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THURSDAY  
APRIL 29, 1993

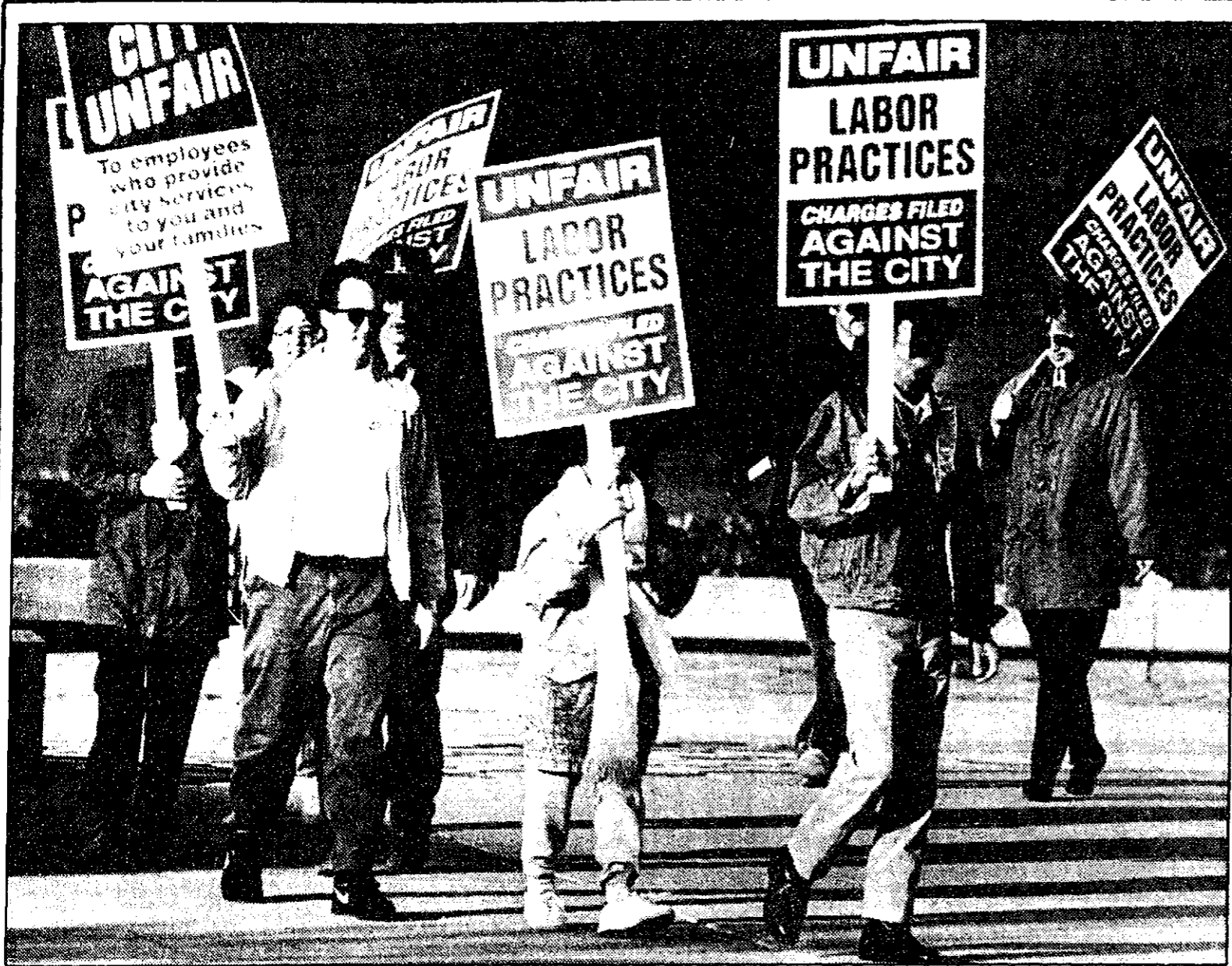
Volume 37  
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Four Sections  
62 Pages plus Supplements

the NOVI NEWS

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The Teamsters are fighting city hall

Photo by BRYAN MITCHELL

# Union hopes pickets will spur council

By JAN JEFFRES  
Staff Writer

Novi employees in the Teamsters Union Local 214, who have been working without a contract since July 1992, would be justified if they voted to walk off the job for a day, a union official said Monday.

Many of the staff members, joined by dozens of their peers from six cities, staged a second informational picket at the Novi Civic Center prior to the City Council meeting. Union representatives said no progress has been made on contract negotiations since the first picket on April 14.

"It becomes a matter of whether it remains an informational picket line. These employees would be justified in voting for selective work stoppages," Joseph Valenti, president of Local 214, said.

"This city council for no apparent reason says 'Go to hell' to its employees. Their arrogance could lead to selective work stoppages."

Areas of city service impacted by this would include the departments of parks and recreation, assessing, building and public works. Clerks

in the fire department are also in the union.

The Teamsters have filed a complaint with the state labor department accusing Novi of unfair labor practices.

They are primarily fed up with the city council, Valenti said, and not Novi's bargaining team, which is led by Assistant City Manager Craig Klaver.

"We had a tentative agreement with the bargainers twice and twice it was kicked back by the city council. I've never had 25 meetings with somebody in my life, not even in Dearborn with (Mayor Orville) Hubbard," he said, adding that this is the first time in 20 years that the union has picketed the City of Novi.

"They have a different kind of council in here and were out on the picket line."

However, Council Member Robert Schmid disputes this.

"I don't think that's accurate, frankly. Council's not giving a whole lot of guidance away from what the administration's trying to do. Craig's got full control. Obvi-

Continued on 16

## Dealer wants to expedite repaving

By JAN JEFFRES  
Staff Writer

While construction of the Haggerty Connector is now under way, Haggerty Road is not being overlooked.

But at least one member of the local business community thinks Novi isn't moving fast enough on a proposal to widen the two-lane road to five lanes from Ten Mile to just north of Grand River Avenue.

The city, for its part, is hoping the private sector will cough up some of the needed funds.

Novi, Farmington Hills and Oakland County would divvy up most of the \$838,000 costs, with \$188,000 for construction and \$40,000 for engineering designated as to Novi's share. The county will chip in \$326,000.

According to the city's director of public services, Anthony Nowicki, Novi has \$72,000 set aside for construction thanks to a voter-approved 1990 road bond project

"I think the whole street needs improvements, especially along the residential area abutting Stonehenge."

Nancy Cassis  
Novi City Council

for improvements to the intersection of Haggerty Road and Grand River. There's also another \$31,000 in funds leftover from a county coop program.

From the private sector, Bill Cook, owner of the new \$6 million Bill Cook Buick-Mazda dealership on Haggerty Road, has agreed to put up \$50,000 of an \$84,000 shortfall. City Manager Edward Kriewall was asked by the council Monday to see if Providence Hospital and the Mobil station will come up with the remainder of the money. He is expected to report back on May 10.

But Cook, in a letter to the council, urged Novi to move on the plans, which he says have been delayed for 60 days. The current two-lane pavement, Cook wrote "has been inadequate for years. Now with the recent construction of several new businesses in Novi and Farmington Hills, we can expect conditions to worsen dramatically."

Continued on 17

## City nixes transfer of water taps

By JAN JEFFRES  
Staff Writer

Novi will not permit the transferring of water taps, the City Council ruled Monday, despite a last ditch effort from a Cooker Bar and Grille spokesman to persuade the city officials otherwise.

Cooker was hoping Cunningham Limp, a contractor for the restaurant chain, would be allowed to transfer unused taps from the contractor's own Hickory Corporate Park to the eatery. Harold Larson, an attorney for Cooker, said the

close association between the two firms would avoid "arbitrary marketing of water taps across the community."

No payment would have passed hands in the transfer, he added.

"Cooke, I believe, comes in with clean hands, absolutely clean hands, as we deal with a process that could be tempting to people who have the availability of water taps. It's purely for the purpose of enabling them to complete the restaurant," Larson said.

The restaurant came into town on the coattails of an agreement made by the city and Amoco Oil

Co. many months ago, which called for the shutdown of the gas station on Novi Road and Grand River and the development of two new gas stations and a Cooker on Twelve Mile Road. Novi's benefit from the agreement includes the promise of rights-of-way concessions for Twelve Mile Road improvements.

Council Member Robert Schmid wondered why the water tap issue returned to council in the first place, after the council majority came out against a transfer policy.

Continued on 15

## Schools OK redistricting part of sub

By RANDY COBLE  
Staff Writer

The Novi Community School District may get a mite smaller in the future.

The board of education at its April 22 meeting approved a plan to transfer a small portion of the district — part of one subdivision — to the Walled Lake Consolidated School District. The move was the first step in what is expected to be a lengthy legal process.

The transfer involves a section of the proposed Sandstone planned unit development. The development — which has received approval, but has not begun actual home construction yet — is slated for the south side of Thirteen Mile Road between Novi and Meadowbrook roads in the city of Novi.

More than 80 percent of Sandstone, however, lies in the Walled Lake school district — the remainder is part of the Novi district.

Both districts foresaw a problem for future re-

sidents of the subdivision, Novi Board President Raymond Byers said, and have considered what to do about it for a year and a half.

The board thanked Superintendent of Schools Emmett Lippe for his efforts in addressing the matter with his counterpart in the Walled Lake system.

The transfer of the section of Sandstone that lies in the Novi district, board members said,

Continued on 17



Photo by JON FREILICH

### Anna one, anna two...

No, it's not Lawrence Welk, it's the Novi Concert Band. The musical squad rehearsed for its May 2 spring concert this week. The band will play under the direction of guest conductor Jack Kopnick, pictured here. Guest piano soloist is Dr.

Joseph "Bud" Kaufman. The concert will begin at 7 p.m. in Novi High School's Fuerst Auditorium. Tickets are just \$3 at the door or through Novi Parks and Recreation (347-0400).

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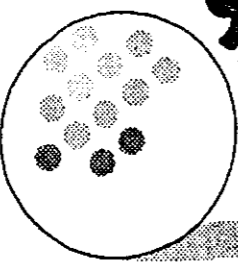
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In today's issue



A special section . . .

## GOLF '93





















## Planners approve phone store plan

By RANDY COBLE  
Staff Writer

Cellular One, phone store, you've received a green light from the Novi Planning Commission on the design plan for your Novi retail outlet.

Commissioners at their April 21 meeting voted to recommend that the Novi City Council approve the proposed facility's PD-3 planned development option site plan and give preliminary site plan approval as well.

The matter now moves on to the council, which has the final say on the plan.

Cellular One's proposed sales and service center is slated for a 1.7-acre site near Twelve Oaks Mall — on the south side of Twelve Mile Road east of Novi Road. The Township Co. of Bloomfield Hills owns the site, which is in the northwest section of the mall area, company representative Jeff Glaser told commissioners.

"The facility is for sales and retail," Glaser explained. "We also have a customer education area where they can learn about cellular phone technology, and a service area to test and install phones."

The new store will be some 7,100 square feet in size. That will require an exemption from the council. City ordinance requires that a facility such as Cellular One's have at least 50,000 square feet of gross leasable floor area.

For the council to grant the exemption, Planning Consultant Brandon Rogers said, it must find that the 50,000-square-foot requirement would "result in peculiar or exceptional practical difficulties or an exceptional undue hardship upon the owner."

■ The exception, if granted, "does not violate the intent of the planned development options (in city ordinance)," Rogers recommended that the council grant the exemption, given two facts: first, that the property was subdivided before the city requirement was enacted; second, that "unusual topographic conditions exist on the site."

Those conditions, he added, make a 50,000-square-foot facility unfeasible, Glaser agreed.

"A 50,000-square-foot building would be virtually impossible to build on this site," he said. "The property isn't designed for that size of a building."

A one-story building of that size, Glaser said, would measure some 333 feet by 150 feet, which is simply too big. A two-level store, on the other hand, "isn't viable for a retail outlet," he added.

Glaser said that his company was very interested in opening up a business in Novi, and wanted to work with the city to address the requirement exemption.

"We think that the quality and commitment of Cellular One is shown in the building plan we've submitted," he added. The commission apparently agreed, with a minor condition on its favorable recommendation.

Commissioner Robert Taub said he was concerned that the design plan would eventually run into trouble with the city's strict sign ordinance. Commissioners voted that the recommendation for approval be contingent on the city's building department approving the sign design in the Cellular One plan.



SUBMITTED PHOTO

### A'collectin' we will go

The Novi Band Boosters are at it again. The high school band backers will hold their biannual bottle drive on Saturday, May 22. Residents who donate returnable bottles and cans will help

support band activities throughout the year. Here, band supporters sort their catch at last year's drive.

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## Lawyers plan big fight over Geake injury award bill

By TIM RICHARD  
Staff Writer

Trial lawyers will fight Sen. Robert Geake's bill to reduce jury awards to car crash victims who don't wear seat belts.

"Unbelted passengers don't cause accidents. Drunk drivers, careless drivers and speeders do," said Monroe attorney Dennis Czeryba, who represents plaintiffs in crash suits.

But the Senate Commerce Committee

Tuesday approved 3-0 Geake's SB 227. It would amend the vehicle code by removing the 5-percent cap on the amount that a judge or jury can reduce an award because an injured person failed to wear a seat belt.

Two Democratic members, including Bill Faust of Westland, missed the session. The bill was on the Senate agenda later in the week.

In prepared remarks, Geake called the 5-percent cap "arbitrary," adding, "With the arbitrary cap removed, a judge or jury would

have the freedom to make their own determination as to the distribution of fault. This is a question of fact and should be left to a jury or judge — not arbitrarily set in the motor vehicle code," said Geake.

But Czeryba said it's extremely difficult — as well as expensive — to determine how much fault to wear a seat belt had to do with injuries. A passenger's brain can be injured by spinning and hitting the skull even if the head never strikes the car's interior, he said.

"An expert charges \$10,000 to run a computer model and \$135 an hour to testify," Czeryba said. "Testimony has to come from a biomechanical engineer. It's extremely expensive for both sides, and the result is conjecture anyway."

"A seat belt is only effective for (preventing) head-on injuries. As soon as you alter the angle of impact by 10 or 12 degrees, it (seat belt) makes no difference. It's not for side or rear-end hits."

"The brain is like a bowl of Jell-O. It moves forward and hits the skull. It spins," Czeryba said, citing a 15-year-old client who suffered a serious brain injury with only a slight exterior cut.

The state, county road departments, cities and villages could save an unknown amount of money under Geake's bill, the Senate Fiscal Agency said. The state alone could save on its \$15 million average annual payout by eliminating the 5 percent cap on reductions of damages. State attorneys have used the current law to argue for reductions.

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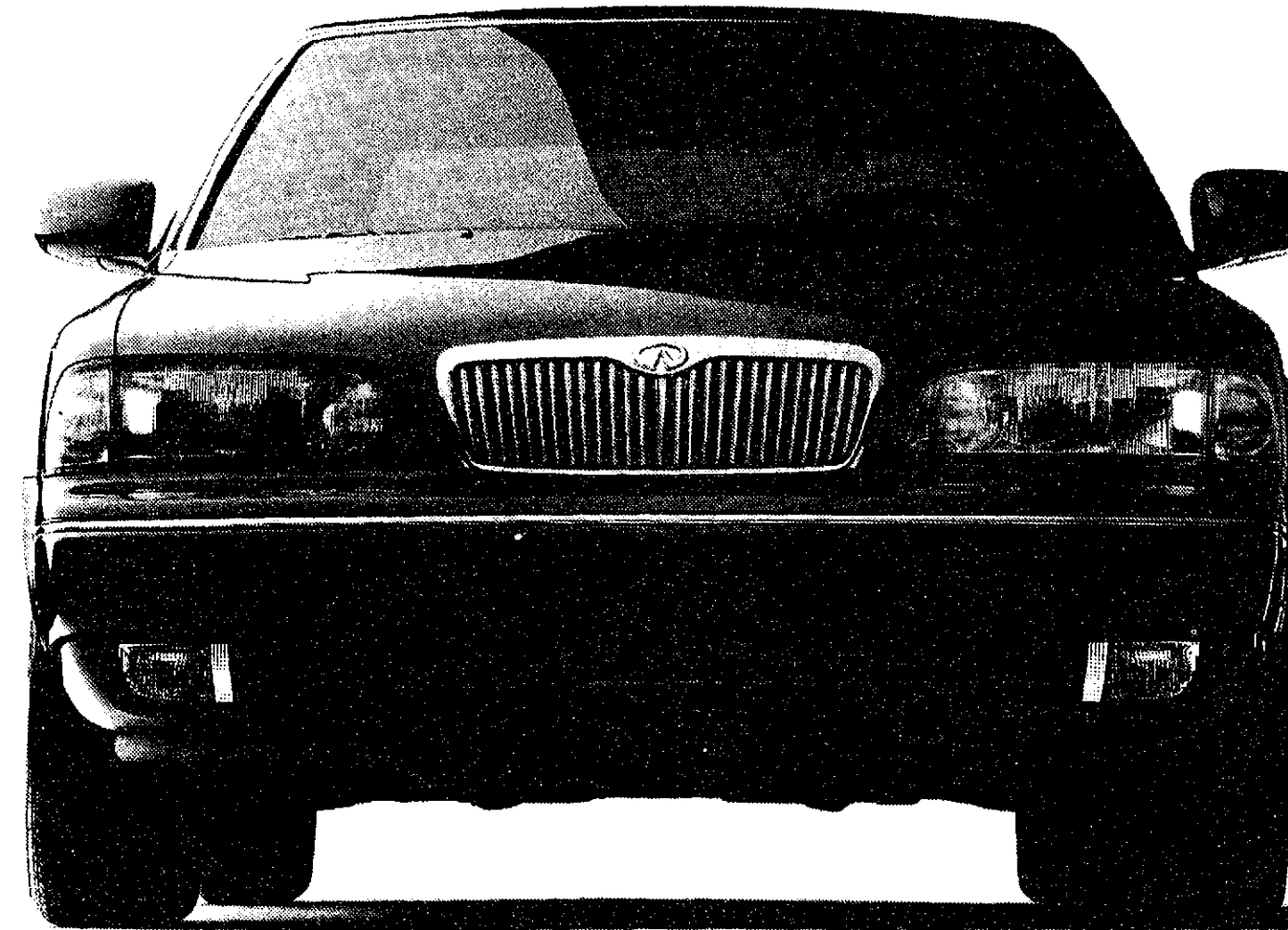
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# Humber gets up to 50 years for Meijer stabbing

Rodney Christopher Humber of Detroit was sentenced to 25 to 50 years in prison Tuesday for the stabbing death of Michael Bebeau at the Meijer store at Haggerty and Eight Mile Road Aug. 20, 1992.

Humber was given the stiff term by Wayne County Circuit Court Judge Michael Sapala, after the decision was made to sentence him as an adult. The offender was 16 at the time of the killing.

Humber was found guilty of sec-

ond degree murder in the stabbing death of the 28-year-old Bebeau, a plain clothes loss prevention detective at the Eight Mile Meijer store, after Bebeau had apprehended him for shoplifting.

According to Northville Township police reports, Bebeau saw Humber take merchandise by viewing the store's video camera. He followed the suspect outside the double-door entrance near the customer service desk, then tried to apprehend him.

Humber complied with Bebeau's request to return to the store's office for questioning after some verbal resistance. On the way back inside, Humber, escorted by Bebeau and another store detective, exchanged words with a second male who was apparently returning merchandise at the customer service desk.

Shortly after the exchange, Humber turned without warning and stabbed Bebeau with a steak knife. He then fled into the parking lot. Northville Township police re-

sponded within two minutes of the call and quickly located Humber. He was arrested without incident and found with approximately \$500 in merchandise from the store.

Bebeau was rushed to St. Mary Hospital in Livonia, arriving at 11:59 p.m. He died minutes later at 12:15 a.m.

Humber stood mute at his arraignment Aug. 21 and a not-guilty plea was entered on his behalf.

Bebeau had been employed as an undercover detective with the com-

leway in determining the actual amount of time Humber would spend behind bars.

"Even if he's an angel, I would think he'll serve at least in the low twenties (years in prison). And he hasn't been an angel in the youth home. He's been charged with 10 violations, six of them assaultive behaviors. He's anti-social."

Had Humber been sentenced as a juvenile, he could have been freed on or before his 21st birthday.

"I would say justice has been served," Presnell remarked. "This is better than a life sentence because he could have served a lot less time once he was in the Department of Corrections."

According to Presnell, a life term could have given state officials broad

## Teacher has the write stuff

Nancy Brown's students will have to move over and start sharing the spotlight with their teacher.

Throughout Brown's 23-year tenure at Northville High School, she has helped students prepare countless entries for an average of nine writing competitions a year. Her students have won top awards for their essays, fiction and poetry which have been entered in competitions sponsored by Albion College, Lawrence Technological Institute, Michigan Youth Arts and the National Council Teachers of English. Just to name a few.

This time, though, Brown is the recipient of the latest award: the 1993 Creative Writing Teacher of the Year. She will be honored at the Michigan Youth Arts Festival in early May.

Brown said she was overwhelmed and a bit surprised when she learned of her award.

"I guess if I wanted people to know anything, it's that I still have so much enthusiasm for what I'm doing," Brown said. "When I get letters (back from competitions) I rip them open thinking somebody might have won again."

Sometimes students will bring in letters they received from entering competitions.

"They'll ask me, 'what does this mean?' she said. 'I say, 'what does this mean? It means you've just won.'"

Brown won her award on the basis of her students' performances.

"It's not a nomination type of thing," she said. "There's a committee comprised of representatives from the Michigan Council Teachers of English that judges the students' work. After years of having successful writers, I've won."

Brown coaches her young writing students after school, helping them put the finishing touches on their portfolios before entering contests.

"I think writing for competition gives kids such a sense of accomplishment," she said. "It gives kids a different audience — they're not writing for me."

It was when she was in seventh grade that Brown realized she wanted to be a teacher. She affirmed her choice by penning her career choice on one of the pages in her junior high school yearbook.

"I just knew I loved language more than anything I could think of," Brown said. "I'll never forget when the librarian of my small middle school said to me, 'I'm sorry, but you've already read all the books.'"

Brown called her reading habits compulsive. When she was younger, she would sneak out of bed at bedtime, grab a book and read it under the covers using a flashlight.

"I'm so terrible. I read the backs of cereal boxes," she laughed. "... I read everything. When I hear the kids mentioning the latest book they're reading, I'll read it. At night I correct papers for four hours and then I'll read before I go to bed."

A native of Flint, it took Brown a little longer than most aspiring teachers to get her degree. Only 20 years old, Brown had barely begun her studies at Flint Community College (now C.S. Mott Community College) before she and her husband moved to his hometown of Kansas City, Mo.

In the early years of her marriage, Brown's husband joined the Army, which forced the couple to change residences several times. But everywhere she relocated, Brown would continue work on her teaching degree.

"I've gone to Eastern (Michigan University), the University of Maryland, the University of Missouri and the University of Strasbourg," she said.

Thirteen years later, her dream came true. She could finally teach.

Brown's first teaching job was as a substitute for an elementary school in Kansas City. It was also during the time of the U.S. Supreme Court's decision on Brown versus Topeka Board of Education, making it unlawful to segregate white and black students.

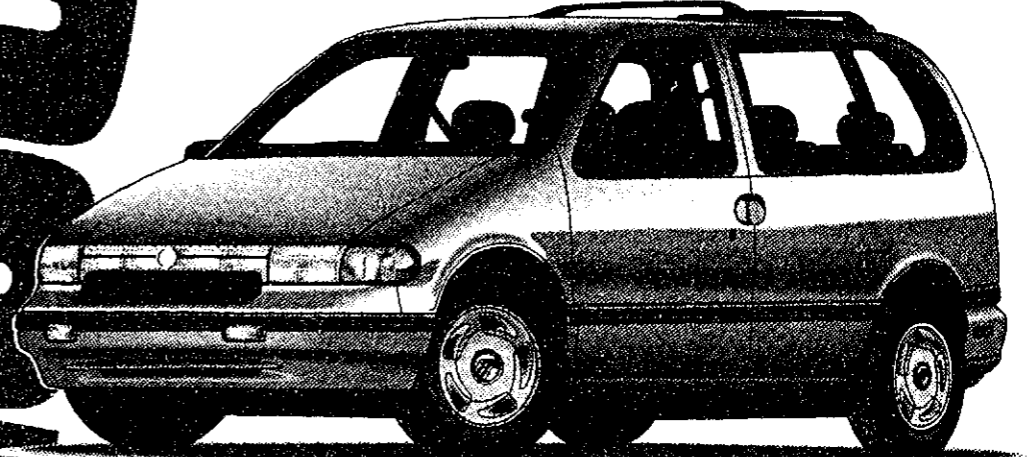
"What a baptism into teaching," Brown said. "It was the first real year of integration and the first year married women teachers were allowed to stay in the classroom. Kansas City was a little behind the times."

Lease payment for a 1993 Tracer with P.E.P. 576A based on \$11,665 M.S.R.P. Excludes title, taxes and license fee. 24-month closed-end Ford Red Carpet Leases. Some payments higher, some lower. See dealer for payments/terms. Lessee may have option to buy the car at lease end at a price to be negotiated with the dealer at signing. Lessee is responsible for excess wear and tear and \$.11 per mile over 30,000. Lease subject to credit approval and insurability as determined by Ford Credit. For special lease terms, you must take new vehicle retail delivery from dealer stock by 5/3/93. Payments total \$4,776. Total cash due at lease inception includes first month's lease payment, refundable security deposit and cash down payment. For cash back take new retail delivery from dealer stock by 5/3/93. Package savings based on M.S.R.P. of package vs. M.S.R.P. of options purchased separately. Total savings on Tracer based on \$200 cash back and \$1,491 P.E.P. 576A savings and on Max Topaz based on \$500 cash back and \$1,733 P.E.P. 354R savings. \*This is an average of prices based on an independent survey of Metro Detroit area Lincoln-Mercury Dealers on April 7 and 8, 1993. Some prices higher, some lower. Title and taxes extra. See your Metro Detroit area Lincoln-Mercury Dealer for his price and complete details. \*Based on sales 9/92-2/93. \*\*Excluding models with optional privacy glass.

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- TROY**  
Bob Borst  
1950 W. Maple  
643-6600
- WATERFORD**  
Mel Farr  
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683-9500
- YPSILANTI**  
Sesi  
950 E. Michigan  
565-0112

## MERCURY GIVES YOU MORE

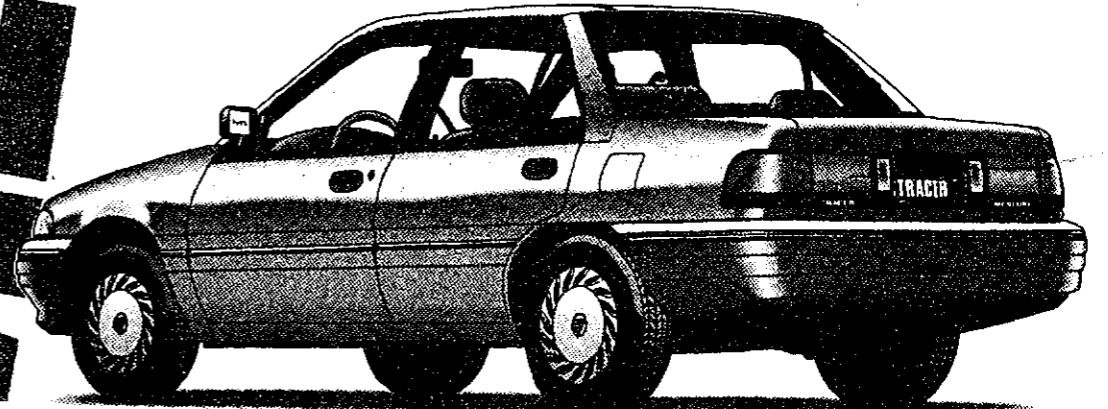
FRONT-WHEEL DRIVE  
**MERCURY VILLAGER NOW OUTSELLS  
ALL IMPORT MINIVANS**  
PLUS G.M.'S LUMINA, TRANSPORT,  
AND SILHOUETTE\*



1993 MERCURY VILLAGER GS MINIVAN

The new Villager is nothing less than a new kind of minivan. It combines front-wheel drive, V-6 power and a specially engineered suspension for a remarkable "car-like" ride! Plus, Villager has standard anti-lock brakes and meets all federal passenger car safety standards.\*\*

- Anti-Lock Brakes
- V-6 Power
- "Car-Like" Ride
- Meets All Federal Passenger Car Safety Standards\*\*



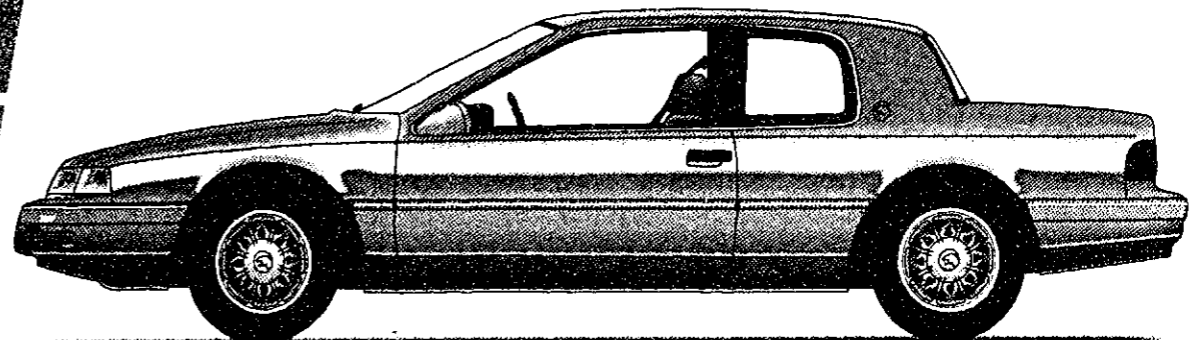
1993 MERCURY TRACER

STANDARD FEATURES: 1.9L overhead-cam engine • Power brakes • Tinted glass • Child-proof rear door locks • Power rack-and-pinion steering • Interval wipers • OPTION PACKAGE 576A: Automatic overdrive transaxle • Air conditioner • Driver seat tilt adjustment • AM/FM stereo cassette • And more!

First Month's Payment	\$199
Refundable Security Deposit	\$200
Down Payment	\$1,250
Total Cash Due at Inception	\$1,649
Total Monthly Payments	\$4,776

**\$199** OR  
Per month for  
24-month lease

Cash Back<sup>3</sup> .....\$200  
Package Savings<sup>4</sup> .....\$1,491  
**Total Savings \$1,691<sup>5</sup>**

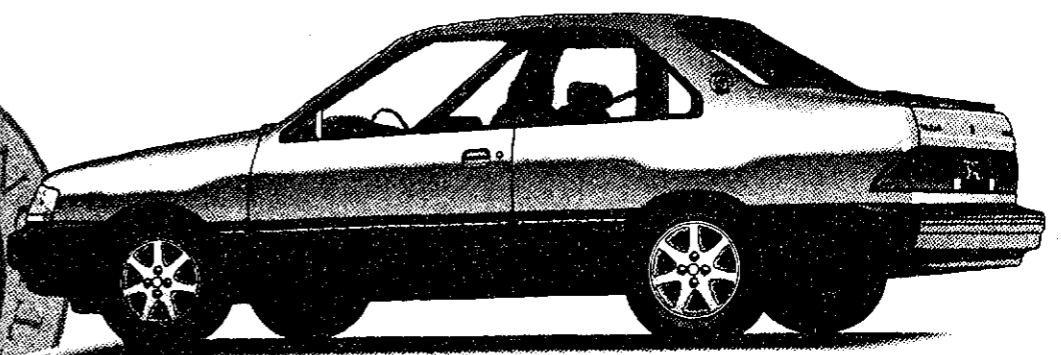


1993 MERCURY COUGAR XR7

GREAT STYLE, GREAT PRICE!

COUGAR STANDARD FEATURES: 3.8-liter V-6 engine • Automatic overdrive transmission • Power rack-and-pinion steering • Air conditioner • Power windows • Dual power outside mirrors • PREFERRED EQUIPMENT PACKAGE 260A: Fingertip speed control • Power lock group • Electric rear window defroster • 6-way power driver's seat • Cast aluminum wheels • Leather-wrapped steering wheel • Electronic AM/FM stereo cassette radio

FOR ABOUT **\$15,433**



1993 MERCURY TOPAZ

GREAT SAVINGS!

MAX EDITION TOPAZ GS WITH PREFERRED EQUIPMENT PACKAGE 354R: Aluminum wheels • Luggage rack • Air conditioner • Power brakes • AM/FM cassette stereo • Electronic rear window defroster

Cash Back Topaz<sup>3</sup> .....\$500  
P.E.P. 354R Savings<sup>4</sup> .....\$1,733  
**Total Savings \$2,233**

**NOVI HIGHLIGHTS:**  
Faith Community Church  
plans enrichment programs/2B

**IN UNIFORM:**  
Military connections  
make Novi families proud/3B

**B**

**CHOREOGRAPHER VISITS:**  
New York dance pro lends talents  
to Performing Arts Academy/3B

**LIBRARY VISIT:**  
Author stops in Novi  
to visit, sign autographs/4B

# The GIVING TREE

By CRISTINA FERRIER  
Staff Writer

As a designated "Tree City," Novi marks each spring with a tree planting around Arbor Day.

This year's planting, held Monday night, brought the addition of a weeping cherry tree to the grounds of the Novi Civic Center.

Cub Scouts from Pack 50 helped shovel the soil over the new tree, after Novi Mayor Matt Quinn read a proclamation about Arbor Day.

Quinn listed the many positive contributions trees make to the world, and offered a bit of history on the holiday.

"In 1872 Jay Sterling Morton proposed to the Nebraska Board of Agriculture that a holiday be set aside for planting trees," he explained. Michigan actually celebrates an ArborWeek, which this year is April 25-May 1.

In addition to the scouts, Novi City Council members Hugh Crawford and Nancy Cassis as well as City Manager Ed Kriewall and City Clerk Geraldine Stipp joined the festivities.

City Forester Chris Pargoff explained that the weeping cherry, which has a sturdy trunk with cascading, flowering branches at the top, is a tree that is actually created by man, not nature.

"This particular weeping cherry is probably from the east," he said. "This bottom, trunk part is probably a fruiting cherry tree, and the top is a weaker-branched flowering cherry that is grafted onto the trunk to provide this cascading effect."

Pargoff explained that the tree was chosen because it was in the original site plan for the Civic Center.

"It was in the original plans for a weeping cherry to be planted on this location," he said. "So, since the original tree here (a mulberry) was not doing so well, we chose this as a replacement."

Northville did not have any official tree planting ceremony, but thanks to Northville's Beautification Commissions, Arbor Day did not slip by.

The collective commissions from the city and township of Northville prepped for the national holiday by handing out free tree seedlings to residents wanting to boost the locale's tree population.

Two weeks ago, beautification commission members sent the better half of the day passing out tree seedlings and offering planting tips. For all those residents and others who plan to plant a tree to commemorate Arbor Day, commission members offer these tree tidbits.

First, look before you plant. Look up and make sure when the seedling sprouts into a healthy mature tree its branches won't get entangled in power lines, wires or eaves.

Second, look down. Check the type of soil. Make sure it's wet enough to foster the growth of the seedling. Also check to see if there's enough room for the tree's roots to expand without erupting through city or township sidewalks. Also be aware that the City of Northville has an ordinance against planting trees between the sidewalk and the street.

Third, look around. Look around to ensure the tree has ample exposure to sunlight and is planted in an advantageous place near the home. Remember that deciduous trees — those that lose their leaves in the fall — are best planted on or near the southeastern or southwestern side of the house. Tree placement can help provide cooling shade in the summer and allow warming heat in the winter. Evergreens planted on the north side of the home can also block cold winter winds.

A final note is to watch the seedling's water intake. Young seedlings require only about an inch of rain a week to survive. Water more frequently in dry spells. And one more thing to remember — protect seedlings from lawn mowers and weed wackers.

**QUENCHING OUR THIRST:**

Most of us understand that trees hold rain and block erosion. Meteorologists have long realized that trees enhance rain by cooling the land over which hot breezes, bearing evaporated moisture, pass. But now scientists have come to realize that trees actually make rain, at least some of it. Drawing water from the ground through roots, an acre of large trees can pump 20,000 gallons of water into the air each day.

**THE AIR WE BREATHE:**

At night, trees breathe oxygen, just like we do. But in the daytime, when the sun is shining, trees use a process known as photosynthesis to convert carbon dioxide back into oxygen. It takes about an acre of trees to produce enough oxygen for three human beings.

**QUENCHING OUR THIRST, PART II:**

America thrives on its caffeinated drinks. Our most popular drinks, coffee and cola beverages, are made from the nuts of trees. Sources: "What good is a tree?" by Lowell Ponte, Reader's Digest, May 1990. "The Miracle of Trees," Life, May 1990. "Encyclopedia of Trees," by Hugh Johnson (Portland House). "Benefits of Trees," The International Society of Arboriculture.

**EASING OUR PAIN**

Environmentalists often point out the value of the rain forests by noting that scientists may find, in the plants and animals of the jungle, chemicals that could produce new drugs for humans. In fact, trees have been supplying medicines to human society since the earliest times. Willows contain salicin, a precursor to aspirin.

**TASTY TREES:**

Trees provide all manner of fruits and nuts for human consumption, from the apples and cherries so common in Michigan to oranges and grapefruits in Florida. Other parts of the trees can be used for food as well. The sap of some trees can be tasty, maple syrup being one example. Cinnamon is made from bark of a tree. Even the wood itself can be eaten. That might not sound too appetizing, but powdered cellulose, made from the wood of trees, is used in many baked goods and low-calorie breads as a "bulking agent."

**A HOME FOR WILDLIFE:**

Trees provide homes for animals as well as humans, but animals don't have to cut them down. A single tree can support a bewildering array of life. From grubs and snails, who spend their lives in the soil around the roots of trees, to the small mammals and birds which nest in them, trees seem to be the preferred home of all but the largest animals. And that is not counting insects. Scientists have found that a single tree in the tropics can be home to as many 300 varieties of insects.

**NATURAL AIR CONDITIONING:**

Asked to cite the usefulness of trees, many would mention shade. But they would probably do so half-heartedly, not realizing how much impact the shade of trees can have. Shade can cool the land significantly, enough to affect the climate. It has been estimated that the loss of trees in Los Angeles due to development has caused a six degree rise in temperatures in that city. State forestry commissions have suggested individual homeowners can save 10 to 50 percent on their annual air conditioning bills, up to \$175 per year if trees provide enough shade for their homes.

**AESTHETIC VALUE:**

Pure and simple, trees look good. They seem to have a relaxing effect on us humans. That's one of the reasons we often take our recreation in tree parks. That might not sound like a resource, but the U.S. Forestry Service estimates that trees add 5 to 20 percent to the value of a home when it is put up for sale.

**WRITE IT DOWN:**

Much of our day to day communication relies on trees. Paper has been used for writing for several thousand years, and earliest forms were made from the bark of various trees. The forests got a reprieve in the Middle Ages when most paper was made from rag fiber, but in the 1850s, manufacturers learned how to make paper from wood fiber. Shortly thereafter, during the Civil War, wood pencils also became popular writing instruments. The pencils were tipped with an eraser, which itself is made from sap of rubber trees. Today, it is estimated that one 100-foot tree per year must be felled to satisfy the paper and paper product needs of each American.

**FEEDING THE FIRES:**

Historians and archeologists look to the discovery of fire as the dawn of human civilization. It is almost certain that trees, rather than other plant materials, provided the fuel for those first fires. And they are still providing our fuel. Half of all the trees harvested worldwide today are still burned as fuel, a figure that ranges from 91 percent in India to 22 percent in the United States.

**BUILDING UP:**

Second only to fuel is the use of wood for construction lumber. The United States harvests more trees than any other country in the world, more even than Brazil where the destruction of the rain forest has been a well-noted environmental issue. In the U.S., however, most of the trees come from managed tree farms, the virgin forests having been wiped out long ago, with the exception of those stands conservationists were able to preserve.

## Volunteer



Kathy Longo

## Newcomer president lists responsibilities

By DOROTHY NASH  
Special Writer

Can a club president be called a volunteer? Yes, and Kathy Longo, ending her year as President of Novi Newcomers and Neighbors, can tell you why in three ways:

1. As president of a group of women of all ages — with or without families, new or established residents of Novi — she conducts a monthly meeting of the board. The group provides opportunities for members to become socially acquainted in the community and to take an active interest in the civic or social welfare of Novi.

"Most members are moms with kids," Longo said, "but they are also single women and grandmothers and some married women with no children."

2. She coordinates a monthly 10-page newsletter which is mailed to all members. There are 160 fami-

lies on their list, she said. And this tells them in detail what is going on: civics projects and social activities for singles and whole families.

"I like to organize," Longo said, in addition to organizing her own family — a second grader, a kindergartener and a preschooler.

3. She writes a one-page invitation notice about newcomers and neighbors, which is displayed around town in public places. It's especially after that notice, she said, that her phone starts ringing.

"I get three or four calls a day. People call for information. It's usually 20 minutes to call, and that's okay."

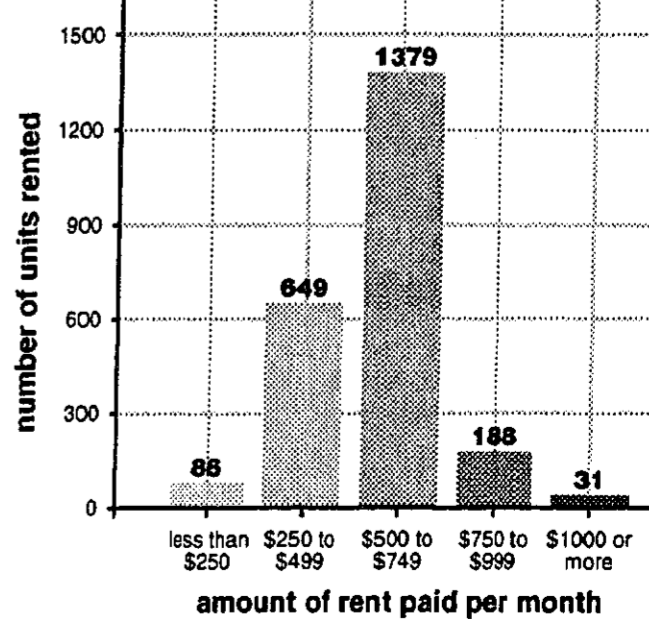
Volunteering as president, Kathy Longo said, "has filled a niche for me. I like organize," and besides, "My husband and I have made wonderful new friends in the club."

If you want to give her a call, no matter how long you've lived here, dial 348-3737.

## It's A Fact

### Contract Rent

There are 2,333 cash-renter-occupied units in the City of Northville and Northville Township. Average rent is \$532.\*



\*1990 figures

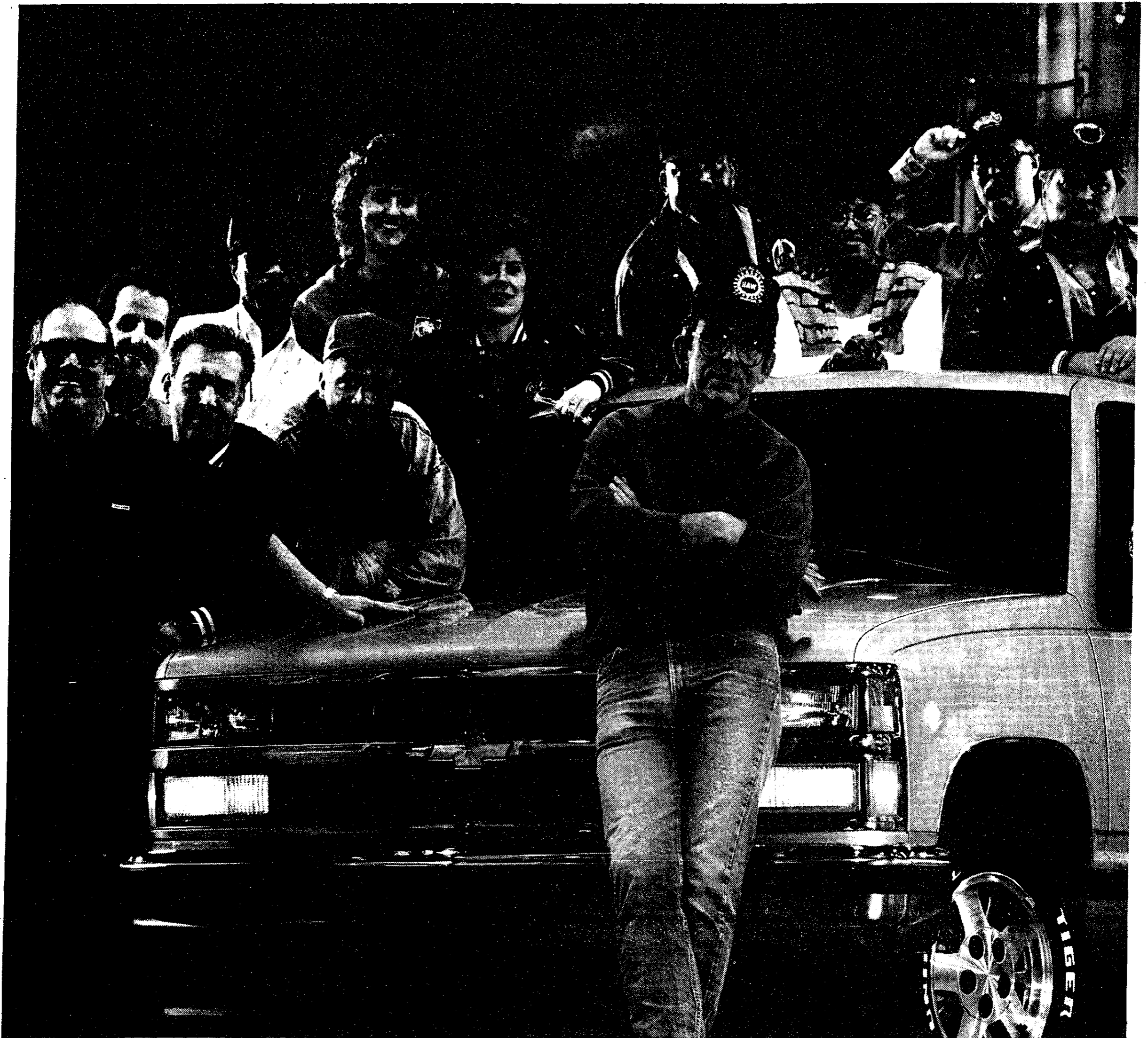












## J.D. Power and Associates has discovered what Jack Martin and associates knew all along.

### Chevy is the "Best Full-Size Pickup in Initial Quality."

You can see the pride in their eyes. One look and you know building Chevy trucks isn't just a job to Jack, Debbie, Frank and this whole team. It's a chance to show people how good a pickup can be. Each one of them sinks a ton of sweat and muscle into each truck, along with something you won't find listed on any

sticker or label. Called pride of craftsmanship. As Jack says, "We build each truck as if we were going to buy it."

So, when J. D. Power and Associates asked owners about the initial quality of their pickups, this group wasn't surprised at the answer. Chevy is the best full-size pickup in initial quality.

If these people won't build a truck that's second best, why would you want to buy one that is? Chevy trucks. The most dependable, longest-lasting trucks on the road.\*

CHEVY TRUCKS



LIKE A ROCK

\*J. D. Power and Associates® Light Truck Initial Quality Study™ Study based on a total of 10,475 consumer responses indicating owner reported problems during the first 90 days of ownership. †Dependability based on longevity: 1982-1991 full-line truck company registrations. Excludes other GM products. Chevrolet and the Chevrolet Emblem are registered trademarks and Chevy is a trademark of the GM Corp. ©1993 GM Corp. All Rights Reserved. Buckle up, America!

**REAL ESTATE**

**Reverse mortgages can benefit seniors with equity in their homes**

By James M. Woodard  
Copley News Service

Mary and Robert Wilson, who have lived in their home for 17 years, needed to increase their monthly income to achieve their goal of financial freedom and more travel during their remaining years of retirement.

They studied various plans and discussed their situation with a couple of attorneys. They finally decided to take a reverse mortgage on their home, giving them the added monthly income they needed for the rest of their lives—or as long as they owned and lived in their present home.

The reverse mortgage is a relatively new concept, generally available to seniors 62 and older who have substantial equity in their home. In most currently available

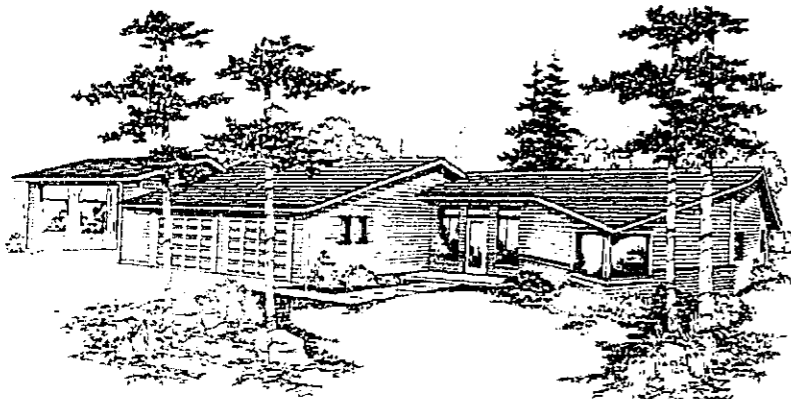
plans, the senior receives a specified amount of money each month from the reverse mortgage company. Typically, it ranges from \$500 to \$1,200, depending on the age of the senior (youngest spouse) and amount of equity they have accumulated in their residence.

It's really a mortgage loan, with a reverse schedule of payments. The borrower receives payments each month. The loan is normally repaid with interest from the estate when the homeowners die. If the seniors outlive their home equity amount, the mortgage company is obligated to continue payments until they die or sell the house. In some cases, it's tied to a special annuity plan.

Since 1981, about 12,000 private sector reverse mortgages have

Continued on 3

**HOME DESIGNS**



Sometimes a manufactured home is hard to distinguish from a sit-built ranch style home

**Dual ownership or shared occupancy offered by The Moore**

By James McAlexander  
Copley News Service

With two identical master suites, located at opposite ends of the home, the Moore is well-adapted for dual ownership or shared occupancy.

Both suites have a spacious (14 by-15-foot) sleeping area with sliding glass doors that open into a 6-foot-wide solarium that stretches across most of the back of the home. The solarium's ceiling, vaulted and richly strewed with skylights, makes it a natural for passive solar heating. Portions could also be used as a greenhouse for winter gardening, if desired.

Other features in the master suites include a large walk-in closet, a private bathroom with over-size tub and separate shower and a dressing area with an additional lavatory.

A large den/guest room juts out at the front of the house, adding street interest. The room's sleeping area, almost as spacious as the master bedrooms, has private access to a bathroom shared by the rest of the household.

Family living takes place in the

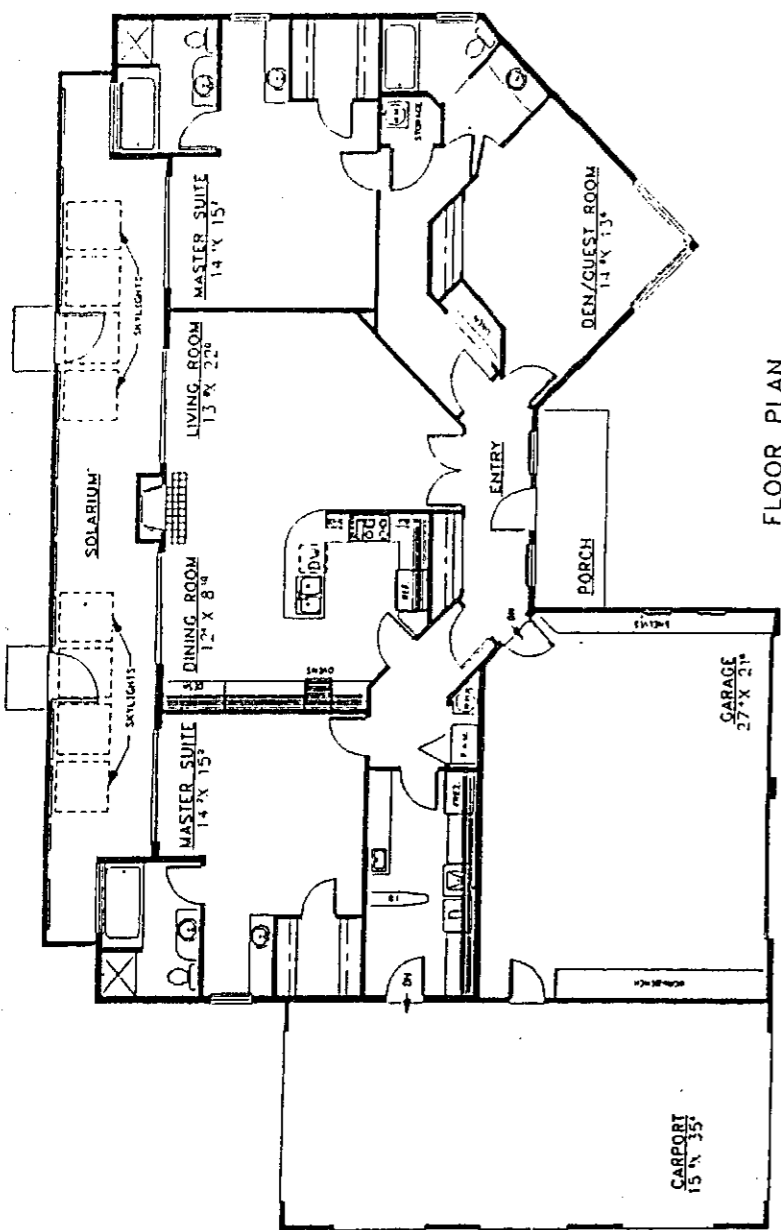
centrally located great room. Walls provide full separation at the back of the kitchen, allowing the mess of food preparation to remain out of sight when desired. Placement of the sink in a curved eating bar that faces out into the great room lets the cleanup crew participate in conversations or watch television while working. Cabinets and a long counter with a built-in desk stretch along one wall.

The utility room is positively huge, with built-in counters, sink, ironing board and space for a freezer. Both the garage and the utility room have doors that open into the carport. If direct access from the garage to the utility room is desired, this change could easily be incorporated into the design.

The 16-by-36-foot carport, which parallels the garage, is designed to accommodate a recreational vehicle.

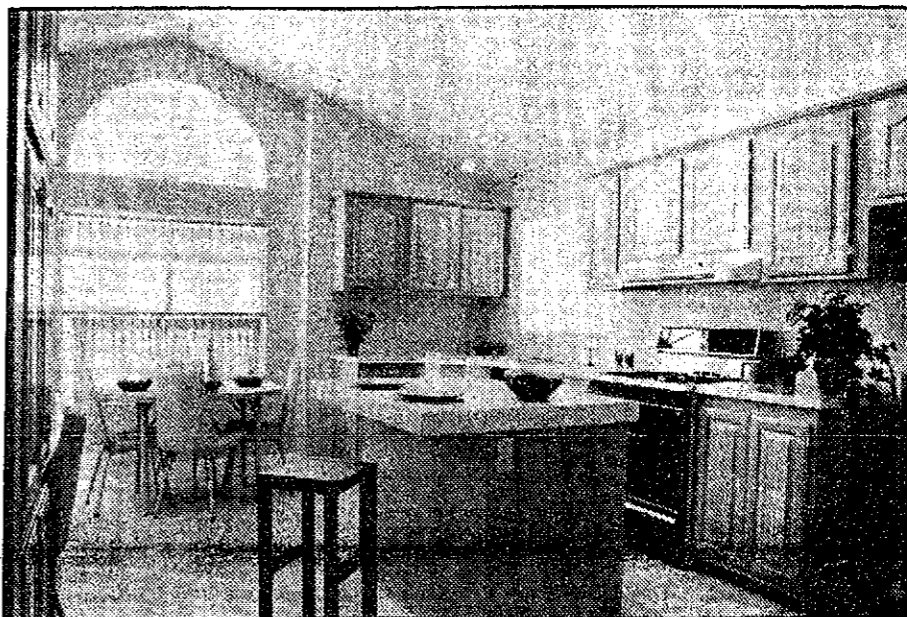
For a study plan of the Moore (209-14) send \$7.50 to Landmark Designs, c/o HomeTown Newspapers, 323 E. Grand River Ave., Howell, MI 48843. (Be sure to specify plan name and number when ordering.)

OVERALL DIMENSIONS: 86'-0" X 54'-0"  
LIVING: 2608 square feet  
GARAGE: 608 square feet



**ALTERNATIVE HOUSING**

As site-built homes become more expensive, families are looking at 'manufactured homes'



Kitchens can be designed with work islands and custom cabinetry.

They used to be called mobile homes, or worse, trailers. Today, the more appropriate "manufactured home" describes America's fastest growing form of housing. According to Timothy J. DeWitt, executive director of the Michigan Manufactured Housing Association (MMHA), more than a quarter million Michigan families live in manufactured housing — half on private lots and half on leased sites in manufactured housing communities.

"This is a welcome alternative for the growing number of American families who find they can't afford a site-built home," said DeWitt. "And in Michigan, lenders have become more savvy about the manufactured housing industry, making financing easier and more creative."

But what is a manufactured home?

Manufactured housing is defined as any home that is constructed in a factory with standards enforced by the Department of Housing and Urban Development. It's larger than 8 feet-by-32 feet and is a permanent dwelling. All of this housing built after 1976 must comply with federal standards which regulate such things as durability, materials and systems, wind and fire safety and energy efficiency. The intent is to assure manufactured homeowners that they have purchased attractive, quality, affordable housing. DeWitt said that the standards required for today's manufactured homes are more stringent than those for site-built homes.

The industry's factory assembly-line process allows for an array of options. Consumers may select such features as custom appliances, sunken tubs, wood-

burning fireplaces, kitchen island counters and custom cabinets, drywall, house-type lap siding and shingled roofs.

Manufactured homeowners are opting for more space than ever before. Double- and triple-wide homes accounted for nearly half the sales in 1990. Average square footage is up 22 percent to 1,200 square feet since 1985. Some rest on concrete slabs; others are set on full basements.

Even with the same quality of materials, a manufactured home is considerably less expensive than a site-built home. The Manufactured Housing Institute reports that in the Midwest in 1990, the average cost of a manufactured home was \$27,000 compared to the price of a new

Continued on 2

**Strawberries!**

By C.Z. Guest  
Copley News Service

**GARDENING**

Getting the strawberry patch established is time well spent and excellent exercise!

Make sure the plants you buy are virus-free. Virus infection is one of the main reasons most strawberry plantings become unproductive after several years. Don't start a new strawberry patch with free plants from friends or neighbors, or with nursery plants at bargain prices unless they're specifically stated to be virus-free.

Choose varieties adapted to your area, types that do well in one area may do poorly in another.

• Pick-your-own planting. June-bearing varieties are best. They produce an ample harvest during one month: June in the North, May in the South. Ever-bearing varieties produce a spring crop, then a trickle of strawberries throughout the summer.

• Where to plant. For highest yields, plant strawberries in full sun, in areas with very hot summers or little water. Afternoon shade is a good idea. Soil must be well drained; it's best to use raised beds to ensure proper drainage.

• How to plant. Early spring is the best planting time in most of the country, though they can be planted in late fall in the Deep South. Soak the roots in buckets of water for a few hours before planting.

Set each plant crown at ground level, instructions with your order will show you just how. Don't fertilize the planting hole (no manure either). Instead, fertilize the ground around the plants, either right after planting or a few weeks later as the new leaves start to grow. Fertilize again in mid-summer.

Strawberries need at least an inch of water weekly during the growing season, maybe more if the days are hot, dry and windy.

Remember, strawberries are shallow-rooted. A mulch of straw or other organic materials will keep the soil moist and cool during the hot summer, allowing superior growth.

C.Z. Guest is a gardening authority whose work appears in *House and Garden* and *author of numerous books and videos, including "5 Seasons of Gardening" (Little, Brown and Co.)*

**Sweet strawberries**

- Don't start a new strawberry patch with plants donated by a friend. Look for "virus-free" plants at the nursery.
- June-bearing plants yield an ample harvest for one month.
- Plant strawberries in full sun; use raised beds for optimum drainage.
- Soak roots in water before planting. Water at least 1 inch per week during the growing season.



Strawberries

Copley News Service/Dan Clifford





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FENTON. EZ US-23 access. 450sq.ft. living space w/whouse privileges. Includes garage parking. Non smokers only & must love dogs. \$400mo., security deposit, terms neg. Leave message, (313)257-1729.

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# Out with the old . . . And in with the brew at Milford shop

By J. ERIC WISE  
Special Writer

How often is one faced with the question "Where can I go to browse antiques and sip capuccino or espresso?"

If you find yourself in that position, downtown Milford has the place for you. Rosebud, Milford's new coffee house and antique store, opened at the end of February.

According to owner Anthony "Tony" Pasqualone, the look and feel of the quaint Milford building that houses Rosebud provided the impe-

tus for opening a coffee house in Milford.

Pasqualone, who runs an espresso cart in Ann Arbor, said he had been looking for a "home base" to sell his gourmet coffee. Pasqualone had lined up a place in Northville. But when those plans fell through, he began to consider Milford.

When he saw the place, "It was pretty much exactly what I was looking for," said Pasqualone.

The anachronistic glass-fronted structure has a high ceiling, wood floors, a large center floor heating duct with an iron grate and an inter-

ior brick wall. The place itself is an antique.

Pasqualone said that he did not intend to sell antiques when he initially leased the place. However, now the large one-room building has antique furniture, antique porcelainware and even antique tools. Everything in the Rosebud coffee house is for sale, said Pasqualone.

The antique tables and chairs, which are scattered about the establishment, are not just for sitting. Anybody may sit at a table and, over a



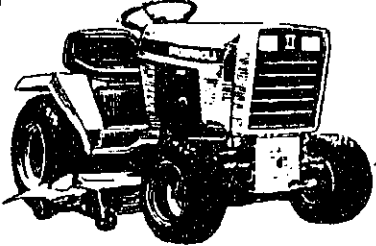
Photo by CHARLIE CORTEZ

Continued on 2 Owner Tony Pasqualone enjoys the quiet atmosphere of the Rosebud Tea & Coffee Shop.

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# Coffee shop deals in antiques

Continued from 1  
cup of espresso, test-drive it for comfort, look and feel. If they like the table, they can buy it so long as the price is right.

Pasqualone said that the antiques are really moving out the door faster than he expected. His is the only antique shop in Milford, and according to Pasqualone, the demand for old artifacts surprised him.

In addition to the antiques, Pasqualone has also taken a step toward community involvement. Working with the Milford Arts Council, Pasqualone has agreed to provide wall space to one artist a month. The showcased artist has the opportunity to sell his or her creative genius alongside Pasqualone's antiques. It's not the Detroit Institute of Art, but the paintings make for a comfortable and interesting ambience.

Despite the show of antiques and art, Pasqualone said his "first business" is to run the coffee. First introduced to the concept of a coffee house in Belmont, Calif., in 1982, Pasqualone said that he fell in love with gourmet coffee on a trip to Italy, where he drank espresso three times daily.

While coffee houses are popular on the west coast and in some larger cities, Pasqualone agreed that they have not really caught on in Michigan. However, Pasqualone's nose for business says that all that is going to change.

"Coffee houses are popping up all over," he said. He has hopes that Rosebud will soon become a popular place just to hang out, chat about art or politics and read, while browsing antiques.

Pasqualone said that he has considered having the Sunday New York

Times available, for patrons to peruse while visiting Rosebud.  
Business has been going well, said Pasqualone. When the weather finally breaks, he expects his business to see an upturn, as downtown Milford attracts more shoppers and browsers moving about on foot.  
Pasqualone will surely be there to meet the summer crowd when it arrives. Rosebud is open 7 days a week. On Mondays through Thursdays Rosebud is open from 9 a.m. to 9 p.m.; Fridays and Saturdays 9 a.m. to 12 p.m.; and Sundays 9 a.m. to 5 p.m. Anyone interested in a warm cafe at fall, cappuccino or espresso is welcome to drop in.

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# Money Management

## Planning can avoid triggering AMT

The alternative minimum tax (AMT) is actually a separate tax system created by Uncle Sam to ensure that you pay your fair share of taxes. However, the AMT does not apply to everyone. The Michigan Association of Certified Public Accountants offers the following guidance to help you determine whether your income is subject to the AMT.

gross income. Also prohibited are miscellaneous deductions.

For AMT purposes, adjustments are made for net passive activity losses. Additional AMT adjustments, too numerous to include here, relate to depreciation, incentive stock options, a mining exploration and development costs.

Once you have modified your taxable income based on AMT adjustments the next step is to consider tax preference items. For each of these items, you must add back your regular taxable income tax preference — the difference between the amount permitted for regular tax and that permitted for the AMT. The list of tax preferences to be considered when computing your 1992 AMT includes the following:

- Appreciation on charitable donations of property.
- Tax-exempt interest from private activity bonds (bonds issued by state or local government after Aug. 7, 1986).
- Intangible drilling costs and percentage depletion (for those engaged in the oil and gas industry.)

These exemptions are phased out for certain high-income taxpayers.

A tax rate of 24 percent is then applied to the AMT less the applicable exemption, if any.

Depending on your income and filing status, your AMT may then be reduced by an exemption. The exemption amounts are \$40,000 for married individuals who file a joint return, \$30,000 for single individuals, \$20,000 for heads of households and \$20,000 for married individuals filing separately. Be aware, however, that these exemptions are phased out for certain high-income taxpayers.

Once you have modified your taxable income based on AMT adjustments the next step is to consider tax preference items. For each of these items, you must add back your regular taxable income tax preference — the difference between the amount permitted for regular tax and that permitted for the AMT. The list of tax preferences to be considered when computing your 1992 AMT includes the following:

Special Exemption  
Depending on your income and filing status, your AMT may then be reduced by an exemption. The exemption amounts are \$40,000 for married individuals who file a joint return, \$30,000 for single individuals, \$20,000 for heads of households and \$20,000 for married individuals filing separately. Be aware, however, that these exemptions are phased out for certain high-income taxpayers.

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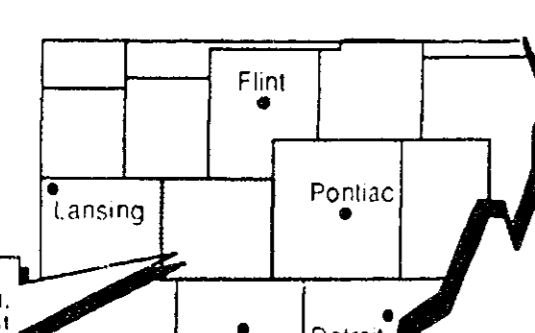
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COCKER Spaniel, Male, 1 yr old, buff, pedigree... 170TH black/white 'V' York male Shepherd/Colo mix, neutered, shots...

103 Garage, Moving, Rummage Sales

EGNASH AUCTION GALLERY OF HOWELL... ALL ADD TO APPEAR UNDER THIS CLASSIFICATION MUST BE PREPARED...

104 Antiques

1920 AMERICAN grandfathers clock, Westminster chimes, 12 piece Victorian style...

105 Found

BROWN & white female Pomeranian, 1 yr old... FEMALE Italian/Spanish, 2 yr old...

106 Musical Instruments

1922 ESTATE small grand piano... 1920S 1/2 tone, 20' 0" upright...

107 Miscellaneous

14FT trampoline, \$100... 2 1/2" square compressor, \$75... 30 GAL hexagon fish aquarium...

108 Miscellaneous

4 WHEELER wanted off road vehicle... 4 WHEELER wanted off road vehicle... WANTED: good wingtip-type...

109 Computers

APPLE IIe power II printer... GREAT for professional & college bound students...

110 Sporting Goods

DP Lyster 1 1/2 ton, 3225... 2000, 1975-1976 318 Ford...

111 Farm Products

111 CUTTING hay, \$2.85 delivered... 111 CUTTING hay, \$2.85 delivered...



For the quickest service, please have your ad written in advance and always ask the operator to repeat the ad slowly for you to verify.

Helpful Tips

- 1. Thoroughly check your ad... 2. Write in advance... 3. Ask operator to repeat...

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24 Hour FAX... Now you can send us a Classified Ad via FAX... FAX (313) 437-9460

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Arrow Auction Service

Auction is our full time business... (313) 227-6000

POTTERY & COOKIES AUCTION

'Fantastic Selection' MEL'S AUCTION... (517) 223-8707

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Farm Estate... (437) 9175 or 437-9104

BRAUN & HELMER AUCTION SERVICE

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MEL'S AUCTION

Farm Household and Business... (517) 223-8707

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Sun-May 2-12 Noon... Over 250 dolls! Old to new! (517) 466-7496

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002 Entertainment

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003 Arts & Crafts

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12 Yr. Anniversary Celebration... (517) 655-1350

005 Doll Auction

Sun-May 2-12 Noon... Over 250 dolls! Old to new! (517) 466-7496

006 Garage, Moving, Rummage Sales

EGNASH AUCTION SERVICE... (517) 466-7496

007 Antiques

1920 AMERICAN grandfathers clock... (313) 227-6000

008 Found

BROWN & white female Pomeranian... (313) 437-9460

009 Farm Products

111 CUTTING hay, \$2.85 delivered... (313) 437-9460

111 Farm Products
APPLES, Oats and Donuts
SPECIALS Orchard Fruit trees

113 Electronics
All electronics garage sale
Selling under garage sale

119 Lawn, Garden Snow
5 HP Sears tonline roborator
1991 HONDA tractor 4514

120 Lawn & Garden Material/Services
100% SCREENED topsoil, black dirt
LAWNS mowed, gardens lit

TOPSOIL
Screened, picked up or delivered
PRESS LANDSCAPING (313)632-7107

121 Farm Equipment
BRUSH Hog 4, 5, 6, 7 ft
M425 3rd floor mowers 5, 6, 7 ft

MASSEY FERGUSON 1020-4
2 1/2 hp 3 cylinder diesel
Hydrostatic drive + Live PTO

122 Equipment
A BUB to cream frozers, \$100
HODGES FARM EQUIPMENT

124 Bargain Buy
2 150-80-13 good, good cond.
2 BRAND new 207-76-15 tires

125 Horses
1976 M.F.G. 2 horse trailer
1876 King 2 horse trailer

WANTED: Standing Hardware
Standing Hardware
Standing Hardware

118 Building Materials
12 ALUMINUM framed porch screens
BRICK 9x12, Call after 5:00

THE SHERIE EQUIPMENT CO.
28342 Fontaine Tractor
New & Used Equipment

FREE MULCH
Call for free estimate
SUN VALLEY

121 Farm Equipment
1970 MASSEY Ferguson 135
3 1/2 HP, 3 cylinder, 6500 lbs.

MICHIGAN'S LARGEST MASSEY DEALER
MASSEY FERGUSON 1020 4X4
Hydro with 60" shaft drive mower

124 Bargain Buy
2 150-80-13 good, good cond.
2 BRAND new 207-76-15 tires

125 Household Pets
1300 GALLON aquarium with tank
2400 gallon, 48" x 24" x 18"

125 Horses
1976 M.F.G. 2 horse trailer
1876 King 2 horse trailer

125 Horses
1976 M.F.G. 2 horse trailer
1876 King 2 horse trailer

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Vinyl Siding, Custom Aluminum Trim

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WAG 'N TAILS
The Best Has Arrived In Western Oakland County

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162 Elderly Care & Assistance
ATTRACTIVE, comfortable adu...

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163 Nursing Homes
A Staff approved training cen...

153 Horse Boarding
\$75 per wk. 80 acres to 300...

154 Pet Supplies
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210 Boats and Equipment

1967 28' AIRSTREAM land yacht... 1989 POP-UP camper... 1987 APACHE pop-up camper...

215 Campers, Trailers and Equipment

1971 7000 GVW landscape trailer... 1981 12000 GVW trailer... 1987 7000 GVW landscape trailer...

220 Auto Parts and Services

1985 LYIAC good body to engine... 1983 1985 MUSTANG parts... 1981 FORD Escort 1.6 liter...

225 Auto Wanted

2 SELL ME YOUR CAR... 1980 Oldsmobile Cutlass... 1987 Chevy 3000...

228 Construction, Heavy Equipment

1987 HURST 6 ton triaxle... 1985 CHEVY 1.7 ton cab... 1986 SUIZU Topper II R.S....

230 Trucks

1988 FORD F-150 XL... 1986 FORD 1/2 pickup... 1987 RANGER Super Cab...

233 4 Wheel Drive Vehicles

1984 GMC Jimmy 4x4... 1989 GEO Tracker... 1988 FORD Bronco II...

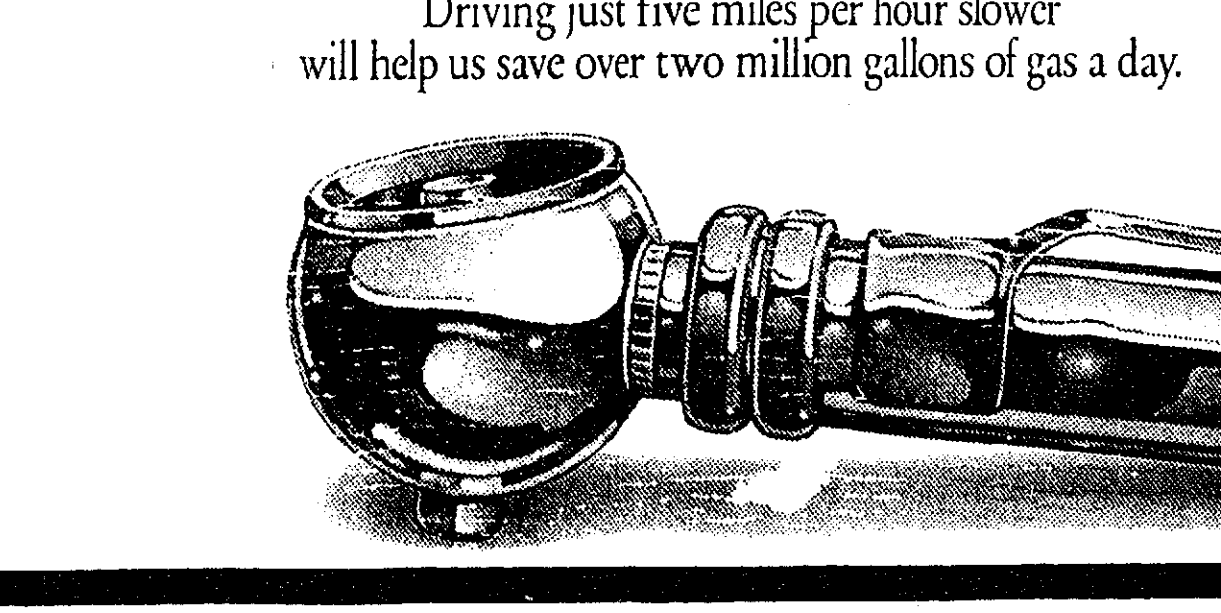
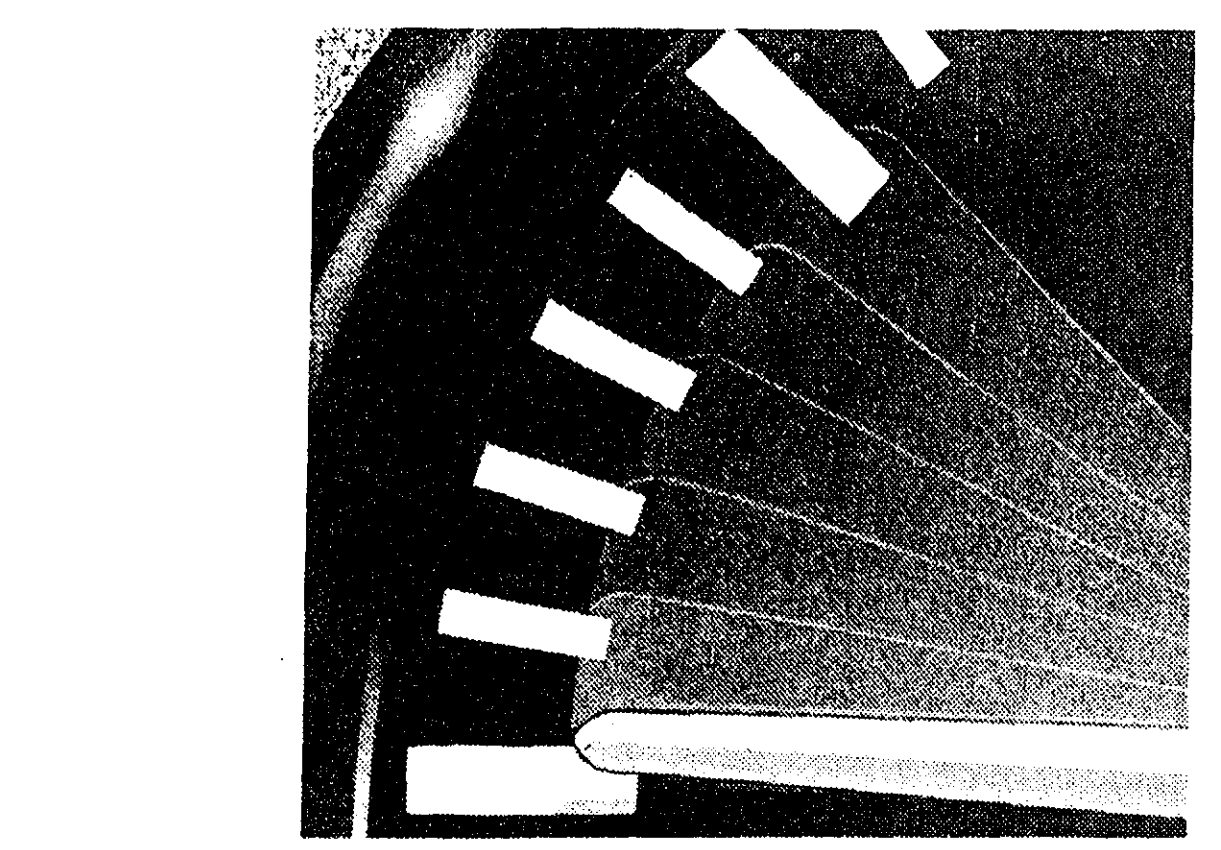
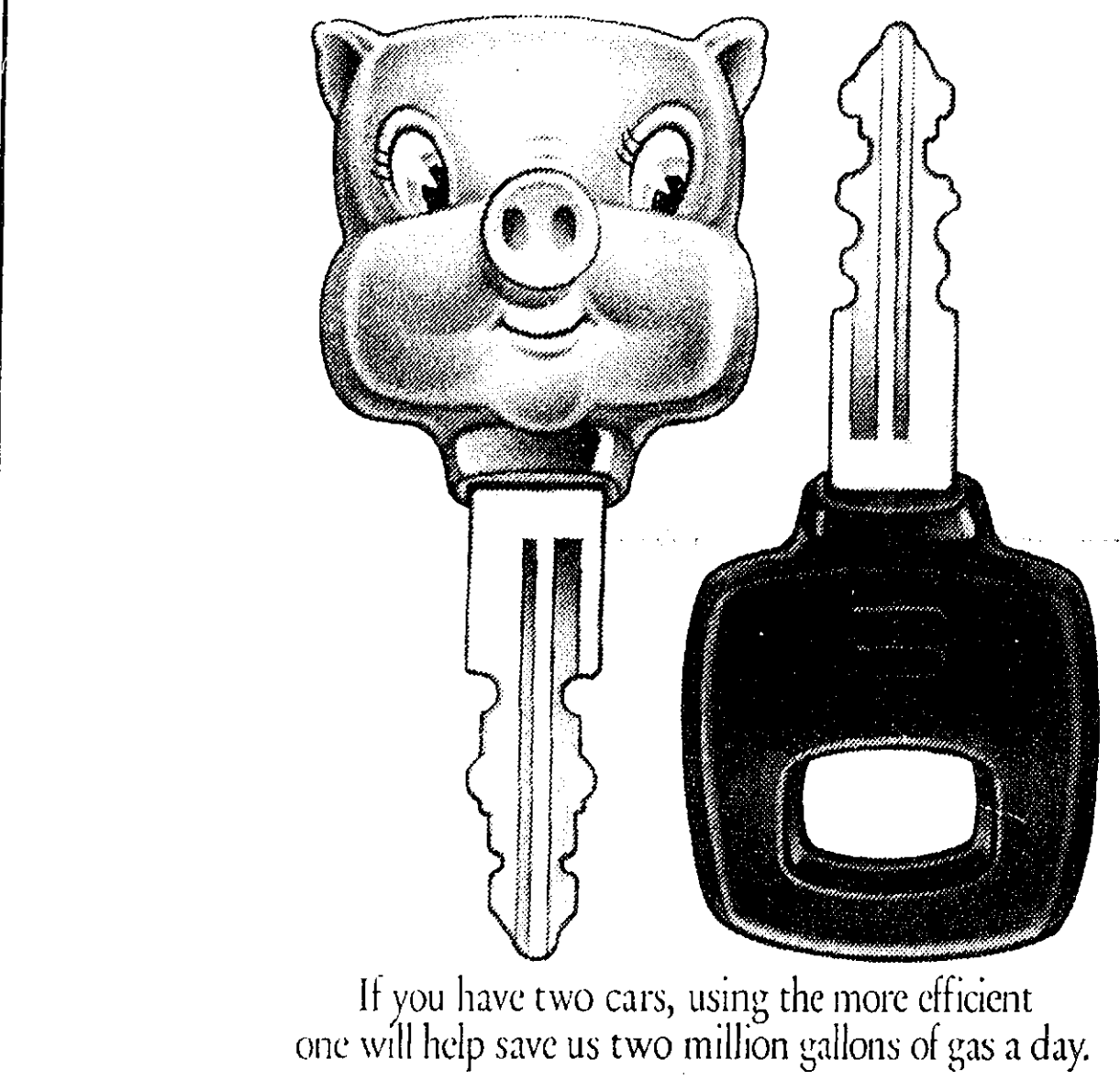
238 Recreational Vehicles

1987 YAMAHA Banshee... 1989 DODGE CARAVAN... 1988 CHEVY Astro Van...

240 Automobiles

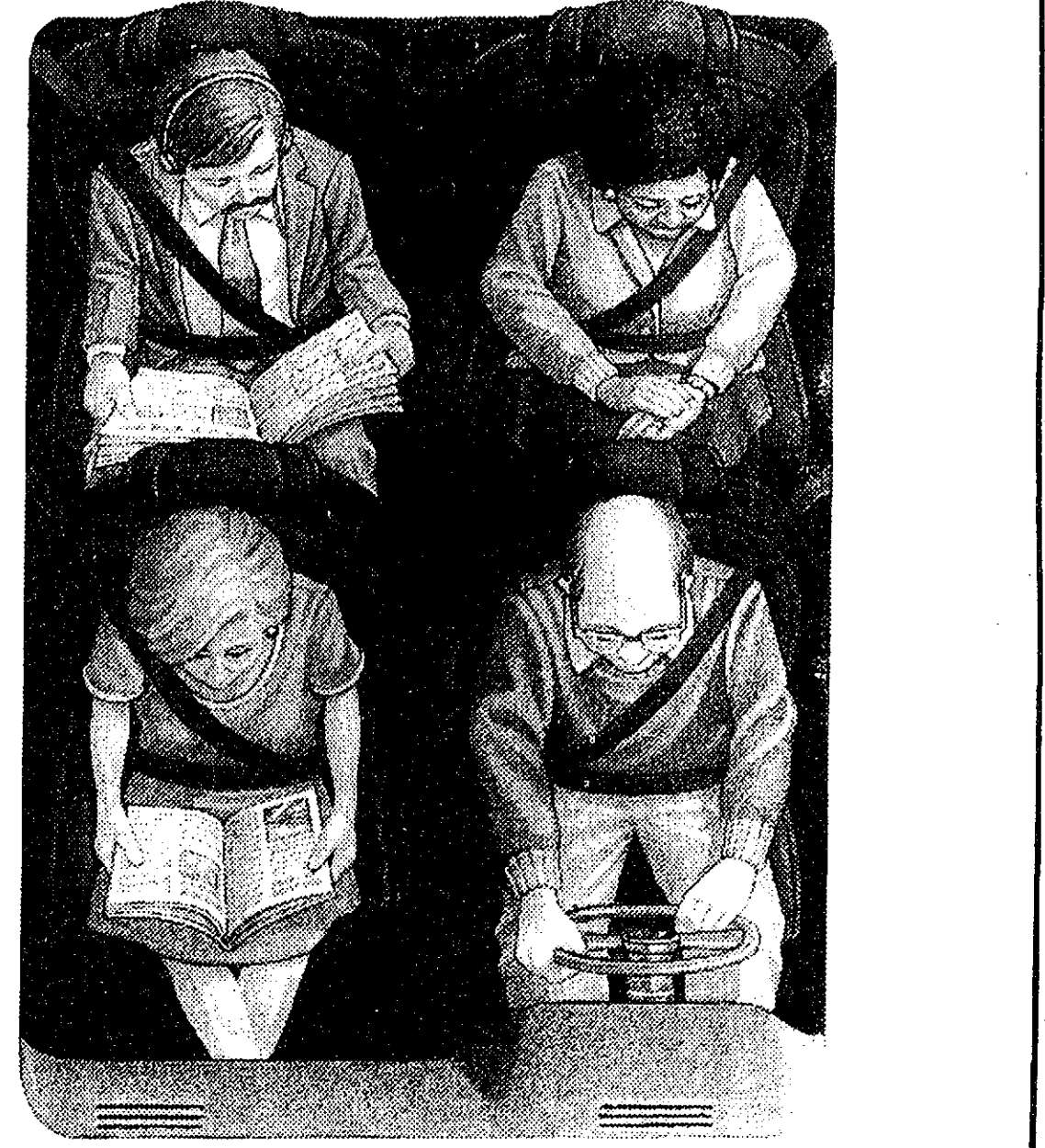
1970 DODGE Challenger... 1988 MUSTANG Coupe... 1987 FORD Bronco II...

HOW MUCH WE DEPEND ON UNRELIABLE SOURCES OF OIL DEPENDS ON YOU.



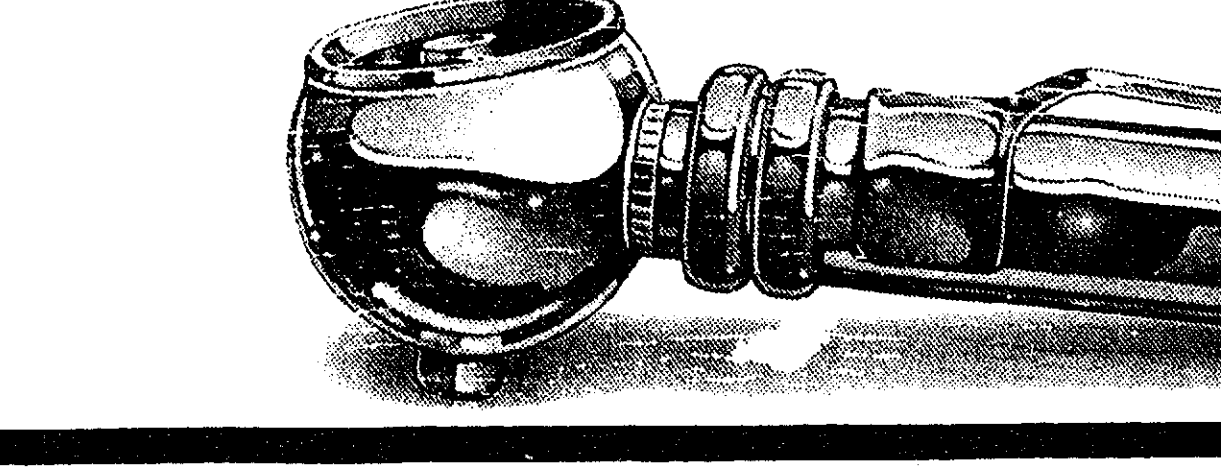
93 OCTANE 87 OCTANE

Using lower octane fuels will help save America two-and-a-half-million gallons of gas a day.



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Driving just five miles per hour slower will help us save over two million gallons of gas a day.



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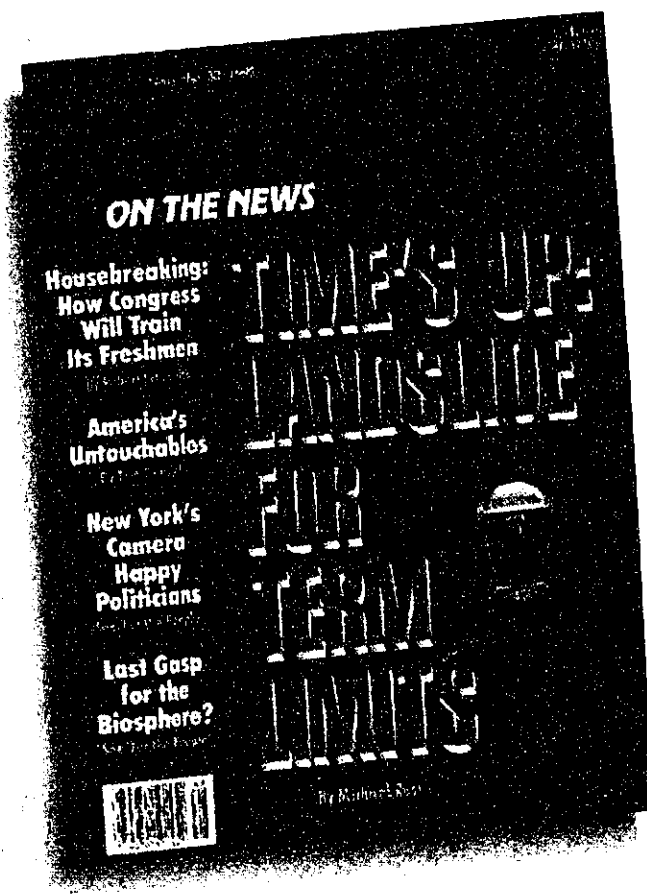




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ONLY 3 Remaining. 1992 Accord. Demo's left. Priced to sell! Hurry while supplies last! Brighton Honda - Mazda. Call (313)227-5552. Open Saturdays, 9am-4pm.  
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1991 OLDS Cutlass Supreme. 4 dr., full power, cassette, exc. cond. \$10,900. (313)229-6376.

**241** Automobiles  
Under \$1,000

1992 OLDS Cutlass Supreme convertible. Loaded, low miles, \$2,000. (313)348-4433, (313)348-9097.  
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1980 DODGE Aspen. Runs good. \$450. 4563 Gannon Rd, Fowlerville.  
1980 MUSTANG. needs work \$500/best. 1983 Aries, needs work, make offer. (313)449-5684.  
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1981 PONTIAC Phoenix. Parts or repair. Runs. \$100/best. (313)229-1634  
1982 FORD EXP. Standard trims, runs good. \$250. (313)832-7349.  
1982 LYNX wagon. Air, cruise, stereo, power steering/brakes, 4 speed, exc. cond. \$625. 1976 Olds 442. Runs great, good mileage, 5 speed, \$500. (313)486-2124.  
1982 RELIANT. Runs good, looks good. \$450 or best. (517)546-8213 after 5pm.  
1983 CHEVY Caprice, depend-able transportation, \$795/best. (313)227-5456

1983 FORD Fairmont. Runs good. Auto, air. \$800, or best. (313)227-1832.

1983 FORD Lynx. New head gasket, runs exc. \$500/best. (313)229-1634  
1983 RENAULT Alliance. Great body, trans needs work. \$200. (313)878-9648.  
1984 CHEVETTE. Auto, air, fair cond., good student vehicle. \$750. Call after 5pm., (313)229-7516.  
1984 CHEVETTE. Very good body, runs good, 4 speed. \$700. (517)546-3146

1984 PLYMOUTH Horizon. Good looking, doesn't run. \$200 or best offer. (313)229-8934.

1984 RENAULT Encore. Manual trans, good shape. \$550 or best. (313)229-6469 after 6:30pm.  
1985 FORD Escort wagon. Runs, needs some work. \$250. (313)878-9648.  
1985 RENAULT Encore, 4 speed. New brakes, exhaust, shocks. \$500. (313)486-1257.  
1985 DODGE Omni commuter car. \$400 or best offer. (517)223-0089.

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Hurry! Last few days.  
Sale Ends 3pm Saturday

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1993 BUICK LESABRE

**1993 PONTIAC BONNEVILLE**  
1993 BUICK CENTURY

**Waldecker LOW PRICE ZONE**  
**\$18,999**

MONTHLY PAYMENT\* DOWN PAYMENT

**\$299 \$2999**  
**\$359 \$1199**  
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**FEATURING '93 FORD EXPLORER 2-door**

**\$15,695\***

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**1993 F-150 XL**  
75 Series In Stock  
Free Bedliner with purchase  
Stereo, 6250 lb. GVW, rear step bumper, headliner (incl. pig., vinyl wheels, cloth int., more.  
WAS \$12,999  
NOW \$10,995\*  
24 MONTH LEASE \$224\*\* per mo.

**1993 TAURUS GL 4-DR**  
#1 SELLING CAR IN AMERICA  
Power locks, power seat, power windows, stereo cassette, speed control.  
WAS \$19,762  
NOW \$15,295\*  
24 MONTH LEASE \$268\*\* per mo.

**1993 ESCORT GT**  
tilt, cruise, air, cassette, rear def., light group, power steering and more.  
WAS \$13,773  
NOW \$10,995\*  
24 MONTH LEASE \$217\*\* per mo.

**'93 SEA-DOO SP\***  
Courtesy of C&C Sports, Brighton

**NO PURCHASE NECESSARY**  
JUST COME IN AND TEST DRIVE ANY NEW OR USED VEHICLE TO QUALIFY.  
ENTRY DEADLINE 5/1/93

**1993 AEROSTAR 401 XL**  
7 pass. w/dual capt. chairs, air cond., privacy glass, stripes, speed control, tilt, stereo, rear defolator, Auto. Trans. & more.  
WAS \$18,993  
NOW \$14,045\*  
24 MONTH LEASE \$249\*\* per mo.

**1993 THUNDERBIRD LX**  
Auto. temp., air, cast alum. wheels, p. seat/windows/locks, cass., speed control, tilt, more.  
WAS \$17,063  
NOW \$14,399\*  
24 MONTH LEASE \$289\*\* per mo.

**1993 PROBE**  
Auto. air, speed control, stereo cassette, M. dual elec. mirrors, rear def., convenience group.  
WAS \$16,082  
NOW \$12,895\*  
24 MONTH LEASE \$219\*\* per mo.

**1993 VILLAGER GS**  
(691A), auto, air, 7 passenger, V6, tilt, stereo, luggage rack & more.  
NOW \$17,581\*  
24 MONTH LEASE \$306\*\* per mo.

**1993 GRAND MARQUIS GS**  
4-door, 157A pig., automatic, air, full power, keyless entry, cast wheels.  
NOW \$18,860\*  
24 MONTH LEASE \$363\*\* per mo.

MODEL	Security Deposit	Total Cost at Reception
Escort GT	\$225	\$1509
Escort LX	\$175	\$1399
Probe	\$250	\$1544
T-Bird	\$325	\$1695
F-150	\$250	\$1549
Taurus	\$300	\$1638
Aerostar	\$275	\$1593
Tempo	\$200	\$1441

\*Plus tax, title, freight and any applicable rebate assigned to Brighton Ford.

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