

IN THE PAPER TODAY

On the fast track: Area Republicans are racing to donate — or, rather, donating to race. /A5

All about kids: State lawmakers are being given information on children's issues. /A8

SPORTS

Title time: The Clarkston Wolves and Lake Orion Dragons hooked up at Lake Orion for the Oakland Activities Association Division I title Friday night. /C1

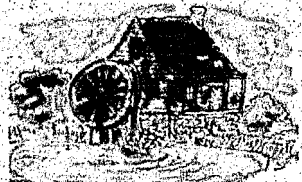
INDEX

Arts/B4 Online Dir./A7
Classified/C,D,E Police news/A2
Malls/A6-7 Sports/C
Movies/B6 Taste/B1
New Homes/E Springfield Twp.
Obituaries/A4 Legal Ads/A17

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AROUND



THE MILL POND

We're on TV

Did you notice some familiar faces on Channel 62? Viewers of CBS's "This Morning," "David Letterman" and other shows may see an ad promoting the Clarkston area and the Nov. 4 Business and Community EXPO. This is the latest venture of the Clarkston Area Chamber of Commerce. Bet the number of viewers watching Channel 62 from the Clarkston area is up dramatically!

No school, new school

Independence Elementary students will be in their new home by Monday, Nov. 8. But in order to make that move from the temporary site into the new building, its students will have only a half day of school Thursday, Nov. 4 and no school Friday, Nov. 5. Parents, please be aware these times off school are only for Independence Elementary School students.

Less waste collected

Independence Township Treasurer Jim Wenger reported participation in the Oct. 16 Household Hazardous Waste Collection was down from last year.

He said 184 cars went through and \$1,300 was collected. It was the second year the township sponsored the collection. It is a way for residents to dispose of old paint, oil, pesticides and other poisonous items that are not acceptable at regular landfills.



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Local hunters part of fall scene



Hunting is permissible in most areas of Independence and Springfield townships. As deer season approaches and small game seasons get into full swing, officials say both hunters and homeowners need to be courteous.

BY SALLY SLAUGHTER
STAFF WRITER
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Autumn brings falling leaves, falling temperatures and in Independence and Springfield townships, the pop, pop, pop of shotguns.

Hunters are heading out into the rural and not-so-rural parts of the townships. For newer residents the

sight of a camouflaged figure might be surprising, but hunting is allowed in large areas of the two townships. Hunting is not permitted in nearby Waterford Township.

Townships cannot regulate hunting on their own, said Lt. John Wynalda of the law enforcement division of the Michigan Department of Natural Resources (DNR). What they can do is request the state to investigate possi-

ble safety hazards. Public hearings are held and then restrictions may be put in place.

"It happens quite frequently," Wynalda said.

And it changes over time as areas get more developed, he said.

In Independence Township, bow and firearm hunting is allowed in many areas. The only catch is hunters cannot shoot within 450 feet of an occupied dwelling. The 450-foot rule is a state law and applies statewide, Wynalda said.

Hunters or homeowners can view a map showing where hunting is allowed and where it is restricted at the Inde-

pendence Township Building and Planning Office on the top floor of Town Hall. Hunting is not permitted or is restricted to smaller shotgun shells in most areas south of I-75 where the township is more populated, according to the map.

A thin band farther north in the central part of the township also does not allow hunting. Two isolated areas — Walters Lake and the area between Ellis Road and Reese Road between Twilight and almost to Rattalee Lake Road — also do not allow hunting. Those two areas petitioned for the no-

Please see HUNTING, A4



STAFF PHOTOS BY STEVE CANTRELL

Demo: Independence Oaks naturalist Tim Nowicki shows students from St. Patrick's Elementary School in Walled Lake how the cider press works.

Hard pressed

Students learn how to make cider



His turn: Kyle Szwed of St. Patrick's school in Union Lake, turns the mill.

Apple cider is the nectar of autumn and a group of third-grade students from St. Patrick Elementary School in Walled Lake had a chance to make some for themselves.

On Thursday, naturalist Tim Nowicki took the elementary students thought the process and they were able to make their own apple cider. They crushed the apples by turning a mill.

Cider pressing is one of the more popular fall activities at Independence Oaks County Park, naturalist Lynn Conover said. The park, located on Sashabaw Road north of I-75, offers hikes, nature lectures and even birthday parties for children.



Fruits of labor: Ryan Miceli has some fresh-pressed cider with his doughnut.

Schools get top finance marks

BY SUSAN B. TAUBER
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Clarkston Community Schools received "the best opinion that can be given" in its annual financial audit from Plante and Moran, the district's auditors.

"Our management gave the district a clean opinion. That's the best report that can be issued," explained CPA Fred Hailer Jr., a partner at Plante and Moran in Troy at the school board's October meeting. "You (the district) provided a comprehensive annual report."

It was so comprehensive, in fact, that the firm expects the school district to achieve the Certificate of Excellence in Financial Reporting for the report. This is a prestigious achievement that only 15 districts out of 550 will receive, according to Hailer. He complimented Al Roberts, superintendent; Craig Kahler, director of business services; Evelyn Bihl, accountant, and the rest of the accounting staff for its thorough records and reports.

One reason the school district received such positive comments from the auditors is the figures in the general fund.

During the 1998-99 school year, the district had total revenues of \$46,918,754. Budgeted revenues were \$46,887,007, a difference of \$31,747. Total expenditures for last school year were \$47,013,387, compared to budgeted expenditures of \$47,640,181, representing a savings of \$626,794 or 1.32 percent.

Balances in other funds for the June 30, 1999 year end were: Special Revenue Fund — \$461,150; Debt Service Fund — \$219,061 and Capital Projects Fund — \$44,765,019. Its general fund balance as of June 30, 1999, was \$7,123,024 as compared to the fund balance as of July 1, 1998, of \$7,217,657.

Please see FINANCES, A2

High schoolers speak out on school safety

BY ANNETTE KINGSBURY
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Though 97 percent said they feel "safe" or "very safe" at school, Oakland County high school students are acutely aware that problems still exist that could ultimately threaten their well-being.

Athletes still get preferential treatment, students who look different are still made fun of and many students feel alienated, according to 200 students who attended a meeting Wednesday in Waterford called "Preventing School Violence: Student Forum." The meeting was called by Oakland Schools. Clarkston students attended.

In addition to the age-old problems their parents can probably relate to, today's students are grappling with some new problems as well. Guns, knives and even bomb threats are no longer uncommon in the wake of last spring's Columbine High School shooting. Racial, ethnic and gender conflicts

are on the rise as the county's population becomes more diverse. And there are still the ongoing problems of drugs and gangs.

The students talked about all these things and more during a day of frank discussion. They ended by compiling a series of recommendations to send to school officials. A new Student Advisory Council on safety with representatives from each school district was also formed.

Most of the county's school districts were represented at the meeting. From Clarkston's Renaissance High School, supervisor Beth Ford accompanied three students: seniors Kelly Galbraith and Lisa Reed and junior Brian Brotemarkle.

Every student in the room was given a hand-held electronic device that allowed him or her to give an opinion on each of 50 questions. After each question, the group's collective responses were displayed on a screen so students knew instantly how their col-



STAFF PHOTO BY STEVE CANTRELL

Speaking out: Clarkston's Renaissance High School students Brian Brotemarkle and Lisa Reed (left to right) join Renaissance Supervisor Beth Ford in representing Clarkston at the school safety forum.

Please see VIOLENCE, A2

Violence from page A1

leagues felt on any given issue. In between questions, time was allotted to talk about the responses among themselves and in front of the entire gathering.

And they had plenty to say. A Clawson student talked about how the introduction of 25 Albanian refugees into her high school a year and a half ago had been stressful. "There's been many fights," she said. "People feel so threatened by them."

"Student after student, school after school, they talked about offenses that start out small and lead to bigger things, sometimes unintentionally. A common theme quickly emerged.

"It goes back to ignorance," said a Holly student. "If we could educate our students about different genders and races in our schools, it would be different."

"Don't be so closed-minded," offered a Madison High School student. "The key to fixing this would have to be communication acceptance between students."

The students were fairly unanimous in their opposition to instituting stricter security arrangements. Only 12 percent said installing security cameras would be "very effective," only 8 percent felt that way about metal detectors. Sixty-two percent rated random locker searches "not effective." 87 percent felt that way about eliminating backpacks in school. Photo ID cards were rated "not effective" by 67 percent.

Several students had strong opinions about increased security, including Jason Poupard of Oxford.

"These are the installation of the police state in school," he said. "Instead of stopping violence, this cracks down on more minor things people choose to do... even if it's not officially allowed." Police officers "carry guns in schools. Personally I'm afraid of that. I don't appreciate it." Not everyone agreed with him.

Holding workshops on such

"Don't be so closed-minded. The key to fixing this would have to be communication... acceptance between students."

A Madison High School student

things as anger management and understanding met with mixed reviews. Guy Blackburn, an Oakland Schools consultant who ran the meeting, said he didn't know if that was because students were against the workshop idea or just those particular topics. There are alternatives, he stressed.

Though the students gave their teachers fairly high marks,

there were some complaints about administrators. As with conflicts among students, they said it came down to a question of respect.

"Students would feel in oppression," said a Royal Oak Dondero student. "It leads to students feeling they're not trusted by administrators and leads to more violent acts."

The word "parents" was hardly ever mentioned during the meeting and adult opinions were not really on the agenda. But one Pontiac Northern student noted that when it comes to how you treat people, the lessons start at home.

"You can respect a person even if you don't agree with what they do," he said. "Our parents brought us up better than that. Come on; you know that."

Conclusions

At the end of a day full of open, heartfelt discussion about a lot of sensitive issues, students representing Oakland County's high schools reached a consensus on the following conclusions:

■ Schools should have peer mediation programs.

agree 90 %

disagree 10 %

■ Schools should offer workshops on major safety and school environment issues for all students.

agree 69 %

disagree 31 %

■ Schools should provide one-to-one counseling for students.

agree 92 %

disagree 8 %

■ Schools should have and enforce stricter policies for trouble-making students.

agree 71 %

disagree 9 %

■ Individual schools should have their own safety forums.

agree 88 %

disagree 12 %

■ Physical security measures should be increased in the schools.

agree 24 %

disagree 66 %

■ There should be increased opportunities for students to be involved with school issues.

agree 80 %

disagree 20 %

■ This forum was useful for me and my school.

agree 90 %

disagree 10 %

The recommendations will be presented by a new Student Advisory Council to adult representatives of the county's school districts at a workshop later this month called "Supporting Safe and Effective Schools."

Park offers outdoor kids' birthday parties

BY SALLY SLAUGHTER
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Parents and children who would rather celebrate birthdays in the fresh air instead of in a video arcade or pizza place have a new option in a familiar spot.

Independence Oaks County Park, on Sashabaw Road north of I-75, has begun offering birthday party packages.

At \$5 a child, except for the birthday child who gets to go free, the venture is pretty much a wash for the park. For parents, it's a steal.

"I'm doing this every year," said Mary Stelnicki of Clarkston.

She held her 5-year-old daughter Alison's party at the park in July. She said the park staff was wonderful and the kids had a great time. The best part was she didn't have to get her home ready and make a whole meal

for a hoard of hungry kids. "I liked it because you didn't have to bring food in. You just brought the cake," Stelnicki said.

Naturalist Kathleen Dougherty said the parties last for 90 minutes and can accommodate up to 18 children. Separate programs are used for preschool through age 6 and 7, to 12-year-olds. Each party gets an age-appropriate talk on one of four nature topics.

"We provide program structure and party bags," Dougherty said.

The staff also leads the kids in a game. In addition, parents can choose ahead of time whether they want the group to go on a hike or do a craft at the nature center. Time also is allotted for cake and opening gifts.

Dougherty said 25 parties have either already taken place or are booked through the end of the year. Depending on the time of year of the party, people

attending also might have to pay the park entrance fee.

"They're an educational alternative for parents," Dougherty said. "They're really neat for kids who like nature."

Stelnicki said her husband Michael as well as Alison and her brother and sister enjoy going to the park. They found out about the program from fliers posted there. She said other moms thought the idea was a little goofy at first, but reviews have been good. She said she went to a party there hosted by another mom and it was fun and different from her daughter's celebration.

The lecture was informational and interesting enough to hold the children's interest, she said. The adults even learned something. Stelnicki chose a craft and the children made sun catchers to bring home.

For more information about parties at the nature center, call 625-6473.

POLICE NEWS

Following are some of the incidents recently reported to police and fire agencies in Independence and Springfield townships.

Independence Township

Assault and Battery

On Oct. 19, police responded to a call at Oak Vista and Summerhill. A 14-year-old Brandon Township teenager told police he had a prearranged meeting with another teen to talk about a girl both boys were dating. The complainant went there with his brother and a friend. When they walked up to the meeting place, about 18 youths came out from hiding and assaulted them, the boys told police. They reported two had crowbars. One boy was hit with a tire iron and received a cut above his right eye. The friend received a bloody nose and bumps on the back of his head and neck from being kicked while lying on the ground, according to police.

Larceny from building
On Oct. 19, someone removed

a 35-millimeter camera with a 50-millimeter lens worth \$800 from a house in the 8400 block of Thunder Boulevard. There were no signs of forced entry.

Home invasion

On Oct. 19, someone entered a home through an open patio door in the 5800 block of Garwood Court and removed a Cannon camera worth \$423.87.

Assault and battery

On Oct. 19, police responded to a call from the 8400 block of Allen Road about an altercation involving an 18-year-old Clarkston female and three females from Waterford, ages 18, 17 and 15. No charges were filed.

Larceny

On Oct. 18, a male and a female suspect removed two shopping carts with 25-30 cases of beer worth \$16 each past the points of purchase from the Farmer Jack Supermarket at 7121 Dixie Highway. A sales associate witnessed the incident. Police are investigating.

Springfield Township

Larceny from an automobile

On Oct. 21, someone smashed out the driver door window of a 1991 Lumen parked overnight at the park-and-ride lot on Dixie Highway at I-75. The person smashed the dashboard and forcibly dismounted the car stereo worth \$375 and archery equipment in a hard case worth \$500.

On Oct. 20, someone reported a chain saw missing from a garage on Davisburg Road. The incident happened on Oct. 13. The person didn't report it immediately to see if the saw would be returned.

Independence Township Fire Department

Fire calls

Independence Township Fire Department responded to 16 calls from Oct. 18-20. These included 11 medical calls, two carbon monoxide investigations, and one each for an investigation, a fuel spill and a natural gas leak.

Got a news tip? Call the Clarkston Eccentric at (248) 625-1900.



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Finances from page A1

The district received 86 percent of its general fund revenue from state and federal aid, 11 percent from local revenues and 3 percent from other sources. These figures show the district is

heavily dependent on state funding, according to Plante and Moran.

The visual presentation to the school board also showed that the school district's student population has increased from 5,813 in 1993 to 6,977 in 1999.

Its total per-pupil operating expenditures for 1997-98, the latest figures available, showed the district was the third lowest in the amount of per-pupil operating expenditures in the county. It spent \$5,778 per pupil. The county average is \$7,393. Lamphre school district spent the most per pupil — \$8,100 and Brandon the least with \$5,607.

However, according to the report, the Clarkston Community Schools' percentage of instructional costs out of its total operating expenditures for K-12 education is the second highest in the county, second only to Troy. Clarkston schools spent 79 percent of its total operating expenditures on instruction costs. The county average is about 76.3 percent.

"That shows the Clarkston school district is operating more efficiently and effectively," said Dan Gerard of Plante and Moran.

"The bottom line is that Clarkston schools may be locked in the bottom three in pupil money year after year, but it's providing a quality education," added school board vice president Sheila Hughes.

Plante and Moran made some recommendations in its opinion letter to the school district. It advised it keep at least 15 percent of its fund balance aside for emergencies, especially since the district depends so much on state funding.

It also said the district will have to include in its June 30, 1999, financial statements a summary of its progress towards achieving year 2000 compliance.

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In style

Grant gives drama club classy set

BY SUSAN B. TAUBER
STAFF WRITER
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The title to the musical, "Anything Goes," has special meaning to Jeff Tice and his Drama Club students at Clarkston High School.

With his second-hour Theater Arts class seated in the auditorium, Tice was presented Thursday with a check of \$3,265 from the Clarkston Foundation for the Drama Club's spring musical production of "Anything Goes." Tice didn't know about the grant money until the official presentation.

The presentation showed Tice and his students that, like the name of the musical, anything can go if one reaches out for it.

Tice applied for the grant last school year, hoping for financial help to do the spring musical in style.

The check to the Drama Club represents the first grant from the foundation's new Theater Seat Sponsorship Program and also the largest amount of money the Clarkston Foundation has given to one recipient.

"This gift is larger than what we usually give," said Clarkston Foundation Treasurer and President-Elect Todd Moss. "But the purpose of our foundation is to enhance the arts and sciences available to all children in the K-12 curriculum, whether that's at the public or private schools." The money is earmarked to pay the royalties for "Anything Goes."

"The whole Drama Club is walking on air," Tice said later that afternoon. "This check makes about 200 students feel that the community believes what they do is really special; that the community thinks enough of them to help push our club to the next level."

Large arts center

Tice explained what he meant. Productions in the 1-year-old 1,059-seat auditorium eat up a lot more money than when the Drama Club did presentations at the old high school.

"Where we only needed one back drop on stage that cost \$150 at the old theater, last year we needed 12-15 back drops at the new one," he said. "A bigger stage means bigger sets, more lights, more everything. That all adds up to more money."

"Having the foundation underwrite our spring musical is just a wonderful thing to happen," he added.

"We're proud to help you and the students," foundation member Jim Evans told Tice at the presentation. Also there were one of the foundation's founders, Bob Olsen, president Sherry Regiani, school district Superintendent Al Roberts, school board president Karen Foyteck and other administrators.

"That's so cool," said CHS junior Kristin Fonseca after the presentation.

"I'm so excited that now we have the money to do 'Anything Goes,'" added senior Pam Ogle.

"We (Drama Club) work so hard on our plays; this is really great," added sophomore Ian Edwards. "We're always trying to raise money, too, and this sure helps."

Right now the students are preparing to present the comedy, "You Can't Take It With You" by Moss Hart and George S. Kaufman. Show dates are Thursday, Friday and Saturday, Nov. 18-20, in the Clarkston High School Performing Arts Center.

Performers include Pamela Ogle, Sarah Weiland, Dana Currie, Don Parker, Jason Groniud, Andrew Szykula, Chris Schneider, Kevin Kosbab, Truly Render and Brian Witkowski.

Other actors are John Fitzgerald, Annie Whittington, Andrew Wheeler, Jessica Holman, Beth Reatherford, Matt Davenport, Jason Roby and Dave Hudson.

Tickets are \$6 for adults and \$5 for students. They go on sale Nov. 1 and can be reserved by calling the box office at (248) 623-4024. More information is available on CHS performing arts web site: www.clarkston.k12.mi.us/chs/performingarts.

Community support

"We want to fill the house for these kids," Tice said. "They work so hard on their productions. They are so dedicated and so good. We hope to get the support from the whole community, not just from parents and relatives, at all our presentations."

The Drama Club has quite a year planned. In addition to the fall and spring musical, it will take its Children's Theater and MIME Troupe tours to other schools in December, then do its continuous, multi-hour variety show, Theater-A-Thon with "G"-rated skits and musical numbers on Dec. 10 and the MIME performance on May 23.

Tice knows first-hand how important theater can be to students, whether they pursue it as a career or work on or off stage just for fun. After graduating from Central Michigan University in theater, he worked for four years as a professional actor.

"But I became disheartened with the life style. I was lonely. There wasn't any way to make

lasting relationships," he said.

So it was back to school for a teaching certificate. He answered an ad in his college alma mater's publication for a theater teacher at Clarkston High School.

He's been teaching there for seven years now.

"I love it, too," he said. "The best thing about this job is the students and the parents. I feel very fortunate to work here."

The parents and community have rallied in another way to show how important they think the Drama Club is. Bev Territo came up with the idea of Stage Support, a list of volunteers who will help with productions on an as-needed basis. If anyone wants to help in costumes, scenery and sets, tickets, refreshments, fundraising, clerical and other tasks, leave word with Tice at the high school by calling 623-3600.

Anyone wanting to donate to the Clarkston Foundation can contact the organization at (248) 625-7500.



Getting ready: Kristen Cable and Natale Sisk (above) prepare to paint background scenery for Clarkston High School's "You Can't Take It With You." (Below) These Clarkston High students are practicing their parts day in and out to get ready for opening night Nov. 18.



STAFF PHOTOS BY STEVE CANTRELL

Just acting: Clarkston High School students Truly Render and Chris Allen rehearse for their upcoming production, "You Can't Take It With You."



Foundation grants

The Clarkston Foundation awarded \$8,390 for 14 programs in arts and sciences in the Clarkston Community Schools District. The grants and programs are:

- \$700 to Clarkston Academically Talented Program for Looking at Art through New Eyes
- \$100 to Andersonville Elementary for Character Counts Vaudeville and \$495 for "Rattle! Tap! Rhythm!"
- \$115 to Clarkston Elementary for Bat Conservation
- \$550 to Independence Elementary for Festival Day
- \$700 to North Sashabaw Elementary for Brainstormers and \$200 for Catch the Wave

- \$700 to Pine Knob Elementary for Mini-Society and \$160 for Detroit Symphony Orchestra tickets
- \$600 to Clarkston Middle School for the Vocal Arts Academy Exchange
- \$500 to Clarkston Middle and Sashabaw Middle West schools for the Arianna String Quartet Residency
- \$250 to Clarkston High School for the Language Arts 9 Poetry Contest Publication; up to \$600 for Learning About Basic Science for Elementary Students and \$3265 for the spring musical, "Anything Goes."

Anyone interested in learning more about the Clarkston Foundation can call the organization at (248) 625-7500.

ON THE AGENDA

City of The Village of Clarkston City Council Meeting
375 Depot Road
7 p.m. Monday, Oct. 25

Agenda
Minutes of Last Meeting
Approval of Agenda
Committee Reports/Council Comments
Mayor's Comments

Police Chief Report
D.P.W. Supervisor
City Manager Report
Public Hearing: Community Development Block Grant Funds-Year 2000
Public Comments:
Old Business:
1. Sewer Rates (see letter)
2. McKenna Associates/Walter Kalina-Billing/Phase II TEA Grant

3. Wilson & Associates Proposal
New Business:
1. Fisher Optics Contract/Century Tel Michigan Network

Note: Placement of an item on the Agenda does not insure that it will be acted on by the City Council if the Council requires additional review and/or information.

DEFINING STYLE

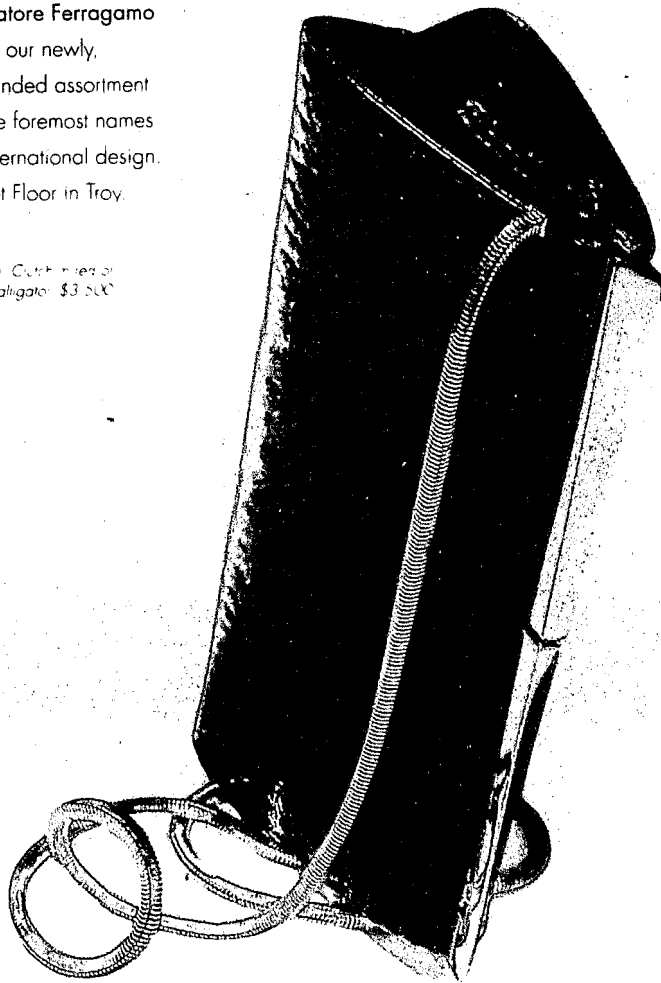
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Parks speaker to visit Independence Library

The Friends of Independence Library are welcoming Jim DuFresne as the Nov. 16 speaker.

He is an award-winning writer of more than a dozen guidebooks. In 1982, Mr. DuFresne's first guidebook, *Tramping in New Zealand*, was released and followed a year later by his second, *Alaska, A Travel Survival Kit*. He has written books on Isle Royale National Park, Glacier Bay National Park, Voyageur National Park and Ohio State Parks. His books on Michigan include *Michigan, Off the Beaten Path*, *Michigan State Parks*, *Michigan's Best Outdoor Adventures for Children*, *50 Hikes in Lower Michigan*, *Wild Michigan*, *Lower Michigan's Best 75 Campgrounds*, and *Porcupine Mountains Wilderness State Park*.

Mr. DuFresne resides in Clarkston and is the outdoor travel writer for Booth Publication in which he covers outdoor recreational activities ranging from backpacking, kayaking and camping to skiing and dog sledding. His presentation is a mix of slides and music, programmed on a dissolve unit with his live narration. Mark your calendar and come to the Youth Room at the Library on Nov. 16. The Friends' Meeting is from 7-7:30 p.m. and the speaker will be from 7:30 to 8:30 p.m. with questions at the end.

Youth honored for biking safely

Connor Corbin, 5, of Clarkston won a mountain bike after he was "caught" wearing a helmet on the bike trail at Indian Springs Metropark.

Corbin received the bike as part of the Huron-Clinton Metroparks "Wear The Gear" program. Wear The Gear is an incentive for people to wear proper safety equipment while biking and inline skating.

Approximately 6,293 people throughout the Metroparks were put in a drawing for seven bikes, a pair of inline skates, a helmet and a package of safety equipment.

Also given away were 12 annual Metropark vehicle entry permits. Everyone received a coupon for a free entry into the park or a free food item.

Clarkston man among county parks fishing contest winners

After a summer of great fishing, winners were announced in the annual Oakland County Parks fishing contest.

Crooked Lake at Independence Oaks County Park was one of the sites for the Memorial Day-Labor Day contest.

Winners at Independence Oaks were: Fred Munger of

Clarkston, large mouth bass (19-3/4-inches, 52 ounces); Ralph Cormier of Eastpointe, perch (11-3/4-inches, 8 ounces) and Connie Aten of Bloomfield, bluegill (9-1/4-inches, 8 ounces). They received \$50 gift certificates.

The biggest "catches" were determined by multiplying the length of the fish by its weight.

Hunting from page A1

hunting status.

Springfield Township Clerk Nancy Strole said there is no ban on hunting in the township. Only the 450-foot rule applies. She added that hunters should have written permission from landowners before going out.

Strole said there has to be an understanding on the part of hunters and homeowners, who may not know the laws.

"When they see a hunter walking down the road, it concerns them," Strole said. "They need to understand that it is an allowable activity. Just because they hear a gun shot doesn't mean there's something going on that shouldn't be."

On the other hand, "hunters need to respect property rights," she said. "Ownership might change between hunting seasons so hunters should check. They can call the township to find out who owns a particular parcel, she said.

Strole said while the township has its fair share of hunters, she hasn't noticed a "huge invasion."

Several seasons are in full swing right now, according to the DNR website. Cottontail rabbit season runs through March 31. Pheasant season began Oct.

10 and goes until Nov. 14, while ruffed grouse may be hunted through Nov. 14. Anyone who wants to shoot their own Thanksgiving dinner will have to clear space in the freezer. Wild turkey season ends Nov. 9.

Deer hunters have several opportunities to bag a buck or doe. Bow season is Oct. 1-Nov. 14. Regular firearm season is Nov. 15-30 and late firearm season is Dec. 18-Jan. 2.

Opossum, porcupine, skunk, woodchuck, red squirrel and ground squirrel may be taken year-round.

Lt. Wynalda said residents should not be alarmed by hunting close to their homes.

"Hunting in Michigan is a safe activity," he said.

The state gets a mixture of complaints statewide from both homeowners and hunters.

"We get a fair number of trespass complaints statewide," he said.

He said it takes some getting used to for people who lived in an urban area and move to a more rural suburb.

"Sometimes with those people, knowing there is a firearm within a half-mile makes them uneasy."

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*SOURCE: March 1999 CAG Audit Reports Observer & Eccentric/HomeTown Newspapers
The Media Audit Fall 1999

Oakland GOP revs up effort to raise funds

BY PAT MURPHY
STAFF WRITER
pmurphy@oe.homecomm.net

Dawn Mullins strapped on her helmet and squeezed through the window into the driver's seat. A few adjustments, and she was ready to go.

This was the moment for which Mullins had been waiting, and the adrenaline was rushing. As the crew started pushing the racecar, Mullins let up on the clutch.

And she was off. Within seconds, Mullins was out of the pit area and zooming onto the banked track. . . 100 miles per hour. . . 110 . . . 120 . . . 130 . . .

"That was really fun," Mullins said about 10 minutes later, after zipping around the Michigan Speedway track at speeds in excess of 140 miles per hour. She was one of 24 drivers who experienced the thrill of racecar driving at a fund raiser last Saturday sponsored by the North Oakland Republican Club.

"This (the fund raiser) was a test," said club President Russell A. Schulte. "We wanted to see if we could make a fund raiser fun and profitable. I'd say it was a success."

"We had a lot of fun, and we raise about \$3,000," said the Clarkston businessman. "And we'll know what to do next time."

For \$550 each, the wannabe race car drivers learned the basics of driving — thanks to Track Time Driving School — and suited up



At the wheel: Republican state Representative Andrew Raczowski of Farmington Hills waves hello to onlookers at the Michigan Speedway.

in the fire proof driving suit. They drove a few laps around a track considered one of the best Winston Cup facilities in North America.

"Drivers could go as fast as he or she felt comfortable," said Mario Facione, club treasurer and an avid racing fan. "I'm sure most of the drivers hit top speed — 150 miles per hour."



Ready to roll: Rochelle Heyniger points out the area of the race track where North Oakland Republican Club members, including herself, will drive at speeds in excess of 100 miles an hour. With her is Mario Facione, club treasurer and a racing fan.



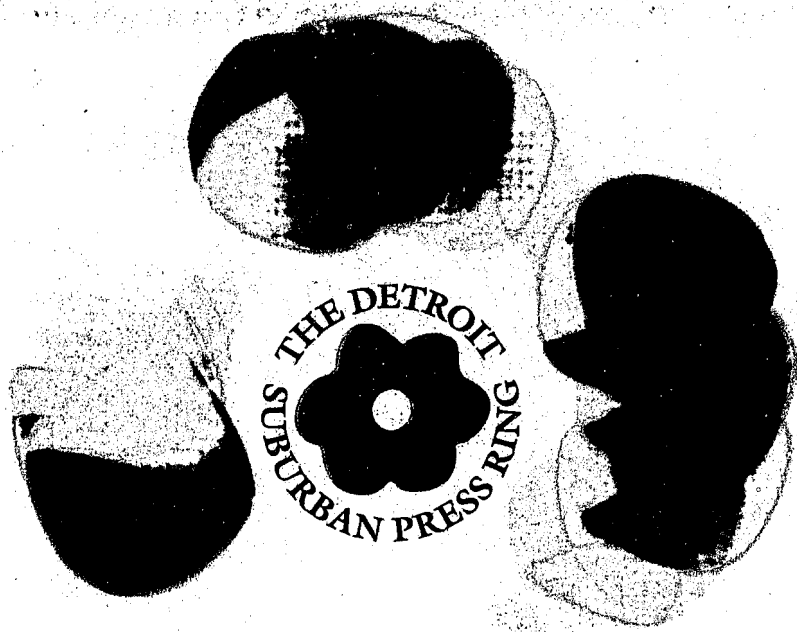
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Sealed proposals for Job No. 48958A, Federal Project No. STP 9963 (051), Control Section STE 63459, Federal Item No. EE0084 for the construction of the Wixom Road Safety Path, Charms to Loon Lake will be received by the City Clerk of the City of Wixom, 49045 Pontiac Trail, Wixom, Michigan 48393-2567 until 10:00 a.m., Local Time on Wednesday, November 10, 1999, at which time and place all bids will be publicly opened and read.

Net classification for this Project is 21E or 21J. The Davis Bacon Wage Act and the Michigan Department of Transportation 1990 Standard Specifications for Construction will apply. The Contractor must also have current MDOT Prequalifications. Contract Work totaling not less than 40% of the original total contract price shall be performed by the General Contractor's own organization.

Each bidder shall file a statement signed by, or on behalf of the person, firm, association, or corporation submitting the bid, certifying that such person, firm, association, or corporation has not, either directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action, in restraint of free competitive bidding in connection with the submitted bid.

Bidders shall review any comply with the Instructions to Bidders, which are incorporated by reference, and carefully review all Contract Documents, as defined in the Instructions to Bidders. Bids submitted after the exact time specified for receipt will not be considered.

The Contract will consist of the following principal items of work and appurtenances as specified herein and shown on the Contract Drawings.

Description of Work

Removing Trees 8-18"	11 EA.
Concrete Driveway Nonreinforced	9 CYD.
Concrete Sidewalk, 4"	14751 SFT.
Granular Material Class II	405 CYD.
Bicycle Path Aggregate (LM)	815 CYD.
Miscellaneous Earth Excavation	1630 CYD.
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Miscellaneous Geotextile Fabric	1418 SYD.
Miscellaneous Wooden Boardwalk	80 LFT.
Miscellaneous Seed Restoration	3144 SYD.
Pedestrian Signals	4 EA.

Copies of plans and specifications and Proposal Forms may be secured on or after October 19, 1999 at the offices of Hubbell, Roth & Clark, Inc., Consulting Engineers, 555 Hulet Drive, Bloomfield Hills, Michigan 48303-0824.

A non-refundable payment of Forty (\$40.00) Dollars CHECK ONLY, payable to "Hubbell, Roth & Clark, Inc." will be required for each set of drawings and specifications. Drawings and specifications can be shipped by U.P.S. ground for a shipping and handling charge of Ten (\$10.00) Dollars, CHECK ONLY, non-refundable, to Hubbell, Roth & Clark, Inc.

A certified cashier's check or bid bond payable to the City of Wixom, Oakland County, Michigan, in the amount equal to five (5%) percent of the bid, shall be submitted with each bid. The successful bidder will be required to furnish satisfactory Performance and Labor and Material Bonds.

The City of Wixom reserves the right to reject all bids and to waive irregularities in bidding. No bid may be withdrawn after the scheduled closing time for receiving bids for at least ninety (90) days.

No Proposal will be received unless made on blanks furnished and delivered to the City Clerk on or before 10:00 a.m., Local time, Wednesday, November 10, 1999.

CITY OF WIXOM
Linda Kirby, City Clerk

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0 82243

Malls & Mainstreets

The Eccentric®

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Sunday, October 24, 1999

Nicole Stafford, Editor 248-901-2567 nstafford@oe.homecomm.net

on the web: <http://observer-eccentric.com>

Shoppers, and not just sales clerks, ought to be friendly

SHOP TALK



NICOLE STAFFORD

The state of customer service is constantly under surveillance by shoppers and the media, but who monitors and scrutinizes shoppers' behavior? A couple years ago, I doubt anyone would have thought to ask such a question?

Generally speaking, shoppers were well-behaved and sales clerks were eager — and had ample time — to provide quality customer service. Mutual respect was in play.

Today's retail landscape, however, is quite different: store staffs are smaller and less knowledgeable; the pool of local independent retailers has diminished significantly; and keen competition, plus the sheer number of retail venues out there, means consumers shop more than a just handful of favorite stores.

It doesn't take a genius to realize the relationship between shoppers and sales clerks is less personal and more strained today than in the past.

But which came first? Poor customer service or poor customer behavior?

True, most shoppers are perfectly reasonable.

But, customers can be inappropriate and downright obnoxious.

Don't believe me? Read on.

It's a common shopping circumstance. I was waiting at a store counter to return merchandise while the clerk rang up a sale. Another shopper approached the counter carrying a pair of shoes. Upon completing her sale, the clerk looked up and said, "Can I help who's next?"

I raised my eyebrows and made eye contact with the clerk, but said nothing. I usually wait for the other customer to indicate I'm next in line. Hey, it's a fact, an obvious truth.

"I don't think I'm next, but I'm going to go next," the other customer suddenly proclaimed, stepping in front of me.

Like an idiot, I said nothing. It must have been the shock. I just couldn't conceive of someone brazenly "taking cuts," in an upscale women's clothing boutique.

While shoppers probably don't take cuts on a regular basis, they do frequently abuse merchandise return policies, according to many store owners and retailers.

Some return clothing after wearing it. Others bring back merchandise after it's rolled around in the trunk of a car for three months. Many shoppers also return items well past the season, forcing stores to slash the price tag and take a loss.

Another customer behavior that particularly bothers me is customer entitlement, when shoppers act as if they own the store — and everything and everybody in it — because they spend or have spent or indicate they might spend a few bucks.

Just last week, I observed this behavior at a store event where the clothing was being informally modeled.

Rather than simply admiring the good looks of the show's male model, one of the store's female customers sauntered into the young man's personal space and ogled him like he was goods-for-sale.

Admittedly, I found the play of events amusing — the customer was old enough to be the model's mother — but I also found it disturbing. Having and spending money isn't a license to act like a spoiled monarch ravaging the kingdom.

Sales clerks, store managers, models and others who work in the retail community are human beings, too.

The lesson is behave. If not for yourself, then for the sake of our reputation as shoppers and consumers.

Hey, maybe we'll get better service out of the deal.

And, if my examples aren't compelling enough to motivate a little friendliness towards retailers, rewind to holiday shopping 1998 when a metropolitan Detroit woman physically assaulted a Hudson's sales clerk at the peak of the season for good will towards all.

Getting and giving



Shop 'til you drop: Susie Pappas of Bloomfield Hills, at right, buys a designer suit with her Lovelight Foundation Power Card at Saks Fifth Avenue.



For a good cause: Dr. Eudoro Coello, at left, enjoys a martini and tries on a suit for his wife, Clarice, at Saks' CATCH benefit on Thursday.

Shopped until they dropped, for a cause

It's not often you can shop in the name of a good cause, but shoppers at Saks Fifth Avenue and other Somerset Collection stores have been feeling good about dropping a few bucks of late.

The Troy mall teamed up with the Lovelight Foundation to offer shoppers a 20 percent discount on merchandise at nearly 70 stores with purchase of either a Power Card, at \$50, or SFA Patron Power Card, at \$100. The program runs through Sunday (except at Saks), and cards can be purchased at the mall's concierge desks. All proceeds from card sales benefit the Lovelight Foundation.

Saks, along with Esquire magazine, also sponsored a men's shopping event and party to benefit CATCH, Carving Athletes Team for Children's & Henry Ford hospitals, last week.

R E T A I L R A P

Retail rap is an update on the people, happenings and talk in the retail scene. You can send Retail Rap items to us: by mail, 805 E. Maple, Birmingham, Mich. 48009, fax, (248) 644-1314 or e-mail, nstafford@oe.homecomm.net

retail people

OPERA IS A LABOR of love for Laura Weber-Spagnuolo, owner of downtown Birmingham's Figaro beauty salon. Literally. The opera lover not only named her salon after the "The Barber of Seville," main character, but went into labor during the Michigan Opera Theatre's production of "Madame Butterfly" last season.

More recently, she decided to offer up the services of her salon to the lead singers in MOT's production of "The Barber of Seville." The group was treated to manicures, hair conditioning therapy and scalp treatments. One singer indulged in her first set of hair highlights, while one of the male singers braved his first manicure. To the delight of Weber-Spagnuolo, Figaro's clients and passers-by, the singers then belted out a few tunes.

STYLE, SOME PEOPLE have it, some people don't. The woman behind

all those fabulous fashion shows at Saks Fifth Avenue, Cheryl Hall Lindsay, a former model herself, well, she's got it. As if fashion watchers in metropolitan Detroit were uncertain, the Detroit chapter of Fashion Group International made it official. The organization dubbed Lindsay, who serves as Saks' local fashion and public relations director, as well as Troy store vice president and general manager Kim Nye, as the area's Stylemakers of the Year.



Cheryl Hall Lindsay

new places

GLAMOUR APPEAL is the emphasis at Young Jones, a new, locally-owned women's clothing and accessory store at Tel-Twelve Mall in Southfield. Young Jones, located in the former Winkelman's and then Crowley's space, has been described as a virtual showcase of all that women's fashion has to offer. Best off all, VIP charge accounts give customers 15 percent off purchases everyday! Located by Center

Court near the mall's food court.

CULTIVATING NATURAL BEAUTY takes precedence over abiding silly beauty trends at Virtuoso, the newest addition in the salon category in beauty-conscious Birmingham. Trends address boredom, not real beauty, says Virtuoso owner Barsom, who began styling hair at age 12 in his native country of Lebanon. Virtuoso boasts spacious but private styling areas, a restful room for reception and lots of light from three sky lights.

Located at 1050 South Old Woodward on the northwest corner of Lincoln Road near Gail's Office Supply.

RECREATING LATE-NIGHT lounge ambiance is Michigan's first Limbo Lounge, a trendy clothing boutique aimed at male and female shoppers age 16-25. Owned by ContempoCasual, the store has set up shop in Dearborn's Fairlane Town Center. Limbo Lounge's motto is to sell not only high-energy, "swinging" fashion but the "swinging lifestyle" through clothing, accessories and decor accents. Located on the mall's upper level near Sears.

news and talk A SOLD-OUT CROWD of 5,000 people

partook Fash Bash 1999, an annual fashion, food and entertainment extravaganza held in August at the Fox and State theatres in downtown Detroit. Hudson's and the Founders Junior Council for the Detroit Institute for the Arts sponsor the event. Celebrating its 30th anniversary, the event raised nearly \$400,000 to benefit the Detroit Institute of the Arts.

—Special editor Nicole Stafford



Fash Bash 1999 runway show at the Fox Theatre in Detroit.

Retail, style and special store events are listed in this calendar. Please send information to: Malls & Mainstreets, c/o Observer & Eccentric Newspapers, 805 East Maple, Birmingham, MI 48009. Fax: (248) 644-1314. Information must be received by 5 p.m. Monday for publication the following Sunday.

SUNDAY, OCTOBER 24

SWEATER TRUNK SHOW

Fibres, 270 W. Maple in downtown Birmingham, holds a sweater trunk show featuring Ani Barrie, Amano, Autumn Cashmere and FAL with discounts on select sweater groups, noon-5 p.m. For more information, call (248) 723-2880.

TUESDAY, OCTOBER 26

WOMEN'S FERRAGAMO SHOW

View shoe maker Salvatore Ferragamo's fall special order collection for women at Saks Fifth Avenue, the Somerset Collection in Troy, through Oct. 27, 10 a.m.-4 p.m., Women's Shoe Salon, first floor. To make an appointment, call (248) 614-3350.

THURSDAY, OCTOBER 28

DANA BUCHMAN VISITS

Meet clothing designer Dana Buchman and view her current collection at Neiman Marcus, the Somerset Collection in Troy, 2-4 p.m., Sport Shop, second floor.

ADDED ATTRACTIONS

LAFAYETTE 148 SHOW

Roz & Sherin, 6536 Telegraph in Bloomfield Hills, hosts a trunk show of season-to-season clothing by Lafayette 148 through Oct. 30, 10 a.m.-8 p.m. on Thursday, 10 a.m.-6 p.m. on Friday and Saturday. Call (248) 855-8877.

FUR REMODELING CLINIC

Restore and update furs at a Birger Christensen fur remodeling clinic at Saks Fifth Avenue, the Somerset Collection in Troy, Fur Salon, second floor. Please call (248) 614-3346 to schedule an appointment.

ANTIQUITY SHOW

MeadowBrook Village Mall in Rochester Hills holds an antique show and sale through Oct. 31, 10 a.m.-9 p.m. Thursday-Saturday and noon-5 p.m. on Sunday. For more details, call (248) 375-9451.

ST. JOHN SHOW & BREAKFAST

Jacobson's, Great Oaks Mall in Rochester Hills, hosts an informal showing of St. John clothing and accessories with breakfast and assistance from a St. John representative, 9 a.m., St. John Boutique.

Please call to reserve a spot, (248) 651-6000.

FRIDAY, OCTOBER 29

SHOW OF MEN'S SHOES

View Ecco's stock and special order collection of men's shoes at Jacobson's, Laurel Park Place in Livonia, 4-8 p.m., Men's Shoes.

TRUNK SHOW

Scott Gregory, 6525 Telegraph Road in Bloomfield Hills, presents Kathryn Dianos' evening and special occasion dresses, including selections from the designer's resort and spring collections through Oct. 31, 10 a.m.-8 p.m. on Friday (appearance by Dianos, 1-6 p.m.), 10 a.m.-6 p.m. on Saturday and noon-5 p.m. on Sunday. For information, call (248) 203-9050.

SATURDAY, OCTOBER 30

HOLIDAY FASHION SHOW

Hudson's, the Somerset Collection in Troy, presents a holiday fashion show for men and women with looks by Dana Buchman, Ellen Tracy, Michael Kors and other top designers, 2 p.m., Oval Room, second floor.

CHINESE ART FORM DEMONSTRATION

FIGI Graphics artist Zhang Baolu visits Jacobson's, Laurel Park Place in Livonia, to demonstrate a Chinese glass-painting art form, noon-5 p.m.

a la carte

STUFF WE CRAVE

Vertical black: Tahari's slightly A-line, ankle-length black skirt, \$238, creates a strong vertical. Shown with Tahari cropped black leather jacket, \$698, all at Saks Fifth Avenue and Neiman Marcus.



Just for him: Cerruti Image launches a new scent for men in November, \$36-48 at Hudson's.



Cardigan renewal: The season's cardigans are cropped and as simple as can be. Made of silver fine-gauge knit, this cropped cardigan, \$88, is paired with a sleeveless funnel-neck sweater, \$78, both at Anthropologie in downtown Birmingham.



Classic in silver: Tiffany & Co. offers a classic look in sterling silver, including ring, \$75, earrings, \$125, bracelet, \$225, and chain-link necklace, \$450, at Tiffany & Co., the Somerset Collection in Troy.

WHERE CAN I FIND?

This feature is dedicated to helping readers locate merchandise that's difficult to find. If you've seen or are looking for an item, call (248) 901-2555 and leave a message with your name and phone number. We publish readers' requests for merchandise twice. If you don't hear from us or see information about the item within a few weeks, we were unable to locate it. When we find an item from another reader, rather than a store, we will call you. But, please be patient; we handle an overwhelming number of requests each week.

WHAT WE FOUND:

- A 33-inch, white cast iron sink can be purchased at The NuWay Company on Auburn Road in Utica.
- Cotton camisoles are available in the Vermont Country catalog, (802) 362-8440.
- A 1950 Detroit St. Theresa High School yearbook is available from one of our readers.
- A decorative, red hand pump is available from a reader.
- Information about the manual for a Duofold Mangle for Mary Ann came from a reader.
- The game "Rook" can be purchased at the F&M store on Middlebelt and I-96 and at Toys R Us stores.
- Teddy Ruxpin can be purchased Toys R Us, and Teddy Ruxpin cassette tapes are available from a reader.
- Secret of Venus perfume is sold at Levin's Beauty Supply on Orchard Lake Road in West

Bloomfield or on Coolidge in Oak Park.

FIND & SEARCH NOTES:

- A reader has an Apple IIE computer with printer, 80-column card, dual disk drive he would like to donate to an organization.
- Levin's Beauty Supply does not carry Anne Klein II perfume, which has been discontinued and can no longer be purchased.
- A reader called to say she saw Wicked Wahini perfume at the airports in Los Angeles and San Francisco.
- The Incredible Sweater Machine is made by Bond America, 435 7th Avenue, Brooklyn, New York 11215, (718) 832-3523.
- We no longer need Teddy Ruxpin tape cassettes or My Bookhouse books.

WHAT WE'RE LOOKING FOR:

- A store where Buster Brown's children's clothing is sold for Barbara.
- A store in the Birmingham area where Tang orange-powder drink is sold for Valerie.
- Detroit Red Wing Darren McCarty's book about his father having cancer for Florence.
- Sheet music or a copy of the song "A Mother's Love" for Jill.
- Wedgewood china dishes or serving pieces in the Lancaster pattern for Pat.
- A store that sells colored elastic by the yard (one-inch size) for Irene.

A video cassette of the movie "The Champ" for Judy.

- Almay Moisture Renew night cream for dry skin for Rita.

- A store that sells Vanity Fair's long-leg girdles with a tulip design (item #41-015) for Sheila.

- Elton John's video tape "The One" for Veda.

- A 1997 American Indian Barbie doll in a turquoise-colored outfit (item #17313) for Sharon.

- A store where Mystic Beauty ceramic and stone floor cleaner is sold for Jan.

- A used or new camera case for an FT Cannon camera for Mike.

- A store in the Redford/Livonia area where Beaver Creek Farms chili mix is sold for Camille.

- An Anne Geddes baby mobile for Mandy.

- A store where Men's short-sleeved sweat shirts are sold for Carol.

- A seal for a 50-year-old Magic Seal Best Quality pressure cooker (#716) for Marion.

- Safeguard liquid hand soap for Joyce.

- A shop where wicker furniture is painted for Cindy, who lives in Canton.

- A 1979 Lincoln Park High School yearbook for Mary.

- A store where used, high-quality furniture is sold.

- A store where Andrea Jovine knit separates are sold.

- Compiled by Sandi Jarackas

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Farmington Hills Chamber of Commerce — www.fhchamber.com
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State legislators study kids' early growth, development

BY MIKE MALOTT
HOMETOWN NEWS SERVICE
mmalott@homecomm.net

What the state government does affects children, according to Michigan Rep. Patricia Godchaux (R-Birmingham). Figuring out exactly how and determining what actions the state can take to ensure proper development, especially in very young children, has become a high priority for a large group of lawmakers.

Godchaux and Rep. Hubert Price (D-Pontiac), have put together a series of Children's Caucuses, intended to provide Lansing lawmakers with the latest information on children's development and brain growth.

The first meeting of the bipartisan caucus was held Wednesday, Oct. 13, and attracted about 25 Senators and Representatives. Another will be scheduled for late November or early December, she said, although a specific date has not yet been set.

Godchaux said she hopes to "institutionalize" the program so

that it will become a regular feature of the legislature, carried on by lawmakers in the future.

Rather than spin out specific proposals, the caucus is intended to give lawmakers information about childhood development which they can use later in the formation of new laws or to consider as they weigh proposals involving child care.

Family work patterns have changed over the years, Godchaux pointed out, explaining the need for lawmakers to keep up-to-date on child development research.

"Twenty years ago, 70 percent of households had a mom at home caring for the child. Now 70 percent of moms are in the workforce," she noted. Issues impacted by such changes in society include availability of child care, how child care is operated and the cost of child care.

"We must find the best learning and development practices to ensure every child is ready to succeed, not only when they enter school but throughout

their entire lives," she said.

In the first meeting, caucus members heard from Carol Ill, Director of Early Education Services for Allegan County, about promoting development and the hurdles children face in learning. Brain development research and findings about the part nutrition plays in early development is likely to be the topic of the next session.

Topics for future sessions will include promoting intellectual development in youngsters under 5 years of age, examining "best practices" in Michigan and across the country, for creating a good learning environment, and creating a "healthy financial and economic outlook for young children." Eventually, Godchaux said she hopes the group will take up issues involving older children and teens.

Godchaux said she got the idea for the caucus meetings from the Ready to Learn Leadership Summit, held last summer for Lansing lawmakers and which served much the same purpose, but went on only for one meeting.

Agency cites OU's strengths

An accrediting organization has praised Oakland University for developing partnerships with business and community organizations, enhancing campus life for students, and responding to regional needs by developing focused, market-driven graduate programs.

These strengths are among many highlighted by the North Central Association of Colleges and Schools in its recent reaccreditation of OU. The NCA accredits more than 950 educational institutions in a 19-state area. Although the accreditation is voluntary, it is a strong indicator of quality. A 10-member NCA team completed a review last February of all Oakland administrative and academic functions.

The team consists of academic administrators and faculty from institutions in Illinois, Indiana, Minnesota, Nebraska, Ohio and Wisconsin. The NCA completed a positive review of the library

during its last visit to Oakland in 1994. The last comprehensive review was in 1989.

Other strengths mentioned in the current report include the Eye Research Institute and Center for Biomedical Research, programs that the NCA says "bring OU national recognition and serve as regional resources."

The team also says "the university enjoys the support of committed faculty and staff, alumni, trustees and community leaders." The new Recreation Center and Athletic Center and renovation of residence halls and the Oakland Center student union have significantly enhanced campus life for students, the report says.

"We're very pleased that the NCA is recognizing Oakland University for the dramatic transformation we have made over the past few years," said OU President Gary D. Russi. "OU continues to add faculty and

expand facilities, classrooms, academic degree programs, internships, co-ops and research opportunities with corporate partners."

"Oakland combines the best features of a small-campus setting including extensive services and personal attention for student access, with the course offerings and excitement of a comprehensive university," Russi said.

The NCA report follows good news from *U.S. News & World Report*, which ranks Oakland University among the Best Regional Schools in the year 2000 edition of its guide, *America's Best Colleges*. OU climbed from its 1999 second-tier ranking to the top tier in the 2000 issue.

In recent years, OU enrollment soared to a record high of 14,379; and the university launched more than \$190 million in construction projects

Enrollment hits record at OU

Oakland University officials announced today that fall 1999 enrollment is up 2.6 percent overall and 4.6 percent among undergraduate students. First-year student enrollment is up 19 percent over last year and new transfer students have increased five percent. The fall 1999 enrollment is 14,664 students, making this Oakland's highest enrollment ever.

"Our record enrollment reflects our continuing growth pattern," said OU President Gary D. Russi. "The many improvements

we have made in facilities, the addition of new academic programs and student services, combined with our move to Division I athletics have made our campus much more attractive to incoming and prospective students. Recent additions to campus include a Student Recreation and Athletics Center, a renovated student center and, opening in Fall 2000, a Business and Information Technology building."

Oakland is ranked among the top ten regional public universities in the Midwest by *U.S. News*

and *World Report* for 1999/2000. A comprehensive state-supported institution of higher education located in suburban Oakland County, OU offers undergraduate programs in 74 areas and graduate programs in 59 areas. Dedicated to preparing learners for the 21st-century workplace and society, the university is organized into the College of Arts and Sciences and the schools of Business Administration, Education and Human Services, Engineering and Computer Science, Health Sciences, and Nursing.

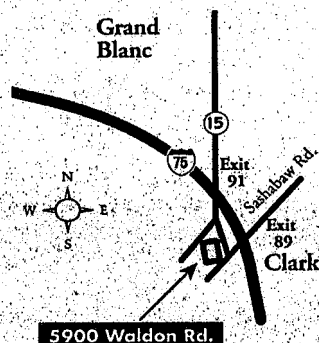


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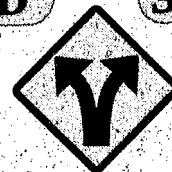
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HOME SENSE



LOIS THIELEKE

Pumpkins are more than a frightening face

Think about this, a 2 ounce chocolate bar is the nutritional equivalent of four teaspoons of oil or butter, plus 10 teaspoons of sugar. Talk about a toothache! If your children receive quantities of high sugar candies for Halloween, monitor how much and when they are consumed. Eating too much candy affects their appetite and sleep patterns. Children don't have to go trick-or-treating to have a memorable Halloween. Parties can be a wonderful way to spend Halloween night, and you can provide wholesome goodies for treats.

Vegetable

Halloween is also the perfect time to teach children that a pumpkin is a vegetable rich in vitamin C, not just another scary face. You can even let the kids help you make something from scratch using a "real" pumpkin. The Indians were planting pumpkins between rows of corn long before the Pilgrims arrived. The entire pumpkin was used, the flesh, the seeds, and then the inside shell was dried and used as a water container. The seeds were eaten as a snack or saved for the next year's planting. Pumpkin slices were sun-dried then ground to make flour for cooking.

If you plan on using your pumpkin for cooking, don't carve or draw on it. Rinse the pumpkin with water and pat it dry. Cut the pumpkin into several large pieces (use a large, sturdy knife to cut through the hard shell).

Cooking tips

To bake, arrange the pumpkin slices, skin side down, in a greased baking dish. Bake at 375°F until fork tender, 30 minutes to an hour depending on the size of the slices.

Pumpkin can also be cut into small pieces and boiled just like you were boiling potatoes. In a large, covered saucepan, boil the pumpkin pieces in a small amount of water for 30 minutes or until tender. Drain and cool to remove outer rind of the hard shelled pumpkin. Mash the pulp with a fork. Place the pulp in a strainer over a bowl and let it drain for 30 minutes. Pumpkins tend to be very watery so don't eliminate this step. Another excellent and fast cooking method is in the microwave just like you would squash.

You can reheat the pulp, season it, and eat as a vegetable. It will taste like any other winter squash such as acorn, butternut or Hubbard. A tasty side dish can be made by adding fried bacon pieces, sautéed onions or garlic to mashed pumpkin. For those that say they don't like pumpkin, mix equal parts of mashed pumpkin and applesauce, mashed bananas or crushed pineapple. Add a little mashed pumpkin to pancake or muffin batter. Stir cooked pumpkin into some low-fat yogurt with a little brown sugar for a sweet treat. Don't forget pumpkin bread or pumpkin cookies. Make them for the holidays now, and freeze.

Vitamin rich

Pumpkin, fresh or canned, is rich in beta carotene, which is an important antioxidant and precursor of vitamin A in the body. Pumpkin also contains some vitamin C, folacin (a B vitamin), a little calcium and some fiber. Like all vegetables, it is low in calories — 83 calories per cup.

Pumpkin soup can be quickly made by combining canned plain pumpkin (not the premixed pie filling) with fat-free chicken or beef stock. For added flavor, mince onions, carrots, celery or other vegetables and cook them in the stock before adding pumpkin puree. Add skim milk, and seasoning such as curry powder, dried thyme or cumin. They are all compatible flavorings for pumpkin. To enhance the flavor of

Please see HOME SENSE, B2

LOOKING AHEAD

What to watch for in Taste next week:

- Cheers for Beer
- It's tailgating time!

Antipasto!

A N I T A L I A N F A M I L Y T R A D I T I O N

BY RENEE SKOGLUND
STAFF WRITER
rskoglund@oe.homecomm.net

Antipasto. Call it summer in a jar, Italian style.

Every fall, the family of Chet and Norma Marson of Livonia comes together to cook up big, bubbling pots of this glorious Italian appetizer that tastes like a symphony of vegetables, oil, vinegar and just the right amount of anchovies.

It's a lot of work, but each sibling — Laura Standhardt of Birmingham, Johnny Marson of Plymouth Township and Denise Cook of Novi — heads home with dozens of jewel-packed pints of grandma Vittoria Marson's original antipasto. They hoard their jars, serving the antipasto as a side dish and sipping up the oil with Italian bread.

"Johnny loves the antipasto the most," says Laura. "He'll just eat a jar for his lunch."

Chet Marson presumes his mother's antipasto fame has spread far beyond Sault

Ste. Marie, Canada, where he and Norma grew up and were married. The recipe originally came from the Udine region in northern Italy.

"Everybody in Michigan has my mother's recipe," he says.

Not quite, but close.

"Aunt Virginia, Aunt Betty and Aunt Martha, my father's brothers' wives, all made it. My kids were raised with it. Johnny and I have been making it every year. Laura and Denise ran out last year."

Chet Marson criss-crosses the kitchen as the women deftly chop the celery, green beans, carrots, peppers, cauliflower and cucumbers. It's clear that, other than lifting heavy pots, the kitchen is not his domain. Still, he likes to oversee the annual ritual.

"I've had this since I was born," he says. "In the fall you get all these vegetables. There was no refrigeration, so this was their way of preserving the harvest."

Norma Marson puts out a plate of her fried peppers, slices some bread and offers aprons to her daughters. Both decline. Print aprons that snap in the back look better on their mother.

"Mom, are these onions too big? Are the green beans the right size?" asks Laura.

"They're okay, but you're celery pieces are too big."

"I hate anchovies," says Denise.

"Then don't put them in."

Once the vegetables have been



STAFF PHOTOS BY BILL BRESLER

A family affair: Norma Marson (center) and daughter, Denise Cook, assemble the vegetables as son Johnny stirs the pot. The basement serves as a second kitchen in the Marson household when it comes to making antipasto.



Proud heritage: Chet Marson displays a picture of his parents, Luigi and Vittoria Marson, along with a jar of antipasto, vintage 1999. Everybody in Michigan has his mother's recipes, he says.

chopped and bagged, operations move to the basement, where Denise begins heaping bags of cauliflower on an ancient baby scale.

"We're going less on everything and more on the cauliflower," she announces. "Everybody loves the cauliflower."

Johnny measures out the oil, vinegar and tomato paste into two gigantic pots and turns on the electric double-burner. As soon as the mixture boils, the women start handing him the bags of vegetables.

"I'm the dumper-in-ner," he says.

Laura begins teasing her brother, a captain with the Livonia Fire Department. "Isn't he handsome?" she says, hugging him. "You're still a hunk."

"Yeah, a 50-year-old hunk."

Norma Marson opens a jar of last year's antipasto, sets out more bread and uncorks a bottle of deep-purple homemade wine. Denise runs upstairs for some crystal wine glasses. It's 11:30 a.m.

"We Italians don't look at the clock. Forget it's before noon. When it's wine time, it's wine time," says Laura.

Finally, the drained jars of mushrooms, onions, tuna and anchovies are added. The scent of Vittoria Marson's antipasto once again wafts through the basement. Denise plucks a green bean from the pot and plunks it into her brother's mouth.

"It's a little hard," he says. "You made it more al dente last year."

Please see ANTIPASTO, B2



Expert touch: Norma Marson gently stirs the antipasto. Her mother-in-law, Vittoria Marson, brought the recipe from northern Italy when she came to Canada more than 80 years ago.

Snare some scary Halloween recipes on the Web

BY MAGGIE BOLEYN
SPECIAL WRITER

There's no trick to finding yummy treats and Halloween fun on the Web. Here's a rundown of just a few of the more than 2,000 Halloween recipe pages available on the Internet. You'll find it's not so scary surfing for Halloween treats.

Quick tips and Halloween hints can be found at

www.cakerecipe.com/hints/tips-halloween.asp

An easy, tasty pumpkin cake recipe was quickly found at the Halloween section of this site. You can send cake recipes to friends, convert the recipes to metric instructions, and print on two sizes of recipe cards as well as do full page printing of recipes from this Web site.

You can browse the "International Cake Glossary," to clarify some cake terms and ingredients. The neat thing about this glossary is you can translate selected terms between 15 countries. For example, granulated (white) sugar can be caster sugar in Britain, sucre en poudre in France, azucar en polvo in

Spain. The site is interactive, and you can submit or request translations. The entire site features more than 1,100 cake recipes. It is easy to navigate, and you may browse the site by alphabetical categories.

A spooky time can be had at www.spooky.org.uk

This site from Scotland has kid-friendly jokes, greeting cards, and a "Cauldron Cookery" section. You browse to sections from a horizontal, not a vertical, page frame.

Since the site's from the United Kingdom, you'll find instructions for "turnip lanterns" as well as jack-o'-lanterns. Fearful Halloween facts are also present.

For example, in the U.S., children say "trick or treat" to receive their loot. In Scotland adults demand more value for their sweets. Children are expected to perform a party piece — joke, song or story — before collecting their goodies.

A fun "Witches Fingers" recipe, made from boneless chicken breasts, can be found on this site.

"Healthy Halloween" sounds like a complete contradiction in terms, but kid-pleasing snacks can be found at www.geocities.com/TimesSquare/Dungeon/2146/recipe.html

These recipes feature a variety of fresh, dried and canned fruits and vegetables, and children can generally make

the treats on their own. Some snacks, like the "ants on a log," require adult help to cut up the celery. Also included on the site are two recipes for pumpkin seeds.

Some very good soup recipes can be found at www.moonchild.ch/Halloween/Kitchen-Witch.html

The page is titled, "Pumpkin Soup for the Soul." Along with the recipes, a helpful feature on basic pumpkin cooking methods, from range top to microwave is included.

If you just want to carve, not cook, your pumpkin, patterns and selection tips can be found at www.jack-o-lantern.com

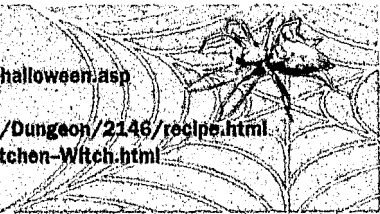
Everything you need to know about carving and displaying your pumpkin, including photography tips, can be found at this site. Bookmark this site for summer, as there are also melon carving patterns to create fun warm weather centerpieces.

Happy hunting for haunting new recipes!

See recipes inside.

Scary Web sites

- www.cakerecipe.com/hints/tips-halloween.asp
- www.spooky.org.uk
- www.geocities.com/TimesSquare/Dungeon/2146/recipe.html
- www.moonchild.ch/Halloween/Kitchen-Witch.html
- www.jack-o-lantern.com



Trick your kids with tasty, nutritious treats

With all the candy your children bring home at Halloween, it's hard to hold the line on the fat and sugar they consume. There are lots of ways, however, to make treats more wholesome — by reducing fat and including ingredients that are actually nutritious.

Fruits and vegetables are out of sight in lowfat pineapple carrot bars made with whole wheat flour, brown sugar, grated carrots, crushed pineapple, raisins and cinnamon. Other nutritious additions to fruit bars include chopped nuts, apples or dates, dried apricots, peaches, pears and wheat germ.

Spice cookies are sensational made with applesauce and studded with chopped, dried fruit. Try adding lemon juice and grat-

ed lemon rind to sugar cookie recipes for a citrus-y tang and some extra nutrients.

Plain nonfat yogurt is the basis for a variety of scrumptious treats. Make a fruit freeze by processing plain nonfat yogurt in a food processor or blender with bananas, orange juice and orange rind until smooth. Freeze in a metal pan or bowl until hard. Then process until the mixture is a hard slush before serving. Or, top gingerbread with a mixture of plain nonfat yogurt, lemon juice, honey and chopped bananas.

If your children's favorite treats call for chocolate syrup, here's a lowfat version. In a small saucepan, whisk together 1/3 cup unsweetened cocoa, a tablespoon of cornstarch and 1/4

cup dark brown sugar. Add 1/3 cup skim milk and whisk well, then add 1/4 cup corn syrup. Bring the mixture to a boil over medium heat while stirring. Lower the heat and cook, stirring constantly, until the sauce has thickened. Remove from heat and stir in a teaspoon of vanilla extract. This sauce is super with fruit or angel's food cake.

Your little goblins will surely gobble up these pumpkin-orange muffins, which are filled with beta-carotene.

PUMPKIN-ORANGE MUFFINS

1 egg
1/2 cup skim milk
1/2 cup canned pumpkin
1/4 cup canola oil

1 teaspoon grated orange rind
1-1/2 cups unbleached flour
1/2 cup sugar
1 teaspoon baking powder
1 tsp. cinnamon
3/4 teaspoon nutmeg
1/2 teaspoon salt (optional)

Beat egg, milk, pumpkin, oil and grated orange rind, mixing well. Sift dry ingredients together and add to the pumpkin mixture. Spoon batter into greased muffin tins, and bake in preheated 375° F. oven for 20-25 minutes.

Each of the 12 muffins contains 143 calories and 5 grams of fat.

Information and recipe provided by the American Institute for Cancer Research. Visit them online at www.aicr.org



Guilt-free eats: Halloween treats don't have to be fattening and bad for you.

Home Sense

from page B1

pumpkin, be generous with nutmeg, allspice, coriander, candied ginger, brown sugar and maple syrup.

Pumpkin pie is delicious, but can be fattening. Here are some tips to slim it down:

■ Use evaporated skim milk instead of heavy cream

■ Use a fat-free nondairy creamer instead of milk or cream

■ Use an egg substitute

■ Use a graham cracker crust

■ Make a crustless pumpkin pie

■ Use several layers of phyllo dough that have been sprayed with vegetable spray, as the top and bottom crust for the pie.

Pumpkin seeds can be used as snacks for later. Scoop them out of the pumpkin, rinse well, and drain. Air dry for a couple of hours and then toast in the oven at 200°F for 30-45 minutes. Sprinkle pumpkin seeds with salt after removing from oven, if desired. Pumpkin seeds are high in protein, a good source of iron and lower in fat than most nuts.

Lois M. Thieleke of Birmingham is an Extension Home Economist for the Michigan State University Extension — Oakland County. For answers to food questions, call the hot-line (248) 858-0904.

Scare up fun with yummy Halloween treats

See related Halloween Web site story on Taste front.

PUMPKIN CAKE

Makes 1 10-inch bundt cake

1 cup vegetable oil

3 eggs

1 (16 ounce) can pureed pumpkin

1 teaspoon vanilla extract

2 1/2 cups white sugar

2 1/2 cups all-purpose flour

1 teaspoon baking soda

1 teaspoon ground nutmeg

1 teaspoon ground allspice

1 teaspoon ground cinnamon

1 teaspoon ground cloves

1/4 teaspoon salt

Chopped nuts

Preheat oven to 350°F. Grease one 10-inch bundt or tube pan. Cream oil, beaten eggs, pumpkin and vanilla together.

Sift the flour, sugar, baking soda, ground nutmeg, ground allspice, ground cinnamon, ground cloves and salt together. Add the flour mixture to the pumpkin mixture and mix until just combined. If desired, stir in some chopped nuts.

Pour batter into the prepared pan. Bake at 350° F for one hour or until a toothpick inserted in the middle comes out clean. Let cake cool in pan for five minutes then turn out onto a plate and sprinkle with confectioners' sugar. This recipe is good any time of the year.

Recipe submitted by D. Adams, ALL RIGHTS RESERVED © 1999 Emergent Media, from www.cakerecipe.com/az1/pumpkincake.asp. This recipe is reprinted with permission from Emergent Media.

WITCHES' FINGERS

Serves 4

1 tablespoon vegetable oil

4 Boneless chicken breasts

1 cup flour

1 egg, beaten

1 cup bread crumbs

Pitted black olives, halved lengthwise

Shredded lettuce

Grease a baking sheet with the oil and set aside. Cut the chicken breasts part way to create five fingers (the uncut part being the palm of the hand).

Dust the chicken in flour, dip in the egg and coat in the bread crumbs. Grill for five minutes on each side until golden and cooked through. Trim the "fingertips" with the olive "fingernails" and serve on lettuce.

Maggie's "Spook-ghetti" variation: Serve on spaghetti and spoon your favorite tomato sauce around the dish.

Recipe can be found on-line at www.spooky.org.uk

ANTS ON A LOG

Celery

Peanut Butter

Raisins

For each serving: Rinse one or two celery stalks. Have an adult cut the celery stalks into halves or thirds. Fill the hollow of each celery piece with peanut butter, then sprinkle raisins across the peanut butter.

Recipe can be found on-line at www.geocities.com/TimesSquare/Dungeon/2146/recipe.html

PUMPKIN SOUP IN PUMPKIN TUREEN

Serves 6

1 large fresh pumpkin (about 12-inches in diameter)
2 1/2 cups fresh, cooked pumpkin or canned pumpkin
2 cups vegetable broth
Juice of two oranges
1/2 cup dry sherry or apple juice
1 small onion, chopped
1/3 cup diced celery
2 cloves fresh garlic, minced
1/2 teaspoon ground cinnamon
1 teaspoon ground cardamom
1/2 teaspoon ground coriander
1/2 teaspoon ground cumin
1/2 cup nonfat plain yogurt
Chopped fresh parsley for garnish

With a heavy knife, cut off top third of pumpkin. Scoop out seeds and strings and discard. Set aside pumpkin shell.

Puree cooked or canned pumpkin, vegetable broth and orange juice in blender or food processor. Set aside.

In a large soup pot, heat sherry or apple juice over medium-high heat.

Add onion, celery and garlic and saute until soft but not browned, about 10 minutes. Add spices; cook, stirring, three minutes. Add pumpkin mixture and bring to a boil. Lower heat to medium and simmer 10 minutes. Remove from heat; transfer one cup of soup to a small bowl and stir in yogurt. Return to pot and blend well.

Pour soup into hollowed-out pumpkin tureen. Garnish with chopped parsley.

Helpful hint: If desired, heat pumpkin shell in a 200° F oven for 10 to 15 minutes before adding soup. The heated shell will keep the soup warm.

Recipe can be found on-line at www.moonchild.ch/Halloween/Kitchen_Witch.html

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Delightful antipasto recipes

See related story on Taste front.

VITTORIA MARSON'S ANTIPASTO

- 1 1/2 pounds green beans, cut in 1-inch pieces
- 1 1/2 pounds carrots, medium slices
- 1 1/2 pounds cauliflower, divided into small florets
- 1 1/2 pounds celery, chopped in medium pieces
- 1 1/2 pounds green and red peppers, cut in 1-inch squares
- 1 1/2 pounds cucumbers, peeled, cut in half and cut into 1/4-inch slices
- 1 1/2 pounds pearl-sized onions, peeled (or jarred onions, drained)
- 1 1/2 quarts of Mazola oil
- 1 quart white vinegar
- 1 6 oz. can tomato paste
- 2 8 oz. cans sliced mushrooms, drained
- 2 large jars or cans of olives, green or black, drained
- 2 6-oz. cans tuna, drained and flaked
- 1 2 oz. can anchovies drained and separated
- Salt to taste, if desired

In a large pot, bring to boil oil, vinegar and tomato paste. Add green beans and carrots and boil ten minutes over medium heat. Add cauliflower and celery and boil 10 minutes. Add peppers, cucumbers and pearl onions and boil an additional 8 minutes. Add tuna, anchovies, mushrooms, and olives and heat until warmed. (If using jarred onions, add them at this time.) Turn off heat.

Fill sterilized pint jars to within 1/4-1/2 inch of rim. Cap with lids and rings. Tighten rings. Process 8 min-

utes in hot water bath.

Note: Everybody in the Marson family loves cauliflower. You can substitute a half pound of any of the other vegetables for half pound more cauliflower.

Recipe compliments of Norma Marson.

NORMA MARSON'S FRIED EGGPLANT

- 1 medium size eggplant
- 1/2-1 cup flour
- 2 eggs
- Salt and pepper
- 2 tsp. dried basil
- One clove garlic, finely chopped
- Romano cheese
- Oil for frying (should cover pan up to 1/4 inch)

Wash eggplant, cut stem off and slice into 1/4-inch slices. Place flour into plastic bag, add eggplant slices and shake to coat evenly. Set aside.

In shallow dish, beat eggs and add salt, pepper, basil, garlic and small amount of Parmesan cheese. Dip floured eggplant slices in egg mixture and fry in oil until browned on both sides. Remove and set aside.

Cover bottom of glass baking dish with spaghetti sauce and line with a single layer of eggplant slices. Spoon additional sauce on top of each eggplant slice. Sprinkle generously with more Romano cheese. Bake at 350 degrees for one-half hour.

Recipe compliments of Norma Marson. She regrets that our readers cannot enjoy her Uncle Romeo's home-grown basil, which he dries especially for her.

Antipasto from page B1

right, mom?"

"Last year's was the best," says Denise.

When this reporter asks Norma Marson for the recipe, Johnny stops stirring. "You're going to put this recipe in the paper?" he asks. "Mom, you got to leave out all the good stuff."

His incredulity is understandable; after all, the recipe has been a family treasure. It's passionately delicious, right down to the last drop of oil dribbling down my chin. The Observer photographer agrees. He is sent home with a jar of last year's antipasto. "The biggest problem

with this is people don't always bring the jars back," says Chet Marson. "Every year we have to buy new jars."

Who wouldn't return the jar, especially with the promise of a refill. Grazia, Chet and Norma Marson. Grazia, grandma Vittoria. L'antipasto e' delizioso!

COOKING CLASS CALENDAR

Send, fax or e-mail items for consideration in Cooking Class Calendar to: Keely Wygonik, Taste editor, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia, MI 48150, fax (734) 591-7279, or e-mail kwygonik@oe.homecomm.net

VEGETARIAN COOKING CLASSES

Offered by Lenore's Natural Cuisine in Farmington Hills. This week, Sublime Soups 6-9 p.m. Monday, Oct. 25; Menu Planning 7:30 p.m. Tuesday, Oct. 26. Call (248) 478-4455 for information about upcoming classes.

VEGETARIAN TASTING EVENT

Twelfth annual event hosted by Better Living Seminars with the Metropolitan Seventh Day Adventist Church Sunday, Nov. 14, at the church in Plymouth. Seatings 11 a.m. to 12:30 p.m.; 12:30 p.m. to 2 p.m. or 2-3 p.m. Tickets \$10 adults, \$3

children ages 6-12. Call (734) 495-3602 for information and reservations.

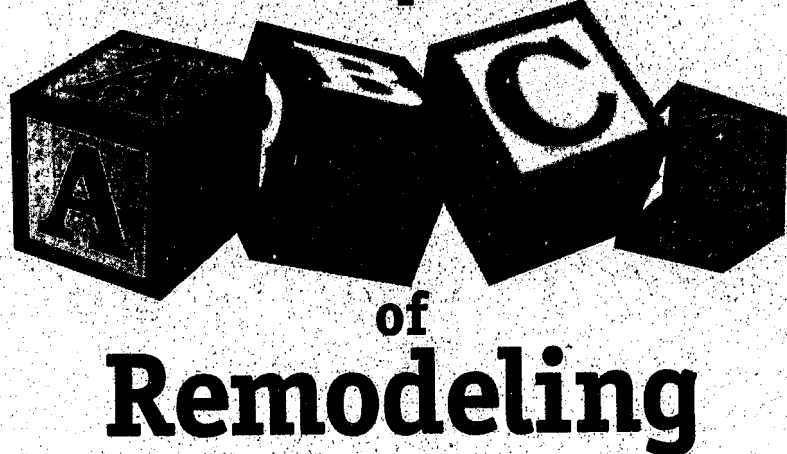
The event, which features tastings of vegetarian holiday dishes prepared by long-time vegetarians and semi-vegetarians, menu ideas and presentation suggestions, sells out quickly, so advance reservations are a must. A cookbook of all the recipes is available for purchase.

POLISH CHRISTMAS TRADITIONS

Two-session workshop about the culture and culinary traditions of Poland's Christmas celebration includes visit to Hamtramck for traditional Polish Christmas dinner. First session 6:30-9 p.m. Tuesday, Nov. 30; second session 11 a.m. to 1 p.m. Saturday, Dec. 4. Offered by Henry Ford Community College's Center For Lifelong Learning, 22586 Ann Arbor Trail, Dearborn Heights. The cost is \$39, call (313) 317-1500.

BIA Remodelors Council presents...

Meet The Experts At The



of Remodeling

A panel of experts will tell you what you need to know about major and minor remodeling for kitchens, home additions, baths and financing.

Ask the experts:

Moderator: Michael Gordon - Moiseev Gordon Associates, Inc.

- Eric Brakke - Remodelors Council Chairperson
- Fred I. Capaldi - Capaldi Building Company
- Mike Harris - Harris Group Construction
- Charlene Hill - Cornish Zack Hill
- Dave Kellett, Sr. - Kellett Construction
- Sam Kreis - Countrywide Home Loans
- John Newmyer - Newmyer, Inc.

DATE: Wednesday, October 27, 1999

TIME: 6:00 p.m. Registration & Table Tops
7:00 - 9:00 p.m. Program

LOCATION: Bloomfield Township Library
1099 Lone Pine Road, Bloomfield Hills
(southeast corner of Lone Pine/
17 Mile Road at Telegraph Road)

COST: FREE

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Music to our ears:

"I sold my piano right away!"

Anna D. of Bloomfield Hills

We're pleased to introduce a few of the many folks who are also singing our praises.

M. P. of Farmington Hills advertised two cars—

"I was amazed with the response from The Observer & Eccentric. My husband couldn't believe the calls we received—you don't need to put in a lot of detail, your items will sell!"

Marc C. of Northville advertised his open house—

"I had several people show up and received three offers. I closed the deal within three days"

Karen A. of Franklin was looking for a live-in housekeeper—

"I was very pleased with the response. I was reluctant to place the ad, but I'm so glad I did. I received more than 30 calls and have several good candidates."

Lori C. of Troy advertised her car and furniture—

"I had great success—the Observer and Eccentric Classifieds give great exposure to a lot of wonderful, polite, sincere people."

Mark C. of West Bloomfield furniture—

"I sold nearly the whole Drexel Heritage collection on the first day. Everyone who called and bought merchandise saw my ad in the Observer. Your clientele is much better than other papers I've used."

Myra F. of Farmington Hills advertised her duplex—

"I've had the best response from your newspaper. I'd rather place an ad with The Observer & Eccentric than with either of the major Detroit papers."

Janice P. of Plymouth advertised her estate sale—

"I had tremendous response. Calls from everywhere—they all read The Observer. I'm very pleased."

Gloria G. of Redford advertised her car—

"I sold it yesterday. Your Classifieds worked great; I'll definitely use your newspaper again!"

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Arts & Leisure

The Eccentric

Page 4, Section B

Keely Wygonik, Editor 313-953-2105, kwygonik@ee.homecomm.net

on the web: <http://observer-eccentric.com>

Sunday, October 24, 1999

CONVERSATIONS



FRANK PROVENZANO

Pursuit of justice doesn't change with the times

The profound changes of the 20th century run like deep streams through the wrinkles in Ben Yomen's face and hands.

These days, the river is slowing. And Yomen, 88, does a lot of looking back.

He likes what he sees.

Why shouldn't he? He took his stand. Stood on principle. Probably even made a difference.

In an age when people feel more passion about on-line stock trading than outrage over the political partisanship in the U.S. Senate that derailed a nuclear testing ban treaty, making a difference can't be underestimated.

Yomen still sounds as feisty and indignant as he did as a sharp-tongued kid looking to be heard.

Another FDR

"What we need is another president like FDR," said Yomen, a political cartoonist whose work over six decades is on exhibit at the University of Michigan Harlan Hatcher Graduate Library.

Yomen not only remembers FDR, he voted for him. Three of the four times he ran. The first time FDR ran in 1932, Yomen wasn't of voting age.



Gadfly: Ben Yomen's cartoons prod the comfortable, and appeal to the disenfranchised.

What: The art of labor cartoonist Ben Yomen.
When: Through Friday, Dec. 31.
Where: North Lobby, Harlan Hatcher Graduate Library, University of Michigan, Ann Arbor. For information, call (734) 647-4418.

But that didn't prevent the former Detroit, who lives with his wife of 65 years in an Ann Arbor apartment complex, from registering his political views in other ways.

"I saw bread lines, soup kitchens and unemployment lines that went on for blocks. I can recall the Ford Hunger Strike (in 1932) like it just happened."

That strike during the Great Depression was conducted by laid-off workers desperately trying to cast public attention on the need for wages and basic necessities.

Yomen sharpened his wit and picked up his brush.

Never soft-peddle

To this day, Yomen said he never forgets how fragile economic security can be. He simply set out to communicate that what he saw was a world of inequities. He turned his attention to duplicitous politicians, corporate fat cats, and tyrants like Hitler.

"I never soft-peddle how I feel. I was mad when I was working, and that comes through (in the cartoons)," said Yomen, who, for years kept many of his cartoons in a desk drawer in his study.

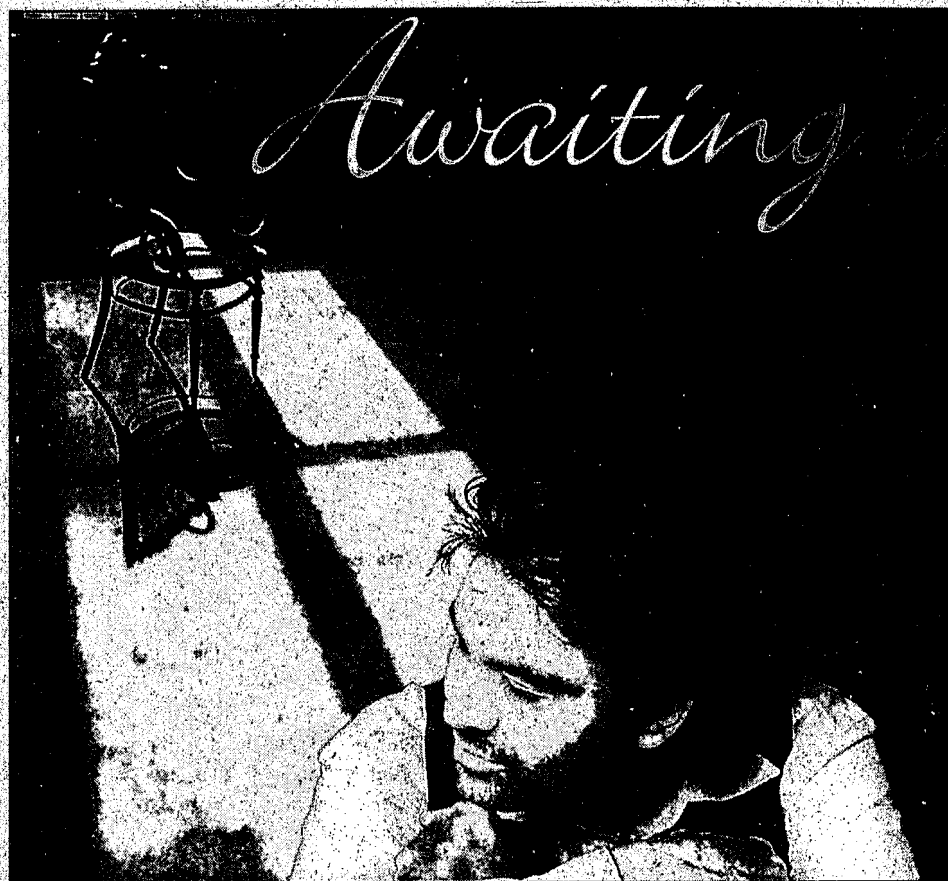
Unlike many other cartoonists, he didn't use pen and ink but what he describes as a big brush on a large-size paper surface.

"Either you make a point or you don't," he said. "My audience is working people. If they have to act, they have to know why."

Rotting apples

Yomen became art director in 1945

Please see CONVERSATIONS, B5



First time: Andrea Bocelli (above and below) makes his U.S. debut in "Werther."

BY FRANK PROVENZANO
STAFF WRITER
fprovenzano@ee.homecomm.net

Not far from the brilliant spotlight aimed by the international media and paparazzi on the upcoming Michigan Opera Theatre production of "Werther" stands Christopher Schaldenbrand. Unassuming and reflective, he apparently knows his place, and more importantly, he's not likely to miss his mark.

The tall and lean baritone from Farmington Hills sings the role of Albert, the friend and archrival of the terminal romantic, Werther, whose melancholy makes Woody Allen appear happy-go-lucky.

While "Werther" is the talk of the opera world because it features international singing sensation Andrea Bocelli in his North American staged operatic debut, Schaldenbrand's reprisal of a role he performed twice before at the Met — and recorded on BMG classics — should offer a dramatic foil, if the opera is to wring pathos from the melodramatic music of Jules Massenet.

When well executed in a play or opera, the rivals elevate the story into a mythic struggle of unrequited love and hopeless romanticism. The story is based on Goethe's immensely popular and influential late-18th century novel, "The Sorrows of Young Werther."

In Goethe's tale, the artistic and speculative poet Werther is consumed with passion. He falls in love with a rather simple girl, Lotte, who has been promised to a more stable man with a bourgeois temperament, Albert. When he can't have the woman of his dreams, Werther is devastated. He takes his own life.

On several levels, the story reveals the chasm between hope and reality, imagination and practicality, passion and obsession.

For Schaldenbrand, "Werther" strikes at the



heart of his own artistic struggles.

Rising star

While he didn't grow up listening to opera, Schaldenbrand found that his range and timbre went well beyond the demands of singing in his high school rock and pop bands.

After graduation from Interlochen, Schaldenbrand, 32, earned a full scholarship to the University of Miami, then later transferred to the University of Indiana, where he studied voice.

"I started to listen to opera when I was being cast," he said.

The calls have come fast and furious since Schaldenbrand won the Metropolitan Opera Council Auditions in 1992. Since then, he's sung in more than 150 performances at the Met, including "La Boheme" and "Werther."

In addition to performing in New York, where he currently lives, Schaldenbrand has appeared at opera halls in Paris, Amsterdam, Italy, Germany and Japan.

"I've seen the world living out of a suitcase five weeks at a time," he said.

The nomadic journey of life on the road is hardly conducive to building relationships, he said. So, in the last few years, Schaldenbrand has traveled with a small dog.

"Singing is a lot of work and takes a lot of time. It's tough to come back to an empty hotel room."

Initially, the competitiveness of pursuing a singing career often provided its own incentive. Appearing at the Met. Making a living. At one point, it was an end-in-itself for Schaldenbrand.

But that's changed. "After the 'feeding your ego' falls away, you're left with the question: 'How can I stay in the business and make it work for me for the next 20-30 years?'"

There's different reasons why people perform. For me, it's about finding that thing within each performance that really feeds my soul."

For his role as Albert alongside Bocelli's Werther, Schaldenbrand has less anxiety than if he were performing the role for the first time.

By theater standards, operas are rehearsed in a relatively short period. It has taken only three weeks for singers to learn the words, staging and blocking for "Werther."

In contrast, Schaldenbrand had more than a

What: Michigan Opera Theatre presents "Werther," an opera starring Andrea Bocelli, Denyce Graves, Ying Huang and Christopher Schaldenbrand. Music by Jules Massenet. Conducted by Steven Mercurio. Directed by Mario Corradi.
Where: Detroit Opera House, 1526 Broadway, Detroit.
When: 8 p.m. Friday, Oct. 29; Wednesday, Nov. 3; Saturday Nov. 6, and Friday, Nov. 12, 2 p.m.; Sunday, Oct. 31, and Nov. 14.
Tickets: \$55-\$250. Call (313) 237-SING, or TicketMaster (248) 645-6666.

EDUCATION

It's time to check out summer arts camps

BY LINDA ANN CHOMIN
STAFF WRITER
lchomin@ee.homecomm.net

Deborah Malinowski-Podolka fondly remembers the summers spent studying music at Interlochen Center for the Arts in the 1970s and '80s. The camps made her more self-confident, not to mention a better musician.

Now that the Plymouth resident is teaching flute on the 1,200-acre campus, she wants to tell other parents about the arts camp experience Interlochen offers for sixth graders on up. (Her own daughter, Megan Malinowski, studied with the choir there in July.)

Malinowski-Podolka will give an Interlochen Information Session Saturday, Nov. 6, at Evola Music in Canton. Catalogs and applications will also be available. Blue Lake Fine Arts Camp and the Detroit Symphony Orchestra's Summer Institute will have their catalogs available in December. (See chart for phone numbers and addresses.)

"I'm really surprised a lot of people do not know about Interlochen," said

Malinowski-Podolka, who also teaches flute at Evola in Canton and the Flute Specialist in Royal Oak. "As a recruiter in this area it's my job to inform parents on how to prepare for Interlochen, which offers four- and eight-week sessions and a two-week All-State session for Michigan students only."

"Most people don't realize the stepping stones leading to acceptance — picking the right teacher, the right repertoire. You have to be able to get along with people. You'll be working with people from all over the world. It's very structured. A lot of parents don't realize the commitment. It's easier to get in the first time. After that they're expecting you to be at a certain level and to achieve more."

Malinowski-Podolka will also reveal to parents and students "everything you wanted to know about solo ensemble, another important step to being accepted at Interlochen." In addition to telling how to find an accompanist, she'll also give a good solo ensemble performance and a bad one.

"Interlochen looks at the whole person including grades and community service," said Malinowski-Podolka, director of music at Evola in Canton. "They also take into consideration a

student's participation in solo ensemble to be held in February through MSBOA (Michigan School Band and Orchestra Association). It rates students on their instruments. To participate in solo ensemble judging, your school has to be a member of MSBOA. On the Interlochen application, students need to list the score they received in solo ensemble."

The MSBOA faxed all the rules, including the new ones, to Malinowski-Podolka. For more information about solo ensemble judging, the students should see their band director.

Camp costs

Summer arts camps, ranging from around \$700 to \$3,000, can place a financial strain on a family. Megan Malinowski-Podolka's daughter, has received service club scholarships from the Plymouth Lions and Kiwanis the last couple of years. Interlochen offers financial aid for middle and lower income students on a first-come, first-

Please see CAMPS, B5

Awaiting debut...

MOT's 'Werther' features a local up-and-coming baritone

month to rehearse for his role in the Russian opera, "Eugene Onegin."

A stickler for technique, Schaldenbrand continues to work with a singing coach whenever he's in New York.

"I feel like I've been given a gift, and you have to devote your life to it."

Although he's under contract for the next three years to perform and entering his prime as an operatic singer, Schaldenbrand realizes that he couldn't have anticipated the type of commitment when he chose his career.

Like Werther, he, too, had to make a choice between the practical and artistic path. Before he chose to study voice, Schaldenbrand was studying mechanical engineering and had just been awarded a work-study job at Ford Motors, where his father was an engineer.

"When you're starting out, you don't know any better. As you go along, it becomes a leap of faith."



Christopher Schaldenbrand



Regal presence: Mezzo-soprano Denyce Graves makes her debut on the Detroit Opera House stage.

'Wilderness' plot showing age in WSU production

Wayne State's undergraduate Bonstelle Theatre company presents Eugene O'Neil's nostalgic coming-of-age comedy "Ah, Wilderness" Oct. 24. Show time is 2 p.m. on Sunday (today). The Bonstelle Theatre is located at 3424 Woodward in Detroit. For ticket information, call the Bonstelle box office at (313) 577-2960.

By SUE E. SUCHYTA
SPECIAL WRITER

Eugene O'Neil's semi-autobiographical and nostalgic play "Ah, Wilderness" is a coming-of-age comedy that suffers from a slow script and only mild insights.

A plodding study of rebellious youth with a subplot devoted to alcoholism and co-dependence is boring by today's standards.

Despite an enthusiastic cast who put their best into their parts, the production's shortened script (cut from three hours to two) is still too long.

Fans of Eugene O'Neil will appreciate the contrast the play supplies to his more serious and troubled semi-autobiographical narrative in his play, "A Long Day's Journey Into Night."

Richard Miller is a turn-of-the-century high school graduate excited by the amazing ideas to be discovered in books by revolutionary writers.

Though bright, he is impetuous and headstrong, as well as in love with his shy and conservative high school sweetheart. His mother is scandalized and confused by the books he hides in his room, while his patient and wise father waits for him to outgrow his

■ A plodding study of rebellious youth with a subplot devoted to alcoholism and co-dependence is boring by today's standards.

anger and settle into adulthood.

The family must also deal with the added stress of a maiden aunt with an alcoholic suitor who constantly disappoints both of their dreams for happiness.

Among the cast, Brian Marable stands out as a superb actor for his dynamic and warm portrayal of the family patriarch, Nat Miller. His natural stage presence sets him apart from his well-versed but less charismatic colleagues. The personable delivery of his many long speeches breathes life into the otherwise staid production.

Sash Heinzman as the matriarch, Essie Miller, needs some serious age make-up: She looks too much like her son's sister than his mother, and she needs to match Marable in age. Though she captures her character's maternal and changeable nature, she didn't captivate audiences as Marable does, and at times she borders on whininess.

Richard, played by Patrick Loos, plays the young man on the verge of adulthood with a permanent pout. He doesn't let us see other sides of the character's deep and intellectual personality.

The character is bright and eagerly embraces new ideas, but we only see the brooding side, and not the eager enthusiasm. We see his romantic hurt and anger, but not his obvious affection for his young lady through his facial expressions or voice. Though teens are known for their stubborn moodiness, Loos overplays the hand.

The play has a subplot of a maiden aunt and a drunken suitor who never manages to stay sober long enough to convince her to marry him. It is a classic case of co-dependency. Today's audiences are too well-versed in the intricacies of alcoholism and fractured relationships and are alternately bored and frustrated by the dysfunctionality of this doomed courtship.

Playing a young boy, sophomore Kelly Rossi is convincing as the kid brother Tommy, and Rachel Gessert is pert and perky as the bubble-headed younger sister Mildred.

The costumes were interestingly cast in the brown hues of a turn-of-the-century tintype photo to match the formal family portrait dominating the set's backdrop. The only color is provided by the changing hues of the backdrop, which attempted to influence the mood of the scene.



Family comedy: Richard Miller (Patrick Loos, left) struggles to come of age while his father (Brian Marable, right) watches with care and concern that his son is not lost in the passionate writings and new philosophies of the 1900s in "Ah, Wilderness."

Conversations from page C1

for the U.A.W. national publication. In the late 1960s, he had a regular cartoon feature in the Detroit Free Press' Sunday Supplement that presented a "racially integrated" viewpoint.

Then in the mid 1980s, he created a cartoon feature for U.A.W.'s "Solidarity" monthly magazine. At a time when Yomen believed unions were under attack, he offered his views in the cartoons "Senator Right Wing" and "Congressman Drip."

The biting satire was a throw back to the days when he chastised Thomas Dewey in a 1944 cartoon, showing the New York Republican presidential candidate as a waiter serving a platter of rotten apples to a group of working people.

Toss away political posturing. For Yomen, it comes down to principle.

"I believe in a cause."

For a cause

The struggles of the 1930s that led to the establishment of the U.A.W. haven't abated for Yomen.

With membership declining and the economy fundamentally changing, the role of unions is profoundly different than even 30 years ago. Yet

Yomen is pleased that his work reflecting a strikely union perspective is being studied by a constant flow of visitors at U-M's Harlan Hatcher Graduate Library.

"These days, they've changed words like 'bosses' to 'employers,' but some things never change."

It might take someone who's lived nearly the full century to make that point.

Before we rush headlong into a new century, it might be worth remembering that people like Ben Yomen stood up when it was all-too-easy to keep their thoughts to themselves.

In contemporary terms, he reminds us that fighting for a cause means more than pursuing a diversified stock portfolio.

"I wanted my work to have an answer, a place where the interest of the working class could have a voice."

Feisty, isn't he?

Frank Provenzano is an arts reporter for the Observer & Eccentric Newspapers. He can be reached at (248) 901-2557, or fprovenzano@oe.homecomm.net.

Camps from page C1

served basis and some scholarships, as do Blue Lake and the DSO's Summer Institute. For the first time next year, Megan will receive a returning scholarship from Interlochen. But even if she didn't, Malinowski-Podolka would still send Megan to camp.

"A son or daughter might not continue in music or make it a career, but they'll have that discipline, and that discipline carries over to their school work."

Blue Lake Fine Arts Camp

Requirements for acceptance vary at the three arts camps. To attend Blue Lake, which will hold auditions in this area in December, students from grade five to high school age must have an endorsement from their arts activity teacher (band, choir, art, dance, etc.) and the principal of their school, according to spokesman Tom Farrell. Located 15 miles north of Muskegon in the Manistee National Forest, Blue Lake, like Interlochen, offers concentrations in band, orchestra, choir, jazz, theater, ballet, piano, harp and the visual

arts. The largest number of its students come from Oakland, followed by Wayne County.

DSO Summer Institute

Closer to home, the Detroit Symphony Orchestra offers a two-week intensive day camp with hands-on training by its musician members. Associate director of education Charles Burke said 85 students, ages 12-18, attended last year's Summer Institute, a program the DSO "resurrected from 30 years ago."

"What's special about the Summer Institute is it's a local camp, the only local camp that provides the high quality of musicians that the DSO offers," said Burke, a Canton resident who is also conductor of Detroit Symphony Civic Orchestra, the DSO's youth training orchestra. The Detroit Symphony Civic Orchestra gives its first concert of the season 3 p.m. Saturday, Nov. 6, at Orchestra Hall, 3711 Woodward, Detroit. For tickets, call the DSO box office at (313) 576-5111.



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NP RANDOM HEARTS (R)
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ELMO IN GROUCHLAND (G)
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DOUBLE JEOPARDY (R)
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ELMO IN GROUCHLAND (G)
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NP BRINGING OUT THE DEAD (R)
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MYSTERY ALASKA (R)
2:05, 7:25

DRIVE ME CRAZY (PG13)
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ELMO IN GROUCHLAND (G)
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Fund-raiser set for ailing comedian



Alyce Faye

Club, 36071 Plymouth Road, Livonia (734)

Detroit comedians are hosting two fund-raising events for fellow comedian Alyce Faye of Farmington Hills.

Join The Friends of Alyce Faye 8 p.m. Tuesday, Oct. 26, at Mark Ridley's Comedy Castle, 269 E. Fourth Street in Royal Oak (248) 542-9900; or 8 p.m. Wednesday, Oct. 27, at Joey's Comedy

261-0555. Tickets are \$10, additional donations accepted. Shows are for people 21 and over.

"Here you have a woman who is not only loved by other comedians, but she was also instrumental in Gilda's Club even before she found out she had cancer," said Mark Ridley, owner of Mark Ridley's Comedy Castle and organizer of these events. "She's also a woman who is involved in other charities and never really asked for anything in return. We in the comedy community put rivalry aside (to show) our support."

Donations will go to three funds: The Providence Hospital Foundation, The American Cancer Society and Gilda's Club of Metro Detroit.

Ridley said: "She's just a wonderful, wonderful person. I would love to see people turn out."

World-renowned cornet virtuoso Russell Gray will join the Motor City Brass Band in a benefit for Gilda's Club of Metro Detroit 7:30 p.m. Tuesday, Nov. 9, at the Southfield Centre for the Arts, 24350 Southfield Road. Tickets \$10 adults; \$8 students and seniors, or \$25 for families. Call (248) 424-9022.

Gilda's Club of Metro Detroit was founded to extend comedienne Gilda Radner's vision of a special meeting place of social and emotional support for people whose lives are touched by cancer.

All proceeds of this concert will go to Gilda's Club of Metro Detroit.

NOTEWORTHY

ART SHOWS & FESTIVALS

ANN ARBOR ARTISANS MARKET

Features fine arts and handmade crafts by 50 Michigan artists. Regular market hours Sundays through December at Farmers' Market at Kerrytown, 315 Detroit, Ann Arbor.

ANN ARBOR WINTER ART FAIR

The 26th annual fair at the Washtenaw Farm Council Grounds is 10 a.m. to 6 p.m. Saturday, Oct. 23 and 11 a.m. to 5 p.m. Sunday, Oct. 24. 5055 Ann Arbor, Saline Road, Ann Arbor.

ARTISAN FAIRE

Features many types of fine crafts and jewelry at the Community House 10 a.m. to 5 p.m., Saturday, Nov. 6. 380 S. Bates, St. Birmingham. (248) 644-5832.

CHURCHILL HIGH SCHOOL ARTS & CRAFTS SHOW

The 8th annual fall craft show 10 a.m. to 4 p.m. Saturday, Oct. 23. 8900 Newburgh Road. (734) 523-0022.

CRAFT SHOW

Sponsored by Delta Kappa Gamma more than 100 juried crafters 9-4 p.m., Saturday, Oct. 23 at West Middle School, 44401 West Ann Arbor Trail, Plymouth. (734) 416-2997.

DAVISON CRAFT SHOW

The 8th annual Davison High School Fall arts and crafts show is 10 a.m. to 4 p.m. on Saturday and Sunday, Oct. 23-24 at Davi-

son High School, Davison. (810) 658-0440.

FESTIVAL OF THE WORLD

The 73rd original World Market featuring dance troupes, choral and instrumental groups, a variety of ethnic foods and arts and crafts. 11 a.m. to 6 p.m., Sunday, Oct. 17 at the Southfield Civic Center, 26000 Evergreen, Southfield. (313) 871-8600.

FRANKLIN COMMUNITY ANTIQUES SHOW

Brass, silver, porcelain and American decorative arts are featured in the 5th annual show 10 a.m. to 8 p.m., Friday, Oct. 22 and 10 a.m. to 5 p.m., Saturday, Oct. 23. Preview night is 6-9 p.m., Thursday, Oct. 21. 26425 Wellington, Franklin. (248) 626-6606.

AUDITIONS & CALL FOR ARTISTS

CRAFTERS CALL

Crafters wanted for the Troy Athens Band and Orchestra Boosters "Festival 1999 Craft Show," Saturday Nov. 20 at Troy Athens High School. Call Jackie Garcher at (248) 689-0253.

CRAFTERS WANTED

"Seasonal Sensations," The annual Senior Fair and Craft Show at Southfield Christian School is seeking crafters for its Dec. 4 show. 28650 Lahser Road, Southfield. (248) 357-3660, ext. 270.

EISENHOWER DANCE ENSEMBLE

Michigan's premier modern dance company announces open auditions for the EDE Center for Dance Holiday Concert Spectacular at 5 p.m., Sunday, Oct. 24 at 1541 W. Hamlin, Rochester Hills. (248) 852-5850.

FOCUS: HOPE

Artists and craftspeople wanted for "100 Creative Hands" Oct. 23-24. To apply, send a self-addressed envelope stamped with 55-cent postage to "100 Creative Hands," P.O. Box 760569, Lathrup Village, MI, 48076-0569.

LIVONIA YOUTH CHOIR

A parent meeting for parents of 5th to 8th graders interested in singing in a youth choir. 7:30 p.m., Monday, Oct. 18 at Newburg Methodist Church, Livonia. (248) 347-4134.

LIVONIA YOUTH PHILHARMONIC

Livonia Youth Philharmonic of Michigan is holding auditions for the 1999-2000 season. Call Wendy Bernard at (734) 591-7649 for an appointment.

METROPOLITAN SINGERS

The adult choir of mixed voices is looking for new singers, especially men, to sing blues, pops, hit tunes and folk tunes. Choir meets 7:30 p.m. Mondays at Birney Middle School vocal room, 27000 Evergreen Road, Southfield.

SEEKING CRAFTERS

Farmington High School Football backers are looking for crafters for their 10th annual arts and crafts show for Saturday, Nov.

13. For information call Denise Bush at (248) 478-2397 or Ron at (248) 473-1538.

BENEFITS

BIRMINGHAM-BLOOMFIELD ART CENTER

"The Evening Palette" a black-tie dinner dance, 7 p.m., Sat., Oct. 30 at the Ford Product Development Center in Dearborn. For ticket information, call (248) 644-0866, Ext. 104.

CLASSES

ART CLASSES

D & M studios offers fine art classes for preschooler through adult. Classes held at three locations: 8691 N. Lilley Road, Canton, 46000 Summit Parkway, Canton, 525 Farmer, Plymouth. (734) 453-3710.

ART BEAT

Art Beat features various happenings in the suburban art world. Send Wayne County arts news leads to Art Beat, Observer Newspapers, 36251 Schoblercraft, Livonia MI 48150, or fax them to (313) 591-7279.

FINAL DAY

The Livonia Artists Club holds its affordable art sale 1-5 p.m. Sunday, Oct. 24 in the Livonia Civic Center Library, 32777 Five Mile, east of Farmington.

Prices range from \$1 to \$50 for works which include small framed and unframed paintings, Christmas ornaments, cards and other small items. For more information, call Audrey Harkins at (734) 464-0031 or Marge Masek at (734) 464-6772.

LITERARY EVENING

Virginia Bailey Parker, author of "Ghost Stories and Other Tales from Canton," will tell some of those tales 7:30 p.m. Tuesday, Oct. 26 at the Plymouth District Library, 223 S. Main, Plymouth.

The stories of apparitions, phantom sounds in the night, objects moving on their own, and eerie lights are set in some of Canton's Victorian farmhouses. Her research turned up an interesting mix of myth, childhood pranks and historic tragedies; her storytelling talents help listeners feel the cold chills and physical jostling in rooms where no one else can be seen.

To register for the free program, call (734) 453-0750.

NEW SYMPHONY SEASON

The Redford Civic Symphony has announced the concerts for its 1999-2000 season. All of the concerts are free and begin at 3 p.m. unless noted. For more

information, call (313) 538-1852.

■ Christmas Concert—Sunday, Dec. 19, Thurston High School.

■ Family Concert—Sunday, Feb. 13, Redford Union High School.

■ Cabaret—Sunday, March 26, Redford Thurston.

■ Spring Concert—Sunday, May 21, Redford Union.

■ Pops Concert in the Park—7:30 p.m. Tuesday, June 27, Capitol Park, Redford.

ART EXHIBIT

The Wayne County Council for Arts, History and Humanities presents its "Wayne County—the Artists Among Us" exhibit through Nov. 5 at the Hamtramck Public Library, 2360 Caniff.

For more information, call (313) 386-1291.

ARTS AND CRAFTS SHOWCASE

Madonna University holds its 15th annual Holiday Arts and Crafts Showcase 10 a.m. to 4:30 p.m. Saturday-Sunday, Nov. 6-7 in the Activities Center on campus, 36600 Schoolcraft at Levan, Livonia.


Admission is \$2, children under 12 free. For more information, call (734) 432-5603.

Arts and crafts include pottery, jewelry, paintings, textiles, woodworking, and cross-stitch.

EARTHQUAKE RELIEF BENEFIT RECITAL


Students and friends of Mary Siciliano give a Taiwan Earthquake Relief Benefit Recital 2 p.m. Sunday, Nov. 7 at Hammell Music, 15630 Middlebelt Road, Livonia.

A \$10 free-will donation is welcome. For more information, call (248) 474-3406 or (248) 344-0038.



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- ▲ **DISCUSSION:** Your online posting board. Have a lively debate about issues important to your group, discuss just about anything.
- ▲ **CHAT:** A bit different from "Discussion," CHAT allows members of your group to talk "live" with a noted personality in (or out) of your organization. These conversations can be shared with your members at a later time.
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THUR. MARCH 16 vs. TORONTO • 7:30
WED. MARCH 22 vs. CALGARY • 7:30

PACKAGE K

SUN. FEBRUARY 27 vs. TAMPA BAY • 7:00
SUN. MARCH 26 vs. NY RANGERS • 1:00
FRI. APRIL 7 vs. WASHINGTON • 7:30



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Brad Kadrach, Editor 248-693-4900

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Sunday, October 24, 1999



STAFF PHOTO BY ELIZABETH CARNEGIE

Defensive dandy: Clarkston's Rocky Lund (24) and the defense shut down the Lake Orion offense in its 24-14 win over the Dragons Friday.



BRAD KADRACH

Friday's title clash was what it was supposed to be

The wind howled, causing temperatures to instantly dip. Didn't matter. There was a little less pressure, because both teams had already qualified for the playoffs. Didn't matter.

There were bumps, bruises and injuries on both sides. Didn't matter. What mattered Friday night, when the Clarkston Wolves and Lake Orion Dragons gathered on the new turf at Dragons Stadium to settle the little matter of an Oakland Activities Association Division I football title, was the moment. It was Clarkston-Lake Orion, the stuff of which strong rivalries are made.

What mattered to Clarkston was the memory of the Dragons dancing on their home field a year ago, after vanquishing the Wolves and claiming a share of last year's OAA I title with Troy and Rochester Adams. For Lake Orion, it was trying to muddle through without their quarterback and without, after one play of the second half, perhaps the OAA's best player, pound for pound.

What mattered most was pride — Lake Orion hanging onto what they earned as a Final Four team last year; Clarkston taking back what they lost on their own field last year.

In the end, Clarkston walked off with a 24-14 victory, a win that gave the Wolves their second outright OAA I championship in four seasons. More than that, it was what high school sports should be all about, two proud programs giving it everything they had in a contest that stayed fierce between the lines, gentlemanly outside them.

It might sound cliché, but sometimes clichés fit perfectly. In this one, there was a team that had more points and a team that had fewer points, but there were no losers.

"Clarkston's a great team," Lake Orion coach Chris Bell said. "They made some key plays when they had to. For one night, they were the better team and they deserved to win the championship."

It was what you'd hope a high school game would be, players you expect to step up doing just that, players you don't surprising you. All the key players made key plays: senior tight end Andy North's 20-yard reception on fourth-and-12; senior Chris Mitchell's 219 yards rushing for Clarkston; senior Mike Crawford doing a little of everything for Lake Orion; senior linebacker Matt Wohlgenuth ("that's WOHLGE-MUTH") hustling all over the field and even catching a touchdown pass.

The unknown guys made plays as well. Rocky Lund intercepted a ball that was nearly picked off by Ian Ramsey for Clarkston, and Adam Gebus racked up a huge 42-yard kick-off return.

Nick Stout caught the pass for Lake Orion's second touchdown, and backup quarterback Luke Denver gave it all he had for the Dragons.

It was all quite sportsmanlike, but with a strong undercurrent of competition.

Please see CLASSIC, C2

Football finery

Wolves beat Dragons 24-14 to grab OAA I crown

BY BRAD KADRACH
SPORTS EDITOR
bkadrach@oe.hometown.com

For the second straight year, it was the visiting team celebrating an Oakland Activities Association Division I championship on the vanquished home team's field.

The differences: this year it was the Clarkston Wolves dancing on the field at Dragon Stadium in Lake Orion, and it was for the outright OAA I title after Troy Athens stunned Troy 41-26.

Senior running back Chris Mitchell pounded away at the middle of the Dragons' defense, and stabbed away at their collective heart, rushing for 219 yards as the Wolves pulled off a 24-14 win Friday night. The victory gave the Wolves (8-1 overall, 4-1 OAA I) their second outright OAA I title in four years.

Mitchell, running behind the Wolves' mammoth offensive line, carried the ball 39 times and scored a pair of touchdowns while sending Clarkston into the state playoffs next week on a high note.

"Our guys won the battle up front," Mitchell said of his offensive linemen. "These guys beat us last year, and we wanted to prove we could beat them. They celebrated on our field last year, we celebrated on their field this year."

The Wolves had plenty to celebrate. Aside from Mitchell's performance, junior quarterback Ryan Kaul was an economical 6-of-8 passing for 74 yards and a touchdown. He did throw one interception, but the Dragons (7-2 overall, 3-2 OAA I) couldn't capitalize on it.

The Wolves, on the other hand, took advantage of their lone first-half takeaway, turning Rocky Lund's interception into a 31-yard touchdown pass from Kaul to Steve Schornak. Clarkston then came back and got a 37-yard field goal from Lund — on a kick that looked like it might have drifted wide left — to claim a 17-7 lead with 9:05 left in the third quarter.

"They just beat us on both sides of the football," Lake Orion coach Chris Bell said. "We didn't play very well, but that's a credit to Clarkston."

The Dragons were hampered somewhat by injuries. Starting quarterback Chad Day was out with an injury to his throwing hand, and senior fullback/linebacker Zak Keasey took a helmet to the knee on Lake Orion's first offensive play of the second half. But the Dragons were still in the game early in the second quarter when Mike Crawford, who did a little of everything Friday, found Matt Wohlgenuth with a three-yard touchdown pass with 7:06 left in the first half. The play, which capped a 16-play, 76-yard drive that consumed nearly 10 minutes of clock. Lake Orion converted a pair of fourth-down plays on the drive, including the touchdown.

Clarkston had taken a 7-0 lead on a lengthy drive of its own on the previous series, Mitchell scored on a 13-yard run to end a 13-play, 90-yard drive that

Please see FOOTBALL, C2



STAFF PHOTO BY ELIZABETH CARNEGIE

Big play: Clarkston's Steve Schornak (80) eludes the grasp of Lake Orion's Luke Denver during the Wolves' 24-14 win over the Dragons. The victory gave Clarkston the Oakland Activities Association Division I championship.

Wolves, Adams split cross country titles

BY DANIEL STICKRADT
STAFF WRITER
dstickradt@oe.hometown.com

Rochester Adams cross-country coach Budd Cicerelli admits that his mind was elsewhere during Thursday's Oakland Activities Association Division I meet. But the Highlanders' girls team was quite focused on the task at hand.

Adams, ranked sixth in the state in Class A, put the finishing touches on its second straight league championship, placing five runners inside the top 11 finishers en route to 30 points and the meet title.

Rochester edged Troy 60-65 for second place, while Lake Orion (82), Clarkston (112) and Troy Athens (158) followed suit.

The Adams win, accompanied by a 5-0 dual meet record, gave Adams the overall title.

"In all honesty, my mind was not on this meet today," said Cicerelli. "It's on November 6, when the state finals are. I knew that our girls were ready to run today, they did a great job. And I know they'll be ready for the regionals next weekend."

While the Adams girls squad was living up to its top billing, so was Clarkston senior David Sage and his Wolves teammates.

Sage, who finished third last year, took the lead within the first 100 meters of the race and never looked back, cruising into pole position with a 15:55 clocking.

Clarkston, which edged out Lake Orion and Rochester for the league championship last autumn, won the team title with 39 points, despite two runners taking a wrong turn midway through the race. Lake Orion was second with 46 points, while Rochester (77), Rochester Adams (87), Troy (88) and Athens (171) rounded out the team scores.

"Last year we had a lot great runners in the league with Jordan Desilets

Please see HARRIERS, C2



PHOTO BY BOB KNOX

Fresh frosh: Clarkston freshman Jenn Carlson scoots into the lane during the Wolves' loss to Troy Athens Thursday night.

Athens gains measure of revenge with 52-39 win over Clarkston

BY CHRIS MAYER
STAFF WRITER
cmayer@oe.hometown.com

With a difficult four-game road trip on the horizon, winning at home Thursday night was in the best interest of Troy Athens' girls basketball team.

The Red Hawks did just that by knocking off Oakland Activities Association Division I foe Clarkston 52-39. The guard tandem of Chizzy Nwanko and Tania Moe combined for 31 points, six assists and six steals as Athens avenged a nine-point loss to the Wolves earlier this season.

"This is a good win for us," said Athens head coach Joe Clinton, who watched his team improve to 7-7 overall and 2-5 in division play. "We've got some tough games coming up on the road, but our goal is to play well in the final six games of the regular season and get ready for the district tournament."

Clarkston (7-8, 1-6) defeated Athens on Sept. 16 by a score of 42-33, but coach Ann Lowney's squad simply couldn't get into a rhythm on this night.

The Wolves hurt themselves with an inconsistent half-court offense, a lack of rebounding and the inability to shut down Nwanko (17 points) and Moe (14 points) on the defensive end. Furthermore, Kristen Falck left midway through the third quarter with what appeared to be a serious knee injury.

"It was just one of those nights for us,"

Lowney said. "We missed some easy baskets and we never really got anything going. Athens did play a good man-to-man defense, but it's not like we haven't seen a man-to-man defense before."

The Red Hawks, who play five of their final six regular-season games on the road beginning with a matchup at Rochester on Tuesday, opened the second quarter with a 14-2 run for a 25-9 lead.

The third quarter started much the same way as Nwanko, a 5-foot-5 junior, and Moe ignited a 14-4 spurt. Nwanko, whose fine all-around performance also included six rebounds, two steals and two assists, scored eight points during the run and Moe drilled two 3-pointers, the second of which came with 4:10 remaining in the period and upped the Red Hawks' advantage to 43-19.

"Chizzy and Tania both had strong games," Clinton said. "They were looking to drive to the basket and they did a real nice job on the give-and-go play."

Clarkston turned up its defensive intensity in the fourth quarter and closed within 47-35 following Candace Morgan's steal and subsequent layup with 2:25 left. But that's as close as the Wolves would get as sophomore Kristin Dierna made a pair of baskets 17 seconds apart to seal the victory for Athens.

Morgan paced Clarkston with 10 points, Rachel Uchman chipped in eight points and Kira Karlstrom had seven points.

Classic from page C1

itive angst. Mitchell ran like a man possessed, carrying the ball 39 times for 219 yards and a pair of touchdowns. He was running behind a massive, all-world offensive line, but he also ran like he had a point to prove.

"They beat us last year, and we wanted to come out and prove we could beat them," Mitchell said. "They celebrated on our field last year; we celebrated on their field this year."

"It was a joyous time for the Wolves, less so for the Dragons, who now know how Clarkston felt 12 months ago. The Dragons didn't give it their best effort, failing on some crucial plays and generally not coming to play. They were hampered by the loss of quarterback Chad Day, who broke a hand a couple of weeks ago, and fullback/linebacker Zak

Keasey. But Crawford, who played quarterback, running back, receiver and defense, as well as handling the kicking and punting, wasn't leaning on excuses afterward.

"I'm upset because we didn't come to play," the senior said, nearly spitting the words through clenched teeth. "I know it's just a game . . . (but) I hope we see Clarkston again in the playoffs."

That shows Crawford has his head screwed on right. If they don't get healthy, the Dragons will need to be focused. For now, though, they should lick their wounds quickly. The sun came up Saturday morning and, hopefully, players on both sides realized what Crawford knew: It was just a game.

And the players — on both sides of the scoreboard — played it magnificently.

Football from page C1

took just over six minutes. The key play was a pass from Kaul, who threw a perfect strike to senior tight end Andy North over the middle that gained 20 yards on a fourth-and-12 situation. Mitchell scored on the next play.

Perhaps the game's biggest play came midway through the fourth quarter. Leading 17-7 but facing a third-and-20 at their own 25, the Wolves' line sprung Mitchell for 25 yards and a first down at midfield. Eight plays later Mitchell got his second touchdown on a five-yard run with four minutes remaining.

Harriers from page C1

(Lake Orion) and Adam Cross (Adams), and even Sean Secord (Rochester), so I really wanted to win it this year," said Sage. "This was our last year. We've got to remain focused."

Clarkston seniors Matt Haver and Brett Quantz were in second and third, respectively, around the two-mile marker, but ventured off the path and finished sixth and eighth.

Lake Orion senior Adam Frezza finished second in 16:08, while Troy junior Nick Gillett (16:12), Lake Orion sophomore Michael Colt (16:14) and Rochester junior Chris Gumz (16:23) rounded out the top five.

"That really made the meet interesting because Lake Orion finished only seven points behind us," said Clarkston coach Mike Taylor of the mishap. "I know they only lost about 25 yards or so, but it could have been worse. I am a little disap-

pointed, but we still won. And it's better that we had an off day here instead of at the regionals."

The regionals is what Lake Orion coach Stan Ford is gearing towards.

"Finishing second to Clarkston is all right with me," said Ford. "If our guys run with them, they'll pull us along right with them."

In the girls meet, Adams junior Katie Boyles came within 15 seconds of the course record. Boyles, the defending league and state champion, led from start to finish, which saw her post a 18:27 clocking — some 42 seconds ahead of Rochester sophomore Courtney Meeker, who finished second in a respectable 19:09.

Clarkston senior Nicole Fisher (19:15), Rochester sophomore Leigha Christian (19:20) and Adams freshman Shannon Stanley (19:22) concluded top five in

the field of 42 runners.

The top 15 finishers garnered all-league honors.

For Rochester coach Larry Adams, the second place finish was bittersweet.

"Our girls, in particular, ran really well," said Adams. "We knew we didn't have a great dual meet season, losing to Troy, Adams and Lake Orion. But we came back and beat two of those teams to move up to third overall."

Clarkston coach Deb Zonca was a little disappointed, but still saw some girls come through with personal records.

"I am disappointed that we didn't catch Lake Orion," she said. "But we did have 3-4 girls run PRs, and as a coach you can't ask for anything more. If we all could've run our best this year, I think we could've caught them."

Throw out the regular season as post-season soccer tourney begins

Come Monday, the past three months of prep boys soccer games and practices will mean nothing.

Who won what league and who beat who during the regular season will be history.

All that matters now for some near-400 schools statewide will be advancing to play just one more game, and for others, a chance to claim the state championship trophy.

Within the Eccentric-coverage area, there are a handful of schools, big and small, that will be gunning for one of the four MHSAA titles, which will be crowned in just three short weeks.

But before we look that far ahead, let's take first things first and review the area's 11 districts, which will surely be a dog-fight with dozens of quality and state-ranked contingents vying for a regional berth.

Here we go.

DIVISION I

BIRMINGHAM SEAHOLM DISTRICT (Birmingham Brother Rice, Birmingham Seaholm, Southfield, Southfield-Lathrup, Troy, Waterford Kettering) — Strength of schedule will truly be the difference here. Troy and Seaholm, a pair of defensive-minded squads, have played top-notch schedules, which is evident as both are around the five-hundred mark. Kettering, on the other hand, has played a powder-puff schedule and will likely see an early exit. But the story here is unbeaten Brother Rice. A mainstay in the Top 5 all season, the Warriors were Catholic League champions, and have allowed just five goals all year with 10 shutouts. They may not score much, but they will find the net just enough here to win this district. A Rice-Troy final, however, should be a good one.

PICK: Birmingham Brother Rice.

NOVI DISTRICT (Novi, South Lyon, Walled Lake Central, Walled Lake Western, West Bloomfield) — Novi won the Division I title last year and, despite major losses to graduation, has escaped the rebuilding label with a stingy defense. The other four schools struggled during 1999 and whoever faces Novi in the final will see the lights shut off in a hurry.

PICK: Novi.

ROCHESTER ADAMS DISTRICT (Clarkston, Lake Orion, Rochester, Rochester Adams, Romeo, Waterford Mott) — Clarkston upset Adams in last year's final, but those two squads will face off in the opener and the Highlanders will remember that 2-1 defeat. Waterford Mott is enjoying its best season in nine years, but will have a hard time matching up in this district. The most intriguing match-up here will be Monday's opener with Lake Orion and Rochester, a pair of teams that have played well in recent weeks. But that winner should face Adams in the

final. However, Adams is hungry, and with extensive firepower, they are bound for the Final 4.

PICK: Rochester Adams.

UTICA DISTRICT (Mt. Clemens L'Anse Creuse, Sterling Heights Stevenson, Troy Athens, Utica, Utica Eisenhower, Utica Ford II) — The district final should be played Monday night, when 10th-ranked Eisenhower, the MAC Red champion, visits OAA Division I and top-ranked Athens. Quite honestly, the rest of this district doesn't have much of a chance. And Athens has played an incredible schedule. I'm sure veteran Red Hawks coach Tim Storch will have his team ready for Brother Rice and Warren DeLaSalle in the regionals.

PICK: Troy Athens.

DIVISION II

BIRMINGHAM GROVES DISTRICT (Birmingham Groves, Bloomfield Hills Lahser, Berkley, Hazel Park, Royal Oak Dondoro, Royal Oak Kimball) — This district should be a toss-up between three schools: Kimball, Lahser and Groves. Kimball won the OAA Division II title and beat Lahser twice in the season, but Lahser is quite capable of avenging Kimball. Groves has consistently played well this season and has enjoyed its best campaign in years. So who will win this jamboree? Overtime will probably decide whatever two schools face off in the final.

PICK: Royal Oak Kimball.

AUBURN HILLS AVONDALE DISTRICT (Auburn Hills Avondale, Mt. Clemens L'Anse Creuse North, New Baltimore Anchor Bay, Pontiac Central, Pontiac Northern, St. Clair, Warren Cousino, Warren Woods-Tower) — Even with eight teams, the breakdown here is quite simple. Pontiac Central and Northern are first-year teams; L'Anse Creuse North is in a rebuilding campaign after winning this district last year; St. Clair won the weak MAC Silver Division; Anchor Bay is a sophomore-laden team; and the two Warren Schools, Cousino and Woods-Tower, have played weak schedules. Host Avondale, on the other hand, is one of the hottest teams in the state, going 10-0-1 in their last 11 games, and recently captured the OAA Division III title. The Yellow Jackets should continue to roll here.

PICK: Auburn Hills Avondale.

LAPEER EAST DISTRICT (Flint Powers Catholic, Flint Kearsley, Flint Southwestern Academy, Lapeer East, Lapeer West, Oxford) — There are four decent teams in this district: Powers, East, West and Oxford. West beat East twice, and Powers and Oxford once apiece; East beat Oxford twice, while Oxford beat Powers. So, the team that wins this district will have to step it up a notch. Oxford has dominated every one of the above-mentioned teams despite a 1-3 record against them. The Wildcats just couldn't finish their countless scoring opportunities. I've got a hunch they are due.

PICK: Oxford.



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Prep Boys Soccer Leaders

Eccentric area coaches can send in their statistics to Auburn Hills Avondale soccer coach David Muczynski each week until 11 p.m. on Thursdays, via e-mail at David.Muczynski@moa.net or fax to (248) 852-0585. The list will run each Sunday through the state finals weekend.

High school varsity teams located in Auburn Hills, Birmingham, Bloomfield Hills, Clarkston, Lake Orion, Lathrup Village, Oxford, Rochester, Southfield, Troy, Walled Lake, Waterford and West Bloomfield are eligible.

Scoring (Through 10-21)

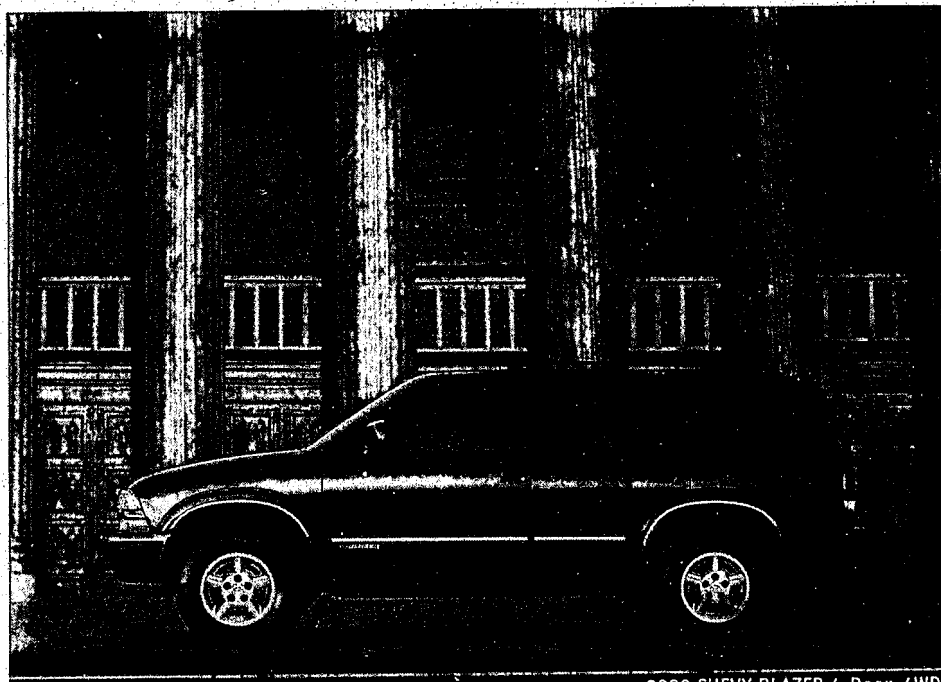
Player	School	Goals	Assists	Hat tricks	Pts
Jordan Gruber	Birmingham Groves	19	17	--	55
Ricky Strong	Roch. Adams	23	4	2	50
Andy Lyssiotis	Oxford	19	10	2	48
David Barkholz	Country Day	18	6	--	42
Matt Funk	AH Avondale	14	13	--	41
Dominic Cilli	Oxford	16	4	2	36
Bo Wintgerter	Birmingham Groves	16	4	--	36
Laddie Andahazy	BH Roeper	16	3	--	35
Brain O'Reilly	Birmingham Groves	13	9	--	35
Eric Spreitzer	Troy Athens	14	5	--	33
Steve Kammann	Rochester	8	17	--	33
Brandon Felker	Wat. Mott	11	9	--	31
Kevin Shear	Wat. Mott	12	6	--	30
Craig Penn	Roch. Adams	7	15	--	29
David Rayner	Oxford	10	9	--	29
Adam Frye	Rochester	11	5	1	27
Joe Schramski	AH Avondale	10	7	--	27
Kevin Giroux	Troy Athens	9	8	--	26
Mike Licata	Clarkston	9	5	--	23
Cale Wasserman	Birmingham Groves	8	7	--	23
Jeremy Laurine	BH Roeper	5	12	--	22
Mike O'Toole	Country Day	5	12	--	22
David Damico	AH Avondale	8	5	--	21
John Hirshey	Troy Athens	8	5	--	21
Peter Speece	BH Roeper	7	6	--	20
Pat Roscoe	Rochester	8	3	--	19
Ben Robinson	Birmingham Groves	4	11	--	19
Simon Omekanda	Roch. Adams	8	2	--	18
Gareth Summers	Oxford	5	8	--	18
Nathan Norman	Roch. Adams	4	9	--	17
Brian Clifton	Wat. Mott	2	8	--	12
Justin Bogus	Oxford	2	8	--	12
Eric Vogel	AH Avondale	4	3	--	11
Bobby Dobbie	Roch. Adams	3	5	--	11
Alexander Renzi	Roch. Adams	2	7	--	11

Goalkeeping

(Minimum 9.00 games)

Player	School	GAA	G	GA	SO	SF	SV	SPct.
Kevin Mahan	Oakland Chr.	0.70	20.00	14	9	--	--	--
Jon Turner	Troy Athens	0.83	12.00	10	9	--	--	--
Kyle Grindling	R. Adams	0.96	14.50	14	7	--	--	--
Casey Turner	Country Day	1.06	16.00	17	7	--	--	--
Michael Hack	BH Roeper	1.27	15.00	19	7	--	--	--
Javier Diaz	AH Avondale	1.44	16.00	23	5	147	124	.891
Michael Bryant	Oxford	1.77	15.25	27	5	--	--	--
Scott Rutterbush	Wat. Mott	2.06	12.00	35	2	232	197	.822
Chris Purgatory	Rochester	2.67	17.25	46	1	237	195	.823

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BOYS SOCCER DISTRICT DRAWS

DIVISION I No. 8 at Utica Monday, Oct. 25	DIVISION II No. 22 at Birmingham Groves Tuesday, Oct. 26	DIVISION III No. 38 at Detroit Country Day Monday, Oct. 25	DIVISION IV No. 54 at Dearborn Heights Fairlane Christian Tuesday, Oct. 26
Game 1 - Utica Eisenhower at Troy Athena, 7 p.m.	Game 1 - Royal Oak Kimball at Berkeley, 7 p.m.	Game 1 - Clawson at Center Line, 4 p.m.	Game 1 - Warren Immaculate Conception at Rochester Hills Lutheran Northwest, (TBA)
Game 2 - Utica Ford II at Utica, 7 p.m.	Game 2 - Royal Oak Dondoro at Bloom- field Hills Lahser, 7 p.m.	Game 2 - Madison Heights Lamphere at Detroit Country Day, 7 p.m.	Game 2 - Royal Oak Shrine at Bloomfield Hills Roeper, (TBA)
Game 3 - Game 1 winner at Sterling Heights Stevenson, 7 p.m.	Game 3 - Game 1 winner at Hazel Park, 7 p.m.	Game 3 - Game 1 winner at Madison Heights Bishop Foley, 7 p.m.	Game 3 - Game 1 winner at Memphis, (TBA)
Game 4 - L'Anse Creuse vs. Game 2 win- ner at Utica, 7 p.m.	Game 4 - Birmingham Groves at Game 2 winner, 7 p.m.	Game 4 - Warren Fitzgerald at Game 2 winner, 7 p.m.	Game 4 - Oakland Christian at Game 2 winner, (TBA)
Friday, Oct. 29	Friday, Oct. 29	Friday, Oct. 29	Friday, Oct. 29
Game 5 - District championship game at Utica, 7 p.m.	Game 5 - District championship game at Groves, 1 p.m.	Game 5 - District championship game at Country Day, 7 p.m.	Game 5 - District championship game at Fairlane Christian, 3 p.m.
(Winner advances to Warren DeLaSalle regional vs. Birmingham Seaholm district champion.)	(Winner advances to Southgate Anderson regional vs. Auburn Hills Avondale district champion.)	(Winner advances to Southgate Anderson regional vs. Birmingham Groves district champion.)	(Winner advances to Southfield Christian regional vs. Lake Fenton district champion.)
No. 10 at Birmingham Seaholm Monday, Oct. 25	No. 24 at Auburn Hills Avondale Monday, Oct. 25	No. 38 at Detroit Country Day Monday, Oct. 25	No. 54 at Dearborn Heights Fairlane Christian Tuesday, Oct. 26
Game 1 - Birmingham Brother Rice vs. Birmingham Seaholm at Inglenook Park, 4 p.m.	Game 1 - Warren Cousins at New Balti- more-Anchorage Bay, 7 p.m.	Game 1 - Clawson at Center Line, 4 p.m.	Game 1 - Warren Immaculate Conception at Rochester Hills Lutheran Northwest, (TBA)
Game 2 - Troy at Southfield, 7 p.m.	Game 2 - St. Clair at Auburn Hills Avon- dale, 7 p.m.	Game 2 - Madison Heights Lamphere at Detroit Country Day, 7 p.m.	Game 2 - Royal Oak Shrine at Bloomfield Hills Roeper, (TBA)
Game 3 - Game 1 winner at Southfield- Lathrup, 7 p.m.	Game 3 - Warren Woods Tower vs. Ponti- ac Central at Wisner Stadium, 4 p.m.	Game 3 - Game 1 winner at Madison Heights Bishop Foley, 7 p.m.	Game 3 - Game 1 winner at Memphis, (TBA)
Game 4 - Waterford Kettering at Game 2 winner, 7 p.m.	Game 4 - L'Anse Creuse North at Pontiac Northern, 4:30 p.m.	Game 4 - Warren Fitzgerald at Game 2 winner, 7 p.m.	Game 4 - Oakland Christian at Game 2 winner, (TBA)
Game 5 - District championship game at Seaholm, 2 p.m.	Game 5 - Game 2 winner at Game 1 win- ner, (TBA)	Game 5 - District championship game at Country Day, 7 p.m.	Game 5 - District championship game at Fairlane Christian, 3 p.m.
(Winner advances to Warren DeLaSalle regional vs. Utica district champion.)	(Winner advances to Southgate Anderson regional vs. Birmingham Groves district champion.)	(Winner advances to Southgate Anderson regional vs. Birmingham Groves district champion.)	(Winner advances to Southfield Christian regional vs. Lake Fenton district champion.)
No. 11 at Rochester Adams Monday, Oct. 25	No. 24 at Auburn Hills Avondale Monday, Oct. 25	No. 38 at Detroit Country Day Monday, Oct. 25	No. 54 at Dearborn Heights Fairlane Christian Tuesday, Oct. 26
Game 1 - Clarkston at Adams, 7 p.m.	Game 1 - Warren Cousins at New Balti- more-Anchorage Bay, 7 p.m.	Game 1 - Clawson at Center Line, 4 p.m.	Game 1 - Warren Immaculate Conception at Rochester Hills Lutheran Northwest, (TBA)
Game 2 - Lake Orion at Rochester, 7 p.m.	Game 2 - St. Clair at Auburn Hills Avon- dale, 7 p.m.	Game 2 - Madison Heights Lamphere at Detroit Country Day, 7 p.m.	Game 2 - Royal Oak Shrine at Bloomfield Hills Roeper, (TBA)
Game 3 - Game 1 winner at Romeo, (TBA)	Game 3 - Warren Woods Tower vs. Ponti- ac Central at Wisner Stadium, 4 p.m.	Game 3 - Game 1 winner at Madison Heights Bishop Foley, 7 p.m.	Game 3 - Game 1 winner at Memphis, (TBA)
Game 4 - Waterford Mott vs. Game 2 winner, (TBA)	Game 4 - L'Anse Creuse North at Pontiac Northern, 4:30 p.m.	Game 4 - Warren Fitzgerald at Game 2 winner, 7 p.m.	Game 4 - Oakland Christian at Game 2 winner, (TBA)
Game 5 - District championship game at Adams, 7 p.m.	Game 5 - Game 2 winner at Game 1 win- ner, (TBA)	Game 5 - District championship game at Country Day, 7 p.m.	Game 5 - District championship game at Fairlane Christian, 3 p.m.
(Winner advances to Midland Dow regional vs. Saginaw Heritage district cham- pion.)	(Winner advances to Southgate Anderson regional vs. Birmingham Groves district champion.)	(Winner advances to Southgate Anderson regional vs. Birmingham Groves district champion.)	(Winner advances to Southfield Christian regional vs. Lake Fenton district champion.)

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YOKOHAMA TURN ON TECHNOLOGY™	BUY FOUR MICHELIN TIRES, Get a FREE Emergency Roadside Kit	PIRELLI "POWER IS NOTHING WITHOUT CONTROL"
\$50	\$308	\$80

GOODYEAR EAGLE RH	PIRELLI SCORPION AT	PIRELLI P400
\$40	\$65	\$65

GOODYEAR EAGLE RH	PIRELLI SCORPION AT	PIRELLI P400
\$40	\$65	\$65

GOODYEAR EAGLE RH	PIRELLI SCORPION AT	PIRELLI P400
\$40	\$65	\$65

GOODYEAR EAGLE RH	PIRELLI SCORPION AT	PIRELLI P400
\$40	\$65	\$65

GOODYEAR EAGLE RH	PIRELLI SCORPION AT	PIRELLI P400
\$40	\$65	\$65

GOODYEAR EAGLE RH	PIRELLI SCORPION AT	PIRELLI P400
\$40	\$65	\$65

It's all about you!
Observer & Eccentric
 NEWSPAPERS

HOMETOWN CLASSIFIED

Market Place

Your HomeTown Classified ad is automatically posted on the internet! Visit us at...
www.oconline.com

This Classification Continued from Page 3C.

512 Help Wanted-Sales

LOAN ORIGINATOR
 Mortgage company seeks highly motivated, goal oriented professional to represent the #1 lending source for manufactured & mobile homes in the country. Salary plus commission, great benefits, comfortable office with great staff. If you have strong selling skills, can follow up with customers & desire to make money, call.

Angela for interview, 1-800-333-9993 ext 218 or fax: 1-800-933-3499

LOOK US OVER!!!

\$900-\$1500/WK
 Draw versus commission. We offer Money Making chances in selling to our established accounts & creating new ones! Our Advertising Company has nearly a decade of proven results to offer you a One-of-a-Kind Opportunity! Benefits available. Will Train, Advancement Opportunities, Car Necessary, 1-800-933-0083

OFFICE MANAGER

We are looking for someone to run the inside operations in our Romulus office. The person we are looking for will have the ability to lead an internal team involved in sales, customer service and truck routing. The ideal candidate will be a logical thinker with a strong sense of urgency as well as the ability to prioritize duties. Automotive background helpful but not necessary. This is a full-time position with a great benefits package.

WE OFFER:
 • 401K/Profit Sharing
 • Competitive Rates
 • Health, Dental & Life Insurance
 • Paid Vacations/Holidays
 • Regular Reviews

Please send resume to:
JASPER
 ENGINE & TRANSMISSIONS
 Attn: Lynne Parker
 6734 Brandt St.
 Romulus, MI 48174
 www.jasperengines.com
 Equal Opportunity Employer

Open the door to a fantastic career opportunity. Michigan real estate company is seeking highly motivated individuals to join our successful sales team. Classes now forming, call for details.

Real Estate Sales

CONTACT
STEPHEN SCHOLLES
 (734)591-9200 ext. 321

OUTSIDE SALES

GHT Automotive in Livonia now seeking mature and motivated sales person for outside sales position of wholesale automotive accessories. Some travel required. Mail resume to: 13455 Wayne Rd, Livonia, MI 48150. Or fax to Attn: Mike Stanley 616-452-8757 or 734-422-2858

REAL ESTATE CAREER

Discover The Difference
 If you're serious about a career in REAL ESTATE, you owe it to yourself to "Discover" why we are the #1 Coldwell Banker office in Michigan and the "Difference" our exclusive "Success Systems" program makes to your success. Call Sandy Billingslea for a personal interview (248) 344-7600

COLDWELL BANKER

Schweitzer Real Estate

SALES - Full or part time available. Outdoor power equipment. Benefits available. Call: 734-525-0980

512 Help Wanted-Sales

Real Estate Openings

• Free Training
 • Prime Livonia Location
 • Full/Part Time
 • Flexible Hours
 • Guaranteed Success Program
 • Unlimited Income

Century 21
 Hartford North (734) 625-9600

REAL ESTATE SALES

FREE TRAINING
 From the #1 Real Estate company in the world.
 Call LARRY FREY (734) 464-6400
 Century 21 Hartford South
 33209 W. 6 Mile
 Livonia, MI.

SALES ASSISTANT

Needed for a New Home Sales Office in Ann Arbor, Brighton and Oxford areas. Great opportunity to learn and start a career in New Home Sales. No experience necessary. Send resume to: (248) 584-3444 Attn: Erica

SALES CONSULTANT

An exciting full-time opportunity is available immediately. Candidates must possess the following characteristics:
 • Highly motivated
 • Dependable
 • Positive, professional outgoing personality
 • Salary, commission & benefits
 Fax resume to 651-460-4799

SALES & MARKETING REP

\$40,000/year. Benefits, 401K plan, for a fast paced co. Fax resume to Martin: 248-557-4315

SALES POSITION

Magellan, Inc., a stable & growing publishing company, is seeking a career-minded individual for an inside sales position. The position offers base pay, commission, 401K plan, company paid health care benefits and long term career growth. For consideration, please submit resume to:

Magellan, Inc.
 37600 Hills Tech Drive
 Farmington Hills, MI 48331
 Fax 248-488-0337 Or email: robin@magellaninc.com

SALES PROFESSIONAL

Multi-branch building products distributor is in search of an experienced sales professional. Must be career oriented sales professional capable of establishing new business relationships & maintaining existing accounts. Salary, Commission, Expenses, Profit Sharing, Auto Health Care. Send resume to: MS Distributors, 7795 Lochlin Dr, Brighton, MI 48116

SALES/RECEPTIONIST

Energetic, organized person to run showroom traffic. Please call Jennifer: 248-619-9900

SALES REP - We are the Michigan distributor for eBancCorp.

one of only 3 companies licensed to offer new automated clearing house check processing services including electronic check recovery, point of sale & post sale check conversion. We need aggressive sales reps. Commissions & residual income. Send resume to: eBancCorp, 16857 Corporate Blvd., Northville, MI 48161. E-mail: kdchick@mediacore.net

SALES REP

West suburban staffing firm. Nurture our current customers & help us grow! Must have sales experience. Base + commission + full benefit package. FAX or mail resume to: ATTN-HR, 734-487-1636 or 3927 4th St., Wayne, MI 48184

SPORTS MINDED

Competitive, Motivated & Willing to exceed. Need help with expansion. Call now. 248-585-8350

512 Help Wanted-Sales

TELEMARKETING/ MARKETING

Growing diversified young company offers great benefits and salary. We're looking for 35 highly motivated, hardworking, and energetic individuals to become a voice of our company. \$9-\$11 per/hr, plus commission. Medical and paid training. 877-245-6042

TIME FOR A CHANGE?

We're looking for a few great people. Free classes. Excellent Commission. On-going training. Doug Courtney or Chris Courtney
REMERICA
 HOMETOWN
 Top Office '97 & '98
 (734) 459-6222

TIME TO CHANGE YOUR LIFE?

Seeking ambitious, career minded individuals. Maximize your earnings, work with an industry leader. We offer on-the-job training, flexible hours and \$50,000 first year income potential. For more information call:

DIANE HOWARD
 (734) 455-7000

Real Estate Sales

520 Help Wanted-Part-Time

AUDITOR, LEAD PART-TIME

For Q39000 company. Novi area automotive supplier is seeking motivated & organized individual to coordinate internal quality audits. Must be proficient in MS Office Suite, & prefer prior knowledge in QS/ISO9000. Please inquire at:

ARGENT AUTOMOTIVE SYSTEMS, 41121 E. Grand Ct., Novi, MI 48375
 (248) 473-0500

BOWLING CENTER, Westside area, seeks experienced

court staff. Must be customer service oriented. Flexible schedule. 313-438-0281

BUILDING ATTENDANT (PART-TIME)

City of Farmington Hills. See ad in Gen. (Class 500)

CHILDCARE ASSISTANT

Part time, 20 hours per week. Must have C.D.A. or Associates in early childhood. \$8.88/hr. Call 248-837-8900

DELIVERY PERSON/ DRIVER

Will Train. Part-Time, flexible schedule. No weekends, company van. Referrals/students/ Housewives welcome! Call: (248) 689-8850

DESIGNER RESALE

Busy shop seeks enthusiastic individuals. Competitive salary. Must include 2 Sat. & 1 Sun. per month. Peggy: 248-347-1090 Northville

FRONT DESK - Flexible hours, include weekends. Great for college students. Excellent pay & benefits includes membership.

Apply in person: Farmington YMCA, 28100 Farmington Rd.

MERCHANDISER for COSTCO in NOVI

Part time, Silk Plant Supplier needs inventory counter 2 times weekly, work prior to 8AM. Call 1-800-631-3925 ext: 259

PARTS INSPECTOR

Visual inspection of light automotive parts. Days, 20-30 hrs. per week. Canton area. (734) 414-7000

PART TIME GENERAL LEDGER

Seeking an organized, detailed individual. w/ computer knowledge. Send resume to: Steiner & Carvasser, 30650 Northwestern Hwy., Ste. 200, Farmington Hills, MI 48334. Fax to: (248) 628-1978

PHONE RECEPTIONIST

\$8+ per hour. Extremely flexible hours. Ideal for Students & Homemakers. Livonia area. 1-888-649-8902

520 Help Wanted-Part-Time

RETAIL SALES MERCHANDISERS

Ferrero USA, Inc. of The Tooty, Rocher & Mon Cheri chocolates, seeks part-time individuals to sell & merchandise our products in Western Wayne County. You'll need:

• 16hrs/wk. Days-No weekends
 • Reliable transportation & insurance
 • Valid driver's license
 Hourly wage + mileage. Call Sun-Tues. only: 1-800-337-7378 ext. 7145. EOE

RECEPTIONIST FOR real estate office in Farmington Hills.

Computer skills helpful. Call Barbara Walkowicz. (248) 474-3303

RECEPTIONIST/SECRETARY REAL ESTATE OFFICE

seeking reliable person for evening duties in Farmington Hills. Must be organized, friendly, & have excellent office skills. Phone experience helpful. Call Wendy: (734) 522-8000

START YOUR OWN BUSINESS!

Set your own schedule. Control your own income. Sell from your home, at work, through fundraisers. Be an Avon Representative. Call: (888) 561-2886

TELEMARKETER 2 NIGHTS PER WEEK

Busy residential. Realtor needs to replace telemarketer. Currently paying approx. \$1000 per month. Warm Calls. Great income. Mail Kankel: (248) 848-3000 x211

524 Help Wanted-Domestic

FOR LIGHT cleaning & ironing for 2 adults in Birmingham area. References required. Apply to: Box #2313, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, MI 48150

HOUSEKEEPER

Executive home, varied duties. Cleaning company experience a plus. Starts at \$9/hr. Call: 248-952-5014

HOUSEKEEPER

Experienced weekend housekeeper needed for large estate in the Bloomfield area. Send resume & references to: PO Box 126, Bloomfield Hills, MI 48303-0126

LIVE-IN COMPANION

needed with reliable transportation & good driving record, for busy male entrepreneur. Housekeeping, meals & errands required. Small wage. Call Tyrann 248-627-5566

MAIDS, NANNIES & MORE

looking for live-in/out Nannies. Experienced only apply. 248-932-1965

HELP WANTED

Employment/ Instruction Services

#500-598

526 Help Wanted-Couples

APARTMENT Manager Couple wanted for newly-renovated apt. community. Excellent opportunity for right people. Health insurance, good salary & year-end bonus. 248-474-9500

MATURE COUPLE

to take care of 84 unit apt-building. Farmington Hills. Nice apartment & salary. 248-851-4477

530 Entertainment

"ELVIS"
 Free Agent. Any Occasion. Michael. 801-502-2955

536 Childcare Services-Licensed

AFFORDABLE 24 hr. childcare now has openings for ages 18 mos. & up. Safe, reliable, clean, nutritious meals. (248) 868-3524

ESTABLISHED DAY CARE

relocating to Lake Orion, accepting children for care middle of Nov. 248-280-9898

537 Childcare/Babysitting Services

DAYCARE Opening Waterford area. Loving environment. Personal attention focused on learning. Call 248-682-5541

LIVE-IN CHILD CARE. Many Au Pairs available from which to choose.

Flexible, reliable, culturally enriching and affordable. Average weekly cost only \$240 that's per family not per child. Call 1-800-960-9100 or www.eurapaup.com

SMALL FAMILY day care has opening. \$95/wk special until Jan 1.

Westland area. For more information call: (734) 326-5519

538 Childcare Needed

BABYSITTER my home. Full/part-time. Call Mon-Fri. 8am-4:30pm. 248-844-2499

CHILDCARE NEEDED in my home.

Flexible hours. No week-ends. (248) 613-4420

EXPERIENCED NANNY Full-time.

Responsible, non-smoking, caring for two young children in W. Bloomfield home. Must have own transportation and references. 248-643-6334

EXPERIENCED SITTER needed in our home for 2 1/2 yr. old.

3 days/week. Non-smoker. Excellent pay. Eves. (248) 448-6230

FULL TIME nanny wanted. Must have reliable transportation.

Non-smoker, live in or out. Leave message or call after 6pm. (248) 932-4982

NANNY-LIVE-IN

Fantastic opportunity for energetic, reliable Nanny. Exclusive family in W. Bloomfield offers great salary! Solid references & experience required. Fax resume (248-932-1214) to Cindy at Harper Associates.

NANNY, Part-time needed for 10 mo. old in Nov. & Dec.

Must have own transportation. Flexible hrs. Call: 248-538-1920 Days. Or 248-538-1741 Eves.

NANNY WANTED in my Berkley home for 2 children, M-Th.

some light housekeeping - Great pay! Call Linda (248) 548-1551

WE NEED A Surrogate grandma to supervise & feed us.

2 days after school. Some Saturdays. 2 girls: 11 & 13 1/2. Farmington Hills (248) 892-9290

WEST BLOOMFIELD. Seeking live-in Nanny for 1 Infant.

Luxury, private accommodations. Approx. 45-50 hrs/wk. Experienced references 248-824-4621

574 Business Oppt. (See Class 300)

AMERICA'S FAVORITE Food! Popular Macomb County pizza franchise location for sale. Info: (610) 997-7260

AWARDS & BOWLING SALES.

Established business. Opportunity for family or partners. 5 Mile & Beech area. 248-698-2885

BE YOUR OWN BOSS!

Work at home. No Selling. Unlimited earnings! Curious? Skeptical? One FREE call will answer all your questions. 1-800-811-2141 Code 100619

FANTASTIC OPPORTUNITY.

Get paid to surf the Internet! No investment, selling, or hassle. www.netmarketingconcepts.com

MAKE MONEY. Save money & do it all from your home computer.

To learn how write to: Clubshop, @usa.com

574 Business Oppt. (See Class 300)

Please come join me Tues. Oct 26th for a Free Informational presentation with the Founder and President of Reliv Int. Call for time & place (248) 884-8227 (800) 841-5274

WOULD YOU LIKE TO EARN \$1 - 3K PER WEEK WORKING FROM HOME? IF YOU DID NOT EARN \$3000 LAST WEEK CALL 1(800)430-6960 ext. 2410

Announcements

#600-698

600 Personals

CLASSIFIED WORKS FOR ALL YOUR NEEDS

GET RESULTS USE CLASSIFIED 734-591-0900

Low Cost National Advertising

Placing your one classified ad with the Suburban Classified Advertising Network allows you to reach 13 million households and more 31 million readers around the country for only \$895 per week. More than 800 newspapers are in our network. One phone call, one payment, quick results. Call our fax-on-demand service at 800-356-2061 or 312-644-6610 x4731 to speak with a sales coordinator.

25 Words + 13 Million Homes = Great Results

You can market your product to 13 million households throughout North America by placing your classified ad in more than 800 suburban newspapers like this one for only \$895. One phone call, one invoice, one low payment is all it takes. Call the Suburban Classified Advertising Network fax-on-demand service at 800-356-2061 or 312-644-6610 x4731 to speak with a sales coordinator.

Win Red Wings Tickets!

DETROIT RED WINGS

BROUGHT TO YOU BY THE

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700's Merchandise For Sale

- 700.....Absolutely Free (1 day)
- 702.....Antiques/Collectibles
- 704.....Arts & Crafts
- 706.....Auction Sales
- 708.....Rummage Sale/Flea Market
- 710.....Estate Sales
- 711.....Garage Sales-Oakland
- 712.....Garage Sales-Wayne
- 713.....Moving Sales
- 714.....Clothing
- 716.....Household Goods
- 718.....Appliances
- 719.....Pools, Spas, Hot Tubs
- 720.....Bargain Buys
- 721.....Bicycles
- 722.....Building Materials
- 724.....Business & Office Equipment
- 726.....Office Supplies
- 728.....Cameras & Supplies
- 730.....Commercial/Industrial Restaurant Equipment
- 732.....Computers
- 734.....Electronics/Audio/Video
- 736.....Video Games, Tapes, Movies
- 738.....Farm Equipment
- 740.....Farm Produce-Flowers, Plants
- 741.....U-Pick
- 743.....Hobbies-Coins, Stamps
- 745.....Hospital Equipment
- 747.....Jewelry
- 748.....Lawn, Garden & Snow Equipment
- 750.....Miscellaneous For Sale
- 751.....Musical Instruments
- 752.....Sporting Goods
- 753.....Trade Or Sell
- 754.....Wanted To Buy

780-793 Animals/Pets

- 780.....Animal Services/Supplies
- 781.....Breeder Directory
- 782.....Birds
- 783.....Cats
- 784.....Dogs
- 785.....Farm Animals/Livestock
- 786.....Horses & Equipment
- 787.....Horse Boarding Commercial
- 788.....Household Pets
- 789.....Pet Grooming/Boarding
- 790.....Pet Services
- 791.....Pet Supplies
- 792.....Pet Wanted
- 793.....Lost & Found

700 Absolutely Free

ROCKER - Upholstered, gold, very good condition, you pick up. (810) 979-8479

702 Antiques/Collectibles

ANN ARBOR TOY SHOW Presented by Showtime, Sat., Oct. 30, 9am-3pm. Admission \$4. Saline Fairgrounds, 5500 Ann Arbor Saline Rd., Ann Arbor, MI. 48106. Exit 175, then S. 3 miles. 248-928-8732

ANTIQUE BATHTUBS & SINKS. Bought, sold & restored. Antique plumbing hardware available. Unique Refinishers 734-459-9900

ANTIQUE & COLLECTIBLES Toy Show Sat Oct 30th 9am - 3pm in Dearborn, off of Southfield Fwy. Take Ford Rd. W., 5801 Ford Rd. Fairlane Holiday Inn, Info Kevin Hauser, 248-642-1043 Gloria, 248-639-0805

ANTIQUE OAK - sideboard, china, highboy, Mission fireplace, secretary, misc & 1950's furniture. (248) 548-0555

ANTIQUES - Always buying old stuff! Jewelry, toys, memorabilia, furniture, fabrics, displays, paintings, etc. 248-647-2762

BEDROOM SET, gorgeous burl walnut, 4 pc. excellent condition. \$3500. (248) 706-3074

IRISH DRESSER (buffet & hutch) made in England from antique pine, 66" wide, 76" high, \$1500. (248-646-2145

RETIRE - Christmas in The City Collection &/or custom built glass & oak coffee table available. (248) 634-0335

704 Arts & Crafts

CERAMIC MOLDS Call: 734-427-0480

706 Auction Sales

Charter Township of Plymouth Police Department 42350 Ann Arbor Road Plymouth, MI 48170 (734) 453-3869

NOTICE OF PUBLIC SALE Notice is hereby given by the undersigned that on Friday, October 29, 1999, at 9:00 a.m. at 9171 General Ct., Plymouth, MI 48170, a public auction of the following vehicle(s) will be held:

1987 Pontiac 1G2NE11U0HC730231 Dated: October 21, 1999 By: Plymouth Township Police Department

GENERAL HOUSEHOLD Every Sat. 7PM 5089 Dixie (U.S. 24) Waterford 248-673-7120

706 Auction Sales

Charter Township of Plymouth Police Department 42350 Ann Arbor Road Plymouth, MI 48170 (734) 453-3869

NOTICE OF PUBLIC SALE Notice is hereby given by the undersigned that on Friday, October 29, 1999, at 9:00 a.m. at 9171 General Ct., Plymouth, MI 48170, a public auction of the following vehicle(s) will be held:

1985 Dodge 2B4FK21C1FR331982 1992 Dodge 2B6HB21Y6NK129973 1977 Ford 7K9L146501 1990 Nissan JN1HMP3LX000284 1981 Ford 1FABP1687BF169109 1992 Geo 1Y1SK546NZ066981 Dated: October 21, 1999 By: Plymouth Township Police Department

PUBLIC AUCTION Sun., Oct. 31, 1999 - 1PM By Order of the Personal Representative, Stanley M. Bershad, For the Estate of the Late Julian T. Kuzin with the addition of assets of other consignors to be held at:

41225 Plymouth Rd. Plymouth MI (SW corner of Plymouth Rd. & Haggerty) INSPECT: Morning of Sale, 10AM

Race Car, Mercedes, Harley Davidson, Boat & more! Cars: 1987 Mercedes Benz 580SL; 1971 Duster Race Car; Harley Davidson, Titan & Yamaha motorcycles; Malibu ski boat w/trailer & enclosed trailer.

A 10% buyers premium applies at this sale! A deposit of not less than 25% in cash or certified funds only at time of purchase. For more information call: R.J. Montgomery & Assoc., Inc. 734-459-2323 Fax 734-459-2524

708 Rummage Sale/Flea Markets

CHURCH RUMMAGE SALE Sat., Oct. 30, 9-3. Furniture, housewares, clothes, toys & tools. Redford Baptist Church 7 Mile & Grand River

710 Estate Sales

ESTATE SALE CLEAN-OUT 1/2 OFF PLUS! - Tues., 10-4. 708 Shenandoah, Clawson Antiques, furniture, old toys, autographs, wood golf clubs, jewelry, more! (248) 534-5500

711 Garage Sales Oakland

TROY Multi-Family Sale. Antiques, children's clothing, Etc. Thurs & Fri, 10-4pm. 2528 Homewood, N. of Long Lake, E. of Adams.

BELLINI baby crib, armoire, changing table/dresser, glider & bedding. 248-663-6991

BLACK leather couch, loveseat, chair, ottoman. Mint condition. \$1200. Sandy. 248-955-5550

BUFFET Cabinet, European, 117x81x21" deep, cost \$1700, sacrifice \$450. 810-979-8479

711 Garage Sales Oakland



714 Clothing

Fine designer women's apparel, also coats, fur jackets, etc. Call pm 248-853-7222

LADIES COYOTE coat. Excellent condition. Size 10-12. Price negotiable. 248-358-6089

716 Household Goods

ALMOST-NEW - all baby items crib, car seat, stroller, etc. Call pm 248-650-8854

ANTIQUE BELGIUM TABLE with 8 chairs - French crystal chandelier, late 1800's, all excellent condition. Pewter starwars, misc. silver, collector plates. Ethan Allen Royal Charter loveseat. Nichols & Stone Windsor chairs. Found pine pedestal table. Dining room furniture & much more. South Lyon area. Call: 248-437-1960

Antique dining table \$450, Twig rocker \$250, Pine cabinet \$350, 4 dinette chairs \$175, Oak desk \$250, TV \$95, VCR \$50, Ames chair \$95, Weight bench \$95, Computer desk \$45, portable radio \$75, butcher block \$50, TV tables/lamps \$248 344-4469

ASK ABOUT Our Sell Your Item In 3 Ad Runs Or We'll Run Your Ad 3 More Times FREE!

BABY ITEMS: Childcraft crib & mattress \$300. Combi Twinplay stroller \$150. Excellent condition. Changing table, monitor, many other items. 734-454-0481

BEDROOM, European design, ivory lacquer, contemporary, complete, \$950. 810-677-0973

BEDROOM: HENREDON Black lacquer, Scene, III. Queen, 4 piece. \$2500. 248 540-0909

BEDROOM SET - Complete with headboard & mirror, Drexel, \$800. (248) 661-0712

BEDROOM SET - 2 dressers, 2 mirrors, nightstand, living room 2 wing-back chairs, ottoman, couch, oriental rug \$734-268-0219

BEDROOM SET: 6 pc. queen, walnut, excellent condition. \$600. (734) 425-9833

BELLINI baby crib, armoire, changing table/dresser, glider & bedding. 248-663-6991

BLACK leather couch, loveseat, chair, ottoman. Mint condition. \$1200. Sandy. 248-955-5550

BUFFET Cabinet, European, 117x81x21" deep, cost \$1700, sacrifice \$450. 810-979-8479

716 Household Goods

BUNK BED - New! \$155; 1/2 off Retail. Must call! 248-673-4608

CHAIR and a half - Ottoman, custom, leather, 8 mos. old. (248) 922-9279

CHAIR - Lazyboy (navy), \$100. Sofa - (beige) 87 inch, \$250. (734) 427-2490

2 MATCHING designer chairs, misc. draperies & furniture. (313) 685-6908

CHILD'S FIBERGLASS Corvette bed, excellent condition, \$600! best. (248) 881-5551

CONTEMPORARY SMALL Black TV & entertainment center w/helves & glass door \$75/best offer. 248-539-9892

CONTEMPORARY TEAK BUFFET/Hutch, excellent condition, \$750. (248) 642-5975

COUCH, 2 matching swivel chairs by Thomasville, contemporary. Excellent condition, \$1100. (248) 478-2495

CURIO CABINET/CHINA Cabinet Drexel Heritage, \$1500. (248) 652-1872

DAYBED - Black wrought iron w/rundies, twin mattress, barely used. \$450/best. 248-628-3981

DINING ROOM SET - Lane black lacquer, 8 chairs & buffet, \$1000/best. (248) 360-1059

DINING ROOM SET - 9 pc. solid oak w/buffed glass. Like New. \$2900. 248-426-8043

Dining room set, 7pc. Broyhill Queen Anne, like new. Paid \$2500. Ask \$900. 248-442-4881

Dining set - mint, Drexel, pecan, transitional, china, 2 servers, table w/2 seats, extends to 10', 6 chairs \$2000. 810-226-0382

DINING TABLE by Hillside, ivory w/china cabinet \$400. 4 Pastel iron chairs \$500. 248-620-9214

DINING TABLE, white formica, 42x72, 1 leaf, custom; sofa, oil white, excellent condition; designer chair in green/peach flame pattern. \$248-338-3955

Double bed, Pine headboard/footboard, desk, chair, accessories. \$250. 734-953-1174

DRESSER set, \$300; night stand, \$25; 25" TV, \$50; coffee table, \$75. (248) 594-5992

DRYER, electric, \$50. Electric stack washer & dryer, \$300. Refrigerator, \$100. All good working order. 248-426-7209

ELECTRIC range \$125, micro \$40, Kohler kitchen sink \$100/best, washer \$50. 734-453-3014

EXERCISE EQUIPMENT, stove, dishwasher, oak desk & other items. (248) 477-0065

JACKPOT for infant/children equipment/furniture 734-451-8263

LARGE OVAL dark pine dining table, chairs, 2 leaves, \$225; Dark pine queen bed & mattress, \$195. 734-459-0642

LENOR Golden Sand Dune - china, service for 8, never used. Sacrifice \$500. 248-593-8555

JEN-AIRE ELECTRIC Stove \$200. Microwave \$40. Both excellent. (248) 669-8911

Washer/Dryer - Arana. Mint condition, low use. \$300 each or \$500 pair. (734) 398-5494

Washer & Dryer(gas) - Kenmore Heavy duty, almond. Excellent condition. \$300/best 248-608-2506

WASHER & DRYER SET - GE, large capacity, 1 year old, \$500/best. (734) 482-2612

716 Household Goods

NEW GIANT Mountain King Christmas tree, 10 Ft. best offer. Call: 248-626-2211

OAK DINING room table w/4 chairs, excellent condition \$400. (734) 642-6002

4 pc solid oak bedroom set, sleigh style dresser/mirror 2 nightstands \$2000. 248-681-6384

SAVE \$\$\$ - Pre-owned Merilatt oak kitchen cabinets w/pantry \$1200, Stainless steel drop-in gas range \$400, 22" cubic ft refrigerator \$400, Built-in black Sharp Carousel microwave \$300, Bleached oak futon with 3 matching tables \$600. All excellent condition. 734-591-7622

SECTIONAL SOFA - earth tones, new \$1800/best. Chair & beige \$200. Dining room, large hutch, 8 chairs, table, oriental \$2400/best. Wall plate \$1400/best. Call: 734-591-9665

CUSTOM L-shaped sofa table, waterfall design, black glass, must sell \$250, 248-681-1965

SOFA, CHAIR & ottoman. Cream leather \$750. Queen sofa bed. White/walrus tweed. \$650. (Moving). 248 336-2190

SOFA, Ivory w/white & burgundy \$350; Rug, 3x5' ivory & burgundy \$100. (248) 649-3312

TREADLE SEWING machine - \$400, Philco radio/tumble console - \$450, Complete dining room set - \$850, contemporary couch, w/2 chairs - \$400, drop leaf table w/4 extensions, \$650. 248-666-5492

TWO BABY cribs - when new - \$300 & \$200, Sale \$50 & \$100. 734-427-0085

718 Appliances

Appliance Liquidation Sale

Upscale residential appliances must be liquidated. Hundreds of range hoods. Ovens, cooktops, warming ovens, professional style ranges, microwaves, undercounter refrigerator, faucets, sinks, counter tops, misc. cabinets. Manufacturers such as Dacor, Vent-A-Hood, Venmar, Abba, Thermador, Gaggenau, Creda, KWC, Opella and more. All items must be sold, 50% off retail. Sat. Oct. 23, 10am-4pm Sun., Oct. 24, Noon-4pm. Livonia (N off Plymouth Rd., E of Farmington Rd.)

BRAND NEW Jennaire self-cleaning range & microwave, black. (248) 601-0846

DRYER - electric, \$30. Built in dishwasher, \$30. Electrolux vacuum, \$40. Treadmill, \$125. (248) 625-6620

GAS STOVE black & white, excellent condition few years old \$100. (734) 453-1317

GE, 3 yrs. old, 20.6" no frost refrigerator/freezer \$350. Whirlpool. Apt. stackable washer/dryer, white, gas. \$400. (734) 425-2690

JEN-AIRE ELECTRIC Stove \$200. Microwave \$40. Both excellent. (248) 669-8911

Washer/Dryer - Arana. Mint condition, low use. \$300 each or \$500 pair. (734) 398-5494

Washer & Dryer(gas) - Kenmore Heavy duty, almond. Excellent condition. \$300/best 248-608-2506

WASHER & DRYER SET - GE, large capacity, 1 year old, \$500/best. (734) 482-2612

718 Appliances

WASHER & dryer, Whirlpool, excellent condition. \$450/best. Used Before 9pm. (248) 593-5555

WASHER (Hotpoint) & GAS DRYER (Speed Queen) \$50 for each. (734) 261-9843

Whirlpool REFRIGERATOR & Sears compact FREEZER, good condition, \$200. 734-591-4003

719 Pools/Spas/Hot Tubs

HOT TUB/SPA Custom Lounges, 2 person, sparkling clean, \$500. 248 788-4979

Oct. 30th, 9am-3pm: 32 FACTORY RECONDITIONED SPAS - Will be sacrificed at FACTORY DIRECT PRICES For info call: 734-261-8580

PORTABLE HOT TUB - 4 to 6 people. Runs great. \$500. (248) 375-0833

724 Business & Office Equipment

Small distributing company liquidating office equipment, furniture, filing cabinets, hi-lo, other related items. All items must be sold. Sat., Oct. 23, 10am-4pm & Sun., Oct. 24, Noon-4pm. ADI, 12300 Hubbard, Livonia (N off Plymouth, E of Farmington).

730 Comm./Industrial/Restaurant Equip.

COMMERCIAL SMOKE Eaters. Suitable for Bars, Restaurants, etc. \$175 ea.. 248-379-8082

DISPLAY COOLER - Self-contained, 2dr., 6 x 6 x 3. Excellent condition. Asking \$1650. Pager 313-704-3398

12 QT. used commercial Hobart mixer with paddle & whip. \$700. (313) 531-2830

732 Computers

COMPUTE THIS! Fully loaded Pentium Computers UNDER \$100/DAY *Purchase! Not a Lease! Highest Quality/Low Rates! America's Choice Computers 1-800-304-5300 x1011 www.amchoicecomputers.com *oac (SCA Network)

SUPER COMPUTER SALE SAVE \$\$\$ - SUPER VALUES LIVONIA, MICH SAT. OCT. 30, 10 to 3PM LIVONIA ELKS LODGE HALL 31117 PLYMOUTH RD. 1 block east of Meritman 1 Mile south of I-96

NEW & USED COMPUTERS Lowest Priced CD's in U.S.A. SOFTWARE, SS & LP Admission: \$5 (734) 283-1754

734 Electronics/Audio/Video

18" DIRECTV Satellite System Single System Only \$59.00 Dual System Available. Ask about FREE Programming Authorized Dealer

www.integratedsatellite.com 1-800-325-7836 Code #00111 (SCA Network)

734 Electronics/Audio/Video

SONY CAMCORDER batteries (3), Model ANP-90, Nonced Used 24x, \$40 each. 248-788-9908

747 Jewelry

ELIAS JEWELRY 12 Oaks Mall by Sears (248) 735-8877 Southland Mall near JC Penney (734) 287-3951

50% off Bridal & Anniversary Rings All gold 65% off expires Oct. 31st. Free financing! 12 mo. same as cash.

748 Lawn Garden & Snow Equipment

CHIPPER SHREDDER, Craftsman, 8 HP, runs swell, \$250. Call evenings. 248-442-4911

RAFTSMAN COMBINATION leaf blower/vacuum, very good condition, \$150. 248-557-0409

SNOW THROWERS - (2), nice shape, runs good, ready to go \$175/each. (734) 207-0737

750 Miscellaneous For Sale

BERBER CARPET, brand new, neutral. 16x11. \$225. (734) 542-4458

CAST IRON WOOD BURNING STOVE, fitted for gas, \$300. (734) 425-4938

DELUXE VARI DOG HOUSE/KENNEL - extra large, used 1x, like new, \$80. 248-360-7241

DIRECTV - Mini satellite dish, \$59-Lowest Price Ever! (C-27) This week only! 1-800-459-7357

GARAGE DOOR - R12, insulated thermowayne, white, \$450/best. 734-421-2072

* HONDA GENERATOR * Brand new in box. A steal at \$994.00 (734) 414-7800

INDOOR TREES - Schefflera, 10 ft. tall; Ficus, 8ft. tall. Good health, \$300/best. 248-683-3333

KENMORE, 21 ft. w/bottom freezer \$450. 1 1/2 HP Sears compressor \$110. Designer glass top coffee table \$125. Louis XVI chair \$140. 2 VCR's \$40/ea. Must see. 248-932-4172

LOG SPLITTER - heavy duty, small tank leak. \$275. 734-729-8963

POOL TABLE, 8.5 ft. Brunswick Hawthorne, wall brass overhead light fixture. Excellent condition. 248-647-5116

POOL TABLE 8ft., slate w/leather pockets. Includes cover, cue sticks, cue rack and Tiffany overhead light. Mint condition. \$1300. Open to reasonable offer. (248)569-6318

POOL TABLE 8ft., slate w/leather pockets. Includes cover, cue sticks, cue rack and Tiffany overhead light. Mint condition. \$1300. Open to reasonable offer. (248)569-6318

SUN PORCH 12 x 14 aluminum with all new windows. \$400 delivered. 734 414-0790

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For more info call 248-999-3908 Automotive Recreational Vehicles #800-899 800 Airplanes CLASSIFIEDS WORK FOR ALL YOUR NEEDS 802 Boat/Motors ALUMINUM BOAT 12', 4 hp Evenrude, trailer, all accessories. \$750. (734) 464-2514 CATALINA 42, 2000, Salt the Caribbean 1-12 Share (1 month sailing), \$140/mo. 734-978-2180 EBBTIDE 225, Champion 1995, 454 thru haul, 49 hrs. loaded, \$21,500 810-752-2890 PONTON - 22 ft. Crest III, Like new, electronic motor Fully equipped \$11,900. 734-729-6888 SAILBOAT 36 ft. built 1980 by Golding, master suite w/1/2 bath, \$18,000. (734) 729-6888 805 Boat/Vehicle Storage CHEAP CHARLIE'S STORAGE Heated-Alarmed-Inside Boats-FVs-Classics Cars Michigan/E of 275, 734-721-7177 INDOOR STORAGE - Auto/Classic Cars: \$45/mo. Jet Skis also. Rombos. (810) 798-8453 SOUTHFIELD - Storage for classic & antique cars for more information call days between 9am-4pm. (313) 531-7128	807 Motorcycles/Minibikes/Go-Karts HARLEY DAVIDSON 1999 Roadking classic w/our park-4-yr warranty & extras \$10,000. \$24,900/best. 248-525-8416 * HARLEY 1994 Dyna Wide Glide, Absolute perfect condition 11K miles. (248) 477-6576 HONDA, 1995 Goldwing, Asp. Red, 4K, helmet, intercom, extras, \$11,000. (248) 469-5743 RUM PUBLIC AUCTION Harley Davidson's, Race Car, Mercedes, Ski Boat. See Auction Section for more information. YAMAHA, 1997 YZF, 600 R, 5,000 miles, good condition, \$5,800. Call (248) 553-3818 810 Recreational Vehicles DUNE BUGGY, street legal, 1935 engine, bus trans, hydraulic pedals, steering, brakes, extras, \$3700. 734-981-2967 TERRY travel trailer, 1991, 20' bunk, double bed, 21 awning, \$7400. (248) 689-1661 811 Snowmobiles POLARIS 1999 ATV's REPOSESSED 4X4's NEW IN CRATES SPORTSMAN 335 \$4,249 MAGNUM 600 \$4,799 DIESEL 455 \$4,999 SPORTSMAN 500 \$5,149 BIG BOSS 6x6 \$5,199 WHILE THEY LAST LABARONS (248) 585-3535 POLARIS 1996 (2), Indy 500 & Indy Lite Deluxe + 2 place trailer, \$6000 all. (248) 446-1078 POLARIS INDY, 1998 700XCSP - 300 Miles, studded, cover, New 8" carbides in pack, \$5500. 313-665-3812 SKI-DOOS, MXZ 583 & 440 F, 600 miles, 2 place aluminum trailer, slushguard, mint. Will separate. \$7800/best. 248-673-9449 812 Campers/Motor Homes/Trailers CAMPER - pop-up, sleeps 8, extended cab, V-6 speed, air, towing package, excellent condition, \$700. (734) 981-3455	812 Campers/Motor Homes/Trailers COACHMAN 1986, 26' class C, very low miles, excellent condition, clean, \$10,000. (734) 459-6416 COACHMAN 1995, 5th wheel, 24ft., 237HL, slide, air, mint, \$12,700. (734) 525-2320 CROSSMAN 1987 - 24 ft. motorhome, 43,000 miles, new tires, \$11,500. (810) 636-2419 DUTCHMAN 1996 - 24' travel trailer, sleeps 6, extras, excellent \$10,200 (313) 592-4933 GO BLUE! 26 ft. Chevy motorhome, Michigan fans must see! Professional murals, blue & maroon interior, well maintained, excellent condition, in & out, \$10,950/best. (248) 524-2807 JAMBOR 1992 - 27' 38K mi. Perfect for families, 4 bedrooms \$21,500/best. 313-271-1208 Lifetime Motorhome 1972, 20' GM Chassis, 350 engine, new brakes/rods, tires/starter/front shocks & other new parts. 40K. \$2800/best. 810-658-5730 PACE ARROW 1979, 29ft., sleeps 8, many options, double air, 5.0 Onan generator, all original, 454 Chevy engine, 45,000 miles, excellent condition, \$7400 or best offer. (734) 722-5692 SPORTSMEN 1997 - Travel Trailer, 25 ft. 2 dr., self-contained, refrigerator/waterizer, 3 burner stove w/oven, microwave, air, heater, wired for cable, antenna. Built in radio, power lift, queen bed, sofa, sleeps 6. Operates on battery, propane or electric. Category 2, propane tanks. Extra accessories, \$12,000/negotiable. Email TARBINI@PRODIGY.NET or (734) 595-7892 STARCRAFT 1995 - 30 foot LumaStar travel trailer. Many extras. Will consider trade for fifth wheel. \$11,000 Call after 6 PM. (734) 420-3341	824 Mini-Vans ASTRO 1993, GL AWD. Extended cab, 66K. Clean. Extras. After 5: 810 731-6431 Astro 1997 Hi-Top Conversion-leather, TV, VCR, all options, 46K, \$21,000. (248) 626-1673 CARAVAN, 1997 SE - Looks like new, 80,000 Hwy. miles, rear air, 2nd sliding door, all power, \$16,000. 248-376-6165 CHEVY 1996 Astro LS - 38,000 miles, loaded, 8 passenger, excellent condition, \$16,500. (734) 484-8239 DODGE 1995 Caravan 6 cylinder, 7 passenger, very clean, \$7,950. TAMAROFF DODGE (248) 354-6600 DODGE 1996 - Caravan, Sport, White, Great condition, loaded, \$9,700. 734-420-2718 DODGE CARAVAN 1990, V-6, 79K miles, great condition, \$2250/firm. (734) 453-6705 DODGE 1996 Grand Caravan LE, rear air, cast wheels, 1 owner, \$12,999. TAMAROFF DODGE (248) 354-6600 FORD 1995 Aerostar XLT - 66K. Good condition. \$8950. 248-733-4171 GMC SAFARI 1993 all wheel drive, 2 tone paint, tinted windows. Good condition, 60,000 miles. \$7500. (248) 646-2435 GRAND CARAVAN, 1994, V-6, excellent condition, air, full power, \$8,400/best. 248-297-1197 GRAND CARAVAN Sport 1994. Loaded. Runs great. 99,000 miles. \$5,000. 734-422-1651 MERCURY VILLAGER 1994 LS, service manager maintained, 95K, maintenance free. Excellent \$7995 810-220-2837 PLYMOUTH 1991 Grand Voyager LE. Good condition. \$2600. (734) 459-9024 PLYMOUTH 1998 Grand Voyager SE, full power, dual doors, \$15,899. TAMAROFF DODGE (248) 354-6600 SAFARI 1988 - new engine/tires/battery/air. Good condition, \$4200. After 6p 313-563-5130 SAFARI XT 1993, Very clean, Seats 8, 2 WD, good condition, new tires. \$5000. 248-647-9739 (734) 261-5957 TOYOTA PREVIA 1993 - Excellent condition, 1 owner, \$6500. (734) 261-5957 VILLAGER 1993 - good condition, 62K. New tires, battery, exhaust. \$6200. (734) 542-9184 VILLAGER 1995, loaded, blue, LS, with moonroof, 75,000 miles, \$11,500. 734-416-9883 Voyager LE 1992: air, all power, cassette, clean, runs well. \$2700/best. eve. 734-455-6512 WINDSTAR, 1995, GL, fully loaded, great shape, 88K miles, \$8000. (248) 477-1435 WINDSTAR, 1995 LX, Only 37K miles, dual air, CD, ABS, fully loaded. \$13,500.(248) 615-9315 826 Vans CHEVY SAVANNA, 1998 Imperial conversion, fully loaded, must sell \$16,800. (810) 227-6307 DODGE 1995 B-250 Maxi-van, power steering, power brakes, auto, air, 3.9 V-6, w/70K rebuilt engine. No rust, no dents. \$5500/best. (734) 722-5692 Ford 1991 E-150 Cargo - 6 cylinder auto, 142K, very good condition, \$3200/best 248-737-7001 FORD E-150 1995 Cargo - V-8, air, Clean. \$7,000/best. Garden City, Calif. (734) 522-1629 FORD 1987 - E-150, Ext. customized, 1 owner, 77K, loaded. \$2750/best. 248-476-4844 GM 1999 Express Conversion - New. Leather, TV/VCR, auto fold down bed, loaded, Contest winner. - Slicker \$38,100. set \$29,500. (734) 284-1882	828 Jeeps/4 Wheel Drive DODGE 1998 Durango 4x4, like new, 19K, \$23,988. TAMAROFF DODGE (248) 354-6600 EXPEDITION 1997 XLT 4 wheel drive, clean. (734) 455-8120 or (734) 455-3322 EXPLORER 1994 LIMITED auto, air, loaded, excellent condition, 75K, best offer. 734-459-5793 FORD 1988 Bronco XLT, 4x4, 351, power windows/locks, air, 97K. \$6200/best. 734-464-8643 FORD 1993 - Explorer Limited, Excellent condition. Loaded, 95K miles. \$10,000/best offer. Days: 248-478-6778 Eves: 248-909-5557 GEO TRACKER '91 LSJ, 4x4, air, auto, cassette, great condition, just 41K miles. \$4900. 248-785-3536 GMC JIMMY 1994 -4WD, excellent condition, low miles, 4 door, green. \$11,000. 248-735-0408 GMC SUBURBAN 1996 - 1500, 4x4, 5.7L V8, low miles, loaded, must sell \$23,000. 248-466-9709 GRAND CHEROKEE Laredo 1994 - V8, towing package, high miles \$7600. 734-453-7012 HONDA 1997 CRV LX \$14,950 Must Sell Hunter Green, 37,500 highway miles. 248-844-1900 JEEP 1995 Cherokee Country one owner, 60,000 miles, \$12,995. (248) 608-0018 JEEP 1996 - Cherokee. Loaded, 55K miles. \$14,500. (248) 471-1200 JEEP 1994 Wrangler 5 speed, cassette, low mi, excellent condition \$7500/best. 734-981-0837 JIMMIE 1999 SLS, 4 door, 23K 1 yr. GM warranty. Towbar, power, excellent condition, must sell, 1 owner. \$19,800. (248) 624-3835 MERCURY 1999 Mountaineer, V8, AWD, loaded, 16K, perfect shape. \$24,500. 248-333-2927 SUBURBAN LT 1995, 4 wheel drive, green, lift drop, 70K miles, extended warranty, CD, \$18,000. (248) 626-4150 SUBURBAN 1997 2WD, 31,000 miles, cloth seats, loaded, trailer, \$13,900/best 734-451-0962 TRACKER 1997 Sport, convertible, 2 door, 4 cylinder, auto, air, 7,079K, \$8500. 248-349-0551 WRANGLER 1997, Blue, 4x4, hardtop, auto, air, 30' tires, 49K. Nico \$14,500. 248-618-9793 YUKON 1995 GMC: V8, 4x4, 23K miles, LOADED, warranty, \$18,700. (734) 522-5666	830 Sports & Imported AUDI 1991 100 - leather, auto, air, sunroof, ABS, loaded, low miles-mint \$6500. 248-600-4163 Audi 1997 Quattro silver, 4 door, loaded heated seat, sun roof, cassette, 48,500 mile, \$23,000/best. (248) 682-1029 AUDI 2000 TT, perfect condition, only 1600 miles, denim blue, strictly hand washed. \$34,000. 248-458-5091- eves 248-642-1911 days BMW 1991 535 - black, mint, well maintained, low miles, 61K miles, 1 owner, must sell \$17,500. 248-708-1023 BMW 1982 333csi: Grey, leather, 5 speed, 130K miles, air, sunroof, full power. Must sell \$2500/best 734-454-4152 BMW 528i 1986 Black, leather, loaded, immaculate. Assume lease thru Nov. 2001. \$219,000. 734-494-3251 ext. 218, Cindy BMW 1990 325is: Black, black leather, 5 speed, sunroof, 122K miles. Many upgrades & extras. \$5800 (734) 454-4152 BMW 1994 325is: 62K mi, 5 speed, leather, traction, heated seats. \$18,000. 734-444-9944 BMW 1998 323is - silver/black, premium loaded, 20,000 miles, \$25,000. (248) 642-1991 BMW 320i Turbo 1982 104K miles, manual 5 spd, extra set of sport wheels. \$2500 248-842-8556 BMW M3, 1997, red w/black leather, heated seats, cd changer, new tires, pads, & rotors. BMW Warranty through 100K miles or July 2000. 67K miles. \$27,000. 248-705-4885 CHEROKEE 1996 - 4 door, 4x4, 29K, air, power locks/windows, black, \$17,000. 248-442-1461 BLAZER, 1995, LT, leather, CD, new tires, brakes, battery, \$14,600. 734-453-1169 BLAZER, 1996 LT 4x4, loaded, excellent condition, 20K miles, \$19,500. (248) 486-4716 BRONCO 1989 Eddie Bauer, 4x4, auto, clean, well maintained. \$4995 734-464-4574 BRONCO 1990 XLT: Loaded, low miles. Clean 734-427-8857 Pager: 313-709-2652 CHEROKEE 1998 Classic, 4wd, flame red, loaded, low, moonroof, \$16,000. (810) 229-9202 CHEROKEE COUNTRY 1996 - loaded: 35,000 miles, \$18,500/best. (248) 788-8976 CHEROKEE PIONEER 1985, 4 cylinder, 4x4, 75K, Texas truck, \$3,000/best. (313) 531-5832 DODGE DAKOTA 1998, fully loaded, 17,000 miles, great condition, \$15,500 or best offer. For more information call Jason at (734) 425-1217 EAGLE TALON 1995 ESI - red, auto, loaded, 86K hwy miles, \$5500. 248-625-6091	832 Chevrolet LUMINA 1997, Loaded. Only 19,000 miles! Like new. \$11,900. 248-855-2348 MONTE CARLO 1996, white, low miles, loaded, wall maintained, \$9,500. 248-941-0237 842 Chrysler CHRYSLER 1995 - great condition, new tires, \$9,000. 248-544-4421; 248-231-1255 CHRYSLER 1996 LX - fully loaded, sunroof, CD, new brakes, 38K miles, \$10,200. 248-349-7761 EAGLE VISION 1994, white, 89,000 hwy miles, well maintained, runs great, \$4900 days 734-464-0590, Eves 734-464-2935 Labaron convertible '89, white/white, 2.5L 5 spd, loaded, air, new paint, \$2500. 248-476-8903 LEBARON 1993 convertible, 92K, good condition, \$3900. (248) 349-4088 LHS/NEW YORKER 1995, Loaded, excellent condition, \$57800. 734-459-2987 NEW YORKER 1994 - Black, leather int., sunroof, loaded, 72K, \$9300. (734) 464-2479 NEW YORKER 1993 - white, leather, loaded, very clean, 29,000 miles. (248) 656-9685 Sebring 1995 all power, leather, new tires, excellent condition, 75K, \$7500. 248-669-1165 SEBRING 1997, Convertible, 95K, V6 loaded, 36K, White, came \$14,900. 248-553-8196 SEBRING 1998 - JXL, Red convertible, 28K miles, loaded, \$19,500. (248) 478-8609 844 Dodge AVENGER 1997 ES - V6, 30K, loaded, clean. Only \$12,995. Must sell. (313) 561-9441 Daytona Shelby Z 1987, 20K miles, black top, 11K, red, 5 speed, loaded, sun roof, \$1800. 248-476-8903 ACURA 1999 3.2TL, grey, 9000 miles, mint condition, \$25,000. 248-360-4772 LEGEND 1995 55K miles, pearl white, immaculate condition, loaded, \$19,500 (248) 851-8909 WRANGLER 1995 V-6, 4 door, 4x4, hardtop, auto, air, 30' tires, 49K. Nico \$14,500. 248-618-9793 YUKON 1995 GMC: V8, 4x4, 23K miles, LOADED, warranty, \$18,700. (734) 522-5666 830 Sports & Imported AUDI 1991 100 - leather, auto, air, sunroof, ABS, loaded, low miles-mint \$6500. 248-600-4163 Audi 1997 Quattro silver, 4 door, loaded heated seat, sun roof, cassette, 48,500 mile, \$23,000/best. (248) 682-1029 AUDI 2000 TT, perfect condition, only 1600 miles, denim blue, strictly hand washed. \$34,000. 248-458-5091- eves 248-642-1911 days BMW 1991 535 - black, mint, well maintained, low miles, 61K miles, 1 owner, must sell \$17,500. 248-708-1023 BMW 1982 333csi: Grey, leather, 5 speed, 130K miles, air, sunroof, full power. Must sell \$2500/best 734-454-4152 BMW 528i 1986 Black, leather, loaded, immaculate. Assume lease thru Nov. 2001. \$219,000. 734-494-3251 ext. 218, Cindy BMW 1990 325is: Black, black leather, 5 speed, sunroof, 122K miles. Many upgrades & extras. \$5800 (734) 454-4152 BMW 1994 325is: 62K mi, 5 speed, leather, traction, heated seats. \$18,000. 734-444-9944 BMW 1998 323is - silver/black, premium loaded, 20,000 miles, \$25,000. (248) 642-1991 BMW 320i Turbo 1982 104K miles, manual 5 spd, extra set of sport wheels. \$2500 248-842-8556 BMW M3, 1997, red w/black leather, heated seats, cd changer, new tires, pads, & rotors. BMW Warranty through 100K miles or July 2000. 67K miles. \$27,000. 248-705-4885 CHEROKEE 1996 - 4 door, 4x4, 29K, air, power locks/windows, black, \$17,000. 248-442-1461 BLAZER, 1995, LT, leather, CD, new tires, brakes, battery, \$14,600. 734-453-1169 BLAZER, 1996 LT 4x4, loaded, excellent condition, 20K miles, \$19,500. (248) 486-4716 BRONCO 1989 Eddie Bauer, 4x4, auto, clean, well maintained. \$4995 734-464-4574 BRONCO 1990 XLT: Loaded, low miles. Clean 734-427-8857 Pager: 313-709-2652 CHEROKEE 1998 Classic, 4wd, flame red, loaded, low, moonroof, \$16,000. (810) 229-9202 CHEROKEE COUNTRY 1996 - loaded: 35,000 miles, \$18,500/best. (248) 788-8976 CHEROKEE PIONEER 1985, 4 cylinder, 4x4, 75K, Texas truck, \$3,000/best. (313) 531-5832 DODGE DAKOTA 1998, fully loaded, 17,000 miles, great condition, \$15,500 or best offer. For more information call Jason at (734) 425-1217 EAGLE TALON 1995 ESI - red, auto, loaded, 86K hwy miles, \$5500. 248-625-6091	832 Chevrolet LUMINA 1997, Loaded. Only 19,000 miles! Like new. \$11,900. 248-855-2348 MONTE CARLO 1996, white, low miles, loaded, wall maintained, \$9,500. 248-941-0237 842 Chrysler CHRYSLER 1995 - great condition, new tires, \$9,000. 248-544-4421; 248-231-1255 CHRYSLER 1996 LX - fully loaded, sunroof, CD, new brakes, 38K miles, \$10,200. 248-349-7761 EAGLE VISION 1994, white, 89,000 hwy miles, well maintained, runs great, \$4900 days 734-464-0590, Eves 734-464-2935 Labaron convertible '89, white/white, 2.5L 5 spd, loaded, air, new paint, \$2500. 248-476-8903 LEBARON 1993 convertible, 92K, good condition, \$3900. (248) 349-4088 LHS/NEW YORKER 1995, Loaded, excellent condition, \$57800. 734-459-2987 NEW YORKER 1994 - Black, leather int., sunroof, loaded, 72K, \$9300. (734) 464-2479 NEW YORKER 1993 - white, leather, loaded, very clean, 29,000 miles. (248) 656-9685 Sebring 1995 all power, leather, new tires, excellent condition, 75K, \$7500. 248-669-1165 SEBRING 1997, Convertible, 95K, V6 loaded, 36K, White, came \$14,900. 248-553-8196 SEBRING 1998 - JXL, Red convertible, 28K miles, loaded, \$19,500. (248) 478-8609 844 Dodge AVENGER 1997 ES - V6, 30K, loaded, clean. Only \$12,995. Must sell. (313) 561-9441 Daytona Shelby Z 1987, 20K miles, black top, 11K, red, 5 speed, loaded, sun roof, \$1800. 248-476-8903 ACURA 1999 3.2TL, grey, 9000 miles, mint condition, \$25,000. 248-360-4772 LEGEND 1995 55K miles, pearl white, immaculate condition, loaded, \$19,500 (248) 851-8909 WRANGLER 1995 V-6, 4 door, 4x4, hardtop, auto, air, 30' tires, 49K. Nico \$14,500. 248-618-9793 YUKON 1995 GMC: V8, 4x4, 23K miles, LOADED, warranty, \$18,700. (734) 522-5666 830 Sports & Imported AUDI 1991 100 - leather, auto, air, sunroof, ABS, loaded, low miles-mint \$6500. 248-600-4163 Audi 1997 Quattro silver, 4 door, loaded heated seat, sun roof, cassette, 48,500 mile, \$23,000/best. (248) 682-1029 AUDI 2000 TT, perfect condition, only 1600 miles, denim blue, strictly hand washed. \$34,000. 248-458-5091- eves 248-642-1911 days BMW 1991 535 - black, mint, well maintained, low miles, 61K miles, 1 owner, must sell \$17,500. 248-708-1023 BMW 1982 333csi: Grey, leather, 5 speed, 130K miles, air, sunroof, full power. Must sell \$2500/best 734-454-4152 BMW 528i 1986 Black, leather, loaded, immaculate. Assume lease thru Nov. 2001. \$219,000. 734-494-3251 ext. 218, Cindy BMW 1990 325is: Black, black leather, 5 speed, sunroof, 122K miles. Many upgrades & extras. \$5800 (734) 454-4152 BMW 1994 325is: 62K mi, 5 speed, leather, traction, heated seats. \$18,000. 734-444-9944 BMW 1998 323is - silver/black, premium loaded, 20,000 miles, \$25,000. (248) 642-1991 BMW 320i Turbo 1982 104K miles, manual 5 spd, extra set of sport wheels. \$2500 248-842-8556 BMW M3, 1997, red w/black leather, heated seats, cd changer, new tires, pads, & rotors. BMW Warranty through 100K miles or July 2000. 67K miles. \$27,000. 248-705-4885 CHEROKEE 1996 - 4 door, 4x4, 29K, air, power locks/windows, black, \$17,000. 248-442-1461 BLAZER, 1995, LT, leather, CD, new tires, brakes, battery, \$14,600. 734-453-1169 BLAZER, 1996 LT 4x4, loaded, excellent condition, 20K miles, \$19,500. (248) 486-4716 BRONCO 1989 Eddie Bauer, 4x4, auto, clean, well maintained. \$4995 734-464-4574 BRONCO 1990 XLT: Loaded, low miles. Clean 734-427-8857 Pager: 313-709-2652 CHEROKEE 1998 Classic, 4wd, flame red, loaded, low, moonroof, \$16,000. (810) 229-9202 CHEROKEE COUNTRY 1996 - loaded: 35,000 miles, \$18,500/best. (248) 788-8976 CHEROKEE PIONEER 1985, 4 cylinder, 4x4, 75K, Texas truck, \$3,000/best. (313) 531-5832 DODGE DAKOTA 1998, fully loaded, 17,000 miles, great condition, \$15,500 or best offer. For more information call Jason at (734) 425-1217 EAGLE TALON 1995 ESI - red, auto, loaded, 86K hwy miles, \$5500. 248-625-6091
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Auto journalists participate in fuel economy test

With hunger to win being the mother of invention, editors from *Car and Driver* magazine recently conspired to wring maximum miles per gallon (mpg) from Honda's new Insight, a hybrid vehicle that is

powered by a combination electric motor with a small 1.0 liter, 3-cylinder gasoline engine. The vehicle, rated at 61 mpg city/70 mpg highway — the highest EPA rating ever given, goes on sale in December. The

vehicle primarily runs on its gasoline engine, but its electric motor, which draws power from a nickel-metal hydride battery, boosts performance and generates power when the car slows down, recharging the battery.

Eager to showcase its mileage capability, American Honda Motor Company invited writers from automotive publications, including *Car and Driver*, *Popular Mechanics* and *Ward's AutoWorld*, to drive from Columbus, Ohio, to Detroit, a distance of nearly 200 miles.

The team that averaged the combined highest speed and the best fuel economy would win a \$5,000 donation to the publication's favorite charity.

"This was our kind of contest, requiring skill and open to imaginative rules interpretation," says editor-in-chief Csaba

Csere, an MIT-trained engineer. He enlisted senior technical editor Don Schroeder and contributing editor Don Sherman, both engineers by training, to formulate their winning strategy. "We were challenged and anxious to win," says Schroeder. "However, we felt we had to have a very creative strategy to achieve the best results."

"An excellent way to improve mileage is to 'draft' the vehicle in front of you — follow it so closely that the front vehicle breaks the wind for the second vehicle which means the engine doesn't have to work as hard to maintain speed," says Csere.

"It's a trick used by NASCAR Winston Cup drivers. They've learned that tucking in behind another car not only increases mileage, but increases the speed both vehicles can run."

After checking with Honda on the legality of drafting for the competition, the *Car and Driver* team laid out their plan.

Outfitting a Ford Excursion from their test fleet, the *Car and Driver* team used metal tubing, plywood and rubber-like sheathing to construct a big V-shaped windbreak that protruded out and down from the Excursion's trailer hitch.

Schroeder says he drove so close to the rear of the Excursion that the nose of the Insight tapped the Ford's trailer hitch a time or two, fortunately leaving no damage to either vehicle. Schroeder and Sherman used two-way radios for communication and when Sherman had to apply the Excursion's brakes he'd throw up his hand.

Schroeder's amazing 121.7 mpg at 58 mph resoundingly

beat second-place, *Popular Mechanics* which turned in an impressive, but less creative 83.4 mpg at 59 mph. Honda awarded both publications a \$5,000 check. *Car and Driver* was also honored with a best overall while *Popular Mechanics* won best in class. Ward's team achieved an honorable 73 mpg while averaging 61 mpg.

Car and Driver is donating its winnings to Arbor Hospice, an Ann Arbor, Michigan-based organization that gives aid and comfort to people with terminal illnesses and their families.

The complete experience and competition will be profiled in the January 2000 issue of *Car and Driver*, on newsstands December 11.

Car and Driver magazine is headquartered in Ann Arbor.

Options from page H1

Plus, dealers often try to lure customers back.

"Often they'll offer good deals and special enticements to return customers," Belzowski said.

So who's still buying cars?

"Older people, people with more money to put down or people who drive 30,000 miles a year," said Steve McGowan, general sales manager at Red Holman Pontiac, 35300 Ford Road in Westland.

The higher manufacturing quality of current models compared to cars built 10 to 15 years ago adds to the value of purchasing outright, Belzowski said.

"The good news is that cars are made better than ever. They're on the road for an average of eight years, although there is a certain amount of maintenance costs involved with keep a car that long," he said.

848 Ford ESCORT 1993 Wagon LX: auto, air, 100K+. Tires/trans good. \$3500/best. 248-476-4241 ESCORT 1998 - ZX2. Black w/gray interior, 5 spd, moonroof, 24K, \$9500. (248) 352-0982 MUSTANG 5.0 1995, 5 speed, loaded, \$8000 in extras. Beauty! \$17,000/best 248-584-9476 MUSTANG 1987, 5.0, 5 speed, \$3000 or best offer. 248-320-5921 MUSTANG 1988, superb shape, low miles, air, PB, PS, PW, new tires/brakes, \$3495. 248-648-2619 PROBE, 1989, auto, sunroof, full power, original owner, 90K, excellent, \$3150. 248-681-6773 PROBE 1985 - black, loaded, moonroof, 81K miles, new \$8000/best. 734-266-8155 PROBE, 1993 GT, 6 cyl, all power, ill, cruise, air, clean, \$7800. 248-580-1643 PROBE GT 1994 Red, 80K miles, 5 speed, sunroof, air, clean, \$7800. 248-580-1643 PROBE 1994, loaded, great shape. One owner. Must see. \$5300. (734) 455-5134 TAURUS 1995 GL: loaded, highway miles, new tires/brakes. 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(734) 418-0861 GRAND MARQUIS 1995 GS - full power, 34,000 miles, \$10,900. 248-344-8107 GRAND MARQUIS, 1995, LS, full power, 78,000 miles. \$9,875. After 6pm (734) 421-8647 GRAND MARQUIS LS 1995 39K miles, leather, ABS, A-1 condition, maintenance records. \$10,900 248-551-1344 evenings GRAND MARQUIS 1997 LS Silver, sharp, 52K, \$14,250. 1 owner. (248) 594-1513 SABLE 1995 LS: moonroof, leather, 3.8L, CD, climate control. \$9900 (734) 420-3080 SABLE 1991 LS Wagon. 93K, new tires/brakes, loaded, cruise, \$3,295. (734) 459-6671 SABLE 1988 LS wagon, 108,000 miles, power everything, loaded, body great shape, \$2900. (734) 459-6641 SABLE, 1993 LS, wagon, 3.8 V-6, leather, moonroof, CD, alarm, keyless, \$5,000. (734) 453-7238 SABLE 1997, 24,000 miles, warranty, CD, sunroof, loaded, \$12,500/best. 248-542-5310 TOPAZ 1992 - auto, air, 77K miles, very clean, \$3200. After 6pm. (734) 425-8506 TOPAZ, 1992 5 speed, clean body, \$2100/best. (248) 474-2070	868 Pontiac GRAND AM 1997 GT, V-6, CD, low-jack, moonroof, loaded, 31K, \$13,800. 734-422-2416 GRAND AM 1994 - 1 owner, 4 dr, loaded, V6, low miles, very sharp. \$6800/best. 313-538-7279 GRAND AM 1995 SE - aqua blue, alarm, 73,000 miles, \$7,000. 313-534-2504 GRAND AM 1998 SE, 4 dr, 27K miles, white, auto, cruise, excellent, \$11,800. 734-455-4024 GRAND AM 1994, V6, 4 door, auto, air, 140K miles, \$4500. (248) 348-0709 GRAND AM 1992 Very clean, original owner(s), low miles. Auto. \$4500/best. 734-451-7465 GRAND PRIX 1998 GT - 4 door, loaded, immaculate, silver, \$16,500/best. 248-545-2597 GRAND PRIX, 1998, GT, loaded, lease transfer, \$308.83 mo. 6,000 miles, (734) 416-3307 GRAND PRIX 1991 - SE 2 dr, Teal, V6, loaded, Very Clean. \$3000. (734) 421-0576 GRAND PRIX, 1992, SE, loaded, 71K mi. 1 owner, immaculate, \$5300/best. 734-522-2264 SUNBIRD 1993 - 2 door, loaded, 78K miles, \$3600. (813) 538-6860 SUNFIRE 1998 - 2 door, auto, 54K, air, am/fm cassette, dual air bags. Runs & looks great! \$7,800. (734) 528-1069	874 Volkswagen JETTA, 1994, GLX, 5 speed, V6, red, CD, loaded, 38,500 miles, \$12,500. 248-377-7042	876 Autos Over \$2,000 MERCURY 1997 Mountaineer, 23K miles, \$21,800. (810)229-5160 SEVILLE 1998 SL5, 20K miles, personalization package, Bose sound, chrome wheels, black on black, \$38,000 or best. After 7pm (517)223-9047	878 Autos Under \$2,000 ACCORD 1988 LXI - 2 door, new brakes/exhaust, 150K, dependable, good condition, \$1800. 248-427-0325 CARAVAN 1988, Automatic, air, clean, safe, loaded, no rust. CHEAP! 734-464-6744 CARS AS LOW AS \$500. Police Impounds & tax repo's. For listings call 1-800-319-3323, ext 7375 BONNEVILLE 1989, runs great, good condition, 190K mi, miles, \$2000. Call (248) 684-7043	878 Autos Under \$2,000 DODGE CARAVAN 1993 - One owner, 90,000 miles, run, very clean \$5000. (248) 363-6535 DODGE RAM CHARGER 1988 Runs good, \$950/best. Call (734) 397-1546, after 6PM. FORD 1988 - Escort, \$800. Runs Good. Garden City area. Call (734) 425-1026 Ford 1980 F-150 extended cab, runs good, needs transmission work, \$500/best 734-525-0534	878 Autos Under \$2,000 FORD TEMPO 1989 Runs well, looks good, 105 K, \$800 firm. After 6pm 734-729-5409, Kew	878 Autos Under \$2,000 TAURUS, 1992 - new tires & brakes, runs good, must sell! \$700/best. Days (810)225-6034 After 6pm (810)337-0611 TEMPO GL 1989 - 5 speed, 111K, air, cruise, very reliable. \$2000/best. (734) 323-2534 TOPAZ, 1990, full power, air, new muffler, brakes, 59,7K miles, \$1,995. 248-478-4068
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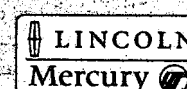
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850 Geo PRISM, 1990, 85K, air, new exhaust, runs good, \$2,250 or best. (248) 442-0092 PRISM 1993 GEO, LSI, 4 door, auto, loaded, radio/cassette/CD, 84K miles, \$4300. 248-231-5121 TRACKER 1997 LSI, 4 door, 44K, auto, loaded, 35K, \$8500/best. (517) 589-0510	852 Honda ACCORD, 1996 LX- 56K, extended warranty, \$13,000. 248-539-8436 CIVIC 1993 3 dr hatch, 5 speed, new brakes, 1 owner, 125K, \$4200/best. (734) 451-1178 CIVIC 1991 - LX, 4 dr, auto, blue, air, all power, cruise, 91K \$4400. 734-737-4348; 207-5477 CIVIC 1997 LX - 36K miles, auto, CD player, loaded, excellent, \$11,995. (248) 553-2745 CIVIC 1992 Red hatchback, sunroof, good condition, 114K miles, \$3900/best. 248-546-5505	854 Lexus LEXUS 1995, ES300, 43,000 miles, loaded, \$19,000 must see. Call 6-9pm. (248) 624-7710 SC300, 1996, White, 26K miles, mint, Owner ill, must sell. Sacrifice \$31,600. 248-788-2642	856 Lincoln CONTINENTAL 1992, excellent condition, 73,000 miles, asking \$5300. 248-360-6543 Continental 1991 - 3.8L, V6, black, leather, New tires/brakes/air, \$5500/best 248-474-7570 CONTINENTAL, 1990, 78,900 miles, very good condition, well maintained \$4,900. (734) 422-9237 MARK VIII LSC 1997, black/black leather, loaded, 125K hwy. Mile! \$13,990 313-304-4645 TOWN CAR 1998, niple black, canvas top, moon roof, loaded, 96K, excellent condition, garage kept, \$3900. 734-425-8480	860 Mercury GRAND MARQUISE 1995 GS - 29K, garaged, Must see. \$11,900. (248) 682-1388
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Automotive

Observer & Eccentric
NEWSPAPERS

HOMETOWN CLASSIFIED

Page 8 NO Section C
Sunday, October 24, 1999

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CLASSIFICATION	NUMBER
■ Employment	500-599
■ Announcements	600-690
■ Merchandise	700-794
■ Autos/RVs	800-878
■ Autos By Make	834-874
■ Boats, Motors	802
■ Motorcycles, Mini Bikes	807
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Look at options before leasing, buying a car

BY KEN VAN STEENKISTE
STAFF WRITER

Glancing down at your vehicle's odometer, you see six figures. That knock under the hood just keeps getting louder, no matter how much money you throw at the problem. You finally got that promotion at work.

There's no doubt about it — it's time for a new car. But before you go running off to the dealership, blank check in hand, consider your options.

Perhaps purchasing that new ride outright isn't the best choice. Depending on how much you drive and how much you have to spend, it may be advantageous to lease a car rather than buy one.

"Cars depreciate in value. I always say that you should try to buy things that appreciate and lease things that depreciate," said New York financial journalist John Goodman.

Goodman appears on NBC's "Early Today" and regularly speaks on Detroit's talk radio station WJR. He's also author of "Everybody's Money Book," a guide to personal finances.

"Since leasing takes a smaller amount of money out of your pocket, you can free up capital to invest in something that's going up in value," Goodman said.

But if you face a lengthy commute or plan to lend the car out to your cruise-happy teenagers, a lease may cost more than you expect.

"You have a set amount of miles you drive, after that you pay a per-mile fee. If you go over those mileage restrictions you could really get burned," said Bruce Belzowski, a senior research associate at the University of Michigan Office for the Study of Automotive Transportation.

Leases specify charges of up to 15 cents per excess mile. For a lower rate, lessors can purchase more miles than the standard 12,000 per year, but doing so will raise the monthly payment.



STAFF PHOTO BY JERRY ZOLINSKY

To lease or not to lease: Sales person Christine Reeves of Birmingham Chrysler Plymouth Jeep in Troy shows potential buyer John Entenman a Jeep Grand Cherokee.

Goodman said it's important to read the "fine print" on your lease deal to avoid high mileage charges and hidden costs. He also noted that prospective lessors should beware the residual value, or the estimated value of the car upon termination of the lease.

Essentially, there are two types of leases, "closed-end" and "open-end." In an open-end you're betting on the value of the car upon termination of the lease, while a closed-end lease allows you to return the car without further responsibility (minus mileage and other fees).

If you enter into an open-end lease, your car is appraised when you return it. If the appraisal value is lower than the residual value assumed in the lease contract, you make up the difference in cash. This is commonly referred to as a balloon payment.

Excessive wear and tear or leasing a car that depreciates quickly could leave you with a large balloon payment.

You do, however, have the right to acquire an independent appraisal from a local dealer or appraisal service. And, if the appraisal value exceeds the residual, you receive a refund.

"The bottom line is that you want to keep the down payment as low as possible and keep the residual value as high as possible," Goodman explained.

The advantage to having a high residual value is lower lease payments.

"If you get a high quality car that holds its value, your payments will be lower. That's because the leasing company can sell the car for more when you return it, and will not have to recover as much of the cost from you," Goodman said.

Many leasing companies require the

first and last payments up front, and a security deposit, which can be retained if you fail to make a payment or for mileage charges.

Despite the limitations, a third of the car market is made up of people who lease.

Belzowski said a downturn in the economy in the early nineties brought more buyers into the lease market, and many of them have stayed there.

"It's great for people who don't want to take a large amount of money out of their bank account," said Gary Eisele, general sales manager for Birmingham Chrysler-Plymouth Jeep-Eagle, 2100 Maple Road, Troy.

Eisele pointed out that lessors drive a car that is under warranty and can jump back into new car in three years.

Please see **OPTIONS, C7**

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Page 1(N0), Section D

Sunday, October 24, 1999

Classified Ad Index

CLASSIFICATION	NUMBER
■ Employment	500-599
■ Announcements	600-699
■ Merchandise	700-754
■ Autos/RVs	800-878
■ Autos By Make	834-874
■ Boats, Motors	802
■ Motorcycles, Mini Bikes	807
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Surviving a corporate shakedown

BY RENEE SKOGLUND
Staff Writer
rskoglund@oe.hometown.com

Besides death and taxes, the only other sure thing in our lives is change, especially in the workplace. Call it what you will - downsizing, right-sizing, restructuring or streamlining - it's still change.

In his newest book, "Turbulent Change, Every Working Person's Survival Guide," author Peter R. Garber, a nationally recognized human resource professional and specialist in organizational change, maps out transitional strategies for the employee - from understanding change to altering negative attitudes, getting with the new program and, once again, climbing the career ladder with confidence.

Attitude, along with the concrete ability to learn new skills, may be the most important component of a flexible employee, said Garber in a phone interview from California, where he was traveling on a job-related assignment.

"We see so many people who say,

'Woe is me.' That is almost a formula for disaster," he said. "Don't be a martyr. Even your closest of allies will get tired of hearing it."

Simple advice

If your mother were a corporate executive, she'd echo the same advice Garber gives in his first chapter, "Hearing the News."

Watch what you say. This doesn't mean your phones are tapped, but eubics do have ears, Garber writes. "What it means is there are very few secrets in the workplace. People just hear things in the normal course of their workday."

Don't begin your own silent protest. Continuing to use old terminology and refusing to use new technology or procedures could hasten your moving your desk closer to the exit door. And never send an angry letter to the higher-ups complaining about personal hardships resulting from the changes.

Such a letter may end up in your permanent personnel file, writes Garber. "The lesson here is simple: If you're going to make a fool of yourself, don't create a permanent record of it for future generations of bosses."

Above all, maintain your self-esteem. Your mother didn't raise any wimps. "You are the same person you

Turbulent Change

Every Working Person's Survival Guide

PETER R. GARBER

Book cover: *Turbulent Change, Every Working Person's Survival Guide* By Peter R. Garber Davies-Black Publishing, \$20.95

were before the change was announced. If you felt good about yourself before, don't let the new changes affect your self-perceptions."

Recognizing change

Garber fully realizes that for employees to ride out organizational changes to their advantage, they must first recognize when change is coming. In chapter two, "Understanding Change," he discusses the 12 early warning signals, including:

- Problems are not addressed at once.
- Key decisions are postponed.
- Positions are left unfilled.

Please see SHAKEDOWN, D2

Firing forecast: Rough weather ahead

Several years ago I was given a confidential assignment to recruit a new sales manager for a growing company. Nothing unusual, except the incumbent sales manager was a personal friend of mine. The president of the company knew that I wouldn't spill the beans and my friend, once fired, would understand that it was just business and wouldn't be sore at me. That's exactly how it turned out so the end of the story isn't too interesting. But the middle part is.

It took slightly over a year to find a new sales manager. Meanwhile, my friend would drop by to tell me about the changes he saw going on at work. He started to feel that something was wrong. After several disconcerting months, he told me he was thinking about looking for a new job. I was in the unique position of watching a person slated to be terminated try to make sense out of the new and ambiguous signals in his environment.

What were those signals? When should you suspect that you are in trouble?

It often starts with a poor performance review. Now, enlightened managers will tell you that performance reviews are pro-active affairs designed to change behavior and salvage employees, not precursors to termination. That might be true, especially if the review is based mostly upon quantifiable objectives, defined measures and action plans. But a sweeping, negative review that focuses on "feelings" and never goes beyond the ambiguous, might suggest the beginning of the end.

When the complaint against you is not fixable, the real message might be that you no longer "fit."

Watch for a cooling off in interactions

Please see JOB SEARCH, D2

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Shakedown from page 1

- Outsiders tell you something is going on.
- More closed-door meetings take place.
- Answers regarding the future are elusive.

Chapter 12, "Forecasting Change," talks about tracking your career forecast with the same tools used in business forecasts: recent research, interviews, books, magazine articles and interviews with experts.

The gist of the chapter, however, is about corporate courage and the willingness to take calculated risks — and how employees can do the same. How do your company's competitors manage to predict what their customers would want in the future, he asks.

They may not have had a crystal ball, but they had something almost as good. They had guts. They had the courage to be proactive. They were willing to invest the time and energy to use every resource that could lead

them where they needed to go. They were also willing to be wrong."

Survival guide

"Turbulent Change" is a compact paperback laid out in 10 easy-to-read chapters. Concepts are transcribed into simple illustrations and paradigms. Twenty-seven exercises help you analyze your attitudes and change-readiness; then chart your progress to becoming an employee who converts change into an advantage.

The strategies are a neat combination of common sense and corporate savvy. Mastering them could be a matter of surviving the changes or falling by the wayside.

"Nobody is immune to change," said Garber. "It can strike anybody at any time. Small companies may even be more vulnerable because of acquisitions." And in today's market, he added, "seniority doesn't necessarily ensure a spot with the new organization."

During his telephone interview, Garber emphasized the importance of organizational politics. Employees don't have to be full-time players, but they should be acquainted with the game. Know who the mentors are and learn how to campaign, he said.

"What kind of new assignments can I do? What kind of roles should I elect to play, new jobs to apply for?"

He stressed that the most successful employees are the most adaptable. "The skill most needed in the future is the skill to learn a new job."

Peter R. Garber is manager of Teamwork Development for PPG Industries Inc. in Pittsburgh, Pa. He has been with the company since 1980. He has written several business-related books, including "Managing by Remote Control" and "101 Stupid Things Supervisors Do To Sabotage Success."

"Turbulent Change" (ISBN 0-89106-135-5) should be available in most major bookstores.

Job Search from page 1

with the boss and, particularly, the boss's boss. Your immediate superior might seem more aloof, but must deal with you on a daily basis to get things done. However, the next person up has a less immediate need to be civil.

How often are you being left out of everyday decisions in your department? How frequently are normal decision-making channels being circumvented?

People include others in decision making for some combination of four reasons. First, procedures require them to discuss any changes with you or get your OK. Second, they sincerely want your input. Third, they want to preserve or enhance their relationship with you, i.e., score points. Fourth, they are afraid of you. If you are a lame duck, the last two reasons have been eliminated and the first is very tenuous.

Another signal is when the boss suddenly takes over much of the decision making that you have always handled yourself.

Notice when new assignments decrease your exposure to customers or eliminate your access to proprietary and financial information.

Be aware of a mild dip in the general respect you seem to be getting. This will be intuitive.

Typically, more than one person will know that you are in trouble and those people will telegraph this knowledge to others. When the meek start becoming bold toward you, something is up.

Finally, listen hard to what your true friends are trying to tell you. Technically, I handled the situation above in confidence. But when my pal started making overtures about leaving, I muttered something about it being a good idea to have an updated resume. When he really came under pressure I told him that the best defense is a good offense and there certainly isn't any harm in shooting out a few resumes.

Make sure you don't overinterpret changes in procedure or your supervisor's occasional bad mood. If you really think you are going to get the axe, express your concern to your boss in a non-confrontational way. It probably won't hasten your departure.

Send questions or comments to George Hayes, Job Search, P.O. Box 2497, Southfield, MI 48037 or e-mail George at emplex@online.com. Hayes is president of Emplex Corp., a retained recruiting and employee testing firm and a regular columnist.

500 Help Wanted General

PARTS DRIVER

Full time benefits. Must know metro area. Excellent work ethics a must. Apply within: MORAN MITSUBISHI 29310 Telegraph Rd., 1 block N. of 12 Mile in Southfield.

AUTOMOTIVE TECHNICIAN TRAINEES

Expanding luxury car dealer is accepting applications for ambitious, talented individuals. This position will allow you to learn and grow into a technical career. Inquiries directed to service manager at Jaguar of Troy. (248) 614-3183

AUTOMOTIVE TECHNICIANS

Exclusive luxury car dealer expanding into new facility. We are looking for Top Notch technicians and alignment specialists. Offering top pay, bonus and benefits to qualified applicants. Contact Service Manager at Jaguar of Troy. (248) 614-3183

AUTO PARTS COUNTER PERSON

Westside dealer, GM or import experience preferred. ERA, a plus. Contact Parts Manager, John Rogin, Buick-Isuzu Division, 734-525-0900

500 Help Wanted General

AUTO PARTS COUNTER PERSON

Experienced person for fast-paced department. Must be dependable and willing to learn. Benefits include Blue Cross, 401(k), life, Jaguar of Troy. Call Doug Manare, 248-643-7894

AUTO PARTS TRAINEE

Some experience required. Room for advancement for right person. Must be dependable and willing to learn. Full-time days. Benefits include Blue Cross, 401(k), life. Call Doug Manare, Jaguar of Troy. (248) 643-7894, ask for Doug Manare, Jaguar of Troy

AVONDALE SCHOOLS

• BUS DRIVERS • Sub 20 hours/wk guaranteed, possible full time with current training. CDL \$11.50/hr. • CAFETERIA WORKERS • 3 - 3 1/2 hours per day, \$9.50/hr. Call 248-299-2244 or 852-4411

WINNING COMPANY looking for

Welder, experienced, installers, will train. With valid drivers license. Full time, benefits available. 248-777-8260

500 Help Wanted General

BANKING

CUSTOMER SERVICE

Telephone Group Servicing Representative

ABN AMRO MORTGAGE GROUP is a subsidiary of Standard Federal Bank, has immediate openings for full-time and part-time Telephone Group Servicing Representatives in its Loan Administration Department in Troy.

Responsible for responding to customer, branch and interdepartmental phone inquiries covering virtually all aspects of mortgage, loan servicing, prior customer service and/or mortgage loan servicing experience preferred. On-the-job training provided.

We offer a starting salary of \$10.00/hr. and attractive benefits package. Qualified applicants please apply in person MONDAY-FRIDAY, 9:30AM-3:30PM; or you can fax your resume to: (248) 637-2759

Standard Federal

Human Resources Dept. 2600 W. Big Beaver Rd. Troy, MI 48064 Fax: (248) 637-2759 Equal Opportunity Employer M/F/D/V

500 Help Wanted General

BANKING

OPPORTUNITIES

At Old Kent we stay on top of our field by constantly adding new products and services that make banking easier for our customers. That dedication has led to the following job opportunities.

Financial Service Representative

(Full-time & Part-time) (\$11.48/hour to start)

Your enthusiasm and professionalism would be fully utilized as you assist customers with opening accounts, cross-selling accounts and teller transactions. Requirements for this position include excellent verbal and written communication skills, problem solving/reconciliation skills and PC/CRT skills.

Customer Service Representative (Teller)

(Full-time & Part-time) (\$8.55/hour to start)

Your previous background in customer service, sales or banking make you the person we'd like to meet. We have an excellent benefits package and are willing to train the right individual.

Please stop by any Old Kent branch to complete an application, or send your resume to: OLD KENT BANK, ATTN: SLOTO, HUMAN RESOURCES DEPARTMENT, 26889 NORTHWESTERN HIGHWAY, SUITE 100, SOUTHFIELD, MI 48034 FAX: (248) 223-4751 EOE

OLD KENT

BINDERY, FULL-time, experience preferred but will train. (248) 437-5535

500 Help Wanted General

BANKING

TELLERS

Midwest Guaranty Bank, a full-service community commercial bank, has immediate openings for full-time Teller in both our Troy & Farmington Hills offices, and for part-time in our Bloomfield location. Duties include assisting customers with deposits/withdrawals and other related account transactions. Excellent communication skills a must, plus strong customer service focus. Banking experience highly desirable. To be considered, please send cover letter & resume with salary requirements to:

MIDWEST GUARANTY BANK Attn: HR-CSR P.O. Box 7091 Troy, MI 48007-7091 Fax: # (248) 688-4083 Equal Opportunity Employer

BLOCK MACHINIST NEEDED

Performance aftermarket manufacturer expanding block department. Specialist required for block department to perform honing, boring, sleeve installation, etc. etc. Full time positions only. Good pay. Healthcare and 401K available. Apply:

353 Oliver St. Troy, MI 48064 Ph: 248-362-1188 Fax: 248-362-2027

BORING MILL OPERATOR

Machine shop looking for Boring Mill Operator. Must have 3-5 years experience on Davilg and G & L machines. Day or night shifts, top wages, excellent benefits. 401K available. Send resume to: Forge Precision Co. 32840 W. 6 Mile Farmington, MI 48338 Or fax to: (248) 478-8283

500 Help Wanted General

BANKING

TELLERS

STANDARD FEDERAL BANK, member ABN AMRO Group, has immediate openings for full-time and part-time Teller. Light typing, good mathematical aptitude and customer service skills required. Experience as a teller, cashier, or bank teller training is in Troy or Wayne. We offer a starting salary of \$330/wk. for full-time and an attractive benefits package.

Apply in person Wednesday, Oct. 27 10am-2pm at:

STANDARD FEDERAL BANK Farmington Road Branch 17230 Farmington Rd. Livonia, MI 48152

Or complete an application at any of our branches:

STANDARD FEDERAL BANK Human Resources Dept. 2600 W. Big Beaver Rd. Troy, MI 48064 Fax: 248-637-2759 Equal Opportunity Employer M/F/D/V

Standard Federal

Two openings: WELDER - Experienced & BRIDGEPORT OPERATOR - needed for busy shop. 50-60 hrs/wk. Benefits. Call Bill at: 248-442-8550 Fax resume: 248-442-8555

BRIDGEPORT OR SURFACE GRINDER

Operators needed. Top pay. Top benefits for detail experience. ALTO MFG. 734-641-8800

BUILDING ATTENDANT

City of Farmington Hills ACTIVITIES CENTER: Duties: building security, set-up, direct visitors, and light building maintenance. Required: 18 yrs., some experienced with maintenance, use of basic tools; good public relations skills, 15-20 hrs. per wk., mostly nights and weekends. Hourly rate: \$8 - \$9. Apply to:

Human Resources Dept. City of Farmington Hills 31555 Eleven Mile Rd. Farmington Hills, MI 48336 Equal Opportunity Employer

BUS DRIVERS

Immediate vacancies for regular & substitute drivers; excellent fringe benefits for regular drivers (\$14.87/hr.) Sub rate \$12/hr. CDL required. Will train. Apply to: Personal Director, Troy Schools, 4400 Livernois, Troy, MI 48068, 248-689-0600 FAX: 248-689-7483 EOE/AAE

BUS DRIVER

\$100 SIGN ON BONUS Tutor Time is seeking a Bus Driver for our Commerce location. CDL required. Ph: 248-366-3348 EOE M/F/D/V

500 Help Wanted General

BANKING

TELLERS

STANDARD FEDERAL BANK, member ABN AMRO Group, has immediate openings for full-time and part-time Teller. Light typing, good mathematical aptitude and customer service skills required. Experience as a teller, cashier, or bank teller training is in Troy or Wayne. We offer a starting salary of \$330/wk. for full-time and an attractive benefits package.

Apply in person Thursday, Oct. 28 10am-2pm at:

STANDARD FEDERAL BANK East Long Lake Rd. Troy, MI 48068

Or complete an application at any of our branches:

STANDARD FEDERAL BANK Human Resources Dept. 2600 W. Big Beaver Rd. Troy, MI 48064 Fax: 248-637-2759 Equal Opportunity Employer M/F/D/V

Standard Federal

STANDARD FEDERAL BANK Orchard Lake Branch 4320 Orchard Lake Rd. W. Bloomfield, MI 48323

Or complete an application at:

STANDARD FEDERAL BANK Human Resources Dept. 2600 W. Big Beaver Rd. Troy, MI 48064 Fax: (248) 637-2759 Equal Opportunity Employer M/F/D/V

Standard Federal

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500 Help Wanted General

BUILDING INSPECTOR/PLAN EXAMINER

City of Southfield Performs on-site inspections and reviews construction plans for conformity to laws, zoning ordinances, and building codes. Requires high school degree or equivalent, one to two years plan review experience; 3 years experience as building inspector OR 4 years construction experience in the building trades or project supervision. Must possess an in-depth knowledge of BOCA codes and related standards and the ability to apply this knowledge in the field; registration as Building Inspector and Plan Reviewer under Act 54, or ability to obtain registration within six months; valid driver's license and good driving record; effective communication skills. Salary range: \$38,000 - \$50,000, plus comprehensive benefit package. This is a continuous recruitment. Apply at: City of Southfield Human Resources Department, 26000 Evergreen Road, Southfield, MI 48064 EOE M/F/A/H/V DRUG FREE WORKPLACE

BUYER

Oakland Community College is currently accepting applications for the position of Buyer in Duplicate Services at the District Office/Auburn Center.

MINIMUM QUALIFICATIONS: Bachelor's degree in Business Administration or related field. Two years buying experience, preferably in an educational setting. Documented experience in relation to printing/duplicating services. Experience with multi-cultural students and staff preferred. Knowledge of purchasing policies and procedures standard in the industry; printing and industry standards; computers, word processing and spreadsheets applications. Ability to work as a team player in a multi-cultural diverse working environment. (more detailed information is available for this position on the OCC web site at occ.cc.mi.us)

Applicants MUST complete an application form. Requests for applications will be accepted through 4:30 p.m. on Tuesday, November 2, 1999. Contact OCC Job Hotline at (248) 440-1570 and refer to Position 99MS21-11031.

OCC is an Affirmative Action/Equal Opportunity Employer

CABLE INSTALLERS Wanted

No Experience Necessary. We Train

CAT 5 & Fiber Cable experience a plus.

Security Systems experience a plus.

Send resume & references or call:

G & S Integration Limited 351 Executive Drive Troy, MI 48068

FAX: 248 818-9452 Phone: 248 595-5535 X 153

Carpenter/Drywall needed. Some experience needed for drywall, metal stud & trim. (810)229-9374

CARPENTERS - ROUGH

And Laborers. All levels of experience. Top pay & benefits. Novi & Canton area. Call after 5pm: 248-471-7107

CARPENTERS & LABORERS

Experience in remodeling helpful. Full time. 248-334-3213

CARPET & Vinyl

Installers to service Plymouth, Brighton & Ann Arbor areas finest builders & residential customers. Material cut & delivered to the job site. \$2.75 - \$3.50/yd + extras. Contact Paul at: Riomier Floors (248)335-3500 Fax: (248)333-6078

CASHIER, FULL-PART-TIME

hours. Ideal for students, school assistance available. \$7-up. Apply in person at Mobil 710 W. 6 Mile, Northville, or call Sharon (248)349-5222

CASHIER, PART-TIME / TELLER

Ability to balance delivery drivers, Tues.-Fri., 5-9pm. (No public contact) Previous cash handling & balancing experience preferred. Near I-75 & Davison Freeways. Please send resume with salary requirements to: FAX: 313-852-1339 MAIL: Human Resources 373 Victor Ave. Highland Park, MI 48203

CASHIERS & DELIVERY PERSONS

Opening new Mr. Fite in the Southfield area. Very flexible hours. Example: 10-2, 4-9. Home-makers, students & 2nd job seekers welcome. Good pay, 610-558-4270

CASHIERS/SALES/STOCK

Fill in the Southfield area. VILLAGE SHOE INN Rochester, Farmington & Clawson, Eva (248) 474-7105

HMHF

Wish You Were Here!

If you have always wanted to be part of the exciting world of travel, apply now and become a RESERVATIONS SALES AGENT. We are one of the world's largest tour operators with over 26 years experience in the travel industry. We are looking for enthusiastic people to take inbound calls and help our customers plan their dream vacations.

We offer:

- Starting Pay \$8.00/hr Base Plus Performance Incentives
- Full Benefits package: Medical/Dental/Life
- 401 (k) Plan
- Tuition Reimbursement (Up to \$1000 per year)
- Travel Industry Discounts with IATAN
- Outstanding travel opportunities after only 6 months!
- Four Weeks Paid Training

Paid training runs M-F 8am-4:30pm for four weeks. Qualified applicants must be at least 18 years of age, have a H.S. Diploma or GED, basic PC/keyboard skills and a sincere desire to help people plan their vacations. Training classes are being formed now, but class size is limited. Apply now! Full time and part time positions available.

Apply at: HMHF Fun Vacations 29546 Northwestern Hwy. • Southfield, MI Mon. - Fri. From 10am to 4pm

Financial Services Representative

Frommer & Associates is a financial services firm that specializes in servicing affluent and upwardly mobile individuals, professionals and business owners. Our firm is known for its expertise and ability to develop successful people. In partnership with Minnesota Life and Ascend Financial Services, Inc.,

Observer & Eccentric
NEWSPAPERS

HOMETOWN CLASSIFIED

Employment

Your HomeTown Classified ad is automatically posted on the internet! Visit us at...
www.oeonline.com

500 Help Wanted General

CATALOG SALES ASSOCIATES
Upscale Catalog seeking well spoken individual(s) to take incoming phone orders in Novi, Roseville, Farmington Hills, and Westland. Full-time, 40 hrs/week. \$8/hr. Call for interview/application (248) 348-7050 Ask for Marie

CHANGE YOUR CAREER

Put your career on the fast track with a high-paying job as a certified IT professional.

INCREASE YOUR SALARY

Certified and experienced IT professionals can make anywhere from \$46,000-\$100,000 per year.

3 SHORT MONTHS

IKON Tech2000 is the only IT career training program that offers job placement, financing and college credit. Program completion can take as little as 3 months!

Call (888) IKON-NET, to join us for a FREE Computer Career Night on Wed. Oct. 27th at 6:00 PM at Columbia Center, 201 W. 12 Mile Rd. at the SW corner of Big Beaver & Livernois in Troy.

www.ikon-mi.com
*MCP Magazine

CHECK PROCESSORS

PART-TIME
STANDARD FEDERAL BANK, member ABN, AMRO group, is in need of part-time Check Processors for the afternoon shift at its main office facility located in Troy. Qualified individuals will be able to work in a deadline-oriented environment and able to operate a 10 key calculator by touch. Hours are Monday-Thursday, 6pm-11pm and Friday, 5pm-10pm. \$7.75 per hour, plus 12% shift. Medical benefits and tuition assistance are available. Please apply in person, Thursday, October 28, from 6:00pm-8pm, or send a resume to:

STANDARD FEDERAL
Human Resources Dept.
2600 W. Big Beaver Rd.
Troy, MI 48064
Fax: (248) 637-2759

Standard Federal

Equal Opportunity Employer
M/F/D/V

CHILD CARE DIRECTOR

Tutor Time in Plymouth
HIRING BONUS FOR EXPERIENCED DIRECTOR
Also Assts. & Teachers
Excellent wages & benefits
(734) 420-2700
e.o.e. m/f/d/v

CHILDCARE

FULL TIME, 3 & 4 year old teachers for Christian child care center in Northville. Good pay & benefits, flexible hours. Northville First Care, (248)349-8875

CHILD CARE POSITIONS

Full and part time Nanny jobs for qualified applicants. All fees paid by families. Compensation ranging from \$6-\$12/hour. NANNY CORP. 734-769-5265

CHILDCARE

Tutor Time, a nationally recognized leader in the child-care industry, is seeking full-time Teachers as well as full & part-time Assists for our locations in Canton, W. Bloomfield & Commerce. CDA/CEC required for Teachers. Experience preferred for Assts, but will train. We offer a competitive salary and benefits package. Canton: 734-981-8463 W. Bloomfield: 248-865-9388 Commerce: 248-368-3348 EOE M/F/D/V

TEACHERS/ ASSISTANTS

Detailed oriented, will train. Full-time position, Sun-Thurs, shift starts at 6pm. \$8/hr + benefits. (734) 207-7788

CLEANERS

For office bldgs. in Troy and Farmington, early evens, start \$7.25/hour. 248-652-9444

CLEANERS WANTED

Part & full-time evenings for office buildings in suburban areas. Floor crew also needed. Immediate openings. Must have transportation. Call: (248) 647-4630

CLEANING/LEASING

Position immediately available in Farmington apartment community. If you have a great personality, we have a great training program. Full-time, long term position with large company. Call Danielle at 248-569-6880

CLEANING PERSONNEL

100 positions (248) 362-1392

CNC LATHE Operator

Experience helpful but not necessary. 40 hrs., plus overtime. (248)684-0555

COACHES NEEDED

Seaborn High School seeks boys varsity, baseball, & tennis coaches. Call (248) 203-3775

COLLECTOR - Full time

for Southfield law office. Experience preferred. Fax resume to 248-353-4040.

500 Help Wanted General

COLLECTION REP. Part Time

Growing lease company seeking a highly motivated, responsible and hard working individual to join our team.

If you are:

- An experienced debt collector & skip tracer
- Possess a natural persuasive ability and are assertive
- Self starter & Team Player
- Desire a career change

Please fax resume to: Human Resource Manager at 248 524-0267 or E-mail: kbemia@leasecorp.com

COLLECTIONS SUPERVISOR

Manpower Metro Detroit, a leader in the staffing industry, is seeking a Collections Supervisor to lead collections staff in calling on accounts, follow-up activity and establishing professional relationships with customers. Ideal candidate will have 4+ yrs collection experience and 2 years of supervisor/managerial experience. Big 3 knowledge a huge plus. We offer comprehensive salary/benefits package, team environment, growth opportunities. Send or fax resume with salary history to: HR Manager-OE, 24901 Northwestern Hwy., Suite 200, Southfield, MI 48075 or Fax to (248) 251-1621

COMCAST

COMCAST CABLEVISION of Pontiac/Waterford is currently looking for experienced Cable T.V. Service Technicians. Two years of installation experience required; must be able to troubleshoot and fix CATV problems from the pole to T.V. Comcast offers competitive wages and benefits package including medical, dental, vision, 401K and company paid tuition. Please fax resume to:

Comcast Cablevision
Attn: Human Resources
1300 Crescent Lake Rd.
Waterford, MI 48327

COMMERCIAL LOAN OFFICER

\$41,357 - \$52,196

REQUIREMENTS: Bachelor's degree in Business Administration, Economics, Finance, Accounting or closely related field; AND 3 yrs. experience in banking or lending institution doing loan reviews and processing. A Master's degree in Finance or Economics may be substituted for 2 years experience.

WAYNE COUNTY PERSONNEL/HUMAN RESOURCES
600 Randolph, Room 107
Detroit, MI 48226
Call: (313) 224-5944 (Ms. Walter)
FAX: (313) 224-5924
Equal Opportunity Employer

COMMUNICATION SPECIALIST

Skilled writer needed for fast growing Livonia Dental PCO. Create exciting copy and image for marketing brochures, direct mail pieces, web sites and provide communications. Degree and 2+ years experience required. \$25K+ base salary plus good benefits, a mail or fax resume dhetrick@dentemax.com or 734-452-2501.

COMPANY REP

ENTRY LEVEL position for well established & successful commercial lease company. Some outside sales experience a plus. Competitive salary + company car. Respond to: REP/ECO, PO Box 51922, Livonia, MI 48151-0922.

CONCIERGE Position

Full time, full benefit package including immediate start-up with 401k Client interaction, service and a big smile is #1 priority. If you have high energy and love people, Call Patti (248) 357-4160

CONCRETE CONSTRUCTION

Wixom Construction Co. seeking experienced yard assistant/driver. Chauffeurs or Class B with air brakes preferred. Call 248-669-4789 or fax resume to 248-669-4878.

Conference/Event Planner

A not-for-profit Professional Society is currently seeking an event coordinator for conferences, exhibitions, and educational programs at its headquarters located in Southfield, Michigan. Responsibilities will include serving as liaison to technical committees, project management, and working with marketing & promotions development. The successful candidate will have a college degree with at least five years of experience, must work well with volunteers, communicate well, have excellent communication skills (oral, written and presentational), be detail oriented and computer literate. A technical background would be a plus.

This position offers a competitive compensation package. Interested candidates should mail or fax their resume and salary requirements to:

Deputy Director
26100 American Dr. #500
Southfield, MI 48034
Fax 248-355-0318

CONSTRUCTION ASSISTANT SUPERINTENDENT

for Oakland County residential building multiple subs. Mail resumes to: 1724 Airport Rd., Suite 111, Waterford, MI 48327

CONSTRUCTION

Experience preferred but not required. Earn up to \$10/hour. (248) 821-6665

500 Help Wanted General

CONSTRUCTION LABORER/ PUNCH LIST PERSON

Multi & single family construction laborers needed. Immediately. Competitive starting wage, must have transportation. Experience helpful, but will train. Call 248-538-1594 or 248-538-1597.

CONSTRUCTION LABOR

248-478-8660

CONSTRUCTION SUPERINTENDENTS

SACHSE CONSTRUCTION & DEVELOPMENT CORP. has been honored as one of Michigan's 100 fastest growing companies for the past two years. With our continued growth, we are seeking experienced SUPERINTENDENTS for our growing company. You must have at least 5 years of commercial construction experience as a Project Superintendent and/or Job Manager. Sachse Construction does only commercial construction projects up to 20 million dollars. Some of the skills required to fulfill this position are as follows: Great attitude, organized, knowledge of the construction process and scheduling, excellent management skills, a "people person", able to communicate well with clients, architects and vendors, hard working, caring and interested in working in a fast paced, upbeat company with GREAT PEOPLE. Excellent salary, benefits and atmosphere to work in. Great opportunity to get in with growing and exciting company! Send your resume to: Superintendents, 31700 Middlebelt Road, Suite 165, Farmington Hills, MI 48334

Construction SUPERINTENDENT

Singh Development Co., is seeking a construction superintendent for NEW CONDOMINIUM project in the Lafayette Park area of Detroit. MUST have NEW construction supervision experience, be well organized and able to handle responsibility. FAX or send resume with REFERENCES and salary requirements: GOK, Fax 248-885-1630 P.O. Box 255005 West Bloomfield, MI 48325

CONSTRUCTION TSG BUILDING CO.

Experienced FRAMER Needed Excellent career opportunities. Full benefits. Overtime available. Farmington Hills area. For information call from 6:00am to 5:00 pm Mon-Fri. (810) 217-0782 or leave a message anytime (248) 474-8500 ext. 277 Fax: (248) 474-8500

CONSTRUCTION WARRANTY SERVICE MANAGER

Builder-developer seeks individual to manage multi/single family new construction as our Warranty Service Manager. Construction background, customer service oriented, skilled supervisory & scheduling capabilities, a must. Minimum 2 years field experience, competitive benefit and compensation package offered to qualified applicant. Fax resume with salary requirements to: P.D. 248-651-1531 Attn: Lou. Or mail to: Warranty Service Manager, 32000 Northwestern Hwy #145, Farmington Hills, MI 48334.

COUNTER HELP & DRIVER WANTED

Good driving record a must. Rochester, MI (248) 652-1034

COUNTER HELP (hrs 7-3)

Livonia dry cleaner. \$8 per hr. Apply Dry Cleaning Station, 19244 Newburgh Rd. Near 7 mls.

COUNTER OR PIN JUMPER

#1 or part-time. Will train. Woodland Lakes, 734-522-4515

COUNTER SALES for auto paint store.

Will train. Apply Painters Supply, 1054 W. Ann Arbor Rd., Plymouth.

CPA NEEDED

minimum 2 years experience. Flexible part-time schedule, audit experience & computer knowledge helpful. Please send resume & salary requirements: 17336 W. 12 Mile, Suite 101, Southfield, MI 48076.

IMPORT/EXPORT CUSTOMER SERVICE REP

Seeking friendly, energetic person with experience in all phases of documentation & shipping of international air freight. Send resume to: Corrigan Air & Sea, 6170 Middlebelt Rd., Romulus, MI 48174 Attn: Jon Burton

COURIER - MAIL

Part-time hours Monday - Friday 12:30PM - 5:30PM Phoenix Group, a unit of Moore Corporation Limited, currently has an outstanding career opportunity for a PART-TIME MAIL COURIER to work in our Farmington Hills, Michigan headquarters. Phoenix Group is a premier supplier of relationship marketing and strategic consulting services to major corporations around the world.

The primary responsibility for this position is the performance of a wide variety of courier services based on client and internal department requirements. Additional responsibilities include sorting and distribution of incoming mail, handling of incoming and outgoing faxes and copy requests.

To qualify for this position you must have an excellent driving record, knowledge of the Detroit metropolitan area as well as knowledge of general office and communication equipment.

To apply for this position, send your resume and cover letter for Director of Recruiting (MC), Phoenix Group, 34115 W. 12 Mile Road, Suite 200, Farmington Hills, MI 48331. Fax: (248) 488-3736 Or Call: (248) 488-3713

CREDIT INVESTIGATION

Growing lease company looking for a Credit Investigation person who is knowledgeable in Excel with good computer skills. Excellent salary and benefits. Send your resume to: Superintendents, 31700 Middlebelt Road, Suite 165, Farmington Hills, MI 48334

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#1 or part-time. Will train. Woodland Lakes, 734-522-4515

COUNTER SALES for auto paint store.

Will train. Apply Painters Supply, 1054 W. Ann Arbor Rd., Plymouth.

CPA NEEDED

minimum 2 years experience. Flexible part-time schedule, audit experience & computer knowledge helpful. Please send resume & salary requirements: 17336 W. 12 Mile, Suite 101, Southfield, MI 48076.

IMPORT/EXPORT CUSTOMER SERVICE REP

Seeking friendly, energetic person with experience in all phases of documentation & shipping of international air freight. Send resume to: Corrigan Air & Sea, 6170 Middlebelt Rd., Romulus, MI 48174 Attn: Jon Burton

COURIER - MAIL

Part-time hours Monday - Friday 12:30PM - 5:30PM Phoenix Group, a unit of Moore Corporation Limited, currently has an outstanding career opportunity for a PART-TIME MAIL COURIER to work in our Farmington Hills, Michigan headquarters. Phoenix Group is a premier supplier of relationship marketing and strategic consulting services to major corporations around the world.

The primary responsibility for this position is the performance of a wide variety of courier services based on client and internal department requirements. Additional responsibilities include sorting and distribution of incoming mail, handling of incoming and outgoing faxes and copy requests.

To qualify for this position you must have an excellent driving record, knowledge of the Detroit metropolitan area as well as knowledge of general office and communication equipment.

To apply for this position, send your resume and cover letter for Director of Recruiting (MC), Phoenix Group, 34115 W. 12 Mile Road, Suite 200, Farmington Hills, MI 48331. Fax: (248) 488-3736 Or Call: (248) 488-3713

CREDIT INVESTIGATION

Growing lease company looking for a Credit Investigation person who is knowledgeable in Excel with good computer skills. Excellent salary and benefits. Send your resume to: Superintendents, 31700 Middlebelt Road, Suite 165, Farmington Hills, MI 48334

Construction SUPERINTENDENT

Singh Development Co., is seeking a construction superintendent for NEW CONDOMINIUM project in the Lafayette Park area of Detroit. MUST have NEW construction supervision experience, be well organized and able to handle responsibility. FAX or send resume with REFERENCES and salary requirements: GOK, Fax 248-885-1630 P.O. Box 255005 West Bloomfield, MI 48325

CONSTRUCTION TSG BUILDING CO.

Experienced FRAMER Needed Excellent career opportunities. Full benefits. Overtime available. Farmington Hills area. For information call from 6:00am to 5:00 pm Mon-Fri. (810) 217-0782 or leave a message anytime (248) 474-8500 ext. 277 Fax: (248) 474-8500

CONSTRUCTION WARRANTY SERVICE MANAGER

Builder-developer seeks individual to manage multi/single family new construction as our Warranty Service Manager. Construction background, customer service oriented, skilled supervisory & scheduling capabilities, a must. Minimum 2 years field experience, competitive benefit and compensation package offered to qualified applicant. Fax resume with salary requirements to: P.D. 248-651-1531 Attn: Lou. Or mail to: Warranty Service Manager, 32000 Northwestern Hwy #145, Farmington Hills, MI 48334.

COUNTER HELP & DRIVER WANTED

Good driving record a must. Rochester, MI (248) 652-1034

COUNTER HELP (hrs 7-3)

Livonia dry cleaner. \$8 per hr. Apply Dry Cleaning Station, 19244 Newburgh Rd. Near 7 mls.

COUNTER OR PIN JUMPER

#1 or part-time. Will train. Woodland Lakes, 734-522-4515

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To qualify for this position you must have an excellent driving record, knowledge of the Detroit metropolitan area as well as knowledge of general office and communication equipment.

500 Help Wanted General

CUSTOMER SERVICE/ SHIPPING & RECEIVING

For textile wholesaler, Good communication & PC skills. Customer calls, clerical activities & shipping/receiving. Great salary & benefits - a promising future! Send resume: Anny Blatt USA 7798 Broadwalk, Brighton, MI 48116. Fax (248)486-6165

CUSTOMER SERVICE

A Washtenaw County company has immediate opening in fast growing environment. No experience necessary, all training provided.

EARN \$550-\$620 A WEEK

All applicants should be 1) 18 years or older 2) Able to start immediately 3) Hard Working (734) 677-5531

Customer Service Specialists

Resource Consulting Group is seeking professionals to join our growing call center team in Dearborn! If you have 2 years of call center experience, looking for a stable and enjoyable work environment, and have a college degree, you could join our team! We offer a \$11.50-\$12.50/hr., full medical package, 2 weeks vacation/yr., and a permanent position with opportunity to grow! Must be available to work overtime. Qualified candidates should call (248) 368-1955 or fax resumes to (248) 354-0730

CUSTOMER SERVICE THIS WEEK

Big Three - Auburn Hills, Plymouth and Troy. Two shifts, temp to hire. Pay to \$11.50/hr. Charity Services - long term, Canton, Southfield and Sterling Heights

Market Research - Ideal evening, part time position for extra income. Valuable training. Troy, Auburn Hills and Plymouth

Credit/Collections - Growing field, great training and experience. For convenient location call: Clare

Birmingham 248-648-7853 Clinton Twp. 810-225-9642 Farmington Hills 248-473-2933 Advantage Staffing

Customer Service/ Contractor Counter Sales

Unilock Michigan, Inc. is the largest manufacturer of paving stones and retaining products. We are looking for a candidate who is a team player with a construction or landscape background with the ability to read blueprints, estimate jobs, PC experience helpful. Unilock is a solid company looking for long-term employees. Competitive wages with medical and dental benefits and 401K. Please send resume in confidence or apply at: Unilock Michigan, Inc. Customer Service Mgr. 12501 Emerson Dr. Brighton, MI 48116 (1 mile S. of Grand River, off Kensington Rd.) (248)437-7037

CUSTOM HOME BUILDER WEST BLOOMFIELD

Assistant Superintendent to work closely with owner. Must be organized, have strong people skills, & capable of doing some light punchout & repairs. Fax resume, references, & salary requirements to 248-737-4000.

DATA ENTRY-ACCOUNTS PAYABLE CLERK

EDWARD ROSE & SONS

500 Help Wanted General

DRIVERS
RPS, Inc. is seeking INDEPENDENT DRIVERS. 5-speed experience necessary. (Free Driver Training Class for qualified applicants). RPS, Inc., 38401 Amherst, Livonia (located west of Newburgh, between Plymouth Rd. and Schoolcraft); call (734) 432-6956. EOE/AA

DRIVERS & SERVICE PEOPLE

Northwest Propane of Brighton, a leader in the LP gas industry, is currently taking applications due to growth in the energy field. Qualified individuals can expect above average pay and excellent benefits along with monthly and quarterly pay incentives. These are full time career positions. However, flexible hours (daytime, evenings, weekends) are also available. We encourage those looking for part-time employment to apply. Hours could be arranged for those looking to supplement their current income. Must have CDL license with HazMat endorsement and pass all DOT guidelines. We are a professional company and an EOE. Applications being accepted at: 11879 E. Grand River, Brighton, Attn: Manager

DRIVERS-WAREHOUSE

Full time/part time, 4 day work week. Males/females/retirees/college students. Flex hrs., competitive wage. Benefit package. Apply in person: SAF-TI Glass, 11850 Globe Rd., Livonia, MI 48150. S. of I-96, 1 block E. of Newburgh or SAF-TI Glass, 449 Executive Dr., Troy, MI, 1 block E. of John R. EEO Employer

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Full time/part time, 4 day work week. Males/females/retirees/college students. Flex hrs., competitive wage. Benefit package. Apply in person: SAF-TI Glass, 11850 Globe Rd., Livonia, MI 48150. S. of I-96, 1 block E. of Newburgh or SAF-TI Glass, 449 Executive Dr., Troy, MI, 1 block E. of John R. EEO Employer

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DRIVER

With Chauffeur License. Full-time with benefits for Assisted Living Facility. Please apply at: Jewish Home, 6710 W. Maple (West of Drake) West Bloomfield, MI 48322 or FAX resume to: 248-651-1628

DRIVING INSTRUCTOR

Good driving record necessary. Flex hours. Resumes welcome. (734) 422-3000

EARN HOLIDAY

Part-Time/Seasonal/Full-time. Entertainment Publications, Inc., Publishers of the popular Entertainment Book, is seeking outgoing, energetic people for sales positions at Oakland, Macomb, Macomb Hills, and evening shifts available Nov.-Dec. 31. Prior retail sales experience a plus, but not necessary; we will train. Competitive wage/commission. Please call Susan at 248-822-4256 Mon.-Fri. EOE.

Technician

www.ameritech.com/jobs
"Setting and exceeding expectations- that's what we're all about."
Exceeding expectations applies not only to the customers we touch, but also to our employees. When you come to work for Ameritech, you'll find opportunities such as challenging work, benefits, and career growth you never expected. Our dynamic sales operation is the perfect setting for you to pursue initiatives that challenge your ability.
Communications Technicians
Livonia and surrounding area Opportunities
The successful candidate will work inside and out, help repair equipment, restore service or test equipment, and make necessary connections to provide telephone service. You must be 18 years old with a valid driver's license. The ability to distinguish colors, lift up to 60 lbs, and work aloft and in confined spaces required.
Ameritech offers training and starting wages from \$286.50 to \$519.00 a week depending upon experience and education. For an immediate telephone interview, call our Job Line today between the hours of 7am-11pm (CST), 7 days a week!
1-800-966-3241
Ext. 260-BTWA
Ameritech
In a world of technology, people make the difference.
An equal opportunity employer committed to a diverse work force.

500 Help Wanted General

Drivers
Workbench, one of the nation's leading retailers of contemporary furniture is seeking responsible individuals for the following positions:
• **Drivers**
• **Drivers' Helpers**
Responsible for lifting & assembling furniture. Prior furniture delivery experience helpful. Drivers must have valid CDL license and clean driving record. We offer an excellent salary and benefits. Apply in person at the warehouse, Tues. - Sat. (8am-6pm) at:
13117 Waco Court
Livonia, MI 48150
Fax: 734-464-7952
Workbench
E.O.E.

Early Childhood Entry

Office Services
High school diploma or equivalent. One to three years related office experience. Commitment to providing quality customer service. Ability to manage and support multiple tasks, experienced in establishing priorities and deadlines. Ability to exercise independent judgment and complete tasks with minimal supervision. Strong independent problem solving skills. Effective verbal interpersonal communication skills and written communication skills. Demonstrated skills in word processing, spreadsheet, database and graphic applications. Send resumes and letters of interest to Oakland Schools, Attn: Ms. Jacque Jimenez, 2100 Pontiac Lake Rd., Waterford, MI 48328. EOE.

ELECTRICAL MAINTENANCE

Minimum 5 years experience required. Repair, troubleshoot, PM, induction systems. Excellent benefits. Contact person: Call (734) 459-8514. Fax: (734) 459-8795

ELECTRICIAN

Journeyman, top dollar, benefits available. Call: 248-656-2795

ELECTRICIAN: JOURNEYMAN & MASTER

Full or part-time. Experienced. Competitive wages & benefits. Fran 248-280-3500

ELECTRIC MOTOR REPAIR TECHNICIANS

needed at industrial repair firm on both day and afternoon shifts. The qualified candidate should have experience in the repair of AC induction motors, AC and DC servo motor repair is a plus. Full benefit package. For consideration, please fax resume to: 734-855-0338. Equal Opportunity Employer

Electric Panel Wires

A progressive electrical controls company is seeking experienced electricians to help us expand. We have been in business over 40 years. We offer good pay, a wide range of benefits and run a union shop. Applicants should be ready to begin their careers with this leader in the material handling business. Send resume to: Electrical Design & Control, 2350 Meier Dr., Troy, MI 48064. Call (248) 280-0930 ext. 242. Fax to: (248) 280-0520

EVES HALLMARK

is looking for an Assistant Manager and a part time Sales Associate. 2840 Ford Rd., Dearborn Hgts. Call Linda for appointment 313-278-1060.

EXPEDITOR

Leading distribution co. seeks an entry level expeditor to coordinate deliveries from our supplier. Ideal candidate must have good organizational skills and excellent data entry skills. Send resume with salary requirements to: Baniel Corp., 23240 Industrial Park Dr., Farmington Hills, MI 48335. Fax 248-815-0301.

FIREPLACEMENT

Full time, competitive wage, benefits available. Transportation required. 248-477-4772

FIELD SERVICE TECHNICIAN

Excellent customer relations and basic electronics, schooling or experience. Send or fax resume to: Sales Controlled Systems, 24355 W. 10 Mile Rd., Southfield, MI 48033. Or Fax to: (248) 358-0106

FIREPLACEMENT

Full time, competitive wage, benefits available. Transportation required. 248-477-4772

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500 Help Wanted General

Electronics/Metrologist
Growing biopharmaceutical company in Rochester seeking detail oriented person to fill position. Will troubleshoot electronic circuits to component level. Hands-on experience with programmable controllers and electrical controls for production equipment and HVAC required. Day shift available. Associates degree in Electronics, Engineering Technology and 2 years experience required. Excellent benefits including 401(k), Stock Option Plan, on-site Exercise Facility and tuition assistance. EOE. Send resume and salary requirements to or email to: filars@baxter.com

Hyland Immu

Human Resource Department
1200 Parkdale Road
Rochester, MI 48307

ESTIMATOR/PROJECT MANAGER

Heavy construction/underground contractor has immediate opening for Senior Estimator/Project Manager. Individual must be fully capable: From review of plans and specs; take offs; negotiation; to project completion. Send resumes to: Sunset Excavating, Inc., 1281 Stark Rd., Livonia, MI 48150. Phone: (734) 427-3815. Fax: (734) 422-3220. An Equal Opportunity Employer

EXPANDING HVAC COMPANY

seeks experienced New Construction installers to fill several positions at work sites primarily in the Western Metro Detroit area. This is an excellent opportunity for qualified individuals to participate in the benefits and challenges of a new fast growing HVAC Company in Southeastern Michigan. Competitive wages and comprehensive benefit package offered. Please submit your resume to: MICHCON HOME SERVICE, Attn: HR Dept., 2200 E. Eleven Mile, Warren, MI 48091. Fax: (581) 582-8701. MICHCON Home Services is an Equal Opportunity Employer

EXPERIENCED PAINTER

full time, competitive pay, benefits available. Transportation required. 248-477-4772

FIELD SERVICE TECHNICIAN

Excellent customer relations and basic electronics, schooling or experience. Send or fax resume to: Sales Controlled Systems, 24355 W. 10 Mile Rd., Southfield, MI 48033. Or Fax to: (248) 358-0106

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Full time, competitive wage, benefits available. Transportation required. 248-477-4772

500 Help Wanted General

GATE ATTENDANT
A Farmington Hills apt. community hiring motivated individual for Sat-Sun, midnight shifts. Seniors welcomed. Apply in person: MULWOOD, Management Office, 35055 Mulwood Dr., Farmington Hills, MI N.W. corner of Grand River & Drake.

GENERAL LABOR

Benefits, retirement program available. Local equipment company seeking individuals to work on installation crew. Excellent advancement opportunities. Will train. Call 313-534-8034

GENERAL LABORER

Valid Michigan drivers license. 40 hrs./wk. \$8/hr. Call: Pete (248) 557-4332

GENERAL LABOR

Growing Auburn Hills mfg has a position available to assemble car wash equipment. Mechanical ability a plus. Must be organized and able to work independently. Competitive wage plus benefits. Apply in person: PECO Corporation, 244 Rex Blvd., Auburn Hills or fax to: (248) 289-9001

GENERAL LABOR

First and second shifts in Livonia & Belleville. Overtime available. Chance for advancement. Possible temp to perm. \$7.50 an hour. Call 248-477-4074

GENERAL LABOR

Press Operators To \$9.50/hr. Machine Operators \$7/hr. Production \$7/hr. ARBOR TEMPS 734-459-1166

GENERAL LABOR

Ypsilanti, Plymouth and Canton areas \$8.00/hr. Permanent. \$7/hr. to Perm and Temp Positions. Call Marissa (734) 254-0901

GRINDING HANDS

5 years minimum experience. ID/OD or surface grinding, fixtures, tool holders, own tools, top pay. 401K. Wayne (734) 729-6400

GROUNDS

Edward Rose & Sons, a large property management firm seeks to fill full-time, year-round, groundskeeper positions throughout metro Detroit. Positions require energetic, responsible individuals who enjoy working outdoors. Advancement available. Pay commensurate with experience. Please call Toby at 248-539-2130 or send resume to: P.O. Box 9154, Farmington Hills, MI 48333-9154.

GROUNDS SUPERVISOR

Large apartment community is searching for a dependable, enthusiastic person to lead ground staff. Must be detail-oriented and have knowledge of light maintenance. Excellent benefit package. Wage starting at \$9.50 an hour. Fax resume to: (734) 455-1159 or send resume to: Box #2265, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, MI 48150

GROUP HOME MANAGER

In Romulus, MI. Great benefits (Medical, Dental, Life, Retirement), flexible hours. New Higher Wages. Call (248) 391-2281

GROWING COMPANY

seeks member to check-in products and assist with pillow assembly. Attractive wages and benefits. Flexible hours. Walled Lake (248) 689-4300

GYMNASTIC INSTRUCTOR

Olympia Gymnastic Academy seeking instructors for preschool & school age children. Must be energetic, reliable, caring. Gymnastic experience desired. For more info contact Bob 810-247-1333

HAIR STYLIST

Immediate openings full and part time. Clientele waiting. (248) 360-2650 or (248) 674-9402

HAIR STYLISTS

For new Aveda Salon opening in Farmington Hills. Call & leave message. (248) 549-1002

HAIR STYLISTS & Receptionist

for new Aveda Salon opening in Birmingham. Call & leave message. (248) 549-1002

HVAC

Full time, BOB's Dental, 401K, Vacation, Holiday, School. Vehicles, fuel & maintenance. \$1,000 bonus, after 90 days. Call 313-535-4400, 8AM-3PM. Ask for Michael or Mark

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Full time, BOB's Dental, 401K, Vacation, Holiday, School. Vehicles, fuel & maintenance. \$1,000 bonus, after 90 days. Call 3

500 Help Wanted General

MAINTENANCE TECH
P.M. Group management has full-time openings for experienced individuals. Excellent salary commensurate w/experience. Full benefits package. Drug screen required. Fax resume: 248-357-2351 or call Theresa: 248-357-2503

MAINTENANCE
40 hours per week in Plymouth. General skills for maintenance. Hourly rate dependent upon skill level. Bring references. Apply in person: 41486 Wilcox Rd., Plymouth.

MANAGEMENT TRAINEE(S)
For Oakland County and surrounding areas. \$28,500 to start. Great opportunity for hands-on management training. Sharp and energetic needed. Best job for the individual. Prefer degree. E-mail resume to: action900@wskills.com
Attn: Cheryl • EOE

BUSINESS MANAGER
The Birmingham Bloomfield Art Center is seeking a full-time Business Manager who is responsible for financial operations including Payroll, Accounts Payable, Accounts Receivable, monthly financial statements and contracts, 2-4 yrs prior experience in accounting and Bachelor's degree. With emphasis in management. Please submit resume and letter of application to Janet E. Torno, Executive Director, BBAC, 1616 S. Cranbrook Rd., Birmingham, MI 48009

OAKLAND COMMUNITY COLLEGE
MANAGER, ADMINISTRATIVE SYSTEMS

Oakland Community College is currently accepting applications for the position of Manager, Administrative Systems in the Information and Telecommunications Systems Department at the Bee Administration Center.

Minimum Qualifications: Bachelor's degree in Data processing or related field. Five years applications development experience in an IBM mainframe environment including design, development, implementation, maintenance and testing on-line and batch systems, and one year of project management. Ability to work as a team player in a multi-cultural diverse working environment. Knowledge of large-scale IBM systems and change management, structured design and development methodologies. Experience with multi-cultural students and staff preferred. (more detailed information is available for this position on the OCC web site at occ.cc.mi.us)

Applicants MUST complete an application for. Requests for applications will be accepted through 4:30 p.m. on Tuesday, November 2, 1999. Contact the OCC Job Hotline at (248) 540-1579 and refer to Position 99MS11-10891.

OCC is an Affirmative Action/Equal Opportunity Employer

MANAGER SPECIAL EVENTS
Juvenile Diabetes Foundation seeking detail oriented, self-starter to administer Fund Raising programs. Experience in Special Events management, Fundraising, Recruitment, volunteer and donor development. Requirements, Minimum 3 years professional fund raising or related experience. Excellent communication written and oral skills. Send resume and salary requirements to Exec. Dir., 29350 Southfield Rd, Ste 42, Southfield, MI 48076.

MANICURIST
Experienced, full time, for busy Bloomfield Hills spa. Clientele waiting. (248) 332-3434

MANICURIST NEEDED. Private spa available. We pay top dollar. 12 mile/northwest Hwy area. (248) 356-3230

MARKETING DIRECTOR
Growing Lease company looking for a Marketing Director with at least 5 years experience in the Marketing field with a management background. Candidate must have a college degree and be able to use graphic software such as PageMaker. Well organized, multi-task oriented, comfortable with internal and external presentation with a creative mind. Successful candidate will be energetic, enthusiastic and able to work in a fast-paced environment. Salary and Benefits are commensurate with experience. Fax resumes to: Human Resources, 248-357-2351 or e-mail to: kbernia@leasecorp.com

MATERIAL HANDLER
STEEL SERVICE CENTER is looking for experienced crane or saw operators. We are offering an excellent pay and benefit package. Apply in person only: 36555 Amherst, Livonia, MI.

MECHANICAL CONTRACTOR
National Commercial Mechanical Contractor seeks experienced, reliable personnel for its growing Michigan offices. Several positions available for individuals looking for long term career opportunities with a firm that recognizes the value of its staff.

If you have experience in the following:
National Accounts Sales & Service Manager
HVAC Service Tech
Commercial Plumbing
HVAC Installer
Then send your resume to: Box #2172
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

Attention Homemakers, Students and others:

Heslop's
China & Gifts
is looking for friendly, outgoing individuals to sell and service our customers. We offer \$8 hr. to start. Benefits, 401k, and beautiful merchandise at an employee discount.

No experience necessary, we will train the right person Opportunity for advancement.

Now in Novi Town Center
(248) 349-0090 ask for Sharon L.

500 Help Wanted General

MATERIALS PLANNER
Kerr Corporation, a manufacturer of dental materials, has an excellent opportunity available for a Materials Planner. This individual will assist the organization in scheduling production and materials requirements consistent with our marketing and production forecasts.

To qualify for this position, you must have a minimum of two years experience in a similar industrial position. A Bachelor's degree in business or related field is also required, computer proficiency and familiarity with APICS CPIM and/or CIRM is preferred. Ordeal experience is a plus.

Responsibilities include: developing a master production schedule based on the system forecast, testing master schedule against available capacity to insure plan can be produced, reviewing material requirements for component, sub-assemblies, and service parts. Expediting and follow up with vendors for components and raw materials, and maintaining inventory levels of finished products and raw materials consistent with service levels, sales forecasts, production requirements, and inventory goals.

We offer excellent wages and benefits. For consideration, please submit resume including salary history to:
KERR CORPORATION
MATERIALS PLANNER
HUMAN RESOURCES
DEPARTMENT
P.O. BOX 455
ROMULUS, MI 48147
FAX: (734) 946-1457

Equal Opportunity Employer

MECHANIC
Entry level maintenance position. Candidate must be able to perform basic services and minor repairs on tractors, trailers and forklifts. Own tools required. Must be able to work days or nights. Excellent benefit program offered. Applications taken Mon. thru Fri., 8am to 5pm.

UNILOCK MICHIGAN INC.
12591 EMERSON DR.
BRIGHTON, MI 48116
(248) 437-7037
(1 mile south of Grand River, off Kensington Rd.)

MECHANICS
Immediate openings for entry-level and experienced mechanics in the Greater Detroit area. No certification needed. Call Dave Commire at: 1-800-298-9938

MECHANICS
Small engine, two stroke/four stroke. Generator a plus. Great pay, great hours. Call Pete: 248-557-4332

MECHANIC TRUCK / TRAILER
Experienced in heavy duty equipment installation/repairs. CDL a plus. Contact Service Dept., (313) 841-1633

MEDICAL ASSISTANT
Experienced, full-time, for Southfield office. 248-552-9500

METER READERS. Immediate openings, training available, paid, holidays & vacations. Health insurance, 401(k) plan. Overtime available. Must have driver's license & reliable transportation. EOE. Call in: Howell area (617)545-9988 Western Wayne (734)397-6394

\$50000 HELPERS
\$50/hr. starting pay. Overtime available! Must pass company physical & drug screen. Tish or Bob for info: (810) 834-3400

MAIL TECHNICIAN
Full & part-time, busy Novi plant. Clientele awaits you. (248)937-3740

NORTHWEST PROPANE of Brighton, a leader in the LP gas industry, is currently taking applications due to growth in drivers and a service person. Qualified individuals can expect above average pay. Must have a CDL license w/Haz Mat endorsement. We are a professional company and EOE Applications being accepted at: 11879 E. Grand River, Brighton, Attention, Manager.

OFFICE MANAGER
for small interior design firm. Birmingham location. Flexible hours. 24-30 hrs per wk. Call (248) 645-0915

OFFICE PANEL SYSTEMS
INSTALLERS NEEDED
Detroit Warehouse district. Call (313) 873-0101

OWNER/OPERATORS
Auto expediting, a Livonia based trucking company has immediate openings for all size vans, straight trucks and tractors to transport automotive freight throughout the U.S. and Canada. We offer competitive rates and abundance of work and the ability to add more units to your fleet as you grow with our company. All Owner/Operators must be able to comply with DOT regulations and be able to pass all of the company hiring requirements. For more information please call our recruiting department at 1-800-868-4284 or ask for: Jim Gibson

PAINTER
Painter needed for apartment complex in Farmington Hills. Full time position with benefits. Call: (248) 626-6100

PAINTERS HELPERS
Experienced or will train. Good pay, benefits available. HKH Painting Inc. (248) 363-0855 (734) 981-1949 even, bet 9-9

500 Help Wanted General

PANEL WIRE PERSON (

OAKLAND COMMUNITY COLLEGE
PARAPROFESSIONALS PART-TIME

Oakland Community College is currently seeking applications for the following part-time positions:

PARAPROFESSIONAL-EMT AUBURN HILLS CAMPUS
Associate Degree in Emergency Medical Technology or related field; current Paramedic license; certified CPR instructor; and computer proficiency required. Refer to Position 99C41-10993

PARAPROFESSIONAL-IC SOUTHFIELD CAMPUS
Associate Degree in Liberal Arts or General Studies. The General Studies Associate's Degree must include ENG 151, ENG 152, and either 8 credit hours of Science OR 4 credit hours of Science and 4 credits in Math. Refer to Position 99C33-00000.

Minimum Qualifications: An earned Associate Degree in the discipline which the position supports. No substitutions permitted. Successful completion of Clinical Skills Battery, valid Michigan driver's license. Experience, knowledge and skills include the ability to work as a team player in a multi-cultural diverse working environment. Experience with multi-cultural students and staff preferred. (More detailed information for positions is available at the OCC web site at <http://www.occ.cc.mi.us>)

Applicants must complete an application form. Requests for applications will be accepted through 4:30 p.m. on Monday, November 1, 1999. Contact the OCC Job Hotline (248-540-1579) and refer to appropriate position number. OCC is an Affirmative Action/Equal Opportunity Employer

PARKING BOOTH ATTENDANT
4pm to 9pm, Downtown Birmingham complex. We welcome retired senior citizen applicants. Call 248-645-1191

PARTS ASSISTANT
Join the service team - supplying parts to the food industry. We offer good benefits, paid vacations, competitive hourly wage. We will train the right individual. Apply in person: Taylor Frezzer of MI 48150, Stark Rd, Livonia, MI 48150. (734) 525-2535

PARTS/DELIVERY DRIVER
Full time, good benefits: See Delon, Suburban Nissan Volkswagen. (248) 649-2900

WE have immediate openings at our new Livonia Terminal for Package Handlers:

PACKAGE HANDLERS Part-time

You must be at least 18 yrs. of age, able to lift 50 lbs. and work 5 days/week (no weekends). Earn up to \$9.50/hour plus tuition assistance. 2am-7am shift available. We offer competitive wages and excellent advancement opportunities. We are now accepting applications at our new facility in Livonia, Monday - Friday, 9 am-5 pm at: UPS, Inc., 38401 Amritlin, Livonia (located west of Newburgh, between Plymouth Rd. and Schoolcraft). EOE/AA

PAY FOR PERFORMANCE
Tired of not being paid what you're worth? Then consider this: One of the leading sales organizations of a FOR-TUNE 500 Company is NOW HIRING. We are looking for SPORTSMENDEED, self-starting individuals in the S.E. Michigan area. If you've got the ambition and drive to succeed, then take the time to seize this opportunity. CALL NOW for a confidential interview. Mr. Slet (810)225-4300 EOE/M-F

AMATEUR PHOTOGRAPHER
to take pictures for real estate office in the Western Suburbs. Must be a professional driver. Call Cindy or Erin at 734-455-5800 for more information.

PHOTO LAB - Needs part-time
seasonal person for packaging. Flexible hours. Waterford area. 248-682-4844

PICTURE FRAMER CUSTOM
Experienced for Southfield gallery. Full time, benefits. 248-356-5454 Fax 248-356-5421

PLANT MANAGER for Howell production co. Knowledge of production process & mechanical aptitude. (517) 546-5223

500 Help Wanted General

PROFESSIONAL Photo Finishing

Career Opportunity
Full & part-time positions available for experienced help. No experience necessary. WE WILL TRAIN. Some over-time & Saturday work. Raises & promotions based on job performance. Advancement potential. Health & dental benefits available. Casual dress code. Looking for:
• Production Workers
• Customer Service Reps.
Also wanted: • Printers
• Inspectors • Negative Retouchers • Artists with Pro-Lab experience
Pay commensurate with experience. Apply in person at 27451 Schoolcraft (at Inkster), Livonia, MI. No resumes please.

PRINTING COMPANY
Looking for several qualified persons to join our growing Team. Positions are full-time with top pay & benefits.

PRESS OPERATOR - for 6 & 10 color 40" Heidelberg, 2nd Shift.

MACHINE BINDERY - experience with stitching, folding, or cutting, 2nd Shift.

COPY CENTER - 2nd Shift. Run color, digital copiers, experience a plus.

WAREHOUSE - Pick & Pack Orders.

OFFICE PERSON - Answer phones, customer interaction, some computer experience. Apply or send resume to: 12085 DIXIE, REDFORD, MI 48239

PRINTING
Light bindery & shipping. Full time days, (248) 799-7771

PRODUCTION
Manufacturing Facility. Growing concrete products company in Brighton needs reliable, self-motivated and hard-working production personnel for the day and night shift.

We Offer:
• Apprentice Program in our Production Dept.
• Competitive wages with overtime
• Paid vacations and holidays
• Paid medical/dental life & short term disability insurance
• 401K retirement program
• Tuition reimbursement program
• Safety boot reimbursement
Unilock Michigan, Inc. 12591 Emerson Dr. Brighton, MI 48116 (248)437-7037 (1 mile S. of Grand River, off of Kensington Rd.)

PRODUCTION SCHEDULER
\$10/hr. Busy service position. Good PC & Temp. perm. Arbor Temps. 734-459-1166, Fax 734-459-1593

PRODUCTION SUPERVISOR
Bing Blanking, L.L.C. (located in Detroit) is seeking candidates for the position of Production Supervisor. Candidates must have at least 3 years of experience in a supervisory role, with a total of 5 years of experience in a production environment. The selected candidate will supervise employees who are responsible for producing first operation blanks for use with the automotive industry. Duties include:
• Review of daily production schedules to ensure timely delivery of products
• Establishing and maintaining accurate daily production records
• Motivating, training, guiding and directing the production workforce
• Overseeing and administering production quality control
• Maintaining plant cleanliness
• Establishing and maintaining QS 9000 certification processes
Salary will be commensurate with experience. Excellent benefits.

Please send your resume to The Bing Group, Human Resources, 11500 Oakland, Detroit, Mich. 48211 or fax to 313-667-3897, no later than Friday, October 29, 1999. No Personal Visits To The Site Or Calls Will Be Accepted.

AN EQUAL OPPORTUNITY EMPLOYER

PLAY IT AGAIN SPORTS
Now Hiring Warehouse Help and Labor. Full or part-time, Mon-Fri. 9am-5pm. environment with opportunity for advancement. \$8/hr. to start. Call Doug: (248) 338-0980

PLUMBER NEEDED
Experience necessary. Must have tools & transportation. 248-546-4400

PLUMBERS APPRENTICE
Residential new home. Willing to train, \$6 per hour. (734) 595-4649

PLUMBING
WE are a well established company with a fast growing plumbing division is looking for team players to climb our career ladder.

RESIDENTIAL PLUMBING TECHNICIAN
Three to five years residential service experience required. Company vehicle provided.

APPRENTICES
Previous experience not necessary, but helpful. Competitive wages & a plus. Room to advance. Excellent benefit package including 401K w/50% match, profit sharing and educational reimbursement. Competitive wages correspond with experience. For more information call Jack at AJ Danboise Son. (248)477-3626

POLICE OFFICER
The CITY OF GARDEN CITY is seeking qualified applicants for employment without regard to race or gender for the position of Police Officer. The CITY OF GARDEN CITY, an equal opportunity employer, does not discriminate on basis of race, religion, color, sex, age, national origin or disability.

The starting salary range is \$29,545 - \$35,661, dependent upon qualifications with excellent benefits. Minimum qualifications for this position are: high school diploma or equivalent, 20/20 corrected vision, COLES Physical Skills and Reading/Writing Certifications, valid Michigan driver's license, minimum minimum qualifications, and a record free of criminal convictions. Garden City has a residency requirement within a 15 mile radius within six months after completion of probationary period.

Job description and applications available at City Hall, 6000 Mid-diebet Road, Garden City, MI and may be submitted between 9:00 a.m. - 12:30 p.m. and 2:00 p.m. - 4:30 p.m., Monday through Friday, October 29, 1999 to November 30, 1999.

Interested candidates should call or visit one of our convenient locations:
Birmingham: 34745 Woodward at 248-646-5533; Rochester Hills: 2728 S. Rochester Road at 248-852-7715; Troy: 2835 W. Maple at 248-200-0490; Farmington: 31504 Grand River at 248-476-9094; Royal Oak: 27054 Woodward at 248-541-3450; Southfield: 28845 Telegraph Road at 248-353-6400; W. Bloomfield: 6620 Orchard Lake Road at 248-851-9780.

No more french fries! No more late nights! No more stuck indoors on a sunny day!

We have great opportunities for managers, cashiers, customer service greeters and car care attendants at our full service car washes. We offer transportation from bus lines to our locations, great benefits such as medical/dental, 401(k), tuition reimbursement and vacation. EOE.

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entertainment
We are proud to be an Equal Opportunity Employer

500 Help Wanted General

Printer

Commercial Design & Decor firm seeks experienced Screen Printer. Full benefits available after 90 days. Pay based on experience. Please send resume to: Kato at: (248) 348-7755 ext. 161

PRINTING COMPANY
Looking for several qualified persons to join our growing Team. Positions are full-time with top pay & benefits.

PRESS OPERATOR - for 6 & 10 color 40" Heidelberg, 2nd Shift.

MACHINE BINDERY - experience with stitching, folding, or cutting, 2nd Shift.

COPY CENTER - 2nd Shift. Run color, digital copiers, experience a plus.

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entertainment
We are proud to be an Equal Opportunity Employer

500 Help Wanted General

PUNCH GRINDER

ANCA INC., a leading manufacturer of CNC Tool Grinders, has an immediate position available for a punch grinder operator to train our customers on how to operate our machines. The right candidate will be currently working in a machine shop operating manual of CNC machine tools, with good communication skills and the drive to succeed. ANCA will train the selected person. We offer a competitive salary and benefits. Send your resume in confidence to:
Applications Manager
ANCA INC.
26335 Interchange Ct.
Farmington Hills, MI 48335
Or Fax 248-477-9822

QUALITY CONTROL INSPECTOR
Insures incoming product meets all specifications. Uses a variety of equipment and gages to perform inspection. Must have one-year inspection experience, be able to read blue prints and be familiar with the inspection of threaded fasteners & QS9000 policies. Send resume with salary requirement to:
Barnes Corporation
Attn: Charlene
23240 Industrial Park Dr.
Farmington Hills, MI 48335
Fax: 248-616-0301

QUALITY MANAGER - Experienced, hands on quality professional, must be proficient w/ APQP, PPAP, QS-9000, Q1, basic metrology & computer skills including MS Office & Lotus Suite. ASQ Cert. a plus. Fax resume to (313) 936-6906

ARBOR TECHNICAL STAFFING
Accomplished professionals needed:
BRANCH MANAGER/ ACCOUNT REP
Oversee branch staff, accounts acquisition & client relationships, administration, TECHNICAL RECRUITER
Interview, screen & present applicants to clients (temp contract position)
TECHNICAL SALES MANAGER
Industry experience, proven sales & leadership. Generous salary, commissions, benefits. A Personnel Systems Co., Inc. Est. 1970
315 E. Eisenhower Pkwy, Suite 2
Ann Arbor, MI 48108
734-761-5252
734-761-5255
arborcc@aol.com
www.arborcc.com

RECRUITERS

500 Help Wanted General

Tekton Resources, a technical recruiting division of Daniel, is currently searching for a Staffing Coordinator.

Responsibilities include overall recruiting support, typing and/or reformatting of resumes in MS Word, payroll for outside contractors and overall miscellaneous administrative duties or projects when needed.

Requirements include accurate typing skills, (approx. 50 wpm), as well as good editing and follow-up skills - someone who will take the initiative to ask questions and go that step further to make the job completion. Must be able to prioritize and complete tasks in a timely manner. Must present her/himself as a friendly, flexible and team-oriented professional. Must have knowledge of MS Word and knowledge of Excel a plus.

Tekton Resources offers a competitive salary and a comprehensive benefits package including 401K. Interested applicants can fax or mail their resume to:

Tekton Resources
3001 W. Big Beaver Rd.
Suite 416
Troy, MI 48064
Fax: 248-649-5531
Attn: PG
www.tektonresources.com

TELEMARKETING
Part-time - 30 hrs/week
Looking for self-motivated, organized, professional individual to call/survey potential software customers in the automotive supply industry. Hourly pay, lead bonus, closing bonus. Please mail, fax or e-mail your resume to:

Jerry Hanson
P.O. Box 130055
Ann Arbor, MI 48113
Fax: 734-987-5811
Email: jhanson@brainiac.com

TELEPHONE PROSPECTORS
needed to set appointments in low pressure, dynamic environment. Flexible part-time hours available. Farmington Hills/Southfield area. \$13 an hr. plus bonus. (248) 561-3311

Tellers
Credit Union Family Service Centers, has immediate openings for PART-TIME TELLERS. You must have customer service skills, good mathematical aptitude, previous cash handling experience preferred. We offer a competitive salary, paid holidays and vacations, 401K and tuition assistance. Job includes some evenings and Saturdays. Positions available at:

- Madison Heights (W. 14 Mile, Campbell Cir.)
- Livonia (7 Mile & Farmington)
- Redford (7 Mile & Grand River)
- Ann Arbor (Washtenaw E. of US-23)
- Westland (M59 & Crescent Lake Rd.)
- Westland (Rochester Hills)
- Ann Arbor (Ashmun & John R)
- Canton (Sheldon & Ford Rd.)

If you would like to learn more about Credit Union Family Service Centers, visit our website at www.scc-sc24.org. Please call (248) 569-4620 Ext. 501 for an application.

THREAD ROLLER SET UP
Well established, fast-paced company in Plymouth, MI seeking individual with some experience in the fastener industry to train for thread roller set up. Excellent benefits, + incentive program. Please contact: Linda Venable (810) 797-4321

TRAVEL AGENT
Experienced Leisure agent needed for upscale Birmingham area agency. Benefits, Apollo preferred. Contact Linda (248) 644-1600, fax (248) 644-1510, e-mail Linda@royallint.com

TRAVEL AGENT - Experienced
Southfield office. Workday preferred. Flexible hours. Benefits. Call Shiraz 248-353-5811

Travel Consultant
Full Time
Established travel agency in Oakland County is looking for an energetic, experienced full time travel consultant. Apollo experience preferred. Benefits available. Call: 248-333-3777

TILE & GROUT REPAIR
MAINTENANCE TECH.
\$10-\$12 per hour with experience, or will train. Vehicle required. (810) 797-4321

WAREHOUSE
Full time. Good benefits + 401K. Shift stocking & pulling orders, some local driving. Apply at: 32214 W. 8 Mile, Farmington, MI 48334. 248-477-0075

WAREHOUSE/OFFICE
Troy area, 1 full & 1 part-time position available. Phones, shipping, clerical duties. 248-528-3000

Warehouse Person
Truck Driver
For building supply wholesaler. Call Noradex in Plymouth at (248) 451-8209. Must be drug free & have good driving record. An Equal Opportunity Employer

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500 Help Wanted General

TIRE TECHS
EARN UP TO \$500/WEEK
Plus Benefits
Only Hard Workers Who Are Looking For A Career Should Call:
BELLE TIRE
Waterford, 5289 Dixie Hwy.
248-623-9559
Plymouth, 433 W. Ann Arbor
734-453-5300
Farmington, 22843 Orchard Rd.
248-474-5042
Livonia, 19601 Middlebelt
248-477-1100
Novi, 42408 Grand River
248-348-4348

TRAVEL AGENTS
Experienced Travel Agents
Park West Gallery, one of the world's largest art galleries and fine art auction companies operating art galleries and auctions on more than 40 cruise ships, seeks experienced travel agents for our travel agency, Park West Travel, to support a traveling staff of 80+ and for our core related business. If you enjoy working in a fast-paced dynamic professional environment, this opportunity is for you. We offer an excellent salary and benefit package, which includes health care coverage, including dental, and a generous 401K program. Please send resume and cover letter to:

PARK WEST GALLERY
Attn: Travel Agents
29460 Northwestern Highway
Southfield, MI 48034

TRUCK DRIVER FOR CDL/
Airlines, carrier out of Plymouth, for local runs. We offer full benefits, bonuses & competitive wages. (517) 223-7339

TRUCK DRIVER
Full time position offering competitive wages, benefits, paid vacation & retirement plan. CDL-H endorsement desired. Mechanically inclined with chemical background preferred. Travel required. Please resume to: 734-326-9415

TRUCK DRIVERS
Experienced Class A, short double & tri-axle. O.P.E. & D. (248) 305-6020

TRUCK DRIVERS
needed. CDL required. Full & part-time positions available. Car hauling experience preferred but not necessary. Ask for Rick: (610) 494-3330

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TRUCK DRIVER
Warehouse Person
For building supply wholesaler. Call Noradex in Plymouth at (248) 451-8209. Must be drug free & have good driving record. An Equal Opportunity Employer

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500 Help Wanted General

VICE PRESIDENT OF BUSINESS DEVELOPMENT PROFESSIONALS
The purpose of this advertisement is to get you to contact us, so, at the moment, we have no idea what your name is. But we do know the sort of person you are, and we know the sort of aspirations you have in life. We also know the level of skill you have and that you want to enjoy your work. We know you want a career. We know you want to have the opportunity to develop a wide range of skills. We know that when we call you, you will be able to communicate with us effectively. And, when we are talking, we will be able to discuss important things, like what you can expect from us, as well as your salary and career opportunities. We know that you have had at least 5 years of experience in a sales or business development position. But, above all, we know you have a driving ambition to be the best. By the way, this is an exciting position with a talented team of people. But you had better contact us fast, because we are on a fast track and we are looking for runners.

Fax or send your resume, with salary requirements to:
ATTN: Human Resources
Belle Tire
30215 Southfield Rd., #200
Southfield, MI 48076
Fax (248) 988-2946
Equal Opportunity Employer

ACO HARDWARE WAREHOUSE
Men/Women in good physical condition needed for full time warehouse shipping department.
• Starting pay \$10/hr.
• \$11/hr. potential after 90 days.
• Start time 4pm
• Benefit package includes: Medical, Dental, Life Insurance, Paid Holidays & Vacation, 401K, ESOP.
• Pre-employment Drug Screen.
Call Mon. - Fri. 9 to 4pm
248-615-2566
for appointment or send letter of interest to:
ATTN: Human Resources
O&E/HSW, 23333 Commerce Dr.
Farmington Hills, MI 48334
Fax: 248-615-2566 EOE

WAREHOUSE JOBS
In Novi, temp-to-hire. Starting at \$8/hr. Drug Screen, background check, and overtime required.

WAREHOUSE
Full time permanent position in Westland-Canton vicinity. UPS experienced preferred. Apply in person between 8am-5pm. 734.641.1244
KITCHEN GLAMOR

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500 Help Wanted General

WAREHOUSE
TRANE Wholesale Distributor looking for experienced warehouse personnel for various tasks. Loading & Unloading trucks using a H-Law, Stocking, Picking orders, Shipping UPS, etc. Competitive salary with good benefits.
Send resume to:
Attn: Warehouse Position
48955 Magellan Dr.
Livonia, MI 48339
or fax to (248) 478-9488

WE'RE GROWING!!!
Belle Tire is opening soon in Southfield. Openings for the following positions:
• Auto Techs
• Alignment Tech
• Tire Sales Staff
• Service Sales Staff
• Assistant Store Managers
Established in 1922, we offer a career with boundless opportunities, an outstanding compensation plan, and a great place to work.
Call the Career Contact Hotline at 800-878-4440, ext. 212, or Fax your resume to: 313-271-0280 or apply at: www.belletire.com
BELLE TIRE

WINDOW CLEANING CO.
Seeking experienced Window Cleaners. Willing to train. Must have own transportation. Please call 313-659-0901

WONDERLAND MARINE
WEST Seeking Boat Detailers. No experience needed. Will train. Apply at 5796 E. Grand River, Howell, (517) 548-5122

YOUTH WORKER
Part-time afternoons; 20 hours. Assist with youth programs or clerical duties at the Boys & Girls Club. (248) 814-8002

501 Computer Info. Systems
COMPUTER OPERATOR
Immediate opening for experienced Unisys "A" or "V" Series Computer Operator. Will work midnight shift with some overtime. Full time with benefits. Please send resume and salary requirements to: HFV Operator, 29299 Franklin Rd., Southfield, MI 48034 EOE

IS PROGRAMMER
A growing lease company looking for a full-time IS Programmer in the Troy area. Good with Microsoft Access and Excel. Good knowledge of programming data bases. Networking and some accounting a plus.
Fax resume to:
Human Resource Manager
248-524-0267
Or send e-mail to: kbemia@leasecorp.com

NETWORK ADMINISTRATOR
Southfield company needs a well rounded systems administrator to manage all company network and provide user support. Should be experienced with NT, Exchange, SQL Server, IIS, MS Office, ASP/VB/SQL skills a plus. Should have excellent communication skills. Fax resume: 248-356-6890
Email to: techjobs@manyzone.com

SYSTEMS SUPPORT DESK SPECIALIST
PPOM, a growth opportunity company, is seeking self-motivated, high energy people who enjoy handling difficult levels of challenge and variety. Candidates will be responsible to provide continuous front-line support to end users for its related problems. Route problems to appropriate technical areas. Report problems to management. Monitor and track problems to resolution. Provide daily reports. Train users to follow proper problem reporting procedures/forms. Miscellaneous. IS administration duties. Minimum Qualifications: Proficient with computer, Microsoft Office applications. Excellent verbal and written communication skills. Salary history and salary requirements must be included in resume. Excellent benefit package includes life, health, dental, 401(k) and tuition reimbursement. NO PHONE CALLS. Please fax or send resume:

Naomi Ashel
Manager of Administration
PPOM
28588 Northwestern Hwy, #380
Southfield, MI 48034
NaomiAshel@PPOM.com
Fax: 248-357-2418
PPOM is an equal opportunity employer.

Transportation Account Coordinator
Tower Group International, a progressive logistics services provider and customs broker, has an opening in our Romulus, Michigan office for a Transportation Account Coordinator.
This position is responsible for coordinating International export and import air/sea freight shipments on behalf of customers. The successful candidate must have a comprehensive knowledge of international air and/or ocean freight forwarding and transportation operations experience, documentation, regulations, and pricing of international freight forwarding services.
Tower Group International, a subsidiary of the McGraw-Hill Companies, offers a comprehensive compensation and benefits package. If you are interested in joining our team, send your resume and salary requirements to:
Tower Group International
Manager, Human Resources
128 Dearborn Street, Buffalo, NY 14207
Fax: 716-879-1235
EOE M/F/D/V

Lapeer Metal Stamping Companies, Inc.
Is a Tier One QS9000 supplier to the automotive industry. Part-time & full-time available for all shifts in our Dearborn plant.

DIE REPAIR - Must have experience repairing life dies and progressive dies.
WAREHOUSE SUPERVISOR - Supervises & coordinates activities of work centers with receiving, shipping and storing materials.

Send or fax resume to:
Director Human Resources
Lapeer Metal Stamping
130 N. Greenback • Mt. Clemens, MI 48046
Fax: 810-307-3011

ACCOUNTANT/CPA
For growth oriented CPA firm. Must have 3-5 yrs. recent public accounting experience & strong computer skills. Send resume & salary requirements to:
Hirzel, Jackson & Swaine P.C.
24520 Meadowbrook Ste. 200
Novi, MI 48076

ACCOUNTANT
West Bloomfield accounting firm has immediate opening for a candidate with minimum 3 years experience. Excellent salary/fringe benefits package.
Send resume to:
30333 Southfield, MI 48037
Or fax to: 248-855-5996

FULL CHARGE ACCOUNTING CLERK
Farmington Hills real estate development firm seeking experienced professional individual to assist Controller. Responsibilities include invoicing, A/R, A/P, cash deposits, month end reporting, light clerical. Excel & Word for Windows experience a must. Excellent benefits package. Send resume with salary requirements to: Controller, 39000 County Club Drive, Farmington Hills, MI 48331

ACCOUNTING
Accounts Receivable position available. Must have 3-5 years experience in accounts receivable or finance. Knowledge of property management field helpful for either position. Not required. Direct all resumes to Account Manager, P.O. Box 9154, Farmington Hills, MI 48333-9154.

ACCOUNTING CLERK
Must be well organized w/computer knowledge & phone skills. Duties include A/R, invoice, month end close, payroll, etc. Great benefits. Send resume w/salary requirements to:
P.O. Box 270044
Waterford, MI 48327

ACCOUNTING CLERKS
A large Detroit based company has immediate openings in the accounts payable department. These are full time positions with competitive salaries and full benefit packages. Send resume to:
Accounting Positions
P.O. Box 554
Detroit, MI 48222-5446
E.O.E.

PART-TIME SUPPORT
Part-time, flexible hrs. Position for trucking co. in Canton. Experience in closing month end, Microsoft Word/Excel Accounting helpful. Send resume to: 4901 Dewitt, Canton, MI 48186

ACCOUNTS PAYABLE
Experience with matching process. Good keyboard skills a MUST. Must be detail oriented. Good benefits and salary. Farmington Hills office. Please call RoseMarie at (248) 352-0000.

ACCOUNTS PAYABLE CLERKS
Southfield-based Lear Corporation has immediate openings for individuals with a minimum of 2 years' experience in accounts payable at their Dearborn, MI location. Responsibilities include coding/batching, check runs, vendor relations, account analysis and assisting with month end closing. Automotive background is a plus. Associate's degree preferred. Strong Excel and accounting software experience required. Only experienced candidates need apply.

Lear offers competitive salary and benefits. Please forward your resume in confidence to: LEAR CORPORATION, CODE: AP, 62

506 Help Wanted Medical

**ANGELA HOSPICE
HOSPICE CARE CENTER
CLINICAL MANAGER**
Full Time, Good Benefits,
Great Team.

- RN, BSN preferred
- 1-2 yrs. Managerial

For interview please call
734-953-0035 or fax
734-779-4801, Attn: _____

- ARTS - Professional
required, \$30-\$47K.
- BILLERS & RECEPTION
- TECHS - Only Certified
(part time - 12 hrs/week)
- sound Vascular (Waters)
- TRANSCRIPTIONISTS

ASSISTANT
Organized, motivated, reliable, hard-working. We're looking to hire you! Great benefits, overtime. \$11/hr. depending on experience.
248-478-1168

**BILLERS/
COLLECTORS/
CALL TODAY
WORK
TOMORROW**
Looking to excel in the care industry? We have immediate openings for skilled

- Oncology, Hematology

• And Chemists
• Medical Billers (Flexible)
• Data Entry/File Clerk

Competitive pay and benefits including medical/dental now (248) 352-1461.

Chemistry

**SENIOR BEN
CHEMIST**

We are Baxter Healthcare Corporation, a leading health care company and one of the foremost providers of thorough products and services. Our pioneering medical technology has resulted in improved health care that has improved human life around the world.

global leader in the biotechnology industry is aggressively seeking a highly motivated and highly capable Chemistry to work in its Chemistry laboratory in its Eastern, Michigan location. The person would be responsible for performing CGMP SPC studies for protein therapeutics, maintain files, data analysis, laboratory investigation and use of the stability sampling program. Analytical experience should include performing gel electrophoresis, LPC determinations, and ability indicating assays for protein and lyophilized products. The person is working in a cGMP atmosphere is preferred.

person who is a strong problem solver, organized, a strong communicator and a strong leader. Requires: a BSMS from an accredited University in Chemistry, Biology or related field; 2 to 3 years of experience in the pharmaceutical lab. As a global leader dedicated to building the best team in the world, Baxter offers competitive compensation and full time benefits. For consideration, please forward your resume, with salary history, to: Baxter Health Corporation, Attn: Human Resources, 1200 Pine Road, Rochester, MI 48306. Fax: (248) 608-3151. E-mail: kuljawa@baxter.com. Baxter is committed to diversity.

Find *it* here!

**OBSERVER
ECCENTRIC**

**Job Placement
for Everyone**

Medical Reception
Medical Assistants
Phlebotomists
Medical/General Clerical
Radiologic Techs
Administrative Assistants
Medical Billers
Medical Records Clerk
Many More

TEMPRO has permanent temp-perm and temporary placements available.

Call Christina
(248) 356-1334
to schedule an interview

1

506 Help Wanted-Medical**Chemistry****SENIOR BENCH CHEMIST**

We are Baxter Healthcare Corporation, a leading health-care company and one of the world's foremost providers of pharmaceutical products and services. Our pioneering medical technology has resulted in innovative health care that has improved human life around the world. Our Hybrid Immuno business, a global leader in the biopharmaceutical manufacturing industry, is aggressively seeking a Stability Chemist to work in the Chemistry laboratory in its Rochester, Michigan location. This person would be responsible for performing: cGMP Stability studies for protein therapies, will maintain files, data analysis, laboratory investigation and tracking of the stability samples in the program. Analytical experience should include performing HPLC, gel electrophoresis, LFC, protein determinations, and other stability analysis assays for liquid and lyophilized products. Experience in working in a cGMP/USP 707 environment is preferred. This position requires a person with strong problem solving, organizational and leadership skills. Requires a B.S.M.S. or equivalent, an accredited University in Chemistry, Biology or related field with 2 to 3 years of experience within the pharmaceutical laboratory. As a global leader dedicated to building the best team in health-care, Baxter offers competitive compensation and full benefits. For consideration, please forward your resume, with salary history, to: Baxter Healthcare Corporation, Attn: Human Resources, 1200 Parkdale Road, Rochester, MI 48307. E-mail: kulaweb@baxter.com. Baxter is committed to a diverse workforce. EOE M/F/D/V.

CHIROPRACTIC ASSISTANT

Part-time. Front-office duties. Rochester, Call Deborah. (248) 950-1998.

CNA

Willing to pay SPECIAL WAGES for special people who like to take the one-on-one time needed to completely and compassionately care for their patients. Call for salary. House Hospice, 800-311-5365.

GENERAL OFFICE

Part-time. Visual Field Technicians. Will train. (248) 952-8315.

LABORATORY AIDE

Full-time position for an MLT or person with previous processing experience on the afternoon shift. Apply in person, mail or fax resume to: Hospital Consolidated Lab, 23775 Northwestern Hwy., Southfield, MI 48075. FAX: 248-338-1311.

506 Help Wanted-Medical**HEALTH CARE CONTRACTS ADMINISTRATOR**

Large physician organization (Southfield area) seeks individual experienced in managed care contracting. Responsibilities include assisting in negotiating, drafting, coordinating and implementing a variety of contract and corporate documents. Bachelor's/paralegal background preferred. Fax resume: 248-593-0117, attn: Contracts.

LPN

Part-time for allerstg office. 2 areas: Farmington Hills, Livonia. Training provided. Call: (248) 851-6657.

MEDICAL ASSISTANT

Full-time. Friendly. Send resume to: 43422 West Oaks Dr. PMB #167, Novi, MI 48377-3300.

MEDICAL ASSISTANT

Full-time. Friendly. Send resume to: 43422 West Oaks Dr. PMB #167, Novi, MI 48377-3300.

MEDICAL ASSISTANT

For busy Southfield practice. Conscientious team player. Competitive benefit package. 248-355-0880.

MEDICAL ASSISTANT/CLERK

Full-time. Farmington Hills. Surgical office. Call Jackie: (248) 476-7789.

MEDICAL ASSISTANT

Full-time needed for busy pediatric office. Experience preferred. Willing to train. Call: Michelle, 248-955-7417.

MEDICAL ASSISTANT

Experienced for busy orthopedic office in W. Bloomfield. Full-time. Excellent wages & benefits. Please fax resume to: 248-626-6481.

MEDICAL ASSISTANT

Part-time for Podiatry office. No experience necessary. Will train. (734) 722-1570.

MEDICAL ASSISTANT

Part-time for growing dermatology practice in Westland. Fax resume to: 248-354-1853.

MEDICAL ASSISTANT

Full-time or part-time. Some experience helpful. Farmington Hills area. Call: 248-474-5601.

MEDICAL ASSISTANT

Part-time. Hair transplant assistant. Prior experience preferred. Call: Barrie, 248-659-4967. Or fax resume: 248-656-5099.

MEDICAL ASSISTANT

For cardiology office. Experience in EKG, Holters and all office procedures needed. Send resume to: Doctors Office, 44199 Dequindre #108, Troy, MI 48068. Fax: 248-879-5538.

506 Help Wanted-Medical**MEDICAL BILLER**

Experienced, full-time. Must be motivated & self-directed professional. Competitive pay & medical benefits. Fax resume to: 248-354-1853. Farmington Hills, MI 48334.

MEDICAL BILLER

For growing lab in Garden City. Fax resume to: 248-354-1853.

MEDICAL BILLER & MEDICAL ASSISTANT

Troy area. Full-time with benefits. Call: (248) 889-7100.

MEDICAL BILLER

needed for large Pontiac physician group. Medical Manager a must. Benefits, 401k & profit sharing plan. Fax resume to: (248) 333-0272.

MEDICAL BILLING

Earn excellent income! Full-time. Computer, required. Toll-free: 1-888-313-6049 x3112.

MEDICAL RECEPTIONIST

Full-time. Friendly. Send resume to: 43422 West Oaks Dr. PMB #167, Novi, MI 48377-3300.

MEDICAL RECEPTIONIST

Medic knowledge a plus. Competitive wages. Excellent benefits. Fax 248-358-2041. Or phone Mrs. Sheldon: 248-359-0420.

Medical Receptionist

Are you organized, motivated & career minded? Do you have exceptional communication skills? Are you detail oriented, personally stable & well rounded? We want you! Great benefits, \$11 & up depending on experience. 248-349-5559.

MEDICAL RECORDS CLERK

Established Pediatric office in Canton, is seeking a medical records clerk to file patient charts, maintain information to be filed and coordinate the release of information of medical records. The qualified candidate will be organized and interested in attention to detail. Applicants send resume to: Measle James, 1600 Canton Center Rd, Ste. 200, Canton, MI 48188 or fax to 734-398-7895.

MEDICAL RECORDS & RECEPTIONIST

Full-time for busy internist office in Livonia. Experience necessary. Call Judy A. 734-778-2100.

MED TECH

Full-time (ASCP Certified). Full-time midshift. Chemist/Dept. Rotates weekends & holidays. Apply in person, mail or fax resume to: Hospital Consolidated Lab, 23775 Northwestern Hwy., Southfield, MI 48075. Fax: 248-358-1311.

506 Help Wanted-Medical**Medical****TAKE ACTION**

CORPORATE WIDE OPEN HOUSE! TUESDAY, OCT. 26, 9:00AM-3:00PM

• Medical Assistants
• Medical Billers
• Phlebotomists
• RN's/LPN's
• Executive Assistants
• CNA's
• Administrative Assistants
• Medical Receptionists

Call or visit the office nearest you! Competitive pay & Benefits package available!

CENTECH

DETROIT: 313-954-1703
SOUTHFIELD: 248-354-1600
LIVONIA: 734-464-0188
DEARBORN: 313-338-8888
TROY: 248-328-8090
AUBURN HILLS: 248-377-4990
WALLED LAKE: 248-960-9909
GRAND BLANC: 810-695-9777

MED TECH

MT/MLT (ASCP Certified). Afternoon shift, 25-30hrs/week. Hematology Dept. Apply in person, mail or fax resume to: Hospital Consolidated Lab, 23775 Northwestern Hwy., Southfield, MI 48075. Fax: 248-358-1311.

OFFICE MANAGER

For Physical Therapy Clinic. \$9/hr. plus benefits after 90 days. Start immediately. Fax resume to Ron or Michelle: 248-688-1234.

OFFICE MANAGER

Move your career to our new outpatient physical therapy clinic opening in White Lake. Outstanding opportunity for experienced Medical Office Manager. Skills needed: medical insurance billing, collections, insurance authorization & front office. Must be computer literate, team player & have high energy level. MEDICAL OFFICE EXPERIENCE A MUST. Excellent salary & benefits. Fax resume & salary requirements to: Grant Lindsay 734-418-9903.

OPTIONAL: Full-time, flexible

schedule, daily travel, transportation provided. Strong communication skills. Competitive pay & medical benefits. Please call Nursing Home Eye Care Group, 888-842-2884 or fax: 248-924-1450.

LIVE-IN

PERSONAL ASSISTANT Nurse to care of elderly individual. Physical therapy experience required. Must provide references & employment history. An outgoing personality is a plus. Room & board provided. Income to match experience. Call Ron or John: 248-685-0961.

PHARMACY TECH

Full-time position now available for Pharmacy Technician. Experience preferred but not necessary. Flexible hours, no Sundays, holidays or evenings. Clean, pleasant working conditions. Apply in person daily between 10am-4pm at: Medical Center Pharmacy in the lobby of Woodland Clinic - Novi, 41935 W. 12 Mile Rd.

Physical Therapist

Therapist/Physical Rehab seeks experienced PT for full-time management/clinical position in outpatient orthopedic center located in Rochester. Fax resume & salary history to: (248) 333-0278.

RECEPTIONIST

For busy Ophthalmology office. Some billing experience preferred. (248) 332-8616.

RECEPTIONIST

Full-time for cardiology office. Experience preferred. Excellent salary/benefits. 248-569-4232.

RECEPTIONIST

Full or part-time. Experience preferred. Farmington Hills area. Call: 248-474-5601.

RESTAURANT

Sometimes it's just a matter of time before you find the perfect place. Is casual dining or fast food leaving you less than challenged? At Denny's, we offer you more than just greasy customers and waiting tables. As a manager, we'll give you the chance to share your expertise in a team focused, full service operation. In return for your efforts, we provide an outstanding growth opportunity including competitive starting wages, performance based bonuses, 5 day work weeks, strong advancement potential and more... Sounds like much more than fast food to us!

These excellent opportunities require energetic individuals with a minimum of 2 years restaurant supervisory experience, a commitment to customer service and the ability to motivate/lead people.

Please fax resume with salary requirements to: (313) 538-6462, Attn: Debra. www.dennysrestaurants.com. EOE M/F.

506 Help Wanted-Medical**Radiation Therapist**

St. Mary Hospital is seeking full-time, highly motivated professional to perform radiation treatments in active department. Must be ARRT registered or eligible and previous experience required. Qualified applicants may apply in person to Human Resources or send Fax Resume:

Human Resources

St. Mary Hospital
3675 Five Mile
Livonia, Mich 48154
Fax: (734) 655-3854
E.O.E.

RECEPTIONIST & MEDICAL ASSISTANT

needed for Farmington Hills internal medicine office. 248-540-4882. Fax resume to: 248-540-6402.

REUSE TECHNICIAN

You will inspect, clean & store dialyzers & related equipment plus maintain appropriate documentation & records. High school diploma is required; dialysis experience preferred. Fax resume to: (248) 414-9218 or mail to: Attn: Naomi, Novi Kidney Center, 47250 W. Ten Mile Rd., Novi, MI 48374. No phone calls please.

Supervisor • RN's • Home Health Aides • Speech Therapists

Medicare certified homecare agency in Troy seeking experienced homecare Clinical Supervisor. Also seeking experienced homecare RN's and Home Health Aides in Southeast and Northern Oakland County. Speech Therapists in all areas.

Fax resume to: Guardian Angel Homecare (248) 889-7737.

SPECIMEN PROCESSOR

Full Time-Night Shift

Quest Diagnostics, a leading clinical diagnostic laboratory in the country is currently seeking highly motivated individuals for New base pay & shift differential, and excellent benefits. The successful candidates must possess a HS Diploma & be able to pass a drug screen & background check. Excellent data entry skills (45 WPM) a plus.

FOOD EQUIPMENT SALES

The Equipment & Supply division of Domino's Pizza, Inc. is looking for qualified candidates for our Capital Equipment and International Sales Departments located in Livonia. Bilingual candidates a plus for the Int'l position. If you are a customer service oriented team player, and would like to work for a progressive company that offers excellent benefits and sales incentives, please send your resume with salary requirements to:

DOMINO'S PIZZA EQUIPMENT & SUPPLY

39000 Plymouth Rd., Livonia, MI 48150. Fax: 734-462-0467. EOE

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COOKS

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New Homes-Real Estate

Observer & Eccentric
NEWSPAPERS

HOMETOWN CLASSIFIED

NO Wt OF Page 1, Section E

Barry Jensen, editor (734) 953-2125 bjensen@oe.hometown.com

on the web: <http://www.observer-eccentric.com>

Sunday, October 24, 1999

High cost of development



PETER K. BURTON

Twenty years ago, when I began building in Michigan, I could buy a piece of property, process a plat for a residential subdivision, and start construction all within nine months. My father has told me that in the 1950s that process took 90 days. Today the same

process can take three years. The change has come with more government regulation that attempts to avoid past ills.

"Soft costs," such as longer development loans, more taxes and longer overhead, can add 20 percent to the cost of a home that takes four years to complete.

In attempting to reverse past errors, today's building process has become more complicated than it needs to be. For example, some communities allow only large lots and exclude town houses or apartments. Roads and sewers, water and utility lines have to be stretched farther to serve fewer people, and so the cost goes up and the communities spread out. Added to soft costs, such regulation can add 30 percent onto a home's in taxes.

Since builders follow the regulations that government develops, I would like to see area governments seek out builders' expertise and input on ways to help bring down the cost of new housing through improved, effective, simplified regulations.

Looking ahead, I see retail goods moving from community centers and malls to the Internet. New residential development will be more clustered. Out of necessity, government will eventually jettison cumbersome, outdated regulations and make redevelopment of older urban areas and development of environmentally sensitive new subdivisions quicker, simpler and more economically viable.

Peter K. Burton is a third-generation builder and developer with 25 years of experience. He is president of the Building Industry Association and president of Burton-Katzman Development Co. in Bingham Farms.

Just 10 homes available in Walnut Hills

Klein Construction will build lots and lots of amenities into its custom houses at Walnut Hills in Farmington Hills.

Standard features at base price include three-car garage, fireplace, air conditioning, separate tub and shower in the master suite, first-floor laundry and basement.

A double oven, cooktop, microwave and dishwasher also are included in all plans, as are wood or ceramic in the foyer, hallway, half bath and kitchen/nook; carpeting throughout the rest of the house and 15 recessed lights.

Just 10 homes will be built off Haggerty between 13 and 14 Mile roads. A private subdivision park is on one side, the pond at an apartment complex on the other.

Three floor plans, two colonials and a story-and-a-half, are offered prospective buyers. But Jeff Klein concedes that these are just starting points for buyers.

"They'll be changing some room sizes, adding their particular touches," Klein said. Kitchens, cabinets, closets and upgraded materials are expected to be favorite targets, he added.

"We have an architect we use able to redraw some plans," Klein said. "I have a superintendent on site at all times, and I'm also on site every day. I'm willing to meet with any homeowners with any questions."

Carol Klein, Jeff's mother, is sales manager.

"People I'm getting here are from Farmington Hills," she said. "They want to stay. I think they like accessibility to freeways. That's the biggest selling point."

"We're right around the corner from the Haggerty Connector. You can get to Ann Arbor, Detroit and Lansing fairly easily," Carol Klein said.

Then there's more local attractions — "proximity to shopping areas, churches, synagogues," said Jeff Klein.

"The other thing people really like are really large lots," Carol Klein said. "There's 10 houses on five acres. None of the lots back up to another lot."

"It's very quiet in here," Jeff Klein said.

At least five trees will be planted on every lot.

A 2,900-square-foot colonial with three or four bedrooms and 2½ baths carries a base price of \$394,900; a story-and-a-half of 3,350 square feet



Hillcrest model: This story-and-a-half has the option of four bedrooms with 3½ baths or three bedrooms with 2½ baths.

with four bedrooms and 3½ baths, \$454,900; and a colonial with 3,600 square feet four bedrooms and 3½ baths, \$474,900.

Those prices include a base lot, but all but one lot carry a premium from \$8,000-\$20,000.

Both colonials are under construction as specs.

The smaller colonial features a two-story foyer, study, dining room with butler's pantry, kitchen/nook with two pantries and an island and great room with sloped ceiling on the main floor.

The master contains a pan ceiling, walk-in closet and two-sink vanity. Three other bedrooms and a full bath are also up.

The larger colonial model features a circular staircase, living room and dining room with butler's pantry, study and great room with sloped ceiling.

All four upstairs bedrooms contain a walk-in closet.

One secondary bedroom has a combi-

nation tub/shower, while bedrooms three and four share a jack-and-jill bath.

Brick-and-wood siding are primary exterior materials. Tyvek insulation wrap is standard.

Walnut Hills is served by city water and sewers. It's within the Walled Lake school boundaries. There will be no sidewalks.

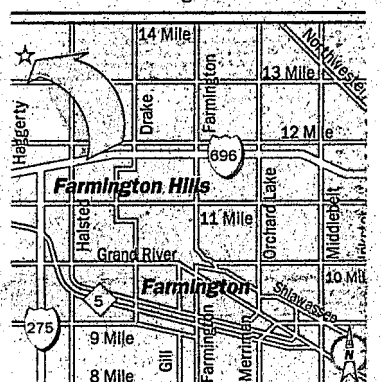
The property tax rate is \$27.75 per \$1,000 of state taxable valuation, half of sales price. That means the owners of a \$400,000 house there would pay about \$5,550 the first year.

The annual association fee to maintain the entrance is projected at \$100.

Rodney and Elanna Broder have ordered a three-bedroom colonial in Walnut Hills.

"We liked the floor plan, layout, liked the way they seem to be doing things and we liked the location," Elanna said. "We liked the models. It looked like they would be quality homes."

Walnut Hills Farmington Hills



The sales office at Walnut Hills, (248) 788-8267, is open 1-6 p.m. daily, closed Thursdays.

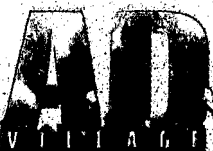
Real Estate Ad Index

CLASSIFICATION	NUMBER
Real Estate For Sale	300-388
Homes For Sale By City	304-348
Homes For Sale By County	352-357
Misc. Real Estate	358-388
Commercial/Industrial	390-398
Real Estate For Rent	400-444

Our complete index can be found inside this section

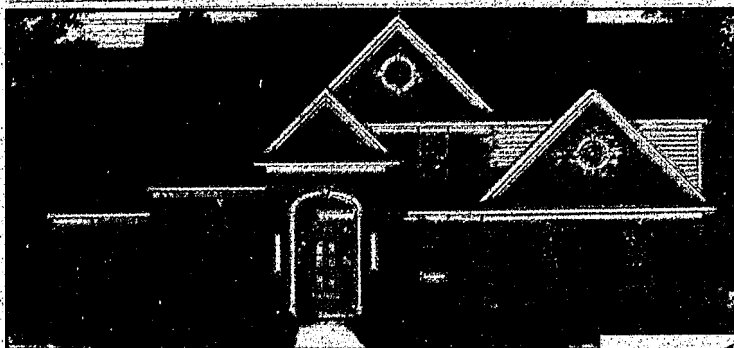
HOME SEEKER'S CHECK LIST

- ☐ SELLER DISCLOSURE STATEMENT (REQUIRED BY LAW)
- ☐ LEAD DISCLOSURE STATEMENT (REQUIRED BY LAW)
- ☐ HOUSE SPEC SUMMARY SHEET (ROOM DIMENSIONS, ETC.)
- ☐ SCHOOL DISTRICT SERVICING NEIGHBORHOOD (WHERE EXACTLY ARE BUILDINGS, BUS PICKUP)
- ☐ AGE OF MAJOR MECHANICAL/STRUCTURAL COMPONENTS (FURNACE, HOT WATER HEATER, SHINGLES, ETC.)
- ☐ APPLIANCES INCLUDED?
- ☐ PROPERTY TAXES (BASED ON SELLING PRICE, NOT CURRENT RECORDS)
- ☐ MUNICIPAL SERVICES PROVIDED (TRASH COLLECTION, LEAF PICKUP, SNOW REMOVAL, LIBRARY)
- ☐ CONDITION OF NEIGHBORING PROPERTIES



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The Peninsula at Stonewater is a unique new community of magnificent homes that offer its residents lake living in historic Northville Township. Stonewater features a chain of sparkling lakes featuring fishing, boating and swimming combined with charming park areas, walking trails, gazebos and bridges. The impressive entrance to this premier community is highlighted with beautiful elevated waterfalls, ponds, boulder monuments and extensive landscaping and flowers.

Two beautiful custom designed model homes are now under construction, the Lakeview and the Bayshore, built by Curtis-estate Builders and Wineman & Komer Building Company, southeast Michigan's award-winning "Builder of the Year." There are also two homes now under construction and available for quick occupancy. The Bridgeport is an exquisite 3,700 sq.

ft. home with a first floor master suite and elegant master bath. A large great room and adjoining dining room make this the perfect home for entertaining. You must see this home (pictures above) on it's quiet cul-de-sac homesite. Available at \$656,900.

Although both models are yet to be completed, there is much here to impress visitors to Stonewater. The builders will also do major customization and build from a homeowners own plans. Prices begin in the high \$500,000's.

Be sure to visit soon and find out all that his prestigious location and excellent Northville schools has to offer.

For more details please contact:

Shirley Heseltine
(248) 348-8790

Wineman & Komer Building Company
Curtis-Estate Builders

-Fairview Hills-

Follow I-75 North to Clarkston exit (91). North on M-15, 13 miles to Hegel Rd., East 1/4 mile.

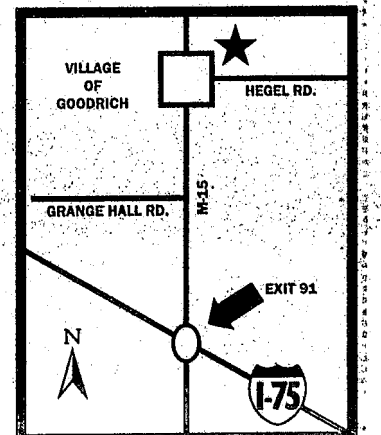
Discover a unique blend of country living with all of today's modern conveniences at Fairview Hills in Goodrich located in Genesee County about 30 minutes from Auburn Hills Technology Corridor.

This area is a lovely place to bring up children with lots of privacy, a small town atmosphere, and a quality education from Goodrich Schools. Fairview Hills has 45 spacious 1/3 to 3/4 acre lots with city sewers, underground utilities, natural gas, cable TV, sidewalks, and streetlights. Lovely ranch, split-level, and colonial floor plans from 1,868 to 2,900 square feet are priced starting in the \$220's or bring your own custom home plans.

All homes include as standard features a two car garage, full basement, first floor laundry, vaulted ceilings, paladian windows, master bedroom suite with large walk-in closet, ceramic tile woodburning fireplace, carpeting, ceramic tile designed baths, stove and dishwasher.

The Cranbrook Model is a 2,950 square foot, four bedroom, 3.5 bath, split-level with a first floor master bedroom suite. Come see the many upgraded features included in this model that will make this your dream home.

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Fairview Builders
Sales Office/Model
810-636-3620

Open 12:30 to 5 daily
Closed Thursday & Friday
Main Office 248-377-2600

Columns, plant shelves define room boundaries

The Jamison blends traditional and present-day styling in a plan that is at once elegant and informal.

Traditional elements include a covered porch, arched windows and a deck. Bold columns, a cameo window, and planters overflowing with vegetation provide contemporary flavor.

Vaulted ceilings create a sense of openness in the formal living spaces at the core of this plan. Widely spaced columns support plant shelves that delineate the boundaries of the dining room, living room and hallways.

A small powder room, tucked into the passageway to the kitchen, is close to everything.

Everyday activities take place in the large, open

family room/kitchen. The cooking island is set at a diagonal to create a uniquely shaped triangular kitchen. Having the vegetable sink right across from the range offers increased efficiency in food preparation.

The eating bar adds still more counter space. Utilities and a walk-in pantry are conveniently located between the kitchen and the garage. On the far side of the kitchen, a glass door in the nook leads onto a large deck.

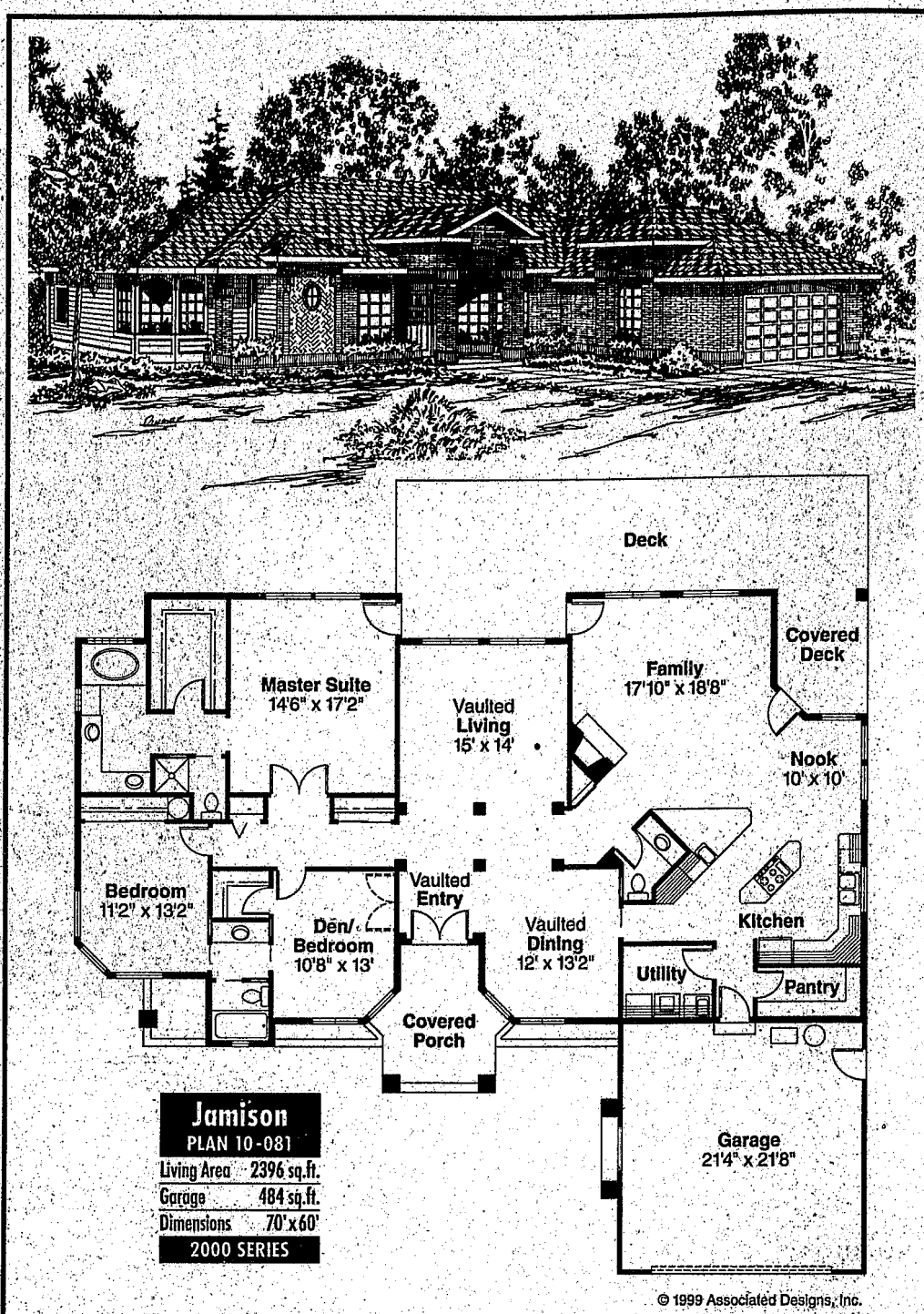
Bedrooms are clustered together at the left.

Luxury amenities in the master suite include a large walk-in closet, a private bathroom with two lavs, and an enclosed toilet and shower. Glass block win-

dows brighten the bathing alcove.

Each of the Jamison's secondary bedrooms has direct access to a dual-compartment bathroom. The bedroom closest to the entry porch could be outfitted with French doors and used as a den or office.

For a review plan, including scaled floor plans, elevations, section and artist's conception, send \$20 to Associated Designs, 1100 Jacobs Dr., Eugene, Ore. 97402. Please specify the Jamison 10-081 and include a return address when ordering. A catalog featuring nearly 300 home plans is available for \$12. For more information call (800) 634-0123.



Use the Web to remodel home

(NUI) — Americans are using the Internet to shop in increasing numbers.

Homeowners in particular are logging onto the Internet to research and shop for furniture or fixtures in order to save time and eliminate the hassle of traveling from showroom to showroom.

For new Internet users or even experienced Web surfers, shopping on the Internet can be overwhelming. Here are some important guidelines to help you find the best home design sites on the Web.

1. Look for sites that feature products from many manufacturers. Most sites are presented by specific manufacturers and feature only products from that manufacturer. Although you can get some valuable information from

manufacturers' home pages, you would have to surf hundreds of different manufacturers' sites to get a feel for all your choices.

Look for sites like HomePortfolio (www.homeportfolio.com) which feature well-organized, independent editorial coverage of more than 12,000 premium products from more than 500 manufacturers.

2. Focus on sites that show quality brands. Your home is an investment, and quality products last longer and enhance the feel and value of your home.

3. Find sites that let you "clip and save" your personal product preferences on-line. Some sites allow you to create a personal portfolio, and even "mark" the products you are interested in so you can take time to consider your choices.

4. Avoid Web resources that force you to buy on-line. When it comes to home design products, a good Web site will help you find the nearest showrooms that will give you the option to touch, feel and buy your choice off-line. Even if you don't visit a showroom, it's good to have the option.

5. Plan your home's "look" and style before buying products. Consult with your architect, designer and builder. Share ideas with friends who have a good eye. A well-designed site will make it easy to share and collaborate on-line.

6. Do everything you would do in a store. Compare products and pricing and don't make rash judgments.

Film blocks cold

(NAPS) — Could we have a repeat performance of last winter?

We can't chase the cold away, but 3M is helping with tips on places in your home to use the window insulator kit. It will keep your place a little more cozy this winter.

The clear-as-glass plastic film is held in place with double-sided tape that will not damage most surfaces when removed. It also does not leave adhesive residue. Use the kit on all windows, patio doors, any entrance door that has a glass panel, cover in-wall AC units, seal a ceiling whole-house fan, and don't forget basement and garage windows.

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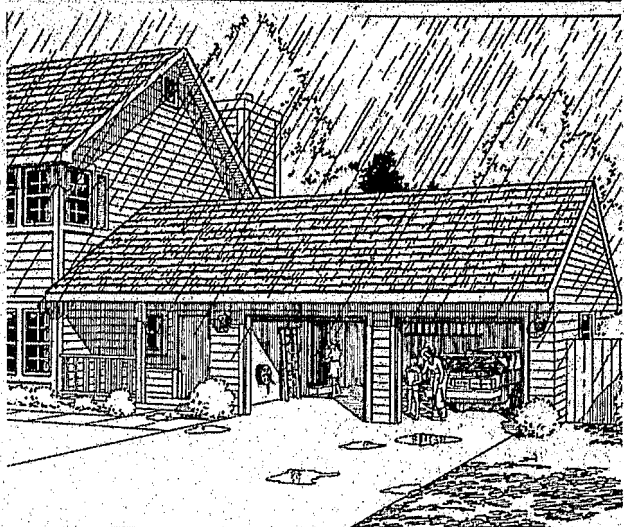
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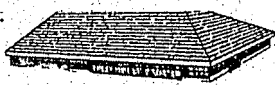


Eave-entry garage

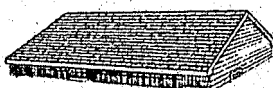
Have you been considering adding a garage to your home? This two-car garage may be just what you are looking for. The size is 24' x 24', and the garage attaches to any house. There are three mudroom/ breezeway plans. Each plan includes a front and back porch. One is sure to meet your family's needs. There are options for one double or two single garage doors, a personnel door at the back of the garage, and a side window. There are three

different roof styles to choose from. Two complete sets of the plans are included: one for you or your builder and one for the building department. Plans include clearly labeled, detailed drawings along with full framing instructions. Illustrations are drawn three dimensionally with full elevations and cross sectional diagrams. Step-by-step comprehensive instructions are included, as is a full materials list.

• Roof Options:



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Payment plan gives you control

BY DANNY LIPFORD
TODAY'S HOMEOWNER MAGAZINE
FOR THE ASSOCIATED PRESS

Writing checks for your remodeling project is never fun. The amounts can be staggering and there's always the concern that maybe you didn't get all the value you were due.

Besides, every check written means you have less leverage over your contractor. Payday gives contractors the jitters, too.

Although pros like to get paid, homeowners often save up their frustration until check-writing time and then unload it. Both of you can avoid this stress by agreeing on a fair payment structure. Then schedule separate progress meetings to review any concerns or complaints you have — no reason to further complicate these meetings with check writing.

Payment plans

When it comes to paying your contractor or anyone who does work for you, a payment plan should be spelled out in the contract. And you should never pay for work that hasn't been done, except for the initial payment that goes with the contract.

The amount due when you sign the contract ranges widely, but a general rule is 10 percent of the overall job.

Some states limit the size of down payments to prevent fraud. In California, for example, the first payment is limited to 10 percent of the job total or \$1,000, whichever is less.

Some remodelers deservedly ask for more upfront money if they are ordering custom products that need to be fabricated ahead of time, such as countertops, windows and custom tile. But if you're wary of this arrangement, ask to pay the custom shop directly, or simply ask your builder for receipts.

For a job costing more than \$25,000, payments should be

pegged to job milestones.

For example, when the job is 20 percent complete, a payment is required, and so on. The problem is, most homeowners have difficulty judging the progress of a large job. If you're having an addition put on and the framing and sheathing go up, what part of the job is complete? Actually, a very small percentage.

And when it comes to plumbing, wiring and HVAC, these behind-the-wall systems can take weeks to complete.

During this time, you see little progress, though the remodeler knows a lot of work is getting done. These differing perceptions can be troublesome when the remodeler comes for a check and you complain that it doesn't look as though anything has been done since the last payment.

To solve this problem, my company, as do many others, schedules payments based on inspections.

City building inspectors are required to inspect and sign off on the foundation and framing, as well as on electrical, plumbing and HVAC systems. These are easy milestones to tie the dispersal of funds to.

Paying out around 15 percent of the overall job cost at each of these stages works fairly well, but you will need to add other milestones for later phases of the job that aren't officially inspected. The ones I use include "dry-wall up and mud applied," "finish carpentry completed," "painting completed" and "punchlist completed."

Just make sure the final payment is at least 10 percent and that it isn't due until after the final punchlist has been completed. You won't need as many milestones for a smaller job — they're overkill.

For projects under \$25,000, we like to use the third-third-third method. With this payout system, the homeowner pays one-

third of the gross cost at contract signing, a third halfway through and a third at the end of the job, with 10 percent of the final payment held in escrow to ensure loose ends are tied up.

(Again, check with the agency of your state government that regulates remodeling — often the department of consumer affairs — for any limits on down payments.)

This system is easier for you and doesn't involve huge risk; remodelers like it because the checks they receive are substantial and allow them to pay off their material costs all at once.

Pay situations to avoid

Some contractors will suggest unusual payment plans either at the contract stage or once the job has gotten under way. If this happens, the contractor is either dishonest or just a bad businessman. Either way, protect yourself by following this advice:

■ **Never pay weekly.** Although the request isn't unusual, demands for weekly payments show that your remodeler does not have the financial wherewithal — or the relationships with subcontractors and suppliers — to support even a typical 30-day billing cycle.

Worse, near the end of the job, you will have little leverage. A less-than-reputable contractor who underbid will be tempted to walk off, knowing he's only leaving a week's wages behind.

■ **Don't make payments in cash or with checks made out to cash.** Any remodeler who wants payment in cash is probably trying to avoid paying taxes on income, has a bad relationship with the bank or doesn't have a bank account at all. It should also prompt you to make sure his workers' compensation and liability insurance policies are active.

■ **Don't pay earlier than called for in the contract.** A remodeler

might come to you claiming he has underestimated material payments or, worse, underbid the job and needs an early progress payment.

Hard as it might be, you have to turn him down. If the contract clearly states when payments are due, stick to it. Paying early probably won't help the remodeler anyway, because he'll just be in a deeper hole before the next payment is due.

■ **Pay the same person each time.** Your remodeler should have a designated "banker," someone who is the point person for all financial questions and complaints.

If one week you pay the carpenter and two weeks later the driver and the drywall foreman after that, the lines of communication aren't clear. You don't know whom to speak to about a real problem, nor do you know who's really authorized to take your check to the bank.

If you experience any of the scenarios described here, confront your contractor right away.

■ **Also, keep good records** in case the dispute goes into mediation or ends up in court. (If a subcontractor tells you he hasn't been paid or asks for payment directly from you, inform your remodeler about the situation and have him promptly remedy the matter.)

■ **If a lumberyard or distributor calls you for payment** because your remodeler's account is long overdue, discuss the matter with your remodeler.

If your remodeler claims he underbid the job and won't work until you agree to pay him more, show him the contract. He's got to eat his own mistakes.

Award-winning remodeling contractor Danny Lipford, owner and president of a construction firm in Alabama, is host of the TV program "Today's Homeowner With Danny Lipford."

Yes, non-wood siding takes paint

BY POPULAR MECHANICS
FOR AP SPECIAL FEATURES

Aluminum and steel sidings, which took the nation by storm in the 1950s and 1960s, promised — and delivered — an end to regular and costly painting.

But with much of it in place for nearly a generation now, these sidings are showing their age. Many homeowners, therefore, are opting to dress up their siding, ironically, with paint.

Paint coatings made for metallic surfaces are designed to

chalk. It allows the paint to slough off tree sap, bird droppings and other natural stains.

If chalking is your only complaint, then a good scrubbing may be all your siding needs. If you've wondered, however, if your steel or aluminum siding would hold a coat of paint, without initiating the very cycle of repainting that you spent good money to avoid in the first place, the answer is a qualified yes.

While your own paint job will not likely hold up as well as a factory coating, metallic surfaces generally hold paint better than

wood or composite-fiber surfaces. The reason is that metal doesn't absorb and release moisture with changes in temperature and humidity. This breathing process is what causes paint to blister and lose its grip on wood and hardboard sidings.

Choosing the right paint is critical. You'll only want to do this once, so a garden-variety latex is out of the question. Instead choose a high-quality — and slightly higher priced — 100-percent acrylic paint. It will bond well to metal and dry with a hard, smooth finish.

Before painting, prepare the surface by removing the chalk buildup. A mild household detergent and a scouring pad will do the job. Scrub an area and rinse it off thoroughly before moving on. Seal any seams between exposed wood and siding, and plumbing and electrical openings.

Painting aluminum requires close attention to detail. As always, start painting from the top and work down. Paint the field first and then the trim. Make sure you load the brush with plenty of paint and smooth out your strokes carefully.

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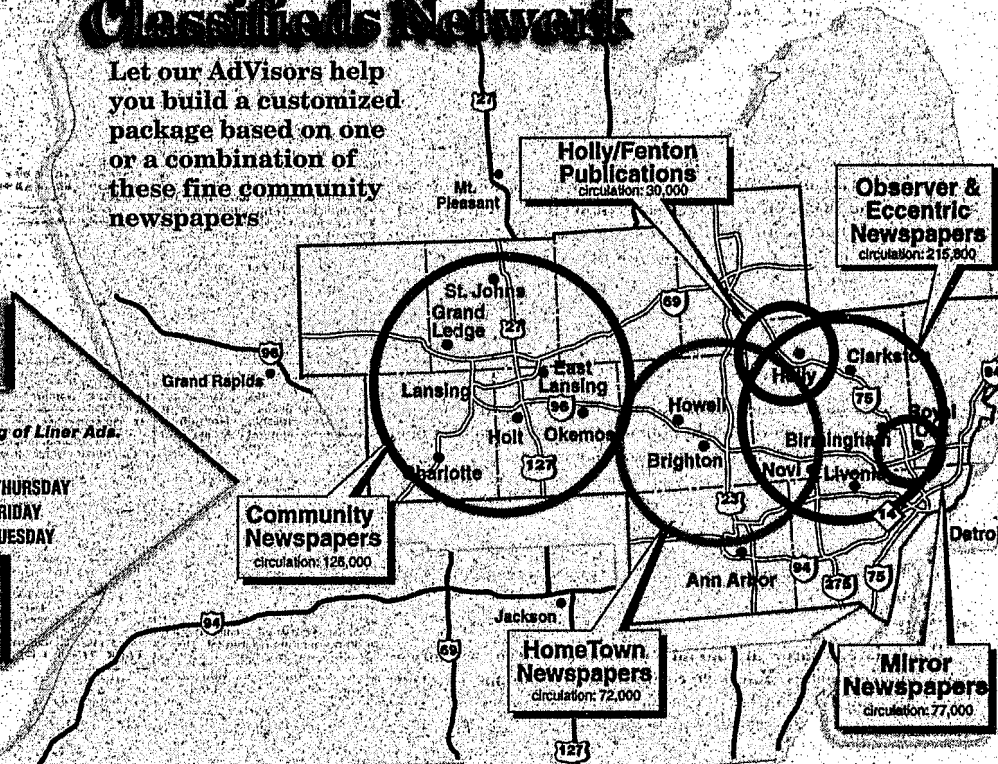
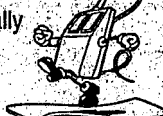
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Observer & Eccentric
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floor, family room with fireplace
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basement, 2 new bedrooms,
thermal windows, huge wood
deck, and tons more.
Call Ken Genille,
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S. of S. W. of Merriman
Enter on Lyndon
\$198,900 or LESS!

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rooms+loft, 2817 sq.ft. Open
Sun, 1-5pm. 39488 Dorchester
Crt. \$289,900. (734) 722-2886

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\$229,000. 248-594-5933

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4490 Chippewa - N. Maple/E.
Franklin. Large ranch on close
to an acre. Finished basement.
Many updates. \$354,900.
Ask for Ann Marie
Century 21 Row (734) 464-7111

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Contemporary with open floor plan. Large rooms,
large closets. 4 bedrooms, 2 1/2 baths, Family room
with fireplace and bar. Walkout with large
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271 N. WILLIAMSBURY
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BLOOMFIELD VILLAGE
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Many new additions to this 4
bedroom, 2 1/2 bath home.
Heated year round sun porch
opens to patio. Family room with
entertainment center opens to
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ONE YEAR NEW! Great open
floor plan in this 3 bedroom
Colonial w/ Plymouth/Canton
schools. Formal living room.
Large Oak Kitchen. Family
Room. 7.5 Baths. Attached
garage, central air. Sprinkler
system. All kitchen appliances.
Immediate occupancy! Offered
at only \$204,900!
DEBORAH DeLaRosa,
Re/Max Crossroads
(734) 458-9501

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OPEN SUN. 1-4
675 N. Ridge - S/Ford, W/Back.
Excellent maintained historical
home on beautiful, tree, one
acre lot. 2,200 sq.ft. Colonial
w/new roof & other updates.
basement, 2 car garage.
Country living in the city.
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Call Lynn Roniewicz
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OPEN SUNDAY 1-5PM
Commerce Twp. Contemporary.
3 bedroom, 2 bath ranch, op-
tured lot backing to wetlands.
gardens full of perennials. Fin-
ished walkout w/den/dining full
bath. Fireplace, vaulted ceiling,
1st floor laundry, cedar deck,
screened porch. Freshly painted
and ready for you! \$235,000.
3120 Smugglers Ridge (W. of
S. Commerce, S. of Oakley
Park) 248-669-8024.

303 Open Houses

FARMINGTON HILLS - OPEN
SUN. 1-5, 28423 New Castle
N/12 Mile, W/Farmington.
Beautiful brick ranch in Kendall-
wood Sub, large treed lot, 3 bed-
room, large enclosed summer
porch, finished basement, 2 car
attached garage. New roof,
kitchen, appliances, doors, new
refinished hardwood floors, fire-
place, central air. Lots of up-
dates. Move-in condition. By
owner. \$192,500. 248-553-6956

303 Open Houses

FARMINGTON HILLS
Open Sun 1-5, 4 bedroom, 2.5
bath colonial. A beautiful house.
A beautiful lot. Custom features
throughout. \$315,000.
34538 Beechwood. By owner.
(248) 477-5953

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CONDO - OPEN SUN. 1-4
22245 River Ridge, S/9 Mile,
W/Farmington. 2 bedroom,
cathedral ceilings, master suite,
2 car attached garage & basement.
\$232,900. (968085)

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Lathrup Vlg. - Open Sun., Noon-5pm.
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Northville - Reduced ranch
condo - Country Club Village.
Open 11-5pm. 2 bed, 2 bath
39455 Edgewater 734-420-4159

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LIVONIA - OPEN SUN. 1-5pm.
Brick ranch. 14141 Livonia Cres-
cent, N of Schoolcraft, E of Mer-
riman off Hillcrest. Quiet 1/2 acre
treed lot. 3 bedroom, 2 bath, fin-
ished basement. Many updates.
Realtors welcome! \$185,000. Or
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OXFORD - Open Sun. 1-4.
1988 Lakesview Dr. Lakefront
home with 3 bedrooms, new
kitchen, walk-out basement &
oversized 2 car garage. great
views & sandy beach make this
a great deal at only \$229,900.
Directions: N. of I-75 to North on
M-24 (Lapeer Rd.) to W. on
Drahter to right on Lakesview.

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SUNDAY 1-4**
29935 Briarton
Farmington Hills
N. 13 Mile
W. of Farmington Rd.
Sturdy 4 bedroom colonial, large
treed lot, hardwood floors, 2 fire-
places & more! \$212,000.
BARB MEGIERIAN
(248) 851-4100
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Northville - Novi
(248) 349-4550

303 Open Houses

South Lyon
(248) 437-3800

303 Open Houses

FEAST OF FEATURES
LIVONIA - 4 BR, 2 1/2 bath Colonial!
Brick/aluminum facade. Foyer, FP, lg. LR,
study, country kitchen, C/A. Patio, automatic
sprinklers, partially finished bsmt, 2 car gar.
\$269,900 ML#963832 248-349-4550.

303 Open Houses

TRUE ELEGANCE
NOVI - Bright & airy 2-story! Spacious
foyer, cozy FP. Office, lg FR, mas suite,
walk-in closets, gourmet kit w/work island.
Patio, deck, custom landscaped. 3 car gar.
\$432,500 ML#962528 248-349-4550.

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CONDOMINIUM
NOVI - Contemporary home features soaring
ceilings, spacious eat-in kitchen, formal DR,
"Great" room w/FP, 1st floor den & full bath.
Neutral & clean. Club membership included.
\$189,900 ML#963726 248-349-4550.

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SPACIOUS RANCH
NOVI - Manufactured home w/access on Walled
Lake. Vinyl sided w/wood clad windows, new
roof '99. Huge private mas suite w/garden tub,
kit w/skylight, LR w/vaulted ceiling, 12x30 deck
& more. \$139,900 ML#959847 248-349-4550.

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GREEN HILLS SUB
SOUTH LYON - Lg Ranch, 4 BR, 2.5
baths, oak cabinets & stained woodwork,
Nat'l stone FP in LR. Built-in oven &
dishwasher. Part fin bsmt, 1st fl laundry.
Home Warranty. \$262,900 ML#964174
248-437-3800.

303 Open Houses

CHARMING BRICK RANCH
SOUTH LYON - Many updates including
kitchen, windows & baths. Hwd flrs in LR
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storage, fenced yard. Home Warranty.
\$169,900 ML#961953 248-437-3800.

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Thomas Ervin
Let's Talk About Real Estate

"DON'T GUESS AT MARKET VALUE!"

Of course, all homeowners would like to sell their homes for the highest possible price. Most homeowners also have a strong emotional involvement. The desire to sell for top dollar and a strong personal involvement very often can spell disaster when the time comes to sell your home. The disaster occurs when both of these factors lead to an unrealistically high asking price. Nothing can get the sale of your home off to a worse start than an asking price that is too high. Co-operating Realtors® and potential buyers become disinterested quickly because it appears that the owner is really not ready to sell.

There are three potential sources of inaccurate information that can give owners a false perception of their home's value:

FAULTY COMPARISONS

The most used system of establishing market value is the comparison method. As the name implies, a similar home that has recently sold is compared to your home. As homeowners, we do this all the time. When a home in your neighborhood is sold, you probably make some comparisons with your home and arrive at your estimation of value. The danger with this casual comparison is that you may make incorrect assumptions because you are not truly objective about the differences between the recent sale and your home.

RUMOR

People love to throw around numbers concerning the sale price of neighboring homes. You have certainly heard the phrase, "Did you hear what the Smiths got for their house?" Sometimes, the Smiths exaggerate a little or someone just guesses at the price. Don't rely only on rumors.

CHANGING MARKET CONDITIONS

You may be making an accurate comparison of your home with a recent sale, but the market conditions you will have to deal with may be much different from those that existed at the time of the other sale. Interest rates or local business activity can have a big impact on home sale prices.

ADVICE: Realtors® have the facts on home sale prices. They also understand the present market. To get the highest price, use a Realtor® to sell your home.

Visit Tom's website at www.tomervin.com

305 Birmingham/Bloomfield

BIRMINGHAM
By Owner, Lovely home located on quiet cul-de-sac within walking distance to downtown. 1600 sq. ft., 3 bedrooms, 1 full & 2 half baths, hardwood floors throughout, white kitchen, recessed lighting, finished basement, brick patio. \$320,000. Open Sun. 1-5pm. 408 Merritt Lane. 248-646-5062

BLOOMFIELD HILLS - Updated 3 bedroom brick ranch on 4.5 wooded acres. Sale or rent. 248-645-0840, 248-540-6288

BLOOMFIELD HILLS SCHOOLS

Completely new quality constructed colonial, immediate possession. Four bedrooms, 3.5 baths, great room, fireplace, full basement and attached 3 car side entry garage. Huge kitchen with corian counter tops, built-in appliances and center island. Ceramic tiled floors in foyer, kitchen and each bathroom. Formal dining room, light fixtures, central air, carpeting, skylight, landscaping, sod & irrigation, circular drive and brick paver patio. \$670,000. 248-642-6833
The Benelike Group

BLOOMFIELD HILLS: Stately 4 bedroom, 3 bath quad on beautiful, hilly site in sought after Hickory Heights. Beautifully updated. Neutral. Must see! \$439,000 (248) 647-5941

ENGLISH TUDOR
Circa 1928
4 Bedroom, 3 full & 2 half baths. 3 car garage, former model. 248-334-7520 or 248-569-5082

QUARTON LAKE Estates
Classic Colonial home \$652,000 248-203-0350 for address and showing.

SHARP BEVERLY Hills colonial on a spacious double lot. Three bedrooms, 2 1/2 baths, updated kitchen, garage in living room. \$229,000. (248) 203-0167

306 Brighton

FOUR BEDROOM immaculate 1 1/2 story walk-out, 3/4 acre wooded lot, 3 car garage. Immediate occupancy. \$339,900. (810) 220-0623

OAK POINTE condo, 2 bedroom, 2 1/2 bath, jacuzzi, finished walkout, fireplace, deck, 2 car garage. \$219,900 (810) 227-6254

308 Canton

AWESOME
And stunning 4 bedroom, 2.5 bath '96 colonial, offers dramatic "T" staircase leading to spacious island kitchen or upstairs overlooking 2 story oak foyer, basement, garage & much more you really must see. \$289,900

COUNTRY IN THE CITY - features 4 bedrooms 2.5 bath cape cod on 1 acre, large country kitchen, only way w/ky line master bath, partially finished walk-out w/lot wrap around porch & deck w/ motivated sell. \$279,900

CASTELL & LUCAS
(734) 453-4300
45500 FORD RD. - CANTON

COZY 3 bedroom ranch with family room, attached garage & finished basement. Completely refurbished. Move in condition! \$159,900. 734-455-6293

COLONIAL - 3 bedrooms, 1 1/2 baths, finished basement, pool & C/A, new windows. \$159,900. Seller will pay \$2000 closing cost. 734-981-4134

COLONIAL - 4 bedrooms, 2 1/2 baths, 2905 sq. ft. Overlooks woods. \$304,000. Open Sun. 1-5. 6390 Marshall. 734-451-1475

OPEN SUN. 1-4. 45194 Forest Trail, magnificent quad 4 bed room, 3 1/2 baths, large kitchen, family room w/fireplace, 2000 sq. ft., cul-de-sac, large lot. \$182,900. HELP-U-SELL (734) 454-9353

OPEN SUN. 1-4. 45194 Forest Trail, magnificent quad 4 bed room, 3 1/2 baths, large kitchen, family room w/fireplace, 2000 sq. ft., cul-de-sac, large lot. \$182,900. HELP-U-SELL (734) 454-9353

OPEN SUN. 1-4. 45194 Forest Trail, magnificent quad 4 bed room, 3 1/2 baths, large kitchen, family room w/fireplace, 2000 sq. ft., cul-de-sac, large lot. \$182,900. HELP-U-SELL (734) 454-9353

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308 Canton

FOX CREEK
2500 sq. ft. custom built, brick & aluminum colonial. Cathedral ceilings, two fireplaces, one in Great Room, one in large master bedroom, master bath w/jacuzzi tub, oak kitchen & full basement. Two car garage attached & in-ground sprinkler. Call BEN DENNY 734-459-3600
Realty Executives West

OPEN HOUSE SUNDAY 1-4
2208 BROOKFIELD S. of Palmer & E. of Sheldon
Enter Applewood off of Sheldon
Large Canton Colonial-huge master bedroom w/walk-in closet & 9x5 sitting area, good sized rooms, natural fireplace, new central air, new carpet, large deck \$193,900. (ELBR-P)
ED LAROCHE

4 bedroom colonial, NW Canton. Rolling, wooded, 2 acres. 1974. Original owner. Many updates. Country living - city amenities. \$329,000 734-453-5145

REMERICA
HOMETOWN II
(313) 201-0823 / (734) 453-0012

4 bedroom colonial, NW Canton. Rolling, wooded, 2 acres. 1974. Original owner. Many updates. Country living - city amenities. \$329,000 734-453-5145

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314 Farmington/Farmington Hills

NEW CONSTRUCTION
Victorian. Reproduction. Extremely detailed. 3 bedroom, 2 1/2 bath, full walk-out basement. \$310,000. (248) 477-2811

SELLING? Find out what the house down the street sold for. New free service. Receive a computerized printout of recent area homes sales (in any area) and current listings sent to you at no cost or obligation. Call (800) 284-0955 DR 1041 24 hrs. ReMax Exec. Prop. 7376800

TALL OAKS transfer forces fast sale. 4 bdrm, 1,900+ sq. ft., many updates. Zero lot. \$2,000-549-1973 DR2030 (24 hrs) ReMaxExec.Prop. 7376800

"WOW!" Immaculate Home. Side-of-Hilltop. Gorgeous country kitchen. Master suite w/fireplace, oak wood trim. Hurry! Don't miss out on this 4 bedroom Colonial. 2 1/2 bath, 2 1/2 car garage, \$299,900. Call ERA Country Ridge Realty at: (248) 474-3303

"CHEAPER THAN RENT"
\$3,000 moves you in. 3 bedroom Cape - Full basement and 2 car detached garage. 0 down. FHA and VA Terms. Priced below market. Call: Larry Van Zand/ Mike Shearly 248-473-6200 ReMax Great Lakes

Garden City - Open Sun. 1-4. 29134 Kathryn, completely remodeled, huge master suite, pool, screened back porch, 2 car garage, \$129,900. HELP-U-SELL (734) 454-9353

VERY SHARP GARDEN CITY TREASURE! 4 bedroom, updated home. Updates include kitchen, bath, windows and roof. Situated on a gorgeous lot and a huge garage. \$114,900 (959) 631-0001 or (313) 219-2223

CENTURY 21 HARTFORD SOUTH
(248) 478-6000

BUILT 1996, 1672 sq. ft., open floor plan ranch, cathedral ceilings, fireplace, nice 3 bedroom, 2 bath, 1 acre. \$219,900. (734) 449-1240

OLD ROSEDALE GARDENS
11027 Merriman Rd. 3 Bedroom Cape Cod. Everything newer: windows, carpet, kitchen, bedrooms, dining room. Call KATHY HARDENBURGH 734-367-8160 Century 21 Hartford North

OPEN SUN. 1-4. 30834 Roycroft, N/5, E/Meridian, 3 bedroom brick ranch, 2 baths, 2 1/2 garage, \$175,000. 734-425-9167

SIX & NEWBURGH!
Lovely 4 bedroom, 2.5 bath Colonial. Family room w/fireplace, formal living room, dining room, 1st floor laundry, totally updated kitchen. Master bath, some newer windows, hardwood floors, central air. CHARLOTTE JACUNSKI, Pager: (810) 704-6377 Century 21 Row (734) 464-7111

SUPER SHARP ranch! Over 2400 sq. ft. Better than new. Completely remodeled, hardwood floors, ceramic tile in kitchen/foyer/mudroom/baths, island kitchen, a must see, on 1/2 acre treed lot in prime Livonia area. 16946 Canterbury. Call \$299,000. (734) 266-2524

CENTURY 21 HARTFORD SOUTH
734-464-6400

THOMPSON LAKE privileges. Well maintained 1200 sq. ft. ranch, 2 bedrooms, office, 2 1/2 car, fireplace. New windows, carpet. \$119,900 734-453-5753

325 Livonia
A REAL GEM
Immaculate 3 bedroom brick ranch, with large eating area, newer roof & air, full basement, 2 1/2 car garage, in NW Livonia. Only \$165,900. Call Anna Burford direct 734-367-8163 Century 21 Hartford North

ATTRACTIVE brick colonial. 4 bedroom, 2200 sq. ft., 2 1/2 bath, 2 car garage. Immediate occupancy. \$284,900 (734) 464-8502

BEAUTIFUL
3 bedroom home with over 1900 sq. ft. Large family room, updated kitchen, breakfast room, 2 full baths, C/A, partial finished basement, attached 2 car garage. Must see - \$209,900

BY OWNER 3 bedroom, 2 bath Ranch, 3 yrs. old, 1600 sq. ft. Move-in condition. 3733 Elmira Ct. \$209,900. (734) 513-2215

EXTRA SHARP 3 bedroom ranch, just remodeled, feels brand new! Lovely new oak kitchen, new ceramic bath, jacuzzi tub, new carpet, windows, fixtures, more! 18231 Lathers \$109,900 Call Georgia Kovacs. Mayfair Realtors 248-624-1816

HOMES FROM \$10,000
Local repos & foreclosures Financing possible For listings 800-319-3323, ext. H091

LAND CONTRACT - \$5500 minimum down. 3 bedroom, 1.5 bath, 1400 sq. ft. ranch. \$159,900. 248-425-6068 24hrs

LIVONIA - ESTATE SALE
One owner, 1300 sq. ft. Merrifield Sub ranch with sunroom. 1st \$143,900 takes 1st
Call Robert Wolf ReMax Great Lakes 248-473-6200

325 Livonia

IMPRESSIVE
Totally updated brick home w/3 bedrooms, 2 baths, finished basement, attached garage. Updates include kitchen, baths, windows, furnace & more. \$169,900.

MAINTENANCE FREE
Super 3 bedroom brick ranch w/3 full baths, Florida room, finished basement with w/bat & gas fireplace & 2.5 car garage. Walk to town. \$214,900

Century 21 ROW
(734) 464-7111

JUST LISTED AND OPEN SUNDAY 1-4
15643 BROOKFIELD North off 5 Mile East of Farmington
Fabulous 5 years new 3 bedroom, 2.5 bath colonial on a lovely treed lot has extras and upgrades galore. Great room with fireplace, master suite with walk in closet, whirlpool tub and separate shower. Partially finished basement with exercise room and rec room. 2 car attached garage with added storage area. \$239,900. (#964952)

MARY McLEOD
Re/Max Classic Realty (734) 432-1010, ext. 219
PAGER: (313) 990-7649
www.marymcleod.com

LIVONIA - 9721 Horton, unique 8 bedroom, 3 bath, 2000 sq. ft., 2 1/2 car garage, central air, 3.5 car garage, \$159,900. HELP-U-SELL (734) 454-9353

Clean updated Bungalow. New furnace, windows, doors, carpet, basement, sun porch. Deep lot, \$114,900. 15K down. Call CAROLYN SCOPONE, MAYFAIR (734) 522-0000 or (313) 219-2223

6 Mile/Farmington area, 3 bedroom, 2 1/2 bath Colonial. Large family room & kitchen. Finished bsmt., 2 1/2 car garage, \$279,900. (734) 591-6024

N.W. LIVONIA, by owner, 1400 sq. ft. 3 bedroom, 1.5 baths, large open living, dining, kitchen area. \$139,500. 734-261-4844

OLD ROSE

HOMETOWN CLASSIFIED

Apartments

Your HomeTown Classified ad is automatically posted on the internet! Visit us at...
www.oonline.com

334 Plymouth

TOTALLY IMMACULATE
 This 4 bedroom brick Colonial in beautiful Ridgewood West. A library study off hardwood floor foyer-kitchen. All oak cabinets, dining room and family room with gas fireplace. Master bedroom walk-in closet and full bath. Two car side only garage. Beautiful brick patio. \$329,900. (AUCU)

REMERICA

HOMETOWN
 (734) 459-6222

WOODLORE
 4704 STONECREST DRIVE (S/Ann Arbor Rd., E/Beck Rd) New England style colonial, 4 bedrooms, 2.5 bath, 1/2 acre lot. Offered at \$319,900. (AUCU)

ASK FOR PAT ALMAND
 455-7000

REAL ESTATE ONE

335 Bedford

BUNGALOW - 3 bedrooms. Many updates. Family room. 2 1/2 car garage. Large deck. \$90,000. (313) 387-4213

CALL THE MOVERS
 This perfect S. Bedford 3 bedroom brick ranch is ready for you. New roof, windows, kitchen, bath, central air, carpet, paint, driveway, finished basement, 2 1/2 car garage + much more. Hurry only \$129,900. Call DEBBIE SARATA 734-367-8128

Century 21 Hartford North

REDFORD

OPEN SUNDAY 1-4
 12615 ROYAL GRAND (S/Jeffries & E/Beck Rd) Brick ranch, w/3 bedrooms, 1 1/2 baths, Florida room, detached garage. Dead-end street. \$38,900. (R0128RV)

RANDY WINSTON
 (248) 366-2219

Century 21 TODAY

6545 Commerce Rd. West Bloomfield

336 Rochester/Auburn Hills

5 Bedroom, 2 bath, 2500 sq. ft. on 1.8 acres. 1040 sq. ft. bay, 2 fireplaces. \$219,900. Priced below market. *248-652-6522

Charming ranch on .98 acres. Located on single dead end street. Updates include: kitchen, windows, roof, deck & driveway with 2 car attached garage. Woodburning stove & 1 car detached garage. This one won't last \$154,900. Call EFA Country Ridge Realty at: (248) 360-0450.

ROCHESTER - Handyman special. Walk to town 3 bedroom, 1 1/2 bath, central air, new deck, basement, garage. 1300. Call at \$143,000. (248) 670-1752

Rochester Hills - 4 bedroom colonial, 2 1/2 baths, 2600 sq. ft., 2 fireplaces, large deck & lot, appliances included \$244,900. 248-651-0181.

ROCHESTER HILLS - For sale By Owner. 3 Bedroom ranch, 1680 sq. ft., 2 full baths, 2 half baths, finished basement, 2 car garage, many extras! \$249,900. 248-655-5513

ROCHESTER HILLS - Just move in! Quality, freshly painted & updated Colonial. Finished basement, central air, large deck w/hot tub. Yard backs to commons area. \$339,900

Century 21 SAKMAR (248) 652-7700

ROCHESTER HILLS - Open Sun 1-5. 4 bedroom 2.5 bath colonial. Excellent location. Great Oaks West 4 S. 1367 Chestnut Lane. By owner. \$259,900. (248) 652-6164

337 Royal Oak/Oak Park/Huntington Woods

BERKLEY BUNGALOW - Large family room w/fireplace, 3 bedroom, new kitchen. Reduced to \$166,900. (248) 544-2724

339 Southfield/Lathrup

SELLING? Find out what the house down the street sold for. New floor plan. Receive a computerized printout of recent area homes sales (in any area) and current listings sent to you at no cost or obligation. Call (800) 284-0935 10/24/99. Re/Max Exec. Prop. 737-8500

ROCHESTER HILLS - Open Sun 1-5. 4 bedroom 2.5 bath colonial. Excellent location. Great Oaks West 4 S. 1367 Chestnut Lane. By owner. \$259,900. (248) 652-6164

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ROCHESTER HILLS - Open Sun 1-5. 4 bedroom 2.5 bath colonial. Excellent location. Great Oaks West 4 S. 1367 Chestnut Lane. By owner. \$259,900. (248) 652-6164

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ROCHESTER HILLS - Open Sun 1-5. 4 bedroom 2.5 bath colonial. Excellent location. Great Oaks West 4 S. 1367 Chestnut Lane. By owner. \$259,900. (248) 652-6164

342 Union Lake/White Lake

BRENTWOOD HOMES PRESENTS - 1,900 sq. ft., two-story foyer, den on 2nd level, great room with a fireplace, dining room, kitchen & nook, 3 bedrooms with 1st floor master suite, 2 1/2 baths, 1st floor laundry, basement with daylight windows, 2nd car attached garage, all this on a wooded lot. Move in about 30 days. \$219,900. (AUCU)

REMERICA

HOMETOWN
 (734) 459-6222

WOODLORE
 4704 STONECREST DRIVE (S/Ann Arbor Rd., E/Beck Rd) New England style colonial, 4 bedrooms, 2.5 bath, 1/2 acre lot. Offered at \$319,900. (AUCU)

ASK FOR PAT ALMAND
 455-7000

REAL ESTATE ONE

335 Bedford

BUNGALOW - 3 bedrooms. Many updates. Family room. 2 1/2 car garage. Large deck. \$90,000. (313) 387-4213

CALL THE MOVERS
 This perfect S. Bedford 3 bedroom brick ranch is ready for you. New roof, windows, kitchen, bath, central air, carpet, paint, driveway, finished basement, 2 1/2 car garage + much more. Hurry only \$129,900. Call DEBBIE SARATA 734-367-8128

Century 21 Hartford North

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Century 21 SAKMAR (248) 652-7700

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337 Royal Oak/Oak Park/Huntington Woods

BERKLEY BUNGALOW - Large family room w/fireplace, 3 bedroom, new kitchen. Reduced to \$166,900. (248) 544-2724

339 Southfield/Lathrup

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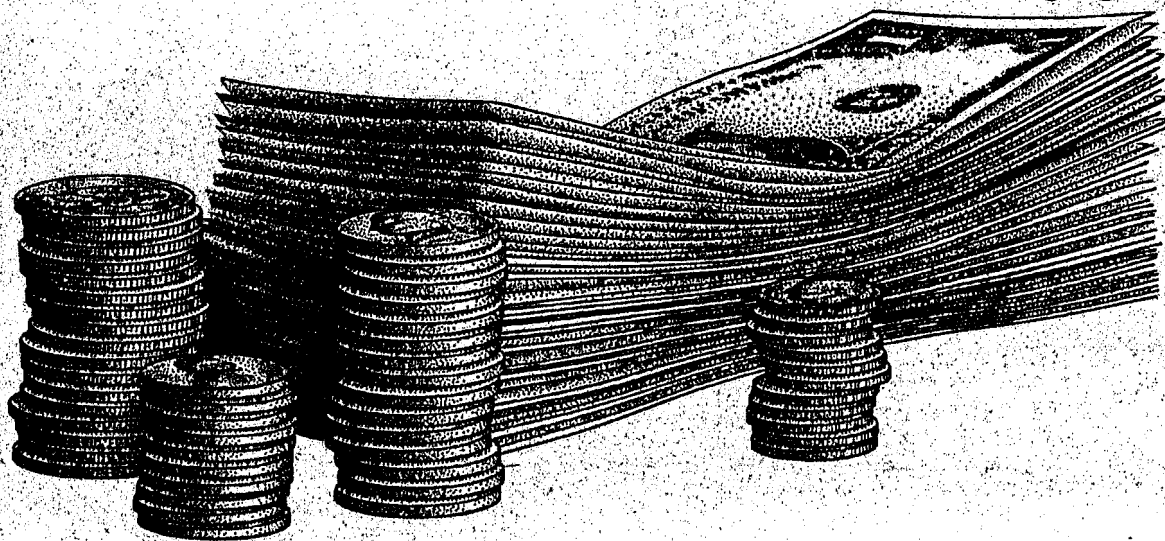
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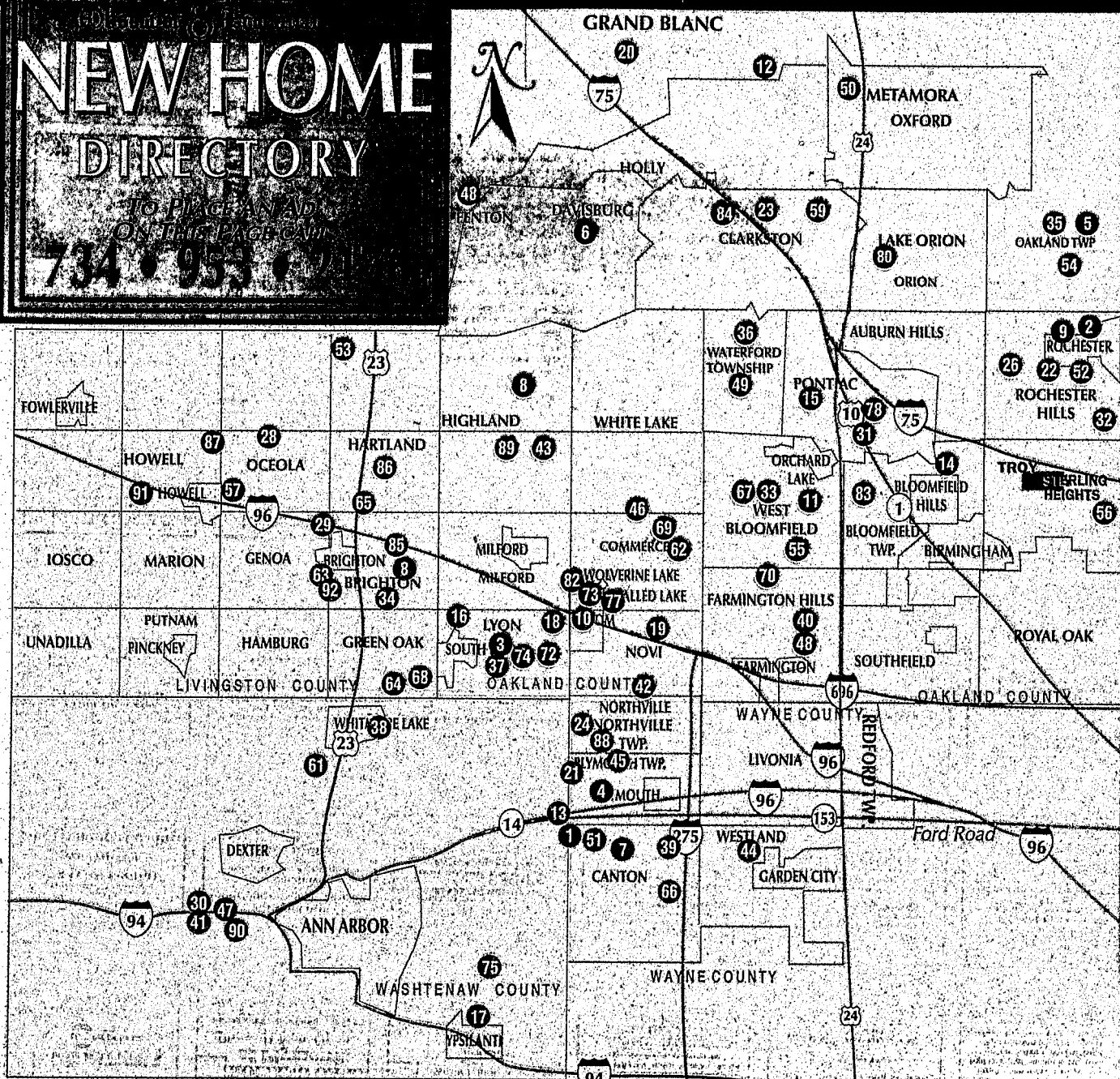
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