

THE NOVI NEWS

SERVING THE CITY AND TOWNSHIP OF NOV

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Wednesday, September 1, 1982 — Novi, Michigan

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TWENTY-FIVE CENTS

School talks collapse as strike continues

By KAREN RICE
and KATHY JENNINGS

Contract talks between the Novi Community Schools and three striking union groups broke down early Tuesday afternoon, amid claims the board refused to negotiate.

Superintendent Robert Piwko denied those charges, saying mediator Charles Jamerson adjourned negotiations when neither side showed movement in their bargaining positions.

Classes have been cancelled until further notice. Teachers, cooks and secretaries walked the picket line Monday and refused to report for the first day of school yesterday. Their contracts expired Tuesday, August 31.

District custodians are without a contract but are working on a day-to-day basis under their old pact. The bus drivers' union is also negotiating with the district.

Negotiations have been continuing sporadically since last week. Teachers voted Thursday to strike if the contract was not settled. Bargaining teams met with a mediator Friday, and he adjourned the talks until noon Sunday. Negotiations also continued Monday and yesterday.

But Tuesday talks collapsed after the administration negotiating team reportedly presented the same proposals it had made Monday night and indicated there was no reason to bargain further.

"They have stopped the bargaining process and they are not bargaining in good faith," according to Zan Alley, Uni-Serve director for the Novi Education Association. "They said they had made their last, best proposal. Period. We said we are ready to bargain any time, any place."

Alley said the board action "shows they are not at all interested in ending the strike or achieving a settlement."

Piwko disagreed, saying: "The district has demonstrated all along a willingness to negotiate at any time and any place. There is no bad faith bargaining. The mediator adjourned negotiations, because there was no movement on either side."

Piwko said the district is still pursuing negotiations with the union. But the association says the district's

A school board meeting is set for 7 p.m. Thursday at Village Oaks Elementary. The first half hour will be reserved for questions and comments from the audience.

chief negotiator Assistant Superintendent William Barr ended talks Tuesday by announcing he saw no movement and no reason to meet.

Alley indicated the district's move came as a shock, since both sides modified their positions Monday night. When the union returned to the table Tuesday, its offers included "slight movement," she said.

"We felt we were both trying to achieve a settlement. The union

responded Tuesday with changes in positions in each contract."

But the board maintained the same position it had taken earlier, Alley said.

Piwko said Monday if the district could not reach an agreement with the union bargaining units, it would "look at numerous alternatives," including fact finding and "legal aspects."

Asked if the board was considering firing the teachers if they did not return to work, Piwko said, "I would not want to say one way or another, but all the alternatives will be explored."

Still unresolved are the issues of salary, insurance benefits, unused sick day pay, notification of layoff, class size, length of teacher work day, involuntary transfer and — reportedly a major stumbling block — academic freedom.

The issue of academic freedom arose following initiation of a reading program at Novi Woods Elementary. In that program, teachers are required to follow prepared lessons which include

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'Emotional issue'

Nobody wants a strike.

That's what the teachers say. That's what the administration says. That's what the parents say.

The problem is, that may be one of the only things all three agree on at this point.

While the first day of school for Novi students has been indefinitely postponed, students, parents and school personnel are waiting in limbo for contracts to be reached between Novi Community Schools and its five bargaining units (see related story).

But feelings in each of the camps are quite different. Fran Sroka, the mother of four children in the Novi district, characterized the mood of parents as "bitter."

"I'm indignant," she said Monday night while waiting at a closed session of the Novi Board of Education for a progress report on negotiations. "How dare they strike? How dare they?"

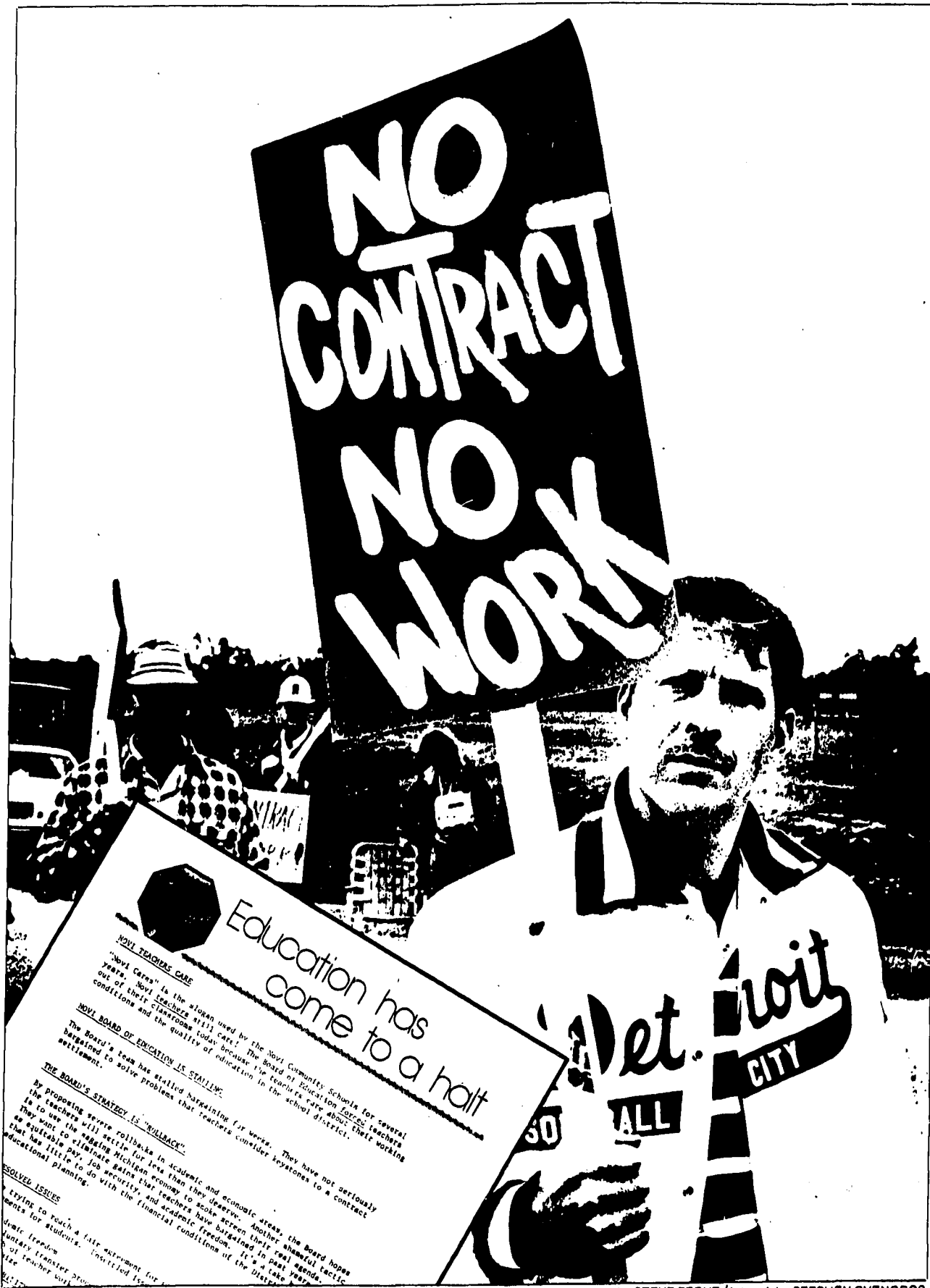
Sroka said while she was sympathetic with the teachers' desire to raise their standards of living — and salaries — she felt they had shown insensitivity to Novi taxpayers by demanding raises.

"It says in the flyer (distributed by the teachers' union) that we're not Chrysler or GM," she said, "but who do they think pays the taxes?"

Sroka said her husband works for Chrysler and their family has been coping with a frozen salary and rolled back benefits for months.

"It's bad timing," she said.

Continued on 9-A



News photo by STEVE FECHT / Artwork by STEPHEN CVENGROS

Picketer walks the line at Novi Schools

City decides to provide tax relief in Section 15

By KATHY JENNINGS

Residents who feared non-payment of taxes would force them off their property soon should find their tax bills more reasonable in the future as a result of action Monday by the Novi City Council.

Residents in Section 15, who were being asked to pay special assessments which drove their tax bills beyond their ability to pay, have received some relief.

For the time being, Novi will not collect any further taxes for construction of improvements in Section 15 and taxes already collected will be refunded. Special assessments will not be collected until litigation delaying construction is settled, the council decided Monday.

The council's action postpones collection of taxes approved in April 1981 for installation of streets, water mains and storm sewers in Section 15 — 160 acres of property directly west of Twelve Oaks Mall. The improvements are expected to cost approximately \$5 million and are to be paid back over 15 years. The first of 15 equal installments was due July 1, 1981.

Council members unanimously supported Monday a resolution which noted litigation challenging the validity of the special assessment district has caused "significant delays in the commencement of construction of the improvements (in Section 15)."

The resolution said the council believes "it is not equitable to charge property owners for an improvement when it does not know when the improvement will be constructed."

It went on to direct the treasurer to cease collection of any part of the special assessments for construction of streets, water mains and storm sewers in Section 15 until the council adopts a due date for the first payment.

Council members made it clear their action was being taken as a result of the extraordinary circumstances surrounding Section 15. Similar action in other special assessment districts would not necessarily be considered, the council agreed.

"This project has had abnormal delays; this is an abnormal situation," explained Council Member Patricia Karevich.

Mayor Robert Schmid said legal delays and the economy created the situation.

Before the council acted to delay collection of Section 15 assessments, residents on Twelve Mile were convinced they would be forced from their homes because they could not afford to pay the special taxes levied for construction of improvements.

For Clayton and Kitty Mansfield of 44009 Twelve Mile, the council action means they will not have to pay \$86,700 of their \$91,300 summer tax bill this year.

"I'm shocked. That's really good news. Maybe I can pay my taxes now," said Clayton Mansfield upon learning of the council's action. "This is a step in the right direction."

Additionally, approximately \$54,000 of Prudence Koneshny Fink's \$58,431 tax bill will not be due this year.

The Finks could not be reached for comment.

City Manager Edward Kriewall confirmed the council action was designed to provide relief for the residential property owners in Section 15, although all property owners will benefit by the move.

"There are no improvements in place and the residents believe they can't sell their property until those are installed," Kriewall said. "They were forced to pay the special assessment anyway."

Continued on 13-A



Special assessments will be temporarily removed from residents tax bills

Cable wiring underway in Novi TV consortium

Construction of the cable television system that ultimately will serve Novi residents is underway.

Novi is part of a tri-city consortium with Farmington and Farmington Hills that has granted the franchise for cable television services to the Metrovision Cable Television Company.

A Metrovision spokesman said contractors began wiring neighborhoods in Farmington Hills this week for cable television.

The first neighborhood targeted for construction is in the Twelve Mile/Farmington Road area of Farmington Hills, according to Tom Bjorklund, general manager of Metrovision of Oakland County. Work by one of six crews will probably begin in Farmington within the week, Bjorklund said.

Bjorklund also said current plans call for Metrovision to begin wiring neighborhoods in Novi in approximately 5-6 weeks.

He estimated that Farmington Hills residents may be able to tune in cable television channels as early as December, while the service will

probably first be available in selected Novi neighborhoods in January.

"We try to turn on the system as concurrently as possible in all communities, but as a practical matter it's just not feasible," he said. "I think January is a realistic estimate for the service to be available in certain areas of Novi."

In areas served by overhead utility poles, Metrovision cable will be strung on existing poles alongside Detroit Edison and Michigan Bell lines. Contractors working for Aebly Services of Knoxville, Tennessee, are handling aerial construction work for the cable company, Bjorklund said. Knight Construction of Troy is the contractor for underground cable installation.

In areas served by underground utility services, the cable will be buried in existing utility easements alongside Bell and Edison lines. Like the two public utilities, metal boxes called pedestals will be built along the ground in spots to hold electronic equipment used by the cable company.

Whenever there is above-ground installation, cable contractors first attach anchors and guy wires on certain poles to comply with safety regulations before installing a strand wire and finally the actual cable.

During the preliminary stages of construction, there will be no need for workers to enter homes or businesses.

To guard against scams by thieves posing as cable representatives, officials urge residents to ask cable workers to produce a picture ID card issued by the company and to call the cable office if there are any questions.

Residents who have questions are encouraged to call Metrovision's construction warehouse on Haggerty Road south of Ten Mile at 471-3737.

Metrovision's studio and offices for the tri-city franchise area will be built in Farmington Hills on Halsted Road, south of Twelve Mile. Plans call for a 7,500 square foot building with two satellite dish antennae and an 80-foot tower antenna.

Boundary transfer rejected

Novi residents in the Northville School district will not be allowed to transfer into the Novi Schools in accordance with a formal decision issued by the State Board of Education.

Concerns prompting the request to transfer into the Novi School district can be resolved administratively at the local level without moving the boundaries, the State Board of Education ruled August 12.

"The local school board should be given the opportunity to review the situation and officially resolve any problems..." the official order stated.

The state board's action upholds the joint decision of the Wayne and Oakland Intermediate Schools districts, which denied the transfer.

Residents had proposed the transfer of property bounded by Nine Mile, 9 1/2

Mile, Novi and Taft roads, which is inside the Novi city limits, but in the Northville school district. The transfer area is directly behind Novi High School property.

If approved, approximately 75 students would have gone to the Novi Schools beginning in the 1982-83 school year.

Residents asked for the transfer citing a need for more logical school district boundaries, safer student transportation, and a more cohesive identity between schools and community.

"Some of the concerns are beyond the control and, or correction of school activities and are not sufficiently compelling to warrant a transfer of the area," the order stated.

Rather than requesting a boundary

transfer residents should have pursued their administrative options, according to the order.

Regarding safety, school routes have been approved and alternative routes have been established, the order stated. The local school board, safety committee, department of education, and state police could have been requested to review routes and make recommendations prior to any transfer action.

The time on school buses, which was another concern cited by residents, is not considered to be excessive or a deterrent to educational opportunity.

The order noted the Northville schools are making reasonable efforts to improve their communication.

The order went on to say the Nor-

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SECOND FRONT PAGE

WALLED LAKE

THE NOVI NEWS—THE WALLED LAKE NEWS

Wednesday, September 1, 1982

Miller Park vandals anger villagers

By KAREN RICE

Vandals are damaging park equipment at Clara Miller Park in Wolverine Lake, according to village officials. Upset about destruction of the park equipment, village sources are asking residents to watch for vandalism and report it to the Wolverine Lake police department.

According to Reta Klavitter, chairman of the village parks and recreation committee, vandals are ruining the equipment "out of viciousness."

She said a four-foot hole was recently cut in the fence around the tennis courts — which cost the village nearly \$50,000 to install. The hole is close to a gate that is left unlocked, she said, indicating the fence was not cut so tennis players could gain access to the courts.

Administrator Bill O'Brien agreed with Klavitter's assessment.

"I don't understand it," he said. "There's two gates that are never locked. And right next to one of these gates, somebody cuts a hole in one of the fences. It's just a shame."

Village Police Chief John O'Neill confirmed the reports of vandalism in the park but characterized the situation as "minor, recurring problems."

He said there have been vandalism problems over the past two years in Clara Miller Park but said they were not major.

"I was over in the park the other night and everything was fine," he said. "O'Brien said the village has pumped close to \$250,000 into developing Clara Miller Park, the village's only public park."

Playground equipment, baseball field, tennis courts, benches and a parking lot and driveway are among the facilities that have been added to the acreage.

But some of those items have been vandalized in the past as well, Klavitter said.

"When we first put in the tennis courts, they stole the nets and the posts," she said. "They blew up a Porta-John with firecrackers. They

tried to pull out the benches and backstops but that didn't work. "Here we are spending taxpayers money on the park and people do this. It's ridiculous."

"We're going to put up a couple of (picnic) shelters. Are they going to damage those too?"

O'Brien and Klavitter said they believe most of the vandalism is done at night when the park is vacant.

"This happens at night," Klavitter said. "It's pretty isolated and there aren't many people there then."

O'Brien said he was surprised no one had prevented the vandals from cutting a hole in the tennis court fence or other

Continued on 9-A

Community backs handicapped teen

Walled Lake merchants are rallying around a 16-year-old Walled Lake youth with cerebral palsy.

A series of benefits are slated to raise money to purchase a used van and wheelchair lift for the teenager and his family.

Backing the project are the Walled Lake Jaycees, area churches and a number of local businesses.

Jackie Somerville, a friend of the family, said she and her husband have appealed to local businesses and service groups to take on the benefits as community service projects.

"The Jaycees are behind the idea and are very enthusiastic about it," she said. "We want to make it a community project."

So far, they are off to a good start. Two benefits are slated for the week of September 13, with two more following those.

On September 15 from noon to 6 p.m., the Hair Carousal at Pontiac Trail and Welch Road will donate all proceeds from haircuts and blow dries to the fund.

Also scheduled is a benefit at the Walled Lake Roller Rink, set for Sunday, September 19 from 6:30 p.m. to 9 p.m.

"They will give us use of the facility, roller skates and a disc jockey," Somerville said. "All we have to do is get people there."

The Teen Club at Walled Lake United Methodist Church has also gotten involved and will conduct a rockathon October 30, for which they will collect pledges.

Somerville and her husband are coordinating the fund-raising projects. For more information, call her at 624-4137.

Save the Depot effort starts

For \$1, the City of Walled Lake picked up a piece of its history: the Grand Trunk Western train depot on Pontiac Trail.

Now the city is looking at ways to move the building, how to finance refurbishing it and whether it should be set up as a museum.

To that end, a Save the Depot committee has been created by the Walled Lake Parks and Recreation Commission. Linda Ackley, a member of the city council, has been

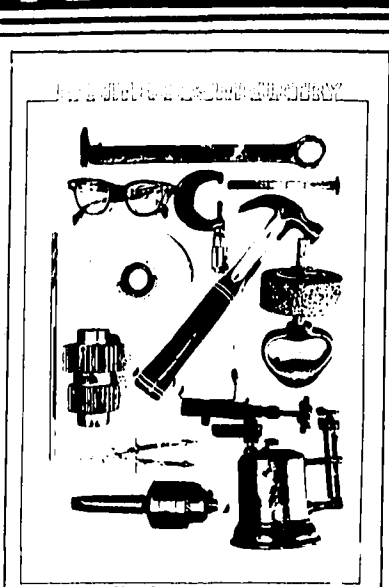
named chairman of the committee. Also on the panel are Marshall Mesaros of the Commerce Township Area Historical Society; Chuck Clark of the Chamber of Commerce; Donna Rickabaugh of the Walled Lake Library; and City Manager J. Michael Dorman.

According to Ackley, the committee has met once and is in the preliminary stages of determining how much it will

be able to do. "We're going to see what we can do," she said. "We're going to see what we can do."

Continued on 11-A

in the NEWS



A SALUTE to Business and Industry. A special supplement to The Novi-Walled Lake News does just that with in-depth looks at some of this area's most important members of the community: the industries and businesses that keep the economic pump going. Get the inside story on what goes on inside some local businesses — whether large or small — with this supplement, produced by the Special Projects Division of Sliger-Livingston Publications under the direction of former News staffer Stephen Cevogros. You'll find it inside today's issue.

CORN ROAST: Nobody knows the reason, but some unidentified prankster was up to a good laugh this week when he/she stuffed an ear of corn inside the generator behind Wixom City Hall. A city hall spokesman said she had no idea why the corn had been placed there — with just a hint of shock sticking out — but one of her co-workers had a suggestion. "Maybe somebody wanted some popcorn," he shrugged.

TOUGH TIMES: WDIV-TV's Dan Mountray didn't have much luck covering the Novi schools teacher strike Monday night. Arriving after the school board had gone into executive session, he tried unsuccessfully to get information out of some teachers, including Cal Schmucker, one of the teachers' negotiators. When he asked to use the phone, school officials said they would allow it if the call was local. "Is Detroit local?" Mountray questioned. He made a collect call to the station, reporting that nothing was happening.

The crowning blow came when Mountray tried to interview a handful of mothers waiting for news on the opening of school. When he walked in the room with two camera men, most of the women got up to leave. "Oh, come on back," Mountray said. "Please." Well, some days are like that.

EDITORIAL 624-8100
CLASSIFIEDS 669-2121

County wins right to appeal equalization factor

By CINDY HOOGLASIAN

The Michigan Court of Appeals last week granted Oakland County the right to appeal a six percent equalization factor placed on residential properties in the county, according to Herman Stephens, director of the county equalization department.

The county is appealing the State Tax Commission's (STC) factor of 1.659 on the basis that the factor elevates residential property assessments above the 50 percent ceiling mandated by the State constitution.

On August 27, Stephens said Oakland County has 10 days to submit additional briefs to the court of appeals. Stephens said most of the county's evidence has already been submitted to the appellate court. He estimates between 11,000 and 12,000 pages of evidence are before the court for consideration.

"Stephens expressed confidence in the county's case against the STC, due largely to a decision handed down by the Michigan Tax Tribunal (MTT) in mid-August."

Several Oakland County municipalities lost a battle over the determination of county equalized valuation, but their defeat may help the entire county win its attempt to fight the state-imposed factor.

Among the municipalities involved in the MTT appeal were Southfield, Pontiac Township, Bloomfield Hills, West Bloomfield Township, Commerce Township, Bloomfield Township, Oxford Township, Hazel Park and Novi, according to MTT documents.

The MTT dismissed equalization appeals filed against the Oakland County

Board of Commissioners by 15 municipalities at a hearing in Detroit on August 16, according to Stephens.

He said he was on the witness stand for five hours during the two-day proceedings. Stephens said the MTT ruled that the County Board of Commissioners was

unfair in the distribution of the county equalized valuation throughout Oakland. He said the MTT decided that the county used a uniform method of determining true market value of real estate as of tax day, December 31, 1981.

Stephens said the MTT's decision should have a positive effect on the county's appeal because the decision means county residential property was equalized uniformly and correctly. Therefore, he said, the six percent factor must be spread uniformly in all municipalities, also a point of contention for some municipalities. If the county's appeal is upheld, all tax units will benefit from the removal of the six percent factor.

Because residential real estate values declined during the last half of 1981, the county equalization department used a variation of the 12-month sales ratio to determine the evaluation of residential property, according to county attorney Leo Goldstein. During times when market values were on the increase, county officials used a 30-month sales study to set the county equalized valuation, he noted.

The standard 12-month study was determined to inaccurately reflect true market value as of tax day, because the decline in property values did not set in until the second half of 1981, he said. Using higher sales figures would have created inflated evaluations, creating

assessments in excess of the 50 percent limit.

Therefore, the county used the most current sampling of residential real estate sales to determine the true market value of property as of December 31. The equalization department discovered that some municipalities had been under-assessing residential land and levied a county equalization factor to bring those municipalities up to assessing at 50 percent of the market value. The county commissioners established the county equalized valuation of residential properties at \$9,075,300.224.

Consequently, the municipalities appealed the equalization determination to the MTT, which upheld the county commissioner's distribution of the equalized valuation.

"The Michigan Tax Tribunal decided that all municipalities were equally equalized because the county used the most current sales information as of December 31, 1981 to determine equalization in all its tax units," Stephens said. "The tax tribunal did not address the constitutional issues or questions of law which we are appealing in the Court of Appeals."

Although the MTT decided all residential properties had been equalized by the same measure, it did not rule on whether the method of equalization was proper.

"The tribunal would not rule on whether the 30-month or 12-month sales study should be used in determining the county equalized valuation," Stephens said. "The tribunal was very careful never to mention the 50 percent assessment limitation in its considerations."

They did determine that our evidence showed the county to be assessed at 50 percent of the (residential) property value on December 31, 1981."

Stephens said the county believes the STC's factor means property is assessed at about 53 percent of true market value, breaching the constitutional assessment limitation.

The STC set the State Equalized Valuation (SEV) of residential properties in Oakland County at \$9,619,223,876. Stephens said. The difference between the county equalization and the SEV is \$4,392,652, which must be spread evenly on residential properties throughout the county.

According to Stephens, the appellate court is asked to decide if the MTT has the right to rule on questions of law and/or constitutional issues. He said the MTT refused to take a position on whether the six percent factor should be removed due to the alleged constitutional breach because the legislature did not empower the MTT to do so.

The crux of the appeal, however, is whether a taxing unit may use the sales occurring closer to December 31 to establish the equalized valuation of property, Stephens said. If the court determines that is permissible, Oakland County wants to know if the STC should be required to use sales closest to December 31 to set the SEV of properties, he said.

"I think the effect of the MTT's decision will benefit the county's appeal," Stephens said. "The issue at the heart of the appeal is whether the county was uniform in its method of determining equalized valuation. They determined that we were uniform. The STC stated

that by using sales figures closest to tax day, we were not uniform (with a 50 percent) in determining our equalized valuation."

"This (MTT ruling) is distinctly in our favor. Although the MTT did not rule on issues of law or the constitutionality of the SEV, they did recognize that the method we used to set the equalized valuation was accurate as of tax day, December 31, 1981."

"They did admit that we were uniform, but they did not say we were uniform over the 50 percent level. The legislature did not give the MTT the authority to do that and the law doesn't give them the right to change the total SEV of a county, even if it is a problem. That must be done by another court."

Stephens said he felt MTT judges William F. Koney and Lee Clark were "really fair in this decision." He added that Oakland is now ready to go into the Court of Appeals with "all of our guns."

Novi okays police sharing study

A study to determine whether police services can be shared by neighboring communities has been approved by Novi officials.

City Manager Edward Kriewall said the study would encompass sharing dispatch services, prisoner detention facilities and records.

Communities in the study area are Farmington, Farmington Hills, Novi and West Bloomfield Township.

Currently Novi shares evening dispatch services with South Lyon.

"We may be better facilitated sharing services with communities to the west, but maybe we should be involved with communities to the east of us," Kriewall said.

Representatives of the Michigan Department of

Management and Budget will "assist the four communities in the study area in determining what services can be shared, and what services are available," he added.

Kriewall said detention facilities are a major concern. "There are questions whether a new jail should be built for everyone's benefit or whether Novi's holding facilities should be used for that purpose. Novi's facility may be more appropriate to serve as a collection point for police departments to the west of us."

"We tend to think it would be better to be aligned with communities to the west of us, otherwise they may have to rely on a facility back in Farmington Hills to serve South Lyon and Lyon Township," Kriewall said.

"They asked if we wanted to be involved and we

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Hours: Mon.-Fri. 9 a.m. - noon,
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Building gets facelift

By KATHY LAVEY

An old lady is getting a facelift in Wixom, and it's making the whole city look — and feel — better.

"The old lady" is the building at 48329 Pontiac Trail, a 112 year old former stagecoach inn. After years of modern "improvements" on the outside, the building will be returned to its original 1860s look, complete with brick facade and cedar shakes for trim.

The structure is the first commercial building in Wixom's downtown area to undergo such improvements, and owner Jack Hickox and Wixom city officials are "ecstatic" about the project, reported mayor assistant Stephen Bonczek.

Bonczek explained that the restoration project goes hand in hand with Wixom's downtown revitalization plans, which include a number of "basic infrastructure improvements" like new sidewalks, street lamps, parking and tree planting, as well as the attraction of more businesses, such as a bank, to the city's downtown.

Hickox started the remodeling project, which he estimates cost just up to \$10,000, with \$3,000 supplied through the City of Wixom's community block grant program. Although Wixom's block grant program is over, block grant funds are still available through Oakland County.

Bonczek explained that the city approached Hickox several years ago and asked him to consider restoring the building under the city's block grant program.

"We were getting ready to close our block grant program and offer him \$10,000 toward the restoration of the building," Bonczek explained, with Hickox as the building's owner to provide the balance.

Continued on 6-A

Reverend plants for himself, harvests for others

By KAREN RICE

The farmer had good luck with his crops this year. The raspberry bushes were overloaded, the orchards were weighed with all kinds of fruit, and the vegetables were picked by the bushels.

And still the farmer couldn't give it away fast enough.

But for Reverend Leo Broderick, the fun of farming isn't really in the harvesting. It's in the planting.

That's why Broderick, pastor of St. William's Catholic Church in Walled Lake, spends much of his free time in the huge garden and arbors he's developed behind St. William's Rectory.

It's why Broderick has planted thousands of trees, including 31 varieties of apple trees behind the rectory and more than 5,000 pine seedlings on a plot of land in Wixom. He planted 1,800 seedlings this year alone.

It's also why Broderick grows more food than he could ever eat or give away. And still he can't stop planting. "I'm always too ambitious," he admits. "If (the land behind the rectory) went back any farther, I'd be crazier yet."



Reverend Leo Broderick and his dog, Ambrose, in a potential pine forest.

"I've got a whole bunch of carrots under those weeds but I'm the only one who knows where they are."

— Leo Broderick, Cleric/Farmer

"We've had bushels of beans this year," he says. "And lots of corn. The best crop we had all year was plums." Coming in a close second this year was the scourge of every gardener: weeds.

"I've got them ahead of you, you can't catch up," Broderick says. "I've got a whole bunch of carrots under those weeds but I'm the only one who knows where they are. Onions too."

Despite the weeds, Broderick's efforts have been fruitful this year. He admits that he doesn't have much trouble raising crops. "Tomatoes are really easy for me now," he says. "Potatoes too. Broccoli's hard to grow but I don't seem to

have much trouble with it."

St. William's pastor concedes he hasn't done everything right in his garden or orchard over the years, which he chalks up to the learning process.

"I make a lot of mistakes," he says. "The farmer has to take the blame. I learn by experiencing, and that's not the best way; you run into too many things. For example, those two cherry trees died because I planted them in the wrong place. It was my fault, I should have known better."

Broderick does receive help in his garden, both from parishioners and a few of the nuns who live at St. William's Convent.

The help isn't steady, but it's economical. "My assistants vary in interest," he admits. "At harvest time, that's when they really need help. Last year he had so much food left on the vines that he decreased the garden by about a third this season. And still food went unused."



Reverend Leo Broderick and his dog, Ambrose, in a potential pine forest.

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The help isn't steady, but it's economical. "My assistants vary in interest," he admits. "At harvest time, that's when they really need help. Last year he had so much food left on the vines that he decreased the garden by about a third this season. And still food went unused."

To encourage production, he ordered a supply of work hats with the label "Broderick Farms."

Continued on 8-A

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Hearing slated for Wixom development district

Wixom's City Council has scheduled a public hearing for September 14 to hear a request from the NLB Corporation for establishment of an Industrial Development District (IDD) for construction of a \$650,000 industrial/office building.

If approved, establishment of an IDD would enable NLB Corporation to receive property tax abatement of 50 percent for a period of up to 12 years.

In requesting the public hearing, James Bergeson told the council that NLB Corporation has been engaged in manufacturing and assembling water blasting equipment in Wixom since 1974. The corporation currently occupies two buildings of approximately 10,000 and 5,000 square feet at 29830 Beck Road where it has been located since 1978.

The company is asking for the IDD to fund construction of a 21,000 square foot

industrial/office building adjacent to its existing facilities.

"The company currently is experiencing growth which requires expansion to new facilities to be constructed on land adjacent to its present facility," Bergeson also stated that the proposed expansion would create approximately 40 new jobs for Wixom-area residents over the next two years.

The council initially declined the request to set a public hearing August 17 pending additional information from the NLB Corporation regarding its plans and financial status.

The call for additional information was spearheaded by Council Member Wayne Glessner, who has been an opponent of requests for tax abatement in the past.

"What I want to know is whether they're making money or not," said Glessner in explaining his request for additional information.

"Business ventures entail some element of risk and I don't believe the public sector should be asked to subsidize private business."

"The public doesn't share in the profits of a private business, but we're being asked to share some of the risk by granting tax abatement."

Glessner also said he would like to see "strings attached" if tax abatement is approved. Noting that the company has indicated the proposed expansion would provide jobs for area students, Glessner said he would like to see guarantees that the jobs are provided.

"I'd like to be able to discuss alternatives," Glessner told the council. "If they say they're going to provide 40 jobs for local people, we should set up a monitoring system to make sure they

do what they say they're going to do when applying for tax abatement."

Glessner also said he would prefer to grant abatement for a 5 to 7 year period instead of the full 12 years permitted under IDD legislation.

Bergeson responded to the request for additional information August 24 by reporting the company had sales of \$50 million in the United States and \$120 million world-wide last year.

"We've developed some new technology in a very competitive international market and need the abatement to reduce the cost of our product and implement efficiencies," he said.

"Our problem is that we must build a new building to incorporate the new technology. If we can't build adjacent to our present site, we'll have to move to another location."

Bergeson also objected to the suggestion that jobs created by the expansion would have to be guaranteed to Wixom residents. He said such a restriction would be a violation of state and federal hiring laws in that they would be discriminatory and exclusionary.

Council Member William Wylie said he would be unable to attend the September 14 hearing, but cautioned the council to be wary of granting abatement.

Noting that approval of the IDD would have greater tax implications for the Walled Lake Schools than the city, Wylie said the council should be concerned with the benefits that will accrue to the city and the school district.

"We're being asked to give up \$9,000 per year in revenues and should be sure we find out what we'll receive in return," he said.

City Assessor John Sailor reported that total taxes on the currently vacant property are \$885. If NLB constructs the building, the property will be worth approximately \$600,000 and generate total annual taxes of \$18,000.

If the property remains vacant, total taxes will continue to be approximately \$885 per year. If the building is constructed under an IDD, total tax revenues will be roughly \$9,400. And if the building is constructed without an IDD, total annual tax revenues will be approximately \$18,000.

Sailor also reported that the City of Wixom currently receives roughly \$147 in tax revenues from the property. If the building is constructed under tax abatement, the city's revenues will increase to \$1,316 per year and if the building is constructed without tax abatement, the city's annual tax revenues will be \$3,000.

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Walled Lake kids return Wednesday

Students in the Walled Lake School District have just one more week of freedom before the start of classes.

All students are scheduled to report for a full day of classes next Wednesday, September 8.

Starting times for students at Walled Lake Western and Walled Lake Central are 7:45 a.m. Western dismisses at 2:20 p.m., while Central students are dismissed at 2:25 p.m.

Starting and closing times are identical at both Walled Lake Junior High and Clifford H. Smart with classes starting at 9:05 a.m. and dismissing at 3:30 p.m.

Starting and closing times at Twin Beach and Wixom elementary are 8:55 a.m. and 3:30 p.m.

Starting and closing times at all other elementary schools (Commerce, Decker, Glenview, Keith, Loon Lake, Maple and Oakley Park) are 8:25 a.m. and 2:55 p.m.

There will be both morning and afternoon kindergarten sessions at all elementary schools September 8. Morning sessions at Twin Beach and Wixom run from 9:11-10 a.m. and afternoon sessions run from 12:50 to 3:25 p.m.

Kindergarten sessions at all other elementary schools run from 8:30 to 11 a.m. and 12:20 to 2:55 p.m.

The hot lunch program will be in effect next Wednesday and throughout the rest of the school year with prices set at 65 cents for elementary students and \$1 for secondary students.

Parents are reminded that the Walled Lake School District has established a "hotline" at 624-4827. The recorded message on the hotline is changed every Friday afternoon and carries information about upcoming school events and activities.

Continued from Walled Lake, 1

vide matching funds. "We asked him to something purely optional," said Bonczek. "He has done things beyond what we expected."

Wixom Mayor Lillian Spencer said she thinks the project is "great" and sees the restoration as one more step in a revitalized Wixom. "Hopefully now we'll get going on this project," she said. "Wixom really needs a shot in the arm, and slowly but surely it's coming."

Bonczek agrees with the mayor that the \$3,000 it took to get the project going is well spent. "This is a very important program for us," he said. "One little building could get the whole downtown going."

"(Hickox's) commitment to improve the building and turn it into an asset could be a catalyst to others to get them to improve their buildings," Bonczek said.

According to Hickox, the building, originally used as a stage-coach stop, has housed an inn, tavern, grocery store, antique shop and the city library over the years.

Hickox bought the building in 1973 and ran a real estate office there until he retired. Currently, the building houses a bakery and four apartments, and Hickox reported that a television

shop is scheduled for occupancy soon.

When Hickox bought the building in 1973, he said, he had exterior "renovation" done that included installation of false stone siding.

Current restoration, Hickox explained, will consist of the removal of that facade, reinstating of the original brick, and re-shingling of the front awning with cedar shakes.

The only thing on the outside of the building that will not be restored to its original state, Hickox said, is the upstairs porch and stairs that used to be where the front awning is now.

However, he said, two upstairs doors served by the upper porch that were remodeled to look like windows will be restored to look like doors once again, although they will not be used as such.

"It will be like a new building, but it will be like it was in the 1800s," said Hickox.

Hickox said the structure will be slightly remodeled to make it barrier-free to accommodate the handicapped.

Hickox estimated that the project would be completed within a few weeks, while Spencer said she hoped the city's planned improvements will begin by that time.

"We've been held up in a few areas," she said, "but we'll be starting in the very near future... before it gets to be bad weather."

In fact, Anne Dziuba, Orchard Lake Village's representative did attend the August 11 meeting of the West Oakland Cable Television Consortium study group.

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Unflagging spirits

Even though the start of school has been delayed by the teachers' strike, members of the Novi High School Band's flag unit last week held their banners high and practiced for their upcoming season (News photo by Steve Fecht).

Plans uncertain after zoning loss

Joseph Gerak, a partner in Orchard Hill Place Associates, said Monday he has no plans at the present time for a 71-acre parcel of land at the corner of Nine Mile and Haggerty Road.

Novi's City Council voted unanimously last week to reject Orchard Hill Place Associates' request to rezone the property from its existing single and multiple family zoning designations to an OSC (office, service, commercial) classification.

The rezoning was requested to permit expansion of the Orchard Hill Place office park at the corner of Eight Mile and Haggerty Road.

Contacted Monday, Gerak said he has no idea what Orchard Hill Place Associates will do with the property in the wake of the rezoning defeat.

"I haven't had a chance to think about it," said Gerak. "I did not like the council's decision, but there's nothing I can do about it."

Gerak said a meeting of the Orchard Hill Place partnership had been scheduled to discuss future plans for the property.

"It's possible that we may decide to develop it as it's presently zoned," he said, "or we may decide to sell it to a third party for development."

The rezoning request prompted strong opposition from area residents, particularly residents in the Whispering Meadows subdivision which abuts the property proposed for expansion of the office park.

An estimated 180 residents showed up to oppose the proposed rezoning at a public hearing last week and petitions bearing the names of some 500 residents opposed to the rezoning were submitted.

Chief among the reasons cited by residents for opposition to the rezoning was that it was contrary to the city's master plan which was adopted in December of 1980 and proposes residential land uses in the area.

In addition, opponents said the proposed rezoning would encroach on their residential neighborhood and degrade property, create traffic congestion, lead to more crime and raise existing noise levels.

Council considers city banner policy

The break-away banner controversy was raised in March, very little had been done since then.

Walled Lake City Council members once again addressed the question August 17 of whether the city should continue its policy of hanging banners across Pontiac Trail to advertise area activities.

The subject arose when members faced requests to hang two banners this fall and Council Member Linda Ackley asked for an update on the status of the banner situation, a dilemma the council has discussed each time requests are made.

Ackley said that since the matter was raised in March, very little had been done since then.

City Manager J. Michael Dorman said he has been working on revisions to the city's banner policy but had not yet prepared a formal recommendation.

"It's not in report form, but all the footwork has been done," Dorman said, asking for one week to pull together the information he has compiled.

Part of the problem with the banners is the cost of replacing them when they break, which they are apt to do under stress of the high winds on Pontiac Trail. The city dispatches its Department of Public Works crew to raise the banners and bears the costs of fixing them.

DPW Superintendent John Nall admitted last spring that some banners have been a problem repeatedly and could cause traffic hazards for motorists driving under them.

"Can we justify the cost of these banners?" Ackley asked.

Mayor Pro Tem Walter Lewandowski said he thinks "if the citizens want banners we should offer them."

"Don't you think we owe the people something? That's what they pay taxes for," he said.

Council Member James Clifton responded that it could be an issue of "if a banner comes down on a car while someone is driving or it falls and hurts a citizen."

Council Member Edward Horsemann suggested the banners be hung on Maple Road instead of Pontiac Trail where they are hit by prevailing winds.

Council members decided to table consideration of the two banner requests until September when Dorman is expected to make his report on revisions to the banner policy.

Wednesday, September 1, 1982—THE NOVI-WALLED LAKE NEWS—7-A

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Church wants council to consider sidewalks

A possible route for sidewalks has been suggested to the Novi City Council, but no action apparently will be made on the suggestion until the Parks and Recreation Master Plan has been implemented.

Members of the Novi United Methodist Church have asked the council to consider a sidewalk construction program, noting that no action has occurred since they presented their concerns two years ago.

"Two recent bicycle accidents at Ten Mile and Meadowbrook prompt an urgency to this issue," said the Methodists in a letter to the council. "How many persons will have to be involved in an accident or even death before we get some action? The increased number of persons of all ages who walk, hike, jog or ride bikes on Ten Mile and on Meadowbrook is frightening."

Specifically, church members suggest construction of sidewalks along Meadowbrook Road between Nine Mile and Grand River. They also propose sidewalks on Ten Mile from Haggerty to Taft Road and on Taft from Ten Mile to Grand River.

"Whether the need is met by traditional sidewalks or a clearly marked shoulder strip on the road bed, something should be done," the letter continues.

"Many senior citizens have need to walk for shopping and participation in community activities and they fear walking because of the volume of traffic on these streets. This is a common subject of concern expressed frequently at senior citizen gatherings."

Thieves steal unknown sum from Arbor Drugs

In Walled Lake

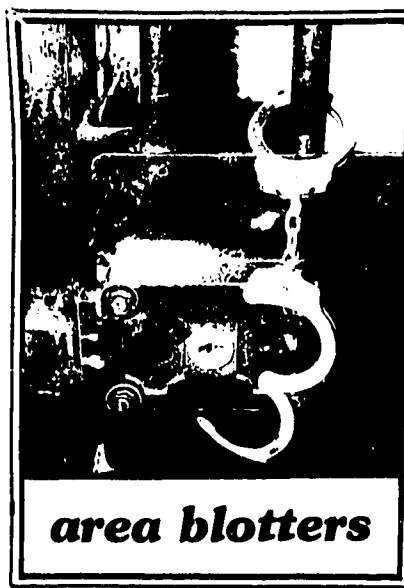
A large sum of money was stolen from the Arbor Drugs store in Walled Lake when thieves apparently cut holes in the building's roof and ceiling to gain access to the building and according to Walled Lake police.

Police would not specify how much money was taken during the theft, which occurred early the morning of August 28. However, officers said more money was at the store than usual when the theft occurred.

The money was not stored in a safe, police said.

No drugs or other items were taken from the store as far as police have determined.

Walled Lake police are investigating the theft and have sent evidence to the Michigan State Police crime lab in Northville Township.



area blotters

the three women did not show up, police reported.

In Novi

An anonymous tipster told police she was a victim of a "pigeon drop" at Twelve Oaks Mall. The woman said she was at the Keweenaw Island in the mall when she was approached by three Jamaican women, who showed her \$20,000 they said they had found. After they offered to share it with her she gave them "good faith" money, she gave them \$120.

The three women also arranged to meet her the next day in front of the Roger store at the West Oaks shopping center. She was to bring \$3,000.

The woman said she was later contacted at home and told to meet the women at Fairlane. Dearborn police were contacted and set up a surveillance at the shopping center, but

Approximately \$290 worth of items were stolen from the garage of a home in the 2000 block of East LeBois. The owner told police his family was awakened by the sound of a garage door slamming shut. When he investigated he found the two doors between the house and the garage were closed, but not locked.

Upon further investigation, the man found a \$150 air compressor and a \$125 bicycle had been taken from the garage. A \$5 bill was stolen from the kitchen.

Approximately \$290 worth of fishing equipment was stolen from the garage of a home in the 4000 block of Quince. The owner said it appeared the garage had been entered in the early morning

hours. Five fishing rods worth \$125, a \$50 fishing reel, a \$25 tackle box with \$75 bait and a \$15 ax were taken.

Nearly \$250 worth of auto equipment was stolen in a laundry from a vehicle in the 4000 block of Grand River. Spare tires were stolen from pickup trucks parked on the eastern end of the property. The tires were mounted under the end of the truck beds. Bolt cutters apparently were used to cut the locks off the trucks and remove the bolts holding the tires in place.

Tires worth \$200, a wheel worth \$135 and an \$18 chain were taken.

A 2.5 ton truck sustained approximately \$250 damage when the front tires were slashed in an act of malicious destruction in the 2000 block of West Lake. The truck is owned by LaPratt Construction. Eight cement blocks also were stolen from the foundation being installed at the site.

Three youngsters were released to the custody of their parents after they were allegedly seen taking coins from the fountain in the Hudson's court at Twelve Oaks Mall. They were reportedly playing the money in a Circus World bag. The youths were ages 16, 10 and nine.

The money was turned over to the head of Twelve Oaks security who will donate it to the United Fund.

Issam L. Arkech of Southfield was issued a traffic citation for failure to yield the right-of-way after the car he was driving struck another automobile. Arkech reportedly was driving eastbound on Grand River when he turned in front of a westbound vehicle, causing

the collision, according to police reports.

In Wixom

Two men are under investigation for breaking and entering a home in the partially-developed Indian Springs subdivision and attempting to steal a toilet, according to Wixom police.

One man is being sought by police in connection with the August 24 incident after evading a chase by police and a search of the area with Wixom's tracking dog, Bronk.

The second suspect, who was waiting in a car while the first man allegedly attempted to remove the toilet, has not yet been arrested, police said.

According to officers, the first man allegedly entered a house on Weona Drive through a sliding glass door and removed a toilet from one of the home's bathrooms. As he was allegedly carrying the toilet out of the home, he was confronted by a Wixom police officer who had noticed the car parked in the driveway and stopped to question the man who was sitting in the car.

The man in the house dropped the toilet, police said, and ran away from the scene, crossing Beck Road and running into the fields near Walled Lake Western High School.

Police requested tracking dogs be brought in and Wixom Officer Roger DeClerq brought down the department's dog, Bronk, to look for a trail. However, the dog was unable to pick up

Shortly afterwards Wixom police spotted a suspect who looked like the alleged thief in P.J.'s Donut Shop on Pontiac Trail and took him in for questioning. The man, who apparently was not

connected to the incident, was related to the suspect, police said.

A tip called in to the station identified the suspect, who is being sought by police.

Police have sent evidence to the Michigan State Police post in Northville for processing.

A garbage dumpster was allegedly stolen from a business in downtown Wixom.

According to Wixom police, the four-yard dumpster was apparently removed between August 19 and August 25 from behind the business. The garbage company evidently did not remove the

dumpster, which measures six by three by four feet.

Two automobiles were damaged last week when vandals broke a windshield on one and poured sugar in the gas tank of another, according to Wixom police.

A 1973 Dodge station wagon was damaged when its front windshield was broken, police said. The theft occurred between August 25 and August 26 when the car was parked on Tamarack.

A 1980 Pontiac was damaged between August 22 and August 23 when unknown vandals apparently poured sugar in the car's gas tank while it was parked near Woodland, police said.

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Dental Dialogue

of A. Allen Tuchkloper, D.D.S.

GEORGE'S WOODEN SMILE

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This column is presented in the interest of better dental health. From the office of A. Allen Tuchkloper, D.D.S., 24101 Novi Road, Novi 348-3100

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An explosion in a Dunbarton Pines model home left a battered shell

News photo by PHIL JEROME

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NOTICE TO BIDDERS

The city of Northville, Michigan will receive bids up to 11:00 A.M., Friday, September 17, 1982 for Road Salt. The City Council reserves the right to accept or reject any or all bids. All bids must be submitted on standard forms furnished by the City. Address bids to Northville City Clerk, 215 W. Main St., Northville, Michigan 48167, in a sealed envelope bearing the inscription:

BID FOR ROAD SALT

At the close of bids, the bids will be opened in public. A decision on the bids will be made by the Northville City Council on September 20, 1982.

Publish: Sept. 1, 1982 Joan McAllister City Clerk

Leaking gas main causes explosion in vacant house

A gas leak apparently caused an explosion early Monday morning in a model home at 45066 Huntingcross in Novi's Dunbarton Pines subdivision. The house was unoccupied.

Novi Fire Chief Arthur Lenaghan said the leak apparently occurred in the gas line between the gas main and the meter.

Neighbors called at approximately 1:30 a.m. to report the explosion. Consumers Power was called immediately and they arrived to shut off the gas main, Lenaghan said.

"We had fire coming out of the ground," Lenaghan said. "We shut the meter off and did what we could to keep the building from taking off. We let the gas continue to burn so it wouldn't gather anywhere else."

Either the hot water tank in the basement or the electric starter on the fur-

nace could have ignited the blaze, Lenaghan indicated. He noted the fire went completely through the furnace.

Lenaghan said the Oakland County Sheriff's Department's arson investigator and the Novi fire inspector both investigated the scene and found no reason to suspect arson.

The north wall and most of the east wall of the house were blown off the

building, Lenaghan reported. Walls on the front and west side of the home were blown away, but did not become detached, he said.

"The roof lifted off, moved and came back down," Lenaghan said.

The fire chief said the insured value of the house is \$90,000, but the amount of damage to the building is undetermined at this time.

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For Information Call 477-3621

Parochial schools prepare for classes

One private Christian school in the Lakes Area opened for classes yesterday (Tuesday) and another is slated to open September 6. The Wixom Christian School began its third year of operation yesterday with an enrollment of approximately 150 K-12 students, while the St. William School in Walled Lake is scheduled to open for its first year of operations next Wednesday with an anticipated K-7 enrollment of 180.

Robert V. Warren, pastor of the Wixom Baptist Church, noted that the Wixom Christian School experienced a 70 percent growth rate last year in its second year of operations.

The Wixom school was originated in 1980 to provide a quality, academically-superior Christian school for the Lakes Area. The school is open to students from Wixom, Walled Lake, Novi and Northville as well as Millford, Union Lake, New Hudson, Plymouth, South Lyon, Brighton, Highland, West Bloomfield and Waterford.

Warren said the school is staffed with "concerned, professional Christian teachers teaching from a Christian philosophy of life rather than a secular, humanistic point of view."

"It offers an exciting athletic program and music program plus additional extracurricular activities," Warren added.

Wixom Christian School is affiliated with the Michigan Association of Christian Schools. Study books are secured from Beka and Bob Jones University Press. Inquiries about the school may be addressed to School Administrator Charles Adams at 624-3823.

While Wixom Christian is in its third consecutive year of operation, the St. William School is being reinitiated this year with a five-day program for families with children in grades K-7.

Sister Alice Kotwick, principal of the school, said experienced, energetic, creative and welcoming teachers will be waiting at the doors to celebrate the re-opening of the school next Wednesday.

She said parents and parishioners will be greeting buses that will deliver the children at approximately 8:45 to 9:10 a.m.

"Balloons and banners, souveniers and treats, presentations and prayer will be included in the first day's program," she added.

OBITUARIES

ELLEN JULIA COBB

Funeral service for Ellen Julia Cobb, 85, a homemaker and life resident of the area, is being held at 2 p.m. today (Wednesday) at Orchard Hills Baptist Church in Novi where she was a member.

Pastors Tom Martin and Bob Green are to officiate. Burial will be in Rural Hill Cemetery.

Mrs. Cobb of 603 Lakewood in South Lyon died August 27 at Kith Haven Convalescent Center in Ypsilanti.

She was the wife of Roscoe Cobb. She was born December 26, 1916, in Detroit to Warren and Isabella (Cassidy) Lovell.

In addition to her husband, she leaves sons and daughters Jack and Sandra of South Lyon, Pat Douth of Ann Arbor, Joyce Marshall of Northville, Debbie of Canton, Cheryl Miller of Pontiac and Danny; sisters and brothers Ruth, Shirley, James, Warren and Albert. She was preceded in death by two brothers.

PAUL HUNKO

Funeral service for Paul Hunko, 55, of 42173 Roscommon, was held August 31 at Our Lady of Victory Church in Northville where he was a member.

Father John O'Callaghy officiated. Burial followed in Glen Eden Memorial Park in Livonia.

Mr. Hunko, who was retired from General Motors, died August 27 at Providence Hospital in Novi.

He had moved to the area from St. Clair Shores in 1964.

He was the son of Alex and Agnes (Brady) Hunko and the husband of Marie Dregeli Hunko.

In addition to his wife and mother, who lives in Warren, he leaves daughters Mrs. Laura Sutjipto and Julie, son Jerry, all of Northville, brothers Dennis of Sterling Heights and William of Utica.

Funeral arrangements were by Casteline Funeral Home in Northville where rosary was recited August 30.



News photo by STEVE FECHT

Reverend Broderick is still harvesting potatoes

Fun's in planting

Continued from Walled Lake, 1

"I'll be able to show them off: 'Here's an apple that came out of Pennsylvania in the 1800s,'" he laughs.

But first he'll have to figure out which kind of apple it is. Like Noah inviting animals into the ark, Broderick has his varieties of fruit trees planted in pairs.

"I have a chart of which are which, because I need it," he says. "I can't remember what's where."

And he's still dreaming about how to enlarge his operations.

Currently he has his eye on the swamp behind St. William's, which the church owns part of.

"I'd really like to try fish farming there," he says. "But I don't think it would work."

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Fire chief praises youth's actions in saving family home

Sixteen-year old Robert Hogan is a hero in the eyes of his mother and Novi Fire Chief Arthur Lenaghan.

"He saved our house," said Brenda Hogan, who resides with her husband and three children at 339 South Lake Drive in Novi.

"What was so wonderful is that he was able to keep his wits about him and respond effectively in a time of crisis."

What happened is that the 16-year old sophomore at Walled Lake Western extinguished a blaze that broke out in the Hogan's kitchen last week, preventing the home from going up in smoke and perhaps saving some lives.

"Bobby was getting ready to make some French fries in the kitchen," his mother reported. "The skillet was on and he turned his back to get the fries when he heard a sizzling noise. When he turned around, he saw the flames shooting up out of the grease on the skillet."

Mrs. Hogan, who was not home when the fire occurred, said her son initially ran from the kitchen out to the porch to warn his grandfather that the house was on fire.

He then ran down to the basement, grabbed a fire

extinguisher and returned to the kitchen to douse the flames which had already spread past the curtains to the ceiling.

"My first thought when I got home was anger," recalled Mrs. Hogan. "The curtains on the kitchen window were burned, the ceiling was charred and there was soot all over the house."

"But then I started thinking about it and realized that Bobby's quick thinking had saved the house and nobody had been hurt."

"The firemen also said his quick actions had saved the house. It's a beautiful old house," she added. "It must have been built back in the '30s because it has beautiful hardwood floors and beautiful wooden doors."

"It would have been a shame if it had burned down."

Mrs. Hogan said her husband had a somewhat different reaction when he arrived home, saw the damage and learned that she planned to call The News to report her son's heroics.

"He said, 'Bobby almost burns the house down and we're calling him a hero.'"

"But he really is a hero," she added quickly. "If he hadn't kept his wits about him the whole house might have burned down."



The Grand Trunk depot could become a city museum

Drive's on to save depot

Continued from Walled Lake, 1

cost the city to move the depot from its location to Lee Pratt Memorial Park behind city hall.

"We spent the money," she said. "The building's ours. Now it's just a question of getting it down the track."

Ackley said the Save the Depot committee was investigating two methods of moving the depot. One way would be to place it on a truck flat bed and move it down Pontiac Trail and West Maple to the municipal complex.

Also under consideration — and more likely at this point — would be using a Grand Trunk flat car to bring the depot to the park. "That's probably the route we're going to go," she said.

"Grand Trunk has been most cooperative," she added.

The committee is also looking into fund raising projects and possible grants to help pay for relocating and repairing the building.

Ackley, who heads the city's historical committee, says she is hoping the Walled Lake depot will

eventually be transformed into a museum on the order of South Lyon's Witch's Hat Historical Museum, an unusual depot that was moved to a park in that city and refurbished. "But nothing definite has been decided yet," she said.

"It's very nice," Ackley said of the Witch's Hat. "They have it set up on a basement, which we would like to do also."

"Theirs is a little bit larger than ours. It's like a mini-museum."

Ackley said she would like to see the first addition to the depot be a printing press donated to the city by a Livonia business. The press is currently being stored in the DPW garage.

"I hope the printing press is just the beginning of things," she said.

Currently the depot is vacant. In fact, the building has essentially been stripped of all its furnishings — even the plumbing. A signal light was removed from its spot over the depot's bay window.

Saving the depot could entail a lot of work, Ackley predicts.

"It is a big project," she said.

Novi man faces charges

An 31-year-old Novi man faces trial on five counts of first degree criminal sexual conduct and one count of second degree criminal sexual conduct in connection with alleged assaults on four youngsters, Novi police report.

Stanley Holmes was bound over to Oakland County Circuit Court on six criminal sexual conduct charges following his examination before Judge Michael Batnick August 3.

Holmes was arraigned July 9 on two counts of criminal sexual conduct. Following further investigation by the police department, he was arraigned July 27 on four additional counts.

First degree criminal sexual conduct charges involve different types of sexual assault, including sexual penetration with a person under 13 years of age. Second degree is defined as "sexual contact such as touching of hands or pressing of bodies for the purpose of sexual arousal or gratification."

First degree criminal sexual conduct is a felony with a maximum penalty of life in prison; second degree criminal sexual conduct carries a maximum penalty of 15 years in prison.

Police said Holmes was charged after an extensive

investigation which started when a complaint was filed June 30 by the parent of a boy who visited the home where Holmes lived and was allegedly assaulted. Following their investigation, police filed six counts of criminal sexual conduct charges against Holmes.

He is accused of assaulting four children between the ages of seven and 11 years.

Novi police reported Holmes resided in a home in Novi with a woman and her two male children.

Reportedly the children invited others to visit them for the night. Police said the alleged incidents occurred while the mother, who is employed in a local restaurant, was working.

Holmes now is lodged in Oakland County Jail. Bond has been set at \$100,000 on the first two counts and an additional \$200,000 on the four counts of criminal sexual conduct. At his pre-trial examination, bond was continued.

He was bound over August 6 to stand trial in Oakland County Circuit Court before Judge Fredrick Ziem. Trial date on the additional four counts of criminal sexual conduct has been set for September 3.

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NOVI-WALLED LAKE NEWS

Arrival of 'troops' is a positive note

The fury over the first controversial rezoning request in Novi in several years is subsiding now.

Spearheaded by residents in the southeast quadrant of the city, particularly Whispering Meadows, citizens mounted a strong campaign against a request from Orchard Hill Place Associates to rezone approximately 71 acres at the Nine Mile/Haggerty Road intersection from its single- and multiple-family zoning designations to an OSC (office, service, commercial) classification.

Orchard Hill Place Associates submitted the request to permit expansion of its existing office park on the northwest corner of the Eight Mile/Haggerty Road intersection.

The essence of the residents' opposition was that the Nine Mile/Haggerty Road property is designated for residential development on the city's master plan. They made substantial investments when they purchased their homes, they argued, and have a right to expect the city will abide by its master plan.

In a sense, the public hearing before the planning board and city council August 23 was something of a "happening." The hearing attracted a large number of people, many of them from Novi's newer subdivisions, who perhaps for the first time were learning what it is like to participate in the decision-making process in their new homes and city. At the same time, the hearing attracted many of the "old-timers," veterans of previous campaigns, who more or less took an inactive role and let the newer residents carry the standard.

We suspect that newer residents may have been surprised to see the rezoning request rejected 7-1 by the planning board and 6-0 by the council. Whether the outcome would have been the same without the strong opposition is difficult to speculate, but there is some historical perspective to suggest that it might well have been.

We offer the following observations about the rezoning request and public hearing.

First, efforts to discredit Joseph Gerak and Orchard Hill Place Associates were generally unfair and inaccurate. Although allegations that Norris Industries

dustries, which has a building in Orchard Hill Place, contains stamping presses must be investigated, Orchard Hill Place is one of the city's finest non-residential developments.

Secondly, the rezoning request was not a benefit of merits. Non-residential tax base is of prime importance to the city and its residents. Studies demonstrate that single-family residential costs approximately \$50 more per acre in services than it provides in revenues. Professional office development, on the other hand, generates more than \$500 per acre more in taxes than it requires in services.

Without non-residential development, the tax burden on residential property would be considerable. That does not mean, however, that non-residential development should be allowed to encroach on residential areas. Although critical to a fiscally responsible community in which citizens can afford to pay their taxes, the integrity of residential areas must be protected.

An unfortunate occurrence at the public hearing were scattered threats of "recall" if the vote did not go as "demanded" by residents. We have little tolerance for political intimidation; we regard it as undesirable and counter-productive.

What is desirable is an atmosphere of openness where sound arguments can be presented freely and diverse opinions can be expressed openly. Any behavior which impedes the open expression of opinion impedes the quality of debate necessary to arrive at the best-possible decision.

In conclusion, the process was a positive one. Residents not previously active in helping to build a city that is different and better than others learned that the council is not only receptive to constructive input but encourages it.

Further, individuals who have been fighting for numerous years to make Novi a "quality community" should welcome the arrival of a new squadron of troops to carry on the campaign. Citizen involvement is as important today as it ever was in creating the type of city which, as Mayor Robert Schmid is prone to say, "will stand the test of time."

A solid selection

The appointment of Tom Gerhard to the Wolverine Lake Village Council is an excellent choice.

Council members could not have found a better candidate for the vacant seat, created when former council president John McLellan resigned in July.

Gerhard has repeatedly demonstrated his concern for Wolverine Lake, having served on a variety of village committees, often at the same time.

He has been on the village plan commission for seven years and has served as its chairman for five. During the same period, he spent three years on the zoning board of appeal and worked for 1½ years on the village parks and recreation committee.

Gerhard has been involved in some of Wolverine Lake's major projects, including reworking of the village zoning ordinance, which required several years of hard work.

He attends council meetings almost as regularly as Wolverine Lake's most dedicated meeting-goers (and keeping up with Reta Klavitter, Gene Matkowski and Jim Donahue is no mean feat), which contributes to his awareness of what is going on in the village.



TOM GERHARD

By far Gerhard's best qualification, however, is the fact that he is truly an independent thinker—something every public body can always use more of.

Gerhard received a tough breaking-in on the council when the first question to be dealt with was appointment of a new president. He handled the situation well and demonstrated more finesse than many brand new council members.

Tom Gerhard is the best choice council members could have made in picking a replacement for McLellan. We are glad to see him finally have an opportunity to sit on the council.

Journal

By KAREN RICE



Ann Landers has been getting a bad rap lately, what with the recent expose that she has retooled some of her old columns and presented them as new ones to her readers.

Regular readers of her columns know Ann Landers frequently is criticized for the way she looks, the advice she gives, the letters she prints and her insistence on running letters about which way the toilet paper should be unrolled.

But none of that qualifies her for the nasty title some pleasant fellow in Waukegan, Illinois, has labeled her with.

He called her a "satanic whore."

You probably haven't read about this rather unusual description of Ann Landers, but I can assure you it's true. I wouldn't have believed it either, but while I was on vacation we got a whole packet of fascinating information from some guy in Waukegan—including the bit on Ann. My thoughtful co-workers saved the "best" piece for me.

When I came to work last Monday, the first thing that greeted me was a picture of Ann's familiar face mimeographed on pink paper with the label "satanic whore" typed neatly across her nose.

Above the picture was a lengthy explanation of why Ann Landers is qualified for the title: It seems her two major mistakes in life are being Jewish and "advocating interracial marriage."

Ann's twin sister, known as Dear Abby, gets the same treatment—indicating the two women may be more alike than most of us realized.

This fellow next launched into a diatribe about what he considers the dangers of blacks and Jews and the injustices of a world that allows them to co-exist with peace-loving whites.

Now the thought of Ann Landers having given such outrageous advice that it would make anyone call her a "satanic whore" is pretty funny at first blush. My co-workers thought it was a scream.

We get a lot of weird mail. We've gotten letters from the "Son of God," not to be confused with Son of Sam, and from a strange organization trying to enlighten the world about extraterrestrials (not specifically E.T.). Sometimes the letters are pretty interesting, and they're usually worth reading for laughs alone.

But this one was different. Frankly, it was just too disturbing to be funny.

When you realize how much furor and rage must be boiling under the guy's surface to make him go to the trouble of sending this kind of garbage to other people, it's not a joke anymore. It's scary.

Hating groups of people on the basis of ethnic, religious or racial heritage isn't funny. Philosophies advocating supremacy of select groups of people isn't funny.

It's easy to snicker about men in white hoods and capes bouncing around the South (and the North) trying to roll back history to the days when blacks were fourth-class citizens. It's even easier to ignore civil injustice in foreign countries like Poland, El Salvador, Afghanistan, Iran, Cambodia, etc.

But when the kind of prejudice that labels Ann Landers a "satanic whore" lands on your doorstep, it is damn hard to turn your head, close your eyes and shut out your mind.

I can't help but wonder whether this fellow is living in a time warp, or if it's me who is living in a dream world. I had really hoped that kind of prejudice had died out and been deeply buried.

It disturbs me to think I was wrong.

So I threw his letter in the closest wastebasket, although I can't quite get the thought of it out of my mind.

Still, I have a feeling that if Ann Landers got a similar letter from her friend in Waukegan—which wouldn't surprise me—she'd have a different reaction.

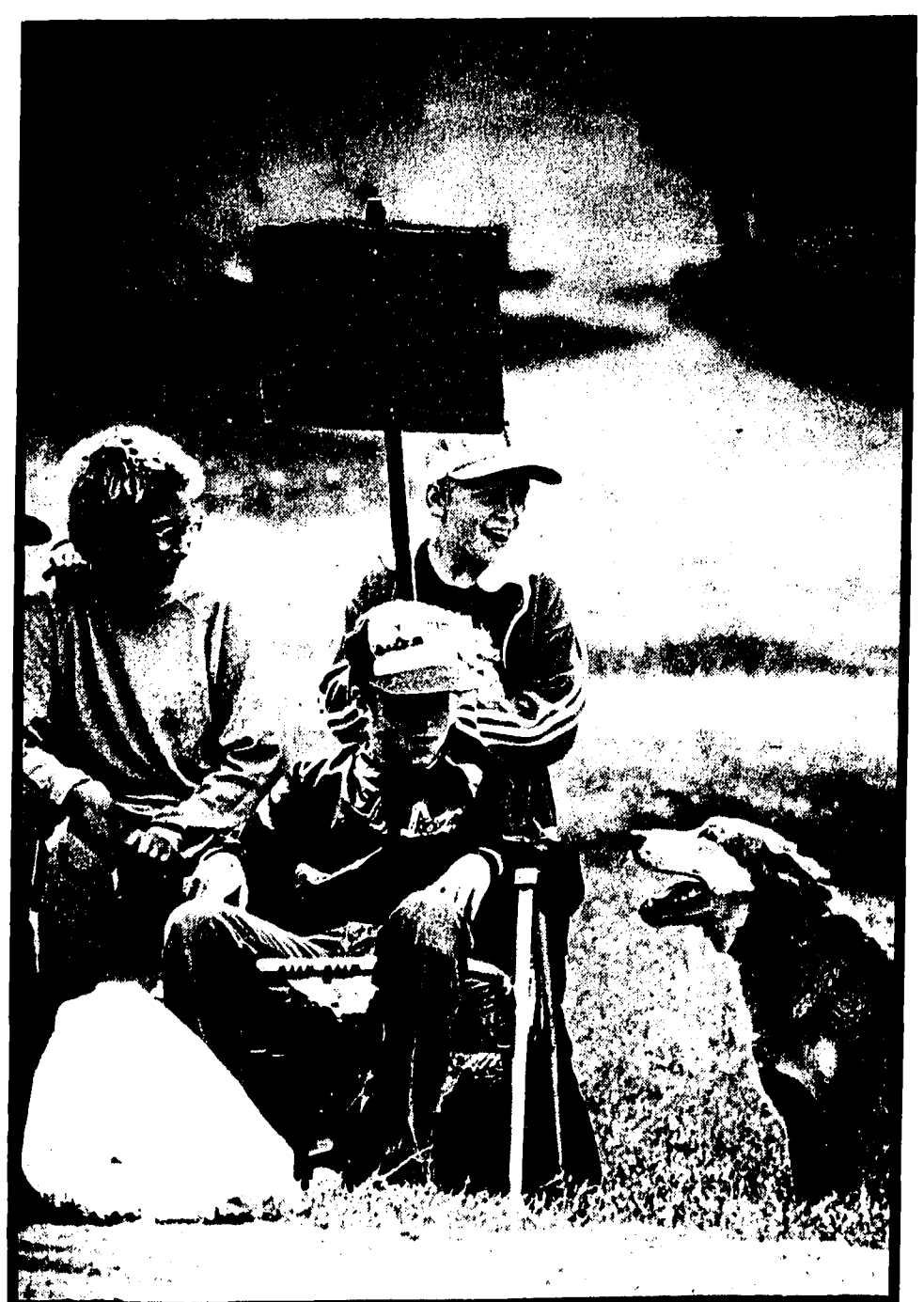
She'd probably suggest he run, not walk, to the nearest counselor to investigate why he harbors such negative feelings.

At the very least, she'd give that ray of sunshine 50 lashes with a wet noodle.

And that's pretty good treatment for someone who calls you a "satanic whore."

Photographic Sketches...

By JIM GALBRAITH



Roadside merchants

We welcome letters

This newspaper welcomes Letters to the Editor. We ask, however, that they be issue oriented, confined to 500 words and that they contain the signature, address and telephone number of the writer. Names will be withheld on request, but a brief explanation of why the request is being made should accompany the letter. Deadline for submission is 3:30 p.m. Monday. We reserve the right to edit letters for brevity, clarity and libel.

After the fact

By PHILIP JEROME



The Novi Choralaires are so eager to enlist more male voices that they did a foolish thing recently—they suggested I audition for their choral group.

I suspect the invitation to audition was a simple matter of common courtesy because if the Choralaires had ever heard me sing they would never have suggested it in the first place. After all, the group has a reputation to protect.

My lack of musical talent is somewhat hard to understand in light of the fact that I'm my mother's son. My mother had a beautiful soprano singing voice and frequently sang solos at the Northville Presbyterian Church while I sat proudly in the balcony. She also was a member of the Ann Arbor Choral Union which presented The Messiah each Christmas and performed with such groups as the Philadelphia Philharmonic.

Unfortunately, none of her considerable musical talents were inherited by her eldest son. Oh, I tried. She had grand plans for me and I tried to accommodate her.

I took up the trumpet (I thought it was a short trombone) back in the third grade, but was allowed to discontinue lessons after the director let me sit with the band during concerts but requested I not attempt to play any notes. I think I was 29th out of 30 chairs in the trumpet section. Wally Moon, number 30, was asked not to play as well.

I did a little better at piano, but still no cigars. I zipped through Walter Thompson I and II, but things got considerably tougher after that and I was definitely more interested in pursuing a career as a second baseman.

The highlight of my musical career was learning to play "Davey Crockett." I can still play most of the song today and delight relatives with my spirited renditions whenever I find a piano at holiday get-togethers. The only other song I remember how to play is "Bill Grogan's Goat," a classic that has never received its proper due in sophisticated music circles.

Nope, the Choralaires definitely don't want me in their group. Unless, of course, they're looking for someone who can play "Davey Crockett" like it's never been played before.

Reader questions zoning at Orchard Hill Place

To the Editor:

I would like to make two additions to the articles that reported Novi City Council's defeat of the proposed rezoning request at Nine Mile and Haggerty Road (August 23, 1982).

Charles Cairns, planning consultant, was asked by a member of the planning board whether circumstances have come into effect that were not apparent at the time the master plan was adopted. Mr. Cairns replied "no," thus acknowledging the fact that the master plan is a viable document that will not become obsolete quickly.

I believe the master plan definitely has the potential to guide the growth and development of the City of Novi for many years to come.

Another highly significant issue was raised at the board and council's joint meeting on August 23, but, curiously, not reported in The News coverage. Councilwoman Patricia Karevich requested an inquiry into the situation existing on the ground floor of Norris Industries, a firm within Orchard Hill Park.

The fact that massive metal stamping machines are located at Norris certainly requires prompt investigation



letters

and thorough questioning. The credibility of Orchard Hill Place's developers and city ordinances may well be on the line.

Nancy C. Covert

EDITOR'S NOTE: The News devoted approximately 45 inches of coverage to the public hearing at which the Novi City Council turned down the Orchard Hill Place rezoning request. It is difficult to report everything that was said in a three-hour meeting, but allegations regarding stamping presses at Norris Industries are being investigated and will be reported.

'Sound budget' adoption urged

To the Editor:

It is no secret that Michigan is mired in a financial morass. For the past three years, 10 percent of the entire state budget has been borrowed to make school aid payments for the first quarter of each financial year. We start out each year in debt, and struggle throughout the rest of the year to reop.

The struggle of Michigan to gain release from the swamp of debt has been well publicized throughout the country as tales of high unemployment and low credit ratings are circulated in the media. In order to restore both outside confidence in Michigan as a viable credit risk and inside economic and employment stability, I, as a member of the Senate Appropriations Committee, will be urging the adoption of a sane, sound and realistic budget.

Michigan's much publicized woes reached a peak late last spring when our credit rating was dropped by a major investment service. The cry spread throughout the land that our state is a potentially heavy credit risk to potential investors; Moody's Investment Service downgraded Michigan's credit rating to the lowest rating given any state for short-term notes—MG 3, on a scale of four. Our long-term rating was also lowered one level from Moody's "A" to "Ba1," again the lowest rating possible. Interest levels and investor confidence were negatively influenced by our plunge into the credit cellar; now we are faced with a \$150 million Executive Order cutting still further into our finances, and undercutting any vestige of faith the investment community retains in Michigan as a suitable investment risk.

Local governing units and K-12 schools, as well as colleges and universities, may again absorb the greatest impact from not only the cuts themselves, but the erosion of confidence the cuts bring.

Since each local body is regarded as part of the state, and borrows money as a satellite of state government, these small municipal and educational units will suffer the same negative image and increased borrowing costs as the state itself. School aid payments for

this fall are definitely in jeopardy.

To waylay the crash in Michigan's credit rating late spring, an immediate temporary income tax, which I opposed, was instituted to quickly balance the state budget, in order to allow Michigan loan-seekers some semblance of a sound fiscal foundation when appealing to New York investors for construction bonds.

However, Moody's wasn't impressed by the suddenly balanced budget; a Moody's spokesman said that the temporary state income tax increase "will have no bearing on Michigan's credit rating. It doesn't address the long-term revenue needs" necessary for financial recovery. Moody's directly referred to the financial deluge. Now, with the new Executive Order hanging over our heads, the credit rating may be dropped so low as to preclude the possibility of our borrowing any money at all, at any interest rate.

The key to restoring confidence both here in Michigan and on Wall Street is a budget constructed by sound economic practices. We must reflect an accurate and responsible picture of the state's finances, by reverting from an

accrual accounting policy to one based on the cold, hard cash we have at hand.

Before we get into even deeper financial waters, the state must convince the entire investment community that stop-gap measures will be jettisoned and sound fiscal practices instituted.

Budget proposals designed to rescue Michigan have been labeled "gimmicks" by financial analysts. These proposals have been overly optimistic in their touted effects on the financial destiny of the state, and display a certain lack of soundness and foresightedness.

It is time for the state to be realistic, fiscally sophisticated, and forthright in assessing financial conditions both present and future. Optimism is of course a virtue, but common sense must prevail. The only effective weapon Michigan has in its arsenal against bankruptcy is a tightly-constructed budget that is stripped of all extravagances.

Those who ignore the past are condemned to repeat it; our past mismanagement of our state's finances must teach us new lessons for the future.

R. Robert Geake, State Senator

Strike delays school opening

Continued from Novi, 1

specific, set conversations between students and instructors.

The program itself is not at issue, but the philosophical question of whether teachers will have the right to maintain an individual teaching style and technique is.

Currently, the contract provides the school board is responsible for managing the district, especially the means and methods of instruction. The board says it has always encouraged staff involvement in program and curriculum development. Its position is teachers would continue to serve in an advisory capacity, as they have in the past.

"We have never questioned the board's authority to set curriculum, buy textbooks or challenge a teaching style as questionable," Alley said. "But people have different styles of teaching, even different styles for different students."

"What has concerned us is that we have put forth proposals to guarantee the right to academic freedom and they have been denied. If the board has no

intention to impose something to the contrary, why not accept a proposal calling for academic freedom?"

Salaries also are an unresolved issue. The board has proposed a five percent increase over the current salary schedule, while the association has proposed a 4.7 percent salary hike.

Teachers receive, on the average, six percent salary increases as they proceed in increments up the salary schedule. The board says this means with the five percent proposed salary increase, teachers would receive 11 percent in new money. The teachers argue increments traditionally are not considered raises.

"They are hiding behind the smokescreen of the economy in saying they can't pay it," Alley said. "Novi teachers received a 4.7 percent raise last year; that was the lowest in Oakland County for all teachers groups."

Regarding class size, the board has proposed maintaining current contract language which states they will attempt to maintain a maximum of 25 students in kindergarten through second grade.

27 in third through sixth and 28 in seventh through 12th grade. The union has requested language guaranteeing those maximums.

According to an NEA-MEA newsletter distributed Monday to residents throughout the district, the school board has proposed "severe rollbacks in academic and economic areas."

Representatives for the school district refused to comment on literature released by the NEA-MEA Monday.

Piwko said, "the board has never mentioned rollbacks."

The board's position is to continue with the same level of benefits, which will cost the district 15 percent more than last year. The teachers say freezing benefits will amount to a rollback, since they will not realize any improvements in the policy.

The NEA-MEA also charged the school board with stalling on negotiations, pointing out that none of the five unions has settled with Novi.

Piwko said the district had sent a letter June 24 to union representatives "indicating a willingness" to start contract talks. A session was conducted June 30 and unions agreed to a tentative calendar for the school year, including a starting date of August 31.

However, negotiations did not resume until August 4, according to Piwko.

Assistant Superintendent William

Barr has met with representatives for the bus drivers since before the end of the 1981-82 school year, Piwko said.

Alley said it is traditional for there to be no bargaining during July.

Talks with food service employees, and the association representing secretaries and paraprofessionals also have broken down, Alley said.

Salaries are one outstanding issue with those groups. "Novi ranks fifth in the county in ability to pay, even though they have one of the lower millage rates," according to Alley. "The board wants to offer equitable salary proposals."

Job security, specifically the subcontracting of cooks' duties, also is at issue. Additionally, a requirement to use sick days for time off when injured on the job is unresolved, Alley said.

However, Piwko said Monday it appeared the other two unions were close to reaching agreements.

"The custodians are closest at this point, I believe," he said. Currently, the custodians have agreed to work under their old contract on a day-to-day basis while negotiations continue, according to Piwko.

Bus drivers also are making progress on their contracts, he said.

Novi's 185 teachers, as well as approximately 25 cooks and 15 secretaries, are represented by the Michigan Education Association.

All wait in limbo for strike to end

Continued from Novi, 1

Another mother at the meeting suggested if the Novi schools had so much money, the district should consider rolling back taxes.

The district did roll back taxes this year, lowering the millage .8 mills to offset a six-percent residential assessment increase imposed on Oakland County by the Michigan Tax Commission.

The rollback means that for every \$1,000 of assessed property value, taxpayers in the Novi school district will pay 90 cents less than they paid during the 1981-82 fiscal year. The schools levy nearly 27.9 mills to operate the district and seven mills to repay debts.

Several teachers said that although they'd rather be in the classroom, they had adopted a policy not to work without contracts. They said they hope agreements will be reached quickly so fall classes can begin.

One, a high school coach, said other coaches are continuing to work with their athletes despite the strike and said so far most of the students do not seem upset over the delayed start of the school year.

An elementary school teacher said instructors on her staff were upset about the strike and had been working hard last week to prepare for the first day of class.

"Everybody's upset about it," she said. "It's an emotional issue."

And Dr. Robert Piwko, Novi superintendent, said he was hopeful the strike would be short-lived. Reminded Monday that last week he expressed optimism that school would begin August 31 as scheduled, Piwko said, "I'm still optimistic."



Teachers are walking the picket lines this week

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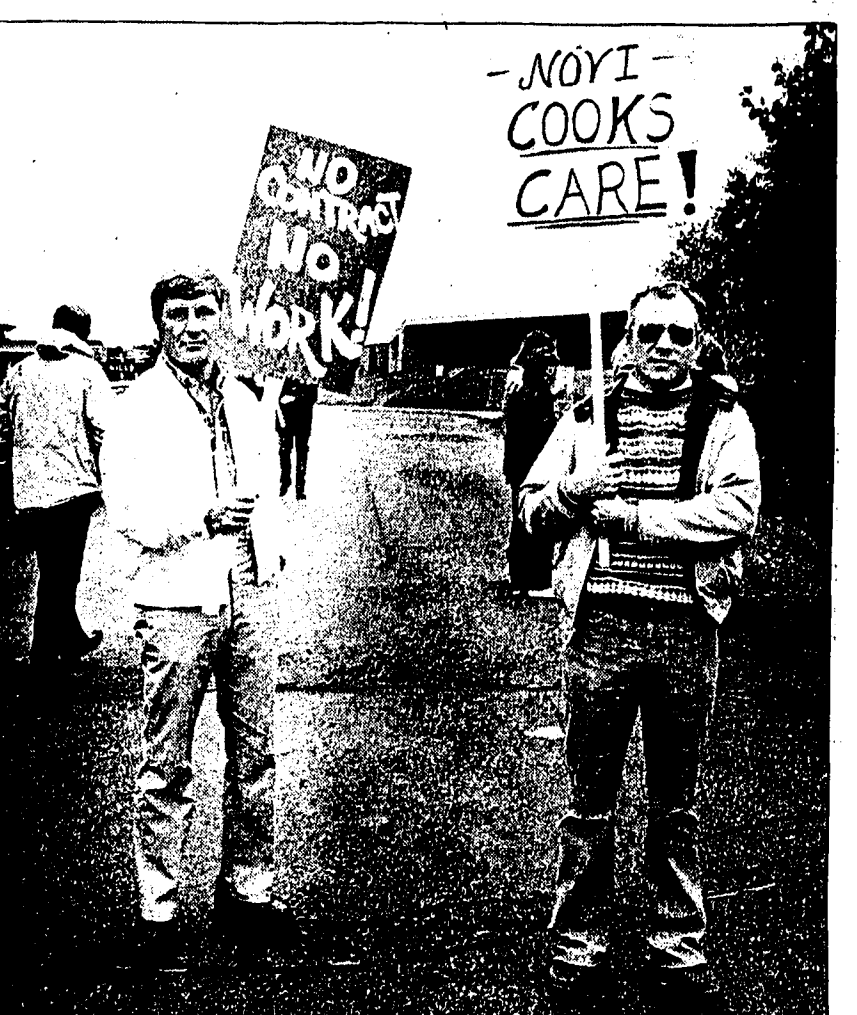
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NOTICE OF PUBLIC HEARING
CITY OF NOVI, OAKLAND COUNTY, MICHIGAN

NOTICE IS HEREBY GIVEN that the Planning Board of the City of Novi will hold a public hearing to consider a request to implement the PD-3, Planned Development Option, of the zoning ordinance. An application for the special land use approval has been received from Red Lobster Restaurant. Red Lobster wishes to construct a one story building with a proposed seating capacity of approximately 270 persons and parking area for 176 cars. The proposed restaurant is to be located on Lot 2 of the Twelve Oaks Subdivision. The map below indicates the location of the proposed project.

NOTICE IS FURTHER GIVEN that this hearing will be held at 8:00 p.m., Wednesday, September 15, 1982, at the Novi Public Library, 45245 West Ten Mile Road, Novi, Michigan.

Comments concerning the request will be heard at the Public Hearing or written comments will be received in the Office of the City Clerk, 45225 West Ten Mile Road, Novi, Michigan 48050, until 5:00 p.m., Wednesday, September 15, 1982.

City of Novi Planning Board
Lee J. Mamola, Secretary
Patricia A. Loder, Deputy Clerk

Publish: Sept. 1, 1982

Council appoints group to implement drain plan

One citizens drain committee was disbanded and another formed by the Novi City Council Monday.

Stormwater management and flood control committee members were lauded by the council for their work in analyzing Novi's drainage problems, developing a master plan and presenting to the community a millage proposal to finance the drain program.

Then the council went on to establish a committee to implement the drainage program approved by Novi voters, who agreed to the levy of up to 1.5 mills for a coordinated citywide drainage system on August 10.

"There appear to be areas of concern that would justify a continuing or standing committee to... assure the stormwater management and flood control plan is implemented in a timely fashion," the city council stated in a resolution it unanimously approved.

The new committee will work with city administrators, city engineers, the city attorney, homeowners associations and the general public.

Responsibilities of the group include:

'There appear to be areas of concern that would justify a ... committee to assure the ... plan is implemented in a timely fashion.'

— Novi City Council Resolution

- recommending design priorities;
- recommending financing plans;
- recommending maintenance policies;
- recommending bidding priorities;
- formulating control ordinances;
- recommending tap-in fees; and,
- developing informational literature.

Council members agreed to ask all

members of the former citizens drain committee to continue to serve on the implementation committee.

City Manager Edward Kriewall said he recommended formation of the committee to serve for one year based on deliberations of the former committee.

"The committee met in a study session and it was felt by some that various facets of the plan could use follow through by a citizen committee,"

Kriewall said.

"Aspects of how the drainage plan might be pursued were debated, and after considerable discussion the committee agreed there needed to be a continuing effort to move to the implementation stage and get construction off and running," Kriewall said.

"After priorities are set, engineering is underway and ordinances are adopted, we feel (the drainage system) should be administered by the Department of Public Works like our sewer and water systems. We feel the application of fees and maintenance should be handled administratively."

After one year the work of the committee will be reviewed to determine whether it should be continued.

Council member agreed to leave the number of persons on the committee open, until it was determined how many wished to serve.

The committee will be appointed at a later date.

They also praised the former committee for its work.

"We're extremely proud to have had

you serve. This is a big accomplishment," Mayor Robert Schmid said. "This program will be a highlight and will be copied by many communities throughout the country."

Committee Chairperson Joe Toth gave special recognition to committee member Joe Brett, who, he said, "lived drainage problems 24 hours a day." He also praised engineering consultant Cliff Seiber for doing "one heck of a job."

Council Member John Chambers,

council liaison to the citizens drainage committee, said: "It takes the citizens and the administration, including the engineers and Mr. Kriewall to make something like this a success. Without all of them this would not have come about. I think a lot of people were surprised at the thoroughness and the follow through of this committee."

Certificates of appreciation were given to all committee members who served.

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Section

B

Wednesday, September 1, 1982

Wood heat

Walled Lake store stocked with wood-heating stoves

By PHIL JEROME

Josh Krom remembers when he first became interested in wood-burning stoves.

"I was going to visit relatives in Tennessee and my wife asked me to look around to see if I could find a potbelly stove for her," recalls Krom, who is sales manager at the World of Wood Heat in Walled Lake.

"I was looking for a potbelly stove which had value as an antique, but what I found was some modern wood-burning stoves. Next thing I knew, I was driving back to Michigan with five wood-burning stoves in the back of my van."

That's how it all started, but Krom—like wood-burning stoves—has come a long way since that trip to Tennessee five years ago.

"I saw right away the value of wood-burning stoves and the incredible market potential," says Krom. "Five years ago people were really becoming concerned about energy and looking for ways to save on energy costs."

"Wood-burning stoves were the answer to a lot of problems and the marketplace was wide open. It was just a matter of stepping in to provide something worthwhile that everyone was looking for."

His interest aroused, Krom began reading everything he could lay his hands on about energy costs and wood-burning stoves, and today considers himself something of an expert on the subject.

"I've been extremely involved in the field of energy for the past 5½ years," he reports. "I've talked at sales meetings and given courses on wood-burning stoves through community education departments for the Milford and Waterford school districts."

"It's a fascinating topic and it's always changing. The technology in wood-burning stoves has changed dramatically in the past six years. When people saw that wood-burning stoves could answer their home heating needs, a lot of research was done into developing the most energy-efficient product available."

Krom is just as enthusiastic about the World of Wood Heat store on Walled Lake Drive in Walled Lake.

"We have one of the largest and most complete selections of quality wood-burning stoves and accessories in southeastern Michigan. We handle 38 different brands of wood-burning stoves and they're all high quality."

"In a relatively new business like wood heat, there are some manufacturers who just don't measure up. We have eliminated those from World of Wood Heat."

"We personally visit every factory to check out the quality of the operation and the quality of the product. If they don't measure up to our standards, we won't handle them."

World of Wood Heat offers all types of wood-burning equipment, everything from fireplace inserts to furnaces and boilers. Among the brands available at

the store are Blue Ridge, Black Bart, Carolina and Steel King as well as the Godin Stove which is manufactured in France.

"Wood-burning stoves are being manufactured from the east coast to the west coast, Canada down to the deep south. We even carry brands from Holland and France," notes Krom.

"Every stove we offer is high-quality, and they're becoming increasingly attractive, too," he continues. "Some of the stoves being manufactured today are so attractive that they're an asset to any living room."

But it isn't necessarily their aesthetic appeal which makes wood-burning

stoves a growing industry. First and foremost is their energy efficiency.

"It's a topic on which Krom speaks with firsthand experience.

"We put a wood-burning stove in our home and we're amazed at the savings," he reports. "Most of the people in my neighborhood have monthly fuel bills between \$175 and \$300, but my normal monthly bill is \$22."

"Wood costs about one-third as much as other fuels, plus it's a renewable energy source and it's the most abundant source of fuel in the world today."

"The amount of wood that rots on the forest floors is enough to heat every

home in Michigan every year," he continues, warning to the subject.

"We bill ourselves as experts at the World of Wood Heat and are ready to answer every question. The most frequent questions people ask are, 'Will it really heat my home?' and 'Will it really save me money?'"

"With the products available today, you can heat a 2,800 square foot home with nothing more than a fireplace insert. Plus, wood-burning stoves give you an even heat. It's not like furnaces which are controlled by a thermostat. You don't have the hot and cold you get with thermostats which react to changes in the temperature."

"With wood heat you get a constant, even heat throughout the house."

"Most people save the cost of the stove the very first winter," Krom continues. "Your average, high-quality wood-burning stove will last 10-15 years. You can literally save thousands of dollars."

"Gas prices have gone up 250 percent since 1979 and they're going to rise even higher. That's a guarantee."

"Wood-burning stoves make a lot of sense for people who are concerned about their energy bills," he adds. "The wood-burning stove business is on the verge of exploding."

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- 12 Volt Electric Start
- Double Channel Frame
- Weighs 840 Lbs.

Reg. \$2995.00

Sale \$1995

Model 210 Limited Quantities

NEW HUDSON POWER

53535 Grand River at Haas

2 miles West of Wilcox Rd.

437-1444

Hours: Mon.-Fri. 9-6 Sat. 9-4

50% OFF

BOB-CAT

HEAVY DUTY COMMERCIAL 4 H.P.

21" Mower

with rear bagger "2 in 1" Mulcher or Bagger

Reg. \$380.00

Sale \$179.95

• 4 H.P. Cast Iron cylinder

• Stellite exhaust valve & seat

• Oil pressure pump

• Stay power mechanical governor

• C.D. Ignition

• 2 Qt. gas tank

• All steel deck & handles

• Extra large steel wheels

Limited Quantities Cash & Carry

NEW HUDSON POWER

437-1444

TG&Y

OPEN DAILY 9 to 9 SUNDAY 11 to 5

Sale good thru Monday, Sept. 6, 1982

Planter Snacks

Choose from Cheeze Balls or Cheeze Curls

67¢

Limit 2

Frito Lay Chips

1 lb. bag of Ruffles or Lays

2/\$3.00

Faygo Pop

2 Liter Bottle Choose from Diet, Red Pop, Rootbeer, Rock & Rye, Orange

74¢

2 Liter Plus Deposit

Vlasic Pickles

Polish style or Kosher Dills 46 oz. Jar.

\$1.37

Lawn & Garden Supplies

Fans, Lawn Chaises, Pools, Chemicals, Hoses, Grills, Garden Equipment, Ortho

50% OFF

Regular Price

Electric Bug Killer

It lures mosquitoes and other flying insects from ½ acre and kills them continuously. Model XR1140. While they last.

\$39.00

Facial Tissue

Assorted Brands. 200 Count box of tissues.

2/88¢

Limit 2

8" Hanging Green Foliage Baskets

Choose from Jew, Bridal Veil, Philo's, and many more

\$3.97

Double Knit

58-60" wide, fashion colors, 100% polyester. Choose from solids or prints. Select Group

77¢

Yard

Sunglasses

Tino Brand only. Summer Clearance Sale save now!

25% OFF

Regular Price as marked

TG&Y Napkins

140 Count package

2/88¢

Charcoal

10 lb. bag Kingford Charcoal

\$1.97

OPEN LABOR DAY Monday, September 6th

On Labor Day at 10 A.M. TG&Y will have a Hay Scramble at both stores. For all Kids 2-4 years old

Free Prizes

Details at stores

At 1 P.M. on Labor Day, TG&Y will have a Balloon Drop at both stores. Hundreds of balloons will be dropped from the ceiling with Free Prizes.

Details at stores. For kids 5-10 years old.

Realtors reporting gains in home-selling market

By PHILIP JEROME

The question posed in his ads is "What is a Superfiskys?"

The answer is that a "Superfiskys" is the last name of Fil Superfiskys, a top real estate salesman and manager of the Rymal Symes Realty office in Novi. But Fil Superfiskys is also one very happy Realtor these days.

Reason? He sold more than \$500,000 worth of real estate during the month of July.

"It was the best month I've ever had in the business," said Superfiskys last week from his office on Ten Mile.

"For awhile, it looked like I might top the \$1 million mark."

Superfiskys is not exactly a novice when it comes to selling real estate either. He was a member of the prestigious Million Dollar Club in 1976, 1977, 1978, 1979 and 1981 in addition to being named Rymal Symes Salesman of the Year in 1977 and 1981.

Superfiskys said he is particularly proud of the achievement because it came during a period when the real estate industry has been rocked by high interest rates and a depressed economy.

Eight separate transactions were involved in reaching the \$500,000 total—all eight were single-family residences and seven of the eight were in Novi. The other was in Detroit.

Superfiskys suggests a number of factors were at work in helping him record his best month in real estate sales.

Number one was a lot of hard work. "My wife can attest to that," he said. "She hardly saw me during July."

A second factor, he suggested, is his knowledge of alternative financing methods. "That's one of the keys in this business at this point in time," said Superfiskys.

"You can get a different rate for every house depending on the particular circumstances. It used to be that I'd spend 20 percent of my time talking to financial institutions and the other 80 percent out with my clients in the field."

"But that's different now," he continued. "I'd estimate that my time is divided 50-50 between talking to clients and talking to banks, trying to work out the best possible arrangement under the given circumstances."

Yet a third factor in his \$500,000 worth of sales during July involves the length of the current economic downturn.

"Quite frankly, a lot of corporation houses (houses owned by corporations) are being offered at very reasonable prices. The corporations have decided they want to rid themselves of their

holdings and have priced the houses 'incentively'."

"There are some very good deals in the real estate market at the present time."

Over and above those reasons, however, Superfiskys also believes the economy in general and the housing market in particular is beginning to come out of its prolonged slump.

"I'm seeing a change in attitude now," he said. "A lot of people believe the market has hit bottom and now is the best time to buy."

"Actually, I believe we bottomed out about six to eight weeks ago. A lot of people are telling me their sales are up and I see more people out shopping than there were before."

"Part of it is job certainty," he continued. "People can see things are starting to turn around and they're not afraid of being laid-off anymore. They feel if they made it this far without getting laid-off, the worst is over and they're going to survive the recession."

"I see it in the retail market, too," he added. "People are buying bicycles and television sets and they're taking longer vacations, too."

EDITOR'S NOTE: Superfiskys is not the only local Realtor reporting dramatic upswings in production. After this story was written, The Green Sheet has received several other reports of significant accomplishments in local real estate sales.

Robert Stone of Bruce Roy Realty in Northville reported sales of \$500,000 in July. Pat Kresin of Earl Kelm's Northville office reported sales of \$500,000 during one week and Marilyn Pretty of Real Estate One's Northville office reported sales of \$1 million during August.



Jeff Berry displays one of the wood-burning stoves at the World of Wood Heat in Walled Lake

Photo by JOHN GALLOWAY

Business Briefs

THE UNITED PAINT STORE at the West Oaks shopping center in Novi will hold a free wallcovering clinic on Tuesday, September 14, at 7:30 p.m.

The clinic will be led by Sarah Jason, manager of United Paint's Troy store and an expert in wallcoverings. In addition to discussing different types of wallcoverings, she will provide tips for do-it-yourselfers on how to paper around doors and windows.

Door prizes will include wallpapering kits and two \$10 gift certificates toward the purchase of wallcoverings. Coffee and cookies also will be provided.

Class size is limited to 30; registrations are now being accepted at United Paint's West Oaks store.

SALON COSMETICS is a new line of skin-care products and a new concept in salon services being offered through the Alan James Salon in the Roman Plaza in Novi.

Bunny Peyton, director of promotions for Salon Cosmetics and a professional cosmetologist for 15 years, said Salon Cosmetics involves a "total fashion concept" as well as a specialized line of non-allergenic products not available on the commercial market.

Peyton said she became aware of the need for professional consulting services in the field of cosmetology during her career in salons across the country. "People can buy cosmetics, but they receive no professional counseling on what types of cosmetics are right for them," she said.

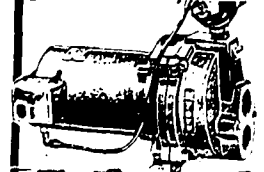
"When people come in for a haircut, they receive advice on how they should wear their hair to take advantage of their facial structure and features. Salon Cosmetics does the same thing. We analyze clients' skin types and textures and then show them how to coordinate their cosmetics to coincide with skin type, texture, complexion and facial features as well as lifestyle and wardrobe."

The Salon Cosmetics product line is manufactured in New York and available only through professional cosmetologists and salons. The high-quality product line also is available at the 5th Avenue Hairdressing Team in Northville.

COMERICA INCORPORATED's board of directors has declared a quarterly cash dividend of 50 cents a share on the \$5 value common stock of the corporation. Comerica is the former Detroitbank Corporation.

The quarterly dividend is payable October 1 to shareholders of record September 14. The dividend was announced by Donald R. Mandich, chairman, and Eugene A. Miller, president.

PUMPS



Tune 'Em Up Now!
• Well Pumps
• Lawn Sprinkler & Pool Pumps

WE CAN REPAIR ALL MAKES OF PUMPS Commercial Industrial Residential

Licensed Pump Installer Available

WE ALSO REPAIR & REWIND ELECTRIC MOTORS

LAKELAND Pump & Motor SERVICENTER

LIVINGTON COUNTY 315-17 N. National

HOWELL 517/848-4003

OAKLAND COUNTY 3075 Orchard Lk. Rd.

KEGO HARBOR 313/681-9292

COMPLETE LANDSCAPE AND DESIGN SERVICE

Patios • Decks • Retaining Walls
Planting • Pruning • Trimming

SHRUBS 'N' STUFF, INC.

MIKE ANUSUBIAN Bachelor of Science, MSU
Urban Forestry 437-2792

DENNY BARNETTE Landscape Designer
Professional Counseling 668-3693

VISA AND MASTER CARD ACCEPTED

FREE Do-it-yourself PLANS



• For In-Ground All Wood Poles • For Pool Decks • Decks • Sun Decks • For Porches • Cottage Walks • For Fences • Benches • Landscape Ties

AVAILABLE FROM
New Hudson Lumber

56601 Grand River, New Hudson

437-1423
Insist on "All Weather Wood"



DANIEL CRAW



RICHARD BRODNIK

DANIEL H. CRAW of Milford has been appointed assistant vice president of personal banking at the Maple-Orchard Lake Road branch by Detroit Bank and Trust.

Craw joined the bank in 1960 as an administrative trainee and became a branch office manager in 1977. He received his Bachelor of Science degree in Industrial Management in 1960 from Lawrence Institute of Technology.

He is involved in the Orchard Hills Psychiatric Center Community Advisory Board and is a charter member of the West Bloomfield Optimist Club.

AGNEW MACHINE COMPANY of Highland has added Richard Brodnik to its staff of sales engineers. A resident of Cleveland, Brodnik brings many years of experience in the machine-tool field to his new position.

He served as a process engineer at the Ford Motor Company's Cleveland engine plant, as a sales engineer for W. F. and John Barnes Company and, most recently, for Detroit Broach and Machine Company, a division of Babcock and Wilcox.

Brodnik will sell the Agnew Machine products (automated production machines for the automobile, aircraft and related industries) in the northeastern sector of Ohio.

ROGER A. SHIFTER of Northville has qualified as a member of the 1982 President's Council of New York Life Insurance Company, according to Jacob B. Underhill, president.

Members of the President's Council are among the top eight percent of New York Life's field force of 8,500 throughout the United States and Canada. Membership is based on the agent's 1981-82 sales performance.

Members of the President's Council are invited to attend a four-day educational conference in Fort Lauderdale, Florida. Shifter, a qualifying member of the insurance industry's Million Dollar Round Table, has earned the insurance industry's National Quality Award for four years.

SECURITY BANCORP, INCORPORATED's board of directors has declared a regular quarterly cash dividend of 40 cents a share. This dividend will be paid October 1 to stockholders of record September 15.

L. L. Peacock, president of Security Bancorp, Incorporated, of Southgate, announced it has received approval from the Federal Reserve Bank of Chicago to acquire St. Clair Shores National Bank in St. Clair Shores. Established in 1955, it has three branch offices in addition to its main office.

Methodist group opens resale clothing outlet

Fashion bargains for the entire family will be available to area shoppers beginning September 1 at the new Second Chance Clothing Resale Shoppe in Northville.

The League of Children's Friend Committee, composed of volunteer supporters of the Methodist Children's Home Society, will be open from 1-4:30 p.m. Wednesdays and 10 a.m. to 4:30 p.m. Thursday through Saturday. The store will be closed Mondays and volunteers will accept merchandise donations every Tuesday during regular store hours.

Garments will be accepted on consignment or as a donation with a tax deduction. The resale shop, located at 140 Mary Alexander Court, is a new year-round project established by the League of Children's Friend Committee to help

meet the needs of people served by the Methodist Children's Home Society.

The society provides guidance and support for children unable to stay in their natural home/family situation because of social or behavioral problems. Services rendered by the society assist foster care children in returning to the mainstream of society while also providing counseling programs for their families.

The Methodist Children's Home Society has been providing residential and/or supervised foster home care for children since 1917.

According to League member Faye Zimmerman of Northville, the society also provides counseling and guidance for unmarried parents and a Family Outreach Program which assists young parents unable to cope with the pressures of raising children.

With the acquisition, Security Bancorp, Incorporated, has six banking subsidiaries including Security Bank of Novi and Security Bank of Oakland County. There will be 52 banking offices located in southeastern Michigan.



BRYAN BECKER



JAMES MILLER

BRYAN A. BECKER of Milford has been admitted to partnership in the worldwide public accounting firm of Ernst and Whinney, Detroit.

Becker, 35, joined the firm in 1969 and became an audit manager in 1976. He earned his bachelor's degree from the University of Michigan in 1969.

He and his wife Sue reside in Milford, where he is treasurer of the Lake Sherwood Homeowners' Association and a member of the Insurance Accounting and Statistical Association.

JAMES MILLER of Northville has joined the Farm Bureau Insurance Group as a new agent serving this area. Miller becomes part of a force of more than 400 agents serving nearly 300,000 Michigan policyholders.

He recently completed the group's month-long career development school for new agents, which prepared him for state insurance licensing examination and provided instruction in all areas of property-casualty and life insurance.

This training course for new agents includes Michigan State University's Institutes on Life and Fire/Casualty Insurance, followed by two weeks of instruction at the company's home office in Lansing.

Prior to joining the Farm Bureau Insurance Group, Miller owned and operated the Palace Restaurant on Greenfield in Detroit. He serves as committee chairman of a local scouting program and is active in First Presbyterian Church of Northville. He and his wife Mary have two sons.

ELIAS BROTHERS RESTAURANTS, Inc. has introduced a new version of its braise menu to help promote independence among the visually impaired.

The new menu is now available in the 200 Big Boy restaurants operated by Elias Brothers in Michigan and Ontario. Elias Brothers is the only Michigan restaurant chain to offer a braise menu.

There are 33,000 visually impaired people in Michigan. "It's our goal to provide a warm, comfortable family-style atmosphere for all our customers, and that certainly includes the visually impaired," said Bill Morgan, executive vice president of the 43-year old Warren-based chain of family restaurants.



Faye Zimmerman of Northville, Elizabeth Lee of Novi and Jesse King of Wall Lake exhibit some of the material available at the Methodist Children's Society's resale clothing shop which opens today (Wednesday) in Northville. (Photo by Steve Fecht)

Now 60 Channels Plus On Your TV Without Cable!

Movies, Sports, News and More,
24 Hours a Day

\$3495.00

Satellite TV Systems of Ann Arbor
(313)973-8687
Call today!

CASH FOR LAND CONTRACTS & REAL ESTATE LOANS

Call today!

Call today!

Call today!

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Call today!

Call today!

FREE

PLAY IT FREE!
Get one pack, any style Kool.

CONSUMER: Consumer must obtain the product described on this coupon, be 21 or older, and pay applicable sales tax in order to use this coupon. Limit one coupon per purchase. Facsimiles and copies of this coupon are void. Coupon valid where prohibited, taxed or restricted. Good only in continental United States, Alaska and Hawaii.

RETAILER: B&W will reimburse your current regular selling price on the product and quantity shown on this coupon plus 7% handling, if you honor this coupon by giving the consumer the described product and quantity. You grant B&W the right to with-

Kool

FREE

CONSUMER: Consumer must buy the product described on this coupon and be 21 or older and pay applicable sales tax in order to use this coupon. Limit one coupon per purchase. Facsimiles and copies of this coupon are void. Coupon valid where prohibited, taxed or restricted. Good only in continental United States, Alaska and Hawaii.

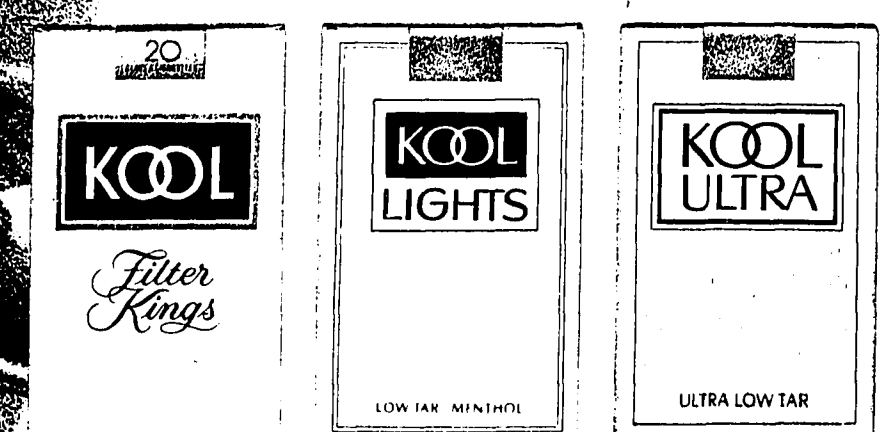
RETAILER: B&W will reimburse you the face amount of this coupon plus 7% handling, if you honor this coupon for a consumer who buys the described product and quantity from you. You grant B&W the right to withhold payment on, and declare void, applicable coupon shipments if when asked you cannot prove that you complied with the terms of this coupon, or if the coupon is transferred except as authorized by B&W. Please send to B&W, Box 10 BW, Rocky Mount, North Carolina 27801. Cash value: 1/20th of one cent. All promotional expenses paid by B&W.

Kool

PLAY IT SMART!
Get a carton, any style Kool, at \$2.00 off.



There's only one way to play it...



Wherever the music is hot, the taste is Kool. At any 'tar' level, there's only one sensation this refreshing.

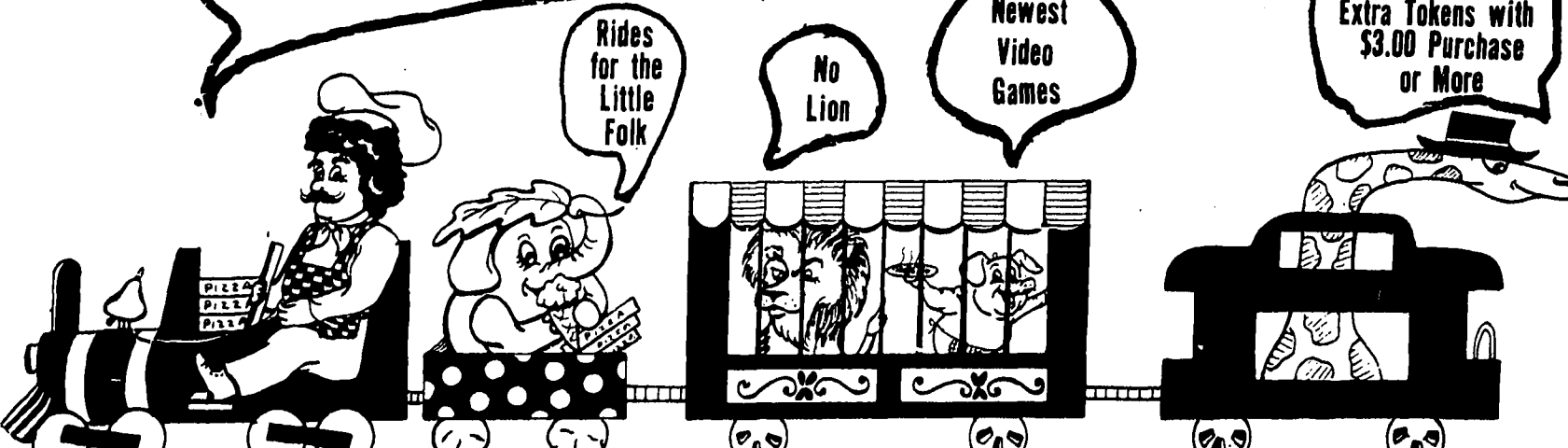
Ultra Kings, 2 mg. "tar", 0.3 mg. nicotine; Ultra 100's, 5 mg. "tar", 0.6 mg. nicotine; Lights Kings, 9 mg. "tar", 0.8 mg. nicotine; Lights 100's, 10 mg. "tar", 0.9 mg. nicotine; Milds Kings, 11 mg. "tar", 0.9 mg. nicotine; Milds 100's, 12 mg. "tar", 1.0 mg. nicotine; Filter Kings, 16 mg. "tar", 1.1 mg. nicotine; Longs, 14 mg. "tar", 1.0 mg. nicotine; F&B, 16 mg. "tar", 1.2 mg. nicotine; Plains, 19 mg. "tar", 1.1 mg. nicotine; av. per cigarette, FTC Report Dec. '81.

Warning: The Surgeon General Has Determined That Cigarette Smoking Is Dangerous to Your Health.

©1982 B&W TCO

Extra Special **BACK TO SCHOOL FUN** at...

PAIZANO'S



SPECIALS "PAPPA LUGI'S FUN STATION"
1/2 lb. Burger, fries and small soft drink **\$2.25**
"Mom & Dad Super Special" Carafe of House Wine (Red or White & Cheese Tray) **\$5.95**
FREE PIZZA - Buy 1, get identical one free
Delicious Chili Dog **.85**

We now have Large and Jr. Size Sundaes
Goldbrick, Hot Cinnamon Apple and Strawberry

DINING ROOM SUPER SPECIALS
Wednesday Only - 5 to 8 pm
All You Can Eat Spaghetti, salad & Italian Bread **\$2.75**
Thursday, Friday and Saturday - 5 to 10 pm
Chicken Cacciatore with Fettuccini, and salad bar **\$4.25**
Pasta Plate - Ravioli and Mostaccioli w/hot garlic bread **\$3.50**
Seafood Platter - Fresh Boston blue fish, baked scallops & fried shrimp w/red skin potatoes & corn on the cob **\$7.95**

ALL ABOARD THE BACK TO SCHOOL FUN TRAIN
EXTRA TOKENS WITH FOOD PURCHASE IN FUN STATION ONLY
PAIZANO'S - 8180 W. Grand River - Brighton

108 Wanted To Rent

NOVI, 2 car garage or larger will share space on what have more information call 313-339-2426. After 5 p.m. call 313-339-2426. 22 Year old single engineer wishes winter residence, September thru March. Looking for someone cultured, 55 to 60 years old, 5'10" to 6'0", 150 to 200 lbs. to \$200 a month. (517)546-2425 evenings.

101 Antiques

ANTIQUE Oak Walnut, and Cherry Turnover and collectibles. The Chair Lady Antiques, 2100 Chase Lake Road, Brighton, (517)546-6943. Open Saturdays and Sunday, 10 to 5 p.m. Offer by chance and appointment.

ANTIQUE SHOW

BOTSFORD INN SEPTEMBER 5-6

Sunday, noon to 7 p.m. Monday, noon to 7 p.m. Grand Tour of Eight Mile Road. Admission. Country textiles, cabinets, oak furniture, fine jewelry, oriental items, etc. US-23 All kinds of miscellaneous items. Crafts, lovely Colonial hutch.

BEAUTIFUL antique china and glassware. The Crafts of the Past Sale. Presented by Grand River Merchants of Williamson, Saturday, September 11, 10 to 6 p.m. Free admission. Free antique appraisings from 1 to 3 p.m. People desiring to sell crafts for this sale and wishing to be included, please call (517)555-2330 on Saturday or Sunday. This antique show available at 1038 West Grand Street, Williamson, Michigan. Open seven days a week. Phone (517)555-2330.

FURNITURE and collectibles. Buy, sell, strip and refinish. 2 p.m. to 5 p.m. Wednesday, Saturday and Sunday. Location: Lake Chemung Oaks, 5255 E. Grand Circle, N. (517)546-7784, (517)546-8875.

102 Auctions

102 Garage & Rummage Sales

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165 Help Wanted General
Persons to deliver the Milford Times and Monday Evening News to stores and carriers. Monday and Wednesday. In the Milford, Highland area. Must be good with truck and have van or truck with call. (313)485-7448 giving phone number and type of vehicle.

RESPONSABLE person to baby-sit our four children. 7:45 to 3:45. Call (313)223-8883 after 4 p.m.

RELIABLE after needed, 5 days, Silver Springs School District. (313)349-1448

RN or LPN needed, part-time 4 p.m. to 9 p.m. Call (313)985-1400 or apply West Hickory Haven, 3510 W. Commerce Rd., Milford 9 a.m. to 3 p.m.

SALESPERSON for bakery fulltime, sales experience preferred. Apply Mondays. Farmington Bakery, 3250 Grand River, Farmington. (313)287-2000

SPORTS reporter wanted to cover South Lyon, Whitmore Lake for The South Lyon Herald. Experience preferred. (313)487-2001

THE Southwest Oakland Vocational Education Center is currently accepting applications for substitute vocational instructors. Qualified candidates should hold current Michigan Cosmetology and instructor's license with minimum of three years experience. In-hospital, please contact Mr. Boynton until September 6 at (313)264-0000.

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ON TV is now forming a sales force in the Wallied Lake, Novi, Brighton area. We need area sales representatives. In the area to homes sales. Inter-act, near South Lyon Elementary, near 12 Oaks Mall, Thursday, 11 a.m.

WAKE UP
It should be obvious that there are only two ways to make any real money, go into business for yourself or take a commission sales position.

This could be that OPPORTUNITY TO BREAK INTO SALES which you have often thought about. We furnish a complete training program.

Sales experience is not necessary some of our most successful salesmen have no background in sales.

For immediate information and personal interview, call (313)474-8207 for recorded message.

YOU can earn extra income from your home. Call (313)427-8111.

167 Business Opportunities
BOOKSTORE for sale. \$50,000 square feet. \$30,000 in inventory and fixtures. Rent \$500. Call (313)247-2171

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1977 Plymouth Fury Salon four door, air, AM-FM, excellent condition, inside and out. \$2,400 or best offer. (517)546-3258 after 4:30 pm.

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240 Automobiles

1974 Thunderbird, 83,000 miles, Good running condition, \$400, or best offer. (313)227-2539.

1979 Thunderbird, Landau top, velour interior, good condition, \$3,500. (313)231-3757.

1979 Toyota Celica, 1100cc, stereo, radio, good condition, \$4,795. (313)437-3337.

1979 Volvo 2 door, 4 cylinder, automatic, power steering, air-m, new carburetor, excellent, \$4,795. (313)227-7931 after 5pm.

1977 Volvo Premier coupe, air-m, air, power steering, power brakes, 5 automatic, \$2,350. (313)878-8443.

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Auto, P.S.
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1981 FORD ESCORT 2 DR
4 Cyl., F.W.D., 4 spd., stereo, wire wheels, Like New **ONLY \$4595**

1982 MERC LN7
4 Cyl., auto, air, p.s., p.b., tu-tone paint, TRX package, cloth int., 3,500 actual miles, Save Over \$2,000 **NOW ONLY \$7695**

1979 MONTE CARLO LANDAU
V-8, auto, air, p.s., p.b., windows, p. locks, tilt wheel, cruise control, bucket seats, console, velour int., Low Miles **ONLY \$5895**

1978 GRANADA 2 DR
V-8, auto, air, p.s., stereo, vinyl top, cloth trim, low miles, very clean **ONLY \$3795**

1979 TORONADO BROUGHAM
Front wheel drive, v-8, auto, air, full power, stereo, tape, tilt wheel, cruise control, wire wheels, velour trim, vinyl top **ONLY \$8395**

1980 BRONCO XLT 4X4
V-8, auto, p.s., p.b., stereo, tu-tone paint, wagon wheels **ONLY \$7995**

1980 VW RABBIT 4 DR
4 Cyl., 4 spd., radio, Like New **ONLY \$4095**

1977 FORD E-150 CLUB WAGON
6 Cyl., auto, air, p.s., p.b., privacy glass, 6 pass., stereo, Excellent Condition **ONLY \$4695**

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Ask the Doctor

Cholesterol intake and heart disease

Do you have a medical question or problem? Write to Woodland Medical Center/Novi, care of Sliger-Livingston Publications, Post Office Box 180, Northville, Michigan 48167. Personal replies are not possible.

Woodland Medical Center/Novi stresses that individual treatment begins with a physician's first-hand diagnosis; information in this column is not a substitute for a physician's first-hand diagnosis. Woodland provides the information in this column in conjunction with Sliger-Livingston Publications as a public service only; no physician-patient relationship is created.

Q. Since heart disease runs in my family, my wife has been after me to watch my cholesterol intake. Can you give me some guidelines for a low cholesterol diet? Is there any medication available to lower cholesterol in a person's body? I've heard that some cholesterol is good for a person. Can you explain?

A. It is apparent that certain types of heart disease are familial, which means some kinds may tend to run in families. But we don't know enough about such things to say whether it might be actually inherited. Certainly, it is important to doctors to know a person's family history of heart disease if only to alert him to any potential problems and get a head start in treatment of them. For this reason, it is important to tell the examining doctor about such matters. The doctor can be handicapped if a patient is uncooperative in this respect, just as a lawyer would be with an uncooperative client.

Certainly cholesterol and triglycerides are important factors of blood vessels. And it is wise to attempt to keep their level within reasonable limits throughout our lives. There are many varieties of diets to reduce blood levels of the fats, and, of course, the first items that come to mind are foods known to be high in them, such as eggs and fats. But some people have high levels no matter what they eat. That's because the body makes these substances from food substances of any kind on its own.

When diet and other methods do not lower a person's cholesterol, and if it poses a threat to health, there are medicines to help lower the levels of blood fats in general. However, it is generally recognized that drugs are not used until other methods have been given a fair trial.

The matter of so-called "good cholesterol" is a complex issue. There are different kinds of cholesterol. One is the HDL — high density lipoprotein. The other is the LDL — low density lipoprotein. (Lipoproteins are, literally, fat-carrying protein substances.) Doctors now know that one kind is more harmful to the body in high levels than the other.

The HDL's in the blood tend to hold on to the fats and carry them off harmlessly to be broken down. The LDL's on the other hand, have a reduced carrying capacity for doing this, and as a result they leave the fats behind to cause potential build up in artery walls. That's a very rough simplification.

Doctors today have ways of identifying cholesterol by type and amount present in a person's blood. This whole matter of HDL and LDL in the blood is one that has been receiving much attention recently and is being studied closely.

And it must be remembered that cholesterol itself is a vital part of the total body chemistry. Some of it is needed by the body to function. The important factor is its level. If it is too high, then certainly efforts should be made to lower it.

Doctors are learning more each day about blood fats. For now the simple rule is the lower the relative level in the person's blood stream, the better. And diet certainly plays an important role in that.

— Jeffrey Zaks, M.D. Cardiology

Living

NOVI-WALLED LAKE NEWS

Wednesday, September 1, 1982



Accompanist Stacey Becker (at piano) and Director Jan Wassiliak are key members of the Novi Choralaires

Actresses top Town Hall series

Actresses Celeste Holm and Polly Bergen are two of the celebrities who will lecture at the Northville Town Hall series during the 1982-83 season.

Also speaking in the series will be Irwin Well, a Northwestern University professor, and Stan Cloud, managing editor of the new-defunct Washington Star.

The talks are presented on Thursdays at 11 a.m. at the Plymouth Hilton Inn. Luncheon is served following the appearance of the speaker.

A season ticket for four lectures is \$20. Season luncheon tickets are \$32, or \$8 for a single ticket.

The Town Hall's 22nd season will begin Thursday, October 14, with the appearance of Celeste Holm, singer, actress, comedienne and Oscar award winner. She has starred in musicals such as "Oklahoma" and "The King and I." She has recently completed an extensive run in England with "Lady in the Dark."

Stan Cloud, who is working on a book and the presidency and presidential campaigns, will address Town Hall November 11. Before working for the Washington Star, he was correspondent and editor for Time magazine. In 1974 he was assigned to cover national politics.

When Jimmy Carter was elected president, Cloud was assigned to the White House. He also has been reporting on the Reagan administration.

Irwin Well, who has taught as a guest professor in Soviet universities in Moscow and Leningrad, will be the speaker on March 9. While in Russia he had an opportunity to experience personally Soviet academic, artistic and musical life.

A self-taught guitarist, Well can sing in many languages. He also has been involved in college and professional theater.

Recording star, screen and TV actress Polly Bergen will wind up the series April 14. Creator of her own cosmetic line, she also is involved in research into retardation and the education of the retarded.

She works with asthmatic children and is a member of the Lighthouse for the Blind. She has written books on beauty, fashion and charm, and works as a marketing consultant for several major corporations.

To obtain a season lecture ticket, send a check for \$20 payable to Northville Town Hall and a self-addressed stamped envelope to Mrs. Richard Lyon, Northville Town Hall, Post Office Box 83, Northville 48167.

Luncheon tickets may be purchased by season lecture ticket holders only. Checks must be received no later than one week preceding each lecture.

Mail checks for single or season luncheon tickets payable to Northville Town Hall with self-addressed, stamped envelope to Mrs. Severo Armada at the above address.

Choral group reaching out to add voices

The empty halls at Novi Middle School Sound surround with harmony every Tuesday night from September to May.

The music emanates from the choir room, but it's not being made by students practicing overtime.

The people responsible for making the music are insurance salesmen, electrical workers, day care center owners, auto workers, housewives, horse trainers, secretaries and retirees.

In short, the Novi Choralaires.

Despite their diverse daily routines, members of the Choralaires share a love for music and a dedication to entertaining the people of Novi and surrounding communities.

The group practices every Tuesday at Middle School South from 7:30 to 8:30 p.m. The Choralaires perform whenever and wherever possible within the surrounding area. Janet Wassiliak, the director, and accompanist Stacey Becker, have worked with the group for the last five years.

The diversity of their musical repertoire allows the Choralaires to satisfy varied audiences. In the past season, they entertained senior citizen groups and Christmas mall shoppers with a medley of traditional Christmas songs — "Baby, What's Gonna Be," "We Need a Little Christmas" and more. The group also has appeared at church meetings and fund-raisers to entertain with such crowd-pleasers as "The Colors of My Life," "They're Playing My Song," "One," "Elvira" and a Barry Manilow medley.

With each new season, the Choralaires face a search for new members, a new set of music to memorize and a new set of goals to achieve. This year the group is searching for sopranos and males of all voice ranges. The auditioned group has a maximum membership of 40 voices.

Plans are being made to add a formal Christmas concert to their schedule at a Novi church during the first week of December. Each spring the Choralaires present their musical collection for the community at a spring concert in the Furst Auditorium at Novi High School.

The Choralaires are a division of the Novi Parks and Recreation Department. Community choirs in Livonia, Farmington and Dearborn also are sponsored by their local parks and recreation departments.

The choral groups from Livonia, Farmington and Dearborn will join with the Choralaires on Sunday, October 24, to present the first joint choral concert of its kind in this area. The concert will be presented at Furst Auditorium.

Entitled "Recreation Sings," the concert allows each group to present itself individually. The joint choir of some 250 voices will present two musical pieces in what should be an afternoon's delight for music enthusiasts.

The Choralaires hope the October 24 concert will be the beginning of an annual fall concert among the four groups.

Anyone interested in auditioning for the Novi Choralaires should contact Arlene Plotowicz at 349-5264. Auditions are slated for Tuesday, September 7 and Tuesday, September 14, at Novi Middle School South.

Anyone interested in booking the Choralaires to provide entertainment for any occasion should contact Anita Lawton at 349-6368.

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The Novi-Walled Lake News 349-3627

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THRU SATURDAY SEPT. 4, 1982

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Boiled Ham 1 1/2-lb. **1.69**

Banquet Chicken 2-lb. pkg. **2.49**

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Novi Police schedule hunter education classes

A Hunter Safety Class for 12-17 year olds will be held September 13-18 by the Novi Police Department. The course must be completed to obtain a Hunting Certificate.

The course will be taught by Officer Vere Wirwille, a certified DNR instructor, and include films, homework and a final exam.

The class will meet Monday through Friday from 8-9 p.m. and Saturday from 9 a.m. to 1 p.m. at the Novi Police Department. Call 348-7100 to register or for more information.

WELCOME WAGON: Some 75 women, including 20 newcomers, attended the salad luncheon and "get acquainted" program at Faith Community Presbyterian Church. President Sue Barton introduced new officers and audience members introduced themselves and told of their backgrounds.

The exercise group resumes September 7 at 10 a.m. at the United Methodist Church. Efforts are being made to provide babysitting services.

The first newcomers coffee of the fall will be held September 9 at Kim Mc-



Novi Highlights

By Jeanne Clarke
624-0173

Comb's home at 9:30 a.m. Call 348-8363 for information. All newcomers to Novi are encouraged to learn more about the Welcome Wagon Club and its many opportunities for making new friends and getting acquainted with the community.

BOY SCOUTS: Novi Boy Scout Troop 54 has resumed meetings every Monday at Orchard Hills School at 7:30 p.m. The troop has 22 registered scouts. Any boy in 5th grade or 11 years old is eligible to join the troop and can obtain more information by calling Norman Young at 348-5583.

Scouts will demonstrate their cooking skills at a family potluck dinner September 13 at Spirit of '76 Park on Eleven Mile. The dinner will precede a Court of Honor.

Jim Young was one of 14 Scouts from the area selected to spend two weeks at the Philmont Scout Ranch in New Mexico. He will talk about his experiences and show slides of backpacking trips in the mountains.

CO-OP NURSERY: Parents and children will meet individually with teacher Joan Sellen and receive a tour of facilities when the Novi Co-op Nursery completes its parent/teacher conference tonight (Wednesday). The nursery is located in Moraine Elementary School on Eight Mile between Taft and Beck roads.

Applications for three and four-year olds are still being accepted for the fall term. Three-year olds meet Tuesday and Thursday from 9:15 to 11:15 a.m. beginning September 9, while four-year

olds meet Monday, Wednesday and Friday from 9:15 to 11:15 a.m. beginning September 10.

Children participate in social play and take numerous local field trips. Parents are scheduled to work at various times to help their children in the learning experience.

SENIOR CITIZENS: President Al Weiss invites all local seniors to attend the first potluck luncheon of the fall at noon on September 8 at the Novi Methodist Church. Hostesses will be Helen Bloom, Mary Ann Gravel and Mary Kay Hill.

Tour Chairman Gordon Wilcox will report on the successful Frankentrip trip and announce plans for a trip to Flint which will include tours of the Buick Plant and Sloan Museum. Transportation as well as lunch at the Sarvon Center.

Trips for seniors through Novi Parks and Rec also will be discussed at the meeting. All seniors are encouraged to attend the potluck luncheon meeting and make plans for fall. The first business meeting will be held beginning September 9, while four-year

Church.

PERSONALS: Mr. and Mrs. Tom Needham have returned from an extended vacation which included Mrs. Needham's attendance at a Great Lakes Chapter delegate to the National Convention of WAC Veterans in Columbus, Ohio. They also traveled through Michigan and visited Mr. Needham's brother, Michael Needham, in Kentucky.

Mr. and Mrs. Ed Dobek have returned from a weekend visit with their son Jerry Dobek and family in Williamstown, Michigan, where they celebrated their grandson Adam's first birthday. They were accompanied by Mr. and Mrs. Andy Dobek and family.

Mr. and Mrs. Bill Fox attended the open house Sunday of the Holly Hobbie Day Care Center in South Lyon which is being operated by their daughter Holly Elie.

Mr. and Mrs. Leslie Clarke attended the sixth birthday party of their granddaughter Leslie Jeanne at the home of her parents, Mr. and Mrs. Pete Timko, in Union Lake. Special guest was great grandmother Betsy Clarke of Drayton

Plains.

BLUE STAR MOTHERS: President Winnie Dobek will host the first meeting of the fall September 2 at her Twelve Mile home. Members should bring a sandwich and table service; the hostess will provide dessert.

Dobek is anxious to hear from area women eligible for membership in the Blue Star Mothers as more volunteers are needed to carry on the work at the Ann Arbor VA Hospital. Women from Novi, Walled Lake and Wixom with relatives who served in the Armed Forces are eligible for membership. Call Dobek at 348-1984 for more information.

NOVI GIRL SCOUTS: Organizational meetings will be held for all girls interested in scouting on September 8 at Orchard Hills and Novi Woods and September 9 at Village Oaks. A leaders' meeting has been slated for September 15.

Used uniforms are needed for the sale on September 10. Call Keith Dubois at 476-8426 for information.



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Wixom Library reports fall activity schedule

The Wixom Public Library will begin its fall season with a bonus to its patrons—a "Free Fine" week.

From Monday through Saturday, September 13-18, patrons may return overdue materials to the library at no charge, regardless of how long they have been overdue.

Librarian Doris Goldstein urges all patrons to take advantage of the fine free period and return books, magazines and other library materials.

Other events at the library slated for fall include:

The Second Saturday film series, beginning at 2 p.m. September 11 with a showing of Shel Silverstein's "Lafcadio, the Lion Who Shot Back." The films series is designed for elementary school-aged children and will continue through the school year.

Monday Matinees at the library is geared for another audience: adults. The series of classic films begins the first Monday in October and runs through the month, showing a feature length movie at 2 p.m. each week. "The Little Foxes" will kick off the classic series October 4, followed by screenings of "The Best of Our Lives," "The Moon Is Blue" and "A Star Is Born."

For preschoolers, the Wixom Library is offering its annual fall story hour. Magic Carpet story hour begins Tuesday, September 14, at 10 a.m.

Sessions will include fingerplays, music, flannelboard presentations and traditional storytelling. Registration is required and is currently being accepted for three, four and five year old Wixom children.

The library staff also reminds patrons of its record and cassette collections. Among the tapes are informational cassettes on every state in the union, Goldstein said.

All residents are invited to visit the library and peruse its growing collections. Fall hours resume after Labor Day, with the library being open Monday and Wednesday from 1-4 p.m. and Tuesday, Thursday and Saturday from 9 a.m. to 5 p.m.

For more information on any library programs, call Goldstein or Laura Kreza at the library, 624-2512.

Couple plans wedding

Mr. and Mrs. Francis A. Korte of 2440 Taft announce the engagement of their daughter Debra Ann to David Michael Brewer of Wixom.

He is the son of former Northville residents Mr. and Mrs. Richard Brewer of California.

The bride-elect is a 1977 Northville High School graduate and was graduated from the Virginia Farrell Beauty School in 1978. She currently is working at Sears in Livonia Mall.

Her fiancé also is a 1977 Northville High School graduate and was graduated from Detroit Engineering Institute in 1979. He is employed as a mechanical engineer at Freeland Gauge in New Hudson.

A September 17 wedding date has been set.

DEBRA KORTE and DAVID BREWER

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308 Main St. • 624-8483
Worship: 9:45 a.m. • 11:00 a.m. • 7:30 p.m.
Wed. 8:00 a.m. • 7:30 p.m. • 7:00 p.m. • 6:30 p.m. • 6:00 p.m. • 5:30 p.m. • 5:00 p.m. • 4:30 p.m. • 4:00 p.m. • 3:30 p.m. • 3:00 p.m. • 2:30 p.m. • 2:00 p.m. • 1:30 p.m. • 1:00 p.m. • 12:30 p.m. • 12:00 p.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30 a.m. • 9:00 a.m. • 8:30 a.m. • 8:00 a.m. • 7:30 a.m. • 7:00 a.m. • 6:30 a.m. • 6:00 a.m. • 5:30 a.m. • 5:00 a.m. • 4:30 a.m. • 4:00 a.m. • 3:30 a.m. • 3:00 a.m. • 2:30 a.m. • 2:00 a.m. • 1:30 a.m. • 1:00 a.m. • 12:30 a.m. • 12:00 a.m. • 11:30 a.m. • 11:00 a.m. • 10:30 a.m. • 10:00 a.m. • 9:30



MR. AND MRS. MATTHEW GADDY

Local couple united with double-ring rites

Pamela Arice Colbert exchanged marriage vows with Matthew Washington Gaddy in an afternoon garden ceremony at 4 p.m. August 7 at the home of her parents, the Reverend and Mrs. Clinton T. Colbert, at 4330 Eight Mile.

The bridegroom is the son of Mr. and Mrs. George Gaddy III of Detroit. Preceded by her parents, the bride walked to a trellis arch decorated with floral bouquets where her father officiated at the double ring service. He is assistant minister at Christ Cornerstone Baptist Church in Detroit.

The bride's gown of tulle and organza was trimmed with Chantilly lace. The fitted bodice was styled with a stand-up collar and the beaded skirt extended into a chapel train. Matching lace edged her fingertip veil.

She carried a cascade bouquet of white chifon and lace silk roses with real roses intermingled. Her throw-away bouquet also was of silk flowers.

Honor maid Cynthia A. Bell wore a pastel pink spaghetti-strap gown with chifon cocoon jacket.

Bridesmaids were Shelley Smith, Angela Wynn, Susan Wendland and Mrs. Arlinda Crossland. They wore

rainbow-colored gowns of apricot, pastel blue, sweet pea green and lilac styled to match that of the maid of honor. All carried cascade bouquets of roses and baby's-breath to match their gowns.

Marvin D. Colbert was best man. Elmer Porter of Chicago acted as usher.

The wedding and reception immediately following in the garden was attended by 325 guests. Special guests came from Oklahoma, Tennessee, Delaware, Illinois, California and Georgia.

The bride is a 1975 graduate of Novi High School and a 1979 graduate of Hillsdale College. She currently is working on her MA degree in piano pedagogy at Eastern Michigan University. She is a private teacher of piano and organ and also is employed with Shatterson Glass Corporation.

The bridegroom, a 1974 graduate of Northeastern High School and a 1980 graduate of Pisk University, is an auditor for Detroit Bank and Trust Corporation (Comerica).

The newlyweds plan an October wedding trip and currently are living in Detroit.



Notes About Folks

MICHELLE COTE of Novi was among the 175 graceful teenagers from across the country who gathered at Michigan State University for the 31st annual Cecchetti Ballet Conference and Seminar. Michelle is the daughter of Sue Cote of Guilford Drive. She studies dance with Diane Baumgardner at Elaine's School of Dance.

The Cecchetti method of dance instruction breaks ballet into four student and four professional grades, and provides examinations to test proficiency in those grades.

MARY SCHULD of Walled Lake and ELIZABETH BENNETT of Wixom are among the 193 students selected to receive Eastern Michigan University's Recognition of Excellence Awards. Both Schuld and Bennett are Walled Lake Western graduates.

Winners of the \$1,000 scholarships must have earned a minimum 3.5 grade point average in high school or community college and must have demonstrated outstanding leadership.

HELEN SCHWANKY of Wixom and ROSANNE SEILER of Novi have been awarded scholarships from Oakland Community College for the fall term. Both women are students in the nursing program at the Highland Lakes campus.

FRUIT-TREES

Select your favorite mouth-watering fresh fruit trees. Good selection of APPLE, PEAR, APRICOT, PEACH, PLUM, and CHERRY.

Many varieties available in "semi-dwarf" and "genetic dwarf" for smaller yards.

Let's get growin'.

SPECIAL... ONE WEEK ONLY 50% OFF ALL FRUIT TREES

SALE ENDS SEPT. 7, 1982

PLYMOUTH NURSERY and GARDEN CENTER

9900 ANN ARBOR ROAD
7 Miles West of I-275 • 7 Miles E. of US 23

453-5500

Open Mon-Sat 9-6
Sun & Holidays 10-6

Used instrument sale scheduled

The Novi Foundation for the Performing Arts will hold its annual Used Instrument Fair in the Novi High School Commons on Tuesday, September 7, from 7-9 p.m. The sale is not limited to Novi residents and admission is free.

The Foundation asks that the seller donate 5 percent of the price of any instrument sold at the sale to its scholarship fund. The Foundation will list any unsold instruments for six months for 5 percent of the seller's asking price.

Suzuki parents are encouraged to attend as the Foundation has received many requests for violins. For more information call 349-0036.

BLOOD DRIVE: The American Red Cross will hold a blood drive at the Chateau Estates clubhouse in Novi on Sunday, September 12, from 10 a.m. to 4 p.m. The clubhouse is located at 40200 Carosel.

STAGE 1 PRODUCTIONS: Stage 1 Productions, a non-profit, amateur community theater group, will hold auditions September 1 and 8 for "The Affair of Gamma Rays on Man In the Moon Marigolds."

There are parts for five women; auditions will be held at the Novi Community Building on Novi Road between I-96 and Grand River from 8-10 p.m. Show dates are November 5-6, 12-13 and 19-20. Anyone interested in trying out for a part or working backstage is welcomed to attend. Call Chris Ruona at 689-4050 after 6 p.m. for more information.

On Friday, a giant fireworks display will light up the night to mark the first of three event-filled days of fun for the entire family. There'll be carnival rides, a tent filled with 20 of the latest video games, bingo games that run continuously during festival hours and over 80 booths filled with arts and crafts and information.

The festival will be held September 10-12 on the grounds of West Bloomfield's Henry Ford Hospital Center on Maple Road, west of Drake. Admission and parking are free. Festival hours are 6-10 p.m. on Friday, noon to 10 p.m. on Saturday and 1-7 p.m. on Sunday.

CHORALAIRES: The Novi Choralaires will be holding auditions at Novi Middle School South on Tuesday, September 7, and Tuesday, September 14. There is a need for sopranos and male voices of all ranges.

Auditions may be scheduled through Arlene Piotrowicz at 349-5364.

BIG BANDS: Musicians who enjoy playing the "big band" sound are invited to join the West Metro Band Society. The society is forming an ensemble that will be based in Novi and perform a variety of big band charts in concert and for dancing.

Non-professional saxophones, trumpets, trombones, bass and electric piano players of any age are needed. A

GOOD SHEPHERD: The Good Shepherd Lutheran Church of Novi has moved its temporary worship site to the Novi Community Building. Worship services are held Sundays at 10 a.m. Good Shepherd is a mission of the Wisconsin Evangelical Lutheran Synod. It began services in Novi in September of 1980 and currently is attempting to acquire a permanent site.

pop vocalist also is welcome. For information call 349-3541.

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On Friday, a giant fireworks display will light up the night to mark the first of three event-filled days of fun for the entire family. There'll be carnival rides, a tent filled with 20 of the latest video games, bingo games that run continuously during festival hours and over 80 booths filled with arts and crafts and information.

The festival will be held September 10-12 on the grounds of West Bloomfield's Henry Ford Hospital Center on Maple Road, west of Drake. Admission and parking are free. Festival hours are 6-10 p.m. on Friday, noon to 10 p.m. on Saturday and 1-7 p.m. on Sunday.

CHORALAIRES: The Novi Choralaires will be holding auditions at Novi Middle School South on Tuesday, September 7, and Tuesday, September 14. There is a need for sopranos and male voices of all ranges.

Auditions may be scheduled through Arlene Piotrowicz at 349-5364.

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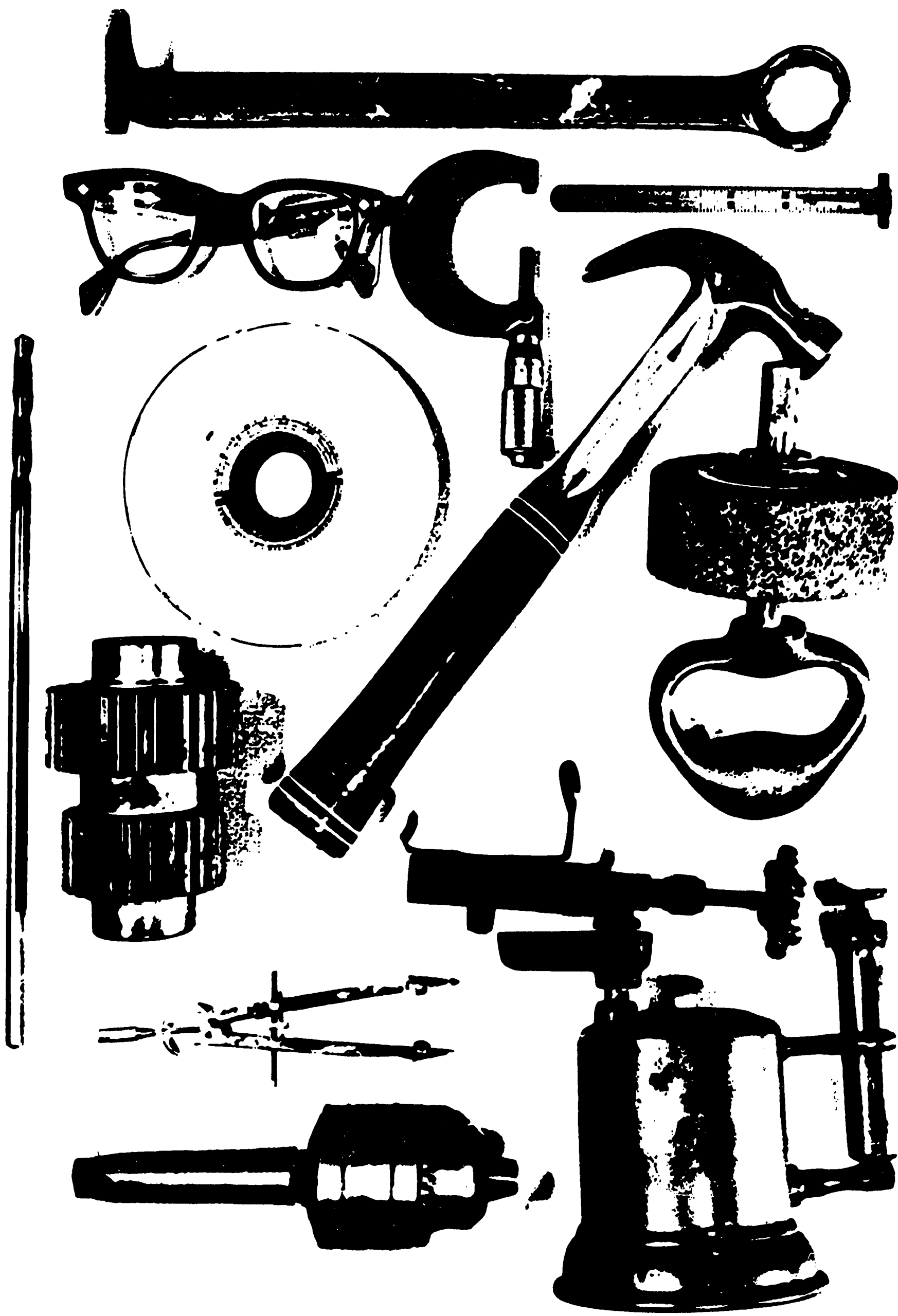
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BUSINESS & INDUSTRY



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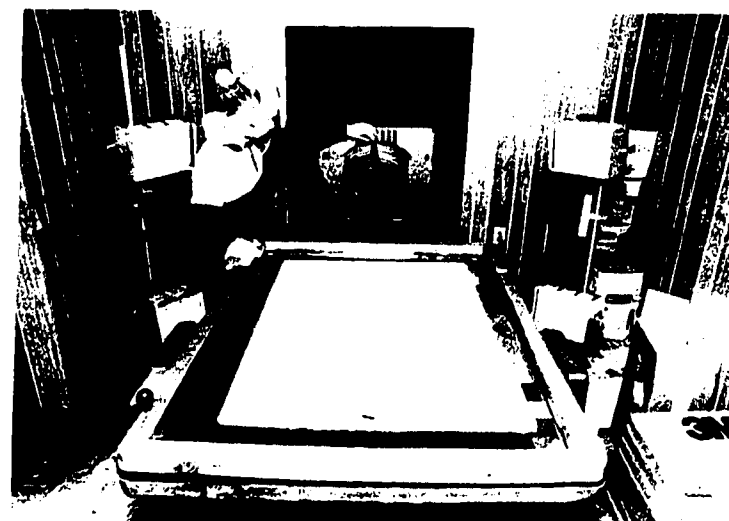
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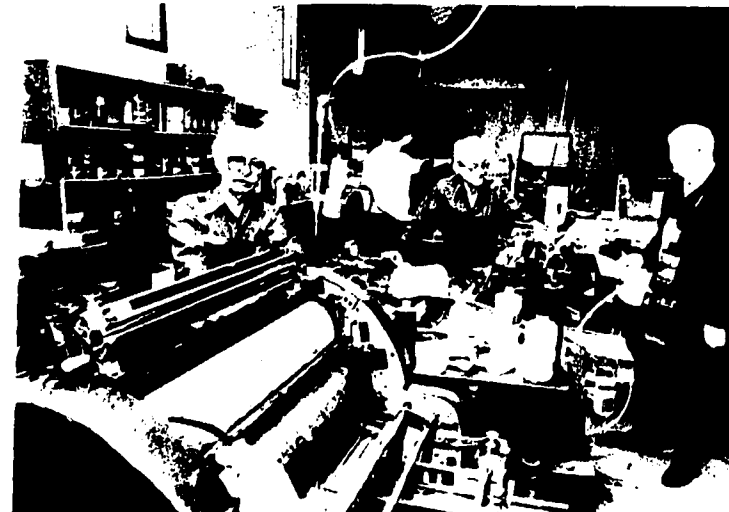
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BUSINESS & INDUSTRY

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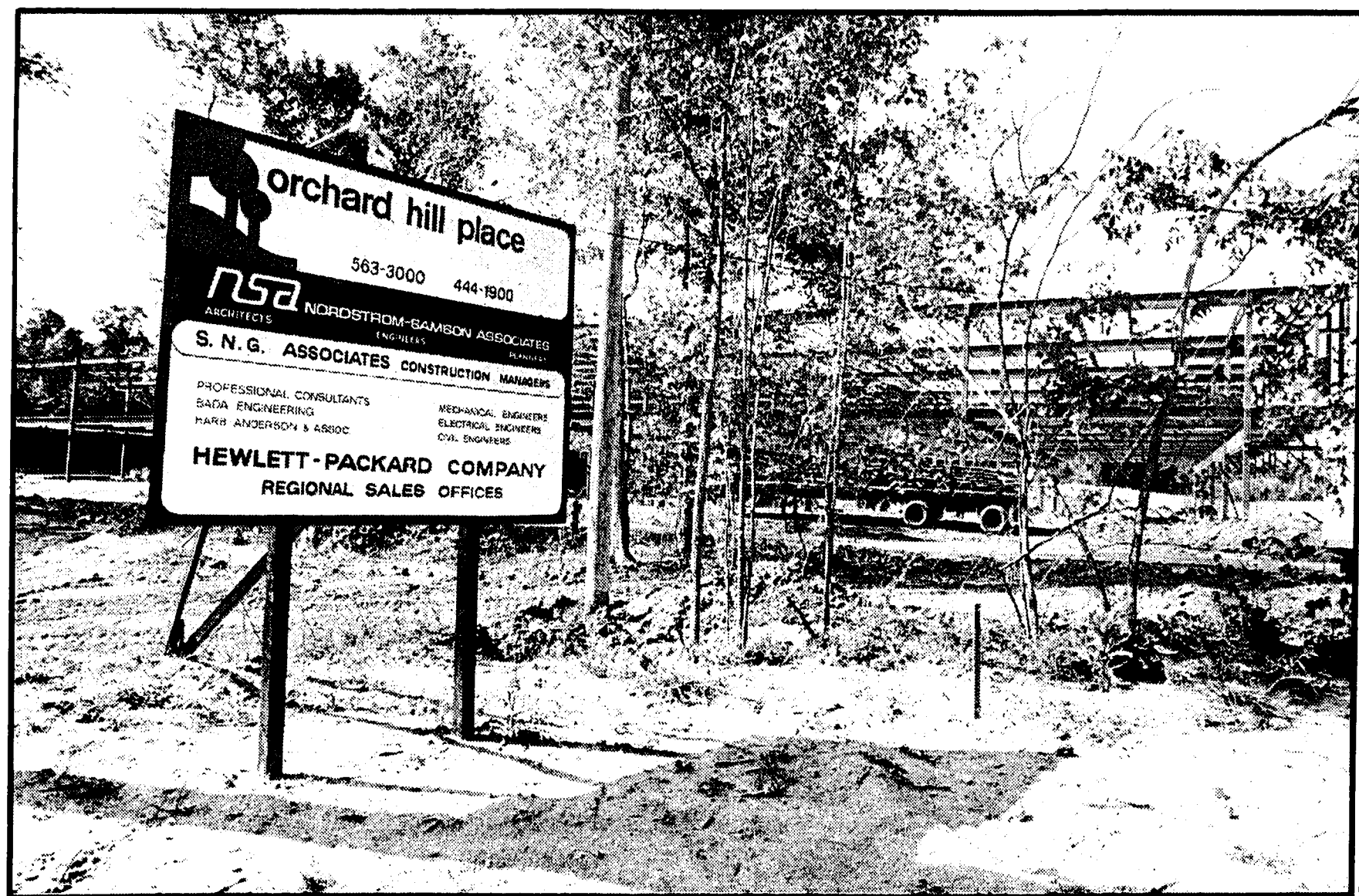
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Novi



Novi is a place with an attitude all its own — a positive one. "Community pride is a real factor in Novi and it's been building over the past three-four years," says Novi City Manager Edward Kriewall. "People are starting to feel good about Novi, and they should. We have a lot of things going for us and we don't see it stopping."

At a time when businesses are packing up and leaving the State of Michigan, in Novi new businesses still are opening their doors. One of the city's attractions is its proximity to both Detroit and Lansing. Novi is served by the largest highway interchange in the world. Expressways I-96, I-696 and I-275 all serve the community, and Detroit Metropolitan airport is 21 miles away.

Other transportation is provided by the C & O railroad. With that incentive and others, Novi has been able to attract development. During 1982 commercial and industrial concerns broke ground and scheduled grand openings.

Development continues in the section of the city known as the "regional center area," and offices went up on Novi's southern boundary.

They were welcomed by the city's existing business concerns. Novi's commercial development now consists of one major shopping mall located near the center of the city and two small convenience-oriented shopping areas, one at Novi Road and Grand River Avenue and the other at Ten Mile and Meadowbrook roads.

Twelve Oaks Mall, located at Interstate Highway 96 and Novi Road, was opened to the public on August 2, 1977. The mall, parking facilities and peripheral road network encompass a total of 103 acres. This complex is the first phase of a total 300-acre development.

The mall has four major retailers: J. L. Hudson, Sears Roebuck, JC Penney, and Lord & Taylor. Tenant space in the mall is completely enclosed, with a climate-controlled central mall area.

Tenant space was reported to be nearly 84 percent leased by early 1980, providing 154 retailers, specialty shops, and stores arranged on two levels. Also included in the center is a cinema complex with five theaters and a seating capacity of 1,650.

The development is privately funded by Novi Associates, a partnership consisting of Dayton Hudson Properties, Homart Development Company and the Taubman Company.

Each of the major retailers in the mall have developed their own marketing studies indicating that the marketing area encompasses the highest per capita income area in Michigan and one of the highest in the United States.

Ultimately, development on the balance of the 300 acres will include a medical center, which has opened, several auto dealerships, residential development and other commercial establishments, all of which will be located around the center itself.

Across from the mall is West Oaks Shopping Center. K mart, Kroger and Service Merchandise are the major retailers. Additional retail shops, restaurants and banks are planned for the shopping center.

The Sheraton Oaks Hotel, with more than 220 rooms, restaurants, banquet facilities and a lounge, opened in the same area in July. Convention facilities are now being investigated by the Pico Management firm.

Kriewall comments: "We feel the convention prospects for Novi are looming larger all the time with the recent opening of the Sheraton Hotel. Some of our mission is in that direction."

Orchard Hill Place, an office park located in the southeastern portion of the city is currently under construction.

Buildings for two companies — Digital Equipment Corporation and Norris Industries — already have been completed and are being occupied. Construction of the Hewlett-Packard building is now underway. Construction of a 275-room Novi Hilton also is expected to get underway this year.

All four of the first four tenants in Orchard Hill Place are Fortune 500 companies.

The office park is being developed as a high technology center. High tech, the new electronic industries sweeping the country, are exactly what Michigan has been trying to attract to the state to revitalize and diversify the economy.

Novi has a small, but strong industrial tax base. It is working toward the development of additional industries, especially light industrial developments.

"Our industrial development is a mix. There is a lot of light industry coming into town and now we are getting high tech offices," Kriewall says. "It is a good mix; it's fairly well diversified. We don't want to

Continued on page 6

BUSINESS & INDUSTRY

All glass is Marcus' specialty

Ask Tom Marcus the secret to success and he responds without a moment's hesitation — "You've got to treat people right."

"Treating people right" has proven to be a successful formula for Marcus and his wife Thelma, who own Marcus Glass at 25914 Novi Road in Novi.

"The philosophy has worked well for us," admits Marcus, who founded his company back in 1970.

"I tell everyone who works for me that we have only one rule here — 'treat people like you'd like to be treated.' It's the way we treat our customers and the way we treat the people who work for us."

"Treat people well and they'll tell their neighbors and come back themselves when they need something else. It's not only a nice way to do business, it's a good way to do business."

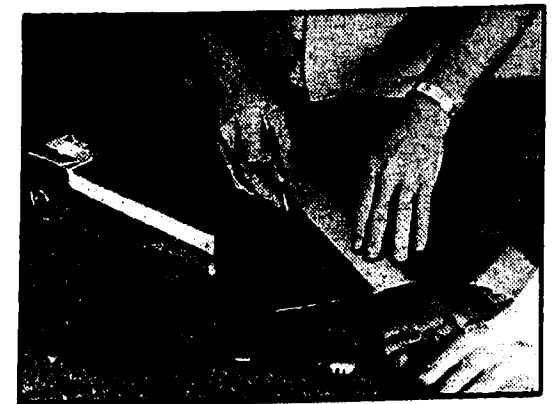
Although Marcus Glass is now more than 12 years old, Marcus has worked with glass for the past 18 years.

And he gives the distinct impression that the reason for his success is due more to his philosophies about how to treat people than standard business acumen.

"We probably shouldn't have made it," he admits about the decision to go into business for himself.

"There was nothing out here when we opened our first store on Grand River back in March of 1970. Willowbrook and Echo Valley were the only subdivisions back then. We lived in Willowbrook and I can remember being able to walk out the back door and hunt pheasant in the fields behind the subdivision."

"We came to Novi because we liked



'You've got to treat people right.'
— Tom Marcus

the area. I knew a lot about glass, but I didn't know the first thing about business. I didn't even know you had to pay to be listed in the Yellow Pages.

"Thelma was shocked when I told her I had quit my job to start my own company in Novi, but she was a book-keeper and was able to show me a lot about running a business. It's been a good combination. I take care of the glass and Thelma takes care of the business."



"And," he adds, "we've been successful. Even in times like these, we're doing well. Our customers have been awfully good to us. We really owe our success to our customers."

The specialty at Marcus Glass is, appropriately, glass.

"That's what we do," says Marcus.

Marcus says his business is roughly one-third automotive, one-third exterior and one-third interior.

"If you need a windshield replaced, we'll do it while you're waiting," he said. "We do a lot of industrial and commercial work, and we also do a lot of residential work."

"We handle all different types of residential screens and windows, and we've found a lot of demand lately for such things as mirrors and glass tabletops."

"Plus, we handle all window parts. We'll go all over the country to find parts for valances for people who need them. We draw people from all over the state," he continued. "I had one man tell me that if we don't carry it, nobody will."

When people come to Marcus Glass, he says, they know they'll get good quality merchandise and the company will stand behind it's work.

"I don't deal with companies whose products don't measure up," he says. "They may be cheaper in the short run, but in the long run they're more expensive because they have to be replaced."

"Plus we stand behind everything we do. Standing behind your work is extremely important if you want people to become repeat customers."

"I've replaced windows and mirrors for customers even when we weren't at fault. In the long run it's good for

business because people will tell their neighbors about it when they've been treated right, and they'll come back themselves because they know we stand behind our work."

"Our main goal is to retain our customers," he added. "After they've walked through our door the first time, we want them to keep walking through that door whenever they need glass."

Marcus also credits his employees for the success he has encountered.

"We've been fortunate," he says, "to have retained loyal employees. Working with glass is a skilled trade. You've got to have as much specialized knowledge as a plumber or electrician to do the job right."

Pointing out a file of numerous letters from satisfied customers about the courteous treatment they've received

from his employees, Marcus notes that his workers are local people.

"Take Tommy Ford, for example," he says, naming one of his workers. "Tommy's a local boy who's worked here nine years even though he's only 27."

"I used to watch him play on the high school football team."

"We're family here. We don't take out much money for ourselves; we take care of our help and we put it back in the business."

"We don't just work here. We live here, we play here and we go to church together."

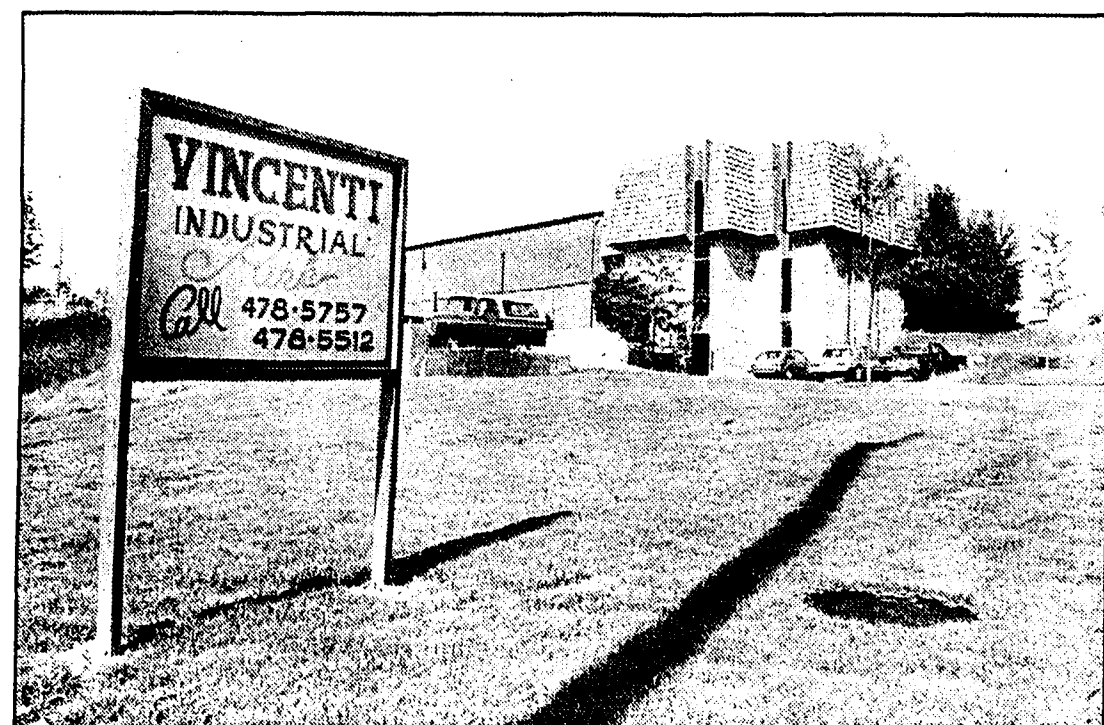
"I'm proud of my employees and I'm proud of my business. It's an awfully good feeling to know you can be successful just by treating people how you like to be treated."



This story paid for by Marcus Glass

Novi

Continued from page 4



'We think that for those who live in Novi their chances of getting a job in Novi is as great as in any place in the area. It's something that helps build a better community — people don't have to leave the community to get out and make it on their own.'

**Ed Kriewall,
— Novi City Manager**

develop industry that is highly automotive related, because when the car companies go down everything is down. We may not have any of the Big Three's auto plants, but then we don't necessarily want them."

There are more than 73 industrial sites in the City of Novi. The city has provided for industrial development in areas zoned for industrial parks, as well as along some major traffic corridors such as Grand River Avenue. Industrial parks are located on Nine Mile, between Meadowbrook and Novi Roads, and on Meadowbrook just north of Grand River.

With the new businesses have come more jobs.

"Novi has probably created more jobs for people, especially young people, than most communities around," Kriewall says. "Twelve Oaks Mall is a major employer and in the future we're looking for more hotel business and office jobs. We hope to see this continue."

"We think that for those who live in Novi their chances of getting a job in Novi is as great as in any place in the area," Kriewall said. "It's something that helps build a better community — people don't have to leave the community to get out and make it on their own."

Novi has 31 major employers. They range from retailers in Twelve Oaks Mall to a variety of industrial concerns. Among those employing the largest number of people are:

Allor Manufacturing, Inc. — 67 employees; Arkin Distributing, Company — 75 employees; Burger King — 50 employees; B&V Construction 120 employees; Detroit Concrete Products Corporation — 67; Digital Equipment Corporation — 200 employees; Emblematics Products of U.S.A. — 60 employees;

Firebaugh and Reynolds Roofing Company — 120 employees; Gordon Sel-Way, Incorporated — 110 employees; Guardian Industries — 489 employees;

J. L. Hudson, Company — 605 employees; William H. Kelly, Co. — 98 employees; Frank W. Kerr, Company — 98 employees; K mart Corporation — 129; Leading Automation — 61 employees; Lord & Taylor — 200 employees; McDonald's Hamburgers — 57 employees;

Michigan Tractor and Machinery, Company — 270 employees; Multi-Elmac Company — 160 employees; Novi Manufacturing Company — 73 employees; Olga's Kitchen — 72 employees; Omicron — 67 employees; JC Penney Company, Incorporated — 260 employees;

Pickler International, Incorporated — 65 employees; Portec, Incorporated — 264 employees; Providence Novi Ambulatory Care Center — 84 employees; Service Merchandise Company — 57 employees;

Steelcrete Company — 75 employees; Uniflow Corporation — 63 employees; and Woodland Medical Group — 100 employees.

Those businesses also contribute to the city's coffers.

During 1981 Novi took in approximately \$1.9 million in local property taxes, and the city expects to collect \$2 million in property taxes toward its \$4.9 million budget for 1982-83.

Although a breakdown of taxes paid by residential versus business concerns is

cent, while agricultural properties were approximately three percent of the SEV.

The top tax payers in the community and their SEVs are: Novi Associates, \$18.1 million; Dayton Hudson, \$5.9 million; Detroit Edison, \$5.5 million; Sears Roebuck & Company, \$4.8 million; Portec (Paragon), \$3.7 million; JC Penney Company, \$3.4 million; Michigan Tractor, \$3.2 million; Guardian Industries, \$3.1 million; and Chateau Estates, \$3.1 million.

The growth of the commercial and industrial development provides a larger tax base for the community; the need to increase taxes to residential homeowners is somewhat decreased. There are 8,869 homes in Novi, plus six apartment com-

"The city council is focusing in on architectural controls and various criteria have been set down for granting liquor licenses, as well as using the planned development option in the regional center area," Kriewall continues. "We've had new design standards developed by our engineers. And our ordinance work has all pointed toward putting our house together for the future."

"Now we have a drainage program, recently approved by the voters, that will make the city attractive for business and industry," Kriewall states. "We have an ongoing road program and otherwise our utilities are in place throughout the community."



not available, city officials noted that for the first time this year residential property made up less than 50 percent of the total State Equalized Value (SEV) of property in the community.

The State Equalized Value is estimated at 50 percent of true cash value of property.

The total SEV of property in Novi has been steadily increasing over past years — in the past four years alone there has been a 90 percent increase in the city's total SEV. In 1981 the community's SEV hit nearly \$388 million.

During 1982 commercial properties made up approximately 27 percent of the SEV, industrial properties made up 20 per-

plexes with rental units. The city has 22,500 residents.

Although Novi has continued to move forward, city officials note the city is one of many across the state looking for development.

"We feel very fortunate that we have been able to attract growth and development over the past 10 to 12 years," Kriewall says. "Now we feel we are on the verge of moving into a new direction — actively promoting Novi and pursuing additional quality development."

"We've seen this unfold over the past year with the Economic Development Corporation. One of its functions is promoting development," Kriewall adds.

BUSINESS & INDUSTRY

U-Hauls are Novi firm's product

Construction of truck bodies and equipment for the U-Haul rental market has been the backbone of business at Novi Manufacturing Co. since the Seeley Road plant was built in 1964, says president Henry P. Kelly.

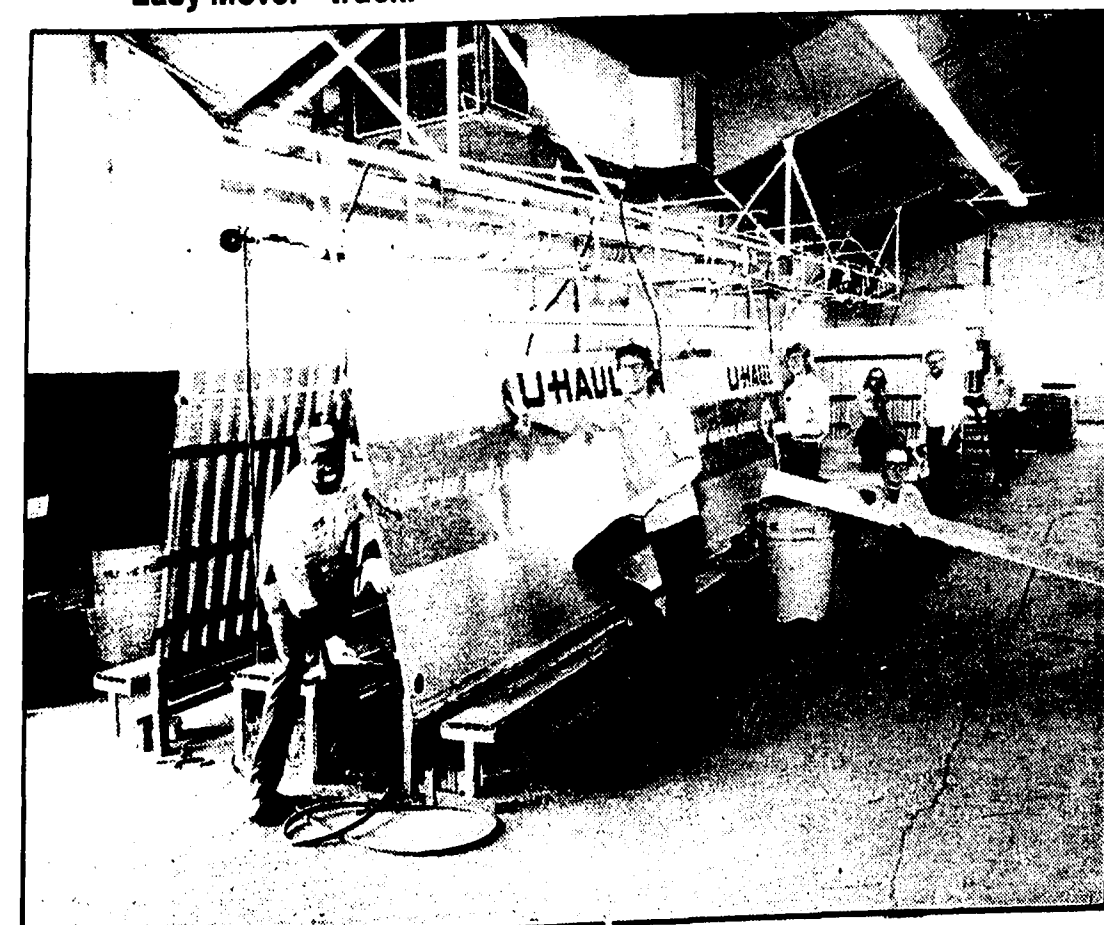
Currently, Kelly says, the plant is producing five different U-Haul products. These include the "Easy Mover," a small-sized truck with an automatic transmission that almost anyone can drive and that is geared and designed to save gasoline; the four by eight "utility van," a small, light trailer good for long-distance moves; and a heavier four by six, open trailer good for cross-town moving. The tailgate of that trailer acts as a ramp for easy loading.

Novi Manufacturing also currently assembles an engine hoist for U-Haul, as well as a new dolly for transporting front-wheel-drive vehicles for long distances.

That "converter dolly" was chosen by the Greater Michigan Foundation as product of the year, Kelly says with pride.



Novi Manufacturing Co. president Henry P. Kelly displays the five U-Haul products currently assembled at the Seeley Road plant. The products, from left to right, are a four by eight closed trailer, a four by six open trailer with back ramps, an engine hoist, a tow dolly for towing front-wheel-drive vehicles, and the "Easy Mover" truck.



Employees of Novi Manufacturing Co. assemble U-Haul truck bodies and trailers using pre-shaped aluminum panels. The crew sometimes assembles as many as ten trucks per day.

The company is housed in three separate buildings totalling about 38,000 square feet on the approximately 18-acre site, which has room for storing approximately 1,500 truck bodies outdoors.

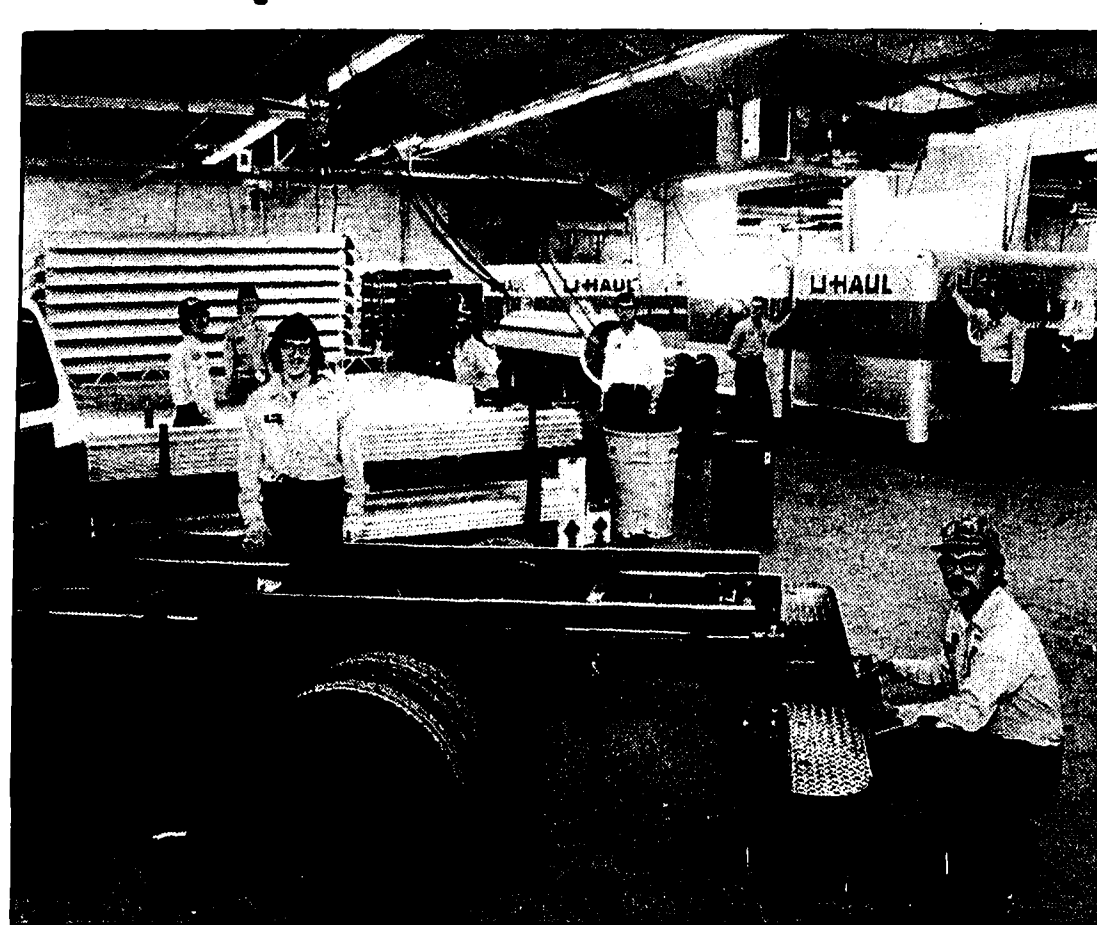
Kelly attributes the success of his company to lots of hard work by himself and his 70 employees. Favoring placement of people into jobs that suit them, Kelly explains his management philosophy.

Perhaps it is the variety of jobs and Kelly's faith in his employees' abilities to develop many different skills that accounts for the longevity of his employees — the average length of an employee's career with Novi Manufacturing is six and a half years, and 20 of the 70 employees have more than 10 years' seniority.

The work done by those employees at Novi Manufacturing, Kelly says, lives up to U-Haul's eight-step product guide governing production and the final product. That guide includes safety, utility value, durability, repairability, adaptability, distributability, cost, and appearance.



Almost all of the assembly of the U-Haul "converter dolly," used to tow front-wheel-drive autos for long distances, consists of welding.



Workers at Novi Manufacturing Co. get ready to install the completed aluminum truck bodies onto the truck chassis

This story paid for by Novi Manufacturing

BUSINESS & INDUSTRY

Cold, snow welcome to Stevens Industries

"We pray for cold and snow," says Frank Stevens, president of Stevens Industries and Cabot Chemical Corporation, distributors of X-2 ice melting chemicals.

"A good winter for me is what others call a bad winter," he adds. "Last year was a good winter. It was my best year ever," says Stevens, smiling over his "Frank" coffee mug.

The industry president and his wife, Catharine, Farmington Hills residents, own Stevens Industries and Cabot Chemicals, headquartered at 24560 Novi Road in Novi.

In addition to ice melting chemicals, Cabot Chemicals also manufactures industrial hand soaps. "Go into most any fast food bathroom and there you'll find our hand soap," says Stevens. The soap may have another company's name on it, he explains, because he sells to other distributors.

Stevens Industries and Cabot Chemical Corporation distribute to the entire U.S. as well as parts of Canada and Mexico.

Since setting up headquarters in Novi in 1973, the corporations have expanded "to 20 times the original size," Stevens says. The president claims he expects this growth rate to continue at the same healthy clip, provided he can get commensurate access to the chemicals needed to manufacture his 67 different products.

Besides ice melting chemicals and hand soap, the corporations manufacture and distribute industrial cleaners and degreasers, automotive aerosols, paints, sealers, tapes and adhesives.

Despite the size of his operation, Stevens is "not labor intensive." The Stevens employ "five, maybe 10 peak" at the Novi facility. Yet they have many distributors throughout the U.S.



Stevens explains his "best year ever" with aplomb: "Our sales are good because X-2 ice remover is cheaper to use than salt. Not by the pound — it costs three times more than salt. But it goes 10 times further and works 30 times faster."

He adds that his product will work in 20 degree temperatures or lower, but other competing products will not. Other products need heat to melt ice whereas X-2 melts by attracting moisture.

Stevens says he sees far greater application for his products and hopes to overcome the storage problems large buyers face in stocking the needed winter supply of ice melting chemicals.

In addition to the development of new products, the Stevens are helping fund the development of the future Trans-X Industrial Park, which is under construction at Novi Road, just south of Grand River. Stevens Industries and Cabot Chemical are located in the future Trans-X Industrial Park area.

This story paid for by Stevens Industries

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Wednesday, September 1, 1982

BUSINESS & INDUSTRY

Customers are 'family' at Foote

Seventeen years of success in tractor sales and service, the last four of them in Novi, must mean the Foote family is doing something right.

Charles and Betsy Foote and their daughter Lisa constitute the "Foote" in Foote Gravely Tractor, Inc., 46401 Grand River in Novi.

Although Lisa admits that the Gravely tractor has made her family's business (see why in the inset), the "Rolls Royce of tractors" is no longer the business' only product line.

"We sell just about any motorized yard or garden tool, plus kerosene heaters," says Lisa.

The Footes recently began dealing in Kubota tractors and small excavators. Kubota is the number one manufacturer of diesel tractors in the world.

Foote Gravely Tractor, Inc. also carries a 10-model line of Kero-Sun kerosene heaters, Green Machine trimmers and snow blowers, Lawn Boy mowers, Gilson tillers and blowers, and Poulan chain saws.

The Footes don't pick up a product line lightly, Lisa explains, because they feel they owe it to their customers, many of whom they know by name, to sell only quality products.

"We really like to take care of people," explains Lisa. "The products in our store are products very carefully selected on the basis of quality, serviceability, and parts availability."

"We like to check with other dealers before we take on a line to make sure the product is going to be serviceable."

Service is obviously important to the Footes. "We service everything we sell," says Lisa. But service includes more than just fixing tractors and implements for home gardeners and commercial concerns.

"We wouldn't have a business without our customers," explains Lisa. "We're here to serve them, and we try to do something for everybody who comes in the door."

"Something" could be anything from helping the customer select the im-

'When someone comes in the door, we are going to help them before they leave. Even if they don't buy anything from us we want to help them get what they need.'

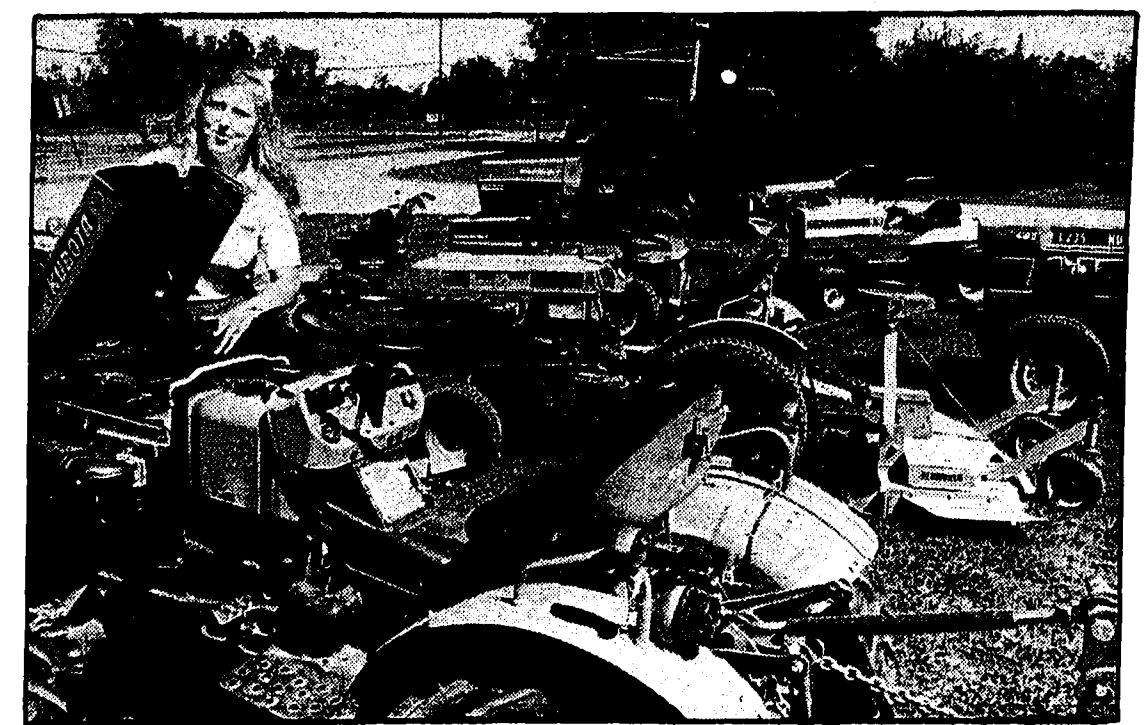
— Lisa Foote, Foote Gravely

plement best suited to their needs, giving on-site demonstrations of equipment, fixing a needed implement in a matter of hours, or even tracking down a necessary part at another dealership.

"When someone comes in the door, we are going to help them before they leave," says Foote. "Even if they don't buy anything from us we want to help them get what they need."

Foote Gravely Tractor, Inc. has also become involved in the Novi community. A 1981 pumpkin-growing contest in which the Footes distributed free seeds in the spring and judges pumpkins in the fall raised money for Rochester's Leader Dog School.

This year, Lisa says, the Footes have joined forces in sponsoring the contest with Novi's Parks and Recreation Department, and at least some of the proceeds will go to a community project. The Footes are also active in the



Chamber of Commerce and Novi Youth Assistance.

"Novi is a tremendous area for us,"

says Lisa with a smile. "We really like the people...We treat everybody like a member of the family."

Gravely tractor quality 'made' Footes' business

Dealer Lisa Foote gives Gravely tractors the credit for "making" her family's business, and looking at Gravely's track record, it's easy to see why.

Gravely tractors have been manufactured since 1918 by the Gravely Motor, Plow, and Cultivator Company, originally based in Dunbar, West Virginia. The Foote family's pride and joy is a 1927 Gravely cultivator in working condition.

The longevity of the Footes' cultivator is common in Gravely equipment, says Lisa Foote, who estimates that the age of the average Gravely tractor is about 20 years, well above the average for other tractors.

Gravely now manufactures its traditional two-wheeled tractor as well as four-wheeled models with both gasoline and diesel engines.

"To sell a Gravely, you really have to believe in Gravely," says Foote. "They're more expensive ... but they're worth it," due to their longevity and quality.

Part of the Gravely secret, Foote said, is that Gravely products are solidly manufactured. The all-gear engine has no easily-breakable pulleys or belts, and the gear drive gives attached implements more power.

While other tractor makers have turned to cheaper, less durable fiberglass for tractor bodies, Gravely tractors are still made entirely of metal.

"While the others have gone down in quality, the Gravely has

maintained quality," explains Foote. "I don't consider the other tractors as competition."

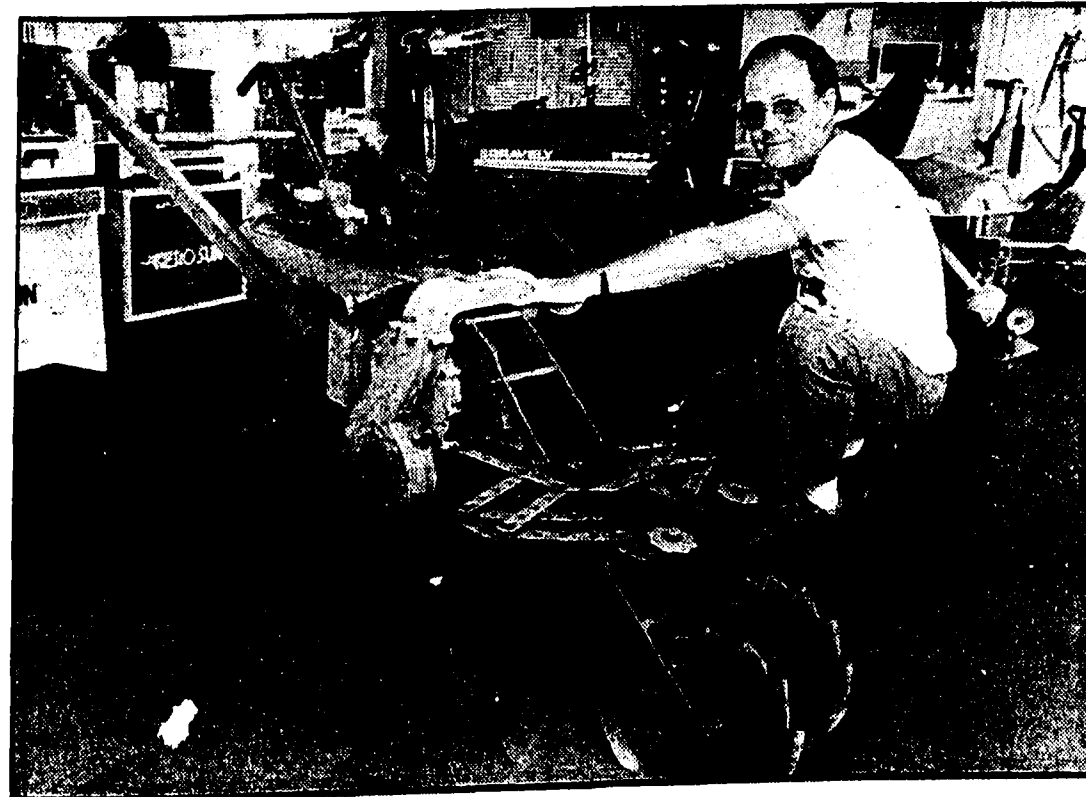
Besides durability, Foote says the Gravely philosophy includes making every type of attachment to fit on the Gravely tractor, so that the average owner needs only one machine. Gravely currently manufactures 27 tractor attachments, and has made as many as 47 through the years.

Attachments include a sulky with a steering wheel for those who don't want to walk behind their two-wheeled tractor, all types of mowers, tillers, a low pressure water pump, and a generator.

"Attachments are made with a planned non-obsolence," explains Foote. "Anything Gravely makes today can be retrofitted to an old tractor, or a new tractor can take old attachments."

Parts for the Gravely tractor engine have the same interchangeability as the attachments, Foote said, making sure that virtually every Gravely tractor, no matter how old, can be restored to working condition.

"There's just no killing the Gravely tractor," says Foote. "We have references to all of the original model numbers, and they've kept things universal. That's why Gravely is a good investment...it makes sense to buy a tractor you know you will be able to maintain. This tractor, this whole idea, it will probably never die."



This story paid for by Foote-Gravely

Wednesday, September 1, 1982

novi/9

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BUSINESS & INDUSTRY

Standby rents power

Whatever your electric power needs may be, Standby Power, Incorporated is ready to meet them.

Standby Power, Inc. has:

- Michigan's largest generator rental fleet;
- a complete line of rugged Onan



'We offer comprehensive service. No matter what a customer buys, we can take care of the whole thing.'

— Don Grau

products, including engines, generators and switches;

- and the State's finest recreational vehicle service facility.

Standby serves contractors, industrial markets and individuals.

Both the Novi and Grand Rapids locations have generators from one through 1,000 kilowatts, industrial engines from seven through 115 brake horsepower and automatic transfer switches from 30 to 1,750 amps.

These generator sets can give dependable standby power on demand. In cases of power loss the standby power unit can automatically start.

These reliable power units are for sale or rent and available in gasoline or diesel power.

Standby Power is Michigan's Onan distributor, providing complete sales, consultation, service, parts and warranty for all Onan products. (Onan Corporation is a subsidiary of McGraw-Edison Company, Minneapolis.)

Customers will find a wide power range at a wide price range. The product quality is standard — the finest.

Staffed engineers can help customers design high performance power systems for the lowest possible price.

"We're totally dedicated to the Onan



line. Customers won't have to worry about where to get their engines or generators serviced and repaired. We offer comprehensive service. No matter what a customer buys, we can take care of the whole thing," says Sales Manager Don Grau.

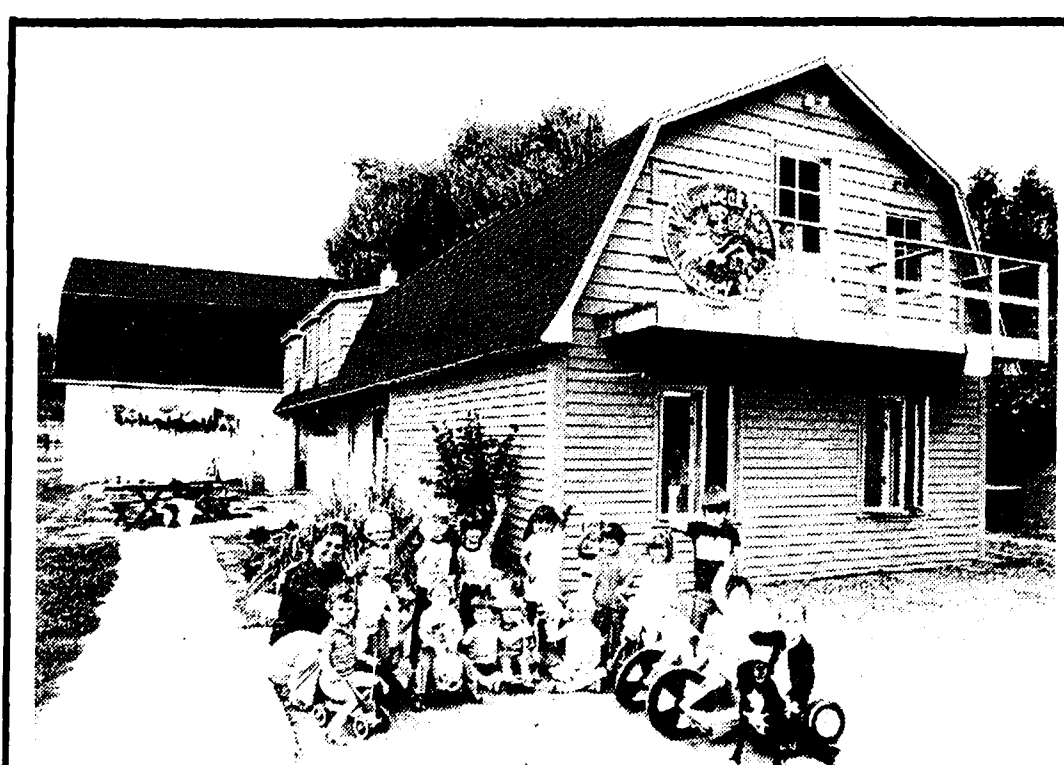
Standby eliminates for customers the hassles of diffused responsibility. "Even if the generator is from one company, the engine from another, the switch from a third, we can service all three," says Grau.

Standby Power also has six bays to service RVs. "We offer complete mechanical service for motor homes, trucks, buses — all RVs," Grau says.

Standby has offices in Novi (43700

Twelve Mile) and Grand Rapids (2745 29th Street). The firm has 79 dealers throughout the lower peninsula. For further information call (313) 348-6400 or (616) 949-7990.

This story paid for by Stand By Power



WILLOWBECK FARM NURSERY

Classes in the Willowbeck Farm Nursery, located at 21633 Beck, are designed for children 2½ to 6 years-old, providing for social interaction, physical, mental, intellectual and emotional growth. Each class session is 2½ hours and offers opportunities for experimenting with various art media, scientific phenomena, literature and music activities.

Willowbeck Nursery opened in December, 1975, and has served the communities of Northville, Novi, South Lyon, Plymouth, Livonia, Wixom and Walled Lake.

Both morning and afternoon sessions are offered Monday through Friday. Enrollment is limited to 20 students per class.

According to Director Lane Norton, openings available this fall are the morning Monday and Wednesday sessions for pre-kindergartners and the morning Friday session for 2½ to 5 year olds.

Tuition depends on the number of sessions (2½ hours) each child is enrolled. Fees for morning classes are \$6.25 for one session per week, \$6 for two sessions per week, \$5.75 for three sessions per week, \$5.50 for four sessions per week and \$5.25 for five sessions per week.

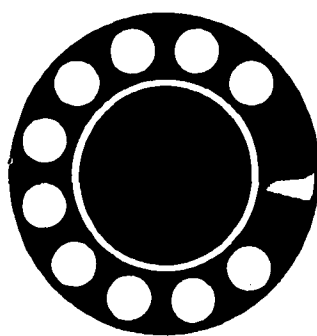
If two children attend from the same family, the second may attend for \$4.25 per session.

Afternoon classes for Pre-Kindergarten Enrichment are \$6.25 per session. Morning classes are held from 9-11:30 a.m. and afternoon classes are from 12:45-3:15 p.m.

This year's staff includes Program Director Sue Todd, Carolyn Robson, Stacey Morgano and Donna Spencer.

Orientations will be held September 9, 10 and 11, and classes are scheduled to begin September 13. For more information contact Lane Norton at 349-7023 or 349-2467.

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BUSINESS & INDUSTRY



Rymal Symes Realty: Novi no longer No. 6

Conrad Jakubowski has faith in his instincts. They've served him well.

"Some people said we were a little goofy when we opened our office in Novi 10 years ago," said the president and sole stockholder in Rymal Symes, a Realty company that's been around since 1923 and also has an office in West Bloomfield.

"There were Realtors all around us but nothing in Novi. We were the first Multi-List broker in Novi; we thought Novi had a lot of potential."

Jakubowski takes pride in the fact that Novi is now considered a prime residential area, but says it was not always that way.

"We really had to sell people on Novi," he recalls. "People told us not to say 'Novi' in our ads and say we were 'near Northville' or 'just outside Farmington' instead."

"Other Realtors used to ask us if 'No. 6' was somewhere in Michigan. I was introduced at meetings as the Realtor from No. 6."

"But when people asked where 'No. 6' was located, I'd tell them. And whenever we got a lead, we used to bring the people out to Novi and show them it was an awful nice place to live and raise a family."

Jakubowski said that it's no longer difficult to sell people on Novi. They know it's a nice community and the demand for housing is high. An important element in Novi's reputation, he says, is the reputation of its school district.

"The quality of the schools is still one of the questions people ask first," he said, "and we have something good to talk about when the question comes up."

And even though it's no longer difficult to sell people on Novi, Jakubowski and his staff at Rymal Symes are still very much involved in promoting the community.

"All my people live in Novi and work to make it a better place to live," he says proudly.

"Ten years ago we had to sell people on Novi. Now everybody's heard of Novi and knows it's a nice place to live. We don't have to sell people on this community anymore, but we're still very much involved in the community and working to make it even better than it already is."

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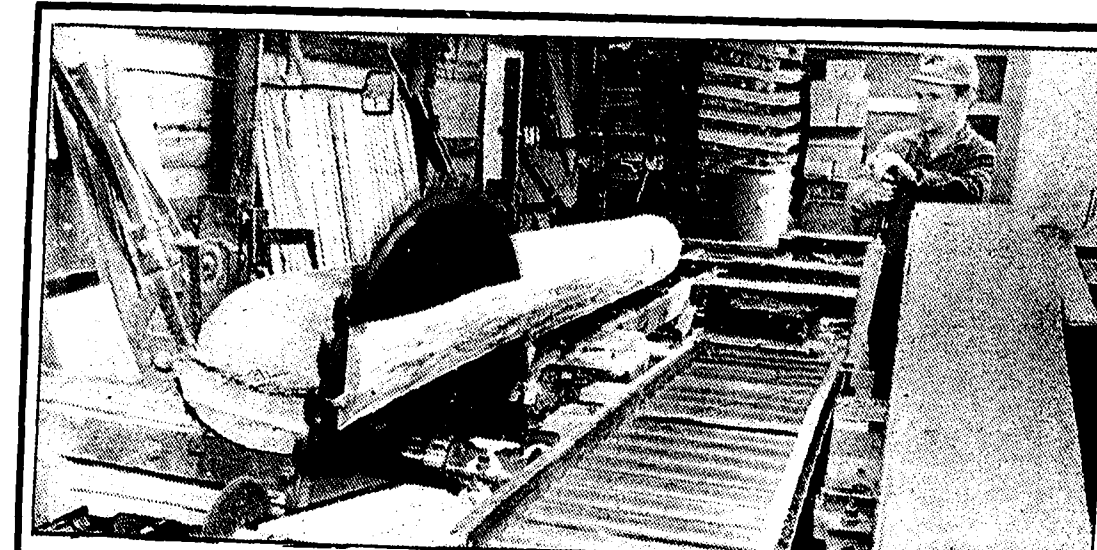
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BUSINESS & INDUSTRY

Rick's: 'going all out' to serve the customer

"We are really going all out to make a good effort to be a top notch service center for our customers," says Rick Tipton, owner of Rick's Service Center in Novi.

"Going all out" at Rick's includes direct communication between customer and mechanic, customer education, and safety inspections and

road tests on almost every car. It is these features, Tipton says, that make Rick's the best place for car care in Novi.

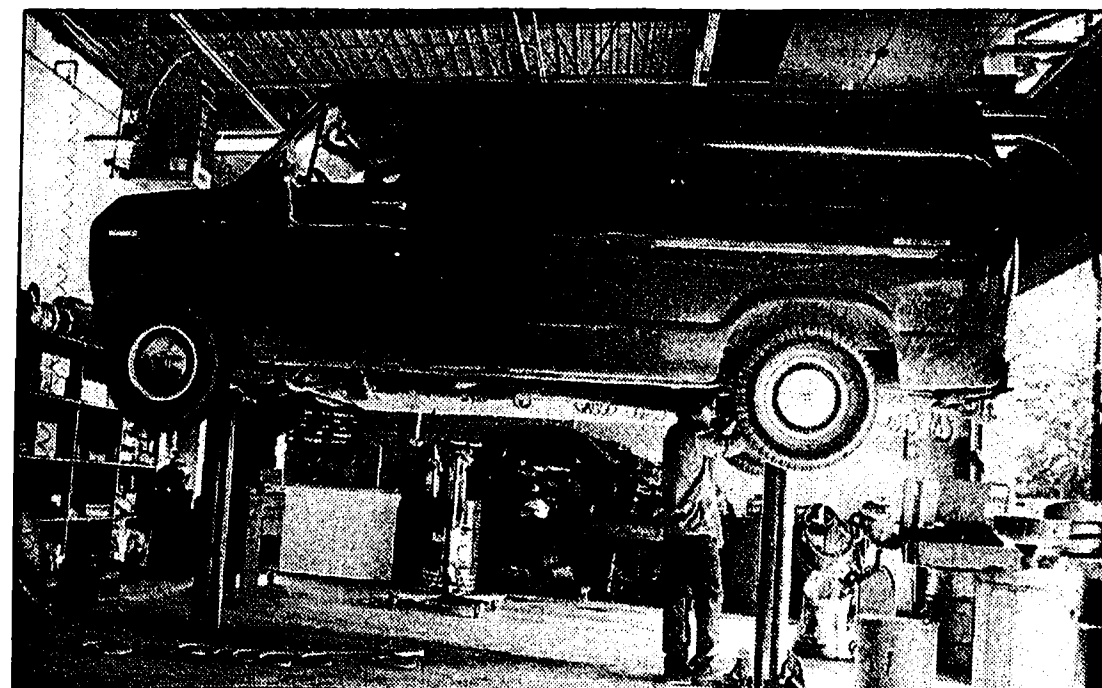
"We're trying to keep a small shop attitude as we get bigger," he explains, noting that direct communication between customer and mechanic is an important part of that "small shop attitude."

Tipton, who employs seven mechanics at the three-year-old garage, explains that at many larger service centers, the customer describes their auto problem to a counter person, who then relays the message to the mechanic.

"There are big holes for misunderstanding in that," says Tipton. "Here, everybody talks to me or to my foreman." That, he said, closes the communication gap and makes for more effective auto repair.

"Seven out of 10 times the customer can tell you what's wrong with the car by describing how it acts," Tipton explains. "Every car has quirks and the person who drives it knows it best."

Although drivers usually know their car's characteristics, Tipton says one of the major sources of engine trouble — and trouble at the service station — is because people don't understand how their cars work or how important it is to maintain them.



"Ninety percent of problems happen because people don't understand their cars," he says. "Maybe they only get their oil changed every eight or ten thousand miles instead of every four thousand...then they wonder why they have engine trouble around 65 or 70 thousand miles."

At Rick's, Tipton says, mechanics explain every car problem to customers and often advise them of measures they can take to help prevent the problem from happening again. Tipton himself teaches auto maintenance and repair in Novi Schools' community education program.

Road testing and safety inspections for each of the 85 to 120 cars repaired per week help insure that there will not be a

repeat of the auto problem, Tipton says. "We try very very hard to make sure there isn't a repeat repair," he explains. "Sometimes it happens but we stand behind our repair."

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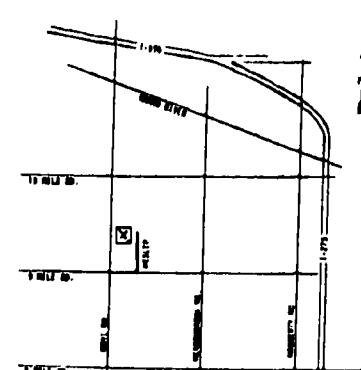
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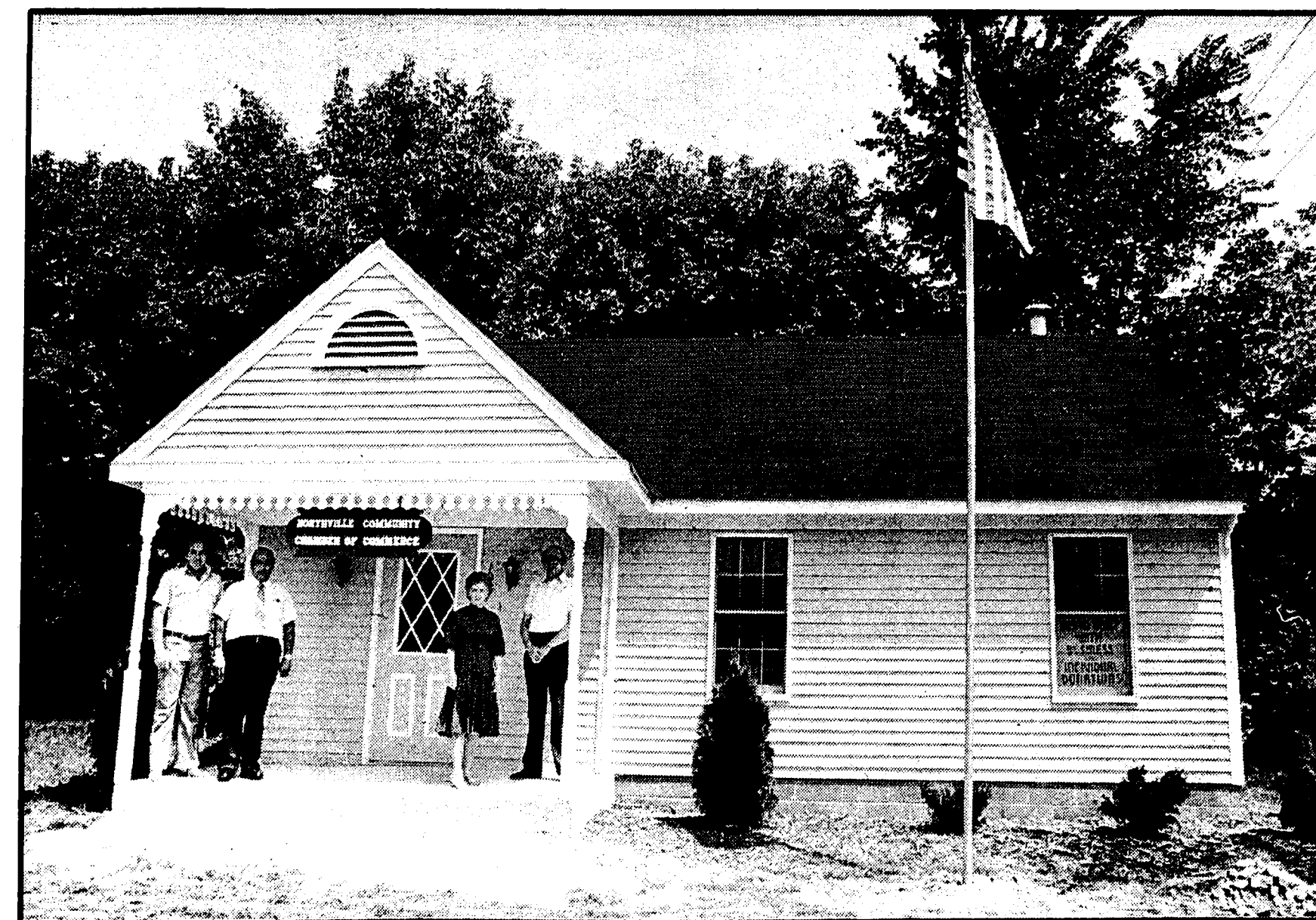


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Northville



FECHT

While the city and township of Northville are separate but adjacent entities, they have had a common business bond in the Northville Community Chamber of Commerce since 1964. Current attendance is 73 members, reports executive secretary Kay Keegan, noting that at one time there were more than 100 members. Organized to promote unity and improve relationships between businesses and customers, it is now a goal of the chamber to increase its membership, says Keegan.

With the chamber now located in its own building on Northville Road near the well, she is hoping to add members. An August 15 open house drew 90 visitors to the new facility.

"It's serving its purpose already," Keegan declares, explaining that people are stopping for directions.

Most of the current chamber memberships are of businesses, she says, with membership currently down due to the sluggish economy. Firms with 0-24 employees pay annual dues of \$75; those with 25-49 pay \$125; and those with 50 and more pay \$225.

Individual memberships, usually for professional people, are \$35. Individual members have full privileges except voting and right to hold directorship office. Keegan said she would like to see more individual memberships in the chamber.

She keeps a listing of all businesses, offices, stores, apartments (considered a business) and industries in both the city and township. Currently there are 201 city listings and 128 township ones.

The chamber sponsors flea markets in both the city and township. The city markets in Northville Downs parking lot are held on the second Saturday of the month during the summer months. In the township, the markets are held in Northville Plaza Mall year round.

A successful promotion of the chamber had been the farmer's market held every Thursday in the parking lot downtown at Main and Hutton during the growing season.

Golf outings and a "city garage sale" on downtown streets have been other chamber promotions.

The chamber has been involved in promoting Northville's newly renovated downtown district, and Northville City Manager Steven Walters reports he's hearing many good comments by out-of-town visitors "discovering" Northville's downtown dining and shopping.

The city of 5,964 people has become known most recently in the Metropolitan Detroit area as a place with three fine restaurants — Elizabeth's French restaurant in Ware's Square, Genitti's Italian restaurant and MacKinnon's country French restaurant, the latter two both on Main Street.

"This is much more significant than the water wheel identification," observes Walters, explaining that the city is far more retail-oriented than it is to manufacturing. This is due partly to lack of area for industrial expansion.

"Probably if you needed a definition for this kind of business," the city manager adds, "you might call it tourism. Women come for lunch and then you see them wandering through the stores."

Inge Zayt, owner of the Marquis Boutique shops opposite MacKinnon's, confirms this influx of lunchtime shoppers.

The Victorian facades of the stores have been pointed up by the Mainstreet renovation that includes decorative brickwork, plantings, 1900s street lights and the four-sided town clock.

The city, however, has received national and state name recognition during the past several months for other reasons.

The closing and then the announced plans for reopening of the Ford Valve Plant, one of the first Henry Ford's original water wheel plants, received national coverage — along with the plight of the plant's appealing duck population.

More recently, the failure of the state to give the normal returns to communities with race tracks brought attention to Northville Downs and the oval for harness racing. The most recent slash of \$89,536 was less than announced initially but had a greater impact on the smaller community than did cuts to larger Livonia and Hazel Park.

However, while the short run situation has a negative impact "as decreases in city revenues are substantial," Walters thinks the business outlook is positive.

"I think you will be looking in the next five years at some expansion downtown," he predicts.

Continued on page 14

Northville

BUSINESS & INDUSTRY



'Quality parts, on time, at a fair price.'
— Merle Huntington

Warren stamps in Northville

"Your friendly neighborhood metal stamping plant" is how proprietor Merle Huntington likes to characterize Warren Products, Inc. The Northville location is certainly neighborly enough, situated as it is at 637 Baseline, close to a local landmark.

"I think a lot of people come, say, to the cider mill (Parmenter's) and see us here across the street and kind of wonder what we do," Huntington said.

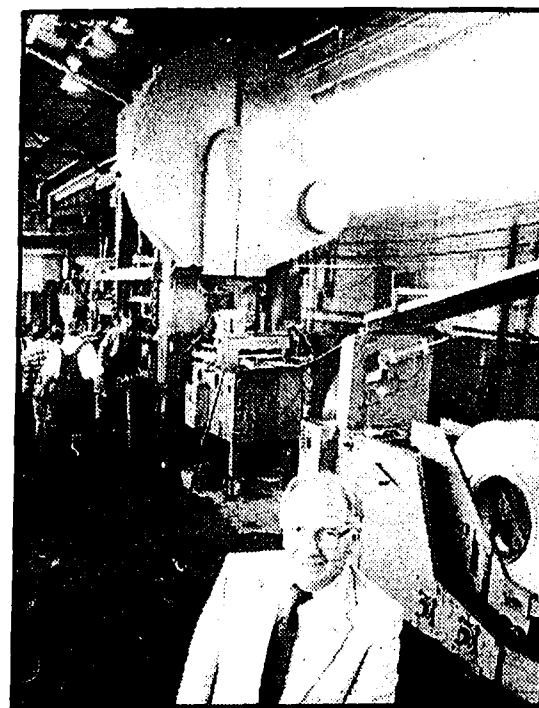
The firm has been stamping, forming and fabricating for industry since 1940, when it was established in Warren, Michigan. It had been a toy manufacturer but materials shortage in the early war years prompted a shift to industrial production. The move to Northville came soon after, in 1941.

While a neighborhood stamping plant might sound like a small-time operation, that's certainly not the case.

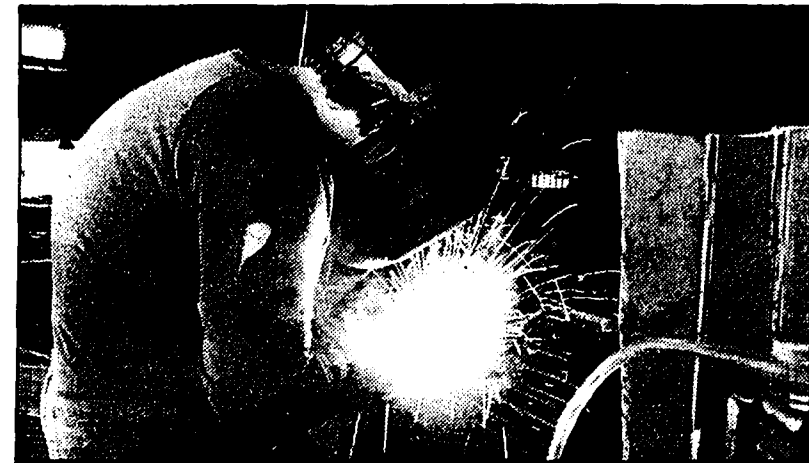
The 22,000 square feet of production space houses 16 employees serving such well-known customers as GMC, AM General, Otis, Massey Ferguson and Chrysler. Production runs "from a few hundred to a few million" are offered. Diversified enough to prosper independent of the auto industry (most of the work for auto companies is for truck and material handling parts), this "small pocket of prosperity" posted record sales of \$1.25 million last year, Huntington said.

With the recent addition of Allyn R. Stearn as Director of Engineering and Manufacturing, Warren Products now offers total capability including engineering services, die building and press capacity to 525 tons.

There are also welding and fabricating operations, tailored to utilize wire, stick or spot welding depending on customer needs.



This story paid for by Warren Products, Inc.



Northville

Continued from page 13

Blaming high interest rates on lack of current activity, Walters points out that the addition "of only two normal buildings, like Getzie's, and we would be at a surplus position regarding the Mainstreet commitment."

Getzie's Pub is the new bar that replaced Joe's Little Bar on Main Street. In its new building is space for an additional store at the rear.

Walters adds that he is particularly pleased with pending expansions of two local industries, Belanger, Incorporated, at 455 East Cady, a manufacturer of polishing and buffing wheels, and Northville Laboratories, 100 Rural Hill — called One Vanilla Lane by the firm which is a leading producer of vanilla extract.

In its notification to the city of the expansion plans, Belanger stated that it "has an urgent need for more manufacturing space" and plans to add a new building adjacent to the present one to "house a production line and auxiliary equipment to make abrasive materials for our flap wheel business and meet current customer obligations."

The company is explaining the project to the city board of appeals at a special session August 25 as it asks for a setback variance. Arrangements also have been made for it to explain the project to the Northville Historic District Commission which approves downtown changes.

Walters' appreciation of the expansion, he says, is two-fold: it will add to the city tax base and also offer employment.

He anticipates the Northville Laboratories addition will begin as soon as interest rates drop.

The city has been assisting with a

"trade," approved by Wayne County and awaiting Department of Natural Resources approval, to aid this expansion.

A portion of Rural Hill Cemetery at the base of the hill will be exchanged for road right of way in the parkway to enable the laboratory to have a separate entrance from Rural Hill Cemetery. Both share the cemetery entrance at present.

Also positive is the news, Walters relays, that negotiations are "well along" in the sale of the Stuart Oil property near the railroad to an oil reclaiming firm in Chicago.

While the long-term look at the City of Northville is positive, Walters points out that the present situation the city finds itself in is less so.

"It's hard when you lose \$1 million of an \$80 million tax base," he says, translating this into a \$15,000 loss to the city and proportionate amounts (totaling about \$60,000) to the local and county school districts as well as to the Schoolcraft College district.

Walters thinks it will probably be 1984 before improvement is seen for Ford Motor Company, whose tax base loss now makes it the second largest industry, behind Northville Downs, in the city. Before last year, it was first.

The city has been encouraging small businesses to improve with the offer of \$2,000 loans at seven percent interest.

"Businesses just have to reach a point where they are going to spend money," he continues, saying the city now has five it is considering for the loans but could accept 20 more.

If this does not seem forthcoming, the city may even decide to make money

available for one larger project, he guesses.

If one considers the city of Northville the business center of the community, then Northville Township qualifies as the residential base.

In fact, the biggest business news in the township is residential in nature. Plans to construct a 101-acre housing development for senior citizens are nearing reality.

Once underway, the project likely will be the biggest job-producer and tax-base enhancer in the region. The latter point is one township supervisor John MacDonald finds enticing, as he points out one-third of the township area is non-taxable because of ownership by the state or county. The senior housing project would convert some of that county land to taxable property.

While MacDonald places the emphasis on the residential character of the township, this is not to say business and industry is stagnant there.

Perhaps the most visible of township industries is the mining operation of Thomson Sand and Gravel Company at Seven Mile and Beck Roads.

Once completed, plans call for rehabilitation of the mined lands with installation of a residential development. Proper grading is being considered by the firm during the mining operation.

MacDonald points out the township has no real heavy industry, though some small manufacturing concerns are clustered along Gerald Avenue and on Northville Road between Five and Six Mile roads, both of which lie near Chessie System rail lines. There are others scattered elsewhere in the township, such as Reef Manufacturing, a well-known producer of precision gages with a Seven Mile location.

An eventual industrial district is indicated in the township long-range plans in the far southwestern corner (Five Mile

and Napier) where another Chessie line cuts through, but like other ideas, this one must await the day another public entity — this time the state — turns the land over to taxable uses.

At present, the township's largest taxpayer is Consumers Power Company, which maintains natural gas storage fields in the township.

Most of the business operations in the area are more in keeping with the rural atmosphere residential perception of the township. Two cider mills, Parmenter's and Foreman Orchards, four golf courses (Meadowbrook Country Club, Brooklane, Dun Rovin and Oasis), and two large nursery operations (Greenridge Nursery and Sabra Landscaping and Supply) typify this character.

Retail businesses are also in evidence, particularly in two large centers near one another on Seven Mile Road (Highland Lakes Shopping Center and Northville Plaza Mall). Both include a wide range of stores, smaller shops, service operations and restaurants.

A large Meijer development is planned at the northeast corner of the township (Eight Mile and Haggerty) with a bank already constructed as the first portion.

Township businesses include several that complement those in the city, such as the Northville Charley's restaurant on Seven Mile that could be listed among the gastronomic attractions of the community-at-large.

It is that concept of township business complementing downtown Northville that MacDonald emphasizes in taking a long-term look at the business and industry of the township. Residential uses dominate in the township while the city, he notes, is still the hub "and I think it should be that way."

Wednesday, September 1, 1982

BUSINESS & INDUSTRY

Freshness featured at Guernsey

There are many distinctive qualities which make Guernsey Farms Dairy products special. However, the one which draws most people to this small, family-operated dairy is freshness.

Everything from skim milk to sour cream is placed on the dairy shelf within a day of its delivery. In some cases, it takes less than 24 hours.

"When you come here to get fresh milk, you really get fresh milk," explains Tom McGuire, oldest son of founder John McGuire and operator of the dairy's restaurant and ice cream store.

"Milk comes in one day and it's on the shelf the next," he adds.

Guernsey Farm Dairy, located at 21300 Novi Road, has been bringing fresh dairy products to the Northville and Novi communities for more than 40 years.

One of the few surviving family-controlled dairies in Michigan (and one of only three in the Detroit area), Guernsey Farm Dairy attracts customers from miles around.

Though the dairy caters to a mostly local clientele, many of its products are used by some of the best restaurants in the Detroit area and are sold by small shops and health food stores within a 25-mile radius. Livonia and Ann Arbor.

Guernsey Farm Dairy also services many schools including Novi and South Lyon as well as several area parochial schools. The dairy also has a retail outlet in Livonia.

John McGuire still keeps a close watch on the business he's been operating since 1945. Tom McGuire describes his father as the "retired leader who never retired."

"He's here six days a week," McGuire notes, "he's very much in touch with every aspect of the operation."

Guernsey Farm Dairy has its roots in the old Red Rose Dairy formerly located at 125 South Center in Northville. The Red Rose Dairy was renamed Guernsey Farms for the famous Guernsey cows of



then-owners J.A. Applehof and John E. Livingston.

McGuire and his partner Fred Russell purchased the dairy from Applehof in 1945 and in 1952 McGuire bought out Russell's share of the dairy.

Today, Guernsey Farm Dairy is a McGuire family affair. Of John McGuire's 14 children, 11 work in the dairy operation along with several daughters-in-law and three grandchildren.

All seven of McGuire's sons work at the dairy. Jim, Joe and Mike handle retail and delivery of the dairy's products. Hugh, Marty and Paul are responsible for dairy operations, producing the products that others sell. Tom is in charge of the restaurant.

McGuire's daughters Karen, Mary, Lucy and Rita handle the office work.

Tom McGuire attributes much of the success of the Guernsey Dairy to the family ownership. "There is a sense of personal accountability here which allows for quality service," he says.

McGuire explains that running the dairy entails long hours and hard work. "In the dairy business there is no inventory time," he notes, "we are working with a highly perishable product."

McGuire emphasizes the Guernsey Farm Dairy "is really a Michigan industry."



"We say 'yes' to Michigan," he remarks, noting that the dairy buys, produces and sells its line of products all within the state.

Guernsey Farm Dairy's line of fresh dairy products includes everything from milk to ice cream.

McGuire explains that during the course of the year, the dairy will make more than 50 different flavors of ice cream.

"It's well known everywhere," he comments. "We have a special process — we make it the way we've always made it...using my dad's know-how."

McGuire notes that one of the dairy's best selling products is homogenized milk.

"Our heavy cream also is really popular with people," he says. "We're also really well known for our buttermilk."

"I guess these are the products that kind of make us different."

Other favorites are their sour cream which is "rich and creamy and doesn't melt when you put in on a hot potato" and their eggnog which is made with rich cream and eggs and "unlike any other around," according to McGuire.

As a small, family-controlled operation, McGuire says Guernsey Farms Dairy sets out to offer the best quality products.

An example of this is the dairy's creamline milk. According to McGuire, creamline milk is popular with those folks who remember the good old days before homogenization.

"Some older people will remember the milk bottle sitting on the front porch outside," McGuire reflects. "The cream used to rise to the top and raise up the cap and mother would have to skim the cream off the top."

"A lot of people have that memory," he remarks, "and we have that product."

Though Guernsey Farm Dairy products may not be readily available at the nearest supermarket, McGuire invites anyone to call the dairy to find the nearest location.

Of course, anyone in the Northville vicinity can stop by the dairy at 21300 Novi Road. Hours are 6 a.m. to 10 p.m. Monday through Friday and 8 a.m. to 10 p.m. Saturday and Sunday.

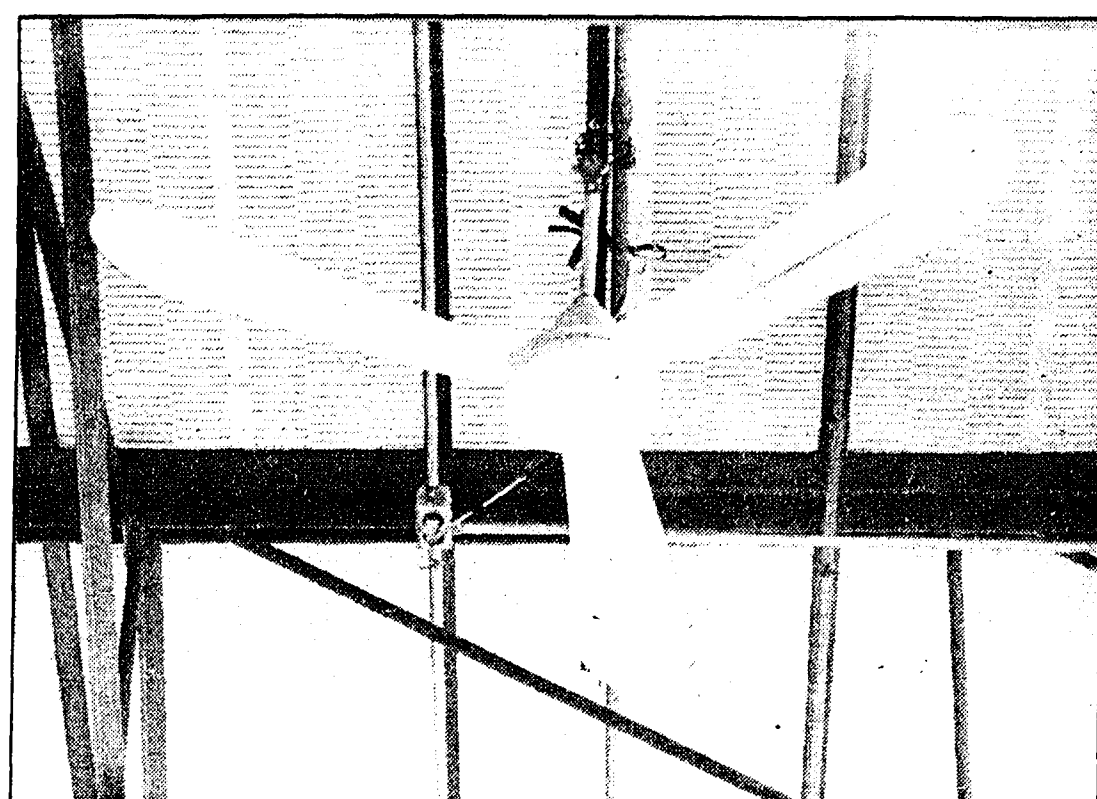


This story paid for by Guernsey Dairy

Wednesday, September 1, 1982

northville/15

BUSINESS & INDUSTRY



Conservation of energy is big business at Bach

Since January of 1977, Bach Engineering has been in the energy management business to help commercial, institutional and industrial companies save money on their energy costs.

The company, located at 113 East Dunlap, specializes in audits and energy-saving programs, most of which are the most cost-efficient programs around, according to Bernard E. Bach.

Because most of the cost-efficient programs are in air handling, Bach Engineering has concentrated its efforts in the heat, ventilation and air conditioning aspects of energy management.

Today, most of Bach's present work is involved in energy-saving programs related to waste heat recovery. In this area, the Energizer and Cain heat exchangers can recover waste heat from processes up to 1,800 degrees Fahrenheit with the recovered energy put back in the process or used to preheat incoming air, Bach said.

This system also can reclaim over half of the waste heat from furnaces, boilers and industrial processes above 200 degrees, Bach explained.

One of the programs Bach touts under this area is the Energy Conservation Ventilation System. "This system recycles 95 percent of the heat in the exhaust air up to temperatures of 180 degrees (Fahrenheit)," he said.

From this, the fresh preheated air is returned to the building only a few degrees lower than the exhausted air, he added.

Also, return air that is too hot can be tempered with outside air to the correct temperature. This will add to a company's air makeup at no extra cost, he said.

However, one of the best energy investments on the market today is the air circulating fans, according to Bach. The fans, which are similar to those found in old-fashioned ice cream parlors, cost about five cents a square foot, he added.

These fans can easily recover twice the amount of the expenditure in one heating season or about half in 180 days. There are summer cooling benefits as well, he explained.

Another method Bach uses to heat plants is an air make-up system which

uses the energy heat of the building to heat the incoming air.

Also, Bach explained the company is involved with air quality control systems which eliminate expensive exhaust of pre-condition air. There are three different methods to accomplish this goal, Bach said. They are interception filtration, electro-static and ionization, he explained.

He also was responsible for the design and selling of an industrial safety shower, which comes as a pre-packaged unit. These can be used at clean water storage facilities, he added.

One point that Bach likes to mention is that most of the energy-saving programs, like the ones described above, have a return on investment in two years or less.

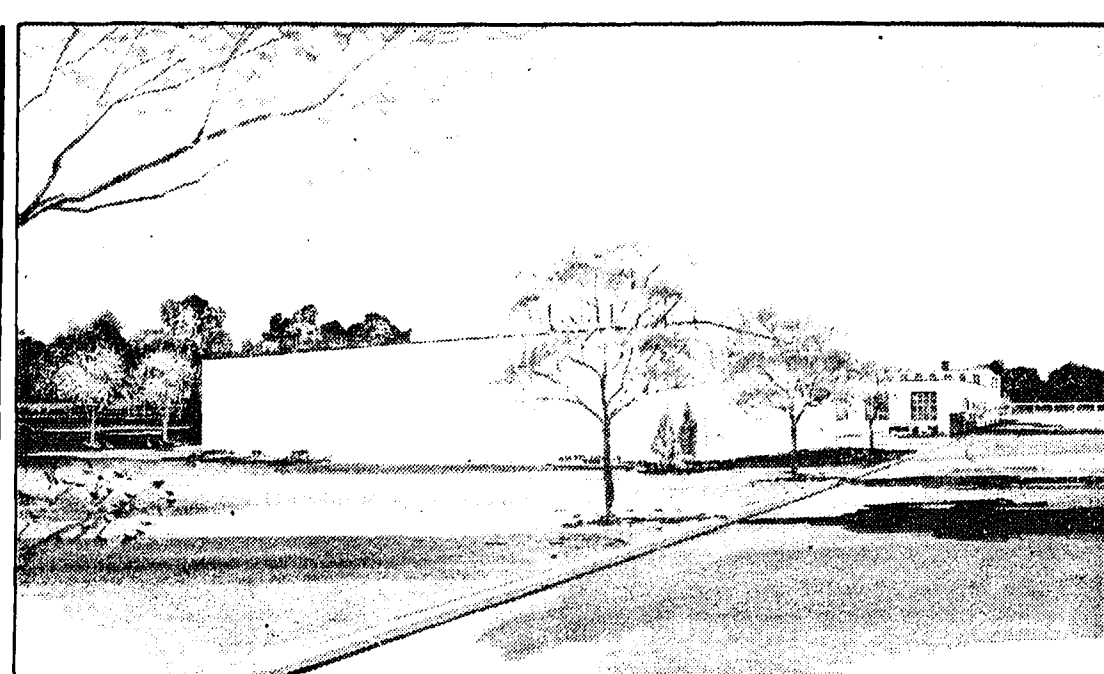
When commercial institutions and industries contact Bach about ways of conserving energy, he works as a consultant to determine what will best suit that company's need.

Bach also does many "turn key" jobs, while working as a consultant. After conducting an audit of the company's present energy use and its cost, he explained he will design whatever program is best suited for a company to conserve energy and save money. Then he will present his recommendations to the company, and if they approve, he will become the project supervisor to oversee the installation.

Even with all of these energy-saving programs, Bach noted "the surface of energy conservation hasn't even been scratched, yet."

The surface has not been scratched in terms of developing new and better energy-saving programs, he said, but to stimulate through federal and state government tax credits better use of available programs.

**This story
paid for by
Bach
Engineering**



Innovation is key at Belanger, Inc.

Things move quickly at Belanger, Incorporated.

Located in Northville, the company began operations with highly-skilled experts in the field of metal preparation and finishing. Its initial product line of buffing and polishing wheels gained quick recognition in the metal finishing industry with special emphasis on automotive applications.

In fact, James Belanger, the young, aggressive head of the company, notes with pride that it's very likely almost everyone owns a metal product of one sort or another that has been finished with a Belanger wheel.

Pending approval of an Industrial Development District by city officials, Belanger, Inc., plans to begin construction this year of a 4,000 square foot building to house a production line and auxiliary equipment to make abrasive materials for its flap wheel business.

"The sole purpose of the building," said Belanger, "is to allow us to make our own coated abrasive. When the building has been completed, we will be able to coat any type of abrasive."

"It's really a major step forward for our company because it will make us totally self-sufficient," he continued. "In the past, we've had to rely on other firms in the coating business. That won't be the case after we've finished our new building."

"We'll be able to produce the type of product that meets our design standards as well as our strict quality requirements."

"We're designing a product specifically for our wheel applications," he added. "We no longer will have to adapt another product for our wheels; for the first time we'll be producing a product specifically for use in buffing and polishing wheels."

The move to produce its own coated abrasive is totally appropriate at Belanger, Inc., which has developed a reputation for innovation that goes hand in hand with its reputation in the field of metal preparation and finishing.

While virtually all its operations involve buffing and polishing wheels in

one form or another, the company several years ago launched a lengthy program to research and develop a cloth suitable for automatic car wash applications.

The result was Belanger cloth for car wash systems — a uniquely formed, non-woven, highly-compact material with an exceptionally long life. Belanger reports that the formula for the cloth is a secret that's as closely guarded as the Coca Cola formula. In fact, only two people know the cloth's formulated treatment.

Development of Belanger cloth led to still more innovative business ventures — specifically, design and manufacture of special car wash equipment.

Because of major differences between washing with cloth as opposed to brushes, numerous equipment adaptations had to be made. Ultimately, Belanger, Inc., designed and manufactured its own special car wash equipment to obtain the many benefits available from its exclusive car wash cloth.

What does the future hold? With its reputation for innovation as well as quality, it's difficult to say.

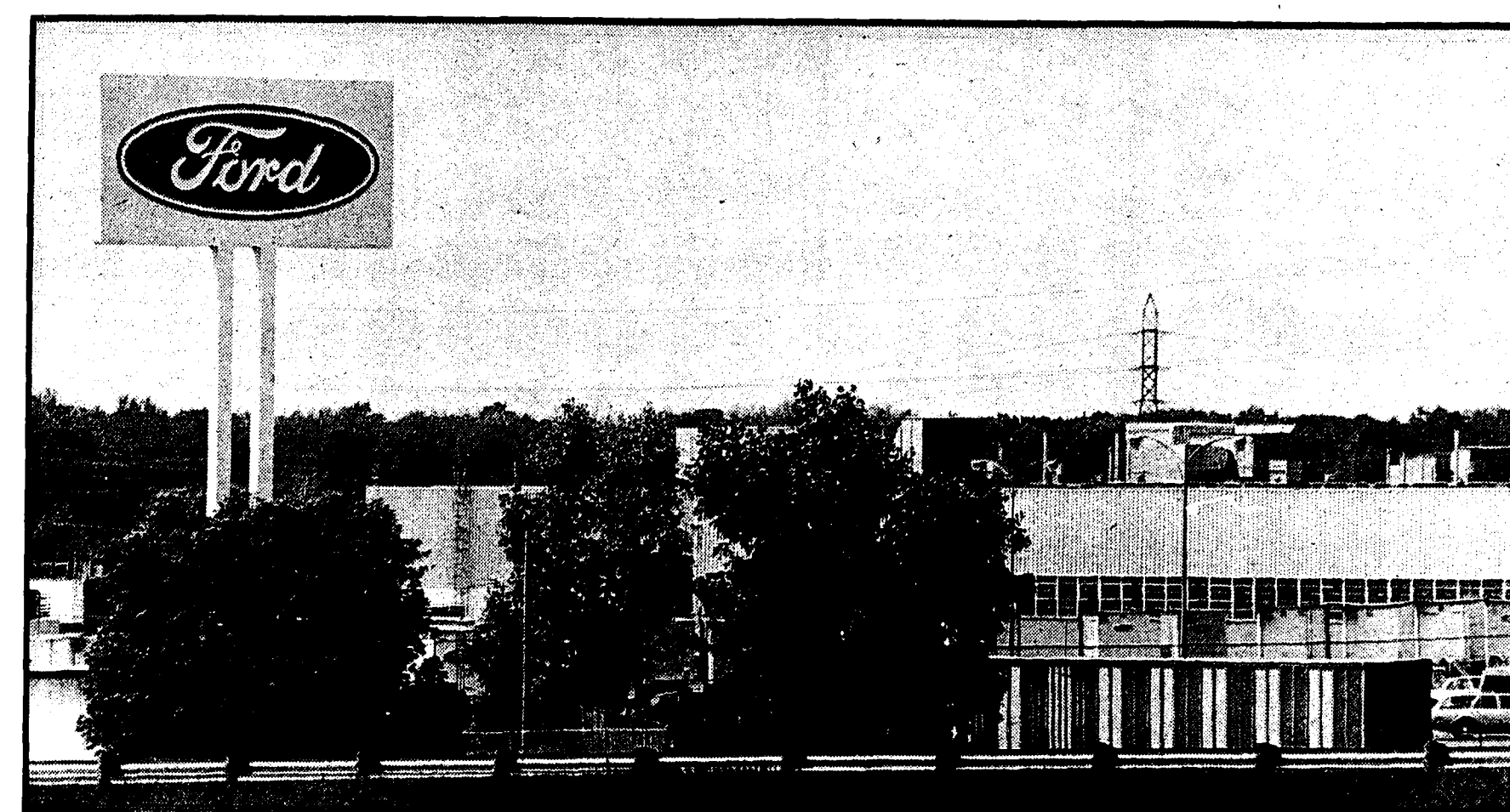
But, says Belanger, the company's excellent reputation is built on the solid foundation of innovative products manufactured with demanding attention to precision engineering and performance.

"This business philosophy and a total commitment to customer satisfaction are the main reasons for the company's continuing success. Future expansion and further product diversification will be based on these customer-oriented principles of doing business."

**This story
paid for by
Belanger
Inc.**

Wednesday, September 1, 1982

Lakes Area



FECHT

Industry is the backbone of employment and revenue in the Lakes area, with most of that industry concentrated in the cities of Walled Lake and Wixom.

Industry is well established in the Lakes area, with many of the area's biggest employers having operated in the area for 20 years or more. The City of Walled Lake is home to more than 250 business and industrial operations, said Walled Lake City Manager J. Michael Dornan. Of that 250, which includes commercial and retail operations and industrial and manufacturing facilities from small to large, 114 appear on the Lakes Area Chamber of Commerce Industrial List. Those include the International Ex-Cell-O Corporation with more than 250 employees; and Williams International, a firm involved in research and development of jet engines and gas turbines, with more than 500 employees.

The City of Wixom, meanwhile, is home to approximately 130 businesses, 31 of which appear on the Chamber's Industrial List. Those firms include Wixom giant Ford Motor Company, where Lincoln luxury automobiles are produced, which currently employs approximately 3,000 area residents.

Lakes area industry is diversified as well, with many types of light through heavy industry supplying a variety of finished products. Some of the more unusual goods produced in the Lakes area include driving aids for the handicapped manufactured at Wixom's Gresham Driving Aids; the Model A & Model T Motor Car Reproduction Corporation, manufacturing Model A and 1955 Thunderbird reproductions in Wixom; Gay Toys, Inc. in Walled Lake, manufacturer of plastic toys; Vision Craft Custom Contact Lenses, Walled Lake manufacturer of hard and soft contact lenses; and Walled Lake's Lorang Products, where automatic coffee brewers are made.

Many things combine to make the Lakes area attractive to industry, including close proximity to expressway and rail transportation for easy supply and shipping of finished products. Also adding to the area's attractions, notes Walled Lake city manager Dornan, is the skilled labor force that resides there and the supply of students in skilled trades who graduate each year from the nearby Southwest Oakland Vocational Education Center.

Also, Dornan notes, businesses are attracted by the many services available in the area. Both Dornan and Wixom mayor assistant Stephen Bonczek remark that the future for the lakes area is probably in high technology industry, and both cities are taking steps to attract that highly desirable industry to the area.

They note that the area is not far from developed research centers in Ann Arbor, Lansing and Detroit, and the qualities that make the area attractive to other industries should draw high technology firms as well. The planned expansion of Wixom's Vernon Spencer Memorial Airport to accommodate corporate jets should also stimulate high technology growth in the area, Bonczek said.

Inside the City of Walled Lake, residential zoning dominates, occupying 412 acres, or approximately 28 percent of the city's total 1,490 acres. Commercial acreage totals 63, just over four percent of the city's total land; and almost five percent, approximately 72 acres.

Walled Lake's current focus is on its central business district, which Dornan notes is the only downtown in Oakland County located on a lakefront. A downtown revitalization plan completed in conjunction with the Oakland County Plan Division is currently being implemented.

The city spurred the revitalization project by paving Walled Lake Drive and plans to install curbs and gutters on Liberty Street. Many downtown merchants have followed suit by repainting and remodeling their buildings.

The city also recently designated Penny Lake Grocery as its first Commercial Redevelopment District (CRD). CRD status gives a business a tax break for remodeling and expansion purposes.

Dornan said the city has a "good governmental climate" and is willing to cooperate with business and industry. Besides the downtown redevelopment program, Dornan said, Walled Lake also offers relocation assistance to businesses.

"We have an aggressive program to assist businesses interested in relocating in Walled Lake," he said. "We seek out businesses ... we've taken a community inventory as far as available sites and buildings and provide that for businesses."

Dornan reports that the city's industry attraction program has so far brought several new industrial operations to the city, including one of the city's top ten taxpayers, A-Line Plastics, which provided the city and community college with more than \$4,300 in tax revenue this year.

Ex-Cell-O is Walled Lake's single biggest taxpayer, having provided more than \$37,000 in city and community college taxes this year. Also in the top ten are Gay Toys, Inc., a Ladd Road company that manufactures plastic toys, providing the city with approximately \$5,000; and S and H Fabrication and Engineering, a Decker Road company that manufactures aluminum tubing which provided approximately \$5,100.

Several commercial establishments also supply the city with considerable tax revenue. These include the Maple Plaza shopping center providing more than \$10,000 in city and community college taxes; the Department of Social Services providing approximately \$5,800; Lakeside Supermarket supplying about \$4,700, and Shuman Ford paying taxes of about \$4,100.

Wixom mayor assistant Bonczek estimates that 60 percent of the city is made up of residential property; approximately 30 percent is zoned for industrial use; and the remaining 10 percent consists of the city's small downtown business district.

Like their neighbors in Walled Lake, Wixom officials are constantly working to improve the city's environment. Specifically, Wixom has embarked on two separate programs to improve the city industrially and commercially.

Continued on page 18

Lakes Area

lakes area/17

Wixom's taking off!



While other communities are waiting for the economy to turn around, Wixom has taken its future into its own hands. Wixom recognizes that business needs are changing and Wixom's changing to meet those needs by expanding Vernon M. Spencer Memorial Airport.

Spencer Airport is going to be the key to Wixom and Southwest Oakland County's economic growth. It will be the catalyst for economic development, job creation and increased tax base. Spencer Airport's expansion will be the hub of high technology industry which is very dependent on aviation to be successful. A recent survey of businesses brought an overwhelming response — "how soon can you get the project off the ground?"

The location is readily accessible to a multiple of transportation modes and prime undeveloped land is available. Spencer Airport is located one and one-half miles north of the I-96 expressway between the Milford and Wixom exits which is close to the I-275 interchange and both C & O and G.T.W. railroads. It is less than 10 miles southeast of the General Motors Proving Grounds. There now exists approximately 2,000 acres of prime undeveloped land available for the airport expansion and other industrial development. The site meets all requirements for a high technology industrial park site. And it is just minutes away from major hotel facilities, a regional shopping center and a proposed convention center.

The existing lighted north-south airport is a small Class C airport with a one-mile sod runway. The planned expansion will convert it to a Basic Transport airport with a one-mile paved east-west runway accommodating corporate jets and commercial cargo. The airport expansion is receiving a great deal of support from the State and is included in the MSASP and the NASP. The Michigan Department of Aeronautics estimates a cost of \$6-\$7 million to complete the project.

And it should be noted that the expansion project has the unqualified support of local leaders, chambers of commerce, industry, citizen groups and educational institutions.

Contact the mayor's office 624-4557 for more information on this exciting project.

Projected date for starting 1983-84. Watch us grow!



Lakes

Continued from page 17

The first is the development of Spencer Airport to handle business commercial jet aircraft; concurrently, the city is involved in the revitalization of its downtown business district.

Wixom Mayor Assistant Stephen Bonczek admits that the ambitious Spencer Airport project, being developed in conjunction with Governor William Milliken's plan to expand community airports around the state, will be a while in coming. But, he says, when it finally gets off the ground it will have the potential to change the character of the city and the entire surrounding area by making even more attractive to business and industry.

"It is going to have a very strong impact on the economy in Wixom," he predicted. "The development of the airport is going to attract high technology industrial development. High tech industry near or adjacent to the airport can act as a catalyst to the economic revitalization of Southwestern Oakland County and further the goals of the governor's office," he said.

"I can see Wixom benefiting greatly from this," he said, but also added that development of the airport would have a "ripple effect" and stimulate economic growth in the entire Southwest Oakland County area.

Although times have been better, business and industry in the Lakes area are far from stagnant, and officials in both Walled Lake and Wixom look forward to the future and the development of high technology industry in the area.

"This part of Oakland County is not a bad place to be," observes Dornan.

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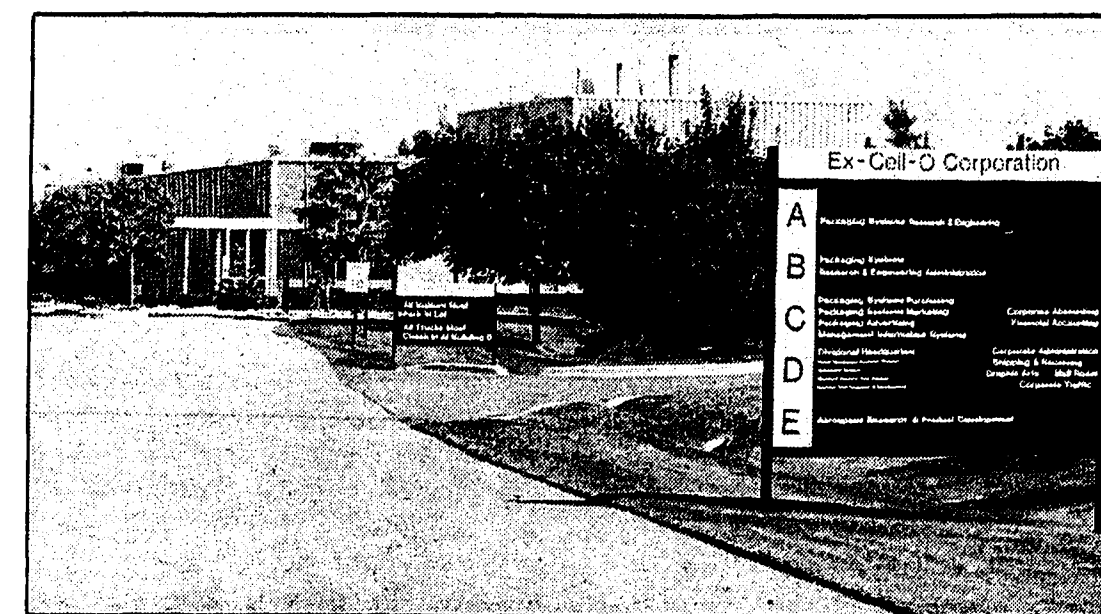
624-6633



Wednesday, September 1, 1982

BUSINESS & INDUSTRY

Ex-Cell-O: milk cartons to jet engines



Did you know that new developments in milk cartons and engine components for virtually every U.S.-made jet airplane begin in Walled Lake? They start at Ex-Cell-O Corporation's 43-acre complex on Ladd Road, north of Maple Road.

Ex-Cell-O, based in Troy, is a diversified manufacturer of machine tools, automotive and aerospace components, packaging and materials handling equipment and a variety of other product lines. Annual sales exceed one billion dollars, and the company has facilities in Canada, England and Germany as well as in the United States.

The Walled Lake complex houses some 400 people who serve many of Ex-Cell-O's corporate and divisional needs. The property was acquired in 1956, and the first two buildings were completed the following year. Additional construction in 1960, 1967 and 1976 brought the number of buildings to five.

The complex's major tenant is the Packaging Systems Division, which markets the familiar gable-top Pure-Pak carton for milk, juice and other products. Two buildings are devoted to developing and testing new cartons and the machines to form, fill and seal them.

A third building houses the division's marketing, service, financial and purchasing activities, as well as corporate administrative services, such as payroll, credit and data processing.

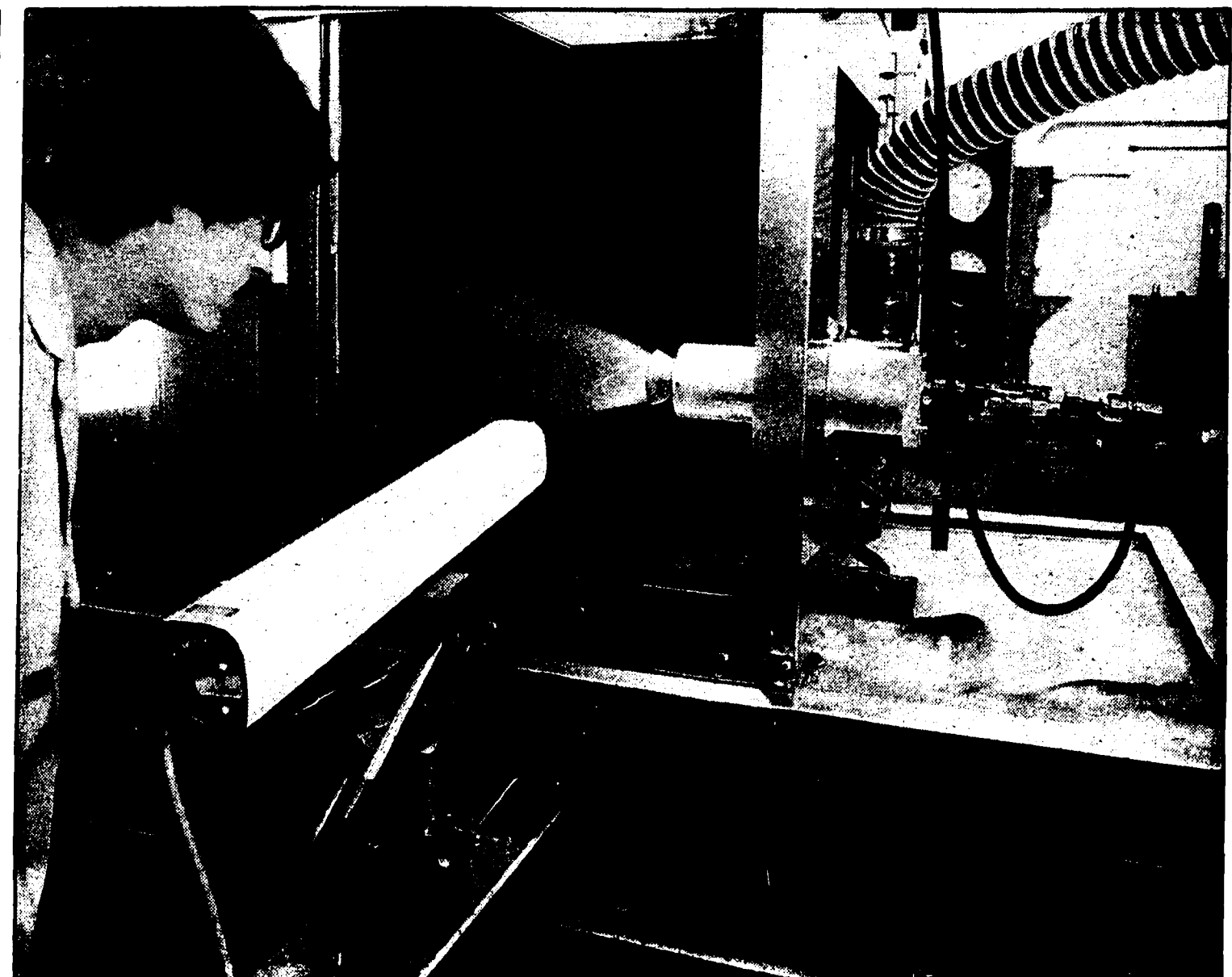
Ex-Cell-O's Aerospace Division conducts research and development on aircraft blades, vanes and fuel metering systems in another building. The final structure contains Ex-Cell-O Credit Corporation, several corporate departments and the research and development activities of the Machinery and Tool Division. It also provides headquarters for the Aerospace, Machinery and Tool and Power Transmission Divisions.

Ex-Cell-O's most recognizable product is the Pure-Pak carton, which is marketed in 100 countries around the world. While consumers appreciate the convenient opening, pouring and reclosing features, the carton's most important function is to keep its contents fresh. Research shows that milk's flavor and vitamin content deteriorate during exposure to light, and that polyethylene-coated paperboard cartons provide better protection against light than transparent plastic packages.

The Packaging Systems Division is currently introducing a new line of carton filling machines, a carton with a built-in straw opening and a system for packaging juices for storage without refrigeration, among other developments. Obviously, the people at Ex-Cell-O's Walled Lake complex are keeping very busy.



At top left, Ex-Cell-O Corporation's Walled Lake complex; center left, packaging concepts are tested in Ex-Cell-O lab; bottom left, Pure-Pak (TM) cartons are easy to use; below, a laser scanner analyzes a fuel metering device in the Aerospace research center.

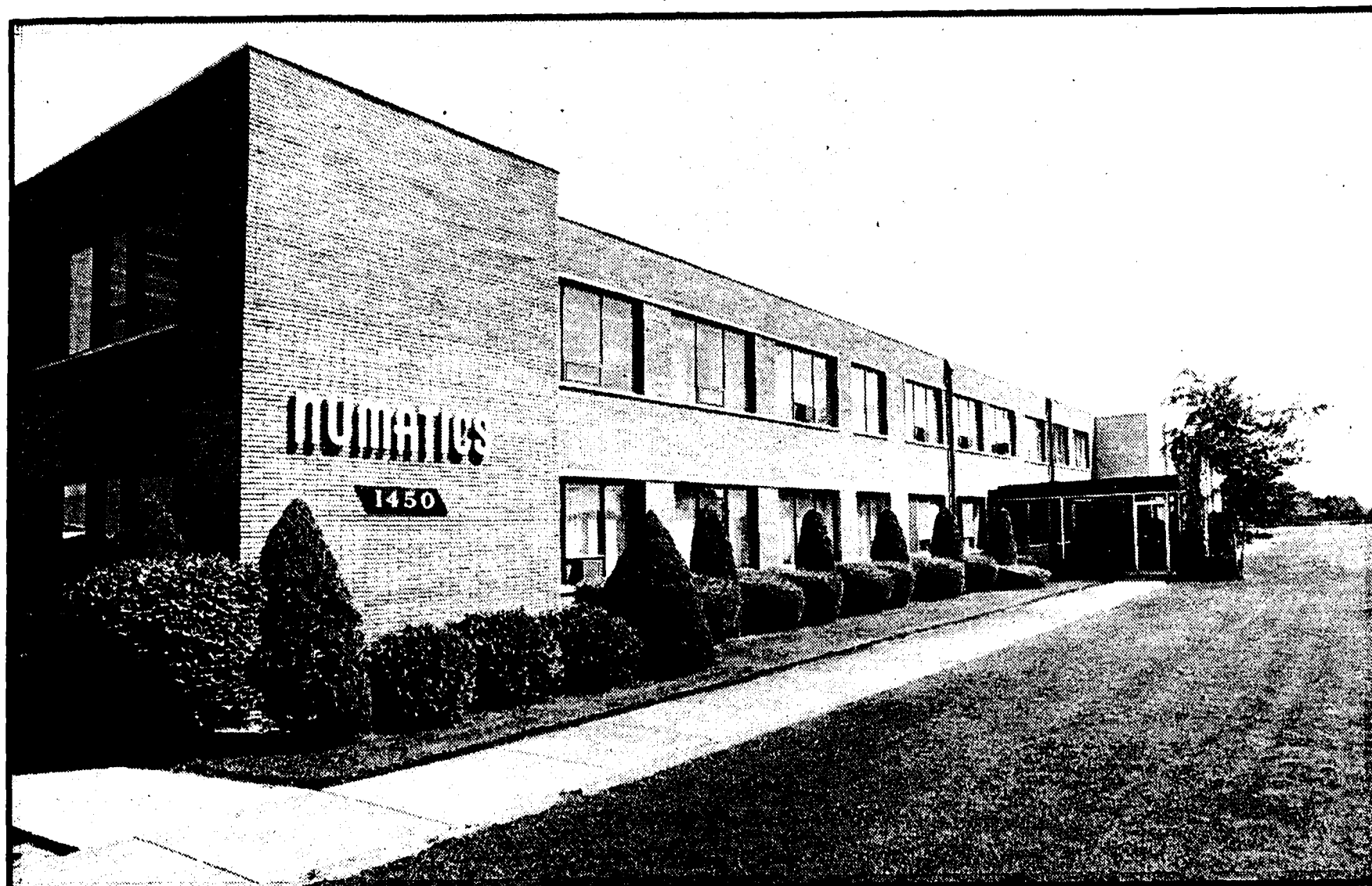


This story paid for by Ex-Cell-O

Wednesday, September 1, 1982

Lakes area/19

Milford



FECHT

The development of business and industry in the Milford-Highland area is being carefully encouraged by local governments. Although industry and business is welcomed, the area is still primarily a residential and farming community. In Milford, several new businesses have been opened on Main Street, giving residents new opportunities to stay within their own community for their needs.

In 1981, the total tax dollars paid by the 10 largest taxpayers to Milford Township amounted to almost \$1,900,000. Included in list of the top 10 were four manufacturing or industrial companies.

In Highland, three industrial concerns are in the top 10 tax paying bracket.

The inclusion of industry and business in a community offers area residents an opportunity for sharing tax responsibilities.

The Southeastern Michigan Council of Governments (SEMCOG), forecasts a jobs-at-place figure of 7,000 for the Milford area by the year 2000. For Highland, in the year 2000, almost 4,800 will be included in the jobs-at-place category.

Milford Township has made provisions for specialized, restricted and general industrial in its land use plan.

Robert Foley, supervisor of Milford Township, welcomes new industrial interest in the area. "We do everything we can to support existing development and to encourage new industry in the area," Foley commented.

"SEMCOG has created a data bank of available industrial sites and Milford has provided information on what is in our area. The data bank will be available at a major trade fair in Detroit in the near future," he explained.

Foley maintains that the township board has supported industrial development in the area by offering a tax abatement program for eligible industries.

Highland Township Clerk Joyce Izzi feels her community encourages industrial and business growth.

"I believe that in Highland we are extremely willing to work with the new and existing business and industry," Izzi said.

"In recent months our supervisor contacted industrial property owners informing them of the tax abatement program that is available in the township."

Milford Chamber of Commerce President Ralph Wiese encourages industrial expansion in the area because of the tax advantages. "We could spread property taxes a little better with a larger industrial base," Wiese said. "The Chamber has supported efforts to expand that base."

According to Wiese, a lack of funds limits the efforts of the Chamber to actively attract industry to the area.

"We do not have a search committee. We have been a moral supporter of the Economic Development Corporation in Milford," Wiese explained.

A member of the industrial community in Highland, Carl Kutzi, of Agnew Machine Company is generally satisfied with the current business relationship with the community.

"We like the Highland area, and we still have five or six people in Milford (at the company's building on South Main). We intend to expand in Milford in 1983. Industry should be located here," Kutzi said. "I feel there is not enough industry here and the general attitude in the Huron Valley is pretty poor."

Another industrial resident in Milford is Joe Sliwa of the Kelsey-Hayes Company. Sliwa feels that there has been a distinct improvement in Milford in the 12 years Kelsey-Hayes has been in the area.

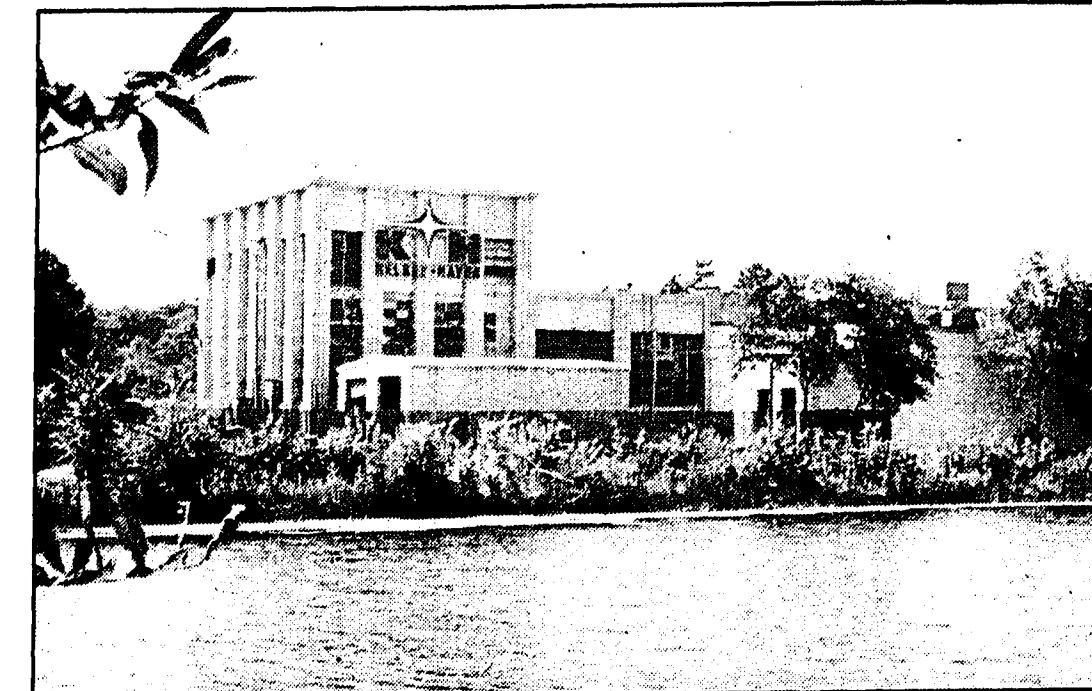
"We are pleased with our location in Milford and a lot of improvements have been made since 1970, especially the modernization of the downtown area," Sliwa said.

Milford

Continued from page 20



Milford area business and industry helps make the city what it is. Three of the area's top industrial establishments include Poly Cast (above), Kelsey-Hayes (above right), and Agnew Machine Company (right). Below is Milford's downtown business district.



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milford/21

South Lyon



From modest beginnings as agricultural communities, the City of South Lyon and Lyon Township have evolved into municipalities with promising commercial and industrial prospects. Growth in South Lyon was somewhat stifled for several years because the city had overextended its water and wastewater treatment facilities. However, in May 1981, a new \$8 million wastewater treatment plant came on line, opening the way for more development. The plant has a flow capacity of 1.5 million gallons per day, with the entire system able to handle a population of about 16,000 people. Despite the former overload on the sanitary systems, the city experienced a 94.9 percent increase in population between the years 1970 and 1980. The most recent federal census places the city's population at 5,214.

One of the city's strongest selling points is the immediate availability of water and wastewater services. Additionally, South Lyon successfully petitioned the State Boundary Commission for the annexation of 105-acres of property master planned for light industrial use. An industrial park is envisioned for the parcel, situated south of Eleven Mile, east of Pontiac Trail and west of Martindale.

Attracting more industry to the city is the goal of a newly created steering committee, headed by Mayor Jack Renwick. The steering committee consists of Renwick, City Manager Fred Yockey and local business persons who serve the city as members of its various commissions. South Lyon State Savings Bank President and Economic Development Corporation (EDC) Member Everett Perkins is a steering committee member, as are Planning Commissioner and Realtor Tony Sparks and Rod Denton, member of the South Lyon Area Chamber of Commerce and general manager of the city's fourth largest taxpayer, Sun Steel Treating, Incorporated.

South Lyon already has underground utilities and streets installed at one industrial park, located on Mill Street, north of Lake Street, east of Lafayette. That park is the site of Sun Steel Treating, which occupies a 36,000 square foot facility there. City Assessor and Treasurer Gail Smolarz said Sun Steel paid \$18,467 in taxes this year, based on a city tax rate of 17.70 mills.

Sun Steel Treating moved to South Lyon in 1978 from Farmington. The corporation was founded 27 years ago. According to Denton, Sun Steel employs between 55 and 60 people when operating at peak capacity. "Heat treatment is an industrial draw," Denton said. "We have over 400 customers all across the United States. Heat treatment is needed in many fields and usually when people contact us, they need our services yesterday. Time is of the essence in this businesses and if industrial concerns had the opportunity to be close to us, it would be an asset for them."

Denton said the fact that utilities were available in the city was a main factor in his company's relocation. "The utilities here are very strong,"

Denton remarked. "That is an area in which the town really has something to offer. There is a large Edison substation, which can generate plenty of electricity for industrial needs."

In fact, Detroit Edison is the city's seventh largest taxpayer, footing a bill of \$9,044 this year, according to Smolarz. The Consumer's Power Company is the tenth largest taxpayer in South Lyon, contributing \$5,954.28 this year.

As visitors enter South Lyon, they are greeted by signs declaring the town as the home of Quanex, Michigan Seamless Tube Division (MST). If there is a success story in South Lyon, it is the creation, growth, expansion and diversification of Quanex.

Michigan Seamless Tube was founded in South Lyon in 1927 by William McMunn, after whom the street in front of Quanex has been named. In the beginning, the company manufactured cold-drawn seamless tubes from old, used boiler tubes. In 1931, MST added a piercing mill to manufacture tubes from raw bar stock. During World War II, MST and South Lyon continued to grow as the plant went into war production. When sufficient numbers of employees could not be obtained locally, MST brought help into South Lyon from various southern states. Many of those employees stayed on in their new northern homes after the war.

MST continued to expand in 1956, when the Gulf States Tube Corporation was built in Texas. That move put the company in the oil industry business. Then, in 1965, the Standard Tube Company of Detroit was acquired by MST, enabling them to manufacture welded tube.

In 1973, MST built Mac Steel Company in Jackson, a move described by MST General Manager Richard E. Russell as "backward integration." With the addition of Mac Steel Company, MST could go from scrap metal to finished tubing.

With some sadness, South Lyon bid farewell to the corporate headquarters of MST in 1977. At that time, MST changed its name to Quanex, reflecting its diversification and growth. Quanex's corporate headquarters are now in Houston, Texas, where administrators oversee the corporation's seven divisions and three subsidiaries in seven states.

Growth did not stop in 1977, though. The following year, Quanex acquired Pipe Specialties, Incorporated of Texas. Then in 1980, Quanex opened the Bellville Tube Division, also in Texas. Wyoming was the next state to receive the benefits of the industry that started quietly in South Lyon. In 1981, Quanex embarked on a \$13 million project called the Cheyenne Oil Country Division, getting into the oil exploration industry in Wyoming.

Continued on page 23

South Lyon

Continued from page 22

Expansion and renovation of the South Lyon MST plant became necessary, and that multi-million dollar project was completed in 1981. The city granted MST a 12-year industrial tax abatement which froze the assessment on the building at its pre-improvement level. Technically the second largest taxpayer in South Lyon, Quanex's 1982 taxbill was \$80,770, Smolarz said. However, because of the tax abatement plan, Quanex is placed in a different tax category and is not included in the top 10 taxpayers. When operating at full capacity, Russell said MST employs between 480 and 520 people.

Expansion in the commercial sector in South Lyon has been appreciable, too. The historic stores in the downtown central business district have been improved as a result of a facade study prepared by the Oakland County Planning Division.

Perhaps the most noticeable change in South Lyon's commercial outlook is the development of Brookdale Plaza at Nine Mile and Pontiac Trail. The shopping center is owned by Beztak Company, which also owns Brookdale Apartments immediately behind the shopping center. Smolarz said Beztak Company is the second largest taxpayer in the city, receiving a bill of \$49,147 this year.

The city's fifth largest tax payer, paying about \$14,402, is Showerman's Investment Company (Showerman's IGA

Foodliner), the mainstay of the shopping center. Other new merchants are ACO Hardware, Sentry Drugs, Stroh's Ice Cream Parlor, Sunflower Hut Health Food Store, Run 'N Stuff, Franny's, Geri's Hallmark and Total Dimension salon.

Further expansion of Brookdale Square is in the works, with a chinese-restaurant and dry cleaner among the planned stores. The South Lyon State Savings Bank has a drive-in branch at that shopping center. The bank pays \$7,253 in taxes, Smolarz said, making it the ninth highest taxed property in the city.

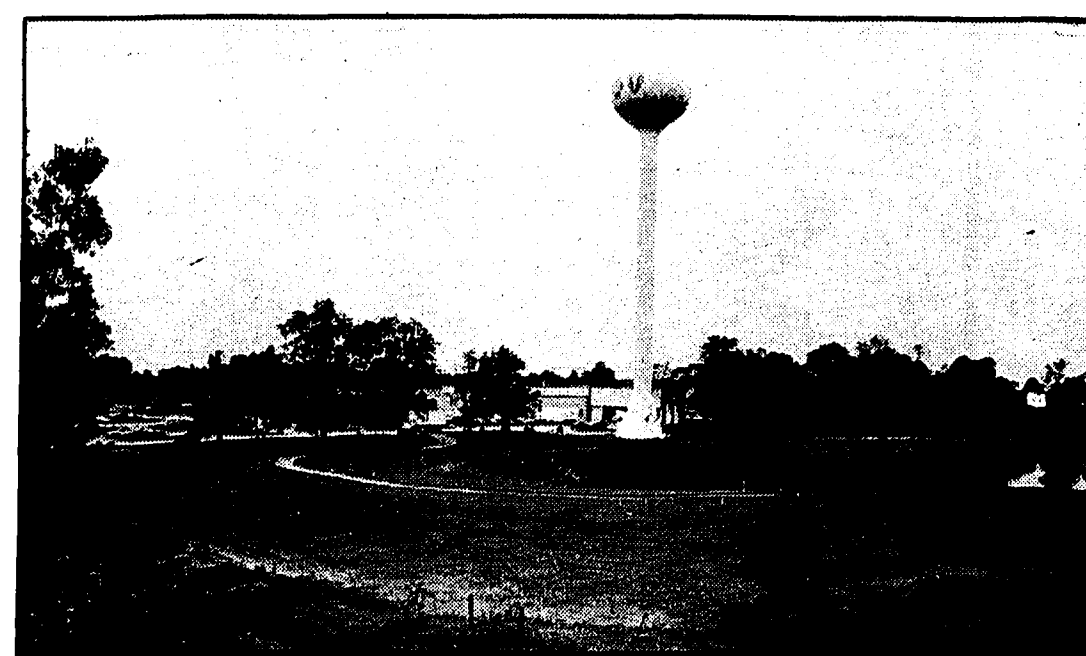
Pontrail Apartments are the third largest taxpayers, with a bill of \$18,467 this year. Also classified under commercial properties is the South Lyon Woods (mobile home) Park, the sixth highest taxpayer, contributing \$14,270. Princeton Apartments, owned by Carl Calfin, is the eighth highest taxpayer, with a bill of \$8,149.

While South Lyon has developed extensively around Nine Mile and Pontiac Trail, Lyon Township has hardly stood by idly.

The southeast corner of Nine Mile and Pontiac Trail now hosts a Speedway gas station, which opened recently. Adjacent to the gas station is a day-care center, also a new development.

Further north on Pontiac Trail, Lyon Township boasts King Plaza.

Lyon Township has also seen develop-



ment in the Eight Mile-Pontiac Trail vicinity. An automobile dealership has been replaced by Pine Cash Way Lumber. A popular family-style restaurant is also located at that corner.

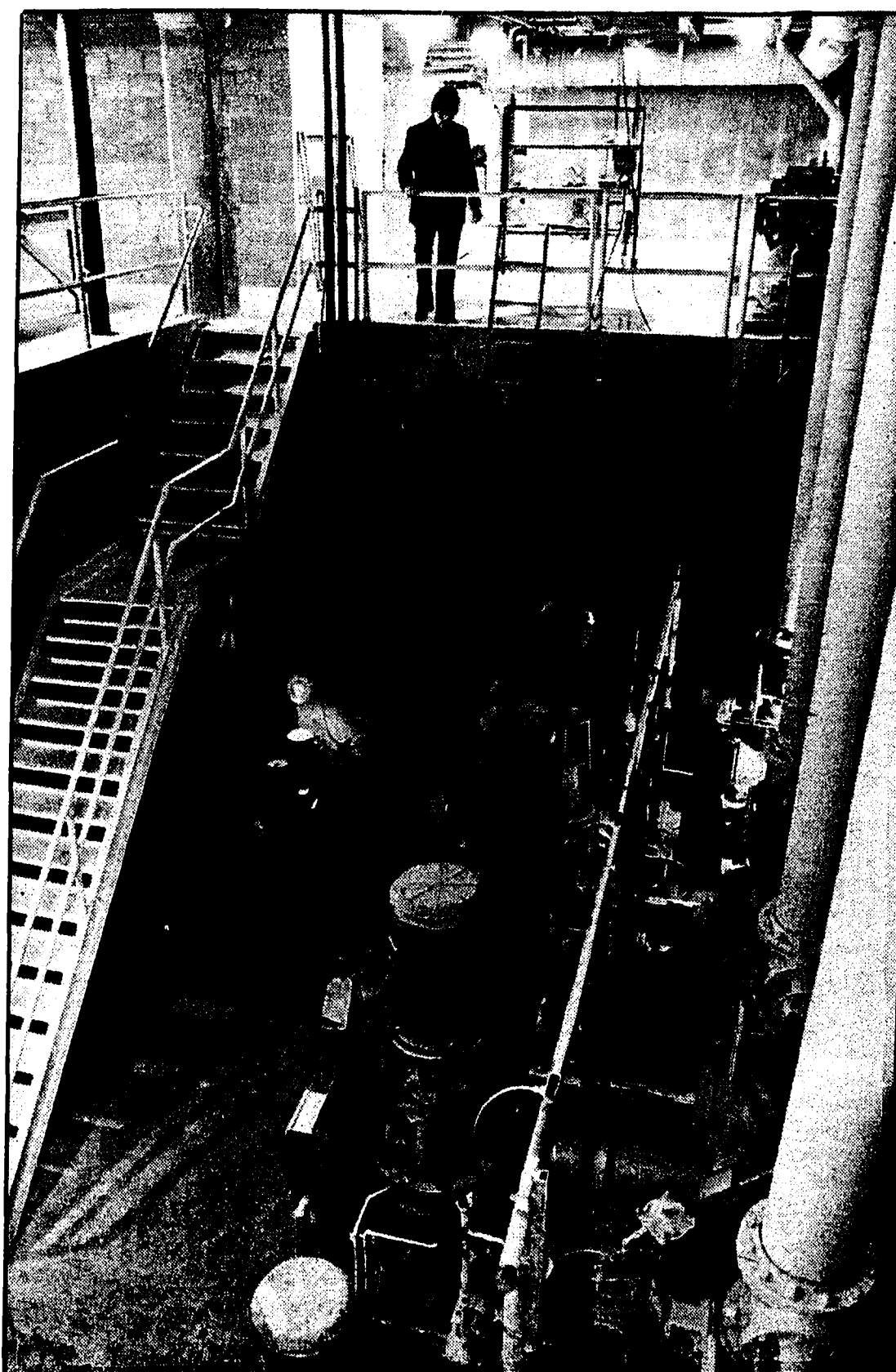
Perhaps Lyon Township's biggest development in recent years is the new Blue Cross-Blue Shield computer, warehouse and office facility at Grand River and Old Plank roads. The 163,000 square-foot facility, nearing completion, was estimated to cost approximately \$5 million to construct, according to builder Fred Auch.

With its enormous water tower, the Blue Cross-Blue Shield building gains the attention of I-96 motorists as they pass by. Once completed and fully operational, an estimated 200 persons

will be employed at the 39-acre site.

As in many rural townships, Lyon's largest taxpayer is Detroit Edison, contributing \$124,788 in township, county, community college and South Lyon Community School District taxes, according to Township Treasurer Evelyn Herald.

Lyon Township levies 3.91 mills, including 2.5 mills dedicated to police protection. Businesses and residents in Lyon pay a total of about \$46 per \$1,000 SEV, which includes local, school, county and community college taxes. Township Supervisor James Atchison placed the total township SEV at \$81,796,350 for 1981.



Constantly upgrading their equipment and instrumentation to meet increasing metal performance requirements, Sun Steel has custom designed and has in operation over 60 salt bath furnaces for in-depth heat penetration at temperatures of plus or minus one degree on large or small parts such as metal cutting tools, forming tools, dies, gages, machine and aircraft parts.

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South Lyon/23

General



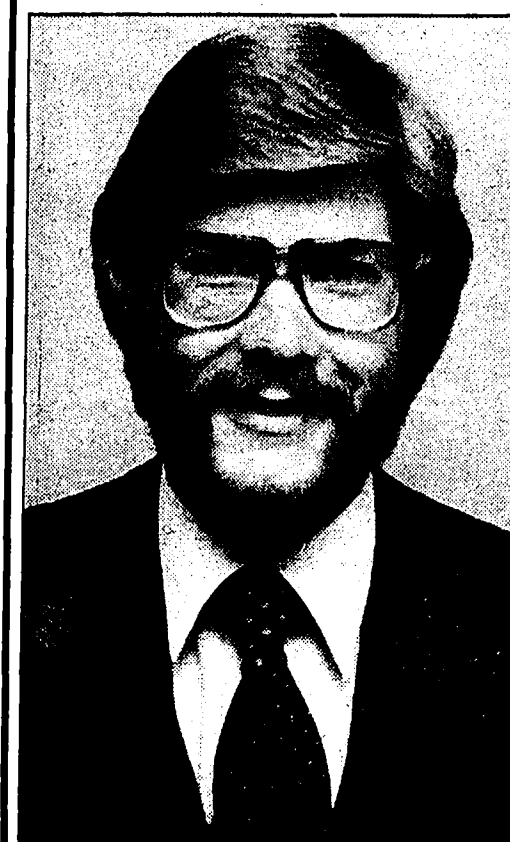
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Continued on page 25

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Dr. Bernard O'Dell established this center after moving from Detroit. Then in 1977, Dr. Randolph O'Dell joined his father in practice. In 1978, the senior O'Dell retired after 30 years of practice and service to his profession and his patients. Dr. Randolph O'Dell then assumed the operation of the center.

Growth continued and made it necessary to expand the facility. The expansion was completed in 1980 and resulted in a near doubling of the available working space. At the same time, an associate doctor was added to the staff to allow the community access to health care six days per week and also making chiropractic more available to the community.

Dr. O'Dell and staff are committed to providing the highest standard of health care to the needs of the growing Lake Area community.

A Statement of Our Purpose

In as much as Chiropractic is a distinct healing art, based upon the scientific and clinically established fact that an improperly aligned spine will always produce a serious and tragic interference to the bodies' own ability to be healthy and carry out its optimal functions. And since we understand that the quality of an individual's life expression, physically, mentally, and socially, is dependant upon proper brain and nerve system integrity, our office policies are structured with these purposes in mind:

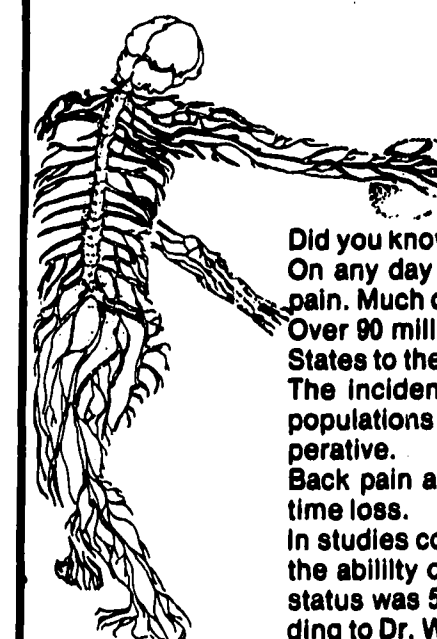
1. To communicate to as many people of this community as possible the tragic effects of vertebral subluxations (spinal nerve interference) on their lives and the lives of their families.
2. Then to analyze and eliminate vertebral subluxation effectively and efficiently from as many people of this community as possible.

We will seek to care for you in a matter consistent with the above purposes and the leading of God's love.



THE FACTS

Did you know...
On any day 6.5 million people in this country suffer from back pain. Much of that suffering is needless.
Over 80 million patient visits are made each year in the United States to the chiropractic physician.
The incidence and cost of back problems are so high in the populations of western nations, that further research is imperative.
Back pain and injury are two of the major causes of industrial time loss.
In studies conducted by state workmans compensation bureaus the ability of chiropractors to return an employee to pre-injury status was 51%, compared to only 34.8% with M.D. care, according to Dr. Wolfman M.D.
According to the same studies, chiropractic fees averaged 34% less than M.D. costs for rehabilitation of work related injuries.



General

Continued from page 24

"The people of Southeast Michigan get up early. There are lunches to pack...places to go...assembly lines to start...fields to work...shops, offices and over 385 different types of businesses to open...and knowledge to pursue at some of the nation's leading educational institutions. Michigan people know how to work...how to play...and how to enjoy the good things in life."

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Southeast Michigan once stood as the uncontested capital of the "Industrial Midwest," the industrial heart of the world's greatest industrial nation.

It's no secret that its pre-eminent position has been under seige in recent years, both nationally and internationally.

Envious of Southeast Michigan's considerable tax base and subsequent high standard of living, other states have made a concerted effort to lure business away. The weapons used, more often than not, have been a wide variety of tax inducements. Some states have gone so far as to waive tax requirements completely for specific periods of time, trading away tax revenues for jobs and the promise of tax revenues in the future.

The migration of Southeast Michigan business to Sunbelt states has received most of the publicity. But Texas and other Sunbelt states are not the alone in working to lure Michigan business. One example — the governor of South Dakota has sent personal letters to many Southeast Michigan businesses, extolling the virtues of his state and inviting them to call him at any time of day or night. The letter includes his home phone number.

Southeast Michigan's supremacy as the industrial cornerstone of the nation has been challenged.

But Michigan is fighting back. And it's arsenal of weapons is impressive. The very factors which made Southeast Michigan the industrial and business giant that it is still exist. The reasons that businesses initially chose to locate in Southeast Michigan are still present.

In addition, the state's pre-eminent position has been enhanced by its history. Because it has been the industrial heart of the nation, it has provided and maintains the basic elements which are critical to the industrial and business communities — transportation, communications and a skilled labor force.

There's a good possibility that Southeast Michigan's campaign to restore its undisputed supremacy will be aided by the experiences of those companies which were lured to other states.

Many companies which fled to the Sunbelt states, for example, are now finding it difficult to operate without the critical supply of water which is abundant in Michigan and scarce in other parts of the country.

The availability of the skilled work force which exists in Michigan is another reason why some of the deserters are beginning to regret their decisions.

Perhaps the most important factor in Southeast Michigan's fight to regain its title as the nation's industrial leader may be that officials have finally learned they cannot be smug, that the state's natural advantages are not sufficient in and of themselves to retain business and industry.

As a result, the state has embarked on a major campaign to re-establish its position. The two-pronged campaign involves an extensive public relations effort as well as legislative reforms to improve the business climate.

The public relations effort, marked by the "Say Yes to Michigan" slogan, basically involves a recitation of the state's numerous advantages.

ITEM I: A skilled labor force. The Greater Detroit/Southeast Michigan Business Attraction & Expansion Council notes that the large skilled work force is a key resource of Southeast Michigan. This work force is uniquely qualified in such manufacturing skills as metal processing, machining, metalworking and fabricating.

The council also notes that more tool and die makers, millwrights, pattern and model makers, assemblers and precision machine operators are located in Michigan than any other Great Lakes state.

Although much has been made of the state's high labor costs, the council notes further that Value Added Per Worker cannot be excluded when evaluating labor costs. Southeast Michigan's work force ranks first in the Great Lakes region in Value Added Per Worker — in fact, Southeast Michigan ranks 22 percent higher than the national average in this important statistic.

The quality of the labor force is mentioned frequently by companies which have found Southeast Michigan the best place to do business. Robert D. Rowan, chairman of the board and chief executive officer of the Fruehauf Corporation, says Southeast Michigan is the place for his company to be because "no other area can match the metal technological know-how and the engineering expertise of the highly-skilled work force that Southeast Michigan offers."

Continued on page 27

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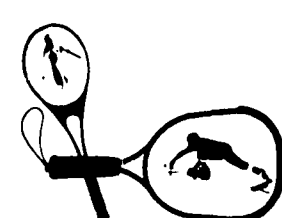
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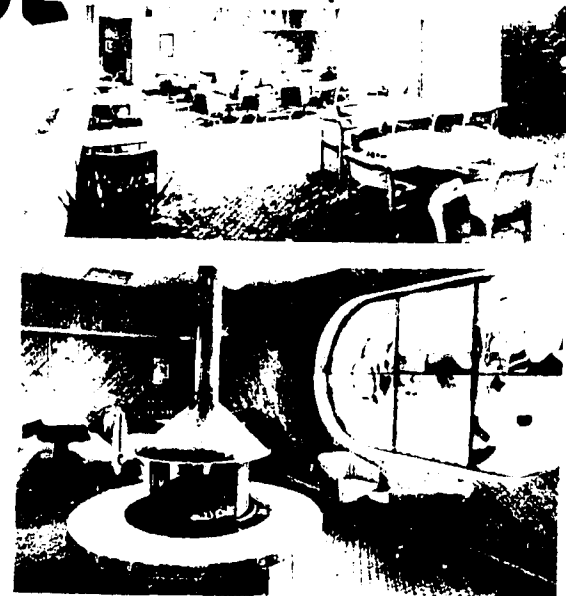
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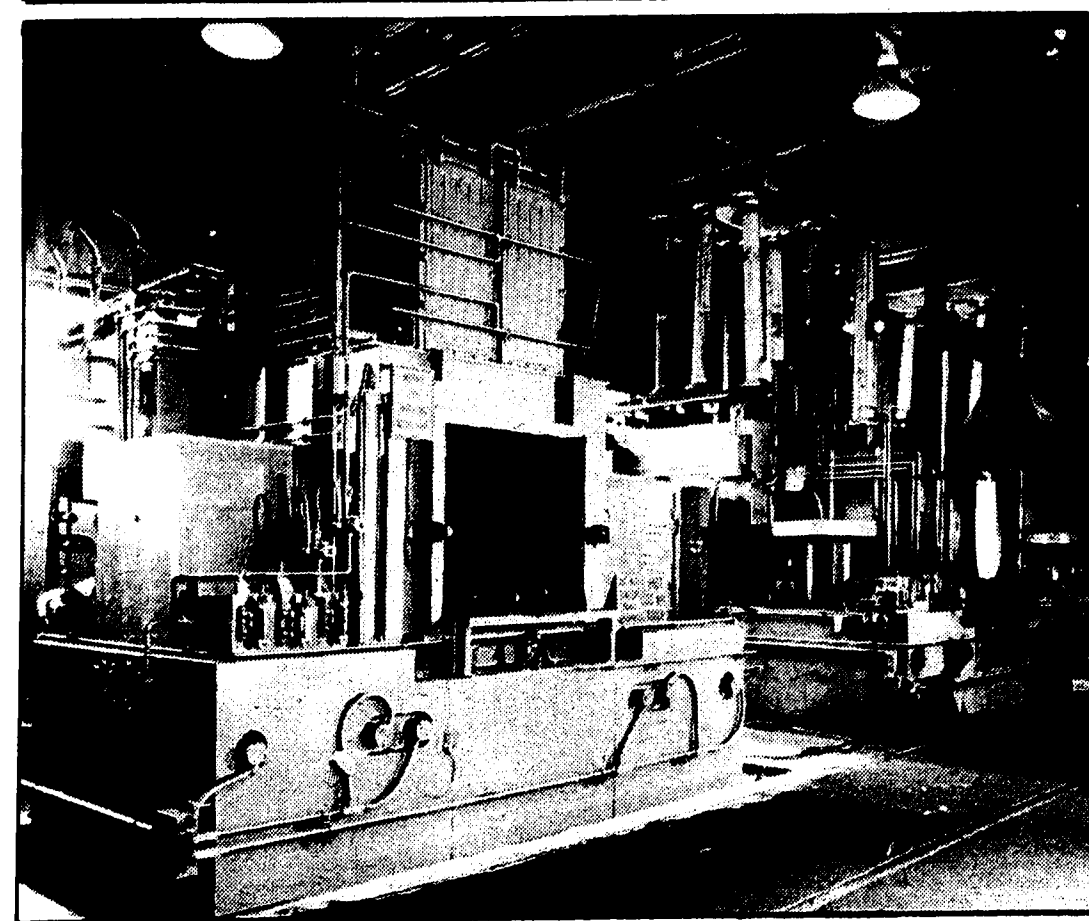
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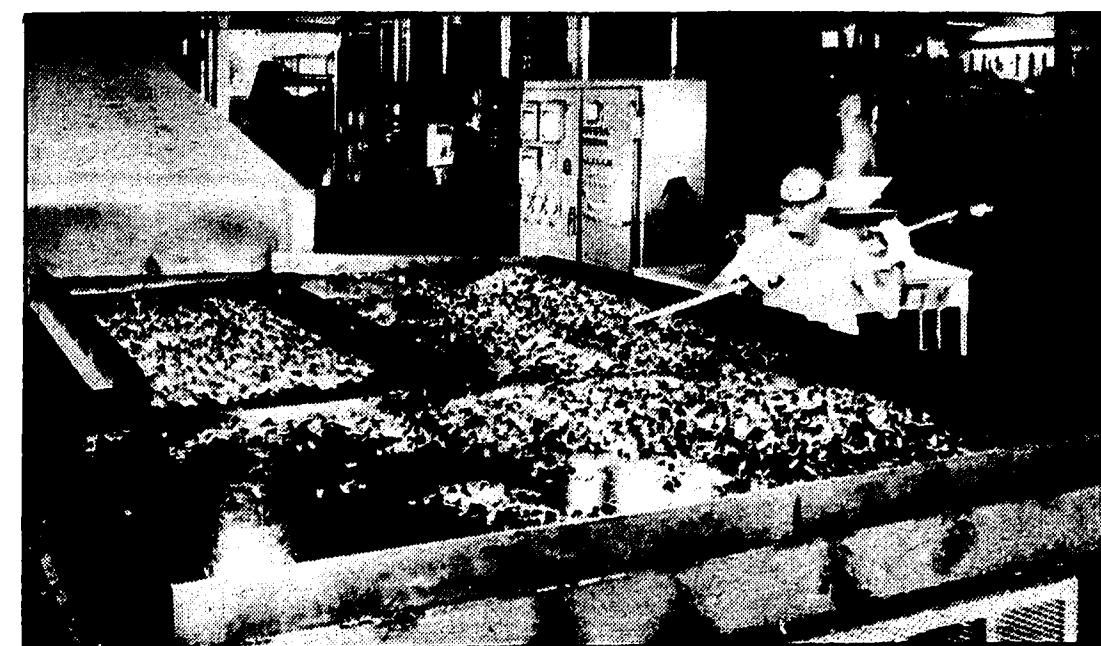
Business name: Atmosphere Furnace Company
Owner: W. R. Keough
Location: 48630 Pontiac Trail, Wixom, Michigan
Number of years in the community: 10
Number of people employed: 50
Business description: Designing and manufacturing industrial heat treating equipment such as batch and continuous furnaces.
Statement: "The Lakes Area has provided us with a wealth of dedicated employees." — William L. Tideman, Sales Manager.



Employees work in the fabrication bay.



Two batch furnaces operate in a customer's plant.

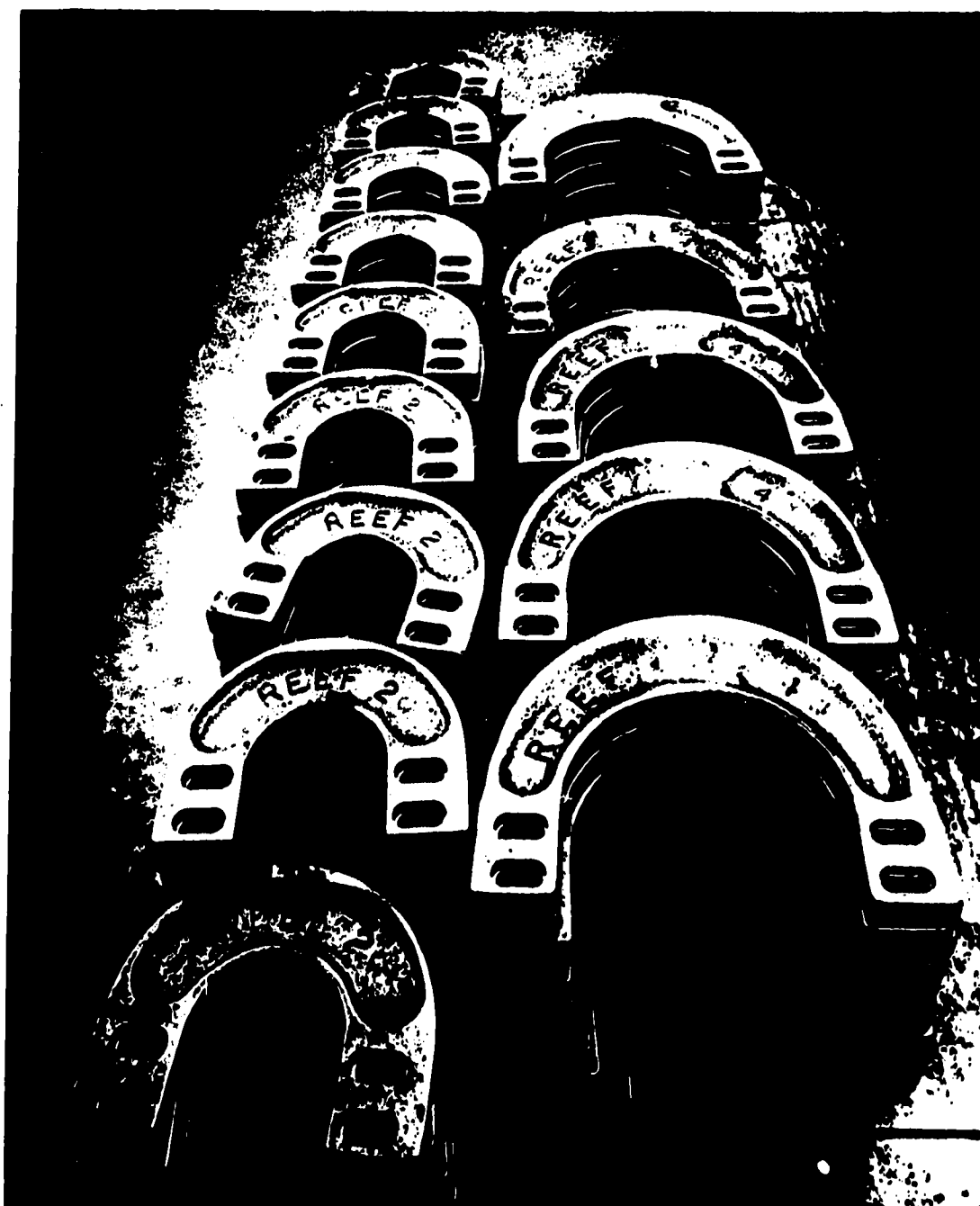


A commercial heat treater loads a mesh belt furnace.

This story paid for by Atmosphere Furnace Company

General

Continued from page 25



Similar comments are heard from Jervis C. Webb, chairman of the board and chief executive officer of the Jervis B. Webb Company in Farmington Hills. "For many years we have found that by being in Michigan we were able to find and develop skills that were difficult to pick up in other states," said Webb. "That meant that the productivity of our people could be better than, or as good as, any other state."

ITEM II: The existing infrastructure. The Greater Detroit/Southeast Michigan Council reports that the convenient availability of expertise, services and supplies needed to develop and market products is one of the reasons industry thrives in Southeast Michigan.

Job shops abound, and available services include plating and heat treatment, machinery and plant maintenance, design assistance, production equipment engineering and manufacturing, tool and die design and manufacture as well as such technological functions as microfilm readers and printers, intelligent terminals, polymers, coal conversion biotechnology, and laser fusion research.

The presence of that infrastructure was a major factor in the decision by Volkswagen of America's to locate its U.S. facility in Warren. Said James W. McLernon, president and chief executive officer of the company: "Southeast Michigan is the hub of America's automotive business and the home of more manufacturers and suppliers of original equipment and parts than anywhere in the United States. That's one reason why Volkswagen was interested in being a part of the Michigan scene."

ITEM III: Research facilities: The University of Michigan, Michigan State University and Wayne State University have combined annual research budgets of over \$200 million, notes the council. The result

has been a major effort to foster the development of research and promote technological interchanges between the universities and Southeast Michigan industry.

"These major university research facilities combined with the acknowledged excellence of schools such as Lawrence Institute of Technology and Michigan Technological University are making important contributions to the future of technology-based industry in Greater Detroit/Southeast Michigan."

ITEM IV: Transportation. As the hub of the Industrial Midwest, Southeast Michigan has developed transportation facilities for wheel, rail and air that are essential to industry, both for natural resources and marketing.

By wheel, there are more than 1,600 miles of toll-free interstate highways, access to Canada via tunnel or bridge and more than 45 motor freight lines with established freight rates.

Southeast Michigan has many other advantages, not the least of which is access to markets. For example, 47 percent of all the people in the United States live within 500 miles of the area and more than 50 percent of America's disposable income is located within the same radius.

Southeast Michigan by itself ranks fourth in the nation in effective buying income and is number two in millions of dollars of manufactured goods shipments.

Southeast Michigan has been challenged. To its discredit is the fact that the need to counter-attack was not recognized sooner. But now the alarm has been sounded. And Michigan is fighting back with an impressive array of weapons that made it the hub of the world's most industrialized country in the first place.

general/27

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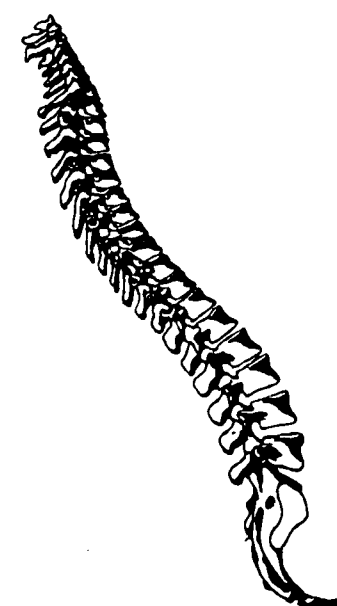
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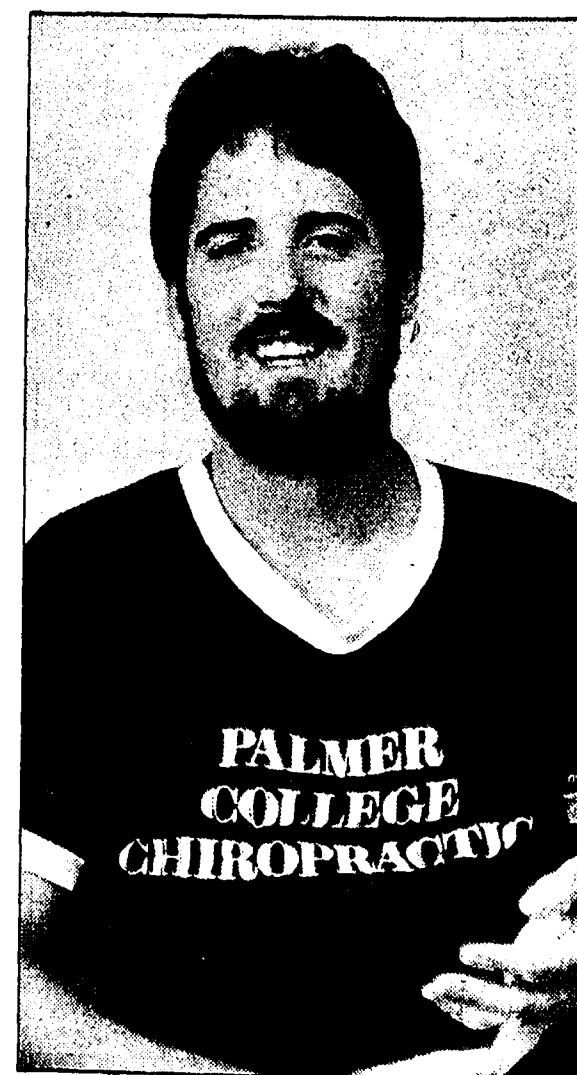
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Clinic director Mark Weller is a graduate of Palmer Chiropractic College in Davenport, Iowa, while Dr. Bryan Kostelnik, his associate, graduated from Logan Chiropractic College, in St. Louis, Missouri, in 1961.

These two doctors have managed to combine the varied adjusting techniques of both schools into a unique blend of the most advanced chiropractic procedures.

The office is open Monday-Wednesday and Friday from 9-12 and 3-7. It is located on Pontiac Trail, just East of Wixom Road and the railroad tracks.

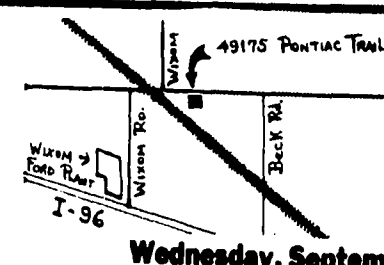
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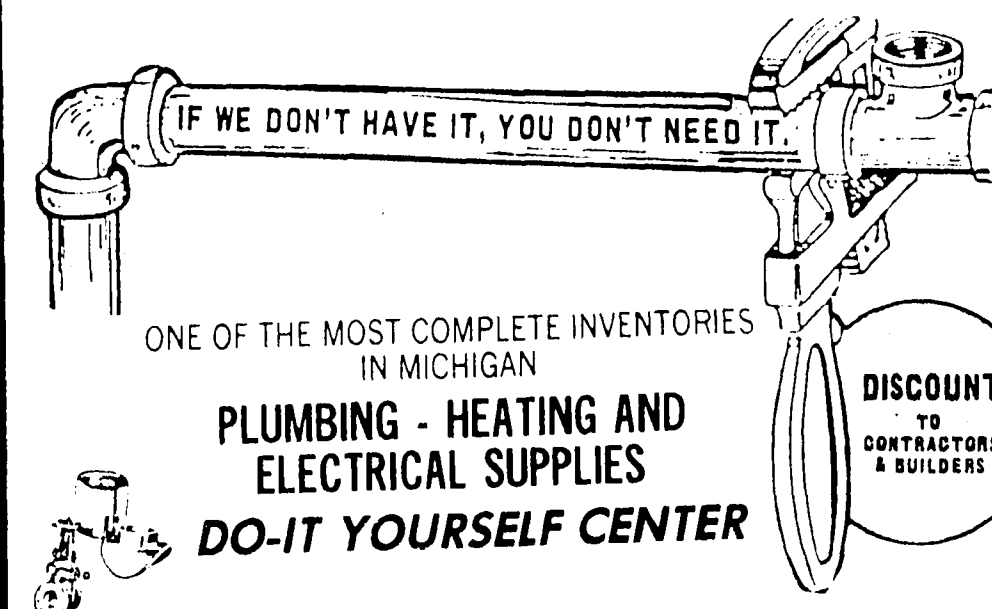
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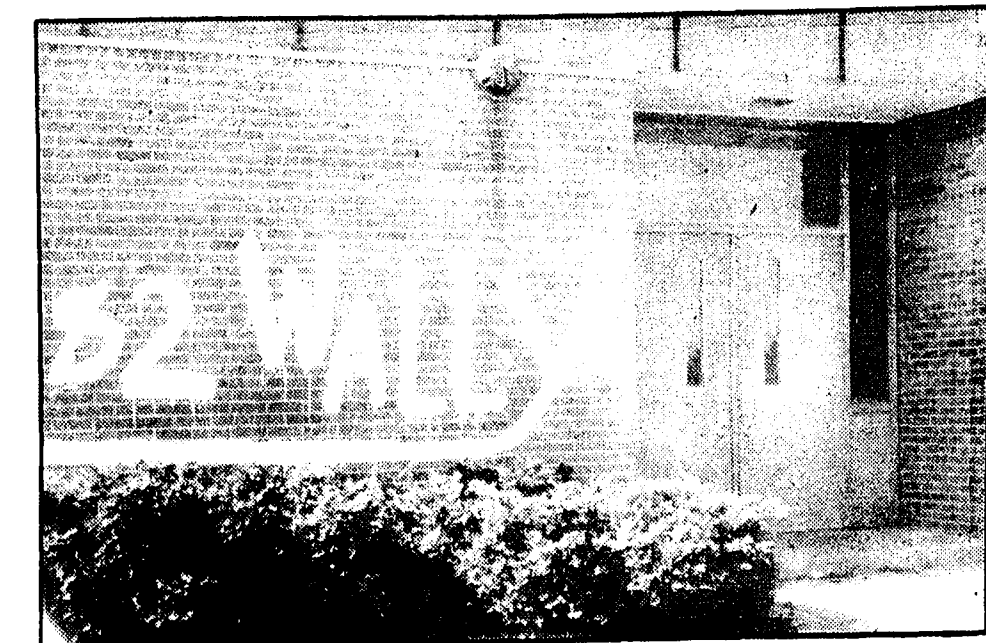
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After



general/29

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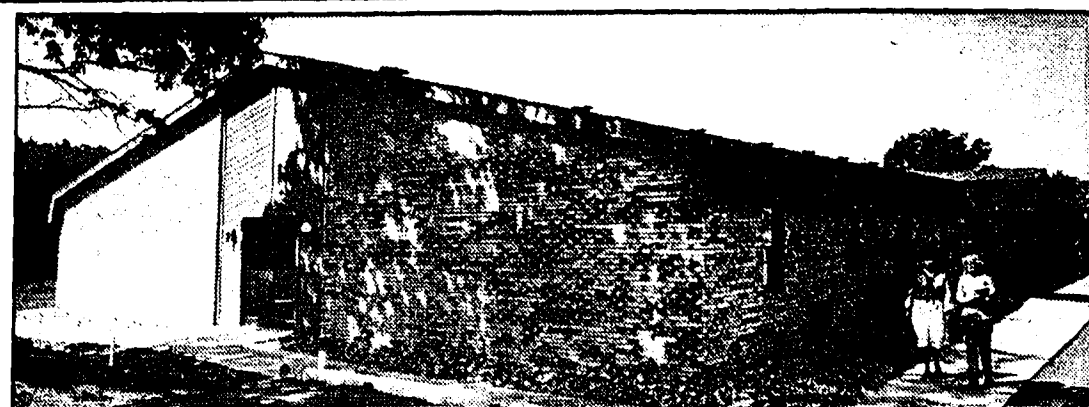
Instructor and student using one of Cleary's new Word Processing Work Stations containing a 55,000 word dictionary.

Cleary College is proud of its distinction — being the only institution of higher education that can offer students a four-year degree without ever leaving Livingston County.

And Livingston residents are taking advantage of this opportunity. Enrollment figures for fall 1981-82 showed that 309 students registered to take such courses as medical assistance, data processing and word processing on the Livingston campus.

According to Cleary's Vice President of College Relations Eleanor Forlenza, some 375-400 students are expected when day and evening classes begin September 27 and 28. Registration is ongoing and continues for those courses through September 23.

Cleary College offers businesses and their employees unique opportunities that, perhaps, they would not otherwise have in continuing education. As Assistant to the Vice President of Academic



Cleary's Livingston Campus is on 12 rolling, wooded acres between Brighton and Howell just off Grand River Avenue.

Affairs Steve Suskin explains. "Today, people working in business require a non-traditional approach."

More specifically, Suskin points out "someone working 40 hours a week takes 7-8 years" to complete a bachelor's degree. But Cleary has developed a "practical" program—essentials of management—that offers immediate results for both the employee and employer.

"In addition, a Word Processing Specialist Program is designed to give a person (with necessary skills such as typing ability already in place)...nine months of intensive hardware training and management training needed to handle these offices of the future that are already here today," Suskin says.

Cleary also has the capabilities to develop special programs for Livingston County businesses interested in further educating their employees. Suskin points out that such programs include "on-site training as long as there are enough employees interested." Previously, Cleary has successfully

completed such programs for Chrysler and also has the ability to handle smaller business programs.

"We are always interested in discussing the educational needs of local business people so that we can better serve them," Suskin adds.

Cleary and Livingston County are not foreign to one another.

The very first student to ever receive a diploma from Cleary was William E. Beach of Howell in 1885. That Livingston County connection continues even today.

With an advisory council in the county consisting of county residents and business people, Cleary is aware of the area's needs and what it has to offer.

"We have always held a great deal of prestige in Livingston County and the southeastern Michigan area," Forlenza notes. The start-up of Saturday classes this fall on the Livingston campus is just one more step Cleary College is taking to Say Yes to Livingston County.

This story paid for by Cleary College

SAVE
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Check Quality!

and YOU'LL CHOOSE

from KITCHEN SUPPLIERS

40% Off

ON NEW 1982
KITCHEN & BATHROOM
MERILLAT CABINETS

When you install a Merillat Kitchen or Bath you install the Finest Cabinet Available. Merillat offers all quality features that make your kitchen a custom installation without a custom price.

VISIT OUR NEW SHOWROOM DISPLAY AND SAVE!
We have over 8,000 Merillat Cabinets in stock—with 6 different styles to choose from

— SINCE 1971 WE HAVE PLACED KITCHENS IN OVER 15,000 HOMES

KITCHEN SUPPLIERS INC.

9325 Maltby Road, Brighton 229-9554

Hours: Mon.-Fri. 8:00-5:00; Sat. 9:00-3:00
NOW OPEN THURSDAY NIGHTS UNTIL 8 P.M.

Compare Price!

KITCHEN CABINETS

WYNDOTREY OAK

SAVE
SAVE
SAVE
SAVE
SAVE
SAVE
SAVE
SAVE

FREE! Stainless Steel Double Bowl Sink and Delta Faucet

With \$700 Cabinet purchase with this coupon

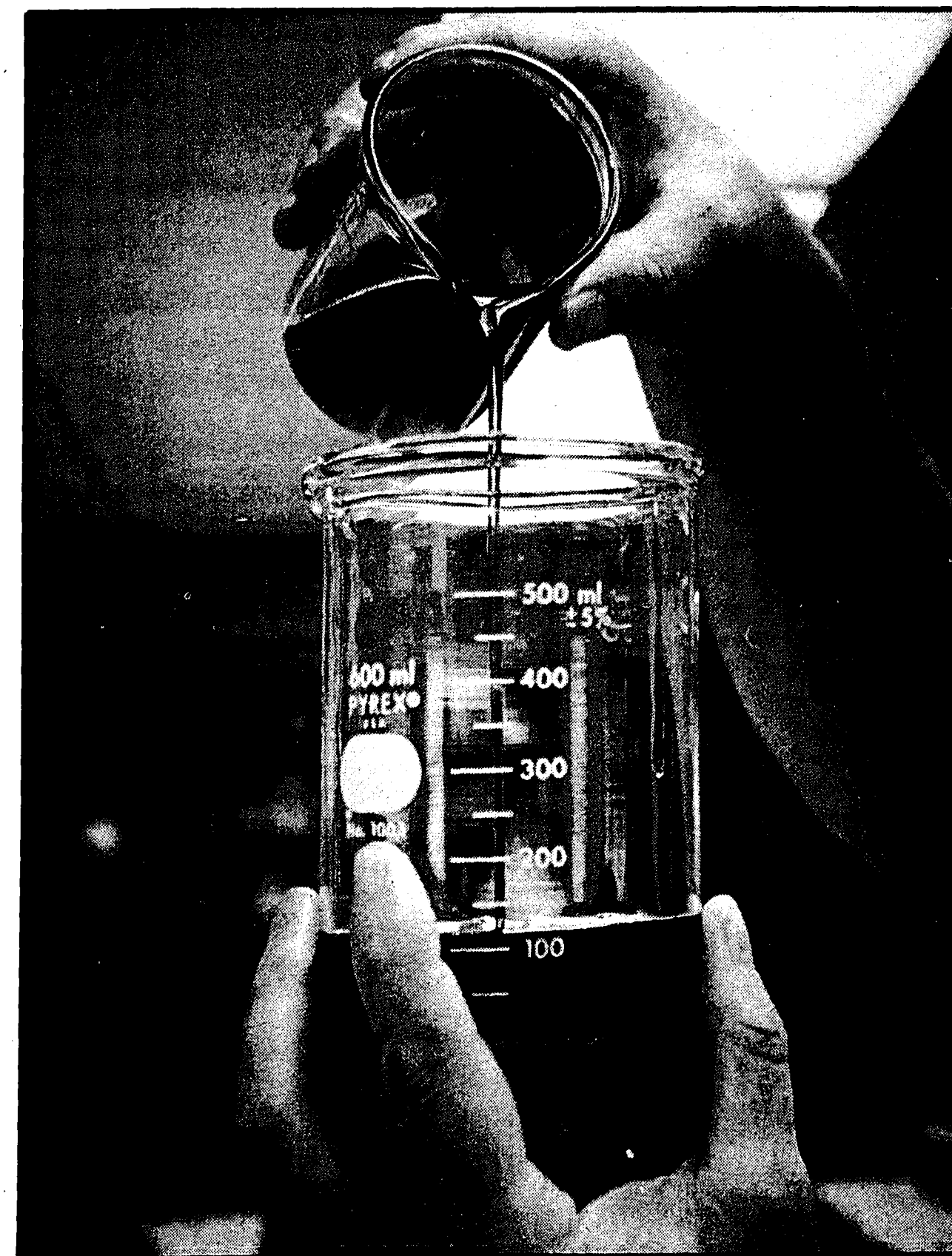
Expires Sept. 30, 1982

LIMIT 1 PER CUSTOMER

Cash & Carry Only

We have placed kitchens in over 15,000 homes since 1971

Services



GALBRAITH

Business Directory

ALADDIN Aluminum. Manufacturers of storm windows and doors. Window repair. Novi, MI. (313)349-7520.
BRONZE Bearing, Inc. Bronze bushing and bearings and stock. Complete machining facilities. (313)471-0633.
INDUSTRIAL, Commercial and Institutional. Complete mechanical installations. "Quality is remembered long after price is forgotten." Carl Evans, President.

LANDSCAPE Materials. Sod, shredded bark, wood chips, railroad ties and top soil. Pick up or delivery. Reasonable rates. Adrian Sod Depo. Call (313)349-8950.

NORTHVILLE Machine Tools, Inc. Distributors of Sheet Metal, Fabricating Machinery and Tooling. P.O. Box 48, Northville, MI. (313)348-1310.

NORTHVILLE Calling Card welcomes new residents with gifts from Northville merchants. (313)348-3996.

Business Directory

Wednesday, September 1, 1982

Business Insurance?

One name says it best.

C. Harold Bloom Agency

108 West Main St., Northville
349-1282

Auto-Owners Insurance
Life. Home. Car. Business. One name says it all.

services/31

BUSINESS & INDUSTRY



"Don't write about me," says Dr. Siddharth Sanghvi. "I want you to write about the medical center."

The problem with the request is that it's virtually impossible to write about the Novi Medical Center at 41431 West Ten Mile in Novi without writing about its owner.

The medical center is the personification of Dr. Sanghvi and his philosophies about medicine and humanity. Write about the medical center and you're writing about Sanghvi.

Write about Sanghvi and you're writing about the medical center.

Sanghvi's credentials are extensive. Born and raised in India, he obtained his medical degree from the University of Bombay in 1956 and then moved to England where he studied at Oxford and the University of Edinburgh, the oldest institution for surgery in the world.

He is a Fellow of the Royal College of Surgeons of Edinburgh and a Fellow of Surgery of the Royal College of

Service to mankind is goal at the Novi Medical Center

Surgeons of England — two of the most prestigious post-graduate recognitions in the world of medicine.

"I trained myself to practice in India," says Sanghvi, who is known simply as "Mav" to his numerous friends. "I prepared myself to be able to handle any type of surgical problem so I could return to an underdeveloped country and provide the people with the best medical treatment available."

"I never thought I would be coming to the United States."

Sanghvi's philosophy about the practice of medicine was acquired from his father, an attorney with high ethical and moral principles.

"When I told him I wanted to be a doctor," says Sanghvi, "he told me it was a noble profession provided I did not try to make money from the pain and suffering of others. He said he would not want his name to be associated with that type of person."

And that's what the Novi Medical Center is all about — service to humanity. "My object has never been to be wealthy," says Sanghvi. "My object is to provide the best medical service available to people who need it."

Sanghvi can handle virtually every type of medical problem at the center, including minor surgery. Located in a

small shopping center at the corner of Ten Mile and Meadowbrook Road, the Novi Medical Center is open from 7 a.m. to 6 p.m. Monday through Friday and from 8 a.m. to noon on Saturday.

"It's a convenience to my patients," says Sanghvi about his office hours. "By opening at 7 o'clock, I can provide service to people before they go to work."

And even though he's trained to handle any type of medical problem, Sanghvi admits that his specialty is industrial accidents.

"My training was as a surgeon so I could administer to the needs of the people in a poor country where specialists were often not available. That type of training is ideally suited to dealing with industrial accidents where immediate medical attention may be critical."

"I provide service first. When people need help, I provide that help without first taking time to check the status of their health insurance or ability to pay."

This story courtesy of Novi Medical Center

NORTHVILLE TRAVEL PLANS

We want to take this opportunity to introduce ourselves and extend our travel services to you, your organization, family and friends.

Conveniently located in Northville, our staff offers diversity of travel needs including retail, commercial, wholesale, conferences and meetings for corporate and organizational incentive programs as well as specialization in group travel packages.

Northville Travel Offers You And Your Company:

- * WORLDWIDE TRAVEL SERVICE... Including air, hotel, rail, car rental, sightseeing, dining, visa and passport information.
- * CONVENIENT LOCATION... Our fully staffed office is located at 112 West Main St., in downtown Northville.
- * FAST TICKETING SERVICE AND FREE CONFIRMATION... Your airline, car rental, and hotel reservations are made promptly and confirmed at no cost to you.
- * FLEXIBILITY... We can handle your last minute needs and cancellations without a hitch and with a smile!
- * CONFIDENTIALITY... We maintain a strict policy of complete confidentiality with our clients on all matters.
- * COST?... There is none! All of our specialized services are absolutely free.

Whether your pleasure is a weekend trip to Las Vegas, a Caribbean Cruise, two weeks in Hawaii or Europe, Northville Travel Plans has a large selection of cruises and tours either escorted or independent. If we don't have one that meets your needs, we'll plan one designed to your time and financial requirements.

Now At No Additional Cost To You... Automatic Flight Insurance \$150,000 Coverage Provided For You Through Northville Travel Plans. This Applies To Anyone Booking An Airline Reservation And Ticketed By Northville Travel Plans. Book Early For Best Values: Tampa/Ft. Lauderdale From Detroit Starting Oct. 16 Tampa Fares From \$149.00 Plus Tax \$7.28 Ft. Lauderdale Fares From \$159.00 To \$219.00 Depending On Departures. These Are Friday/Friday One Week Stays. Two Week Stays Add \$15.00 Per Person Round Trip.

Yours in travel,

COME ON IN... LET US GET TO KNOW YOU!! Northville Travel Plans



MONDAY thru FRIDAY 9:00 AM-6:00 PM
SATURDAY 9:00 AM-2:00 PM

112 W. Main St., Northville • 348-7200

BUSINESS & INDUSTRY



Little known service can reap big benefits

Many firms that import raw materials and export manufactured goods would be better off if they knew what Harvey Larson, his father Milo Larson, Al D'Amico and their staff do all day at Duty Drawback Service, Inc.

The Larsons and D'Amico, licensed customs brokers, operate one of only about 10 firms in the nation that exclusively perform "duty drawback." Drawback is a process that allows 99 percent of the import duty paid on raw materials to be refunded if the materials are made into something else and subsequently exported.

"Most businessmen do not know about it," states Harvey Larson, president of the firm his father founded in 1956. "From talking to businessmen, I've found only about two in the last 10 years that knew about it."

Because so few businesspeople know about the duty refund privilege, which dates back to 1789, Larson and assistant vice president D'Amico estimate that only about \$400 to \$500 million out of \$9.2 billion in refundable import duty was returned to businesses last year.

However, D'Amico notes, the current recession is good for Duty Drawback's business — as more and more businesses are looking for ways to save money, they're finding out about their drawback privileges.

"When times are bad, our business gets better," he remarks with a smile. Larson says that business for the firm, which has been at 42400 Nine Mile in Novi for about three years, has tripled since 1975.

Duty Drawback's nationwide clientele includes everything from a Detroit firm that employs 30 people to Federal Mogul to Kelsey Hayes to such giants as International Harvester and Procter and Gamble.

"Everything from soup to nuts," literally, are eligible for drawback, said Larson. Products on which Duty Drawback collects duty refunds run the gamut from soap to chemicals, plywood to plastics, and steel to glass. Even peas in frozen pot pies and bean seeds are eligible for drawback.

Wednesday, September 1, 1982

Larson explains that the two ounces of imported peas used in the "manufacture" of frozen pot pies entitles the pot pie company to a refund of the pea duty on finished pies that are exported.

Duty Drawback Service established a customs precedent by successfully collecting drawback on bean seeds that were imported from Canada and grown in the U.S. when the resulting crop of beans was exported.

"Thirty different farmers grew the beans," said D'Amico. "We had to coordinate the effort, monitor the growing process. That's the first time that's ever happened...customs records go back 100 years."

Each of Duty Drawback Service's client companies is visited individually for drawback consultations. "Every company handles its recordkeeping a little differently," explains Larson. "That's why we visit each company on a one-to-one basis."

Although more and more companies are becoming aware of the service offered by Duty Drawback, and the company picked up two new clients in the space of 10 minutes one recent afternoon, the firm is in no hurry to expand. If it did, Larson explains, it wouldn't be able to offer the quality service it now provides.

"It takes a long time, two or three years, to train a person to the point where they can go into a company and examine everything and say 'you can get drawback on this or that,'" says Larson. "We've made it a point to give clients the best service we can give them, and we try not to compromise...if we had too much business we couldn't do the quality job we currently do."

This story paid for by Duty Drawback

Why Keep Your Money In Detroit When You Can Keep It At Home?



Some people think that having their bank near their work is more convenient. But lunch-time banking isn't always as great as it's made out to be. What do you do if you need to make deposits or withdrawals on Saturday, vacation days or sick days? Using your safe deposit box, closing a loan or getting those last minute travelers cheques can be difficult if your bank is 40 miles away.

The Brighton State Bank is a \$100,000,000 full-service bank specializing in the needs of the community. In fact, we offer over 50 different services, experienced loan officers, convenient locations (six different offices), and hours suited to your traveling schedule.

Put an end to lunch-time banking. Bring your money home. Because you'll never know just how good home is until you get there.

YES, I want to know more about my home bank. Please send me your Service Kit.

Name _____

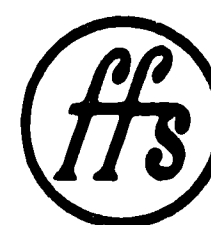
Address _____

Send to: Welcome Home
The Brighton State Bank
300 W. North Street
Brighton, Michigan 48116

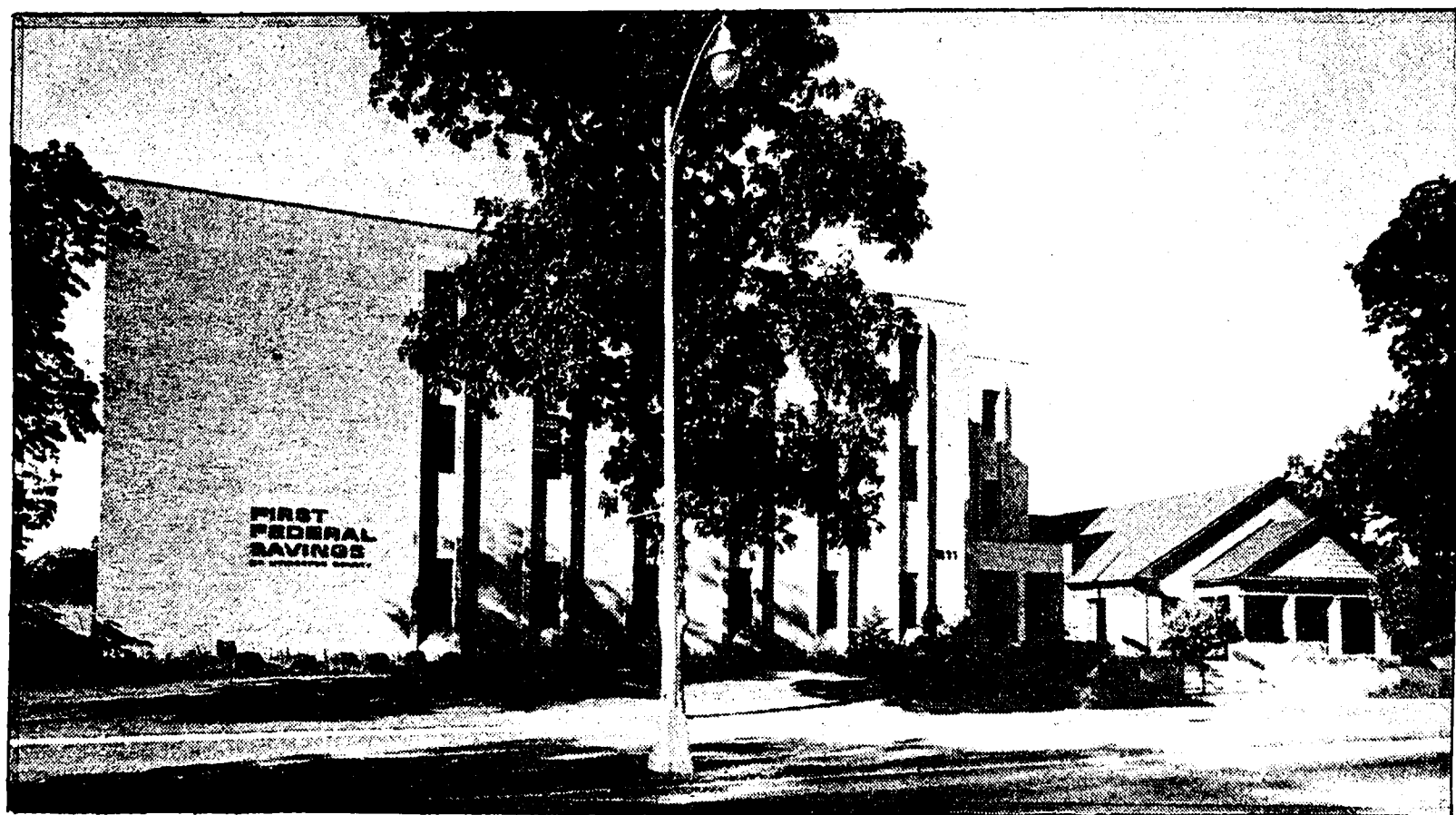
The Brighton State Bank
A Pacesetter Bank
MEMBER F.D.I.C.

MAIN OFFICE
300 W. North Street • Brighton, Mich.
229-9531

BRANCHES
Brighton Mall • Grand River/U.S. 23
• Hamburg • Highland • Pinckney



FIRST FEDERAL SAVINGS AND LOAN ASSOCIATION OF LIVINGSTON COUNTY



LIVINGSTON COUNTY'S ONLY HOME-BASED SAVINGS & LOAN ASSOCIATION



First Federal Savings and Loan Association of Livingston County has served the area since 1957. Assets at over 131 million dollars attest to the success the Association has shared with the residents of the dynamic Livingston County Area.

57 employees at six locations are dedicated to serving your financial needs. Whether it be a home mortgage, a checking or savings account, or an individual retirement plan you can be sure that you come first at First Federal.



Serving Your Hometown Community

HOWELL • BRIGHTON • SOUTH LYON • PINCKNEY • HARTLAND • FOWLerville

They said yes to Novi:

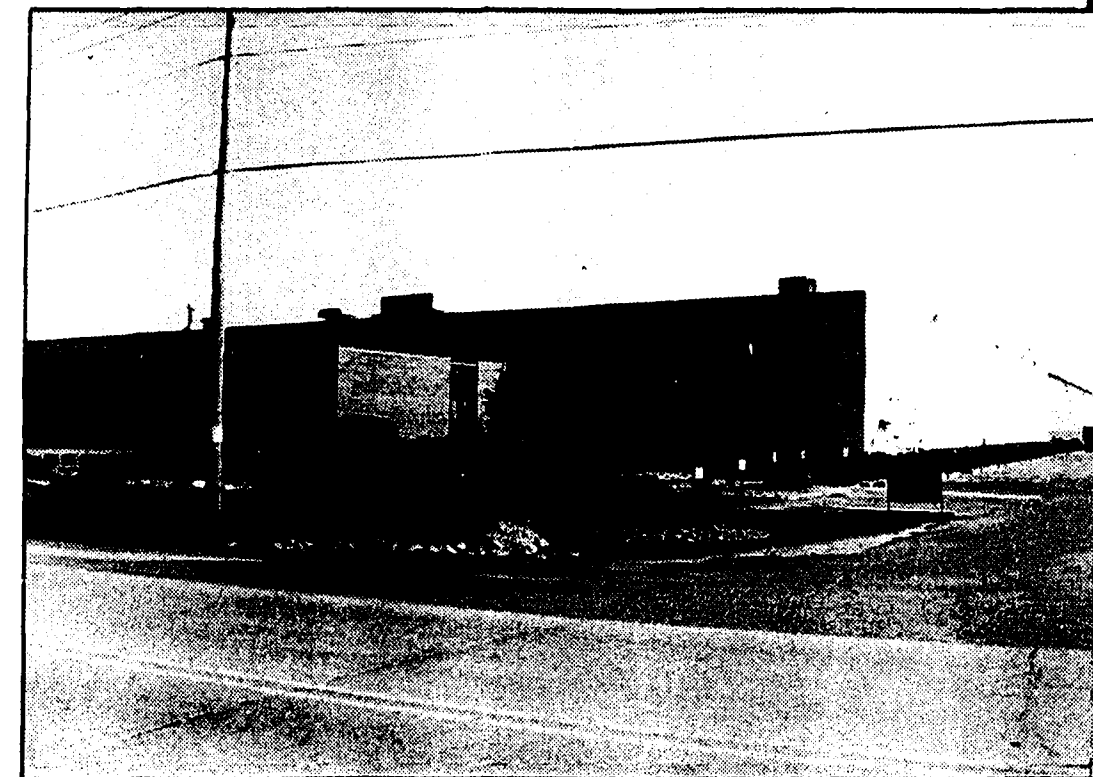
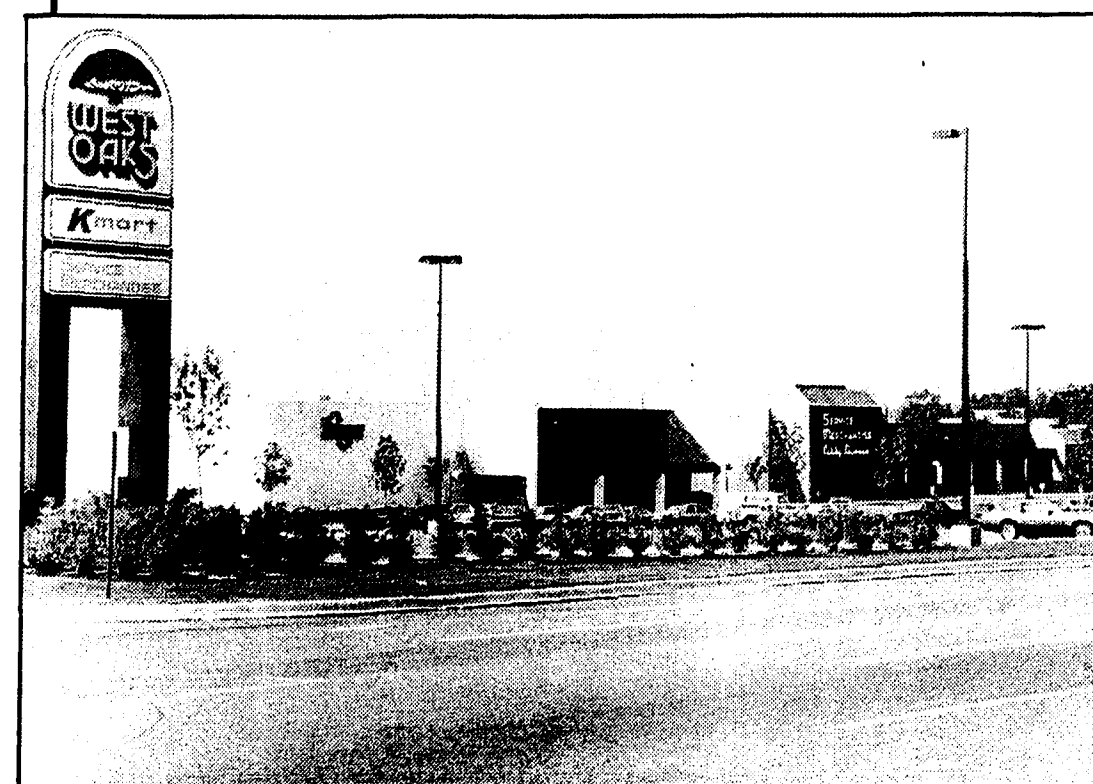
- West Oaks Development Co.
- Service Merchandise Co.
- K-Mart Corporation
- Security Bank
- Martin Feldman Chevrolet, Inc.
- Frank W. Kerr Co.

The Economic Development Corporation of the City of Novi was established primarily to assist in the development of desirable commercial and industrial projects in order to increase or retain employment. This is accomplished by providing lower interest rates in a conventional business-lender relationship by issuing tax exempt bonds. This lower interest cost is available for expansion/renovation or significant investment in buildings and/or equipment of existing businesses as well as new businesses.

To date the EDC has assisted in the seven projects displayed in this advertisement. These projects have resulted in an estimated 500 new jobs and capital investment by business of approximately \$20,000,000.

The EDC is pleased to co-sponsor the "Business/Industrial Exposition Day" on September 11, 1982 at the Sheraton Oaks. If you feel that financing your future capital requirements could be helped by the EDC, feel free to discuss them with any of the following board members or contact Gerry Stipp at the City of Novi offices, 349-4300.

Donald Greengood, Chairman
Nancy Chambers, Secretary
John Becker
Kevin O'Brien
Paul Potter
James Rose
Arlen Schroeder
Fil Superfisky
Les Gibson



The Novi Chamber of Commerce and The
Economic Development Corporation of Novi
are pleased to present:

The Novi Business/Industrial Exposition Day

Saturday, September 11, 1982
at the Sheraton-Oaks Novi

ASK ABOUT THE
**Sheraton-
Oaks
Weekend
Package**
FOR THE EXPOSITION
348-5000



Schedule of Events

10:00 A.M. Businesses Only

Area businesses will hold informal discussions with city officials and legislators

12:00 P.M.

Business appreciation luncheon, featuring guest speaker John Gross, WXYZ-TV, Channel 7

1:30 P.M. Opens to Public

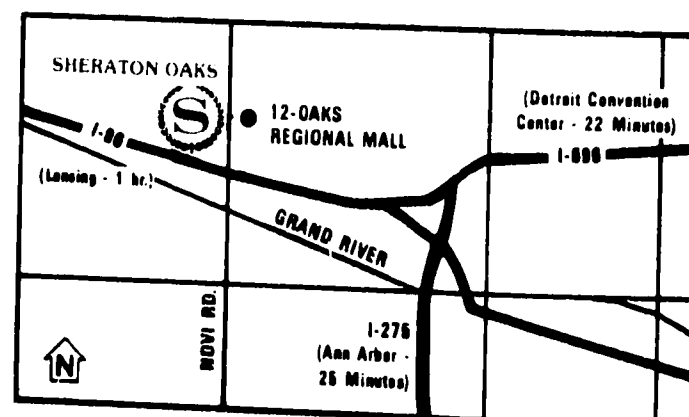
Business product display opens to area residents. Sheraton-Oaks Ballroom. Antique Auto Show adjacent to hotel

2 P.M. & 3 P.M.

Fashion Show in the Atrium, coordinated by Twelve Oaks Mall and the Sheraton-Oaks

Information:

349-3743



SUPPLEMENT TO S.E.M. NEWSPAPERS INC., OBSERVE ECCENTRIC NEWSPAPERS, SLIGER NEWSPAPERS, DAILY TRIBUNE, YPSILANTI PRESS AND ASSOCIATED NEWSPAPERS.

YOU SAVE AT CHATHAM

WE GLADLY REDEEM U.S.D.A.
FOOD STAMPS.

**MOST STORES
OPEN LABOR DAY
9 A.M. TO 6 P.M.**

Cash Dividend SPECIAL

**200 COUNT
FILLER
PAPER
FREE**

WITH 1 FILLED
CASH DIVIDEND
CERTIFICATE



**MT. DEW, PEPSI LIGHT OR
REGULAR or DIET
PEPSI COLA**

24 HALF LITER BTL. **5⁹⁹** PLUS DEPOSIT

**HYGRADES
BALL PARK
MEAT FRANKS**

1²⁸ LIMIT 2 PLEASE

1-LB. PKG. BALL PARK BEEF LB. 1.59

**COUNTRY PRIDE,
U.S. GRADE A FRESH
MIXED
FRYER PARTS**

39^c LIMIT 3 PLEASE

PACKAGE CONTAINS:
• 2 BREAST QTRS. WITH BACK
• 2 LEG QTRS. WITH BACK
• 2 WINGS
• 2 BACKS
• 2 NECKS LB.

Cash Dividend SPECIAL

**MT. DEW, PEPSI LIGHT OR
REGULAR or DIET
PEPSI COLA**

24 HALF LITER BTL. **4⁹⁹** PLUS DEPOSIT

WITH 1 FILLED
CASH DIVIDEND
CERTIFICATE

FREE LUNCH!

WITH PEPSI PURCHASE & COUPON BELOW

FREE! KENTUCKY BRAND SLICED BOLOGNA (1-LB. PKG.)

FREE! MASTER BAKERS SLICED WHITE BREAD (1-LB. 4-OZ.)

FREE! CHATHAM SQUEEZE MUSTARD (9-OZ.)

BUY THREE 8 PACKS OF HALF LITER BOTTLES OF PEPSI, DIET PEPSI, PEPSI LIGHT OR MOUNTAIN DEW BRING THIS COUPON AND CHATHAM WILL GIVE YOU ALL OF THESE...FREE!

CHATHAM

- KENTUCKY BRAND BOLOGNA (1-LB. PKG.)
- MASTER BAKERS WHITE BREAD (1-LB. 4-OZ.)
- CHATHAM SQUEEZE MUSTARD (9-OZ. BTL.)

THIS COUPON CANNOT BE USED WITH ANY OTHER "CENTS-OFF" COUPON. COUPON OFFER GOOD THRU SEPTEMBER 7, 1982 AT ALL CHATHAM STORES.

CHATHAM SAVE ON...

SAVE 20¢
CHOICE BLEND
LIPTON
TEA BAGS
1.99
100 CT. PKG.

SAVE 9¢
SPAGHETTI
FRANCO
AMERICAN
29¢
14 3/4-OZ. CAN

SAVE 45¢
OUR FINEST
CHATHAM
APPLESAUCE
99¢
3-LB. 2-OZ. JAR

SAVE 20¢
DELTA
PAPER
TOWELS
49¢
85-FT. ROLL

Cash Dividend SPECIAL
KRAFT
MIRACLE
WHIP
79¢
QT. JAR
WITH 1 FILLED CASH DIVIDEND CERTIFICATE

Cash Dividend SPECIAL
YELLOW & BLACK LABEL
PAPER
PLATES
100 9¢
COUNT
WITH 1 FILLED CASH DIVIDEND CERTIFICATE

GETS CLOTHES CLEAN
RINSO
DETERGENT
1.99
4-LB. 12-OZ.

A GREAT SNACK
SUNSHINE
CHEEZ ITS
78¢
10-OZ. PKG.

27¢ OFF LABEL
PALMOLIVE
LIQUID
1.59
QT. BTL.

GENERAL MILLS
• CHOCOLATE DONUTZ 12-OZ.
• HONEY NUT CHEERIOS 14-OZ.
• CRISPY WHEATS N' RAISINS 18-OZ.
1.66
Your Choice

PUNCH KNOCKS OUT DIRT & STAINS
PUNCH LAUNDRY
DETERGENT **2.69**
4-LB. 8-OZ.
MEATY BONES **1.33**
1-LB. 4-OZ.
JERKY TREATS **47¢**
1-OZ.
MERRY POPPIN' POPPING CORN **79¢**
1-LB. 4-OZ.

YOU GET MORE BUYING POWER AT CHATHAM

SAVE 10¢
GOLDEN GRAIN
MACARONI
& **CHEDDAR**
29¢
7 1/4-OZ. PKG.

SAVE EVERYDAY
RICHARDS
TOMATO
JUICE
69¢
1-QT. 14-OZ. CAN

SAVE 8¢
CHICKEN NOODLE
CAMPBELL'S
SOUP
29¢
10 3/4-OZ. CAN

Delta
TOWELS

FRANCO-AMERICAN
Spaghetti

Campbell's
Chicken

RICHARDS
QUALITY
TOMATO JUICE
TOMATO JUICE
TOMATO JUICE

CHATHAM
APPLESAUCE

Macaroni and Cheddar
Creamier Cheese Dinner
with other natural flavors

HEFTY
ODOR GUARD
GARBAGE BAGS
20 CT. PKG. **1.39**

COUNTRY TIME
LEMONADE
6 12-OZ. CANS **1.59**

HUNT'S
TOMATO
SAUCE
99¢
1-LB. 13-OZ.

BONUS PACK
GLAD
WRAP
1.19
300-FT. ROLL

EXTRA LONG GRAIN
RICELAND
RICE
39¢
1-LB. BAG

PRINGLE'S
POTATO CHIPS
2 PK. **1.39**

Cash Dividend SPECIAL
OPEN PIT
BARBECUE
SAUCE
69¢
1-LB. 12-OZ. BTL.
WITH 1 FILLED CASH DIVIDEND CERTIFICATE

CARNATION
BREAKFAST BARS
INSTANT BREAKFAST **1.69**
6 PK.
FIDDLE FIDDLE REG. OR ALMOND **79¢**
1-PK. 8-OZ.
GOLDEN GRIDDLE
PANCAKE SYRUP **1.87**
1-PT. 8-OZ.
PILLSBURY
ASSORTED
CAKE MIXES **97¢**
1-LB. 14-OZ. PKG.

WITH LOW PRICES AND Cash Dividend SPECIALS.

CHATHAM SAVE ON MEAT

COUNTRY PRIDE, U.S. GRADE A FRESH
MIXED FRYER PARTS
39^c
 CONTAINS:
 • 2 BREAST 1/4 WITH BACK
 • 2 LEG 1/4 WITH BACK
 • 2 WINGS
 • 2 BACKS
 • 2 NECKS
 LB.
 (LIMIT 3 PKGS. PLEASE)

Fresh Cut
 CORN FED WESTERN BEEF
FRESH CUT BEEF, BONE-IN
NEW YORK STRIP STEAKS
 4 TO 6 LB. AVG.
2⁹⁸
 LB.

HYGRADE BALL PARK MEAT FRANKS
1²⁸
 1-LB. PKG.
 LIMIT 2 PLEASE
 (BEEF FRANKS 1-LB. PKG. 1.59)

CONCORD FARMS
GRADE A DUCKS
 (4 TO 5 LB. AVG.)
77^c
 LB.

FRESH FROZEN TURKEY WINGS
33^c
 LB.

GAUDINO FRESH
ITALIAN or POLISH SAUSAGE
1⁹⁹
 LB.

ECKRICH SMOKED or SMOKED BEEF or POLISH SAUSAGE
2⁵⁹
 LB.

KENTUCKY BRAND MEAT HOT DOGS
1⁹⁹
 2 LB. PKG.

PESCHKE PORK SAUSAGE
1¹⁹
 1-LB. ROLL

ROYAL HEART
U.S. GRADE A TURKEY BREAST
1²⁹
 LB.

U.S. GRADE A HoneySuckle
BASTED BONELESS TURKEY ROAST
1⁴⁸
 3 1/2-LB. PKG.
 LB.

100% BEEF HAMBURGER PATTIES
 (2 TO 3 LB. AVG.)
1⁸⁹
 LB.

FRESH CUT BEEF
BONELESS CUBE STEAK
 (4 TO 6 LB. AVG.)
2⁴⁹
 LB.

COUNTRY PRIDE U.S. GRADE A FRESH
WINGS or THIGHS
 (3 TO 5 LB. AVG.)
77^c
 LB.

FRESH CUT BEEF
BONELESS SIRLOIN TIP STEAK
 (4 TO 6 LB. AVG.)
2⁴⁹
 LB.

WEST VIRGINIA, FULLY COOKED SMOKED
SEMI-BONELESS WHOLE HAM
1⁷⁹
 LB.
 HALF LB. 1.89

WEST VIRGINIA
SLICED BACON
1⁹⁹
 12-OZ. PKG.

DOUBLE Cash Dividends
ON ALL DELI PURCHASES
HOME OF...
 ✓ VARIETY
 ✓ FRESHNESS
 ✓ VALUE

HOME STYLE MEAT BOLOGNA
 WHEN SOLD IN UNITS OF 1-LB. OR MORE
2³⁹
 LB.

LAND O' LAKES AMERICAN CHEESE
 WHEN SOLD IN UNITS OF 1-LB. OR MORE
3¹⁹
 LB.

ECKRICH SMOKED OR POLISH SAUSAGE
2⁸⁹
 LB.

FRESH COLE SLAW, POTATO OR MACARONI SALAD
88^c
 LB.

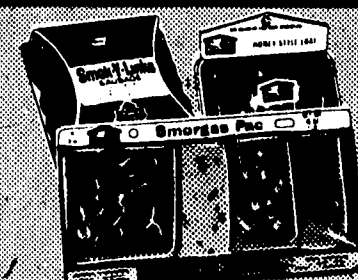
Seafood PIER
 Fresh Seafood Wed. thru Sat.

FRESH OCEAN PERCH FILLETS
2³⁹
 LB.

FRESH LAKE SMELT
99^c
 LB.

THORN APPLE VALLEY CLEAR CHOICE
UNCANNED HAM
 3 LBS. FOR
7⁹⁹

ECKRICH BEEF or CHEESE FRANKS
2¹⁹
 LB.



ECKRICH SLICED BOLOGNA
2⁴⁹
 1-LB.

ECKRICH POLISH SAUSAGE LINKS
2⁶⁹
 LB.

REGULAR, GARLIC SLICED BOLOGNA
1³⁹
 8-OZ. BEEF 1.59

REGULAR & BEEF ECKRICH SMOK-Y-LINKS
1⁷⁹
 10-OZ.

ECKRICH SLICED COOKED HAM
1⁸⁹
 8-OZ.

ECKRICH SMORGAS PAC
2⁵⁹
 1-LB.

ECKRICH HAM or BEEF SMORGAS
2³⁹
 12-OZ.

ECKRICH SLICED HONEY
NEW ENGLAND or BBQ LOAF
1⁹⁵
 8-OZ.

WEST VIRGINIA FULLY COOKED SMOKED
FLAT HALF BONELESS HAM
 4 TO 5 LB. AVG.
2⁶⁹
 LB.

WEST VIRGINIA FULLY COOKED SMOKED
BONELESS ROUND WHOLE HAM
 11 TO 12 LB. AVG.
2¹⁹
 LB.
 HALF HAM LB. 2.29

CHATHAM FRESH CUT MEAT GIVES YOU MORE FOR YOUR MONEY!

CHATHAM SAVE ON

**LIGHT
PARKAY
SPREAD**
2 LBS. **99¢**

**KRAFT
AMERICAN
SINGLES**
12-OZ. PKG. **1.49**

**CHATHAM
ENGLISH
MUFFINS**
6 CT. PKG. **59¢**

**CHATHAM
1/2% LOWFAT
MILK**
GAL. CTN. **1.59**

**Cash
Dividend
SPECIAL**
**EVERFRESH
ORANGE
JUICE**
HALF GAL. **69¢**
WITH 1 FILLED
CASH DIVIDEND
CERTIFICATE

**MICELI SHREDDED
PIZZA
CHEESE** **69¢**
**FLEISCHMANN'S
CORN OIL
MARGARINE** 1-LB. **99¢**
Free Sweet Corn!
Get \$1.00 refund with 3 proofs of purchase
**LAND O' LAKES
BUTTER** 1-LB. IN QTRS. **1.99**
Get refund certificate at our dairy case or produce dept.

**MEAD DATA CENTER
FLEX 3 OR
TRAPPER KEEPER** **3.78**
**ANNIE, PAC-MAN, SMURF
THEME BOOKS** **77¢**
**ASSORTED
THERMOS
LUNCH KITS** **4.99**
**200 COUNT
5 SUBJECT
THEME BOOK** **1.47**

COLES GARLIC SPREAD 6-OZ. 99¢	NEWBORN PAMPERS DIAPERS 30 CT. 3.57	OVERNIGHT PAMPERS DIAPERS 12 CT. 2.25	DAYTIME PAMPERS DIAPERS 30 CT. 3.63	25¢ OFF LABEL CLING FREE SHEETS 36 CT. 1.99	12¢ OFF LABEL ECONOMY SIZE ROMAN BLEACH 1 1/2 GAL. JUG 1.29	ASSORTED SCHOOL BOXES 2 FOR 1
--	--	--	--	--	--	--

YOU GET MORE BUYING POWER AT CHATHAM

**BANQUET
FRIED
CHICKEN**
2 LB. PKG. **1.99**

**ASSORTED FLAVORS
CHATHAM
ICE CREAM**
HALF GAL. **1.69**

**JELLO
PUDDING
POPS**
ASSORTED FLAVORS
**JELLO-O
PUDDING POPS**
12 CT. PKG. **1.89**

**BIRDSEYE
EXTRA CREAMY
COOL WHIP** 8-OZ. **79¢**
**DELICIOUS
CHATHAM
LEMONADE** 6-OZ. CANS **\$1.05**
**GREEN GIANT
CORN ON
THE COB** 6 CT. **99¢**

HEALTH & BEAUTY AIDS
**SAVE 60¢ ON
SUPER OR REGULAR
NEW FREEDOM
MAXI-
PADS** 30 CT. **2.99**
**SUAVE
SHAMPOO &
CONDITIONER** 16-OZ. **99¢**
**AQUA FRESH
TOOTHPASTE** 4.6-OZ. **99¢**

**RELIANCE
PENS** 10 PK. **99¢**
**ANTIGAS/ANTACID
MYLANTA
LIQUID** 12.4 FL. OZ. **2.61**
**10 PACK
PENCILS
OR
80 CT.
STENO PAD** **57¢**
**BIC
SHAVERS** 8 CT. **99¢**
**SEE SPECIAL
FREE OFFER IN STORE
LISTERINE
MOUTHWASH** 1.4 FL. OZ. **2.19**

WITH LOW PRICES AND Cash Dividend SPECIALS.

CHATHAM SAVE ON PRODUCE

U.S. NO. 1 SUGAR SWEET THOMPSON
SEEDLESS GRAPES

69^c
LB.

U.S. NO. 1
**ALL PURPOSE
WHITE POTATOES**

15 LB. BAG **1⁴⁸**

FRESH DAILY
**SNO-WHITE
MUSHROOMS**

99^c
LB.

U.S. NO. 1
**NEW CROP
YAMS**

28^c
LB.

FARM FRESH
**GREEN BELL
PEPPERS**

5^s FOR **1**

**CHIQUITA
GOLDEN
BANANAS**

24^c
LB.

**Cash
Dividend
SPECIAL**
**CHATHAM
POTATO
CHIPS**

REGULAR
OR
WAVY
8-OZ.
BAG

9^c

WITH 1 FILLED
CASH DIVIDEND
CERTIFICATE

**Cash
Dividend
SPECIAL**

**DOUBLE
ON 5
MANUFACTURER
COUPONS**

**ALL IT TAKES IS ONE
FILLED CASH DIVIDEND
CERTIFICATE!**

All coupons over 50¢ will be
redeemed at face value. Amount to
be refunded cannot exceed the cost
of the coupon item. Limit 1 coupon
for any 1 product. Retail store
coupon and Free coupons excluded.

SUPPLEMENT TO: The Detroit News, The Oakland Press, The Ann Arbor News, Ypsilanti Press, S.E.M. Newspapers Inc. / Observer Eccentric / Silger, Grosse Pointe News, The Daily Tribune.

Sears

SALE STARTS WEDNESDAY, SEPTEMBER 1 AT ALL
METROPOLITAN DETROIT AREA SEARS STORES
INCLUDING ANN ARBOR, PONTIAC

dollar power

WHILE
LIMITED
QUANTITIES
LAST!

Bring
This Circular
With You
For Ease
In Shopping



Lighting For Every Need!

- A. Pkg. of 4 Safe-T 1" Bulbs, 13,740 to sell.
40, 60, 75 or 100 watts. Brass bases. 1,000 hours.
B. Pkg. of 3 Soft White Light Bulbs, 7,200 to sell.
40, 60, 75 or 100 watts. Brass bases. 2,000 hours.
C. Pkg. of 3 Chandelier Bulbs, 3,864 to sell.
25 or 40 watt. Clear or frosted. Straight or flame tip.
D. Pkg. of 2, 60 Watt Bug Lamps, 1,920 to sell.
E. Pkg. of 2, 150 Watt Trouble-Saver Bulbs.
Brass base. 2,500 hours. 748 to sell.

\$1
Pkg.

- F. Pkg. of 2
Nite
Life Bulbs
120 volt, 7 watt
replacement bulbs.
3,360 to sell.

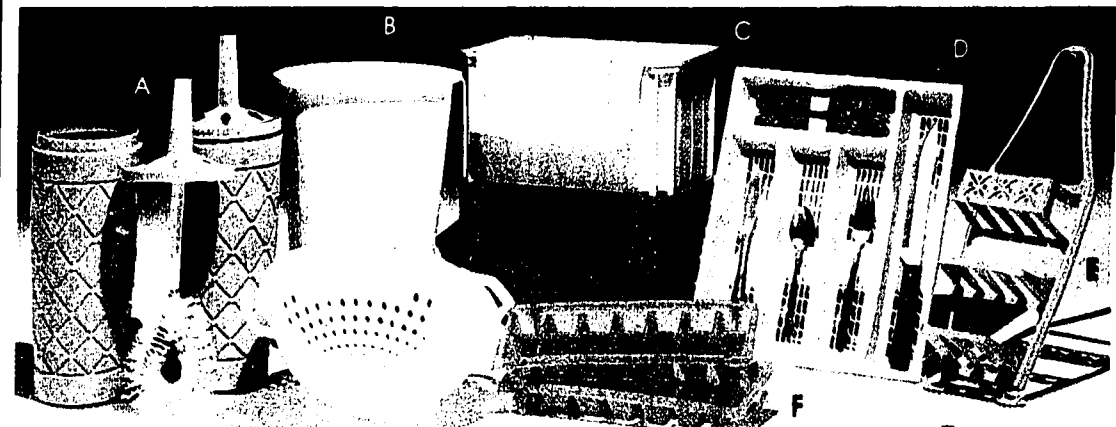
2 \$1
pkgs.

- G. Pkg. of 3, 3-Way
Inside Frost Light Bulbs
50/100/150 watts.
1,188 to sell.
H. Pkg. of 3 Vanity Lamps
25 or 40 watt.
Clear or frosted.
1,000 hours. 384 to sell.

\$2
Pkg.

- J. 150 Watt
Flood Lamp
2,000 hours.
Ideal for general
areas, decorative,
display and flood
lighting. 672 to sell.

\$3
Ea.



- A. Bowl Brush & Holder Set, 4,044 to sell.
B. 7 Qt. Vanity Wastebasket, 1,104 to sell.
C. All Purpose Stacking Bins, 4,260 to sell.

\$1
Ea.

- D. 5 Compartment Cutlery Tray, 1,512 to sell.
E. Bath & Shower Caddy, 1,740 to sell.
F. Pkg. of 2 Ice Cube Trays, 1,728 to sell.
G. 5 Quart Colander, 1,224 to sell.

\$1
Ea.



- A. 1 1/4 Bushel Rectangular
Laundry Basket, 828 to sell.
B. 1 1/4 Bushel Oval
Laundry Basket, 828 to sell.

\$1
Ea.

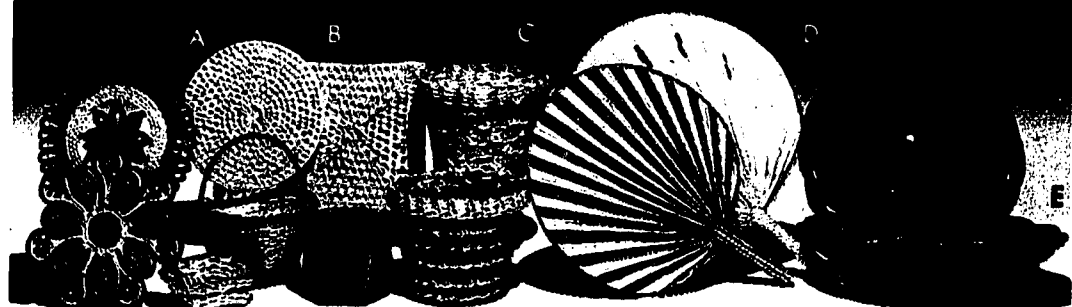
- C. 1 1/4 Bushel Round
Laundry Basket, 828 to sell.
D. 2 Pc. Dish Drainer Set, 704 to sell.
E. Jumbo Storage Bin, 656 to sell.
F. Sturdy Step-On Stool, 306 to sell.

\$3
Ea.



- A. 48 Ounce
Pink or Lemon
Liquid
Detergent
2,916 to sell.

\$1
Ea.

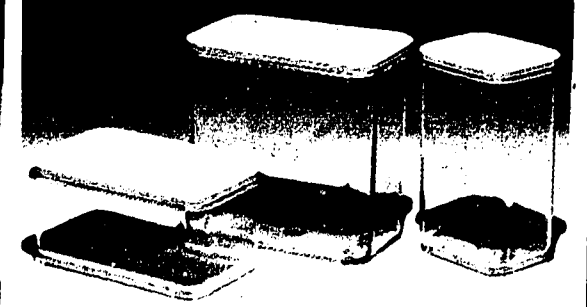


- A. Woven Straw
Planters, 2,304 to sell.
B. Woven Natural Straw
Planters (7 in.), 2,304 to sell.

- C. Assorted Woven Planters
(6 in. X 4 in.), 2,880 to sell.
D. Assorted Decorative
Fans, 1,680 to sell.

- E. Woven Palm Bread
Basket, 2,160 to sell.
F. Assorted Mini
Baskets, 2,160 to sell.

2 \$1
for



- See-Thru Plastic Containers
• 11 Oz. 1,584 to sell. • 22 Oz. 792 to sell.
• 5 Oz. See-Thru Plastic Container, 1,440 to sell. • 2 for \$1

\$1
Ea.



- A. Deluxe Metal
Photo Frames
Assorted sizes. 3,780 to sell.
• Metal Framed Snap Shop (8 in. X 10 in.), 1,080 to sell. • 2 for \$3

\$1
Ea.



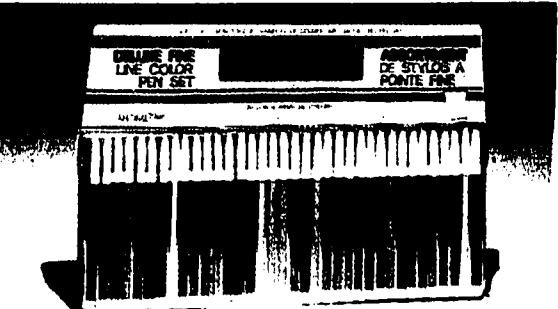
- Choice of 12-ounce, 9-ounce wine or 2-ounce
cordial. In gift-boxed
sets of 6. Made in West
Germany. 3,564 to sell.

6 \$8
for



- Pkg. of 10 Drip
Dry Hangers, 1,152 to sell.
• Pkg. of 10 Vinyl-
Coated Hangers, 3,312 to sell.

\$1
Pkg.



- A. 36 Piece
Felt Pen Set
1,548 to sell.

\$3
Ea.



- Clean Up... Sweep Up!
A. Heavy Duty Angled
Broom With Metal
Handle, 430 to sell. \$5
B. Soft Sweep
Broom, 384 to sell. \$3
C. Angled Broom
With Metal
Handle, 1,224 to sell. \$3
D. 14 inch Push
Broom, 300 to sell. \$3



- A. Pkg. of 10, 20
Gallon Trash Bags
3,216 to sell.

\$1
Ea.

Sears *dollar power*

2 for \$1

3,400 to sell. Pkg. of 55 Flexible Straws 2 pkgs. \$1

2,400 to sell. 32 Ounce Jumbo Tumblers 2 for \$1

Gourmet Scrapers, 1,440 to sell. 2 \$1

Handi Drawer Organizer, 2,400 to sell. 2 \$1

Novelty Magnetic Memo Holder Set 2 \$1

7 Inch Handled Strainer 2 \$1

4 Pc. Magnetic Hook Set 768 to sell. 2 \$1

Triangular Sink Strainer 2 \$1

1 Qt. Funnel, 1,440 to sell. 2 \$1

Plastic Spoon Rest 768 to sell. 2 \$1

Plastic Measuring Cup 1,440 to sell. 2 \$1

Plastic Spoon Rest 768 to sell. 2 \$1

Plastic Knife, 768 to sell. 2 \$1

17 Ounce Food Keepers 1,440 to sell. 2 \$1

Set of 2 Mini Whiskies, 768 to sell. 2 \$1

Set of 2 Mini Spatulas, 1,440 to sell. 2 \$1

Mini Metal Serving Trays 1,440 to sell. 2 \$1

Party Picks Set of 30 Pkgs. 2 \$1

Pkg. of 12 Bottle Caps 2 \$1

5 Inch Handled Strainer 2 \$1

2 Piece Soap Dishes 1,440 to sell. 2 \$1

Decorative Hooks 1,440 to sell. 2 \$1

Set of 2 Decorator Hooks 2 \$1

5 Piece Mini Screwdriver Set 1,440 to sell. 2 \$1

Small Wicker-Look Planters 1,440 to sell. 2 \$1

16 Ounce Tumblers, 1,440 to sell. 5 for \$1

12 Ounce Tumblers, 1,392 to sell. 8 for \$1

5 Quart Pail 240 to sell. 75¢

30 Ounce Food Keeper 640 to sell. 75¢

5 Piece Measuring Set 1,440 to sell. 75¢

Handy Dustpans 1,440 to sell. 75¢

12-Sided Glass Storage Jars 720 to sell. \$1

Bamboo Rakes 424 to sell. \$1

44 Qt. Wastebasket Round or rectangular 768 to sell. \$4

10 Quart Step-On Can 120 to sell. \$4

12 Cup Non-Stick Tube Colander 420 to sell. \$4

10 In. Gourmet Skillet, 210 to sell. \$4

6 Tier Swing Away Rack 276 to sell. \$4

Stacking Wine Racks 420 to sell. \$3

Desk Organizer 360 to sell. \$4

Crystalline Wastebasket, 204 to sell. \$5

Crystalline Bowl Brush & Holder Set, 306 to sell. \$4

5 Gallon Lock-Top Trash Can 306 to sell. \$5

44 Quart Lift-Top Wastebasket 304 to sell. \$5

Hardwood Towel Holder With Shelf 210 to sell. \$5

3 Piece Professional Knife Set 204 to sell. \$5

Set of 3 Strainers, 210 to sell. \$3

Wooden Salt & Pepper Mill Set, 210 to sell. \$5

Crystal Runner (24 in. x 10 in.), 204 to sell. \$5

Deluxe Dried Flower Bunch 204 to sell. \$5

20 Gallon Trash Can 360 to sell. \$6

30 Quart Swing-Top Wastebasket 204 to sell. \$6

30 Quart Sit-On Hamper 204 to sell. \$6

9 Pair Over-The-Door Shoe Rack 210 to sell. \$6

9 Piece Wooden Salad Set 102 to sell. \$6

Wooden Knife Storage Block 210 to sell. \$5

9 Pair Over-The-Door Shoe Rack 210 to sell. \$6

Sears *dollar power*

look what \$1 will buy

48 Ounce Juicer/Shaker 364 to sell. \$1

2 Quart Refrigerator Bottle 1,080 to sell. \$1

Wood-Handled Kitchen Tools 1,080 to sell. \$1

Set of 2 Cake Cooler or Boller Racks (10 in. sq. or 9 1/2 in. rd.) 772 to sell. \$1

Acrylic Shaft Baster 772 to sell. \$1

4-Piece Nylon Utensil Set 2,400 to sell. \$1

10 Inch Wooden Salad Bowl 476 to sell. \$1

12 Inch Serving Tray 772 to sell. \$1

Assorted Appliance Covers 772 to sell. \$1

Set of 8 Tri-Tone Woven Coasters 1,080 to sell. \$1

All-Purpose Scouring Brush, 772 to sell. \$1

Individual Salt & Pepper Shaker Set, 364 to sell. \$1

7 1/2 In. Decorated Ceramic Bowls 1,200 to sell. \$1

9 Inch Round Table Basket 1,200 to sell. \$1

18 Pc. Reusable Utensil Set, 768 to sell. \$1

4 Piece Rubber Scraper Set 1,200 to sell. \$1

Pkg. of 6 Corn Skewers 772 to sell. \$1

Adjustable Cheese Slicer 364 to sell. \$1

3 Piece Plastic Strainer Set 772 to sell. \$1

3 Piece Funnel Set 1,176 to sell. \$1

Pkg. of 18 Magnetic Memo Holders 1,200 to sell. \$1

Heat-Resistant Kitchen Tools 772 to sell. \$1

Gourmet Wood Kitchen Utensils 772 to sell. \$1

Stainless Steel Sink Strainers 772 to sell. \$1

Multi-Purpose Food Cutter 772 to sell. \$1

Full-Size Deluxe Drainboard Tray 612 to sell. 2 \$3

Protective Sink Mat, 364 to sell. (15 1/2 in. x 12 1/2 in.) 2 \$3

12 Qt. Round Wastebasket, 364 to sell. 2 \$3

9 Quart Hand Tub 412 to sell. 2 \$3

Set of 3 Bowls With Spouts 644 to sell. 2 \$3

1 Gallon Refrigerator Jug 780 to sell. 2 \$3

Food Keepers, 1,080 to sell. 2 pkgs. \$3

12 in. x 16 in. Spring Form Pan (8 1/2 in. diam.) 210 to sell. 2 \$3

12 Oz. Solid-Color Mugs, 476 to sell. 2 \$3

15 In. Vinyl-Gripped Serving Tongs 694 to sell. 2 \$3

Pkg. of 4 Decorator Hangers, 204 to sell. 2 \$3

5 Quart Bucket of Sponges 640 to sell. 2 \$3

Long-Handled Mesh Squeegee (18 inch handle) 1,204 to sell. 2 \$3

Long-Handled Bath Sponge 364 to sell. 2 \$3

Tortoise-Look Toothbrush Holder 772 to sell. 2 \$3

Roll-A-Memo With Pen & Paper 364 to sell. 2 \$3

Pocket Telephone Indexes 772 to sell. 2 \$3

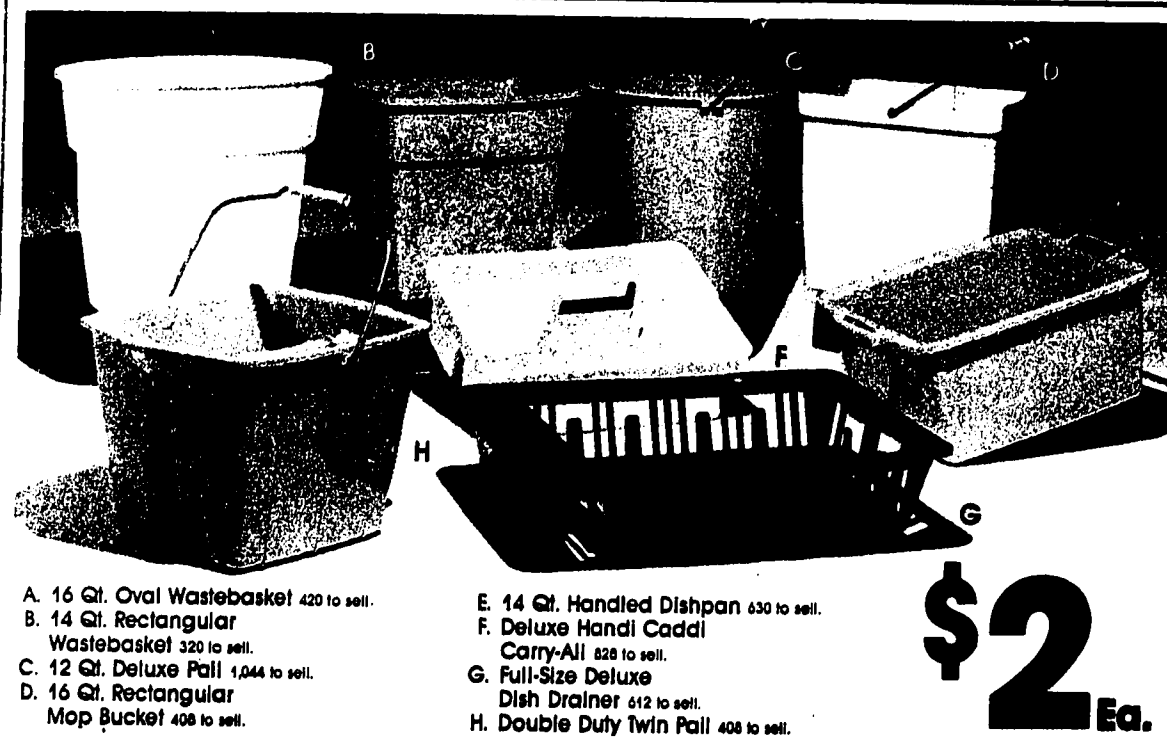
Letter Holder 476 to sell. 2 \$3

Desk Organizer Tray 612 to sell. 2 \$3

Sears

dollar power

Sears



\$2
each



\$3
each



Sears *dollar power*

Decorative Accents... At Home In Your Home

Rattan Kitchen Accents 324 to sell. **\$7** Ea.

Straw Trinket Boxes 152 to sell. **\$1** Ea.

Fancy Rim Fern Baskets 125 to sell. **\$2** Ea.

Willow Planters 80 to sell. **\$3** Ea.

Lacquered Fern Wall Planters 68 to sell. **\$3** Ea.

Fern Waste Baskets 50 to sell. **\$3** Ea.

Woven Fern Trinket Boxes 68 to sell. **\$3** Ea.

Round Table Baskets 48 to sell. **\$3** Ea.

Woven Fern Wall Baskets 125 to sell. **\$4** Ea.

3 Shelf Wall Unit (18 in. x 6 in. x 16 in.) 48 to sell. **\$15** Ea.

Fern Round Trays 48 to sell. **\$3** Ea.

Lacquered Fern Baskets 48 to sell. **\$3** Ea.

Fern Flower Baskets 48 to sell. **\$3** Ea.

Seagrass Baskets 47 to sell. **\$3** Ea.

Willow Plant Stands 48 to sell. **\$3** Ea.

Covered Woven Hampers 47 to sell. **\$3** Ea.

Round Fern Trays 47 to sell. **\$3** Ea.

Wicker Bath Accessories 21 to sell. **\$3** Ea.

Decorative Shelf Assortment 47 to sell. **\$3** Ea.

Woven Bins That Come In Handy **\$3** Ea.

Easy-Care Stoneware Serving Pieces **\$10** Ea.

Woven Bins That Come In Handy **\$3** Ea.

Easy-Care Stoneware Serving Pieces **\$10** Ea.

Ivory-Look Oriental Figures 152 to sell. **\$1** Ea.

Porcelain Child Figurines 140 to sell. **\$1** Ea.

Assorted Brass Animals 420 to sell. **\$3** Ea.

Bisque Child Figurines 420 to sell. **\$3** Ea.

Praying Child Candle (4 1/2 inches tall) 420 to sell. **\$3** Ea.

Box of 10, 12 inch Tapered Candles 420 to sell. **\$3** Ea.

Assorted Shesham Wood Folding Wall Racks 102 to sell. **\$4** Ea.

Colonial-Style Wooden Magazine Rack 48 to sell. **\$12** Ea.

Contemporary Magazine Rack 48 to sell. **\$15** Ea.

Casual Stools (11 1/2 in. diam. x 16 in. high) 420 to sell. **\$5** Ea.

Assorted Brassware From India 204 to sell. **\$5** Ea.

10 Bottle Folding Wine Rack 152 to sell. **\$5** Ea.

6 Piece Steak Knife Set With Storage Block 420 to sell. **\$8** Ea.

Assorted Porcelain Floral Arrangements 210 to sell. **\$8** Ea.

Shesham Wood Trays 48 to sell. **\$3** Ea.

Carved Woodware From India 204 to sell. **\$15** Ea.

Set of 6, 8 oz. Water Goblets 24 1/2 lead crystal, Made in Italy. 420 to sell. **\$12** Ea.

Solid Copper Teakettle With Nickel Lining 102 to sell. **\$15** Ea.

6 Piece Steak Knife Set With Storage Block 420 to sell. **\$8** Ea.

Assorted Porcelain Floral Arrangements 210 to sell. **\$8** Ea.

Shesham Wood Trays 48 to sell. **\$3** Ea.

Carved Woodware From India 204 to sell. **\$15** Ea.

Set of 6, 8 oz. Water Goblets 24 1/2 lead crystal, Made in Italy. 420 to sell. **\$12** Ea.

Solid Copper Teakettle With Nickel Lining 102 to sell. **\$15** Ea.

Sears *dollar power*

Hardware Assortment 1,000 to sell. **\$1** Ea.

Pkg. of 2 Planter/ Swag Hooks 792 to sell. **\$1** Ea.

10-Piece Tool Chest 792 to sell. **\$1** Ea.

Bone Wrench 354 to sell. **\$1** Ea.

11 Inch Mini Hacksaw 354 to sell. **\$1** Ea.

Plumber's Force Cup 792 to sell. **\$1** Ea.

5 Piece Screwdriver Set 792 to sell. **\$1** Ea.

Multi-Purpose Useful Jar Trio With Shelf 144 to sell. **\$1** Ea.

3 Piece Paint Brush Set 1,272 to sell. **\$1** Ea.

Assorted Storage Hooks 792 to sell. **\$1** Ea.

Chain Door Guard 354 to sell. **\$1** Ea.

Strapping Tape (3/4 in. x 400 in.) 354 to sell. **\$1** Ea.

Electrical Tape On Dispenser (U.L. Listed, 3/4 in. x 60 ft.) 792 to sell. **\$1** Ea.

Auto Litter Bin 1,040 to sell. **\$1** Ea.

Deluxe Oil Spout 792 to sell. **\$1** Ea.

Pencil-Type Tire Gauge 1,272 to sell. **\$1** Ea.

18 Inch Flexible Funnel 1,040 to sell. **\$1** Ea.

6 Quart Oil Drain Pan 792 to sell. **\$1** Ea.

Hardware Supplies And Automotive Needs

Ornamental Brackets 894 to sell. **\$2** Ea.

Claw Hammer 792 to sell. **\$3** Ea.

8 Piece Screwdriver Set 354 to sell. **\$3** Ea.

Safety Glasses 354 to sell. **\$3** Ea.

Vanity Visor Mirror 354 to sell. **\$3** Ea.

13 Piece Drill Bit Set 420 to sell. **\$2** Ea.

5 Hook Tension Holder 420 to sell. **\$2** Ea.

17 Piece Tool Set 448 to sell. **\$2** Ea.

10-Piece Screwdriver Set 894 to sell. **\$2** Ea.

Rubber Mallet (11 1/2 in.) 420 to sell. **\$2** Ea.

All-Purpose Super Tool 416 to sell. **\$2** Ea.

7 Piece Open End Wrench Set 420 to sell. **\$2** Ea.

Assorted Handy Toolmate Sets 416 to sell. **\$2** Ea.

Wireless Closet Light 448 to sell. **\$2** Ea.

Deluxe Visor Pack 420 to sell. **\$2** Ea.

Synthetic Charms (15 in. x 15 in.) 354 to sell. **\$2** Ea.

Auto Console Organizer 420 to sell. **\$2** Ea.

Oil Filter Wrench 144 to sell. **\$2** Ea.

36 Inch Elastic Tie-Downs 420 to sell. **\$2** Ea.

10 Ft. Tie Out Chain 354 to sell. **\$2** Ea.

8-Piece Electro Tool Kit 1,361 to sell. **\$3** Ea.

8 Inch Adjustable Wrench 134 to sell. **\$3** Ea.

14-Piece Hex Wrench Set 354 to sell. **\$3** Ea.

Deluxe Crimping Tool 294 to sell. **\$3** Ea.

Laminated Padlock With Three Keys 420 to sell. **\$3** Ea.

Deluxe Ratchet Wrench Tool Set 420 to sell. **\$3** Ea.

Plastic Sheeting (3 ft. x 40 ft.) 144 to sell. **\$3** Ea.

16 Ounce Hammer 294 to sell. **\$4** Ea.

Stacking Parts Drawer 102 to sell. **\$4** Ea.

48 in. 22 Watt Chime Lamp 72 to sell. **\$4** Ea.

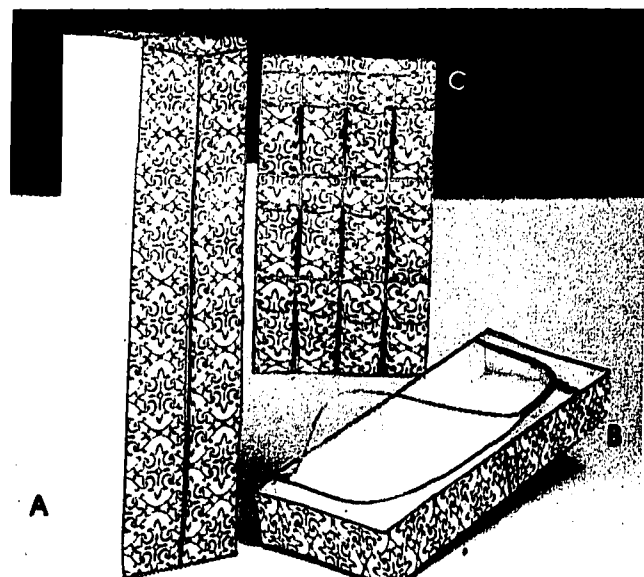
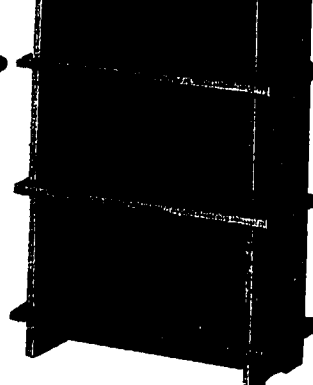
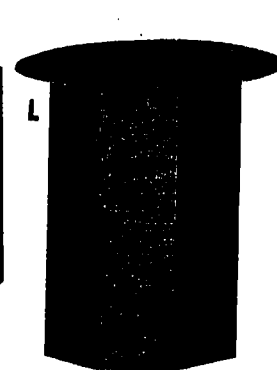
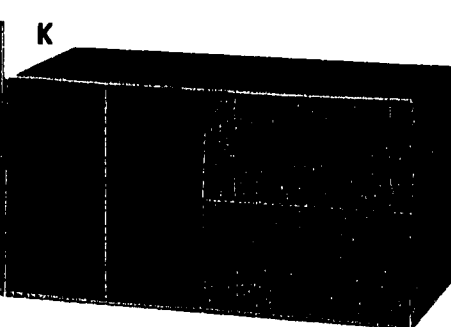
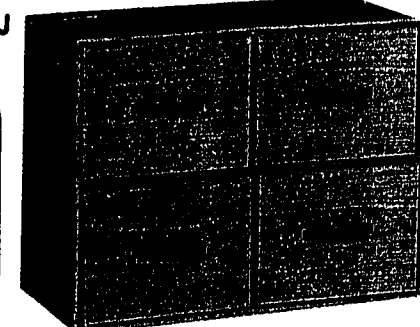
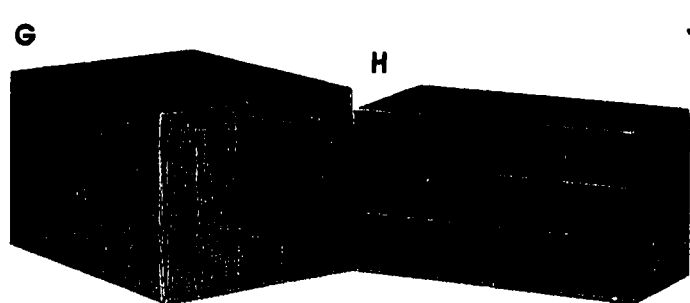
48 in. 32 Watt Chime Lamp 102 to sell. **\$5** Ea.



Corrugated Woodgrain Organizers

THE
STORMOR
COLLECTION

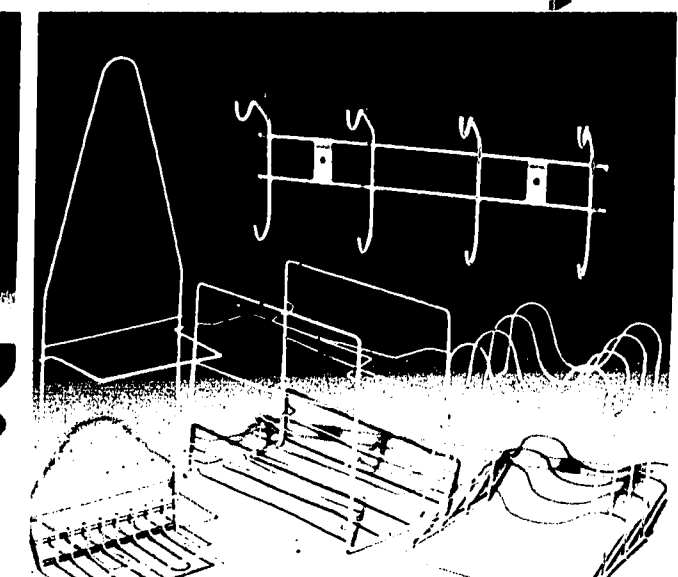
- A. 4 Drawer Chest 408 to sell \$7
(26 in. X 13 in. X 13 in.)
- B. 3 Drawer Chest 408 to sell \$5
(20 in. X 13 in. X 13 in.)
- C. 2 Drawer File 324 to sell \$7
(13 1/2 in. X 19 1/2 in. X 21 1/2 in.)
- D. Jumbo Storage Chest 1,476 to sell \$2
(28 1/2 in. X 17 in. X 12 1/4 in.)
- E. Jumbo Underbed Chest 1,200 to sell \$2
(37 in. X 15 1/4 in. X 6 1/4 in.)
- F. 9 Pair Shoe File 816 to sell \$5
(26 in. X 12 1/2 in. X 13 3/8 in.)
- G. 1 Drawer File 420 to sell \$4
(13 1/2 in. X 19 1/4 in. X 11 in.)
- H. This & That Organizer 420 to sell \$3
(18 1/4 in. X 18 1/4 in. X 9 3/4 in.)
- J. 4 Drawer Shelf Unit 324 to sell \$7
(16 1/2 in. X 12 in. X 22 in.)
- K. 2 Drawer Organizer 210 to sell \$6
(25 1/2 in. X 12 1/2 in. X 13 in.)
- L. Accent Table 210 to sell \$6
(24 in. Diam. X 24 in. High)
- M. 3 Shelf Bookcase 51 to sell \$10
(37 in. X 10 in. X 24 1/2 in.)



- A. Garment Bag (54 inch) 210 to sell \$5
- B. Underbed Chest 102 to sell \$5
- C. 12 Pocket Shoe Holder 500 to sell \$3



- A. Sponge Dish Mop 1,152 to sell \$1
- B. Jumbo Poly Sponges 2,160 to sell \$1
- C. Wicker-Look Paper Plate Holders 7,632 to sell \$1
- D. 3 in. x 9 in. Notepads 2,700 to sell \$1



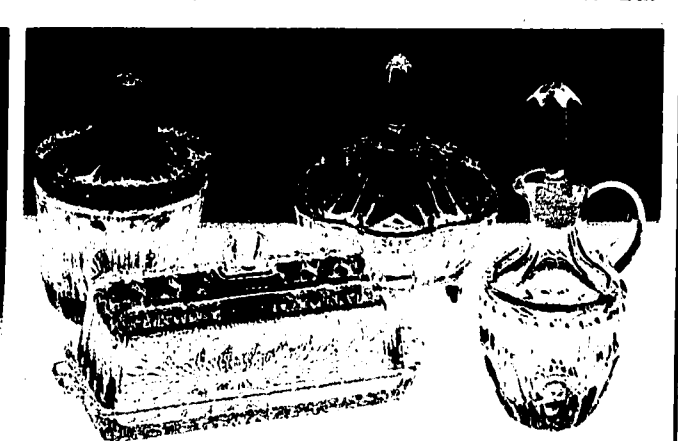
- E. 28 Ounce Bowl 4,608 to sell \$1
- F. 11 Ounce Juice Tumblers 8,640 to sell \$1
- G. 13 Ounce Tumblers 8,640 to sell \$1
- H. 6 in. Wooden Salad Bowl 3,200 to sell \$1
- J. 3 1/2 in. Screw-In Hooks 6,720 to sell \$1



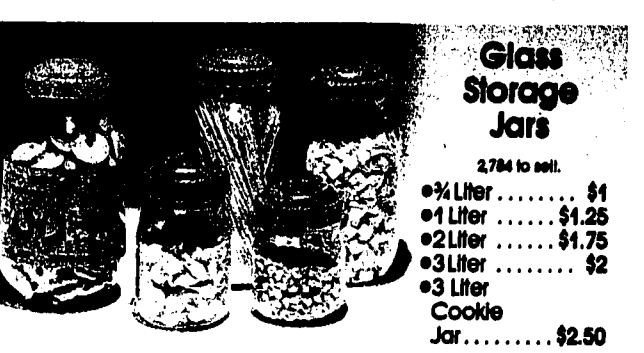
- A. Wall Grid With Hooks 105 to sell \$10
- B. 3 Tier Storage Cart 64 to sell \$15
- C. 2 Tier Corner Shelf 64 to sell \$8



- D. Utility Tote Basket With Handle (18 1/4 in. X 11 1/4 in.) 204 to sell \$2
- E. Wooden Hangers 3,168 to sell \$1
- F. Set/2 Curved Suit Set/4 Dress Set/2 Skirt \$1



- A. 9 1/2 Inch Non-Slick Fry Pan 792 to sell \$3
- B. Glass Storage Jars 2,784 to sell \$1
- C. Wooden Hangers 3,168 to sell \$1



- A. Towel Knob 152 to sell \$3
- B. 18 in. Towel Bar 64 to sell \$5
- C. 22 in. Towel Bar 64 to sell \$5
- D. Toilet Tissue Holder 64 to sell \$5



- E. Toothbrush Holder With Ceramic Glass 152 to sell \$5
- F. Soap Dish Holder 152 to sell \$5
- G. Towel Ring 64 to sell \$5



- A. Wooden Hangers 3,168 to sell \$1
- B. Set/2 Curved Suit Set/4 Dress Set/2 Skirt \$1
- C. Adhesive Cover (18 in. x 12 ft.) 1,000 to sell \$2

Sears

SALE STARTS WEDNESDAY, SEPTEMBER 1 AT ALL METROPOLITAN DETROIT AREA SEARS STORES INCLUDING ANN ARBOR, PONTIAC

dollar power

You can count on

Sears
SEARS, ROEBUCK AND CO.

Satisfaction Guaranteed or Your Money Back

Open 9:30 am to 9 pm Monday through Saturday; Sundays 12 noon to 5 pm

- Macomb Mall 293-8000
- Livonia Mall 476-6000
- Lincoln Park 383-7000
- Lakeside/Sterling Heights 247-1500
- Pontiac Mall 681-9900
- Fairlane/Dearborn 336-0100
- Briarwood/Ann Arbor 769-8900
- Twelve Oaks/Novi 348-9200

Open 9:30 am to 6:30 pm (Mon. thru Fri.)
Sat. 9:30 to 6 — Closed Sunday
• Highland Park 868-1300
Open 9:30 am to 9 pm (Mon. thru Fri.)
Sat. 9:30 to 6 — Sun. 12 to 5
• Grosse Pointe Farms 884-6000

8-S.S.33-00D *REGISTERED TRADEMARK OF ACTION INDUSTRIES, INC.

Sears PRE-LABOR DAY

Sears pricing policy: If an item is not described as reduced or a special purchase, it is at its regular price. A special purchase, though not reduced, is an exceptional value.

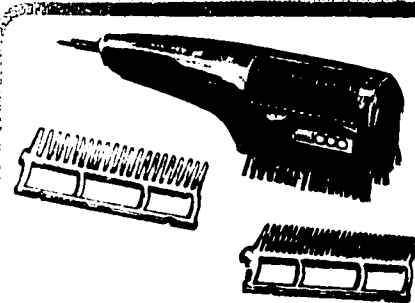
4-Day Salute to Value

SALE

DOLLAR POWER

WED.
thru
SAT.

most items at reduced prices



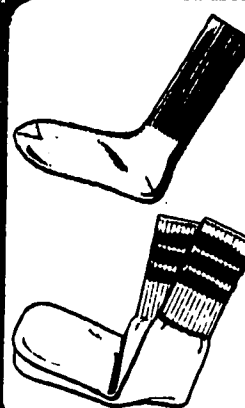
Super savings on styler/dryer. Versatile model. Reg. 12.99 **\$7**



Big boys' briefs or T-shirts. Pack of 3. Reg. 3.69 **\$3** pkg. Juvenile panties. 6 pr. \$4



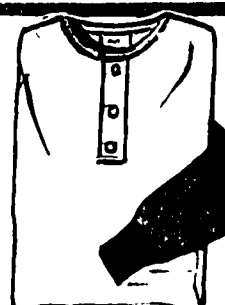
Athletic shoes for the entire family. Reg. 8.99 **6.88** pr.



Men's slack length casual socks. Reg. 1.79 pr. **4 pr. \$5**
Big boys' sport tube socks. Pack of 6 pr. Reg. 5.49 **\$4**
Juvenile socks. 6 pr. \$4



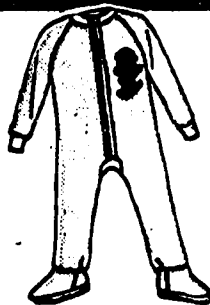
Big boys' novelty top. Short sleeve. Reg. 3.99 **\$2**
14.99-16.99 Little boys' Jacket Sets \$12



Men's assorted pullover tops. Short sleeve styles. **2 for \$12**



Men's long sleeve fleece tops. Navy or gray. Reg. 6.99 **\$5**

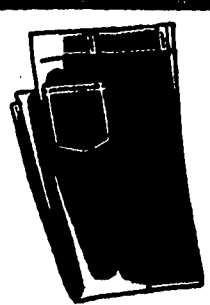


Toddler, Juvenile Sleepers \$5-\$7

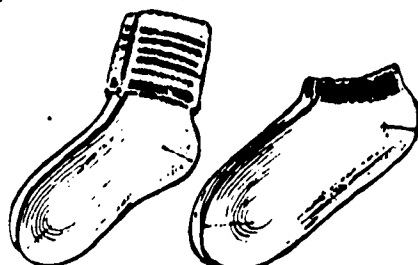
Big girls' blanket sleeper. Warm and cozy! **\$10**



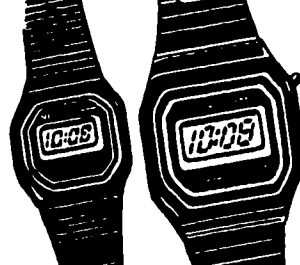
Big girls' assorted turtleneck tops. Fashion basic. Reg. 4.99 **\$4**



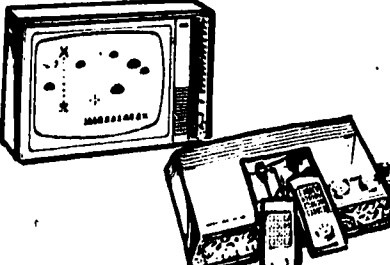
Big girls' denim pants. A fashion look for sizes 7-14. **\$6**



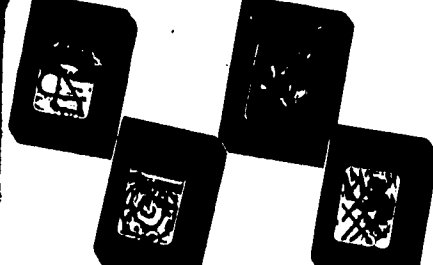
Misses' array of socklets in various styles. **6 pr. \$5**



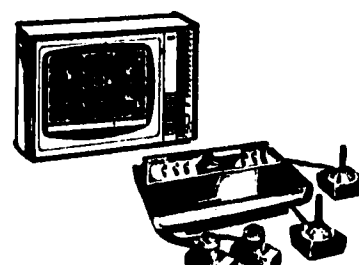
Selection of digital watches for men, women. Reg. 9.99. **\$7** ea.



Super Video Arcade 259.99 minus factory rebate: **\$50**
Your price after rebate **209.99**



Entire Line of Video Cartridges (prices 9.99 and up). **\$5 OFF**



Video Arcade 149.99 minus factory rebate: **\$10**
Your price after rebate **139.99**

Most Sears Stores Open 9:30 to 9 MONDAY thru SATURDAY — SUNDAYS 12 to 5 (Highland Park 9:30 to 6:30 Mon.-Fri., 9:30 to 6 Sat.; closed Sun.) (Grosse Pte. 9:30 to 9 Mon.-Fri.; 9:30 to 6 Sat.; 12 to 5 Sun.)
• Macomb Mall 293-8000 • Oakland Mall 585-1000 • Southfield 559-8000 • Pontiac Mall 681-9900 • Livonia Mall 476-6000 • Lincoln Park 383-7000
• Twelve Oaks 348-9200 • Fairlane 336-0100 • Lakeside 247-1500 • Briarwood 769-8900 • Highland Park 868-1300 • Grosse Pointe 884-6000

FREE

Hurry, quantities limited.

Sears 2-quart Pitcher

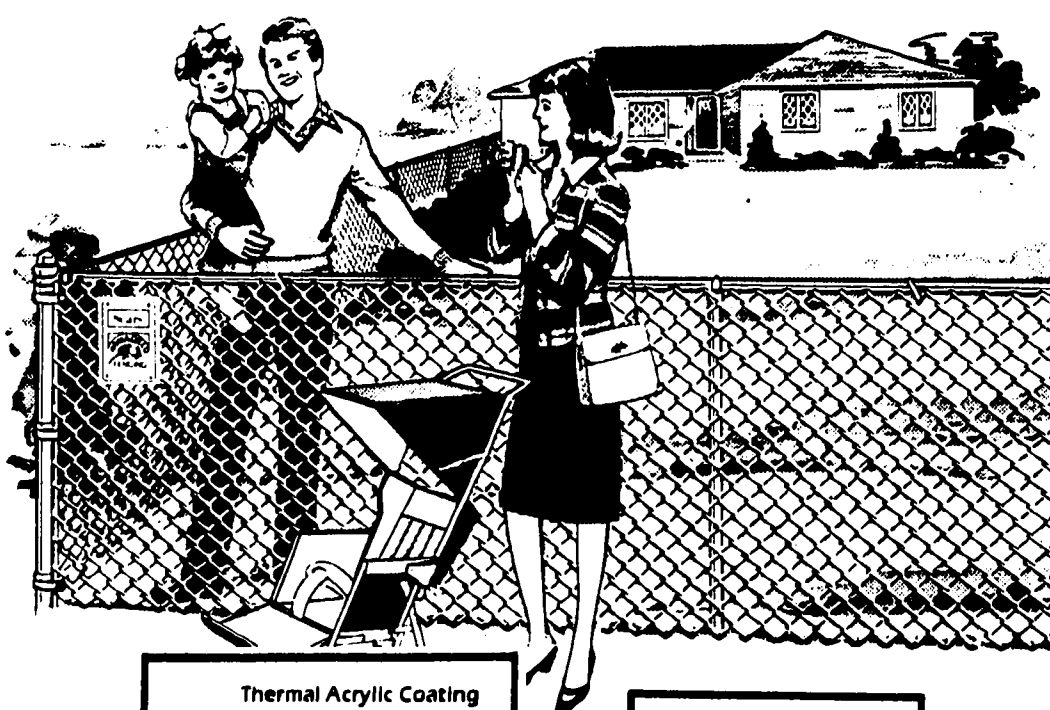
*Apply for a SearsCharge account and receive one of these (Nostalgic, MSU, U of M or Notre Dame) 2-qt. pitchers absolutely FREE at Sears.

Visit your nearest Metropolitan Detroit Area Sears Store, including Pontiac, Ann Arbor



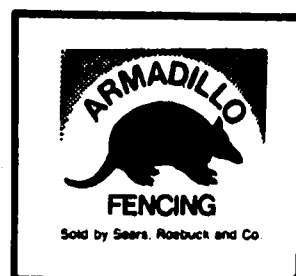
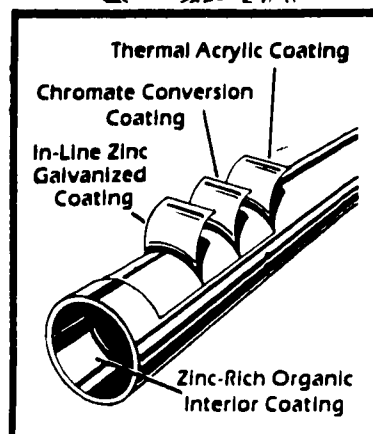
SAVE 50%

on Armadillo 11 1/2-ga.
Aluminized steel fencing fabric

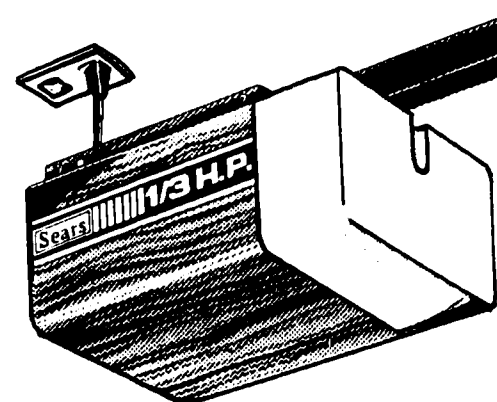


when you
buy posts, top
rail and fittings
at regular low
prices

- Add long-lasting privacy and security to your home and property
- Triple-coated framework contains 50% more rust-resistant zinc than that of our leading competitor



Ask about Sears
Authorized Installation
for items on this page
FREE
Estimates!



NEW AT SEARS
Garage door opener with
new Sears Sensor System

Automatically reverses garage door if
object or person interrupts invisible
beam — no contact made with door!
Over 19,000 digital codes. 4 1/2-min.
light delay.

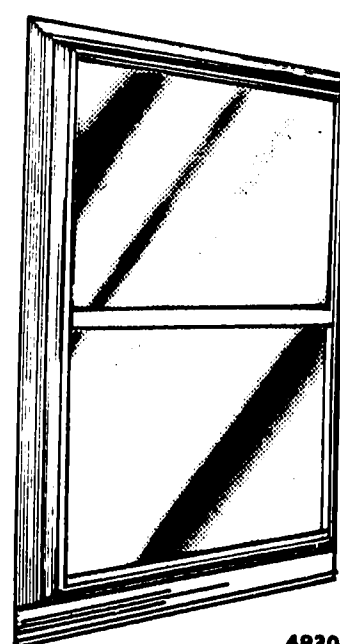
SPECIAL PURCHASE

169⁸⁸

While quantities last

A special purchase, though not
reduced, is an exceptional value.

Ask about Sears credit plans



SAVE NOW
Sears Best
storm windows

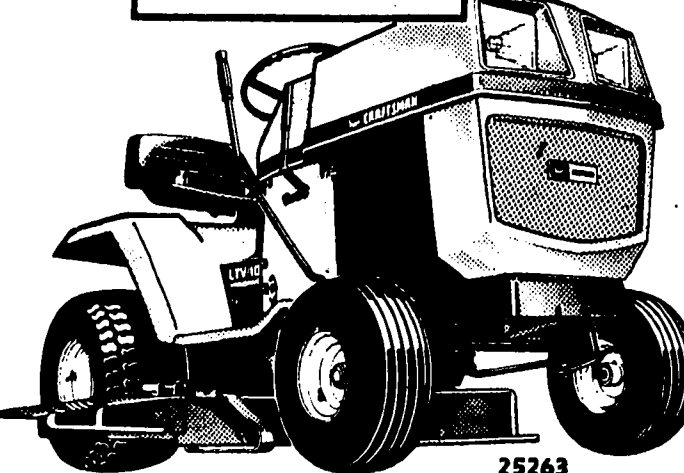
**25%
OFF**
regular prices

Features include Fin
Seal® weatherstrip-
ping, wind locks,
stabilizer bar; more.

Installation Available

Sale ends Sept. 25

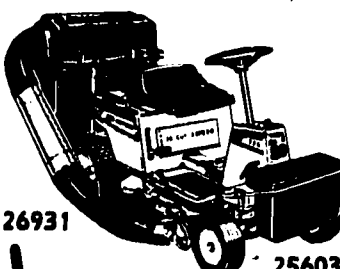
Sears



SAVE \$150 and TIME
with this 10-HP Vari-Drive® lawn tractor

Vari-Drive helps you get the
job done quickly! Floating
mower deck helps prevent
scalping. Adjustable seat.
*Registered trademark of Emerson Electric Co.

Reg. \$1299.99
1149⁹⁹



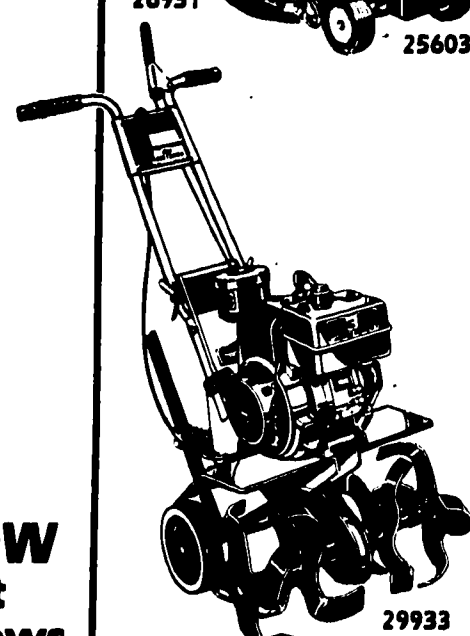
SAVE \$70 on
7-HP riding mower

25" floating mower
deck. 3 forward, 1
reverse speed.

Reg. \$799.99
729⁹⁹

\$199.99 self-
bagger **179.99**

Sale ends Sept. 4



SAVE \$30
Craftsman®
3-HP tiller

Front tine tiller with
dual chain-drive
transmission. Quick
start/stop tine con-
trol. Tine shield.

Reg. \$319.99
289⁹⁹

SAVE \$15 on
25-watt Bugwacker™
electric bugkiller

Lures insects up to
100-ft. away.

Reg. \$89.99
74⁹⁹

SAVE \$5 on
2-gal. sprayer

Rust-resistant gal-
vanized steel.

Reg. \$21.99
16⁹⁹

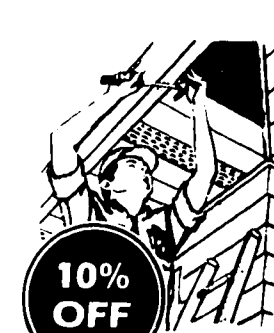
Sale ends Sept. 25

You can trust Sears
INSTALLED
Home Improvement

Sears

SAVE \$40

on vanities with solid oak
fronts and veneered oak sides



INSTALLED
soffit and
trim

Overhead and facing
is custom fit and in-
stalled.
Sale ends Sept. 18



INSTALLED
glass fiber roofing

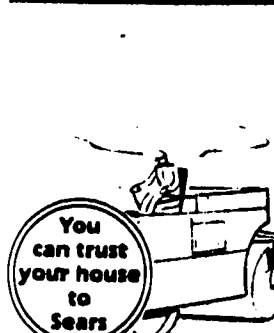
Durable glass fiber shingles have Class A
fire rating from UL. Seal-down adhesive
tabs.

Sale ends Sept. 18



INSTALLED
guttering

Continuous seamless
guttering custom in-
stalled on the spot.
Sale ends Sept. 18



INSTALLED
asphalt drive-
ways, resurfac-
ing and coating
Phone Sears for
FREE estimate



INSTALLED
built-up
roofing

For homes with
almost flat or low
slope roofs. Protec-
tion from elements.



INSTALLED
steel doors

Expertly installed in-
sulated steel prime
doors.

Sale ends Sept. 18



INSTALLED
blown-in
insulation

Keeps your home
warmer in winter,
cooler in summer.
Helps save energy.

Sale ends Sept. 18

Phone 800-426-8756 for FREE estimates



BIG BUY
on dishwasher

Built-in model with 3-
level wash action.

\$298

Installation available
While quantities last

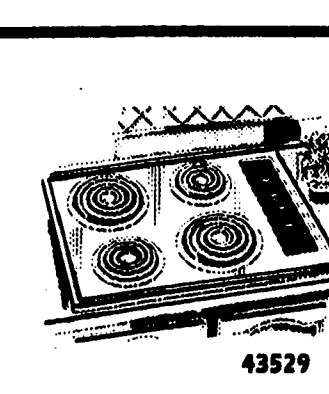


SAVE \$20
1/2-HP disposer

Quick mount collar; con-
tinuous feed.

Reg. \$89.99
69⁹⁹

Sale ends Sept. 18



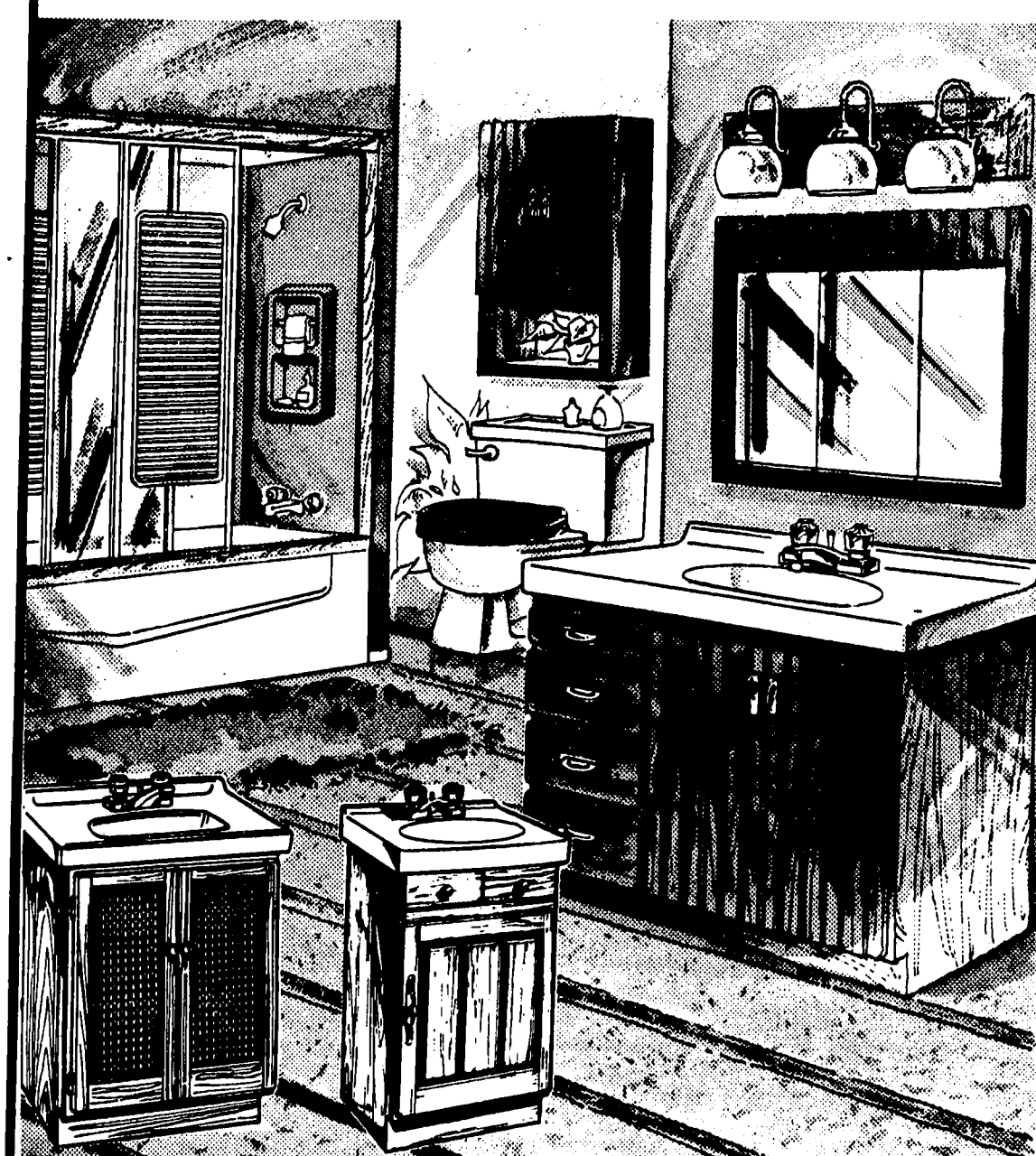
**Electric lift-
up cooktop**

Indicator light, push-to-
turn controls. Two 8",
two 6" elements.

139⁸⁸

ONLY While quantities last

Each of these advertised items is readily available for sale as advertised.



Great decorating ideas with the look
and feel of fine wood furniture

Regular \$140
20-in. size
Faucet, top
extra

99⁹⁹

- Choose Oak and Cane, Dark Oak, or our new Pure and Simple line of bath vanities. Also available in 24, 30 and 36-in. sizes at sale prices.
- 10-step hand-rubbed finish helps resist moisture, heat

Reg. \$149.99 ... Extra-deep
storage cabinets with matching
finishes **119.99**

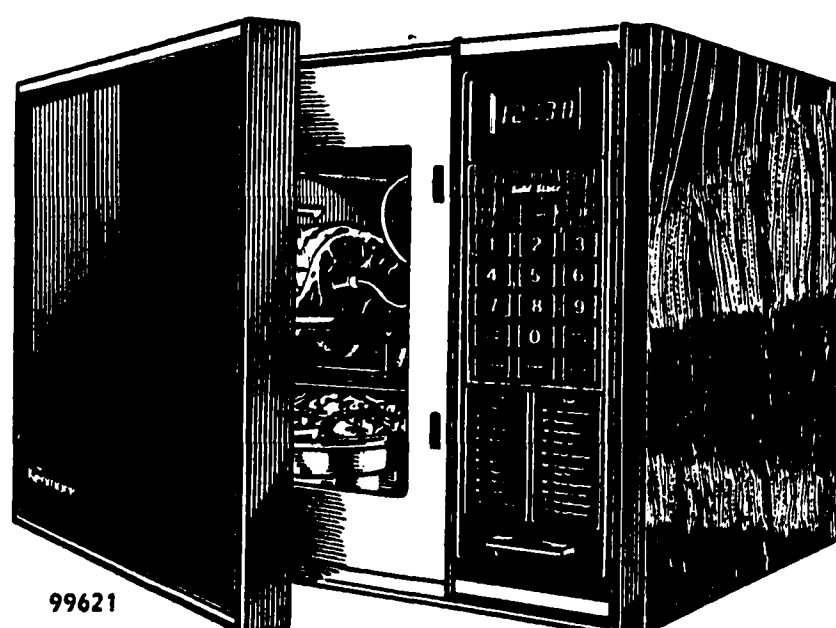
Reg. \$179.99, 3-view medicine
cabinets; light bars extra **154.99**
Reg. \$209.99, White tub wall sur-
round, **169.99** color extra
Reg. \$229.99, Tub door with
wood-look trim **189.99**
Reg. \$109.99, White china toilet,
seat extra **99.99** color extra

Sale ends Sept. 18

Sears

FREE MICRO-WAVE CLASS

... you receive a free cooking lesson with the purchase of any Kenmore microwave oven



99621

SAVE \$100 Whole-meal microwave

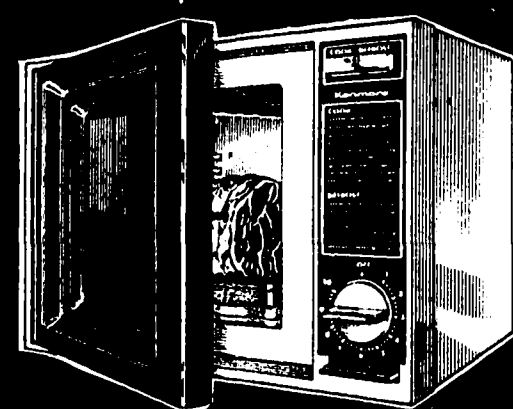
Great for families on the go! Turn frozen foods into a piping hot meal in minutes. Probe with hold warm. Electronic touch controls. Variable power. Timer. 1.4 cu. ft. oven capacity.

Regular \$479.95

379⁹⁵

Sale ends Sept. 25

Kenmore Range Dept. (microwaves also available at Brighton and Howell)



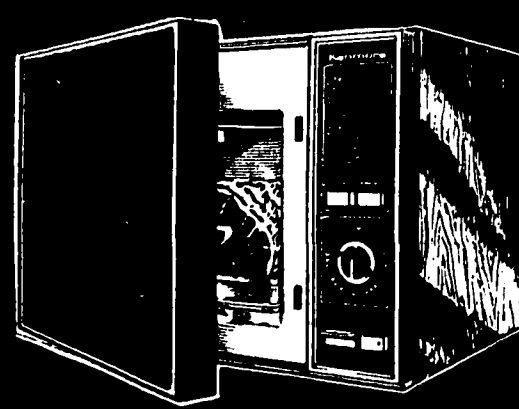
'30 OFF compact micro-wave with defrost setting

0.5 cu. ft. oven capacity with cook and defrost selector buttons. 400 watt power. 10 minute timer. Oven light. #99101.

Regular \$229.95

199⁹⁵

Sale ends Sept. 4



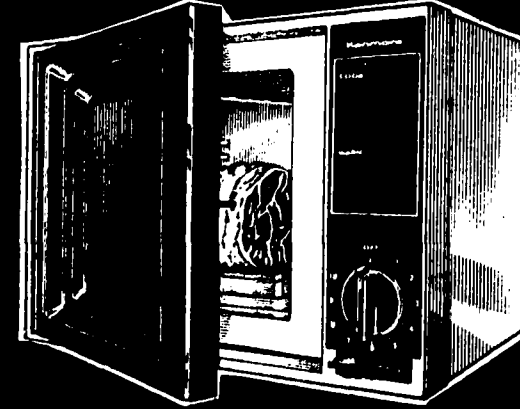
'20 OFF cook/defrost compact microwave oven

0.8 cu. ft. oven capacity. 25 minute timer with signal bell. 600 watts maximum cooking power. Ideal for limited space. #99221.

Regular \$269.95

249⁹⁵

Sale ends Sept. 4



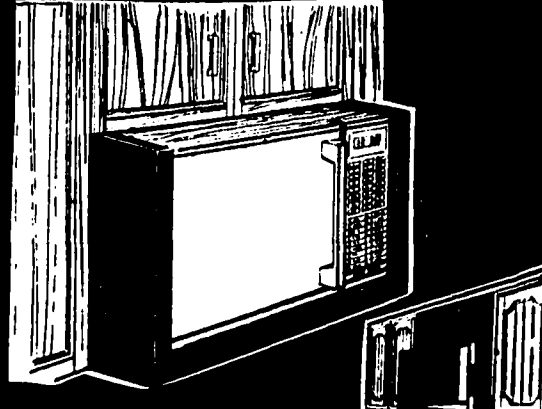
'20 OFF compact micro-wave with menu guide

0.5 cu. ft. usable capacity. 10-minute timer. 400 watt maximum cooking power. Side swing door. Oven light. #99021.

Reg. \$199

179

Sale ends Sept. 4



'20 OFF microwave hood shelf, range hood

Shelf and range-hood-in-one for storage of microwave oven above your range. Solves counterspace shortage. Solid state controls. #84925.

Regular \$199.95

179⁹⁵

Sale ends Sept. 4

These 6 great reasons to buy a Maintenance Agreement with your Sears appliance...

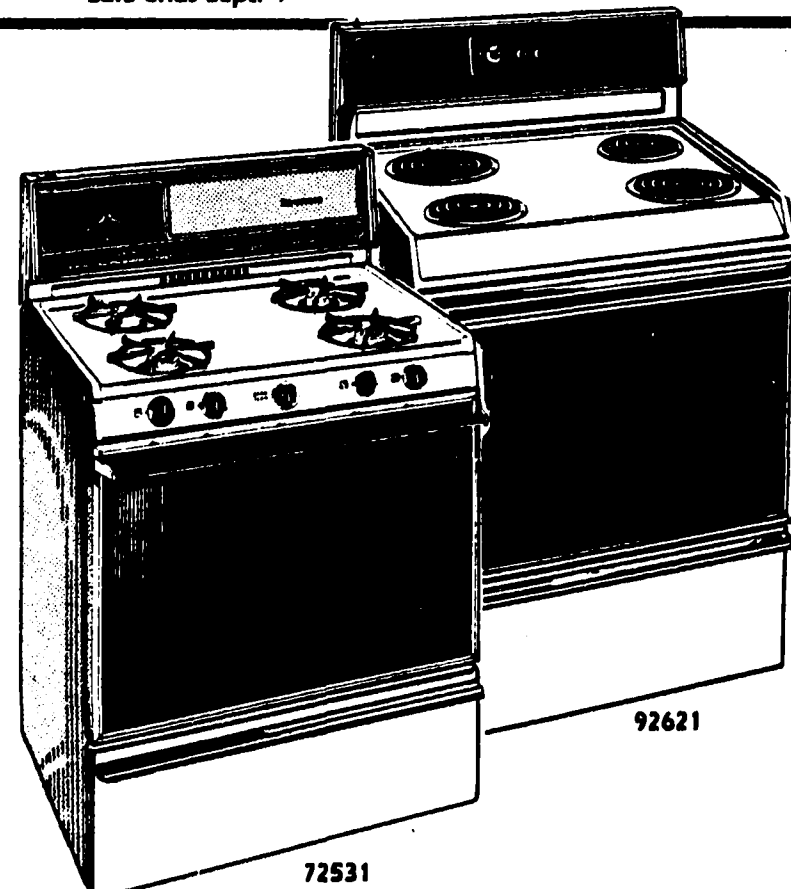
1. Tomorrow's service at today's prices.
2. Annual maintenance checks-up upon request.
3. Prompt, efficient service before you have time to worry.
4. Specially trained Sears service technicians.
5. Protection of your appliance investment.
6. 10% OFF repair price at time of purchase.

are 6 great reasons to buy a Sears appliance.

Sears Service

STERLING HEIGHTS... 939-1900
LIVONIA... 425-9110
PONTIAC... 333-7123

Each of these advertised items is readily available for sale as advertised



92621

72531

SAVE \$100 Choice of 30-Inch gas or electric range

Continuous-cleaning ovens, clean spatters at normal baking temperatures. Pilot-free gas range. Electric has automatic oven. White. Colors extra. Ranges require connector, extra.

Your choice
Reg. \$499.95

399⁹⁵

Sale ends Oct. 2

No monthly payment on home appliances until February on Sears Deferred Credit Plan. (There will be a finance charge for the deferral period.)

Kenmore Range Dept. (also available at Brighton and Howell)



SUPER VALUE

SPECIAL PURCHASE

349⁹⁵

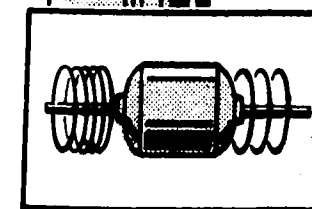
White quantities last. White

for this washer with features of our model that sells for \$389.95

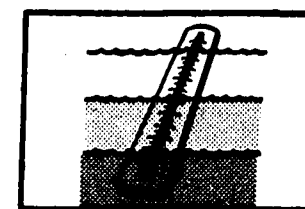
- 2-speed, 5 cycles including permanent press, delicate, knit and pre-wash
- 3 wash/rinse temperatures, 3 water levels, lint filter, porcelain-finish lid

A special purchase, though not reduced, is an exceptional value.

22631



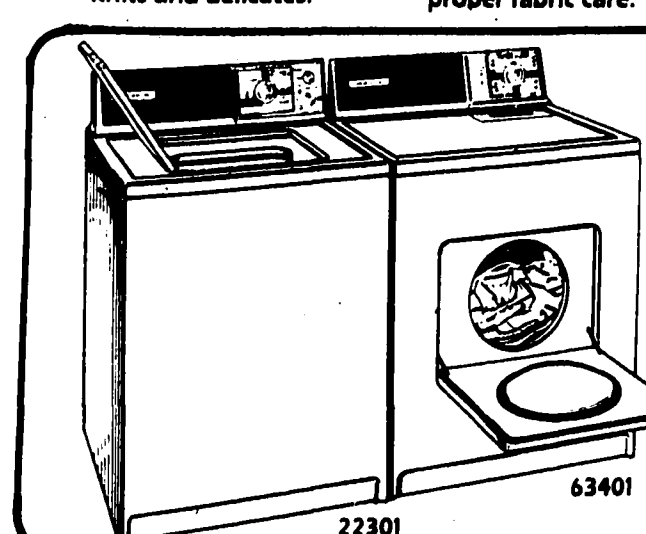
Heavy-duty 2-speed motor for proper care of knits and delicates.



3 wash/rinse temperature combinations for proper fabric care.



Automatic termination senses when load is dry, heat shuts off.



LARGE CAPACITY PAIR

Reg. \$339.95 washer

299⁹⁵

Heavy-duty 3 cycles, including permanent press. 3 wash/rinse temperatures. 3 water levels.

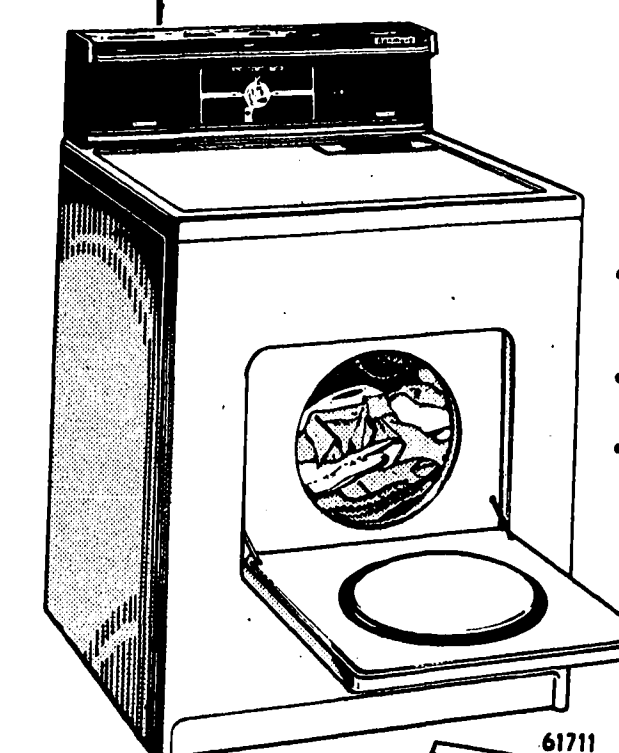
Reg. \$269.95 electric dryer

249⁹⁵

Timed cycles. Heavy-duty with touch-up.

\$309.95 gas dryer. **289.95**

Sale ends Sept. 11



'50 OFF electric Fabric Master dryer

Regular \$339.95

289⁹⁵

White

- Heat shuts off automatically at dryness level you preset... no overdrying of load
- Timed, touch-up and air-only settings for special needs
- Large capacity... handles big loads, helps save time, energy

\$379.95 pilot-free gas dryer... **329.95**

Dryers require connector not included in prices shown.

Selected colors available on washer, dryer above, priced extra.

Sale ends Sept. 25

'50 OFF



17.0 cu. ft. refrigerator-freezer

All-frostless... 12.24 cu. ft. fresh food section with twin crispers, 4.77 cu. ft. freezer. Magnetic door gaskets.

Regular \$549.95

499⁹⁵

White only
Sale ends Sept. 11

'120 OFF



19.1 cu. ft. frostless side-by-side

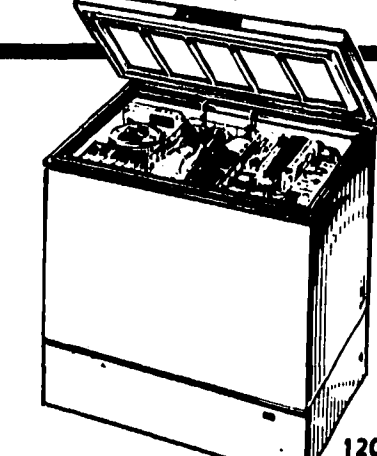
Frost-free 12.72 cu. ft. refrigerator, 6.34 cu. ft. freezer. Porcelain-on-steel liner. Meat pan, crisper. On rollers.

Regular \$819.95

699⁹⁵

Kenmore 19.0 cu. ft. side-by-sides \$599

Sale ends Sept. 25



'40 OFF Chest freezer

9.0 cu. ft. Key-lock. Power Signal light.

Regular \$339.95

299⁹⁵

339.95 upright... **229.95**

Sale ends Sept. 25



'60 OFF Upright freezer

15.1 cu. ft. Power Miser switch, key-eject lock.

Regular \$449.99

389⁹⁵

439.95 chest... **389.95**

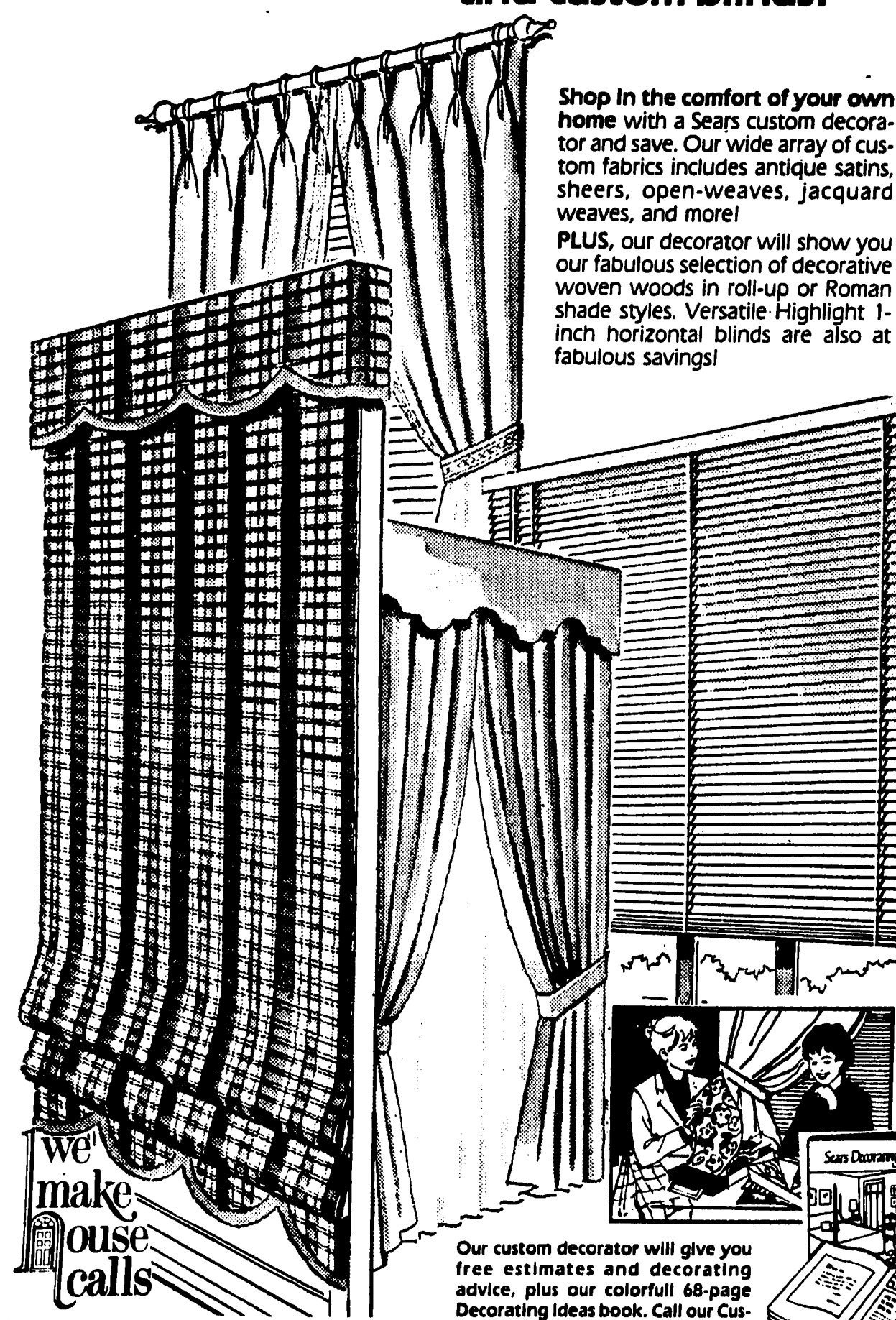
White
Sale ends Sept. 4

No monthly payment on home appliances until February on Sears Deferred Credit Plan. (There will be a finance charge for the deferral period.)

Each of these advertised items is readily available for sale as advertised.

SAVE 25%-50%

on a selection of over 500 custom fabrics, plus custom woven woods and custom blinds!



Shop in the comfort of your own home with a Sears custom decorator and save. Our wide array of custom fabrics includes antique satins, sheers, open-weaves, jacquard weaves, and more!

PLUS, our decorator will show you our fabulous selection of decorative woven woods in roll-up or Roman shade styles. Versatile Highlight 1-inch horizontal blinds are also at fabulous savings!

Our custom decorator will give you free estimates and decorating advice, plus our colorful 68-page Decorating Ideas book. Call our Custom Shop today!

Labor and installation for custom fabrics extra. Custom Blind Installation extra.

Call toll-free 1-800-462-0866

Save 33% on solid color or daisy print sheets



Your choice solid or daisy percale sheets of cotton/polyester need no ironing when tumbled dry! Other sizes also on sale.

Twin, flat or fitted **4⁹⁹**

Reg. 7.49

Matching comforters with cotton/polyester cover, with plumped polyester fill.

Reg. 33.99 twin **25⁹⁹**

Other size comforters also on sale!

40% OFF Contemporary Striped Towels

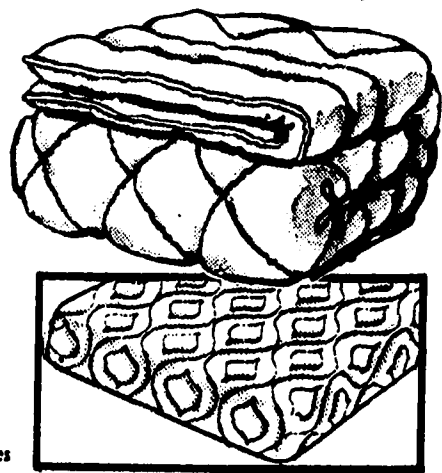
Bold Dimensions cotton/polyester terry towels are super absorbent.

Reg. 4.99 Bath Size **2⁹⁹**

3.49 hand towel 2.29 1.89 washcloth 1.49

Matching accessories also sale prices

Domestics (not at Grosse Pointe)



Twin size mattress pad, Reg. 14.99 **11.99**

Special Purchase!

Absolute Dream

Carpet with performance and quality features found in our more expensive 22.99 a sq. yd. Dream Supreme II. Both carpets have 53 oz. per sq. yd. pile weight. Both are made of polyester plush pile. Both are treated with Scotchgard® Brand Carpet Protector.

A special purchase, though not reduced, is an exceptional value **10⁹⁹** sq. yd.

cushion and installation extra available while quantities last

Carpeting (not at Grosse Pointe)

Sears

SAVE \$450 Oaken Splendor Dining Suite

5-Piece Suite Includes:

Trestle table and four side chairs. Finely crafted of solid oak and oak veneers. A rich look.

Regular 1249.99 **799⁸⁸** 5-pc.

Priced separately:
549.99 table 299.88
\$175 each side chair \$125
Also available:
\$525 china base \$365
\$525 china deck \$365
\$195 arm chair \$145
469.99 server 399.88

Sale ends September 25 Furniture Department (not at Grosse Pointe)

Use SEARSCHARGE credit plan

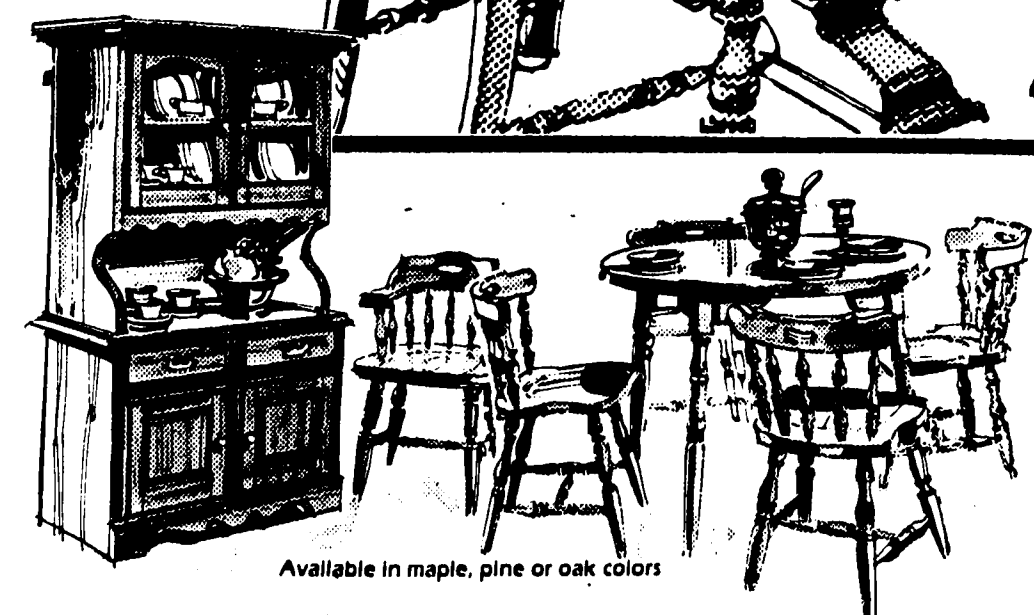


SAVE \$60 on 5-pc. country style dining set

Reg. \$389.99 **329⁸⁸**

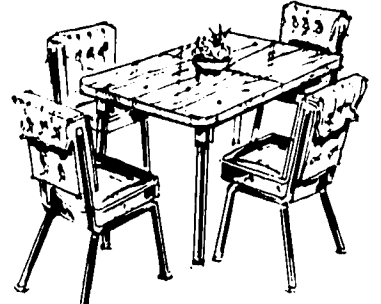
Homestead dining room has a gleaming finish and high pressure plastic laminate 42-in. diameter table top. With 4 mate's chairs.

\$280, 40-in. buffet \$240
\$209.99, 40-in. hutch 179.88

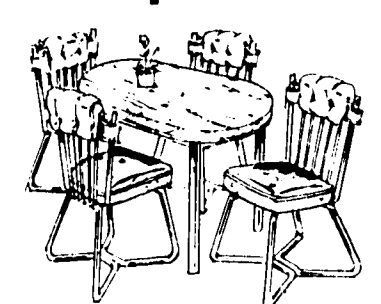


Available in maple, pine or oak colors

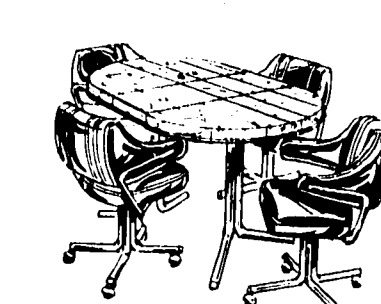
SAVE \$50 to \$170 on these 5-pc. dinettes:



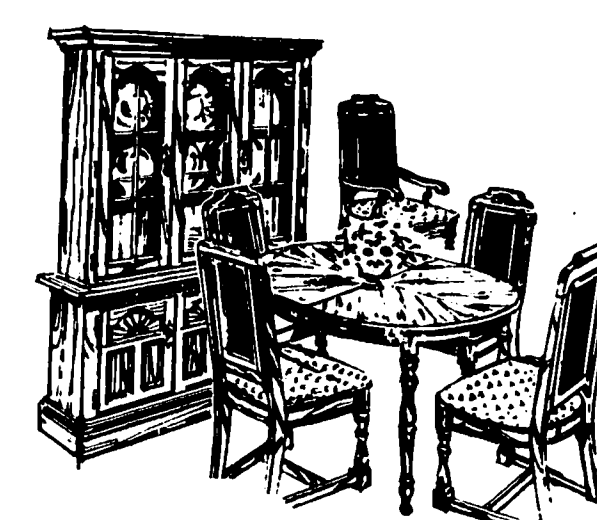
\$299.99 Typecast dinette seats 4 comfortably. Plastic laminated table top 249.88



\$399.99 Sandy Bay contemporary dinette has 4 chrome-plated wire-back style chairs 349.88



\$569.99 Riverstate has 4 padded vinyl chairs on casters. Plastic laminated table top 399.88



\$300 OFF 5-Pc. Dining Room Suite

Renfrew Hall is nostalgically styled in the Country English manner. Constructed of oak, oak veneers and hardwoods. 58-in. oval table, 4 side chairs.

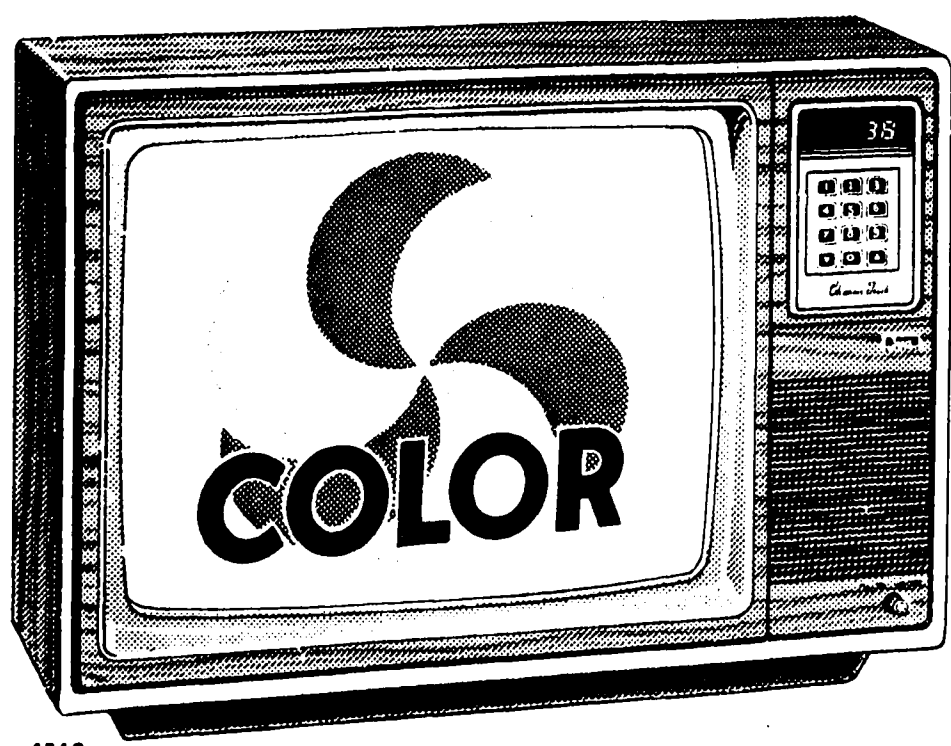
Reg. 1199.99

\$550 China base \$450
\$550 China deck \$450
\$250 Arm chair \$185

899⁸⁸

SAVE \$100

TV with electronic tuner



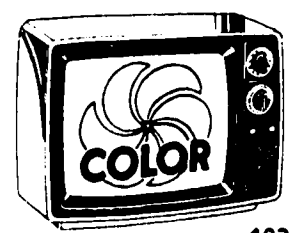
4218 Reg. \$499.95
399⁹⁵

Enjoy a big, 19-in. diag. meas. picture. Fast Touch n' Tune channel selection.

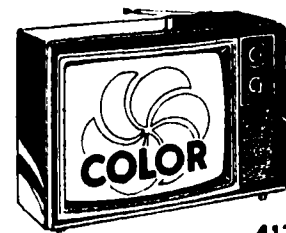
TVs, also available at Brighton and Howell



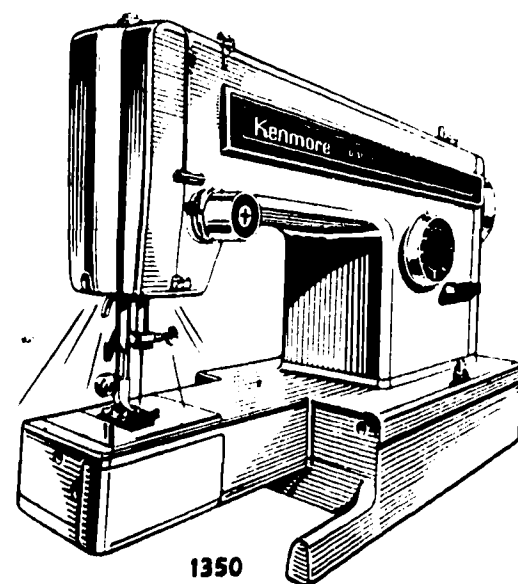
5318
\$300 OFF
video recorder
Up to 5 hrs. per tape.
7-day timer.
Reg. \$899.95 **599⁹⁵**



4026
\$20 OFF
color TV
13-in. diag. meas. picture. Solid-state chassis.
Reg. \$319.95 **289⁹⁵**



41703
BIG-SCREEN
color TV
19-in. diag. meas. picture. Solid-state chassis.
\$299



1350

\$60 OFF 10-stitch
free-arm sewing head
5 utility and 5 stretch stitches. Built-in buttonholer. Ultra-Stitch for great looking stretch stitches and buttonholes. Easily converts to a flatbed for basic sewing.
Regular \$239.95 **179⁹⁵**



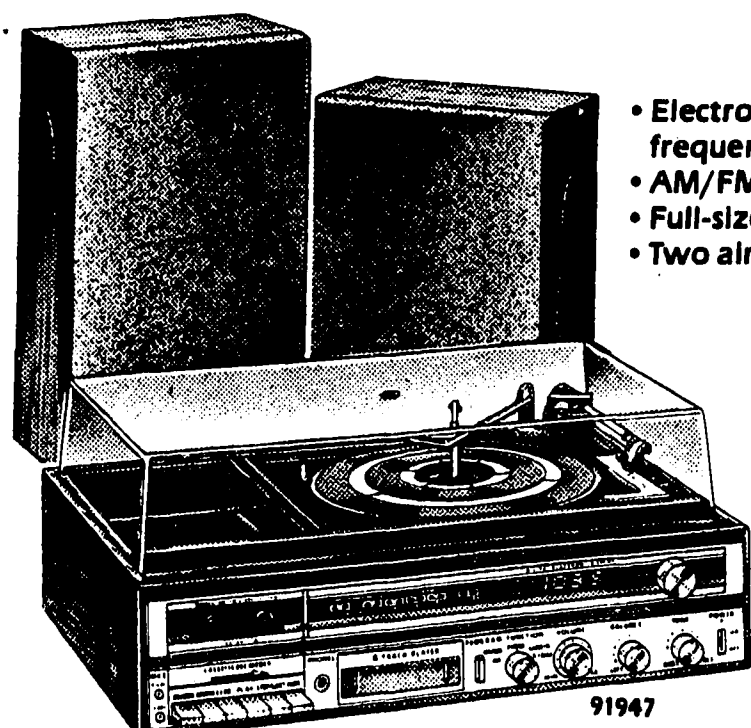
\$20 OFF Sew cabinet #93081. For work space and storage. Unassembled. Reg. \$100 **\$80**
Sale ends Sept. 25

Each of these advertised items is readily available for sale as advertised.

Sears

\$120 OFF

Sears stereo system



- Electronic digital frequency display
- AM/FM stereo receiver
- Full-size record changer
- Two air suspension speakers

Reg. \$299.95
179⁹⁵

System with cassette and 8-track
Plays and records cassettes, plays 8-tracks. Convert 8-tracks to cassettes. Record from AM/FM stereo receiver and record changer.



SAVE \$10

A. 21686

B. 9450

C. 2327

YOUR CHOICE

39⁹⁵

Reg. \$49.95

- A. Portable cassette tape recorder*
- B. Sears Audio by Koss stereo headphones
- C. AM/FM electronic LED clock radio

*Batteries extra

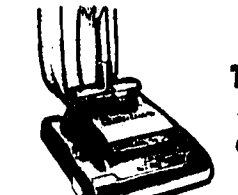
\$20 OFF portable stereo
Cassette play/record, AM/FM stereo radio.
Reg. \$99.95 **79⁹⁵**
AC/DC; batteries extra AC line cord included



2193
\$20 OFF stereo cassette player with headphones.
Reg. \$69.95 **49⁹⁵**
AC/DC; batteries and AC line cord included



\$30 OFF
Power-Mate® vac
Powerful suction combined with a beater bar brush for deep down cleaning of embedded dirt. Active brush-to-wall edge cleaning. Overload protection. 3 heights.
159⁹⁵
Regular \$189.95

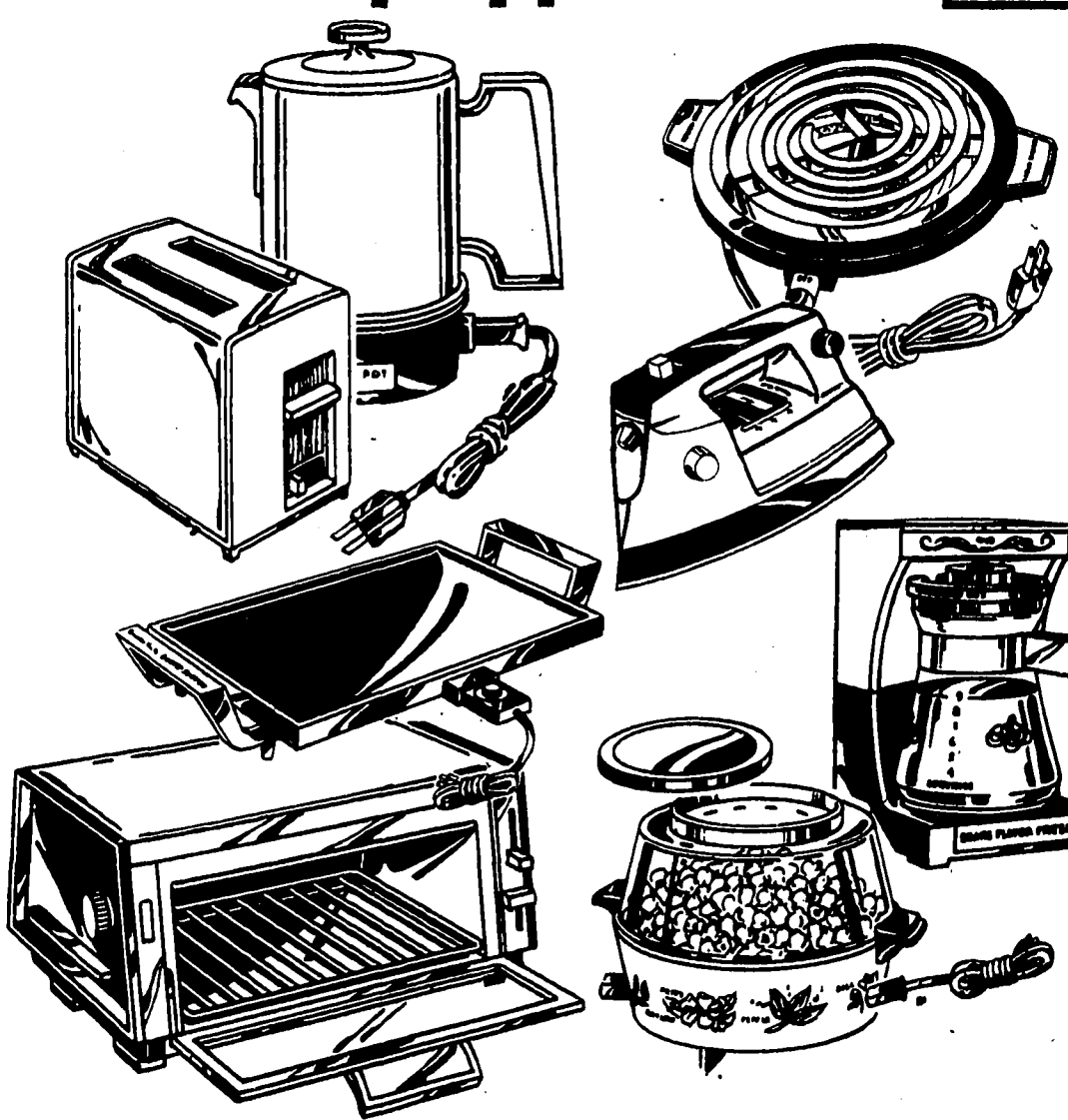


TWIN FAN VAC
#3140 is available at our everyday low price of **54⁹⁵**
Sale ends Sept. 25
Vacs also available at Brighton and Howell

SAVE \$3 to \$8 on

tabletop appliances

Sears

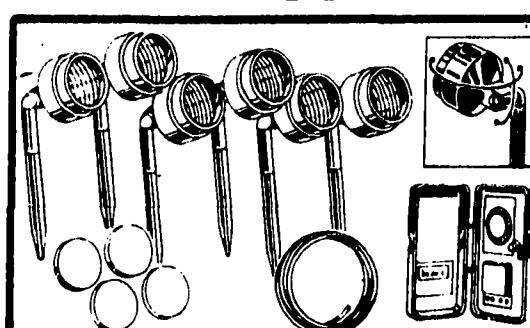


\$5 OFF electric pot
Heats water for 5 cups of tea or coffee in 75 seconds.
Reg. \$14.99 **9⁹⁹**

\$5 OFF toaster
Chrome-plated steel toaster has frozen pastry setting.
Reg. \$19.99 **14⁹⁹**

\$4 OFF table range
Single-burner range has thermostatic control.
Reg. \$16.99 **12⁹⁹**

\$4 OFF iron
Versatile steam/spray/dry iron with water window.
Reg. \$19.99 **14⁹⁹**



\$30 OFF low voltage outdoor lighting set
Includes transformer with timer, 6 swivel-head lamps with clear, and tinted lens covers, 100-ft. cable, hardware.
Reg. \$109.99 **79⁹⁹**
Sale ends Sept. 11

\$5 OFF electric griddle
Cast aluminum griddle has detachable plug.
Reg. \$39.99 **34⁹⁹**

\$8 OFF toaster oven
Will cook two tv dinners at once. See-through door.
Reg. \$39.99 **31⁹⁹**

\$8 OFF coffeemaker
Brews up to 10 cups. With glass carafe, 25 filters.
Reg. \$24.99 **16⁹⁹**

\$3 OFF corn popper
Four-quart popper melts butter over popping corn.
Reg. \$19.99 **16⁹⁹**

SAVE \$4

Sears heavy-duty laundry detergent



Reg. \$21.99
17⁹⁹
40-lb. box

Sears heavy-duty laundry detergent removes more soil than the nation's leading detergent. Economical, use only 1/2 cup for an average family sized washload.

Sale ends Sept. 25

SAVE 2.50
laundry detergent
and fabric softener
1-gallon liquid... its concentrated!

Reg. \$8.49 **5⁹⁹**

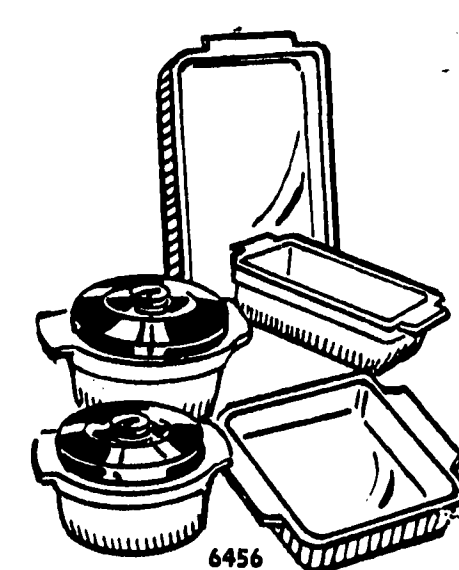
SAVE 40% Clearance
on entire line of discontinued bar stools

Were \$9.88-139.99 **5⁹⁹ to 83⁹⁹**

While quantities last. Selection will vary by store. Not at Grosse Pointe, Southfield



SAVE 50%
7-pc. cookware set
With SilverStone® interior. Bulged-shaped design; highly polished aluminum exterior.
Reg. sep. prices in 1982 Fall Cat. C. total \$80.96 **39⁹⁹**
Sale ends Sept. 25



SAVE \$10
7-pc. microwave set
See-thru brown and opaque white glass. Molded-in extended handles. Includes 1 and 2-qt. rounded covered casseroles, 2-qt. open utility, 1-qt. loaf, 8" square cake dish.
Reg. \$29.99 **19⁹⁹**
Sale ends Sept. 25

25% OFF Cross 'n' Shape bras

Lace cup or smooth cup style with adjustable stretch straps. Band crosses between cups for flattering fit. Natural or contour. D cups priced higher.

3²⁹
Reg. \$4.50 ea.

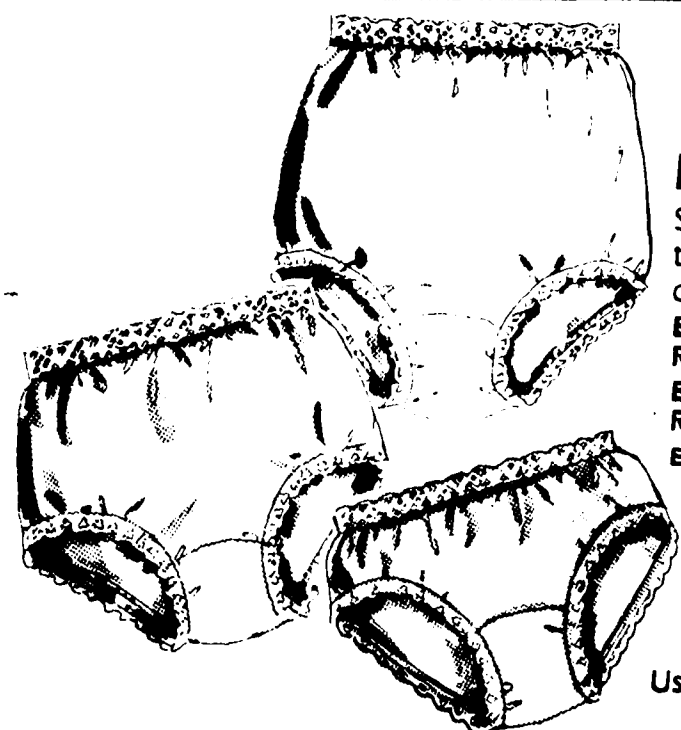
Sale prices end September 4



WATCH BAND SPECIAL

Back-to-school savings on a great selection of bands for men and women. Not all styles available at all Sears stores.

Reg. 4.95 to 12.95 **2⁴⁷ to 6⁴⁷**
Sale ends Sept. 4
Watch Repair Dept.



25% OFF Doesn't panties

Soft Pima cotton or silky Antron® III nylon. Fashion colors. Briefs also in white. Bikinis, hip-huggers. Reg. \$2.50 pr. **1⁷⁹**
Briefs Reg. \$3 pr. **2¹⁹**
Extra size briefs priced higher

Merchandise on this page is not at Grosse Pointe

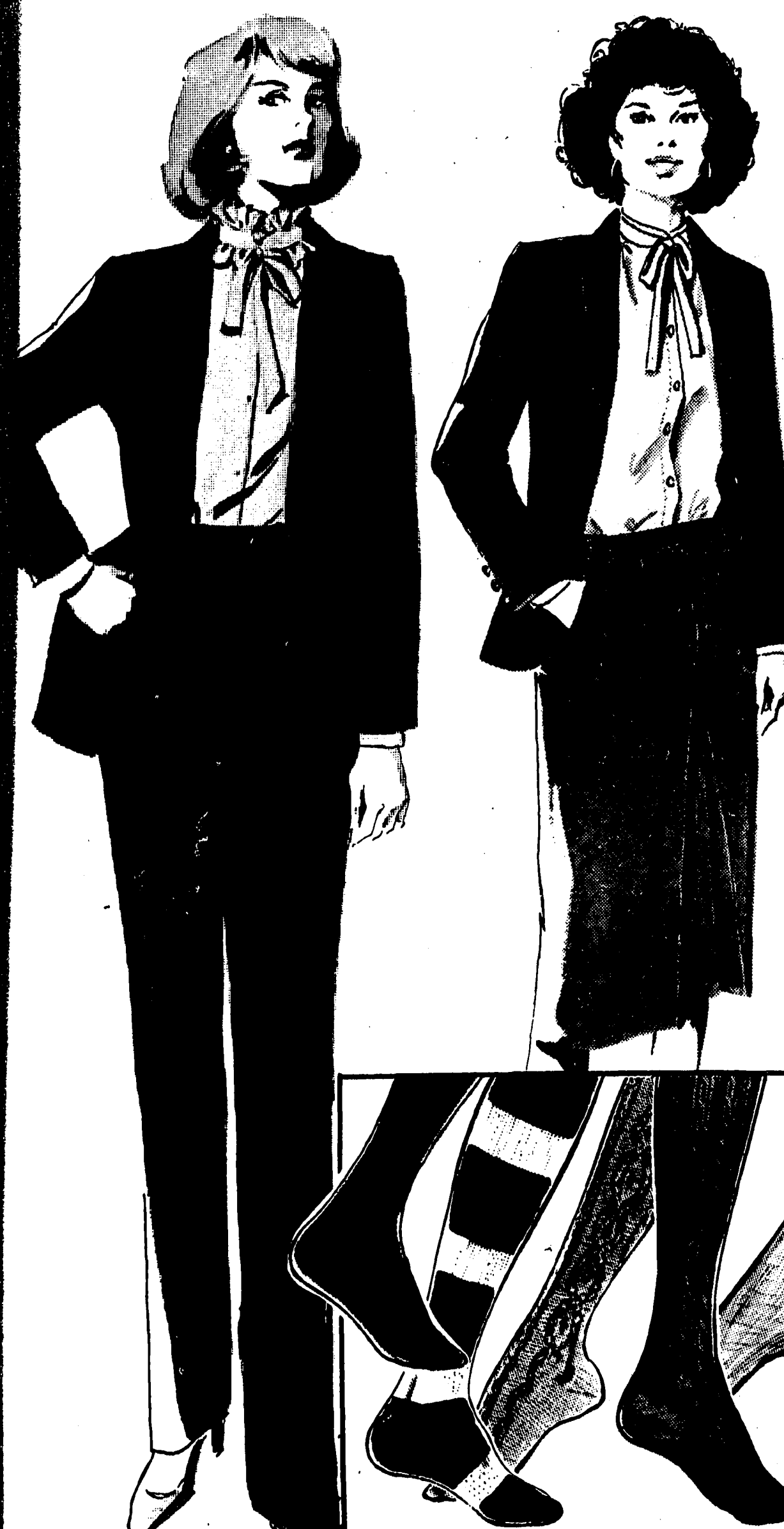
Use SearsCharge Credit Plan

\$9 OFF Woven polyester shirtdresses with the look of silk

There's great style at work in these shirtdresses of polyester crepe de chine — all with the look and feel of silk. Assorted styles in solid colors or prints, for misses sizes 8-16, petites 6P-16P. Reg. \$39 ea.

29⁹⁹

Sale ends Sept. 7
Dress Department



Sears PRE-LABOR DAY SALE

Fall is shaping up with Blazers, Skirts, and Pants that fit 25% OFF

Fitting for fall! Mixable separates in regular or full sizes. Misses' blazers, skirts, pants of stretch Fortrel® polyester. Camel tan, burgundy, black, brown or navy.

\$16-\$17 pants **11⁹⁹**
\$40-\$41 blazers **29⁹⁹**

A blouse to wear in a variety of ways. Detach the ruffle collar and bow to show the mandarin collar. The bow may also be worn as a belt for a tunic look. Polyester. Misses' sizes.

Reg. \$18 **12⁹⁹**
Not shown: \$16-\$17 button-front skirt in black, brown, navy. **11.99**

Sale ends Sept. 4

Sears Super Values

Separates and blouse on sale in women's sizes at similar savings.

Sears Portrait Studio
as your child changes...
Make a special tradition of keeping the memories with professional portraits taken at Sears.

20 color portraits 12.95 includes total \$5 deposit

No age limit. Photographic package includes two 5x7s for each additional subject in portrait. Choice of backgrounds. Please see selection.

ALSO AVAILABLE: INSTANT PASSPORT PHOTOS, COPY AND RESTORATION

Detroit Area Sears Portrait Studios: Open 10 a.m. to 8 p.m. • closed Sunday. Highland Park open 10 to 6:30 Mon. thru Fri., Sat. 9:30 to 5:30

Sears Offer good for portraits taken thru Sept. 4

Use your Sears charge card. Cash payments not on. Satisfaction guaranteed or your money back.

25% OFF

All women's knee-high socks

Argyles — stripes — solids — patterns — cables — flat knit — ribbed knit — opaques — many colors — all on sale!
Reg. \$1.69-\$3.39 pair

1¹⁹-2⁴⁹

Selected 3 pair pkgs., reg. \$3.29-\$3.99, **2.39-2.99**

Merchandise on this page is not at Grosse Pointe

The Rugged Outdoor Look

Great looks, values, in cotton, acrylic or polyester and cotton.

For big girls
 \$8.99 Sweater, S.M.L. 6.69
 \$8.99 Flannel shirt, S.M.L. . . . 6.69
 \$12.99 Pants, 7-14 9.69 pr.

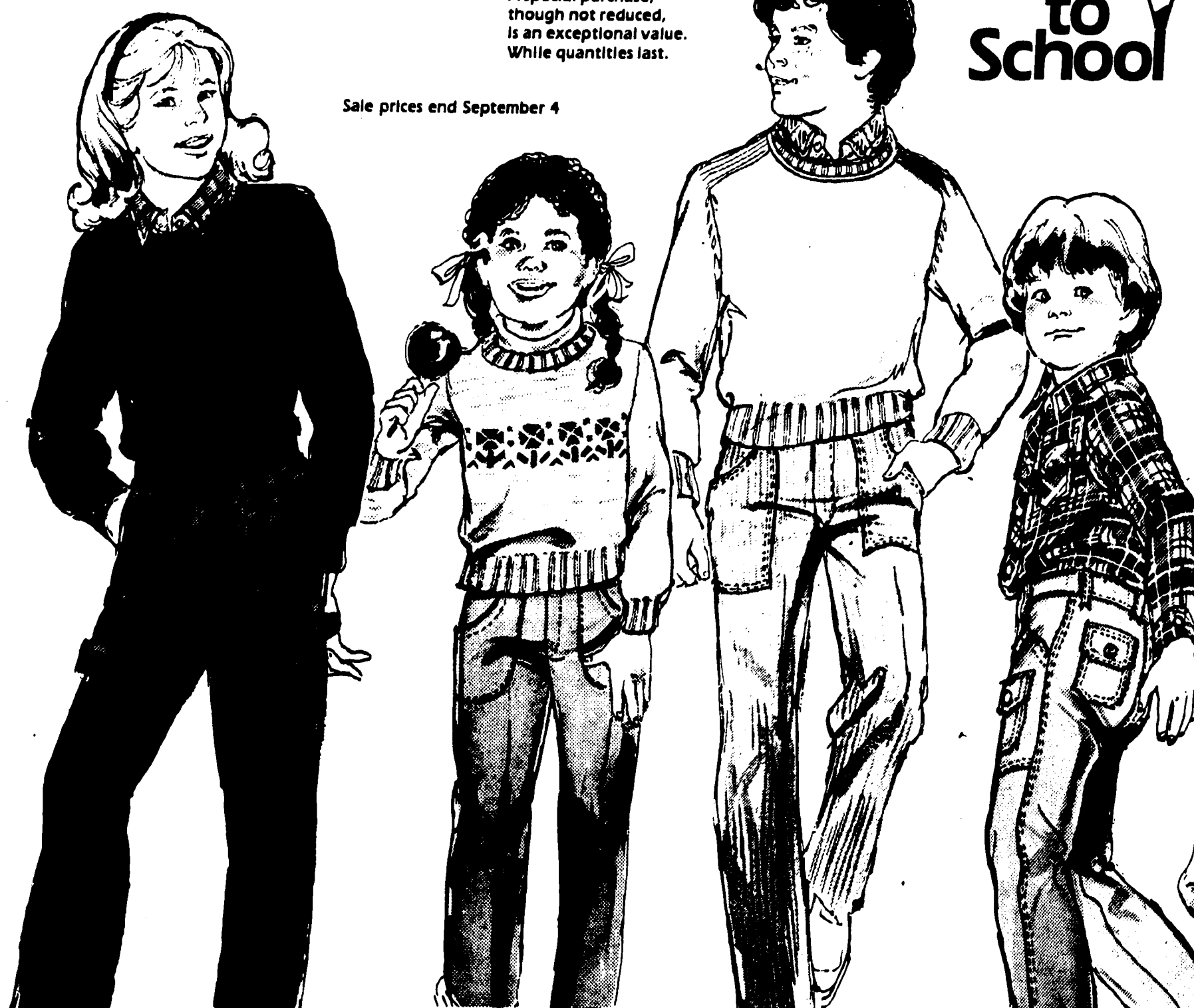
For little girls
 \$8.99 Sweater, S.M.L. 6.69
 \$5.99 Turtleneck 4.49
 \$8.99 Fashion pants, sizes 4-6x 5.99 pr.

For big boys
 \$6.49 Flannel shirt, 8-12 . . . 4.49
 \$12.99 Corduroy jeans, 8-12 9.69 pr.
 Sizes 14-20 also on sale.

For little boys
 \$5.99 Flannel shirt, S.M.L. . . 4.49
 \$8.99 Fashion jeans, sizes 3-6x 5.99 pr.
 Special purchase, turtleneck 3.49

A special purchase, though not reduced, is an exceptional value. While quantities last.

Sale prices end September 4



Sears

Take Sears Back to School



SAVE '10 to '12
4-in-1 parka

The lightweight, hooded outer jacket has a zip-in liner—a ski-style jacket to wear alone, or convert to a vest, thanks to zip-off sleeves. Girls' 7-14, boys' 8-12.

49.99 Girls' **39⁹⁹** 49.99 Boys' **37⁹⁹**

'10 OFF
Little boys' jacket

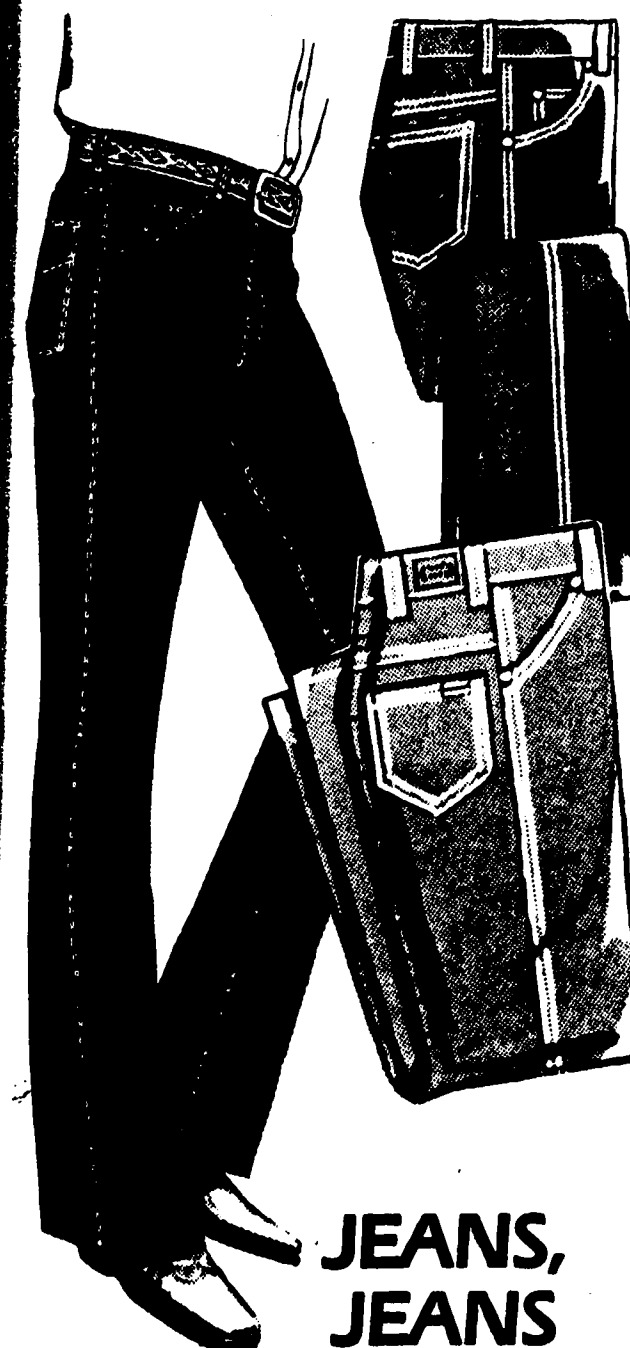
Hooded jacket features four zipper pockets. 4-6x. Reg. \$34.99 **24⁹⁹**

Kids' Apparel (not at Grosse Pointe)

Ask about Sears credit plans

Sears

CLOSEOUT



JEANS, JEANS and more JEANS

Were 13.99 to 18.99

9⁹⁹ pair

SAVE 28%-47% on a wide selection of jeans for men. Choose from several styles . . . all feature the look and fit you want.

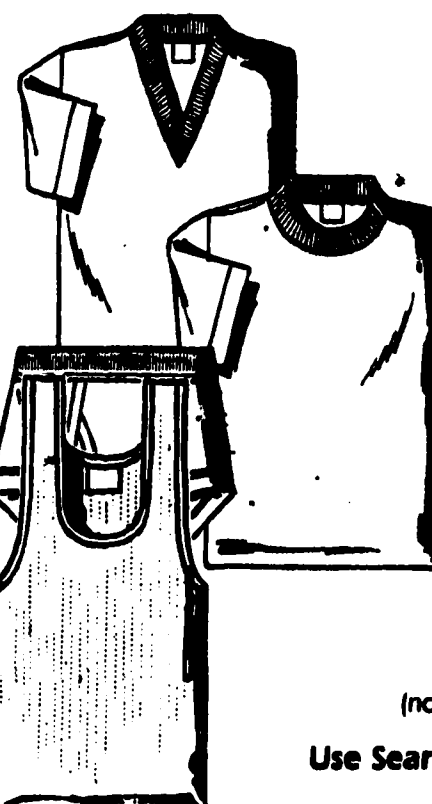
On sale while 4000 pr. last



Gear up for Fall

- A. **\$6 OFF** Quilt-lined flannel shirt. All cotton or polyester and cotton shell with polyester fiberfill insulation. Sizes S-XL. Reg. \$18.99 **12⁹⁹**
- B. **\$1 OFF** Chambray shirt. Polyester and cotton blend. Reg. \$8.99 **7⁹⁹**
- C. **\$5 OFF** Corduroy pants. Perma-Prest® pants of cotton and polyester. Regular fit sizes. Reg. \$15.99 **10⁹⁹**
- D. **\$9 OFF** Quilted vest. Polyester and cotton poplin shell. Nylon lining quilted to polyester fiberfill. Reg. \$35 **25⁹⁹**
- E. **\$4 OFF** Fieldmaster shirt. Polyester and cotton broadcloth. Button-through flap pockets, shoulder epaulets. Reg. \$13.99 **9⁹⁹**
- F. **\$5 OFF** Twill slacks. Polyester and cotton. Two button-through back flap pockets. Reg. \$21 **15⁹⁹**
- G. **\$20 OFF** Heavyweight parka. Hooded parka with 2-way zipper has a lightweight lining. Reg. \$70 **49⁹⁹**

Sale ends September 4



SAVE '3
Sears Best Underwear for Men

Reg. 11.99 **8⁹⁹** pkg/3

Encron® polyester and pima cotton. Packages of 3 T, V, A-shirts or briefs.

The Men's Store (not at Grosse Pointe)

Use SearsCharge credit plan



By Converse

The Winner Basketball shoes

Hand wrapped molded rubber sole, cushioned insole and arch. The machine washable cotton duck upper has a padded collar. In oxford or high-top styles. Men's 7 1/2-11, 12M. Boys' 3 1/2-7M.

Reg. 17.99-18.99 **13⁹⁹**

Sale ends Sept. 7
 The Shoe Place (not at Grosse Pointe)

SAVE \$70
when you buy this weight
bench and weight set



Both for
99⁹⁸
Reg. Sep.
Prices Total
\$169.98

\$50 OFF weight bench
Versatile 800-lb. cap. bench
(user plus weights). Double leg
lift. Adjustable squat rack. In-
cline back. Unassembled.
\$20 OFF weight set
132-lb. set has 14 weight plates,
a 72-in. barbell bar and 2 18-in.
dumbbell bars.

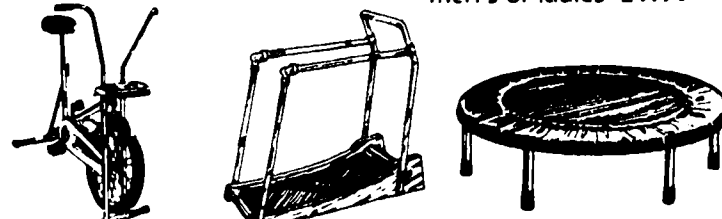
Reg. \$119.99
69⁹⁹

Reg. \$49.99
29⁹⁹

SAVE 20% on Wilson® Sportswear



\$19.99 Hooded sweat
shirt 15.99
\$15.99 V-neck sweat
shirt 12.79
\$12.99 Sweat pants
..... 9.99 pr.
\$9.99 Sweat shorts
..... 7.99 pr.
\$12.99 Sleeveless
sweat shirt 9.99
\$25.99 Warm-up suit,
men's or ladies 21.99



\$129.99 20-in.
exercise wheel
cycle 99.99

\$229.99 Walk-
er-jogger exer-
ciser 199.99

\$99.99 Jog-N-
Tramp exercis-
er 79.99



\$119.99 20-in.
FS200 BMX
..... 104.99

\$129.99 10-
speed racer
..... 99.99 ea.

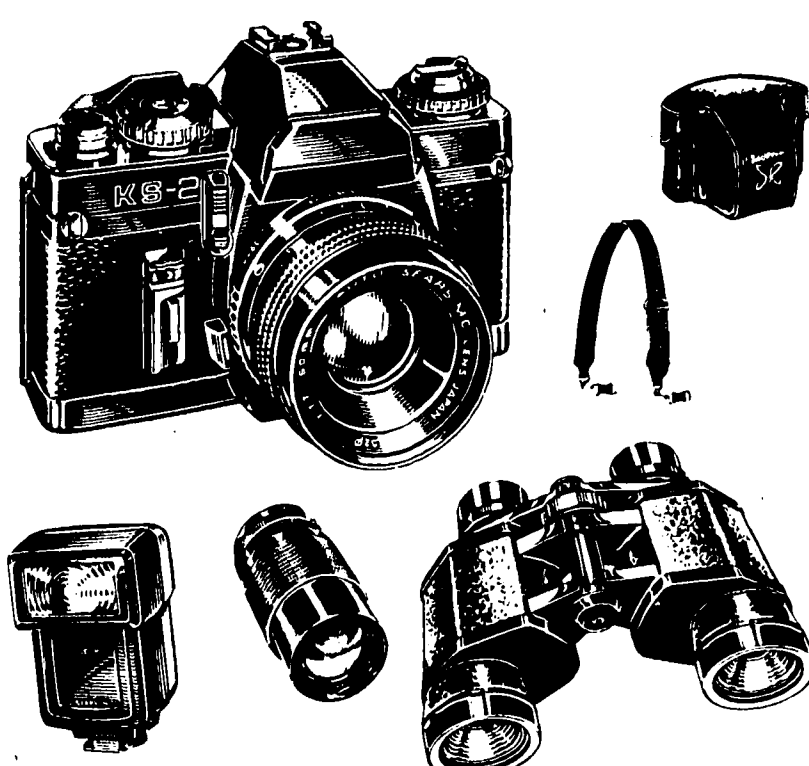
109.99 3-speed
touring bike
..... 99.99

Exercise equipment
requires some assembly

Bicycles are partially assembled
Sale ends Sept. 25 (Bike sale
ends Sept. 18)

Sears Sports Center (not at Grosse Pointe)

Sears



SAVE \$90
on 5-piece 35mm
SLR camera outfit

Reg. sep.
prices total
\$367.95
277⁹⁵

Sears KS-2 automatic camera
with 50mm multi-coated f1.7
lens. Outfit includes 135mm
telephoto lens, auto electron-
ic flash, camera case, strap.

5-pc. Canon AE-1P camera out-
fit, reg. sep. prices total
\$435.95 (not shown) ... 399.95
Sale ends Sept. 18

\$10 OFF wide-angle binoculars

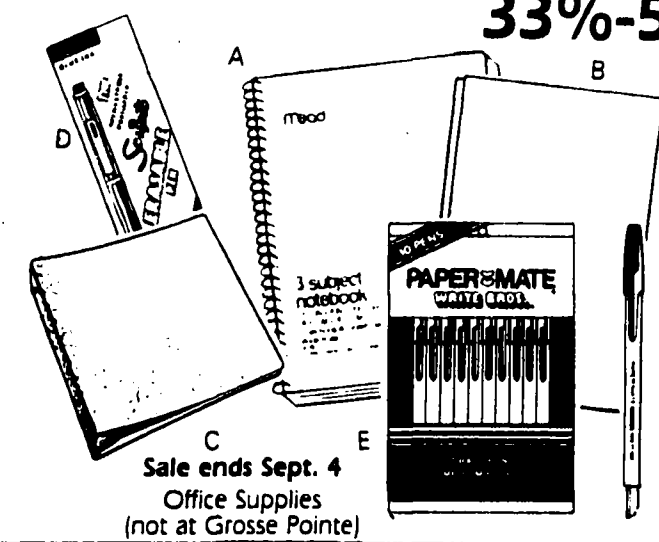
Brings subject 7 times closer. 500-ft.
wide view at 1,000 yards. Case incl.

Reg. \$39.99
29⁹⁹

Not shown:
\$24.99 standard-angle binoculars 19.99
Sale ends Sept. 11

Camera Dept. (not at Grosse Pointe)

33%-50% OFF school supplies



Sale ends Sept. 4
Office Supplies
(not at Grosse Pointe)

A. 3-subject theme book,
reg. \$1.49 99¢
B. 3 pockets/prongs portfolios,
reg. 99¢ 59¢
C. 3-ring binder, reg. \$1.49 89¢
D. Scripto® Erasable™ pen,
reg. \$1.98 99¢
E. Write Bros.® pens, 10 pk.,
reg. \$1.69 99¢
Limit 8 to a customer on each of
above school supplies.
Sears has on hand sufficient quanti-
ties to meet reasonable consumer de-
mand. Sears reserves the right to
limit quantities sold to commercial
purchasers.

\$5 OFF all video cartridges



Compatible with
Atari® system and
Sears Video Arcade
Reg. \$14.99 to \$37.99
9⁹⁹ to 32⁹⁹

Compatible with
Mattel Intellivision®
and Super Arcade
Reg. \$19.99 to \$29.99
14⁹⁹ to 24⁹⁹

Sale ends Sept. 6
Toy Dept. (not at Grosse Pointe)

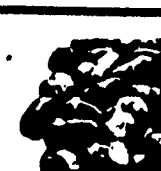
**Pre-Labor Day
CANDY
SPECIALS**



**Delicious
cashews**
Reg. 7.98
6⁹⁹
lb.



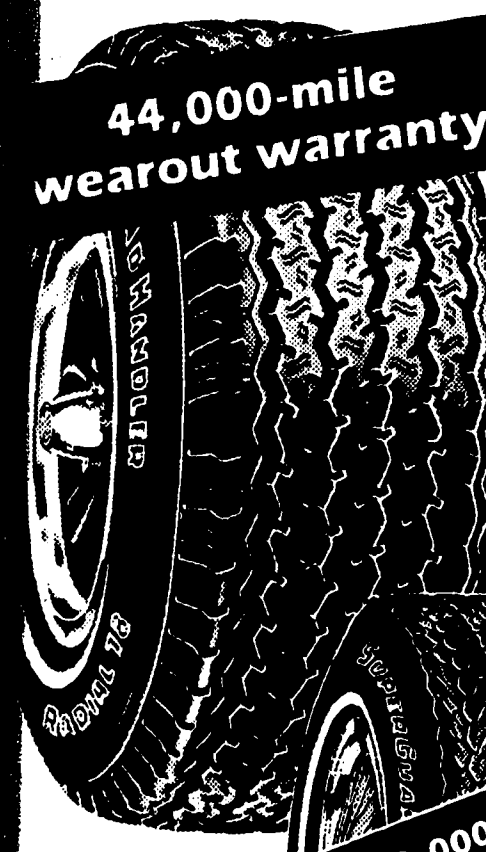
**Tempting
pokies**
Reg. 3.18
2¹⁸
lb.



**Butter
toffee peanuts**
Reg. 2.58
1⁹⁹
lb.

Candy Dept. (not at Grosse Pointe, Southfield)

**44,000-mile
wearout warranty**



SAVE 40%
on RoadHandler® radials

While quantities last

Our best steel-belted
highway radial has
low rolling-resistance
to help save gas. Two
belts. Hurry while
quantities last.

Ask
about
Sears
credit
plans

RoadHandler 76 whitewall radial	Price each was	Sale price each	plus F.E.T.* each
AR-78-13	89.99	53.99	1.90
BR-78-13	99.99	59.99	2.07
DR-78-14	109.99	65.99	2.26
ER-78-14	114.99	68.99	2.50
FR-78-14	119.99	71.99	2.53
HR-78-14	129.99	77.99	2.92
GR-78-15	129.99	77.99	2.79
HR-78-15	134.99	80.99	2.88
JR-78-15	139.99	83.99	2.99
LR-78-15	149.99	89.99	3.21

*Federal Excise Tax

30% OFF our best belted
SuperGuard 30 has two fiber glass belts for
strength, traction and long wear.
Sale ends Oct. 2

CAR CARE SAVINGS COUPON BOOK
Yours for only
19⁹⁹
SAVE \$88 off regular labor prices
of selected services
when you use all the coupons
We install
confidence

SAVE \$7
on Sears 36
car battery

Reg. 44.99
37⁹⁹
with
trade-in

Installation Includ-
ed. 325 amps cold
cranking power
Group 24. For most
American-made cars
and many imports.
DieHard® motorcycle
battery 39.99

Ask about Sears
credit plans
Sale ends Sept. 11

Speed control
Reg. 119.99
89⁹⁹
Sears Best with resume,
installation extra.
Sale ends Sept. 11



Sears car filters
\$2 each
\$2.79 air filters or
\$2.99 dual oil filters
Sale ends Sept. 11

4 DAYS ONLY
\$25.99 car ramp set 15.99
\$16.99 4-ton jack 9.99
\$15.99 2-wheel brake set 11.99
Sale ends Sept. 4



**Our biggest
shock SALE
of the year!**

A. **\$5.99 Heavy-duty shocks**

Helps give good ride
control. For most
American-made
cars, many imports.
5⁶⁶
each

B. **\$9.99 Heavy-duty Plus
shock absorbers**

Piston-rod wiper ring helps give
shock long life. Sizes to fit most cars
and light trucks.
7⁸⁸
each

C. **\$19.99 SteadyRider® RT
radial-tuned shocks**

Comfort valve smooths ride with
most tires. For most cars
and light trucks.
13⁸⁸
each

D. **\$44.99 Booster shocks**

Fully adjustable load-lifting capacity
— up to 1000 lbs.
34⁸⁸
pair
Shock installation extra
Sale ends Sept. 18
(Booster shock sale ends Sept. 4)

Sears

Sears Tire & Auto Centers
WE INSTALL CONFIDENCE



**Engine
tune-up
diagnosis**

Reg.
\$19.99
14⁹⁹
with coupon from Car
Care coupon book
We'll set timing, adjust
carb., do scope analysis
and infrared emissions
test when applicable. We
suggest only parts and
services needed
(not at Southfield, Grosse Pte.)

**Alignment
and balance**

With 2 wheel balance
Reg.
\$31.99
22⁹⁹
with coupon from Car
Care coupon book

With 4-wheel balance
Regular \$43.99 24.99
\$19.99 Alignment
only 10.99
with coupon

We'll spin balance wheels,
set caster/camber, toe.
These services for most cars

Most Detroit Area Auto Centers Open
Weekdays 7:30 a.m. to store closing.
open Sunday regular store hours.
Highland Park closed Sunday.

**Sears great salute
to savings.
Don't miss it!**

SALE

on Sears Best one-coat latex paints



Reg. \$599.99 399⁹⁹

Reg. \$16.99 **10**¹/₂ gal.

Reg. \$149.99 129⁹⁹

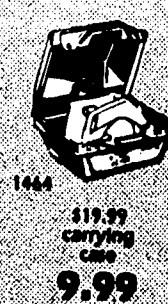
Reg. \$14.99 **11.99**
\$15.99 oil base 12.99
gal

Reg. \$79.99
Fall General
Catalog, 1982

1500 to sell — no rainchecks

Craftsman 7¼-inch circular saw. Develops maximum 2-HP, 4600-rpm no-load speed. With depth and bevels controls.

**Sale ends Sept. 25
or While Quantities last**



~~\$7.99~~
2 1/4" carbide
tip blade
6.99



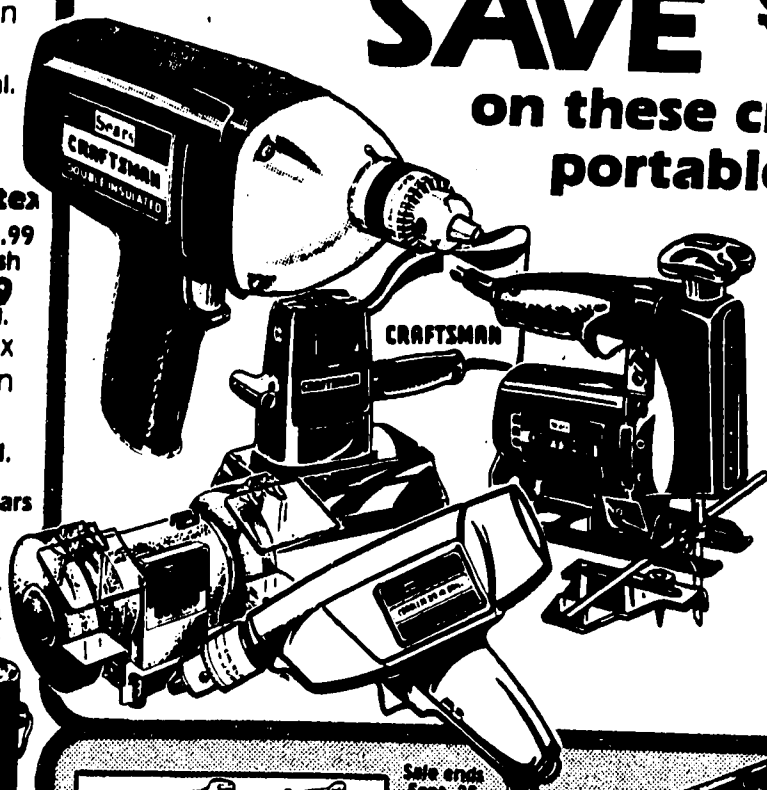
1716

132.99
mixer
attachment
29.99

Your choice
34⁹⁹

\$64.99, 3/8-inch drill
\$69.99 cordless drill
\$64.99 pad sander
\$44.99 bench grinder
\$69.99 scroll saw
Sale ends Sept. 14

**Use your
SearsCharge**



43-pc. set with
2 ratchets
sockets, more.

prices total **49th**

Pilers set
1 place.

Reg. rep.
prices total
\$24.97
99

Sears

**Satisfaction Guaranteed
or Your Money Back**

Open 9:30 am to 9 pm Monday through Saturday; Sundays 12 noon to 5 pm

- Macomb Mall 293-8000
- Oakland Mall 585-1000
- Southfield 559-8000

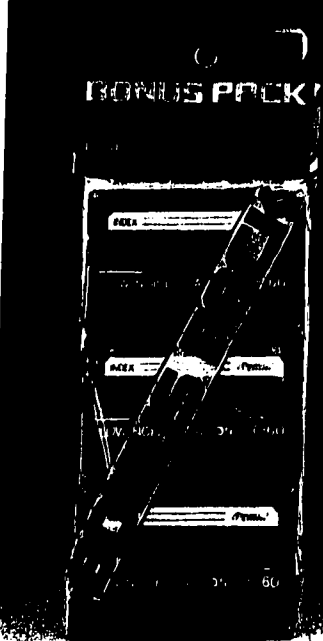
- Pontiac Mall 681-9900
- Livonia Mall 476-6000
- Lincoln Park 383-7000
- Lakeside/Sterling Heights 247-1500
- Twelve Oaks/Novi 348-9200
- Fairlane/Dearborn 336-0100
- Briarwood/Ann Arbor 769-8900

Open 9:30 am to 6:30 pm (Mon. thru Fri.)
Sat. 9:30 to 6 — Closed Sunday
• Highland Park 868-1300

Open 9:30 am to 9 pm (Mon. thru Fri.)
Sat. 9:30 to 6 — Sun. 12 to 5
• Grosse Pointe Farms 884-6000

Dollar DAYS!

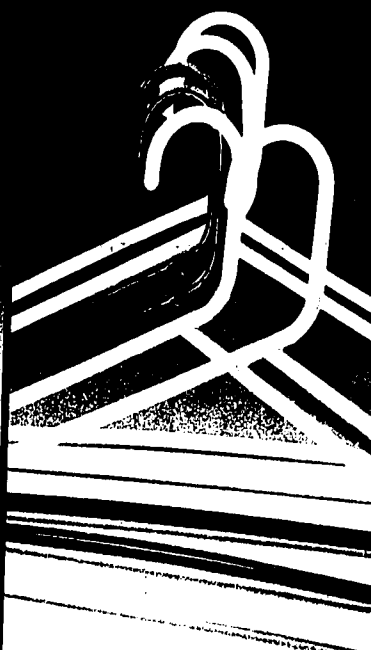
TG&Y...where
your value advantage
is a dollar well spent!



\$1 **save 27%**
Cassette Tape Bonus Pack Three 60 minute, low noise tapes. Reg. 1.37 pkg.



\$1
Softsoap Regular or New Work Soap. Pump dispenser. 10.5 oz. Limit 2



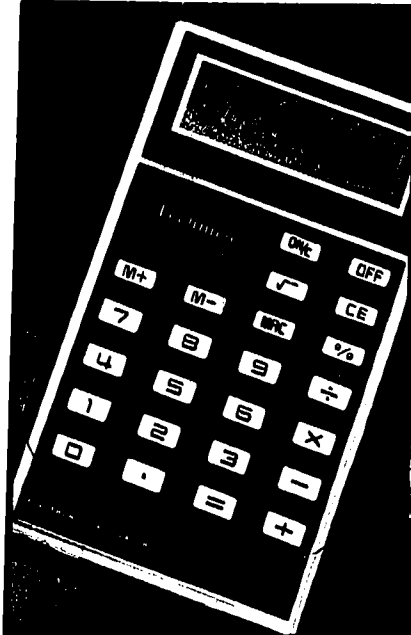
12 \$1
FOR
Tubular Plastic Hangers Bright 'N' Light! Chocolate, white or almond. 17" size.



2 \$1 **save 35%**
PKGS.
Jobes Plant Food Spikes The safe, easy way to feed your plants! Reg. .77 pkg.



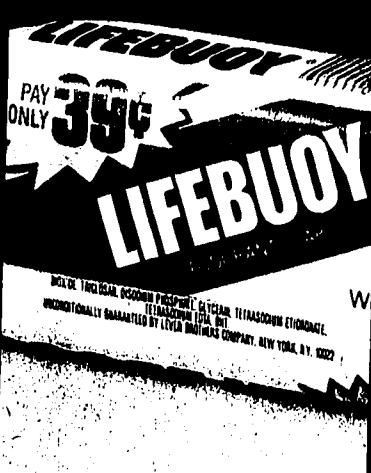
2 \$1 **save 32%**
PKGS.
Hyponex Potting Soil Mixture of peat, humus, perlite and compost. 4 lbs. Reg. .73 bag



\$6
Pocket Calculator 8 digit with carrying case. Batteries included. Count on it! #LC627CK



2 \$3
ROLLS
Contact Shelf Liner Self-adhesive plastic coated. 18" wide by 3 yds. per roll.



4 \$1
BARS
Lifebuoy Soap Super strength soap. 4.75 oz. bars. Limit 4



5 \$2
FOR
Aluminum Foil For broiling, freezing or grilling. 12"x25' roll, 25 sq. ft. total. Limit 5



3 \$1 **save 38%**
FOR
Aunt Lydia's Rug Yarn 100% Kodel polyester in a variety of colors. Reg. .53. Limit 2

TG&Y®

Items Available In All TG&Y Stores

\$1
Dual Handle Colander
Tough plastic construction.
Assorted colors.

2 \$3
FOR
Kitchen Accessories Salt
& Pepper, Sugar, Creamer,
and more!

2 \$1
FOR
Drawer Arrangers Inter-
locking units store and
organize.

\$1
Plastic Cutting Board
Paddle style board in as-
sorted colors. 7x14".

2 \$1
FOR
Hot and Cold Mug 8 oz.
mug is dishwasher safe
on top rack.

\$1
Splatter Screen Aluminum
mesh for a cleaner, safer
kitchen!

\$1
Coasters Colorful, contem-
porary designs crafted from
plastic and cork. Set of 6.

Your \$1
Plastic Housewares Lau-
ndry Basket, Waste basket,
Dish Pan, Pail.

\$1
Mixing Bowl Plastic with
spout. Ass't'd. colors.

\$2 set
Happy Hooks Set of 5
helpful plastic hooks in
assorted colors.

2 \$1
FOR
Happy Hooks Assorted
color plastic. For hanging
coats, towels and more!

Your Choice 4 \$1
Shamrock Mug or Bowl
9 oz. mug or 5" stacking
bowl. Plastic.

4 \$1
FOR
Shamrock Oval Serving
Baskets Assorted color
plastic.

2 \$1
PKGS.
Memo Magnets Power-
ful magnetic novelties. 2
per pkg.

save up to 32%
Twin Full
Reg. 5.86 Reg. 7.46
\$4 \$6
Taylor Quilted Mattress
Pad 100% Polyfill. 39x76"
twin; 54x76" full.

\$2
Bath Towel Polyester/
cotton velour and terry in
solids or prints. Slightly
irregular.

3 \$1 save
FOR 30%
Pot Holder Assortment
Printed percale. Teflonback.
7x7". Reg. .47 ea.

\$1
Knit Dish Cloth Set 100%
cotton. Striped. 12x14". 3
per pkg.

2 \$1 save
FOR 48%
Folding Scissors Ideal for
pocket or purse. Reg. .97
ea.

2 \$1
FOR
Coats and Clark Thread
100% polyester. 325 yds.
per spool. Assorted colors.

\$1 save
28%
Bagged Soldiers For
children over 3. 40 ct.
Reg. 1.39

2 \$1
FOR
Die Cast Cars Super Wheel
authentic scale models.

2 \$1
FOR
Peel 'N' Stick Happy
Hooks per package. Reg.
.62 pkg.

\$1
Disposable Flashlight. A
new concept! Convenient
for car, home and more!

3 \$1
FOR
Great Neck Screw Drivers
Assorted sizes.

\$1 save
21%
Metal Chain Door Fas-
tener Be safe with extra
protection. Reg. 1.27

2 \$1
FOR
Stick On Ball Point Pen
Stretchable coil cord with
adhesive base.

2 \$3
FOR
Wine Sling Attaches to
bottom of refrigerator shelf.

\$1 save
27%
Disney Comb & Mirror
Set Two different styles.
Reg. 1.37

2 \$1
FOR
Bread Basket 9" round.
Assorted designs in bam-
boo-look.

Items Available In TG&Y Family Centers Only

4 3.00
High Count Memo Sheets
4x6". 300 ct. Several colors
per package.

4 3.00
FOR
Writing Pad Variety of
colors. 180 sheets get you
writing!

4 3.00
FOR
Memo Sheets In many
colors. 3x5". 500 ct.

\$2
Deluxe Markers 12 non-
toxic, washable brush tip
markers.

\$6
Melamine Dinnerware Set 16 pc.
service for four. Stain resistant, break
resistant. Wild Strawberry or Wheat
Pattern.

\$4
FESCO
Easy-Out Bag and
Liner Bin Remove with-
out removing lid!

\$4
Whistler Tea Kettle At-
tractive 2 qt. glass kettle
with whistle.

\$1
Thermomats Elegant pro-
tection for your table from
hot dishes. One per pkg.

\$5
10" Fry Pan Polished alum-
inum. Lined with premium
non-stick SilverStone®.
*DuPont registered trademark.

\$5
8" Saute Pan Polished
aluminum with SilverStone®
non-stick polished surface.
*DuPont registered trademark.

\$5
Utility Cutting Block 8x8"
hard maple treated with
non-toxic oak finish.

\$1
Cut 'N' Serve Pizza Pal
Cut it up, slice it up, serve
it up!

\$2
11" Pie Baker Ceramic
pans with apple, pecan or
pumpkin pie recipe.

\$3
Lazy Tray Folding legs.
Ideal as bed or TV tray.
Several colors. 18x11"

\$1
Fresh Sink Decorative,
deodorizing sink inserts
block out odors!

\$5
Pop 'N Stir Corn Popper
3 qt. capacity pan in po-
lished aluminum.

2 \$3
FOR
Super Seal Containers
Air-tight lids. In a variety
of sizes.

save 21%
6" Size 8" Size
\$1 2 \$3
FOR
Range Reflector Pans Re-
flects heat and keeps stove
clean! 6" size, reg. 1.27

\$1 ea.
Plated Steel Bakeware
Cookie, Bake & Frost, Pizza,
Party or Loaf Pans.

\$1 save
26%
TG&Y Longlife Light Bulbs
60, 75 or 100 watt. 4 per
pkg. Reg. 1.36

\$2
Mickey Mouse Barrel
Puzzle Thinking fun for
kids age 4 and up!

\$2
Novelty Bulletin Board
Choose from several designs
on cork. 11x17"

\$4
Plumb Servall Claw Ham-
mer Quality from the
Cooper Group! 16 oz.

\$2 save
26%
Eveready Heavy Duty
Batteries Two Eveready
"D" cell batteries with FREE
Flashlight.

2 \$3
PKGS.
Shape Books Box, clock,
telephone and other shaped
books to choose from. Four
books per pkg.

4 \$3
FOR
Hair Notions Fall colors!
Comb, Barrette or Hair
Band.

4 \$1 save
56%
PKGS.
Emery Boards 10 per
package. Purse size. Reg.
.57 pkg.

2 \$1
PKGS.
Scrubpad Makes cleaning
easier. Safe for all non-
stick material. Pkg. of 2.

3 \$1
PKGS.
Plastic Mesh Pot Scour-
ers Ideal for Teflon cook-
ware! 4 per pkg.

TG&Y

TG&Y family centers

Items Available In TG&Y Family Centers Only

 <p>\$5 save 27% Patio Planters Hexagon shaped 16" planters in 3 colors. Reg. 6.88</p>	 <p>\$1 ea. Spices Stock up now on a variety of spices. Assorted weights per jar.</p>	 <p>\$1 Party Mug A giant 20 oz. glass mug for those thirsty parties and events!</p>	 <p>\$2 Snap Top Glass Storage Jar Maintains longer freshness! Choose 54 oz. or 70 oz.</p>	 <p>2 \$3 FOR Glass Storage Jar with Snap Top In 27 oz. or 36 oz. Fresher food for your family!</p>
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 <p>\$2 FESCO Fesco Deluxe Wide Top Pail Accepts standard sponge mops and stores cleaning aids. 15 qt.</p>	 <p>\$2 FESCO Fesco Large Laundry Baskets Tough plastic construction in chocolate or almond. 1 1/2 bu.</p>	 <p>\$2 FESCO Fesco Grocery Bag Waste Bin At last a bin that's made for a grocery bag! 24 qt.</p>	 <p>\$2 Square Dish Pan Easy to grip pan in almond or chocolate. 14 qt.</p>	 <p>\$5 11 Pc. Screwdriver Set Wood handles with drop forged tempered steel blades. #461</p>
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 <p>\$3 save 37% Master Armour Laminated Padlock 1 1/2" steel. Rugged, nickel-plated lever. Reg. 4.78</p>	 <p>2 \$3 FOR Polyester Floral Bushes Hand washable. Crush proof. Indoor/outdoor use.</p>	 <p>\$5 Wall Shelf 3 section, walnut finish. Both attractive and useful! Unassembled. #206W</p>	 <p>\$2 Super Washer Combination washer with mesh window scraper/soaper.</p>	 <p>\$1 Kellogg Brushes Choose a bowl brush, Husky Scrub, bath brush, or Clean Scrub.</p>
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 <p>4 3.00 FOR Royal Sponges Choose from assorted colors in auto and jumbo sponges.</p>	 <p>\$2 Taylor Polyester Batting Enough to fill a quilt 81x96"!</p>	 <p>6 \$1 save 41% FOR Votive Candles 10 hour. Vanilla, strawberry, cranberry or bayberry. Reg. .27 ea.</p>	 <p>\$4 save 24% "My Buddy" Tool Box This metal tool box has an extra tray. 13x6 1/2x4 1/2". #1351A. Reg. 5.23</p>	 <p>\$6 save 6.38 Woods Wire 50' Extension Cord 16 gauge heavy duty. Flexible in cold weather. Reg. 12.38</p>
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 <p>15 save 47% Mr. Cart Heavy duty all purpose cart. Portable bar, serving tray, and more! #8910</p>	 <p>\$5 Pilgrim Oil Lamp Pewter finish with reflector. Can be wall hung. 11" tall.</p>	 <p>\$2 Hanging Basket Easy to hang wire mesh space saver. 3 lbs. for hanging plants.</p>	 <p>\$4 ea. Tonka Clutch Popper Power Puncher Cars 6 styles. Rev up friction. No batteries needed!</p>
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TG&Y family centers



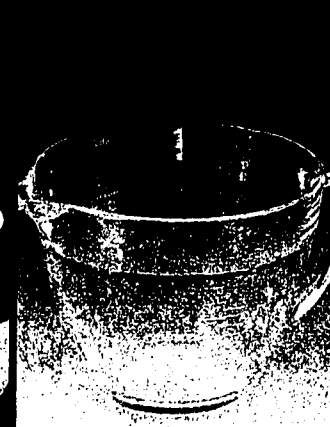


Items Available In TG&Y Family Centers Only




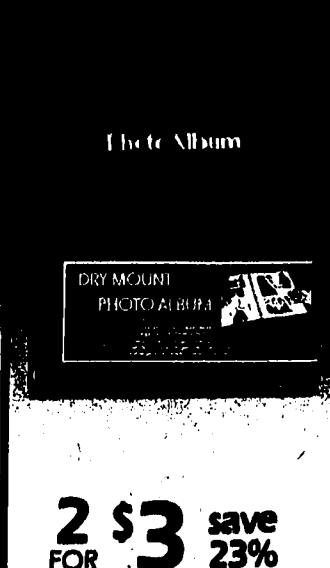
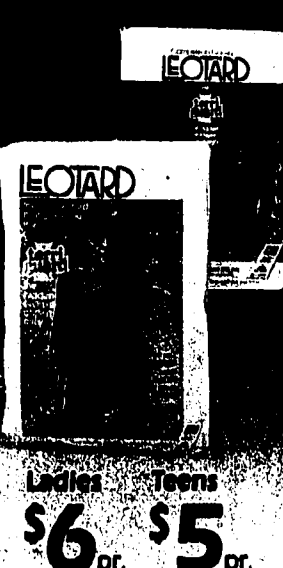



Cratemate combinations will save you space and accent your home!

Tucker Housewares Cratemates With this unique modular storage system, store or display anything from magazines to your album collection! They interlock to create a limitless combination of arrangements. Combine Full Crate 13 1/2x14x14". 4.00; Vertical or Horizontal 1/2 Crate, 13 1/2x14x7. 3.00; Horizontal 1/3 Crate, 2 FOR 5.00; Horizontal 1/6 Crate, 2.00. Choose yellow, chocolate or almond color.

Tucker Housewares

 <p>13 qt. \$5 \$4 Stainless Steel Bowl Set These bowls clean easily and last forever!</p>	 <p>\$1 FESCO Fesco Mixing Bowl Set 1 qt., 2 qt. and 3 qt. sizes. Variety of colors.</p>	 <p>\$5 Mixing Bowl Set 1 qt., 1 1/2 qt., 2 1/2 qt. and 4 qt. Natural wood finish.</p>	 <p>\$2 Anchor Hocking Batter Bowl 2 qt. oven-proof. Easy to clean, too.</p>	 <p>\$2 Measure Mix Watering Can Easy to fill and pour. 2 qt. 6 colors.</p>	 <p>\$10 Hirsh Steel Shelving Heavy-duty. Unassembled. 59x30x12". #102425</p>
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 <p>\$1 ea. save 47% Oxwell Tools Take your pick from a special selection of quality tools. Reg. 1.88</p>	 <p>\$6 Outers Universal Gun Cleaning Kit Oil, solvent, rod, and more! #P-160</p>	 <p>2 \$3 FOR Smurf Walkers 5 wind-up styles of Mr. Smurf characters!</p>	 <p>2 \$3 save 23% FOR 20 Page Photo Album Magic cling transparent sheets. Reg. 1.96</p>	 <p>\$6 save 5% pr. Ladies' Leotard Short sleeves. Asst. colors. 100% stretch nylon.</p>	 <p>4 3.00 PR. Ladies' Knee-Hi's Opaque cuffed. Sizes 9-11. Fall colors.</p>
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TG&Y family centers

Items Available in TG&Y Family Centers Only



Blazer
\$23
Blouse
\$12
Ladies' Skirt
\$10
Junior Skirt
9.00

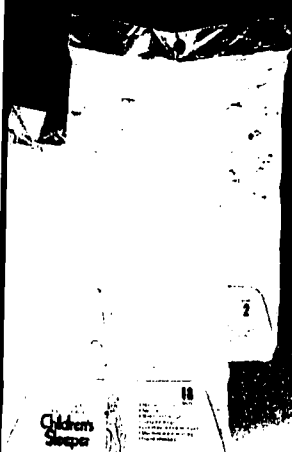
This stunningly chic ensemble is surprisingly affordable. The handsome corduroy blazer is 100% cotton, fully lined with nylon. Styled with two button front, left chest pocket and 2 lower patch pockets. Jr. sizes 3-13, ladies' sizes 8-18. Choose blue, beige or loden green. The wide ruffled long sleeve blouse is 100% polyester knit in solid red or blue. Ladies' sizes S-M-L. The stylish plaid skirt is a wool/polyester blend. Pleated or A-Line styles in ladies' sizes 8-18 or Jr. sizes 5-13. Selection of colors.

Your Choice
4.00

Mayfair Newborn and Infant Playwear Choose from selections of comfortable polyester/cotton blends in boys' or girls' styles. Two-piece and one-piece outfits that give your kids room to play, room to grow!



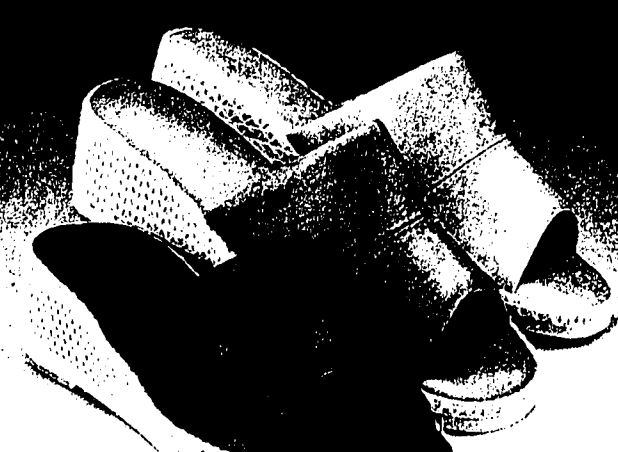
11.00 Jr. Blouses These fashionable long sleeve blouses have ruffled stand-up collar and ruffled cuffs. They're contrasted with eyelet and ribbon trim in front and pearl buttons. 65% polyester/35% cotton, 65% polyester/35% rayon, and 100% polyester. White with Black, Berry, or Teal piping trim. Sizes S-M-L.



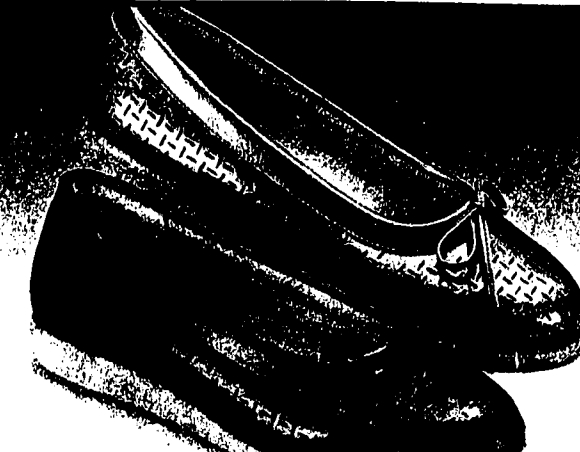
2 **9.00**
FOR
Spencer's Infants or Toddler's Sleeper Footed Flame retardant. 100% Trevira polyester. Sizes 6-24 mos. or 2-4 yrs.



3.00 **save 24%**
Infants' Plin Corduroy Casual Corduroy upper, cushion insole, rubber outsole. Sizes 1-4. Reg. 3.97



2 **5.00** **37%**
Ladies' Casual Slide For comfortable, stylish wear. Vinyl upper with tricot/foam lining. Natural jute wrapped wedge platform. Assorted colors. Sizes 5-10. Reg. 3.97 pr.



8.00 **save 20%**
Ladies' Casual Shoe City or country bound, you'll find these ballerina like slippers to your liking. Flexible bottom for comfort. Navy, brown or tan. Sizes 5-10. Reg. 9.97

Items Available in All TG&Y Stores



\$1 ea.
Gadgets and Tools Your choice of kitchen gadgets. Walnut handles.

\$3 **save 37%**
Astroturf Door Mat With white daisy. 17 1/2 x 23 1/2". Reg. 4.79

\$2
Rainbow Rug Runner Multicolored. Latex back. Asst'd. fibers. 24x60".

\$2 **save 46%**
Measuring Cup Set 1 1/2, 1/3, 1/4 cup. Stainless steel. Reg. 3.67

\$2
Kitchen Tool Holder 3 styles. Includes tools.

\$1
Cookie Cutters Dishwasher safe. Choose from many designs. Pkg. of 6.



\$1 **FESCO**
Fesco Bulletin Board Convenient cork for all your memos 18 1/2 x 11 1/2".

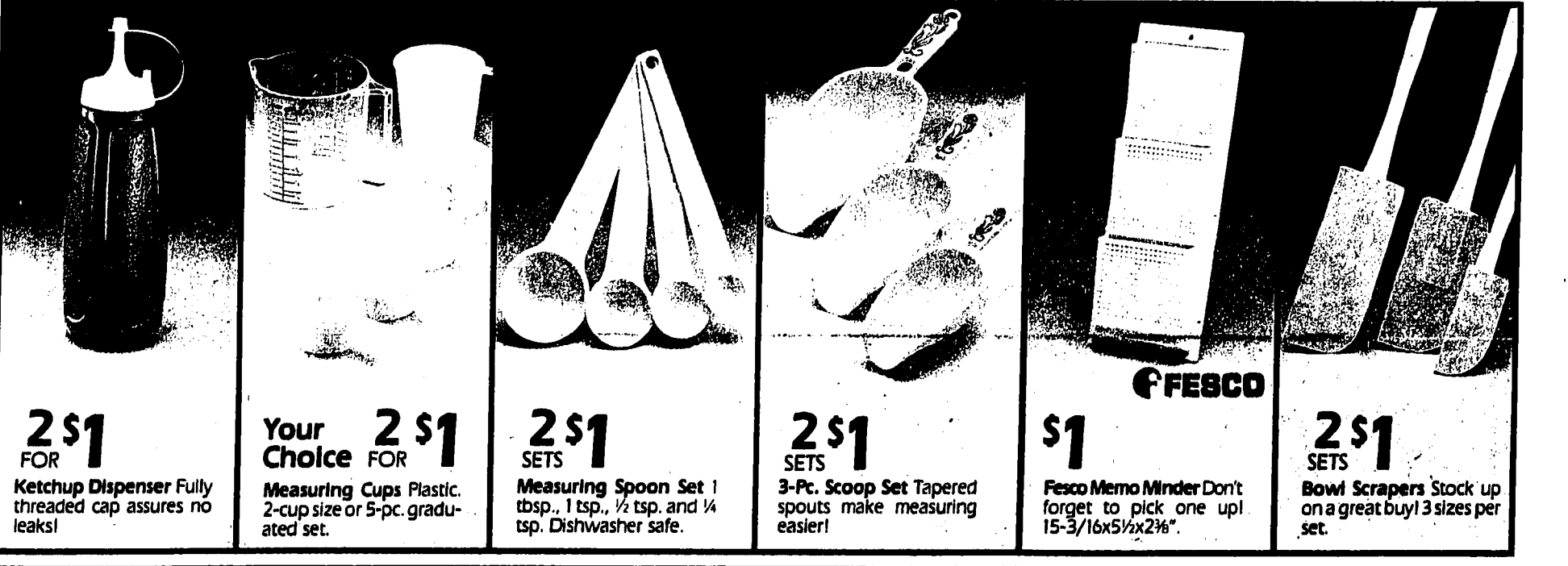
\$1 **FESCO**
Fesco Bamboo Waste-basket 10 qt. size. Choice of 2 finishes.

\$1 **FESCO**
Fesco Pleated Waste-basket 11 qt. capacity. 2 colors. Your choice.

2 \$1 **FOR**
Stacking Mug Choose from 4 styles and 6 colors.

\$2 **Shamrock**
Shamrock Work Pail 5 gal. capacity. Plastic with bail.

2 \$1 **FOR**
Dusty the Dust Pan Spill-proof and unbreakable.



2 \$1 **FOR**
Ketchup Dispenser Fully threaded cap assures no leaks!

Your Choice 2 \$1 **FOR**
Measuring Cups Plastic. 2-cup size or 5-pc. graduated set.

2 \$1 **SETS**
Measuring Spoon Set 1 tbsp., 1 tsp., 1/2 tsp. and 1/4 tsp. Dishwasher safe.

2 \$1 **SETS**
3-Pc. Scoop Set Tapered spouts make measuring easier!

\$1 **FESCO**
Fesco Memo Minder Don't forget to pick one up! 15-3/16 x 5 1/2 x 2 1/8".

2 \$1 **SETS**
Bowl Scrapers Stock up on a great buy! 3 sizes per set.



2 \$1 **FOR**
Serving Tong With plastic covered handles.

\$1
Apple Corer No home should be without one of these!

2 \$1 **FOR**
Jumbo Ash Trays Dishwasher safe. Burn resistant. 3 1/2" diameter.

2 \$1 **FOR**
Stainless Steel Grater A handy kitchen helper for less!

2 \$1 **FOR**
Roller Knife Sharpener Eliminate dull blades!

\$1 **TOOTIE-TOY**
Jam Pac Die Cast Cars The toys kids ask for! 5 per pack.



2 \$1 **FOR**
Sponges Turtleback and Cover Sili one cover with wash styles.

\$2
Ironing Board Pad and Cover Sili one cover with foam pad.

2 \$1 **save 64%** **FOR**
Feather Duster Plastic handle. 2 color turkey feathers. Reg. 1.37 ea.

2 \$1 **save 48%** **PKGS.**
Kievac Vacuum Cleaner Bags Sizes to fit most sweepers. Asst'd. colors. Reg. 97 pkg.

2 \$1 **save 37%** **FOR**
Planter with Saucer Bound. 6 1/2" fluted. Several colors. Reg. 79 ea.

\$1
10 Pack of Pens Everglade retractable ballpoint.

TG&Y family centers

TG&Y

Most items at reduced prices

Items Available In All TG&Y Stores

Dollar DAYS!

 <p>2 \$1 ROLLS Hi-Dri Paper Towels Value! It runs in the family! 100 two-ply towels per roll. Limit 6</p>	 <p>\$1 6 Pak Sun-Maid Raisins California seedless. Good eating anytime! Net wt. 1½ oz. per box.</p>	 <p>\$2 Smuckers Strawberry Jam 2 pounds of delicious jam! Stock up and save.</p>	 <p>2 \$1 BAGS Bunte Orange Slices Delicious candy treats! 18 oz. bag. Limit 4</p>	 <p>5 \$1 save 20% CANS Bolo Canned Dog Food Beef or liver flavor. For puppies, too! 15 oz. cans. Reg. .25 ea. Limit 10</p>
 <p>\$5 Tucker Trash Can Resists low temperature. 22 gallon with snap lock lid.</p>	 <p>\$2 FESCO Fesco Bruiser Leaf and Lawn Bags 12 heavyweight bags and ties. 2 ply. 6 bushel size.</p>	 <p>\$1 Glad Kitchen Bag Handle tie, tall kitchen garbage bags. Ten, 13 gallon bags.</p>	 <p>\$7 100 Page Photo Album 3 ring binder. 50 "Magic Cling" magnetic transparent sheets.</p>	 <p>\$1 save 21% EVEREADY TRANSISTOR BATTERIES Eveready Transistor Battery Stock up now on 9 volt batteries! 2 per pack. Reg. 1.27</p>
 <p>\$1 Cutex Nail Enamel 6 shades. Buy 2, get coupon for 1 free bottle from Cutex!</p>	 <p>4 \$1 save 42% FOR Willert Bowl Fresh Deodorizer 3oz. with plastic hanger. Assorted scents. Reg. .43 ea.</p>	 <p>Your Choice 3 \$1 FOR Ultra Wipes or Comet Your choice, 12x13" cloths or 14 oz. Comet. Price reflects 3¢ off label. Limit 2</p>	 <p>\$1 Suave Shampoo Full Body, Balsam & Protein, Clean Hair or Baby Shampoo. 16 oz. ea. Limit 2</p>	 <p>\$1 Texize Glass Plus Cleans glass plus a lot more! 32 oz. with sprayer. Limit 2</p>

TG&Y®

TG&Y's policy is to always have advertised merchandise in adequate supply in our stores. In the event the advertised merchandise is not available due to unforeseen reasons, TG&Y will provide a Rain Check, upon request, in order that the merchandise may be purchased at the sale price when it becomes available, or you may purchase similar quality merchandise at a similar price reduction. It is the policy of TG&Y to see that you are happy with your purchases. It is TG&Y's policy to be priced competitively in the market. Regular Sale Prices may vary market by market, but the sale price will always be as advertised. We will be happy to refund your money if you are not satisfied with your purchase. VISA® and MasterCard® accepted.