western Michigan University. MDS-Detroit is the nation's largest public relations media, printing, production and mailing service with offices in 12 cities.

ILLBRUCK AUTOMOTIVE is signed with the R.A. DeMattia Company, Plymouth, to begin construction of a new facility located in the Trans-west Industrial Park in Howell.

Illbruck, a German-based multi-million corporation specializing in industrial uses of foam products, decided on Trans-west because of its close proximity to I-96, I-24, the Livingston County Airport and CSA rail transportation. The new facility will make flexible foam for acoustical, insulation and interior trim products for the auto industry.

ILLBRUCK predicts that employment will reach around 70 in the next two years. Occupancy is scheduled for mid-summer 1992.

RE/MAX 100 is at 39500 Orchard Hill Place, Suite 130, in Novi. For more information, call 348-3000.

Novi firm succeeds in European market

But, Thielenhaus said, any product can sell in Europe, despite what U.S. manufacturers might think.

"In a way, a lot of American companies feel they have to produce a niche product," he said. "That's not at all a requirement. Allen Edmonds shoes, a high quality product, sell here for \$120. But the same shoe sells in Europe for \$350 a pair. It's not a niche product; just a perception of high quality. Basically, if a product sells well in the U.S., it has the capability of selling well over there."

The unification of the European market's import standards has also made the game of exporting there less complicated, according to Thielenhaus.

"Basically in the past, exporters had to deal with 12 different markets," he said. "Now by end of this year, European countries will adopt one standard for all of them. It makes it easier for the U.S. to deal with those markets."

"By the end of this year, the 12 countries of the European Community will finalize their pact with the European Free Trade Association (comprising Austria, Switzerland, Sweden, Norway, Finland, Iceland and Lichtenstein) to create one whopper of a free trade zone. Hungary, Czechoslovakia and Poland have also applied for membership in the EC."

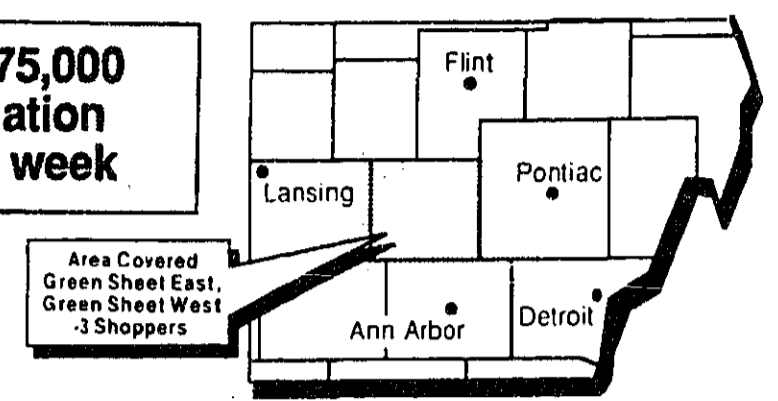
Surprisingly, just the act of doing research will sometimes result in a purchase order or requests for price quotes, the Europeans are that hungry for American products.

"According to Thielenhaus, the tried and true method of generalizing a new sales customer appears: make a sales call and ask for a purchase order. That the sales call is across the Atlantic Ocean is irrelevant.

And as Burke of Automatic Valve said, "It's nice feeling to think you're doing your part to help the trade imbalance."

GREEN SHEET CLASSIFIEDS

Over 75,000 circulation every week



Pricing: 3 lines \$7.74. Each additional line \$1.74 (non-commercial ads)

Charge it on VISA or MASTERCARD

Place classified ads: Monday: 8 am to 5 pm, Tuesday-Friday: 8:30 am to 5 pm

To place your classified ad: Brighton, Pinckney, or Hartland (313) 227-4436, Howell/Fowlerville (517) 548-2570, South Lyon area (313) 487-4133, Milford area (313) 685-9705, Northville/Novi area (313) 348-3022

To place your circular or display ad: Livingston County (517) 548-2000, South Lyon area (313) 437-2011, Milford area (313) 685-1507, Northville/Novi area (313) 349-1700

For delivery service, call: Brighton, Pinckney or Hartland (313) 227-4442, Howell/Fowlerville (517) 548-4809, South Lyon area (313) 348-9227, Milford area (313) 685-7546, Northville/Novi area (313) 349-9227

Table listing various categories and their corresponding rates: Personal, General, Automotive, Recruitment, Animals, etc.

020 thru 098 are listed in Creative Living

Absolutely Free

All items offered in this 'Absolutely Free' column must be made available to those responding. This newspaper makes no charge for these listings, but restricts use to residential. HomeTown Newspapers accepts no responsibility for actions taken by individuals regarding 'Absolutely Free' ads.

Two Deadlines:

Monday 3:30 for Wednesday Green Sheet

Friday 3:30 for Monday Green Sheet

Buyer's Directory Three Shopping Guides

POLICY STATEMENT: All advertising published in accept an advertiser's order. HomeTown Newspapers is subject to the conditions stated in the applicable rate card, copies of which are available from advertising department.

Green Sheet Classifieds Appear In: The Northville Record, Novi News, Milford Times, South Lyon Herald, Brighton Argus, Livingston County Press, and can be ordered for the Fowlerville, Pinckney & Hartland Shopping Guide.

Large classified section containing numerous '001' and '002' ads, many featuring heart symbols and romantic messages.

Helpful Tips section with various advice columns and a 'Premier Promotions' advertisement.

BRIDAL SHOW advertisement featuring 'The Barn Stormer' and 'Peaches & Cream Prom and Bridal Show' on Sunday, Feb. 16. Includes ticket prices and exhibitor list.

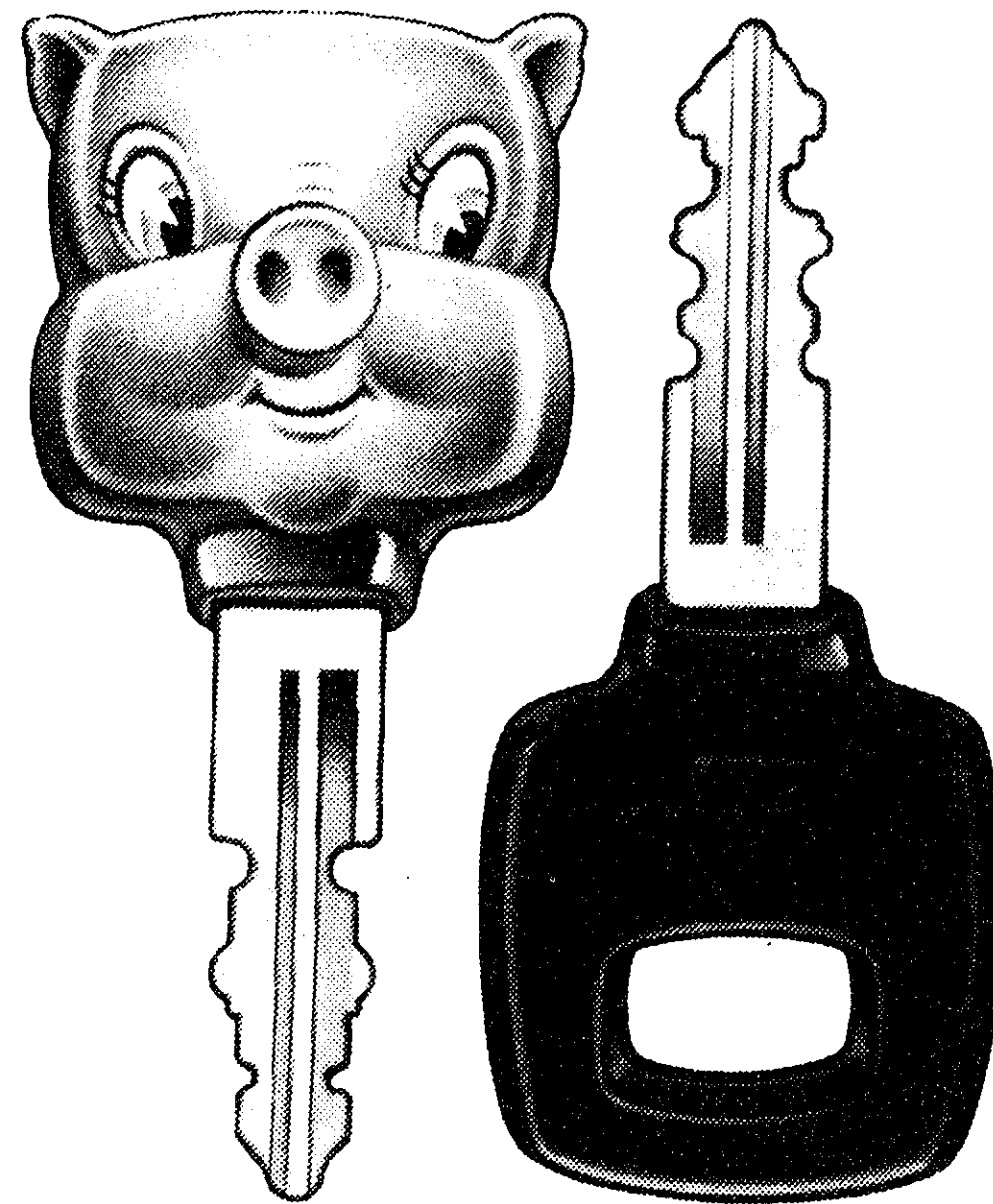
ARE YOUR WINDOWS A REAL PANE?? advertisement for Andersen Window Center. Includes seminar information and window product details.

IVERSON'S LUMBER CO. advertisement featuring various lumber products, prices, and contact information.

Stop smoking on Valentine's Day advertisement from the American Lung Association of Michigan.

SNOWTIME IS SLOW TIME DRIVE SAFELY

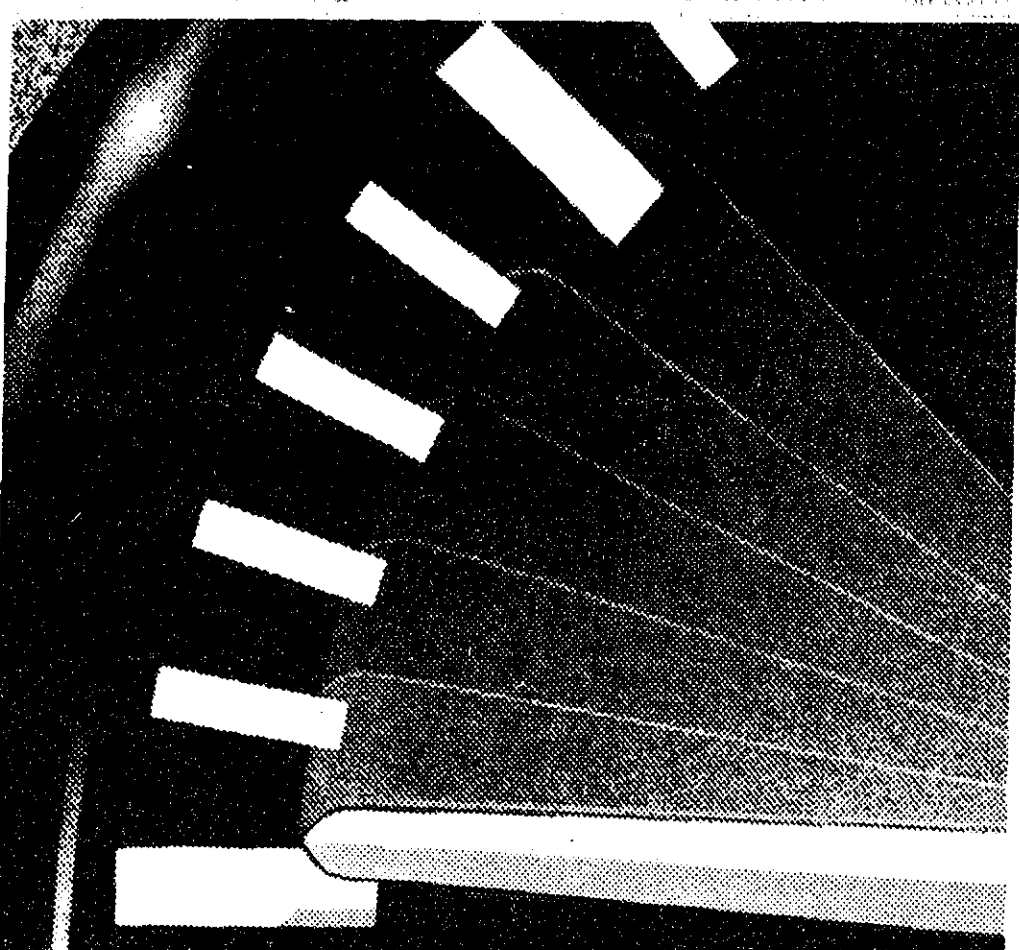
HOW MUCH WE DEPEND ON UNRELIABLE SOURCES OF OIL DEPENDS ON YOU.



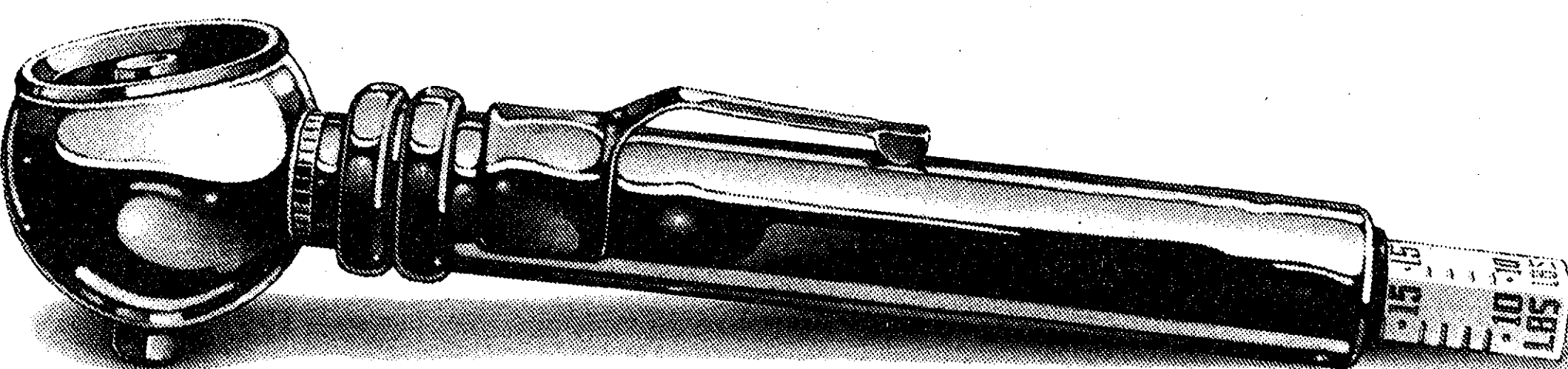
93 OCTANE 87 OCTANE

Using lower octane fuels will help save America two-and-a-half-million gallons of gas a day.

If you have two cars, using the more efficient one will help save us two million gallons of gas a day.



Driving just five miles per hour slower will help us save over two million gallons of gas a day.



Maintaining the correct tire pressure will help save over two million gallons of gas a day.

It really is this easy. That's why President Bush hopes that, together, we can make America more fuel independent.

DO YOUR PART. DRIVE SMART.

The United States Department of Energy

110 Sporting Goods

CAST iron wood burner, 40x18, tortoise top, front covered, pipe and Magic Heat blower included, \$200. (517) 338-5152

LONGWOOD kynals. of wood combination, 4 yrs. old, 100,000 BTU oil. 600,000 BTU. (517) 222-2215

CHILDS cross country skis. Call after 7pm. (517) 223-9333

GYMPAC DP 2000 fitness equipment. See card, \$200. (517) 548-5800

ICE SKATES - New & used. Large selection. Trademark scuffed. Wiggins Hi-Hi. Hand-made 28150 W. Five Mile, Livonia 1 block E. of McDebett. Mon-Fri, 9:00am-Sat. 8:30am-Sun 9am-5pm. (517) 222-2210

POOL table, 1917 Brunswick, 4x8. Ivory balls, original angle rack, wall mount ball rack, cue rack, cable score markers. \$1500. After 4pm. (517) 222-9333

SOL-FLYX with butterfly attachment, \$575 (517) 223-2382 after 4:30pm

WINCHESTER Model 12 shot gun, 12 gauge, vent rib, load choke, 30m. band, large fore-arm, nice trap gun. \$450 (517) 587-8295

WINCHESTER Model 67, 12. LR. 40 cal. original receipt, \$425. (517) 229-7268

117 Firewood

1 & 2 YR seasoned mixed hardwoods cut split delivered free. Face cord, 48x16, \$45 (517) 521-3517

A-1 seasoned hardwoods, \$45 per face cord, split delivered. 48x16, \$40 you pick-up. (517) 521-3517

AGED mixed hardwood \$50/face cord. 48x16 18' delivered. (517) 222-9265

ALL seasoned split hardwood. Oak, Ash and Hickory \$45 delivered per cord. (517) 548-2694

All mixed hardwoods, \$40 face cord, \$45 delivered, \$45 delivered. (517) 338-8471

CAMPFIRE wood, burning coal, hardwood seasoned, large and small quantities picked up or delivered. Check on free kindling, good 7 days, 7am to 10 pm. (517) 478-3368

119 Lawn, Garden Snow

OTHER SERVICES AND PRODUCTS CAN BE FOUND IN OUR BUSINESS DIRECTORY CLASSIFICATIONS

16HP Waards tractor, mower deck, 48", 4" snow blade, \$600 (517) 222-9265

5 HP John Deere 2 stage snowblower, \$425 or trade for 16" ban saw or brake Eves. (517) 222-9265

KUBOTA tractor, 5pt hitch, 42" hydraulic front blade and mower deck, \$4,700. (517) 665-7855

ROTTWEILER massive female, maculosa head 14 wks, 40 lbs, 1300, 1300. (517) 222-9265

SHIH TZU pups, AKC, well started. Health guaranteed. (517) 223-3751

111 Farm Products

ALFAFA-Timothy hay, first cutting, delivery available. (517) 615-5151

ALFAFA, Timothy hay, first & second cutting. (517) 615-5151

CLEAN Straw and hay, large farm bales. Rocky Ridge Farm. (517) 615-5151

DRIED shelled cracked corn \$6.00 per bag, your bags. Rod Reahey. (517) 615-5151

FIRST and second cutting hay, 48x16, \$1.25 per bale. (517) 615-5151

GOOD Quality Alfalfa hay, first, second, third cutting. 5724 Cook Road, Swanton. (517) 223-2653

112 Dryer Wood

Quality seasoned firewood. 48x16 mixed hardwood, \$45 Al pak, \$50 face cord. 2 cord min free delivery. (517) 223-9429, (517) 221-3252

113 Firewood For Sale

100% red, 4 cord, 11 year seasoned, 10 cord min. \$350. Unsold \$300. Single \$150. Free delivery. (517) 223-9429, (517) 223-9197

K & M Firewood. Mixed hardwood, 48x16, \$50 face cord. 48x16, split & delivered. (517) 222-9265

LARGE amount of seasoned firewood, \$165. (517) 223-9200

MIXED firewood, 48x16, \$50 a cord delivered. \$40 Up pickup. (517) 223-9265

WOOD 84 tractor, PTO, 3pt hitch, nice great good rubber, \$500. (517) 615-5151

THESIER Equipment Co.

28342 Ponitac Trail South Lyon

(313) 437-2091 or 228-6548

New Used Lawn Equipment Service On All Eves.

T & J Lawn mowing and cleanup. Show cleanup, cervices and small driveway cutting services. Senior rates. Call now to schedule for Spring. (517) 548-9106

121 Farm Equipment

1665 JOHN DEERE 50 with front loader, tires good. (517) 648-1393 call. (517) 223-9265

2 HORSE Trailer. Completely rebuilt, \$1,450. Western show saddle and bridle, \$350. (517) 615-5151

4 HORSE stock trailer good, \$2,000 or best offer. (517) 486-4866

4 H type of horses and ponies wanted. English or Western, 1500 min, routine maintenance. (517) 615-5151

CHANGING times changes many things, but your best deal for tractors, and equipment, sale, service or parts is still Symons Tractor in Games. Schedule your needs early. (517) 271-8445

CHANGING times changes many things, but your best deal for tractors, and equipment, sale, service or parts is still Symons Tractor in Games. Schedule your needs early. (517) 271-8445

122 Business/Office Equipment

2 DESKs, Gradenets, and Photocopier with stand, NU AC 11-42 light table. (517) 498-9798 Mon-Fri 9-5

OAK turner disk wheelchair. Return, (1) 18'x16' table, (1) 18'x12' chairs, (1) Amazon off table w/ chair, (1) 2'x2' sectional chair. (517) 615-5151

FOR more information call: (313) 437-0888

123 Electronics

Distributor clearance 1991 styles. E.W. Kitchen electronics, 29750 Anthony Dr. Wilkxon. 602-222-2971

BEST BUYS ON POLE BUILDINGS - Check our quality and added features! CALL SIERBA BUILDINGS for free information. Analysis of your building needs. Agricultural, industrial, Commercial and specialty buildings of every size. Division of Starwood YMCOR - 80 years stand 1-800-444-4075

BRICK reclaimed. Excellent for houses and fireplaces, \$220 a thousand. (517) 449-4706

118 Building Materials

60% OFF KITCHEN CABINETS

116 Wood Stoves

CAST iron, air tight, excellent condition. (517) 684-2255

113 Electronics

WINTEÑO and Atari games, \$10-\$15. (517) 222-9333

RADIO Shack showtime radio, \$100. (517) 685-0002

116 Wood Stoves

CAST iron, air tight, excellent condition. (517) 684-2255

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contact your local chapter...

170 Help Wanted
General
HAIRDRESSER Full time...

171 Help Wanted
General
HAIRDRESSER Full time...

172 Help Wanted
General
HAIRDRESSER Full time...

173 Education/
Instruction
TRUCK DRIVER Full time...

174 Help Wanted
General
HAIRDRESSER Full time...

175 Business
Professional Services
REPRESENTATIVE Full time...

176 Business
Professional Services
REPRESENTATIVE Full time...

177 Business
Professional Services
REPRESENTATIVE Full time...

178 Business
Professional Services
REPRESENTATIVE Full time...

179 Business
Professional Services
REPRESENTATIVE Full time...

180 Situations
Wanted
ARTICULAR COLLEGE...

181 Business
Professional Services
REPRESENTATIVE Full time...

182 Business
Professional Services
REPRESENTATIVE Full time...

183 Business
Professional Services
REPRESENTATIVE Full time...

184 Business
Professional Services
REPRESENTATIVE Full time...

185 Business
Professional Services
REPRESENTATIVE Full time...

EARN \$25,000+
Your first year in real estate...

205 Snowmobiles
1976 Arctic Cat Panther...

225 Autos Wanted
I SELL ME YOUR CAR TRUCK...

206 Snowmobiles
1976 Arctic Cat Panther...

215 Campers, Trailers
1174 FT truck camper...

228 Construction,
Heavy Equipment
1982 CHEVY S10 PICKUP...

216 Snowmobiles
1976 Arctic Cat Panther...

220 Auto Parts
1981 ESCORT L Lots of parts...

230 Trucks
1978 FORD F150 3 speed...

217 Snowmobiles
1976 Arctic Cat Panther...

222 Auto Parts
1981 ESCORT L Lots of parts...

223 Vehicles
1976 CHEVY Blazer will tow...

218 Snowmobiles
1976 Arctic Cat Panther...

224 Truck Parts
CAP alt aluminum for lift...

226 Vehicles
1976 CHEVY Blazer will tow...

219 Snowmobiles
1976 Arctic Cat Panther...

227 Truck Parts
CAP alt aluminum for lift...

228 Vehicles
1976 CHEVY Blazer will tow...

220 Snowmobiles
1976 Arctic Cat Panther...

229 Truck Parts
CAP alt aluminum for lift...

231 Vehicles
1976 CHEVY Blazer will tow...

221 Snowmobiles
1976 Arctic Cat Panther...

232 Truck Parts
CAP alt aluminum for lift...

233 Vehicles
1976 CHEVY Blazer will tow...

SWITCH TO LARICHE - SWITCH TO LARICHE - SWITCH TO LARICHE
PRESIDENTIAL SAVINGS DURING FEBRUARY!

HEART SET ON A SWEET DEAL? SEE VARSITY FORD USED CARS!

1987 T-BIRD TURBO COE
1989 ESCORT GT
1988 TEMPO GL 4 DOOR

1987 T-BIRD TURBO COE
1989 ESCORT GT
1988 TEMPO GL 4 DOOR

233 4 Wheel Drive Vehicles
1978 4x4 DODGE 1/2 ton...

BRIGHTON FORD MERCURY
DISCOUNT OUTLET
OPEN SATURDAYS!

1989 FORD TAURUS GL
1988 BUICK CENTURI LIMITED
1986 FORD F-150 4x4

1989 FORD TAURUS GL
1988 BUICK CENTURI LIMITED
1986 FORD F-150 4x4

Sweetheart of a SALE at WALDECKER Pontiac Buick
1987 DODGE COLT 4 DR \$3995

WALDECKER SMART TRUCKS
1988 GMC C1500 SHORT WIDE \$9995

BUY NOW OVER 300 IN-STOCK
EVERYTHING MUST GO! \$2,800.00

SPIKER LARGEST VOLUME FORD-MERCURY DEALERSHIP
1989 GMC SAFARI VAN \$10,995

WALDECKER **WALDECKER** **WALDECKER** **WALDECKER** **WALDECKER**

Valentine Values
New 1991 GRAND AMS
Air, auto, stereo, more
\$10,595
After Rebate
QUALIFIED 1ST TIME BUYER SAVE \$400 MORE

New 1991 GRAND AMS
2-Door or 4-Door

2.9% FINANCING (24 mo.)
A.P.R. AVAILABLE
ON VIRTUALLY ALL NEW PONTIACS

New 1992 **BONNEVILLE**
Auto, air, stereo, cassette, power windows, locks, cruise, alloy wheels, much more
\$16,995
After Rebate

All prices include destination. Just add tax, title & plates

WALDECKER
PONTIAC
7885 W. Grand River - Brighton 227-1761

HOURS: Mon. & Thurs. 9 a.m. to 9 p.m.
Tues., Wed. & Fri. 9 a.m. to 6 p.m.
OPEN SATURDAYS 10 to 3

WALDECKER **WALDECKER** **WALDECKER** **WALDECKER** **WALDECKER**

VALENTINE VALUES

New 1992 BUICK CENTURY
All with power windows, power locks, cruise, alloy wheels, more. Stock #6114
From Only **\$13,495**

New 1992 BUICK SKYLARK
All with power windows, power locks, V-6 power, cruise, alloy wheels. Stock #6110
From Only **\$14,995**

2.9% FINANCING
Available on
VIRTUALLY ALL BUICKS
—24 Months—

All prices INCLUDE destination. Just add tax, title & plates. All in Stock For Immediate Delivery

WALDECKER
BUICK
7885 W. Grand River - Brighton 227-1761

HOURS: Mon. & Thurs. 9 a.m. to 9 p.m.
Tues., Wed. & Fri. 9 a.m. to 6 p.m.
OPEN SATURDAY 10 to 3

WALDECKER **WALDECKER** **WALDECKER** **WALDECKER** **WALDECKER**

VALENTINE VALUES

New 1992 SUMMIT WAGON
4-door, auto, stereo, cassette, cruise, alloy wheels, more. Stock #6117
Only **\$12,995**
After Rebate

New 1992 JEEP CHEROKEE 4X4
4-door, auto, stereo, cassette, alloy wheels, more. Stock #6118
Only **\$15,495**
After Rebate

0.0% APR
FINANCING AVAILABLE
On Selected Models

All prices INCLUDE destination. Just add tax, title & plates

WALDECKER
JEEP-EAGLE
7885 W. Grand River - Brighton 227-1761

HOURS: Mon. & Thurs. 9 a.m. to 9 p.m.
Tues., Wed. & Fri. 9 a.m. to 6 p.m.
OPEN SATURDAY 10 to 3

CHAMPION **HOWELL LOT** **BUDGET CAR & TRUCK SALE**
1-800-800-6930

88 FESTIVA Extended warranties available \$1999	83 6000 Runs great \$1999	Open M, Tu, W, F, Sat 9-9 9-6 9-4	83 S10 EXT. CAB V6 \$1999
85 ISUZU PICKUP \$2999	86 COUGAR \$3299	85 NISSAN EXT. CAB 4X4 \$2999	85 S10 PICKUP \$2999
86 ALLIANCE \$1999	82 RABBIT \$1599	83 HURRY! \$1499	86 CAVALIER RS 2 DR. Automatic \$2499
88 ESCORT WAGON Auto & air \$2999	81 1/2 TON CHEVY PICKUP Automatic \$2299	86 SABLE \$2999	84 CELEBRITY WAGON Low miles \$2499

More than 100 cars & trucks available

CREDIT PROBLEM? We can help!

Help! We're overstuffed!

Buy now and SAVE

Cheap Clean Nice

Financing For EVERYONE

234 Mini Vans
1989 AEROSTAR Edge Bumper loaded, exc. cond., \$8,450 (313)269-8017 after 7pm

1989 GMC Safari 45,000 miles. Loaded \$10,500. Evenings (313)264-8043

1990 AEROSTAR XLT 25,000 miles, loaded, \$11,000. Days. (313)464-7320. e v e s . (313)348-1916.

1990 AEROSTAR extended Auto air. Loaded. Low new \$10,200. (313)48-7342.

1990 AEROSTAR extended wagon. Loaded, rear heater, power windows, locks, hitch. \$9,950 (313)48-3468

1990 CHEVY Astro AWD. 8 passengers, all colors, extended warranty, low miles, exc. cond. (313)229-8421

1989 GMC Safari 45,000 miles. Loaded \$10,500. Evenings (313)264-8043

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CHAMPION
CHEVROLET GMC
YOUR DISCOUNT CHEVY-GMC STORE
Call 229-8800

Open Saturdays
Price Reduction Save Thousands
Limited Time Only

\$ SAVE BIG \$

1991 PONT. SUNBIRD LE V6, auto, full power	1991 CHEV. S-10 P/U 23,000 miles, tu tone Tahoe, 6 cyl., all the toys	1989 CHEV. S-10 P/U 28,000 miles, 5 sp., bed liner	1988 GMC SAFARI SLT Lut. touring, loaded, 35,000 Miles
\$8988 or \$102 per mo.	\$4888 or \$153 per mo.	\$4995 or \$103 per mo.	\$9995 or \$232 per mo.
1986 JEEP COMANCHE 4X4 Extra clean, priced to sell.	1988 PLYMOUTH SUNDANCE 4 dr., auto, air, tilt, cruise	1989 PONTIAC LEMANS GSE Eighty red, Must Sell!	1988 GMC 4DR CREW CAB 1 ton Cam Classic, loaded with 4.3 V-6, 54,000 miles, like new
\$3995 or \$122 per mo.	\$3995 or \$102 per mo.	\$4495 or \$102 per mo.	\$10,988 or \$255 per mo.
1986 OLDS DELTA 88 ROYAL BROUHAM "15,000 original miles," one of a kind	1991 CHEV. S-10 BLAZER 4X4 4.3 motor Tahoe, all the toys.	1990 CHEVY P/U C-1500 SILVERADO Auto, air, 300 V8, 30,000 miles.	1989 CHEV. S-10 P/U 40,000 miles, roll over, sporty, truck for only
\$6995 or \$214 per mo.	\$15,995 or \$298 per mo.	\$11,995 or \$216 per mo.	\$4995 or \$103 per mo.
1991 FORD RANGER P/U Red & ready, 20,000 miles, one owner, hurry	1989 CHEVY C1500 P/U SILVERADO Tu tone paint, auto, air, all the toys	1990 FORD RANGER SUPERCAB XLT V-6, air, cruise, alum. wheels.	1991 CHEV. C1500 SILVERADO Only 5,000 miles, absolutely
\$7488 or \$135 per mo.	\$9995 or \$208 per mo.	\$9488 or \$186 per mo.	\$12,995 or \$234 per mo.
1989 GMC SLE FULL SIZE P/U 5 spd., tu tone paint, only	1987 FORD RANGER XLT Brand new engine, 1 yr. full	1988 CHEV. Z-24 CONVERTIBLE V-6, 8 spd., fully loaded & low	1989 DODGE CARAVAN SE V-6, 8 spd., fully loaded & low
\$8288 or \$171 per mo.	\$3988 or \$104 per mo.	\$8988 or \$205 per mo.	\$10,488 or \$218 per mo.

*Prices must add tax, title, license, destination and dock fee

90-91 60 mos. 10%, 89-94 mos. 12.5%, 88-89 mos. 14%, 87-88 mos. 15.9%, 86-88 mos. 17.75%

LUBE, OIL & FILTER Come check out our special prices on Lube, Oil & Filter. \$15.00 per qt. for all makes. Includes oil, filter, wash, wax & disposal.

WINTERIZE YOUR CAR! We'll winterize your car for you. \$49.95 includes: antifreeze, battery check, oil change, tire rotation & air filter change.

NEED A CAR? WE FINANCE EVERYONE! NO CREDIT BAD CREDIT? WE FINANCE YOU! CALL 229-8800. WE'RE IN THE WHITE!

OPEN SATURDAY! 603 W. GRAND RIVER BRIGHTON 229-8800

GM Employees Option I - Option II - Suppliers Welcome - PEP PLAN HEADQUARTERS

The Excitement Continues
2.9% APR
on select models

1992 All New Bonneville SE Sedan Stock #920117 Dodge, power locks, power windows, stereo, 15" wheels, AM/FM cassette, cruise, gauges & more. Low List Price \$18,907 Selling Price \$17,133* College Grad Discount \$500 College Grad Price \$16,628* Lease for \$297.9 month*	1992 SONOMA PICKUP GMC LEASE SPECIAL. LOADED Stock #924078 Bench seat, air, 3.42 rear axle, heavy duty 4x4 springs, cruise control, 2.8 V-6 5 speed, power steering, AM/FM cassette with equalizer, painted rear step bumper, SLE trim, intermittent wipers, tilt, power locks, power windows, sport suspension. Low List \$11,442 Discount \$1748 \$9694 Lease for \$194 4 down \$329.7 month*	1992 T-SPORT Stock #920319 Deep tinted glass, rear defroster, cast wheels, AM/FM cassette, luggage rack, 7 passenger seat, power locks, power windows and much more. Lease for \$299.88 month* List \$19,275 Selling Price \$16,799*
1992 GRAND AM SE 2 DOOR Stock #920280 Rear defogger, AM/FM cassette, air conditioning, cyclized wipers, tilt wheel, power steering, power brakes, cloth buckets and much more! Low List \$11,334 Selling Price \$11,669* 1st Time Buyer Rebate \$400 Discount \$3382 Lease for \$195.41 month**	1991 SUNBIRD LE Stock #910077 Power steering, power brakes, cloth buckets, full covers, AM/FM stereo and more! Low List \$9899 Selling Price \$7999* 1st Time Buyer Discount \$400 1st Time Buyer Amount to Finance - Tax Lease for \$195.41 month**	1991 SAFARI PASSENGER VAN Stock #910204 Air conditioning, power steering, power brakes, 55" 43 split seat, full covers, cloth trim, AM/FM stereo. Low List \$15,539 Selling Price \$11,899*
1991 FULL SIZE SIERRA Stock #910318 Deep tinted glass, rear defroster, cast wheels, AM/FM cassette, luggage rack, 7 passenger seat, power locks, power windows and much more. Lease for \$244** List \$15,352 Discount \$3382 Selling Price \$11,970* College Grad \$500 Price \$11,470	1992 SAFARI PASSENGER VAN Stock #921104 Deep tinted glass, power seats, high back front bucket seats, air, 4.3 V-6 4 speed, automatic, AM/FM cassette, power windows, tilt, power locks, cloth buckets and much more. Low List \$17,080 Discount \$1493 Selling Price \$15,587* College Grad Discount \$500* Lease for \$267 month**	1991 DODGE GRAND CARAVAN SE Stock #910312 Auto, air, stereo, cruise, tilt, rear def. Only 11,000 mi. The week's special. Only \$13,495

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\$9,995*

Includes: V-6 engine, automatic overdrive, power locks, power windows, power mirrors, tilt & cruise!

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7 Passenger Vehicle
only **\$14,995***
8 other vehicles available at similar savings!

Includes: 3.3 V-6 engine, automatic, tilt, cruise, air, stereo, sun-screen glass, defroster and much more!
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'89 DODGE DAYTONA SHELBY SK #802, Power everything, loaded, low miles. Only \$8995	'91 DODGE SHADOW CONVERTIBLE Power windows, air, tilt, cruise, tilt, rear def, only 11,000 mi. The week's special. Only \$10,995	'91 DODGE GRAND CARAVAN SE SK #452, Auto, air, stereo, cruise, tilt, rear def. Only \$14,495	'91 PLYMOUTH ACCLAIM SK #452, Auto, air, stereo, cruise, tilt, rear def. Only \$8995
'91 PLYMOUTH SUNDANCE SK #038, Auto, p.s., air, rear def, cruise, tilt, rear def. Only \$7795	'91 DODGE DYNASTY SK #181, Auto, air, stereo, cruise, tilt, rear def. Only \$9995	'90 DODGE RAM 50 SK #757, Only 5000 miles, 4 door, 4 door, 4 door, 4 door. Only \$8995	'90 LEBARON GT CONVERTIBLE Leath. loaded, clean, only 11,000 mi. The week's special. Only \$13,495
'89 GMC 1500 PICKUP Stick, V-6. Only \$4995	'89 CHEVROLET BERETTA GT Auto, air, stereo. Only \$5995	'85 CHEVROLET CORVETTE Glass roof, Bose, auto, tilt. Best V-6 Spring price! \$9995	'79 DODGE PICK-UP Runs & drives great. Only \$995

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Full power, alum. wheels, 1700 miles
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1986 TAURUS GL 4 DR.
Auto, air, full power
ONLY \$3900

1989 ESCORT GT
5 spd., stereo
ONLY \$4300
or \$113 per mo.

1989 ESCORT 2 DR. LX
Auto, 11,000 miles
ONLY \$5200
or \$113 per mo.

1985 FORD F-150 4X4 XLT PICKUP
Auto, air, stereo
ONLY \$5900

1990 ESCORT 2 DR. LX
Auto, air, stereo, 11,000 miles
ONLY \$6300
or \$137 per mo.

1990 TEMPO LX 4 DR.
Air, stereo, tilt, cruise, p. windows & locks
ONLY \$6900
or \$150 per mo.

1989 CHEV. CAVALIER Z-24
Auto, air, stereo, tilt & cruise
ONLY \$7600
or \$165 per mo.

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Low miles, air, stereo, tilt & cruise
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Loaded
ONLY \$7900
or \$208 per mo.

1988 AEROSTAR XL WGN
V-6, auto, air, p. windows & locks, tilt & cruise
ONLY \$7900
or \$208 per mo.

1991 TEMPO GL 4 DR.
Air, auto, stereo, p. locks
ONLY \$8400
or \$183 per mo.

1989 BRONCO II XLT
Auto, air, stereo, tu-tone
ONLY \$8800
or \$191 per mo.

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7 pass, air, V-6, auto, stereo, tu-tone
ONLY \$8900
or \$193 per mo.

1990 FORD F-150 4X4 PICK-UP
Air, stereo
ONLY \$10,900
or \$235 per mo.

1991 FORD F-150 4X4 PICK-UP XLT
Air, stereo
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NEW 1992 CAVALIER 2 DR.
Stock No. X2062J

Factory Price	\$9876
GM Employee or Family Member Option 1 Discount*	-980
Consumer Cash Back	-500
1st Time Buyer's Discount**	-400
Your Net Trade In or Cash Reduction*	-1000

\$6996
or less



NEW 1992 LUMINA APV
Auto, air, Stk. #T9113F

Factory Price	\$17,588
Preferred Equipment Group Savings	-400
GM Employee or Family Member	-2484
Option 1 Discount*	-750
Consumer Cash Back	-750
Your net trade in or cash reductions	-1000

\$12,741
or less



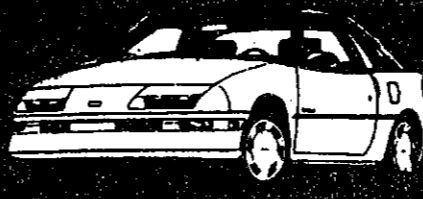
NEW 1992 FULL SIZE CONVERSION VAN

Central air & heat, fiberglass boards, fully loaded, Stk. #T9201	\$23,999
Suggested retail price	-1278
Recreational vehicle incentive	-488
GM Employee or family member	-750
Option 1 Discount*	-750
Consumer Cash Back	-1000
Your net trade in or cash reduction	-1000

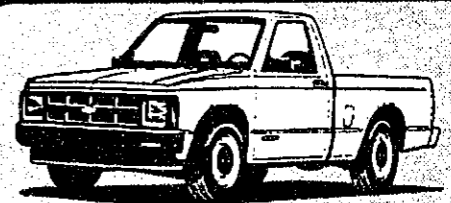
\$16,249
or less

Extended thru Feb. 17, 1992, Marty Feldman Chevrolet/Geo in Novi and Jay Chevrolet/Geo in Highland will discount any NEW 1991 or 1992 CHEVROLET CAR, CHEVROLET TRUCK or GEO at the equivalent of Option 1 Prices. That's RIGHT - ALL VEHICLES IN STOCK QUALIFY. But be sure to come early for best selection ...

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NEW 1992 S10 PICKUP
Stock No. T259J

Factory Price	\$9192
GM Employee or Family Member Option 1 Discount*	-950
Consumer Cash Back	-780
1st Time Buyer's Discount**	-400
Your Net Trade In or Cash Reduction*	-1000

\$6083
or less



NEW 1992 S-10 BLAZER
Fully loaded, Stk. #T266J

Factory Price	\$22,888
Preferred equipment	-1200
Group Savings	-3288
GM Employee or Family Member	-1000
Option 1 Discount*	-1000
Consumer cash back	-1000
Net Trade	-1000

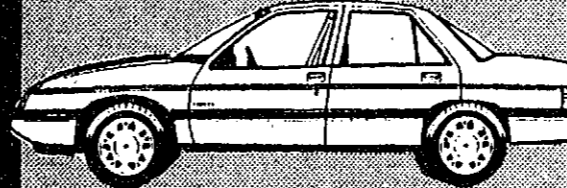
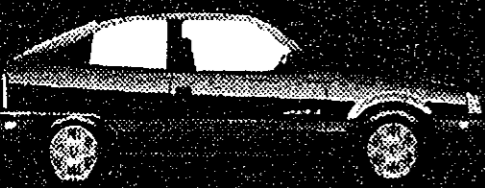
\$16,186
or less



NEW 1992 ASTRO CONVERSION EXTENDED VAN
Stock No. T2T3J

Suggested Retail Price	\$23,307
Recreational Vehicle Incentive	-1000
GM Employee or Family Member Option 1 Discount*	-4312
Your Net Trade In or Cash Reduction*	-1000

\$16,749
or less



1991 SUNBIRD LE 4-DOOR
Stk. No. B1241

- Air Condition
- Automatic Transmission
- AM/FM stereo
- And Much More!

Compare At \$11,595 **\$7995**

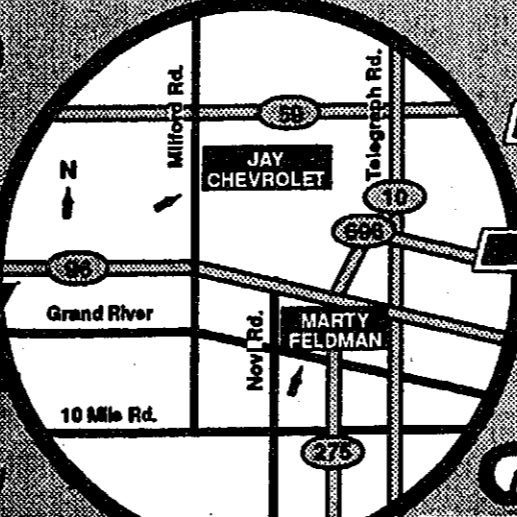
1991 CORSICA
Stock No. B1268J

- Air Conditioning
- Automatic Transmission
- TR Wheel
- AM/FM Stereo
- Power Locks

Compare At \$12,370 **\$8495**

*You must be a GM Employee or a qualified family member to be eligible for Option 1 out of stock price. Employee or qualified family member further agrees to assign Option 2 discount to dealer in consideration of Option 1 pricing. **First Time Buyer's discount (F.T.B.) applies only to GMAC financing and subject to their approval. Cash buyers must add \$400 to net purchase price. Offer applies to in stock units only. All prior sales excluded, add tax, title transfer and documentation fee. Ad expires 2-17-92. Vehicle may not be as pictured.

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