



MOTORCYCLE SHOW ROLLS INTO TOWN
LOCAL NEWS A7



LOCAL SPORTS ROUNDUP, B1

WHY 3 JOBS ARE BETTER THAN 1
SEE CLASSIFIED, SECTION B

Flu shots

Oakland County Health Division will offer \$11 flu shots at Health Division offices located at the following addresses:

- North Oakland Health Center, 1200 N. Telegraph Road, Building 34 East, Pontiac
- South Oakland Health Center, 27725 Greenfield Road, Southfield

Hours are noon-8 p.m. on Monday, 9 a.m.-5 p.m. Tuesday-Friday.

Registration is preferred. To register for a flu shot, go to www.oakgov.com/health. Clients may select the location, date and time of appointment. Online registration also provides a consent form that must be taken to the clinic where the client is pre-enrolled. Online payment options include Visa, Mastercard, Medicare and/or Medicaid. If you are unable to register online, please call (248) 858-7350 or (248) 424-7120.

Donate car

This year has been tough on almost everyone because of the economy and the high unemployment. Americans are a very resilient people. Even during troubling times, they are always ready to lend a hand to someone who needs help and is struggling.

A great way to help a person or an animal in need is to donate a car you do not use anymore to charity. The process is very simple, the pickup is free and the rewards are great.

In return for your generous donation, you will get the gift of a tax deduction when you itemize on your federal tax return. You will find hundreds of worthy charities to support with your car donation at [Cars4Charities.org](http://www.cars4charities.org). Call 1-866-448-3487 or log onto <http://www.cars4charities.org>.

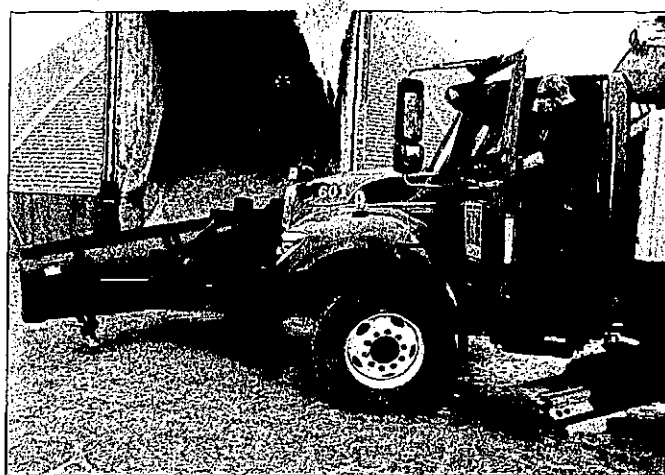
Residents give \$150k

Residents of Fox Run retirement community in Novi have donated \$150,000 to their campus' Staff Appreciation Fund to show their appreciation to hourly staff for jobs well done in 2011. The money will benefit staff members from Dining Services, General Services and the Medical Center.

NOVI NEWS

PRICE: \$1 • THURSDAY, DECEMBER 29, 2011 • hometownlife.com

New methods have saved city over \$200,000



JOHN HEIDER | STAFF PHOTOGRAPHER

Novi DPS worker Mark Schwartz steps down from one of the city's plows on Nov. 29 in front of their salt barn. The city has already had to use the trucks this year as winter weather is moving into the area.

Novi improving liquids program to treat icy roads

By Nathan Mueller
Staff Writer



Ice accumulation often is the most dangerous part of winter for drivers in Novi.

So in an effort to keep the roads clear and drivers safe, the Department of Public Services is continuing to expand its relatively new "liquids program."

The program calls for the usage of a brine solution in two ways, one to handle ice once it has already formed on the roadways and second to prevent ice from even forming on the roads.

Rob Hayes, director of

The large tank on the back of this DPS salt truck contains a brine solution that wets the rock salt before it hits the ground, thus making it more effective.

Please see **ROADS, A2**

"It's no longer about throwing abatements at people. It's finding out what resources the state can provide."



ARA TOPOUZIAN
Novi's director of economic development

New economic development tools focus on fairness

By Nathan Mueller
Staff Writer

New economic development tools are being rolled out in 2012 that could provide loans and grants of up to \$10 million for qualifying businesses.

And despite the new tools leading to the elimination of Michigan Economic Growth Authority (MEGA) grants and Brownfield tax credits, Novi's director of economic development, Ara Topouzian, believes it's for the best.

He said the tools — the Michigan Business Development Program and the Michigan Community Revitalization Program — will provide a more level playing field that gives attention to what a business actually needs.

"As far as the state is concerned, they are looking more at how can they help these businesses with what they need to be retained, grow or come here," he said. "It's no longer about throwing abatements at people. It's finding out what resources the state can provide."

Novi took advantage of the MEGA grant over the last five years with at least 13 businesses in the

city receiving one. But Topouzian said Novi will not be hurt by their elimination because the city did not really offer tax abatements as part of the local contribution.

"Moving forward, what this does is it helps by putting everything on an even basis so we can now be more specific in what we (the city, county or state) are able to offer these companies," he said.

The program is funded with a \$100 million appropriation for fiscal year 2012, and the Michigan Strategic Fund will be in charge of the grants and loans. The business development arm focuses on companies in Michigan that are investing and creating jobs, while the community revitalization part caters to developers that are investing and redeveloping contaminated, blighted, functionally obsolete or historic resources in Michigan urban areas.

"What I like is that it seems to be a methodical approach in trying to be discerning in how they utilize this pool money and resources," Topouzian said.

nmueller@gannett.com
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Winter Dog Classic coming to Novi in January

The family-friendly 2012 Michigan Winter Dog Classic, featuring more than 7,000 dogs, is hosted by the Oakland County Kennel Club and Livonia Kennel Club. The four-day event is packed with can't-miss exhibits, entertainment and educational seminars Jan. 19-22 at the Suburban Collection Showplace in Novi.

The Michigan Winter Dog Classic showcases more than 150

breeds of "man's best friends" throughout the course of the event, including several breeds getting ready for the country's premier Westminster Kennel Club Dog show in Feb. 2012. Dogs will be judged in accordance with the American Kennel Club. This year the Michigan Winter Dog Classic welcomes special guests, the Detroit Zoo's mascots, "Zooper Heroes" Polar Bear & Giraffe who will be at the

event that Saturday and Sunday.

- Other exhibits include:
- Rock 'n' Roll Dog Show
 - Border Collie Duck Herding Demonstrations
 - Canine Good Citizen Testing
 - Sportsman's Dog Training Club
 - Police K9 Demonstrations
 - Puppy Contest
- The 2012 Michigan Winter Dog Classic is scheduled to run from noon-6 p.m. Thursday and 8 a.m.-6 p.m. Friday-Sunday.

Admission (\$10 for adults; \$8 for kids ages 7-12 and seniors, and free for children 6 and under) can be purchased at the door the day-of-show. A \$35 Family Plan (includes admission for two adults and three kids) is also available.

For more information and for a full schedule of events for the 2012 Michigan Winter Dog Classic, visit www.themichiganwinterdogclassic.com.

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 Number 32



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**Road commission names
new managing director**

Dennis G. Kolar, PE, has been named the new managing director of the Road Commission for Oakland County (RCOC).

Kolar, who previously served as Deputy Managing Director/County Highway Engineer, was appointed to the managing director's position Dec. 15 by the RCOC Board of Road Commissioners. He will officially start the new position on Jan. 1.

Kolar replaces long-time Managing Director Brent Bair, who is retiring at the end of the year after more than 34 years with the Road Commission and 19 as managing director.

"Brent did an excellent job of putting in place a group of managers who would be able to take over when he left," observed RCOC Board Chairman Eric Wilson. "I am confident that Dennis will carry on the traditions of excellence, transparency and accountability that Brent engendered for so many years."

RCOC Vice-Chairman Greg Jamian noted that he is confident Kolar is prepared for the job. "We have worked closely with Dennis in his role as deputy managing director/county highway engineer," Jamian said, "and I am confident he will be able to transition smoothly into the managing director's role."

Commissioner Ron Fowkes agreed. "We had some very qualified candidates for this position," he stated. "But Dennis was clearly best suited to the position, given his experience and the fact that he worked closely with Brent for many years."

Kolar thanked the Board for appoint-

ing him, and noted he looks forward to the challenges of leading the agency that maintains the largest county road system in the state.

"This is a large responsibility, and I will have large shoes to fill," he stated. "Fortunately, Brent is leaving a very well-run operation, and I appreciate that our Board has given me this opportunity. These are challenging times for road agencies in Michigan, given our decades of under-funding, but I am committed to continuing to provide the highest level of service possible for our customers - those using the road system, with the resources available."

Kolar has more than 32 years of experience in the road business. He began his career with the Michigan Department of Transportation, where he was employed for six years.

After joining RCOC, he spent 11 years in the Design Division of the Engineering Department, starting as a staff engineer and serving as a design squad leader before being promoted to design engineer in charge of the division.

Following his service in the Design Division, Kolar transferred to the RCOC Highway Maintenance Department, where he spent six years as the maintenance operations engineer before being promoted to director of RCOC's Central Operations Department. He was then promoted to the deputy managing director position.

Kolar is a registered professional engineer (PE) and holds a bachelor of science degree in construction engineering from Lawrence Technological University. He is a member of the American Public Works Association and the Transportation Research Board, where he served eight years on the Maintenance and Operations Management Committee.



Dennis G. Kolar

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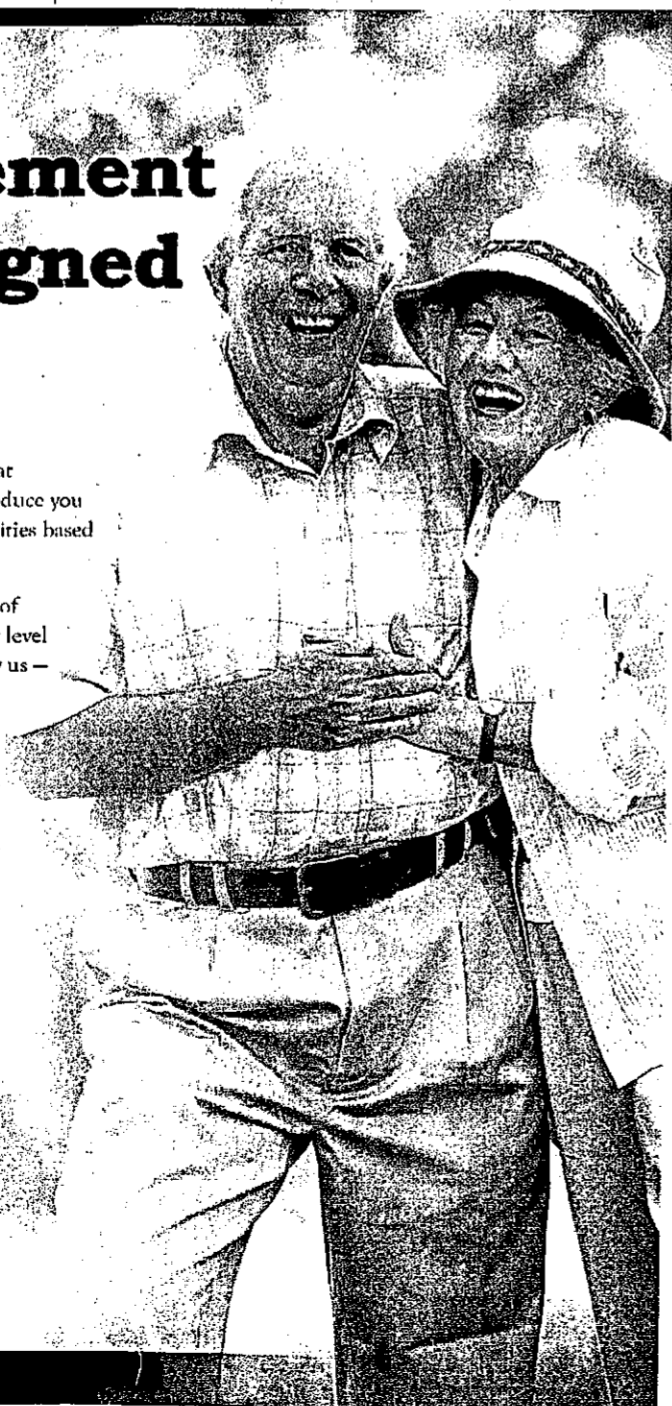
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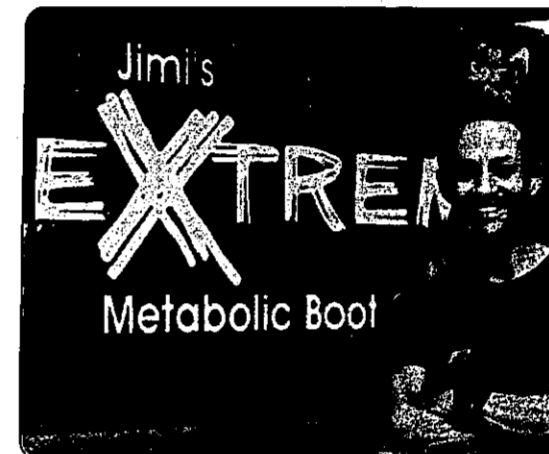
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NORTHVILLE COMMUNITY BRIEFS

Art House exhibit call for entries

The Annual Member Exhibition was developed to showcase the art made by members of the Northville Art House. This year's event, the sixth annual, runs Feb. 3-18. Entry forms in this call for entries must be received by Jan. 13 and are available at the Art House, 215 W. Cady Street or online. Call (248) 344-0497 for more information.

Flu shots

The Wayne County Department of Public Health emphasizes that "it's not too late to be vaccinated" to protect you and your family from the flu. Cost for adults and children six months and older is \$5 now through spring 2012 (regular price is \$15). Medicaid and Medicare Part B accepted.

The flu season typically peaks in January or February, and can last as late as May, according to the Centers for Disease Control and Prevention. Wayne County flu shot clinic locations and hours include: Wayne Health Center, 33030 Van Born Road, (734) 727-7000. Public Health clinics will close for the holiday break from Dec. 23-Jan. 2 and Jan. 16 in observance of Martin Luther King Jr. Day.

Reel Michigan Film Festival call for entries deadline April 23

After a successful premiere of Reel Michigan 2011, the Northville Art House and charity partner Northville Civic Concern will present the second annual "Reel Michigan" Film Festival, June 23, 2012.

Reel Michigan is now accepting Michigan-made or Michigan-themed short films (25 minutes or less, including credits) as a part of the city's popular Arts & Acts event held June 22-24. Arts and Acts is a vibrant, annual celebration of the arts in Southeast Michigan featuring art, music, film, plays and more!

Reel Michigan welcomes all genres, from student films to the experimental. Industry speakers and possible workshops will also be part of Reel Michigan 2012 as well as an after party where attendees can mingle with local filmmakers, meet the crew from Northville Civic Concern and watch as awards are given out for the best films in several categories.

Films will include any type of camera and includes digitally made films. All entries must be submitted on a DVD only. Reel Michigan will only accept entries from filmmakers who filmed their entry in Michigan or whose film is Michigan-themed. Selected films for Reel Michigan screening will be notified via email no later than May 21, 2012. For the entry form and more information, email Lisa at ReelMichigan@gmail.com.

Compassionate Care Hospice seeks caring, compassionate volunteers with big hearts to serve as friendly visitors for its patients. Their service area includes the counties of Oakland, Monroe, Wayne, Washtenaw and Livingston. Volunteers set their own schedules and typically donate one to two hours of their time per week.

Volunteers receive training and on-going coaching, and social opportunities are available as well. Contact Justine Galat, volunteer coordinator, to apply for an interview at jgalat@ccnet.net or (888) 983-9050.

Hospice volunteers needed

Volunteers receive training and on-going coaching, and social opportunities are available as well. Contact Justine Galat, volunteer coordinator, to apply for an interview at jgalat@ccnet.net or (888) 983-9050.

Motorcycle show rolls into Novi Jan. 6-8

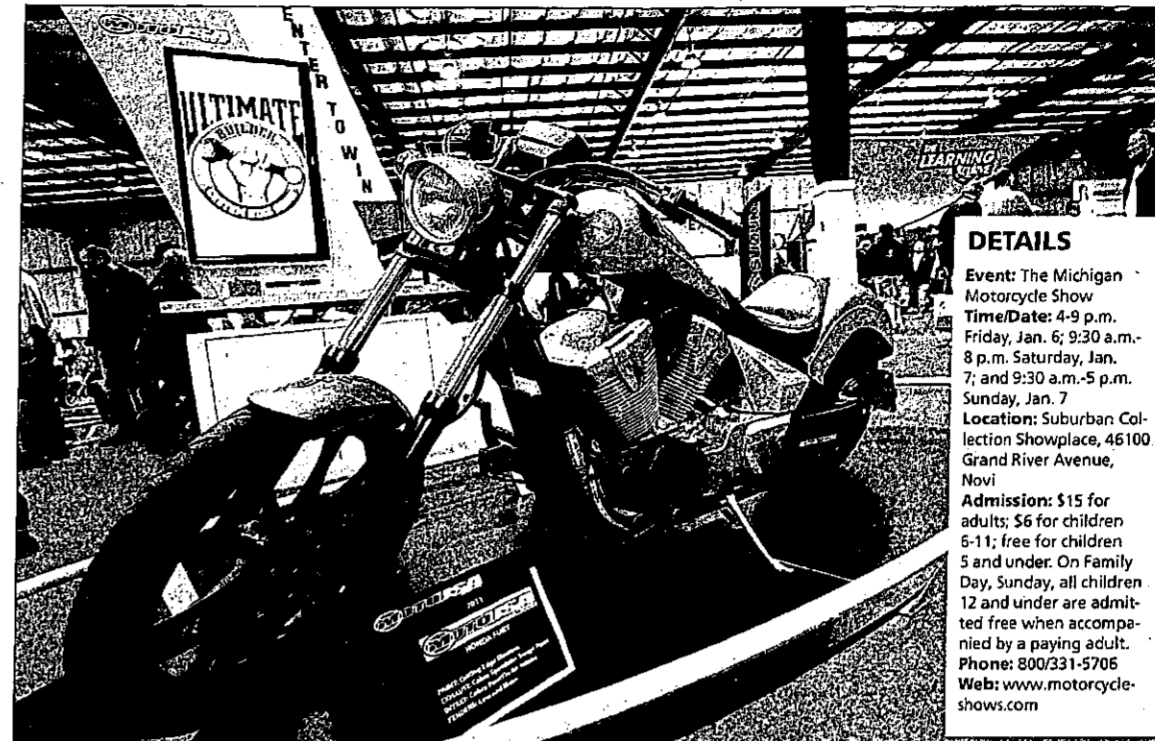
The 2012 Progressive International Motorcycle Shows rolls into the Suburban Collection Showplace Jan. 6-8. Showgoers are invited to check out hundreds of the latest bikes from leading manufacturers including Aprilia, Beta, BRP, Darwin, Ducati, Erik Buell Racing, Gas Gas, Harley-Davidson, Honda, Husqvarna, Kawasaki, KTM, Moto Guzzi, MV Agusta, Norton, Star, Suzuki, Triumph and Yamaha, as well as the latest aftermarket parts and accessories.

The Smage Bros Stunt Show - Made famous by their popularity on a nationally televised talent competition this past summer, Wisconsin brothers Pat and Phil Smage will take motorcycle trials stunt riding to the next level with a brand new, never-before-seen show. Stunt show hours are: Friday at 5:30 p.m. and 7 p.m.; Saturday at 11 a.m., 2, 4 and 6 p.m.; and Sunday, at 11 a.m., 1 and 3 p.m.

Dream Pavilion Presented by Schuberth Helmets - Showgoers are invited to leave their "every-day" ride behind and enter the fantasy world of rare, exotic bikes in the Dream Pavilion, featuring ultra, high-end motorcycles from Aprilia, Beta, Darwin Motorcycles, Ducati, Erik Buell Racing, Gas Gas, Husqvarna, KTM, Moto Guzzi, MV Agusta, Norton and Triumph.

The Learning Curve - An interactive stage will be jam-packed with industry experts presenting a variety of motorcycle topics for both new and experienced riders including adventure riding, motorcycle maintenance, increasing bike performance, seminars for women riders and more. Special presenters include: Yamaha Champions Riding School seminars from AMA Champion Nick Lenatsch, AMA Superbike Top 10 Finisher Ken Hill, AMA Superbike Champion Scott Russell and more.

Ultimate Builder Custom Bike Show - Returning to the series for the second year, the competition will showcase elite-level custom motorcycles competing for a piece of a \$90,000 cash prize and a chance to compete in the United States Championship, at the Daytona Beach Motorcycle Show in March. In affiliation with the AMD World Championship, this competition will feature four classes of competition, a People's Choice winner and the chance for attendees to meet the artists who create these custom designs. Additionally, attendees who vote for the People's Choice award are automatically entered to win a custom-built Honda Fury, sponsored by MotorcycleUSA.com.



The Ultimate Builder Custom Bike Show will be part of the Michigan Motorcycle Show that hits Novi's Suburban Collection Showplace Jan. 6-8.

DETAILS
Event: The Michigan Motorcycle Show
Time/Date: 4-9 p.m. Friday, Jan. 6; 9:30 a.m.-8 p.m. Saturday, Jan. 7; and 9:30 a.m.-5 p.m. Sunday, Jan. 7
Location: Suburban Collection Showplace, 46100 Grand River Avenue, Novi
Admission: \$15 for adults; \$6 for children 5-11; free for children 5 and under. On Family Day, Sunday, all children 12 and under are admitted free when accompanied by a paying adult.
Phone: 800/331-5706
Web: www.motorcycle-shows.com

Swag Wagon Presented by Allstate - A specially designed mobile two-wheeled rolling freebie-machine, piloted by the show Swag Master, will cruise through the show spreading high-energy and laughs with moto-product giveaways, motorcycle oriented games, contests, prizes, music and more.

Rider Connection Presented by Allstate - This motorcycle concierge delivers first-class service and hospitality for riders looking to discover local motorcycle riding opportunities, the latest bikes, new products and how to make the most of the Michigan Motorcycle Show experience.

Progressive Insurance Open Road Experience - Bikers dreaming of hitting the road with Progressive's always happy-to-help sales clerk, Flo, can hop on a bike next to a virtual Flo at the Progressive booth, have their photo taken and instantly share the photo with friends on Facebook. Riders can also win prizes, including a kickstand coaster, Flo and Messenger T-shirts and the ability to create custom t-shirts in the Progressive Paint Shop. Riders can also kick back, relax and rest their feet in the Progressive lounge.

Free Gear Check - Riders will be invited to check helmets, jackets and other gear at the show's main entrance to free their hands and enjoy the new show experience.

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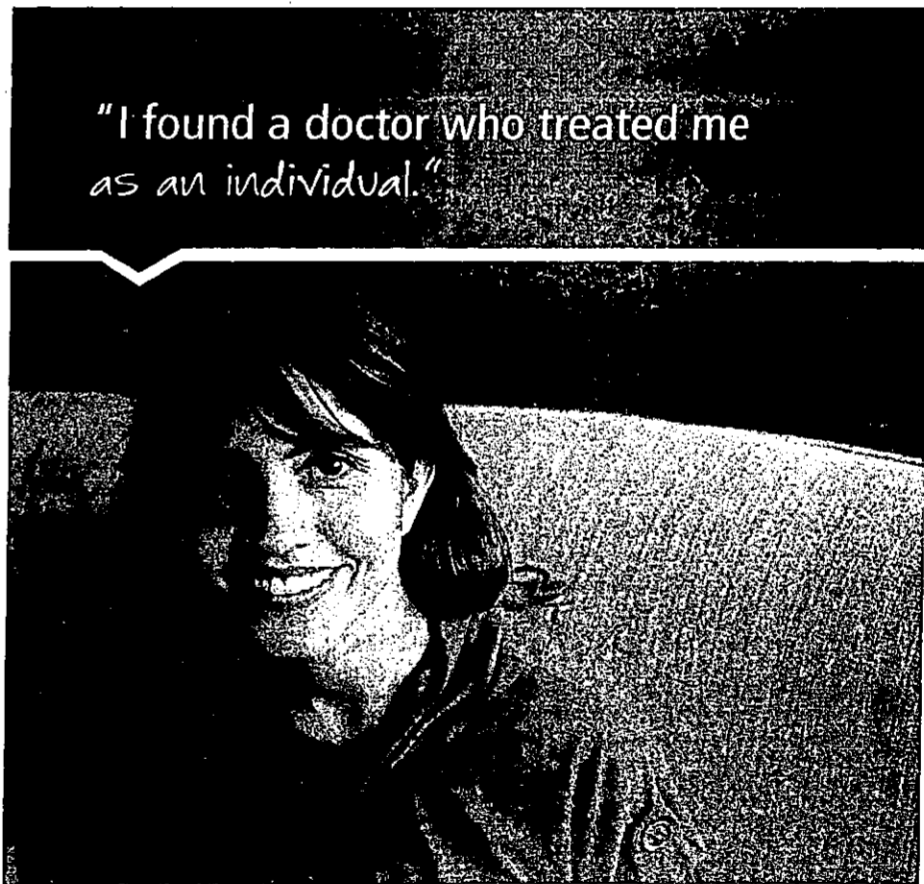
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RSVP by January 11
- 3 Snowflakes & Song**
Friday, January 20 at 1:30 p.m.
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- 4 Senior Safari**
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COURTESY HOUR (PG-13) 11:15, 1:45, 4:15, 6:45, 9:15
ONE BRIGHT A JOB (PG) 11:05, 1:45, 4:25, 7:05, 9:45
MISSION: IMPOSSIBLE GHOST PROTOCOL (PG-13) 11:10, 1:30, 6:45, 9:10
THE ADVENTURES OF TIMIN (PG) 11:10, 1:30, 6:45, 9:10
OSHERBERG HOLMES: A GAME OF SHADOWS (PG-13) 11:00, 1:40, 4:30, 8:10, 11:00, 9:50
OLIVER AND THE CHIPMUNKS: CHIPWRECKED (G) 11:00, 11:40, 12:10, 1:55, 2:25, 4:10, 4:40, 6:50, 9:20
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OUR VIEWS

Working together: Key to success

We've had our silent night. Now the area is about to get a whole lot noisier, and it won't just be from the revelry on New Year's Eve.

As a troubled year is ending, a challenging one is beginning throughout the region. Frequently, as individuals voice their New Year's resolutions, a big one is always to lose weight, but that was high on Gov. Rick Snyder's list even before the end of this year.

The kind of weight the governor had in mind was that from unnecessary expenses and duplication of service in our towns and schools. Officials railed bitterly against making awards in revenue sharing and aid to education dependent on meeting criteria showing moves to reduce expenses by sharing the burden of providing services. Most officials pointed out that their schools and local governments have already done just that.

But the truth is that the state budget has become skinny, skin and bones, if you will. It is providing the spine of structure, but little else for local entities.

Perhaps in a way this is better than the bulimic feeding frenzy of past years for funding for sustenance of services that may have been able to have been fed a more healthy diet. But who is to say what nutrients are essential and which are icing on the cake?

Well, the one good thing is that the governor has left it up to communities and schools to devise their own diet. The problem is that it has been a forced crash diet. So that noise you are about to hear as the New Year begins is likely to be from the gnashing of teeth as the budget process begins for the next fiscal year.

There is an image with a puzzle that involves a group of people sitting in a circle around a pot of food. Each person has a spoon, but it is a very, very long spoon — far too long to dip into the pot and then bring the nourishment to an individual's own lips.

The puzzle is: Will those people starve and go into receivership? Or will they find a solution to their collective problem? The answer to that puzzle is the one all schools and governments must embrace.

In the case of the pot of food, the people sitting around it discovered that the spoon may be too long to feed themselves, but it was just right to feed the person opposite them.

Local officials are all sitting around a pot of money, diminished though it is. As many times as they have called for cooperation, it is more essential now than ever.

Local officials will always have their own spoons, but they will have to come up with ways to make sure we all get our daily bread.

Look to us in '12

The staff here at the *Northville Record and Novi News* are certainly anticipating a great 2012 — and looking forward to bringing all the news that matters to our readers. As always, our goal is to provide our readers with the most up to date look at the news stories that impact our local communities. Not only in our award-winning print editions, but also on our website, www.hometownlife.com, which is updated daily with breaking news stories.

For years, the so-called experts have been predicting the demise of the newspaper industry. And for sure, we've experienced some tough times in recent years — just like many other industries. But our commitment to our readers has never waned, even in the face of a faltering economy that has forced us to make some difficult changes.

For the first time in what seems like an eternity, the economy — both locally and nationally — is on the upswing. Let us hope that continues. It will be nice to report some good news on that front this year, especially how an improved economy will mean brighter days for our communities.

Elections also promise to be big news in 2012. We hope to see an informed electorate head to the polls in the August primary and November general elections.

While most of the national media will focus on the presidential race, we know that state and local campaigns will have a more direct impact on our readers, especially as it relates to taxes and services. You can look to us to provide the political coverage that hits closer to home.

We realize in most cases our newspapers are the only source when it comes to local news coverage. We take that responsibility very seriously. That's why we have reporters at school board and city council meetings, prep sporting events and all the other happenings that are important to our readers.

In 2012, we invite our readers to become more involved. Whether it is a letter to the editor or a comment on our website, we want everyone's voice to be heard. That's what we are here for. We just ask that everyone respects the opinions of others — even when you might not agree.

As we turn the page on another year, we hope you will continue to look to us as your trusted news source. We are proud to be a part of our communities. And we thank you for trust.

COMMUNITY VOICE

Do you have any New Year's resolutions for 2012?



"I don't really make any because I don't seem to keep them. I'm trying to learn from past years."
Kristen Morley
Novi



"My resolution would be to eat healthier, I guess, and continuing doing yoga. But sometimes I make them and then don't keep them."
Nancy Hinz
Novi



"My resolution would be to get back to walking and playing golf once I get my new knee. It's not really a resolution, but I'm looking forward to it."
Carl Behnke
Novi



"Mine would be boring: losing weight and eating right. It's probably the same as everyone else."
Lola Bernstein
Farmington Hills

LETTERS

Defends tea party

Ever been to one of the local Tea Party Patriot rallies? No, I didn't think so.

What you would have seen at any of the outdoor peaceful, friendly park rallies is local candidates, senators, congressmen and women speaking about protecting American freedoms. We say the Pledge of Allegiance with our hands held over our hearts, we sing the national anthem. We talk about the freedoms our founding fathers so wisely built into the Constitution and the Bill of Rights. We talk about supporting local small businesses, constitutionally limited government and the personal freedoms we cherish. We talk about stopping the excessive government spending that has saddled Americans with a \$17 trillion debt under President Barack Obama.

Have you ever read the U.S. Constitution? Did you read the part where it said the federal government should grow and expand its reach and take over the private business sector? The part where the government should use taxpayer money to bail out large corporations that are "too big to fail?" The part where the founding fathers said forced unionization of workers was the American way and that government should favor unions and in return receive hundreds of millions of dollars in campaign contributions from union dues? The constitutional amendment that forces taxpayers to buy government health insurance or pay hefty fines if they do not have the money?

No, you did not read any of that

WHAT DO YOU THINK?

We welcome your Letter to the Editor. Please include your name, address and phone number for verification. Letters should be 400 words or less. We may edit for clarity, space and content. Submit letters via the following formats.

Web: www.hometownlife.com
Mail: Letters to the Editor, Novi News/Northville Record, 101 N. Lafayette St., South Lyon, MI 48178
Fax: (248) 437-3386
E-mail: ctone@hometownlife.com

Blog: You may also let your opinions be heard with your own blog at hometownlife.com.
Deadline: Letters must be received by 9 a.m. Monday to be published in the Thursday edition.

Online: Due to space limitations, not all letters submitted can be published in our print edition. However, all letters will be published online each week at www.hometownlife.com.

because none of these progressive, liberal notions exist in the Constitution of the United States. Unions did not exist, the founding fathers would have vehemently denounced the idea of government bailing out and taking over the private sector, and the power of the federal government was strictly limited to favor strong states' rights.

Letter writer Pat Curran recently stated the tea party "supports eliminating Social Security and Medicare..." False. There are no facts to support that wild accusations. Some of us depend

on Social Security and Medicare — what an outlandish, unfounded statement.

And if you think the tea party is not a strong force to be reckoned with why are some so afraid of us? Was it the shellacking the Democrats suffered that Obama complained about in November 2010? Did you know that 78 percent of Americans support the Tea Party's goals, views and core values? I suggest you read, research and learn before you embarrass yourself like this again.
Luke Jerue
Novi

Republican ploy

The Republicans' blatant obstruction of any Democrat or Obama-inspired action, on the surface, seems risky when elections are imminent. Not so.

They, the Republican Congress, deliberately take advantage of a conspicuous characteristic of American voters: too many are apathetic and oblivious to the political maneuverings that eventually determine the direction and laws of the land.

The Republicans correctly estimate that any perceived failure of our government will be blamed on the man-in-charge, President Obama.

Their ploys, obfuscations and outright falsehood will continue unchecked till their ultimate goal is achieved — a vicious, partisan coup d'etat under the guise of democracy.

People, pay attention! It's your country, too.

Patrick Downey
Novi

GUEST COLUMN

Job climate is improving

By Mike Kowall
Guest Columnist

As my first year representing the people of the 15th Senate District comes to a close, I am happy to report that Michigan is better today than it was a year ago.

In the past 11 months, my fellow Senate Republicans and I have challenged the status quo with bold and decisive action. Those efforts have generated good news for our struggling state, as Michigan's credit rating for all bonds was upgraded late this past summer to positive from stable by Fitch Ratings and the state's General Obligation Rating was improved to AA-

This means that Michigan bonds are safer, more highly valued and that we will get a better rate borrowing money. That saves taxpayers' money and makes Michigan more competitive relative to other states in attracting businesses that create jobs.

Having our credit rating upgraded is a step in the right direction.

While my legislative colleagues and I had to make tough choices so far this year, those decisions resulted in improvements in our financial position that benefit people all across the state.

Restoring Michigan's AAA credit rating status is a long-term goal. In order to achieve that objective, we must continue working to help the state's economy recover and budget responsibly. Going forward, I can assure you that I will focus on fiscal responsibility and doing what is best for Michigan and its residents.

In other news, this year I supported a law to crack down on unemployment fraud and ensure the stability of these vital benefits for people who truly need them. By cracking down on the cheaters who are scamming the system by collecting benefits they don't deserve, we can help ensure that unemployment is available to individuals who really need it.

As I look ahead to the next year, I can ensure you that helping spur job growth remains at the core of our upcoming agenda. While we have already made significant reforms, there is still much to be done.

To help foster a pro-jobs environment, we are going to take a look at reforming Michigan's personal property tax, which discourages

business investment in equipment and technology. Additionally, we plan to streamline permitting and regulation, and rebuild our roads and bridges. We must invest in our state if we expect job providers to follow suit.

Just recently, legislation to ensure Michigan gets the best return on its investments was approved by both legislative chambers and sent to the governor for his signature. My measure, Senate Bill 855, would increase the job creation requirement from 500 to 700 jobs for developers seeking the state's battery credit.

If we're going to offer job providers incentives for investing in Michigan, then we need to make sure we're getting the biggest bang for our buck possible. My measure will help guarantee that credits given to businesses result in jobs created.

I consider it a true privilege and honor to be your voice in Lansing. We have made significant progress turning the state around and we are heading in the right direction, but we still have a long way to go. I look forward to continuing this important work for residents of the 15th Senate District and the entire state of Michigan.

Sen. Mike Kowall represents the 15th state Senate District.

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Holiday tunes



Hillside Middle School choir students entertain a gathering of Cooke School students and staff with holiday tunes on Dec. 14.

SUPER TALK

District leader excited about the future

By Steve Matthews
Guest Columnist

The end of the year is always a wistful time for me. Not only does the New Year beckon but my birthday is in December.

As I age, my birthdays are less and less important. I acknowledge birthdays and the years as they pass, but after you've been around as long as I have they are not quite as exciting as they used to be.

In December I turned 55. That is not one of the milestone birthdays, but it is an interesting and big number. Combine my age with the New Year, and it causes me to reflect a bit on where I am and where I am headed.

I feel very fortunate to be in the Novi Community School District. Our district is one of the premier school districts in the state and nation. We have exemplary academic programs as evidenced by our 13 national merit semifinalists, our Advanced Placement scholars, our International Baccalaureate program, our high rankings in the state's top-to-bottom school rankings and our performance on the MEAP and MME assessments.

In addition, we have a wide range of opportunities for students, including athletics, fine art, and club activities. Our eighth grade students visit Washington DC. Our fifth grade students go to camp. We have LEGO League, Destination Imagination, and Robotics teams.

We also have a great community. Our community supports our schools as demonstrated by the approval of a capital projects bond in 2007 and last year's renewal of our sinking fund. These funds allow our district

to improve our facilities and keep up-to-date with the latest technology.

Community members also support our athletic teams, attend our band and choir concerts, and support the schools and our students in a wide variety of ways.

As I reflect on where I am, I am also deeply appreciative of our students. As I visit the schools and sit in classrooms, our students continue to impress and amaze me. They are polite, inquisitive, curious, and capable. They ask good questions, push us to be better, and enjoy themselves and their schools.

Our most important asset is our staff. I have been greatly impressed with the passion our staff has for the students. Our staff cares and wants our district facilities, programs, and curriculum to be the best, because they realize our students deserve the very best we have to offer.

As I look back, I can see that I am very fortunate to be here in Novi. As I look forward I am excited about the possibilities.

We have created four district goals that will help drive us into the future. These goals reinforce our deep beliefs that every student is important, every student will make progress every year, every student can perform at a high level, that we will continue to provide opportunities to our students, and we will continue our work at becoming a high-quality organization.

I believe the future of the Novi Community School district is bright. As the New Year dawns and I turn a year older, I am energized by the possibilities of what lies ahead.

Steve Matthews is the superintendent of the Novi Community Schools District. He can be reached at smatthews@novi.k12.mi.us; (248) 437-1204; www.twitter.com/dcmatthews; or www.novisuperintendent.blogspot.com.



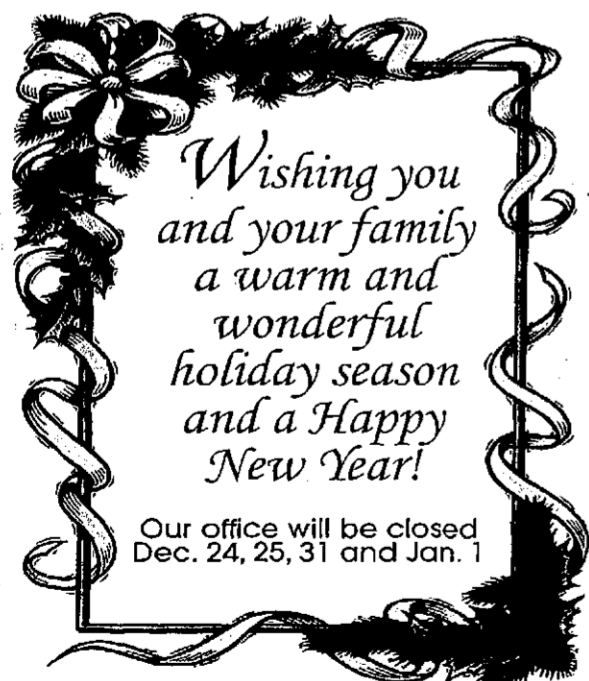
Steve Matthews



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Holiday party



Musician Charley Gehring plays some Christmas tunes during the Dec. 15 holiday party at the Novi Senior Center.



Fred Sause and Barbara Lewis applaud the piano playing of Charley Gehring during the Dec. 15 Holiday Party at the Novi Senior Center. The husband and wife duo were among the about 120 revelers who were in attendance for lunch and a Christmas Carol sing-a-long.



Attendees of the Dec. 15 party at the Novi Senior Center sing Christmas Carols.



Caroline and George Giese hold hands at the Dec. 15 Novi Senior Center Holiday Party.

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SPORTS

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Brighton bullies Mustang icers

Northville can't keep up with talented Bulldogs

By Sam Eggleston
Correspondent

It wasn't a game any of the Northville Mustangs hockey team wants to sit back and

ON TAP
The Northville Mustangs hockey team will be back on the ice when they take on Livonia Stevenson at 7:30 p.m. Jan. 4.

and where they have to be. The Bulldogs are ranked second in the state for Division 1 schools with an 8-1 record while the Mustangs are ranked 11th. The Brighton squad followed the lead of senior Mitch Kahl, who scored two goals, while Joe Borst, Zach Morgan and Scott Schuene-man each tallied a goal in the victory.

Northville's only score came from senior A.J. Bradley, who scored in the third period. Freshman Jack Meacham was credited with an assist on the play. Northville is now 6-3 on the year.

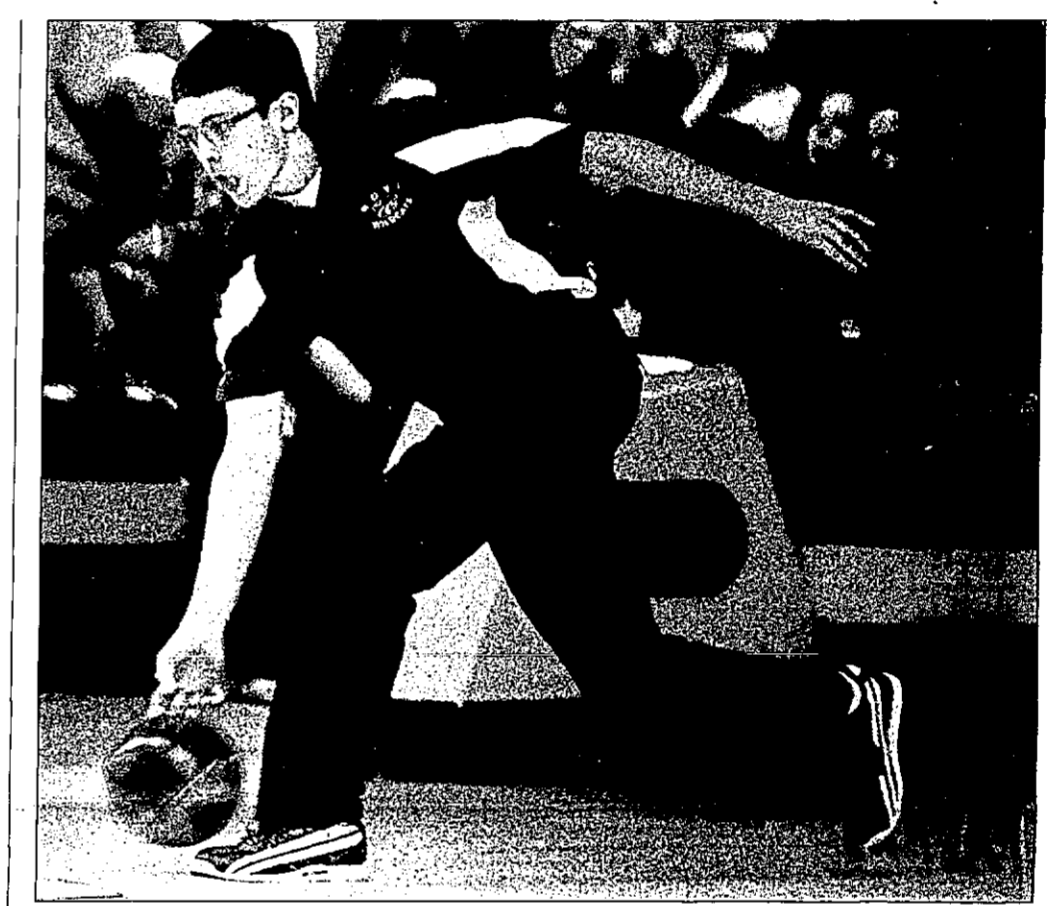
Sam Eggleston is a freelance writer and former staff sports writer for the Northville Record and Novi News.

Boys cagers fall in close contest

Canton gets just enough edge for win

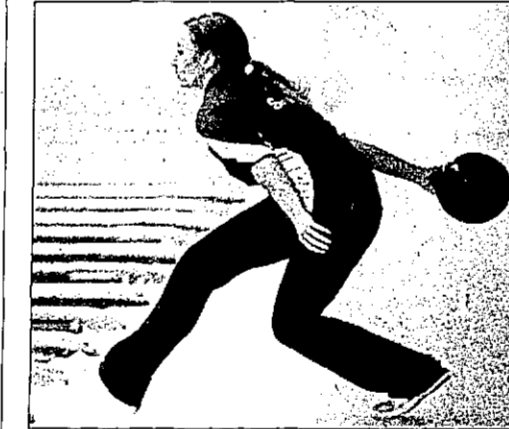
By Sam Eggleston
Correspondent

Hopefully close games aren't going to become the norm for the Northville Mustangs boys basketball team, which found itself on the wrong end of a two-point final when they lost to Canton last week.



Novi varsity bowling team member Andrew Thorwall in action on Dec. 20 at Novi Bowl.

The team, coached by Todd Sander, earned a one-point win over Walled Lake Central the week before, but couldn't pull off the same magic as they fell to the Canton Chiefs, 40-38. The game came down to the final few seconds when a costly turnover, with the score tied 38-38, led to a Northville foul and Canton sinking two free throws to win the contest.

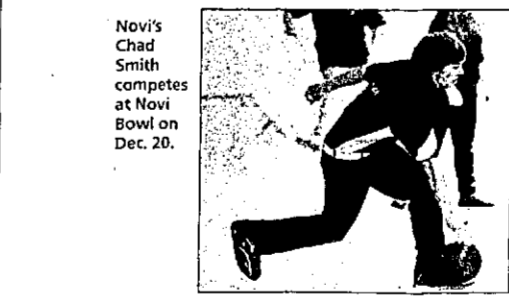


Novi's Jessie Snider competes at Novi Bowl on Dec. 20.

The game appeared to be in Northville's favor in the opening quarter as Northville followed three-point field goals by Brett MacDonald and Jeff Hewlett to a 15-8 lead over the Chiefs—an advantage the grew with seven points from Nick Raad in the second quarter and several offensive put backs by Andrew Meacham that led to a 27-17 advantage at the half.

Northville just wasn't able to put the game away properly, and found themselves watching as Canton outscored them, 16-4, in the third quarter to climb into the driver's seat, 33-31, heading into the final quarter of play where the Chiefs maintained control and earned the victory.

Northville was led by Raad, who had 10 points in the game, while Hewlett added nine in the losing effort.



Novi's Chad Smith competes at Novi Bowl on Dec. 20.

Sam Eggleston is a freelance writer and former staff sports writer for the Northville Record and Novi News.

NOVI SPORTS ROUNDUP

By Chris Jackett
Correspondent

Bowlers fall to Zebras

The Wayne Memorial boys bowling squad has been a local powerhouse the past few seasons, but the Wildcats pulled out some solid performances Dec. 20 despite eventually losing 22-8 to the Zebras (4-1, 2-1 KLA Central).

Charlie Woods and Andrew Thorwall had ninth- and 10th-frame strikes to help the Wildcats (2-4, 1-2 Central) win a baker game 198-193, while Cory Brown earned two points with games of 156 and 179.

The girls' contest was not as climatic, as Novi (3-3, 1-2 Central) won 27-3 against Wayne (1-4, 1-2 Central).

In what Novi coach John Osbourne called the team's "best match of the year," the Cats won all 10 baker points and both regular games with scores of 771-679 and 703-693.

Winter Break

Novi's student-athletes are on vacation until the girls basketball team (4-1) returns to action 7 p.m. Jan. 3 when Brighton (4-1) comes to town to renew an old KVC rivalry. The wrestling, boys basketball and hockey teams will all return to action on either Jan. 4 or 6, as well with all competing on the road.

Visit www.highschoolsports.net for specific game times and locations. All of the hockey games are in the Upper Peninsula, while the other squads will stay in southeastern Michigan.

Chris Jackett is a freelance writer and former staff writer for the Novi News.

New faces lead Wildcat swimmers to successful start

Tankers led by Ao, Song, Vincent, trio of Kims

By Chris Jackett
Correspondent

In their first showing of the season, Novi's boys swim and dive team headed to Hartland Dec. 20 to face off with a pair of Eagles.

The Wildcats split the tri-competition to put their record at 1-1, with a victory over the hosts and a loss to Skyline, but had several solid finishes that included first-place finishes in five of 12 events.

Novi started the day with victories in each of the first three events. Gucci Onimura, Jongmin Kim, Tanner Vincent and Eugene Song combined to win the 200-yard medley relay in 1:43.33, while Gordy Williams Jr., Austin Reed, Dennis Kim and Wilt Sohn finished fourth in 1:49.42.

Starting off on fire, Andrew Ao followed up with a victory in the 200 free in 1:49.60 as Reed finished sixth in 2:00.88. Jongmin Kim also won the 200 individual medley in 2:02.15, while Dennis Kim finished sixth in 2:10.89.

Although the opposition started winning the remaining

ON TAP
The Wildcat tankers (1-1) are off until Jan. 12 when they visit rival Northville.

Please see SWIM, B4

Catholic Central hockey defeats Brother Rice

Squad remains undefeated with victory

By Sam Eggleston
Correspondent

Whenever the Detroit Catholic Central Shamrocks and the Brother Rice Warriors meet up no matter what the event—it's going to prove to be interesting.

From chess club to debate team to the football field, baseball diamond and, of course, the hockey rink, the rivalry between the Shamrocks and their Catholic High School League foes runs deep. What that means for fans is that it's always

guaranteed to be an interesting match-up—and the hockey teams from the respective schools didn't disappoint last week.

The two teams traded blows like heavy weight fighters standing toe-to-toe until the Shamrocks closed the door in the third period to take home a 4-2 victory.

The game started off with a flurry of intense play, capped off as Danny Middleton put the Shamrocks on the board with 11:16 off the clock in the first period to put his squad up, 1-0. Tyler

VanAcker and Matt Sorisho were credited with assistance on the play.

But the Warriors bounced right back, scoring in the opening minutes of the second period to knot the game, 1-1, as Jonathan Reschke took assistance from Chris Wilberding and Russell Cicerone and found the back of the net for the tie.

The Shamrocks didn't let up the pressure, however, taking the lead again just two minutes later off a shot by Steven Hayden that gave his team a 2-1 edge. It took 11

more minutes before the Shamrocks struck again as VanAcker took his turn to score to give his team the 3-1 advantage heading into the third stanza. Pete Halash, Charlie Green, Jarzynski and Middleton were credited with assists on the two goals.

Brother Rice kept the game interesting, scoring with just under three minutes off the clock in the third period to make it a 3-2 contest as Andrew Royce took a pass from Bobby Cross and fired it past the Catholic Central

ON TAP

The Shamrocks are slated to be back on the ice at 6:30 p.m. January 4 when they visit University of Detroit Jesuit High School.

goalie for the score.

Detroit Catholic Central ended its back-and-forth affair just two minutes later as they put up the final goal of the game off the stick of Tyler Van-Norman, who took a pass from Halash and worked it into the net for the score.

The game was surprisingly light on penalties, considering the rival-

ry's intense nature, as the Shamrocks were hit for four penalties for eight minutes and the Warriors were called for one infraction for two minutes.

Earning the win in goal was Ryan Mulka, who played all 51 minutes for the Shamrocks and stopped 22-of-24 shots. Jack Bowman took the loss for Brother Rice, saving 20 shots on goal.

The Shamrocks are now 9-0 on the season and are the No. 1 ranked team in the state.

Sam Eggleston is a freelance writer and former staff sports writer for the Northville Record and Novi News.

Shamrocks defeat two ranked foes

Wrestling team continues to shine

By Sam Eggleston
Correspondent

To be the best, you have to wrestle against the best—and the Detroit Catholic Central Shamrocks aren't afraid to do just that.

The Shamrocks wrestling team headed into the holiday season with two huge wins over state-ranked opponents as they defeated Division IV's No. 2 team Hesperia, 48-22, before taking down Division I's No. 10 team Rockford, 53-4.

"These guys battled tonight," said Shamrocks coach Mitch Hancock. "I'm very proud of the way they handled exam week with the rigors of making weight and getting ready to wrestle these two prideful squads. It's not easy, and the guys looked a bit drained tonight, but they still persevered and wrestled hard."

The highlight of the night against Hesperia—a team that has had 25 individual state champions since 1997—was when Catho-

ON TAP

The Detroit Catholic Central Shamrocks wrestling team is scheduled to be back on the mat when they wrestle in Medina, Ohio for an interstate competition.

lic Central's Myles Amine defeated Chase Sierserna, 4-1, with a late takedown and penalty point. Sierserna is a returning state finalist and the No. 1-ranked Division IV wrestler in the 112-pound weight class.

The biggest team highlight was defeating Rockford—a school that won team titles in 2007 and 2009 and was defeated by Detroit Catholic Central for the team title last year.

The biggest showdown of that meet was between Alec Mooradian, who one last year's 135-pound state title, and Austin Scogg, who won the 152-pound state championship for Rockford last year. Despite the weight class difference, Mooradian prevailed, winning 1-0.

The Shamrocks are now 10-0 on the season and ranked first in Division I.

Sam Eggleston is a freelance writer and former staff sports writer for the Northville Record and Novi News.

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SWIM

Continued from page B1

events, both Ao and Jongmin Kim each won another event later in the meet.

Ao won the 100 free in 50.15 seconds as teammate Song finished fifth in 53.79 seconds. Jongmin Kim won the 100 breaststroke in 1:01.78, while Reed (fourth in 1:07.63) and Nathan Louie (sixth in 1:10.22) also added top-eight finishes for the Wildcats.

Song also finished second in the 50 freestyle in 23.66 seconds, with Onimura finishing fifth in 24.49 seconds as Hartland won in 23.49 seconds.

Tanner Vincent got the Wildcats big points in both the 100 fly and 500 free by finishing second in each event. Vincent's 55.65 seconds trailed Skyline's 53.97 in the 100 fly and his 5:08.83 trailed Skyline's 4:58.49 in the 500 free. Dennis Kim added a fourth-place finish in the 100 fly in 57.68 seconds.

Onimura (third in 59.98) and Williams (fifth in 1:04.97) added individual points in the 100 back-

stroke, behind Skyline's winning time of 58.30 seconds.

Novi's divers finished in the last three spots of nine total competing divers as Hartland won the event with 142.25 points. For Novi, Nick Dagher (seventh with 94.75) and Raj Chhaya (seventh with 89.10) earned points for the Wildcats.

In the remaining two relay events, the Wildcats offered two-sevens and three-fives punches in promising efforts.

Ao, Williams, Reed and Song were third in the 200 free relay in 1:36.37, while Onimura, William Li, Derek Kim and Louie took fifth in 1:42.13 and Skyline won in 1:33.69.

In the 400 free relay, Ao, Vincent, Dennis Kim and Jongmin Kim finished second in 3:28.79, not far behind Skyline's winning 3:25.58 time. Derek Kim, Sohn, Arthur Shi and Patrick Renner combined to finish seventh in 3:49.28.

Chris Jackett is a freelance writer and former staff writer for the Novi News.

Exercising away those wintertime blues!

Do you ever get down with the wintertime blues?

Staying active during the winter is essential for us to maintain an active lifestyle.

Did you know the average American gains 5 to 10 pounds during the holidays? Exercise is good for your heart and cardiovascular system to get the blood pumping and increase the cellular level in your muscles. It is also important to increase your heart rate to 65 percent of maximum, three times a week for at least 20 minutes. Here are some Forever Fit tips to exercise away those winter time blues.

1. Find an activity or activities that you enjoy. I have always told my clients that half the battle to exercise is finding something you enjoy doing. It can be walking, circuit training, biking, running, weight training, etc.

2. Make exercise a priority like going to work every day. Don't fall into the category of people who say, "I don't have time!" Remember, we always have a little time! Designate a specific time that you stick to, at least three times a week.

3. Find a friend, exercise group or club that you can exercise with. Sometimes all the motivation you need is a friend or a group.

4. Hire a personal trainer. Hiring a trainer helps when your personal motivation is lacking. You are committed to making it to that appointment, regularly. My clients sit down with me and set their goals based on their individual needs. Those might include weight loss, increasing endurance, speed, balance, core strength, etc. If you are uncomfortable with going to a personal trainer all by yourself, go with a friend. Several of my clients even bring their spouse.

5. Many would say that exercising outdoors in the winter is very unappealing. But, it doesn't have to be painful and cold. Remember the best approach to dressing for outdoor exercise is with layers. Layering provides the most effective heating method, plus it allows you to remove the top layer if you get too hot. The layer closest to your skin should wick away the moisture. The top layer should be both wind resistant and water resistant. Always remember that to prevent injury, warm up prior to going out and facing elements. With these Forever Fit Tips you should be able to exercise away those wintertime blues.

Jeremy Daum, CPT, CES, PES, is the owner of Forever Fit Personal Training at 215 E. Main Street, Novi, MI. He can be reached at (248) 747-3037 or jeremy@foreverfittrainer.com.

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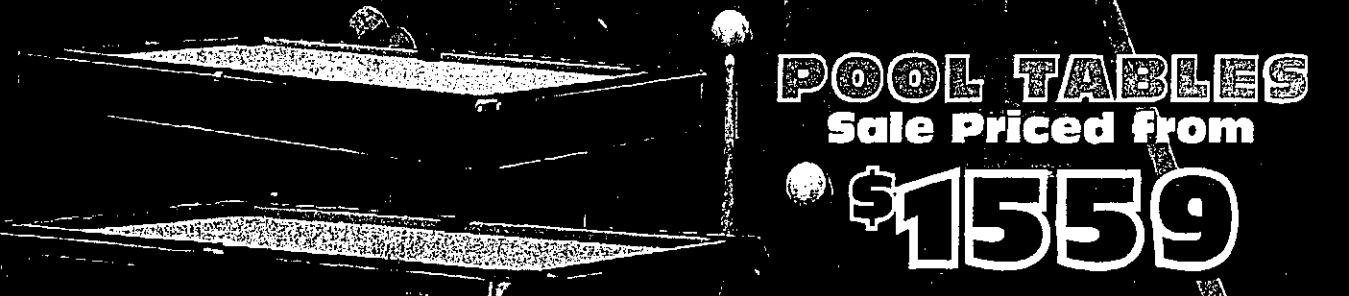
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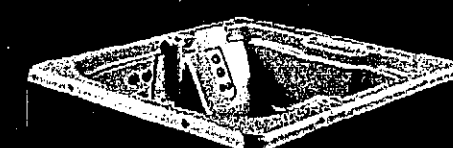
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Verizon answers the call in county

By Stacy Jenkins
Observer Staff Writer

The holidays came early for nine Oakland County nonprofits Dec. 8, as Verizon Wireless announced nearly \$120,000 in grants.

"This truly was a Christmas present wrapped up in a big bow," said Judy Lindstrom, president of the Oakland Literacy Council, based in Bloomfield Hills.

Verizon Wireless gave the organization \$40,000 to assist with its technology resource center, to promote and supplement the literacy skills of adult students.

"Verizon has just been wonderful to us, and for us," Lindstrom said, noting Oakland Literacy Council is the only literacy nonprofit in the county.

She said the need is there, citing a 34-percent illiteracy rate in the city of Pontiac alone.

"People look at Oakland County and say illiteracy doesn't happen in Oakland County," she said. "Illiteracy doesn't stop at Eight Mile, it continues."

Michelle Gilbert, public relations manager for Verizon's Michigan/Indiana/Kentucky region, announced the grants at a JARC group home on Minglewood in Farmington Hills.

JARC, provider of community-based Jewish residential services for adults with developmental disabilities, has 20 group homes in Oakland County.

VERIZON GRANTS

Grants were issued to the following Oakland County nonprofits:

- North Oakland Family YMCA, \$1,600
- Humble Design, \$5,000
- National Council of Jewish Women, Greater Detroit Section, \$5,000
- HAVEN, \$10,000
- JARC, \$10,000
- Volunteers of America, Michigan, \$10,000
- Child Abuse and Neglect Council, \$13,000
- American Heart Association, \$25,000
- Oakland Literacy Council, \$40,000

home in the nation for people with developmental disabilities," said Rick Loewenstein, of JARC. "First and foremost, we built it around the people who live in this home... then, we made it 'green.'"

He was pleased to host Thursday's press conference in the home.

"When was the last time you attended a press conference at a house?" he said.

Oakland County Executive L. Brooks Patterson, who has called many a press conference in his time as an elected official, was on hand to thank Verizon for its charitable contributions that will help maintain the high quality of life in Oakland County.



PHOTOS BY STACY JENKINS
Oakland County Executive L. Brooks Patterson spoke at the press conference about the importance of corporate partnerships and contributions to programs that help keep a high quality of life in Oakland County.

how generous and important the county's corporate citizens are in championing causes and supporting nonprofits. He started two programs in recent years that couldn't be funded with taxpayer dollars — the Brooksie Way half-marathon fundraiser and the pedometer program for third- and fourth-grade students.

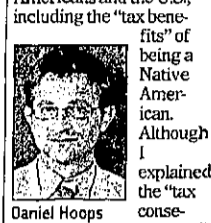
He heard a lecturer say that the current generation is the first, in the history of the nation, to have a shorter life expectancy than their parents.

"I wanted to do something in my own little way," he said, noting that he started to raise money for the pedometer program. "The corporate community, they stepped up."

He said he's impressed that Verizon Wireless continues to give so much.

Taxation of Native Americans

While teaching an introductory income tax class this semester, I had a student explain his "misunderstanding" of the relationship between Native Americans and the U.S., including the "tax benefits" of being a Native American.



Daniel Hoops

Although I explained the "tax consequences" of being a Native American to the class, I began to realize that many of us are native Americans.

Native Americans (i.e. people who are members of various tribes, both Indian and Eskimo) are U.S. citizens. All U.S. citizens are responsible for paying federal income tax, payroll (or FICA) tax, estate and gift tax. All U.S. citizens are subject to tax on their "worldwide" gross income and gross estates. In other words, from a federal tax standpoint, there is no "tax benefit" to being a Native American.

Under state law, however, the tax consequences for being Native American is another story. The U.S. Bureau of Indian Affairs "recognizes" Native American tribes as "sovereign entities" and, upon receiving this recognition, the tribe and tribal members are conferred various exemptions from state laws. For example, the State of Michigan cannot tax the real property or the income of a federally recognized tribe or the resident tribal members. This would be the equivalent of Michigan attempting to assess a tax on the State of Ohio or Ohio residents; the difference being Ohio falls outside the borders of Michigan, but a tribe may be located within Michigan's borders.

There are 565 federally recognized tribes in the United States, 12 of which are located within the State of Michigan and enjoy "sovereign status." There are an additional 17 tribes currently petitioning for sovereignty from the U.S., while there are 4 tribes that are recognized by the State of Michigan but not by the U.S. Being recognized by the BIA, however, is the starting point in analyzing the state tax consequences for Native Americans.

As we are all aware, the State of Michigan has severe budget problems and this has trickled down to the county and municipal levels. Part of the charge for a government is to provide various services to its residents and these services are paid through tax revenues. This is one fundamental aspect of tax policy.

If services are not provided or available to a tribe, then the tribe and its members should not be subject to tax. If the services are available to a tribal member, for example a Native American living in the City of Novi, that tribal member should be (and is) subject to state income, real property, sales and use taxes.

The other fundamental aspect of tax policy is ensuring that certain taxable items are fairly taxed. In other words, Michigan has sales and tobacco taxes. If a non-tribal member were to purchase cigarettes from a grocer on a tribe, the State of Michigan loses tax revenue solely because the purchase occurred on the tribe.

To combat this type of conduct, the Michigan Treasurer has entered into Voluntary Disclosure Agreements, or tax treaties, with nine tribes. The purpose of the VDA is to outline the types of taxes that can be imposed on tribes and tribal members, the method for collecting these taxes and a procedure for resolving tax disputes. In other words, if Michigan exempted its tobacco tax under the VDA, a tribal member who lives on the tribe can petition the Department of Treasury for a refund for any tobacco taxes paid. The non-tribal member, however, would not be eligible for the refund under the VDA.

While the taxation of Native Americans may appear to be a difficult or complicated issue, it may be under state law. Under the Internal Revenue Code, however, it has exactly the same amount of difficulty for Native Americans as it does for all U.S. citizens.

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Daniel S. Hoops is an associate professor at Walsh Business College teaching undergraduate and graduate courses in the Business Law and Taxation Department. Professor Hoops holds a master's degree in law from the University of Miami School of Law, a juris doctor from the Michigan State University Detroit College of Law and a bachelor of musical arts from the University of Michigan. Hoops is also a 1987 graduate of Novi High School. He can be reached at Walsh College at (248) 823-1334 or dhoops@walshcollege.edu.

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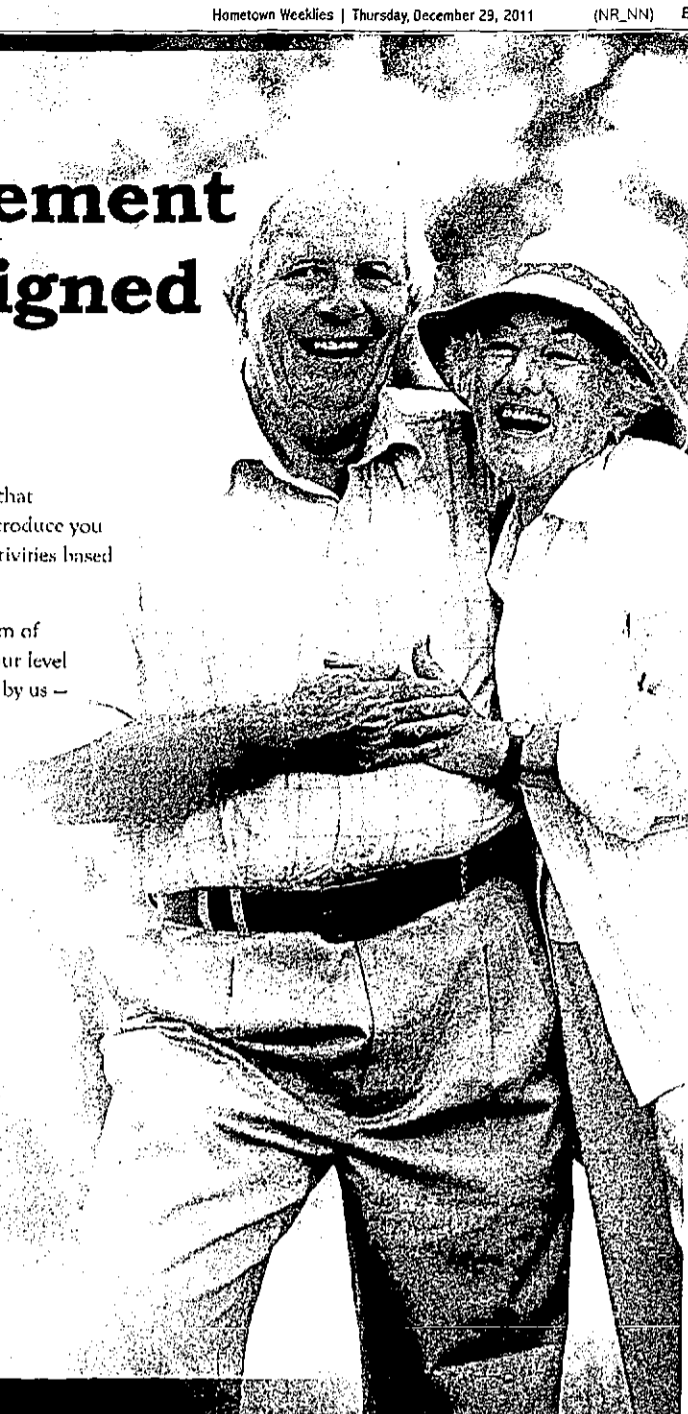
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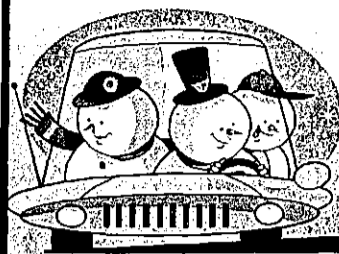
Advertisement for 'JOBS' featuring 'careerbuilder.com' and various job listings.

Large advertisement for 'KEEP PAPERING' with the headline 'THE WORK YOU PUT IN TODAY COULD BE THE JOB YOU LAND TOMORROW.' and 'START BUILDING'.

Large advertisement for 'Reach' with the headline 'Earn \$50.00-\$100.00 per week' and 'Deliver newspapers twice a week on Thursday and Saturday evening/Sunday morning in Plymouth/Canton area.'

DON'T MISS THIS EVENT!!!

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YEAR END CLEARANCE! 7 DAYS ONLY!

MONDAY DECEMBER 26 9AM-9PM	TUESDAY DECEMBER 27 8AM-7PM	WEDNESDAY DECEMBER 28 8AM-7PM	THURSDAY DECEMBER 29 8AM-9PM
FRIDAY DECEMBER 30 8AM-7PM	SATURDAY DECEMBER 31 9AM-4PM	SUNDAY JANUARY 1 - CLOSED HAPPY NEW YEAR!	MONDAY JANUARY 2 9AM-9PM

<p>2012 FORD F-150 STX SUPER CAB 4x4</p> <p>WOW! UP TO \$4,000 FACTORY REBATES</p> <p>27 Mo. Lease or Buy</p> <p>223 mo. 25,327</p>	<p>2012 FORD FIESTA S</p> <p>FUN TO DRIVE FUEL SAVED</p> <p>UP TO \$750 FACTORY REBATES</p> <p>27 Mo. Lease or Buy</p> <p>137 mo. 13,678</p>	<p>2012 FORD FOCUS SE SEDAN</p> <p>UP TO \$1000 FACTORY REBATES</p> <p>27 Mo. Lease or Buy</p> <p>143 mo. 17,135</p>	<p>2012 FORD FUSION SEL I-4</p> <p>UP TO \$3250 FACTORY REBATES</p> <p>0% APR FOR UP TO 36 MOS</p> <p>27 Mo. Lease or Buy</p> <p>240 mo. 21,654</p>	<p>2012 FORD TAURUS SEL</p> <p>UP TO \$3750 FACTORY REBATES</p> <p>0% APR FOR UP TO 36 MOS</p> <p>27 Mo. Lease or Buy</p> <p>218 mo. 22,813</p>
<p>2011 FORD RANGER 4x4 XLT</p> <p>UP TO \$2550 FACTORY REBATES</p> <p>0% APR FOR UP TO 36 MOS</p> <p>27 Mo. Lease or Buy</p> <p>269 mo. 20,199</p>	<p>2011 FORD FORD FOCUS</p> <p>UP TO \$3250 FACTORY REBATES</p> <p>0% APR FOR UP TO 36 MOS</p> <p>27 Mo. Lease or Buy</p> <p>237 mo. 23,955</p>	<p>2011 FORD FORD FOCUS</p> <p>UP TO \$2250 FACTORY REBATES</p> <p>0% APR FOR UP TO 36 MOS</p> <p>27 Mo. Lease or Buy</p> <p>274 mo. 23,453</p>	<p>2011 FORD FORD FOCUS</p> <p>UP TO \$4250 FACTORY REBATES</p> <p>0% APR FOR UP TO 36 MOS</p> <p>27 Mo. Lease or Buy</p> <p>280 mo. 24,233</p>	<p>2011 FORD FORD FOCUS</p> <p>UP TO \$2250 FACTORY REBATES</p> <p>0% APR FOR UP TO 36 MOS</p> <p>27 Mo. Lease or Buy</p> <p>231 mo. 24,974</p>

SALE!! ALL MAKES - ALL MODELS - 7 DAYS ONLY!!

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2006 CHEVY COBALT LT Like new, only 74,000 miles. \$7,995	2004 CHEVY BLAZER LT 4x4 Alloy wheels, full power, priced to move. \$8,995	2005 PONTIAC G6 GT SEDAN Panoramic moonroof, like new. \$9,995	2006 CHEVY MALIBU LT v6 Like new, only 63,000 miles. \$9,995	2007 CHEVY HHR LS One owner, only 35,000 miles. \$11,995	2007 CADILLAC DTS Navigation, chrome wheels, price to move. \$12,995
2010 DODGE CALIBER SXT One owner, full power, priced to move. \$12,995	2005 JEEP LIBERTY SPORT 4x4 Diesel, moonroof, leather. \$12,995	2008 SATURN AURA XE Full power, one owner, only 26,000 miles. \$12,995	2010 FORD FOCUS SES Leather, moonroof, 5 to choose as low as \$13,995	2007 MERCEDES C-230 SPORT Moonroof, leather, like new. \$13,995	2008 FORD TAURUS X EDDIE BAUER AWD Leather, like new, priced to move. \$14,995
2010 DODGE AVENGER R/T Leather, one owner, priced to move. \$15,995	2009 HYUNDAI SANTA FE Full power, one owner, priced to move. \$15,995	2004 FORD F250 XLT CREW CAB 4x4 V8, Tong box, like new. \$15,995	2008 CHRYSLER TOWN & COUNTRY TOURING Moonroof, one owner, priced to move. \$16,995	2008 MERCURY SABLE PREMIER Moonroof, leather, certified, only 49,000 miles. \$16,995	2007 MERCEDES C-230 SPORT Moonroof, leather, priced to move. \$16,995
2007 LINCOLN MKZ SEDAN Leather, alloy wheels, only 51,000 miles. \$16,995	2008 FORD EDGE SEL Moonroof, certified, only 36,000 miles. \$17,995	2010 JEEP LIBERTY SPORT 4x4 Alloy wheels, full pwr, 9,000 miles. \$18,995	2007 DODGE RAM SLT QUAD CAB 4x4 Hemi, 20" chrome wheels, only 49k miles. \$18,995	2008 PONTIAC G8 SEDAN Full power, like new, only 26,000 miles. \$19,995	2009 FORD FLEX SE Certified, one owner, only 34,000 miles. \$19,995
2008 CADILLAC SRX AWD v6 Moonroof, one owner, only 49,000 miles. \$23,995	2009 LINCOLN MKZ AWD Navigation, moonroof, one owner. \$23,995	2009 LINCOLN MKS Moonroof, one owner, only 19,000 miles. \$24,995	2010 BUICK ENCLAVE CXL AWD Full pwr, like new, priced to move. \$29,995	2010 LANDROVER LR-2 HSS AWD Moonroof, leather, one owner, only 15,000 miles. \$30,995	2010 CHEVY TAHOE LT 4x4 Moonroof, leather, quad seating, one owner, only 12k miles. \$36,995

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